### To my Jane

I prize thy love more than whole mines of gold,
Or all the riches that the East doth hold.
My love is such that rivers cannot quench,
Nor ought but love from thee, give recompense.

#### INTRODUCTION

The focus of this book is the taxation of individuals who are not domiciled in the UK. But one cannot discuss that without addressing the taxation of non-resident individuals, trusts and companies, and often the foreign aspects can only sensibly be discussed in the context of the provisions as a whole. By extending to all these topics this book is in danger of bursting its banks, but I hope much of the discussion will be also helpful to those advising non-resident individuals, and UK domiciled individuals where there is any offshore aspect to their affairs.

It is only a year since the last edition but the pace of tax reform is frenetic. The FA 2008 is a large topic to summarise in a soundbite, but the House of Lords Economic Select Affairs Committee hits the mark: "an absolute shambles". One feature which should cause little surprise is the tearing up of foolish decisions made only a few years ago: the removal of taper relief (introduced 1998, amended 2000 leaving an appalling tangle) and of the 10% band (introduced 1999). Another is the increasing use of retrospective legislation to correct errors in the earlier recent legislation. The current method of producing tax legislation is failing, and pressure to reform it is (quite understandably) accumulating, but for now we continue to sow the wind and reap the whirlwind.

The Courts have decided many interesting cases including *Jones v Garnett* (what is a "settlement"), and *Grace* (residence). I would mention my own (only partially successful) Freedom of Information case, *Kessler v HMRC*.<sup>2</sup>

HMRC have revised SP 1/01 (Investment Managers), published the Savings and Investment Manual and corresponded with STEP on trustee residence.

In tax matters the advisor's duty is not merely (merely?) to understand the

e.g. s.53 IHTA; and see the Consultation Paper on Substantial Donors to Charity (15 July 2008).

<sup>2</sup> www.informationtribunal.gov.uk/Documents/decisions/Kessler\_Decision.pdf; for further discussion see www.kessler.co.uk

law. He/she must explain it, clearly, record it in writing,<sup>3</sup> and identify the risk factors. Bizarre decisions such as *Rysaffe* and *Grimm* (happily corrected on appeal) and *Phizackerley* (not appealed) illustrate the uncertainties – or (which comes to the same thing) the lottery element in litigation. Of course, that is true of life generally:

dass eine preiswürdigere Wahrhaftigkeit in jedem kleinen Fragezeichen liegen dürfte, welches ihr hinter eure Leibworte und Lieblingslehren (und gelegentlich hinter euch selbst) setzt, als in allen feierlichen Gebärden und Trümpfen vor Anklägern und Gerichtshöfen!<sup>4</sup>

I am very grateful to Peter Vaines my co-author on an earlier book on this topic, to Robert Venables QC and Stephen Brandon QC for discussions on many aspects of tax and to many readers for helpful comments. I owe a great debt to Jane Hunt who patiently types and re-types the intractable manuscript.

Comments from readers would be of the greatest value and interest to the author. The pleasure in writing this book consists in the interest of the questions which it raises and the success which it may have achieved in answering them.

This book has put on weight in the last 12 months, but that should not cause surprise. Tax legislation is so voluminous that no-one can now read it. I cannot even *lift* it.

In relation to the FA 2008 rules this book is merely a first impression of the law. The late appearance of the clauses has allowed for no time for reflection. It will take many more months, and very many pages, to fully investigate what Parliament has just done. Subject to that, this book seeks to state the law as at 1 August 2008.

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Is this so obvious that it is unnecessary to say? It is not: Chandrasekaran v Deloitte & Touche Wealth Management [2004] EWHC 1378 para 72.

<sup>4 &</sup>quot;that a more praiseworthy veracity may lie in every little question-mark placed after your favourite words and favourite theories (and occasionally after yourselves) than in all your solemn gesticulations and smart answers before courts and accusers!" Nietzsche, *Beyond Good and Evil*, chapter 25.

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<sup>1</sup> http://en.wikipedia.org/wiki/Wiki.

#### **Trusts Discussion Forum**

Readers are invited to join the Trusts Discussion Forum, an internet discussion group dedicated to discussion of trusts and related private client topics, initiated by the author in association with STEP and the Chancery Bar Association.

For further information on the forum and to subscribe visit www.trustsdiscussionforum.co.uk
There is no charge.

### A Note to the Lay Reader

This book is not intended as a self-help guide, and is addressed to professional practitioners, but it is readable for a lay person. Initiation in these matters must often be by the taxpayer. If you wish to research this subject in depth, and so take more control of your own tax affairs, read on. But for implementation you will need to find competent professionals to advise you. Self-help guides extol "the benefit of bypassing expensive lawyers"; but the bypass may prove the more expensive route in the long run.

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#### TABLE OF ABBREVIATIONS

#### **Statutes and Statutory Instruments**

CA : Companies Act FA : Finance Act FB : Finance Bill

FISMA : Financial Services & Markets Act 2000 ICTA : Income and Corporation Taxes Act 1988

IHTA : Inheritance Tax Act 1984 ITA : Income Tax Act 2007

ITEPA : Income Tax (Earnings and Pensions) Act 2003
 ITTOIA : Income Tax (Trading and Other Income) Act 2005
 SSCBA : Social Security Contributions and Benefits Act 1992
 SSCER : Social Security (Categorisation of Earners) Regs 1978

SSCR : Social Security (Contributions) Regs 2001 TCGA : Taxation of Chargeable Gains Act 1992

TLATA : Trusts of Land and Appointment of Trustees Act 1996

TMA : Taxes Management Act 1970 VTA : Variation of Trusts Act 1958

#### **Periodicals**

BTR : British Tax Review

OITR : Offshore & International Taxation Review

OTPR : Offshore Tax Planning Review Renamed Offshore Taxation

Review in 1997 and renamed (again) as OITR in 1999

PCB : Private Client Business

PTPR : Personal Tax Planning Review

#### **HMRC Manuals and Publications**

BIM : Business Income Manual
CG Manual : Capital Gains Manual
CT Manual : Company Taxation Manual
EI Manual : Employment Income Manual
IR20 : Residence and Domicile
INTM : International Manual

IPT Manual : Insurance Premium Tax Manual ITH : International Tax Handbook NI Manual : National Insurance Manual PI Manual : Property Income Manual

SII Manual : Savings & Investment Income Manual (HMRC sometimes call

this the Savings & Investment Manual)

TSE Manual : Trusts Settlements and Estates Manual

#### Other

AIP : Accrued Income Profits AUT : Authorised unit trust

BPR : Business property relief (for IHT)
CFC : Controlled foreign company

CGT : Capital Gains Tax

DDS : Deeply discounted security

DRs : Depository receipts
DT : Discretionary trust
DTT : Double taxation treaty

ECHR : European Convention on Human Rights

EN : Explanatory Notes

ESC : Extra-statutory concession FoE : Freedom of establishment

GB : Great Britain

GWR : Gift with reservation of benefit HMRC : Her Majesty's Revenue and Customs

IHT : Inheritance tax

IOV : Instrument of variation IP : Interest in possession

IPDI : Immediate post-death interest

IT : Income tax MS : Member State

NICs: : National insurance contributions
OEIC : Open-ended investment company

OIG : Offshore income gain
PE : Permanent establishment
PET : Potentially exempt transfer

POA : Pre-owned assets

PRS : Personal representatives
RFI : Relevant foreign income
RI : Revenue Interpretation
SDLT : Stamp Duty Land Tax
SP : Statement of Practice
TAA : Transfer of Assets Abroad

TDSI : Tax deduction scheme for interest

TSI : Transitional Serial Interest

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# FOREIGN DOMICILE TAX REFORM

# 1.1 Policy issues in foreign domiciliary taxation

This section considers policy arguments for and against a lighter fiscal regime for foreign domiciliaries (or some similar class of footloose individuals).<sup>1</sup>

## 1.1.1 *Economic arguments*

Foreign domiciled individuals in general have a choice where to reside. If their tax burden was as great as that of a UK domiciliary fewer would choose to live in the UK, and the UK economy would lose:

- (1) directly, from tax paid by the foreign domiciliaries (including VAT); and
- (2) indirectly, from investment and expenditure in the UK which is more likely to be made by UK residents..

There is no shortage of low-tax or preferential tax regimes to which wealthy individuals can move. Switzerland, for instance, has a lump sum taxation regime for non-Swiss citizens specifically targeted for this purpose. Where there is tax competition, the term "customer," which HMRC have (controversially) applied to taxpayers since 2001 seems almost apt. UK resident foreign domiciliaries are generally in a better

For discussion on policy issues, see 'Residence and Domicile: Response to Background Paper' (STEP, 16 June 2003); 'Reviewing the Residence and Domicile Rules' (CIOT, 1 August, 2003); PBRN18 (Residence & Domicile Review), CIOT, 20 November 2007 all accessible on www.kessler.co.uk.

position than other taxpayers to take their custom elsewhere.

Also, UK firms competing for expertise in the international labour market will find recruitment easier if the tax regime for foreign employees is lighter. Some potential employees would not chose, or could not afford, to come if the UK tried to tax them as it does its own domiciliaries.

Where the UK faces international tax competition, those making the law often accept the need for pragmatism:

Overseas investors are in theory liable to inheritance tax on their OEIC and AUT holdings, because they are regarded as being situated in the UK for tax purposes on the investors' death. Competing centres do not charge tax in parallel circumstances. ...<sup>2</sup> Removing the potential inheritance tax charge will help UK managers compete on an equal footing with overseas fund providers.<sup>3</sup>

In assessing the attractiveness of the UK relative to other countries several points must be borne in mind. Effective low tax is often achieved in other countries by formal or informal concession rather than by law. One paragraph summaries of other countries are bound to be misleading. The terms of statutory tax law are only one aspect of tax competition. Compliance costs are important. The quality of tax administration is important: can a tax authority subject an individual to an expensive tax

The text continues: "This very rarely generates any significant yield, because UK assets still have to exceed the inheritance tax threshold ... before any tax is due. But it is a deterrent in marketing terms". I suspect that the true reasons that the old IHT charge raised little IHT was rather different, namely that no-one (if properly advised and wished to comply with UK tax rules) would invest more than the IHT threshold in AUTs or OEICs within the IHT regime. Undetectable non-compliance must also

be reckoned with. But that does not affect the point made here.

Press Release 16 October 2002 (OEICs and AUTs) para 6. Another example: "The location of ownership, flagging (registration) and management activities is very 'footloose', since it can easily be transferred from one country to another. This makes it vital to have regard to the fiscal regimes in other countries if we want to maintain a successful shipping industry in the UK. The modern armoury in the battle for success invariably includes a virtually tax-exempt fiscal regime." (Independent Enquiry into a Tonnage Tax, Lord Alexander, HM Treasury 1999.) Another example is the exemption granted to performers in the 2012 Olympic Games: s.68 FA 2006.

This sort of tax competition against other countries might be thought undesirable. But this consideration assumes a level of international fiscal co-operation that does not yet exist, though from time to time it hovers as an element in tax policy.

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investigation without having any evidence to justify doing so? Stability is also important.

In the 6th and earlier editions of this book, I said:

The UK tax system is largely<sup>4</sup> based on the rule of law rather than informal practice and discretion.

To the extent this is true a feature which makes the UK an attractive choice for anyone choosing where to reside. However, it is gradually becoming less true, due to:

- (1) over-wide, over-complex, or wholly vague anti-avoidance provisions mitigated by informal practice, discretion or plain oversight.<sup>5</sup>
- (2) an increasing use of retrospective or retroactive legislation.<sup>6</sup>

The economic argument is crucial but what will be the economic effect of any reform is very hard to tell.

#### 1.1.2 Fairness

The other main consideration is fairness or (more precisely expressed) horizontal equity, the view that people who are relevantly equal should be treated equally. Of course this begs the question of whether (or to what extent) UK resident UK domiciliaries and UK resident foreign domiciliaries are relevantly equal. To regard the two as completely equivalent is facile. It seems fair that those whose links with the UK are significantly less should pay less tax on foreign income or gains. This is especially so bearing in mind that "residence" does not require a very close connection to the UK – merely passing the 183 or 91 day tests. Further, a foreign domiciliary may not have had a fair opportunity to arrange his affairs with UK tax in mind; for instance creating settlements from which he was excluded.

But see 8.25 (Forward tax agreements).

<sup>5</sup> Examples include the POA rules (2004); restrictions on CGT losses (2007); the ITA remittance rules (2008).

<sup>6</sup> Examples include the IHT reforms (2006); the ITA remittance rules (2008).

Another consideration is the impracticality (both for taxpayers and HMRC) of untangling ownership of assets, especially in family ownership arrangements which are common in third world countries.

## 1.2 Approaches to reform of foreign domiciliary taxation

It is helpful to distinguish different ways of altering the tax system for foreign domiciliaries:

- (1) Alter the definition of domicile for general purposes and so restrict the class who qualify for foreign domicile tax treatment.
- (2) Alter the definition of foreign domicile for some or all tax purposes.
- (3) Alter tax laws applying to all foreign domiciliaries.
- (4) Identify subclasses of foreign domiciliaries with close UK links so as to tax them more heavily.

One can of course achieve the same end result by more than one technique.

There is a lot to be said for approach (4). The domicile concept is not ideally framed to identify the "footloose" individuals, whose UK links are less, and for whom a lighter tax regime is appropriate. The adhesive quality of a domicile of origin, and the restrictive rules for the acquisition of a domicile of choice, allow some fortunate individuals to enjoy foreign domicile tax treatment, despite very close UK links and only tenuous, historical and fortuitous links to their domicile of origin. To the extent that they do so the tax system fails both on the economic and the fairness criteria.

The IHT code has to an extent recognised this with its deemed domicile rule. The TAA provisions also recognise this (restricted to ordinarily residents).

In considering this objection to domicile, however, one should bear in mind that no perfect criteria exists: the question is not whether domicile always produces the right answer, but whether one can do significantly better with other concepts.

# 1.3 History of reform of foreign domicile taxation

#### 1.3.1 1974-2002

The 1974 Finance Bill included a provision (clause 18) that an individual ordinarily resident in the UK for five out of the preceding six years of assessment should be regarded as domiciled here for IT and CGT purposes. This was withdrawn from the Bill.<sup>7</sup>

In 1987 the Law Commission published recommendations for minor reforms of the general law of domicile but despite initial acceptance by the Government, there was no change in the law. In 1996 the proposals were formally abandoned.8

The 1988 Consultative Document (Residence in the UK) made radical proposals. The remittance basis would be abolished. Those resident here for less than seven out of 14 years (and, perhaps, who are also not UK domiciled) would qualify for a new "intermediate basis" of taxation. This would require disclosure of worldwide income in order to tax it at an effective rate of 2% or less. This almost unworkable proposal was sensibly abandoned.

In the first edition of this work (2001) I said:

It seems more likely than not that, apart from tinkering changes, the present regime will continue for the foreseeable future. But "the major distinguishing feature of the British tax system is its instability".9

For an account of the lobbying behind this, see "Inside The Treasury", Joel Barnett, Andrew Deutsch, 1982, p.28-9.

Law Com. No. 168: The Law of Domicile accessible www.scotlawcom.gov.uk/downloads/rep107.pdf. According to Hansard HC, 16 Jan 1996 Col 487:

<sup>&</sup>quot;The Government have decided not to take forward these reforms on the basis that, although they are desirable in themselves, they do not contain sufficient practical benefit to outweigh the risks of proceeding with them and to justify disturbing the present long established body of case law on this subject."

This was the right reason for the right decision. However, the true reason for the decision may well have been pressure of the foreign domicile lobby: see "Rules for Determining Domicile", Law Reform Commission of Hong Kong (2005) para 4.28 accessible www.hkreform.gov.hk.

This was noted in Taxation and Democracy, Sven Steinmo, Yale University Press, 1993, p.44 but the instability has markedly increased since then.

There is also the possibility of EU pressure for reform.<sup>10</sup> If what has been a backwater acquires political prominence, perhaps due to no more than a campaign by a single newspaper, there will certainly be major changes.

## 1.3.2 The 2003 background paper on residence and domicile

In 2002 a newspaper campaign emerged<sup>11</sup> which pressed the Government into action, or at least into the appearance of action. The Budget of April 2003 delivered a "background paper" called "Reviewing the Residence and Domicile Rules as they affect Taxation".<sup>12</sup> This was a facile document<sup>13</sup> but it may be unfair to criticise its (unnamed) authors. Their instructions may have been to be uncontroversial; by saying nothing, there was nothing in the document to which anyone of any political view could object.

Nothing then happened for five years except the often repeated statement that:

The review of the residence and domicile rules ... is ongoing. 14

<sup>10</sup> For instance the EU required the UK to end its former discrimination against Irish source income; see the 6th edition of this work, para.9.51.

<sup>11</sup> See for instance, *The Sunday Times*, 1 March 2002; *The Guardian*, 11 and 12 April 2002.

<sup>12</sup> See www.hmrc.gov.uk/budget2003/residence\_domicile.pdf.

<sup>13</sup> It contained an outline of the present law (a rehash of IR20) and one paragraph summaries of the law of 29 other countries (of insufficient detail to be of any use and generally said to be misleading). The paper did not consider any proposals or their possible impact. It (consciously?) ignored every earlier discussion of reform: the Royal Commissions of 1920 and 1955, the 1936 Codification Committee, the 1974 Finance Bill, the 1987 Law Commission Report and the 1988 Consultation Paper.

For an account of the decline in quality of Government white and green papers, see "British Government in Crisis", Sir Christopher Forster, Hart Publishing, 2005 at p.134.

Para.5.120 Budget Report 2007 (21 March 2007); para. 5.104 Budget Report 2006 (22 March 2006); para. 5.103 Pre-Budget Report 2005 (5 December 2005); para. 5.116 Budget Report 2005 (16 March 2005); para.5.101 Pre-Budget Report 2004 (2 December 2004); para.5.103 Budget Report 2004 (17 March 2004); para.5.108 Pre-Budget Report 2003 (10 December 2003); all accessible on HM Treasury Website. Also see *Hansard* 16 October 2006 Col 1067W. The last outing of the tired statement was Hansard 12 July 2007 Col 1605 by which time almost no-one believed it, but by then it was possibly true.

It is clear that the review of foreign domicile tax did not follow the normal course of consultation, decision and implementation. In the absence of a frank explanation of what went on, it is tempting to speculate. The most likely explanation is that the Blair Government wanted to do nothing, but prevaricated to avoid an announcement which would have lead to a furore from those in favour of reform.<sup>15</sup> A change of power led to an unannounced U-turn from that unannounced policy.

#### 1.4 Assessment of the 2008 reforms

The 2003 background paper on domicile recited the principles that taxation of foreign domiciliaries:

- [1] should be fair;
- [2] should support the competitiveness of the UK economy; and
- [3] should be clear and easy to operate. 16

It seems reasonable to assess the 2008 reforms by these criteria.

# 1.4.1 Clear and easy to operate

It will be evident to anyone who reads this book that by this criteria the rules are an abject failure. The rules are unclear, often difficult and frequently impossible to operate. In these respects they are unquestionably worse than the pre-2008 rules. Government policy normally requires an impact assessment.<sup>17</sup> None was carried out in relation to any of the 2008 reforms. Many features of the reforms could not have survived if it had been.

# 1.4.2 *Competitiveness of the UK economy*

A proper investigation of the economic effect of the 2008 reforms would

See The Rise of Political Lying, Peter Oborne, 2005, The Free Press. 15

The paper might have cited Adam Smith's The Wealth of Nations (1776) Book 5 chapter 2, accessible www.adamsmith.org/smith/won-intro.htm.

The paper did not point out (though Adam Smith did) that these objectives are to a substantial extent irreconcilable.

<sup>17</sup> www.berr.gov.uk/files/file44544.pdf

need a team with expertise in tax and economics. No serious investigation has ever been attempted.

On one side of the account is the gain of more tax paid by foreign domiciliaries. On the other is tax and investment lost from individuals who leave the UK, and those who (because of the reforms) decide not to come. It is certainly a serious loss to the economy that the new rules in many cases prevent investment in the UK and prevent use of UK services.

Overall it seems to me implausible that the reforms will make a positive contribution to the UK economy. One can test the matter this way. If a wealthy individual, a beneficiary of offshore trusts created by himself or his family, asked for advice on the desirability of choosing the UK as a residence, what would one say? Even now the individual could still do worse; and if enough advance planning and restructuring is possible, the problems may be ameliorated, at an administrative cost. Thus tax may still not prevent an individual from coming to the UK if he wants to sufficiently. Also, the old cliché about the tax tail and the commercial dog still holds good. But all this is a far cry from the pre-2008 position, where one would simply respond that the UK was clearly a desirable place to reside.

#### 1.4.3 Fairness

One item of the 2008 reforms – the £30k remittance basis charge – takes the approach advocated above of distinguishing between different foreign domiciliaries and taxing those more heavily with greater UK connections, the connecting factor here being an 8/10 year residence test. One cannot categorise that as unfair.

Of much greater importance is the other package of reforms which affect all foreign domiciliaries not just long-term residents.

The new ITA remittance basis is not necessarily unfair, except for the wilder reaches of the relevant person definition.

The new CGT rules for trusts can work unfairly but complete fairness is difficult to achieve in this area.

The transitional rules are another matter. The rules are retroactive in that their impact in individuals depends on income and gains arising before 2008, and unfair in that they impose tax on those income/gains in a manner that no-one before 2008 would have anticipated. These rules are unquestionably and grievously unfair.

All in all, the reform cannot score many marks for fairness.

## 1.4.4 Process of implementation

The manner in which the new law was introduced deserves to be recorded.

On 18 January 2008, 26 pages of draft clauses were published whose unwritten message to wealthy non-residents was broadly: do not come to the UK if possible; if you must, do not under any circumstances invest any money here. The clauses were officially described as work in progress, but this was unfit for publication.

HMRC presumably agreed. On 27 March the Finance Bill was published, containing 54 pages of legislation. The FB clauses bore almost no resemblance to the January draft. One consequence is that the professional time and clients' money spend considering the old clauses was almost entirely wasted. That certainly cost many £millions. Another consequence was that the profession had nine frantic days to scramble around before the end of the tax year. Because of the absence of sensible transitional reliefs, large amounts of tax depended on decisions and actions taken in those days. Sensible consideration of difficult and important matters was rendered impossible.

On the date of publication the Treasury announced that the Finance Bill was incomplete and amendments covering almost every aspect of the rules<sup>18</sup> would be made in the course of progress of the Finance Bill. This is a new development in tax legislation. While from time to time inadequately drafted clauses have always been found in Finance Bills, this is as far as I am aware the first time that the Government has had to announce that fact at the time of publication of the Finance Bill.

Thirty pages of amendments duly emerged in mid June – far too late in the Finance Bill timetable to give them any serious consideration. Forty eight more Report Stage amendments were published on 26 June. The report stage and third reading (after which no further amendments could be made) were held on 1 and 2 July 2008. John Avery Jones notes that

<sup>18</sup> Explanatory notes to Schedule 7, para 36 (mixed funds); para 47 (s.87 charge); para 52 (non-resident trusts); para 74 (Schedule 4C); para 91 (TAA provisions; para 106 (works of art); para 107 (employment related securities).

"Report Stage amendments are usually a disaster." <sup>19</sup>

As a result, the final legislation poses problems which will occupy practitioners and HMRC for many years, but it is also noteworthy that for the first three months of 2008/09 taxpayers could not know what laws governed transactions which they might wish to carry out, or what record keeping would be required of them.

The House of Lords Economic Affairs Committee comment in measured language:

Our private sector witnesses would not have used words like "a real shambles" if they did not feel strongly about this. ...

176. We recommend that, if they have not already done so, HMT and HMRC should carry out a full review of the reasons why there were so many difficulties in the development of this policy initiative. They should ensure that the lessons are learned so that these problems do not emerge in other initiatives.

177. We also recommend that if another policy initiative gets to the point where the legislation cannot be finalised for inclusion in the Finance Bill, that initiative should not be included in the Bill, or, if feasible, the part which is not finalised should not be included. We cannot support the approach of the Finance Bill's still being subject too much amendment at the time it is published, particularly when the proposals come into effect from the beginning of the tax year, as in this case. 20

The former editor of *Taxation* is more blunt – and no-one who studies this book will disagree:

The standard of strategic policy making at the Treasury has been unacceptably poor in recent years, but this must surely have been one of its lowest ebbs ever.21

See "Taxing Foreign Income from Pitt to the Tax Law Rewrite—The Decline of the Remittance Basis", John Avery Jones in Studies in the History of Tax Law, Hart Publishing, 2004 accessible on www.kessler.co.uk.

Select Committee on Economic Affairs, 2nd Report of Session 2007-08, The Finance Bill 2008

www.publications.parliament.uk/pa/ld200708/ldselect/ldeconaf/117/117i.pdf.

<sup>21</sup> Taxation 12 June 2008 Vol 161 No. 4160 p.627 (Malcolm Gunn).

## 1.4.5 *The future*

The budget speech 2008 contained this statement:

There will be no further changes to this regime [for foreign domiciliaries] for the rest of this Parliament or the next.<sup>22</sup>

The statement is constitutionally wrong, as Parliament cannot bind its successor. But leaving aside (if one can) constitutional fundamentals, it would be rash to rely on it. On the contrary, I predict that further tinkering (at the least) is likely as the effect of the present rules gradually becomes evident. The House of Lords Economic Affairs Committee agree:

227. In his Budget Statement, the Chancellor promised that the rules in this area would not be substantially revised for the rest of this or the next Parliament. We do not take this to mean that there will not be legislation in coming Finance Bills to address defects in the current legislation. We think it inevitable that, given the evident pressure under which this legislation was produced, there will be such defects.<sup>23</sup>

www.hm-treasury.gov.uk/budget/budget\_08/bud\_bud08\_speech.cfm.

<sup>2.3</sup> Select Committee on Economic Affairs, 2nd Report of Session 2007-08, The Finance Bill 2008

www.publications.parliament.uk/pa/ld200708/ldselect/ldeconaf/117/117i.pdf.

# **DOMICILE**

# 2.1 Why does domicile matter?

Domicile is fundamental for many tax purposes, of which the most important are:

- (1) Income tax on foreign source income; see 10.1 (Savings and investment income) and 11.1 (Employment income).
- (2) CGT on foreign situate assets; see (Capital gains tax on individuals).
- (3) IHT on foreign situate assets; see 41.1 (Excluded property for IHT).

Domicile is also important for many non-tax purposes.

For the IHT deemed domicile rules, see 40.1 (Deemed domicile for IHT).

# 2.2 The concept of domicile

Domicile is a concept of private international law. The rules are laid down by common law, but modified by statute. These rules apply for tax purposes except so far as modified by tax law.

The law in Scotland is (almost) the same as England, and indeed the leading case of *Udny v Udny* is a Scottish case. The law in Northern Ireland is the same as England.

The discussion of domicile in IR20 is sketchy. IHT Manual 13000 sets out a brief and uncontentious summary. For a further discussion of the general law of domicile, see Dicey and Morris, *Conflict of Laws*, 14th edition, 2006 ("Dicey"). This is the book that HMRC and the Courts always cite.

"Domicile" has a technical meaning in UK law and should not be confused with:

- (1) "Domicile" in civil law jurisdictions.1
- (2) "Domicile" in ordinary English usage.<sup>2</sup>

Everyone has one and only one domicile. The expression "non-domiciled" is in a literal sense inapt, because everyone is domiciled somewhere. It is, however, an acceptable and convenient abbreviation (in context) for non-UK domiciled (just as "non-resident" means in context, non-UK resident).

A person must be domiciled in a single legal jurisdiction. The expression "UK domiciled" is in a literal sense inapt because a person must be domiciled in England, Scotland or Northern Ireland. It is, however, universally used to describe someone who is domiciled in England, Scotland or Northern Ireland. For tax purposes it make no difference where in the UK one is domiciled, though for general law purposes it may be important.

# 2.3 Domicile of origin

Dicey states:

Rule 9 - (1) Every person receives at birth a domicile of origin:

- (a) A legitimate child born during the lifetime of his father has his domicile of origin in the country in which his father was domiciled at the time of his birth;
- (b) A legitimate child not born during the lifetime of his father, or an illegitimate child, has his domicile of origin in the country in which his mother was domiciled at the time of his birth; ...

If we like we stay for maybe quite a while"(!)

Article 102 of the French Civil Code provides: "Le domicile de tout Français ... est au lieu où il a son principal établissement" (The *domicile* of a French person is where he has his main establishment.)

<sup>2</sup> e.g. in the lines from Walt Disney's *Lady and the Tramp*: "Now we lookin' over our new domicile

(2) A domicile of origin may be changed as a result of adoption, but not otherwise 3

This is one of the few areas of English law where legitimacy still matters.

#### 2.4 Acquisition of domicile of choice

Dicey states:

Rule 10 – Every independent person can acquire a domicile of choice by the combination of residence and intention of permanent or indefinite residence, but not otherwise.4

I shall consider 'residence' and 'intention' separately.

## 2.4.1 "Residence"

"Residence" here means "residence as an inhabitant" which is something more than "presence as a traveller". This is not quite the same as residence for tax purposes. Assuming a person resides as an inhabitant, there is no minimum period of residence required: residence commences immediately on arrival if the intention is to stay.6

#### 2.4.2 "Permanent or indefinite" residence

"Permanent" residence is straightforward but the concept of "indefinite" residence needs comment. "Indefinite" here means that the individual intends to reside in a country for the foreseeable future. To put it another way, he need not have the positive intention to reside there permanently, it is sufficient if he has no positive intention of leaving. "Unlimited" would be a better word but even this needs clarification. IRC v Bullock 51 TC 522 commented on the classic dictum that a domicile of choice is acquired when:

Conflict of Laws, 14th ed., para 6R-025.

<sup>4</sup> Conflict of Laws, 14th ed., para 6R-033.

<sup>5</sup> This is irrelevant to acquisition of a domicile of choice, because a person acquiring a domicile of choice in a country must ex hypothesi have the intention to reside there permanently, so his residence there must be "as an inhabitant" and not "as a traveller". But the point may be relevant for loss of domicile of choice.

Fasbender v AG [1922] 2 Ch 850 at p.858; Bell v Kennedy (1868) LR 1 Sc & Div 307 at p.320.

a man fixes voluntarily his sole or chief residence in a particular place with an intention of continuing to reside there for an *unlimited* time.

## Buckley LJ said at p.540:

I accept that statement...with this qualification only that the expression "unlimited time" requires some further definition. A man might remove to another country because he had obtained employment there without knowing how long that employment would continue but without intending to reside there after he ceased to be employed. His prospective residence in a foreign country would be indefinite but would not be unlimited in the relevant sense. On the other hand, ... I do not think that it is necessary to show that the intention to make a home in the new country is irrevocable or that the person whose intention is under consideration believes that for reasons of health or otherwise he will have no opportunity to change his mind. In my judgment, the true test is whether he intends to make his home in the new country until the end of his days unless and until something happens to make him change his mind.

The requirement to intend to reside somewhere 'indefinitely' is very strict. In *IRC v Bullock* 51 TC 522 the taxpayer resided in England for 40 years but he always hoped to return to his home of Nova Scotia (to which his wife objected) should he survive her or persuade her to change her mind. This contingency had sufficient substance to represent a real determination to return home rather than a vague hope or aspiration. Mr Bullock did not acquire a UK domicile of choice but retained his domicile of origin.<sup>7</sup>

This may be contrasted with Furse v IRC [1980] STC 596 where the taxpayer intended to live in England for the rest of his life save only for a contingency that he would return to America in the event that he were to become physically incapable of taking an active interest in his UK farm. This was said to be too insubstantial and accordingly Mr Furse acquired a domicile of choice in England:

If a man intends to return to the land of his birth upon a clearly foreseen and reasonably anticipated contingency, e.g., the end of his job, the intention required by law is lacking; but, if he has in mind only a vague possibility, such as making a fortune (a modern example might be winning a football pool), or some sentiment about dying in the land of

<sup>7</sup> For other examples of long UK periods without acquiring a UK domicile see *Buswell v IRC* 49 TC 334 and *Cyganik v Agulian* [2006] ITELR 762.

his fathers, such a state of mind is consistent with the intention required by law.

Tax may be relevant to the intention. For instance if a Swedish tax exile remains in the UK intending to return home if and when Sweden's tax regime is relaxed, he would not acquire a domicile of choice here. Likewise if an individual intended to remain in the UK only so long as UK tax law remains favourable to foreign domiciliaries, he would not acquire a domicile of choice here.

#### 2.4.3 Proof of intention

In the event of a dispute the Court must determine what is or was the individual's intention. In order to do so the Court will have regard to every factor which might shed light on the individual's intention – except registration and voting as an overseas elector (which will be ignored in a tax appeal unless the taxpayer wishes otherwise).8

The burden of proof lies on HMRC to show that an individual has acquired a UK domicile of choice. The Courts regard the acquisition of a domicile of choice as a serious matter which is only to be found on clear and compelling evidence. However, "the importance of onus of proof is easily exaggerated. While the burden of proof always exists, few substantial cases turn upon it and in making his factual findings the judge is usually expressing his considered judgment as to what in truth occurred". If that is right, then the reform often proposed of amending the burden of proof in domicile cases will have little practical effect.

#### 2.5 Retaining foreign domicile of origin while UK resident

The question for a person with a foreign domicile of origin is whether he will acquire a domicile of choice in the UK. The key to the acquisition of a domicile of choice is the combination of two factors, physical and mental. The individual must:

(1) physically reside in England, Scotland or Northern Ireland; and

See s.200 FA 1996. This unprincipled provision was intended to encourage UK expatriates to vote without imperiling their claim to be non-UK domiciled: it did not help the Government in the 1997 election. (In practice if voting was not mentioned in evidence, a judge might make a quiet inference that the individual did do so.)

Tom Bingham, "The Judge as Juror", Current Legal Problems (Stevens 1985) p.2; reprinted in The Business of Judging, 2000, OUP, p.2; good holiday reading.

(2) form the intention to live there permanently or indefinitely, in the sense explained above.

Suppose an individual with a foreign domicile of origin comes to the UK and wishes to retain his foreign domicile. Her concern is not to acquire a UK domicile of choice.

The primary advice to be given to her is clear: he may live in the UK as long as he wishes from year to year but she should not form the intention to settle here permanently. Unless she does so, the essential condition for the acquisition of a new domicile will not be satisfied.

However, the individual should not be content with this mental step unless his stay here is short or fixed term. She should also take such practical steps as are appropriate to broadcast the absence of any intention of residing here permanently and to manifest his intention to return elsewhere in due course. This is important because the Court will decide for itself the true intention of the individual and will be influenced by the way that the individual conducts her affairs while in the UK.

The individual should if possible retain ties with her country of origin. There are many ways by which she might do so and she need not adopt them all. Possibilities for consideration include regular and extended visits home; local business interests, bank accounts and investments; membership of local social, political and religious organisations. The individual should make a Will taking effect under local law. The Will should include a declaration that the individual intends to return home in due course or the circumstances in which that is to occur. The Will might also express a desire to be buried in that country if possible. The declaration should be drafted carefully, in accordance with the individual's circumstances; a simple declaration of domicile is inadequate. In

Conversely the individual's social and business commitments in the UK should be minimised. The purchase of a home in this country could indicate a degree of permanence which would not be the case with rented accommodation, but purchasing a property may imply nothing more than an intention of medium-term residence. Involvement in domestic politics or the development of other long-term commitments to the community, such as changing ones name (or its spelling) to accord with UK usage, are to be avoided.

The purchase of a burial plot provides some indication of an intention to be

<sup>10</sup> An additional UK Will may also be appropriate to deal with UK property.

<sup>11</sup> For an example of a simple declaration rightly disregarded, see *Reddington v MacInnes* [2002] ScotCS 46 accessible *www.bailii.org*. (If those drafting the will had considered domicile more carefully, the litigation might have been avoided.) For precedents see James Kessler, *Drafting Trusts & Will Trusts*, Sweet & Maxwell, 8th edn, para 17.24 (Best form of will for foreign domiciled testator).

buried in that territory at the time of purchase. If that is the territory of residence it might indicate an intention to remain in that country for the rest of his life. If the burial plot is in the country of origin it provides some evidence of an intention to return home in due course. However, this is not necessarily a matter which deserves much weight.

The assembling of evidence of an intention to return to the country of origin, whilst obviously helpful, is not strictly necessary and in some cases will be unnecessary, maybe even inappropriate. The retention of the foreign domicile of origin is not dependent on establishing a positive intention to return home; rather, it is determined negatively by the absence of an intention to stay in the UK. An intention to move from the UK, whether to the country of origin or somewhere else, would be enough to enable the domicile of origin to be retained.

# 2.6 Acquisition of foreign domicile of choice by individual with UK domicile of origin

The domicile rules are favourable to the foreign domiciliary since he may stay many years in this country without acquiring a UK domicile and becoming exposed to the concomitant tax burden. But the rules are correspondingly unfavourable to the individual who wishes to replace his UK domicile of origin by the acquisition of a foreign domicile of choice. Such a person must not only reside in that other country; he must maintain and manifest his intention to remain resident there permanently.

An individual cannot shed his UK domicile of origin without acquiring a domicile of choice in another territory; it is not enough to intend to leave the UK permanently, never to return. The domicile of origin is not lost by abandonment but by replacement. Departure from the UK must therefore be accompanied by permanent residence in the chosen territory. If any time is spent in the UK, the UK should not be the chief residence. In practice this may be difficult to achieve.

The acquisition of a foreign domicile which is motivated purely by tax considerations is difficult for practical reasons: the intention to live in the territory may prove to be insufficiently firm. The story of Sir Charles Clore is an example. The last two years of his life were saddened by his move to Monaco (where he moved with the intention of losing his UK domicile of origin) and he often thought of returning to England which he called "home". In such circumstances he was not surprisingly held to have remained domiciled in the UK: *Re Clore (No. 2)* [1984] STC 609.

On the other hand, if a UK domiciliary has plans of a business or personal nature which lead him to want to live abroad, then the further step of acquiring a foreign domicile may be feasible.

#### 2.7 Loss of domicile of choice

Dicey states:

Rule 13 - (1) A person abandons a domicile of choice in a country by ceasing to reside there and by ceasing to intend to reside there permanently or indefinitely, and not otherwise.

For the meaning of "reside" and "indefinitely" see 2.4 (Acquisition of domicile of choice). Dicey continues:

- (2) When a domicile of choice is abandoned, either
- (i) a new domicile of choice is acquired; or
- (ii) the domicile of origin revives. 12

## 2.8 Retaining a foreign domicile of choice

The concern of a person who has a UK domicile of origin but has acquired a foreign domicile of choice is that he may lose his domicile of choice. He must:

- (1) maintain his residence in the country of domicile of choice; or
- (2) maintain the intention to reside there permanently; or
- (3) acquire a new foreign domicile of choice.

#### 2.9 Dual residence and domicile

The tests of residence and intention to reside are straightforward if a person resides (and intends to reside) in only one country. What if the person resides (or intends to reside) in more than one country? Increased mobility makes this a greater problem than in the past.

## 2.9.1 Acquisition of domicile of choice by dual resident

In *Udny v Udny*,<sup>13</sup> Lord Westbury said that a domicile of choice is acquired when:

a man fixes voluntarily his sole or chief residence in a particular place,

<sup>12</sup> Conflict of Laws, 14th ed., paras 6R-033 and 6R-074.

<sup>13 (1869)</sup> LR 1 Sc & Div App 441 at p.458. (Emphasis added.)

with an intention of continuing to reside there for an unlimited time.

If a person resides in a number of countries, it is considered that he acquires a domicile of choice in country A if and only if:

- (1) country A is his chief residence; and
- (2) his intention is permanently to reside in country A as his chief residence.

This is, on reflection, the only sensible rule.

Plummer v IRC 60 TC 452 commented on the Udny dictum. Hoffmann J said:

I infer from this sentence ... that a person who retains a residence in his domicile of origin can acquire a domicile of choice in a new country only if the residence established in that country is his chief residence. [Counsel for the taxpayer] submitted that a person whose presence in a new country is sufficient to amount to residence may, notwithstanding that his chief residence remains in his domicile of origin, acquire a domicile of choice by evincing an intention to continue to reside permanently in the new country. I think that this submission is inconsistent with the passage which I have quoted from Lord Westbury and which has always been treated as an authoritative statement of the circumstances in which a domicile of choice may be acquired.

This should not be controversial.14

## 2.9.2 Loss of domicile of choice by dual resident

The judge continued:

Rule 13(1) of Dicey and Morris, if read literally, appears to go too far. This says that:

"A person abandons a domicile of choice in a country by ceasing to

<sup>&</sup>quot;It is possible for a person to have two homes, each in a different territory. In that event, the relevant enquiry is which of the two homes is the chief residence"; Re Shaffer [2004] WTLR 457 at [11]. The same point is made in IRC v Bullock 51 TC 522 at p.539F. In IRC v Duchess of Portland 54 TC 648, Nourse J said that the test was, in which of the two countries did the individual reside "as an inhabitant". That comes to the same thing, but to ask which of the two countries is the chief or principal residence is a much clearer and more direct way to approach the question.

reside there and by ceasing to intend to reside there permanently or indefinitely, and not otherwise."

These words might suggest that a domicile of choice (and presumably a fortiori a domicile of origin) cannot be lost unless the person in question has ceased altogether to reside there. I do not think that the rule was framed with dual residence in mind. At any rate, it seems to me that *Udny v Udny* (1869) LR 1 Sc & Div App 441 shows that loss of a domicile of *origin or choice* is not inconsistent with retention of a place of residence in that country if the chief residence has been established elsewhere.

(Emphasis added)

This passage is obiter and has caused confusion. One needs to consider domicile of origin and domicile of choice separately:

- (1) Loss of domicile of origin. The only way to "lose" a domicile of origin is to acquire a domicile of choice. This passage (so far as it concerns a domicile of origin) is correctly stating the point made at 2.9.1 (Acquisition of domicile of choice by dual resident).
- (2) Loss of domicile of choice. There are two ways to "lose" a domicile of choice:
  - (a) by acquiring a new domicile of choice;
  - (b) by abandonment without acquiring a new domicile of choice.

The judge here is considering acquisition of a new domicile of choice.<sup>15</sup> The passage (so far as it relates to a domicile of choice replaced by a new domicile of choice) correctly states the point made at 2.9.1 (Acquisition of domicile of choice by dual resident) above.

What is the test for abandonment of a domicile of choice (without acquiring a new domicile) in a dual residence context? It is respectfully submitted that Lord Hoffmann is correct to say that T abandons his domicile of choice where:

- (1) T acquires a domicile of choice in country A.
- (2) T continues to reside in country A but
  - (a) he ceases to reside there as his chief residence; and
  - (b) he ceases to intend to reside there as his chief residence.

<sup>15</sup> Hence the words at the end of the passage ("if the chief residence has been established elsewhere").

## (3) T does not acquire a domicile of choice elsewhere.

This is consistent with the test of acquisition of domicile: see 2.9.1 (Acquisition of domicile of choice by dual resident).

## 2.9.3 Which is the "chief" residence?

The next question is exactly how one ascertains which of two competing residences is the chief one. This has not been seriously addressed, because in the reported cases the identity of the chief residence has been fairly clear. <sup>16</sup> There is helpful guidance in *Plummer v IRC* 60 TC 452. Here Miss Plummer had a domicile of origin in England. She intended to live in Guernsey, but was studying at university in London, so she spent only some weekends and holidays in Guernsey. In all, two thirds of her time was spent in England and one third in Guernsey. It was held that England remained her chief residence but the test was not just a matter of counting the days:

[Counsel for the taxpayer] submitted that the commissioners paid no regard to anything except the relative amounts of time which the taxpayer spent in England and Guernsey during the years in question. They ignored the quality of her presence in each country: the fact that she was in England solely for the purpose of education and in Guernsey because it was her family home. I do not think that this is a fair reading of the commissioners' decision. They set out at length the taxpayer's ties with Guernsey and her reasons for remaining in England. In deciding whether the house in St. Peter Port had become her chief residence, they said:

"We accept the [taxpayer's] evidence that she likes Guernsey and enjoys the amenities of the island when she is there, quite apart from enjoying the company of her family. We do not underestimate the part which Guernsey plays in her thinking.."

Nevertheless they said that these considerations did not outweigh the fact that the taxpayer had resided for the greater part of the year in England and that there had been no "break in the pattern" which would justify a finding that she had ceased to have her chief residence in England. She had not, to use the language of Lord Hatherley in *Udny v Udny*, LR 1 Sc & Div 441, settled in Guernsey.

I think that this was a conclusion to which the commissioners were on the evidence entitled to come. I go further and say that in my judgment

<sup>16</sup> Gaines-Cooper v HMRC may shed further light on the question when the decision is final.

it was the right conclusion. If the taxpayer had in 1980 broken altogether with England and settled in Guernsey like her mother and sister and then, even after a relatively short interval, returned to England for study, the quality of her presence here might have been such as to prevent a revival of her domicile of origin. But the fact is that she has not yet settled in Guernsey, and the reasons why she has been unable to do so are in my view irrelevant. When there is no competing place of continuing residence, settlement may be established by presence for a very short time; even for a single day. But an inference of settlement from a short stay is difficult to draw when the person in question divides his physical presence between two countries at a time. To treat the house in Guernsey as her chief residence simply because it is the sole residence of her mother and sister would in my view be attributing to her a kind of quasi-dependent domicile for which there is no legal justification. And the fact that the taxpayer may intend to settle in Guernsey after her education and training are completed and then to remain permanently is not sufficient to give her a proleptic domicile of choice.

#### 2.10 Presence in UK because of illness

In Moorhouse v Lord, Lord Kingsdown said:

Take the case of a man labouring under a mortal disease. He is informed by his physicians that his life may be prolonged for a few months by a change to a warmer climate and that at all events his sufferings may be mitigated by such a change. Is it to be said that if he goes out to Madeira he cannot do that without losing his character as an English subject, without losing his right to the intervention of the English laws as to the transmission of property after his death, and the construction of his testamentary instruments. My lords, I apprehend that such a proposition is revolting to common sense, and the common feelings of humanity.<sup>17</sup>

Someone who comes to or stays in the UK for medical treatment will not become domiciled here. This is so even if the individual comes or stays for treatment of a final illness and knows that he will not recover to return home.

<sup>17 (1863) 10</sup> HLC 272 at 292. In *Udny v Udny* (1869) 1 LR Sc & Div 441, Lord Westbury said at 458:

<sup>&</sup>quot;There must be a residence freely chosen, and not prescribed or dictated by any external necessity, such as ... the relief from illness ..."

This is so even if the individual has a UK domicile of origin, acquires a foreign domicile of choice, and returns here only for medical treatment.

However, that applies only to one who stays here purely for medical treatment or palliative care. 18 If, say, an individual comes to England who is housebound and needs long-term care, or because the weather in Bournemouth is better for his health than Falkirk, 19 the individual may acquire an English domicile; it depends of course on intention in each case.

#### 2.11 Domicile and citizenship

## 2.11.1 Retention of foreign citizenship

In IRC v Bullock, the Court said:

Domicile is distinct from citizenship. The fact that the taxpayer chose to retain his Canadian citizenship and not to acquire UK citizenship would not be inconsistent with his having acquired a domicile in the UK, but his adherence to his Canadian citizenship is, in my opinion, one of the circumstances properly to be taken into consideration in deciding whether he acquired a UK domicile.20

## 2.11.2 Acquisition of UK citizenship

An individual who wishes to become a British citizen must usually sign a declaration that he intends to reside in the UK. Naturalisation does not. however, carry with it the inevitable consequence of a change of domicile: see Wahl v IRC (1932) 147 LT 382. Naturalisation is merely one factor to be taken into account, but it is a powerful one: compare Steiner v IRC 49 TC 13.

HMRC in practice accept that a naturalised citizen may retain a foreign domicile.<sup>21</sup> However, the foreign domiciliary who applies for UK citizenship would be well advised to consider his domicile position, and it may be appropriate to take other steps to manifest his ultimate intention to return home in due course.

Citation of Special Commissioners' decisions on domicile is not generally appropriate, as there are more than enough cases of higher authority. However, Allen v HMRC [2005] STC (SCD) 614 offers a convenient illustration.

As in Reddington v MacInnes [2002] ScotCS 46 accessible www.bailii.org.

<sup>51</sup> TC 522 at 540. 20

<sup>21</sup> FWIW Al Fayed v Advocate General [2002] STC 910, para 23 records the HMRC view in 1985 that UK citizenship would have no effect on Mr Fayed's domicile.

#### 2.12 Married women

#### 2.12.1 Marriage after 1 January 1974

Until 1 January 1974, a married woman had the domicile of her husband (a "domicile of dependency"). However, s.1 Domicile and Matrimonial Proceedings Act 1973 now provides:

- (1) Subject to subsection (2) below, the domicile of a married woman as at any time after the coming into force of this section shall, instead of being the same as her husband's by virtue only of marriage, be ascertained by reference to the same factors as in the case of any other individual capable of having an independent domicile. ...
- (3) This section extends to England and Wales, Scotland and Northern Ireland.

Although a wife does not automatically acquire the domicile of her husband, the decision to marry a UK domiciliary and set up a home in the UK may be evidence of an intention to reside in the UK permanently, but of course that depends on all the facts.<sup>22</sup>

## 2.12.2 Marriage existing on 1 January 1974

The position of women who married before 1 January 1974 is more complex. Section 1(2) Domicile and Matrimonial Proceedings Act 1973 provides:

Where immediately before this section came into force a woman was married and then had her husband's domicile by dependence, she is to be treated as retaining that domicile (as a domicile of choice, if it is not also her domicile of origin) unless and until it is changed by acquisition or revival of another domicile either on or after the coming into force of this section.

In *IRC v Duchess of Portland* 54 TC 648, the duchess married before 1974 and so acquired a domicile of dependency. She resided in the UK but never intended to reside in the UK permanently. After 1974 she continued to reside in the UK.

<sup>22</sup> This is obvious but if authority is needed, see *Cyganik v Agulian* 8 ITELR 762 at [46]. Likewise the fact that T's spouse is UK resident may tend to suggest that T has not acquired a foreign domicile of choice; see (if authority is needed) *Gaines-Cooper v HMRC* [2007] STC (SCD) 23.

She therefore retained her former domicile of dependency ("as a domicile of choice"). That domicile could only be abandoned by ceasing to intend to reside in the UK permanently (which she did) and ceasing to reside in the UK (which she did not).

In Ireland the domicile of dependency rule was held unconstitutional<sup>23</sup> and it is an interesting question whether the English transitional provision is consistent with the Human Rights Act 1998. In practice the issue may never arise.

## 2.12.3 Marriage ended before 1 January 1974

In Re Wallach [1950] All ER 199, a widow died five days after the death of her husband. The judge held that a married woman retained her domicile of dependency when the marriage ceased, unless and until she changed it (by abandonment or by acquisition of a new domicile of choice).

It has been said that the test for abandonment of a domicile of dependency is more lenient than the test for abandonment of a domicile of choice.<sup>24</sup> However, it is submitted that the *test* is the same: the individual must (1) cease to reside in the place of domicile of dependency and (2) cease to intend to reside there permanently. However, in the case of a domicile of dependency the individual may never have intended to reside there permanently, so requirement (2) may in practice be easier to satisfy. The test is more lenient in that the onus of proof is more easily satisfied.

#### 2.12.4 Woman a US national

The US/UK treaty<sup>25</sup> reverses the domicile of dependancy for US nationals. Article 4(6) of the treaty provides:

A marriage before January 1st, 1974 between a woman who is a United States national and a man domiciled within the UK shall be deemed to have taken place on January 1st, 1974 for the purpose of determining her domicile for UK tax purposes, on or after the date on which this Convention first has effect in relation to her.

As far as I am aware, the US Treaty is the only one which does this.

JW v JW (1992) 4 Irish Tax Reports p.437.

IRC v Duchess of Portland 54 TC 648 at 655.

<sup>25</sup> Convention of 24 July 2001, SI 2002/2848. The USA IHT DTT does not contain the same rule.

## 2.13 Refugees and illegal immigrants

A refugee may be forced to sever most of his links with his country of origin. But while that may show he had no intention to return to his country of origin, that would not, by itself, show that he had acquired an intention to reside in the UK permanently.

A person in the UK illegally may become domiciled here, though the illegality is a factor in deciding whether he has a genuine intention of remaining in the UK: *Mark v Mark* [2006] AC 98.

#### 2.14 Ireland/Northern Ireland

Paragraph 8 Government of Ireland (Adoption of Enactments) (No. 1) Order, 1922 provides:

For the purpose of determining the domicile of any person, Northern Ireland shall be deemed always to have been a separate part of the UK.

## 2.15 HMRC rulings on domicile and ordinary residence

The FA 2008 has repealed ss.42 and 43 ITEPA and s.9(2) TCGA which provided a ruling procedure for ordinary residence and domicile. Ordinary assessment and appeal procedures now apply. This is a sensible reform, which had been advocated in earlier editions of this work.

EIM 42806 provides:

## Claims to be not domiciled in the UK: Action on receipt of claim

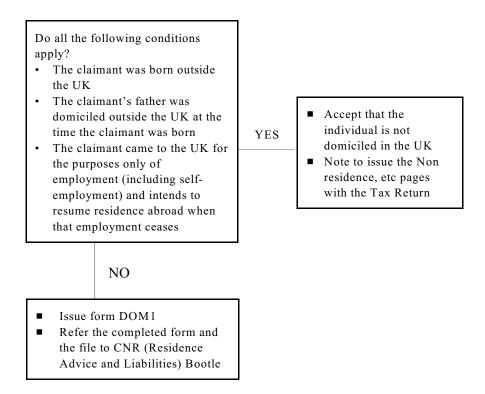
If an employee claims to be not domiciled in the UK you can only consider the claim if domicile is immediately relevant to the computation of the tax liability.

In some circumstances you can admit the claim without submission to Centre for Non-Residents.

If you receive a non-domicile claim you should refer to the flowchart at paragraph 3.4 of the Residence Guide (RG3.4) to decide if domicile is relevant.<sup>26</sup> If it is relevant, you should then refer to the flowchart at RG3.5.

[The flowchart at RG3.5 is as follows:]

<sup>26 [</sup>Author's Note] Para 3.4 does not contain a flowchart.



If domicile is not relevant, you should not admit the claim and explain to the claimant that domicile is not material.

Inspectors Manual 1635 provided:

#### Claim of non-domicile in UK [January 2006]

An individual's domicile is of concern to the Revenue only where it is relevant to the computation of liability. The instruction at EIM42804 should be followed for cases wholly within Schedule E. In other cases, domicile will only be relevant where the taxpayer has income arising abroad, or gains arising on assets situated outside the UK, which will not be wholly remitted to the UK.

If an individual claims to be not domiciled within the UK, and the case is not wholly within Schedule E (see EIM42804), issue form DOM1. If the completed form DOM1 shows that domicile is immediately relevant, submit it together with the file to The Centre for Non-Residents Bootle for a ruling. If form DOM1 shows that domicile is not relevant, decline to examine the claim to be not domiciled.

Tax Bulletin 29 (June 1997) provides:

#### Domicile

Initial non-domicile claims may be made on form DOM1, form P86<sup>27</sup> or in the SA [Self Assessment] tax return. We will continue to deal with initial non-domicile claims which are made before we have received the return for the year in which the claim is made. And we will let claimants know how their claim to be non-domiciled in the UK has been treated. But we may ask questions to check the validity of the claim as part of a formal TMA 1970, s9A enquiry into the SA tax return.

With domicile it is likely that ticks in boxes 9.5 and 9.28 on the "NON-RESIDENCE ETC" pages of a return will prompt a review of an individual's domicile which may lead to the issue of a TMA 1970, s9A enquiry. And we may issue a form DOM1 as part of a TMA 1970, s9A enquiry into the return. But where, for example, an individual:

- has a domicile of origin outside the UK; and
- has come to the UK only for the purpose of employment; and
- intends to resume residence abroad when the employment ceases;
- has given such information on a form P86 we are unlikely to issue an enquiry into the domicile position. A tick in box 9.29 of the "NON-RESIDENCE ETC" pages is also likely to prompt a review of an individual's domicile and the issue of a TMA 1970, s9A enquiry. At that stage we will review the individual's domicile from the date of any change in circumstances. ...<sup>28</sup>

## 2.15.1 Obtaining a HMRC ruling on domicile

HMRC practice is not to comment on an individual's domicile unless it is immediately relevant to the determination of a current tax liability. To meet this requirement, some positive steps may be needed, for example:

(1) A resident or non-resident individual might transfer foreign property to a settlement. The value transferred must exceed the nil rate band (and

<sup>27</sup> Entitled "Arrival in the UK".

Text omitted here is discussed at 5.22 (Year of acquisition of UK domicile).

available exemptions).<sup>29</sup>

- (2) A UK resident individual might:
  - arrange to receive foreign source income and retain the income (a) outside the UK; or
  - (b) realise a chargeable gain on a foreign asset and retain the gain outside the UK. The gain must exceed the available annual exemption.

In case (1) the individual strictly has no tax return to submit but the transfer to the trust would be a chargeable transfer on which IHT would arise if he were domiciled in the UK. If he were domiciled outside the UK the transfer would be of excluded property and no tax would arise. HMRC would therefore need to consider the individual's domicile to determine whether any tax arises on this transfer. This route is not open to an individual who is deemed UK domiciled for IHT, but wishes to obtain a ruling on his actual domicile for IT or CGT.

If the amount involved only gives rise to a nominal tax liability, HMRC may concede domicile in that year without raising an enquiry, and so without prejudice to subsequent years. I suggest the amounts involved should be sufficient to give rise to (say) £20,000 tax liability.

In case (2) the individual will tick the relevant box on his Self Assessment tax return claiming to be domiciled outside the UK and that his foreign domicile is relevant to his tax position. Unremitted foreign income or gains would be taxable on the arising basis if he were to be UK domiciled but not if he were domiciled abroad. A formal consideration of the domicile of the individual will then be necessary by HMRC. If the individual has to pay the remittance basis claim charge, this may be an expensive route to adopt, but it will be useful for those who have not been UK resident for long enough to pay that charge.

## 2.15.2 Are HMRC bound by their ruling?

It is an interesting question how far HMRC are bound by any ruling they may give on domicile. In principle they would not be precluded from taking a different view at a later date even if the individual's circumstances remained entirely unchanged. However, it would be most unusual (and possibly the

<sup>29</sup> Other possibilities which form DOM1 contemplates for a UK resident are:

A claim for UK tax relief in respect of contributions to a non-UK pension scheme or retirement benefit plan which are incurred out of remuneration received from an employer who is not resident in the UK.

A claim in respect of costs in travelling between the country in which the (2) individual normally lives and the UK which have been borne or reimbursed by the employer.

<sup>(3)</sup> Unremitted overseas chargeable earnings.

subject of a successful application for judicial review) if they were to resile from their earlier ruling, unless of course the individual had not disclosed all relevant information or there had been some change in circumstances.

## 2.16 Domicile of company

The domicile of a company is where it is registered, which is the place of incorporation.<sup>30</sup> Domicile of a company is only rarely significant for tax or any other purpose.

<sup>30</sup> Gasque v IRC 23 TC 209; Dicey & Morris Conflict of Laws, 14th ed, para 30-002.

#### CHAPTER THREE

# RESIDENCE OF INDIVIDUALS

# 3.1 Why do residence and ordinary residence matter?

Residence is fundamental for many tax purposes of which the most important are:

- (1) The charge to income tax on foreign income which applies to residents.<sup>1</sup>
- (2) The exemption for certain UK source income of non-residents.<sup>2</sup>
- (3) Capital gains tax.<sup>3</sup>

Ordinary residence does not matter as much as residence. It is possible to be UK resident but not ordinarily resident and this is the only situation where the concept of ordinary residence matters in practice. It is not possible to give a full list. The main differences (all advantages) for an individual who is resident but not ordinarily resident in the UK (compared to one who is resident *and* ordinarily resident) are as follows:

- (1) The transfer of assets abroad provisions do not apply.<sup>4</sup>
- (2) Exempt gilts owned by a non-ordinarily resident person are excluded property for IHT.<sup>5</sup> Interest on exempt gilts is not subject to income

<sup>1</sup> See 10.1 (Savings and investment income) and 11.1 (Employment income).

<sup>2</sup> See 30.1 (Limitation on liability for non-residents).

<sup>3</sup> See 31.1 (Capital gains tax on individuals).

<sup>4</sup> See 16.11 (Transfer of assets abroad: introduction).

<sup>5</sup> See 41.4 (Non-settled property: exempt gilts).

tax if the owner is resident but not ordinarily resident (contrast other types of interest, taxable on an arising or remittance basis).

- (3) Different employment income rules apply.<sup>6</sup>
- (4) The RFI remittance basis applies even if UK domiciled.<sup>7</sup>
- (5) Different NIC rules apply.8

This chapter considers residence of individuals: see too 4.1 (Residence of trustees); 26.5 (Residence of partnership) and 3.36 (Residence of companies).

## 3.2 The concept of residence and ordinary residence

#### 3.2.1 Residence is a status

The concept of "residence" is distinct from physical presence. A person may be UK resident at a time when not present in the UK (e.g. if absent on a day trip abroad). A person may be present in the UK without being UK resident. Residence is a legal status; contrast physical presence, which is not a status, just a simple physical fact.

# 3.2.2 Residence during part of tax year

The concept of "residence" is used in two different ways in tax statutes:

- (1) Sometimes it is used to describe a status which one has (or does not have) at a particular moment of time, or during a period of time which need not coincide with a tax year.
- (2) Sometimes it is used to describe a status which one must have (or not have) specifically for the period of a tax year. Under this usage one could not cease to be resident during a tax year: residence could only

<sup>6</sup> See 11.1 (Employment income).

See 8.5 (Who qualifies for the remittance basis?).

<sup>8</sup> See 32.5 (ROW: employed in GB); 32.6 (ROW: residence requirements).

change at the beginning or end of a tax year.9

If it matters (in practice the issue does not often raise difficulties) the context must determine which sense is meant. It is important, to avoid confusion, to realise that either sense is a possible one.

Sometimes the context makes it clear, e.g. s.2 TCGA ("a person shall be chargeable to CGT in respect of chargeable gains accruing to him in a year of assessment during any part of which he is resident in the UK...). This clearly assumed that one can be resident during part of a year of assessment. Sometimes the context provides at least an inference, e.g. the CGT exit taxes (which apply when the taxpayer becomes neither resident nor ordinarily resident in the UK) apply at the time that the individual actually leaves, not at the end of the year. 10

In income tax, it is generally implied that residence is a status which one has (or does not have) for an entire tax year<sup>11</sup> and so the IT exit charge on a trader who ceases to be UK resident applies at the end of the tax year of emigration.<sup>12</sup> This is sometimes expressed by saying that one is resident "for a year of assessment" (the language used in ESC A11). But for income tax too, the point depends on the context. For instance, when ESC All refers to "the period of residence here during the year" it is obviously using the word "residence" to describe a status which changes during a tax year.

# 3.2.3 Ordinary residence during part of tax year

Ordinary residence, like residence, is also a legal status. Once again, the expression could be used in two different ways:

(1) to describe a status which one has (or does not have) at a particular moment of time, or during a period of time which need not coincide

Sir John Donaldson MR drew this distinction in Gubay v Kington [1983] STC 443 at p. 451 but the terminology he proposed (status v. factual residence) is not ideal since residence during part of a year is a matter of status as much as residence during the whole of a year.

See 6.2 (Clawback of holdover relief on emigration of individual), 6.4 Exit charge for trusts), 6.6 (Migration of individual trader) and 5.19 (Exit charge for trusts); presumably the usage of s. 2 TCGA applies generally for CGT.

See 5.2 (Income tax on individuals). 11

<sup>12</sup> See 6.6 (Migration of trader).

with a tax year.

(2) describe a status which one must have (or not have) specifically for a tax year. Under this usage one could not cease to be ordinarily resident during a tax year. Ordinary residence could only change at the beginning or end of a tax year.<sup>13</sup>

But usage (1) is the normal meaning, and usage (2) would require a clear context to make it apply. It is suggested that references to "ordinary residence", in an income tax or CGT context, are (at least normally) references to a status which may change during a tax year, it is not a status which can only last an entire tax year.

## 3.2.4 *The source of the concepts*

Given the centrality of the concept, it is surprising that there is nothing like a definition of "residence" in the legislation. Several statutory provisions impinge on the subject and residence has been discussed in a number of decisions by the Courts. Much more important in practice is HMRC booklet IR20, supplemented by other HMRC statements.

There is no statutory guidance on the meaning of ordinary residence. Like simple residence, the meaning has been discussed in the case law but IR20 is much more important in practice.

In this chapter we first consider the statutory provisions, then the case law and then IR20.

#### Temporary UK purpose and 183 day rules 3.3

# 3.3.1 Temporary UK purpose rule

Section 831(1) ITA provides:

Subsection (2) applies in relation to an individual if—

- (a) the individual is in the UK
  - for some temporary purpose only and [i]

Sir John Donaldson MR drew this distinction in Gubay v Kington [1983] STC 443 at p. 451 though the terminology he used (status v. factual residence) is not ideally suited to the task.

- with no view<sup>14</sup> to establishing the individual's residence in [ii] the UK, and
- (b) during the tax year in question the individual spends (in total) less than 183 days in the UK.

In determining whether an individual is within paragraph (a) ignore any living accommodation available in the UK for the individual's use. 15

I call this "the temporary UK purpose rule". Although that label does not quite correctly summarise the conditions of s.831(1), no label could do so. If these conditions are satisfied, one turns to s.831(2):

Apply the following rules in determining the individual's liability for income tax.

#### Two rules now follow:

#### Rule 1

In relation to pension or social security income arising from a source outside the UK, treat the individual as non-UK resident for the purposes of the following ...

Rule 1 goes on to specify an exotic set of categories of income in inordinate detail. 16

ITA EN para 2477 states:

"Subsection (1)(a) refers only to 'view' and omits reference to 'intent' on the basis that 'view' is wider than 'intent' or 'intention'."

But it is considered that these words all mean the same thing.

- 15 I deal with this paragraph at 3.5 (Accommodation in the UK).
- 16 "(a) Chapter 4 of Part 9 of ITEPA 2003 (tax on foreign pensions),
  - (b) Chapter 5A of that Part (tax on pensions under registered pension schemes) but only if the income is an annuity under a registered pension scheme within paragraph 1(1)(f) of Schedule 36 to FA 2004,
  - (c) Chapter 10 of that Part (tax on employment-related annuities),
  - (d) Chapter 15 of that Part (tax on voluntary annual payments),
  - (e) section 647 of ITEPA 2003 (meaning of 'foreign residence condition') but only in its application for the purposes of section 651 of that Act (which provides an exemption for tax under Chapter 14 of Part 9 of that Act), and
  - (f) Chapter 6 of Part 10 of ITEPA 2003 (taxable foreign benefits).

See sections 566 and 657 of ITEPA 2003 for the definitions of 'pension income' and 'social security income'."

For completeness, s.831(3) ITA provides:

#### Rule 2

In relation to income arising from a source outside the UK, treat the individual as non-UK resident for the purposes of any charge under a provision mentioned in section 830(2) of ITTOIA 2005 (which contains a list of provisions under which relevant foreign income is charged).<sup>17</sup>

Thus the consequence of the temporary UK purpose rule is to treat the individual as non-resident for certain purposes.

The rule is vague because of the word "temporary". The words in s.831(1)(a)[ii] ("and with no view to establishing the individual's residence in the UK") should, I think, be regarded as a paraphrase or explanation of "for some temporary purpose only". The additional words do not clarify the matter at all. A definition or explanation of residence cannot be helpful if it uses the word "residence" without explanation, as happens here. IR20 provides a (relatively) clear and workable set of rules to determine residence for those coming to the UK, but this should not be said to be based on the temporary UK purpose rule.

## 3.3.2*183* day rule

# Section 831(4) ITA provides:

Subsection (5) applies in relation to an individual if subsection (2) would have applied in relation to the individual but for subsection (1)(b).

This convoluted wording is rather more difficult to follow now it is rewritten in plain English than it was before. The reader who patiently works through the labyrinth will conclude that subsection (5) applies if:

<sup>&</sup>quot;Paragraph (e) of Rule 1 in subsection (2) applies only if—

<sup>(</sup>a) the individual makes a claim as mentioned in section 647(3)(a) of ITEPA 2003, and

<sup>(</sup>b) the Commissioners are satisfied that subsection (2) of this section applies in relation to the individual."

But all this is academic as the application of rule 1 never makes any difference in practice.

For completeness, the rule adds: "In this rule 'income' does not include income 17 chargeable as a result of section 844 of ITTOIA 2005 (unremittable income: income charged on withdrawal of relief after source ceases)". But this is also academic.

- (a) the individual is in the UK
  - for some temporary purpose only and
  - with no view to establishing the individual's residence in the [ii] UK, and
- (b) in the tax year in question the individual spends in total 183 or more days in the UK.

I refer to this as "the 183 day rule", though once again, that label does not quite correctly summarise the conditions of s. 831(4). If these conditions are satisfied, one turns to subsection (5):

Apply the rules set out in subsection (2) in determining the individual's liability for income tax.

But—

- (a) instead of treating the individual as non-UK resident in relation to the income and for the purposes mentioned in those rules, treat the individual as UK resident, and
- (b) ignore subsection (3).

Amended as subsection (5) requires, the rules in subsection (2) are:

#### Rule 1

In relation to pension or social security income arising from a source outside the UK, treat the individual as UK resident for the purposes of the following ... [the list is set out in the footnote above].

#### Rule 2

In relation to income arising from a source outside the UK, treat the individual as UK resident for the purposes of any charge under a provision mentioned in section 830(2) of ITTOIA 2005.

Thus the consequence of the 183 day rule is to treat the individual as UK resident for certain purposes. The rule is relatively precise, since it is easy to count the 183 days. It is also consistent with the natural meaning of residence since someone who spends 183 days in the UK should in the normal sense of the word be said to be resident here for the year.

# 3.3.3 Temporary purpose and 183 day rules: comments

Section 831 raises puzzling questions, if one takes it seriously. First, it

only applies for certain income tax purposes, and the question of residence may arise for other income tax purposes. No-one wants *two* income tax definitions of residence! There are two solutions to this problem. One would be to say that the section only states what would in any event be the normal meaning of residence. Then the section is otiose and pointless. The alternative is that the section should be regarded as laying down rules which apply for income tax generally. Then the enormously detailed list in s.831(2) specifying types of income which are affected is unnecessary and inappropriate. This is the lesser of the two evils, and HMRC agree. Inspectors Manual para 43 provided:

In practice, however, ICTA, s 336 [now s.831 ITA] is applied to other Schedules and cases as its language has an 'illustrative value' (see Rowlatt, J, in *Lysaght v CIR* 13 TC 511 at 515) on all questions of residence.

Thus the principles of IR20 (supposedly based on these rules) are applied for NIC purposes even though NIC has no equivalent statutory provisions.

Secondly, the section is not expressed as a definition of residence. The section provides that one class of person is treated<sup>19</sup> as resident; and another is treated as non-resident. But this is (almost) universally ignored so the provisions are regarded as part of a definition of residence (if they are regarded at all).

Thirdly, the two rules only cover some of the possible permutations of fact:

Name of Rule	Temporary UK purpose	183 UK days	Resident
Temporary UK purpose rule	Yes	No	No
183 day rule	Yes	Yes	Yes

What if a person is *not* in the UK for a temporary purpose? The section is silent. Presumably such a person:

<sup>18</sup> In particular it may arise for UK source income: s.811 ITA.

<sup>19</sup> The IT rules use the word 'treated'; the CGT equivalent uses the word 'charged' but the end result is the same.

- (1) is in the UK for a permanent purpose, in which case he is resident; or
- (2) is not in the UK at all (or in the UK, but not for any purpose?) in which case he is not resident.

#### 3.4 Occasional residence abroad rule

Section 829 ITA provides:

## Residence of individuals temporarily abroad

- (1) This section applies if—
- (a) an individual has left the UK for the purpose only of occasional residence abroad, and
- (b) at the time of leaving the individual was both UK resident and ordinarily UK resident.
- (2) Treat the individual as UK resident for the purpose of determining the individual's liability for income tax for any tax year during the whole or a part of which the individual remains outside the UK for the purpose only of occasional residence abroad.

#### I call this the "occasional residence abroad rule".

This is reworded from the earlier provision in ICTA, removing several puzzling features. But the main problem remains that "occasional residence abroad" is hopelessly vague in the modern world.

In addition, the occasional residence abroad rule only covers one of several possible permutations of fact. What if the individual has left the UK for the purpose of occasional residence abroad (whatever that means) and before he left he was resident and not ordinarily resident, or he was not resident at all? The statute is silent. But presumably the individual would be regarded as non-resident.

The pre-2008 IR20 provided a (relatively) precise and workable set of rules to determine residence for those who leave the UK, but this should not be said to be based on the occasional residence abroad rule. (Unfortunately the 2008 version of IR20 provides no effective guidance for those who leave the UK.)

#### 3.5 Accommodation in the UK

## 3.5.1 The supposed available accommodation rule

It was formerly the official HMRC view that:

Individuals are regarded as resident in the UK for tax purposes for a year, if they have accommodation available for their use and are present here at any time in the year.<sup>20</sup>

This is called "the available accommodation rule". John Avery Jones states tactfully that "it is difficult to see how the available accommodation rule ever arose". 21 More bluntly, the rule did not exist. 22 The rule was abolished by statute, in two stages.

#### 3.5.2 Full time workers abroad

From 1956, the rule was abolished for those who worked full-time abroad. Section 830 ITA provides:

## Residence of individuals working abroad

- (1) This section applies for income tax purposes if an individual works full-time in one or both of—
  - (a) a foreign trade, and

20 Press Release 16 March 1993 [1993] STI 468. Likewise IR20 (1983 version) para

> If you go abroad permanently but have accommodation available for your use in the UK, you will be treated as resident here for any tax year in which you visit the UK. The length of the visit does not matter. ...

A visitor who has accommodation available here will be regarded as resident for any year in which he comes to the UK, however short his visit may be...

- [1993] BTR 286. 21
- The rule was inconsistent with the case law: see 3.7 (Case law on residence). In Gaines-Cooper v HMRC [2007] STC (SCD) 23 at [165] the Special Commissioners rightly said:

"In general availability of accommodation is a factor to be borne in mind in deciding if a person is resident here ...".

The rule was expressly rejected in High Tech International v Deripaska [2006] EWHC 3276 [2007] EMLR 15 at [25], and Cherney v Deripaska [2007] EWHC 965 (Com) [2007] ILR 49 at [45].

- (b) a foreign employment.
- (2) In determining whether the individual is UK resident ignore any living accommodation available in the UK for the individual's use.

Section 830 then elucidates the terms used in subsection (1):

- (3) A trade is foreign if no part of it is carried on in the UK.
- (4) An employment is foreign if all of its duties are performed outside the UK.
- (5) An employment is also foreign if in the tax year in question
  - the duties of the employment are in substance performed outside the UK, and
  - (b) the only duties of the employment performed in the UK are duties which are merely incidental to the duties of the employment performed outside the UK in the year.
- (6) In this section—
- "employment" includes an office, and

This requires a total disregard of available accommodation. It disapplies the available accommodation rule and disregards the accommodation for all purposes.

# 3.5.3 Partial disregard of accommodation

In 1993 this was extended. The drafting is opaque. Section 831(1)[A] ITA sets out the temporary UK purpose rule, discussed above:

- [A] Subsection (2) applies in relation to an individual if—
- (a) the individual is in the UK for some temporary purpose only and with no view to establishing the individual's residence in the UK, and
- (b) in the tax year in question the individual spends (in total) less than 183 days in the UK.

This is then qualified by s.831(1)[B]:

<sup>&</sup>quot;trade" includes profession and vocation.<sup>23</sup>

This uses terminology discussed elsewhere: if s.830(2) mattered, see 11.5 (Where are duties performed: incidental duties); and 3.13.1 (Meaning of "work full-time abroad").

[B] In determining whether an individual is within paragraph (a) ignore any living accommodation available in the UK for the individual's use.

So one disregards available accommodation for the temporary UK purpose rule. But one does have regard to it for other purposes.<sup>24</sup> One purpose where one has regard to it is the occasional residence abroad rule.<sup>25</sup> Perhaps there are others.

In practice the significance of available accommodation can be found in IR 20.

For those who leave the UK under the three years abroad practice, <sup>26</sup> IR20 para 2.8 provides:

If you claim that you are no longer resident and ordinarily resident, we may ask you to give some evidence that you have left the UK either permanently or to live outside the UK for three years or more. This evidence might be, for example, that you have taken steps to acquire accommodation abroad to live in as a permanent home, and if you continue to have property in the UK for your use, the reason is consistent with your stated aim of living abroad permanently or for three years or more.

(Emphasis added)

This is consistent with s.831(1)[B] ITA because the statutory disregard applies for the temporary UK purpose rule and not the occasional residence abroad rule. However, the former available accommodation rule has been quietly abandoned: it is no longer suggested that one day's presence and accommodation is sufficient to amount to UK residence.

For those who come to the UK, IR20 para 3.7 provides that a longer term visitor who comes to and "remains" in the UK is treated as resident in the year of arrival if:

<sup>24</sup> Except for full-time workers abroad.

This was HMRC's intention when enacting the original legislation. Press Release [1993] STI 468 para 5:

<sup>&</sup>quot;Similarly, where an individual leaves the UK, the retention of a home here will continue to be a factor in considering whether he or she has left the UK permanently."

See too John Avery Jones [1993] BTR 286 and Philip Baker OTPR Vol 3 p.143.

<sup>26</sup> See 3.17 (The three-years-abroad practice).

you own or lease accommodation in the UK.<sup>27</sup>

This can be reconciled with s.831(1)[B] ITA because the disregard applies for the temporary UK purpose rule, and someone who "remains" in the UK is not here for a temporary purpose.<sup>28</sup>

## 3.6 CGT statutory residence rules

Section 9(1) TCGA provides:

In this Act "resident" and "ordinarily resident" have the same meanings as in the Income Tax Acts.

The drafter was understandably unsure whether this would incorporate the 183 day and temporary UK purpose rules which (supposedly) only apply to some types of income, so s.9(3)(4) TCGA provides CGT rules to the same effect:

- (3) Subject to sections 10(1) and 10A, an individual who is in the UK for some temporary purpose only and not with any view or intent to establish his residence in the UK shall be charged to capital gains tax on chargeable gains accruing in any year of assessment if and only if the individual spends (in total) at least 183 days in the UK.
- (4) The question whether for the purposes of subsection (3) above an individual is in the UK for some temporary purpose only and not with any view or intent to establish his residence there shall be decided without regard to any living accommodation available in the UK for his use.

There is no express CGT equivalent for the IT occasional residence abroad rule, but that is incorporated into CGT by s.9(1) TCGA.

See 3.26 (Longer term visitors practice). This was HMRC's intention when enacting the original legislation. Press Release [1993] STI 468 para 5:

<sup>&</sup>quot;There will be no change in the practice of treating as resident and ordinarily resident an individual who comes to and remains in the UK where he or she owns or acquires on a lease of 3 years or more accommodation in this country."

See too John Avery Jones [1993] BTR 286 and Philip Baker OTPR Vol 3 p.143.

<sup>28</sup> Or perhaps because the statutory disregard applies to accommodation available for use whereas IR20 is concerned with ownership.

#### 3.7 Case law on residence

A person who does not meet the 183 day rule may still be resident here, but in what circumstances? Since the statutory provisions do not give a year answer we turn next to the case law. The case law is quite considerable but does not help very much. The leading cases are *Levene v IRC* and *Lysaght v IRC* 13 TC 486 and 511. They reflect conditions of life in the 1920s. Viscount Cave said in 13 TC at 505:

My Lords, the word "reside" is a familiar English word and is defined in the Oxford English Dictionary as meaning "to dwell permanently or for a considerable time, to have one's settled or usual abode, to live in or at a particular place". No doubt this definition must for present purposes be taken subject to any modification which may result from the terms of the Income Tax Act and Schedules; but, subject to that observation, it may be accepted as an accurate indication of the meaning of the word "reside".

In most cases there is no difficulty in determining where a man has his settled or usual abode, and if that is ascertained he is not the less resident there because from time to time he leaves it for the purpose of business or pleasure.

Of course these generalities do not take us very far. Viscount Cave then considered dual residence:

But a man may reside in more than one place. Just as a man may have two homes – one in London and the other in the country – so he may have a home abroad and a home in the UK, and in that case he is held to reside in both places and to be chargeable with tax in this country. Thus, in *Cooper v Cadwalader* (5 TC 101) an American resident in New York who had taken a house in Scotland which was at any time available for his occupation, was held to be resident there, although in fact he had only occupied the house for two months during the year; and to the same effect is the case of *Loewenstein v de Salis* (10 TC 424).

Viscount Cave goes on to consider those who have no permanent home but live in hotels:

The above cases are comparatively simple, but more difficult questions arise when the person sought to be charged has no home or establishment in any country but lives his life in hotels or at the houses of his friends. If such a man spends the whole of the year in hotels in the UK, then he is held to reside in this country; for it is not necessary for that purpose that he should continue to live in one place in this country but only that he should reside in the UK.

But probably the most difficult case is that of a wanderer who, having no home in any country, spends a part only of his time in hotels in the UK and the

remaining and greater part of his time in hotels abroad. In such cases the question is one of fact and degree, and must be determined on all the circumstances of the case (*Reid v IRC*, 10 TC 673). If for instance such a man is a foreigner who has never resided in this country, there may be great difficulty in holding that he is resident here. But if he is a British subject the Commissioners are entitled to take into account all the facts of the case.

To live permanently in hotels was, I think, not unusual in the 1920s. It does not happen now, but nowadays a house may be "not in the nature of home but a substitute for hotels".<sup>29</sup>

The Special Commissioners summarise the case law with the following propositions:

- [1] the concept of residence is not defined in the legislation; the word therefore should be given its natural and ordinary meaning (*Levene*). The words "residence" and "to reside" mean "to dwell permanently or for a considerable time, to have one's settled or usual abode, to live in or at a particular place" (*Levene*).
- [2] the question whether a person is or is not resident in the UK is a question of fact for the Special Commissioners (*Zorab*).
- [3] no duration is prescribed by statute<sup>30</sup> and it is necessary to take into account all the facts of the case; the duration of an individual's presence in the UK and the regularity and frequency of visits are facts to be taken into account;
- [4] also, birth, family and business ties, the nature of visits and the connections with this country, may all be relevant (*Zorab*; *Brown*).
- [5] in general the availability of living accommodation in the UK is a factor to be borne in mind in deciding if a person is resident here (*Cooper*) (although that is now subject to s.336(3) ICTA now s.831(1)[B] ITA).<sup>31</sup>

<sup>29</sup> Grace v HMRC [2008] UK SpC 663 at [40].

<sup>30</sup> Likewise *Reid v IRC* 10 TC 673 at p.678:

<sup>&</sup>quot;... the relation between a person and a place which is predicated by saying that a person 'resides' there includes inter alia the element of time, duration, or permanence, [but] that element – essential and important as it is – is not the sole criterion. ... one of the parties maintained that the element of time was so important as to dwarf all the others into insignificance; but I think the Lord Advocate rightly contended that the facts of the relation between a person's life and the place in which part of it is spent may contain elements of quality, connected with the person's mode of life, and so on, which are equally relevant for consideration as the element of time, or the durability of the relation."

<sup>31</sup> See 3.5 (Accommodation in the UK).

- [6] the fact that an individual has a home elsewhere is of no consequence; a person may reside in two places but if one of those places is the UK he is chargeable to tax here (*Cooper* and *Levene*).
- [7] there is a difference between the case where a British subject has established residence in the UK and then has absences from it (*Levene*) and the case where a person has never been resident in the UK at all (*Zorab*).<sup>32</sup>

These considerations come to the same as that part of the OECD model treaty article on residence, under which an individual with a home in two states is deemed to be a resident of the state with which his personal and economic relations are closer (centre of vital interests); though this does not much help to resolve any practical issues of residence as that formula is itself somewhat imprecise.

Case law on "residence" in non-tax statutes<sup>33</sup> is also relevant, so far as it applies the "ordinary" meaning of residence and follows the principles of *Levine* and *Lysaught*.

## 3.7.1 Case law: ordinary residence

There are no statutory provisions, so a case law definition is all we have. The case law on ordinary residence is vague. Ordinary residence means:

A man's abode in a particular place or country which he has adopted voluntarily and for settled purposes as part of the regular order of his life for the time being, whether of short or long duration.<sup>34</sup>

"Habitual residence" is a concept often used in non-tax legislation. If that term had a clear meaning, and if the concept was the same as "ordinary residence" then cases on habitual residence might be valuable. Unfortunately this line of enquiry leads nowhere. There is no clear

<sup>32</sup> Gaines-Cooper v HMRC [2007] STC (SCD) 23 at [165]. The passage is an almost verbatim quote from Shepherd v. IRC 78 TC 389 at [58] (Special Commissioner). The references are to Levene v IRC 13 TC 486; IRC v Zorab 11 TC 289; Bayard Brown v Burt 5 TC 667; Cooper v Cadwalader 5 TC 101.

e.g. the two *Deripaska* cases on the Civil Jurisdiction and Judgments Order 2001 (SI 2001/3929) under which jurisdiction depends in part on residence.

<sup>34</sup> R v Barnet LBC ex p. Shah [1983] 2 AC 309 at p.343. This passage has often been cited with approval.

definition of "habitual residence". <sup>35</sup> Although the House of Lords recently stated that habitual residence and ordinary residence are interchangeable concepts, <sup>36</sup> the point was not fully argued. Some cases suggest that habitual residence is "something more than" ordinary residence, <sup>37</sup> though that "something more" is elusive. It has also been said that the concepts merely share a "common core of meaning". <sup>38</sup> IR 20 provides a (relatively) precise and workable set of rules to determine ordinary residence but those should not be said to be based on the case law.

#### 3.7.2 *Critique of case law tests*

The case law is bluntly but accurately summarised by Malcolm Gunn:

Residence is a question of fact. There are very few rules. Cases are decided as and when they arise, and without much reference to any other previous decision. The decisions might well conflict with each other but that's just tough luck and there is nothing anybody can do about it.<sup>39</sup>

"What is meant by saying that a person is 'resident' in the United Kingdom? and when is a person properly said to be 'ordinarily resident' there? It is obvious that the more general and wide the scope of expressions used in a statute, the more difficult it may become to convict those whose duty it is to interpret it of an error or misdirection in applying it to a given state of facts. It may be possible in such cases to predicate of a particular state of facts that they lie outside the scope of the expressions used, although it may be really an impossible task to define that scope positively and with exact accuracy. The expression 'resident in the United Kingdom' and the qualification of that expression implied in the word 'ordinarily' so resident are just about as wide and general and difficult to define with positive precision as any that could have been used. The result is to make the question of law become (as it were) so attenuated, and the field occupied by the questions of fact become so enlarged as to make it difficult to say that a decision arrived at by the Commissioners with respect to a particular state of facts held proved by them, is wrong."

In that case the Special Commissioners' decision was upheld although Lord Sands

Habitual residence is a question of fact to be determined by the circumstances of each case: *Re M* [1993] 1 FLR 495.

<sup>36</sup> Mark v Mark [2006] 1 AC 98 at [33].

<sup>37</sup> Cruse v Chittum [1974] 2 All ER 940 at p.943.

<sup>38</sup> Nessa v Chief Adjudication Officer [1999] 1WLR 1937 at p.1941.

<sup>39</sup> *Taxation*, 3 December 1992, Vol 130, p.234. Lord Clyde made the same point in *Reid v IRC* 10 TC 673:

This is recognised in other contexts. In *Sifton v Sifton* a beneficiary had an interest under a trust "only so long as she shall continue to reside in Canada". The condition was void for uncertainty!

The majority of the Court of Appeal have found themselves unable to give any more precise direction than that the appellant may leave Canada for a limited period and for a purely temporary purpose, without being able to define either the word "limited" or the word "temporary." ... the questions propounded in the trustees notice of motion<sup>40</sup> do not at present admit of categorical answers. ... . But if the appellant's interest under the will is to be forfeited upon her "ceasing to reside in Canada," she has a right to have those questions categorically answered; and inasmuch as they cannot be so answered, the words, if constituting a condition subsequent, are void for uncertainty.<sup>41</sup>

In this hopeless uncertainty, HMRC practice set out in IR20 rides (more or less) to the rescue.

would also have upheld the opposite conclusion and Lord Blackburn would have adopted the opposite conclusion if he had been deciding the facts.

#### 40 The questions were:

'(a) In the event of Elizabeth maintaining a residence in Canada but temporarily going abroad (out of Canada) for the purpose of travelling and/or studying for a period not exceeding eleven months and returning to Canada thereafter, would Elizabeth during her temporary absence from Canada 'continue to reside in Canada' within the meaning of the words 'continue to reside in Canada' as used in said will?

(b) If the answer to question (a) be in the affirmative, could Elizabeth after a lapse of not less than one month again go abroad under similar circumstances and similarly 'continue to reside in Canada'?

- (c) In the event that Elizabeth so temporarily goes abroad for a period of eleven months should constitute a failure on her part to so 'continue to reside in Canada' may Elizabeth absent herself from Canada for any period under any circumstances and still so 'continue to reside in Canada' and if so, for what periods and under what circumstances may she so absent herself?
- (d) Is the purpose for which Elizabeth absents herself from Canada material to the question of whether or not she so 'continues to reside in Canada'?
- (e) If the answer to question (d) be in the affirmative
  - I. Is any temporary purpose sufficient?
  - II. If the answer to (e) be in the negative, what purposes would be sufficient?"
- 41 [1938] AC 656 at p665.

## 3.8 Dual residence/dual ordinary residence

EIM para 42820 correctly states:

An individual can be resident and ordinarily resident in more than one country at the same time. The fact that an individual might prove to be resident or ordinarily resident elsewhere does not mean that they will be neither resident nor ordinarily resident in the UK.

## 3.9 Ordinary resident but not resident

A question arises whether an individual can be ordinarily resident in the UK but not resident. The natural meaning of the words suggests not, and Levene seems to confirm this:

I find it difficult to imagine a case in which a man while not resident here is yet ordinarily resident here.<sup>42</sup>

However, the CGT legislation is clearly drafted on the basis that this is possible. Section 2(1) TCGA provides:

... a person shall be chargeable to CGT in respect of chargeable gains accruing to him in a year of assessment during any part of which he is resident in the UK, or during which he is ordinarily resident in the UK.

The drafter of these words (often copied into other contexts) clearly assumed it was possible to be ordinarily resident but not resident.

This is also HMRC's view: see IR20. Inspectors Manual para 36 provided:

An individual may be ordinarily resident, though not resident in the UK for a given year, and vice versa (see, for example, IM42 and IM45). ...<sup>43</sup>

This is supported by *Gaines-Cooper v HMRC*:

<sup>42 13</sup> TC 485 at 507.

<sup>43</sup> HMRC leaflet NRN2, question 8 provides:

<sup>&</sup>quot;Were you resident in the UK in the year to 5 April 2004? If "NO", you are not ordinarily resident in the UK."

But it is inevitable that a short guide such as NRN must over-simplify.

189. We conclude that the concept of 'ordinary residence' requires more than mere residence; it connotes residence in a place with some degree of continuity (*Levene*) and 'ordinary' means normal and part of everyday life (*Lysaght*).

190. ...We are also of the view that the appellant would still be ordinarily resident in the UK even if there were an occasional year when he was not resident here.<sup>44</sup>

In *Grace v HMRC* [2008] UK SPC 663 at [48] the Special Commissioners reached a compromise view. It is possible to be ordinarily resident and non-resident, but it does not happen much if at all in practice:

If an individual is not resident in the UK, then it is difficult to find that he is ordinarily resident here.

#### 3.10 IR20 - introduction

## 3.10.1 *Versions of IR20*

Revised versions of IR20 were published on 6, 13 and 14 May 2008.<sup>45</sup>

The preface to the May 2008 IR20 stated:

This interim guidance is an update of a booklet published in December 1999. Amendments have been made to reflect developments since then, changes to cross referenced material, and changes to contact points arising from the merger of Inland Revenue with HM Customs & Excise to create HM Revenue & Customs.

The May 2008 version of IR20 was already out of date when published, as it did not take into account the changes of the FA 2008 (and associated changes of practice) which took effect from 6th April 2006.

The most significant change in the May 2008 version was to incorporate the material (formerly published in HMRC Brief 1/2007) on leaving the

<sup>44 [2007]</sup> STC (SCD)23 at [190].

See the "What's new" section of the HMRC website. The reason for publication on three different dates was not stated and I have not identified any differences between the three versions.

UK.46 HMRC had been criticised (inter alia in the 6th edition of this work) for not following their published practice, and it seems reasonable to infer that the sole reason for the publication of the May 2008 version IR20 was a reaction to this.

Another version of IR20 was published quietly (unannounced on the "What's New" section of the HMRC website) towards the end of July 2008. The introduction states:

This current update of booklet IR20, which was last published in December 1999 and was subject to an update in February 2008, <sup>47</sup> is only interim guidance. The only substantive amendments being made in this update of the booklet are to cover the changes to the residence and domicile rules resulting from the 2008 Budget and incorporated in statute in the Finance Act 2008. We recognise that the rest of this guidance needs updating and we expect to publish full replacement guidance soon, at which point the IR20 will be withdrawn. However, our customers said they would like IR20 to be updated to reflect the changes brought about by the 2008 Finance Act and this interim update provides that. ... Some of the guidance originally included in the booklet published in December 1999 was removed when the guidance was updated in February 2008 as it is no longer relevant. No information has been removed from this latest update of the booklet and we have only made additions to cover the changes made by the 2008 Finance Act.

Quotations in this book are from the May 2008 version as the July version came out too late, but there do not appear to be significant differences and the discussion of the 2008 changes is (understandably) only a basic outline.

#### 3.10.2 *IR20*: outline

IR20 divides residence into various categories. Leaving aside the 183 day rule, the primary distinction is between:

(1) those leaving the UK; and

See 3.18 (Requirement to "leave" the UK).

<sup>47</sup> I am not aware of any update in February 2008 and this reference may be a slip for May 2008.

(2) those coming to the UK.

These are subdivided as follows:

- (1) Leaving the UK is divided into three understandable categories:
  - (a) the full-time work abroad practice;
  - (b) the three years abroad practice;
  - (c) The "year out" category (not mentioned in IR20).
- (2) Coming to the UK is divided in a more confusing way:
  - (a) the three years in the UK practice;
  - (b) visitors to the UK, not within (a), a category divided into:
    - (i) short-term visitors:
      - [A] indecisive visitors;
      - [B] intentional visitors;
    - (ii) longer term visitors.

# 3.11 The 183 day rule

IR20 para 1.2 recaps the 183 day rule:

You will always be resident if you are here for 183 days or more in the tax year. There are no exceptions to this. You count the total number of days you spend in the UK – it does not matter if you come and go several times during the year or if you are here for one stay of 183 days or more.

This has a sound basis in the statutory 183 day rule.<sup>48</sup>

<sup>48</sup> See 3.3 (Temporary UK purpose and 183 day rules).

#### 3.12 Short absences

IR20 provides:

#### Short absences

2.1 You are resident and ordinarily resident in the UK if you usually live in this country and only go abroad for short periods – for example, on holiday or on business trips.

This is obviously correct. It has a sound basis either in the ordinary meaning of "residence",49 or perhaps in the occasional residence abroad rule

## 3.13 Full-time work abroad practice

IR20 continues:

#### Working abroad

- 2.2 If you leave the UK to work full-time abroad under a contract of employment, you are treated as not resident and not ordinarily resident if you meet all the following conditions
- your absence from the UK and your employment abroad both last for at least a whole tax year;
- during your absence any visits you make to the UK:
- [i] total less than 183 days in any tax year, and
- [ii] average less than 91 days a tax year. ...

[See para 3.21 (Calculating annual average visits).]

- (Please see the Appendix at the end of this guidance for notes on a relevant case.)
- 2.3 If you meet all the conditions in paragraph 2.2, you are treated as not resident and not ordinarily resident in the UK from the day after you leave the UK to the day before you return to the UK at the end of your employment abroad. You are treated as coming to the UK permanently on the day you return from your employment abroad and as resident and ordinarily resident from that date.

If there is a break in full-time employment, or some other change in your circumstances during the period you are overseas, we would have

<sup>49</sup> See the passage from *Levene* set out at 3.7 (Case law on residence).

to review the position to decide whether you still meet the conditions in paragraph 2.2. If at the end of one employment you returned temporarily to the UK, planning to go abroad again after a very short stay in this country, we may review your residence status in the light of all the circumstances of your employment abroad and your return to the UK.

If you do not meet all the conditions in paragraph 2.2, you remain resident and ordinarily resident unless paragraphs 2.8 – 2.9 apply to you. Special rules apply to employees of the European Community (see paragraph 2.14).

2.4 The treatment in paragraph 2.3 will also apply if you leave the UK to work full-time in a trade, profession or vocation and you meet conditions similar to those in paragraph 2.2.

I refer to this as "the full-time work abroad practice".

## 3.13.1 Meaning of "work full-time abroad"

There are two requirements here: the work must be:

- (1) "full-time" and
- (2) "abroad".

The term "full-time" is explained in IR20:

## Meaning of 'full-time'

2.5 There is no precise definition of when employment overseas is 'fulltime', and a decision in a particular case will depend on all the facts. Where your employment involves a standard pattern of hours, it will be regarded as full-time if the hours you work each week clearly compare with those in a typical UK working week. If your job has no formal structure or no fixed number of working days, we will look at the nature of the job, local conditions and practices in the particular occupation to decide if the job is full-time.

If you have several part-time jobs overseas at the same time, we may be able to treat this as full-time employment. That might be so if, for example, you have several appointments with the same employer or group of companies, and perhaps also where you have simultaneous employment and self-employment overseas. But if you have a main

employment abroad and some unconnected occupation in the UK at the same time, we will consider whether the extent of the UK activities was consistent with the overseas employment being full-time.<sup>50</sup>

There is no guidance as to the requirement that the work is "abroad". It is suggested that the work must be substantially done abroad and any UK work (other than incidental duties) would have the result that the condition of full-time work abroad is not satisfied. This would be consistent with other areas of tax law: see 11.5 (Where are duties performed: incidental duties).

#### 3.13.2 Partly employed and partly self-employed

A published HMRC letter of 10 July 1979 provided:

... where an employee left the UK on 4 April 1979 and did not return until 6 April 1980 and was on a full-time service contract during that period, he would be regarded as not resident and not ordinarily resident in the UK throughout the year 1979-80.

However this practice would not be extended to a taxpaver who was only partly in employment and partly self-employed during a similar period. In such circumstances the normal rules for determining an individual's residence status would apply and on the basis that no visits were made during the intervening period, the taxpayer would be regarded as not resident but ordinarily resident for the year 1979-80 in these circumstances.

I find this bizarre, and suggest that a court is not likely to draw a distinction between those working full-time in either employment or selfemployment, and those partly employed and partly self-employed. IR20, para 2.5 (set out above) waters this down to a "perhaps". But in practice the point will not often arise.

# 3.14 Accompanying spouse concession: ESC A78

ESC A78	provides:
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<sup>50</sup> (Emphasis added) RI 40 comments further on the meaning of "full-time".

#### A78 Residence in the UK: accompanying spouse

- 1 The residence and ordinary residence status of a husband and wife is determined independently but the circumstances of one spouse may, in certain situations, be taken into account when determining the residence status of the other. This can apply when one spouse goes abroad for full-time employment, or to work full-time in a trade, profession or vocation, and is regarded as not resident and not ordinarily resident from the day following departure to the day before return. The following concession applies where an individual in this position is accompanied, or later joined, by his or her spouse who is not in full-time employment (or working full-time in a trade, profession or vocation) abroad.
- 2 Where the accompanying spouse is abroad for a complete tax year and interim visits to this country do not amount to—
- 183 days or more in any tax year; or
- an average of 91 days or more in a tax year (the average is taken over the period of absence up to a maximum of four years);

then the accompanying spouse's liability to UK tax which is affected by residence, for the years of departure and return at the beginning and end of the period spent abroad, will be determined by reference to the period of his or her residence here during the year.<sup>51</sup>

The concession (like all concessions) applies to civil partners, 52 though the 2008 version of IR20 was not re-written to reflect this.

#### 3.15 Seafarers and nomads

Rogers v Inland Revenue 1 TC 225 concerned a master mariner. Captain Rogers had a house in Fife where his wife and children resided. He had no home in any other country, but in the year 1878/79 he was entirely absent from the UK while in command of his ship. In fact he was away for much more than one year as he left in July 1877. Captain Rogers was held to be resident here:

"The Government's commitment is that, for all tax purposes, same-sex couples who form a civil partnership will be treated the same as married couples. As part of this commitment to tax parity, from 5 December 2005 all Extra Statutory Concessions (ESCs) or Statements of Practice (SoPs) should be taken as extended to apply equally to civil partners and married couples."

<sup>51</sup> The concession is also found in IR20 para 2.6.

HMRC stated in their online list of ESCs: 52.

Every sailor has a residence on land, ... and the question is, Where is this man's residence? The answer undoubtedly is that his residence is in Great Britain. He has no other residence, and a man must have a residence somewhere.

(The ship was not regarded as a residence.)

The view that one can spend all year outside the UK and still be UK resident is supported by s.829(2) ITA.<sup>53</sup>

However, HMRC practice is now quite different and the full-time work abroad practice is applied to sailors. EI Manual 70230 provides:

#### Tax treatment of seafarers: Residence status: Employment outside **UK** territorial waters

A seafarer will normally be regarded as not resident and not ordinarily resident in the UK from the day following departure to the day preceding return where he or she:

- has been ordinarily resident in the UK and leaves the UK to take up full-time employment on a ship and
- the absence from the UK and the period of service includes a complete tax year and
- leave spent in the UK totals less than 183 days in any tax year and averages less than 91 days for each tax year (the average is taken over a period of absence up to a maximum of 4 years).

However, this will not include seafarers whose employment arrangements consist of frequent and regular voyages to and from the UK.

The *Rogers* principle will apply to those who:

- (1) do not work full time and
- (2) leave the UK to wander the world for a year without coming back to the UK.

Backpacking gap-yearers may fall into this category, or those on a

<sup>53</sup> "Treat the individual as UK resident for the purpose of determining the individual's liability for income tax for any tax year during the whole or a part of which the individual remains outside the UK for the purpose only of occasional residence abroad." (Emphasis added)

leisurely world cruise. But in practice this is not likely to arise very often.

#### 3.16 "Year out" non-residence

Dave Clark left the UK on 3 April 1978 and returned on 2 May 1979. I shall call that time "the year out". He was UK resident before and after the year out, and UK domiciled at all times.

During the year out he spent virtually the whole time in or around Los Angeles. The taxpayer worked in Los Angeles. Presumably he did not work full-time so he did not fall within the scope of the full-time work abroad practice. For the first ten weeks of his stay he lived in a house lent by a friend and thereafter in a house rented by his company. He retained a leasehold flat in Mayfair (also held by a company). He wisely spent no time in the UK at all.

It was held that the only possible conclusion from these facts was that he was not UK resident in the year out.<sup>54</sup>

HMRC relied on *Rogers v Inland Revenue*.<sup>55</sup> The taxpayer argued that these cases were confined to wanderers with no place of residence except a base in the UK from which they started and to which they returned. It was different if a taxpayer establishes a home in another country. The Court did not expressly accept this formulation, and declined "to define in the abstract circumstances in which it would or would not be open to Commissioners as the fact finding tribunal to conclude that a person physically absent for a whole year nonetheless resides here. Circumstances of particular cases vary widely, and each case must depend on its own facts". But the taxpayer's formulation seems soundly based. It was therefore relevant to the decision that Dave Clark was not merely out of the UK for the year: he lived in a new home, mostly in one fixed place of abode, and he worked from there. Los Angeles was his "headquarters".

The second string to HMRC's bow was the occasional residence abroad rule. It was argued that Dave Clark had left the UK for the purpose of "occasional residence". On this point the Judge held that "occasional" residence was the opposite of "ordinary residence". He said that Mr Clark was indeed "ordinarily resident" in America. Accordingly he had not left

<sup>54</sup> Reed v Clark 58 TC 528.

<sup>55</sup> See 3.15 (Seafarers and nomads). A court may be less sympathetic to HMRC in a similar case now that HMRC are known to ignore *Rogers* in practice.

the UK for "occasional residence" abroad. It follows that a person who:

- (1) wishes to leave the UK for a period of one tax year;
- (2) does not work full-time abroad, so does not come within the scope of the full-time work abroad practice

may acquire non-residence by a "year out". I refer to this as "**year out**" non-residence, though "non-full-time worker's year out" would be more accurate. The individual should ideally spend no time whatsoever in the UK in the relevant tax year. <sup>56</sup> He must acquire a "base" in his new place of residence. Although Dave Clark worked (part time), it is considered that the position would be the same had he not worked. Although Dave Clark had a single place of residence, it is considered that the position would be the same if he had more than one, as long as they were "base" or "headquarters".

# 3.16.1 HMRC practice

IR20 (deliberately?) omits to mention year out non-residence. HMRC leaflet NRN1 provides at question 1:

Were you present in the UK at any time during the year ended 5 April 2004?

If "NO", you are not resident in the UK.

But it is inevitable that a short guide such as NRN must over-simplify. The Inspectors Manual was more cautious at para 36:

An individual who is not in the UK at any time during a particular tax year is not *normally* regarded as resident for that year. If, however, his absence for the whole of the year is an exception to or a temporary break in his usual mode of life, he is regarded as remaining ordinarily resident except in certain circumstances mentioned in IM42.

<sup>56</sup> In practice a few days in the UK should not make any difference. But it is impossible to say where the dividing line comes.

This is somewhat overgenerous to HMRC (depending, however, exactly what nuance one gives to "temporary" or "exceptional").

## 3.17 The three-years-abroad practice

IR20 provides:

#### Leaving the UK permanently or indefinitely

2.7 If you go abroad permanently [or for a period of three years or more in accordance with para 2.8],<sup>57</sup> you will be treated as remaining resident and ordinarily resident if your visits to the UK average 91 days or more a year ...<sup>58</sup>

IR20 then turns to those who do not average 91 UK days:

2.8 [a] If you claim that you are no longer resident and ordinarily resident, we may ask you to give some evidence that you have left the UK either permanently or to live outside the UK for three years or more. This evidence might be, for example, that you have taken steps to acquire accommodation abroad to live in as a permanent home, and if you continue to have property in the UK for your use, the reason is consistent with your stated aim of living abroad permanently or for three years or more.

[b] If you have left the UK permanently or for at least three years, you will be treated as not resident and not ordinarily resident from the day after the date of your departure providing:

- your absence from the UK has covered at least a whole tax year, and
- your visits to the UK since leaving
  - [i] have totalled less than 183 days in any tax year, and
  - [ii] have averaged less than 91 days a tax year. [See para 3.21 (Calculating annual average visits.]

Paragraph 2.8[b] should logically come before 2.8[a], because [b] sets out the rule and [a] sets out the evidence HMRC require to be satisfied that the conditions of the rule are met. IR20 continues:

<sup>57</sup> These words are not in IR20 but the context requires them.

<sup>58</sup> The omitted text concerns methods of calculation discussed in para 3.21 (Calculating annual average visits).

2.9 [a] If you do not have this evidence, but you have gone abroad for a settled purpose (this would include a fixed object or intention in which you are going to be engaged for an extended period of time), you will be treated as not resident and not ordinarily resident from the day after the date of your departure providing:

- your absence from the UK has covered at least a whole tax year, and
- your visits to the UK since leaving
  - [i] have totalled less than 183 days in any tax year, and
  - [ii] have averaged less than 91 days a tax year.

[b] If you have not gone abroad for a settled purpose, you will be treated as remaining resident and ordinarily resident in the UK, but your status can be reviewed if:

- your absence actually covers three years from your departure, or
- evidence becomes available to show that you have left the UK permanently

providing in either case your visits to the UK since leaving have totalled less than 183 days in any tax year and have averaged less than 91 days a tax year.

(Please see the Appendix at the end of this guidance for notes on a relevant case.)

The IR20 heading "leaving the UK permanently or indefinitely" is not an accurate label. I refer to the rules in IR 2.8 and 2.9 together as "**the three-years-abroad practice**". The practice applies to a person who leaves the UK permanently or for (at least) a three year period.

There is not much difference between IR20 paras 2.8 and 2.9[a]. Paragraph 2.8 is a case where the person provides "some evidence" that he has left permanently or for three years. Paragraph 2.9[a] is a case where the individual merely states his intention to leave permanently or for a three year period, and the same applies.<sup>59</sup> In either case the person is treated as non-resident by the time his next tax return is due.

Paragraph 2.9[b] is a case where a person leaves the UK but is not able to say that he will be away for three years, i.e. he does not know whether he will stay abroad or not. This category seems to have the extraordinary

<sup>59</sup> If an individual states "I intend to remain out of the UK for three years" then, I assume, in the wordy formula of para 2.9[a], he can say he has left for a "settled purpose" (which includes "a fixed object or intention in which he is going to be engaged for an extended period of time").

status of provisional and uncertain residence.<sup>60</sup> Suppose T is UK resident until year 1. In year 1 T spends 91 days here but he does not know if that will continue for three years; T may think he is UK resident in year 1 but he cannot be sure. If in years 2 and 3 T continues to average less than 91 days in the UK, he retrospectively finds that he is not resident in year 1 after all! The Consultation Document "Residence in the UK" (1988) recognises the concept of provisional residence at 4.6:

It may be necessary, for example, to examine a person's activities for a period of years ... after the year in question. Such an enquiry means that decisions must be provisional and liabilities may remain unsettled for a number of years.

In practice problems may not arise, perhaps because taxpayers feel able to say whether or not they intend to reside outside the UK for three years.

## 3.18 Requirement to "leave" the UK

Suppose a person who is UK resident decides to average less than 91 days a year in the UK, so he meets the 91 day test over a three year period. The natural reading of IR20 (until the 2008 version) is that he becomes non-resident under the three years abroad practice. Since 2007, however, HMRC have sought to read in a further requirement. The first hint of this was in the statement on mobile workers, that the individual must not "usually live" in the UK and must "genuinely" leave the UK.<sup>61</sup> This requirement was not clearly expressed in IR20. It may be embryonically present in the reference to "visits" and "leaving the UK", but I would not have read the words that way. In the 5th edition of this book I expressed the view that it was a Revenue afterthought to catch mobile workers. But now it is being used to restrict the three years abroad practice much more than that.

HMRC first published their views in HMRC Brief 01/07<sup>62</sup> and the material is repeated (almost verbatim) in the 2008 version of IR20. This provides:

<sup>60</sup> For another case where this arises see 3.25.2 (Intentional visitors).

<sup>61</sup> See 3.19.1 (Mobile workers and the full-time work abroad practice).

<sup>62 [2007]</sup> STI 132 (Emphasis added).

The '91-day test' is set out in Chapters 2 ('Leaving the UK') & 3 ('Coming to the UK) of this guidance. The text makes it clear [!] that the '91-day test' applies only to individuals who have either

[1] left the UK and live elsewhere, or

[2] who visit the UK on a regular basis.

Where an individual has lived in the UK, the question of whether he has left the UK has to be decided first. Individuals who have left the UK will continue to be regarded as UK-resident if their visits to the UK average 91 days or more a tax year, taken over a maximum of up to 4 tax years.

HMRC's normal practice, as set out in this guidance, is to disregard days of arrival and departure in calculating days under the '91-day test.

What, then, is required to "leave" the UK? The HMRC Brief can give only the vaguest of answers:

[1] In considering the issues of residence, ordinary residence and domicile in the Gaines-Cooper case, 63 the Commissioners needed to build up a full picture of Mr Gaines-Cooper's life. A very important element of the picture was the pattern of his presence in the UK compared to the pattern of his presence overseas. The Commissioners decided that, in looking at these patterns, it would be misleading to wholly disregard days of arrival and departure. They used Mr Gaines-Cooper's patterns of presence in the UK as part of the evidence of his lifestyle and habits during the years in question. Based on this, and a wide range of other evidence, the Commissioners found that he had been continuously resident in the UK.

[2] The '91-day test' was not relevant to the Gaines-Cooper case since Mr Gaines-Cooper did not *leave* the UK.

Point [1] is correct, but of course, the Special Commissioners were not trying to apply IR20. They were seeking to apply the law of residence, whatever that is. It follows from [2] that unless and until a person becomes non-resident as a matter of law, he will not become entitled to use the 91 day test.<sup>64</sup> Since the purpose of IR20 historically was to replace the hopeless uncertainties of the law with a workable practice, this is a

<sup>[2007]</sup> STC (SCD) 23. 63

Indeed, if the person has "left the UK" in the sense of becoming non-resident there is in principle no point in applying any 91 day test as (by definition) the person has become non-resident.

major change of practice. HMRC implausibly deny this:

There was no change to HMRC practice in relation to residence and the '91-day test'. HMRC will continue to:

- follow its published guidance on residence issues, and apply this guidance fairly and consistently;
- treat an individual who has not left the UK as remaining resident here;
- consider all the relevant evidence, including the pattern of presence in the UK and elsewhere, in deciding whether or not an individual has left the UK;
- apply the '91-day test' (where HMRC is satisfied that an individual has actually left the UK) as outlined in this guidance, normally disregarding days of arrival and departure in calculating days under this 'test'.

Disclosure in the course of judicial review proceedings now underway by Mr Gaines-Cooper and others caught out by the HMRC change in practice ought to expose this statement to a scrutiny which it may not be able to withstand; it will be interesting to see the result.

Shepherd v HMRC<sup>65</sup> concerned an airline pilot. He averaged 80 days a year in the UK, so should have become non-resident under the three-years abroad practice. He was held to be resident here, because his main home was in the UK and he spent more time there than anywhere else. The fact that he was apparently non-resident under the 91 day test in IR20 did not help because the Court had to apply the law and ignore IR20. Again, the correct remedy may have been judicial review.

In practice, one cannot now rely on the three-years abroad practice unless one can identify a clear date of departure and be confident that one has "left" the UK. Unfortunately, it is impossible to say exactly what is necessary to "leave" the UK. The most one can say is that:

(1) Gaines-Cooper, Shepherd and Barrett v HMRC [2007] UK SPC 639 offer illustrations of what is insufficient to "leave" and Grace v HMRC [2008] UK SPC 663 offers an illustration of what is sufficient. Perhaps the best guidance is IRC v Combe 17 TC 405. Combe left the UK for a three year apprenticeship in New York. He

<sup>65 78</sup> TC 389.

spent 52 days in the UK in 1926/27 but there was a "distinct break"; 56 days "might have been accounted for by simply not very prolonged holidays".

(2) The example in IR20 para 2.10<sup>66</sup> assumes that a person who "left" on 5 October 1977 may nevertheless visit the UK for 30 days between 6 October 1997 and 5 April 1998.

The requirement to "leave" the UK also applies to the full-time work abroad practice but except for mobile workers (discussed in the next section) anyone who works full-time abroad is likely in practice to "leave" the UK.

#### 3.19 Mobile workers

Tax Bulletin 52 provides:

# Personal Residence: How The Rules Apply To 'Mobile Workers' Living In The UK

- 1. This note explains how the Inland Revenue consider the rules of residence and ordinary residence apply to 'mobile workers', individuals who
- [a] usually live in the UK but
- [b] make frequent and regular trips abroad in the course of their employment or business.
- 2. For this purpose:-
- [a] the expression 'mobile workers' includes for example lorry or coach drivers who drive their vehicle to and from the Continent; those working on cross-Channel transport; and sales persons who make frequent short business trips abroad;
- [b] individuals usually live in the UK if their home continues to be in the UK and their settled domestic life remains here;
- [c] trips abroad are frequent and regular where work patterns are such that individuals make trips abroad every two or three weeks or more often. It would for example include someone travelling to France most Sundays or Mondays in connection with their employment but returning to the UK by or at the following weekend.

<sup>66</sup> See 3.21.5 (Method of calculating average).

Definition 2[b] is tendentious because the expression "individuals usually live in the UK" does not by any means connote "their home continues to be in the UK and their settled domestic life remains here". Thus the statement actually applies to individuals who:

- (1) whose home and settled domestic life is in the UK, and
- (2) who make frequent and regular trips abroad in the course of their employment or business.

#### The Bulletin continues:

#### Residence status

3. Such individuals sometimes claim to be not resident and not ordinarily resident in the UK, simply on the basis of the limited number of days they spend in the UK in a tax year. While the precise facts of a particular case are always paramount in deciding residence status, we consider that where there are no special circumstances, such individuals are likely to remain resident and ordinarily resident here for tax purposes.

## 3.19.1 Mobile workers and the full-time work abroad practice

Why are mobile workers not non-resident under the full-time work abroad practice? Tax Bulletin 52 continues:

- 4. General guidance on how the residence rules normally apply to those leaving the UK is set out in chapter 2 of booklet IR20, 'Residents and non-residents'. Paragraph 2.1 sets out the general principle that individuals who usually live in the UK and only go abroad for short periods, for example on business trips, remain resident and ordinarily resident here. Paragraph 2.2 explains a long-standing Revenue practice in the case of individuals who go abroad for full-time employment. They are treated as not resident and not ordinarily resident from the day after their departure if:-
- [1] they have left the UK to work full-time abroad under a contract of employment, and
- [2] their absence from the UK and the employment abroad both last for at least a whole tax year, and
- [3] during their absence any visits they make to the UK total less than 183 days in any tax year; and average less than 91 days a tax year

over the period of absence up to a maximum of four years. All these conditions must be met for this practice to apply. It is not sufficient merely for the day counting tests to be met.

## Having correctly restated IR20, the Bulletin explains:

- 5. The treatment under paragraph 2.2 [the full-time work abroad practice] is aimed at individuals who leave the UK for a complete tax year to live and work on assignments abroad. It might for example apply (assuming all the conditions mentioned above are met) to lorry drivers who go to live in Sweden to transport goods within Scandinavia for their firm. In the case of individuals living in the UK but making regular short trips abroad, it is questionable whether
- [1] they have genuinely left the UK in a residence sense, or
- [2] can be said to be working full-time abroad; and
- [3] they could not satisfy the condition that:
  - [i] their absence and
  - [ii] the employment abroad

both last for a whole tax year.

They have not in our view made the clear break with the UK that the practice in paragraph 2.2 requires.

# Dealing with these points separately:

- [1] This can now be seen as the new requirement to "leave" the UK.<sup>67</sup> Note the circular reasoning. To determine whether a person is UK resident one apparently asks whether they have left the UK "in a residence sense"!
- [2] Point [2] is correct for mobile workers who do some UK work: see 3.13.1 (Meaning of "work full-time abroad"). That would apply (for example) to "lorry drivers who drive their vehicles to and from the continent". They do not qualify for the full-time work abroad practice. But it would not apply to commuters whose home is in the UK and who work abroad.
- [3] I think point [3][i] [ii] simply recap points [1] and [2] but in the circumstances it hardly matters.

<sup>67</sup> See 3.18 (Requirement to "leave" the UK).

Another way to attack mobile workers would have been to say that the "normal" rule of ignoring days of arrival/departure should be disapplied, but HMRC wisely did not pursue this line.

Having dealt with the important matter of practice and IR20, HMRC felt they should acknowledge the existence of law:

- 6. The statutory provisions concerning the residence status of individuals are Sections 334 and 336 ICTA. We have taken legal advice on how these apply to mobile workers. Our view is as follows:-
- Section 334 [now s.829 ITA] broadly provides that Commonwealth citizens who have been ordinarily resident in the UK remain UK resident if they leave the UK "for the purpose only of occasional residence abroad". On the basis of case law, we consider that individuals who have no settled residence abroad, have no intention to stay abroad indefinitely, and return to a UK base and a UK abode at the end of each assignment, are unlikely to be able to show that they are absent for other than "occasional residence" abroad.
- Section 336 [now s.831 ITA] broadly provides for individuals to be treated as not resident in the UK if they are here "for some temporary purpose only and not with any view or intent of establishing ... residence there", and have not actually spent six months here in the relevant tax year. 68 Case law has indicated that all the facts and circumstances of a case must be considered, and not merely the number of days spent in the UK. We consider that individuals who have a UK-based employment or business, have strong ties with the UK and spend a sufficient amount of time in the UK in a tax year are unlikely to be able to show that they are in the UK for only the "temporary purpose" specified in the statute.<sup>69</sup>

The Bulletin then makes the usual reservation and qualification:

7. In dealing with claims to not resident status from mobile workers who usually live in the UK and make frequent trips abroad, we will apply the law in the light of the facts and circumstances of the particular case. For the reasons considered in this note, it is likely in our view that such

<sup>68</sup> [Footnote original] This is the wording of Section 336(1) ICTA in relation to Schedule D. Section 336(2) ICTA in relation to Cases I, II and III of Schedule E refers to an individual who is in the UK "for some temporary purpose only and not with the intention of establishing his residence there".

<sup>69</sup> [Author's Note] This is still referring to workers commuting from the UK not those based from outside. See para 1 of the statement.

claims will probably be invalid on the facts. Nevertheless, taxpayers who disagree with our view that they are UK resident will have the usual right to appeal to the Commissioners. It should moreover be borne in mind that these guidelines are general. We accept that it might be possible for individual taxpayers to show that not resident status was correct on the facts of their particular case.

## 3.19.2 Mobile workers and the three-years-abroad practice

Although mobile workers cannot usually rely on the full-time work abroad practice, can they rely on the three-years-abroad practice? Then it is not a requirement that they work full-time abroad! The Tax Bulletin felt no need to address the issue:

#### Mobile workers leaving the UK permanently

8. This note is concerned with the residence status of mobile workers who usually live in the UK and have not genuinely left this country. Different considerations apply to those who have left the UK to live abroad permanently. Paragraphs 2.7-2.9 of booklet IR20 explain the circumstances in which such individuals may be treated as not resident and not ordinarily resident. Their return visits to the UK since leaving must have totalled less than 183 days in any tax year, and have averaged less than 91 days a tax year over the period of absence up to a maximum of four years; and they may be required to provide evidence that they have left the UK permanently, or to live outside the UK for three years or more. This group is otherwise outside the scope of this note ...

But in the light of HMRC Brief 1/07 and IR20 (2008 version) appendix 1 we can see that reliance on the three years abroad practice will also fail on the requirement to "genuinely leave" the UK.

Mobile workers are a significant part of the economy and one can see why HMRC want to treat them as resident. HMRC are also entitled to do this as a matter of law. 70 However, the correct way to proceed would have been:

(1) to amend IR20; no one who reads the pre-2008 version of IR20 (unaided by Tax Bulletin 52 and HMRC Brief 01/07) would think of reading it in the manner that HMRC now do.

<sup>70</sup> See 3.18 (Requirement to "leave" the UK).

(2) To admit (which HMRC officially deny) that we have seen a significant change of HMRC attitude on the point.

This would raise issues of transitional relief which HMRC would rather not address.

The Bulletin concludes with a point which goes without saying:

9. We have recently encountered cases where mobile workers claim to have gone abroad permanently, but evidence has later emerged that the validity of these claims is in doubt. In such cases we may at the outset have allowed not resident status, accepting the claims in good faith on the facts available at the time; but we have later concluded that the individuals may not have disclosed all the relevant information. The fact that such claims may initially have been accepted will not of course prevent us reopening cases where we have reason to believe there may not have been a full and correct disclosure. Where it is established that claims of this sort are invalid, the individuals will then fall to be treated as resident and ordinarily resident in the UK, as explained earlier in this note, on the basis that they do in fact usually live in the UK.

# 3.20 "Date of departure", "visits"

The full-time work abroad practice and the three-years-abroad practice assume:

- (1) one can identify the date when a person "leaves" the UK as a date of "departure"; and
- (2) subsequent time spent in the UK constitutes "visits" to the UK.

# Example 1

Suppose T is continually present in the UK until 1 May 2004. T then leaves for several years and averages less than 91 days in the UK.

Since T "left" on 1 May 2004, T is resident in 2004/5 even though spending less than 91 days here in that year. The period of residence 6 April to 1 May 2004 is not a "visit". The year 2004/5 may qualify for year of departure treatment: see 5.3 (Concession A11).

#### Example 2

By contrast, suppose T "left" on 6 April and returned for a three week visit on 1 May. T spends exactly the same number of days in the UK as in example 1, but he will be non-resident throughout 2004/5.

It is essential to identify a date of departure. This may be difficult if T is UK resident because he averages more than 91 days here (but much less than the whole year), and then the pattern changes and he averages less than 91 days. In that case one cannot identify an obvious date of departure. It may be that all the time spent here should be regarded as "visits" and every period of absence is a potential date of departure. But this is the sort of case where HMRC may say that the individual has not met the requirement to "leave" the UK.

#### 3.21 Calculating annual average visits

The 91 day rule appears in various contexts:

- (1) the full-time work abroad practice;
- (2) the accompanying spouse concession (ESC A78); or
- (3) the three-years-abroad practice.

The calculation is carried out the same way in each case.

# 3.21.1 Illness and exceptional circumstances

IR20 provides in relation to the 91 day rule:

Any days spent in the UK because of exceptional circumstances beyond your control, for example the illness of yourself or a member of your immediate family, are not normally counted for this purpose.<sup>71</sup>

SP 2/91 makes similar but not identical points:

SP 2/91 Residence in the UK—visits extended because of exceptional

<sup>71</sup> IR20 paras 2.2, 2.6, 2.7, 2.8, 3.4.

#### circumstances

- 1 Under TA 1988 s 336, an individual is not regarded as resident in the UK in a year of assessment if, broadly,
- (a) he is in this country for some temporary purpose only and without the intention of establishing his residence here, and
- (b) he has not, in the aggregate, spent at least six months in the UK in that year.
- 2 In applying the first condition, one of the considerations is that an individual is regarded as resident in the UK if visits to the UK average at least three months in a tax year; the average is calculated over a maximum of four years. Where this rule applies, any days which are spent in the UK because of exceptional circumstances beyond an individual's control, for example, illness, will be excluded from the calculation.
- 3 Each case where this relaxation of the normal rules may be appropriate will be considered in the light of its own facts. The statutory condition in paragraph 1(a) above must of course continue to be met, and the relaxation does not apply for the purposes of calculating the six months in paragraph 1(b) above.

This recognises that a person may spend up to 182 days present in the UK if necessary for medical care and still be non-resident. The practice is merciful to the non-resident and helpful to the private medical industry, except for long term patients.

SP 2/91 omits the word "normally", but para 3 ("each case considered in the light of its own facts") has a similar effect. The only situation I can envisage where the practice would not apply is in cases of abuse, e.g. if a UK resident individual "left" the UK knowing he would need to return shortly for medical treatment.

Of course the practice would not apply if the illness was mild and did not actually cause the individual to stay here. The decision to stay must be "beyond your control", a matter of compulsion rather than choice.

Time spent in the UK because of the taxpayer's own illness is fairly straightforward. The practice recognises that a person may need to spend time in the UK because of the illness of immediate family. Remaining in the UK because of the illness of one's family is strictly a matter of choice but "beyond your control" must be taken sensibly rather than literally.

"Immediate family" is not defined. It is suggested that the term must include parents as well as children. For a child is clearly "immediate family" and it would be odd if S was the immediate family of P, but P was

not the immediate family of S.

This practice is not applied for the 183 day rule. There is perhaps a reason for this: the 183 day rule is statutory, so to disregard days of illness or exceptional circumstances would have to be classified as a concession, not simply as an HMRC practice. But the 183 day rule can therefore operate very harshly.

## 3.21.2 Days of arrival and departure before 2008/9

## IR20 para 1.2 states:

The normal rule is that days of arrival in and departure from the UK are ignored in counting the days spent in the UK, in all the various cases where calculations have to be made to determine your residence position - see for example paragraphs 2.2, 3.3 and 3.4 and the examples in 2.10 and 3.6. (This rule is not relevant to the concessionary split year treatment described in paragraphs 1.5–1.6, 72 where a person coming to or leaving the UK part way through a tax year is resident from the date of arrival or to the date of departure.)

This rule applies for the 91 day rule and the 183 day rule.

The problem here is the word "normal". It suggests one should count days of arrival and departure in some circumstances; if so, in which circumstances? The second sentence in para 1.2 (dealing with split years) is clearly one exception. On one reading this could be taken to be the only exception. The alternative view is that there can be other cases where the "normal" rule does not apply. There is some evidence that HMRC practice was formerly to disregard all days of arrival and departure (except for the split year concession).<sup>73</sup>

The Consultative Document, Residence in the UK (1988) provided: 73

<sup>72.</sup> See 5.3 (Concession A11).

<sup>&</sup>quot;4.5 When an individual arrives in or leaves this country, that day is not counted in calculating the time he has spent here in that particular year. This practice is more generous than the law requires particularly for people making a lot of short visits. At the extreme it is possible for an individual to be in the UK on every day of the year and not be treated as resident so long as he is absent for a few hours on at least half of them."

The Inspectors Manual para 50 also provided without qualification that "days of arrival and departure should be excluded on the occasion of each visit". The same point is made in EI Manual paras 42840 and Residence Guide para 7.1.

In the 5th edition of this book I commented: "This is not sufficient to bind HMRC and they could disapply the normal rule in 'abnormal' cases". This has now happened: HMRC are pushing at the boundaries of IR20 in order to bring more individuals within the scope of UK tax.

What is "abnormal"? Because of HMRC's apparent change of practice, this is now a central question, however odd it may seem. One might think that an example is an individual who commutes to the UK, e.g. arriving every Monday morning and leaving every Wednesday evening; the individual may be present in the UK for 150 days but excluding arrival and departure reduces this to 50. This is not a normal lifestyle, so it seems a case where the "normal" rule should be disapplied. If, as appears, HMRC now take the point, where does the dividing line come? What if an individual has (say) 60 days of arrival and departure? Or 40? In current times, I think that 40 days of arrive and departure are by no means unusual. Is this a matter on which a Court would be prepared to hear evidence, or would a judge simply form his or her own view? It is suggested that a reasonable point to draw the line at would be visits of less than one a week, i.e., less than 50 UK visits a year is normal but more is abnormal.

If the normal rule is not applied, does one count all the days of arrival and departure towards the 91 days? Or only some? Or does one count hours present in the UK? This issue arose in the context of the 183 day rule, where the Court's answer was to count hours present in days of arrival and departure.<sup>74</sup> The drawback with this solution is that it is not realistic to expect records to be preserved. An alternative, now supported by the Special Commissioners, 75 is to count the days of arrival and departure as one day. It is suggested that the former is the best solution in the context of the 91 day rule, though since that rule is not statutory, it would be difficult to persuade HMRC if they disagree. In practice the two approaches will normally lead to the same result.

The disregard applies to the 183 day rule as well as the 91 day rule, and in that context it is strictly a concession, for the law is that one counts hours present in days of arrival and departure in order to apply the 183 day rule. But cases in which it actually matters must be very rare.

<sup>74</sup> Wilkie v IRC 32 TC 495.

<sup>75</sup> See 3.21.6 (The law).

## 3.21.3 Days of arrival and departure from 2008/9

## From 2008/9, s.831 ITA provides:

- (1A) In determining whether an individual is within subsection (1)(b) treat a day as a day spent by the individual in the UK if (and only if) the individual is present in the UK at the end of the day.
- (1B) But in determining that issue do not treat as a day spent by the individual in the UK any day on which the individual arrives in the UK as a passenger if—
  - (a) the individual departs from the UK on the next day, and
  - (b) during the time between arrival and departure the individual does not engage in activities that are to a substantial extent unrelated to the individual's passage through the UK.

Section 832(1A)(1B) ITA provides the same rule for employment income, and s. 9(5)(6) TCGA provide the same rule for CGT.

EN FB 2008 provides:

15. Although case law precedent from the 1950s (*Wilkie v CIR*, 32 TC 495) established the principle that in computing the length of time spent in the UK it was correct to take hours into account, that approach was thought to be too much of an administrative burden both for the individuals concerned and for the Department in terms of investigating compliance. HM Revenue & Customs (HMRC) therefore continued its normal practice of ignoring days of arrival and departure except where the facts in an individual case predicated a different approach.

The last 12 words are designed to leave HMRC freedom to take the points discussed above.

Such treatment meant that the UK is now out of step with many of its international partners in determining the issue of an individual's residence for tax purposes.

There are essentially two changes in 2008: a change to the 183 day rule and a change to the 91 day rule. In applying the change to the 183 day rule the statement is correct, the change is in line with international practice. In applying the change to the 91 day test, the statement is false. The 91 day test is out of line with international practice and by making the test more

stringent the UK has become more out of line with international practice than before. But there it is.

16. Recent case law has indicated that HMRC's guidance on 'day-counting' as it stands creates a degree of uncertainty. The Government considers that legislation is required and that the treatment of days of arrival and departure should reflect the growing ease of international travel and an increasingly global workforce.

17. The changes to the legislation introduced in the clause are in respect of the 183-day test only. However, where current HMRC practice requires the use of day-counting to determine residence for tax purposes, that practice will also be changed in line with the statutory amendment introduced in this clause. From 6 April 2008 all day counting tests, such as the non-statutory 91-day test, will follow the same principle that any day where the individual is in the UK at the end of the day will be included as a day of residence. The same exception from that general rule will apply where the individual is a passenger in transit and their activities whilst in the UK are not substantially unrelated to that travel.

It says a great deal about how far law and practice have drifted apart that this major extension of the scope of UK taxation was thought not to need any statutory authority. But since the 91 day test does not exist in law, it would be impossible to make the change by statute without creating a statutory 91 day test, effectively putting the law of residence on an entirely new basis.

No thought has been given to transitional problems. In calculating the four year average in 2008/09, one takes into account days of arrival and departure in 2008/09 but does one take into account days of arrival and departure in earlier years?

The proposed practice is clearly unlawful. See *Grace v HMRC* [2008] UK SPC 663 (29 January 2008) where the figures were:

Year of assessment	ignoring days arrival/dep/sickness	incl days of arrival/dep/sickness
1997/1998 (from 1/9/97)	41	86
1998/1999	71	146
1999/2000	70	139

Grace would clearly be treated as resident under the new IR20 but was held to be non-resident.

No thought has been given to transitional problems. In calculating the four year average in 2008/9 one will take into account days of arrival and departure after 2008/9 but presumably one will not take into account days of arrival and departure in years before 2008/9.

# 3.21.4 "Activities unrelated to passage through the UK"

Under s.831(1B)(b) ITA a day of arrival can only be disregarded if

during the time between arrival and departure the individual does not engage in activities that are to a substantial extent unrelated to the individual's passage through the UK.

This is very vague, but it will not often need to be considered. EN FB 2008 provides some unexceptionable examples:

- Example 1 Peter works for the Jersey arm of HSBC and is travelling from Jersey to Frankfurt. He flies from Jersey to Gatwick and will catch his onward flight the next day to Frankfurt from London City airport. He travels from Gatwick to Canary Wharf for a meeting with several other HSBC colleagues before staying overnight in a nearby hotel.
  - The meeting with colleagues is not an activity substantially related to completing travel to a foreign destination. The transit passenger provisions will not apply.
- Example 2 John works for the Jersey arm of HSBC and is travelling from Jersey to Frankfurt via Gatwick and London City airport. In lobby of his hotel near London City Airport, he unexpectedly spots another colleague who has just arrived from Paris. They have a couple of pints together and their conversation covers a number of business-related issues. Peter then travels to London City airport to catch his onward connection.
  - This meeting was not planned and therefore it can be considered that John's activities in the UK substantially related to completing travel to a foreign destination. The transit passenger provisions will apply.
- Example 3 Shirley lives in Guernsey and is travelling to New Zealand by way of Gatwick and Heathrow. She has planned to spend most of the day with her daughter and grandchildren, who live in Crawley and will also spend the night there before travelling to Heathrow for her onward flight. Her visit is not an activity substantially related to completing travel to a foreign destination. The transit passenger provisions will not apply.
- Example 4 Phil lives in Guernsey and is travelling to New Zealand by way
  of Gatwick and Heathrow. His flight from Guernsey is delayed by fog and he

arrives too late to make his onward connection to New Zealand that day. His son had already arranged to meet him at Gatwick and drive him to Heathrow, now he drives him to a hotel near Heathrow instead where Phil will stay overnight before catching his rearranged flight. At the hotel they have a snack together.

These activities are substantially related to completing travel to a foreign destination – Phil would have eaten in the hotel even if he had been unaccompanied. The transit passenger provisions will apply.

- Example 5 George lives in the Isle of Man and is flying to New York on business via Manchester. He has made an appointment with a consultant orthopaedic surgeon based in Manchester to carry out a number of tests. He will stay in the clinic overnight before travelling on to New York the following afternoon.
  - The appointment is not an activity substantially related to completing travel to a foreign destination. The transit passenger provisions will not apply.
- Example 6 George lives in Jersey and is travelling to Stavanger. He does not fly and travels to the UK by ferry before continuing to London by train. He stays overnight at a West End hotel, having prearranged dinner and a trip to the theatre with friends. The next day he travels to Newcastle by train, where he boards a ferry to Stavanger. His activities in the UK are not substantially related to completing travel to a foreign destination. The transit passenger provisions will not apply.

# 3.21.5 Method of calculating average

#### IR20 states:

- 2.8 ... The average is taken over the period of absence up to a maximum of four years see paragraph 2.10...
- 2.10 If it is necessary to calculate your annual average visits to the UK, the method is as follows:

Total visits to the UK (in days) x 365 = annual average visitsTotal period since leaving (in days)

For this purpose, days spent in the UK in the tax year before the date of your original departure are excluded.

Suppose, for example, you leave the UK on 5 October 2003. The first review of the average of your visits is made after 5 April 2005, and takes account of your visits between those two dates. If you visited the UK for 30 days between 6 October 2003 and 5 April 2004 and for 50 days in 2004–05, the annual average is

 $[(30+50)/(182+365)] \times 365 = 53.38$  days

If you continue to remain outside the UK, the annual average is calculated as follows in reviews after 5 April in subsequent years

- after 5 April 2006 include visits from 5 October 2003 to 5 April 2006
- after 5 April 2007 include visits from 5 October 2003 to 5 April
- after 5 April 2008 include visits from 6 April 2004 to 5 April 2008.

After the third review the year of departure is dropped from the calculation. At each subsequent review the oldest year is dropped, so that there is a rolling period of four years being reviewed.

So far this is completely clear. IR20 now injects a note of uncertainty:

However, if during your absence the pattern of your visits varied substantially year by year, it might be appropriate to look at the absence as being made up of separate periods for the purpose of calculating average visits. This might be necessary if, for example, a shift in the pattern of your visits suggested a change of circumstances, which altered how we viewed your residence status.

IR20 gives no illustration of how this operates. Probably no-one takes any notice of it in practice, 76 though that could change.

#### 3.21.6 *The law*

According to IR20 the number of days spent in the UK is (in many cases) determinative. To ascertain the exact number is often crucial. In law, by contrast, time spent in the UK (up to 183 days) is merely a factor to be taken into account.<sup>77</sup> So the question of exactly how one calculates days spent in the UK is less important. In Gaines-Cooper v HMRC [2007] STC (SCD) 23 the Special Commissioners adopted figures which:

(1) counted days of arrival and departure as one day's presence (contrary to IR20 principles) if the taxpayer stayed overnight;

<sup>76</sup> This is not mentioned in the Residence Guide.

<sup>77</sup> See 3.7 (Case law on residence).

(2) counted days spent in the UK due to illness (contrary to IR20 principles).

It is considered that the correct approach in law would be to take into account all days of arrival and departure, but with less weight than full days. But the *Gaines-Cooper* approach amounts to more or less the same.

# 3.22 Coming to the UK

We turn from Chapter 2 of IR20 (Leaving the UK) to Chapter 3 (Coming to the UK). The chapter is somewhat confused.

The reader will recall that those coming to the UK are divided into the following categories:

- (1) the three years in the UK practice;
- (2) visitors to the UK, not within (1), a category divided into:
  - (a) short-term visitors:
    - (i) indecisive visitors;
    - (ii) intentional visitors;
  - (b) longer term visitors.

# 3.23 The three years in the UK practice

IR20 provides:

# 3 Coming to the UK

# Coming to the UK permanently or indefinitely

- 3.1 You are treated as **resident and ordinarily resident** from the date you arrive if your home has been abroad and you intend:
- [1] to come to the UK to live here **permanently**, or
- [2] to come and remain here for three years or more.

(Emphasis original but paragraph numbering added)

Limb [1] refers to those who "come to live here". Limb [2] refers to those who "come and remain here". Perhaps this means the same thing, so limb

[2] covers just about everyone in limb [1]. 78 Perhaps there is a slight difference in nuance, i.e. someone who comes to live in the UK permanently may not "remain" in the UK. In practice this is not likely to matter.

The IR20 heading "Coming to the UK permanently or indefinitely" is not an accurate label. I refer to this as "the three years in the UK practice". This is roughly the converse of the three-years-abroad practice.

# 3.23.1 Meaning of "remain"

### IR20 para 3.1 provides:

You 'remain' in the UK if you are here on a continuing basis and any departures are for holidays or short business trips. (The same applies for the other references in this Chapter to 'remaining' in the UK.)

This is an odd use of the word "remain". "Stay full-time in the UK" would be a more accurate expression.

A person who "comes and remains" in the UK in the IR20 sense will satisfy the 183 day rule and a person who "comes to live here" will do so too. So the only relevance of the three years in the UK practice is:

- (1) to establish residence in the year of arrival (because the 183 day rule will not be satisfied by someone who arrives after about September);
- (2) to establish residence in the year of departure (because the 183 day rule will not be satisfied by someone who leaves before September); and
- (3) to establish ordinary residence.

# 3.24 Visitors: short term and longer term

IR20	provid	les:
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Since anyone within [1] (who intends to come to the UK to live here permanently) will usually be within [2] (he intends to come and remain here for three years or more).

#### Visitors to the UK

3.2 If you come to the UK other than to live here permanently as in paragraph 3.1, the guidelines in the rest of this Chapter will govern your residence and ordinary residence position in the UK.

The Chapter deals in turn with two main groups coming to this country-

- [1] **short term visitors** where you visit the UK for only limited periods in one or more tax years, without any intention to remain for an extended period
- [2] longer term visitors where you come to the UK intending to remain indefinitely or for an extended period, perhaps stretching over several tax years.

You may at first fall within one of these categories and later move to the other, depending on your precise circumstances.

I adopt these labels and refer to "short term" and "longer term" visitors. "Visitors", I think, are those outside IR20 3.1 (that is, they do not intend to "remain" in the UK (in the IR20 sense) for three years, or to live here permanently).

#### 3.25 Short term visitors

There are two categories of short term visitors.

#### 3.25.1 *Indecisive visitors*

IR20 continues:

#### Short term visitors – residence

- 3.3 You will be treated as **resident** for a tax year if
- [a] you are in the UK for 183 days or more in the tax year (see paragraph 1.2), or

This is straightforward.<sup>79</sup>

[b] you visit the UK regularly and after four tax years your visits during those years average 91 days or more a tax year – see paragraph 3.6. You are treated as resident from the fifth year.

<sup>79</sup> See 3.11 (The 183 day rule).

I refer to those within [b] as "**indecisive visitors**". "Indecisive visitors" is not an entirely accurate label for this category of UK residence, but "those who come regularly for more than 90 days average over a five year period without intending to do so at the outset" is something of a mouthful. Indecisive visitors are treated as UK resident from the beginning of the fifth year. The split year concessions do not apply in the fifth year. 80

#### 3.25.2 Intentional visitors

#### IR20 continues:

However ...

- you are treated as resident from 6 April of the first year, if it is clear when you first come to the UK that you intend making such visits81 and you actually carry out your intention; and
- you are treated as resident from 6 April of the tax year in which [iii] you decide that you will make such visits, where this decision is made before the start of the fifth tax year and you actually carry out your decision.

I refer to those who fall in this category as "intentional visitors". This category seems again<sup>82</sup> to have the status of provisional and uncertain residence. Suppose T intends to average more than 90 days here over five years, and in year 1 he spends 99 days here; T may think he is UK resident in year 1 but he cannot be sure. If in year 4 T unexpectedly changes his intention and leaves the UK, he retrospectively finds that he is not resident in years 1, 2 and 3 after all! (But possibly one is only expected to calculate the days here up to the year in question, not over a longer average?) In practice no problems seem to arise, perhaps because:

(1) taxpayers take the view that "intention" requires a firm, fixed and irrevocable intention and in practice few if any form such an intention (unless they fall within the three years in the UK practice or satisfy the 183 day rule).

<sup>80</sup> See 5.4.2 (Habitual visitors).

i.e. visits averaging 91 days or more a tax year. 81

<sup>82</sup> See 3.17 (The three-years-abroad practice).

(2) HMRC cannot usually know what a person's intention of future residence is even if (which is rare) the person himself knows. A rule based on subjective intention is in practice unenforceable and so unworkable

IR20 continues with some straightforward examples that do not clarify these questions:

### For example

- you come to the UK with no definite intentions, but your visits during the tax years 2007–2008 to 2010–2011 average at least 91 days a tax year; you are resident from 6 April 2011
- you first come to the UK during 2007–2008, intending that between then and 5 April 2011 your visits will average at least 91 days a tax year; you are resident from 6 April 2007, provided that your visits in fact reach that level
- you first come to the UK during 2007-2008 with no definite intentions and you spend, say, 60 days here; you come again during 2008–2009 and decide you will come regularly in future years and your visits will average at least 91 days a tax year; you are resident from 6 April 2000, provided that your visits in fact reach that level.

# 3.25.3 Year with no day in UK restarts the clock

The Inspectors Manual provided at para 45:

An individual should be regarded as becoming resident if he visits the UK year after year so that his visits become in effect part of his habit of life and are annual visits for a substantial period or periods of time. Normally, an average annual period or periods amounting to 91 days or more should be regarded as substantial and the visits as becoming habitual after four years, provided that there has been a visit in each of the four years; such an individual should be regarded as resident for and from the fifth year. (As to the calculation of the three months' average, see IM42, first sub para) Where the visitor's arrangements indicate from the start that regular visits for such substantial periods are contemplated, he would be regarded as resident for and from the first year. In both types of case, if an individual is resident, he is also ordinarily resident.

(Emphasis added)

This is not expressly stated in IR20, though there is a hint of it in para 3.3[b] ("you visit the UK regularly ..."). Suppose:

- (1) Year 1: T spends a relatively short period in the UK (say 30 days).
- (2) Years 2–4: T spends much longer in the UK (say 160 days).

Suppose in year 1 T intends to spend the longer periods in years 2-4. Taking IR20 para 3.3 literally, T is resident in year 1 (assuming he carries out his intention). But it is considered that unless T resides a sufficient period in year 1, he should not be regarded as resident in that year even if he expects to average 91 days. Where the line is to be drawn is unclear. None of these problems are discussed in IR20.

### 3.25.4 Intention

The concept of intention can be problematic. What if someone comes to the UK on a visitor's visa, applies for a visa to remain in the UK, but is not sure whether the visa will be obtained? It is suggested that such a person does "intend" to remain in the UK. This is the normal sense of "intention" in law83 and outside it.84

# 3.25.5 Calculating annual average visits for short term visitors rules

The method of computation for the short term visitors rules is slightly different from the method used for those leaving the UK. IR20 provides at 3.3[i]:

any days spent in the UK for exceptional circumstances beyond your control, for example the illness of yourself or a member of your immediate family, are not counted for this purpose.

This contrasts with the practice in relation to those leaving the UK where

This is consistent with the rule that an illegal immigrant may be UK domiciled: see 2.13 (Refugees and illegal immigrants).

<sup>84</sup> See "Intention, Plans, and Practical Reason", Michael Bratman, CSLI Publications, 1999, pp.37, 38, accessible www.kessler.co.uk.

the word "normally" is added. 85 Quære whether this is accidental or deliberate? IR20 also states:

3.6 Where it is necessary to calculate your annual average visits, the method is as follows:

Total visits to the UK (in days)  $\times 365 = \text{annual average visits}$ Relevant tax years (in days)

For example, suppose you visited the UK for 80 days in 2001–2002, 100 days in 2002-2003 85 days in 2003-2004 and 105 days in 2004-2005. The annual average is

$$\frac{80+100+85+105}{366+365+365+365}$$
 x 365 = 92.44 days

### 3.25.6 Short term visitors: ordinary residence

The same short term visitors rules govern ordinary residence. IR20 provides:

#### **Ordinary residence**

- 3.4 You will be treated as **ordinarily resident** if you come to the UK regularly and your visits average 91 days or more a tax year - see paragraph 3.6. Any days spent in the UK for exceptional circumstances beyond your control, for example the illness of yourself or a member of your immediate family, are not normally counted for this purpose.
- 3.5 The date from which you are treated as ordinarily resident depends upon your intentions and whether you actually carry them out. You will be ordinarily resident
- from 6 April of the tax year of your first arrival, if it is clear when you first come here that you **intend** visiting the UK regularly for at least four tax years
- from 6 April of the fifth tax year after you have visited the UK over four years, if you originally came with no definite plans about the number of years you will visit
- from 6 April of the tax year in which you **decide** you will be visiting

<sup>85</sup> See 3.21.1 (Illness and exceptional circumstances).

the UK regularly, if that decision is made before the start of the fifth tax year.

### For example

- you first come to the UK during 2005-2006, you intend visiting regularly until at least 5 April 2009 and your visits will average at least 91 days a tax year. You are ordinarily resident from 6 April 2005.
- you come to the UK with no definite intentions, but you visit regularly during the tax years 2005-2006 to 2008-2009 and your visits average at least 91 days a tax year. You are ordinarily resident from 6 April 2009.
- you first come to the UK during 2005-2006 with no definite intentions; you come again in 2006–2007 and 2007–2008 and during 2007–2008 you decide you will come regularly in future years, and your visits will average at least 91 days a tax year. You are ordinarily resident from 6 April 2007.

### 3.26 Longer term visitors practice

### IR20 continues:

### **Longer term visitors – residence**

3.7 You are treated as **resident** in the UK from the day you arrive to the day you leave (see paragraphs 1.5, 1.6) if you come to the UK for a purpose (for example, employment) that will mean you remain here for at least two years.

I refer to this as the "longer term visitors practice" though the label is not entirely accurate.

This category overlaps unhappily with the three years in the UK practice.<sup>86</sup> A person who intends to remain *three* years is in that category.

A person who only intends to remain two years is in this category. A person who "remains" in the UK (in the IR20 sense)<sup>87</sup> for two whole years will be present in the UK during three tax years. 88 During the middle tax

See 3.23 (The three years in the UK practice)

See 3.23.1 (Meaning of "remain"). 87

<sup>88</sup> Unless the person arrives on 6 April and leaves two years later on 5 April.

year the person will satisfy the 183 day rule. The relevance of the longer term visitors practice is to establish residence in the tax years of arrival and departure if the 183 day rule is not satisfied in those years.

The purpose of the distinction between the two practices is that a person who falls within the longer term visitors practice is resident but not ordinarily resident. A person within the three years in the UK practice is resident and ordinarily resident.

The longer term visitors practice only applies to someone who comes and remains in the UK "for a purpose (for example, employment)". This is not a requirement for the three years in the UK practice. But it is difficult to see how anyone could come and remain in the UK without having a purpose, so this does not add anything.

IR20 continues:

The same treatment will apply if you own or lease accommodation in the UK in the year you arrive here (see paragraph 3.11, first bullet). In all other cases you will be treated as resident for the tax year if

- you spend 183 days or more in the UK in the tax year, or
- you own or lease accommodation in the UK (see paragraph 3.11 second bullet).

At first sight this is alarming. Does a person become resident just because he owns or leases accommodation? But this comment refers only to those who come to the UK intending to "remain" here in the IR20 sense (i.e. on a continuing basis not leaving the UK except for short holidays or business trips). <sup>89</sup> This might be satisfied if the intention is to remain for a year (like Dave Clark in the USA) but not for less. I take "you own" literally. <sup>90</sup> This condition is not satisfied if a trust, company or spouse owns the property.

# 3.27 Visitors: ordinary residence

IR20 provides:

# Longer term visitors – ordinary residence

3.8 You will be treated as **ordinarily resident** in the UK from the date

<sup>89</sup> See 3.23.1 (Meaning of "remain")

<sup>90</sup> This is consistent with the reference to IR20 para 3.11 (relating to ordinary residence).

you arrive, whether to work here or not, if it is clear that you intend to stay for at least three years.

This repeats the three years in the UK practice. 91 After a passing reference to students, 92 IR20 turns to the ordinary residence status of indecisive visitors:

- 3.9 You will be treated as ordinarily resident from the beginning of the tax year after the third anniversary of your arrival if you come to, and remain in, the UK, but you
- do not originally intend to stay for at least three years, and
- do not buy accommodation or acquire it on a lease of three years or more.

For example, if you arrive in the UK on 21 November 2005 and are still living in the UK on 6 April 2009, you are ordinarily resident from 6 April 2009.

IR20 then considers those who change their minds:

- 3.10 If, after you have come to the UK, you decide to stay for at least three years from the date of your original arrival, you will be treated as ordinarily resident from—
- the day you arrive if your decision is made in the year of arrival, or
- the beginning of the tax year in which you make your decision when this is after the year of arrival.

#### For example—

- you arrive in the UK on 4 January 2006 and decide on 16 May 2006 to stay permanently. You are ordinarily resident from 6 April 2006;
- you come to the UK to work on 14 July 2005 on a 2½ year contract of employment, but in December 2007 your assignment is changed and your contract is extended until after July 2008\*. You are ordinarily resident from 6 April 2007.

#### The asterisk refers to this text:

<sup>91</sup> See 3.23 (The three years in the UK practice). I take "intend to stay" to mean the same as "intend to come and remain" in IR20 3.1[2].

<sup>92</sup> "If you come to the UK as a student for an extended period of study or education, see paragraph 3.13". See 3.27.1 (Students).

\* If there is a change in the circumstances of your assignment, but no formal change to the terms of a contract, whether you are treated as ordinarily resident – and from what date – will depend on the precise facts.

A little commonsense is needed here. For example, suppose a person comes for a two year project, the project falls behind and is expected to last three years, but later there is a catch-up and the project finishes in time after all. One cannot dip in and out of ordinary resident status according to the vicissitudes of the work schedule alone.

Accommodation can make all the difference for ordinary residence:

- 3.11 If you come to, and remain in, the UK, you will be treated as ordinarily resident
- (a) from the day you arrive, if
  - [i] you already own accommodation here
  - [ii] you buy accommodation during the tax year of arrival, or
  - [iii] you have or acquire accommodation on a lease of three years or more during the tax year of arrival; or
- (b) from 6 April of the tax year in which such accommodation becomes available, when this occurs after the year of arrival.
- 3.12 If you are treated as ordinarily resident **solely** because you have accommodation here (paragraph 3.11) and you dispose of the accommodation and leave the UK within three years of your arrival, you may be treated as not ordinarily resident for the duration of your stay if this is to your advantage.<sup>93</sup>

#### 3.27.1 Students

The IR20 residence rules are almost the same for students, but there is an exception for ordinary residence:

3.13 If you are a **student** who comes to the UK for a period of study or education and you will be here for less than **four years**, you will be

<sup>93</sup> In this case the individual is provisionally non-ordinarily resident and will not know for certain whether he will be non-resident for up to three years. The words "if this is to your advantage" are puzzling because I cannot think of a case where it would be to the individual's advantage to be ordinarily resident in the UK.

treated as not ordinarily resident, providing

- you do not own or buy accommodation here, or acquire it on a lease of three years or more, and
- on leaving the UK you do not plan to return regularly for visits which average 91 days or more a tax year.

It seems odd that a person here for three years to study is not ordinarily resident, but anyone else who is here for three years is ordinarily resident. But there it is.

# 3.28 Visiting forces

Special reliefs apply to a member of a visiting force of a designated country who is not a British citizen, a British Dependent Territory Citizen, a British National (overseas) or a British Overseas Citizen. See s.833 ITA, s.11 TCGA. HMRC TDSI Guidance Notes provide:

### 4.47 Visiting armed forces

Members of visiting armed forces are treated as NOR ... but the residence status of their spouses is determined according to the normal rules

A person is a member of a visiting force if he or she is a member of the armed forces of Belgium, Greece, Norway, Germany, France, Canada, Italy, Portugal, Netherlands, United States, Denmark, Luxembourg, Turkey,

and is

based in the United Kingdom, or attached to:

Allied Command Atlantic Headquarters; Channel Command; The Channel Committee; Eastern Atlantic Area Command; Supreme Headquarters Allied Forces Europe; North Atlantic Treaty Organisation.

# 4.48 Civilian component of visiting armed forces

Members of the civilian components of visiting forces are treated as NOR if they have come to the UK solely because they are a member of such a force. A person is a member of a civilian component of a visiting force if his or her passport contains

- an uncancelled entry made by or on behalf of the sending country stating that the bearer is a member of a civilian component of a visiting force of that country, and
- an uncancelled recognition stamp of the UK Home Office.

Employees of foreign contractors hired in the UK are not members of the civilian component of a visiting force. Their residence status is determined according to the normal rules ....

### 3.28.1 Diplomats, UN and EU officials

## HMRC TDSI Guidance Notes provide:

## 4.44 Diplomats

...

The rules for determining whether someone is resident or ordinarily resident in the United Kingdom apply to members of a Diplomatic Mission in the same way as they apply to everyone else. There are TDSI guidance notes for diplomats.

### 4.45 United Nations

The salaries of United Nations workers are usually exempt from income tax but whether or not they are resident or ordinarily resident in the UK is decided in the usual way. ...

### 4.46 European Community (EC) Officials

- ... A brief outline of the residence status of officials of the European Community is
- an individual who was NOR in the UK, but was ordinarily resident in another member state before taking up such employment and who is working in a member state will remain NOR in the UK,
- an individual who was not ordinarily resident in any member state before taking up such employment will have his/her residence status determined according to the normal rules, or
- an individual who takes up employment as an official of the EC and who works outside the EC, will have his/her residence status determined according to the normal rules

An individual who was ordinarily resident in the UK before taking up employment as an official of the EC, and who works in a member state will remain ordinarily resident in the UK....

# 3.29 HMRC forms and rulings

HMRC forms are P85 and P85(S) (leaving the UK) and P86 (arrival in the UK). Residence Guide 1, 2 and 2.2 provides:

### 1.2 Leaving the UK: Forms P85 or P85(S)

When you know that an individual is leaving, or has left the UK

- issue form P85(S) *only* if the individual is a foreign national *and* has been in the UK only for employment here
- issue form P85 in all other cases.

Send leaflet IR138 with each form P85(S) and P85 issued. (EP8140). Keep the completed form as a permanent note.

You are not likely to dispose of the liabilities of a departing taxpayer immediately or without continuing correspondence.

Keep personal records as file cases whilst liability is under review. (See EP8139).

#### IF THE INDIVIDUAL IS WITHIN SELF ASSESSMENT

Where it has not been possible to issue form P85 or P85(S) before the Return for the tax year of departure is issued, take the following action

- issue the form P85 or R85(S) *after* the Return for the year of departure is received as part of a formal enquiry into the Return
- do not close the enquiry until you are sure that all the queries and action which are necessary after receipt of the completed form have been taken (particularly *not before* you have received CNR advice on residence/domicile where the case needs to be sent to CNR).

...

### 2.2 Coming to the UK: Form P86

When you know that an individual has come to the UK

- issue a form P86 with leaflet IR139. (See SE42890 and EP8100). Keep the completed form as a permanent note. It is unlikely that you can deal with a new arrival in the UK as a SRS case before two full tax years have passed.

#### IF THE INDIVIDUAL IS WITHIN SELF ASSESSMENT

Normally form P86 should only be issued during the tax year of arrival in the UK. It may be issued in the tax year following the year of arrival only if a Return for the tax year of arrival has not yet been issued.

# Double Taxation Relief Manual provides:

#### 811. Determination of UK residence – individuals

... For years from 1996–97, individuals within Self Assessment are able to certify their own residence status on their SA tax return. Residence 'rulings' as such will no longer be provided as a matter of course by the Centre for Non-residents (previously FICO). Inspectors who are required to certify that an individual is UK resident for the purposes of a treaty claim should act upon any relevant information provided by the taxpayer for example on forms P85 or P86 or on the most recent SA tax return, but the provision of a certificate on that basis does not amount to the making of a formal determination of residence status. It remains open to

Inspectors, in appropriate cases, to enquire into an individual's residence status as part of an enquiry into a SA tax return once it has been received.

# 3.30 Avoiding acquiring UK residence: practical advice

The sensible advice must be to accept the constraints of HMRC's practice. A non-resident individual who wishes to avoid acquiring the status of UK residence should:

- (1) Spend less than 183 days here in any tax year, and
- (2) Spend less than 91 days in the UK over a four year average.

It would be wise to retain evidence to be able to show dates of arrival and departure in case a challenge is made.

### 3.31 Losing UK residence: practical advice

A UK resident individual who wishes to lose UK resident and ordinarily resident status should take one of these courses:

- (1) The full-time work abroad practice (one year's absence, full-time work abroad, less than 91 days spent in UK).
- (2) The three-years-abroad practice (three years' absence) and "leave" the LIK
- (3) The approach of *Reed v Clark*: one year's absence, base abroad, no (or next to no) time spent in UK.

#### 3.32 Is IR20 correct in law?

The 1955 Royal Commission expresses the matter with tact. It summarises what is now IR20 and continues:

These working principles are not statutory. It is claimed that they are proper deductions from the few statutory rules that do exist and from decided cases. We cannot give any positive confirmation of this claim,

and we think that Appeal Commissioners at any rate might be in much the same difficulty.  $^{94}$ 

### The Special Commissioners are more blunt:

In this appeal we must apply the law rather than the provisions of IR20.95

In fact it is perfectly clear that the 91 day tests in IR20 are not consistent with the law.

A taxpayer might get a better result than IR20 allows by appealing to Commissioners who will have to try to apply the law. 6 Conversely, HMRC may try to reach a better result than IR20 allows by ignoring what it says. But in principle the taxpayer has the remedy of judicial review in such a case. IR20 para 1.1 provides:

This booklet sets out the main factors that are taken into account, but we can only make a decision on your residence status on the facts in your particular case.

### Likewise the preface to IR20 provides:

You should bear in mind that the booklet offers general guidance on how the rules apply, but whether the guidance is appropriate in a particular case will depend on all the facts of that case.

But this does not give HMRC *carte blanche* to disregard IR20 whenever it suits them to do so and in the appendix to the 2008 version of IR20 HMRC did not suggest otherwise.

<sup>94</sup> Royal Commission on the Taxation of Profits and Income Final Report Cmd 9474 para 291. The passage is accessible on www.kessler.co.uk.

<sup>95</sup> Gaines-Cooper v HMRC [2007] STC (SCD) 23 at [99]. Likewise Reed v Clark 58 TC 528 at p.556:

<sup>&</sup>quot;I do not see how this booklet [IR20] affects any matter which I have to decide."

<sup>96</sup> For instance in *IRC v Zorab* the taxpayer spent five (nearly six) months in the UK each year and intended to continue to do so. However, he had no other links with the UK and he had no home here, no business, here, no origin here (he came from India) and only came to visit friends. He was held to be non-resident,

# 3.32.1 The future

There appears to be an HMRC campaign to bring more people into the charge to tax as UK residents. This began with the tax bulletin statement on mobile workers, and has continued with recent cases on residence such as *Shepherd* and *Gaines-Cooper* and the FA 2008 changes (days of arrival and departure). In the 6th edition of this work I said:

Perhaps the next step will be to revise IR20. (That could raise interesting issues of transitional relief. I expect that changes will be categorised as "clarifications" and the thorny issue of transitional rules can then be ignored.) But this is a matter of speculation.

This has happened and another edition of IR20 is promised in the autumn.

## 3.33 Tax reason for becoming non-resident

In *Reed v Clark* the taxpayer had carefully organised his "year out" to reduce his tax liability but that was irrelevant:

Residence abroad for a carefully chosen limited period of work there ... is no less residence abroad for that period because the major reason for it was the avoidance<sup>97</sup> of tax. Likewise with ordinary residence.<sup>98</sup>

The preface to IR20 states:

Some practices explained in this booklet are concessions made by the Revenue. A concession will not be given in any case where an attempt is made to use it for tax avoidance.

I take this to refer only to the concessions labelled as such in IR20: concessions A10, A11, A27, A78, D2. Practices in IR20 not identified as

<sup>97</sup> As to whether "avoidance" is the right term to use here, see 20.7 ("Avoidance", "mitigation", "tax reduction", "evasion": introduction). Contrast the Special Commissioner in *Shepherd v IRC* 78 TC 389 at [62] "Although the Appellant's intention in going to Cyprus was to mitigate tax, I do not regard that as a relevant factor in deciding whether he was resident in the UK".

<sup>98 58</sup> TC 528 at 556.

"concessions" cannot be disapplied in cases of tax avoidance.99

### 3.34 Summary

The following summary of HMRC practices is an over-simplification but may assist as a checklist:

Leaving the UK practices	Resident	Ordinarily Resident
183 days in UK	yes	yes unless other rule applies
Full-time work abroad	no	no
3 years abroad	no	no
Year out	no	no (but may be disputed)
Coming to the UK practices		
183 days in UK	yes	no unless other rule applies
3 years in UK	yes	yes (unless student)
Indecisive visitor	no until 5th year	no until 5th year
Intentional visitor	yes	yes (unless student)
Longer term visitor (2 years)	yes	no (unless owns accommodation)

### 3.35 Commentary

# 3.35.1 *Objections to IR20*

There are several objections to the current practice as set out in IR20.

The first set of objections is constitutional and relates to the manner in which IR20 is issued. The rules in IR20 – if they are worth the paper they are written on – are best regarded as tertiary legislation. Although IR20 purports to state the law on residence, it has only a tenuous connection with the law declared by Parliament and applied in the Courts. IR20 was

<sup>99</sup> The pre-2008 review of IR20 added:

<sup>&</sup>quot;Where the booklet mentions a concession, the reference given (for example

<sup>&#</sup>x27;Concession A11') is the number of the concession in booklet IR1 'Extra-statutory concessions', which provides further details."

This sentence is deleted in the 2008 version but I do not think this makes any difference to the position.

<sup>100</sup> This is the view of the ICEAW: see Towards a Better Tax System, May 2000, accessible www.icaew.com/publicassets/00/00/04/43/0000044306.PDF p.38.

issued without statutory authority. One consequence of this is that IR20 has been issued without the parliamentary scrutiny which tax legislation should receive. Nor have the rules ever been subject to public consultation. Another consequence is that appeals to the Courts are made very difficult.

The second set of objections relates to the content of the rules of IR20. Some of the rules are unnecessarily and unacceptably vague. Some rules envisage a conditional or uncertain residence status under which an individual cannot know whether he is resident until up to four years later. <sup>101</sup> That is unworkable (or would be unworkable if taken seriously).

All in all, the current state of affairs (one cannot properly call it the current state of the law) is fit only for a banana republic.

The 1936 Codification Committee thought this state of affairs was "intolerable". The 1955 Royal Commission recommended reform. The ill-fated 1988 Consultation Document (Residence in the UK) made proposals. More recently, STEP have called for reform and so have the CIOT ("the law determining whether an individual is resident in the UK is a mess"). The House of Lords Economic Affairs Committee agree. The state of the committee agree.

The obstacles to reform seems to be as follows. First, no-one can agree

<sup>101</sup> See 3.17 (The three-years-abroad practice).

<sup>102</sup> Cmd. 5131 para 59.

<sup>103</sup> Royal Commission on Income Tax, Final Report, Cmd 9474 Chapter 14. The whole section on residence is worth reading and accessible on www.kessler.co.uk.

<sup>104 &</sup>quot;Need for Statutory Residence Test" 23 November 2007 www.step.org/showarticle.pl?id=1971

<sup>105 &</sup>quot;Residence for tax purposes" 14 November 2007 accessible www.kessler.co.uk.

<sup>106</sup> Select Committee on Economic Affairs, 2nd Report of Session 2007-08, The Finance Bill 2008

www.publications.parliament.uk/pa/ld200708/ldselect/ldeconaf/117/117i.pdf:

<sup>&</sup>quot;223. We were unable to glean from officials why legislation was not included in this year's package. They did not present the case for inclusion or against. It is disappointing that officials were less than forthcoming on this important issue.

<sup>224.</sup> We recognise that it will not be possible to include a comprehensive statutory definition of UK residence in this year's Bill.

<sup>225.</sup> However, we think this is something which should be taken forward as rapidly as possible so that Ministers are able to come to a view in good time before next year's Bill. We therefore recommend that HMT and HMRC should consult with the professional bodies over the coming months, building on the work which was done in 2003."

exactly what the residence test should be. This should not be a problem. Any test must be to some extent arbitrary, but that is often the case in tax.

Second, any reform of residence which is part of a package reforming the remittance basis is bound to meet a hostile reception. This was perhaps the rock which sank the 1988 proposals, but should not be a problem if residence is addressed in isolation, particularly after the 2008 reform of foreign domicile taxation.

Thirdly, the current concept of residence is much wider than in most other countries. 107 The absence of a proper definition tends to conceal that fact. To enact something along the lines of the current 91 day tests may cause some international embarrassment. But to enact anything closer to a 183 day test would allow more individuals to become non-resident and so may constitute an expensive reform. Indeed, even to enact the IR20 91 day tests would cost tax, if the current HMRC campaign to resile from IR20 proves to be successful, though the outcome at present is very doubtful.

Until recently, the current system seemed to creak along just about well enough in practice, even if it fell short of any conception of the Rule of Law. But now that HMRC are seeking to resile from IR20 and expand the numbers within the scope of UK residence, this has ceased to be the case.

# 3.35.2 Should we abolish ordinary residence?

The concept of ordinary residence is of relatively small importance in tax and there have been calls for its abolition. 108 Abolition would be a gain in simplicity and few would be affected by the change. That is not enough to justify the abolition of ordinary residence: one would need to go through every occasion where ordinary residence mattered and ask whether the change was justified. In some cases, ordinary residence is enshrined in international agreements or in existing Government undertakings (e.g. a promise not to tax non-ordinary residents on exempt gilts) and that could not easily be abolished. It is suggested that a useful distinction can be drawn between those resident for a year or two and those resident for a

<sup>107</sup> After the 2008 reforms I would not be surprised if it was the widest definition of residence in the world, though I am not in a position to confirm that.

<sup>108</sup> David Jeffrey, Taxation, 6 December 2001, p.254; STEP submission on 2003 Background Paper on Domicile & Residence. Ordinary residence is also unsatisfactorily vague but (like residence) that could quite easily be put right by a statutory definition.

longer term, and ordinary residence (if properly defined) does have a useful role to play in a fair tax system.

### 3.36 Residence of companies

Residence of companies is a subject which deserves to be addressed in length and depth. I can omit it here as it is well covered elsewhere. 109

<sup>109 [2007]</sup> Jersey & Guernsey Law Review 153 For HMRC views see SP 1/90 and the International Tax Handbook chapters 3 and 4. For an important statement of judicial views, see "Control of Special Purpose Vehicles" (John Chadwick). For general studies, see Corporate Residence and International Taxation (Robert Couzin, IBFD 2002); Stephen Brandon QC's Taxation of Non-UK Companies and their Shareholders (Key Haven Publications, 2002). accessible www.jerseylaw.je/Publications/jerseylawreview.

# RESIDENCE OF TRUSTEES

# 4.1 Why does trust residence matter?

Trustee residence (like individual residence) is fundamental for many tax purposes, of which the most important are:

- (1) Income tax on foreign income (which applies to UK resident discretionary<sup>2</sup> trusts).
- (2) Capital gains tax.

### 4.2 Definition of trustee residence

From 2007/8 there is one main<sup>3</sup> definition of trustee residence, which is the same for income tax and CGT.

Under the FA 2006, the wording was exactly the same (though the provisions were set out twice, once in ICTA and again in the TCGA). But the ITA has repealed the ICTA provisions and recast them in its own plain English style, so the wording of the IT rules is often different from the CGT rules. In this chapter I set out both sets of provisions, although the effect of the rules is the same. If (as the professional bodies asked at the time) the 2006 reform had been put back to 2007, this complication would

Strictly, one should refer to the residence of trustees, not the residence of a trust, but in practice the two expressions are used synonymously.

<sup>2</sup> The charge applies only in a very attenuated form to interest in possession trusts.

<sup>3</sup> There is a separate definition of trustee residence for s.218 IHTA: see 57.1 (Duties of disclosure). The drafter of the IHT (Delivery of Accounts) (Excepted Settlements) Regulations 2008 (perhaps a beginner) chose to give another definition.

have been avoided. But there it is.

The current rules adopt proposals originally made in the Trusts Consultative Document (1991) Chapter 10. This is worth reading as it reflects the background to the current rules.

The law before 2007/8 provided that a UK professional trustee of a trust with a non-resident, non-domiciled settlor was regarded as non-resident. This thoroughly sensible provision allowed UK professional trustees to act without attempting to tax them. The object was to allow the UK to compete on equal tax terms with foreign trustees. The rule also helped keep administrative expenses down. The reason given for its abolition was that the DTI had advised the rule breached EU restrictions on State Aid. HMRC have refused to disclose the DTI advice which may lead one to speculate as to whether this is a true reason or an excuse. application under the Freedom of Information Act is outstanding. This may be resolved by the time of the next edition of this book, though damage to the UK trustee industry will by then be done.

### 4.3 Identifying trustees

One needs first of all to identify the trustees. This is normally but not invariably straightforward. See 4.13 (UK protectors and trust residence) on whether a protector may be a trustee.

What if there has been an invalid appointment of new trustees, and the trust property has been transferred to the invalidly-appointed trustees? The law distinguishes between:

- (1) a validly appointed trustee, and
- (2) an invalidly appointed trustee who is not the proper owner and administrator of the trust assets, but who is of course subject to the duty to return the trust fund to the correct trustees, and may become a trustee de son tort.

What confuses matters is that the term "trustee" is sometimes (but not always) used to describe someone in category (2).4 But it is considered

<sup>4</sup> See R.C. Nolan's learned article "Equitable Property" [2006] LQR 232.

that such a person is not a "trustee" for tax purposes.<sup>5</sup>

Next one must identify the trustees' actual place of residence in their personal capacities, applying the tests of Chapter 4 (Residence of trustees).

For the position where trustees change residence during a year, see 5.15 (Income tax on trustees).

# 4.4 Trustees treated as single and distinct person

Section 474(1) ITA provides:<sup>6</sup>

For the purposes of the Income Tax Acts (except where the context otherwise requires), the trustees of a settlement are together treated as if they were a single person (distinct from the persons who are the trustees of the settlement from time to time).

#### 4.5 Trust residence for income tax and CGT

Section 475 ITA provides:

- (1) This section applies for income tax purposes and explains how to work out, in relation to the trustees of a settlement—
- (a) whether or not the single person mentioned in section 474(1) is UK resident, and
- (b) whether or not that person is ordinarily UK resident.
- (2) If at a time either condition A or condition B is met, then at that time the single person is both UK resident and ordinarily UK resident.
- (3) If at a time neither condition A nor condition B is met, then at that time the single person is both non-UK resident and not ordinarily UK resident.

There are therefore two circumstances in which trustees are UK resident: Condition A and Condition B. In the CGT legislation these are called Condition 1 and Condition 2. I refer to them as trust residence conditions A and B, to avoid confusion with the myriad other conditions in the ITA.

For CGT this is clearer as an invalidly appointed trustee would be a nominee within s.60 TCGA, but the same would apply for IT. In *Jasmine Trustees v Wells & Hind* [2007] STC 660 it was held that invalidly appointed trustees were "trustees" but were not "trustees of the settlement", which is another route to the same destination.

<sup>6</sup> The CGT equivalent is s.69(1)(3) TCGA.

### Section 69 TCGA provides:

#### 69 Trustees of settlements

- (1) For the purposes of this Act the trustees of a settlement shall, unless the context otherwise requires, together be treated as if they were a single person (distinct from the persons who are trustees of the settlement from time to time).
- (2) The deemed person referred to in subsection (1) shall be treated for the purposes of this Act as resident and ordinarily resident in the UK at any time when a condition in subsection (2A) or (2B) is satisfied.

The statutory expression "not resident or not ordinarily resident" is a clumsy one. As in the last chapter, I shall abbreviate it to "non-resident" and leave "ordinarily resident" to be understood.

#### 4.6 Trust residence condition A: all trustees UK resident

Section 475(4) ITA provides:

Condition A is met at a time if, at that time, all the persons who are trustees of the settlement are UK resident.

Similarly for CGT, s.69(2A) TCGA provides:

Condition 1 is that all the trustees are resident in the UK.

If all the trustees are UK resident, the trust is UK resident; conversely if all the trustees are not resident in the UK, then the trust is non-resident.

#### 4.7 Trust residence condition B: mixed resident trustees

Condition B deals with the position of trustees of mixed residence. Section 475(5) ITA provides:

Condition B is met at a time if at that time—

- (a) at least one person who is a trustee of the settlement is UK resident and at least one such person is non-UK resident, and
- (b) a settlor in relation to the settlement meets condition C (see section 476).

I refer to this as trust residence condition C. Similarly for CGT, s.69 TCGA provides:

- (2B) Condition 2 is that:
- (a) at least one trustee is resident in the UK,
- (b) at least one is not resident in the UK, and
- (c) a settlor in relation to the settlement was resident, ordinarily resident or domiciled in the UK at a time which is a relevant time in relation
- (2C) In subsection (2B) 'relevant time' in relation to a settlor—
- (a) means where the settlement arose on the settlor's death (whether by will, intestacy or otherwise), the time immediately before his death, and
- (b) in any other case, a time when the settlor made the settlement (or was treated for the purposes of this Act as making the settlement).

#### Trust residence condition C 4.8

Condition C corresponds to the CGT relevant time rule. Section 476 ITA provides:

#### How to work out whether settlor meets condition C

(1) This section applies for the purpose of working out whether a settlor ("S") in relation to a settlement meets condition C at a time.

Section 476(2) ITA deals with testamentary trusts:

If—

- (a) the settlement arose on S's death (whether by S's will, on S's intestacy or in any other way), and
- (b) immediately before S's death, S was UK resident, ordinarily UK resident or domiciled in the UK.

then S meets condition C from the time of S's death until S ceases to be a settlor in relation to the settlement.

Section 476(3) ITA deals with lifetime trusts:

If—

- (a) the settlement is not within subsection (2)(a), and
- (b) at a time when S made the settlement (or is treated for the purposes of the Income Tax Acts as making the settlement), S was UK

resident, ordinarily UK resident or domiciled in the UK, then S meets condition C from that time until S ceases to be a settlor in relation to the settlement.

For the purposes of discussion it is convenient to have some terminology and I coin the following terms:

- (1) A "**UK-linked settlor**" is one within Condition C, i.e. (in short) who is resident, ordinarily resident or domiciled in the UK when he made the settlement.
- (2) A "UK-linked trust" is one where the settlor (or a settlor) was UKlinked when he made the settlement.
- (3) A trust has "mixed resident trustees" if some trustees are UK resident and some are not.

Thus (in my terminology) a trust with mixed resident trustees is UK resident if it is a UK-linked trust; conversely it is non-resident if it is not a UK-linked trust.

# 4.8.1 *Identifying settlor and date of provision: tainting*

In trusts with mixed resident trustees, it is necessary to identify the settlor(s)<sup>7</sup> and to ascertain when property is provided.

A trust whose settlor is not UK-linked may have some UK trustees (as long as they are not the sole trustees). In that case, however, one must take care that no other UK-linked person provides even a nominal amount of funds because that will make him a co-settlor and the trust UK resident. This is known as "tainting" the trust. 8 Suppose:

- (1) Year 1: the settlor makes a trust when he is not UK resident;
- (2) Year 2: the *same* settlor comes to the U and adds property to the settlement.

See 54.1 (Who is the settlor?).

See 54.3.9 (Tainting).

It is arguable that the time that S made the settlement was year 1; in year 2 he does not make a separate settlement; so the settlement is not UK-linked. However one should not plan on that basis.

Suppose a settlor has lent interest free to a trust, while abroad, and then comes to the UK and leaves the loan outstanding.<sup>9</sup> It is considered that the settlor has provided property by leaving the loan outstanding.<sup>10</sup>

Suppose a settlor makes a trust and then becomes UK resident in the same tax year. Since the reference is to residence at the (specific) time when S made the settlement, this is not a UK-linked trust.

### 4.9 Accidental residence: a trap

A trust may become UK resident if:

- (1) its sole trustee becomes UK resident; or
- (2) any trustee becomes UK resident and it is a UK-linked trust.

The consequences of a trust becoming UK resident will be disastrous for CGT and (except for IP trusts) for IT. Before 6 April 2007 this rule was mitigated for CGT, because a trust would not become UK resident for CGT if a trustee became resident for one year only. That defence has been withdrawn. So it is essential to resign trusteeship before becoming UK resident if (1) a sole trustee or (2) trustee of a UK-linked trust. This includes trusteeships of foreign law charitable trusts.

This state of affairs is deliberate, for the 1991 consultative document discussed a relief for temporary resident trustees, but suggested, implausibly, that the problem was not significant. In practice, in cases of extreme unfairness, the problem will be ignored or overlooked by non-

11 See the 4th edition of this book para 5.6.1 (Administration "ordinarily" carried on outside UK).

<sup>9</sup> If the loan is to a company held by the trust, then even if the settlor does provide property by leaving the loan outstanding it did not matter for the CGT rules before 6 April 2007 as the settlor has not provided settled property (so long as company assets are not transferred to the trust). But from 2007 this argument does not apply because the question is not whether the settlor provides settled property, it is whether the settlor provides property for the purposes of the settlement. See 54.14 (Provision of property for company held by trust).

<sup>10</sup> See 54.20 (Failure to exercise right of reimbursement).

compliant taxpayers, and HMRC may spot it or turn a blind eye.

### 4.10 Sub-funds

It is common for one trust to be divided into separate funds ("sub-funds"). Section 474 ITA provides:

- (2) If different parts of the settled property in relation to a settlement are vested in different bodies<sup>12</sup> of trustees, subsection (1) and sections 475 and 476 apply in relation to the different bodies as if they were all one body.
- (3) The cases covered by subsection (2) include cases where settled land (within the meaning of the Settled Land Act 1925) is vested in the tenant for life and investments representing capital money are vested in the trustees of the settlement.<sup>13</sup>

Thus the trust is UK resident unless the sub-funds jointly meet both conditions 1 and 2 for non-residence. Settled Land Act settlements are obsolescent and not considered here.

The FA 2006 introduced a regime for sub-funds where there has been a sub-fund election. The regime is supposed to be a relief, but its conditions are so strict that it is almost never used. In the first year of the sub-fund regime, only eight sub-fund elections were made. 14 The lengthy and complex provisions are dead letter tax law. There is a special residence rule for trusts subject to a sub-fund election, see s.477 ITA. In the circumstances it is not necessary to consider this here.

#### 4.11 Transfer between settlements

Section 476(4) ITA deals with transfers between settlements:

- (4) Further, if—
- (a) there is a transfer of property in relation to which section 471
- (b) S is a settlor in relation to settlement 2 as a result of that section, and

<sup>12</sup> The drafter has here retained the expression "body of trustees" which has elsewhere been deleted from the legislation, but it does not matter.

The CGT equivalent is s.69(3) TCGA. 13

<sup>14</sup> HMRC correspondence to the author.

(c) immediately before the disposal by the trustees of settlement 1, S meets condition C as a settlor in relation to settlement 1 as a result of subsection (2) or (3) or this subsection,

then S meets condition C as a settlor in relation to settlement 2 from the time S becomes such a settlor until S ceases to be such a settlor.

(5) "Settlement 1" and "settlement 2" are to be read in accordance with section 470(1).

For CGT, the equivalent is the last paragraph of s.69(2C) TCGA:

and, in the case of a transfer of property from Settlement 1 to Settlement 2 in relation to which s.68B applies, "relevant time" in relation to a settlor of the transferred property in respect of Settlement 2 includes any time which, immediately before the time of the disposal by the trustees of Settlement 1, was a relevant time in relation to that settlor in respect of Settlement 1.

### 4.12 Trustee with UK permanent establishment

Section 475(6) ITA provides:15

If at a time a person ("T") who is a trustee of the settlement acts as trustee in the course of a business which T carries on in the UK through a branch, agency or permanent establishment there, then for the purposes of subsections (4) and (5) assume that T is UK resident at that time.

I refer to this as the "PE residence rule". The Trusts Consultative Document (1991) explains the reason:

### UK branches of foreign trust corporations

10.21 The income tax test might need to be modified for certain foreign corporate trustees. A trust company, resident outside the UK, could be the sole trustee of a trust which was dealt with in this country by the company's UK branch. It would not be appropriate if such a trust were treated as non-resident, because it would then be taxed more favourably than a similar trust dealt with by a branch of a UK corporate trustee, or by some other UK professional. That could both lead to a loss of tax

<sup>15</sup> The CGT equivalent is s.69(2D) TCGA.

and put UK professionals at a competitive disadvantage. It is therefore suggested that the UK branch of a foreign trustee should be treated as a trustee resident in the UK for the purpose of the common residence test.

A non-resident trustee falls into this trap if:

- (1) it carries on business in the UK and acts as trustee in the course of that business. In short, the business must be (or include) trustee business.
- (2) It does so through a branch, agency or PE.<sup>16</sup>

# 4.12.1 "In the course of a business"

The PE residence rule only applies if the trustee carries on a business. A trustee who does not charge (such as a family's own trustee company) does not carry on any business. This may offer a solution to the PE problem.

### 4.12.2 "Business carried on in the UK"

What if T carries on business partly in the UK and partly elsewhere? It is suggested that T carries on business in the UK, for this purpose, so if the UK part is carried on through a PE, T is deemed UK resident. If this is right, the rule lacks all proportionality. There is no *de minimis* rule. If a tiny part of T's trust business is carried on through a UK PE, the entire trust may become UK resident. This must be a restriction on freedom of establishment, and it is suggested that the rule would not survive a challenge under EU law. As to whether a business is partly carried on in the UK, see 13.3 (Non-resident trader rules).

# 4.12.3 Branch/agency

In tax, the concept PE is used for companies and "branch or agency" is used for individuals. It is considered that one asks whether an individual trustee is carrying on a trustee business through a branch or agency. One

<sup>16</sup> For further discussion of these concepts, see 13.3 (Non-resident trader rules); 13.20 (Meaning of permanent establishment).

asks whether a corporate trustee is carrying on a trustee business through a PE. One does not ask if an individual has a PE, or if a company has a branch or agency. HMRC agree:

a non-resident company is within the provisions only if it has a UK permanent establishment, and... "branch" or "agency" relates only to a non-corporate person.<sup>17</sup>

In practice it is rare for an offshore trust to have individuals as trustees, and where individuals do act, they do not usually do so "in the course of business". Accordingly, the question will normally be whether a corporate trustee has a PE: branch/agency will not normally arise. branch/agency is a somewhat undeveloped concept that is probably just as well <sup>18</sup>

#### 4.12.4 One trustee of several trusts

What is the position if a person is trustee of several trusts and he acts as trustee through a UK branch for one trust, but not the others? It is considered that only that one trust is UK resident. This view makes better sense in the context and is supported by the rule that trustees are a separate person from the person who is actually trustee.

#### 4.12.5 Several trustees of one trust

# Suppose:

- (1) a trust has two trustees, T1 and T2.
- (2) T1 is deemed UK resident but T2 is not (e.g. T2 is an individual who does not carry on business).

This is treated as a trust with mixed resident trustees; see 4.7 (Mixed resident trustees). So where a trust does not have a UK-linked settlor, the appointment of a co-trustee who does not carry on trustee business would

HMRC letter to STEP 8 January 2007 accessible to STEP members on www.step.org/showarticle.pl?id=1791.

<sup>18</sup> See 13.28 (Meaning of "branch or agency").

solve the PE difficulty.

### 4.12.6 When is there a UK PE?

STEP asked HMRC to clarify this point and a statement of practice is now promised. It is suggested that the position is as follows:

(1) The UK parent or UK group members in the same group as the trustees have office space in the UK and typically permit visiting directors or employees of the non-resident trustee company to use their meeting rooms or other office facilities (e.g. telephones, computers or faxes). Such use is made when the director or employee concerned is in the UK on occasional visits for the purpose of meeting the settlor or beneficiaries or professional advisers. Such professional advisers may be independent practitioners or employees of the UK parent or other UK group members.

Occasional visits to meet the settlor/beneficiaries cannot constitute a PE, which requires regularity.<sup>19</sup>

- (2) The UK parent or UK group members provide such office accommodation on an occasional basis to enable the employee of the non-resident trustee company to meet prospective settlors or business contacts for the purposes of selling trustee services.
- (3) The non-resident trustee company has a director or other employee who is resident in the UK. This individual may also be an employee or director of UK resident group members. The group provides office accommodation in the UK to the individual concerned. His role is to market the business of the non-resident trustee company in the UK and meet the prospective settlors and other business contacts for this purpose. He also meets settlors and beneficiaries of existing trusts.

Marketing to prospective settlors is not trading in the UK because no trust at that time exists.

(4) The non-resident trustee company contracts back office service

<sup>19</sup> See 13.21.2 (Time condition).

- such as accounting and tax compliance to UK group members on commercial terms.
- (5) The non-resident trustee company contracts with UK group members for investment advice or management on commercial

UK group companies providing accounting tax or investment services on commercial terms do not amount to trading in the UK (or a PE) and the UK group member is clearly not a PE.<sup>20</sup>

## 4.12.7 *Arm's length services*

## HMRC say:

I can confirm that our interpretation of the rules is that the provision of services on an arms length basis would not cause non-UK trustees to have a permanent establishment and therefore would not make the nonresident trustee UK resident.

More specifically, this would include where services are carried out by a subsidiary on a fully arms length basis, such as:

- maintaining the financial or accounting records
- preparation of accounts
- preparation and submission of tax returns for any settlement by a separate entity within the organisation contracting at arms length terms.

Provided the services are contracted (at arms length terms) HMRC would not consider this constitutes a permanent establishment as the UK company will be rendering a service to the trust. Therefore, these activities would not cause the non-UK trustees to have a permanent establishment in the UK and the non-UK trustee is not made resident by section 69(2D) of the Taxation of Chargeable Gains Act 1992.<sup>21</sup>

# 4.13 UK protector and trust residence

It is normal practice to appoint a "protector" who has power:

<sup>20</sup> See 13.24 (PE: preparatory and auxiliary activities).

Extract from letter dated 18 July 2007, accessible www.step.org/attach.pl/1914/3631/Trustee/Residence/ALS.

<sup>22</sup> On trust law and drafting aspects of protectors, see Drafting Trusts and Will Trusts, James Kessler QC, Sweet & Maxwell, 8th ed, para 7.29.

- (1) to consent to certain key matters of trust administration; and
- (2) to appoint and dismiss trustees.

The protector may be a UK resident. A protector could not be regarded as a trustee<sup>23</sup> and so his actual residence is irrelevant in ascertaining the actual residence of the trustees in their personal capacities.

One must take care that the protector is not a permanent establishment

23 Some have doubted this but in the author's view the position is clear. *Re Marshall* [1945] Ch 21 held that trustees for the purpose of the obsolescent Settled Land Act 1925 are "trustees" for the purpose of the Judicial Trustee Act 1896. Although trust land is not vested in SLA trustees, capital money and investments other than land are vested in them, and *for this reason* they were held to be trustees. In *Manoogian* v Sonsino [2002] WTLR 989; 5 ITELR 125 a settlement provided:

"... the Bank shall make such investments as may from time to time be particularly and specifically directed to be made of it in writing from time to time by the Armenian Patriarchate of Jerusalem."

The Patriarch was not a trustee:

"His position is analogous to powers of a life tenant under a conventional strict settlement. The life tenant is often given powers to possess land, direct investments and so on, but none of those things make him a trustee of the settlement."

In Clay v Clay [2001] HCA 9 (accessible on www.austlii.org) the High Court of Australia similarly held that a guardian was not a trustee. Underhill and Hayton, Law Relating to Trusts and Trustees, 16th ed, 2003, p.29, takes the same view: "because the protector merely has powers vested in him and not trust property he is not a trustee".

It might be a different matter if the protector's powers extend beyond those traditionally given to a protector. One could imagine a trust deed under which:

- (1) persons named "trustees" held legal title to property; and
- (2) a person named (or mis-named) "protector" held all the administrative and dispositive powers normally given to trustees.

This case (depending on the drafting) might be equivalent to the common situation where trust property is vested in nominees. In such a case no one suggests that the nominees are "trustees" for the purposes of the trust residence rule. Although the legal title may not be vested in the trustees, the trustees have the right to call for it. Alternatively (depending on the drafting) the case may be equivalent to the situation where custodian trustees hold the trust fund on behalf of managing trustees under s.4 Public Trustee Act 1906. In such a situation, the (so-called) protector would be a trustee. This is hypothetical – I have never seen it in practice – but worth mentioning as warning of the problems which might arise if the powers of a UK resident protector were unduly extended.

Many offshore Trust Laws state expressly that a protector is not a trustee; but (i) that only states what would in principle be the position, and (ii) that could not be determinative of the meaning of "trustee" in a UK statute.

of the trustees. This will not normally be the case, but it might be if the protector is given unusually wide powers.

## 4.14 Commentary: Let's abolish the relevance of trustee residence

Residence is a sensible connecting factor for individuals: everyone will accept that a person who is UK resident should to some extent at least be subject to UK tax. Residence of trustees is a matter which can be chosen by judicious appointment of trustees, and makes little sense as a connecting factor in the taxation of trusts.

An alternative (and, I suggest, a better) system would be that trusts pay IT and CGT regardless of the residence of the trustees in relation to property provided by a UK domiciled or resident settlor. Conversely, trusts should be exempt from CGT and IT on foreign income in relation to property provided by foreign domiciled non-resident settlors. This is the basis of trust taxation in Canada, New Zealand and, I suspect, most other common law jurisdictions. It is also the basis of IHT. Of course, domicile and residence of the settlor are not perfect connecting factors. Such a thing does not exist. International families can sometimes break the link by tax planning.<sup>24</sup> But the mad anti-avoidance structure of ss.86 to 98 TCGA, bolstered (supposedly) by Schs 4A to 5, can be replaced with one based on s.731 ITA. The reform, like any, would bring winners and losers but the overall result could — if properly drafted — be a system which was fairer, simpler and much more effective.

<sup>24</sup> See 54.33 (Planning to create trust with foreign domiciled settlor).

## CHAPTER FIVE

# YEAR OF ARRIVAL AND DEPARTURE

## 5.1 Arrival and departure – Introduction

This chapter is concerned with income and gains accruing in a year during which an individual or a trustee becomes or ceases to be UK resident. It is necessary to consider income tax and CGT separately. Exit taxes on emigration are considered at 6.1 (Exit taxes). The treatment of companies becoming or ceasing to be UK resident is not discussed.

## 5.2 Income tax on individuals

ESC A11 (Residence in the UK: year of commencement or cessation of residence) provides:

[1] The Income and Corporation Taxes Acts make no provision for splitting a tax year in relation to residence and an individual who is resident in the UK for any year of assessment is chargeable on the basis that he is resident for the whole year.

This is correct<sup>1</sup> but subject to two exceptions of such breadth that the general principle rarely applies:

(1) Relief is available by HMRC concession ESC A11.

There is no case directly on the point, but there is indeed no provision splitting a tax year into periods of arrival and departure and it is difficult to imply one (what about allowances?). This is supported by *Neubergh v IRC* 52 TC 79 (refusal to split year in context of charge on investment income in FA 1968).

(2) Relief may be available under Double Tax Treaties. These are important but reference will need to be made to the relevant treaty and they are not individually discussed in this book.

## 5.3 Concession A11

The concession continues:

- [2] But where an individual—
- (a) comes to the UK to take up permanent residence or to stay for at least two years; or
- (b) ceases to reside in the UK if he has left for permanent residence abroad,

liability to UK tax which is affected by residence is computed by reference to the period of his residence here during the year.

- [3] It is a condition that the individual should satisfy the Board of Inland Revenue that
- [a] prior to his arrival he was, or
- [b] on his departure is,

not ordinarily resident in the UK.

# 5.3.1 Year of arrival

The usual conditions for year of arrival treatment are therefore:

- The individual comes to the UK:
  - (a) to take up permanent residence or
  - (b) to stay for at least two years.

ESC [2](a).

• Prior to arrival, the individual was not ordinarily resident: ESC [3][a].

The first limb of condition [2](a) is otiose since anyone who comes to take up permanent residence will fall within the second limb (he comes to stay for at least two years). In condition [2](a) I think the context shows that "stay for at least two years" must mean "be tax resident for two or more tax years". So an individual who is here from 1 September 2000 to 31

September 2001, who is therefore resident in 2000/01 and 2001/02, qualifies for year of arrival treatment in the year of arrival.

The individual who comes to the UK so as to be resident for only one tax year will not qualify for year of arrival treatment. This is bizarre because he may qualify for IT year of departure treatment and (I think) may qualify for CGT year of arrival treatment.

# 5.3.2 Year of departure

The usual conditions for year of departure treatment are:

- The individual must leave for permanent residence abroad: ESC [2](b).
- The individual must cease to be ordinarily resident in the UK: ESC [3][b].

Condition ESC [2](b) is stricter than the equivalent rule for the year of arrival, ESC [2](a). A person who leaves for a number of years, three years or even five years, does not qualify for year of departure treatment, unless the employment exception applies. In respect of this condition, ESC A11 continues:

The concession would not apply, for example, where an individual who had been ordinarily resident in the UK left for intended permanent residence abroad but returned to reside here before the end of the tax year following the tax year of departure.

This assumes that the individual is not ordinarily resident abroad in the year following the year of departure, but is that right? I would have said that he was ordinarily resident, until he changed his mind and decided to return. It is however an unusual case, so the question will not often arise.

# 5.3.3 Absence under contract of employment

Condition [2](b) (to leave for permanent residence abroad) is relaxed in one case. ESC A11 provides:

This concession is extended to the years of departure and return where,

subject to certain conditions, an individual goes abroad for full time service under a contract of employment. These conditions are—

- the individual's absence from the UK and the employment itself both extend over a period covering a complete tax year; and
- any interim visits to the UK during the period do not amount to— (i) 183 days or more in any tax year; or
  - (ii) an average of 91 days or more in a tax year (the average is taken over the period of absence up to a maximum of four years).

This is mainly relevant to year of departure treatment for an employee who leaves the UK but not for permanent residence abroad so he does not meet condition ESC [2](b). It could also apply to year of arrival treatment, for an employee who returns to the UK but only to stay for one year, so he does not meet condition [2](a). One could just imagine cases where an individual qualifies for year of arrival treatment under this paragraph, but normally if an individual leaves under a contract of employment for a year he ceases to be ordinarily resident and will qualify under the usual conditions.

# 5.4 IT computation where ESC A11 applies

# ESC A11 simply states:

liability to UK tax which is affected by residence is computed by reference to the period of his residence here during the year.

There are several possible ways of computing liability by reference to the period of residence. How this is applied in practice is explained in the Manuals and IR20. Different rules apply to year of arrival and year of departure and different rules apply for the arising and the remittance bases.

# 5.4.1 *What is the period of residence?*

The first step is to ascertain the date of arrival and "the period of residence" here during the year".

For this purpose the days of arrival and departure are counted, even for periods before 2008/09.<sup>2</sup>

See 3.21.2 (Days of arrival and departure before 2008/09).

There is no other guidance on how to ascertain the period of residence here. Clearly "residence" does not have its normal income tax meaning. for the individual is resident for the whole tax year; so what does residence mean?

	Days present: case 1	case 2	case 3
April (from 6 <sup>th</sup> )	0	1	7
May	0	0	0
June	0	0	2
July-April	continually present	continually present	continually present

Here is just a selection of cases. In case 1 the individual's period of residence begins 1 July. Is case 2 different because of the one day visit in April? It is thought not, for one would not describe the individual as resident here in the period April–June if he was only here for one day. It should be the same even if at the time of the day's visit in April the individual had already decided to stay from July to the following April. If that is right then even in case 3, the individual's period of residence starts in July. But where the dividing line comes is hard to say. What if he is resident in all of April, then away, and continuously present from October. Is he resident in the period April-October? Or only from the beginning of October? It is suggested that it depends on intention. If during the April visit he did not intend to come in October, he is not resident during that period. In practice no doubt we muddle through.

## 5.4.2 Habitual visitors

The Inspectors Manual provided at 1664:

## Visitors resident from 6 April

An individual who, by reason of habitual and substantial visits, becomes chargeable as a resident for and from the fifth year of such visits (see (a)(ii) of IM45)<sup>3</sup> should be treated as resident for the whole of the year for the purpose of this guidance.

The reason is presumably that in the case of a person making sporadic visits, there is often no obvious way of identifying the period of residence.

## 5.5 Computation in year of arrival – RFI

IR20 is difficult to follow now, because parts of it are out of date, discussing the preceding year basis (abolished 1996/7) and paying and collecting agents rules (abolished in 2000). The May 2008 update has made no attempt to bring the rules up to date. It is (I think) unique that a HMRC document issued in 2008/09 should discuss the tax position as far back as 1993-4, 15 years earlier. The rules are about as complicated and arbitrary as it is possible to devise. There are different rules where:

- (a) the source of income ceases after arrival but in the same tax year;
- (b) the source of income continues after the year of arrival.

I here set out the parts of the text which are still relevant, doing my best to disentangle them.

# 5.5.1 *RFI: arising basis*

IR20 provides:

## Coming to the UK

6.13 Paragraphs 6.19 and 6.20<sup>4</sup> apply for years ... after 5 April 1997. ... 6.14 For the tax year of your arrival, where you receive overseas investment income [from which tax has not been deducted]<sup>5</sup> and you are **not** taxed on the remittance basis, the following rules apply

[a] you will not have to pay tax on income from a source which ceases

This passage in the Inspectors Manual set out the short term visitors rates. See 3.25 (Short term visitors).

<sup>4</sup> The reference should be 6.14 and 6.15. HMRC failed to update the cross-references on re-issuing IR20 in May 2008.

<sup>5</sup> Words in italics are now irrelevant as rules requiring paying and collecting agents to deduct tax from foreign income were repealed in 2000.

before the date of your arrival

[b] where the source continues after your arrival, but ceases in the same tax year, you will only pay tax on the income arising from the date of your arrival to the date the source ceased

Paragraph [a] deals with the situation where the source ceases before arrival. The income is tax free. I find that rule surprising but taxpayers are not likely to complain. Paragraph [b] deals with the situation where the source ceases after arrival but in the same year. Pre-arrival income is not taxed. One apportions by reference to the date the income arose. seems sensible but it is different from the rule where the source does not cease.

Suppose T arrives on 6 October (halfway through the tax year). A shareholding yields a £1m dividend on 31 December. If the source ceases (e.g. T sells the asset) the £1m (which arises after arrival) is taxable. If the source continues then (under the rules discussed below) there is a time apportionment and half the income is taxable. I do not know if that is deliberate, but that is what the rules say.

We then turn to the case where the source does not cease in the year of arrival:

- [c] where the source ceases in the tax year following the year of your arrival, you may be charged to tax for **both** years
- [i] for the year of arrival, you will pay tax on the greater of
  - a. the same fraction of your overseas investment income for the year of arrival as the fraction of the full tax year for which you are resident in this country, and
  - b. [for years before 6 April 1996 ...]
- [ii] **for the year following the year of arrival**, you will pay tax on the overseas income arising from 6 April in that year<sup>6</sup> to the date when the source ceased
- [d] where the source continues to the end of the tax year of your arrival and beyond, and income first arose—
- [i] in the tax year of your arrival but before you became resident here, or
- [ii] [for years up to and including 1995–96...]

<sup>6</sup> Under the preceding year basis "that year" probably referred to the year of arrival but since its abolition "that year" should be taken to refer to the year following the year of arrival.

you will only pay tax on the same fraction of your total overseas income for the year of arrival as the fraction of the full tax year for which you are resident in this country.<sup>7</sup>

[c] and [d] are in effect the same.

The Inspectors Manual para 1663 provided (so far as relevant):

## New arrivals on or after 6 April 1997

Where an individual arrives in the UK on or after 6 April 1997 and is regarded as resident from the date of arrival, his liability in respect of overseas income within Cases IV or V should be determined as follows.

- (1) No liability arises where the source of income ceases before permanent residence begins.
- (2) Liability for the year of arrival should be based
- (a) where the arising basis applies, upon the proportion on a time basis from the date of arrival to the following 5 April, of the full amount of income arising in the year of arrival.

This restates IR20 6.14[a] and [c] though it does not mention [b]. The Manual then gives an example which helpfully illustrates rule [c]:

For example, an individual arrives in the UK on 6 October 1997 and is regarded as UK-resident from that date. Case V income arose as follows:-

IR20 then gives an example which relates to 1993/4 (!) but that involves the preceding year basis (happily now repealed):

"Suppose, for example, you come to the UK on 6 August 1993, and are resident for the rest of the tax year of your arrival (ending 5 April 1994). Your investment income continues beyond 5 April 1994, and first arose at some time between 6 April 1992 and 5 August 1993 (that is, in the tax year 1992-93 or the first part of the year of your arrival). You are resident for 8 months during 1993-94, and are therefore taxed on 8/12 of the whole of your investment income for that year

for years up to and including 1995-96 where the source continued as in the previous example, but income first arose earlier than the tax year before the year of your arrival, the fraction of income on which tax was chargeable was worked out in the same way as in the previous example, but the income in question was that of the year before the year of your arrival if the source was in existence at 5 April 1994.

Suppose the facts are as in the previous example, but your investment income first arose before 6 April 1992. You are taxed in the year of your arrival, 1993-94, on 8/12 of your investment income for the tax year 1992-93."

30/6/97		£100
30/9/97		£200
31/12/97		£150
31/3/98		£250
	[total	£700]

If the arising basis applies, the amount chargeable for 1997–98 will be  $6/12 \times £700 = £350$ 

This is consistent with IR20 assuming the source did not cease in the year of arrival. I describe this as time apportionment.

### 5.5.2 *RFI*: remittance basis

## IR20 provides:

6.15 For the tax year of arrival, where you receive overseas investment income [from which tax has not been deducted]8 and you are taxed on the **remittance basis** (see paragraph 6.2), the following rules apply

[a] you will not have to pay tax on overseas investment income you remit from a source which ceased before the date of your arrival (for example, a bank account which you have closed)

Rule [a] is the same rule as for the arising basis. IR20 then considers the position where the source has ceased after arrival but in the same year:

- [b] where the source continues after your arrival but ceases in the same tax year, you will pay tax on the lesser of
- the total overseas investment income that you remit to the UK in [i] the year, and
- the overseas income arising from the date of your arrival to the [ii] date the source ceased

IR20 then considers the position where the source does not cease in the year of arrival:

[c] where the source ceases in the tax year following the year of your arrival, you may be charged to tax for **both** years

Words in italics are now irrelevant as rules requiring paying and collecting agents to deduct tax from foreign income were repealed in 2000.

- [i] for the year of arrival, you will pay tax on the lesser of
  - a. the overseas investment income you remit to the UK in that year [(if the source was already in existence at 5 April 1994, the income remitted to the UK in the previous year if this is greater)]<sup>9</sup>, and
  - b. the same fraction of your total overseas income for the year of arrival [(if the source was already in existence at 5 April 1994, the income remitted to the UK in the previous year if this is greater)]<sup>10</sup> as the fraction of the full tax year for which you are resident in this country
- [ii] **for the year following the year of arrival**, you will pay tax on the overseas income you remit to the UK in that year, but reduced if necessary so that the sum taxed for the two years does not exceed the total of
  - a. an amount worked out on the lines of (b) above for the year of your arrival, and
  - b. the amount of income arising from 6 April in the following year up to the date the source ceased.

[i] and [ii] are now effectively the same (this was not the case under the preceding year basis before 1996). Inspectors Manual 1663 provided (so far as relevant):

## New arrivals on or after 6 April 1997

Where an individual arrives in the UK on or after 6 April 1997 and is regarded as resident from the date of arrival, his liability in respect of overseas income within Cases IV or V should be determined as follows.

- (1) No liability arises where the source of income ceases before permanent residence begins.
- (2) Liability for the year of arrival should be based ...
- (b) where the remittance basis applies, strictly upon the sums received in the UK in the whole of the year of arrival, but may be restricted to the amount which would have been chargeable if the arising basis had been applicable.

<sup>9</sup> Words in italics are now irrelevant following abolition of the preceding year basis in 1996.

<sup>10</sup> See above fn.

For example, an individual arrives in the UK on 6 October 1997 and is regarded as UK-resident from that date. Case V income arose as follows:—

30/6/97		£100
30/9/97		£200
31/12/97		£150
31/3/98		£250
	[total	£700

On 31 December 1997, £400 of this income is remitted to the UK. If the remittance basis applies, the amount strictly chargeable is £400, [i.e. ignoring the concession] but in practice this may be restricted to £350.

This is not consistent with the ESC. The terms of the ESC require that tax is "computed by reference to the period of residence here during the year" which suggests that where the remittance basis applies:

- (1) income arising prior to that period of residence, time apportioned, should be disregarded; and
- (2) remittances made prior to that period of residence, should be disregarded.

The different practice for year of departure tends to confirm this.

# 5.5.3 IT planning prior to coming to UK

It would be desirable to arrange to receive income in the tax year before arrival so as not to rely on the concession.

Under this concession, one can avoid IT by arranging that sources of income cease before residence begins. This should be done by selling the asset concerned. It could be done by a transfer to a trust or company, 11 but then the concession might be withdrawn on the grounds of tax avoidance.

It may mitigate IT to arrange that a source ceases even after arrival, so pre-arrival income is not taxed, under IR20 6.14[b] or 6.15[b].

<sup>11</sup> See ? (Source-ceasing).

# 5.6 IT Computation in year of departure

## 5.6.1 *RFI*: arising basis

The method of computation for the year of departure is entirely different, and more generous, than for the year of arrival. IR20 provides:

# Investment income of those who leave, or come to, the UK part way through a tax year

# Leaving the UK

- 6.10 [This relates to paying and collecting agents, and is not now relevantl
- 6.11 For overseas investment income where you are **not** taxed on the remittance basis, you will pay tax on the smaller of
- [a] the actual overseas investment income arising for the period from 6 April to the date of your departure, and
- [b] the same fraction of your total overseas income for the year of departure as the fraction of the full tax year for which you are resident in this country. For example, if you are resident in the UK from 6 April until 6 October in the same tax year, i.e. 6 months, the fraction is 6/12.

## 5.6.2 RFI: remittance basis

## IR20 continues:

- 6.12 For overseas investment income where you are taxed on the remittance basis (see paragraph 6.2), you will pay tax on the smaller of
- [a] the actual overseas investment income remitted to the UK in the period from 6 April to the date of your departure, and
- [b] the same fraction of the total overseas income you remit to the UK in the year of departure as the fraction of the full tax year for which you are resident in this country.

# The Inspectors Manual provided:

# 1667. Persons ceasing to be resident in UK

Where a person (other than an individual of the type referred to in

IM45)12 takes up permanent residence abroad and ceases to be resident in this country, any liability under Case IV or V for the year in which residence here ceases should be based on-

(a) the proportion, appropriate to the period from 6 April to the date of departure, of the income arising or remitted, as the case may be, in the ... year of departure ...

or

(b) the actual amount of the income arising or remitted, as the case may be, in the period from 6 April to the date of departure, whichever is the less.

## 5.7 Employment income

## 5.7.1 Application of ES A11 to employment income

EIM para 42860 provides:

# Residence or employment in the UK: "split year" treatment

Employees resident and not resident in the UK in the same tax year Where the employee is treated as resident and not resident for different periods of the same tax year:

- the instructions at EIM40101 onwards apply as though the resident and not resident parts of the year were separate tax years and
- the results for each part should then be added together to obtain the total liability for the tax year.

But see EIM33052 as regards terminal leave pay.

# 5.7.2 Pre-commencement and post-cessation earnings

The rule for pre-commencement and post-cessation earnings are set out in s.17 ITEPA:

- 17 Treatment of earnings for year in which employment not held
- (1) This section applies for the purposes of this Chapter in a case where general earnings from an employment would otherwise fall to be regarded as general earnings for a tax year in which the employee does not hold the employment.
- (2) If that year falls before the first tax year in which the employment is

<sup>12</sup> See 5.4.2 (Habitual visitors).

- held, the earnings are to be treated as general earnings for that first tax year.
- (3) If that year falls after the last tax year in which the employment was held, the earnings are to be treated as general earnings for that last tax year.
- (4) This section does not apply in connection with determining the year for which amounts are to be treated as earnings under Chapters 2 to 11 of Part 3 (the benefits code).

## EIM 40006 and 40007 provide:

# Effect of non-residence on pre-commencement and post-cessation earnings

Where the special rules in EIM40005 apply general earnings will be taxable when received if the charging provisions in Sections 15, 21, 25 or 27 apply in the last or first year the taxpayer held the job. The same is true if the taxpayer left the job at the time of going abroad.

Extra-Statutory Concession A11 (ESC A11) (see EIM42850), which provides split year treatment, cannot be used to take out of charge earnings which in substance relate to service in the UK. The same principle applies where the taxpayer takes up a new job on becoming resident in the UK.

In some cases however the taxpayer may leave the job after ceasing to be resident in the UK. Equally the job might start before the taxpayer arrives in this country. In these circumstances it may be reasonable to split the post-cessation or pre-commencement payment between the part of the year when the taxpayer falls within the relevant charging provision and the rest of the year. But this split should not necessarily be made on a time basis. For example, the post-cessation receipt may be primarily attributable to the taxpayer's service in the UK. If it is, a split that reflects the facts should be agreed.

If the taxpayer is unable to agree, the alternative is that the earnings are taxable on the strict statutory basis, that is, without the benefit of ESC A11. The entire sum will be taxable under Section 15 or 21 because the taxpayer is resident and ordinarily resident for the whole tax year.

See example EIM40007 for illustrations of Sections 17 and 30.

# 40007. Effect of non-residence on pre-commencement and post-cessation earnings: Examples

This page provides examples of how the above sections apply. ...

The first example concerns pre-commencement earnings of an employee who is resident, ordinarily resident and domiciled throughout:

An employee is approached by another employer. She is offered a job by the new organisation. As an inducement to change jobs she is paid £50,000 on 1 April 2004. She commenced work for the new employer on 1 May 2004. The employee is resident, ordinarily resident and domiciled in the UK so the relevant charging provision is Section 15 in Part 2 Chapter 4 ITEPA.

Section 17 ITEPA operates to make the payment earnings of the year in which the employment commences. Even though paid in tax year 2003/2004 they are earnings "for" the year 2004/05.

This is correct. The Manual then considers whether domicile makes any difference:

## Example 1

The result will be the same if the relevant charging provision is Section 21 ITEPA because the employee is resident, ordinarily resident but not domiciled in the UK. However, Section 30 ITEPA operates rather than Section 17 as the charging provision is in Part 2 Chapter 5.

This is correct. It is assumed that s.21 ITEPA applies, i.e. that the earnings are not chargeable overseas earnings.<sup>13</sup> The Manual now considers someone coming to the UK:

## Example 2

An employee worked in Singapore for many years for a UK resident company. The employment ceased on 31 December 2003. For 10 years prior to that date the individual was not resident and not ordinarily resident although domiciled in the UK. On 6 April 2004 the employee returned to the UK. From the date of arrival he became resident and ordinarily resident.

6 months after the job ended [30 June 2004] the employer made a payment of £50,000 to the former employee in recognition of the contribution he had made to the expansion of business in the Far East. Section 17 ITEPA makes the payment earnings of the year in which the employment was last held, 2003/2004. In that year the employee was not resident in the UK and performed all of the duties in Singapore. In consequence, the payment does not fall into any of the charging provisions in Part 2 Chapters 4 and 5 and is therefore not chargeable to tax as general earnings.

<sup>13</sup> See 11.2 (Resident, ordinarily resident and foreign domiciled employee).

## 5.7.3 *Employment-related securities*

The Employment-Related Securities Manual provides:

# 70460. Date of departure from UK and ESC A11 [May 2007]

Section 421E(2) ITEPA 2003 should be read in relation to the whole of the final year of residence in the UK without regard to Extra-Statutory Concession A11.

This means that where an employee, who is resident but not ordinarily resident in UK when granted a securities option, exercises the option after leaving the UK the gain on exercise would remain taxable under Chapter 3C even if realised in the part of the tax year falling after departure.

#### 5.8 **Interest from FOTRA securities**

IR20 para 6.6 provides:

UK tax is not chargeable on interest arising on UK Government 'FOTRA' securities, if you are not ordinarily resident in the UK. 'FOTRA' stands for 'Free of Tax to Residents Abroad'. Where we treat you as becoming, or ceasing to be, ordinarily resident in the UK part way through the tax year, no tax will normally be charged on interest payable while you are not ordinarily resident—that is, before the date you arrive here or after the date you leave.

There are two possible justifications for this.

- (1) The rule that one must be resident for the whole of a year and not for part of a year does not apply to ordinary residence.
- (2) ESC A11 applies.

It is considered that the first reason is the correct one.<sup>14</sup> So the rule is statutory, not a concession and it always applies (not just "normally"). Though in practice the point will probably never arise.

<sup>14</sup> See 3.2.3 (Ordinary residence during part of tax year).

#### 5.9 Income within s.624 ITTOIA

The Manuals do not deal with this expressly, but ESC A11 is in general terms, so it must be assumed that the RFI rules set out above apply.

## 5.10 Income within s.720 and s.731 ITA

It is considered that one can split years by reference to the periods of ordinary residence.15

#### 5.11 UK source income

## ESC A11 provides:

Where the concession applies and the tax year is split, FA 1995 s 128 [now s.811 ITA] (limit on income chargeable on non-residents—income tax) does not apply for the period for which an individual is treated as not resident. That section only applies to complete years of non-residence.

There is no good reason for this anomaly, but there it is.

# 5.12 Gains from life policies, etc.

ESC A11 does not apply to such gains.<sup>16</sup> There is some sense in this, because policies already qualify for non-resident period relief.<sup>17</sup>

## 5.13 Accrued income scheme

# IR20 provides:

6.8 If you hold securities with a nominal value of more than £5,000 during a tax year in which you are resident in the UK at any time, special tax provisions (known as the 'accrued income scheme') normally apply when the securities are transferred. You are charged

See 3.2.3 (Ordinary residence during part of tax year).

See 21.4.2 (Individual non-resident in year of chargeable event).

<sup>17</sup> See 21.4.3 (Non-resident period relief).

income tax on the interest that has built up over the period you owned the securities following the last interest payment, even if you were not resident in the UK for part of that period.

In principle this is of course right, but it is not (I think) addressing the position in the year or arrival or departure. It is suggested that ESC A11 applies.

# 5.14 Withholding tax on interest

Once the individual becomes non-ordinarily resident he is entitled to receive interest from UK deposit-takers free of withholding tax. 18 The relevant form must be completed. In this context, note that the TDSI Guidance Notes provide:

## 4.50 Emigration

A declaration made in contemplation of, but before, leaving the UK is not acceptable in strictness. But deposit-takers may accept such declarations provided they satisfy themselves, before paying interest without deduction of LRT, that

- the investor left the UK, and
- there is no reason to believe that the investor is, or may be ordinarily resident in the UK

## 5.15 Income tax on trustees

If a trust changes residence the HMRC view is that the tax year is split into UK and non-UK resident periods. The guidance notes HMRC Residency: Non-resident Trusts (published 1 April 2008) provide:

## Change in residence status of body of trustees

A change in the residence status of a body of trustees is usually caused by a change in the trustees who make up the body. It can also happen where the trustees remain the same but one of them changes their residence status.

For income tax purposes if the residence status of a body of trustees changes during the tax year then the trustees are potentially liable for income tax on all their worldwide income for the period they were

<sup>18</sup> See 27.6 (Withholding tax on interest from deposit-takers).

actually resident. They are only liable for income tax on their UK source income for the period they were actually non-resident.<sup>19</sup>

HMRC do not argue that the introduction of the rule that trustees are a separate person for IT has altered the position.

## 5.16 CGT on individuals

## Section 2(1) TCGA provides:

... a person shall be chargeable to capital gains tax in respect of chargeable gains accruing to him in a year of assessment during any part of which he is resident in the UK, or during which he is ordinarily resident in the UK.

CGT is charged on gains of a year during any part of which the individual is UK resident. If a UK resident individual leaves the UK to take up residence abroad, he is strictly subject to CGT on the disposal of assets until the following 6 April; if, while non-resident, he disposes of an asset, he is strictly subject to CGT if he becomes UK resident before the following 6 April.

As with income tax, this is subject to two exceptions of such breadth that the general principle rarely applies:

- (1) Relief is available by concession: ESC D2.
- (2) Double Tax Treaties split UK tax years into resident and non-resident periods.

#### 5.16.1 Concession D2

# ESC D2 provides:

- 1. [a] An individual who
  - [i] comes to live in the UK and
  - [ii] is treated as resident here for any year of assessment from the date of arrival

<sup>19</sup> See www.hmrc.gov.uk/cnr/nr\_trusts.htm.

is charged to capital gains tax only in respect of chargeable gains from disposals made after arrival,

- [b] provided that the individual has not been resident or ordinarily resident in the UK at any time during the five years of assessment immediately preceding the year of assessment in which he or she arrived in the UK.
- 2. [a] An individual who
  - [i] leaves the UK and
  - [ii] is treated on departure as not resident and not ordinarily resident here

is not charged to capital gains tax on gains from disposals made after the date of departure,

[b] provided that the individual was not resident and not ordinarily resident in the UK for the whole of at least four out of the seven years of assessment immediately preceding the year of assessment in which he or she left the UK.<sup>20</sup>

## 5.16.2 Year of arrival

The conditions for year of arrival treatment are:

- the individual comes to live in the UK: ESC 1.[a][i]
- the individual is treated as resident here from the date of arrival: ESC
   1.[a][ii]
- the individual has not been resident at any time during the 5 years of assessment before the year of arrival: ESC 1.[b]

"3. This concession does not apply to any individual in relation to gains on the disposal of assets which are situated in the UK and which, at any time between the individual's departure from the UK and the end of the year of assessment, are either:

This is consistent with the usual CGT rule for trades carried on through a branch or agency.

<sup>20</sup> The concession continues:

<sup>(</sup>i) used in or for the purposes of a trade, profession or vocation carried on by that individual in the UK through a branch or agency; or

<sup>(</sup>ii) used or held for, or acquired for the use by or for the purposes of such a branch or agency."

Condition 1.[a][i] is not in fact a separate condition, since anyone who meets condition 1.[a][ii] must come to live in the UK.

Condition 1.[a][ii] is puzzling. If the concession applies the individual is treated as resident here from the date of arrival, if it does not, he is not, so that can hardly be a condition of the concession. Perhaps its point is to withhold the concession for habitual visitors who become UK resident in the fifth year of visits.<sup>21</sup>

Condition 1.[b] was introduced as a consequence of the temporary non-residence rules in 1998. But the condition is stricter than the temporary non-residence rules.

## 5.16.3 Year of departure

The conditions for year of departure treatment are:

- the individual leaves the UK: ESC 2.[a][i]
- the individual is treated on departure as not resident: ESC 2.[a][ii]
- the individual was not UK resident for at least 4 out of 7 of the years of assessment before the year of departure: ESC 2.[b].

Once again, condition 2.[a][i] is otiose, but it does not matter. Condition 2.[b] was introduced as a consequence of the temporary non-residence rules in 1998. But the condition is stricter than the temporary non-residence rules. Where the taxpayer has been resident or ordinarily resident in 4 out of the 7 preceding years then gains from disposals made in the year of departure, after the date of departure, are chargeable to CGT whether or not the taxpayer ever returns to the UK to become resident again.

There is an extended time limit for assessments for individuals leaving the UK if they return within five years; see 7.10.4 (Time limit for assessment).

<sup>21</sup> See 5.4.2 (Habitual visitors).

# **5.17 Computation of CGT**

ESC D2 operates differently from A11. One does not compute the total gains of the year and time apportion. D2 states that one ignores disposals in the non-resident part of the year.

Under the remittance basis, gains are treated as accruing when remitted.<sup>22</sup> It is suggested that this does not change the date of disposal for the purposes of the remittance basis, or else a foreign domiciliary who remits gains pays more CGT than a UK domiciled individual.

## 5.17.1 *Losses*

The concession says nothing about allowable losses accruing in the non-resident part of the year. The possibilities are:

- (1) losses of the period remain allowable although gains of the same period are not;
- (2) losses of the period are allowable only so far as they exceed the gains of the same period;
- (3) Losses of the period are not allowable at all.

Solution (1) is too good to be fair, but it is the most consistent with the words of the concession and it is tentatively considered that this is correct. Solution (3) cannot be applied, since it imposes more tax than would be the case without the concession.

# 5.18 CGT on trusts - year of arrival and departure

ESC D2 provides:

- 4. This concession does not apply to
- [a] the trustees of a settlement who commence or cease residence in the

<sup>22</sup> See 33.3 (Date of disposal under remittance basis).

UK<sup>23</sup> or

[b] to a settlor of a settlement in relation to gains in respect of which the settlor is chargeable under TCGA sections 77–79, or TCGA section 86 and Sch 5.

The CGT concession does not apply to trustees or to a settlor who is chargeable on the gains of the settlement – whether the trustees are resident or non-resident. This is an anomaly, but a necessary one, because if by concession the trustees or settlor were not charged to tax in a split year, the untaxed gains would not be trust gains, and so may escape tax altogether. Though if the concessions were made statutory, this anomaly could easily be corrected.

## 5.19 CGT planning – postponing disposals until non-resident

The obvious CGT planning is to postpone disposals until non-resident. The CG Manual discussion is mostly pedestrian and partly out of date; but the practitioner needs to read it to see how HMRC approach the issues:

### 25800. Attempted avoidance on emigration

When an individual plans to emigrate from the UK, he or she will often want to dispose of their assets located in the UK before departure. This is particularly true of privately run businesses carried on in the UK but it is often also true of other property located in the UK. For such assets it may be necessary, or at least convenient, for the individual to be in the UK to deal with negotiations for the sale. The individual may also need to have a definite sale arranged in order to ensure he or she has funds for use in the country to which he or she is emigrating.

## 25801. Arrival in/departure from UK

The emigrating individual will have an expectation that he or she will be treated as not resident and not ordinarily resident from the date of departure.

If the disposal occurs before the date of departure the individual will be liable to a charge to UK Capital Gains Tax in respect of the chargeable assets disposed of.

[omitted text accidentally repeats para 25802] **25802.** 

Under TCGA 1992 s 69, a body of trustees is regarded as capable of changing its residence status part-way through a year of assessment. It must be borne in mind, however, that TCGA 1992 s 2(1) provides that the trustees are liable to tax on all chargeable gains of a tax year during any part of which they are resident or during which they are ordinarily resident in the UK.

<sup>23</sup> The same point is made in SP 5/92 para 2:

If the disposal occurs after the date of departure but before the following 6 April there will be no charge to CGT if ESC D2 is applied, see CG25760. And if the disposal occurs after 5 April following departure the gain will be exempt because when it occurs it is outside the scope of TCGA 1992, S 2.

Thus if the sale is genuinely postponed until after the date of departure there will be no charge to UK Capital Gains Tax.

#### 25803.

Finance Act 1998 introduced a new TCGA 1992, S 10A, see CG26100+, which charges Capital Gains Tax on certain gains accruing to former UK residents during a period of temporary non-residence abroad, defined as a period of less than five full tax years. ESC D2 was revised, see CG25762, to bring its terms broadly into line with the provisions of Section 10A.

Consequently, for departures on or after 17 March 1998, gains on disposals after the date of departure, which previously might not have been charged to Capital Gains Tax, may now be chargeable under TCGA, 1992, S 2 TCGA 1992, S 10A. However, there will still be cases where such gains will not be chargeable to Capital Gains Tax, for example where the individual remains non-resident for more than five tax years, and the following guidance will still be relevant in those cases.

#### 25804.

In a small number of cases the transactions described in CG25800 may be carried out in such a way that will

- enable the individual to have certainty or near certainty by the date of emigration that the sale will occur but
- make it appear that the disposal takes place after that date.

In suitable cases you should consider whether there is liability to Capital Gains Tax using the following guidance.

## The CG Manual then sets out three ways to attack this planning:

#### 25805. Arrival in/departure from UK

There are three circumstances in which Capital Gains Tax liability may arise where the date of disposal appears to be after the date of emigration. These are where it can be shown that

- 1) there was a binding agreement or contract for sale on or before the date of emigration or
- 2) a business was carried on in the UK through a branch or agency in the period from the date of emigration to the date of disposal or
- 3) an attempt has been made to use ESC D2 for tax avoidance.

Detailed guidance on each of these is contained in the following paragraphs.

#### 25806-25819.

#### 25820.

When an individual claims that a disposal is exempt because it is made at a time when he is not resident and not ordinarily resident you should firstly establish the facts concerning two basic points

- · what is the date of disposal in a written contract and
- what is the individual's residence status on that date?

#### 25821-25829.

#### 25830.

In the case of a disposal under an unconditional contract the date of disposal is the date the contract is entered into not the date of completion (TCGA 1992, S 28 (1)). However, it is not unknown for taxpayers and/or their agents to quote the date of completion as the disposal date.

#### Oh dear.

It can therefore be worth checking that the date quoted is not in fact the completion date. Once you are satisfied on this point the next step is to establish whether, and if so, on what date the individual became not resident and not ordinarily resident.

#### 25831. Establishing the basic facts [June 2003]

You should obtain a residence ruling from Centre for Non-Residents, CNR1 before proceeding further with the case. You should follow the procedure laid down in IM32 in doing this.

25832-25849.

## 5.19.1 *Binding agreement before departure?*

## The CG Manual turns to the first of the three lines of attack:

#### 25850. Delayed written contracts

The most common situation is for the individual to negotiate the terms for a disposal but to delay signing the written contract until after the date of departure from the UK. One indicator that this may have happened will be if there is a very short interval between the date of departure and the date the contract is signed. **25851.** 

Cases have been seen where the vendor leaves the UK with a copy of the contract in his possession and posts it from the foreign airport on arrival there. Alternatively, he gives his solicitor a power of attorney under which the solicitor can sign and exchange the contracts on behalf of the vendor once he is outside the UK. There are many other variations.

The author's indignation is misplaced and somewhat naive.

#### 25852. Binding contract pre-dating emigration

In most straightforward cases, where there is no question of a continuing business or where arrangements have not been entered into to use ESC/D2 to avoid tax, it will not be possible to show there is liability to Capital Gains Tax. An agreement, oral or written, which remains 'subject to contract' is not a binding contract.

Where a formal written contract is entered into after emigration, there is a presumption that the parties intend to leave the transfer unagreed until that time even if it is not specifically 'subject to contract'.

#### 25853.

It will not be possible to take any action if

- the asset involved is an interest in land situated in England or Wales and
- it was disposed of after 27 September 1989 and
- it was not disposed of until after 5 April following departure from the UK and
- no charge is possible under TCGA 1992, S 10 or TCGA 1992, S 25 as a result of the asset being used in or for the purposes of a trade, profession or vocation carried on in the UK through a branch or agency or it being used or held for the purposes of such a branch or agency.

#### 25854.

This is because of legislation enacted with effect from 27 September 1989 requiring all disposals of interests in land in England and Wales to be evidenced in writing if there is to be a valid contract, see CG14263. For disposals after that date an oral contract will not be a valid contract. When this fact is coupled with the fact that our only counter where the written contract is delayed until after 5 April is to establish the existence of a binding agreement preceding the date of sale, see CG25860 below, it becomes obvious that a challenge cannot succeed. In such circumstances it will not be appropriate to pursue the case further.

#### 25855.

You should note that the above applies only when the land is situated in England and Wales. It does not apply if the land is situated in Scotland, Northern Ireland or any other country where the legislation does not require the contract to be in writing in order for it to be valid.

## 25856-25859.

#### 25860.

A disposal occurs at the earliest time at which there is a binding contract between the parties. Except where there is a statutory requirement for a contract to be in writing if it is to be valid (see CG25853 – CG25855 above), it does not matter whether the contract is oral or written. Thompson v Salah 47 TC 559 established that a binding oral contract can be just as effective as a written contract in giving rise to a disposal for Capital Gains Tax purposes.

#### 25861.

Establishing the existence of a binding contract, oral or written, in advance of the formal contract presents considerable difficulty, see CG25852 above, and requires the facts of the case to be established in detail. Usually this will involve reviewing the correspondence, notes of meetings, telephone conversations, etc which have taken place between the vendor and purchaser (or more usually their professional representatives) prior to the date of signing the formal documents, to see whether there is evidence of a binding oral agreement or whether the correspondence itself gives rise to a binding written agreement. It will not usually be worthwhile to undertake such a detailed review unless there are strong prima facie indications of a pre-emigration binding agreement.

#### 25862.

If a binding agreement prior to the date of formal documentation can be established, the date of the earlier agreement is the date of disposal for Capital Gains Tax purposes.

## 5.19.2 Branch/agency

This is the second line of HMRC attack, though the circumstances in which it arises will be rare:

#### 25900. Business through branch/agency

If an individual is carrying on a trade or profession (and possibly even if he or she is carrying on a vocation) in the UK prior to his or her emigration, that individual may find it necessary to sell the business as a going concern if the best price is to be realised. If the written contract for sale of the business assets is to be delayed until after departure, the individual will need to make arrangements for the business to continue operating in his or her absence. In most such cases we will be able to argue that in the period between departure and the date the contract is signed the activity has been carried on in the UK through a branch or agency.

#### 25901. Business through branch/agency

In the above circumstances

- · if the disposal occurs after the date of emigration but before the following 6 April the disposal will be within Section 2 TCGA 1992 and ESC D2 will not apply (see CG25770)
- · if the disposal takes place after 5 April following the date of emigration TCGA 1992, S 10 will apply (see CG25520+).

In either case the individual will be within the charge to Capital Gains Tax.

...

## 5.19.3 Withdrawal of concession

This is the third line of HMRC attack:

#### 25980. Withholding benefit of ESC D2 [October 2004]

A warning is published at the front of booklet IR1 – Extra Statutory Concessions. This reads as follows.

'The Concessions described within are of general application, but it must be borne in mind that in a particular case there may be special circumstances which will require to be taken into account in considering the application of the concession. A concession will not be given in any case where an attempt is made to use it for tax avoidance.'

This is sometimes referred to as the 'health warning'.

#### 25981. Withholding benefit of ESC D2

If you are dealing with a disposal after the date of departure from the UK but before the following 6 April, exemption from Capital Gains Tax arises only by reason of ESC D2. The 'health warning' is therefore of relevance to all such cases. Where it can be established that the taxpayer has entered into arrangements in an attempt to use the terms of ESC D2 to avoid liability to Capital Gains Tax which would otherwise arise the Board will consider

withholding the benefit of ESC D2 under the terms of the 'health warning'.

The case of *R v HMIT ex p. Fulford-Dobson* (60 TC 168) is an example of a case where the benefit of the concession was withheld because of attempts to use it for avoidance purposes.

In this case:

- (1) The taxpayer's wife (a UK resident) gave an asset to her husband who was just about to take up employment abroad.
- (2) He sold the asset shortly after leaving the UK but before the following 6 April.

HMRC refused to apply the concession and an application for judicial review was unsuccessful.

#### 25982. Withholding benefit of ESC D2

In straightforward cases where the contract of sale is delayed until after the date of emigration, see CG25850, the Board have decided that they will not withhold the concession merely on the grounds that the disposal was arranged to take place after the date of departure from the UK. On its own, a genuine postponement of the disposal is not regarded as an attempt to use the concession for tax avoidance, but where coupled with other arrangements it might be so regarded.

Note that here, as throughout the passage, "genuine" is used as the opposite of "tax avoidance." The CG Manual continues:

#### 25983. Withholding benefit of ESC D2

Where the facts support the withholding of the concession and there is also an argument about the existence of a pre-emigration agreement which could be arbitrated by a hearing before Commissioners (see CG25880 above), the Board will normally wish to withhold the benefit of the concession as its primary action.

#### 25984.

In all cases where you think the Board may wish to consider withholding the benefit of ESC/D2 you should obtain the full facts. Usually this will involve reviewing the primary documents including correspondence, notes of meetings, telephone conversations, etc which have taken place between the vendor and purchaser (or more usually their professional representatives) prior to the date of signing the formal documents.

### 25985.

If you are asked to explain the reasons for your enquiries you may point out to the taxpayer the existence of the 'health warning' and you may say that it is necessary to establish the facts to enable a decision to be made about whether or not the case falls into that category.

## 25986. Withholding benefit of ESC D2 [March 2007]

However, if you conclude that your case is one where the benefit of ESC/D2

<sup>24</sup> See 20.17.3 ("Genuine").

should be withheld you MUST submit your papers to Capital Gains Technical Group before any mention of this is made to the taxpayer.

25987-26009.

## **26010. Other devices** [March 2007]

Individuals may make use of a number of devices to cause at least part of the gain to apparently arise after the date of departure. Some of the possibilities are listed in CG26020 – CG26061 below. It may be possible to counter some of the devices by withholding the benefit of ESC/D2. Capital Gains Technical Group will be pleased to advise on any of these types of case but they must be submitted *before* any suggestion is made that the concession might be withheld.

26011-26019.

## 26020. Splitting a single contract

In this type of case, what would normally have been included in a single contract for sale is split into two contracts. For example, a farmer owning a farmhouse and associated farmland emigrates; he claims to have sold the farmhouse *prior* to departure (possibly to give immediate access to capital) and the farmland *after* the date of departure, and points to the fact that two separate contracts have been entered into. Relief under TCGA 1992, S 222 is claimed on the disposal of the farmhouse. In such cases, it may be possible to sustain an argument that, in reality, there is only a single disposal for capital gains purposes, the date of disposal of the farmland and the farmhouse being the same: that is to say, the earlier of the two dates.

26021-26029.

#### 26030. Conditional contracts

Cases have been seen where it is claimed that the date of disposal for capital gains purposes does not occur until the satisfaction of a condition written into the terms of the agreement for sale. To decide whether a condition is such as to make a contract conditional within the terms of TCGA 1992, S 28 (2) can be difficult. You will need to consider the full facts of the case in the context of contract law. The leading textbook on this subject is 'Chitty on Contracts'. This may be available in a local reference library.

26031-26039.

#### 26040. Options

Sometimes the owner, before emigrating, grants an option to a potential purchaser to buy the asset, that option to be exercised during a specified period following the owner's emigration. If there is genuine uncertainty in the vendor's mind at the time of emigration as to whether the grantee will exercise the option, there are no grounds for withholding the benefit of the concession. As with pure delay cases, however, there may be evidence to show that the option was a sham and that the vendor is assured of his sale before he leaves the UK.

26041-26049.

#### 26050. Cross-options

These are cases where the vendor and purchaser each grant an option to the other party to sell/buy the asset which is the subject of the agreements. Invariably in these cross-options cases, the options are granted before the vendor leaves the UK, but one of the options is exercised (usually by the purchaser) after the vendor's date of departure. The Board will consider withholding the Concession

if there appears to be no commercial reason for the issue of the cross-options. 26051-26059.

**26060.** Transfer to spouse or to civil partner: Emigration [March 2006] In this type of case, a husband or wife or a civil partner owns a valuable asset which he or she wishes to sell. The spouse or civil partner of the owner of the asset is leaving the UK – probably for a limited period such as a fixed term employment abroad. The owner transfers the asset to the departing spouse or civil partner prior to departure and claims the protection of Section 58 TCGA 1992. The asset is subsequently sold by the transferee after the date of departure. This tactic was adopted – unsuccessfully – in the case of *R v HMIT ex p. Fulford-Dobson* (60 TC 168).

Cases of this type need to be distinguished from those where the transfer to the non-resident spouse or civil partner is made *after* that spouse or civil partner has become non-resident *and* in a year throughout the whole of which that spouse or civil partner is non-resident. In such cases the benefit of Section 58 can effectively be obtained as a result of the decision in *Gubay v Kington* (57 TC 601), see CG22300+.

Our Manual ends with a cliffhanger:

**26061. Transfer to spouse: Emigration** [March 2006] Data to come.

# 5.20 CGT planning before arrival in the UK

The Manual discusses planning by emigration but gives no guidance to the converse situation where:

- (1) a taxpayer arrives in the UK during a tax year;
- (2) a disposal takes place before arrival (but in the same tax year so that ESC D2 is in point).

In order to take advantage of the concession, a taxpayer might arrange disposals just before arriving in the UK. He might do this in various ways:

- (1) sell assets;
- (2) enter into an unconditional contract with delayed completion;
- (3) transfer assets to a trust or company, in which the taxpayer is

interested.

Arrangement (1) above should not lose the concession (cf CG Manual 25982 cited above). But (2) possibly, and (3) clearly, take us into what HMRC would regard as "devices" (i.e., avoidance) and should not be adopted unless there is a good non-tax reason.

A taxpayer might realise losses (which are in principle allowable) at the same time as realising gains which (under the concession) are not taxable. In these circumstances, HMRC might justifiably feel that the taxpayer is getting the best of both worlds and seek to withdraw the concession if they can identify any element of tax planning in the timing of disposals.

It is best, wherever possible, not to rely on the concession at all except in the simplest cases.

## 5.20.1 Appeal against withdrawal of concession

There is no appeal to the Commissioners against a decision by HMRC to withdraw a concession. The CG Manual provides:

#### 25880. Dispute over binding agreement

Where the written contract is made after 5 April following the date of departure an assessment to Capital Gains Tax made for the year of departure will only be supportable if there was a binding oral or written agreement in the year of departure. A dispute on this point can therefore be adjudicated by the Commissioners. If they find as a fact that there was such an agreement in the year of departure they can determine the appeal against the assessment for the year of departure in the appropriate figures. However, if they find there was no agreement they will discharge the assessment.

#### 25881.

Where the written contract is made after the date of departure but before the following 6 April an assessment to Capital Gains Tax made for the year of departure will be supportable in law whether or not there was a binding agreement predating departure. This is because TCGA 1992, S 2 imposes liability whenever an individual is resident or ordinarily resident for any part of a year of assessment (see CG25200 above). If the disposal occurred in the period after the date of departure but before the following 6 April relief from assessment will only be possible if the individual receives the benefit of ESC D2. Since Commissioners cannot concern themselves with the operation of Extra Statutory Concessions the Commissioners would be unable to discharge an assessment made on gains arising in this period.

## 25882. Dispute over binding agreement

If the pre-emigration agreement and the written contract are alleged to have occurred in different months in a case where indexation allowance is due and the

retail prices index for those months is different, the amount of indexation allowance to be given in each computation will be different. In such cases, since the amount of the assessment on the two bases differs, it is possible to refer the dispute to the Commissioners for adjudication. If they decide that there was no pre-emigration agreement they can determine the appeal in the amount appropriate for a disposal occurring on the date of the written contract. Providing the Board did not decide to withhold the benefit of ESC D2 the Inland Revenue would then reduce the amount of the assessment to nil by concession.

This solution (reminiscent of the fictitious actions of common law conveyancing) does not work after the abolition of indexation in 1998: the

Manual is a decade out of date.

## 25883. Dispute over binding agreement [March 2007]

Referring the question of whether a pre-emigration agreement existed to the Commissioners in circumstances where the Board would, in any event, withhold the benefit of ESC D2 could give rise to justifiable criticism of the Revenue. This is because such action by the Board would substantially remove the benefit of any Commissioners' decision made in the individual's favour. You should therefore not list any such case for a contentious appeal hearing on this point until the possibility of withholding the benefit of ESC D2 has been considered in accordance with CG25980 below. When dealing with such cases you should attempt to obtain all facts relevant to a decision on ESC D2 when obtaining facts about the possible existence of a pre-emigration agreement and then submit to Capital Gains Technical Group in appropriate cases.

## 25884. Dispute over binding agreement [March 2007]

If the pre-emigration agreement and the written contract are alleged to have occurred in the same month (which will frequently occur when there is a very short interval between emigration and contract date) or in different months but the retail prices index for those months is the same, the amount of the assessment would be the same whether or not there was a pre-emigration agreement. As the Commissioners cannot consider the effects of an Extra Statutory Concession they would be bound to determine the assessment at this figure. In these circumstances the dispute about the existence of the pre-emigration agreement could not be resolved by referring the matter to the Commissioners. In such cases, where the taxpayer does not accept that a pre-emigration agreement existed, Capital Gains Technical Group will be pleased to advise on what further action may be taken.

It is possible to challenge HMRC by way of judicial review (or by application to HMRC adjudicator). It is an interesting question whether the taxpayer must show:

- (1) the HMRC decision that there is tax avoidance is one which no reasonable person could reach, or merely
- (2) the HMRC view is (in the Court's judgment) wrong (even if not unreasonable).

In practice few, if any, cases would turn on that fine distinction and either contention would be difficult to sustain.

### 5.21 CGT planning before arrival in the UK

There are many possible strategies. A minimum course would be for the individual to dispose of UK situate assets with inherent gains so as to bring their base cost up to market value. This need only apply to UK situate assets which might be disposed of while the individual is resident here. The individual might go further and dispose of non-UK situate assets if he wishes to have the ability to sell the asset and remit the gain.

Watch the pre-owned asset rules: see 51.1 (Pre-owned assets).

These steps would ideally be taken in the tax year before arrival, but simple disposals might if necessary take place in the tax year of arrival. before the date of arrival, if reliance can be placed on ESC D2.

HMRC (rightly) take the point that the "bed and breakfasting" rules apply to a non-resident so he should not dispose of securities and reacquire securities of the same class within 30 days: s.106A TCGA; RI 226.

Of course foreign tax on the disposal would need to be considered. It is sometimes possible to arrange a disposal which under UK rules takes place while non-resident but under foreign rules takes place while UK resident.

It may be appropriate to make capital payments from UK trusts before becoming UK resident.

# 5.22 Year of acquisition of UK domicile

Tax Bulletin 29 provides:

In line with current practice, but depending on the circumstances of any particular case, we may only change the basis of assessment from 6 April following the date of change in domicile. Where it is difficult to pinpoint a precise date of change in domicile (and again depending on the circumstances of any particular case), the changes to the basis of assessment may take effect from the 6 April following the date our enquiries are concluded.

This coyly suggests a practice where a UK resident individual concedes the acquisition of a UK domicile of choice, in return for which HMRC will regard the domicile as commencing the following 6 April (and so avoiding all problems of a split domicile year).

#### **CHAPTER SIX**

# **EXIT TAXES**

#### 6.1 Exit taxes – Introduction

This chapter considers exit taxes, that is, taxes imposed on emigration from the UK by individuals or trustees. Exit taxes on companies are not considered.

### 6.2 Clawback of hold-over relief on emigration of individual

Section 168(1) TCGA 1992 provides a clawback of hold-over relief on emigration of individuals.

- (1) If—
- (a) relief is given under section 165 in respect of a disposal to an individual or under section 260 in respect of a disposal to an individual ("the relevant disposal"); and
- (b) at a time when he has not disposed of the asset in question, the transferee becomes neither resident nor ordinarily resident in the UK,

then, subject to the following provisions of this section, a chargeable gain shall be deemed to have accrued to the transferee immediately before that time, and its amount shall be equal to the held-over gain (within the meaning of section 165 or 260) on the relevant disposal.

There is scope for planning by the individual becoming treaty non-resident but remaining UK resident. But given the EU issues discussed below, and the CGT temporary non-residence rules, this may not matter much.

# 6.2.1 Disposal prior to emigration

The clawback charge does not apply if the individual disposes of the asset

before emigration. Section 168(2) deals with part disposals:

For the purposes of subsection (1) above the transferee shall be taken to have disposed of an asset before the time there referred to only if he has made a disposal or disposals in connection with which the whole of the held-over gain on the relevant disposal was represented by reductions made in accordance with section 165(4)(b) or 260(3)(b) and where he has made a disposal in connection with which part of that gain was so represented, the amount of the chargeable gain deemed by virtue of this section to accrue to him shall be correspondingly reduced.

Section 168(3) provides that inter-spouse disposals are disregarded:

The disposals by the transferee that are to be taken into account under subsection (2) above shall not include any disposal to which section 58 applies; but where any such disposal is made by the transferee, disposals by his spouse or civil partner shall be taken into account under subsection (2) above as if they had been made by him.

This is obviously right.

#### 6.2.2 Time limit

Section 168(4) TCGA contains a time limit:

Subsection (1) above shall not apply by reason of a person becoming neither resident nor ordinarily resident more than 6 years after the end of the year of assessment in which the relevant disposal was made.

# 6.2.3 Relief for short term postings abroad

Section 168(5) TCGA contains a relief for short term postings abroad:

Subsection (1) above shall not apply in relation to a disposal made to an individual if—

- (a) the reason for his becoming neither resident nor ordinarily resident in the UK is that he works in an employment or office all the duties of which are performed outside the UK, and
- (b) he again becomes resident or ordinarily resident in the UK within the period of 3 years from the time when he ceases to be so, without having meanwhile disposed of the asset in question;

and accordingly no assessment shall be made by virtue of subsection (1) above before the end of that period in any case where the condition in paragraph (a) above is, and the condition in paragraph (b) above may be, satisfied.

Section 168(6) deals with part disposals and inter-spouse disposals by the short term non-resident. The wording is based on s.168(2)(3) but its effect is different:

For the purposes of subsection (5) above a person shall be taken to have disposed of an asset if he has made a disposal in connection with which the whole or part of the held-over gain on the relevant disposal would, had he been resident in the UK, have been represented by a reduction made in accordance with section 165(4)(b) or 260(3)(b) ...

This is a strict rule, since even a part disposal loses the benefit of the relief for the entire asset. The subsection continues:

and subsection (3) above shall have effect for the purposes of this subsection as it has effect for the purposes of subsection (2) above.

Thus there is no exit charge on an asset if T goes non-resident, and gives the asset to his spouse, provided that T becomes UK resident again within 3 years and the spouse does not dispose of the asset during that period. It is irrelevant whether the spouse becomes UK resident.

#### 6.2.4 Collection of clawback charge from donor

The tax may be collected from the donor or transferor. This is not usually so important to individual donors (because they will generally be prepared to take a view about the future actions of their donees.) It is important for trustees who transfer assets to beneficiaries and wish to claim hold-over relief to avoid a charge under s.71 TCGA 1992. Section 168(7) TCGA provides:

Where an amount of tax assessed on a transferee by virtue of subsection (1) above is not paid within the period of 12 months beginning with the date when the tax becomes payable then, subject to subsection (8) below, the transferor may be assessed and charged (in the name of the transferee) to all or any part of that tax.

### Section 168(8) sets out a time limit:

No assessment shall be made under subsection (7) above more than 6 years after the end of the year of assessment in which the relevant disposal was made.

Thus a donor who makes a claim for hold-over relief is at risk of a clawback if the donee emigrates within (approximately) 4 years of the gift. Suppose:

- (1) In 2001/02 D makes a gift to T, and T emigrates in 2005/6.
- (2) The exit charge is payable on 30 January 2007.

D cannot be assessed until 12 months later, 30 January 2008. That is just within "6 years after the end of the year of assessment in which the relevant disposal was made". But if D had made his gift in 2000/01 it would have been too late for HMRC to collect the tax from D.

Section 168(9) provides an indemnity (for what it may be worth):

Where the transferor pays an amount of tax in pursuance of subsection (7) above, he shall be entitled to recover a corresponding sum from the transferee.

# 6.2.5 Prevention of double charge

# Section 168(10) TCGA provides:

Gains on disposals made after a chargeable gain has under this section been deemed to accrue by reference to a held-over gain shall be computed without any reduction under section 165(4)(b) or 260(3)(b) in respect of that held-over gain.

This prevents double UK taxation (if the individual later makes a disposal within the charge to CGT, e.g. if he returns to the UK). It does not prevent double taxation if the individual pays foreign tax on the same gain. The EU have noted the issue and recommend member states to act, but the UK has not done anything.

#### 6.3 Clawback of EIS relief

There is a similar clawback of EIS relief if (in short) an individual becomes non-resident (and non-ordinarily resident) within three years of acquiring the shares: para 3 Sch 5B TCGA 1992.

#### 6.4 Exit charge for trusts

Section 80 TCGA 1992 provides an exit charge for trusts:

- (1) This section applies if the trustees of a settlement become at any time ("the relevant time") neither resident nor ordinarily resident in the UK.
- (2) The trustees shall be deemed for all purposes of this Act—
- (a) to have disposed of the defined assets immediately before the relevant time, and
- (b) immediately to have reacquired them, at their market value at that time

Unlike the rule for individuals, this applies to all gains, not just held-over gains.

#### 6.4.1 Defined assets

"Defined assets" is a label which brings in a number of rules which limit the scope of the charge. Section 80(3) TCGA provides:

Subject to subsections (4) and (5) below, the defined assets are all assets constituting settled property of the settlement immediately before the relevant time.

#### 6.4.2 Assets of UK trade

Section 80(4) TCGA brings in an exception for UK trades:

If immediately after the relevant time—

- (a) the trustees carry on a trade in the UK through a branch or agency,
- (b) any assets are situated in the UK and either used in or for the purposes of the trade or used or held for the purposes of the branch or agency,

the assets falling within paragraph (b) above shall not be defined assets.

### 6.4.3 *DTT exemption*

Section 80(5) TCGA brings in an exception for assets protected by DTTs:

Assets shall not be defined assets if—

- (a) they are of a description specified in any double taxation relief arrangements, and
- (b) were the trustees to dispose of them immediately before the relevant time, the trustees would fall to be regarded for the purposes of the arrangements as not liable in the UK to tax on gains accruing to them on the disposal.

### 6.4.4 Restriction of roll-over relief

Section 80(6) (7) (8) TCGA provides:

- (6) Section 152 shall not apply where the trustees—
- (a) have disposed of the old assets, or their interest in them, before the relevant time, and
- (b) acquire the new assets, or their interest in them, after that time, unless the new assets are excepted from this subsection by subsection (7) below.
- (7) If at the time when the new assets are acquired—
- (a) the trustees carry on a trade in the UK through a branch or agency, and
- (b) any new assets are situated in the UK and either used in or for the purposes of the trade or used or held for the purposes of the branch or agency,

the assets falling within paragraph (b) above shall be excepted from subsection (6) above.

(8) In this section "the old assets" and "the new assets" have the same meanings as in section 152.

# The CG Manual explains:

#### 38357. Roll-over relief

Section 80(6) prevents roll-over relief under TCGA 1992, s.152 from applying so as to avoid the new exit charge where trustees dispose of assets before, then acquire new assets after becoming non-resident

where the new assets are outside the UK tax charge.

#### 6.4.5 Accidental emigration on death of trustee

Section 81 TCGA 1992 provides:

#### 81 Death of trustee: special rules

- (1) Subsection (2) below applies where—
- (a) section 80 applies as a result of the death of a trustee of the settlement, and
- (b) within the period of 6 months beginning with the death, the trustees of the settlement become resident and ordinarily resident in the UK.

This could apply if for instance a trust has a UK and a foreign trustee, and the UK trustee dies

- (2) That section shall apply as if the defined assets were restricted to such assets (if any) as—
- (a) would be defined assets apart from this section, and
- (b) fall within subsection (3) or (4) below.

That is, there is no charge apart from the exceptional cases of (3) and (4). Section 81(3) provides:

- (3) Assets fall within this subsection if they were disposed of by the trustees in the period which—
- (a) begins with the death, and
- (b) ends when the trustees become resident and ordinarily resident in the UK.

Since the trust will be UK resident in the year and subject to CGT on its gains, it is difficult to see the point of this. Section 81(4) provides:

- (4) Assets fall within this subsection if—
- (a) they are of a description specified in any double taxation relief arrangements,
- (b) they constitute settled property of the settlement at the time immediately after the trustees become resident and ordinarily resident in the UK, and
- (c) were the trustees to dispose of them at that time, the trustees would fall to be regarded for the purposes of the arrangements as not liable

in the UK to tax on gains accruing to them on the disposal.

# 6.4.6 Accidental immigration on death of trustee

Section 81 goes on to give a relief where there has been an accidental immigration to the UK followed by emigration:

- (5) Subsection (6) below applies where—
- (a) at any time the trustees of a settlement become resident and ordinarily resident in the UK as a result of the death of a trustee of the settlement, and
- (b) section 80 applies as regards the trustees of the settlement in circumstances where the relevant time (within the meaning of that section) falls within the period of 6 months beginning with the death.
- (6) That section shall apply as if the defined assets were restricted to such assets (if any) as—
- (a) would be defined assets apart from this section, and
- (b) fall within subsection (7) below.

There is only one exceptional case:

- (7) Assets fall within this subsection if—
- (a) the trustees acquired them in the period beginning with the death and ending with the relevant time, and
- (b) they acquired them as a result of a disposal in respect of which relief is given under section 165 or in relation to which section 260(3) applies.

This is only a limited relief, since it does not avoid the CGT charge on actual disposals of assets by the trustees in a year when accidentally UK resident.

# 6.4.7 Collection of exit charge from former trustee

Section 82 TCGA provides:

# 82 Past trustees: liability for tax

- (1) This section applies where—
- (a) section 80 applies as regards the trustees of a settlement ("the migrating trustees"), and

- (b) any capital gains tax which is payable by the migrating trustees by virtue of section 80(2) is not paid within 6 months from the time when it became payable.
- (2) The Board may, at any time before the end of the period of 3 years beginning with the time when the amount of the tax is finally determined, serve on any person to whom subsection (3) below applies a notice—
- (a) stating particulars of the tax payable, the amount remaining unpaid and the date when it became payable;
- (b) stating particulars of any interest payable on the tax, any amount remaining unpaid and the date when it became payable;
- (c) requiring that person to pay the amount of the unpaid tax, or the aggregate amount of the unpaid tax and the unpaid interest, within 30 days of the service of the notice.
- (3) This subsection applies to any person who, at any time within the relevant period, was a trustee of the settlement, except that it does not apply to any such person if—
- (a) he ceased to be a trustee of the settlement before the end of the relevant period, and
- (b) he shows that, when he ceased to be a trustee of the settlement, there was no proposal that the trustees might become neither resident nor ordinarily resident in the UK.
- (4) Any amount which a person is required to pay by a notice under this section may be recovered from him as if it were tax due and duly demanded of him; and he may recover any such amount paid by him from the migrating trustees.
- (5) A payment in pursuance of a notice under this section shall not be allowed as a deduction in computing any income, profits or losses for any tax purposes.
- (6) For the purposes of this section—
- (a) where the relevant time (within the meaning of section 80) falls within the period of 12 months beginning with 19th March 1991, the relevant period is the period beginning with that date and ending with that time:
- (b) in any other case, the relevant period is the period of 12 months ending with the relevant time.

# 6.5 Charge on trust becoming treaty non-resident

Section 83 TCGA 1992 provides:

#### 83 Trustees ceasing to be liable to UK tax

- (1) This section applies if the trustees of a settlement, while continuing to be resident and ordinarily resident in the UK, become at any time ("the time concerned") trustees who fall to be regarded for the purposes of any double taxation relief arrangements—
- (a) as resident in a territory outside the UK, and
- (b) as not liable in the UK to tax on gains accruing on disposals of assets ("relevant assets") which constitute settled property of the settlement and fall within descriptions specified in the arrangements.
- (2) The trustees shall be deemed for all purposes of this Act—
- (a) to have disposed of their relevant assets immediately before the time concerned, and
- (b) immediately to have reacquired them, at their market value at that time.

This charge does not contain any of the exceptions applicable to the s.80 exit charge.

### 6.5.1 Restriction of roll-over relief

# Section 84 TCGA provides:

#### 84 Acquisition by dual resident trustees

- (1) Section 152 shall not apply where—
- (a) the new assets are, or the interest in them is, acquired by the trustees of a settlement,
- (b) at the time of the acquisition the trustees are resident and ordinarily resident in the UK and fall to be regarded for the purposes of any double taxation relief arrangements as resident in a territory outside the UK.
- (c) the assets are of a description specified in the arrangements, and
- (d) were the trustees to dispose of the assets immediately after the acquisition, the trustees would fall to be regarded for the purposes of the arrangements as not liable in the UK to tax on gains accruing to them on the disposal.
- (2) In this section "the new assets" has the same meaning as in section 152.

# 6.6 Migration of individual trader<sup>1</sup>

### Section 17 ITTOIA provides:

#### 17 Effect of becoming or ceasing to be a UK resident

- (1) This section applies if—
- (a) an individual carries on a trade wholly or partly outside the UK otherwise than in partnership, and
- (b) the individual becomes or ceases to be UK resident.
- (2) The individual is treated for income tax purposes—
- (a) as permanently ceasing to carry on the trade at the time of the change of residence, and
- (b) so far as the individual continues to carry on the trade, as starting to carry on a new trade immediately afterwards....

### The Business Income Manual provides:

#### **70610. Changes in residence status** [February 2007]

[The Manual summarises s.17 ITTOIA and continues:]

As there is no provision in the Taxes Acts for splitting a tax year in relation to residence, the deemed cessation and recommencement should strictly take place at the start of the tax year in which the taxpayer became resident in the UK or the end of the tax year in which the taxpayer ceased to be resident. But under ESC/A11, the business is treated as ceasing and recommencing on the actual date of arrival or departure if the taxpayer so chooses and the conditions of the ESC are met.

This rule does not apply to individuals carrying on a trade in partnership, but there are instead special provisions on how non-resident partners are taxed on their share of partnership profits (ITH1664).

For the equivalent rules for partnerships, see s.852(6) ITA:

If—

- (a) the firm carries on the actual trade wholly or partly outside the United Kingdom, and
- (b) the partner becomes or ceases to be UK resident, the partner is treated as permanently ceasing to carry on one notional

References in this section to a trade include a profession or vocation, since there is no difference between them.

trade when the change of residence occurs and starting to carry on another immediately afterwards.

#### 6.7 EU restriction on exit taxes

### 6.7.1 Exit charge on emigration of individual to EU state

An EU communication on exit taxes<sup>2</sup> provides:

#### 2. EXIT TAXES: LEGAL FRAMEWORK

# 2.1. The decision of the ECJ in *de Lasteyrie*<sup>3</sup> and its implications for individuals

On 11 March 2004, the ECJ gave an important interpretation of the freedom of establishment in the context of French legislation taxing unrealised increases in value of securities where individual taxpayers move their tax residence outside France. When Mr. de Lasteyrie du Saillant in 1998 moved from France to Belgium, he was subject to immediate taxation on the unrealised increase in value of the shares which he held in a French company.

The ECJ held that the French provision in question was likely to restrict the exercise of the freedom of establishment, having at the very least a dissuasive effect on taxpayers wishing to establish themselves in another MS, because they were subjected in the exit country, by the mere fact of transferring their tax residence outside France, to tax on a form of income that had not yet been realised, and thus to disadvantageous treatment by comparison with a person maintaining his residence in France.

Although the ruling in *de Lasteyrie* relates to the facts and circumstances of the case at issue, the ECJ's interpretation of EC Law implies conclusions as regards exit taxes in general.

Taxing residents on a realisation basis and departing residents on an accruals basis is a difference in treatment which constitutes an obstacle to free movement. Where a MS decides to assert a right to tax gains

<sup>2 &</sup>quot;Exit taxation and the need for co-ordination of Member States' tax policies" 19.12.2006 COM(2006) 825 final accessible

http://ec.europa.eu/taxation\_customs/resources/documents/taxation/COM(2006) 825\_en.pdf. Also see 39.1 (Anti-avoidance provisions and EU law) which sets out the relevant EU legislation.

<sup>3</sup> Case C-9/02 Hughes de Lasteyrie du Saillant v Ministère de l'Économie, des Finances et de l'Industrie, OJ C 94, 17.04.2004, p. 5.

accrued during a taxpayer's residence within its territory, it cannot take measures which present a restriction to free movement.

This rules out the possibility of immediate collection of the tax due on the unrealised gains when taxpayers move their tax residence to another MS.

The communication then considers permitted forms of charges on departing residents (not applicable in the UK)<sup>4</sup> and concludes:

Most MSs which had exit tax rules on individual shareholders similar to those at issue in de Lasteyrie have since abolished or amended them in line with the ruling. This has enabled the Commission to suspend infringement proceedings against a number of MSs on this particular aspect. The Commission will, however, continue to monitor MSs' rules in this area with a view to ensuring their EC law compatibility.

The UK has three exit charges on individuals, the hold-over clawback, the EIS clawback, and the charge on migrating traders so far they seem to have escaped EU attention. If the migration is to a member state, these cannot stand up to EU law.

Case C-470/04 N v Inspecteur van de Belastningsdienst Oost/kantoor Almelo, 7 September 2006.

<sup>&</sup>quot;The ECJ ruled in de Lasteyrie and in N [Case c-470/04 N v Inspecteur van de Belastningsdienst Oost/kantoor Almelo, 7 September 2006] that the possible suspension of payment made subject, for example, to conditions that guarantees must be provided, constitutes a restrictive effect in that the taxpayer is deprived of enjoyment of the assets given as a guarantee. Similarly, it is clear from de Lasteyrie that suspension of payment cannot be made subject to the condition of designating a representative in the MS of origin. In general, any means of preserving the tax claim must be strictly proportional to that aim and must not entail disproportionate costs for the taxpayer.

As the ECJ confirmed in N, when a resident of a MS transfers his/her residence to another MS, the MS from which he/she departs is not prevented by EC law from assessing the amount of income on which it wishes to preserve its tax jurisdiction, provided this does not give rise to an immediate charge to tax and that there are no further conditions attached to the deferral. Such a practice is in line with the principle of fiscal territoriality, connected with a temporal component, namely residence within the territory during the period in which the taxable profit arises. A requirement, that the taxpayer submits a tax declaration at the time of the transfer of residence, necessary for the purpose of assessing the income, can be considered proportionate having regard to the legitimate objective of allocating the taxing powers, in particular so as to eliminate double taxation, between the MSs."

#### 6.7.2 Exit charge on emigration of trust to EU state

What about the exit charge for trusts? The EU communication does not discuss trusts, though it does discuss companies:

### 3.1. Implications of de Lasteyrie for companies

The Commission is of the opinion that the interpretation of the freedom of establishment given by the ECJ in *de Lasteyrie* in respect of exit tax rules on individuals also has direct implications for MSs' exit tax rules on companies.

This is obviously correct since freedom of establishment applies to companies as well as individuals.<sup>5</sup> The same will apply to a trust if it is an "undertaking" within the meaning of the freehold of establishment rules.<sup>6</sup>

# 6.7.3 Exit charge on emigration to EEA state<sup>7</sup>

The EU communication continues:

### 4.1. Freedoms applicable to EEA-states

The European Economic Area (EEA) Agreement provides for the same four basic freedoms as the EC Treaty (goods, persons, services and capital). It also includes horizontal provisions relevant to the four freedoms. Secondary Community legislation in the area of taxation, however, has not been incorporated in the EEA Agreement. The Mutual Assistance Directive and the Recovery Directive therefore do not apply to these states

# 4.2. Emigration of individuals/transfer of seat of companies – free movement of workers/freedom of establishment

Taxes levied in case of the emigration of individuals or the transfer of seat of companies would primarily appear to involve the free movement of workers (Article 39 EC/28 EEA Agreement) and the freedom of establishment (Article 43 EC/31 EEA Agreement) respectively. The exit taxes at issue in *de Lasteyrie* and *N* which applied to individuals with substantial shareholdings were found to contravene the freedom of

<sup>5</sup> See 39.2 (Freedom of establishment: EU legislation).

<sup>6</sup> See 39.8 (Section 86 TCGA).

<sup>7</sup> The states within the EEA (European Economic Area) are Norway, Iceland and Liechtenstein.

establishment. As the same basic freedoms apply to EEA states, the rulings in de Lasteyrie and N are of direct relevance to them. The question is whether there are significant differences in situation which could justify such restrictions in the case of EEA states. The Commission is of the opinion that an immediate collection of tax may be justified in certain circumstances by overriding reasons in the general interest, in particular the need to ensure the effectiveness of fiscal supervision and to prevent tax evasion.

EEA states are not obliged to implement secondary Community legislation in the area of taxation, such as the Mutual Assistance Directive and the Recovery Directive. As a consequence, MSs do not necessarily have the same guarantees that deferred tax claims can be discharged at a later stage as they would have within the Community. In many cases, MSs have, however, concluded bilateral or multilateral tax conventions with EEA states which include information exchange obligations that provide for an equivalent level of mutual assistance. The Commission believes that in situations where a lack of administrative cooperation prevents MSs from safeguarding their tax claims they should be entitled to take appropriate measures at the moment of emigration or transfer.

In the case of an emigration to an EEA state, it would be necessary to review the treaties between the UK and that state in order to ascertain the position.

#### 6.7.4 Exit charge on emigration to other countries

The EU communication continues:

#### 5. EXIT TAXES IN RESPECT OF THIRD COUNTRIES

Of the four basic freedoms, only the free movement of capital and payments (Article 56) applies to third countries.

In respect of the emigration or transfer of seat to other third countries as such, the provisions on the free movement of persons do not apply and MSs remain free to assess and collect their taxes at the moment of departure. However, the emigration of an individual or the transfer of seat of a company may involve transactions which are covered by the provisions on the free movement of capital. The transfer of assets to a PE in a third country may also fall to be examined from the perspective of the free movement of capital.

Since the result of the application of the different freedoms should be

the same, it would appear that an immediate collection of tax at the moment of transfer of such assets constitutes a restriction on the free movement of capital. However, as noted above, the Commission believes that a lack of administrative co-operation may justify a restriction in these circumstances. The Commission would encourage MSs, where appropriate, to enhance administrative co-operation with their non-EU partners, as this is the best means of ensuring tax compliance and preventing tax evasion.

The European Parliament supports this view.8

In the case of an emigration to a third country (not a MS or EEA state), it would be necessary to review the treaties between the UK and that state in order to ascertain the position.

<sup>8</sup> European Parliament resolution of 24 October 2007 on the contribution of taxation and customs policies to the Lisbon Strategy.

### TEMPORARY NON-RESIDENCE

# 7.1 Temporary non-residence – Introduction

This chapter considers:

- (1) "the CGT temporary non-residence rule" which applies for CGT; and
- (2) "the remittances temporary non-residence rule" which applies for the purposes of the ITA remittance basis.

Until 1998, a possible method of CGT planning was as follows. An individual left the UK and became non-resident; he disposed of assets during a year of non-residence; in the following year he could if he wished return to the UK. Until 2005, a variant of this planning was: an individual became resident in a state with a DTT conferring CGT relief; the individual disposed of assets while treaty-resident in that state; following the disposal the individual could if he wished return to the UK. Thus relatively brief non-resident periods offered the opportunity of CGT free disposals. The CGT temporary non-residence rule in s.10A TCGA is intended to prevent this.

Similarly, until 2008 a possible method of remittance planning was as follows. An individual left the UK and became non-resident, she remitted income or gains to the UK in a year during the year of non-residence or at a time when treaty resident in that state. Thus relatively brief non-resident periods offered the opportunity of tax free remittances. Section 832A ITTOIA and s.10A(9ZA) TCGA is intended to prevent this. Section 832A is based on s.10A (though it simplifies the wording in accordance with the principles of plain English drafting). Except where the differences are material, I give the text of the CGT provision in the text and the ITA

provision in a footnote.

### 7.2 Temporary non-resident conditions

Section 10A TCGA sets out four conditions which must all be satisfied if the section is to take effect. I refer to this as the "temporary non-resident conditions". Section 10A(1) TCGA provides:

This section applies in the case of any individual ("the taxpayer") if—

- (a) he satisfies the residence requirements for any year of assessment ("the year of return");
- (b) [i] he did not satisfy those requirements for one or more years of assessment immediately preceding the year of return but
  - [ii] there are years of assessment before that year for which he did satisfy those requirements;<sup>1</sup>
- (c) there are fewer than five years of assessment falling between the year of departure<sup>2</sup> and the year of return; and
- (d) four out of the seven years of assessment immediately preceding the year of departure are also years of assessment for each of which he satisfied those requirements.

Section 832A(1) ITTOIA is the same for IT.<sup>3</sup>

1 Limb [ii] appears to be otiose, given paragraph (d); but it does not matter.

<sup>2</sup> Section 10A(8) TCGA provides a commonsense definition:

<sup>&</sup>quot;"the year of departure" means the last year of assessment before the year of return for which the taxpayer satisfied the residence requirements."

<sup>3</sup> Section 832A(1) ITTOIA provides:

<sup>&</sup>quot;(1) This section applies if—

<sup>(</sup>a) an individual satisfies the residence requirements for any tax year ("the year of return"),

<sup>(</sup>b) the individual did not satisfy those requirements for one or more tax years immediately before the year of return but did satisfy those requirements for an earlier tax year,

<sup>(</sup>c) there are fewer than 5 tax years between—

<sup>(</sup>i) the last tax year before the year of return for which the individual satisfied those requirements ("the year of departure"), and

<sup>(</sup>ii) the year of return, and

<sup>(</sup>d) the individual satisfied those requirements for at least 4 out of the 7 tax years immediately before the year of departure."

# 7.3 "Residence requirements"

"Residence requirements" is defined in s.10A(9) TCGA:

For the purposes of this section an individual satisfies the residence requirements for a year of assessment—

- (a) if, during any part of that year of assessment, he is resident in the UK and not Treaty non-resident, or
- (b) if he is ordinarily resident in the UK during that year of assessment, unless he is Treaty non-resident during that year of assessment.

Section 832A(4) ITTOIA is the same for IT.<sup>4</sup>

One has to read s.10A(9) more than once, to assimilate the double negatives (s.832A(4) is better drafted), but the matter can be set out in the form of a table.

Resident	Ord Resident	Treaty non- resident	Residence Requirements met
Y	Not relevant	N	Y
Y	Not relevant	Y	N
Not relevant	Y	N	Y
Not relevant	Y	Y	N
N	N	Not relevant	N

Section 10A(9)(b) only applies to the theoretical case of a person who is non-resident but ordinarily resident.

Section 832A(4) ITTOIA provides:

<sup>&</sup>quot;(4) For the purposes of subsection (1) an individual "satisfies the residence requirements" for a tax year if-

at any time in that year, the individual is UK resident and not Treaty (a) non-resident, or

<sup>(</sup>b) the individual is ordinarily UK resident, and is not Treaty non-resident, for that year."

Thus an individual who becomes UK resident may be able to avoid the charge by remaining treaty non-resident.

### 7.3.1 "Treaty non-resident"

"Treaty non-resident" is defined for CGT in s.288(7B) TCGA:

For the purposes of this Act, a person is Treaty non-resident at any time if, at that time, he falls to be regarded as resident in a territory outside the UK for the purposes of double taxation relief arrangements having effect at that time.

Section 832A(4) is the same for IT.<sup>5</sup>

### 7.3.2 "Double taxation relief arrangements"

Section 288(1) TCGA defines double taxation relief arrangements ("DTR arrangements") for the purpose of CGT:

"double taxation relief arrangements" means, in relation to a company, arrangements having effect by virtue of section 788 of the Taxes Act and, in relation to any other person, means arrangements having effect by virtue of that section as extended to capital gains tax by section 277.

It is necessary for CGT purposes that the treaty confers CGT relief because a treaty without CGT relief does not have effect by virtue of s.788 "as extended to CGT".

Section 832A(6) defines DTR arrangements for the purposes of the ITA provisions:

In subsection (5) "double taxation relief arrangements" means

"(4) For the purposes of subsection (1) an individual "satisfies the residence requirements" for a tax year if—

Section 832A(4) ITTOIA provides:

<sup>(</sup>a) at any time in that year, the individual is UK resident and not Treaty non-resident, or

<sup>(</sup>b) the individual is ordinarily UK resident, and is not Treaty non-resident, for that year."

arrangements specified in an Order in Council making any such provisions as are referred to in section 788 of ICTA.

This is different from the CGT provision because the treaty need not contain a CGT provision. E.g. the Jersey DTT counts as "DTR arrangements" for IT but not for CGT.

### 7.4 Effect of satisfying temporary non-resident conditions

## 7.4.1 "Intervening year"

Section 10A(8) TCGA provides a commonsense definition:

'intervening year' means any year of assessment which, in a case where the conditions in paragraphs (a) to (d) of subsection (1) above are satisfied, falls between the year of departure and the year of return.

That is, an intervening year is one in which the temporary non-resident conditions are satisfied.

# 7.5 Gains/losses accruing in intervening year

Section 10A(2) sets out the consequence if the four temporary nonresident conditions are met:

Subject to the following provisions of this section and section 86A, the taxpayer shall be chargeable to CGT as if—

- (a) all the chargeable gains and losses which (apart from this subsection) would have accrued to him in an intervening year,
- (b) all the chargeable gains which under section 13 or 86 would be treated as having accrued to him in an intervening year if he had been resident in the UK throughout that intervening year, and ... were gains or, as the case may be, losses accruing to the taxpayer in the year of return.

Para (b) is necessary because chargeable gains on disposals of assets do normally accrue to non-residents but s.13 and s.86 gains do not accrue to non-residents. If the individual qualifies for the remittance basis sin the year of return, the gains qualify for the remittance basis.

# 7.6 Remittance of gains in intervening year

Section 10A(9ZA) TCGA sets out the consequences if the temporary non-resident conditions are met:

If—

- (a) section 809B 809C or 809D of ITA 2007 (remittance basis) applies to the taxpayer for the year of return, and
- (b) the taxpayer is not domiciled in the UK in that year, any foreign chargeable gains falling within subsection (2)(a) which were remitted in an intervening year are treated as remitted in the year of return. For this purpose "foreign chargeable gains" has the meaning given by section 12(4).

It is considered that until 2008/9 gains remitted in an intervening year were not taxed. Paragraph 80(3) Sch 7 FA 2008 provides:

Nothing in section 10A of TCGA 1992 applies in relation to any part of the gain remitted to the UK in the tax year 2007-08 or any earlier tax year.

Thus pre-2008 gains are caught by the new rule if remitted after 2008/9. In the year of return the taxpayer has a choice:

- (1) The taxpayer may claim the remittance basis. Then the gains of the non-resident period are deemed to accrue in the year of return, but qualify for the remittance basis. However, remittances in the intervening years are tax on returns.
- (2) The taxpayer may choose *not* to claim the remittance basis in the year of return. In that case all gains of the non-resident period are deemed to accrue in the ear of return and are taxed. However, gains of the earlier resident period, which are remitted during the non-resident period, are not taxed.

# 7.7 Remittance in intervening year

Section 832A(2) ITTOIA sets out the consequence if the temporary non-resident conditions are met:

Treat any of the individual's relevant foreign income within subsection

(3) which is remitted to the UK after the year of departure and before the year of return as remitted to the UK in the year of return.

Paragraph 79(4) Sch 7 FA 2008 provides:

Nothing in section 832A of that Act applies in relation to anything remitted to the UK in the tax year 2007-08 or any earlier tax year.

Thus pre-2008 income is caught by the new rule if remitted after 2008/9. There is no gift aid relief for donations to charity during the non-resident period.

### 7.8 Breach of DTTs by UK

Most DTTs with a capital gains article broadly adopt the OECD Model form:

Gains from the alienation of any property, other than [specified exceptions] shall be taxable only in the Contracting State of which the alienator is a resident.

In the treaty the UK undertook that these gains should be relieved from UK tax, and s.10A (since 2005) is a clear breach of that undertaking. However the intention of Parliament is reasonably clear and that prevails over the treaty.6

# 7.9 Post-departure acquisitions

Section 10A(3) TCGA provides:

Subject to subsection (4) below, the gains and losses which by virtue of subsection (2) above are to be treated as accruing to the taxpayer in the year of return shall not include any gain or loss accruing on the disposal by the taxpayer of any asset if—

- (a) that asset was acquired by the taxpayer at a time in the year of departure or any intervening year when—
  - (i) he was neither resident nor ordinarily resident in the UK, or

<sup>6</sup> Padmore (No 2) v IRC 73 TC 470.

(ii) he was resident or ordinarily resident in the UK but was Treaty non-resident; ...

### The CG Manual provides:

#### 26230. Gains (or losses) excluded from charge [October 2004]

Section 10A(3)(a) TCGA 1992 provides that a gain or loss on an asset that was acquired after departure from the UK in either the tax year of departure or any of the intervening tax years when the taxpayer was not resident or not ordinarily resident shall not be treated as chargeable in the tax year of return.

#### Example

Mr Smith, who has lived all his life in the UK, leaves the UK on 10 July 1998 for a four year contract of employment abroad.

He resumes tax residence in the UK on 15 August 2002.

On 8 May 1999 Mr Smith buys 20,000 shares in a UK Company. He sells all of the shares on 10 January 2001, realising a gain of £12,000.

Mr Smith fulfils all of the conditions for Section 10A to apply, but because the shares were acquired after his departure from the UK the gain is *not* treated as chargeable in the year of return.

#### 26231. Exclusions [October 2004]

You should note that the exclusions apply only to gains or losses chargeable or allowable for the intervening years by virtue of Section 10A TCGA 1992. Where assets are acquired after the date of departure and disposed of in the year of departure or year of return while the individual is not resident and not ordinarily resident the gains will be chargeable under Section 2 TCGA 1992 unless split-year treatment under ESC D2 is available to the individual, see CG26300+.

# 7.9.1 Exceptions to relief

### The CG Manual provides:

#### 26240. Exceptions to the exclusion

Some assets acquired by an individual after departure from the UK in either the tax year of departure or any of the intervening tax years when the taxpayer was not resident or not ordinarily resident have a connection with the earlier period of residence. Where such assets are acquired in certain specified transactions, see CG26241, or where the cost of acquisition was subject to particular legislation, see CG26250, any gains or losses on the disposal of such assets during the period of temporary non residence are treated as chargeable in the tax year of return.

There are three categories of exceptions. Section 10A(3)(b) TCGA requires:

(b) that asset was so acquired otherwise than by means of a relevant disposal which by virtue of section 58, 73 or 258(4) is treated as having been a disposal on which neither a gain nor a loss accrued;

#### The CG Manual explains:

#### 26241. Specified acquisitions [March 2006]

The specified acquisitions are

- assets acquired from another person who acquired them when tax resident in the UK but did not pay tax on their disposal because of no gain/no loss treatment under:
  - Section 58 TCGA 1992 (transfers between husband and wife or between civil partners), or
  - Section 73 TCGA 1992 (death of life tenant), or
  - Section 258(4) TCGA 1992 (works of art)

#### Section 10A(3)(c) TCGA requires:

(c) that asset is not an interest created by or arising under a settlement;

This prevents an avoidance scheme under which T would acquire an interest under a settlement with relevant income or trust gains, and then sell the interest tax free.

Lastly, s.10A(3)(d) requires:

(d) the amount or value of the consideration for the acquisition of that asset by the taxpayer does not fall, by reference to any relevant disposal, to be treated as reduced under section 23(4)(b) or (5)(b), 152(1)(b), 153(1)(b), 162(3)(b) or 247(2)(b) or (3)(b).

# The CG Manual provides:

- assets where the acquisition cost of the asset is reduced by a Capital Gains Tax roll-over relief being given on the disposal of another asset which had been acquired by the taxpayer whilst UK resident. The roll-over reliefs to which this section refers are:
  - Section 23(4)(b) TCGA 1992 or Section 23(5)(b)<sup>7</sup> TCGA 1992 (compensation and insurance), see CG15701+
  - Section 152(1)(b) TCGA 1992 (business assets roll-over relief), see CG60250+

<sup>7</sup> Original erroneously reads 23(4)(b).

- Section 162(3)(b) TCGA 1992 (transfer of business to a company),
   see CG65700+
- Section 247(2)(b) TCGA 1992 or Section 247(3)(b) TCGA 1992 (compulsory acquisition), see CG61920+.

The asset must be acquired "by the taxpayer". The CG Manual provides:

#### 26242. Assets acquired by an offshore trust

The exclusion from charge, see CG26230, for assets acquired after the taxpayer's departure does not apply to assets acquired within an offshore trust, TCGA 1992, s.86 or TCGA 1992, s.87 or by a non-resident closely controlled company, TCGA 1992, s.13.

#### 26243. Example

Mr and Mrs Brown, who have lived in the UK all of their lives, leave the UK on 15 November 1999 for Mr Brown to take up a three year contract of employment abroad.

They resume tax residence in the UK on 1 December 2002.

Mr Brown had acquired a property in the UK on 4 March 1992. On 12 June 2000, he gave the property to Mrs Brown. Mrs Brown sold the property on 10 March 2001 realising a gain of £100,000.

TCGA 1992, s.58 applies to the gift by Mr Brown, so that for Capital Gains Tax purposes at the time of transfer neither gain nor loss arises. On the sale by Mrs Brown, the gain is treated as accruing in the year of return as she fulfils all of the conditions for TCGA 1992, s.10A to apply, and the asset is not excluded from the charge under TCGA 1992, s.10A(3)(b).

# Section 10A(4) TCGA provides:

#### Where-

- (a) any chargeable gain that has accrued or would have accrued on the disposal of any asset ("the first asset") is a gain falling (apart from this section) to be treated by virtue of section 116(10) or (11), 134 or 154(2) or (4) as accruing on the disposal of the whole or any part of another asset, and
- (b) the other asset is an asset falling within paragraphs (a) to (d) of subsection (3) above but the first asset is not,

subsection (3) above shall not exclude that gain from the gains which by virtue of subsection (2) above are to be treated as accruing to the taxpayer in the year of return.

# The CG Manual provides:

#### **26250. Held-over gains** [October 2004]

Gains which have been held-over until the disposal of another asset by virtue of the deferral reliefs listed below, are not to be excluded from the charge under this section by virtue of Section 10A(3) TCGA 1992, where

- the held-over gain accrued on the disposal of an asset acquired while the individual was resident or ordinarily resident in the UK, or
- the asset was connected with the period of residence within the rules in Section 10A(3)(b) TCGA 1992 to Section 10A(3)(d)<sup>8</sup> TCGA 1992, see CG26240.

In the situation where a gain on the disposal of an asset ('the first asset') accrues or would have accrued but is held-over until the disposal of the whole or part of another asset, that second asset will not be excluded by Section 10A(3) TCGA 1992. Any gain released on the first asset will be treated as accruing in the year of return, see CG26111.

The Capital Gains Tax deferral reliefs to which this section refers are:

- Section 116(10) TCGA 1992 or Section 116(11) TCGA 1992 (where the new asset is a qualifying corporate bond), see CG53845+.
- Section 134 TCGA 1992 (compensation stock), see CG55045+.
- Section 154(2) or (4) TCGA 1992 (depreciating assets), see CG60370+.

# 7.10 Section 10A and non-resident trusts/companies

#### 7.10.1 Losses of non-resident company within s.13 TCGA

# Section 10A provides:

- (2) Subject to the following provisions of this section and section 86A, the taxpayer shall be chargeable to CGT as if— ...
- (c) any losses which by virtue of section 13(8) would have been allowable in his case in any intervening year if he had been resident in the UK throughout that intervening year,

were gains or, as the case may be, losses accruing to the taxpayer in the year of return. ...

(6) The reference in subsection (2)(c) above to losses allowable in an individual's case in an intervening year is a reference to only so much of the aggregate of the losses that would have been available in

<sup>8</sup> Original erroneously reads 10A(d).

accordance with subsection (8) of section 13 for reducing gains accruing by virtue of that section to that individual in that year as does not exceed the amount of the gains that would have accrued to him in that year if it had been a year throughout which he was resident in the UK.

#### The CG Manual explains:

#### 26201. Losses attributed to participators in non-resident companies

Losses on the disposal of an asset by a non-resident company are only available under TCGA 1992, S.13 for set-off by the UK resident taxpayer against gains made by the same company in the same year of assessment or against gains made by other non-resident companies which have been attributed to the taxpayer in the same year of assessment, see CG57250+, in particular, CG57295–CG57299.

#### 26202. Losses allowable against gains of same year [October 2004]

Gains accruing to a non-resident company in which an individual is a participator are attributable to that individual if he is resident or ordinarily resident. Such gains accruing during a period of temporary non-residence are treated as gains accruing in the year of return.

Section 10A(6) TCGA 1992 ensures that the provisions of Section 13 TCGA 1992 work as intended by providing that losses of a non-resident company may only be offset against gains of that company, or another non-resident company, which are treated as accruing to the taxpayer in the same year of assessment.

#### 26203. Example

Mrs.Adams, who has lived in the UK all of her life, leaves the UK on 1 September 1998 to take up a four year contract of employment abroad.

She resumes tax residence in the UK on 31 August 2002.

Mrs Adams has owned all of the shares in a company resident in Jersey for many years. The company owns a portfolio of shares and a number of properties. During Mrs Adams' period of non-residence the company makes a number of disposals. Gains and losses accrue as follows:

- 3 May 1999 gain £20,000
- 23 October 1999 loss £5,000
- 14 July 2000 loss £10,000
- 4 September 2001 gain £20,000

Mrs Adams fulfils all of the conditions for Section 10A to apply. Under Section 10A(2)(b) all the gains which would have been treated as accruing to Mrs Adams in the intervening years if she had been resident in those years are treated as accruing to her in the year of return. Losses are allowable to be set against gains of the same year of actual accrual.

Mrs Adams is therefore chargeable in the year of return, 2002-2003 as follows

- net gains of £15,000 (gain £20,000 less loss £5000) for 1999-2000
- a gain of £20,000 for 2001-2002.

The total gains chargeable are therefore £35,000.

The loss arising in 2000-2001 is not allowable.

Careful timing of disposals is necessary to ensure that s.13 company losses are not wasted.

#### 7.10.2 Temporarily non-resident beneficiaries: s.87 charge

Section 10A TCGA does not mention s.87 TCGA. So at first sight it might seem that s.87 gains are not caught; but this is not the case. Section 10A(2)(a) TCGA applies to gains accruing to the individual on actual disposals. If a non-resident individual disposes of assets, chargeable gains do accrue to him (even though under s.2 TCGA he is outside the charge to CGT). Subsection (a) likewise applies if an individual receives a capital payment, as trust gains are treated as accruing to the beneficiary under s.87, even if he is non-resident. However, subsection (a) would not catch s.86 or s.13 gains, as gains under these sections do not accrue to a non-resident. The sections only apply to a UK resident settlor or participator. Hence the drafter correctly extends s.10A(2) by subsection (b), which applies ss.13 and 86 by deeming the taxpayer to be UK resident. It was not necessary to do this for s.87.

#### 7.10.3 Temporarily non-resident settlor: s.86 charge

# CG Manual para 26220 provides:

# Attribution of gains to settlor [October 2004]

Section 86 TCGA 1992 provides that in certain cases a UK resident settlor of a non-resident settlement is assessed on the chargeable gains of the trustees, see CG38300. Following the enactment of Section 10A TCGA 1992 a settlor who is temporarily resident outside the UK may also be assessed under Section 86 TCGA 1992 on any gains realised by the trustees during his/her period of non-residence.

However, all or part of the gains realised by the trustees during the settlor's period of temporary non-residence may already have been charged, under Section 87 TCGA 1992, to beneficiaries of the settlement who have received capital payments, see CG38270. Section 86A TCGA 1992 provides relief in this situation by excluding the gains charged to beneficiaries under Section 87 TCGA 1992 from the extended charge on the settlor under Section 86 TCGA 1992.

Any case involving Section 86 TCGA 1992 or Section 86A TCGA 1992 is to be reported to Centre for Non-Residents, CNR2 in accordance with CG38223. No attempt to agree or dispute entries in the return should be made until guidance has been received from Centre for Non-Residents, CNR2, see CG38222.

Section 86A is a very complex section and not discussed here.

#### 7.10.4 Time limits for assessment

# Section 10A(7) TCGA provides:

Where this section applies in the case of any individual, nothing in any enactment imposing any limit on the time within which an assessment to capital gains tax may be made shall prevent any such assessment for the year of departure from being made in the taxpayer's case at any time before the end of two years after the 31st January next following the year of return.

### The CG Manual provides:

### **26271. Extended time limits** [October 2004]

Where, however, a gain accrues in the tax year of departure from the UK after the date of the departure, this gain should be assessed by virtue of Section 2 TCGA 1992 in the year of departure. ESC D2 will not apply, see CG26300. In these circumstances to ensure there is sufficient time in which to assess such a gain, the time limit has been specifically extended where the individual satisfies the conditions of Section 10A TCGA 1992 (whether or not gains accrue which are chargeable under that section).

The extended time limit permits gains accruing in the tax year of departure from the UK to be assessed at any time up to two years after 31 January next following the year of return to the UK notwithstanding any other time limit for the making of an assessment.

If the conditions of Section 10A TCGA 1992 are not satisfied then the normal assessment time limits will apply.

#### CHAPTER EIGHT

# THE REMITTANCE BASIS

#### 8.1 Remittance basis – Introduction

Income tax and CGT employ two types or bases of assessment:

- (1) An **arising basis** under which tax is charged on the amount of income or gains which arise.
- (2) A **remittance basis** under which tax is charged on the amount of income or gains which are received in the UK.

A remittance basis applies (in short) when a foreign domiciliary receives:

- (1) Foreign income and gains
- (2) Deemed income/gains under various anti avoidance provisions: the settlement provisions, the TAA provisions and s.87 TCGA.

Before 2008 there were differences between the remittances bases for RFI, employment income and CGT.<sup>1</sup> From 2008/9 there is one common remittance basis for all three which is also the basis of the remittance basis for the anti-avoidance provisions.

# 8.2 Remittance basis – terminology

I use the following self-explanatory terminology:

<sup>1</sup> It is appropriate that s.761(5) ICTA refers to tax on "a remittance basis" rather than the remittance basis.

- (1) "The ITA remittance basis" (which applies from 2008/9).
- (2) (a) "The pre-2008 RFI remittance basis"
  - (b) "The pre-2008 employment income remittance basis"
  - (c) "The pre-2008 CGT remittance basis" (which applied until 2008/9).

HMRC have published the following guidance online:

- "FAQ FD (March 2008)" published 17 March 2008.
- "FAQ Remittances (April 2008)" published 15 April 2008.
- "FAQ: the £30,000 charge".2

In assessing this guidance one must bear in mind that the legalisation was only in draft when the guidance was published, and later was amended significantly.

For rates of tax see 31.1 (Rates of income tax).

### 8.3 "Foreign income and gains"

Section 809Z7 ITA provides:

(1) This section applies for the purposes of this Chapter.

These are chapter-wide definitions though in accordance with the principles of Plain English Drafting the legislation contains occasional and somewhat unnecessary pointers to the definitions.<sup>3</sup>

- (2) An individual's "foreign income and gains" for a tax year are—
  - (a) the individual's relevant foreign earnings for that year,
  - (b) the individual's foreign specific employment income for that year,
  - (c) the individual's relevant foreign income for that year, and
  - (d) if the individual is not domiciled in the UK in that year, the individual's foreign chargeable gains for that year.

<sup>2</sup> Published 3 April 2008 www.hmrc.gov.uk/cnr/faq-remittance-basis.

<sup>3</sup> Eg s.809C(6) ITA: "See section 809Z7 for the meaning of an individual's foreign income and gains for a tax year".

#### 8.3.1 Relevant foreign income

### Section 830(1) ITTOIA provides the definition of RFI:

In this Act "relevant foreign income" means income which

- (a) arises from a source outside the UK, and
- (b) is chargeable under any of the provisions specified in subsection (2) (or would be so chargeable if section 832 did not apply to it).

Subsection (2) sets out a comprehensive list, not repeated here. It includes almost all foreign income, including trading income, property income, interest and dividends. This is income formerly taxed under Schedule D Cases IV and V. "Relevant foreign income" is not a helpful label but it is difficult to think of a better one.

### 8.3.2 Relevant foreign earnings ("RFE")

Section 809Z7(3) ITA provides the definition of RFE:

An individual's "relevant foreign earnings" for a tax year are—

- (a) if the individual is ordinarily UK resident in that year, the individual's chargeable overseas earnings<sup>4</sup> for that year, and (b) otherwise, the individual's general earnings within section 26(1)
  - of ITEPA 2003 for that year (non-UK earnings).

# 8.3.3 Foreign specific employment income

Section 809Z7(4) ITA incorporates the definition from ITEPA:

An individual's "foreign specific employment income" for a tax year is such of the individual's specific employment income for that year as is are regarded as foreign securities income for the purposes of section 41A of ITEPA 2003.

<sup>4</sup> Section 809Z7(7) provides: "In subsection (3)(a) "chargeable overseas earnings" has the same meaning as in section 22 of ITEPA 2003 (see section 23 of that Act)." I discuss chargeable overseas earnings in the next chapter.

### 8.3.4 Foreign chargeable gains

Section 809Z7(4) ITA incorporates the definition from the TCGA:

An individual's "foreign chargeable gains" for a tax year are the individual's foreign chargeable gains (within the meaning of section 12(4) of TCGA 1992) accruing to the individual in that year."

Section 12(4) TCGA provides a commonsense definition:

In this section "foreign chargeable gains" means chargeable gains accruing from the disposal of an asset which is situated outside the UK.

#### 8.3.5 Capital/income terminology in remittance basis context

One might start off by thinking that a remittance of income is subject to income tax and a remittance of capital is not. It is not that simple. The terminology of "capital" and "income" in the context of the remittance basis is potentially confusing.

A sum received in the UK may not be taxable under the remittance basis because it is not derived from income but from some fund easily identified as capital in the hands of the taxpayer, such as a gift or inheritance, or borrowing. In cases in this category it makes sense to say that the remittance is tax free because it is one of capital.

A sum received in the UK may not be taxable under the remittance basis because:

- (1) the donor was non-resident when the remitted sum accrued; or
- (2) the remitted sum has already been subject to income tax.

Such sums might be said to be "income" in the normal sense of the word. These examples show that a remittance of a sum which is income in nature may nevertheless be remittance free of tax under the remittance basis.

(4) Conversely, suppose a UK resident foreign domiciliary accumulates income offshore for many years; the accumulated fund might be said to be his "capital" in the normal sense of the word. Yet for the

purposes of the remittance basis, it is in principle taxable if remitted.<sup>5</sup> Perhaps it is better described as "income".

It is best not to use the terminology of capital/income in cases (1) to (4): it is unnecessary to do so.

# 8.4 History of the remittance basis

It is not necessary for a practitioner to know the history of the remittance basis but it makes an interesting story and is helpful to understand the background to the older cases.<sup>6</sup>

Until 1914 all foreign income was taxed on a remittance basis: s.100 Income Tax Act 1842. Since then the remittance basis has been withdrawn, in stages, except for foreign domiciliaries. In 1914 income from "securities, stocks, shares, or rents in any place out of the UK" was brought onto an arising basis: s.5 FA 1914. This did not apply to foreign domiciliaries and non-ordinarily resident British subjects. Even those who were domiciled and ordinarily resident in the UK retained the remittance basis for any foreign source income which did not consist of securities or rents. Hence the need for cases to decide whether income filtered through a trust was to be regarded as income arising from securities or income arising from the trust. In 1940 the general remittance basis was further restricted, to (a) income from offshore trades, professions or vocations, and (b) income from offshore offices,

See (if authority is needed) Walsh v Randall 23 TC 55:

<sup>&</sup>quot;... the accumulated income which he had derived from the drawings of the firm of which he was a sleeping partner. I have no doubt that he had come to regard this sum of money as capital. It was invested savings and it was in that sense capital, unless it can be said that, for instance, a professional man's invested savings never are and never become capital. I should have thought it was quite a harmless thing to use the word 'capital' in relation to a professional man, or indeed to any other private person. I think that word may very definitely have a meaning with regard to ordinary private persons and may be correctly used to describe some part of their property. That, however, is not, for Income Tax purposes, the test. To the Crown the [unremitted] income of a person residing in the UK is, as I gather, always income until it is taxed."

<sup>6</sup> See "Taxing Foreign Income from Pitt to the Tax Law Rewrite—The Decline of the Remittance Basis", John Avery Jones in *Studies in the History of Tax Law*, Hart Publishing, 2004 accessible on *www.kessler.co.uk*.

<sup>7</sup> See 10.16 (Income from interest in possession type trusts: identifying the source)

employments or pensions: s.19 FA 1940. The exception was intended, perhaps, to encourage foreign trade. However, it did enable tax planning by splitting a single mixed UK and foreign based trade into separate UK and foreign source trades, the latter qualifying for the remittance basis. An arrangement of this kind was held to be successful in *Newstead v Frost* 53 TC 525. So in 1974 this was abolished: ss.22, 23 FA 1974.

The same rules applied to companies as to individuals, until the introduction of corporation tax in 1965, which put UK resident companies onto an arising basis.

In 2008 the remittance basis was recast, and restricted by the remittance basis claim charge.

# 8.5 Who qualifies for the remittance basis?

After the "overview" in accordance with the principles of plain English drafting, 8 s.809B, 809D and 809E ITA set out the three categories of individuals to whom the remittance basis applies:

- (1) Section 809B is the main category, those who make a claim for the remittance basis. I refer to these as "remittance basis claimants".
- (2) Section 809D applies to those whose unremitted foreign income and gains are less than £2,000, the de minimis category. I refer to these as "*de minimis* remittance basis taxpayers".
- (3) Section 809E applies to those with no UK source income and gains who do not remit any foreign income or gains.

I refer to the three groups together as "remittance basis taxpayers".

#### 8.6 Remittance basis claimants

Section 809B ITA provides:

(1) This section applies to an individual for a tax year if the individual-

<sup>8</sup> Section 809A ITA provides: "This Chapter provides for an alternative basis for charge in the case of individuals who are not domiciled in the UK or are not ordinarily UK resident".

- (a) is UK resident in that year,
- (b) is not domiciled in the UK in that year or is not ordinarily UK resident in that year, and
- (c) makes a claim under this section for that year.
- (2) The claim must contain one or both of the following statements-
  - (a) that the individual is not domiciled in the UK in that year;
  - (b) that the individual is not ordinarily UK resident in that year.

Thus two categories of individual may claim the remittance basis:

- (1) A UK resident foreign domiciliary.
- (2) A person who is:
  - (a) resident but not ordinarily resident in the UK; and
  - (b) domiciled in the UK (or he would fall within the first category anyway).

Category (2) must be a rare case. This category does not qualify for the CGT or employment income remittance bases. It is suggested that the law could be simplified, and the anomaly fairly corrected, by abolishing this category and bringing such persons on to the arising basis. However the 2008 reforms chose not to do this, so the anomaly is likely to remain for the foreseeable future. For simplicity I will on most occasions ignore this possibility and simply refer to "foreign domicile".

There will be a box in the tax return to tick to make a claim. Section 809B(3) ITA provides:

Sections 42 and 43 of TMA 1970 (procedure and time limit for making claims), except section 42(1A) of that Act, apply in relation to a claim under this section as they apply in relation to a claim for relief.

Thus the usual time limits apply.

It is possible to claim the remittance basis in one year and not in another year, thus opting in and out of the remittance basis.

# 8.7 De minimis remittance basis taxpayer

Section 809D(1) ITA provides:

This section applies to an individual for a tax year if-

- (a) the individual is UK resident in that year,
- (b) the individual is not domiciled in the UK in that year or is not ordinarily UK resident in that year, and
- (c) the individual's unremitted foreign income and gains for that year are less than £2,000.

Section 809D(2) provides a commonsense definition of "unremitted":

An individual's "unremitted" foreign income and gains for a tax year are so much of the individual's foreign income and gains for that year as are not remitted to the UK in that year.

The remittance basis is in this case compulsory: no claim is needed. The advantage of being in this category is that the remittance basis claim charge does not apply, personal allowances are available and the individual is not forced to make a CGT loss election.

HMRC say:

The £2,000 limit and ESC A11: The split-year concession will continue but the £2,000 limit will apply for the full year and of course this will determine whether or not personal allowances should be given up where the remittance basis is claimed.<sup>9</sup>

That is, in the year of arrival and departure, only income and gains taxable under ESC A11 will be counted for the purpose deciding whether the £2k limit is passed. But in practice it hardly matters.

# 8.8 Non-taxpayers

Section 809E(1) ITA provides:

This section applies to an individual for a tax year if—

- (a) the individual is UK resident in that year,
- (b) the individual is not domiciled in the UK in that year or is not ordinarily UK resident in that year,

<sup>9</sup> Joint Forum on Expatriates Tax and NICs, Note of Meeting 22 May 2008 accessible www.hmrc.gov.uk/consultations/expat-mins-220508.htm.

- (c) the individual has no UK income or gains<sup>10</sup> for that year,
- (d) no relevant income or gains are remitted to the UK in that year, and
- (e) either—
  - (i) the individual has been UK resident in not more than 6 of the 9 tax years immediately preceding that year, or
  - (ii) the individual is under 18 throughout that year.

# EN FB 2008 provides:

In addition, individuals entitled to claim the remittance basis who have no UK income or gains, and who don't remit any foreign income or gains, won't have to claim the remittance basis in years they are not liable to the RBC. This avoids them having to complete a self assessment return only so they can claim the remittance basis and then have no tax to pay.

There will not be many in this category—some spouses and children, perhaps.

# 8.8.1 Relevant income and gains

Section 809E(3) ITA provides the definition:

For the purposes of subsection (1)(d) "relevant" income and gains are—

- (a) what would (if this section applied) be the individual's foreign income and gains for the tax year mentioned in subsection (1),
- (b) the individual's foreign income and gains for every other tax year for which section 809B or 809D or this section applies to the individual.

Paragraph 85 Sch 7 FA 2008 contains transitional provisions for pre-2008 income gains:

<sup>10</sup> Section 809E(2) ITA provides a commonsense definition:

<sup>&</sup>quot;For the purposes of subsection (1)(c) the individual's "UK income and gains" for the tax year are the individual's income and chargeable gains for that year other than what would (if this section applied) be the individual's foreign income and gains for that year."

- (1) In section 809E(3)(b) of ITA 2007, the reference to a tax year for which section 809B, 809D or 809E of that Act applies to an individual includes a tax year (not later than the tax year 2007-08) in which the individual—
  - (a) was UK resident, but
  - (b) was not domiciled in the United Kingdom or was not ordinarily UK resident.
- (2) In relation to such a tax year, the reference there to the individual's foreign income and gains includes the individual's relevant foreign income if (and only if)—
  - (a) the individual made a claim under section 831 of ITTOIA 2005 for the year, or
  - (b) section 65(5) of ICTA (or any earlier superseded enactment corresponding to that provision) applied in relation to the individual for the year.

#### 8.9 IP trusts

In IP trusts, the taxation of the trustees is affected by the status of the life tenant. TSE Manual provides:

# 3160. Resident trustees with trust income from abroad: beneficiary is not resident [April 2007]

These instructions apply only if the beneficiary has an absolute interest in trust income (TSEM6204). This includes a life tenant and an annuitant.

The trustees' income tax liability is based on the beneficiary's residence position. Trustees are not chargeable in respect of the share of income from abroad payable to the non-resident beneficiary. They exclude it from the Trust and Estate Tax Return. [See] *Williams v Singer* 7 TC 387

# 3165. Resident trustees with trust income from abroad: beneficiary is resident but not domiciled

These instructions apply only if the beneficiary has an absolute interest in trust income (TSEM6204). This includes a life tenant and an annuitant.

The trustees' income tax liability is based on the beneficiary's domicile. Their liability on the share of income from abroad (apart from the Republic of Ireland) payable to the non-resident beneficiary is limited to the amount remitted to the UK. Trustees exclude from the Trust and Estate Tax Return any such overseas income that is not remitted to the

UK.

Income from the Republic of Ireland is assessable on the amount arising. The remittance basis does not apply. [See] *Williams v Singer* 7 TC 387

# 3170. Resident trustees with trust income from abroad – beneficiary is resident but not ordinarily resident

These instructions apply only if the beneficiary:

- has an absolute interest in trust income (TSEM6204). This includes a life tenant and an annuitant:<sup>11</sup>
- Is a citizen of the Commonwealth or the Republic of Ireland.

The trustees' income tax liability is based on the beneficiary's not ordinarily resident status. Their liability on the share of other income from abroad (apart from the Republic of Ireland) payable to the non-resident beneficiary is limited to the amount remitted to the UK. Trustees exclude from the Trust and Estate Tax Return any such overseas income that is not remitted to the UK.

Income from the Republic of Ireland is assessable on the amount arising. The remittance basis does not apply. [See] *Williams v Singer* 7 TC 387

No thought has been given to the position from 2008, but it is considered that the general principles behind the statement are still valid, though from 2008/09 trustees could only qualify for the remittance basis if the life tenant claimed it (and they may not be aware whether a claim is made), and the references to Ireland are of course out of date from 2008 (if not before.)

# 8.10 Time of foreign domicile

Section 809B(1) ITA requires (in short) that the foreign domiciliary is not domiciled in the UK in the year that the income arises.

It is an interesting question what is the position if a person changes domicile during a year. The 2008 reforms declined the opportunity to address the question, perhaps because that would have required a consideration of the unsatisfactory ESC A11, raising too many difficult questions.

<sup>11</sup> The Manual adds "is a citizen of the Commonwealth or the Republic of Ireland". However, this condition does not apply from 2005/6.

#### 8.11 Effect of remittance basis claim on allowances

Section 809G ITA removes IT allowances for a remittance basis claimant:

- (1) This section applies if section 809B (claim for remittance basis to apply) applies to an individual for a tax year.
- (2) For that year, the individual is not entitled to-
  - (a) any allowance under Chapter 2 of Part 3 (personal allowance and blind person's allowance),
  - (b) any tax reduction under Chapter 3 of that Part (tax reductions for married couples and civil partners), or
  - (c) any relief under section 457, 458 or 459 (payments for life insurance etc).

This does not apply to de minimis remittance basis taxpayers (foreign income and gains less than £2k): they retain their allowances.

The editor of *Taxation* rightly comments on s.809G(2)(c):

So what are these valuable reliefs which it would be unfair to allow those claiming the remittance basis to enjoy? They are relief from tax on half of the premiums paid to trade unions and police organisations for superannuation, life insurance or funeral benefits, or to the employer so that benefits can be paid after the employee's death to their dependants, but limited to £100 a year of relief in each case.

What on earth is the point of removing a relief like that for the non-domiciles? It is pointless complexity for the sake of a few tenners in tax which will have no impact whatsoever on the non-domiciles concerned. Unless there is some issue related to European law, or human rights (which seem to be the normal culprits in these situations) I really cannot see why the parliamentary draftsman should have been troubled with the need to include them. And, frankly, if there is some such problem, then given the minuscule levels of relief they offer even to those not on the remittance basis, wouldn't it be simpler to just abolish the sections altogether? That would at least be simplification.<sup>12</sup>

Likewise s.3 TCGA<sup>13</sup> removes the CGT annual exemption:

<sup>12</sup> *Taxation* 21 Feb 2008 p.161 (Mike Truman).

<sup>13</sup> Flagged (somewhat unnecessarily) in s.809G(3) ITA.

- (1) An individual shall not be chargeable to capital gains tax in respect of so much of his taxable amount for any year of assessment as does not exceed the exempt amount for the year.
- (1A) Subsection (1) does not apply to an individual for a tax year if section 809B of ITA 2007 (claim for remittance basis to apply) applies to the individual for that year.

This applies even to a person who is UK domiciled but not ordinarily resident, even though such a person pays CGT on an arising basis.

Full allowances may however be available under a DTT which may of course override this restriction.

Article 16(2) of the UK/Ireland DTT provides:

Individuals who are residents of the Republic of Ireland shall be entitled to the same personal allowances, reliefs and reductions for the purposes of UK tax as British subjects not resident in the UK.

Treaties with wording of this kind override the usual restriction on allowances.<sup>14</sup> The treaties with such wording are: Austria, Belgium, Fiji, France,<sup>15</sup> Germany, Ireland, Kenya, Luxembourg, Mauritius, Namibia, Netherlands, Portugal, Swaziland, Sweden, Switzerland and Zambia.<sup>16</sup> The OECD model convention does not include this provision so the provision is found only in older DTTs and their number will diminish over time.

Treaty relief is only applicable where:

- (1) the individual is UK resident (or the restriction on allowances cannot apply); and
- (2) the individual is treaty resident in the jurisdiction concerned, under the relevant tie-breaker clause.

<sup>14</sup> Jane Kennedy (Financial Secretary to the Treasury) accepted this in the public bill committee debate on the Finance Bill, Hansard 19 June 2008 col 818, accessible www.publications.parliament.uk/pa/cm200708/cmpublic/finance/080619/am/806 19s05.htm

<sup>15</sup> However the UK/France treaty signed on 19 June 2008 does not include this clause so when that treaty comes into force, France will drop out of this list.

<sup>16</sup> The DTTs with Burma and Greece also grant personal allowances, but these treaties do not confer relief on dual residents so they do not apply here.

So the point will not be a common one, though it will arise from time to time.

# 8.12 Remittance basis claim charge

# 8.12.1 "Long-term UK residents"

Section 809H ITA provides:

#### 809H Claim for remittance basis by long-term UK resident: charge

- (1) This section applies if—
  - (a) section 809B (claim for remittance basis to apply) applies to an individual for a tax year ("the relevant tax year"),
  - (b) the individual is aged 18 or over in the relevant tax year, and
  - (c) the individual has been UK resident in at least 7 of the 9 tax years immediately preceding the relevant tax year.

I adopt the statutory terminology and refer to individuals to whom s.809H(1)(c) applies as "long-term residents".

EN FB 2008 provides:

18. The £30,000 charge will have to be paid by someone who has been resident in the UK for longer than seven out of the last 10 tax years up to and including the year in which a claim is made under section 809B. The period of residence might be continuous or broken.<sup>17</sup>

While a person is under 18:

- (1) he is not subject to the £30k charge; but
- (2) any UK resident years do count in determining his status as a long-term resident.

FAQ: the £30,000 charge provides:

In cases where an individual leaves the UK or arrives here part way through a tax year and is entitled to the benefit of ESC A11 do they have to pay the full £30,000 charge?

Yes the £30,000 charge applies if you want to claim the remittance basis for the tax year. It does not matter if you are not present in the UK

<sup>17</sup> The EN continues with two examples of how to count to seven, not set out here.

for the whole of the year.

HMRC will not apply ESC A11 (split years) here.

# 8.12.2 *Nominated income and gains*

Section 809C ITA provides:

# 809C Claim for remittance basis by long-term UK resident: nomination of foreign income and gains to which section 809H(2) is to apply

- (1) This section applies to an individual for a tax year if the individual-
  - (a) is aged 18 or over in that year, and
  - (b) has been UK resident in at least 7 of the 9 tax years immediately preceding that year.
- (2) A claim under section 809B by the individual for that year must contain a nomination of the income or chargeable gains of the individual for that year to which section 809H(2) is to apply.

Following the statutory terminology,<sup>18</sup> I refer to the income or gains so nominated as "**nominated income/gains**". Section 809C continues:

- (3) The income or chargeable gains nominated must be part (or all) of the individual's foreign income and gains for that year.
- (4) The income and chargeable gains nominated must be such that the relevant tax increase does not exceed £30,000.

Section 809C(5) ITA provides a commonsense definition of "the relevant tax increase":

"The relevant tax increase" is-

- (a) the total amount of income tax and capital gains tax payable by the individual for that year, minus
- (b) the total amount of income tax and capital gains tax that would be

<sup>18</sup> Section 809H(3) provides: "'Nominated' income or chargeable gains means income or chargeable gains nominated under section 809C in the individual's claim under section 809C for the relevant tax year." The definition is repeated in s.809I(3) and s.809J(3) ITA. (If a chapter wide definition had been used the repetition would have been unnecessary.)

payable by the individual for that year apart from section 809H(2).

EN Amendments to the Remittance Basis charge explains the reason for the £30k cap in s.809C(4):

This stops an individual from nominating too much income and gains and as a result paying a remittance basis charge of more than £30,000.

The section does not say what happens if an individual fails to nominate income/gains or (which is more likely) if he nominates income/gains but the relevant tax increase exceeds £30k. It is suggested that the remittance basis claim is invalid (but another valid claim can be made within the time limits.)

#### 8.12.3 Nominated income/gains charge

Section 809H(2) ITA provides:

Income tax is charged on nominated income, and capital gains tax is charged on nominated chargeable gains, as if section 809B did not apply to the individual for the relevant tax year (and neither did section 809D).

This disapplies the remittance basis so nominated income and gains are taxed on the arising basis. I refer to this as the **nominated income/gains charge**".

EN FB 2008 provides:

14. This charge is in addition to the tax liability for the year in question on any income and gains remitted to the UK, and any UK income or gains taxed on the arising basis. The £30,000 will be paid on nominated income and gains not remitted to the UK in the year. (These income and gains are called "nominated" income and gains because the taxpayer is free to nominate the income and gains not remitted to the UK in the year on which tax of £30,000 is payable. For example, this could be £75,000 of unremitted foreign deposit interest on which UK tax was due at 40 per cent, so leading to an income tax charge of £30,000.)

# 8.12.4 Remittance basis deficit charge

The removal of the remittance basis for nominated income/gains might

not yield the desired additional £30k tax for various reasons. In particular:

- (1) The individual might under-nominate i.e. he might not nominate enough income/gains. There is no requirement to nominate enough to give rise to a £30k IT or CGT charge. Indeed, it is not always possible to know how much that would be. One could nominate just 1p, as long as what is nominated is foreign income or gains. This was deliberate. According to EN Amendments to the remittance basis charge this was done to enhance confidentiality:
  - 7. The legislation provides the option for those who can claim the remittance basis not to disclose anything about their unremitted income or gains as they can make a claim with a nominal £1 amount and do not have to specify what further foreign income or gains remain unremitted.

But it would not be in the interests of the taxpayer to under-nominate, and confidentiality gained would be illusory.

(2) The individual may have reliefs (e.g. loss relief, interest relief, gift aid relief, DTRs, etc).

Section 809H(4) goes on to require that minimum £30k tax charge:

If the relevant tax increase would otherwise be less than £30,000, subsection (2) has effect as if—

(a) in addition to the income and gains actually nominated under section 809A in the individual's claim under section 809B for the relevant tax year, an amount of income had been nominated so as to make the relevant tax increase<sup>19</sup> equal to £30,000, and

<sup>19</sup> Section 809H(5) repeats the definition of "the relevant tax increase" from s.809B(5):

<sup>&</sup>quot;"The relevant tax increase" is-

<sup>(</sup>a) the total amount of income tax and capital gains tax payable by the individual for the relevant tax year, minus

<sup>(</sup>b) the total amount of income tax and capital gains tax that would be payable by the individual for the relevant tax year apart from subsection (2)."

If there had been a chapter-wide definition the repetition would have been unnecessary.

(b) the individual's income for that year were such that such a nomination could have been made (if that is not the case).

I refer to section 809H(4) as the "£30k deficit charge". The £30k deficit charge is a tax on deemed income (deemed nominated income) and not on any actual income of the taxpayer (if indeed the taxpayer has other income). Section 809H(6) makes this clear (if necessary):

Nothing in subsection (4) affects what is regarded, for the purposes of section 809I or 809J, as nominated under section 809C.

I use the term "**remittance basis claim charge**" to mean the two distinct (albeit related) charges:

- (1) the charge on nominated income/gains under s.809H(2)
- (2) the deficit charge under s.809H(4)

It might be more accurate to refer to remittance basis claim *charges* (in the plural). However for many purposes it does not matter that there may be two charges rather than one, (especially since in practice the second will not often arise) and it is convenient to have one label for them both.

#### 8.12.5 Administration

FAQ: the £30,000 charge provides:

# How will the £30,000 charge be collected?

The collection of the £30,000 charge will be administered through the SA tax return system. So any individual wishing to claim the remittance basis once they have been in the UK for more than seven out of the previous ten years will need to file an SA tax return and pay the £30,000 charge.

# Will the £30,000 be collected through PAYE?

No. The collection of the £30,000 charge will be administered through the SA tax return system. So any individual wishing to claim the remittance basis once they have been in the UK for more than seven out of the previous ten years will need to file an SA tax return and pay the £30,000 charge.

Of course the claim charge could not be collected through PAYE. For one thing, the charge might be a charge to CGT and even if it is income

tax it need not be a charge on employment income. Also the claim on which the charge depends will be made in the tax return some time after PAYE is due.

EN FB 2008 provides:

17. As the RBC consists of income tax or CGT paid on the arising basis, the normal rules for payment dates, including payments on account, and for Gift Aid apply.

#### 8 12.6 Claim made in error

Section 809B does not apply unless the individual meets the conditions or s.809B(1)(a) and (b) in the year. So:

- (1) A person not sure about his residence may wish to make a claim for the avoidance of doubt and argue the residence position at leisure; if he loses on the residence point the remittance basis claim charge is not due.
- (2) A person not sure about his domicile may (if ordinarily UK resident) wish to make a claim and argue the domicile point at leisure; if he loses on domicile the remittance basis claim charge is not due.

On the other hand the claim is effective if the individual in fact has less than £2k unremitted income and gains, and so would qualify for the de minimis remittance basis.

# 8.12.7 Basic tax planning

Basic tax planning for spouses will be to arrange that income and gains only accrue to one of them, so that only one has to pay the remittance basis claim charge.

Basic planning for individuals who do not wish to pay the remittance basis claim charge every year is to time disposals and accruals so that more significant foreign income and gains accrue before the 8th year of residence, and only once every few years subsequently (so a claim is only needed once every few years.)

# 8.12.8 Remittance basis claim charge: credit against foreign tax

#### EN FB 2008 provides:

17. As the RBC consists of income tax or CGT paid on the arising basis, ... the tax should be recognised as tax (on income or capital gains, as the case may be) for the purposes of our double taxation agreements.

The proposal in the Draft Clauses published January 2008 was for a simple charge of a fixed amount. This would not have qualified as a credit against foreign tax because it was not a tax on income or gains. HMRC presumably agreed, as the provisions were then recast in order that:

- (1) The provisions took the form (as far as possible) of a charge on income or gains but
- (2) the provisions had the effect (so far as possible) of a fixed charge.

It will be interesting to see if this sleight of hand satisfies the IRS<sup>20</sup> and other foreign tax authorities. The question is of course one for foreign law, not UK law.

Article 24(4) of the UK/US DTT provides:

Subject to the provisions of the law of the UK regarding the allowance as a credit against UK tax of tax payable in a territory outside the UK (which shall not affect the general principle hereof)—

(a) United States tax payable under the laws of the United States and in accordance with this Convention, whether directly or by deduction, on profits, income or chargeable gains from sources within the United States (excluding, in the case of a dividend, United States tax in respect of the profits out of which the dividend is paid) shall be allowed as a credit against any UK tax computed by reference to the same profits, income or chargeable gains by reference to which the United States tax is computed;

<sup>20</sup> For HMRC's opening shot in this debate see BN 107 accessible www.hmrc.gov.uk/budget2008/bn107.pdf. It is expected that the United States Treasury and IRS will in due course publish guidance.

It is suggested that the *nominated income/gains charge* can in principle be set against foreign tax since it is an income tax or CGT. However the remittance basis deficit charge is not a charge on actual income, and cannot be set against foreign tax. HMRC agree. EN Amendments to the Remittance Basis charge provides:

The individual claiming the remittance basis might decide to nominate only £50,000 of bank interest under section [809C(2)] and pay £20,000 of the £30,000 under section [809H(2)] (assuming higher rate tax is due on all the £50,000). Section [809H(4)] would then apply with the effect that further income of £25,000 is treated as nominated to bring a further £10,000 of income tax into charge. However if the individual intended claiming credit for all or part of the £30,000 under a DTA then DTA relief will only be due on the income or gains actually nominated under section [809C(2)] -£50,000 of income and £20,000 of income tax in this example. The income tax paid on income treated as nominated under section [809H(4)] = £25,000 of income and £10,000 of income tax in this example, will not qualify for relief under DTAs as it is not tax on specific nominated income.

It follows that a careful choice of what income or gains to nominate is important, because that can make up to £30k difference to the foreign tax liability.

8.12.9 DTT relief as defence to the remittance basis claim charge

FAQ: the £30,000 charge states:

# Will the £30,000 charge apply to individuals who are regarded as resident in both the UK and another country with which the UK has a double taxation agreement (DTA)?

- [1] all years of actual residence in the UK will count towards the seven out of ten test, even if for some or all of those years the taxpayer was treated as 'treaty resident' in another country for the purposes of a DTA tie-breaker.
- [2] where a taxpayer is a dual resident (in the UK and another country) and has 'treaty residence' in the other jurisdiction, they will need to consider carefully whether a claim for the remittance basis of taxation actually makes financial sense compared to being taxed on the arising basis.
- [3] But where a taxpayer has already been UK resident for seven out of

the previous nine years and in that year opts to claim the remittance basis, they will be liable to the £30,000 Remittance Basis Minimum Charge (RBMC), irrespective of 'treaty residence', if their unremitted foreign income and gains is £2,000 or more.

Point [1] is clearly right. Point [3] assumes that DTR is not available against the remittance basis claim charge.

It is considered that DTT relief is in principle available against the nominated income/gains charge, but not against the remittance basis deficit charge. The effect of claiming DTT relief against nominated income or gains is to reduce the remittance basis claim charge on the nominated income or gains, but to increase the deficit charge by the same amount.

This certainly defeats the spirit of any DTT. It may also breach the DTT itself. But the intention of Parliament is clear, and the doctrine of parliamentary sovereignty allows Parliament to breach DTTs. See *Padmore v IRC (no. 2)*. How our treaty partners will react to this will be interesting to see.

# 8.13 Charge on remitted RFI

Section 809F(1) ITA provides:

This section applies if section 809B, 809D or 809E applies to an individual for a tax year.

That is, the section applies to all seven classes of remittance basis taxpayers. Section 809F(3) ITA provides:

The individual's relevant foreign income for that year is charged in accordance with section 832 of ITTOIA 2005.

So we turn to s.832 ITTOIA which provides:

- (1) This section applies to an individual's relevant foreign income for a tax year ("the relevant foreign income") if section 809B, 809D or 809E of ITA 2007 (remittance basis) applies to the individual for that year.
- (2) For any tax year in which—
  - (a) the individual is UK resident, and

(b) any of the relevant foreign income is remitted to the UK, income tax is charged on the full amount of the relevant foreign income so remitted in that year.

At first glance it may seem that IT is charged on remitted RFI and not on unremitted RFI. It is not that simple. The scheme of the rewritten legislation is that for every category of income there is:

- (1) a charging provision; and
- (2) a provision specifying the amount of income on which tax is charged.

For instance, in relation to dividends from non resident companies, s.402 ITTOIA provides:

#### 402 Charge to tax on dividends from non-UK resident companies

(1) Income tax is charged on dividends of a non-UK resident company.

...

# 403 Income charged

- (1) Tax is charged under this Chapter on the full amount of the dividends arising in the tax year.
- (2) Subsection (1) is subject to ... Part 8 (foreign income: special rules).

The (subtle) point is that the charge on dividends is under s.402 and 687 ITTOIA. Section 403 ITTOIA does not impose a charge. It merely quantifies the amount on which income tax is charged. Likewise s.832 ITTOIA does not impose a charge, it merely quantifies the amount on which income tax is charged.<sup>21</sup> The distinction occasionally matters, e.g. references to "income chargeable to income tax" in principle include unremitted income taxable on the remittance basis.<sup>22</sup>

Hence the legislation states that tax is charged "in accordance with s.832" not *under* s.832. See e.g. ss 13, 14, 16 ITA.

<sup>22</sup> The distinction also explains why foreign dividend income taxable under remittance basis in 2005/06 and 2006/07 was taxable at the dividend upper rate and not at the higher rate (though this is now of historic interest only); see the 6th edition of this work para 28.4.3.

#### 8.14 Charge on remitted gains

#### Section 809E ITA provides:

- (1) This section applies if section 809B or 809D applies to an individual for a tax year...
- (4) If the individual is not domiciled in the UK in that year, the individual's foreign chargeable gains for that year are charged in accordance with section 12 of TCGA 1992.

# So we turn to s.12 TCGA which provides:

- (1) This section applies to foreign chargeable gains accruing to an individual in a tax year ("the foreign chargeable gains") if—
  - (a) section 809B, 809D or 809E of ITA 2007 (remittance basis) applies to the individual for that year, and
  - (b) the individual is not domiciled in the UK in that year.
- (2) Chargeable gains are treated as accruing to the individual in any tax year in which any of the foreign chargeable gains are remitted to the UK.
- (3) The amount of chargeable gains treated as accruing is equal to the full amount of the foreign chargeable gains so remitted in that year. ...

While non-ordinary residence is sufficient to qualify for the RFI remittance basis, foreign domicile is needed for CGT.

# 8.15 Remittance in year after income/gains arise

# Suppose:

- (1) Income or gains accrue to T (a remittance basis taxpayer) on or after 2008/9 and
- (2) The sum is remitted in a subsequent year (in which T is still resident).

The income or gains are taxable in the year of remittance. There is no time limit so income or gains may be taxed many decades after they accrue.

# 8.15.1 Transitional rule for pre-2008 income and gains

#### Suppose:

- (1) RFI accrues to T before 2008/9 and
- (2) The RFI is remitted in 2008/9 or later (when T is still resident).

In the absence of a transitional rule, the income would not be taxable under s.832 ITTOIA because the condition in s.832(1) would not be met. Sections 809B, 809D or 809E did not apply before 2008. Paragraph 83 Sch 7 FA 2008 fills that gap:

- (1) This paragraph applies to an individual's relevant foreign income for the tax year 2007-08 or any earlier tax year ("the relevant tax year") if—
  - (a) the individual made a claim under section 831 of ITTOIA 2005 for the relevant tax year, or
  - (b) section 65(5) of ICTA (or any earlier superseded enactment corresponding to that provision) applied in relation to the individual for the relevant tax year.
- (2) Section 832 of ITTOIA 2005 (as amended by this Part of this Schedule) applies in relation to the relevant foreign income as if section 809B of ITA 2007 (claim for remittance basis to apply) applied to the individual for the relevant tax year.

Thus pre-2008 RFI is taxed under s.832(2) if remitted from 2008/9 (as one would expect).

The same applies to gains. In the absence of a transitional rule, pre-2008 gains from 2008/09 would not be taxable because the condition in s.12(1)(a) TCGA would not be met. Paragraph 84 Sch 7 FA 2008 fills that gap:

- (1) This paragraph applies if section 12 of TCGA 1992 (or any corresponding superseded enactment) applied in relation to a gain accruing to an individual in the tax year 2007-08 or any earlier tax year ("the relevant tax year").
- (2) Section 12 of TCGA 1992 (as amended by this Part of this Schedule)

applies in relation to that gain as if section 809B of ITA 2007 (claim for remittance basis to apply) applied to the individual for the relevant tax year.

# 8.15.2 Income arising before 2005/6 remitted before 2007/8: ITTOIA transitional rules

# Paragraph 150 Sch 2 ITTOIA provided:

A claim may be made under section 831 (claim for relevant foreign income to be charged on the remittance basis) for relevant foreign income to be charged in accordance with section 832 for the tax year 2005–06 or any later tax year, despite that income having arisen in a tax year before the tax year 2005–06; and sections 832 to 834 apply accordingly.

# ITTOIA EN Vol 3 para 347 explains:

This paragraph ensures that Chapter 2 of Part 8 of this Act is not restricted in its operation to income that arose after the tax year 2004–05 (whenever the earlier income is remitted).

Paragraph 150 was not aptly worded, but what it meant was this: if a s.831 claim is made in 2005/6, 2006/7 or 2007/8, pre-ITTOIA income (which was not taxed on receipt because a claim was made under s.65 ICTA) is taxed under s.832 ITTOIA if remitted in that year.

# 8.15.3 Income arising before 2005/6 remitted from 2008/9

# FD Draft Clauses EN 2008 provided:

121. Paragraph 47 deletes paragraphs 150 and 151 of Schedule 2 (transitional provisions), which set out transitional arrangements for the application of the remittance basis to certain relevant foreign income arising before the tax year 2005-06. These are now considered obsolete in light of the amendments in this Schedule.<sup>23</sup>

<sup>23</sup> The equivalent passage in EN FB 2008 para 380 is less informative.

#### 8.16 Remittance after acquisition of UK domicile

Suppose:

- (1) RFI/gains accrue to T (a remittance basis taxpayer).
- (2) T acquires a UK domicile and for that reason ceases to be a remittance basis taxpayer. T remains UK resident.
- (3) T subsequently remits the sum.

This is taxable under the ITA remittance basis.

# 8.16.1 Transitional rules for pre-2008 RFI/gains

The rule for the pre-2008 RFI remittance basis was that there was no IT charge on a remittance after acquisition of a UK domicile. It is considered that the same applied for the pre-2008 CGT remittance basis, though HMRC did not accept that.

Suppose:

- (1) RFI/gains accrued to T before 2008/9
- (2) T became UK domiciled before 2008/9
- (3) The income/gains are remitted from 2008/9.

T is taxable on the remitted income under s.832(2) ITTOIA. The tax charge is retrospective in that pre-20008 RFI/gains outside the scope of tax has now fallen within the scope of tax.

What is the position if an individual acquires a UK domicile before 6/4/2008 and remitted the income or gains before then? It is suggested that there is no charge because of the cap on the amount remitted; see 9.20.5 (Cap on amount remitted).

# 8.17 Remittance in year when taxed on arising basis

Suppose:

- (1) RFI accrues to T from 2008/9 in a year in which T is a remittance basis taxpayer.
- (2) T subsequently remits the income in a year in which he is not a remittance basis taxpayer (because F's foreign income and gains exceed the de minimis limit and T does not claim the remittance basis).

T is taxable on the remitted income under s.832(2) ITA.

# 8.17.1 Transitional rules for pre-2008 RFI

The rule for the pre-2008 RFI remittance basis was that there was no charge on a remittance in a year in which no claim was made for the RFI remittance basis. HMRC accepted that (at least for years when ITTOIA applied). The new rule applies to pre-2008 RFI remitted from 2008/9. The tax charge is retrospective in that pre-20008 RFI/gains outside the scope of tax has now fallen within the scope of tax.

If RFI was remitted before 2008/9, it is considered that there is no charge because of the cap on the amount remitted; see 9.20.5 (Cap on amount remitted).

# 8.18 Sum arising when resident, remitted when non-resident

Suppose:

- (1) Income or gains accrue to T (a remittance basis taxpayer).
- (2) T remits the sum to the UK in a year when non-resident.

RFI is not taxable in the year of remittance, because the conditions in s.832(2)(a) ITTOIA are not met. Gains are not taxable in the year of remittance because although the conditions of s.12 TCGA are satisfied (remitted gains are treated as accruing when remitted) the individual (being non-resident) is not subject to tax on chargeable gains.

The temporary non-residence rules need to be considered.

#### 8.19 Remittance after death

Suppose:

- (1) RFI or gains accrue to T (a remittance basis taxpayer).
- (2) T dies, and the sum is received in the UK after the death.

If the RFI is received in the tax year after death, no tax charge arises because the condition in s.832(2) ITTOIA is not met. If gains are received in the tax year after death, no tax charge arises because (it is considered) s.12(2) TCGA assumes that the individual is alive in the year of remittance.

The same applies if there is a remittance in the year of death because the sum cannot be received in the UK by T (who is dead) or by a relevant person (there are no relevant persons in relation to a dead person) so it cannot be remitted (within the definition of that term.).

A different rule applies for employment income.

#### 8.20 Remittance after source has ceased

Section 832(3) ITTOIA provides:

Subsection (2) applies whether or not the source of the income exists when the income is remitted.

#### 8.20.1 Transitional rules for pre-2008 RFI

The rule for the pre-2008 RFI remittance basis was that there was no charge on a remittance from a source in a year after the source has ceased. Suppose:

- (1) RFI accrued to T before 2008/9.
- (2) The source of the RFI ceased before 2008/9.
- (3) The RFI is remitted from 2008/9.

T is taxable on the remitted income under s.832(2) ITTOIA. The tax charge is retrospective in that pre-2008 income outside the scope of tax has now fallen within the scope of tax. It does not matter when the income arose or the source ceased: income arising in the 1950s could now come into charge, though all records relating to it would have been long discarded.

What if the source ceased and T remitted the income before 2008/9? It is considered that there is no charge because of the cap on the amount remitted; see 9.20.5 (Cap on amount remitted).

STEP rightly comment:

It appears that any source ceased funds, whenever the source ceased will be caught by the new rules. The effect of this is to retrospectively change the nature of these funds and this is unfair. If this is to be the case then taxpayers who have used this technique may have placed the funds in capital accounts which will, as a consequence of the changes to the rules, now be classified as mixed accounts. Not only do the mixed account rules fail to take into account the change in nature of these funds which were capital on 5 April 2008 and income on 6 April 2008, but there does not seem to be any clear way to separate out these funds now as the mixed account rules only apply to remittances to the UK. Whilst STEP does not object to the change in these rules for the future, we do feel that it is unfair to impose additional tax and reporting burdens on taxpayers who used a technique in the past which HMRC recognised and accepted when they used it.

# 8.21 Sum arising when non-resident, remitted when resident

# Suppose:

- (1) A non-resident individual receives RFI or gains. The income or gains are not of course taxed as they arise.
- (2) The individual becomes UK resident, and subsequently remits that sum when taxable under the remittance basis.

RFI remitted is not taxed on remittance as the condition in s.832(1) ITTOIA is not met. Gains remitted are not taxed on remittance because the condition in s.12(1) TCGA is not met.

FAQ Remittances (April 2008) correctly states:

Where a non-domiciled individual not resident in the UK, has purchased assets abroad out of income that has not been taxed in the UK, then moves to the UK and becomes resident, will the

#### importation of those assets in the first year be taxed as a remittance?

No. As the untaxed income arose while the individual was not UK resident, there is no charge unless the proposed new section 832A ITA 2007 applies (temporary foreign residence).

#### 8.22 Income from Ireland

#### 8.22.1 *Income from 2008/9*

The ITA remittance basis treats Irish source income in the same way as any other foreign source income. The rule of the pre-2008 RFI and employment income remittance bases (under which Irish source income was taxed on an arising basis) has been repealed.

# 8.22.2 *Income before 2008/9*

According to statute, the remittance basis did not apply to relevant foreign income arising in the Republic of Ireland": see s.831(5) ITTOIA. The discrimination against Ireland was inconsistent with EU law.<sup>24</sup> It is suggested that those with pre-2008 Irish source income should only agree to pay tax on a remittance basis. Where tax has been paid on an arising basis which would not have been paid on a remittance basis, a repayment claim should be made as soon as possible.<sup>25</sup>

Paragraph 83 Sch 7 FA 2008 provides:

- (1) This paragraph applies to an individual's relevant foreign income for the tax year 2007-08 or any earlier tax year ("the relevant tax year") if—
  - (a) the individual made a claim under section 831 of ITTOIA 2005 for the relevant tax year, or
  - (b) section 65(5) of ICTA (or any earlier superseded enactment corresponding to that provision) applied in relation to the individual for the relevant tax year. ...
- (3) But nothing in section 832 of ITTOIA 2005 applies in relation to any of the relevant foreign income that arose in the Republic of Ireland.

The point was discussed in some detail in the 6<sup>th</sup> edition of this book.

<sup>25</sup> For the limitation period see s.106 FA 2007.

#### EN FB 2008 provides:

399. Sub-paragraph(3) provides that the new section 832 does not apply to relevant foreign income that arose in the Republic of Ireland. This ensures that no double charge can arise in relation to those tax years during which it was not possible to claim the remittance basis for such income. (This might be relevant for example where income arose in one of those years and was charged on an arising basis but was not remitted to the UK until on or after 6th April 2008.)

#### 8.23 Delayed remittances

# EN FB 2008 provides:

341... Sections 835 [ITTOIA] (relief for delayed remittances), 836 (relief for delayed remittances: backdated pensions) and 837 (claims for relief on delayed remittances) are considered obsolete, and the opportunity is being taken to repeal them.

This removal of obsolete clutter from the tax code is to be welcomed.

#### 8.24 Remittance basis for trustees

# 8.24.1 Income accruing before 2006/07

Under the pre-2008 RFI remittance basis, a "person" who satisfies the relevant conditions could claim the remittance basis. The term "person" generally denotes individuals, trustees and companies. Companies were, however, taken out of the remittance basis by s.12 ICTA.<sup>26</sup> The remittance basis therefore applied to trustees as well as to individuals. Until 2006/07 a trustee qualified for the remittance basis (regardless of the beneficiaries or form of trust) if:

<sup>26 &</sup>quot;... corporation tax shall be assessed and charged for any accounting period of a company on the full amount of the profits arising in the period (whether or not received in or transmitted to the UK) ..."

Companies could formerly qualify for the remittance basis: see 8.4 (History of the remittance basis). This is why some of the old remittance basis cases concern companies.

- (1) the trustee was an individual domiciled outside the UK; or
- (2) the trustee was a company incorporated outside the UK.<sup>27</sup>

The TAA provisions may, of course, apply to the trust income if it accrues to foreign domiciled trustees. If one trustee is UK resident and domiciled, and others are UK resident and not domiciled, the trustees as a body did not qualify for the remittance basis; Dawson v IRC 62 TC 301.

# 8.24.2 *Income accruing in 2006/07*

# Section 474(1) ITA provides:

For the purposes of the Income Tax Acts (except where the context otherwise requires), the trustees of a settlement are together treated as if they were a single person (distinct from the persons who are the trustees of the settlement from time to time).

Section 475 ITA goes on to ascribe to trustees a residence but not a domicile.<sup>28</sup> One possible solution is to look to the actual domicile of the trustees in their private capacities. But the trustee is deemed to be "distinct" from the persons who are actually the trustees so it is suggested that this is not the right approach. It is tentatively suggested, by analogy to company domicile, that the domicile should be taken to be the proper law of the trust. Another possibility is to say that trustees are not domiciled anywhere, but then all trustees qualify for the remittance basis, which would be absurd. The usual rule is that everyone has a domicile, and that rule should be applied here.

<sup>27</sup> Or (a rare case) if the trustee is resident but not ordinarily resident in the UK. The domicile of a company is its place of incorporation. Section 12 ICTA does not apply to a company in its capacity as trustee: s.6 ICTA. The application of the remittance basis to trust income of a UK resident foreign domiciled trustee is recognised in s.720(6)(b) ICTA, Dawson v IRC 62 TC 301 at

<sup>320</sup> and the Trusts Consultative Document (1991) para 10.24. See 4.5 (Trust residence for income tax and CGT). One is looking at the domicile 28 of the trustees and not the domicile of the "trust". Thus it does not matter that a trust does not have a domicile in the normal sense. (The Civil Jurisdiction and Judgments Act 1982 attributes a "domicile" to a trust, but the concept of domicile in that Act "has little in common, save in name, with the traditional concept": Dicey and Morris, Conflict of Laws, 13th ed., 2000 para 6-002).

# 8.24.3 Income accruing before 2008/9 remitted after 2008/9

Since s.832 ITTOIA now only applies to individuals, income accruing before 2008/9 which is remitted after 5/4/2007 escapes tax. This is something of a windfall for trustees who qualified for the pre-2008 RFI remittance basis.

# 8.25 Forward tax agreements

Details of this arrangement were made public in an article by Malcolm Gunn in *Taxation*, 17 May 2001, under the revealing name "subscription rate method of taxation". The taxpayers involved were very wealthy UK resident non-domiciled individuals.

HMRC required full disclosure of the taxpayer's worldwide assets. The taxpayer then offered to settle the tax liability on foreign sources for a fixed sum. A starting position was that one worked out the taxpayer's UK living expenses; deducted from that the amount of UK income; the balance then represented funds which would be required annually from overseas, on which tax was expected. The forward tax agreement related to foreign income and gains. UK source income remained taxable in the normal way. Malcolm Gunn explained:

One may be able to negotiate the annual fixed payment downwards on the starting point figure. ... So in the final analysis, it is down to negotiating a deal which both the taxpayer and the Revenue feel they can live happily with.<sup>29</sup>

In the first edition of this book I said:

It is likely that publication will stop the practice completely. Those who believe that tax should be governed by law will add: Quite right too.

Since then the courts have tried to stop these agreements by holding them

<sup>29</sup> Transition from taxation by agreement to taxation by law raises additional problems discussed in Malcolm Gunn's article.

to be *ultra vires*. 30 Where such agreements have been made in the past, a taxpayer may have a defence to an assessment if he can show he has suffered prejudice. It is an interesting question how these agreements will deal with the remittance basis claim charge.

<sup>30</sup> Fayed v Advocate General 77 TC 273. Fayed style bargaining is however the basis of taxation of wealthy foreigners in many countries, including, I understand, Switzerland, France and Austria. Even in the UK after Fayed the temptation is ever present to move from the inconvenience of taxation by law to the convenient (but ultimately corrupt) method of taxation by negotiation.

#### CHAPTER NINE

# THE MEANING OF REMITTANCE

# 9.1 Meaning of remittance – Introduction

Remittance is defined in ss.809K to 809Z7 ITA. After a (somewhat unnecessary) overview in accordance with the principles of Plain English Drafting, s.809L(1) ITA provides:

An individual's income is, or chargeable gains are, "remitted to the UK" if—

- (a) conditions A and B are met,
- (b) condition C is met, or
- (c) condition D is met.

1 Section 809K ITA provides:

- (1) Sections 809L to 809Z6 apply for the purposes of—
- (a) this Chapter,
- (b) sections 22 and 26 of ITEPA 2003 (relevant foreign earnings charged on remittance basis),
- (c) section 41A of that Act (specific employment income from securities etc charged on remittance basis),
- (d) section 832 of ITTOIA 2005 (relevant foreign income charged on remittance basis), and
- (e) section 12 of TCGA 1992 (foreign chargeable gains charged on remittance basis).
- (2) Those sections—
- (a) explain what is meant by income or chargeable gains being "remitted to the UK" (sections 809L to 809O),
- (b) provide for the calculation of the amount remitted (section 809P),
- (c) contain rules for attributing transfers from mixed funds to particular kinds of income and capital (sections 809Q to 809S),
- (d) contain further provision in relation to certain foreign chargeable gains (section 809T and 809U), and
- (e) treat income or chargeable gains as not remitted to the UK in certain cases (see sections 809V to 809Z6).

I refer below to "**remittance conditions A to D**" to avoid confusion with the myriad other conditions in the ITA.

It is considered that s.809L(1) is a comprehensive and not an inclusive definition of remittance, because of the complexity and breadth of the remittance conditions. That is, a sum is remitted if and only if one of these three sets of conditions are satisfied. In practice remittance conditions A and B are the most important.

# 9.1.1 Why is the remittance basis difficult?

The difficulty is inherent in the concept of a remittance basis. Although it is an exaggeration to say that "money has no earmark" it is often very difficult to trace or earmark money.<sup>2</sup> The fungibility between foreign income/gains and all other assets make it hard to determine whether any assets received in the UK should be regarded as the foreign income/gains. But this is what the remittance basis requires to be done.

Before 2008 the matter was largely left to the Courts to sort out. It cannot be said that the Courts were entirely successful.<sup>3</sup> In 2008 Parliament recast the rules in statutory form. It cannot be said that this is any more successful. The uncertainties are greater than before, the complexity and record keeping vastly increased, and even more than before, careful planning is needed to avoid unfairness.

# 9.2 Relevant person

Before discussing the remittance conditions, it is necessary to consider the term "relevant person". All four remittance conditions use the term. "Relevant person" is defined in s.809M ITA. Section 809M(1) ITA provides:

This section applies for the purpose of sections 809L to 809O.

<sup>2</sup> Lipkin Gorman v Karpnale [1989] 1 WLR 1340 at 1382 (CA). The law of tracing illustrates this in another context.

Thus Viscount Simonds referred to remittances as "this difficult branch of the law": Thomson v Moyse 39 TC at 328. Likewise Finlay J in Kneen v Martin 19 TC at 140: "This subject is always troubling".

In fact the definition applies throughout the remittance provisions.<sup>4</sup>

A relevant person strictly means the individual to whom income/gains accrue, as well as certain persons connected to him. But in the discussion below I generally refer to the individual himself as "the individual" and use the term "relevant person" to mean the others within the statutory definition.

Strictly one should not use the term "relevant person" in the abstract. A relevant person can only exist in relation to an individual. But where the context is clear it is permissible simply to refer to a relevant person.

Section 809M ITA sets out eight categories of relevant person. These can be split into three groups: immediate family, family companies and family trusts.

# 9.2.1 *Immediate family*

The first four categories of relevant person are immediate family. Section 809M(2) provides:

A "relevant person" is—

- the individual. (a)
- (b) the individual's husband or wife,
- (c) the individual's civil partner,
- a child or grandchild of a person falling within any of paragraphs (d) (a) to (c), if the child or grandchild has not reached the age of 18.

Paragraph (d) – applying to minor children and minor grandchildren and not to others – is a novel development in tax. The intention is perhaps to catch grandparents paying the school fees of their UK resident grandchildren – at least if the school is in the UK. The policy is inconsistent with other anti-avoidance provisions, but that is the patchwork nature of UK tax.

When must the relevant person test be satisfied? Suppose:

(1) Year 1: T uses RFI to pay for a gift of an asset to S (not a relevant person). S uses the asset in the UK. There is no charge on the occasion of the gift.

The term "relevant person" is also used in s.809Z2 where the drafter has to say expressly that the s.809M definition applies, and in transitional provisions.

(2) Year 2: S becomes a spouse or cohabitee, and so becomes a relevant person, and S continues to use the asset.

It is tentatively suggested that the relevant person test must be satisfied in year 1 and there is no charge in year 2 when S becomes a relevant person.

# 9.2.2Persons living together

# Section 809M(3) ITA provides:

For that purpose—

- (a) a man and woman living together as husband and wife are treated as if they were husband and wife;
- (b) two people of the same sex living together as if they were civil partners of each other are treated as if they were civil partners of each other;

This provision treats cohabitees as married persons and so relevant persons. This is a new development in tax, though it will probably become standard in future anti-avoidance provisions.

The ACG – WFTC/DPTC Applicant Compliance Guide has some guidance:

# 9010. Definition of LTHAW [Living Together as Husband and Wife] [January 2008]

Since the inception of the Welfare State in 1945 the question of whether a man and woman live together as husband and wife has proven to be a difficult and sensitive subject. Since 1977 the DSS have had a common approach to this situation regardless of the type of benefit being claimed. The Inland Revenue (HMRC from April 2005) has adopted that same approach for WFTC.

The principal (*sic*) behind this is that an unmarried couple should not be treated any more or less favourably than a married couple.

The law says there are certain consequences for entitlement to tax credits where an applicant is part of an "unmarried couple". "Unmarried couple" is defined as "a man and a woman who are not married to each other but are living together as husband and wife..." ...

Living together as husband and wife has its normal meaning in everyday language but the courts and administrative practice have developed a number of criteria to help apply that meaning to situations that may occur. When all of these criteria have been examined, the question as a whole still needs to be answered; do this man and woman live together as husband and wife.

These criteria are:-

- Live in the same household.
- Stability of relationship

- Financial support
- Sexual relationship
- Dependent children
- Public acknowledgement.

In both post and pre-award cases no single point can decide the question of living together as husband and wife. It is essential to have as much information as possible on all of the points to consider them as a whole. ...

#### 9011. Live in the Same Household [January 2008]

(This text has been withheld because of exemptions in the Freedom of Information Act 2000) ...

#### 9012. Stability of Relationship [January 2008]

(This text has been withheld because of exemptions in the Freedom of Information Act 2000) ...

#### 9013. Financial Support [January 2008]

(This text has been withheld because of exemptions in the Freedom of Information Act 2000) ...

#### 9014. Sexual Relationship [July 2004]

This is obviously the most difficult area of LTAHAW to deal with. Whilst the question of whether or not a sexual relationship exists is important when attempting to establish the nature of a couple's relationship as a whole it should not be considered in isolation.

The Benefits Agency experience shows that it is quite common for people to claim a lack of a sexual relationship to prove they are not LTAHAW. It is however impossible to prove the sexual nature of a relationship.

The italicised passage was in the Manual in January 2008. Now the published version (somewhat implausibly) claims exemption under the FOIA 2000. I think it is a safe bet that the same words survive in the unpublished guidance. It may be deleted because of embarrassment rather than any ground in the FOIA. For although the censored passage rightly states that a sexual relationship is important, in the following sections officials are instructed never to ask questions about it.

#### 9016. Public Acknowledgement [January 2008]

(This text has been withheld because of exemptions in the Freedom of Information Act 2000)

#### 4017 Sensitivities [January 2002]

The question of whether or not a couple is LTAHAW is very difficult to establish and enquiries into this aspect of an application should be handled with care. Asking the applicant questions about the nature of their relationship with another person may often provoke a defensive or aggressive response particularly when the applicant realises that their entitlement to WFTC may be affected.

Important points to remember are:-

• Ensure your personal safety at all times

- Record fully all questions asked and the responses given
- Remain neutral, polite and courteous
- Give the person time to answer questions
- Be firm if necessary to obtain answers
- Never ask questions about the sexual nature of a relationship
- Avoid using the term partner when questioning applicant.
- Ensure applicant's right to confidentiality
- Do not undertake surveillance, except as permitted by memo SCS33/2001 see ACG03009

#### 9020. Investigation Approach [January 2008]

(This text has been withheld because of exemptions in the Freedom of Information Act 2000)

#### 9021. Information to ask for [January 2008]

(This text has been withheld because of exemptions in the Freedom of Information Act 2000)

#### 9022. Explanations Offered by Applicants [January 2002]

There are a number of explanations which may be offered by the applicant for not declaring the presence of a partner, e.g..

- He/she is not here all the time (works away)
- Thought he/she could stay 3 nights a week without it affecting entitlement
- He/she lives at another address
- He/she gives me no money
- He/she is not the father/mother of my children
- He/she is a lodger/just a friend
- We do not have sex

You should consider these explanations in relation to the 6 criteria, at 9010 and the facts should be pursued.

- If suspected partner lives at another address is this address real or a postal address. Perhaps a friend has provided a convenient address. If the suspected partner does have a genuine address it is impossible to prove living together. Check the address against the voters list, in the TPI Data Mart, the Departmental Central Index and the SA record.
- The "3 night rule" does not exist and the other criteria need to be considered in order to establish the true picture.
- Whilst the suspected partner may not contribute to the household finances this point in isolation is irrelevant.
- The parentage of the children is not relevant and the other criteria should be examined
- If it is claimed that the suspected partner is a lodger then they should pay rent. Establish the details of the amount of rent paid, the frequency and any documentary evidence.
- The sexual relationship (or lack of sexual relationship) of a couple does not, on its own, establish whether or not the couple are LTAHAW.

# The Independent Taxation Manual provides:

#### 605. Living together as husband and wife

There is a similar rule for various Social Security benefits. Court decisions in these cases show that no one fact necessarily decides whether a man and a woman live together as husband and wife. But the Social Security rule is used for some benefits where no children are involved. This is important because in Additional Personal allowances cases there will be children. In such cases Social Security precedents show that a couple almost certainly live together as husband and wife if they are both the parents of children who reside with them.

Where only one partner is the parent of the children the couple live together as husband and wife if they and the children generally behave like a family.

Sometimes you need to take other factors into account. Further guidance is set out below.

#### 606. Membership of same household

A couple are unlikely to live together as husband and wife unless they live in the same household. But absences caused by work, visits to relatives and the like do not mean they are not living together as husband and wife.

607-609.

#### 610. Stability of relationship

A couple are not living together as husband and wife if they have a very brief or occasional relationship.

When a couple first live together it may be clear at the start that they are living as husband and wife. For example, when the woman takes the man's name and bears his child. But in other cases it may take more time before such a close relationship develops.

#### 611. Life time bond is not essential

We are looking for the same kind of stable relationship as is normally found in a marriage. One of the main features of a marriage is that the couple bind themselves to each other for life. An unmarried couple may not make such a formal commitment, but they can still live together as husband and wife. They do not have to intend to stay together permanently. It is enough if they intend to stay together for the foreseeable future.

#### 612. Start of relationship

It can be hard to decide when a couple begin to live together as husband and wife. The Additional Personal allowance rule applies if the couple live together for part of a year – even one day – as long as they do so as husband and wife. But do not spend time on marginal cases. Normally you accept what the couple tell you.

#### 613. End of relationship

It can also be difficult to decide when a relationship ends and you should generally accept what the couple tell you. But if the couple have lived together as husband and wife in the past it is usually easier to show that the relationship continues. Woolf J said this in a 1982 decision

'Once one has established the relationship to exist then it is much easier to show that it continues, and it may well be that although many of the features of living together between husband and wife have ceased, perhaps because of advancing years or other reasons, the paragraph will still continue to apply. This would be the position even though a Court would have come to

a different conclusion as to whether the paragraph applied, if at the outset all that existed was that state of affairs.'

(Crake v Supplementary Benefits Commission [1982] 1 All ER p. 502h)

#### 614. Financial support

In a marriage we normally find that one partner supports the other, or there is a sharing of household expenses. Where an unmarried couple also do this they are more likely to be living together as husband and wife.

But the absence of these features does not prove the couple are not living together as husband and wife. After all, a married couple can keep their financial affairs quite separate.

#### 615. Sexual relationship

The couple's sexual relationship is of little help in deciding whether they live together as husband and wife. There are two reasons for this.

First, there may be no sexual relations in a marriage; for example, where elderly persons marry for mutual comfort and support. Second, sexual relations occur outside marriage and outside any intention to live together as husband and wife. So their presence or absence proves little.

Do not ask any questions about the sexual relationship of a couple or about the sleeping arrangements in the household.

Take note of any information the taxpayer volunteers but bear in mind that it is unlikely to be conclusive for the reasons given above.

#### 616. How other people see relationship

A couple can live together as husband and wife even if they keep their own surnames. But it is a strong pointer to a husband and wife relationship if they call themselves 'Mr and Mrs X'.

# 9.3 Relevant persons – family companies

Under s.809M(2) ITA the next two categories of relevant person are:

- (e) a close<sup>5</sup> company in which a person falling within any other paragraph of this subsection is a participator,
- (f) a company in which a person falling within any other paragraph of this subsection is a participator, and which would be a close company if it were resident in the UK,

This is intended to catch family companies but it is very widely drawn. Companies may also be caught as bodies connected to trusts: see below.

<sup>5</sup> Section 809M(3)(c) provides the standard definition:

<sup>&</sup>quot;close company" has the same meaning as in the Corporation Tax Acts (see sections 414 and 415 of ICTA).

## 9.4 Relevant person – trusts

Under s.809M(2) ITA the next category of relevant person is:

(g) the trustees of a settlement of which a person falling within any other paragraph of this subsection is a beneficiary.

This is intended to catch family trusts but it is so widely drawn it covers many if not most trusts in existence.<sup>6</sup>

I refer to a trust within s.809M(2)(g) as an "RP trust".

Section 809M(3)(d) ITA provides:

"settlement" and "settlor" have the same meaning as in Chapter 2 of Part 9.

This brings in the standard IT/CGT definition of settlement and settlor. At first glance this is otiose since these definitions apply except so far as the contrary intention otherwise requires; but it does no harm.

Section 809M(3)(e) ITA defines beneficiary:

"beneficiary", in relation to a settlement, means any person who receives, or may receive, any benefit under or by virtue of the settlement:

Thus every trust with an unrestricted power to add beneficiaries (which is a standard form) is a RP trust. But if the power to add is only exercisable with the consent of an individual the position is different.

Suppose:

- (1) T gives RFI to his adult son ("S").
- (2) S uses the income to create a trust.

EN Clause 23 Schedule 7 Remittance Basis Amendments 482 to 493 states:

<sup>&</sup>quot;A trustee of a settlement will only be treated as a "relevant person" if the individual or close family members can benefit from the settlement."

This is of course wrong because of the rules relating to close companies.

The reference to settlor is otiose as the word is not used in the definition of relevant person.

The trust is a RP trust (in relation to T) if the beneficiaries include (*inter alia*) minor children of S. It is considered that the trust can include grandchildren of T, so long as they cannot benefit under the terms of the trust until they have reached the age of 18.

#### 9.5 Body connected with trust

Under s.809M(2)(h) ITA the last category of relevant person is:

(h) a body connected with such a settlement.

"Connected with" is very widely defined. Section 809M(3)(g) ITA provides:

a body is "connected with" a settlement if the body falls within section 993(3)(c), (d), (e) or (f) as regards the settlement.

In order to follow this one needs to set out the relevant parts of s.993(3) ITA:

A person, in the capacity as trustee of a settlement, is connected with ...

- (c) any close company whose participators include the trustees of the settlement,
- (d) any non-UK resident company which, if it were UK resident, would be a close company whose participators include the trustees of the settlement,
- (e) any body corporate controlled (within the meaning of section 995) by a company within paragraph (c) or (d),

This is extremely wide. An individual would not usually know whether or not a company is a relevant person in relation to him. Section 993(3) ITA continues:

A person, in the capacity as trustee of a settlement, is connected with  $\dots$ 

(f) if the settlement is the principal settlement in relation to one or more sub-fund settlements, a person in the capacity as trustee of such a sub-fund settlement.

The reference to s.993(3)(f) makes no sense I expect the drafter really only intended to refer to s.993(3)(c), (d), (e) and the reference to (f)

slipped in by mistake. But since sub-fund settlements are dead-letter tax law (never found in practice)) the point does not matter.

Lastly, s.809M(3)(f) ITA provides:

"trustee" has the same meaning as in section 993 (see, in particular, section 994(3)).

So we need to turn to s.994(3) ITA:

For the purposes of section 993 "trustee", in the case of a settlement in relation to which there would be no trustees apart from this subsection, means any person—

- (a) in whom the property comprised in the settlement is for the time being vested, or
- in whom the management of that property is for the time (b) being vested.

Section 466(4) does not apply for the purposes of this subsection.

Section 809M(3)(f) (incorporating s.994(3)) is misconceived. Section 994(3) makes sense in the context of s.993 ITA where settlement means settlement-arrangement (which need not have trustees.) It does not make sense in the context of s.809M ITA where settlement means classic settlement, which must have trustees. But no significant harm arises from this mistake.

# 9.6 Relevant persons – duties

Suppose:

- (1) an individual gives income or gains to a relevant person; and
- (2) the relevant person remits sums to the UK.

The individual in principle becomes liable to a tax charge. The residence of the relevant person does not matter.

However, a relevant person is under no duty to inform the individual that he has remitted sums to the UK. The relevant person is under no duty to inform HMRC, as any tax liability on the remittance is that of the individual, not of the relevant person. But the rules in theory require the relevant person to keep records for the lifetime of the individual.

Of course in practice these rules will not (and indeed could not) be observed very strictly.

The individual has no indemnity against the relevant person. A relevant person who bears a grudge against an individual (e.g. a separated spouse) may be able to cause him to incur a significant tax charge out of spite, by deliberately remitting income or gains he has received from the individual. He may alternatively blackmail the individual by threatening to remit unless paid not to do so.

What about a non-relevant person, such as an ex-spouse, or an estranged adult child? There is no charge if they remit income or gains they have received from the individual. What if they transfer the income to a trust under which the individual is a beneficiary? The trustees are a relevant person. It is suggested that this does not constitute a taxable remittance because the sums in the hands of the trust are not derived property. But if the divorced spouse of T uses the income received from T for the benefit of a minor child or grandchild of T, that will be a remittance. Divorce settlements will need to make provision for this.

## 9.7 Relevant person transitional rules for pre-2008/09 income and gains

Paragraph 86(4) Sch 7 FA 2008 provides:

Subject to sub-paragraphs (2) and (3), in relation to an individual's income and chargeable gains for the tax year 2007-08 or any earlier tax year, section 809L has effect as if the references to a relevant person were to the individual.

This rule restricts the scope of remittance conditions A and B. However in important respects the same rule increases the scope of remittance conditions C and D.<sup>8</sup>

#### 9.8 Remittance condition A

Remittance conditions A and B go together: condition A requires a UK connection, and condition B requires a link to the foreign income or gains.

<sup>8</sup> See 9.17.6 (Transitional rules: pre-2008 income/gains) and 9.19.4 (Transitional rules: pre-2008 income/gains).

Both conditions need to be satisfied to have a remittance under s.809L(1)(a).

Section 809L(2) ITA provides:

#### Condition A is that—

- (a) money or other property is brought to, or received or used in, the UK by or for the benefit of a relevant person, or
- (b) a service is provided in the UK to or for the benefit of a relevant person.

There are eight ways to satisfy remittance condition A:

## (1) Property is:

- (a) brought to the UK by a relevant person
- (b) brought to the UK for the benefit of a relevant person
- (c) received in the UK by a relevant person
- (d) received in the UK for the benefit of a relevant person
- (e) used in the UK by a relevant person
- (f) used in the UK for the benefit of a relevant person

# (2) A service is:

- (a) provided in the UK to a relevant person
- (b) provided in the UK for the benefit of a relevant person

I refer to property within (1) as "UK property" and a service within (2) as a "UK service".

At first glance the wording of remittance condition A is loosely derived from the pre-2008 ss.33(2) ITEPA and 12(2) TCGA, but the connection is very tenuous. Section 33(2) ITEPA provided:

If general earnings are—

- (a) paid, used, or enjoyed in the UK, or
- transmitted or brought to the UK in any manner or form, they are to be treated as remitted to the UK at the time when they are so paid, used or enjoyed or dealt with as mentioned in paragraph (b).

The wording was perhaps intended to extend the concept of "remittance" beyond that which applied for the pre-2008 RFI remittance basis. Though it is just as likely that the drafter only had in mind a plain English paraphrase of the antique language

In the current provision, the terminology brought/received/used has replaced paid/used/enjoyed/transmitted/brought, but that is just a simplification without change of meaning.

The former words "in any manner or form" have been omitted, but they are unnecessary as the concept of "derived property" in remittance condition B does the same work.

The words "for the benefit of" are new.

The reference to a relevant person is new.

The wording is so different that pre-2008 authorities on the remittance basis need careful review to see if they are still applicable under the ITA remittance basis, though some are still useful.

# 9.8.1 Property

Sections 809L to 809V refer on some occasions to "money or other property" and on other occasions simply to "property." It is clear that the word "property" alone is intended to include money, that is, it is equivalent to "money or other property". I follow this usage here. 10

## 9.8.2*Property brought to the UK*

The first two ways to satisfy remittance condition A are:

- (a) Property is brought to the UK by a relevant person
- (b) Property is brought to the UK for the benefit of a relevant person

Paragraph (b) might apply if N holds property as nominee for T, and N brings the property to the UK.

# 9.8.3 *Property received in the UK*

The next two ways to satisfy remittance condition A are:

of the former s.65 ICTA 1988. There is no authority discussing these words. (The question was raised but left open in Harmel v Wright 49 TC 149.) The question will not now be decided.

<sup>10</sup> Confusingly the word "property" is used in a different sense in s.809X to s.809Z5 ITA. See 9.26 (Remittance of nominated income).

- (c) Property is received in the UK by a relevant person
- (d) Property is received in the UK for the benefit of a relevant person

Paragraph (d) might apply if N holds property as nominee for T, and N receives the property in the UK.

## 9.8.4*Property used in the UK*

The next way to satisfy remittance condition A is:

(e) Property is used in the UK by a relevant person

This requires one to ask where property is used. It is suggested that "used" means enjoyed in specie, and property is used where it is situate. E.g. a picture or other chattel is used where it is situate. So if a sum is applied in the purchase of chattels which are brought to the UK and used by the individual, or any relevant person, remittance condition A is satisfied.

Suppose:

- (1) T gave pre-2008 RFI to his spouse and the spouse uses the money to buy a house jointly with T; or
- (2) T gives RFI to his brother (not a relevant person) and the brother uses the money to buy a property jointly with T.

Suppose the co-owners occupy the property jointly. It is considered T does not "use" the co-owner's half share, so there is no remittance of the RFI

Suppose T gives RFI to his adult son S, and S uses the money to purchase a UK residence which is occupied by S, not by T. Condition A is not satisfied because although S uses property in the UK, S is not a relevant person. Suppose S has a minor child, GS, who also lives in the property. It is suggested that the property is not "used" by GS, who is merely a licensee of S. Any "use" by GS is incidental to the primary use by S, and should be ignored.

It is different if S leaves the property and GS becomes the occupier (but since GS is by then likely to be 18, he ceases to be a relevant person).

If money is spent, it is "used" in the normal sense of the word. However

it is not clear where the money is used, so it is not clear how one decides whether it is used in the UK. It is suggested that the spending of money is within the receipt/debt categories, and so (say) paying a debt may be a remittance under the debt rules but it is not a remittance on the grounds that the money is used in the UK.

## 9.8.5 UK asset not used in specie

What is the position if T uses a sum (outside the UK) to pay the purchase price of UK situate property which is not enjoyed *in specie*? For example, if it used to purchase UK situate shares or land let as an investment?

Assume that the sum itself is not received in the UK (because payment for the asset is made to the vendor outside the UK).

At first sight, remittance condition A is satisfied on the grounds that

- (1) income is "brought to" the UK or
- (2) property (the shares or land) is "received in" the UK

It is arguable that condition A is only satisfied if the relevant individual actually uses the assets, and merely acquiring UK situate assets is not enough.<sup>11</sup> The EI Manual suggests that HMRC adopted this view for the pre-2008 employment income remittance basis,<sup>12</sup> and the language has not materially changed on this point.

HMRC may not agree. EN FB 2008 provides:

79. In some cases, a remittance basis taxpayer will make an accrued income profit on a transfer of securities, but will not receive consideration equal to the market value of the securities. ... In such cases the securities themselves are treated as deriving from the accrued income profits. A charge will arise on the taxpayer when he, or some other "relevant person", either brings the securities to the UK (if they are held in bearer form) or remits money or property deriving from the

If this were wrong then words "used in" in s. 809I(2) ITA would be otiose since chattels used in the UK must be received in or brought to the UK.

<sup>12</sup> EI Manual para 40302 provides:

<sup>&</sup>quot;If an employee receives earnings abroad which are used to purchase assets such as a car or a painting and the employee then brings the assets into the UK the earnings used to purchase the assets are regarded as remitted to the UK."

securities.

In practice this issue may not often arise as UK situate investments are unattractive: the income is subject to IT, gains subject to CGT, and IHT may also be a concern.

## 9.8.6 Property used in the UK for the benefit of a relevant person

The next way to satisfy remittance condition A is:

(f) Property is used in the UK for the benefit of a relevant person

Funds can be said to be applied for the benefit of a person and it is suggested that "used for the benefit of a relevant person" has the same meaning.

The EI Manual provides at para 40302:

#### Paid in the UK

- [1] Earnings are remitted to the UK if they are paid to the employee in cash in this country or if the employee's bank account here is credited with them. Employees may arrange to have earnings paid into offshore bank accounts to avoid this rule.
- [2] Money that is transmitted from the employer's bank in the UK to the employee's offshore bank is not treated as remitted here. It has been in the banking system all of the time; the employee did not have access to it.

The comment was considering the pre-2008 employment income remittance basis, but it is still correct under the ITA remittance basis (though the statement at [2] that the money has "been in the banking system" is layman's language.)<sup>13</sup>

Foley v Hill (1848) 2 HLC 28 at p.36 explains the relationship of banker/customer (and borrower/lender generally):

<sup>&</sup>quot;Money, when paid into a bank, ceases altogether to be the money of the principal ...; it is then the money of the banker, who is bound to return an equivalent by paying a similar sum to that deposited with him when he is asked for it. The money paid into the banker's custody is money known by the principal to be placed there for the purpose of being under the control of the banker; it is then the banker's money; he is known to deal with it as his own;

# 9.8.7 Situs of property for purpose of remittance condition A

There are no statutory situs rules for income tax, so the rules of private international law apply. Thus money received in a UK branch of a foreign bank is remitted, but money received in a foreign branch of a UK bank is not remitted.<sup>14</sup> Money is remitted if received in:

- (1) a UK account in the name of the taxpayer, and held by him beneficially; or
- (2) a UK account held in the name of a third party who holds on trust for the taxpayer.

CGT has statutory situs rules. But it is considered that the effect of s.12(5) TCGA is to incorporate the ITA rules so the CGT situs rules do not apply. If that were wrong, there would be a remittance under the CGT remittance basis whenever a UK resident foreign domiciliary:

- (1) places sterling in a foreign bank account, as the account is regarded as UK situate for CGT;<sup>15</sup> or
- (2) sells and leaves the purchase price outstanding, since the right to the purchase price is a UK situate debt.

he makes what profit of it he can, which profit he retains to himself, paying back only the principal, ... or the principal and a small rate of interest ... The money placed in the custody of a banker is, to all intents and purposes, the money of the banker to do with it as he pleases; he is guilty of no breach of trust in employing it; he is not answerable to the principal if he puts it into jeopardy, if he engages in a hazardous speculation; he is not bound to keep it or deal with it as the property of his principal, but he is of course answerable for the amount, because he has contracted, having received that money, to repay to the principal, when demanded, a sum equivalent to that paid into his hands."

This is the classic exposition: see *Re Spectrum Plus* [2004] Ch 337 at [88]. However, "The difference between *commodatum* and *mutuum* – the loan to be returned and the loan to be repaid – was hardly seen. It is hardly seen today by the vulgar. 'My money at the bank', is a phrase in common use." (Maitland, *The Forms of Action at Common Law*, lecture V, 1909).

<sup>14</sup> See 55.15 (Bank account).

<sup>15</sup> See 56.10 (Bank account).

This is confirmed by s.809W(5) ITA which applies the CGT situs rules only for the purposes of s.809W(3) ITA.

## 9.8.8 Non-UK company with UK asset – secondhand companies

Suppose T acquires a non-UK company which holds a UK asset. If the UK asset is not enjoyed in specie by T or a relevant person, then Condition A is not satisfied. If the UK asset is (say) a house, which is occupied by T, then remittance condition A is satisfied. However, remittance condition B is not satisfied.

## 9.8.9 Service provided in the UK

The next way to satisfy remittance condition A is:

## (e) a service is provided in the UK to a relevant person

The rule that a payment for services in the UK constitutes a remittance reverses the pre-2008 remittance basis rule. The new rule requires one to identify the place where services are provided. While in some cases this is practical to identify, in other cases there is no obvious answer.

Where are investment advisory services provided? Is it where the advisor is? Or where the client is?

The courts will have to invent some rules, which in some cases must be somewhat arbitrary. Alternatively, it will have to conclude that some services are not provided anywhere (in which case there cannot be a remittance).

Basic planning is to use services outside the UK wherever possible, e.g. foreign investment advice, foreign accountancy services, foreign travel agencies, and foreign schools.

VAT has complex and somewhat arbitrary rules in s.7 VATA 1994 which determine where a service provided for VAT purposes, but there is no possible basis to incorporate those rules wholesale into the ITA remittance basis.

The VAT element on consideration for services is not itself a liability of the customer: it is just part of the consideration. <sup>16</sup> So payment of VAT on

See Glenrothes Development Corpn v IRC [1994] STC 74.

consideration for services is no different from payment of any other part of the consideration.

The last way to satisfy remittance condition A is:

(f) a service is provided in the UK for the benefit of a relevant person

Do the words "for the benefit of" add anything? Is there a case where a service is provided for the benefit of a person but not to that person? Perhaps an example is where a parent P contracts with a school to educate his child C. The services are perhaps provided to P (who pays for them) but for the benefit of C.

#### 9.9 Remittance condition B

Section 809L(3) ITA provides:

Condition B is that—

- (a) the property, service or consideration for the service, is (wholly or in part) the income or chargeable gains,
- (b) the property, service or consideration—
  - (i) derives (wholly or in part, and directly or indirectly) from the income or chargeable gains, and
  - (ii) in the case of property or consideration, is property of or consideration given by a relevant person ... <sup>17</sup>

There are nine ways to satisfy remittance condition B. The first six are:

- (1) The property (in my terminology, the UK property)
  - (a) is (wholly or in part) the income or gains,
  - (b) is derived property and is property of a relevant person.
- (2) The consideration for the service (in my terminology, the UK service)
  - (a) is (wholly or in part) the income or gains, or
  - (b) is derived property and is property of a relevant person.
- (3) The service:

<sup>17</sup> Section 809L(3) continues with paragraphs (c) and (d) which relate to debt remittances, considered separately below.

- (a) is the income or gains or
- (b) derives from the income/gains. 18

## 9.9.1 Property and consideration for service

It is impossible to refer constantly to "the UK property and the consideration for the UK service" so I refer below to "the UK property" and leave the reference to "consideration for a UK service" to be read in, as the same points apply to both.

Remittance condition B is not satisfied unless the UK property either:

- (1) is the foreign income or gains; or
- (2) is derived from the foreign income or gains.

but in such a case, remittance condition C or D may apply.

If the UK property is the foreign income of gains, it does not have to meet the requirement that it is property of a relevant person. That is probably because if T transfers his income/gains to R, the funds cease to be the income/gains (instead in the hands of R the funds are derived property).

For the purposes of remittance condition B it does not matter whether the UK property either is the foreign income/gains or is derived from the income/gains. But this does matter for the purposes of s.809P ITA (amount of income remitted).

# 9.9.2 Service derives from income/gains

Next condition B is met if:

The service

- (a) is the income or gain; or
- derives from the income or gains.

I am unable to make sense of this. How can a service be (or derive from)

<sup>18</sup> The remaining three ways relate to the debt remittance rules, which are considered separately below.

income or gains? I think the references to "service" here are misconceived. Perhaps the drafter is considering services which constitute earnings or benefits in kind, or a disposal of an asset in consideration of services. In that case only para (b) is misconceived.

## 9.10 Property is the income or the gains

The question of whether the UK property is the income is straightforward if the income is pure income, such as dividends, interest or income distributions from trusts.

The question is less clear if the income consists of trading or rental income, since in this case the "income" is merely the result of a trading or property computation. The gross receipts of the trade or gross rents are not the income.

Suppose an individual borrows to purchase land and pays interest out of the rent. The income of the individual is the net profit (rent less interest), it is not the gross rent. So the payment of the interest out of the rent is not a remittance of the rental income. The income is the profit if any which is left after payment of the interest.

The question of whether the property is the gains is similarly problematic. Inspectors Manual para 1567 published 9/95 provided:

whilst the income content of any fund is a separate and distinguishable part of that fund, a capital gain is merely part of the whole proceeds of a disposal transaction that has no separate identifiable existence within those proceeds.

The manual was correct to say that a capital gain has no separate identifiable existence. Speaking strictly, a gain does not exist even as "part of the whole proceeds". It is not a separate or separable item of property existing at all. A gain is merely the result of a computation. The proceeds of a disposal may be said to represent the gain, but they do not constitute the gain, just as gross trading receipts do not constitute the profits of a trade. On this analysis the proceeds of a disposal are not even derived from a gain, though the quantum of a gain depends on the quantum of the proceeds. But whatever the true jurisprudential status of a gain, I think the drafter has assumed that the proceeds of disposal should be divided into (1) gain and (2) non-gain (base cost and other exemptions) so the proceeds do include the gain.

# 9.11 Derived property

Remittance condition B (and C and D) refer to property which derives (wholly or in part, and directly or indirectly) from the income or gains. I refer to this as "derived property".

The words "directly or indirectly" show that the drafter did not want the word "derives" to be construed very narrowly.

## 9.11.1 *History*

Under the pre-2008 RFI remittance basis, tax was charged on sums received in the UK "in respect of" the foreign income. Under the ITA remittance basis, the sum must be "derived from" the income or gains.

Is there any difference? It is impossible to say, since "in respect of" and "derived from" are both vague and context-dependent expressions but "derived from" is probably narrower.

Perhaps the change was made to give effect to the statement in the Inspectors Manual para 1564 published 9/95:

Income is received in the UK if funds provided in the UK are derived from income arising overseas.

#### 9.11.2 Investment and re-investment

Suppose T uses RFI to purchase assets. The purchased assets are derived from the RFI. If the purchased assets are sold and the proceeds reinvested is new assets, those new assets are derived from the RFI. The tracing process can continue for the lifetime of the individual.

# 9.11.3 T gives funds to R

Suppose T gives his income to R. The funds in the hands of R are not the income, but they are derived from the income.

# 9.11.4 T purchases asset for full consideration from R

# Suppose:

(1) T purchases an asset ("the purchased asset") from a relevant person

("R") for full consideration.

## (2) T uses unremitted income to pay the purchase price.

It is considered that after the sale the purchase price in the hands of R is not the income and is not derived from the income. So if R remits the proceeds of sale, there is no remittance.

#### 9.11.5 *T lends to R*

Suppose T receives RFI and lends it to a relevant person ("R"). Are the funds in R's hands derived from the RFI? It is suggested that if the loan is on market terms, the answer is, no. For the funds are derived from R's promise to repay the loan. If the loan is interest-free, the position is the same since the promise to repay is full consideration.<sup>19</sup> If the loan is on beneficial terms (e.g. a term loan at a low rate of interest) then R's funds are derived partly from the RFI and partly from the promise to repay.

## 9.11.6 T subscribes for shares in R Ltd

Suppose T uses RFI to subscribe for shares in a company which is a relevant person ("R Ltd"). It is considered that the proceeds of the share subscription in R Ltd are derived from the income.

# 9.11.7 T purchases shares in R Ltd (secondhand companies)

Suppose T uses RFI to purchase the shares in R Ltd (a relevant person). R Ltd already owns assets. The assets of R Ltd are not derived property: they do not derive from the RFI.

# 9.11.8 Purchase of interest in partnership

Suppose T uses RFI to purchase an interest in a partnership which owns UK property. It is considered that the partnership interest is derived from

<sup>19</sup> Contrast 51.6 ("Provide").

the RFI but the partnership assets are not. The partnership is not transparent for general law purposes.<sup>20</sup>

# 9.11.9 Receipt of cheque in UK

Suppose T receives a cheque in the UK which if cashed would be foreign income. If the cheque is not transferable<sup>21</sup> the cheque is not derived property.<sup>22</sup> If the cheque is not sent abroad, but cashed here, there is still no remittance provided that the credit is made to an account abroad, not to a UK account.

# 9.11.10 Borrowing on security of foreign income/gains

Suppose T borrows on the security of his foreign income. Is the sum borrowed derived from the income? There are difficulties with either answer. It is tentatively suggested that the borrowed money is derived from the income if and only if T could not have borrowed without giving that specific security. But the question is academic since the debt remittance rules discussed below will apply.

Suppose:

- (1) T holds an asset outside the UK worth £3m and representing £3m foreign income.
- (2) T borrows £1m on the security of the asset and receives the £1m in the UK.

If the £1m is derived from the asset, the £3m is regarded as remitted. The tax would normally exceed the sum remitted.

In West v Trennery 76 TC 713, trustees held shares and borrowed money on the security of the shares. The borrowing was equal to the value of the

See 55.27 (Situs of partnership share).

Cheques drawn on UK banks have generally been non-transferable since the 21 Cheques Act 1992.

<sup>22</sup> This continues the old law. The Inspectors Manual provided:

<sup>&</sup>quot;A cheque representing income assessable under Schedule D, Case IV or V, which is received in the UK by or on behalf of the taxpayer but is sent abroad and credited to the taxpayer's overseas bank account is not a 'sum received in the UK'."

shares. The money was transferred to a second settlement. One question was whether the borrowed money was derived property for the purposes of s.77 TCGA. Section 77(8) TCGA at that time provided (somewhat tersely):<sup>23</sup>

In this section 'derived property', in relation to any property, means

- [a] income from that property or
- [b] any other property directly or indirectly representing
  - [i] proceeds of, or
  - [ii] [of]<sup>24</sup> income from,

that property

[c] or income therefrom.

So the question was whether the borrowed money was property directly or indirectly representing the shares. Lord Millett said:

16. The final question is whether the Revenue are correct in contending that the moneys comprised in the trust funds of the second settlement during the relevant year and the income therefrom which was payable to the settlor constituted derived property within the meaning of s 77(8) in relation to the Einkorn shares. There can be only one answer to this: of course they do. The moneys comprised in the trust fund of the second settlement directly represented the proceeds of a mortgage of the Einkorn shares ... If the trustees of the second settlement had invested the moneys in stocks and shares, these would have indirectly represented those proceeds. It will be observed that I have equated the proceeds of a mortgage of property with the proceeds of the property itself. But the subsection does not refer to "the proceeds of a sale of that property", but to "the proceeds of that property"; and this covers any proceeds, whether sale or mortgage or otherwise howsoever, by which value is extracted from one property and transferred to another.<sup>25</sup>

It is suggested that this case is on examination of no relevance, since the statutory words are so different.

"In my opinion the £770,000 [borrowed money] started off as derived property ..."

<sup>23</sup> In 2006 the definition was amended with retrospective effect, only to be repealed in 2008

<sup>24</sup> The word "of" appears to be a grammatical error, but it does not matter.

<sup>25</sup> Likewise Lord Walker said:

#### 9.11.11 Payment of debt

#### Suppose:

- (1) T borrows and receives the borrowed money.
- (2) T uses RFI to repay the debt.

The borrowed money is not derived from the RFI. It is not derived from the RFI at the time of the borrowing. It cannot become derived from the RFI later when the debt is repaid. (The position would be different if the two steps formed part of a scheme and were carried out in very quick concession.) The debt remittance rules would need to be considered.

## 9.11.12 Income from income/gains

## Suppose:

- (1) T receives £1m ("original income").
- (2) T invests the original income and receives £50k ("new income").

It is clear that the new income is not derived from the old income. Otherwise if T remits the £50k he will pay tax on the £1m.

#### 9.12 Condition B debt remittance rules

I turn to the second part of remittance condition B. Section 809L(3) ITA provides:

Condition B is that ...

- (c) the income or chargeable gains are used outside the UK (directly or indirectly) in respect of a relevant debt, or
- (d) anything deriving (wholly or in part, and directly or indirectly) from the income or chargeable gains is used as mentioned in paragraph (c).

I refer to these rules as the "debt remittance rules."

The following conditions must be satisfied in order to have a debt remittance under condition B:

- (1) A relevant debt (broadly, relating to UK property).
- (2) Foreign income/gains used in respect of the debt.
- (3) The income/gains are used outside the UK; however if the income/gains are used in the UK, there will normally be a remittance under the usual remittance rules.

There is of course no remittance if a relevant debt is paid out of a sum which does not constitute foreign income or gains or derived property; there is no remittance if foreign income or gains are used to satisfy a debt which is not a relevant debt.

These debt remittance rules replace the pre-2008 deemed remittance rules of the former ss.833, 834 ITTOIA. The current debt remittance rules are wider than the pre-2008 deemed remittance rules in several ways:

- (1) The ITA rules apply to a taxpayer who is not ordinarily resident in the UK.
- (2) The ITA rules apply to interest on a loan made outside the UK (which was not caught by the old rules).
- (3) The ITA rules are not restricted to a debt for money lent.
- (4) It is not necessary to satisfy the debt.

#### 9.13 Relevant debt

Remittance conditions B, C and D all use the term relevant debt. Section 809L(7) ITA provides the definition. There are six categories of relevant debt:

In this section "relevant debt" means a debt that relates (wholly or in part, and directly or indirectly) to—

- (a) property falling within subsection (2)(a) [UK property]
- (b) a service falling within subsection (2)(b) [UK service]

- (c) qualifying property dealt with as mentioned in subsection (4)(a),
- (d) a service falling within subsection (4)(b),
- (e) qualifying property dealt with as mentioned in subsection (5)(a), or
- (f) a service falling within subsection (5)(b).

To understand this one must read back in the words in the six crossreferences. (a) and (b) relate to remittance condition B, (c) and (d) relate to remittance condition C, (e) and (f) relate to remittance condition D. When one reads in the words it is clear that para (f) is otiose: it only repeats para (d).

In para (e) "Qualifying property dealt with as mentioned in s.809L(5)(a)", the word "qualifying" is meaningless. The expression "qualifying property" is defined for remittance condition C but not for condition D.

# 9.14 Debt "relating" to property

"Relates" requires some nexus between the debt and the property; exactly what that nexus is has been left to the Courts to sort out.

The words "directly or indirectly" do not add any clarity; indeed I am not sure that it is altogether coherent to speak in the abstract of direct and indirect relationships, for "relates" requires a relationship and an indirectly relationship is a type of relationship. But the word "indirectly" shows that the drafter did not want the word "relates" to be construed very narrowly.

Suppose T borrows and receives money. The debt relates to the money. If the money borrowed is received in the UK the debt relates to UK property. The residence of the creditor is not relevant. A loan from a UK bank is not a relevant debt if the funds borrowed are received outside the UK.

If the money borrowed is initially received outside the UK the debt does not initially relate to UK property, but if that money is later brought to the UK, the debt at that time becomes a debt relating to UK property. HMRC agree. FAQ Remittances (April 2008) states:

Will the payment by a non-domiciled individual, out of foreign untaxed income, to an offshore bank to fund the interest due on a loan be treated as a taxable remittance where the capital borrowed has been brought into the UK?

Yes, under new section [809L(3)(c)] the payment of the interest will be treated as a taxable remittance.

Suppose money borrowed is received in the UK and later taken outside the UK. It is suggested that the debt still relates to property received in the UK so it continues to be a relevant debt.

Under a typical loan facility, T will borrow but he may not receive money: he may draw down the borrowing to pay for an asset, the money being paid directly to the vendor. In that case the debt relates to the asset which T has purchased. If the asset is UK situate, the debt relates to a UK asset and is a relevant debt.

Suppose:

- (1) T borrows to purchase an asset ("asset 1").
- (2) T later sells asset 1 and uses the proceeds of sale to purchase another asset ("asset 2").

The debt relates to asset 1. It is considered that the debt does not necessarily relate to asset 2. The word "relates" requires more than just a historic tracing exercise. It is suggested that the debt relates to the UK asset if and only if steps (1) and (2) form part of an arrangement.

Suppose T borrows and receives the funds abroad but secures the debt on UK property. It is considered that one has to say that the debt does not relate to the UK property. Otherwise there would be a remittance when the debt is repaid, which is absurd.

Suppose:

- (1) T borrows.
- (2) The borrowed funds (or proceeds representing them) are mixed with other funds.
- (3) Some of the mixed funds are used to acquire a UK asset.

The statutory mixed funds rule does not apply and some commonsense tracing rules must be devised. But unless steps (1) to (3) form part of an arrangement, the debt does not relate to a UK asset.

## 9.14.1 Arrangements involving second person

The position becomes more complex if a second individual is involved. Suppose:

- (1) T borrows money and lends that money to R (an individual who is a relevant person, eg a cohabitee).
- (2) R uses the money to acquire a UK asset.

Does T's debt relate to the UK asset? It is suggested that the debt relates to the UK asset if steps (1) and (2) form an arrangement. If there is no connection of that kind between T's debt and the UK asset, the debt does not relate to the asset.

If T borrows and lends to a trust of which he is the settlor, it is suggested that the same approach applies, but the two steps do form an arrangement because the trust is merely carrying out the intention of the settlor.

Suppose:

- (1) T borrows and lends to A.
- (2) A lends the proceeds of the borrowing to B.
- (3) B uses the money to acquire a UK asset.

If this is part of a single arrangement, T's debt relates to the UK asset and so if B is a relevant person, T's debt is a relevant debt. Then if B invests in UK property there is a remittance. If this is not part of a single arrangement, T's debt does not in principle relate to the UK asset.

# 9.14.2 Secondhand company

Suppose T borrows and buys all the shares of a company which owns a UK asset. The debt relates to the shares. At first sight it may seem likely that the debt also relates to the UK asset. But note that if T uses foreign income to purchase the shares, the income is not remitted. That being the case, it would be anomalous if there were a remittance if T borrows to purchase the shares and then uses foreign income to pay the debt. So the debt should not be regarded as a relevant debt: the debt does not relate to the assets of the company. One does not lightly pierce the corporate veil.

## 9.14.3 Secondhand partnership

Suppose T borrows and buys an interest in a partnership which owns a UK asset. It is suggested that the debt does not relate to the UK asset.<sup>26</sup>

#### 9.14.4 Interest on debt

Section 809L(8) ITA defines "relates" to include interest on a debt:

For that purpose, the reference to a debt that relates to property or a service includes a debt for interest on money lent, where the lending relates to the property or service.

This only applies to a debt for interest *on money lent*. If T contracts to purchase an asset, the purchase price payable by installments with interest, the interest is not interest on money lent; so by implication the debt for the interest is not a relevant debt. Otherwise s.809L(8) is otiose.

Of course a charge only arises if an individual uses foreign income or gains to pay the interest. If interest allowable in computing rental income is paid out of rent, there is no remittance.<sup>27</sup>

# 9.14.5 Debt imposed by law

Debts may be imposed by law. Fines and court orders on divorces are not relevant debts (they do not relate to UK property) and the debt remittance rules do not apply. There might, however, be a remittance under ordinary principles when the debt is paid.

A tax liability relating to foreign income or gains is not a relevant debt, but it might be argued that a tax liability relating to UK income or gains, or remitted RFI and foreign gains, does relate to UK property.

<sup>26</sup> See 9.11.8 (Purchase of interest in partnership).

<sup>27</sup> See 9.10 (Property is the income or the gains).

## 9.14.6 Borrowing by relevant person (not the individual)

#### Suppose:

- (1) a relevant person (not the individual) borrows and
- (2) the individual uses foreign income or gains to pay the debt or interest.

This is in principle caught. That applies even to pre-2008 debts. There is transitional relief if pre-2008 income/gains are used to repay the debt (wherever made).<sup>28</sup> However, transitional relief for pre-2008 debts<sup>29</sup> does not apply in this case.

# 9.14.7 Borrowing to repay debt

## Suppose:

- (1) T borrows ("the first debt") and receives fund A.
- (2) T borrows again ("the second debt") and uses the money borrowed on the second debt to repay the first debt. Thus T retains fund A.

It is considered that the second debt relates indirectly to fund A if the two steps form a single arrangement, but not otherwise.

# 9.15 "Use in respect of" a relevant debt

Condition B is only satisfied if income/gains are used in respect of the relevant debt.

Use "in respect of" a debt requires some nexus between the use and the debt; exactly what that nexus is has been left to the Courts to sort out. The words "directly or indirectly" do not add any clarity. Indeed I am not sure that it is altogether coherent to speak in the abstract of use directly or indirectly in respect of a debt, for use indirectly in respect of a debt is use

See 9.7 (Relevant person transitional rules for pre-2008/09 income and gains).

<sup>29</sup> See 9.44 (Transitional rules for pre-2008 loans).

in respect of a debt. But the word "indirectly" shows that the drafter did not want the words "in respect of" to be construed very narrowly.

If foreign income/gains are used to pay a debt, this is a remittance under the debt remittance rules: money used to pay a debt is used in respect of a relevant debt.

If foreign income/gains are used to pay interest on a debt, I would have thought it clear that the sum is used in respect of the debt, but the point is made expressly. Section 809L(9) ITA provides:

The cases in which income or chargeable gains are used in respect of a debt include cases where income or chargeable gains are used to pay interest on the debt.

If:

- (1) foreign income/gains are charged as security for a debt and
- (2) the loan is only made because of that charge

it is suggested that this is use in respect of a relevant debt. This gives a continuity with the pre-2008 law, see s.834 ITTOIA.

# Example 1

T has over a period of time accumulated £100,000 unremitted foreign income in an offshore bank account.

T subsequently borrows £100,000 by overdrawing another account at the same bank and remits this to the UK.

It is considered that Condition B is not satisfied because T has not "used" the foreign income.

## Example 2

As Example 1 but T expressly agrees that the bank should have a right of set-off.

It is considered that T has still not "used" the foreign income, unless the bank only lends because T has agreed the right of set-off.

## Example 3

As Example 1, but T agrees not to withdraw the accumulated foreign income while the debt is outstanding.

This amounts to a lien and condition B is now satisfied if the loan would not have been made without the lien.

#### Example 4

Theorems £100,000 and deposits foreign income of £100,000 as security. As time passes, (say) £50,000 new income accrues on the deposit.

Condition B is not satisfied in relation to this £50,000 new income as it has not been "used".

Suppose the charge was made before 2008, and a further debt was drawn down by a fresh borrowing after 2008. It is suggested that the funds were "used" before 2008 and were not "used" again subsequently.

## 9.16 Debt becoming or ceasing to be a relevant debt

A debt may be a relevant debt at one time and not at another time. Condition B is (in short) that income is used in respect of a relevant debt. It is considered that the debt must be a relevant debt at the time the income is used.

Suppose:

- (1) Year 1: T borrows and receives the borrowed sum offshore.
- (2) Year 1: T uses RFI to pay the interest (use in respect of the debt).

In year 1 condition B is clearly not satisfied as the RFI is not used in relation to a relevant debt.

(3) Year 2: T remits the sum to the UK.

In year 2 the debt then becomes a relevant debt, but it is considered that the RFI does not become remitted at that time. But if further RFI is used to pay more interest in year 2, that RFI satisfies condition B.

#### 9.17 Remittance condition C

#### Section 809L(4) ITA provides:

Condition C is that qualifying property of a gift recipient—

- (a) is brought to, or received or used in, the UK, and is enjoyed by a relevant person,
- (b) is consideration for a service that is enjoyed in the UK by a relevant person, or
- (c) is used outside the UK (directly or indirectly) in respect of a relevant debt.

The requirements in (a), (b) and (c) are more or less the same as remittance condition A. The wording is not identical (why?) but I cannot perceive any very material differences.

The key terms here are gift recipient and qualifying property. Section 809N ITA provides the definitions and other supplementary provisions for condition C. Section 809N(1) ITA provides:

This section applies for the purposes of determining whether or not income or chargeable gains of an individual are remitted to the UK by virtue of condition C in section 809L(4).

# 9.17.1 Gift recipient

# Section 809N(2) ITA provides:

A "gift recipient" means a person, other than a relevant person, to whom the individual makes a gift of money or other property that—

- (a) is income or chargeable gains of the individual, or
- (b) derives (wholly or in part, and directly or indirectly) from income or chargeable gains of the individual.

A relevant person cannot be a gift recipient. So in practice gift recipients will be individuals who are not members of the individual's immediate family – for instance parents, adult children, friends and more distant relatives. (Trusts and companies will generally be relevant persons and where they are not, it is unlikely they would or could properly enter into a transaction caught by condition C.)

## 9.17.2 Making a gift

Section 809N(5) ITA extends "gift" to include disposals at an undervalue:

The individual "makes a gift of" property if the individual disposes of the property—

- (a) for no consideration, or
- (b) for consideration less than the full consideration in money or money's worth that would be given if the disposal were by way of a bargain made at arm's length;

but, in a case falling in paragraph (b), the individual is to be taken to make a gift of only so much of the property as exceeds the consideration actually given.

In the phrase "full consideration in money or money's worth that would be given if the disposal were by way of a bargain made at arm's length" do the italicised words add anything? It is thought not; these words are otiose but they do no harm.

Section 809N(6) ITA extends this further:

A reference to the individual making a gift of property includes a case where—

- (a) the individual retains an interest in the property, or
- (b) an interest, right or arrangement enables or entitles the individual to benefit from the property.

I think this is gibberish. At least, I am unable to make sense of it. Perhaps some words have been accidentally omitted.

Suppose T makes an interest free loan to Q. The transaction is for full consideration so it is not a gift within s.809N(5). A lender in principle has no interest in the money lent so s.809N(6)(a) does not apply. A loan does not entitle T to benefit from the money lent. O may use that money for himself. It is considered that the loan does not enable T to benefit from the money lent, so Q is not a gift recipient.

If T makes a gift to G, and G gives the property to H, H is not a gift recipient.

## 9.17.3 *Meaning of qualifying property*

Section 809N(7) ITA defines qualifying property. There are three categories of qualifying property:

"Qualifying property", in relation to a gift recipient, is—

- (a) the property that the individual gave to the gift recipient,
- (b) anything that derives (wholly or in part, and directly or indirectly) from that property, or
- (c) any other property, but only if it is dealt with as mentioned in section 809L(4)(a), (b) or (c) by virtue of an operation which is effected—
  - (i) with reference to the gift of the property to the gift recipient, or
  - (ii) with a view to enabling or facilitating the gift of the property to the gift recipient to be made.

## Section 809N(8) ITA is intended to widen this:

In subsection (7)—

- (a) the reference in paragraph (b) to anything deriving from property, and
- (b) the reference in paragraph (c) to other property, includes a thing, or property, that does not belong to the individual but which the individual is enabled or entitled to benefit from by virtue of any interest, right or arrangement.

This is misconceived. The reference to a "thing or property" is meaningless. What non-property "thing" could there be? More fundamentally, qualifying property will not belong to the individual because it has been given to the gift recipient, so it is not necessary to say that property includes property not belonging to the recipient. Here, as in s.809N(6), the drafter's desire to achieve the widest possible generality, and avoid any possible gaps in the legislation, has led to incoherence.

# 9.17.4 Exceptions

Section 809N(9) ITA provides some exceptions to the charge:

Enjoyment by a relevant person of property or a service is to be disregarded in any of these cases—

- (a) if the property or service is enjoyed virtually to the entire exclusion of all relevant persons;
- (b) if full consideration in money or money's worth is given by a relevant person for the enjoyment; or
- the property or service is enjoyed by relevant persons in the (c) same way, and on the same terms, as it may be enjoyed by the general public or by a section of the general public.

# 9.17.5 What is Condition C for?

It is difficult to see why condition C is needed. What does it catch which is not already caught by conditions A and B? Suppose T gives RFI to his adult son S (not a relevant person) and S uses it to buy the house in the UK in which T lives. This is caught by conditions A and B. (The house is derived property, it derives from the RFI.) Perhaps the drafter was concerned that:

- (1) T makes a gift to S;
- (2) S makes a gift of other property to T.

This would be a difficult scheme to carry out; it is obviously open to challenge on various accounts. But if that is a concern it only explains s.809N(7)(c) and not s.809N(7)(a)(b). Perhaps the drafter had no particular arrangements in mind but suspected something might be possible and drafted the clause in the hope it would catch that elusive je Or perhaps what most exercised the drafter was the ne sais pas. application of condition C to pre-2008 income/gains.

# 9.17.6 Transitional rules: pre-2008 income/gains

# Paragraph 87 Sch 7 FA 2008 provides:

Section 809N of ITA 2007 (section 809L: gift recipients, qualifying property and enjoyment) has effect in relation to an individual's income and chargeable gains for the tax year 2007-08 or any earlier tax year as if—

- (a) the reference in subsection (2) to a relevant person were to the individual.
- (b) subsections (3) and (4) were omitted, and
- (c) the references in subsection (9) to a relevant person, all relevant persons, or relevant persons were to the individual.

Amended as para 87 requires, s.809N reads:

# 809N Section 809L: gift recipients, qualifying property and enjoyment

- (1) This section applies for the purposes of determining whether or not income or chargeable gains of an individual are remitted to the UK by virtue of condition C in section 809L.
- (2) A "gift recipient" means a person, other than a relevant person, the individual to whom the individual makes a gift of money or other property that—
  - (a) is income or chargeable gains of the individual, or
  - (b) derives (wholly or in part, and directly or indirectly) from income or chargeable gains of the individual.
- (3)(4) [deleted]
- (5) (6) [defining"makes a gift of" property as before]
- (7) "Qualifying property", in relation to a gift recipient, is—
  - (a) the property that the individual gave to the gift recipient,
  - (b) anything that derives (wholly or in part, and directly or indirectly) from that property, or
  - (c) any other property, but only if it is dealt with as mentioned in section 809L(4)(a), (b) or (c) by virtue of an operation which is effected—
    - (i) with reference to the gift of the property to the gift recipient, or
    - (ii) with a view to enabling or facilitating the gift of the property to the gift recipient to be made.
- (8) [extends subsection (7) as before].
- (9) Enjoyment by a relevant person the individual of property or a service is to be disregarded in any of these cases—
  - (a) if the property or service is enjoyed virtually to the entire exclusion of all relevant persons the individual,
  - (b) if full consideration in money or money's worth is given by a relevant person the individual for the enjoyment, or
  - (c) the property or service is enjoyed by relevant persons the individual in the same way, and on the same terms, as it may

be enjoyed by the general public or by a section of the general public.

This does not restrict condition C: it *widens* it. The rule is not however very different from that which applied under the pre-2008 law.

#### 9.18 Person becoming a relevant person

## Section 809N ITA provides:

- (3) The question of whether or not a person is a relevant person is to be determined by reference to the time when a gift is made.
- (4) But, if a person to whom a gift is made subsequently becomes a relevant person, the person ceases to be a gift recipient.

#### Likewise s.809O(2) ITA provides:

For the purposes of section 809L(5), the question of whether or not the person whose property is dealt with as mentioned in paragraph (a), (b) or (c) of section 809L(5) is a relevant person is to be determined by reference to the time when the property is so dealt with.

#### 9.19 Remittance Condition D

## Section 809L(5) ITA provides:

Condition D is that property of a person other than a relevant person (apart from qualifying property of a gift recipient)—

- is brought to, or received or used in, the UK, and is enjoyed (a) by a relevant person,
- is consideration for a service that is enjoyed in the UK by a (b) relevant person, or
- is used outside the UK (directly or indirectly) in respect of a (c) relevant debt.

in circumstances where there is a connected operation.

The wording in (a) (b) (c) is the same as in remittance condition C (see s.809L(4)(a) (b) (c)), and raises the same puzzles. The key term here is connected operation. Section 8090 provides the definitions and other supplemental provisions for condition D. Section 809O(1) provides:

#### 809O Section 809L: dealings where there is a connected operation

(1) This section applies for the purposes of determining whether or not income or chargeable gains of an individual are remitted to the UK by virtue of condition D in section 809L(5).

#### 9.19.1 Connected operation

Section 809O(3) ITA defines "connected operation":

A "connected operation", in relation to property dealt with as mentioned in section 809L(5)(a), (b) or (c), means an operation which is effected—

- (a) with reference to a qualifying disposition, or
- (b) with a view to enabling or facilitating a qualifying disposition.

Section 809O ITA then defines "qualifying disposition":

- (4) A "qualifying disposition" is a disposition that—
  - (a) is made by a relevant person,
  - (b) is made to, or for the benefit of, the person whose property is dealt with as mentioned in section 809L(5)(a), (b) or (c), and
  - (c) is a disposition of money or other property that is, or derives (wholly or in part, and directly or indirectly) from, income or chargeable gains of the individual.
- (5) But a disposition of property is not a qualifying disposition if the disposition is, or is part of, the giving of full consideration in money or money's worth for the dealing that falls within section 809L(5)(a), (b) or (c).

# 9.19.2 Exceptional cases

## Section 809O(6) ITA provides:

Enjoyment by a relevant person of property or a service is to be disregarded in any of these cases—

- (a) if the property or service is enjoyed virtually to the entire exclusion of all relevant persons;
- (b) if full consideration in money or money's worth is given by a relevant person for the enjoyment; or

the property or service is enjoyed by relevant persons in the (c) same way, and on the same terms, as it may be enjoyed by the general public or by a section of the general public.

#### 9.19.3 *Time of remittance*

#### Section 809L(6) ITA provides:

In a case where subsection (4)(a) or (b) or (5)(a) or (b) applies to the importation or use of property, the income or chargeable gains are taken to be remitted at the time the property or service is first enjoyed by a relevant person by virtue of that importation or use.

#### 9.19.4 Transitional rules: pre-2008 income/gains

## Paragraph 88 Sch 7 FA 2008 provides:

Section 809O of ITA 2007 (section 809L: dealings where there is a connected operation) has effect in relation to an individual's income and chargeable gains for the tax year 2007-08 or any earlier tax year as if— (a) subsection (2) were omitted, and

(b) the references in subsections (4) and (6) to a relevant person, all relevant persons, or relevant persons were to the individual.

#### 9.20 Amount remitted

## Section 809P(1) ITA provides:

The amount of income or chargeable gains remitted to the UK is to be determined as follows.

Five rules then follow.

## 9.20.1 Remittance of the actual income or gains

## Section 809P(2) ITA provides:

If the property, service or consideration is the income or chargeable gains, the amount remitted is equal to the amount of the income or chargeable gains.

That is sensible.

## 9.20.2 Remittance of derived property

## Section 809P(3) ITA provides:

If the property, service or consideration derives from the income or chargeable gains, the amount remitted is equal to the amount of income or chargeable gains from which the property, service or consideration derives.

How does one determine "the amount of income/gains from which property derives"? The FAQ do not help.

FAQ Remittances (April 2008) provides:

An asset is purchased by a non-domiciled individual out of untaxed foreign income or gains abroad after 5 April 2008 and then remitted to the UK. What amount is taxed where an asset costing, say, £10,000 is purchased out of income totalling £25,000?

Where an asset is brought into the UK and is taxed as a remittance, the tax charge will be the lesser of

- (a) the income/gains treated as remitted and
- (b) the cost of the asset remitted.

So in this example £10,000 is taxed as a remittance.

The analysis is wrong. The tax charge is certainly not the lesser of (a) the income/gains remitted and (b) cost. The tax charge is *on* the income/gains remitted! The issue is, what *is* the quantum of the income/gains remitted. But the answer given in the FAQ is correct as in the example the "amount of income from which the property derives" is £10k and not £25k. The result is the same if the individual paid a commission or auctioneer's premium on the purchase. The asset is not derived from the additional premium and that does not come into charge on a remittance. The value of the asset is irrelevant.

Suppose:

- (1) T invests £3m foreign income in an asset,
- (2) T sells the asset at a loss and receives only £1m.

#### (3) T remits the £1m.

Under the pre-2008 remittance basis the amount remitted was £1m only. Now the amount remitted is £3m. The tax exceeds the amount remitted. I doubt if anyone will observe this in practice. Perhaps a purposive approach allows one to read in a requirement that the amount remitted cannot exceed the amount of the money remitted.

Conversely suppose:

- (1) T invests £3m foreign income in an asset,
- (2) T sells the asset at a gain and receives £6m.<sup>30</sup>
- (3) T remits £3m.

The amount remitted is only £1.5m, one half of the foreign income.

#### 9.20.3 Debt remittances

## Section 809P ITA provides:

- (4) If the income or chargeable gains are used as mentioned in section 809L(3)(c), [ie used to satisfy a relevant debt] the amount remitted is equal to the amount of income or chargeable gains used; but this is subject to subsection (10).
- (5) If anything deriving from the income or chargeable gains is used as mentioned in section 809L(3)(c), [that is, used to satisfy a relevant debt] the amount remitted is equal to the amount of income or chargeable gains from which what is used derives; but this is subject to subsection (10).

This is the equivalent of 809P(2)(3) for debt remittances.

#### 9.20.4 Condition C and D cases

Section 8	809P	provides:
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<sup>30</sup> For simplicity assume the gain on this disposal is not within the charge to CGT (e.g. the gain is not a chargeable gain or T was not resident when the gain accrued).

- (6) In a case falling within section 809L(4)(a) or (b), the amount remitted is equal to the amount of the relevant income or chargeable gains.
- (7) In a case falling within section 809L(4)(c), the amount remitted is equal to the amount of the relevant income or chargeable gains; but this is subject to subsection (10).
- (8) In a case falling within section 809L(5)(a) or (b), the amount remitted is equal to the amount of the income or chargeable gains referred to in section 809O(4)(c).
- (9) In a case falling within section 809L(5)(c), the amount remitted is equal to the amount of the income or chargeable gains referred to in section 809O(4)(c); but this is subject to subsection (10).

• • •

- (11) In subsections (6) and (7) "relevant income or chargeable gains" means—
  - (a) if the qualifying property falls within section 809N(7)(a), the income or gains—
    - (i) of which the qualifying property consists, or
    - (ii) from which the qualifying property derives;
  - (b) if the qualifying property falls within section 809N(7)(b), the income or gains—
    - (i) of which the property given to the gift recipient consisted, or
    - (ii) from which that property derived;
  - (c) if the qualifying property falls within section 809N(7)(c), the income or gains—
    - (i) of which the property given to the gift recipient consists, or
    - (ii) from which that property derives.

If (as I suspect) conditions C and D are dead letter law, then so is all this.

# 9.20.5 Apportionment rule for debt remittances

## Section 809P(10) ITA provides:

If the debt is only partly in respect of the property or service, the amount remitted is (if it would otherwise be greater) limited to the amount the debt would be if it were wholly in respect of the property or service.

# This would apply where:

- (1) T borrows £10m.
- (2) T remits £1m of the borrowed sum to the UK.
- (3) T repays the entire borrowing out of income/gains.

Only £1m is treated as remitted.

## 9.20.6 Cap on amount remitted

# Section 809P(12) ITA provides:

If the amount remitted (taken together with any amount previously remitted) would otherwise exceed the amount of the income or chargeable gains, the amount remitted is limited to the amount which. when taken together with any amount previously remitted, is equal to the amount of the income or chargeable gains.

How could the amount remitted exceed the amount of the income or the gains? One case is a gain on a disposal for less than full consideration.

Another case is if income is remitted (the remittance conditions are met) and then the remittance conditions are met again, in relation to the same income or gains. There are many ways that this could happen, but one case is:

- (1) Year 1: T (an individual taxable on the remittance basis) receives foreign income.
- (2) Year 2: The income is remitted ("the first remittance") and so subject to tax.
- (3) Year 3: The income is transferred out of the UK and remitted again ("the re-remittance").

#### 9.20.7 Re-remittances

## FAQ Remittances (April 2008) provides:

If an asset is purchased by a non-domiciled individual out of untaxed foreign income abroad after 6 April 2008 and then remitted to the UK, and tax is paid on that remittance under the new legislation, but that asset is subsequently taken out of the UK by the same person and then remitted again, is there a second tax charge on the second remittance? Once a taxable remittance has arisen, the amount taxed in the UK will not be taxed again if the asset is subsequently removed from the UK and then brought back.

This is right.

## 9.21 CGT disposal not for market value

## 9.21.1 The CGT background

In certain circumstances the consideration for a disposal is deemed to be market value consideration, not the actual consideration (if any).<sup>31</sup>

In certain circumstances a disposal is treated as being made when there is no actual disposal.

In these cases a gain is deemed to accrue which is not a real gain (in the sense that the individual does not receive a sum which is or is derived from the gain.) This is referred to as "a deemed gain".

The most common case of a deemed gain is a gift: in economic reality a gift cannot give rise to a gain and normally gives rise to a loss. However, for CGT purposes a gift is treated as made for market value.

# 9.21.2 Deemed gains and the remittance basis

In the absence of express provision the deemed gain could not be remitted, because it does not exist (in the sense that the individual does not receive a sum from the disposal which is or is derived from the gain). Accordingly, s.809T ITA provides:

## (1) This section applies if—

<sup>31</sup> Section 17(1) TCGA sets out seven sets of circumstances when a disposal is treated as made for market value. (The section also deems certain acquisitions to be for market value, but we are not concerned with that here.)

In certain circumstances a gain is deemed to accrue to an individual even though there is no disposal, but s.809T does not apply to that.

- (a) foreign chargeable gains accrue to an individual on the disposal of an asset, and
- (b) the individual does not receive consideration for the disposal of an amount equal to the market value<sup>32</sup> of the asset.
- (2) For the purposes of this Chapter, treat the asset as deriving from the chargeable gains.

It is not expressly stated that this only applies on a disposal made by an individual, but this is implied. Eg on a disposal by non-resident close company, gains may accrue to the individual who is a participator, and the individual does not receive the consideration for the disposal, but s.809T does not apply. Otherwise provisions such as s.14A(3)(a) TCGA would be unnecessary.

## 9.21.3 Gift of asset

#### Suppose:

- (1) T (a remittance basis taxpayer) gives an asset (foreign situate) to a trust. A gain is deemed to accrue on the disposal as if the asset were sold for market value. (Assume the asset has risen in value and a gain accrues.)
- (2) T (or a relevant person) receives the asset in the UK.

The deemed gain is remitted. This reverses the rule for the pre-2008 CGT remittance basis.

# 9.21.4 Sale of asset

Suppose now T sells the asset to a trust for £100. (Assume T is connected with the trustees).

If the market value is equal to the purchase price (£100) then s.809T does not apply. It does not matter that the sale is to a connected person. The

Paragraph 171 Sch 7 FA 2008 defines "market value" for the purposes of Part 2 of 32 Schedule 7 ("For the purposes of this Part of this Schedule, the market value of any asset is its market value for the purposes of TCGA 1992"). Accordingly market value here is not defined. But in practice no difficulty will arise.

purchase price is or (better) is derived from the gain but the asset itself is not (and is not derived from) the gain. So it does not matter if the asset is remitted.

Suppose a sale at an undervalue (the market value is more than the purchase price). In this case

- (1) the asset is deemed to be derived from the gain; and
- (2) the purchase price is or is derived from the gain.

However the cap on the amount remitted avoids double taxation; see 9.20.5 (Cap on amount remitted).

If the £100 is received in the UK there will be a charge to tax. Interesting questions arise on a sale at an undervalue. Suppose the asset is worth £200 and has a base cost of £50, giving rise to a deemed gain of £150. If the £100 is remitted it is suggested that £50 should be regarded as remitted. If the asset is sold for £50 it is suggested that the £50 is not derived from the deemed gain at all, so the £50 can be remitted tax free. But other views are possible.

This rule applies to all sales at less than market value, even if accidental. This rule applies if the sale is less than market value even if it is 99% of the market value.

## 9.21.5 Transitional rules: gains accruing before 2008/9

A deemed gain accrued to an individual on gifts made before 2008/9: it was just not remittable. After 2008/9 s.809T applies and the gain becomes remittable, though it qualifies for RP relief. It does not matter when (after 1965) the gain arose: gains from disposals made in the 1960s could now come into charge, though all records will have been long discarded.

#### 9.22 Mixed funds

Section 809Q ITA provides a rule for mixed funds, which I call "the mixed funds rule".

The mixed fund rule for the most part replaces the case law rules which applied to the pre-2008 remittance bases, but it is not comprehensive. The pre-2008 case law continues to govern the position where the statutory rule does not apply.

#### 9.22.1 Definition of mixed fund

#### Section 809Q(6) ITA provides:

In this section "mixed fund" means money or other property which, immediately before the transfer, contains or derives from—

- (a) more than one of the kinds of income and capital mentioned in subsection (4), or
- (b) income or capital for more than one tax year.

This is only a section-wide definition so the drafter has to repeat it verbatim in the next section where the expression "mixed fund" is used again: s.809R ITA.

In *Kneen v Martin* 19 TC 33 the taxpayer paid foreign income into one foreign account (described as an "income account"). He paid the proceeds of sale of the shares from which the income was derived into another account at the same bank (described as a "capital account"). He later remitted a sum from the capital account and that was held to be a remittance of the capital. It is considered that different types of funds are not "mixed" if they are held in separate accounts or sub-accounts at one bank.<sup>33</sup>

A bank (as a matter of banking law)<sup>34</sup> owes only a single debt to its customer, even if the customer has two accounts, but nevertheless it is considered that the two accounts do not constitute one mixed fund.

Accordingly one can usually avoid mixing income and capital by arranging that income is paid to a separate income account. If one does that there is no need to consider the mixed fund rules, and it will continue to be possible to remit capital and to keep income unremitted. (Indeed it is more important now than before to keep income and capital separate, as once mixed they are subject to the 2008 mixed funds rules which are more pro-revenue than before.)

<sup>33</sup> Another view is that the funds were "mixed" at the bank but were "unmixed" by a remittance from a specified account, so what was remitted could be identified as capital. If that were correct then the result in *Kneen v Martin* would be reversed from 2008/09 by s.809Q ITA.

<sup>34</sup> This is subject to the terms of the banking documentation, of course, and assumes that English banking law principles apply; an English court will assume that is so in the absence of evidence of foreign law.

The position is different for capital gains. Inspectors Manual para.1567 published 9/95 provided:

Where a capital remittance is made to the UK from a fund or account into which the proceeds of sale of assets situated outside the UK have been paid, the remittance *will include a due proportion of any capital gains* arising from the disposal transactions. This is because, whilst the income content of any fund is a separate and distinguishable part of that fund, a capital gain is merely part of the whole proceeds of a disposal transaction that has no separate identifiable existence within those proceeds.<sup>35</sup>

The last sentence is correct to say that a capital gain has no identifiable existence. I do not think it even exists as "part of the whole proceeds". It is not a separate or separable item of property existing at all. The gain is merely the result of a computation. The proceeds of a disposal represent the gain, but they do not constitute the gain, just as trading receipts do not constitute the profits of a trade. So it is considered that the HMRC view is correct.

The same applies for capital gains treated as income under the DDS or OIG rules.

# 9.22.2 Ingredients of a mixed fund

We turn to s.809Q(4) ITA to see what kinds of income and capital may make up a mixed fund:

The kinds of income and capital are—

- (a) employment income (other than income within paragraph (b), (c) or (f)),
- (b) relevant foreign earnings (other than income within paragraph (f)),
- (c) foreign specific employment income (other than income within paragraph (f)),
- (d) relevant foreign income (other than income within paragraph (g)),
- (e) foreign chargeable gains (other than chargeable gains within paragraph (h)),
- (f) employment income subject to a foreign tax,
- (g) relevant foreign income subject to a foreign tax,

<sup>35</sup> Likewise the CG Manual para 2542.

- (h) foreign chargeable gains subject to a foreign tax, and
- (i) income or capital not within another paragraph of this subsection.

I refer to these nine categories as "the mixed fund categories". The order in which these categories is placed is important: I call this "the mixed fund priority order."

An individual needs to classify all of his property into these nine categories. This is by no means easy.

Income which accrues to an individual when he is non-resident is not RFI<sup>36</sup> and not employment income. <sup>37</sup> Such income falls into category (i). But all income of the year of arrival and departure may qualify as RFI or employment income, even if ESC A11 applies.

Chargeable gains from non-UK assets which accrue to an individual who is not resident are foreign chargeable gains. 38 Such gains will fall within category (e) or (h) depending on whether they are subject to a foreign tax.

What if an individual receives foreign income or gains which are taxable, either because they are remitted to the UK or because no remittance basis claim is made in that year? The sums do not cease to be foreign income or gains, so they remain in their relevant categories (a) to (h).

Section 809O(8) ITA provides

References in this section and section 809R to anything deriving from income or capital within paragraph (i) of subsection (4) do not include—

- income or gains within any of paragraphs (a) to (h) of that (a) subsection, or
- anything deriving from such income or gains. (b)

# 9.22.3 *Scope of mixed funds rule*

# Section 809Q ITA provides:

- (1) This section applies for the purposes mentioned in subsection (2) ...
- (2) The purposes referred to in subsection (1) are—

<sup>36</sup> Because it does not meet the condition in s.830(1)(b) ITTOIA; see 8.3.1 (Relevant foreign income).

Unless within s.27 ITEPA (duties performed in UK or overseas Crown employment).

<sup>38</sup> See 8.2.4 (Foreign chargeable gains).

- (a) determining whether condition B in section 809L is met, and
- (b) if it is met, determining (under section 809P) the amount of income or chargeable gains remitted.

According to this, the mixed funds rule does not apply for the purposes of remittance basis conditions C or D. This was presumably an oversight. But conditions C and D will not often apply (indeed I doubt if anyone will take them seriously). So in practice the mixed fund rule applies for all remittance purposes.

#### 9.22.4 Circumstances in which mixed funds rule arises

## Section 809Q(1) ITA provides:

This section applies ... where condition A in section 809L is met and—

- (a) the property or consideration for the service is (wholly or in part), or derives (wholly or in part, and directly or indirectly) from, a transfer from a mixed fund, or
- (b) a transfer from a mixed fund, or anything deriving (wholly or in part, and directly or indirectly) from such a transfer, is used as mentioned in section 809L(3)(c).

Thus the mixed fund rule arises in six cases:

- (1) UK property:
  - (a) is a mixed fund
  - (b) is derived from a mixed fund
- (2) Consideration for a UK service:
  - (a) is a mixed fund
  - (b) is derived from a mixed fund
- (3) A relevant debt:
  - (a) is satisfied out of a mixed fund
  - (b) is satisfied out of a fund derived from a mixed fund

That is in practice comprehensive.

Section 809Q(7) ITA defines the amount of a transfer:

References in this section to the amount of the transfer include the market value of it.

#### 9.22.5 *The mixed fund rule*

We can turn at last to the rule itself. Section 809Q(3) ITA provides:

The extent to which the transfer is of the individual's income or chargeable gains is to be determined as follows.

Section 809Q(3) ITA then provides five steps. It is easier to follow the steps if one has an example in mind. Suppose T (taxable under the remittance basis) receives £100 per annum of each of the mixed fund categories and pays them into one account:

Category	Type of income (in short)	Year 1	Year 2
(a)	employment income, except (b) (c) (f)	£100	£100
(b)	relevant foreign earnings, except (f)	£100	£100
(c)	foreign specific employment income	£100	£100
(d)	relevant foreign income, except (g)	£100	£100
(e)	foreign chargeable gains, except (h)	£100	£100
(f)	foreign taxed employment income	£100	£100
(g)	foreign taxed RFE	£100	£100
(h)	foreign taxed gains	£100	£100
(i)	other income and capital	£100	£100

There is therefore a mixed fund of £1800. Suppose T remits nothing in year 1 and £1,000 in year 2. This is a transfer from a mixed fund. One follows the steps thus:

Step 1 For each of the categories of income and capital in paragraphs (a) to (i) of subsection (4), find (applying section 809R) the amount of income

or capital of the individual for the relevant tax year in the mixed fund immediately before the transfer.

"The relevant tax year" is the tax year in which the transfer occurs.

In the example, the relevant tax year is year 2. I consider s.809R below but for present purposes assume that "the amount of" income or capital of the individual for the relevant tax year in the mixed fund immediately before the transfer" is as set out in the table above.

#### Step 2

Find the earliest paragraph for which the amount determined under step 1 is not nil.

If that amount does not exceed the amount of the transfer, treat the transfer as containing the income or capital within that paragraph (and for that tax year).

Otherwise, treat the transfer as containing the relevant proportion of each kind of income or capital within that paragraph (and for that tax year).

"The relevant proportion" is the amount of the transfer divided by the amount determined under step 1 for that paragraph.

The transfer is treated as containing £100 employment income category (a).

# Step 3

Treat the amount of the transfer as reduced by the amount taken into account under step 2.

The amount of the transfer is treated as reduced to £900.

## Step 4

If the amount of the transfer (as reduced under step 3) is not nil, start again at step 2.

In step 2, read the reference to the earliest paragraph of the kind mentioned there as a reference to the earliest such paragraph which has not previously been taken into account under that step in relation to the transfer.

Following this iterative procedure a total of eight3 times, the transfer is treated as containing:

(a)	employment income	£100
(b)	relevant foreign earnings	£100
(c)	foreign specific employment income	£100
(d)	relevant foreign income	£100
(e)	foreign chargeable gains	£100
(f)	foreign taxed employment income	£100
(g)	foreign taxed RFI	£100
(h)	foreign taxed gains	£100
(i)	other income and capital	£100
	Total	£900

That amounts to £900, and the amount of the transfer is treated as reduced to £100. We move to the next step:

#### Step 5

If the amount of the transfer (as reduced under step 3) is not nil once steps 2 and 3 have been undertaken in relation to all paragraphs of subsection (4) for which the amount determined under step 1 is not nil, start again at step 1.

*In step 1, read the reference to the relevant tax year as a reference to* the tax year immediately before the last tax year for which step 1 has been undertaken in relation to the transfer.

Thus we repeat step 4 a ninth time, reading "the relevant tax year" to mean year 1. So the transfer of £1,000 from the mixed fund is treated as being:

(a)	employment income	£200
(b)	relevant foreign earnings	£100
(c)	foreign specific employment income	£100
(d)	relevant foreign income	£100
(e)	foreign chargeable gains	£100
(f)	foreign taxed employment income	£100
(g)	foreign taxed RFI	£100
(h)	foreign taxed gains	£100
(i)	other income and capital	£100
	Total	£1,000

In short, transfers from a mixed fund are treated as being made in the mixed fund priority order, taking more recent years before earlier years.

## 9.23 Composition of mixed fund

#### 9.23.1 Transfer to mixed fund

## Section 809R ITA provides:

#### 809R Section 809Q: composition of mixed fund

- (1) This section applies for the purposes of step 1 of section 809Q(3) (composition of mixed fund).
- (2) Treat property which derives wholly or in part (and directly or indirectly) from an individual's income or capital for a tax year as consisting of or containing that income or capital.
- (3) If a debt relating (wholly or in part, and directly or indirectly) to property is at any time satisfied (wholly or in part) by—
  - (a) an individual's income or capital for a tax year, or
  - (b) anything deriving (directly or indirectly) from such income or capital,

from that time treat the property as consisting of or containing the income or capital if and to the extent that it is just and reasonable to do so.

## 9.23.2 Transfer from mixed fund

## Section 809R(4) ITA continues:

Treat an offshore transfer from a mixed fund as containing the appropriate proportion of each kind of income or capital in the fund immediately before the transfer. "The appropriate proportion" means the amount (or market value) of the transfer divided by the market value of the mixed fund immediately before the transfer...

#### Section 809R then defines "offshore transfer":

- (5) A transfer from a mixed fund is an "offshore transfer" for the purposes of subsection (4) if and to the extent that section 809Q does not apply in relation to it.
- (6) Treat a transfer from a mixed fund as an "offshore transfer" (and section 809Q as not applying in relation to it, if it otherwise would do) if and to the extent that, at the end of a tax year in which it is made—
  - (a) section 809Q does not apply in relation to it, and

- on the basis of the best estimate that can reasonably be made (b) at that time, section 809Q will not apply in relation to it. ...
- (8) If section 809O applies in relation to part of a transfer, apply that section in relation to that part before applying subsection (4) in relation to the rest of the transfer.
- (9) If section 809Q applies in relation to more than one transfer from a mixed fund, when undertaking step 1 in relation to the second or any subsequent transfer take into account the effect of step 2 of section 809Q(3) (composition of transfer) as it applied in relation to each earlier transfer.

EN Clause 23 Schedule 7 Remittance Basis Amendments 463 to 481 explains s.809R(4) ITA:

- 7. Amendment 465 introduces a new subsection (3A) [now 4], dealing with cases where transfers are made wholly offshore. The new rules aim to ensure that where a transfer is made offshore from fund A to fund B. and remittances to the UK are then made from fund A or fund B, the normal ordering rules for mixed funds apply, as they would have done had the transfer to Fund B not been made before the remittance.
- 8. So if fund A consisted of equal amounts of untaxed income and capital, and half the fund was transferred to fund B, it cannot be argued that fund A or B consisted solely of capital, and remittances from fund A or B were not therefore taxable. Instead, where there is an offshore transfer, so that the normal mixed fund ordering rules do not apply, fund B is to be treated as containing the same proportion of the different categories of income and capital as the original fund, in relation to the amount transferred.

#### 9.23.3 Anti-avoidance

Section 809S ITA provides:

#### 809S Section 809Q: anti-avoidance

(1) This section applies if, by reason of an arrangement<sup>39</sup> the main purpose (or one of the main purposes) of which is to secure an income

Section 809S(3) contains the usual (unnecessary) commonsense definition of "arrangement":

<sup>&</sup>quot;'Arrangement' includes any scheme, understanding, transaction or series or transactions (whether or not enforceable)."

tax advantage or capital gains tax advantage, a mixed fund would otherwise be regarded as containing income or capital within any of paragraphs (f) to (i) of section 809Q(4).

- (2) Treat the mixed fund as containing so much (if any) of the income or capital as is just and reasonable. ...
- (4) "Income tax advantage" has the meaning given by section 683.
- (5) "Capital gains tax advantage" means—
  - (a) a relief from capital gains tax or increased relief from capital gains tax,
  - (b) a repayment of capital gains tax or increased repayment of capital gains tax,
  - (c) the avoidance or reduction of a charge to capital gains tax or an assessment to capital gains tax, or
  - (d) the avoidance of a possible assessment to capital gains tax.'.

The drafter has admitted defeat at this point.

## 9.23.4 HMRC practice

## FAQ Remittances (April 2008) makes one obvious point:

If a non-domiciled individual realises a capital gain offshore and remits part of the proceeds, is it treated as a remittance of chargeable capital gains or the underlying capital or a mixture of both?

Under new section [809Q(4)(e)] the remittance will be treated as made first out of the chargeable gain. So if the proceeds of sale were £50,000 of which £10,000 was the chargeable gain, then a remittance of £20,000 will be treated as a remittance of £10,000 of chargeable gain and £10,000 of underlying capital.

## 9.23.5 Commencement of statutory mixed fund rule

# Paragraph 89 Sch 7 FA 2008 provides:

Sections 809Q to 809S of ITA 2007 (transfers from mixed funds) do not apply for the purposes of determining whether income or chargeable gains for the tax year 2007-08 or any earlier tax year are remitted to the UK (or the amount of any such income or chargeable gains so remitted).

#### Does this mean:

- (1) One disregards the statutory mixed fund rule (and instead applies the pre-2008 common law rules) in ascertaining whether a pre-2008 transfer from a mixed fund constituted income/gains? (This question arises in order to identify the ingredients of the mixed fund for post-2008 transfers.)
- (2) One disregards the statutory mixed fund rule (and instead applies the pre-2008 common law rules) whenever pre-2008 income/gains are remitted to the UK.

If the latter, which is perhaps the more natural reading, what is the position where a transfer is made after 2008 from a mixed fund with pre-2008 and post-2008 income/gains?

The statutory mixed fund rule raises difficult transitional issues which this statutory provision does not clearly address, leaving the Courts to sort it out as best they can.

#### 9.24 From which fund is remittance made?

In Duke of Roxburghe's Executors v IRC 20 TC 711 a taxpayer received and held offshore:

- (1) income subject to UK tax on an arising basis ("taxed income");<sup>40</sup> and
- (2) foreign income which qualified for the remittance basis, and which was therefore taxed if remitted ("untaxed income").

These were wisely held in separate accounts in one bank and so a remittance out of the taxed income account would not have been taxable. The taxpayer correctly directed the bank to make a remittance to the UK out of her taxed income account. Unfortunately the bank made a remittance out of the wrong account, so the sum remitted could (largely) be traced to untaxed income!

The Commissioners applied a tracing principle. The sum remitted was traced to taxed income, as to part; but the balance was traced to untaxed

Being foreign source income of a class not then qualifying for the remittance basis and so subject to UK income tax on an arising basis.

income, and so there was a tax charge on this remitted amount. The Court of Session surprisingly reversed this decision, on two alternative grounds. The first ground identified the sum remitted as taxed income because the taxpayer had *intended* the remittance to come out of taxed income:

the Duchess was entitled to have the remittance debited against any fund belonging to her and under her control and that she did so effectually by the *instructions* to debit it against money not derived from the [untaxed] income.<sup>41</sup>

The second ground was that a remittance out of a mixed account with taxed and untaxed income is necessarily to be treated as out of the taxed income. <sup>42</sup> The intention of the taxpayer is irrelevant. Lord Normand and Lord Fleming inclined to this view, without deciding it; Lord Moncrieff based his decision on this view. The second ground is now subject to the statutory mixed funds rule, but the first remains good law.

## 9.25 Remittance when mixed fund rule does not apply

Suppose an individual holds in one mixed fund:

- (1) income which is subject to foreign tax and qualifies for UK double tax relief; and
- (2) income taxable subject to foreign tax which does not qualify for DT relief..

The statutory mixed fund rule gives no guidance because (1) and (2) both fall into the same mixed fund category. It is considered that the *Roxburghe* approach applies. A remittance from this mixed fund should

<sup>41</sup> Lord Normand at p.726 (emphasis added). This was also the view of Lord Fleming who expressed himself in similar words: "I base my decision ... on the ground that it was the legal right of the Duchess to make the appropriation against any particular fund belonging to herself, and that in law she made that appropriation when she directed the Bank making the remittance to charge it against her funds in their hands which had already borne British Income Tax". (p.732).

<sup>42</sup> There was an exception if very unusually there is something in the substance (as opposed to book-keeping) to show the contrary, but it is not now necessary to pursue this.

be regarded as made first of all out of the income which qualifies for UK double tax relief. However, it would be better practice:

- (1) to pay the income qualifying for DTT relief into a separate account, and
- (2) to remit funds from that account.

Then this issue does not arise and a remittance from the DTT account can easily be identified as qualifying for DTT relief.

#### 9.26 Remittance of nominated income

#### 9.26.1 *Outline*

#### EN FB 2008 provides:

14... If, in subsequent years, that "nominated" income or gains upon which the RBC has been paid is, in fact, remitted to the UK, then that income or gains will not be taxed again. However, there are ordering rules to ensure that if "nominated" income or gains is, in fact, remitted when other untaxed income and gains remain unremitted, then that unremitted income and gains is treated as being remitted before the "nominated" income and gains. The rules dealing with this in sections 809I and 809J will require additional records to be maintained from 6 April 2008 or the first year of residence in the UK, if later.

#### 9.26.2 "Remittance basis income and gains"

Section 809I(4) ITA gives the definition for this term:

An individual's "remittance basis income and gains" are the foreign income and gains of the individual for all the tax years (up to and including the tax year mentioned in subsection (1)(a)) for which section 809B, 809D or 809E applies to the individual, apart from the individual's nominated income and gains.

# 9.26.3 Remittance of nominated income/gains

Section 809I ITA provides:

#### 809I Remittance basis charge: income and gains treated as remitted

- (1) This section applies if—
  - (a) any of an individual's nominated income and gains is remitted to the UK in a tax year, and
  - (b) any of the individual's remittance basis income and gains has not been remitted to the UK in or before that year.
- (2) Income tax and capital gains tax are charged, for that year and subsequent tax years, as if the income and chargeable gains treated under section 809J as remitted to the UK by the individual in that tax year had been so remitted (and income and chargeable gains of the individual that were actually remitted in that year had not been).

So we turn to s.809J ITA, which sets out the artificial or fictional remittance rules:

#### 809J Section 809I: order of remittances

(1) If section 809I applies, the following steps are to be taken for the purpose of determining the income or gains treated in a tax year ("the relevant tax year") as remitted to the UK by the individual.

Step 1

Find the total amount of-

- (a) the individual's nominated income and gains, and
- (b) the individual's remittance basis income and gains,

that have been remitted to the UK in the relevant tax year.

This amount is "the relevant amount".

Step 2

Find the amount of foreign income and gains of the individual for the relevant tax year (other than income or chargeable gains nominated under section 809C) that is within each of the categories of income and gains in paragraphs (a) to (h) of subsection (2).

If none of sections 809B, 809D and 809E apply to the individual for that year, treat those amounts as nil (and accordingly go to step 6).

Step 3

Find the earliest paragraph for which the amount determined under step 2 is not nil.

If that amount does not exceed the relevant amount, treat the individual as having remitted the income or gains within that paragraph (and for that tax year).

Otherwise, treat the individual as having remitted the relevant proportion of each kind of income or gains within that paragraph (and for that tax year).

"The relevant proportion" is the relevant amount divided by the amount determined under step 2 for that paragraph.

Step 4

Reduce the relevant amount by the amount taken into account under step 3. Step 5

If the relevant amount (as reduced under step 4) is not nil, start again at step 3.

In step 3, read the reference to the earliest paragraph of the kind mentioned there as a reference to the earliest such paragraph which has not previously been taken into account under that step.

#### Step 6

If the relevant amount (as reduced) is not nil once steps 3 to 5 have been undertaken in relation to all paragraphs of subsection (2) for which the amount determined under step 2 is not nil, start again at step 2.

In step 2, read the reference to the foreign income and gains of the individual for the relevant tax year as a reference to such of the foreign income and gains of the individual for the appropriate tax year as had not been remitted by the beginning of the relevant tax year.

"The appropriate tax year" is the latest tax year which is—

- before the last tax year for which step 2 has been undertaken, and
- a tax year for which section 809B, 809D or 809E applies to the (b) individual.
- (2) The kinds of income and gains are
  - relevant foreign earnings (other than those subject to a foreign tax), (a)
  - (b) foreign specific employment income (other than income subject to a foreign tax),
  - relevant foreign income (other than income subject to a foreign tax), (c)
  - foreign chargeable gains (other than gains subject to a foreign tax), (d)
  - (e) relevant foreign earnings subject to a foreign tax,
  - (f) foreign specific employment income subject to a foreign tax,
  - relevant foreign income subject to a foreign tax, and (g)
  - foreign chargeable gains subject to a foreign tax. (h)

The section concludes with four definitions repeated from s.809I (if the definitions had been made ITA-wide definitions this repetition would not have been necessary):

- (3) In this section the individual's "nominated income and gains" are the total income and chargeable gains nominated by the individual under section 809BA for the relevant tax year or any earlier tax year.
- (4) In step (1) of subsection (1) the individual's "remittance basis income and gains" are the foreign income and gains of the individual for all the tax years (up to and including the relevant tax year) for which section 809B, 809C or 809D applies to the individual, apart from the individual's nominated income and gains.
- (5) In step 6 of subsection (1) the reference to income or gains being remitted
  - (a) as respects any tax year before section 809I applies, to income or gains being remitted to the UK, and
  - (b) as respects any tax year in relation to which that section applies, to income or gains treated under this section as so remitted.
- (6) In subsection (2) "foreign tax" means any tax chargeable under the law of a territory outside the UK.

#### 9.26.4 Critique

The author of the EN anticipates criticism that this is administratively difficult and offers some tax planning advice:

15. The record keeping necessary for sections 809I and 809J can be avoided if individuals ensure that "nominated" income or gains upon which the RBC is paid are not remitted to the UK, or only remitted after the remittance of all other unremitted income and gains since the first year of residence from April 2008. If an individual is confident they will never need to remit that "nominated" income or gains, paying the RBC will not involve any extra complexity or record keeping.

Of course this advice will not help the vast majority of remittance basis taxpayers, but they should not complain about administrative complexity: they are responsible for the problem, which they brought on themselves by making a claim for the remittance basis:

16. As mentioned earlier, those eligible can choose whether or not to claim the remittance basis for each particular year, depending on whether it is to their advantage to do so.

## 9.27 Timing of remittances

Section 809U ITA provides:

# 809U Deemed income or gains not to be regarded as remitted before time when they are treated as arising or accruing

Where—

- (a) income or foreign chargeable gains are treated as arising or accruing, and
- (b) by virtue of anything done in relation to anything regarded as deriving from the income or chargeable gains, the income or chargeable gains would otherwise be regarded as remitted to the UK before the time when they are treated as arising or accruing,

treat the income or chargeable gains as remitted to the UK at that time.

EN Remittance Basis Amendments 482 to 493 states:

Under the original wording such payments might in certain circumstances become chargeable before the tax year in which the income or gain is treated as arising. The amendment ensures that cannot happen.

I do not see how this could have happened.

## 9.28 Relief for payment of remittance basis charge

Section 809V ITA provides:

- (1) Money that is brought to the UK by way of one or more direct payments to the Commissioners [HMRC] is to be treated as not remitted to the UK-
  - (a) if the payments are made in relation to a tax year to which section 809H applies, and
  - (b) if, or to the extent that, the payments do not exceed £30,000.
- (2) Subsection (1) does not apply to a payment if, or to the extent that, it is repaid by the Commissioners.

## 9.29 Foreign property services relief

Section 809W ITA provides a relief which I call "foreign property services relief". Section 809W(1) provides:

This section applies to income or chargeable gains if—

- (a) the income or gains would (but for subsection (2)) be regarded as remitted to the UK because conditions A and B in section 809L are met,
- (b) condition A in section 809L [remittance condition A] is met because a service is provided in the UK ("the relevant UK service"), and
- (c) condition B in section 809L [remittance condition B] is met because section 809L(3)(a) or (b) applies to the consideration for the relevant UK service ("the relevant consideration").

## Section 809W(2) ITA provides the relief:

The income or chargeable gains are to be treated as not remitted to the UK if the following conditions are met but this is subject to subsection (5).

I refer below to "services relief conditions A and B" to distinguish them from the myriad other conditions in the ITA.

EN Clause 23 Sch 7 Remittance Basis Amendment 354 provides:

12. Following publication of the Finance Bill consultation with representative bodies and other interested parties revealed that the original changes could have a detrimental effect on some UK service providers.

Five minutes thought would have been sufficient to reveal that fact; but there it is. The EN continues:

... The amendment addresses those concerns by providing an exemption in certain circumstances.

There is no relief in relation to remittance conditions C or D.

## 9.29.1 Services relief condition A

Section 809W(3) ITA provides:

Condition A is that the relevant UK service relates wholly or mainly to property situated outside the UK.

## EN Clause 23 Sch 7 Remittance Basis Amendment 354 provides:

- 7. Condition A would cover for example, fees paid to a UK bank for managing an individual's overseas investment portfolio. It would cover legal or brokerage fees in respect of offshore assets, such as the legal fees on the sale of a foreign house.
- 8. The term "wholly or mainly" is not defined in the clause, and for the purposes of applying the exemption in section 809SA this means more than half.
- 13. Among the sort of payments that Condition A might cover would be fees paid by non-UK resident trustees to UK advisers for advice on
  - [1] managing the assets held in the trust or
  - [2] non-UK assets the trustees are considering purchasing.

One needs to determine the situs of the property to which the services relate. Section 809W(6) incorporates the CGT situs rules:

Sections 275 to 275C of TCGA 1992 (location of assets) apply for the purposes of subsection (3) as they apply for the purposes of TCGA 1992.

More importantly, the relief applies to such fees paid by UK resident individuals. The EN continues:

Accountancy fees for preparing non-UK tax returns would also be covered providing the majority of the accountancy services relates to non UK property.

More importantly, fees for preparing UK tax returns would similarly be covered. Relief would apply to investment management advice if the investment portfolio was mainly non-UK situate.

- 14. Condition A would not cover payments for services in respect of property wholly in the UK or where the service was provided in respect of a mixture of UK and non-UK property and the majority of the property was in the UK. For example, legal fees on the sale of a UK house would not be covered.
- 15. The phrase "wholly or mainly" in Condition A means in this context that if a payment to a UK adviser relates to advice given on both UK and overseas property, that payment will not be treated as a remittance so long s more than half the advice relates to the overseas property.

The examples raise, but do not address, the important and imponderable question of where services of this kind are provided. (Unless the services are provided in the UK there is no need for foreign property services relief.)

# 9.29.2 Services relief condition B

Section 809W(4) sets out services relief condition B:

Condition B is that the whole of the relevant consideration is given by way of one or more payments to one or more bank accounts held outside the UK by or on behalf of the person who provides the relevant UK service.

I am unable to see the purpose of services relief condition B. It is a hangover from the rule applicable under the pre-2008 remittance basis. Perhaps the policy that nothing which was a remittance under the pre-2008 rules should cease to be a remittance under the ITA remittance rules. If so the policy was unfortunate because the opportunity should have been taken to create an entirely new and coherent set of rules. As it is, all suppliers of services relating to foreign property will need to open foreign bank accounts and ensure that the client pays his fees into that account; a pointless bureaucratic requirement, but there it is.

## 9.29.3 Exceptions

Section 809W(5) ITA provides:

Subsection (2) does not apply if the relevant UK service relates (to any extent) to the provision in the UK of—

- (a) a benefit that is treated as deriving from the income by virtue of section 735, or
- (b) a relevant benefit within the meaning of section 87B of TCGA 1992 that is treated as deriving from the chargeable gains by virtue of that section.

I cannot see what the legislation is aiming at here. The following conditions must all be satisfied:

- (1) A service is provided in the UK.
- (2) The service relates to non-UK property.
- (3) The service relates to the provision in the UK of a benefit within s.731 or a capital payment for CGT.

Points (2) and (3) appear to be contradictory, but even if one could weave a course which satisfies both, why withhold foreign services relief? I would be grateful to any reader who could explain.

# 9.30 Exempt property

Section 809X ITA provides:

(1) Exempt property which is brought to, or received or used in, the UK in circumstances in which section 809L(2)(a) applies is to be treated as not remitted to the UK.

There are five categories of exempt property. These relate to public access, personal use, a de minimis exemption, temporary importation and the repair rule.

These exemptions (apart from the first) are limited to relevant foreign income. This is absurd, but it was a deliberate decision. EN FB 2008 provides:

31. The current rules for employment income and capital gains already tax assets brought into the UK where they were purchased out of untaxed foreign employment income or capital gains. Those rules remain unchanged (except in relation to the public access rule).

# 9.30.1 "Property" and "money"

Section 809Z6 ITA provides some definitions. Section 809Z6(1) provides:

This section applies for the purposes of sections 809X to 809Z5.

These definitions are only expressed to apply for s.809X to 809Z5, but they also apply in s.809Z6 so they have to be repeated there. Section 809Z6(2) provides:

"Property" does not include money.

This is confusing as elsewhere in the provisions the word "property" does include money. I shall refer where appropriate to "property (excluding money)".

Section 809Z6(3) ITA defines money:

In subsection (2) "money" includes—

- (a) a traveller's cheque,
- (b) a promissory note,
- (c) a bill of exchange, and
- (d) any other—
  - (i) instrument that is evidence of a debt, or

(ii) voucher, stamp or similar token or document which is capable of being exchanged for money, goods or services.

The definition of "money" is non-standard and absurdly over-complex, given the limited importance of the exempt property rules. Section 809Z6(3) ITA defines "being in the UK":

References to property being in the UK are references to the property—

- (a) being in the UK after being brought to, or received in, the UK in circumstances in which section 809L(2)(a) applies, or
- (b) being used in the UK in circumstances in which section 809L(2)(a) applies.

#### 9.31 Public access rule

Section 809X(3) ITA provides:

Property is exempt property if it meets the public access rule (see sections 809Z and 809Z1).

Section 809Z ITA provides a narrow exemption:

#### 809Z Public access rule: general

- (1) Property meets the public access rule if conditions A to D are met.
- (2) Condition A is that the property is—
  - (a) a work of art,
  - (b) a collectors' item, or
  - (c) an antique,

within the meaning of Council Directive 2006/112/EC (see, in particular, Annex IX to that Directive).

- (3) Condition B is that-
  - (a) the property is available for public access at an approved establishment,
  - (b) the property is to be available for public access at an approved establishment and, in connection with its being so available, is in transit to, or in storage at, public access rule premises, or
  - (c) the property has been available for public access at an approved establishment and, in connection with its having been so available, is in transit from, or in storage at, public access rule premises.
- (4) Property is "available for public access" at an approved establishment if the property is—
  - (a) on public display at the establishment,
  - (b) held by the establishment and made available to the public on request for viewing or for educational use, or

- (c) held by the establishment for public exhibition in connection with the sale of the property.
- (5) An "approved establishment" is—
  - (a) an approved museum, gallery or other institution within the meaning of Group 9 of Schedule 2 to the Value Added Tax (Imported Goods) Relief Order 1984, or
  - (b) any other person, premises or institution designated (or of a description designated) by the Commissioners.
- (6) "Public access rule premises" are—
  - (a) premises in the UK at which the property is to be, or has been, available for public access, or
  - (b) other commercial premises in the UK used by the approved establishment for the storage of property in advance of its being, or after its having been, available for public access at the approved establishment.
- (7) Condition C is that, during the relevant period, the property meets condition B for no more than-
  - (a) two years, or
  - (b) such longer period as the Commissioners may specify.

#### Long term museum loans need HMRC approval: why should a donor bother?

- (8) "The relevant period" means the period—
  - (a) beginning with the importation of the property, and
  - (b) ending when it ceases to be in the UK after that importation.
- (9) "Importation" means the property being brought to, or received or used in, the UK in circumstances in which section 809L(2)(a) applies.
- Condition D is that the property attracts a relevant VAT relief (see (10)section 809Z1).

#### 809Z1 Public access rule: relevant VAT relief

- (1) Property "attracts a relevant VAT relief" if any of conditions 1 to 4 are met.
- (2) Condition 1 is that article 5(1) of the Value Added Tax (Imported Goods) Relief Order 1984 applies in relation to the importation of the property by virtue of Group 9 of Schedule 2 to that Order (importation of works of art or collectors' pieces by museums etc).
- (3) Condition 2 is that article 5(1) would so apply if the following requirements were disregarded—
  - (a) the requirement that the importation be from a third country, and
  - (b) the requirement that the purpose of the importation be a purpose other
- (4) Condition 3 is that article 576(3)(a) of Commission Regulation (EEC) No 2454/93 (relief from import duties for works of art etc imported for the purposes of exhibition, with a view to possible sale) applies in relation to the importation of the property.

- (5) Condition 4 is that article 576(3)(a) would so apply if the requirement that the importation be from a third country were disregarded.
- (6) Where the property does not meet condition B in section 809Z at the time of its importation it is to be assumed for the purposes of this section that the property was imported on the day during the relevant period when the property first meets that condition.
- (7) "The relevant period" and "importation" have the same meaning as in section 809Z and "imported" is to be read accordingly.

#### 9.32 Personal use rule

Section 809X(4) ITA provides:

Clothing, footwear, jewellery and watches that derive from relevant foreign income are exempt property if they meet the personal use rule (see section 809Z2).

## Section 809Z2 ITA provides:

- (1) Clothing, footwear, jewellery or watches meet the personal use rule if they—
  - (a) are property of a relevant person, and
  - (b) are for the personal use of a relevant individual.
- (2) In this section—
  - (a) "relevant person" has the meaning given by section 809M, and
  - (b) "relevant individual" means an individual who is a relevant person by virtue of section 809M(2)(a), (b), (c) or (d) (the individual with income or gains, or a husband, wife, civil partner, child or grandchild).

The words "by virtue of section 809M(2)(a), (b), (c) or (d) (the individual with income or gains, or a husband, wife, civil partner, child or grandchild)" are otiose because any individual who is a relevant person is necessarily a relevant person by virtue of those provisions; but no harm is done by this.

# 9.33 Repair rule

Section 809X(5) ITA provides:

Property of any description that derives from relevant foreign income is exempt property if— ...

(a) the property meets the repair rule (see s.809Z3).

## Section 809Z3 ITA provides:

- (1) Property meets the repair rule for the whole of the relevant period if. during the whole of that period, the property meets the repair conditions.
- (2) Property meets the repair rule for a part of the relevant period if—
  - (a) during the whole of that part of that period, the property meets the repair conditions, and
  - (b) during the whole of the other part of that period, or the whole of each other part of that period, the property meets the repair conditions or the public access rule.
- (3) Property meets the repair conditions if the property—
  - (a) is under repair or restoration,
  - (b) is in transit from a place outside the UK to repair rule premises, in transit between such premises, or in storage at such premises, in advance of repair or restoration, or
  - (c) is in storage at such premises, in transit between such premises, or in transit from such premises to a place outside the UK, following repair or restoration.
- (4) "Repair rule premises" means—
  - (a) premises in the UK that are to be used, or have been used, for the repair or restoration referred to in subsection (3)(b) or (c),
  - (b) other commercial premises in the UK used by the restorer for the storage of property in advance of, or following, repair or restoration of property by the restorer.
- (5) "Restorer" means the person who is to carry out, or has carried out, the repair or restoration referred to in subsection (3)(b) or (c).
- (6) Property meets the repair conditions, or the public access rule, during the whole of a period, or the whole of part of a period, if the property meets those conditions or that rule—
  - (a) on the whole of, or on part of, the first day of that period or part period,
  - (b) on the whole of, or on part of, the last day of that period or part period, and
  - (c) on the whole of each other day of that period or part period.
- (7) "The relevant period" has the same meaning as in section 809Z.

The relief applies only to the property being repaired. There is no relief for the service of repair. A remittance basis taxpayer would be mad to bring an asset to the UK in order to make use of UK repair or restoration services. Even if the importation of the asset did not give rise to a remittance<sup>43</sup> the payment for the repair would give rise to a remittance. All yacht and similar restoration work, for instance, from remittance basis taxpayers is lost to the UK. But there it is.

#### 9.34 Temporary importation rule

Section 809X(5) ITA provides:

Property of any description that derives from relevant foreign income is exempt property if— ...

(b) the property meets the temporary importation rule (see s.809Z4)

Although this refers to property "of any description" this does not include money. The words "of any description" are therefore otiose and misleading. Section 809Z4 ITA provides:

- (1) Property meets the temporary importation rule if the total number of countable days is 275 or fewer.
- (2) A "countable day" is a day on which, or on part of which, the property is in the UK by virtue of being brought to, or received or used in, the UK in circumstances in which section 809L(2)(a) applies (whether the current case, or a past case, when the property was so brought, received or used).
- (3) A day is not a countable day if, on that day or any part of that day—
  - (a) the property meets the personal use rule,
  - (b) the property meets the repair rule, or
  - (c) the notional remitted amount in relation to the property is less than £1,000.
- (4) A day on which, or on part of which, the property meets the public access rule (the "relevant day") is not a countable day if any of conditions A to C is met.
- (5) Condition A is that the property meets the public access rule during the whole of the period of importation in which the relevant day falls.

<sup>43</sup> This requires that the asset was acquired out of RFI rather than REI or chargeable gains, and that the individual can prove this to be the case.

- (6) Condition B is that—
  - (a) the property does not meet the public access rule during the whole of the period of importation in which the relevant day falls, and
  - (b) that period of importation—
    - (i) begins with a period of no public access, and
    - (ii) ends with a period of public access which immediately follows that period of no public access.
- (7) Condition C is that—
  - (a) the property does not meet the public access rule during the whole of the period of importation in which the relevant day falls, and
  - (b) during the parts, or each of the parts of the period of importation during which the property does not meet the public access rule it meets the repair conditions.
- (8) Section 809Z3(6) applies for the purposes of this section.
- (9) "Period of importation" means a period that—
  - (a) begins when property is brought to, or received or used in, the UK in circumstances in which section 809L(2)(a) applies, and
  - (b) ends when the property ceases to be in the UK after having been so brought, received or used.
- "Period of no public access" means a period which is not a period of public access and "period of public access" means a period during the whole of which property meets the public access rule

One needs to keep a lifetime record for every asset. EN FB 2008 provides:

30. If property meets the personal use rule, the repair rule or the public access rule then the time during which it meets any of those rules is taken into account in deciding whether it meets the temporary importation rule. So, for example, if an asset comes to the UK for repair, and that repair takes 75 days, then after the repair is complete it can be kept in the UK for a further 200 days under the temporary importation rule. Property to which the temporary importation rule applies remains exempt if, before the end of the 275 day period, it is then put on public display and meets the terms of the public access rule.

#### 9.35 De minimis rule

Section 809X(5) ITA provides:

Property of any description that derives from relevant foreign income is exempt property if ...

(c) the notional remitted amount (see s.809Z5) is less than £1,000.

Section 809Z5 ITA defines "notional remitted amount":

- (1) This section applies for the purposes of sections 809X to 809Z6.
- (2) The "notional remitted amount", in relation to property, is the amount of income that would be taken to be remitted to the UK in relation to the property (if section 809X did not apply in relation to the property).

Section 809Z5 continues with a wholly unnecessary rule relating to sets of property:

- (3) If—
- (a) property forms part of a set, and
- (b) only part of the set is in the UK,
- the notional remitted amount is such part of the amount specified in subsection (4) as is just and reasonable having regard to the part of the set that actually is in the UK.
- (4) That amount is the amount that would be taken to be remitted to the UK if the complete set had been brought to, or received or used in, the UK, at the same time as the part in question.

## 9.36 Exempt property clawback charge

Section 809Y ITA provides:

# 809Y Property that ceases to be exempt property treated as remitted

- (1) Property that ceases to be exempt property is to be treated as having been remitted to the UK at the time it ceases to be exempt property.
- (2) Property ceases to be exempt property in either of the following cases.
- (3) The first case is where the whole or part of the exempt property is

sold or otherwise converted into money<sup>44</sup> whilst it is in the UK.

This applies (illogically) even if the proceeds are received abroad. An exchange for a non-money asset is not a sale.

- (4) The second case is where the property—
  - (a) is exempt property only because it meets one or more of the relevant rules, 45
  - (b) ceases to meet that rule, or all of those rules, whilst it is in the
  - (c) does not meet any other relevant rule.

#### 9.37 Commencement

Paragraph 81 Sch 7 FA 2008 provides:

The other<sup>46</sup> amendments made by this Part of this Schedule [i.e. part 1] which sets out the provisions discussed in this clause] have effect for the tax year 2008-09 and subsequent tax years.

FAQ Remittances (April 2008) provides:

Section 809Y(5) provides:

"money" includes

- a traveller's cheque,
- (b) a promissory note,
- (c) a bill of exchange, and
- (d) any other
  - instrument that is evidence of a debt, or
  - (ii) voucher, stamp or similar token or document which is capable of being exchanged for money, goods or services...

The definition of "money" is the same as in s.809Z6. (If the definition had been expressed to apply more widely the repetition would have been unnecessary.)

Section 809Y5) ITA provides:

"relevant rule" means-

- (a) the public access rule,
- (b) the personal use rule,
- (c) the repair rule, and
- (d) the temporary importation rule.
- 46 "Other" relates to provisions concerning employment-related securities not discussed here.

Will untaxed relevant foreign income that is brought into the UK by a non-domiciled individual before 6 April 2008 and remains in the UK as cash or is converted into an asset, give rise to a tax charge in 2008-09 on the grounds that it is a remittance in 2008-09?

No. Any tax charge will be based on the rules operating in 2007-08.

### 9.38 Gift to third party

### 9.38.1 Gift to non-relevant person

In *Timpson's Executors v Yerbury*<sup>47</sup> cheques representing foreign income of Mrs Timpson ("T") were given to T's children, cashed by them and credited to their bank accounts in the UK. Thus, the foreign income was received in the UK, but it was not received by T. This was nevertheless held to be a taxable remittance by T. Romer LJ and (I think) Greene LJ decided *Timpson's Executors* on the basis that there is a remittance charge if:

- (1) money is received in the UK by a third party at T's direction, and
- (2) immediately before receipt the money (or funds representing it) belonged to T.  $^{48}$

Lord Wright MR decided *Timpson's Executors* the case on a different basis, that: "if the sums in question were received in the UK as the income of Mrs. Timpson

<sup>47 20</sup> TC 155 followed at first instance in Walsh v Randall 23 TC 55.

<sup>48 &</sup>quot;The Rule does not require that the sum should have been received by the person entitled to the income. In computing the tax, therefore, sums paid to third parties [in the UK] for the benefit or at the request of the party so entitled have to be taken into account..." (Romer LJ at p.181); "provided the income in respect of which the assessment is made is income to which the person assessed is entitled, it is, in my judgment, immaterial whether the sum 'received in the UK' is received by him or by some third party upon his instructions." (Greene LJ at p.186).

Lord Denning adopted this reasoning in an obiter comment in *Thomson v Moyse*: "But [the taxpayer] need not receive [the foreign income] himself. It is sufficient if the sums are received in England by some third person by his authority. Thus, if Mr Moyse, instead of receiving the money himself, tells his New York banker to send a remittance to his butcher or baker or candlestick-maker in England, he is chargeable with tax on it for the simple reason that he was "entitled" to the income which has been used to pay the debt; and he must pay tax on it when it is received in England, no matter by whom it is received, so long as it is received by his authority ..."

This is no longer the law under the ITA remittance basis. Remittance condition A requires that property is brought/received/used in the UK by a relevant person. So if a foreign domiciliary writes a cheque on a foreign bank account, gives it to a donee (not a relevant person) who cashes the cheque in the UK, there is no remittance of the foreign income.

Suppose income is transferred from an offshore account direct to a third party's UK account by electronic transfer (not by cheque). There is no taxable remittance. There is no difference between sending a cheque and a direct electronic transfer. It would be strange if there were.

The practice before 2008/09 was to complete the gift abroad (by payment into a foreign bank account of the donee) and this practice will no doubt continue even though it is not on this analysis strictly necessary.

### 9.38.2 *Gift to relevant person*

Under the pre-ITA remittance basis, if A (taxable under the remittance basis) transferred his foreign income to any other person ("B") and B receives that income abroad, there was in general no remittance of that income if B subsequently remits the income to the UK. In the 6th edition of this book I said:

The law could hardly be otherwise, for A will not usually know what B does with his money after it has been transferred to B.

I was wrong about that! My comment assumed that workability was a necessary requirement of UK anti-avoidance provisions. Now it is sufficient if the law is workable in simple cases. Now if T gives income to a relevant person, who remits, T is taxable. If T gives income to a non-relevant person, who remits it to any relevant person, T is taxable.

she was chargeable to tax as being the person entitled to it when it came into the UK, though in fact she never received it herself.... if it comes here as her income, ... the fact that on arrival it is applied, in accordance with her directions, in payment to others does not affect its chargeability to her;" 20 TC at p.180. Clearly T did not receive the income, but Lord Wright said that she was entitled to it on arrival, when it came to the UK. This, with respect, is not tenable for reasons given in the 6th edition of this book; but the point does not now matter.

### 9.38.3 Transitional rule for pre-2008 income/gains

Suppose T gives RFI to another before 2008/09. The ITA remittance rules apply, but as if references to a relevant person were references to T.<sup>49</sup> If property derived from the income is received or used in the UK by T after 5 April 2008, that is in principle a remittance. However if the property was already received/used by T before 6 April 2008 there is no remittance because the cap in s.809P(12) ITA applies.<sup>50</sup>

### 9.39 Debit, credit and charge cards

This section considers whether the use of debit, credit and charge cards involves a remittance for the purposes of the remittance basis. The starting point is to understand the legal nature of debit, credit and charge cards. The following analysis draws on *The Law of Bank Payments*.<sup>51</sup>

On the use of a card, three contracts come into being. For present purposes the most important terms of the contracts are as follows:

### (1) Cardholder and supplier

This is the contract for goods or services between the cardholder and the person from whom the cardholder purchases goods or services ("the supplier"). This contract is the same whether the cardholder pays by card or by cash.

## (2) Card-issuer and supplier

The card-issuer undertakes to honour the card by paying the supplier.

### (3) Card-issuer and cardholder

<sup>49</sup> See 9.7 (Relevant person transitional relief rules for pre-2008/09 income and gains).

<sup>50</sup> See 9.20.6 (Cap on amount remitted).

<sup>51</sup> Brindle and Cox, Sweet & Maxwell, 3rd ed. 2004, para 4-013. In any particular case it is strictly necessary to review the specific terms governing the card concerned, but I expect that will not usually make any difference in practice. Store issued cards are not discussed here.

- (a) A *debit* card is only issued by a bank. The contract between the card-issuer bank and cardholder authorises the bank to debit the cardholder's account with the amount of the card transaction.
- (b) Charge and credit cards are different. Here the cardholder is required to make a payment to the card-issuer. A *charge* card requires the cardholder to repay the balance outstanding after a set period.<sup>52</sup> A *credit* card allows the cardholder extended credit.

It is necessary to distinguish between use of cards to obtain (1) cash, and (2) goods or services.

#### 9.39.1 Cards used to obtain cash

If a debit card is used to obtain cash in the UK from a foreign account which is in credit,<sup>53</sup> and the card is used at a branch of the bank which issued the card, then there is clearly a remittance of the money. The same applies if the cash is withdrawn from a bank which is not the card-issuing bank, because the third party bank acts as the agent for the card-issuing bank.

The use of a *charge* card to obtain cash in the UK from a foreign account is likewise a remittance. The time of the remittance is when the sum is debited from the account, not when the card is used. The position is the same if an individual uses a *credit* card to obtain cash in the UK

### 9.39.2 Cards used to obtain goods or services

Where a debit card is used to obtain goods or services in the UK, remittance condition A is satisfied. Payment of the debt to the card issuer out of income or gains satisfies remittance condition B.

<sup>52</sup> In the case of a bank-issued credit card, the issuer is normally authorised to debit the cardholder's bank account to meet a debt due on the card. But in practice this facility is not used unless needed (or the card effectively becomes a debit card).

<sup>53</sup> If the effect of use of the card is to put an account into debit, there is obviously no remittance on ordinary principles, though the debt remittance rule will in principle apply when the overdrawn account is repaid.

### 9.40 Translating foreign currency into sterling

The Inspectors Manual provided:

#### 1670. Exchange

Income chargeable on the arising basis should be translated into sterling at the rate of exchange prevailing at the time when the income arose (see IM1640); where, however, credits are frequent and the taxpayer desires to translate at the mean rate of exchange for the basis year, that course may be followed, provided that it is adopted consistently year by year, and that the amounts to be assessed are not materially affected. ...

This is not contentious. The HMRC website offers an exchange rate calculator.<sup>54</sup> The Manual continued:

... Where income is chargeable on the remittance basis, the income should be taken to be the amount received in the UK, translated to sterling, if necessary, at the rate of exchange prevailing on the date of receipt.

Any case of difficulty should be referred to Business Tax (Technical).

There is no reason to think that the practice will change from 2008/9.

## 9.41 Property held jointly by spouses

Section 836 ITA provides:

- (1) This section applies if income arises from property held in the names of individuals—
- (a) who are married to, or are civil partners of, each other, and
- (b) who live together.
- (2) The individuals are treated for income tax purposes as beneficially entitled to the income in equal shares.

How does this interrelate with the remittance basis? Suppose:

(1) Property is held in the names of H and W, but belongs in equity to H alone.

<sup>54</sup> www.hmrc.gov.uk/exrate/index.htm.

- (2) Section 836 applies so that half the income is deemed to be the income of W
- (3) W is not domiciled in the UK.

Income of W arising before 2008/09, being merely deemed income, cannot be remitted and cannot be subject to tax. But income arising from 2008/09 counts as remitted if it is remitted by H, since H is a relevant person in relation to W.

### 9.42 Avoiding remittances: basic tax planning

The best way to avoid any question of a remittance basis liability is simple in concept but administratively tiresome. It is to keep in separate accounts (or sub-accounts):

- (1) Income taxable at 40% on remittance.
- (2) Income taxable at lower rates on remittance (because of DTR).
- (3) Capital including gains with DTR.
- (4) Capital including gains without DTR.
- (5) Tax free capital.

Funds can then be remitted from accounts with a lower or nil rate of tax. Income taxable at the top rate can be used abroad or reinvested.

## 9.43 Transitional rules for remittance in specie

Under the pre-2008 RFI remittance basis, there was no remittance of RFI if property was remitted in specie (not in the form of money.) This is now caught by remittance condition B.

Paragraph 86 Sch 7 FA 2008 provides a transitional relief:

(1) Section 809L of ITA 2007 (meaning of "remitted to the UK") has effect subject to this paragraph.

- (2) If, before 6 April 2008, property (including money) consisting of or deriving from an individual's relevant foreign income was brought to or received or used in the UK by or for the benefit of a relevant person, treat the relevant foreign income as not remitted to the UK on or after that date (if it otherwise would be regarded as so remitted).
- (3) If, before 12 March 2008, property (other than money) consisting of or deriving from an individual's relevant foreign income was acquired by a relevant person, treat the relevant foreign income as not remitted to the UK on or after 6 April 2008 (if it otherwise would be regarded as so remitted).

Paragraph 86(2) provides relief where property (including "money") was *remitted* before 6 April 2008.

Paragraph 86(3) provides relief where property (excluding "money") was *acquired* before 12 March 2008, regardless of the date of remittance.

Paragraph 82(5) incorporates a non-standard definition of money.<sup>55</sup> Suppose:

- (1) T borrowed to purchase an asset (not "money") and acquired the asset before 6 April 2008.
- (2) T receives the asset in the UK after 6 April 2008.
- (3) T repays the borrowing out of RFI after 6 April 2008.

The transitional relief does not apply because the purchased asset is not denied from the RFI.

FAQ Remittances (April 2008) provides:

Is it true that assets in the UK owned by a non-domiciled individual which were purchased out of untaxed relevant foreign income will be taxed if the asset is still in the UK on 6 April 2008?

No. Assets owned by a non-domiciled individual that were purchased using untaxed foreign income and that are already in the UK will not give rise to a tax charge as a remittance on 6 April 2008. If the asset is sold in the UK, then a tax charge can arise under existing rules and that charge will remain.

Paragraph 86(5) provides: "Money" has the same meaning as in s.809Y of ITA; see 9.30.1 ("Property" and "money").

The last sentence is inaccurate. Paragraph 86 provides a complete exemption. This may reflect a change of mind since the FAQ was written as the relief was rewritten at Report Stage. The result is something of a windfall, but there it is.

FAQ Remittances (April 2008) provides:

Where a non-domiciled individual not resident in the UK, has purchased assets abroad out of income that has not been taxed in the UK, then moves to the UK and becomes resident, will the importation of those assets in the first year be taxed as a remittance?

No. As the untaxed income arose while the individual was not UK resident, there is no charge unless the proposed new section 832A ITA 2007 applies (temporary foreign residence).

### 9.44 Transitional rules for pre-2008 loans

Paragraph 90 Sch 7 FA 2008 provides a transitional relief:

- (1) This paragraph applies if—
  - (a) before 12 March 2008, money was lent to an individual outside the UK,
  - (b) the loan was made for the purpose of enabling the individual to acquire an interest in residential property in the UK (and for no other purpose), and
  - (c) before 6 April 2008—
    - (i) the money was received in the UK,
    - (ii) the individual used the money to acquire an interest in residential property in the UK ("the interest"), and
    - (iii) repayment of the debt for the money ("the debt"), or of payments made under a guarantee of that repayment ("the guarantee"), 56 was secured on the interest.
- (2) Relevant foreign income of the individual used outside the UK before 6 April 2028 to pay interest on the debt is treated as not remitted to the UK.

<sup>56</sup> Paragraph 90(6) Sch 7 FA 2008 defines "guarantee":

<sup>&</sup>quot;In this paragraph 'guarantee' includes an indemnity, and 'guaranteed' is to be read accordingly."

#### Thus:

- (1) The relief is restricted to RFI (and does not apply if employment income or gains are used to pay the interest.
- (2) The relief is restricted to loans for residential property; (it does not apply even to loans for home improvements).
- (3) The relief is restricted to secured loans.

### Paragraph 90(3) Sch 7 FA 2008 restricts the relief:

If, at any time on or after 12 March 2008—

- (a) any term upon which the loan was made, or any term of the guarantee, is varied or waived,
- (b) repayment of the debt, or of payments made under the guarantee, ceases to be secured on the interest,
- (c) repayment of any other debt is secured on the interest or is guaranteed by the guarantee, or
- (d) the interest ceases to be owned by the individual, sub-paragraph (2) does not apply in relation to relevant foreign income used as mentioned there after that time.

I am unable to see the point of conditions (b) and (c).

FAQ Remittances (April 2008) states that the relief only applies so long as "no further advances are made on or after 12 March". This is not correct, but if any further advances are made care must be taken with the documentation to ensure that there is a new loan (nor a variation of an existing one) and the debt is not secured on the individual's interest in the property. The effect of the relief in some cases will be to impose a severe tax penalty on a foreign domiciliary who wishes to move house. It also makes re-financing impossible (from 12 March 2008) as the relief ceases to apply.

Paragraph 90(4) Sch 7 FA 2008 provides:

If—

- (a) before 12 March 2008, money was lent to the individual outside the UK ("the subsequent loan"),
- (b) the subsequent loan was made for the purpose of enabling the individual to repay—

- (i) the loan mentioned in sub-paragraph (1), or
- (ii) another loan in relation to which sub-paragraphs (2) and (3) apply (by virtue of this sub-paragraph),

and for no other purpose, and

- (c) before 6 April 2008—
  - (i) the individual used the money to repay the loan referred to in paragraph (b)(i) or (ii), and
  - (ii) repayment of the subsequent loan, or of payments made under a guarantee of that repayment, was secured on the interest,

sub-paragraphs (2) and (3) apply in relation to the subsequent loan (and for this purpose references there to the debt or the loan are to be read as references to the subsequent loan).

### 9.44.1 *Meaning of residential property*

### Paragraph 90(5) Sch 7 FA 2008 provides:

In this paragraph "residential property" has the same meaning as in Part 4 of FA 2003 (see section 116 of that Act).

### So we turn to s.116 FA 2003 to find the complex definition:

- (1) In this Part "residential property" means—
  - (a) a building that is used or suitable for use as a dwelling, or is in the process of being constructed or adapted for such use, and
  - (b) land that is or forms part of the garden or grounds of a building within paragraph (a) (including any building or structure on such land), or
  - (c) an interest in or right over land that subsists for the benefit of a building within paragraph (a) or of land within paragraph (b);

and "non-residential property" means any property that is not residential property.

This is subject to the rule in subsection (7) in the case of a transaction involving six or more dwellings.

- (2) For the purposes of subsection (1) a building used for any of the following purposes is used as a dwelling—
  - (a) residential accommodation for school pupils;
  - (b) residential accommodation for students, other than accommodation falling with subsection (3)(b);
  - (c) residential accommodation for members of the armed forces;
  - (d) an institution that is the sole or main residence of at least 90% of its residents and does not fall within any of paragraphs (a) to (f) of subsection (3).

- (3) For the purposes of subsection (1) a building used for any of the following purposes is not used as a dwelling—
  - (a) a home or other institution providing residential accommodation for children;
  - (b) a hall of residence for students in further or higher education;
  - (c) a home or other institution providing residential accommodation with personal care for persons in need of personal care by reason of old age, disablement, past or present dependence on alcohol or drugs or past or present mental disorder;
  - (d) a hospital or hospice;
  - (e) a prison or similar establishment;
  - (f) a hotel or inn or similar establishment.
- (4) Where a building is used for a purpose specified in subsection (3), no account shall be taken for the purposes of subsection (1)(a) of its suitability for any other use.
- (5) Where a building that is not in use is suitable for use for at least one of the purposes specified in subsection (2) and at least one of those specified in subsection (3)—
  - (a) if there is one such use for which it is most suitable, or if the uses for which it is most suitable are all specified in the same sub-paragraph, no account shall be taken for the purposes of subsection (1)(a) of its suitability for any other use,
  - (b) otherwise, the building shall be treated for those purposes as suitable for use as a dwelling.
- (6) In this section "building" includes part of a building.
- (7) Where six or more separate dwellings are the subject of a single transaction involving the transfer of a major interest in, or the grant of a lease over, them, then, for the purposes of this Part as it applies in relation to that transaction, those dwellings are treated as not being residential property.
- (8) The Treasury may by order—
  - (a) amend subsections (2) and (3) so as to change or clarify the cases where use of a building is, or is not to be, use of a building as a dwelling for the purposes of subsection (1);
  - (b) amend or repeal subsection (7) and the reference to that subsection in subsection (1).

Any such order may contain such incidental, supplementary, consequential or transitional provision as appears to the Treasury to be necessary or expedient.

## 9.44.2 Critique

No reasons were ever given for the strikingly restricted features of the relief, so one is left to speculate. If the purpose of the transitional relief is to assist those who have taken out loans on the assumption that the law which existed from 1956 to 2008 would govern the taxation of the interest, and who may now be unable to pay the interest, each of these

restrictions are irrational. I surmise that the object was specifically to bolster the residential property market by preventing forced sales by foreign domiciliaries who are made unable to repay their mortgages: if so only the restriction of relief to RFI is irrational.<sup>57</sup>

Why the restriction to residential property? The reason may be that loans to acquire let property had a benevolent treatment under the pre-2008 remittance basis: the interest could be paid out of foreign income without a remittance, but the interest was deductible against the rent for the purpose of computing the profits of the UK property business. Similar points apply to other cases where interest is deductible. But if that is the aim then it is achieved in a very rough and ready manner. Those who borrowed to buy a house and improve it are particularly unfairly treated.

Perhaps the matter was not thought out at all and the only thinking was to provide the smallest possible transitional relief consistently with appearing the banking lobby. Of course in the absence of any reasons being provided by HMRC, all the above can only be speculation.

<sup>57</sup> It was probably based on the erroneous belief that under the pre-2008 rules, employment income or gains used to pay interest were regarded as remitted.

#### **CHAPTER TEN**

### SAVINGS AND INVESTMENT INCOME

#### 10.1 Classification of income

Section 3 ITA provides the basic outline:

#### 3 Overview of charges to income tax

- (1) Income tax is charged under-
- (a) Part 2 of ITEPA 2003 (employment income),
- (b) Part 9 of ITEPA 2003 (pension income),
- (c) Part 10 of ITEPA 2003 (social security income),
- (d) Part 2 of ITTOIA 2005 (trading income),
- (e) Part 3 of ITTOIA 2005 (property income),
- (f) Part 4 of ITTOIA 2005 (savings and investment income), and
- (g) Part 5 of ITTOIA 2005 (miscellaneous income).
- (2) Income tax is also charged under other provisions, including—
- (a) Chapter 5 of Part 4 of FA 2004 (registered pension schemes: tax charges),
- (b) section 7 of F(No.2)A 2005 (social security pension lump sums),
- (c) Part 10 of this Act (special rules about charitable trusts etc), and
- (d) Chapter 2 of Part 12 of this Act (accrued income profits), and
- (e) Part 13 of this Act (tax avoidance).

This chapter considers savings and investment income, dealt with in Part 4 ITTOIA (occasionally in Part 5). I identify the charging provision for each type of income in this category and consider:

- (1) When is a receipt "income" in nature and when is it capital?
- (2) What is the source of the income?
- (3) Where is the source?

### 10.2 Why does "capital v income" matter?

"Income tax is a tax on income." This slogan is less true now than when it was formulated in 1900; but the first question still remains: is a receipt "income" in the hands of the recipient? For references to "income" in tax legislation do not include capital receipts unless statute expressly so provides (which it often does). This issue arises often in the context of distributions from trusts and non-resident companies, where the income/capital distinction is a difficult one.

### 10.3 Why does source of income matter?

The identity of the source from which income has arisen is relevant:

- (1) to identify the situs of the source;
- (2) because different rules apply to income with different types of source.

There is no statutory definition of "source". The word is too basic to be usefully defined. The word has been paraphrased as "origin" and "chief cause" or "originating" cause but these generalities are of no practical assistance.

Section 368(3) ITTOIA (territorial scope) provides:

References in this section to income which is from a source in the UK include, in the case of any income which does not have a source, references to income which has a comparable connection to the UK.

## ITTOIA EN Vol II explains this:

- 33. Subsections (1) and (2) are drafted in terms of the "source" of the income. Although section 18 of ICTA refers to profits or gains from "property", the usual statutory term elsewhere in the Income Tax Acts and in case law for the same concept is "source" and this has been adopted as the more familiar and modern term.
- 34. However, while the term "source" may apply to the majority of

Hart v Sangster 37 TC 231 at 235.

<sup>2</sup> IRC v Philips' Gloeilampenfabrieken [1955] NZLR 868.

receipts chargeable to income tax it does not apply to all such receipts. "Source" is something from which income arises and not all sums charged to income tax are by nature income. "Source" may not be the appropriate term where the amount charged to tax represents a profit on a transaction which is not by nature income and would not be charged to income tax without a specific charge. Indeed, the chargeable profit may arise on the disposal of an income source. This restricted meaning of "source" is supported by Lord Hoffmann's judgement in Walker v Centaur Clothes Group Ltd, 72 TC 379 and a more detailed discussion of this topic may be found in the commentary on Chapter 1 of Part 8 of this Act.

- 35. It has therefore been necessary to consider how to express the territorial scope in cases where there is no natural source of income.
- Subsection (3) is broadly worded to catch such income. Where the connection such income has to the UK is comparable to the connection that income with a source in the UK has to the UK, then it is treated for the purposes of this section as income from a source in the UK.

ITTOIA EN Vol II para 1639 notes that there was originally no income tax charge on amounts which were not from a source, and explains:

1639. There were at that time no income tax charges on amounts treated as income. But the scope of Schedule D Cases IV and V has since been extended by provisions which charge to income tax, within one or other of the Cases, a profit or gain which would not otherwise be income arising from a security or from possessions within section 18(3) of ICTA. That is, on first principles it would be a capital profit or receipt. Such chargeable amounts could not therefore be said to derive from a "source" in the traditional sense. In Walker v Centaur Clothes Group Ltd, 72 TC 379, Lord Hoffmann commented (page 416):

Income tax is traditionally a source-based annual tax, liability depending upon the existence of a source of income falling under one of the Schedules during the year of assessment (see Brown v National Provident Institution [1921] 2 AC 222, 8 TC 57).

If the income tax had retained that ancient simplicity, it would be true to say that income could not be within the charge to tax unless there was a source within the charge and a person could not be within the charge unless he had a source of income within the charge. But that would be because of the nature of the income tax and not anything in the language of the definition.

It is, however, no longer true to say that liability to income tax depends upon the existence during the year of assessment of a source within the charge. There are cases (such as post-cessation receipts) when liability depends upon the existence of income defined by reference to a source which does not exist within the year of assessment. Or liability may depend upon an event, such as a balancing charge on the sale of an asset which has attracted a capital allowance, or the receipt of a capital sum from a particular kind of transaction, which is deemed to be taxable income received in that year of assessment or sometimes spread over several years of assessment.

1640. Although the definition uses "income which arises from a source" in respect of all income within the definition, specific rules have been added, in view of Lord Hoffmann's remarks, in sections 428(3) (deeply discounted securities) and 658(2) (beneficiaries' income from estates in administration), to attribute a foreign source to the income in question to ensure that there is no doubt that the definition applies to these provisions.

### 10.4 Why does situs of source matter?

The question of situs (location) of an income source is important because:

- (1) A non-resident is taxable on UK source income, not foreign source income.<sup>3</sup>
- (2) Income must have a source outside the UK to qualify as RFI.<sup>4</sup>
- (3) Double tax treaties; see "Treaty Problems Relating to Source" [1998] BTR 222.

Statute formerly used a variety of expressions<sup>5</sup> but now the standard terms are: "source in/outside the UK" or "income arising in/outside the UK".

Different considerations naturally apply to locating the situs of different kinds of income.

In relation to income from intangible sources (e.g. shares, debts, trades,

<sup>3</sup> See 10.6 (Territorial scope of tax on savings and investment income)

<sup>4</sup> See 10.5 (Relevant foreign income).

<sup>5</sup> e.g. in section 65 ICTA the test was whether a possession or security was "out of the UK", but that meant "having a source out of the UK"; see ITTOIA EN Vol II para 1642.

etc.), the law must somehow choose a connecting factor to link the source to a jurisdiction. In principle, it would not matter much what the rule was, as long as there is some rule and its application is clear. There are many possible connecting factors, and the selection of the determining factor(s) must to some extent be arbitrary.

The IT rules for the situs of an income source are different from the situs of asset rules for IHT, CGT and private international law; see 55.1 (Concept of situs).

### 10.5 Relevant foreign income

For the definition of RFI see 8.3.1 (Relevant foreign income). RFI status is important for:

- (1) the RFI remittance basis;
- (2) withholding tax.

#### 10.6 Territorial scope of tax on savings and investment income

Section 368 ITTOIA provides:

#### 368 Territorial scope of Part 4 charges

- (1) Income arising to a UK resident is chargeable to tax under this Part whether or not it is from a source in the UK.
- (2) Income arising to a non-UK resident is chargeable to tax under this Part only if it is from a source in the UK. ...
- (4) This section is subject to any express or implied provision to the contrary in this Part (or elsewhere in the Income Tax Acts).

This is a statutory statement of a principle which was formerly in part in the statute and (where absent) was inferred by the courts.<sup>6</sup>

"29. ...Since Colquhoun v Brooks 2 TC 490 the courts have followed Lord Herschell's judgment that (page 499):

The Income Tax Acts, however, themselves impose a territorial limit, either that from which the taxable income is derived must be situate in the UK or the person whose income is to be taxed must be resident there.

<sup>6</sup> ITTOIA EN Vol II explains:

<sup>30.</sup> Whether Lord Herschell's words referred to the statutory rules of the time

### 10.7 Income from non-UK resident companies

BN40 (21 March 2007) proposes further complications for individuals who receive less than £5,000 foreign dividends per year but this takes effect from 2008/9 and is not discussed here.

Section 402 ITTOIA imposes a charge to tax on dividends from non-UK resident companies:

- (1) Income tax is charged on dividends of a non-UK resident company...
- (4) In this Chapter "dividends" does not include dividends of a capital nature.

Non-dividend income from a company is caught by s.687 ITTOIA:

#### 687 Charge to tax on income not otherwise charged

- (1) Income tax is charged under this Chapter on income from any source that is not charged to income tax under or as a result of any other provision of this Act or any other Act. ...
- (4) The definition of "income" in s.878(1) does not apply for the purposes of this section.<sup>7</sup>

I refer to them together as dividends and non-dividend distributions. ITTOIA EN Vol. II explains why there are two charging sections:

184. Income which, under the source legislation, is charged to tax under Schedule D Cases IV or V, has, where appropriate, been fully integrated with the equivalent income arising from a UK source. In the case of dividends from non-UK resident companies there is no exact

or to a general statement of the law, it is as the latter that they have been subsequently applied by the courts. For example in *Perry v Aston* 19 TC 255 Lord Russell of Killowen states (page 280):

There must, of course, be the necessary limitation which is inherent in all our Income Tax legislation, namely, that what is taxed under or by virtue of this provision can only be either (1) income which is here, or (2) income of a person resident here.

31. Additionally there is the general principle of UK law that, unless the contrary intention appears, an enactment is taken as not applying to matters outside the UK."

<sup>7</sup> The disapplied definition states:

<sup>&</sup>quot;'Income' includes amounts treated as income (whether expressly or by implication)."

equivalent in terms of UK source income. The closest equivalent is the charge to tax on dividends and other distributions from UK resident companies (section 20 of ICTA, Schedule F in the source legislation). But there is no precise overlap. The UK charge, by the adoption of the definition of "distribution" from Part 6 of ICTA ... can include dividends or distributions of a capital nature and can also operate to convert payments that would otherwise be treated as interest into Any charge on distributions from non-UK resident companies must be confined to income only. For this reason ... it is not thought appropriate to integrate the charges. So a separate charge is needed to cover dividends from non-UK resident companies.

186 ... It is possible that a non-UK resident company may make a distribution of income which would not fall within Chapter 4 of Part 4 of this Act because it is not a "dividend". But if the distribution comprises income it will fall to be dealt with either under alternative specific charges (eg interest) or within "income not otherwise charged", the charge on which appears in Chapter 8 of Part 5 of this Act.

In practice it does not usually matter whether a receipt (to use a neutral term) is classified as a dividend (chargeable under s.402) or a nondividend distribution (chargeable under s.687). In either case the receipt must be income and not capital in nature.

#### 10.7.1 "Dividend"

### ITTOIA EN provides:

187. The term "dividend" is not defined in this Act. "Dividend" is a widely used and understood term and is defined only in very specific circumstances not applicable in this context ... . It is not thought appropriate to attempt to define "dividend" here. It will usually be a matter of referring to the relevant company law to determine whether or not a payment made by a company is a dividend.

#### 10.7.2 "Distribution"

What receipts from companies (other than dividends) are within the charge under s.687? For UK companies the charge is on "distributions" and the term is very elaborately defined. For non-UK companies, the charge is on "income" and there is no further guidance in the statute. But to be "income" there must be a distribution and the distribution must be of an income nature. Guidance can be found in company law cases in the context of rules prohibiting unauthorised distributions. In *Aveling Barford v Perion* [1989] BCLC 626, a company (Aveling Barford) sold an asset at an undervalue to another company (Perion). The sale was made at the direction of the shareholder of Aveling Barford, and Perion was held on Jersey Trusts for the benefit of the shareholder and his family. Hoffmann J regarded this as a distribution (and so unlawful as the company had no distributable profits):

The Court looks at the substance rather than the outward appearance ... so it seems to me in this case that looking at the matter objectively, the sale to Perion was not a genuine exercise of the company's power in its memorandum to sell its assets. It was a sale at a gross undervalue for the purpose of enabling a profit to be realised by an entity controlled and put forward by its sole beneficial shareholder. This was as much a dressed-up distribution as the payment of excessive interest in *Ridge Securities* or excessive remuneration in *Halt Garage* ... The fact that the distribution was to Perion rather than to Dr. Lee or his other entities which actually held the shares in Aveling Barford is in my judgment irrelevant.

The decision is criticised in Bramwell *et al*, *Taxation of Companies and Company Reconstructions*, para B2.2.7 but it has been consistently followed and should be taken to represent the law.<sup>8</sup>

When the asset distributed is a non-cash asset, there has been some debate whether the amount of the distribution is computed by reference to the market value or the book value of the asset. For UK company law purposes, one takes the book value: s.845 Companies Act 2006. But for tax purposes, one should take the market value.

#### 10.7.3 Distribution to non-shareholder

Aveling Barford shows that a distribution to a non-member at the direction of shareholders is still a distribution for the purposes of company law rules regulating distributions. How does one reconcile this with section 829 CA

<sup>8</sup> See MacPherson v European Strategic Business Bureau [2000] 2 BCLC 683 and Clydebank Football Club v Steedman [2002] SLT 109 at [75].

2006 which defines "distribution" to mean:

Every description of distribution of a company's assets to its members...

There are two answers. The word "to" may be read as "to or at the direction of". Alternatively it might be said that there are two sets of rules relating to distributions from companies, the statutory rules and common law rules, and a distribution to a non-shareholder is a "distribution" for the purposes of the latter. It would not matter for company law which of these is correct.

What is the tax position on a distribution to a non-shareholder? If the company is owned by A, an individual, and the company makes a distribution to B, then B cannot be subject to income tax as he has no source of income. A will be chargeable to tax on the distribution if he is a person receiving or entitled to the income: see s.689 ITTOIA.

What if the company is owned by a discretionary trust, and the company makes a distribution to B, a beneficiary? There are several possible solutions:

- (1) The distribution is income of B in the form of a company distribution.
- (2) The distribution is income of B in the form of a trust distribution.
- (3) The distribution is:
  - (a) income of the trustees in the form of a company distribution; and
  - (b) income of B in the form of a trust distribution.
- (4) The payment is not income of B or of the trustees.

Solution (1) seems sensible but is inconsistent with the source doctrine which states that one cannot receive income (for tax purposes) unless one has a source of income: B has no interest in the company. (B's interest in the discretionary trust is not an interest in the company.) A radical House of Lords could (and perhaps should) reform the source doctrine to reach this result, but subject to that, solution (1) is not available.

It is considered that solution (2) is to be preferred. The reason that B receives the distribution is that he is a beneficiary of the trust, so the result is like any other trust distribution of an income nature.

Appropriate documentation would of course bring the matter into class (3) but in the absence of a payment to the trustees, it is artificial to regard them as in receipt of income.

Solution (4) is arguable but a Court may regard it as too good to be true. In these cases IHT needs to be considered: see ss.94, 99 IHTA. Likewise CGT, particularly if B is UK domiciled: see ss.22, 30, 122 TCGA. Lastly, s.682 ITA (transactions in securities) may also need to be considered.

### 10.8 Distribution from a non-resident company: income or capital?

In this context the income/capital distinction is one of the general law (e.g. it applies for trust law purposes) which is adopted by UK tax law. Hence many of the cases are trust cases and not tax cases.<sup>9</sup>

### 10.8.1 The general principle

Courtaulds Investments v Fleming 46 TC 111, at p.124 summarises the law as follows:

The rights and interests of shareholders in the assets and the profits of companies in which they hold shares vary widely in detail, but I think they can all be said to fall under three heads:

- (1) rights to participate in the distributable profits of the company while it is a going concern;
- (2) rights to participate in the division of the assets of the company in a liquidation, and
- (3) rights to participate in any distribution to shareholders on an actual or notional reduction of capital.

Anything received under the first head is treated by English law as income of the recipients for both tax purposes and trust purposes (but subject as to the latter to any special provision of the trust) notwithstanding that the source of the distribution may be a profit not of the company's business but on capital account: see *In re Doughty* [1947] Ch 263 and *IRC v Reid's Trustees* 30 TC 431. Anything received under

<sup>9</sup> See Law Commission Consultation Paper 175 (Capital and Income in Trusts, 2004) accessible on www.lawcom.gov.uk; and Stephen Brandon QC's Taxation of Non-UK Resident Companies and their Shareholders (Key Haven Publications, 2002) para 2.2.

the second head is treated by English law as capital both for tax purposes and, subject as aforesaid, for trust purposes. So also is anything received under the third head. That this is so for trust purposes is clear from *In re* Duff's Settlements [1951] Ch 923, where moneys received by trustees on a distribution of part of a share premium account under the Companies Act 1948, s.56, were held to be capital for the purposes of their trust. My attention was not drawn to any case where the same has been held to be so for tax purposes on a distribution of a share premium account under s.56, but in my judgment that must follow.

The HMRC view was set out in the Inspectors Manual. The material was deleted from the current SAI Manual, which deals with the question very briefly at 5210. I set out the old Inspectors Manual passages, as they will no doubt continue to reflect HMRC practice:

### 1610. Distributions/foreign cos: In cash

Published: 9/95

- ... a cash distribution to its shareholders by a foreign company will normally be assessable under Case V, whether it is attributable to the undivided<sup>10</sup> profits or to the capital resources of the company (IRC v Trustee of Joseph Reid 30 TC 431). Where, however, cash —
- a) is distributed on the liquidation of the company (IRC v Burrell 9 TC 27) or
- b) comprises a return of part of the shareholder's capital interest in the company (Rae v Lazard Investment Co 41 TC 1; Courtaulds Investments v Fleming 46 TC 111),

the cash constitutes a capital sum not assessable as income under Case V. ...

This is correct, though (b) is a slightly abbreviated summary of the position as more fully set out in Courtaulds Investments.

#### 1613. Distributions/foreign cos: Not in cash: Release of assets Published: 9/95

Where a foreign company releases<sup>11</sup> some of its assets (for example, shares it holds in another company) to its shareholders, the distribution

<sup>[</sup>Author's note] "Undivided" in this context is an old fashioned term for "undistributed".

<sup>11</sup> [Author's note] "Releases" here simply means "transfers". The word "release" was used in *Pool v Guardian* (1922), but is not normally used nowadays in this sense.

will normally be assessable under Case V by reference to the UK currency value of such assets at the date of distribution (*Pool v Guardian Investment Trust* 8 TC 167; *Wilkinson v IRC* 16 TC 52; *Briggs v IRC* 17 TC 11). Where, however, the assets are released on liquidation or are otherwise claimed to be a return of capital to the shareholder, the claim should be referred to Revenue Policy, International (Cases IV and V), Victory House in accordance with IM1610, last sub-para.

The Manual considered separately:

- (1) distributions of cash; and
- (2) distributions of non-cash assets of the company

but the principle is exactly the same.

### 10.8.2 Stock option

The Inspectors Manual continued:

### 1611. Distributions/foreign cos: Not in cash: Option cases

Published: 9/95

Where a foreign company declares a cash dividend but offers its shareholders, on their own initiative, the option of taking up further shares in lieu of the cash dividend, a shareholder who exercises the option to take up the shares is not assessable under Case V of Schedule D in respect of that dividend. If, however, a shareholder does not exercise the option but takes the dividend in cash, he is assessable under Case V of Schedule D on the amount of the cash dividend. See CG51823 regarding the capital gains position.

### 10.8.3 Issue of shares or debentures

The Inspectors Manual continued:

#### 1612. Distributions/foreign cos: Not in cash

Published: 9/95

Where a foreign company capitalises undivided [i.e. undistributed] profits and —

a) issues to its shareholders the additional capital so created, in the

- form of its own shares or debentures, in proportion to the number of shares already held by them or
- b) satisfies a dividend out of such profits by the issue of its own stocks or shares (for example, a 'stock dividend' by a United States company),

such a distribution does not constitute income for Case V purposes in the hands of the shareholder. This principle applies when the distribution is actually made in shares, whether or not an effective option was given to the shareholder to receive cash in place of shares (IRC v Blott, 8 TC 101; Whitmore v IRC 10 TC 645; IRC v Fisher's Executors, 10 TC 302; IRC v Wright 11 TC 181). ...

In cases where the distribution is not actually made in shares and the shareholder accepts cash from the company under an option given to him to receive cash in place of shares, the cash is assessable as income in accordance with IM1610.

### 1614. Distributions/foreign cos: Certificates of indebtedness

Published: 9/95

As regards liability in respect of dividends received in the form of certificates of indebtedness redeemable at a future date, see Associated Insulation Products Ltd v Golder 26 TC 231.

See also IM4580 as regards liability on the sale or transfer of such certificates.

#### 10.8.4 Dividend re-investment plans

The Inspectors Manual continued:

### 1615. Dividend reinvestment plans

Published: 9/95

Some foreign companies, particularly in North America and Australia, establish dividend reinvestment plans for their shareholders. Such plans can be structured in a number of different ways, some of which result in liability under Case V when a dividend is declared, and others which do not. At one extreme is the pure bonus issue, when a dividend is declared payable in shares with no option for the shareholder to take cash. Alternatively a company may arrange for cash dividends to be paid to a third party, typically a bank, which then applies the dividends in the purchase of additional company shares in the market on behalf of the shareholder. The first situation falls within the principle of IRC v Blott (8 TC 107) – see IM1612. The second gives rise to a Case V charge because the reinvestment in the company is regarded as a

voluntary application of income which has already arisen to the shareholder.

Between these two extremes lies a variety of situations, each of which must be considered by reference to their own facts to determine whether a Case V charge arises. Where there is any doubt as to whether the receipt of shares under the terms of a dividend reinvestment plan gives rise to a Case V charge, refer the taxpayer's file, together with a copy of the plan prospectus, to Revenue Policy, International (Cases IV and V) Victory House.

#### 10.9 Income distribution from company: source and situs

If a distribution from a company is income in nature, the question arises as to where is its source.

The House of Lords held in *Bradbury v English Sewing Cotton Co* 8 TC 481 that the source of income from shares is situated in the place where the company is resident – not where it is incorporated or where the share register is kept. This is in stark contrast to the situs rules for CGT, IHT and private international law. This rule is now statutory: s.383 ITTOIA imposes tax on distributions from UK resident companies.

### 10.10 Building societies

In practice, income from a building society will have a UK source. ITTOIA EN Vol II explains:

- 48. Under section 66 FA 1988 a society incorporated under the Building Societies Act 1986 will be resident in the UK through incorporation. As long as dividends are paid by a UK resident company they have a UK source under the principle in *Bradbury v The English Sewing Cotton Company Ltd* 8 TC 481.
- 49. But a society may be non-resident where it satisfies a residence test in the territory of a treaty partner and the treaty awards residence to that other territory. Section 249 FA 1994 will then apply to treat the society as non-resident. Theoretically dividends paid by a building society may therefore arise from a source outside the UK. This would be most unlikely, however, since a building society may only be incorporated under the Building Societies Act 1986 if its principal office is in the UK. With the place of incorporation and the principal office in the UK a residence test is unlikely to be satisfied in another territory.

#### 10.11 Open-ended investment companies and AUTs

ITTOIA EN Vol II discusses the situs of OEIC income:

The definition of an open-ended investment company in section 468(10)ICTA carries a limitation that the company should be incorporated in the UK under the OEIC regulations of 1996. Section 468(10) ICTA is inserted in section 468 of ICTA by paragraph 10(4) (Open-ended Investment Companies (Tax) Regulations 1997 SI 1997/1154). All open-ended investment companies within the definition in section 468(10) ICTA are therefore subject to the company residence rule in section 66 FA 1988 ("regarded for the purposes of the Taxes Acts as resident"). Open-ended investment company interest distributions treated as made by a UK resident company will be UK source income. Section 249 FA 1994 could in theory also apply to make such companies non-resident (as explained in connection with industrial and provident societies). In that case interest distributions made will be treated as dividends from non-resident companies.

For AUTs see 25.2 (Income accruing to unit trust).

### 10.12 Industrial and provident societies

ITTOIA EN Vol 2 explains the source of income from an industrial and provident society:

- 52. Under section 66 of FA 1988 a society registered under the Industrial and Provident Societies Acts will be resident in the UK through incorporation. A society may, however, be non-resident where it also satisfies a residence test in the territory of a treaty partner of the UK and the treaty awards residence to that other territory. Section 249 of FA 1994 will then apply to treat the society as non-resident.
- Section 486(4) of ICTA provides that share or loan interest is 53. chargeable under Schedule D Case III. Theoretically therefore payments by a registered society may arise outside the UK but be charged under Schedule D Case III and not able to benefit from treatment specific to Schedule D Cases IV and V. For the sake of consistency this section<sup>12</sup> treats such income arising outside the UK as relevant foreign income

<sup>12</sup> [Author's note] See ss.379 and 83D(2) ITTOIA.

and therefore able to benefit from the special rules in Part 8 of this Act.

### 10.13 Interest: charge and territorial limitations

Section 369(1) ITTOIA imposes the charge on interest:

Income tax is charged on interest.

Section 368 ITTOIA provides the territorial limitation:

- (1) Income arising to a UK resident is chargeable to tax under this Part whether or not it is from a source in the UK.
- (2) Income arising to a non-UK resident is chargeable to tax under this Part only if it is from a source in the UK.
- (3) References in this section to income which is from a source in the UK include, in the case of any income which does not have a source, references to income which has a comparable connection to the UK. ...

ITTOIA EN Volume II paras 33–36, which explain the background, are set out at 10.3 (Why does source of income matter?).

#### 10.14 Interest: where is the source?

Foreign source interest is outside the scope of withholding tax<sup>13</sup> and within the scope of the RFI remittance basis.

I refer to the person paying interest as the payor and the recipient as the creditor.

The statute gives virtually no guidance on the situs of a source of interest, so one falls back on principle, case law and HMRC guidance.

### 10.14.1 Principle

Principle cannot identify the "right" connecting factor(s) but it can identify some approaches to the issue as unsatisfactory.

The situs needs to be known by the payor (who may have to deduct tax at source) and creditor (who may be taxable on the interest). This suggests no weight should be given to factors not likely to be known by both

<sup>13</sup> See 27.1 (Withholding tax on interest).

parties.

Factors which the parties can easily manipulate without commercial cost or inconvenience are not suitable (at least from HMRC's viewpoint and one can expect the Courts to sympathise).

Debts are frequently assigned, and it is suggested that:

- (1) assignment should not alter the situs of the source; and
- (2) facts not likely to be known by an assignee should not affect the situs.

Many of the connecting factors may change, and it is possible that the source of interest can change its situs. However, it would not be convenient for situs of a source to change very often. There are two ways to deal with this:

- (1) to place little or no weight on features which may easily change; or
- (2) to look at the situation at the time the debt arises, and to ignore later changes.

Solution (1) seems preferable.

There are many possible connecting factors. The following is not a complete list but it includes the main factors:

- (1) the payor:
  - residence of payor; (a)
  - place of business of payor; 14 (b)
- (2) payment of the interest:
  - place where payment made; (a)
  - situs of funds out of which payment is made;<sup>15</sup> (b)
- (3) contract under which interest is paid:
  - proper law; (a)

<sup>14</sup> Place of incorporation is another conceivable connecting factor but no-one has ever suggested it should be relevant.

This is often called the "source" of the payment but it is hopelessly confusing to use 15 the word "source" in that way.

- (b) place where contract would be enforced;
- (c) place where contract is made;
- (4) situs of debt on which interest is due (i.e. location of deed if debt is a specialty);
- (5) place where payor employs capital borrowed (e.g. to purchase UK/non-UK situate asset);
- (6) place where money is lent (i.e. place where received);
- (7) situs of security for debt (if any);
- (8) residence of guarantor (if any);
- (9) residence of creditor.

I shall evaluate these factors in order.

(1) Residence of the payor

This is a satisfactory connecting factor. It is true that the payor may change his residence, but this does not happen often, or easily. In the case of dual resident payors, the place of business connected with the loan would usually act as a suitable tie-breaker.<sup>16</sup>

(2) Payment of the interest (place where payment made or situs of funds out of which payment is made)

This is not a suitable connecting factor as it is easily changeable. This view is supported by *IRC v Philips' Gloeilampenfabrieken*:

It is not sufficient to ascertain the fund out of which the income was in fact paid, which is no more than the reservoir from which it was drawn. It is not whence it was paid, but why it was paid, that is the determining factor. The emphasis is not upon the receipt, but upon the derivation of the income. Consequently, it does not constitute the source within the

<sup>16</sup> See 55.10.2 (Dual resident debtor).

meaning of the section that the money was drawn from or provided by the trading profits in New Zealand. The New Zealand company was free to obtain the funds with which to perform its obligation anywhere it chose, from deposits in England, if it had any, or from borrowing in England, or from the profits of its trading in New Zealand. That was a domestic matter. The money could "come from" any of these "sources", but none of them would be the source from which the [creditor] derived what it received as income.<sup>17</sup>

(3) Contract under which interest is paid: (a) proper law, (b) place where contract would be enforced, (c) place where contract is made

These are not suitable connecting factors as they are within the control of the parties.<sup>18</sup>

(4) Situs of debt: location of deed if debt is a specialty

This is obviously an unsuitable connecting factor. The payor will not have possession of the deed and may not know its location. The location is easily changeable, and the rule would allow easy tax planning.

This view is supported by *IRC v Philips' Gloeilampenfabrieken*:

If the location of the debt were to be selected as the test, the source would be located differently according as whether the contract was a simple contract or a specialty; and, in the latter case, its location would arbitrarily change with the actual situation of the deed itself. Such a test would, indeed, be far from the practical commonsense test prescribed by the authorities; and I cannot think it proper to apply it here if some other is available. The High Court of Australia rejected the same argument for similar reasons in Studebaker Corporation of Australasia v Commissioner of Taxation for New South Wales (1921) 29 CLR 225. 19

<sup>[1955]</sup> NZLR at p.898 accessible on www.kessler.co.uk. 17

Place of enforceability is also unsuitable as a contract may be enforceable in more than one place, or the place of enforceability may be unclear. The place the contract is made is also unsuitable because the place the contract is made is itself a difficult concept. See 13.16 (Where is contract made).

<sup>19</sup> [1955] NZLR at p.898 accessible on www.kessler.co.uk.

### (5) Purpose for which the loan is made

This is not such a suitable connecting factor, for it will often not be possible to identify a purpose with any particular location. Also money borrowed for one purpose may later be used for another.

### (6) Place where money is lent (where money is received)

This is a sensible connecting factor. It may be objected that it allows tax planning where money is lent in one jurisdiction and then immediately transferred to another. But the courts could easily look through transient arrangements of that kind to identify the place where the money is substantially received.

### (7) Situs of security for debt

A rule that source of interest on a secured debt depends on the location of the property on which the debt is secured is not sensible or workable, for the following reasons:

- (1) A debt may be charged on property in two different countries.
- (2) The rule becomes absurd if a large debt is secured on an asset of a small value. Would one say that a £100 million debt is situate in Jersey if it is secured on property there worth £100,000? But one cannot have a rule where the situs depends on the relative value of the debt or the security which may fluctuate from time to time.
- (3) If land determines the situs of a debt secured on land, then a debt charged on (say) shares should be situate where the shares are situate.

This rule would sometimes allow scope for tax planning.

### (8) Residence of guarantor (if any)

No weight should be given to the residence of a guarantor, since in the normal course of events a guarantor would not be called on to make any payment.

# (9) Residence of creditor

No weight should be given to the residence of the creditor, since one is looking for the source and not the destination of the interest; also this may change easily as debts are usually assignable and frequently assigned. A single debt may be owed to two creditors resident in different places, but the interest on that debt cannot have two different sources.

# 10.14.2 Unsatisfactory approaches

The most unsatisfactory approach of all is to say that it is a question of fact.<sup>20</sup> The meaning of "source" is a question of law and so is the question of whether known facts (which will usually be simple) fall within that meaning. It is the task of the Courts to provide an answer to that question.

Equally unsatisfactory is to say that the answer is whatever a "practical man would regard as the real source". The only way in which a man, practical or otherwise, can identify a source of interest (other than tossing a coin) is to apply a theory as to the priority of rival connecting factors.<sup>21</sup>

The exhortation to adopt a "practical approach" is harmless but not particularly helpful. No-one advocates that the Court should adopt an impractical approach. But those who stress this approach should bear in mind that the one thing that a practical man will demand of the law is that it will provide a clear answer to the question of where is a source. There is nothing more impractical than uncertainty. What Kurt Lewin said of psychology is also rue of tax: there is nothing so practical as a good theory.

It is not satisfactory to say that all the features listed are relevant, and if

Sometimes a "practical hard" matter of fact, the phrase derives from Rhodesia Metals v CT [1940] AC 774 at p.789, but the adjectives are meaningless.

Contrast Keynes' dictum that "practical men who believe themselves exempt from 21 intellectual influence are the slaves of some defunct economist". The point is made in IRC v Philips [1955] NZLR 868 at pp.895-6:

<sup>&</sup>quot;What sort of thing is to be looked for when it is sought to discover a source of income? This is a question less simple than it seems at first sight, and its difficulty does not seem to me to be greatly lessened by taking the 'practical' approach to it first put forward in Nathan v Federal Commissioner of Taxation (1918) 25 CLR 183. ...

I am attracted by an approach by which an attempt is made to state lucidly what must be meant by the word 'source' in the phrase 'source of income' in given circumstances."

different features point in different ways, it is a matter of carrying out a balancing exercise. We need clear guidance on which factor has priority or there is no law on the subject at all. The formulation derives from Commonwealth cases on the source of *trading* income.<sup>22</sup> There it seems more apt as the circumstances in which trading income arises differ very widely indeed. But even in that context experience has shown that it has not worked well, because no consistent pattern has developed as to which factors have the greatest weight.<sup>23</sup> However that may be, the questions of the source of *interest* and the source of *trading* income are entirely different. There is no reason why the test should be the same. The point is made correctly in *Philips*:

The location of the source of profits of a business, for instance furnishes a kind of investigation quite different from that of the source of interest on moneys lent, and decisions on sources of one kind of income may be of little assistance when considering sources of a different kind of income.<sup>24</sup>

#### 10.15 Case law on source of interest

The case law makes dismal reading.

# 10.15.1 Bank of Greece

The *Bank of Greece*<sup>25</sup> case concerned a debt with the following features (using the numbering of the list in the above paragraph):

- (1) The payor was non-resident.
- (2) (a) Payment to residents outside Greece was to be made in sterling.
  - (b) Discharge of the payor's obligation would have involved in the ordinary course a payment out of funds situate in Greece.
- (4) The debt was secured by lands and public revenues in Greece.
- (5) Payment was to be made in London or (at the option of the creditor)

<sup>22</sup> Rhodesia Metals v CT [1940] AC 774.

<sup>23</sup> See 13.3 (Non-resident trader rules).

<sup>24 [1955]</sup> NZLR 868 at p.896 accessible www.kessler.co.uk.

<sup>25</sup> Westminster Bank Executor and Trustee Company (Channel Islands) v National Bank of Greece 46 TC 472.

in Athens, by cheque on London.

(8) The guarantor was non-resident.

It is obvious (and all sides accepted) that the interest had a Greek source. Almost<sup>26</sup> all the features of the debt pointed the same way, to Greece. The House of Lords held that the interest had a foreign situs in these words:

- [1] the bond itself is a foreign document, and
- [2] the obligations to pay principal and interest to which the bond gives rise were obligations whose source is to be found in this document.

This was adequate for the decision. However, the dictum is inadequate as a basis for ascertaining the source of interest in other cases. The Court did not say how it reached its conclusion: it just listed all the features of the loan and stated its conclusion.

The conclusion that some have drawn from this case is that all the features listed were relevant, and if different features point in different ways, it is a matter of carrying out a balancing exercise (but how? That is not explained). In my opinion this is a misreading. Bank of Greece provides no support for that approach whatsoever. The speech in the case had no need to say anything about the source of interest of the debt because the source was not in dispute. The Court heard no argument about the principles of identifying the source of interest. The relevant cases were not cited. In my view Bank of Greece gives no guidance at all on what is the general test for the situs of the source of interest. The fragment of the sentence ("the bond is a foreign document") was merely descriptive of the facts of the case and not intended to lay down a general test for situs. If it lays down a test at all, it is imponderable. In a marginal case, how does one decide if a bond is a foreign document? The test can only be applicable to interest on securities represented by bonds; or (better) to Government securities. It is obvious that interest on Government securities arises in the jurisdiction of the Government concerned.

The actual dispute in *Bank of Greece* concerned the situs of the source

The following features in Bank of Greece did not cause it to have a UK source:

payment made in sterling (1)

<sup>(2)</sup> English proper law

<sup>(3)</sup> interest paid into a UK account if the creditor so required.

of guarantee payments. It is unclear whether such payments are to be classified as "interest" but even if they are not "interest" it is sensible that situs should be determined on principles similar to those which apply to interest. Why was it argued the payment had a UK source?

- [1] The only circumstances relied on by the Appellants as supporting their contention that the obligation was located inside the UK were as follows. Although the original guarantor had no branch in the UK, the present Appellants had acquired one on their universal succession in London.
- [2] Moreover, it was argued that, since discharge of the obligations under the bond in Greece had been caught by the moratorium enacted by the Greek Government, it followed that the only place at which the obligation of the guarantor could have been discharged or enforced was in London.

# These changes did not affect the situs:

Speaking for myself, I do not see how an obligation originally situated in Greece for the purposes of British income tax could change its location either by reason of the fact that

- [1] one guarantor had been substituted for another, or ...
- [2] the second guarantor so substituted subsequently acquired a London place of business, or ...
- [3] the Government of Greece had by retrospective legislation altered by moratorium and substitution of a new guarantor for the purposes of Greek law the obligations imposed upon the principal debtor and the guarantor.

The Appellants acquired no obligation different from that of the original guarantors, and that was the obligation imposed on the original guarantors by the terms of the bonds.<sup>27</sup>

*Bank of Greece* is authority for the (sensible) proposition that sources of interest are fixed and not peripatetic.<sup>28</sup> It is nothing more.

<sup>27 46</sup> TC at p. 494.

<sup>28</sup> More accurately, the case is authority for the proposition that the changes which occurred in the *Bank of Greece* case did not change the situs. But the changes which occurred there were so fundamental that it is difficult to imagine any other case where the situs will move.

# 10.15.2 Hafton Properties

In Hafton Properties v McHugh 59 TC 420 (a decision at Special Commissioner level) the facts were weighted as strongly as possible in favour of a foreign source, except there was a UK resident payor. Under the original loan agreement, a US company borrowed from a US bank, the loan being secured on US property. Hafton (UK resident) acquired the property subject to the mortgage. It paid interest. This was not UK source:

- [1] In one respect the Greek Bank case is different from this one, in that in that case the debtors (both original and substituted) were at all times essentially Greek in character. Nevertheless I collect from Lord Hailsham's speech a clear disinclination to regard sources of income as being peripatetic. He looked to the nationality (if I may so put it) of the document creating the obligation, and, applying the sentence which I have already read from that speech to the present case, there can be no doubt that the obligation here was American in character.
- [2] That is fortified, of course, by the fact that the debt was a mortgage debt. Such a debt is regarded for private international law purposes (at any rate) as a speciality debt, the situs of which is to be found where the mortgage deed is to be found. The mortgage deed is, and so far as I know always has been, in the United States.<sup>29</sup>

Point [1] is right. If a change to a UK guarantor does not affect situs, neither should a change to a UK payor of the interest. This point will not often arise because the facts of *Hafton Properties* (purchase of property subject to mortgage) are unusual. A mortgage is usually paid off at the time of the purchase.

A more common situation is that an individual who has borrowed funds later comes to the UK and continues to pay interest. It is considered that (whatever the test for situs) the interest does not become UK source merely because the payor comes to the UK.

Point [2] is therefore *obiter*; it is suggested that situs of the debt should not carry much if any weight, for the reasons given above.

<sup>29 59</sup> TC at 426.

### 10.15.3 Hong Kong cases and practice

Thus there is no UK case giving any real guidance. There are some Commonwealth cases.

In *IRC v Hang Seng Bank* [1990] STC 733 at 740 the Privy Council state the position quite clearly:

If the profit was earned by ... lending money ... the profit will have arisen in or derived from the place where ... the money was lent ...

In *IRC v Orion Caribbean* [1997] STC 923 at 930 the same court made (I think) the same point, but more cautiously:

If [a company] lent its own money to a borrower in, say, New York,<sup>30</sup> then other things being equal there might be little difficulty in saying that the location of the source of the interest on the loan was New York.

Both these cases were trading cases, i.e. the issue was the source of trading income. Since different principles apply to trades, the comments are *obiter*. However, there is much to be said for the *Hang Seng* approach and it represents the generally held view in Hong Kong. The Hong Kong Revenue explain:<sup>31</sup>

- 2. Only interest arising in or derived from Hong Kong is liable to profits tax. For many years, the Department has taken the view that for the purpose of determining the place where interest arises or is derived from, it is the location of the originating cause that almost invariably determines the source. In essence, the place of derivation of interest is the place where the credit was provided to the borrower, i.e. the place where the funds from which the interest is derived were provided to the borrower, commonly known as the "provision of credit" test. This view is based on the decisions in *IRC v Philips Gloeilampenfabrieken*, <sup>32</sup> and *IRC v Lever Brothers & Unilever (1946)*, 14 SATC 1.
- 3. If the originating cause is situated in Hong Kong, the source of the interest is in Hong Kong, irrespective of the currency in which the loan

<sup>30</sup> I assume this means, the money was lent (received) in New York.

Departmental Interpretation and Practice Notes No. 13 (Revised) Profits Tax: Taxation of Interest Received, accessible www.ird.gov.hk/eng/pdf/e\_dipn13.pdf.

<sup>32 10</sup> ATD 435; [1955] NZLR 868 accessible www.kessler.co.uk.

is denominated, the place of residence of the debtor or the place where the debtor employs the capital.<sup>33</sup>

### 10.15.4 New Zealand and Australian cases

IRC v Philips' Gloeilampenfabrieken<sup>34</sup> is the best of all the cases, because it is the only one which openly addresses and analyses the issues:

The answer which I should expect the "practical man" to make to a question—What was the source of the money which was received by the Dutch company?— would be the loan it made which means, in effect, the lending of the money—the transaction. The money was paid because the New Zealand company had contracted to pay it; so that, in some sense, it can be said the obligation which had been entered into was the source of the payment made. But one must look behind that. It is seldom that a person makes a payment except under an obligation to do so, and it is, I think, unreal and incompatible with a practical approach to regard the obligation as the source. It is what produced the obligation that is

Cases [2] and [3] are both trading cases and not governed by the situs test for interest. Whether case [1] should be an exception is more doubtful.

<sup>33</sup> Emphasis added. The statement continues with three exceptional cases:

Whilst the emphasis is generally placed on the provision of the credit, in "[1] some situations, such as mortgages, the originating cause may well be the mortgage itself.

<sup>[2]</sup> In addition, interest has a Hong Kong source where it forms an integral part of a trading transaction carried out in Hong Kong, e.g. where a Hong Kong manufacturer sells his goods to an overseas buyer on extended credit terms. In such situations, the interest is just as much a part of the profit as the trading profit itself and also arises in Hong Kong, e.g. BR 20/75, IRBRD, vol. 1, 184 and Studebaker Corporation of Australasia v C of T, 29 CLR

<sup>[3]</sup> It should also be noted that the "provision of credit test" is not applicable where the loans are not simple loans of money. The Privy Council held in the case of IRC v Orion Caribbean 4 HKTC 432 [1997] STC 923 that where the taxpayer earned its profits by borrowing and lending of money, the proper test to determine the source of the profits was the operation test, i.e. "one looks to see what the taxpayer has done to earn the profit in question and where he has done it". In the case of a money lending business, the taxpayer's business would normally encompass a broader range of activity, including the borrowing and/or lending of money. For this type of business, the Department will apply the operation test instead of the provision of credit test in determining the source of the interest income."

<sup>34</sup> [1955] NZLR 868 accessible www.kessler.co.uk.

important. A lessee pays rent because he has entered into an obligation to do so, but he has only done this on terms that land is made available to him. An obligation is seldom, if ever, accepted *in vacuo*: it requires some transaction to give it birth. The obligation arises from something which has been, or will be, done to warrant it, e.g., rendering services, making land or other property available. The practical man, in regarding the loan as the source of the payment, would mean, I think, the conduct or the action which was the reason for the obligation being accepted.

•••

To be a "source" of the income within the meaning of the subsection, it is necessary, I think, to look to the originating cause.

# 10.15.5 Spotless

The source of interest was also an issue in *Commissioner of Taxation of the Commonwealth of Australia v Spotless Services*.<sup>35</sup> Here the Court took a balancing exercise approach:

52. Where, as in the present case, the transaction is complex in terms of its background, its nature and its execution, and where, as here, important aspects of the transaction have their origin in locations in several different countries, it will usually be difficult to identify the real source of income so generated. To attribute "source" is a matter of judgment, and of assessment, of the relative weight of all of the relevant surrounding circumstances.

However, the place where the money was lent was a major factor in the balancing exercise:

11. In weighing the factors to be taken into account when reaching a conclusion as to the source of the income, his Honour gave considerable weight to the place where the contract was made and where the money was lent. These events, his Honour found, occurred in the Cook Islands. His Honour continued (25 ATR at 361; 93 ATC at 4,411):-

"There are other facts and circumstances that in my view point strongly in the direction of the conclusions that the interest was derived by the taxpayers in the Cook Islands. The borrower,

<sup>35</sup> Accessible on www.austlii.org. The case went to the High Court of Australia but the source point was discussed only at first instance and on the first appeal.

EPBCL, was incorporated in the Cook Islands and carried on business there. It did not carry on business in Australia. deposit was repaid, together with interest, less withholding tax, from the Cook Islands. It is impossible to ignore the legal effect of the arrangements entered into by the parties with respect to the lending of the money. Until the cheque for \$40m was handed over on 11 December in the Cook Islands (10 December CI time) and the certificate of deposit received in return there was no contract between the lender (the taxpayer) and the borrower (EPBCL). If EPBCL failed to honour the certificate of deposit on the due date the taxpayers could have sued on the certificate and there would have been no answer in law to their right to judgment."

Once the contention that the contract was in reality made in 12. Australia and that what occurred in the Cook Islands was a mere "formal step designed to screen the reality" is rejected and the banker's letter of credit issued by Midland is seen for what it was, a security to secure performance by EPBCL of repayment of the loan with interest, and not as an investment in itself, the matters contended for by the Commissioner as matters of practical substance sourcing the interest in Australia are either not factually correct or not sufficient to outweigh the Cook Islands elements.

### 10.15.6 Irrelevant case

I mention the following case only for completeness. In IRC v Broome 19 TC 667, the features of the loan were as follows:

- The payor was (primarily) resident in Kenya (also UK resident, (1) (a) but that does not matter).
  - However, the original debtor died. His executors were UK (b) resident.
- (2) The executors paid the interest in the UK out of funds in the UK.
- (3) The loan was enforceable in Kenya.
- (4) The creditor was resident in Kenya.

# Finley J held:

- [1] There is no doubt at all that if a payment is made by a person here out of a source which is here, then that payment attracts tax. ...
- [2] ... I think it was payment out of a source here. The first two payments are perhaps a little more clear, because there the payment

was actually made to Earl Kitchener [the creditor] personally in this country. He happened to be here; he was resident abroad, but he happened to be here, and he was actually paid by the executors in London; and equally [the other payments] were made in London, were sent to a bank in London, and were remitted by the bank in London to Kenya to be paid there. In these circumstances I am of opinion that this was a payment made by persons resident in London out of sources in London.

Paragraph [1] is correct: the question was the situs of the source of interest. Paragraph [2] equates the source of the interest with the situs of the *resources* used to pay the interest. That is, with respect, just a confusion caused by the terminology. It is suggested that no guidance should be taken from *Broome* and it has (rightly) been ignored in all the later cases

### 10.15.7 *HMRC view(s)*

HMRC formerly took the view that the residence of the payor was the principal (and in most cases the deciding) factor. This position was abandoned in RI 58 (November 1993):

### Schedule D Case III—meaning of "source"

...The current [HMRC] view on the location of the source for interest is based on ... the Greek Bank case. The factors considered relevant in that case (leading to the conclusion that the income involved did not have a UK source) were—

- there was an obligation undertaken by a principal debtor which was a foreign corporation;
- the obligation was guaranteed by another foreign corporation with no place of business in the UK;
- the obligation was secured on lands and public revenues outside the UK;
- funds for payments by the principal debtor of principal or interest to residents outside Greece would have been provided either by a remittance from Greece or funds remitted by debtors from abroad (even though a cheque might be drawn in London).

Although the Greek Bank case was concerned with income which turned out not to have a UK source, inferences can be drawn from that case about the factors which would support the existence of a UK source and [HMRC] regard the most important as—

- [a] the residence of the debtor, that is the place in which the debt will be enforced:
- [b] the source<sup>36</sup> from which interest is paid;
- [c] where the interest is paid; and
- [d] the nature and location of the security for the debt.

If all of these are located in the UK then it is likely that the interest will have a UK source.

(Emphasis added)

This adopts a balance all the factors approach. This is not supported by Bank of Greece, though it is supported by Spotless.

Assuming one does adopt that approach, "likely" is a timid word to use when all these connecting factors point the same way. The problem is when different connecting factors point different ways as they frequently do. Here the RI cops out:

It is not possible for [HMRC] to comment individually in advance on the many cases in which the location of the source of interest may be relevant since the precise tax treatment depends on all the factors and on exactly how the transactions are in fact carried out.

# RI 58 ends with wishful thinking:

[HMRC] hope that this summary of [their] views will assist practitioners and their clients in determining for themselves where the source of interest with which they may be concerned is located.

The SII Manual para 9095 also adopts a balance all the factors approach but it offers us a different selection of factors, and an indication of priority.37

<sup>[</sup>Author's Note] I think this expression means the situs (on common law principles) of the funds from which the interest is paid. This seems to be the meaning of the expression in Bank of Greece. It does not mean the situs on IT principles of the source of income out of which the interest is paid (which could of course be different).

At first I thought RI 58 can be regarded as superceded but International Manual 37 para 342030 [October 2007] still supports it. This provides:

<sup>&</sup>quot;The meaning of UK-source in this context will not normally give rise to difficulties. However, where the payer of the interest is not situated in the UK, it is still possible that such payments will fall to be considered under domestic

Whether or not interest has a UK source depends on all the facts and on exactly how the transactions are carried out. HMRC consider the most important of factor in deciding whether or not interest has a UK source to be

[a] the residence of the debtor and the location of his/her assets.

Other factors to take into account are

- [b] the place of performance of the contract and the method of payment;
- [c] the competent jurisdiction for legal action and the proper law of contract;
- [d] the residence of the guarantor and the location of the security for the debt.

This list of factors is derived from the leading case on the source of interest, Westminster Bank Executor and Trustee Company (Channel Islands) Ltd v National Bank of Greece SA (46 TC 472).

HMRC consider the residence of the debtor to be most important because this, along with the location of the debtor's assets, will influence where the creditor will sue for payment of the interest and repayment of the loan.

#### The SII Manual then defines "residence":

'Residence' in these circumstances is not the same as tax residence. Residence of the debtor is residence for the purposes of jurisdiction.<sup>38</sup>

tax law as having a UK-source. The onus is on the payer to decide whether tax is properly to be deducted having regard to settled case law principles [!] and all the facts surrounding the loan. In particular, the payer should refer to the approach and criteria endorsed by the House of Lords in the National Bank of Greece case (46 TC 472).

The Inland Revenue position in that case is outlined in Tax Bulletin 9 of November 1993 [RI 58]."

38 [Author's Note] The International Tax Handbook expands on this at para 1103:

"An important factor in determining the source of interest is the residence of the debtor. 'Residence' does not, however, necessarily mean tax residence, rather it means where the [debtor] company has a business presence and can be sued for the debt. If it has more than one such presence then the source will normally be where, under the contract, the company is primarily required to pay the interest and repay the principal. It is, therefore, possible for a UK resident to pay interest which has an overseas source if a borrowing is made and interest is paid by an overseas branch. Likewise it is possible for a UK branch of a non-resident company to pay UK source interest."

This is based on (or at least consistent with) common law situs principles: see

If clarity is ever to enter this area of law, the first necessity is not to use the word "residence" (which has a specific meaning in tax) to mean a concept which has little if anything to do with residence. It is not always true (perhaps not even generally true) that the tax-residence of the debtor is the place the debt will be enforced.<sup>39</sup> I shall reluctantly refer to the concept as "jurisdiction-residence" to distinguish it from tax-residence.

The SII Manual then turns to consider how to identify jurisdictionresidence, in a passage which well illustrates the difficulties in using jurisdiction as an indication of source:

#### **EU** rules

If the debtor is resident within the EU, the Council Regulation (EC) 44/2001 on Jurisdiction and the Recognition and Enforcement of Judgments in Civil and Commercial matters, and the 1968 'Brussels Convention', may have an impact on the general rule described above. The usual rule is that where an individual is domiciled in a contracting state, then they should be sued in the courts of that state (Article 2 of the Regulation/Convention). Domicile is defined according to the rules of that contracting state but for these purposes only, it is, in the UK, linked to the individual's residence. Under these rules an individual is domiciled in England for example if he is resident there and the nature and circumstances of his residence indicate that he has a substantial connection with England. So an individual resident in England would in general terms only be sued in the courts in that country. However this is a complex area and there are exceptions. For example it may be argued that:

- the case does not fall within the Regulation;
- another convention or international agreement gives jurisdiction to another state's courts
- proceedings have already begun in another state's courts; or
- it has been agreed under Article 22 of the Brussels Convention that the courts of a particular state have exclusive jurisdiction.

In any case in which it is argued that a UK resident debtor can be sued in a Member State in precedence to the UK courts please refer the case to CT&VAT (Financial and Insurance Team).

<sup>55.10.2 (</sup>Dual resident debtor).

<sup>39</sup> see 55.10 (Simple contract debt). In Bank of Greece the debt was enforceable in the UK.

The SII Manual considers interest paid by companies to be different:

### 9095. Yearly interest: UK source: Companies

Interest paid by companies

In deciding whether or not interest has a UK source, in addition to the factors described in SAIM9090, there are other matters to be taken into account for companies.

#### Companies and branches

Where the debtor is a company it may of course have more than one residence – for example it may be registered in a US state but managed and controlled from the UK.<sup>40</sup> Jurisdiction in relation to a corporation will in general depend on where the corporation does business (except where the EU Regulation or the 1968 Convention apply – see SAIM9090). So for these purposes it will be resident where it carries on business. If a debtor company has a number of places of residence/business then to decide the location of the debt you have to look at the terms of the loan agreement. The loan agreement should say where the interest and loan are payable, which (if the company is also resident in that place) will determine whether or not the interest has a UK source.

When it comes to considering loans made to a branch of a UK company the source of the interest is overseas if all the following factors apply:

- [1] an overseas branch of a UK resident company has entered into a loan agreement overseas;
- [2] the loan is for the business of the overseas branch;
- [3] the overseas branch pays the interest from its income;
- [4] the loan agreement obligations are enforceable in the jurisdiction in which the branch is situated.

The statement does indicate two "safe haven" situations where one can be confident that the interest paid by a UK resident payer does not have a UK source.

The SII Manual continues:

Conversely, where a branch of a non-UK resident company enters into a loan agreement in the UK for the business of its UK branch and the UK branch pays the interest then the interest is regarded as having a UK source.

<sup>40</sup> The example is not correct, unless "residence" is being used here in a non-standard way, but it does not matter.

### Companies within the EU

Under both the EU Regulation and 1968 Convention, domicile is the main ground of jurisdiction and will, at first sight, determine the rules for the recoverability of debts. EU regulation 44/2001 provides for a definition of domicile for corporations so that the company is domiciled where it has its statutory seat (in the UK its registered office), central administration or its principal place of business. However it is important to note that a corporation is not domiciled in a country for these purposes merely because it does business there. If an EU based company carries on business in a country in which it is not domiciled you have to consider the terms of the loan agreement to determine the situation of the debt. For example, if a company which has its principal place of business in the UK also carries on business in another Member state. where the interest and loan are payable in that other Member state and that member state's courts have jurisdiction then the interest will be non-UK source.

For branches of EU companies the position is as described above for branches generally.

#### FB EN 2008 makes a useful comment:

77. ... Section 644 ITA treats an individual chargeable on the remittance basis as an excluded transferor or transferee, if the transfer is of a "foreign security". Securities are "foreign" where income from them (in practice, interest) would be relevant foreign income. This would include, for example, a security issued in registered form by a non UK company, which maintains the register of note-holders outside the UK.

For completeness, I should mention the Double Taxation Relief Manual:

#### 1730. Interest

There is sometimes some difficulty in deciding whether interest is treated as having a UK source where the borrowing is made by a UK branch. ...

The leading case on this subject is a Privy Council decision on a Hong Kong estate duty matter (Kwok Chi Leung Karl [1988] STC 728). The Privy Council decided that where a debtor company has two places of residence where a debt may be enforced, the locality of the debt (and its source for tax purposes in the absence of statutory provision to the contrary) falls to be determined by reference to the place of residence where under the contract creating the debt the primary obligation is expressed to be performed (that is where the creditor would apply first

for his money).

*Kwok* concerned situs of assets, not situs of source of income. The view that situs of assets determines situs of source is contrary to *Bank of Greece* and contrary to principle. The situs of assets rules should play at most a minor role in determining the situs of source of interest. This passage should be dismissed as simply wrong.

#### 10.15.8 Discussion

It is submitted that the Courts ought to hold that the source of interest is where the money is lent, i.e. where the money lent is received. This is consistent with case law, principle and international practice, at least in Hong Kong.<sup>41</sup> The English Courts are not bound to follow it, however. If, contrary to that view, a balance of all the factors approach is preferred, along the lines of RI 58, it is suggested that the position should be as follows:

(1) Suppose a debt were wholly non-UK connected but secured on UK land; that is, the UK situate security is the only UK aspect of the debt. For instance, a debt from one non-resident to another non-resident, which arises under a contract governed by a foreign proper law. There is no definite answer to this but it is suggested that interest on such a debt has a foreign source. It would be wiser to avoid the issue.

By contrast, suppose a debt was made unsecured (or secured on non-UK assets) and later became secured on UK land. It is considered that this would not turn a non-UK source into a UK source.

- (2) Suppose a debt were wholly non-UK connected but paid out of funds derived from UK source income (e.g. rents of UK land). This cannot be enough to make the interest UK source. The origin of funds used to pay interest is a weak connecting factor. (I would submit it should not be a connecting factor at all.)
- (3) Suppose a debt were wholly non-UK connected but had a UK resident

<sup>41</sup> I would be grateful to readers who could direct me to statements of practice from other common law jurisdictions.

debtor. It is suggested that this alone does not give the source of interest a UK situs.42

### 10.15.9 Commentary

It is surprising that the question of the source of interest has not given rise to more litigation or to clearer principles. The reason may be that HMRC have in practice taken a relaxed view on source (which no doubt encourages taxpayers to take a relaxed view on disclosure). Of course, there is no guarantee that will continue. Also, DTTs sometimes render the point irrelevant.43

A more sensible test would be the test in the OECD Model Treaty.<sup>44</sup> Legislation (with appropriate transitional provisions) would be needed to make this reform. The gap between the existing case law and this solution is too great to be bridged by the Courts, except by the House of Lords. A HMRC consultation document in 2003 proposed this sensible reform but it seems that the proposal has been quietly dropped. This is a reform with winners and losers. The losers in these situations cry louder than the winners, and that may be the reason why the reform has been dropped.

# 10.16 Income from interest in possession type trusts: identifying the source

### 10.16.1 Introduction

The choice is between:

- (1) regarding the trust as the source of trust income; or
- (2) regarding the trust assets as the source, in which case one "looks

<sup>42</sup> Christopher Norfolk points out that s.348(4)(d) ICTA (now repealed) assumed it was possible for a UK resident to pay interest with a non-UK source.

See 27.5.3 (Double tax treaty defence). 43

Article 11(5) of the OECD Model provides:

<sup>&</sup>quot;Interest shall be deemed to arise in a Contracting State when the payer is a resident [i.e. treaty-resident] of that State. Where, however the person paying the interest, whether he is a resident of a Contracting State or not, has in a Contracting State a permanent establishment in connection with which the indebtedness on which the interest is paid was incurred, and such interest is borne by such permanent establishment, then such interest shall be deemed to arise in the State in which the permanent establishment is situated."

through" the trust and it is described as "transparent".

The answer depends on the terms of the trust, construed in accordance with the proper law of the trust.

# 10.16.2 England and other "Baker" jurisdictions

The source of income is the underlying trust assets (not the trust) if, under the terms of the trust, construed in accordance with the proper law of the trust, the beneficiary is entitled to the income of each trust asset as it arises. This is the case for a standard form interest in possession trust governed by English law.<sup>45</sup>

Rather surprisingly, this applies even if the life interest is subject to an annuity: *Nelson v Adamson* 24 TC 36. But in practice annuities are not used so the point is only of academic interest.

It is possible to draft an English law trust so that under the terms of the trust the beneficiary is not entitled to a proprietary interest in the income as it arises, but merely has the right to call on the trustees to transfer to him "a balance" of net income. <sup>46</sup> Then the trust (not the underlying assets) will be the source. In practice this is not normally done. <sup>47</sup>

# 10.16.3 New York and other "Garland" jurisdictions

However, common form interest in possession type trusts under some foreign jurisdictions do not give the beneficiary the right to income as it arises, but only the right to recover a sum from the trustees. The right is *in personam* not *in rem*. In this case the trust is not transparent.

This is so even if the beneficiary is described as "life tenant" and is, in economic reality, in the same position as a life tenant under an English law trust. Such a trust is more like an English law estate than an English law trust

This approach requires one to ask whether every trust jurisdiction is:

<sup>45</sup> Baker v Archer-Shee 11 TC 749. See "The Nature of a Beneficiary's Interest" 45 CBR 219.

<sup>46</sup> R v Special Comrs ex p Shaftesbury House & Arethusa Training Ship 8 TC 367 appears to be an example. But that case was decided before Baker, and it should be decided differently now.

<sup>47</sup> Except perhaps unit trusts; see 25.2.3 (Unauthorised unit trust: foreign trustees).

- (1) a *Baker* jurisdiction (where the life tenant of a standard form IP trust has a right to income as it arises); or
- (2) a Garland jurisdiction (where the life tenant only has a right against the trustee).

This is a somewhat meaningless question, because the issue only matters for tax. One may then have to consider the effect of non-standard wording.

The English Courts assume that foreign trust jurisdictions apply English law principles in the absence of evidence to the contrary. But the Scottish Courts will, I expect, assume Scots law principles, in the absence of evidence, with the opposite result. Fortunately, HMRC have published a list of jurisdictions divided into Baker and Garland jurisdictions which is discussed in appendix 1.

This only represents the HMRC view and could be challenged on the basis of expert evidence. It may be possible to draft a transparent trust in a Garland jurisdiction by using non-standard wording. questions of foreign law. It would in principle be possible to draft a nontransparent trust in a *Baker* jurisdiction.

#### 10.16.4 Scots trusts

It is generally accepted that a liferent (i.e. life interest) under a Scots trust in common form is not transparent.<sup>48</sup>

This has been reversed for UK resident Scots trusts; s.464 ITA provides:

<sup>&</sup>quot;There is no difference between the law of Scotland as regards the beneficiary's 48 rights and the law which is admitted in the record to be the law of the State of New York." Inland Revenue v Clark's Trustees [1939] SC 11 at p.24 accessible www.kessler.co.uk approved by Lord Fraser in Leedale v Lewis 56 TC at p.538. See too Discussion Paper on the Nature and the Constitution of Trusts para 2.5:

<sup>&</sup>quot;The beneficiary has a ... right to compel the trustee to administer the trust funds in accordance with the provisions of the declaration of trust. This is a personal right. It is axiomatic that in Scots law the beneficiaries do not have a real right or a quasi-real right in the trust property. They have no proprietary interest in the trust fund."

Scottish Law Commission 2006 accessible www.scotlawcom.gov.uk.

#### **Scottish trusts**

- (1) This section applies if—
- (a) income arises to trustees under a trust having effect under the law of Scotland,
- (b) the trustees are UK resident, and
- (c) a beneficiary under the trust ("B") would have an equitable right in possession to the income if the trust had effect under the law of England and Wales.
- (2) B is treated for income tax purposes as having an equitable right in possession to the income (even though B has no such right under the law of Scotland).

It is difficult to see why the statutory rule only applies to UK resident trusts. It is difficult to see why it applies to Scotland and not other *Garland* jurisdictions. The reason is that it is not part of a coherent regime for the taxation of trusts but a late Finance Bill amendment to deal with a narrow domestic anomaly.<sup>49</sup> In practice it will not often matter.

One can create a transparent Scots law trust with appropriate wording.<sup>50</sup>

#### 10.16.5 The Garland concession

# International Manual provides:

### 166030. Garland trusts [December 2006]

In the case of income of a non-discretionary foreign trust of the type considered in the case of *Garland v Archer Shee* 15 TC 693, the beneficiaries are not concerned with the source of the trust income and whether or not it has borne UK tax. It is the practice to allow relief to beneficiaries, other than annuitants, in respect of the proportion of the income assessable under Case V which is regarded as being derived from trust income which has borne UK tax. It is a condition of the relief that the amount of the income for higher rate purposes is to be treated as the sum of the amount assessable under Case V and the amount of tax on a grossed up basis which is applicable to the part of the assessment

<sup>49</sup> See Discussion Paper on Apportionment of Receipts and Outgoings para 4.5, Scottish Law Commission, 2003, accessible www.scotlawcom.gov.uk/downloads/dp124\_trust\_receipts.pdf.

<sup>50 &</sup>quot;Scottish Trust beneficiaries are not entitled to specific items of trust property unless that is expressly provided for in the Trust Deed." Discussion Paper on Apportionment of Receipts and Outgoings para 4.5.

on which relief has been given.

Submit the first claim from a beneficiary for this relief to the Offshore Personal Tax Team (part of Charity, Trusts & Residence), before admitting the claim.

166031-166039.

### 166040. Foreign tax

Where foreign tax has been paid on trust income (including, in the case of dividends, any underlying tax where, exceptionally credit for such tax is due under the terms of an agreement – see INTM164410), it is the practice, in the case of a trust of a type referred to in INTM166030, to allow credit relief to beneficiaries, other than annuitants, for that foreign tax. Credit relief is given in the same way and to the same extent as if each beneficiary were entitled to his proportionate share of the underlying investments of the trust

I refer to this as "the Garland concession".

### 10.16.6 *Commentary*

The distinction between Baker and Garland jurisdictions should be abolished. It has no economic substance and precious little legal basis. It is to a large extent undone by the Garland concession. Section 464 ITA should be extended to apply to all *Garland* trusts.

# 10.17 Distributed income of discretionary trust: what is the source?

Where the trust is a common form discretionary trust and a beneficiary receives trust income in the exercise of the trustees' discretion, the same choice arises between:

- (1) regarding the trust (or the trustees' dispositive power over income) as the source of the beneficiary's income; or
- (2) regarding the trust assets as the source.

The conventional view is that the trust is the source (not the underlying trust assets). This is supported by Re Vestey [1951] Ch 209; IRC v Berrill

# 55 TC 429 at 444 and *Memec v IRC* 71 TC 77 at p.95.51

If a discretionary trust becomes interest in possession in form, the trustees' discretion over income in principle comes to an end and the source has ceased: *IRC v Berrill* at page 444. A more cautious course (if cessation is essential) would be to wind up the trust, as then the source has certainly ceased.

Where the beneficiary is entitled to an annuity or other annual payments from the trust, which is not a simple distribution of trust income, the trust is necessarily the source.<sup>52</sup>

### 10.18 Charge on income from discretionary trusts

Sections 683 and 684 ITTOIA provide:

(1) Income tax is charged under this Chapter on annual payments that are not charged to income tax under or as a result of any other provision of this Act or any other Act.

...

(3) The frequency with which payments are made is ignored in determining whether they are annual payments for the purposes of this Chapter.<sup>53</sup>

Robert Venables QC disagrees: PTPR (1999) Vol. 7 p.87 ("Memec v IRC and the Source of Discretionary Income Payments from Trusts"); Non-Resident Trusts, 8th edition, 16.3 (Taxation of Beneficiary):

"Where there are discretionary trusts of income ...and the trustees distribute income in the exercise of their discretion, the taxability of the recipient beneficiary is a matter of some controversy. My own opinion is that in exercising their discretion the trustees simply perfect the settlor's gift so that the position at the end of the day is the same as if the trust instrument had expressly provided that the beneficiary should receive the income. Thus, the income which the beneficiary receives is the same income as that which the trustees received, the beneficiary's source is the same as the trustees' source and any tax paid by the trustees is to be treated as having been paid on account of the beneficiary."

This was assumed to be correct in *Drummond v Collins* 6 TC 525 but the point was not directly considered. Maybe the law could or should have gone down that road but it cannot do so now. Much statute law is drafted on the contrary view. The law should be regarded as settled.

- 52 R v Special Comrs ex p. Shaftesbury Homes & Arethusa Training Ship 8 TC 367; Inchyra v Jennings 42 TC 388.
- 53 ITTOIA EN explains: Subsection (3) rewrites "or whether the same is received and payable half-yearly or at any shorter or more distant periods".

### 684 Income charged

- (1) Tax is charged under this Chapter on the full amount of the annual payments arising in the tax year.
- (2) Subsection (1) is subject to Part 8 (foreign income: special rules).

Distributions from trusts (if of an income nature) are "annual payments".

# 10.19 Payment from discretionary trust: income or capital?

The position here depends on the terms of the trust power concerned.

#### 10.19.1 Power over income

A common form discretionary trust<sup>54</sup> provides this type of power over trust income:

The Trustees may pay or apply the trust income to or for the benefit of any Beneficiaries, as the Trustees think fit.

If trustees receive income and make a payment under such a power, the receipt is income and not capital. This has never been doubted.

# 10.19.2 Power over capital

A common form discretionary trust also provides this type of power over trust capital:

The Trustees may pay or apply the capital of the Trust Fund to or for the advancement or benefit of any Beneficiary.

A payment under such a power is capital and not income. This is still the case even if:

(1) the payments are made to satisfy an "income purpose", e.g. maintenance of a beneficiary; and

<sup>54</sup> For a further discussion of the drafting, see Drafting Trusts & Will Trusts, James Kessler, 8th ed., Chap 15 (Discretionary Trusts).

(2) the payments are recurrent (e.g. annual or even monthly).

This follows in the author's view from *Stevenson v Wishart* 59 TC 740. The judgment of Knox J is clearer on this point than the Court of Appeal.

# 10.19.3 Accumulated income paid out as income

A common form discretionary trust allows trustees to accumulate income, and add it to trust capital. However, trustees usually have power "to apply the accumulations as if they were income arising in the then current year". A payment of trust capital under such a power is an income receipt of the beneficiary. The important point is that the terms of the relevant provision of the settlement link the payment with an income interest of a beneficiary. See the comment of Knox J in *Stevenson v Wishart* 59 TC 740 at 757D. It might help if the trust accounts recorded an "Accumulated Income Fund" (instead of recording accumulated income as increasing the capital fund). However, this is not strictly necessary.

### 10.19.4 Accumulated income paid out as capital

Suppose, lastly:

- (1) trustees accumulate income and add it to capital; and
- (2) the trustees pay that capital to a beneficiary in exercise of a power like that in para 10.19.2 (Power over capital).

The payment is still capital and not income. In my view this follows from *Stevenson v Wishart*. In that case the distributions which HMRC sought to tax as income represented original trust capital and not accumulated income. In my view this makes no difference. *Stevenson v Wishart* is authority for the proposition that the income/capital question is governed by the terms of the power concerned.<sup>55</sup>

However, in an extreme case, where for tax planning reasons:

Provisions such as ss.660B(2) and 677 ICTA assume this is correct (deeming payments out of accumulated income to be treated as income).

- (1) income was accumulated;
- (2) the accumulated income was distributed (by exercise of a common form power of advancement or appointment) very shortly afterwards; and
- (3) steps (1) and (2) formed part of a pre-arrangement scheme,

HMRC would have an attractive argument that the distribution should be regarded as income under general principles or under the rule in Furniss v Dawson. In practice it should be possible to avoid this by ensuring that advances of capital are not neatly identifiable with accumulated income.

#### 10.19.5 *HMRC view*

HMRC accept the views set out above. The TSE Manual provides:

### 3755. Beneficiary receives discretionary payment from a resident trust [August 2007]

Trustees of a discretionary trust have the power to decide how to apply the trust funds. They may pay from trust income or capital.

Where the trustees make a discretionary payment from income, they usually give the beneficiary a form R185 (Trust Income). They have to do so if the beneficiary requests it.

### 3756. Beneficiary receives discretionary income payment from a resident trust: trust not settlor-interested [August 2007]

In the case of trusts or settlements that are not settor-interested a discretionary income payment is treated as an amount that is net of tax at the rate applicable to trusts. The beneficiary's income is the net amount grossed at the rate applicable to trusts. It carries tax credit at that rate. It is available for relief or repayment.

The gross amount is an annual payment. It is a new source of income, usually not identified with the underlying trust income. Cunard's Trustees v CIR (27 TC 122) supported the view that when the trustees exercised their discretion, a new source of income came into existence. Certain beneficiaries can claim relief under extra-statutory concession B18. This allows them the exemption or reliefs they could have claimed if they had received the underlying trust income

#### 3758. Discretionary payment from trust capital [January 2008]

A discretionary payment made out of trust capital, including a payment out of accumulated income or out of a capital receipt that is deemed to be income for tax purposes, is usually not regarded as the income of the beneficiary. This view was supported in the case of Stevenson v Wishart and Others (59 TC 740).

Exceptionally, payments out of capital are treated as the income of the beneficiary where, by the terms of the trust instrument, payments out of capital are required to be made, or may be made, in order to supplement income. For example, the trustees may or have to make income up to

- a fixed amount or
- a certain defined level as in Cunard's Trustees v CIR (27 TC 122)

Tax cases: Cunard's Trustees v CIR 27 TC 122; Stevenson v Wishart & others 59 TC 740

# 3759. Beneficiary receives discretionary payment from a resident trust: when payment made [August 2007]

For tax purposes the beneficiary receives a payment on

- The date the trustees made the payment or
- The date the beneficiary became legally entitled to require the trustees to pay over the income. This could be when the payment indefeasibly vested, following the trustees' resolution.

Tax cases: Cunard's Trustees v CIR 27 TC 122

The same point is made in the HMRC Trust & Estate Tax Return Guide:

#### **Notes to boxes 14.1 to 14.14**

Payments out of trust income are always the income of the beneficiaries. Payments out of trust capital or accumulated income are not to be regarded as the income of a beneficiary irrespective of the purposes for which they are made and should not therefore be included.

If, exceptionally, the terms of the trust empower the trustees to release monies in order to bring up a beneficiary's income to a certain defined level the total amount of the monies released should be included even if part of it represents capital or accumulated income.

#### 10.20 Situs of source when source is a trust

Where the trust is the source, how does one decide its situs: the residence of the trustees; the proper law; the country in whose courts the trust will be enforced? It is suggested that trustee residence is the deciding factor, and this is consistent with ESC B18.

### 10.21 Canadian RRSPs, US IRAs, etc

The HMRC view was set out in the Inspectors Manual 1622 to 1625:

#### 1622. Canadian RRSPs

Published: 9/95

Canadian Registered Retirement Savings Plans (RRSPs) are tax-deferral

vehicles commonly used by taxpayers working in Canada to provide an income or lump sum on retirement. The plan holder is permitted to set aside a certain proportion of his income (on which relief from Canadian tax is received) for investment either directly by the individual or, more usually, through a financial institution such as a bank or insurance company. On retirement or earlier, the taxpayer may withdraw a lump sum from the Plan or roll-over the proceeds into the purchase of an annuity. A lump sum withdrawal is subject to Canadian income tax, but if the proceeds are reinvested in an annuity, only the annuity is taxed.

The tax consequences for a UK-resident holder of an RRSP are as follows:

- 1) income invested in the Plan is not eligible for UK tax relief;
- 2) the Plan is treated as 'fiscally transparent', that is income arising within the Plan is taxable in the UK as if the Plan did not exist, notwithstanding the tax-free accrual of income in Canada.
- 3) a lump sum withdrawal from the Plan is not taxable as such but the disposal of assets held within the Plan to effect the withdrawal may produce a UK tax charge. For example, a disposal of chargeable assets held within the Plan might produce a capital gains tax charge.
- 4) if an annuity is purchased the non-capital element will be taxable under Case V of Schedule D (see AP896 onwards). A purchased life annuity should be submitted to Financial Institutions Division 1 for determination of the proportion of the annuity which should be regarded as capital.
- 5) Canadian withholding tax at a rate of 25 per cent is deducted from withdrawals made by Plan holders who are not-resident in Canada. No tax credit relief is available in the UK for this tax where a tax charge arises in the UK (see (3) above), because the Canadian tax is imposed on a lump sum withdrawal from the Plan, whereas UK tax is imposed on gains resulting from the disposal of assets held within the Plan.
- 6) under Canadian domestic law, tax at 10 per cent may be withheld from payments of annuities derived from RRSPs, but it is understood that the Canadian tax authorities take the view that where such annuities are paid to UK-residents they will be exempt from Canadian tax under Article 17(1) of the Canada/UK Double Taxation Convention. If a taxpayer claims credit for Canadian tax paid on an annuity he should be advised to seek repayment from Revenue Canada and credit relief will not be allowable in the UK.

#### 1623. Canadian RRIFs

Published: 9/95

When an RRSP (see IM1622) matures, the Plan holder may, as an alternative to withdrawing the funds or buying an annuity, use the property held within the Plan to establish a Registered Retirement Income Fund (RRIF).

An essential feature of an RRIF is that a minimum amount, arrived at by dividing the fair market value of the property held within the Fund at the beginning of the year by the difference between 90 and the age of the Fund holder at the beginning of the year, must be paid out to the investor each year. In this way, cash benefits are provided each year up to age 90. If, in any particular year, additional funds are required, these may be withdrawn, so long as the total does not exceed the value of the property held in connection with the Fund immediately before the withdrawal.

Income arising within an RRIF is tax-free in Canada, but there is a Canadian tax charge on withdrawals from the Fund.

For UK tax purposes, the treatment of RRIFs follows that for RRSPs indicated at IM1622(2), (3) and (5). It is understood that Revenue Canada regards the payments made each year as pension income and treats them as exempt from Canadian tax where paid to a UK-resident, under Article 17(1) of the UK/Canada Double Taxation Convention. The Canadian concept of 'periodic pension income' has no relevance, however, in the UK, where it is the income earned by the Fund's investments which is taxable, while withdrawals do not themselves attract a UK tax charge.

Any cases of doubt or difficulty concerning either RRSPs or RRIFs should be referred to Revenue Policy, International, (Cases IV & V), Victory House for advice.

#### 1624. United States Individual Retirement Accounts

Published: 9/95

Individual Retirement Arrangements are United States tax shelters for working US taxpayers wishing to provide for their retirement. They are broadly similar to Canadian RRSPs (see IM1622).

There are two types of Individual Retirement Arrangement, an 'Individual Retirement Account' (IRAC) and an 'Individual Retirement Annuity' (IRAN). An IRAC is a trust (or similar arrangement known as a custodial account) set up for the exclusive benefit of the taxpayer and, on his death, nominated beneficiaries, which satisfies certain conditions imposed by United States tax law. Contributions to an IRAC are tax deductible in the United States and the funds can be invested in a wide range of investments. IRAC funds can be withdrawn at any time, but if withdrawals are made before the taxpayer reaches the age of 59½ he must pay an additional penalty tax of 10 per cent unless he is disabled.

Provided that the taxpayer does not nominate a beneficiary to receive the balance of the IRAC on his death, the trust is transparent for the purposes of UK Income Tax. Income on IRAC investments is accordingly assessable on the taxpayer under Case IV or V of Schedule D as appropriate, whether or not withdrawals from the IRAC are made.

The nomination of a beneficiary creates a settlement within the terms of the provisions of ICTA, s 672. In such a case the taxpayer is liable to UK Income Tax under Case VI of Schedule D on the IRAC income arising in the tax year (ICTA, s 675).

Whether or not a beneficiary has been nominated, an IRAC is a bare trust for the purposes of TCGA, s 60. The taxpayer is therefore chargeable to UK Capital Gains Tax in respect of any chargeable gains arising on the disposal of IRAC investments. Changes in IRAC investments will generally involve acquisitions and disposals of chargeable assets by the taxpayer.

Withdrawals from an IRAC do not of themselves give rise to a charge to

Income Tax or Capital Gains Tax, but they will often be preceded by the disposal of IRAC investments (including the conversion of dollars to sterling) giving rise to a chargeable gain or an allowable loss.

#### 1625. United States Individual Retirement Annuities

Published: 9/95

Under Individual Retirement Annuities (IRANs), contributions are used to purchase an annuity from a life assurance company. No UK tax liability arises until the annuity becomes payable, when the annuity payments become chargeable under Case V of Schedule D.

If an IRAN life annuity was paid for partly or wholly by an employer, the whole of each annuity payment will be taxed as income, but if there was no employer's contribution the provisions of ICTA, s 656 apply so as to exclude the capital element. Any annuity within ICTA, s 656 should be submitted to Business Tax (Technical) for determination of the capital element.

Any cases of doubt or difficulty involving IRACs or IRANs should be referred to Revenue Policy, International, (Cases IV and V), Victory House.

### CHAPTER ELEVEN

# EMPLOYMENT INCOME

# 11.1 Employment income – Introduction

ITEPA imposes charges to income tax on:

- (1) employment income, subdivided into:
  - (a) general earnings (which includes benefits in kind);
  - (b) specific employment income (which includes income relating to securities);
- (2) pension income, discussed at 12.1 (Foreign pensions);
- (3) social security income.

This chapter considers general earnings.

For NICs see 32.1 (National insurance contributions).

The PAYE and NIC rules are modified for employees paid on a tax equalisation basis. See Tax Bulletin 81.

Benefits in kind is discussed in 50.6 (Home owned by company: benefit in kind charge) and 50.35 (Chattels held by companies) as the most important issues relate to the family home and its chattels.

# 11.2 Resident, ordinarily resident and foreign domiciled employee

Section 22 ITEPA provides:

(1) This section applies to general earnings for a tax year, to the extent that they are chargeable overseas earnings for that year, if—

- (a) section 809B, 809D or 809E of ITA 2007 (remittance basis) applies to the employee for that year, and
- (b) the employee is ordinarily UK resident in that year.
- (2) The full amount of any general earnings within subsection (1) which are remitted to the United Kingdom in a tax year is an amount of "taxable earnings" from the employment in that year.

# 11.3 Chargeable overseas earnings

The expression "chargeable overseas earnings" is a label which brings in two sets of requirements: the earnings must be "overseas earnings" and they must be "chargeable". The key part of the definition is "overseas earnings". Section 23(2) ITEPA provides the definition:

General earnings for a tax year are "overseas earnings" for that year if—

- (a) section 809B, 809D or 809E of ITA 2007 (remittance basis) applies to the employee for that year,
- (aa) the employee is ordinarily UK resident in that year,
- (b) the employment is with a foreign employer, and
- (c) the duties of the employment are performed wholly outside the UK.

The concept of "chargeable" overseas earnings brings in the rules for deductible expenses (not discussed here) and associated employments.

# 11.4 Foreign employer

One requirement of "overseas earnings" is that the employment is with a "foreign employer". The definition is in s.721(1) ITEPA:

"foreign employer" means an individual, partnership or body of persons resident outside the UK and not resident in the UK.

# 11.4.1 Foreign employer: HMRC practice

EI Manual para 40102 [April 2004] provides:

An employee may maintain that general earnings are chargeable overseas earnings taxable on remittance under section 22 rather than on receipt ... This is likely to lead to a significant reduction in the amount

of taxable earnings. You should examine the facts closely before accepting that earnings are chargeable overseas earnings within section 22. In particular you should find out whether the employer has any place of business in the UK. If you can trace an accounts file for the employer, ask the accounts Inspector for instructions on the employer's residence status.

#### 11.4.2 Employer resident in Ireland

The pre-2008 employment income remittance basis did not apply if the employer is resident in Ireland. The rule was the same as that applied to foreign investment income and was likewise in breach of EU law: see 9.41 (Income from Ireland). This rule does not apply from 2008/09.

# 11.5 Where are duties performed: incidental duties

The next requirement of "overseas earnings" is that "the duties of the employment are performed wholly outside the UK". Section 39 ITEPA elucidates this concept:

#### Duties in UK merely incidental to duties outside UK

- (1) This section applies if in a tax year an employment is in substance one whose duties fall to be performed outside the UK.
- (2) Duties of the employment performed in the UK whose performance is merely incidental to the performance of duties outside the UK are to be treated for the purposes of this Chapter as performed outside the UK.

In other words, UK duties may be ignored if they are "merely incidental" to the performance of the other duties outside the UK. What are incidental duties? HMRC interpret this strictly. IR20 provides:

Whether duties you perform in the UK are "incidental" to your overseas duties depends on all the circumstances. If the work you do in the UK is of the same kind as, or of similar importance to, the work that you do abroad, it will *not* be merely incidental unless it can be shown to be ancillary or subordinate to that work. It is normally the nature of the duties performed in the UK rather than the amount of time spent on them that is important, but if the total time you spend working in the UK is more than 91 days in a year, the work you do will not be treated as

incidental.

# Tax Bulletin 76 quotes from *Robson v Dixon* 48 TC 527 at p.534:

the words "merely incidental to" are ... apt to denote an activity (here the performance of duties) which does not serve any independent purpose but is carried out in order to further some other purpose.

### EIM provides at para 40203 [June 2006]:

The case of *Robson v Dixon* (48 TC 527) involved a pilot, resident and ordinarily resident in the UK, who was employed by a Dutch airline. He flew aircraft from Amsterdam to various parts of the world. There were relatively few take-offs and landings in the UK [on average, seven per annum]. He claimed that the small number of take-offs and landings meant that his duties in this country were "merely incidental" to those performed abroad. The Courts rejected his claim on the grounds that the test is one of quality, not quantity. The Judge commented that the core duties of a pilot include landing and taking off in aircraft. So when the aeroplane landed in the UK the pilot was performing substantive duties of his employment.

Quality not quantity of duties

The case of *Robson v Dixon* established that it is the quality not the quantity of duties performed in the UK that determines whether or not they are "merely incidental". However, where the employee works in the UK for more than three months in a year, you should not accept that work can be "merely incidental".

Statement of Practice A10: airline pilots

Despite the decision in *Robson v Dixon* a single take off and landing in the UK in any year is disregarded on de minimis grounds in considering whether any duties are performed in this country.<sup>1</sup>

Dealing with cases

It is not possible to list "merely incidental" duties. Substantive and "merely incidental" duties are relative and specific to employments. It is important to obtain as much information about the employment and

<sup>1 [</sup>Author's note] In fact SP A10 states that a single take off and landing is *normally* disregarded, but I am unable to think of a case where the normal practice should not be applied. So in the event of a mid-air emergency in the vicinity of the UK, the pilot can concentrate on the landing without worrying about UK tax—as long as he does not face two such emergencies in the same tax year.

employee as possible. The following list of documents is not intended to be comprehensive:

- employment contract
- iob description
- summary of main duties and responsibilities
- business diaries and travel details.

These may help but if at all possible arrange a meeting with the employee to obtain information first hand. Once you have a clear idea of the main duties you are in a position to take a view as to what are "merely incidental".

# (This text has been withheld because of exemptions in the Freedom of Information Act 2000)

Some practical examples are set out at example EIM40204.

#### 40204.

# Employee resident, ordinarily resident or domiciled outside the UK: Location of duties: "merely incidental" duties: Examples

The following examples illustrate how particular situations should be treated.

### Example 1

An overseas marketing executive of a UK employer spends the majority of each year working overseas. Visits to the UK total less than three months in a year. While in the UK the representative carries out the following duties:

- reports on trade conditions and results in the territory
- establishes questions of policy
- receives instructions
- collects samples in preparation for the next tour.

The duties performed in the UK should be regarded as "merely incidental". If the employee is not ordinarily resident the duties may be disregarded and the general earnings arising from them not charged under Section 25. A charge may arise under Section 26 if the earnings are remitted here (see EIM40301).

### Example 2

An overseas employee visits the UK for periods of training which do not exceed three months in the year. If no productive work is carried out while in the UK, the duties performed here are regarded as "merely incidental".

#### Example 3

The director of a limited company usually works abroad, but attends directors' meetings in the UK. That activity is basic to the joint duty of a board of directors to manage the company and therefore cannot be "merely incidental" to work done overseas.

### Example 4

A courier for a tour operator visits many countries in the course of the employment. Visits to the UK, however few and however short, are of the same importance to the job as visits to other countries and therefore cannot be "merely incidental".2

This approach is consistent with the 1955 Royal Commission which gave two examples of incidental duties: "returning for report" and "to collect samples, etc".3

Tax Bulletin 76 suggests that this will be the basis of an attack on dual employment contract planning:

Given the way in which modern business operates and the ease and speed of communication, some employees may find it increasingly difficult to avoid performing substantive UK duties under their overseas contracts. For example, an employee who is responsible under their overseas contract for servicing the business of overseas clients may have to respond to a telephone call or e-mail from a worried overseas client with an urgent problem when the employee is in the UK. Formulating and communicating a response to such a problem would be regarded as a fundamental duty under the overseas contract. It follows that the performance of such duties in the UK will not be merely incidental to the performance of duties outside the UK as they will be of equal importance to the overseas duties. It is the quality of the UK duties and not the time devoted to their performance that determines whether they are merely incidental.

The Tax Bulletin goes on to reject a possible defence to this argument:

#### Overseas contracts and UK duties

Where the commercial reality shows the existence of separate employment contracts, it is sometimes argued that contractual terms that prohibit the performance in the UK of duties connected with the business of the overseas employer, preclude the Revenue from arguing that the employee has performed duties of the overseas employment in the UK. These arguments are based on the UK duties being "ultra vires".

We do not consider that the presence of such clauses means that we

The gist of this is also set out in IR20 paras 5.7-5.8. 2

Cmd. 9474 para 300.

should ignore the performance of duties in the UK that clearly benefit the overseas employer. To that end, both employers ought to be closely monitoring the employee's UK activities. For example, where the employee has performed substantive duties in the UK that directly benefit the overseas employer, we would expect the UK employer to mark the fact that the employee is effectively abusing its time and take appropriate disciplinary action. And if the UK work in question was valuable, we would not expect the overseas employer to take it into account when calculating bonus entitlement. We think that clauses like this are frequently waived or ignored and may be inserted to create a misleading impression.

This is very doubtful.

# 11.6 Dual contract arrangements<sup>4</sup>

Tax Bulletin 76 explains this planning:

The legislative scheme ... is advantageous to employees or office holders who can show that they are:

- resident and ordinarily resident but not domiciled in the UK, and
- perform duties of an office or employment under a foreign employer wholly outside the UK.

As chargeable overseas earnings are taxed on remittance, there is a clear incentive to ensure that such earnings are paid overseas and to minimise the amount of earnings remitted to the UK. However, the requirement that the duties of the employment are performed wholly outside the UK presents problems to foreign domiciled employees whose jobs require them to work partly in the UK and partly abroad. Earnings from an employment with duties performed in and outside the UK would be taxable under section 21 wherever received. An employee may therefore be offered two employment contracts, for example:

- (1) covering the performance of duties in the UK, and
- (2) with an associated employer resident overseas, covering duties performed in the rest of the world, excluding the UK.

The intention is that earnings from employment contract (2) will be chargeable overseas earnings and therefore taxable under section 22 only when remitted to the UK. For this reason, dual or multiple

Alistair Ladkin has written a valuable article on this topic in *Taxation*, Vol. 150, No. 3900, p.632 (27 March 2003).

employment arrangements are popular with foreign domiciled employees whose duties are performed partly in the UK and partly outside the UK. The arrangement is generally that the individual enters into two separate written contracts, frequently referred to as the UK employment contract and the overseas employment contract.

Assuming the non-resident status of the employer and the non-domiciled status of the employee, HMRC can attack the planning in the following ways:

- (1) Allege there is only one contract of employment (see below).
- (2) Allege duties of the overseas employment are performed in the UK; see 11.5 (Where are duties performed: incidental duties).
- (3) Apportionment arguments (see below).

### 11.6.1 One contract of employment or two?

Tax Bulletin 76 provides:

### **Inland Revenue response to dual contracts**

Inland Revenue offices may make enquiries in order to check whether the earnings under the overseas contract are chargeable overseas earnings. They may also consider whether there is in fact a single employment contract notwithstanding the production of two written contracts. This approach has generally been deployed where there is concern that there has been an attempt to split a single employment to exploit the legislation that provides for chargeable overseas earnings to be taxed on remittance.

Employers, employees and their advisers maintain that there are separate and distinct employments. They invariably argue that the employee performs a different role with different responsibilities under each contract of employment and that the duties under each do not overlap and are not dependent on each other. In many cases written contracts have been drafted that fairly represent the true employment relationships and include a proper job description along with details of the remuneration package and other entitlements (annual leave etc) relating to each employment. Care has been taken to ensure that the roles described in each contract are capable of independent existence with proper regard given to what would happen on termination of one of the

employments. Best practice has recognised the importance of maintaining separate payroll and expenses regimes and different line management and reporting arrangements.

Where there are two employment contracts and the written contracts reflect this, dual contract arrangements provide a legitimate way to structure an individual's employment relationships. Where the Revenue is satisfied that the arrangements reflect the true employment relationships, enquiries focus on:

- whether the employee has in fact performed substantive duties under the overseas contract in the UK,
- whether a section 24 adjustment is needed to address an imbalance between the earnings from the UK and overseas contracts.

### The Tax Bulletin continues:

### Tax impact where dual contract arrangements fail

Where the facts indicate that there is, in commercial reality, only one employment contract whereby the employee performs duties for the benefit of one employer both in and outside the UK, all of the employee's general earnings will be taxable under section 21 ITEPA. As earnings attributable to overseas duties will not be chargeable overseas earnings, tax will be charged on receipt rather than on remittance to the UK. The identity of the "employer" will depend on all the facts and circumstances of the individual case.

As a matter of contract law, I think this is wrong. If the drafting is correct, there will be two separate contracts. The fact that on HMRC analysis it is unclear who is the employer suggests there must be something wrong with it.<sup>5</sup> The conclusion can be defended on the basis of *IRC v Scottish* 

(c) on the apportioned basis, if he is domiciled outside the UK, in respect of income from an employment which is performed partly inside and partly outside the UK, the part of his income attributed to the work performed outside the UK being itself taxed on the remittance basis;

<sup>5</sup> The 1955 Royal Commission considered that dual contract arrangements would work. Report Cmd. 9474 para 305 provides:

<sup>&</sup>quot;(3) Let the resident be taxed— ...

<sup>(</sup>d) on the whole income, if he is domiciled in the UK, in respect of income from an employment which is performed partly inside and partly outside the UK.

<sup>306.</sup> The reason for the special treatment of the non-domiciled resident is that the person most likely to be affected is the employee of a foreign concern who

Provident Institution 76 TC 538: the two contracts being regarded as one composite contract for tax purposes, even though they are (if the drafting is right) separate contracts as a matter of contract law.

The Tax Bulletin then turns to PAYE:

However, the UK entity that receives the benefit of an individual's services will be obliged to apply PAYE to all payments of PAYE income made to the employee during the period that the employee works for that entity. This is because the UK entity will either be the employer or (for the purposes of section 689 ITEPA) the relevant person.

If there are genuine separate employments but the employee has performed substantive duties in the UK for the overseas employer, then all earnings from the overseas contract will be taxable under section 21 in the relevant year. They will not qualify as chargeable overseas earnings under section 22 because the duties of employment with a foreign employer will not have been performed wholly outside the UK in the year in question. There is unlikely to be an obligation to operate PAYE on earnings from the foreign employer, as that employer will not have the necessary presence in the UK for PAYE purposes, and the UK employer will not be the relevant person in relation to duties performed by the employee under the separate overseas employment.

The Bulletin concludes with a comment on NIC:

### National Insurance

- [1] Where for tax purposes the facts indicate that despite the existence of two written employment contracts, there is a single employment covering UK and overseas duties, there could also be National Insurance consequences.
- [2] If it is found that the earnings relating to overseas duties are attributable to employment with the UK employer, there will be

makes his home and headquarters in the UK, while his duties include a good deal of work in Europe. It seems fair to treat his "European" earnings as if they were truly foreign income, and it is probably to the advantage of this country to recognise the special case. Even if it did not, most of such employees could get into an equivalent position by having two separate contracts of service, one providing for UK duties and remuneration and the other for European duties and remuneration, in which event the latter income would be taxed on the remittance basis as at present."

(Emphasis added)

liability to pay further National Insurance.

Point [1] is tentatively expressed; the Bulletin wisely does not try to grapple with the complexities of NIC; see 32.1 (National insurance contributions).

#### 11.6.2 Apportionment

Section 24 ITEPA prevents an over-generous attribution of income to the foreign contract:

### Limit on chargeable overseas earnings where duties of associated employment performed in UK

- This section imposes a limit on how much of an employee's general earnings are chargeable overseas earnings for a tax year under section 23 if—
  - (a) in that year the employee holds associated employments as well as the employment to which subsection (2) of that section applies ("the relevant employment"), and
  - (b) the duties of the associated employments are not performed wholly outside the UK.
- The limit is the proportion of the aggregate earnings for that year from (2) all the employments concerned that is reasonable having regard to—
  - (a) the nature of and time devoted to each of the following
    - the duties performed outside the UK, and
    - (ii) those performed in the UK, and
  - (b) all other relevant circumstances.
- For the purposes of subsection (2) "the aggregate earnings for a year (3) from all the employments concerned" means the amount produced by aggregating the full amount of earnings from each of those employments for the year mentioned in subsection (1) so far as remaining after subtracting any amounts of the kind mentioned in step 2 in section 23(3).
- (4) In this section-
  - "the employments concerned" means the relevant employment and the associated employments;
  - (b) "associated employments" means employments with the same employer or with associated employers.
- The following rules apply to determine whether employers are (5) associated-

Rule A An individual is associated with a partnership or company if that individual has control of the partnership or company.

Rule B A partnership is associated with another partnership or with a company if one has control of the other or both are under the control of the same person or persons.

Rule C A company is associated with another company if one has control

- of the other or both are under the control of the same person or persons.
- (6) In subsection (5)—
  - (a) in rules A and B "control" has the meaning given by section 995 of ITA (in accordance with section 719 of this Act), and
  - (b) in rule C "control" means control within the meaning of section 416 of ICTA (meaning of expressions relating to close companies).
- (7) If an amount of chargeable overseas earnings is reduced under step 3 in section 23(3) as a result of applying any limit imposed by this section, the amount of general earnings corresponding to the reduction remains an amount of general earnings within section 15(1).

# 11.6.3 Implications for employer

### Inspectors Manual para 5348 provided:

Apart from the Schedule E implications there are other questions to consider:-

- [1] Is the cost of remunerating the individual under his contract for overseas duties effectively borne by a UK company and claimed as a deduction in computing profits which are chargeable to Corporation Tax? If so, there is a mismatch which will need to be considered with some care.
- [2] Do the individual's activities under the contract for overseas duties generate income, and if so to whom does it accrue? Is income which would otherwise accrue to a company which is liable to Corporation Tax being routed to an overseas company?
- [3] If the profits of a company which is liable to Corporation Tax are computed on a cost plus basis are the costs being depressed by reason of the split employment?

Point [1] raises deductibility issues; point [2] raises Controlled Foreign Company issues; point [3] raises transfer pricing issues. All these should be considered before entering into dual contract arrangements.

# 11.6.4 Disclosure requirements

# HMRC say:

We can confirm again that we do not intend promoters or employers to have to disclose everyday advice and arrangements. In the context of employment products this would include ... standard dual contract arrangements (although we will require disclosure of innovative arrangements).6

This statement was made before the Tax Avoidance Schemes (Prescribed Descriptions of Arrangements) Regs 2006, but it is still valid under the current law. It is interesting that the statement describes dual contract arrangements as "everyday" and "standard".

# 11.7 Resident but not ordinarily resident employee

Section 26 ITEPA provides:

# 26 Foreign earnings for year when remittance basis applies and employee not ordinarily UK resident

- (1) This section applies to general earnings for a tax year where section 809B, 809D or 809E of ITA 2007 (remittance basis) applies to the employee for that year and the employee is not ordinarily UK resident in that year, if the general earnings are neither
  - general earnings in respect of duties performed in the UK, nor (a)
  - (b) general earnings from overseas Crown employment subject to
- (2) The full amount of any general earnings within subsection (1) which are remitted to the UK in a tax year is an amount of "taxable earnings" from the employment in that year....
- (3) Subsection (2) applies whether or not the employment is held when the earnings are remitted.
- (4) Section 28 explains what is meant by "general earnings from overseas Crown employment subject to United Kingdom tax.
- (5) See Chapter A1 of Part 14 of ITA 2007 for the meaning of "remitted to the United Kingdom" etc.
- (6) General earnings for the employee for the tax year fall within section 15(1) if they do not fall within subsection (1).

# This imposes:

(1) a charge on an arising basis on general earnings in respect of duties performed in the UK; and

<sup>6</sup> Statement to CIOT accessible www.tax.org.uk/showarticle.pl?id=2704.

(2) a charge on a remittance basis on other earnings.

This is better than the remittance basis for UK resident and ordinarily resident foreign domiciliaries:

- (1) It is not necessary to have a foreign employer.
- (2) It is not necessary that duties are performed *wholly* outside the UK. So it is not necessary to have dual contract arrangements.

### 11.8 Non-resident employee

Section 27 ITEPA provides:

### UK-based earnings for year when employee not resident in UK

- (1) This section applies to general earnings for a tax year in which the employee is not resident in the UK if they are—
  - (a) general earnings in respect of duties performed in the UK, or
  - (b) general earnings from overseas Crown employment subject to UK tax.
- (2) The full amount of any general earnings within subsection (1) which are received in a tax year is an amount of "taxable earnings" from the employment in that year.
- (3) Subsection (2) applies whether or not the employment is held when the earnings are received.

This applies regardless of domicile. DTTs often override any charge.

# 11.9 "Duties performed in the UK"

The concept of "duties performed in the UK" is relevant for:

- (1) A resident but non-ordinarily resident employee, where it makes the difference between an arising and a remittance basis.
- (2) A non-resident employee, where it makes the difference between taxable income and tax-free income.

Section 38 ITEPA elucidates the concept:

### Earnings for period of absence from employment

- This section applies if a person ordinarily performs the whole or (1) part of the duties of an employment in the UK.
- General earnings for a period of absence from the employment (2) are to be treated for the purposes of this Chapter as general earnings for duties performed in the UK except in so far as they would, but for that absence, have been general earnings for duties performed outside the UK.<sup>7</sup>

### EIM para 40202 provides:

If an employee who ordinarily works in the UK is absent from work, the general earnings for the period of absence must be treated as being for duties performed in the UK, even if the employee is in fact abroad at that time. If, exceptionally, the employee can show that if he had been working, the earnings would have been for working abroad then this rule is not applied.

### Example

An employee who is not ordinarily resident in the UK performs the duties of the employment in Manchester. Illness meant that a holiday in Florida was unexpectedly extended so the days normally spent in the UK were lost. The Inspector received a calculation of earnings chargeable under Section 25 [ITEPA] that excluded salary attributable to the days of absence.

The Inspector successfully contended that Section 38 [ITEPA] applied on the basis that the duties of the employment were normally performed in the UK. The earnings that had been excluded were therefore UK-based earnings within Section 25 [ITEPA]

#### 11.10 Earnings "in respect of" duties performed in the UK

# SP 5/84 para 2 states:

Where the duties of a single office or employment are performed both in and outside the UK, an apportionment is required to determine how much of the general earnings are attributable to the UK duties.

Special rules apply for:

duties on board vessels or aircraft: s.40 ITEPA;

<sup>(2)</sup> duties performed in the UK sector of the Continental Shelf: s.41 ITEPA.

Apportionment of general earnings is essentially a question of fact, but for many years now the Revenue have accepted time apportionment, based on the number of days worked abroad and in the UK, except where this would clearly be inappropriate. For example, in the case of an employee with 200 working days in the UK and 50 working days outside the UK, the proportion of emoluments attributable to UK duties would be 200/250.

Time apportionment would be inappropriate if there are different rates of pay in the two places of work, but the employee will need to provide evidence of this. In *Perro v Mansworth* [2001] STD (STC) 179, payment under a tax equalisation scheme relating to UK tax was held to be a payment of earnings in respect of duties performed in the UK. See too *Varnam v Deeble* 58 TC 501; *Brown v Platten* 59 TC 408; *Coxon v Williams* 60 TC 659; Tax Bulletin 62.

# 11.11 Meaning of "remitted to the UK"

The ITA rules apply: see 9.1 (The meaning of remittance).

# 11.12 Remittance after year for which earnings are paid

The charge on the remittance basis applies "whether the earnings are for that year or for some other tax year": ss.22(3)(a), 25(3)(a) and 26(3)(a) ITEPA.

# 11.13 Remittance after employment ceases

The charge on the remittance basis applies "whether or not the employment is held at the time when the earnings are remitted": ss.22(3) and 26(3) ITEPA.

# 11.14 Earnings for non-UK resident year

To be "overseas earnings" the earnings must be for a year of assessment in which the employee was resident and ordinarily resident in the UK. Accordingly, any earnings for a year during which the employee was not UK resident can be remitted at any time without any charge to tax. The concept of earnings "for" a year is explained in s.29 ITEPA.

### 11.15 Remittance after death of employee

The drafter has also provided for this case. If personal representatives receive chargeable overseas earnings in the UK, there is a tax charge on them. Section 13(4) ITEPA provides:

If the tax is on general earnings received, or remitted to the United Kingdom, after the death of the person to whose employment the earnings relate, the person's personal representatives are liable for the tax.

If they receive emoluments out of the UK and assent to beneficiaries, there is no charge.

# 11.16 Remittance out of earnings for mixed UK/foreign duties

SP 5/84 provided:

# Employees resident but not ordinarily resident in the UK: general earnings under ITEPA 2003 ss.25, 26

1 Employees who are resident but not ordinarily resident in the UK are liable to UK tax under ITEPA s.25, on general earnings wherever received for duties performed in the UK. They are also chargeable under ITEPA s.26 on general earnings for duties performed outside the UK but only to the extent that the earnings are general earnings remitted to the UK.

...

3 Where an employee resident but not ordinarily resident in the UK performs the duties of a single office or employment both in and outside the UK and is remunerated wholly abroad, he is permitted, by a broad interpretation of the decision in the case of *Sterling Trust Ltd v IRC* 12 TC 868, to say that any remittances made to the UK are made primarily out of general earnings for that year in respect of duties performed in the UK assessable under s.25, and only any balance out of general earnings chargeable under s.26 on remittance.<sup>8</sup>

4 However, where part of the general earnings are remitted to the UK, it has been the practice of the Revenue to regard the proportion of the

<sup>8 [</sup>Author's note] This is arguably correct in law and not a concession: see 9.33 (Remittance from mixture of taxed and untaxed income).

earnings remitted to the UK, as in respect of duties performed both in and outside the UK, and to treat that proportion of such earnings as is attributable to duties performed outside the UK as remitted to the UK for the purposes of s.26.

5 The practice changed with effect from 6 April 1983 when the Revenue introduced a simplified procedure for employees who—

- (a) are resident but not ordinarily resident in the UK;
- (b) perform duties of a single employment both in and outside the UK, so that they are potentially chargeable under both ITEPA ss.25 and 26, in respect of general earnings from that employment; and
- (c) receive part of their general earnings in the UK and part abroad. In such cases, provided the general earnings chargeable under s.25 are arrived at in a reasonable manner (ie in the absence of special facts, the proportion of the general earnings, including benefits in kind, relating to UK duties is arrived at on a time basis by reference to working days), the Revenue are prepared to accept that a charge under s.26 will arise only where the aggregate of general earnings remitted to the UK exceeds the amount chargeable under s.25 for that year; and to restrict the charge under s.26 to the excess of the aggregate over the charge under s.25.

This is now superceded by the statutory mixed fund rule.

# 11.17 Foreign service exemption for termination payments

When a foreign domiciliary comes to the UK having worked for an overseas employer for a number of years, he may receive a termination payment after his arrival in this country. This would ordinarily be chargeable as employment income by s.403 ITEPA to the extent that it exceeds £30,000. However, s.413 ITEPA provides a territorial exemption.

A payment satisfying the above conditions can be remitted free of income tax to the UK. It is a moot point whether the payment may give rise to CGT, but it may be that in practice HMRC do not take that point.

# 11.18 Overseas Crown employment

General earnings from overseas Crown employment subject to UK tax<sup>9</sup> are taxed on an arising basis, regardless of residence and domicile and place

<sup>9</sup> The expression "general earnings from overseas Crown employment subject to UK tax" is defined in s.28 ITEPA.

of work. The reason is given in the 1955 Royal Commission Report:

International comity does not permit the salary of the servant of one State to be taxed by another State: consequently a Crown servant, even if spending his whole time on work abroad, is not amenable to the local taxing jurisdiction and, if he is to be taxed at all, must be taxed by the UK taxing authority. No doubt the scale of remuneration for Crown servants abroad is fixed with these considerations in mind.<sup>10</sup>

### 11.19 Seafarers

The special rules relating to seafarers and duties performed on vessels and aircraft are too specialist to be considered here, but reference should be made to s.39(3) and ss.40, 372 and Chapter 6 Part 5 ITEPA. On residence of seafarers, see 3.15 (Seafarers and nomads).

<sup>10</sup> Cmd. 9474 para 307.

### CHAPTER TWELVE

# FOREIGN PENSIONS

# 12.1 "Foreign pension"

Section 573 ITEPA provides:

### Foreign pensions

- (1) This section applies to any pension<sup>1</sup> paid by or on behalf of a person who is outside the UK to a person who is resident in the UK.
- (2) But this section does not apply to a pension if any provision of Chapters 5 to 14 of this Part applies to it.

I refer to this as a foreign pension.

# 12.2 Taxation of foreign pension

Section 575 ITEPA provides:

### Taxable pension income

- (1) If section 573 applies, the taxable pension income for a tax year is the full amount of the pension income arising in the tax year, but subject to subsections (2) and (3). ...
- (3) That pension income is treated as relevant foreign income for the purposes of Chapters 2 and 3 of Part 8 of [ITTOIA] (relevant foreign income: remittance basis and deductions and reliefs).

This incorporates the RFI remittance rules by reference.

A UK domiciled person is allowed a 10% deduction from foreign pensions: s.575(2) ITEPA provides:

<sup>1</sup> Section 574 ITEPA extends the meaning of pension to include voluntary pensions, to reverse the decision in *Stedeford v Beloe* 16 TC 505.

The full amount of the pension income arising in the tax year is to be calculated on the basis that the pension is 90% of its actual amount, unless as a result of subsection (3) the pension income is charged in accordance with section 832 of ITTOIA 2005 (relevant foreign income charged on the remittance basis).

This rule was introduced when the remittance basis on foreign pensions was abolished in 1974. It is difficult to see a good reason for it but presumably this was a political douceur to ease the abolition of the remittance basis, and which has survived ever since. This deduction does not apply to a foreign domiciliary whose pension is taxed on the remittance basis. One relief was thought to suffice; fair enough. The foreign domiciliary may always choose to be taxed under an arising basis.

### 12.3 Lump sum from overseas pension scheme

### ESC A10 provides:

Income tax is not charged on lump sum relevant benefits receivable by an employee (or by his personal representatives or any dependant of his) from an Overseas Retirement Benefits Scheme or an Overseas Provident Fund where the employee's overseas service comprises

- a. not less than 75 per cent of his total service in that employment; or
- b. the whole of the last 10 years of his service in that employment, where total service exceeds 10 years; or
- c. not less than 50 per cent of his total service in that employment, including any 10 of the last 20 years, where total service exceeds 20

If the employee's overseas service is less than described above, relief from income tax will be given by reducing the amount of the lump sum which would otherwise be chargeable by the same proportion as the overseas service bears to the employee's total service in that employment.

In addition, income tax is not charged on lump sum relevant benefits receivable by an employee (or by his personal representatives or any dependant of his) from any superannuation fund accepted as being within Section 615(6) ICTA 1988.

For the purposes of this concession, the term 'relevant benefits' has the meaning given in Section 612(1) ICTA 1988 and the term 'overseas service' shall be construed in accordance with the definition of 'foreign service' found at section 413(2) ITEPA.

### The EIM provides:

### 15062. Overseas schemes: ESC A10 – Aim [December 2005]

The basic aim of the concession is to give exemption or relief from tax similar to that for foreign service in relation to Section 401 ITEPA 2003 (see EIM13680 and subsequent guidance).

The concession applies to lump sum relevant benefits (defined at EIM15021). This includes both lump sums received under the rules of an overseas scheme and lump sums received in commutation of pension rights under such a scheme. (The tax treatment of pension commutation payments is dealt with at EIM15150).

**Note**: the concession does **not** apply to benefits in the form of a pension or annuity; these remain chargeable as pension income.

See EIM15063 for the full text of the concession.

The concession is currently being reviewed in connection with the introduction of the legislation on employer-financed retirement benefits schemes with effect from 6 April 2006.

### The Manual sets out the ESC and continues:

### 15063. Overseas schemes: ESC A10 – Text [December 2005] Notes

- Whether a fund is within Section 615 ICTA 1988 is a matter for IBS Directorate (APSS). See EIM15064.
- For the definition of relevant benefits see EIM15021.
- For the definition of foreign service see EIM13690.
- There is an example of full exemption at EIM15425 and of partial exemption at EIM15426. ...

# 15064. Overseas schemes: ESC A10 - Superannuation funds [December 2005]

There can be funds that are not strictly overseas retirement benefits schemes because they are administered within the UK. However, they may have as their principal purpose the provision of benefits for employees whose service in employment is carried out wholly or mainly overseas.

The responsibility for such schemes lies with IBS Directorate (APSS), who will decide on whether or not Section 615(6) ICTA 1988 applies. If a scheme is clearly within Section 615(6) ICTA 1988 on the basis of a decision already given by IBS Directorate (APSS), and a claim for concessionary treatment under Extra-Statutory Concession A10 is received, then further reference to APSS is not required. The treatment

of any lump sum received should follow that outlined above in EIM15063 (penultimate paragraph of the concession). ...

### CHAPTER THIRTEEN

# TRADING INCOME

### 13.1 UK resident trader rules

Section 5 ITTOIA provides:

### 5 Charge to tax on trade profits

Income tax is charged on the profits of a trade, profession or vocation.

Section 5 applies to all traders,<sup>1</sup> but s.6 ITTOIA distinguishes between resident and non-resident traders which need to be considered separately. I here consider the rules for UK resident traders. Section 6(1) ITTOIA provides:

Profits of a trade arising to a UK resident are chargeable to tax under this Chapter wherever the trade is carried on.

# Section 7 ITTOIA provides:

- (1) Tax is charged under this Chapter on the full amount of the profits of the tax year.
- (4) This section is subject to Part 8 (foreign income: special rules).

The RFI remittance basis applies to trading income of a UK resident foreign domiciliary which arises from a source outside the UK. It is therefore necessary to identify the source. Section 7(5) ITTOIA states the test of source of trading income:

In this chapter, reference to a "trade" includes a profession or vocation as there is no relevant distinction between them. Section 6(3) ITTOIA provides:

<sup>&</sup>quot;This section applies to professions and vocations as it applies to trades."

And, for the purposes of section 830 (meaning of "relevant foreign income"), the profits of a trade, profession or vocation arise from a source outside the UK only if the trade, profession or vocation is carried on *wholly* outside the UK.

This is a statutory statement of the pre-ITTOIA case law.<sup>2</sup> It is a wide and strange test of source. Applying this test, if a trade is carried on partly in country A and partly in country B, the source of the income is in country A and country B. For the same income to have a source in two different countries is something of a paradox. The explanation is that s.7(5) ITTOIA does not provide the natural meaning of "source"; it is an artificial or deeming definition. It is fortunate (but not surprising) that countries in the British Empire which adopted a UK style income tax did not adopt this rule. Thus Commonwealth cases on the source of trading income are not relevant here.

If any part of the trade is carried on in the UK then the entire trade has a UK source and does not qualify for the remittance basis. There is no *de minimis* rule; contrast the incidental duties rule which applies to employment income.<sup>3</sup>

The ITH discusses the old case law, which still holds good under ITTOIA:

#### 209. San Paulo case

[The San Paulo Railway Company (San Paulo (Brazilian) Railway Company v Carter 3 TC 407)] ... was a UK incorporated company with its board meetings in London. The whole of its physical undertaking was in South America and while it accepted that it was resident here it argued that its business was carried on wholly abroad where its railway was. The Courts held that the head and brain of the trading venture was here and that the profits were those of a trade partly carried on here and that, accordingly, Case I applied. ...

#### 210. Trade partly in UK

The principle underlying the San Paulo decision is that a trade carried on partly in the UK is within Case I. The factors which decide whether a company is resident in the UK by reason of central management and control are, as will be seen, similar to those which decide whether its trade should be within Case I or Case V and the result is that for many years in the corporate sector the only

<sup>2</sup> See "Taxing Foreign Income from Pitt to the Tax Law Rewrite – The Decline of the Remittance Basis", John Avery Jones in *Studies in the History of Tax Law*, Hart Publishing, 2004 p.26 accessible on *www.kessler.co.uk*.

<sup>3</sup> See 11.5 (Where are duties performed: incidental duties).

examples seen of Case V trades were those in which a company is a partner in an overseas trade. ...

### 211. Ogilvie v Kitton

But other cases were to show how difficult it was going to be, except on very exceptional facts, to establish that any trade of a resident person was carried on wholly abroad. There was, for example, Mr Ogilvie in Ogilvie v Kitton (5 TC 338). He lived in Aberdeen and ran a shop in Canada. To say that he ran the shop really begs the question because he simply received reports from his manager in Canada and did not in fact intervene actively in the business at all, merely taking a tacit interest in things from the information in the reports. It was held that the head and brain of the trading venture was in Aberdeen and that the profits were assessable under Case 1.

In short, if a sole trader is UK resident it is in practice impossible to arrange that his trading income has a foreign source. Section 7(4) (5) ITTOIA is a dead letter. The ITH recognises this at para 209:

That decision [San Paulo] suited the Revenue very well. We no longer had to worry about remittances which after all, though very sensible for an extractive activity which had to send its produce home, did not apply well at all to the more modern industries which did not need to remit their profit and which indeed probably wanted to keep as much profit abroad as possible for the expansion of their business. And so we effectively got on to a statutory arising basis for trades which, in everyday language, were wholly overseas and we reached that position purely through the interpretation of the statute by the Courts. ...

#### 13.1.1 Planning for UK resident sole trader

If a UK resident foreign domiciled individual carries on a trade partly in and partly out of the UK, the individual will be taxed in full and not under the remittance basis. In these circumstances the individual may be able to divide up his activities into two spheres – those in and those out of the UK. He will then be carrying on two separate activities, of which at least one will yield foreign source income and receive remittance basis treatment.

How is this division to be achieved? Overseas activities could be carried on by a partnership controlled abroad. The offshore partner may be a company. This was the route successfully adopted by Sir David Frost: see Newstead v Frost 53 TC 525. Alternatively the activities could be carried on by a company or trust. In this way foreign trading income may be converted into foreign employment or dividend income which would enjoy a more beneficial tax treatment

# 13.2 To whom does trading income accrue?

Since different rules apply depending on whether trading income arise to a UK or non-UK resident, it is necessary to identify the person to whom the income arises.

Suppose a non-resident trust is carrying on a trade. The trustees are taxed in accordance with the rules relating to *non*-resident traders discussed below, so the trustees would only be subject to UK income tax if the trade was carried on partly in the UK, and then only on the profits (if any) attributable to that part. However if the life tenant of a transparent (*Baker* style) trust was resident in the UK, then the profits of the trade arise to a UK resident, and the life tenant is taxed in accordance with the rules relating to UK resident traders discussed above: he is taxed on an arising basis unless the strict condition is satisfied that the trade is carried on wholly outside the UK.

The same applies to a non-resident settlor-interested trust with a UK resident but foreign domiciled settlor. One might think that the settlor would be taxable on an arising basis only on the part (if any) of the profits attributable to carrying on the trade in the UK. The balance of the profits one might think taxable only (if at all) under the s.648 clawback. But this is not so. Since the income is deemed to be that of the UK resident settlor, the *resident* trader rules apply. Thus the settlor is subject to tax on an arising basis on all the trading income of the trust, unless the trade meets the strict condition that it is carried on *wholly* outside the UK. In practice there will often be some UK element which would be sufficient to make the entire trade taxable.

What if the trade is carried on by a non-resident company within s.720 ITA? The transferor is treated as receiving income but that is not trading income. However, the s.720 foreign domicile defence applies only to income which would be RFI if it were the individual's.<sup>4</sup> So for the purpose of the defence one must apply the UK resident trader rules.

<sup>4</sup> See 17.12 (Section 720 foreign domicile defence).

### 13.3 Non-resident trader rules

An entirely different rule applies to *non*-resident traders. Section 6(2) ITTOIA provides:

Profits of a trade arising to a non-UK resident are chargeable to tax under this Chapter only if they arise—

- (a) from a trade carried on wholly in the UK, or
- (b) in the case of a trade carried on partly in the UK and partly elsewhere, from the part of the trade carried on in the UK.

This raises two issues:

- (1) When is a trade carried on wholly or partly in the UK?
- (2) If a trade is carried on partly in the UK, how does one identify the profits from that part?

This is sometimes paraphrased by asking the question whether (or to what extent) the source of the trading income is in the UK. There seems nothing wrong with that; it is the natural meaning of the word "source". But since the word "source" is used of trading income in an artificial sense in the UK resident trader rules, it is better where possible to avoid the word "source" in the context of the non-resident trader rules.

The UK case law is mostly antique because in practice double taxation treaties often apply and then the issues do not arise. But of course that is not always the case. The ITH is helpful and erudite.<sup>5</sup>

# 13.4 Mere buying

The ITH provides:

# 812. Purchasing is not trading in

The mere buying of goods here does not amount to trading here. That was decided in the very first case in these matters, Sulley v AG [2 TC 149], in 1860. A New York firm purchased goods in England for sale in America. It had an office here where the English resident partner saw

<sup>5</sup> Tax Bulletin 18 provides a brief summary, not set out here.

to the purchasing and shipping of the goods. The Court of Exchequer (a Court of Appeal) found that 'The profits of the firm in America do not accrue in respect of any trade carried on in this country, but in respect of the trade carried on in New York, where the main business is conducted'.

Mere buying is also included in the list of auxiliary activities which do not amount to trading in the UK.<sup>6</sup>

### 13.5 Place where contract made

The ITH provides:

#### 813. Erichsen v Last

Another very early case was Erichsen v Last [4 TC 422] which was heard in the Court of Appeal in 1881. It is a highly important case and, curiously, was not published in Tax Cases until some twenty years after the decision. It is perhaps a pity that Erichsen v Last was concerned with a very special sort of trade - the relaying of telegraph messages. The application of the ideas which emerge from Erichsen v Last to other trades is, because of its special facts, rather difficult. The facts are simple enough. Erichsen was the UK representative of the Great Northern Telegraph Company of Copenhagen. The company was not resident here but it had three cables running across the North Sea to bases in Scotland and it had a staff of operators here. Messages were collected through an arrangement with the Postmaster General. The Post Office collected the money and deducted its agreed remuneration before handing over the messages to the company's operators here. The company's own staff then transmitted the messages across the North Sea. Thereafter, depending on their destination, they passed through cables owned by the Danish and Russian governments to their destinations which might have been as far off as Japan. The company made a weak sort of claim that it was not trading here but it went on to say that if it was, it ought to be taxed only on the profit arising from the relaying of the messages along the main cable to Denmark. It was making the point that some of the profit arose from the transmission along other cables which had absolutely nothing to do with the UK. The first thing the judgments in the Court of Appeal make clear is that the matter is wholly one of fact. The judgments then separate two questions for decision. First, is there trading in the UK? Brett LJ says this on page 425. His words are important because it is here that the significance of contract – place of contract begins.

'Now, I think it would be first of all nearly impossible and second wholly unwise to attempt to give an exhaustive definition of when a trade can be said to be exercised in this country. The only thing that we have to decide is

<sup>6</sup> See 13.15 (Trading in UK: preparatory and auxiliary activities).

whether upon the facts of this case it can be said that this company is carrying on a profit earning trade in this country. Now I should say that wherever profitable contracts are habitually made in England by or for a foreigner with persons in England, because those persons are in England, to do something for or supply something to those persons, such foreigners are exercising a profitable trade in England, although everything done by or supplied by them in order to fulfil their part of the contract is done abroad. The profit arises to them from the contract which they make. The profit which they derive can only be derived from the payment which is to be made to them by the person with whom they contract. In the given case they would not have any such contract as they are in the habit of making unless it was a contract made in England with a person who is in England because he is in England. Observe, if the person or someone acting for him were not in England he would not be wanting to send a telegraph message from England'.

The language is now over 100 years old and while it may perhaps look a little old fashioned today its meaning seems plain. The Court was saying: 'You, the customer, are in England and because you are here you want goods here (or in the case in point, you want a message sent from here). The profit comes from the contract, the contract is here and there is trading in England and it is nonetheless trading in England even though the goods come from abroad or the service is provided through electric cables which are partly abroad'. ...

#### 815. First champagne cases

Erichsen v Last was followed by the so-called champagne cases. There were three leading champagne cases. In the first two, the Revenue succeeded in a claim that the French champagne houses concerned were trading in the UK through agents in London. In the Pommery case [Pommery and Greno v Apthorpe 2 TC 182] there was no express finding as to where contracts were made but most orders were met from stock held in the UK. In the Werle case [Werle v Colquhoun 2 TC 402] the Court of Appeal made it clear that they considered the contracts to be made by the agents here on behalf of their principal.

These two houses were producers of champagne as well as sellers of champagne and it is reasonably clear that the Revenue did not claim to tax the producer's profit. In the Pommery case at page 189, the Judge specifically referred to the difficulty of calculating the profit; he said that there might be some difficulty as to the manner of calculation in deciding what amount of expenditure to put against the profits and wondered whether it would be proper to look at the goods sent over to England and to put a fair valuation upon them as they arrived. That he said was a matter of quantum, a matter for the consideration of persons skilled in such things.

In the Werle case on page 413 Fry LJ had a similar approach, he said

'A small shopkeeper... is plainly carrying on a trade in the place where the shop is ... The question, however, becomes more difficult when the trade is carried on, as in the present case, in a far more complicated manner.... when the contract may be in one place, the goods in another, the principal in another and the goods may be delivered in some other place. We have,

however, simply to do this, to take all the relevant facts and the mode in which the business is carried on, and to ask ourselves whether that business be or be not carried on within the United Kingdom. It appears to me that the same business may in some sense be carried on in many places. The Head Office of a firm, the place where the goods are manufactured, the place where the contracts are made, may all of them be places in which the business or parts of the business is or are carried on. Now, in the present case what we find is this, that the appellants reside in France, carrying on there the business of vineyard proprietors, champagne makers and champagne merchants, no doubt a large portion of that business is carried on within France, but a portion of that business is that of champagne merchants. Now, that means, as I understand, the selling of champagne and that business they carry into effect in England through the intervention of a firm of agents in this country.'

### 816. Contracts abroad

The last of the champagne cases is *Grainger v Gough* [3 TC 311 and 462] and it is a very significant case. The Court of Appeal made no distinction between this and the earlier cases and found that the champagne house was liable on its trading here. ...

But Lord Esher and his fellow judges were overruled by the House of Lords on the question of whether there was liability at all. That was on the basis that in this particular case, contracts were not made in the UK. Although to the customer there may have been little difference between buying through the agents in the first two cases and buying through the agents in the third, there was a difference in the arrangements which the House of Lords saw as vital in determining the non-resident's liability to UK tax. In finding that the contracts were not made in the UK the House of Lords drew the now classic distinction between trading in the UK which involves liability and trading with the UK which does not. Non-residents with customers here commonly rely on this distinction.

The House of Lords may well have had it in mind that if we sought too strenuously to tax foreigners who sold goods here, we might be faced with hostility by countries to which we were exporters and which might seek to tax those exporters in parallel circumstances. The thought is not directly expressed but there is a hint of it at the end of Lord Herschell's judgment on page 468.

# 13.6 Rejection of place of contract test

The ITH provides:

### 817. Place of contract not decisive

There are later judgments and very important judgments which tend to water down a little the great emphasis on place of contract. Lord Atkin speaking in the Smidth case [Smidth & Co v Greenwood 8 TC 193] in 1921 said this

'It (the place of contract) is obviously a very important element in

the enquiry and if it is the only element the assessments are clearly bad. The contracts in this case were made abroad. But I am not prepared to hold that this test is decisive. I can imagine cases where a contract of resale is made abroad, and yet the manufacture of the goods, some negotiation of the terms, and complete execution of the contract take place here under such circumstances that the trade was in truth exercised here. I think that the question is, where do the operations take place from which the profits in substance arise?'

### (Emphasis added)

This is sometimes called "the operations test". It is not in fact a "test" as such, because further guidance is needed to identify where the profits in substance arise. It is however a rejection of the place of contract test. The ITH gives one further quote to drive the point home:

In one of the few fairly modern<sup>7</sup> cases on this subject, the Firestone case [Firestone Tyre & Rubber Ltd v Lewellin 37 TC 111 at page 142] in 1957. Lord Radcliffe said this

'But he (Counsel for the Appellants) rightly reminded us that more than once the place where the contract is made has been spoken of as the 'crucial' test or, again, as the 'most vital' element. Speaking for myself, I do not find great assistance in the use of a descriptive adjective such as 'crucial' in this connection. It cannot be intended to mean that the place of contract is itself conclusive. That would be to re-write the words of the Taxing Act, and could only be justified if there was nothing more in trading than the act of sale itself. There is of course much more. But if 'crucial' does not mean as much as this, it cannot mean more than that the law requires that great importance should be attached to the circumstance of the place of sale. It follows, then, that the place of sale will not be the determining factor if there are other circumstances present that outweigh its importance or unless there are no other circumstances that can.'

This approach is adopted in the Privy Council:

The broad guiding principle, attested by many authorities, is that one

<sup>7</sup> I guess that this passage in the ITH was written in the 1980s.

looks to see what the taxpayer has done to earn the profits in question.8

### 13.7 Where profits in substance arise

So we turn to the question of where profits in substance arise. The short answer is that there is no short answer. The ITH provides:

### 820. NRs: profits in substance

It is consistent with the words of Brett LJ at the start of the quotation in ITH813 to say that no neat formula to decide what is, and what is not, trading in the UK can be devised. ...

Trades vary so widely that it is not possible to devise a single test that fits all trades. It is not, of course, an answer to say that the question is jus a question of fact. The comments made at 10.14.2 (Unsatisfactory approaches to identifying source of interest) apply here too.

### 13.8 Buying and selling

### The ITH continues:

But we do attach much importance to Lord Atkin's approach to the question of 'trading in' in the *Smidth v Greenwood* case quoted in ITH817 above – 'where do the operations take place from which the profits in substance arise'.

We have come to adopt this test as the principal criterion for determining whether there is 'trading in'. But it should be borne in mind that the Smidth company was found not to be trading in the UK. Although it had an agent in the UK to advise prospective purchasers and assist with the installation of machinery, the profits in substance arose from the sale of that machinery under contracts made abroad. ...

### 821. Merchanting: Place of sale

The decision in the *Smidth* case supports the conclusion that in the case of merchanting business (buying and selling goods for profit), the trade is normally exercised at the place where the contracts for sale are made – that is where the operations take place from which the profits in substance arise.

It may help, in considering why that should be the relevant place, to put the decided cases aside and to ask what sort of facts could possibly be significant in leading to an answer to the question of whether there is trading in the UK. Where merchanting is concerned – buying and selling – there will often be a central

<sup>8</sup> IRC v. Hang Seng Bank [1990] STC 733.

<sup>9 &</sup>quot;No simple legal test can be employed"; see IRC v Orion Carribean.

office where questions of policy are considered and finance is arranged. There is the buying of the goods and perhaps the holding of a stock of goods. Then there is the search for customers and there is the actual contract for sale. That contract may be at a price laid down in a distant Head Office or it may be for a price negotiated with some skill on the spot. Finally there is delivery involving the question where does the lawful property in the goods pass from seller to

Few if any of the elements described above necessarily call for a presence in this country and the functions involved can be located where the trader wishes. Most countries take the same view as we do about buying. The Court in Sulley's case simply said 'It would be most impolitic thus to tax those who come here as customers.' The place of sale, as identified by the place of contract for sale, is a reasonable means of determining the location of trading; trading profit becomes measurable only when there is a sale and without a sale there can be no profit.

#### 822. Place of sale unreliable

But the place of sale, like other elements, can be moved. Even where the trade is that of buying and selling some qualification is needed to the assertion that there is trading in the UK if the contracts for sale are made here. It is generally taken for granted that it must be so if the sales are to people who are here. But, as is apparent from ITH830-ITH834 below which look at the place of contract, just when and where a contract is concluded can depend on fine distinctions and may even be a matter of chance. If, for example, a non-resident advertises goods for sale in a newspaper here and the customer responds by a telephone call to the non-resident during which agreement is reached or there is an exchange of telexes, the contract may technically be made in the UK even though the non-resident does very little here at all. We do not know what view the Courts would take of that though they have certainly not ruled out the possibility that while there may be contracts here there may nevertheless be no trading here [See Belfour v Mace 13 TC 558].

There may be similar doubt when sales are to people who are not resident here. The problem can be illustrated by a simple example. A New York art dealer has a picture which a Frenchman is interested in. The American and the Frenchman happen to meet in London which both are visiting for a few days holiday. In their hotel they agree on a price for the picture and conclude the deal. The contract is made here. Is the American trading in the UK? The matter is considered further on in chapter 9 (ITH947).

One may devise improbable examples of this kind without doing more than to highlight the difficulties which absolute reliance on the place of contract as a test would involve. Other cases of difficulty are those where there is reason to believe that, although contracts are formally made abroad, everything is really done here short of signing a piece of paper. In such cases we would say that there is trading here. The problem in such a case is largely one of proof. See, for example, the comments in chapters 9 (ITH914) and 10 (ITH1017).

The Hong Kong Revenue have issued useful guidance notes. It is suggested that their status in an English Court should be the same as that of a respected textbook:

#### TRADING PROFITS

- 6. The question of the locality of profits derived from trading in commodities or goods has produced the most controversy. This issue is important and needs to be clarified. Generally the determining factor, as indicated in the Privy Council decisions, is the place where the contracts for purchase and sale are effected. However, as the Court of Appeal noted in Magna, the totality of facts must be looked at in determining what the taxpayer did to earn the profit: "... the question where the goods were bought and sold is important. But there are other questions: For example: How were the goods procured and stored? How were the sales solicited? How were the orders processed? How were the goods shipped? How was the financing arranged? How was payment effected?". This reflected the statement by the High Court that "More often than not, it would not be the quantity of activities but the nature and quality of them that matters more. The cause and effect of such activities on the profits is the determining factor. It is what role such activities played and the relative importance of them in the making of profits that would usually tilt the scale and not the number of activities carried out at a particular place." The headnote to Case No. D9/89, quoted by the Court of Appeal in Magna, is also worthy of note: "Generally, the employment of staff and the maintenance of an office in Hong Kong, with all necessary services and facilities including telephone and telex, are the essence of a trading company's activities. Where these are all in Hong Kong, it could be concluded that the resultant profits have a Hong Kong source. The fact that goods are located and delivered outside Hong Kong is not material for this purpose."
- 7. The Department considers that because the locality of profits is a hard, practical matter of fact, "effected" cannot merely mean legally executed (as this would depend on formal legal rules of offer and acceptance) and thus must contemplate the actual steps leading to the existence of the contracts including the negotiation and, in substance, conclusion and execution of the contracts.
- 8. On the basis of the opinions expressed in paragraphs 6 and 7 and in the light of the various court decisions, the Department's views which are reflected in its assessing practice on the locality of profits derived from trading in commodities or goods by a business carried on in Hong Kong can be summarised as follows -
- (a) Where both the contract of purchase and contract of sale are effected in Hong Kong, the profits are fully taxable.
- (b) Where both the contract of purchase and contract of sale are effected outside Hong Kong, no part of the profits are taxable.
- (c) Where either the contract of purchase or contract of sale is effected in Hong Kong, the initial presumption will be that the profits are fully taxable. Matters, such as those mentioned in paragraph 6 above, will be examined to determine the issue.
- (d) Where the sale is made to a Hong Kong customer, the sale contract will usually be taken as having been effected in Hong Kong.

- (e) Where the commodities or goods are purchased from either a Hong Kong supplier or manufacturer, the purchase contract will usually be taken as having been effected in Hong Kong.
- (f) Where the effecting of the purchase and sale contracts does not require travel outside Hong Kong but is carried out in Hong Kong by telephone, fax etc., the contracts will be considered as having been effected in Hong Kong.
- (g) The purchase and sale contracts are important factors but the totality of facts must be looked at to determine the locality of the profits.
- 9. There may be cases where the activities of a Hong Kong trading business are limited to the following -
- (a) issuing or accepting an invoice (not order) to or from an ex-Hong Kong customer or supplier (whether related or not) on the basis of contracts of sale or purchase already effected by an ex-Hong Kong associate;
- (b) arranging letters of credit;
- (c) operating a bank account, making and receiving payments; and
- (d) maintaining accounting records.

This situation commonly arises when a Hong Kong business, as a member of a group and pursuant to group directives, carries out the above activities and "books" the profits in Hong Kong. Provided the activities of the Hong Kong business do not include the acceptance or issue of sale or purchase orders in or from Hong Kong, the profits would not be taxable. In other words, the Department considers that where the Hong Kong business accepts or issues sale or purchase orders in Hong Kong, the guidelines in paragraph 8 apply. 10

#### 13.8.1 Situs of assets sold

# In *IRC v HK-TVB* the Privy Council said:

profits accruing to a resident taxpayer from the sale of foreign immovable property are likely to arise in the country where that property is situated although both the contracts of purchase and sale thereof are made in the country of residence of the taxpayer: Liquidator, Rhodesia Metals Ltd. v. Commissioner of Taxes [1940] AC 774. 11

# The Hong Kong Revenue adopt this approach:

20. The Department regards the locality of the following types of profits to be as follows -

<sup>10</sup> Departmental Interpretation & Prospective Notes No. 21, Locality & Profits, March 1998 www.ird.gov.hk/eng/pdf/e\_dipn21.pdf.

<sup>11</sup> [1992] STC 723 at p.729.

<b>Income or Profits</b>	Locality
(b) Profits from the sale of real estate.	Location of the property.
(c) Profits from the purchase and	Location of the stock
sale of listed shares.	exchange where the shares in question are traded.
(d) Profits from the sale of securities	Place where the contracts of
issued outside Hong Kong and not	purchase and sale are
listed on an exchange.	effected (except financial
	institutions in instances where
	section $15(1)(l)$ applies). <sup>12</sup>

# 13.8.2 Buying and selling through an agent

# SP 1/01 provides:

22. If a non-resident carries on a financial trade outside the UK, any transactions carried out through a UK investment manager are likely to amount to trading in the UK. That is so whether there is a discretionary agreement or whether the manager acts on the instructions of the non-resident.

### 13.9 Services

The ITH continues:

### 823-825.

### 826. Where work is done

Many trades are not limited to merchanting. Where services are concerned, we tend to give greater weight to the place where the service is provided.<sup>13</sup>

In Brackett v Chater, 14 a surveyor contracted himself to a Jersey company

Departmental Interpretation & Prospective Notes No. 21, Locality & Profits, March 1998 www.ird.gov.hk/eng/pdf/e\_dipn21.pdf.

<sup>13</sup> The ITH para 826 continues:

There are particular difficulties with transmission services with which the approach is to say that the service is given where the act of transmission begins, following the case of *Erichsen v Last* already quoted in ITH813.

<sup>14 60</sup> TC 134 & 639.

(owned by a Jersey trust that Brackett had made although this was not material). He became its employee. Clients contracted with the Jersey company but Mr Brackett did all the work in the UK using facilities available to him at the offices of the firm in which he was previously a partner. The Jersey company was held to be trading in the UK.

The Hong Kong Revenue adopt this approach:

20. The Department regards the locality of the following types of profits to be as follows -

### **Income or Profits**

### Locality

(e) Service fee income.

Place where the services are performed which give rise to the fees.

It should be noted that in the case of an investment adviser that where the adviser's organisation and operations are located only in Hong Kong, profits derived in respect of the management of the clients' funds are considered to have a Hong Kong source. Included in chargeable sums are not only management fees and performance fees but also rebates, commissions and discounts received by the adviser from brokers located in Hong Kong or elsewhere in respect of securities transactions executed on behalf of clients.15

### 13.9.1 Commissions

The Hong Kong Revenue guidance provides:

### SALE OR PURCHASE COMMISSION

23. This refers to situations where commission income is earned both by securing buyers for a manufacturer's products and by securing manufacturers to make products required by customers. Typically the commission income is a percentage of the invoiced value of the goods. In such cases the Department considers that the activity which gives rise to the commission income is the arrangement of the business to be transacted between principals. The source of the income is the place where the activities of the commission agent are

<sup>15</sup> Departmental Interpretation & Prospective Notes No. 21, Locality & Profits, March 1998 www.ird.gov.hk/eng/pdf/e\_dipn21.pdf.

performed. The place where the principals are located, how they are identified by the commission agent and the place where incidental activities are performed prior to or subsequent to the earning of the commission are not generally relevant.

24. Commission income may also arise where a business is carried on in Hong Kong but the activities which give rise to the commission are not in Hong Kong. In such cases, the commission is not taxable. Typical of these situations are the following examples -

Example 3 - Sales or purchase agencies

A Hong Kong business holds the "Far East Area" sales or purchasing representation for a product or group of products sold into the area or sourced in the area by principals who are associated concerns, the Hong Kong business and the associates being members of a group under the control of a common parent organisation. The Hong Kong business is appointed agent for the area, either by formally executed agreements or by a directive from the parent organisation and is remunerated by a "commission" on all sales and/or purchases in its area. The Hong Kong business may either -

- (a) actively solicit orders ex-Hong Kong, on behalf of its principals by sending employee representatives overseas for the purpose or by employing sub-agents overseas; or
- (b) factually do nothing whatsoever, either itself or through subagents. Example 4 Passive commission

A similar organisational set-up to the agencies above, but in this case the Hong Kong business is given sales or purchase responsibility for group products in the "Far East Area" as a principal. Factually, the Hong Kong business is unable to handle all or any of the group range of products and sales into or purchases from the area are therefore entirely made by associated concerns. It is never intended that the Hong Kong business will perform any purchasing or sales function. The Hong Kong business receives an "infringement commission" for which it does nothing (except possibly the rendering of some "sales service" ex-Hong Kong).

Alternatively, it may be the case that the Hong Kong business sells or buys group products in Hong Kong (profits thereon are, of course, subject to Hong Kong profits tax) and in addition receives "commissions" on sales or purchases by associated concerns in the "Far East Area". These commissions are paid in pursuance of a parent organisation directive. The Hong Kong business has no formal function or contractual position in relation to the associates' transactions in the "Far East Area", i.e. it has no "area responsibility" either as principal, agent or sales representative and renders no service in respect of the commission it receives. <sup>16</sup>

Departmental Interpretation & Prospective Notes No. 21, Locality & Profits, March 1998 www.ird.gov.hk/eng/pdf/e\_dipn21.pdf.

### 13.9.2 Services conducted in different places

In Yates v GCA International<sup>17</sup> a UK resident company provided services (an investigation into oil fields in Venezuela). Some of the work was done in Venezuela and some in the UK. The company (being UK resident) was in principle taxable on all trading income, but s.790 ICTA provides relief for Venezuela tax on "income arising in" Venezuela. The Smidth principles were applied and so (unsurprisingly) part of the profits were held to arise in Venezuela. The ITH para 827 provides:

The Gaffney Cline case [Yates v GCA International Ltd 64 TC 37], which is described in Chapter 6 (ITH628) was concerned with a not dissimilar problem in reverse. The point there was what part, if any, of the income from services arose in Venezuela when the contract was made in Venezuela but the services were performed partly in Venezuela but mainly in the UK. That is not necessarily the same as asking whether the trade was exercised in only one or in both of the countries - that was made clear in the judgement. But the judge looked for guidance to the criterion of Atkin LJ in the Smidth case 'where do the operations take place from which the profits in substance arise' when deciding that the income arose partly in Venezuela and partly in the UK.

# Lastly the ITH comments on *Hang Seng Bank*:

The judge also referred to a Privy Council case, the Hang Seng Bank [IRC v Hang Seng Bank [1990] STC 733], where the point at issue was also where income arose but under Hong Kong law. The income arising from financial transactions outside Hong Kong was held to arise where the transactions took place. But, as with Gaffney Cline, the case has to be treated with caution in the context of 'trading in' being both on a different point and governed by foreign law.

#### 13.10 Construction and engineering works

# The ITH para 826 continues:

Where construction and engineering works are concerned we say that the construction works are the essential operations and it is normally immaterial where the contract is signed – there is support for this in the Muller case [WH Muller & Co (London) Ltd v Lethem 13 TC 151].

<sup>17 64</sup> TC 37.

### 13.11 Manufacturing and selling

### The para 826 ITH continues:

There may be more than one part of the trade which can be identified as the profit producing part. There can be the case where there is manufacture abroad and selling here or manufacture here, and selling abroad. To look at the first situation, manufacture abroad and selling here, it is reasonably clear from the champagne cases that the Revenue only claimed to tax the selling profit and there is nothing in the judgments to suggest that it was entitled to more. The question is considered more fully in chapter 9 (ITH920). As to the second situation, manufacture on its own is certainly trading, even though there may be no sales here, and the old judgments tend to support the view that we should in such circumstances seek, on some sensible basis, to tax only the manufacturing profit. There was a Privy Council [Commissioners of Taxation v Kirk [1900] AC 588] case in the early part of the century, an Australian case, which supports that idea and it is what we have in fact always done.

# See too IRC v Hang Seng Bank:

If he has ... engaged in an activity such as the manufacture of goods, the profit will have arisen or derived from the place where ... the profit making activity carried on. There may, of course, be cases where the gross profits deriving from an individual transaction will have arisen in or derived from different places. Thus, for example, goods sold outside Hong Kong may have been subject to manufacturing and finishing processes which took place partly in Hong Kong and partly overseas. In such a case the absence of a specific provision for apportionment in the Ordinance would not obviate the necessity to apportion the gross profit on sale as having arisen partly in Hong Kong and partly outside Hong Kong.<sup>18</sup>

The Hong Kong Revenue guidance provides:

### MANUFACTURING PROFITS

13. The Department considers that, where goods are manufactured in Hong

<sup>18 [1990]</sup> STC 733 at p.740. The dictum to the contrary in *IRC v HK-TVB* [1992] STC 723 at p.730h can be disregarded.

Kong, the profits arising from the sale of such goods will be fully taxable because the profit making activity is considered to be the manufacturing operation carried out in Hong Kong.

- 14. In the situation where a Hong Kong company manufactures goods partly in Hong Kong and partly outside Hong Kong, say in the Mainland, then that part of the profits which relates to the manufacture of the goods in the Mainland will not be regarded as arising in Hong Kong.
- 15. A Hong Kong manufacturing business, which does not have a licence to carry on a business in the Mainland, may enter into a processing or assembly arrangement with a Mainland entity. Under these arrangements, the Mainland entity is responsible for processing, manufacturing or assembling the goods that are required to be exported to places outside the Mainland. The Mainland entity provides the factory premises, the land and labour. For this, it charges a processing fee and exports the completed goods to the Hong Kong manufacturing business. The Hong Kong manufacturing business normally provides the raw materials. It may also provide technical know-how, management, production skills, design, skilled labour, training and supervision for the locally recruited labour and the manufacturing plant and machinery. The design and technical know-how development are usually carried out in Hong Kong.
- 16. In law, the Mainland processing unit is a sub-contractor separate and distinct from the Hong Kong manufacturing business and the question of apportionment strictly does not arise. However, recognising that the Hong Kong manufacturing business is involved in the manufacturing activities in the Mainland (in particular in the supply of raw materials, training and supervision of the local labour) the Department is prepared to concede, in cases of this nature, that the profits on the sale of the goods in question can be apportioned. In line with paragraphs 21-22 below, this apportionment will generally be on a 50:50 basis.
- 17. If, however, the manufacturing in the Mainland has been contracted to a subcontractor (whether a related party or not) and paid for on an arm's length basis, with minimal involvement of the Hong Kong business, the question of apportionment will not arise. For the Hong Kong business, this will not be a case of manufacturing profits but rather a case of trading profits. Profits of the Hong Kong business will be calculated by deducting from its sales the cost of goods sold, including any sub-contracting charges paid to the sub-contractor in the Mainland. The taxation of such trading profits will be determined on the same basis as for a commodities or goods trading business.
- 18. The following examples further illustrate the Department's views on this subject -

### Example 1

A Hong Kong company manufactures goods in Hong Kong and sells them to overseas customers. The fact that the company has sales staff based overseas does not give a part of the profits an overseas source. This is not a case for apportionment. The whole of the profits are liable to profits tax. Example 2

A Hong Kong garment manufacturer has a factory in the Mainland where sweater panels are knitted. These panels are then transported to the manufacturer's factory in Hong Kong where they are sewn together into finished garments for sale. This would be a case where the manufacturing profit could be apportioned.

19. As a corollary to example 1, where a company manufactures goods outside Hong Kong and sells them to Hong Kong customers, the manufacturing profits are not liable to profits tax. However, in the exceptional case where the sale activities in Hong Kong are so substantial as to constitute a retailing business, the profits attributable to the retailing activities are fully taxable.<sup>19</sup>

## 13.12 Use of UK commodity markets

## The ITH provides:

### 929. Is use of the markets 'trading in'?

It is a good thing for this country that these markets exist. There are all sorts of spin-off advantages. Big business has to be financed and insured and there are shipping services and all sorts of peripheral activities which are good both for the people who are involved in them and for the country's balance of payments. Looking at the physical markets the produce concerned may or may not come to this country. A Brazilian plantation owner may sell his cocoa in London although the buyer may be in France. A broker here will sell to another broker acting on behalf of the buyer and the contract will be made here. So the question arises — is the Brazilian producer trading in London and until the end of the last century it never occurred to anybody that this might be so.

Then came clarification by the Courts on the meaning of trading in the United Kingdom and the possibility that the fact of a contract being made by an agent in London could involve the principal in United Kingdom tax. It appeared open to the Revenue to contend that the principal was carrying on the selling part of his trade in London or even carrying on the whole trade in London. The Revenue had contended neither of those things; to have done so would have frightened off the foreign users of our markets. In any event, in those early days, the non-resident principal could have arranged that his London brokers did not receive the profits or gains.

But in 1915 everything changed because it was then provided that the receipt of the profits or gains would no longer count and the business world was worried. The Revenue said that it had always regarded business done on our markets through brokers as trading with the United Kingdom rather than trading in the United Kingdom. But the business world was not satisfied. The difficulty was clear enough. If, as some of the early cases might suggest, the bare making of a contract here is such a vital matter, there is a risk that anybody using our markets might be held to be trading here. The Revenue's former view that in normal circumstances that constituted trading with rather than in the United Kingdom is not easily defensible.

19

### 930. Pt VIII TMA 1970: Trading in: Can there be any profit?

But accepting that a primary producer, a Brazilian plantation owner selling cocoa in London, is trading in the United Kingdom, where is the profit? Such commodities have a world market price at any time; it is an essential function of the market to decide exactly what that price is. If it is decided that the Brazilian producer is trading in the United Kingdom he must be charged either as a seller of cocoa or as a cocoa grower. If he is not charged as a grower and, to put it no higher it would be stretching things rather to do so, it is hard to see how any profit can be said to arise in London as a seller of cocoa. The position is entirely different from that of the French champagne grower of the type referred to in ITH815 of chapter 8, who may at least be regarded as making a merchanting profit here. In that situation one would look at the market value of the champagne in bulk and then at the price (wholesale or retail) actually realised in this country. But where commodities like bulk tin or rubber or cocoa are concerned, the position is otherwise. These things are traded in our markets precisely to determine what their market value is and to dispose of them at that price.

### 931. Dealer

In some cases the primary producer may not sell directly in London but sell to an intermediary in the producing country who in turn sells on the London market. The trade here is then clearly that of selling and if the intermediary does not purchase at world prices – there may, for example, be a reserve price – it may be possible to identify a profit or a loss. But if the intermediary sells through a broker within the exemption described in the following paragraphs then the exemption runs just the same. But it sometimes happens that, although the contracts are made through a broker, the seller has a presence here – a branch or an agent – which plays some part in the selling process. It may, for example, instruct the brokers. The question then is whether what is done is sufficient to enable us to say that the non-resident is trading also through that branch or agent. The terminal markets may be used by a non-resident dealer in commodities simply to hedge purchases or sales of raw materials which take place outside the United Kingdom. The hedging transactions may amount to trading here but, again, the broker exemption may apply unless the non-resident has a presence here, other than the broker, which is involved with the hedging transactions. If the exemption does not apply, there is then the question of the extent, if any, to which the results of the related transactions outside the United Kingdom should be taken into account in measuring the taxable profits. This is an area of difficulty and International Division should be consulted in such a case.

In practice the point is not important because the broker exemption applies.

#### Leasing and licensing tangible property 13.13

The position for property income from land is governed by statute and

case law is irrelevant for UK tax.<sup>20</sup>

What about leasing<sup>21</sup> chattels (e.g. pictures)? It is helpful to consider trading and non-trading cases separately.

## 13.13.1 Leasing chattels without trading

If there is a simple lease (without a trade) the source of the income is the chattel (not the contract) and one would expect the source to be where the chattel is situate.

In IRC v Hang Seng Bank, the Privy Council said:

If the profit was earned by the exploitation of property assets as by letting property ... the profit will have arisen in or derived from the place where the property was let  $\dots^{22}$ 

But this was "explained" in *IRC v HK-TVB*:

When Lord Bridge used the words "place where the property was let" he must have been referring to the place where the property was situated and not to the place or places where the lease happened to have been signed.<sup>23</sup>

Although the comment was made in the context of immoveable property, it is considered that the same applies to chattels.

It is true that the chattel may be moved, but most chattels do not move often. If a picture was moved permanently, it is unclear whether the source changes. It is tentatively suggested that the source changes.

If the chattel were a mobile asset (a plane or yacht) then it is suggested that one should not adopt the rule that the source is where the asset is situated. It is rational to have a separate rule for ships and aircraft because the IHT/CGT situs rules are also different for such assets.

<sup>20</sup> See 14.1 (Property income).

<sup>21</sup> References to leasing in this paragraph include licensing: there is no material distinction for our purposes.

<sup>22 [1990]</sup> STC 733 at 740b.

<sup>23 [1992]</sup> STC 723 at p.729e.

## 13.13.2 Leasing as part of trade

If the leasing is a trade, then the income is trading income and the source is the trade not the assets of the trade. The question whether the trade is partly carried on inside the UK can be addressed looking at wider factors than just where the asset is situate. But in practice it is suggested that the situs of the assets will often be determinative.<sup>24</sup>

#### Research division and shop windows 13.14

The ITH provides:

## 827. Profit producing activities

Early in this chapter (ITH811) an illustration was given of the hypothetical maker of refrigerators making them in various places in the world and selling them in those places. One way of describing the split of that trade is as a vertical split with a vertical slice here and other similar vertical slices in other countries. We would wish to tax only the vertical slice of the trade carried on here. The other way in which a trade may be split may be thought of as horizontal, the sort of situation we have just discussed, one horizontal slice of the trade, manufacturing say, being here and another slice, the selling, abroad.

The horizontal/vertical terminology seems strange, The metaphor is also used in competition law but the other way round.<sup>25</sup> The ITH continues:

The above cases are straightforward enough but difficulty starts to emerge when what is done here is not clearly identifiable as part of the whole trade in that way. An example is the non-resident stock-broker with a branch in London which merely puts the goods in the shop window.

"Shop window" is another unhelpful metaphor. What does it mean? The

<sup>24</sup> See 13.8.1 (Situs of assets sold).

<sup>&</sup>quot;Vertical agreements" are those made between two or more undertakings each of 25 which operates at a different level of the production or distribution chain. Horizontal agreements are those made between undertakings operating at the same level of the production or distribution chain, covering for example research and development, production, purchasing or commercialisation. See Regulation (EC) no. 2790/1999.

## ITH explains:

There may be a research section here with computers and the other paraphernalia of a modern trade of that sort. The branch gives advice to would be customers and when they decide to buy a particular American stock, it tells its head office in New York and there the actual deal is done. If the London branch really is only a shop window and really does take no part in the contracting process then the conclusion is that that is not trading within the UK; there is only one trade which is providing the service of buying or selling stocks and that is done in New York. It is quite possible for a non-resident trader to have an office here employing a substantial number of people and yet not to be exercising the trade here.

Another example might be the manufacturer on a very large scale in America, which has a research division in this country. The work of the research division may be absolutely vital to the trade but if that trade consisted for example in the making and sale of television sets, one could not say that research on, let us say, conductivity constituted a distinct profit producing part of that trade. That is reasonably clear.

This is right because it is difficult to allocate the profits, so they should be regarded as merely auxiliary.<sup>26</sup>

More difficult is the position of non-resident banks or insurance companies which use the UK for their investment activities but do not carry on the business of banking or insurance here. The questions in this whole area of 'trading in' are mainly those of fact and degree and absolute guidelines are simply not possible. International Division will be glad to help in cases of doubt.

# 13.15 Trading in UK: Preparatory and auxiliary activities

The ITH para 849 provides that activities within OECD Model Convention para 5(4) do not amount to trading in the UK. Paragraph 5(4) provides:

Notwithstanding the preceding provisions of this Article, the term "permanent establishment" shall be deemed not to include:

- the use of facilities solely for the purpose of storage, display or delivery of goods or merchandise belonging to the enterprise;
- b) the maintenance of a stock of goods or merchandise belonging to the enterprise solely for the purpose of storage, display or delivery;

<sup>26</sup> See 13.15 (Trading in UK: Preparatory and auxiliary activities).

- c) the maintenance of a stock of goods or merchandise belonging to the enterprise solely for the purpose of processing by another enterprise;
- the maintenance of a fixed place of business solely for the purpose of purchasing goods or merchandise or of collecting information, for the enterprise;
- the maintenance of a fixed place of business solely for the purpose of carrying on, for the enterprise, any other activity of a preparatory or auxiliary character:
- the maintenance of a fixed place of business solely for any f) combination of activities mentioned in subparagraphs a) to e), provided that the overall activity of the fixed place of business resulting from this combination is of a preparatory or auxiliary character.

For HMRC Manual discussion, see 13.24 (PE: preparatory and auxiliary activities).

#### 13.16 Where is contract made?

If or to the extent that the place where is the contract made is an important factor, that place has to be identified. The place where a contract is made is, fundamentally, a question of contract law. But the identity of the place where the contract is made is not relevant for the purposes of contract law, so there are no contract law cases discussing the issue. In the reported tax cases the place where the contract was made was fairly obvious, and so the cases do not help us here. We are thrown back to first principles.

Going back to first principles, a contract in English law<sup>27</sup> is made by acceptance of an offer. The contract takes effect on acceptance and the place where the contract is made is where the acceptance takes place. As a general rule, acceptance takes place when the acceptance is received by the person who makes the offer. There are, however, exceptions to this:

(1) Acceptance by post—acceptance takes place when and where the letter of acceptance is posted, not where received (unless the offer otherwise provides).

<sup>27</sup> Further consideration is needed if the applicable law is not English law.

(2) When an offer is made, one can specify in the terms of the offer how and when it can be accepted, and this can therefore alter the place where the contract is made.

Offer and acceptance can be difficult to identify. The court will try to impose an offer and acceptance analysis on circumstances which may not lend themselves to that analysis.<sup>28</sup>

There is no case law on email acceptance.<sup>29</sup> The person making the offer can decide how that offer is accepted so if the documentation is correctly drafted a contract can be made abroad by the click of a mouse outside the UK.

ITH discusses this issue:

# The making of a contract 830. General

There have been many references in this chapter to the making of a contract and to the place where a contract is made. If two people agree specifically on a sale by word of mouth that is the making of a contract and the place of their agreement is the place where the contract is made. A great deal of business is done in that way daily and the place of contract is not changed by the signing of a piece of paper in a tax haven sometime afterwards. The difficulty is one of proof as we have already seen in ITH822. But putting difficulties of that sort on one side, if the question where a contract is made becomes of central importance it is one on which we should rely on legal advice – it is pre-eminently a question for the Solicitor and what follows is very general guidance.

### 831. Acceptance of offer

Offer and acceptance constitute contract. The place of contract is governed by the place of acceptance of the offer and acceptance takes place where it is received. Where acceptance is communicated by letter it is regarded as received at the place of posting rather than at the place of actual receipt. This is because, once a letter has been posted, the Post Office holds it on behalf of the addressee.

<sup>28</sup> Some academic writers have suggested abandoning the "offer and acceptance" analysis and replacing it by a contract theory based on reliance. (There is more than a hint of this in Lord Denning's judgment in *Gibson v Manchester City Council*. This decision was reversed by the House of Lords but even Lord Diplock accepted that there would be times when offer and acceptance would be difficult to identify and the "normal analysis of a contract as being constituted by offer and acceptance" might not be appropriate. However that would be exceptional. See [1979] 1 WLR 294 at p.297.)

<sup>29</sup> The Law Commission paper (Electronic Commerce: Formal requirements in commercial transactions, December 2001) does not deal with the issue of where a contract made by email is made.

Where telephone communication is used the place of acceptance is the place where the recipient of the acceptance is. That is the general rule for so-called instantaneous communication. It would apply also to an acceptance sent by telex or fax directly from the acceptor's office to the offeror's office. The general rule may need qualifying when a cable company's services are used. A telegram like a letter is regarded as received when put into the hands of the Post Office.

### 832. Price lists

The mere sending out of price lists and advertisements does not constitute an offer, it is rather an open invitation for offers to be made. An offer must be quite specific and a price list is not an offer to supply an unlimited amount of goods at the price named. It follows that when a customer buys goods from a supplier the customer makes the offer and the supplier notifies acceptance. That is generally the assumption in cases where place of contract has been decisive in determining a non-resident's liability. But it is not impossible for a price list to amount to an offer, as long as the list details the price, the quantity and gives a definite description of the goods concerned. If in such circumstances the buyer were to put in some amendment not contained in the original offer, then what the buyer does becomes a fresh offer and one which has to be unconditionally accepted before there can be said to be a binding contract. And there may be a series of communications between customer and supplier so that it is a matter of chance as to who makes and who accepts the final offer.

### 833. Delivery

It is quite common to find that there is no formal acceptance of the offer by the person supplying the goods and, in that situation, delivery itself will normally constitute acceptance; and then it would be important to look at the place of delivery, the place where the lawful property in the goods passes from seller to buyer.

### 834. Acceptance by agent

There can be widely different circumstances in which contracts are made here. There is the case where the agent or branch in this country really does the job of negotiating the contract. That person settles the deal and terms and makes the contract here and there is no doubt whatever about it. On the other hand, there can be the case where the agent makes the contract in the legal sense, but does so only with the specific authority of the principal. That is to say the agent gets an offer, writes to or rings the principal, obtains approval and then, and only then, accepts the offer. In that case, acceptance would be here and there are at least two cases [For example, Wilcock v Pinto & Co 9 TC 111] on that point. 30

# 13.17 Relevance of Commonwealth trading cases

There are many Commonwealth cases, including some modern cases, which ought to be helpful. However, the Commonwealth legislation is differently worded. It is necessary to consider the fundamental question

<sup>30</sup> There is also a brief comment (not worth setting out here) in NI Manual 29013.

whether the test is the same, i.e. whether the Commonwealth cases have any relevance in the UK (and vice versa). This question has received contradictory answers.

The Southern Rhodesia statute imposes a charge on the amount:

received by ... any person ... from any source within the Territory ...

In *Rhodesia Metals v CT*, the Privy Council said of this provision:

... numerous cases founded on the various Income Tax Acts, English, Australian, New Zealand and South African, were cited chiefly as to business in buying and selling commodities, such as *Lovell and Christmas v CT*<sup>81</sup> (New Zealand); *Maclaine v Eccott*<sup>32</sup> (England); *Studebaker Corporation of Australasia v CT*<sup>83</sup> (Australia); and two South African cases, *CT v William Dunn & Co*;<sup>34</sup> and *Overseas Trust Corporation v CIR*.<sup>35</sup>

Their Lordships have no criticisms to make of any of those decisions, but they desire to point out that

- [1] decisions on the words of one statute are seldom of value in deciding on different words in another statute, and that
- [2] different business operations may give rise to different taxing results.

Point [2] is obviously correct but we are here concerned with point [1]. The Privy Council continue:

[3] If the charging words of the English statute<sup>36</sup> are looked at, "(i.) annual profits or gains arising to any person, (ii.) residing in the UK from any trade wherever carried on, and (iii.) whether resident in the UK from any trade exercised within the UK"; they are obviously different from the Southern Rhodesian charging words.

total amount [other than capital] received by .... any person ....

32 [1926] AC 424.

<sup>31 [1908]</sup> AC 46.

<sup>33 (1921) 29</sup> CLR 225.

<sup>34 (1918)</sup> SALR (AD) 607.

<sup>35 (1926)</sup> SALR (AD) 444.

<sup>36</sup> The reference is to what became s.18 ICTA, now recast in a different form in ITTOIA.

from any source within the Territory.

[4] It is desirable, also, to point out that, at any rate for different taxing systems, income can quite plainly be derived from more than one source even where the source is business. For instance, in the case of the business of a railway company whose railway is situate abroad, as in San Paulo (Brazilian) Railway Co. v Carter, 37 while the English company may be assessed in England on the whole of its profits because it carries on part of its business there, yet it could not be doubted that so much of the profits of the business as were in fact earned from running the railway in Brazil were derived from exercising a business in Brazil; and still less could it be doubted that the sums received by the company in Brazil were received from a source in Brazil.38

Lord Atkin correctly states at [4] that the Commonwealth legalisation and case law has no relevance to the test of source for UK resident traders.<sup>39</sup> It is suggested that the Commonwealth legislation does apply the same test as s.6(2) ITTOIA (non-resident traders). For this purpose the Commonwealth cases *are* persuasive authorities in the UK. For the object of the non-resident trader rules is to avoid double taxation and ensure that income is taxed in one and only one jurisdiction. That object can only be achieved if there is an international "common law" on the subject. In practice this is the view taken. For instance, the ITH refers to Kirk.

The same applies to Hong Kong, where the charge is on profits "arising in or derived from Hong Kong". Smidth is the basis of the Hong Kong case law. 40 In an Indian statute, the charge was on profits "accruing or arising in British India". This was held to be substantially the same as in Hong Kong. 41 Likewise in s.790 ICTA which provides relief for foreign tax on "income arising in" the foreign territory, the principles of Smidth and Hang Seng Bank were applied to determine whether income arose in Venezuela 42

<sup>3</sup> TC 407. 37

<sup>[1940]</sup> AC 774 at p.788-9. 38

<sup>39</sup> See 13.1 (UK resident trader rules).

IRC v HK-TVB [1992] STC 723 at p.728. 40

IRC v Hang Seng Bank [1990] STC at p.739 though "it may be that there is some marginal difference in the shades of meaning conveyed by the two phrases."

<sup>42</sup> Yates v GCA International 64 TC 37.

Unfortunately the Commonwealth cases are remarkably inconsistent.<sup>43</sup>

## 13.18 Trade partly in UK: Apportionment

I turn to the question of how to apportion where part of the trade is in the UK. Of course this overlaps with the question of whether there is a trade partly in the UK. If there are activities in the UK which do not involve trading in the UK there is nothing to apportion.

Tax Bulletin 18 provides:

It is perhaps less obvious how the profits from the part of the trade carried on in the UK should be measured. They are required to be measured on the arm's length principle set out in the [OECD model tax convention] where a DTA applies which includes the relevant provisions. It is considered that it also follows from the main rule in Schedule D that the same principle applies even if there is no treaty. There is support for this principle in the early tax cases on non-residents trading in the UK. For example, in *Pommery & Greno v Apthorpe* at 2 TC 189, Denman J said, with regard to the profits chargeable in the UK from merchanting champagne produced in France, that:

It may be that there may be some difficulty in some respects as to the manner of calculating the amount of expenditure to be put against the profits, whether it would be a proper course to look at the goods sent over to England and then to consider what profit they make, putting a fair valuation on them as they arrive, and as the money is transmitted, or whether it would be necessary in such a case to look more minutely into the profits and losses upon the whole trade carried on partly in France and partly in England. I do not think it is necessary at all at this stage of the case to decide that. That is a matter of quantum, a matter for the consideration of persons skilled in dealing with such matters as assessing profits of trade.

This can be seen as an early description of the arm's length principle and as a recognition of the need to develop methods to apply that principle in practice. Such methods were developed in the OECD 1979 Report on "Transfer Pricing and Multinational Enterprises" and have been reaffirmed and clarified in the recently published 1995 revision of that report by OECD "Transfer Pricing Guidelines for Multinational

<sup>43</sup> See Michael Littlewood's scholarly article "The Privy Council, the Source of Income and *Stare Decisis*" [2004] BTR 121 and "The Territorial Source of Income" Robert Venables QC, OTPR, Vol 7, p.177.

Enterprises and Tax Administrations".44

ITH also touches on this issue:

## 814. Measure of profit in Erichsen v Last<sup>45</sup>

The second point the case deals with is – what is the chargeable profit? That is a rather special point where the transmission of messages is concerned. What the company claimed was that a great deal of the profit arose from the transmission over cables which were not here at all. The Master of the Rolls gave a simple parallel example of a foreign company running a steam packet between Dover and Calais. He said that as far as carrying passengers from Dover to Calais was concerned that was trading in Dover. There was no need to look at the three mile limit or anything of that sort. One simply had to take the receipts and deducts the expenses. The journey started here and the service was here. That is an idea limited in its application to trades involving the transmission of passengers, goods and information.

#### 13.19 Why does permanent establishment matter?

It is not possible to set out a complete list of the significance of PE for non-resident companies, but the following are the most important. In the absence of a PE, the company is subject to income tax on its income in accordance with the rules set out above and is not subject to CGT. If there is a PE, the company is subject to corporation tax under s.11 ICTA:

## Companies not resident in UK

- (1) A company not resident in the UK is within the charge to corporation tax if, and only if, it carries on a trade in the UK through a permanent establishment in the UK.
- (2) If it does so, it is chargeable to corporation tax, subject to any exceptions provided for by the Corporation Tax Acts, on all profits, wherever arising, that are attributable to its permanent establishment in

<sup>[</sup>Author's note] A précis of this passage is set out in ITH para 857. For a more up to date discussion, see "The Attribution of Profit to Permanent Establishments" ed. Russo, IBFD 2005 and OECD Report on the Attribution of Profits to Permanent Establishments accessible www.oecd.org/dataoecd/55/14/37861293.pdf.

<sup>45</sup> [Author's note] For facts of Erichsen v Last see ITH 813, set out in 13.5 (Place where contract made).

the UK.46

These profits, and these only, are the company's "chargeable profits" for the purposes of corporation tax.

- (2A) The profits attributable to a permanent establishment for the purposes of corporation tax are—
- (a) trading income arising directly or indirectly through or from the establishment,
- (b) income from property or rights used by, or held by or for, the establishment, and
- (c) chargeable gains falling within section 10B of [TCGA]—
  - (i) by virtue of assets being used in or for the purposes of the trade carried on by the company through the establishment, or
  - (ii) by virtue of assets being used or held for the purposes of the establishment or being acquired for use by or for the purposes of the establishment.

If there is a PE, chargeable gains come into charge under s.10B TCGA:

## Non-resident company with UK permanent establishment

- (1) Subject to any exceptions provided by this Act, the chargeable profits for the purposes of corporation tax of a company not resident in the UK but carrying on a trade in the UK through a permanent establishment there include chargeable gains accruing to the company on the disposal of—
- (a) assets situated in the UK and used in or for the purposes of the trade at or before the time the gain accrued, or
- (b) assets situated in the UK and used or held for the purposes of the permanent establishment at or before the time the gain accrued or acquired for use by or for the purposes of the permanent establishment.
- (2) Subsection (1) does not apply unless the disposal is made at a time when the company is carrying on a trade in the UK through a permanent establishment there. ...

PE is relevant for double tax treaties. Lastly, PE of a corporate trustee is relevant to trust residence.

If a non-resident *individual* or trustee is carrying on a trade in the UK, his UK tax position is not affected whether or not he is carrying on his trade through a PE (though the PE may be relevant for a DTT and may

<sup>46</sup> Section 11AA ICTA (not discussed here) defines the profits attributable to a PE.

constitute a branch or agency).

#### 13.20 Meaning of permanent establishment

The definition of PE needs a book to itself.<sup>47</sup> The following is a brief introduction to the subject.

The term "permanent establishment" is used in different places with slightly different definitions. It is strictly necessary to distinguish between:

- (1) UK law PE (which the INT Manual calls domestic law PE), defined in s.148 FA 2003.48
- (2) OECD PE (which the INT Manual calls "treaty PE"), the definition in the OECD Model (I prefer the term OECD PE because different treaties have different definitions).

In practice the differences do not usually matter. HMRC agree. The INTM para 264050 provides:

## Permanent establishment – Domestic law definition – Section 148 FA **2003** [March 2007]

The definition of domestic law permanent establishment is at Section 148 FA 2003. This is similar to and has the same broad effect as the OECD model treaty article 5 definition of permanent establishment which is an important factor bearing in mind that treaty law takes precedence over domestic law. So it is unlikely that the application of a treaty that followed the model article 5 would cause any variance to the UK domestic charge to tax on a non-resident trading in the UK through a permanent establishment as defined under domestic law. Because of the similarities of wording and effect between PE under domestic law and under the OECD model treaty the guidance on interpretation of treaty PE at INTM266000 is understandably substantially applicable to domestic law PE as

A lot of our interpretation of treaty PE is based on the Commentary to Article 5 of the OECD Model Treaty (INTM266030). Although the Commentary is not imported into UK domestic law the UK has contributed to and agreed the content except in specific instances where the UK has put on record either an

See [2006] BTR at p.722. 47

Section 832(1) ICTA provides: 48

<sup>&</sup>quot;'permanent establishment', in relation to a company, has the meaning given by section 148 of the Finance Act 2003."

observation or a reservation to a specific section of the Commentary. So, where the wording of the UK domestic law PE provisions are the same as those used in the OECD Model Treaty Article 5 then the commentary interpretation on those words will apply to those provisions and this guidance will contain cross-references into the guidance on treaty PE at INTM266000. If the Commentary interpretation of PE were to materially vary through periodic update or amendment the changes would have to be accepted by the UK Parliament before they could be taken to apply also to interpretation of UK domestic law PE.

There are two parts to the definition of PE: (a) fixed place of business and (b) agency PE. It is best to consider them separately.

## 13.20.1 Commentary

Since there is no significant difference between UK law PE and OECD PE, it is suggested that UK law should be amended to mirror the OECD definition exactly.

## 13.21 Fixed place of business

Section 148(1) FA 2003 provides:

For the purposes of the Tax Acts a company has a permanent establishment in a territory if, and only if—

(a) it has a fixed place of business there through which the business of the company is wholly or partly carried on ...

The OECD Model is substantially the same: article 5(1). INTM para 264060 discusses UK law PE but that merely repeats and refers to the INTM discussion of OECD PE at 266050:

### Fixed place of business permanent establishment [November 2004]

One of the two circumstances in which there can be a treaty permanent establishment is where there is a fixed place of business in one treaty partner's territory through which the business of an enterprise resident in the other treaty partner's territory is wholly or partly carried on — Model treaty Article 5(1). This definition therefore contains the following essential features, all of which must be present:

- a. there must be a geographic place of business, possibly premises or a site, although it can, in certain circumstances, be machinery or equipment.
- b. the place of business must be fixed, that is, have a certain degree of

permanence, and

the non-resident's business must be carried on through this fixed place of business, normally by the personnel of the enterprise.

It is possible for an enterprise to have more than one fixed place of business permanent establishment if it carries on business activities from more than one place for the necessary duration of time.

The INTM then goes on to consider these three conditions in more detail.

## 13.21.1 Geographic condition

## INTM para 266060 provides:

### Fixed place of business permanent establishment – Geographic condition [November 2004]

The words used in article 5(1) make it clear that there is a geographical condition within the fixed place of business treaty permanent establishment definition. There must be a distinct place of business being used for carrying on the business of the enterprise. The place could be premises, facilities, plant or machinery or even a site or installation. But equally the place of business could consist only of a space where premises are not necessarily required for the activities concerned. For example, a street vendor or market barrow enterprise could meet the geographic place condition where the business was carried out from appreciably one place whereas a French travelling salesman arriving in the UK and trading his French produce from door to door before returning to France would not meet the geographic condition and there would be no fixed place of business in the UK. For guidance on the scope for automated machinery to constitute a permanent establishment see INTM266090.

A place of business of one enterprise could be situated in the business premises of a second enterprise, including possibly an affiliated company, if some space were put at the disposal of the first enterprise. In considering whether a place of business is 'at the disposal of' an enterprise it makes no difference whether that enterprise's use is exclusive or shared, whether the enterprise owns, rents or even occupies a place illegally. As an example of when premises would be considered to be 'at the disposal of an enterprise', a travelling salesman would not be considered to have the premises of each of his prospective customers at his disposal, but a parent company using an office in the headquarters of a subsidiary company to oversee that subsidiary for a period would have had that office space at its disposal. Other examples can be found in the commentary to Article 5.

### 13.21.2 Time condition

# INTM para 266070 provides:

## Fixed place of business permanent establishment - Time condition - Degree of permanence of activities [November 2004]

The words used in article 5(1) make it clear that there is a time or degree of permanence condition inherent within the term 'fixed place of business' but it is not necessary that equipment or plant be physically fixed to the ground before it could constitute 'a fixed place of business'. There is no certain rule on the period that must pass before a place of business becomes 'fixed' and this can often depend on the nature of the activities. But it is immaterial how long an enterprise operates in another Country if it does not do so at a distinct place. Since the place of business must be fixed, it also follows that a PE can be deemed to exist only if the place of business has a certain degree of permanency, i.e. if it is not of a purely temporary nature. A place of business may, however, constitute a PE even though it exists, in practice, only for a very short period of time. It is sometimes difficult to determine whether this is the case. Whilst the practices of the different Member States of the OECD are not necessarily consistent in so far as time requirements are concerned, experience has shown that PEs have normally not been considered to exist in situations where a business has been carried on in a country through a place of business that was maintained for less than six months. Conversely practice shows that there were many cases where a PE has been considered to exist where the place of business was maintained for a period longer than six months. One exception to the six month yardstick has been where the activities were of a recurrent nature; in such cases, each period of time during which the place is used needs to be considered in combination with the number of times during which that place is used (which may extend over a period of years). Another exception has been made where activities constituted a business that was carried on exclusively in that country; in this situation, the business may have short duration because of its nature but since it is wholly carried out in that country, its connection with that country is stronger. Temporary interruptions of business activities do not cause a PE to cease to exist.

Where a place of business which was, at the outset, designed to be used for such a short period of time that it would not have constituted a PE but it is in fact maintained for such a period that it can no longer be considered as a temporary one, it becomes a fixed place of business and [as brought out at paragraph 6.3] of the commentary to model treaty article 5(1)] can thus retrospectively be a PE. A place of business can also constitute a PE from its inception even though it existed, in practice, for a very short period of time, if as a consequence of special circumstances, e.g. death of the taxpayer, investment failure etc, it was prematurely terminated.

A PE begins to exist as soon as the enterprise commences to carry on business through a fixed place of business. A period of preparation, as distinct from the real business activities, should not be treated as the business being carried out. The PE ceases to exist with the disposal of the fixed place of business or with the cessation of any activity through it.

A single place of business will generally be considered to exist where, in light of the nature of the business, a particular location within which the activities are moved may be identified as constituting a coherent whole commercially and geographically with respect to the business. For example, the market stall mentioned already if it moved position within a market area. Similarly, a painter who undertook under a single contract to paint a multi-occupied estate would have a single place of business and the duration of his activities at that place would be gauged accordingly. But if the painter entered into individual contracts with unrelated occupants of premises on an estate his activities should be considered separately rather than as a coherent whole.

### 13.21.3 Personnel condition

## INTM para 266080 provides:

## Fixed place of business permanent establishment – Personnel condition [November 2004]

For a fixed place of business to constitute a PE the business of the enterprise must have been carried on through that place, i.e. persons working in the business must have worked from that place. Those persons could be employees, the entrepreneur or proprietor themselves or any other persons receiving instructions from the enterprise e.g. self-employed consultants.

It would follow that property let out is not a PE.

## 266090. Fixed place of business permanent establishment - Automated equipment [November 2004]

Where the business of an enterprise is carried out through automated machinery a PE may nevertheless exist if personnel are required to set up, operate, control or maintain such equipment. Whether or not gaming or vending machines and the like set up by a foreign enterprise in another State constitute a PE thus depends on whether or not the enterprise carries on a business activity besides the initial setting up of the machines. A PE does not exist if an enterprise merely sets up a machine and then leases it to another enterprise but it could if the first enterprise also operated and maintained the machine for its own account. This also applies if the machine is operated and maintained by an agent dependent (INTM266150) on the enterprise.

266091-266099.

266100.

Fixed place of business permanent establishment -

E-commerce/E-tailers/servers/internet trading [November 2004]

The development of e-commerce places a strain on the traditional definition of a PE in cases where the computer equipment is positioned in one territory whilst the enterprise has no personnel active in the business in that territory. The UK does not concur with other OECD Member States on whether a server of itself can constitute a fixed place of business permanent establishment. Accordingly the UK has made an observation to that effect in the commentary to the model treaty Article 5(1).

In the UK, we take the view that a server either alone or together with web sites could not as such constitute a PE of a business that is conducting e-commerce through a web site on the server. We take that view regardless of whether the server is owned, rented or otherwise at the disposal of the business. This view was stated within Press Release 84/00 published on 11 April 2000.

Other OECD Member States take the view that a server, as distinct from mere web sites (which cannot fulfil the geographic situs condition) could constitute a PE where the equipment is in fact fixed, i.e. that in fact it is not moved and is located at a specific location for a sufficient duration to indeed become fixed (INTM266050).

## 13.21.4 Items specifically included as PE

Section 148(2) FA 2003 provides a list of items which constitute a PE. The first seven are:

For this purpose a "fixed place of business" includes (without prejudice to the generality of that expression)—

- (a) a place of management;
- (b) a branch;49
- (c) an office;
- (d) a factory;
- (e) a workshop;
- (f) an installation or structure for the exploration of natural resources;<sup>50</sup>
- (g) a mine, an oil or gas well, a quarry or any other place of extraction of natural resources; ...

This is based on OECD Model Art 5(2). The INTM para 266110 sets out a précis of the article and continues:

The wording of article  $5(2)^{51}$  make it clear that this is not an exhaustive list of the places that could be a permanent establishment.

# Obviously. The INTM continues:

Furthermore, it is clear that, to be a treaty permanent establishment, any of these types of places would also need to have the general attributes

<sup>49</sup> See 13.28.2 (Meaning of "branch").

<sup>50</sup> This is not in the Model treaty.

<sup>51</sup> The text erroneously reads: 5(1).

of a fixed place of business, i.e. the geographic, period of duration and personnel conditions.

The point was less clear to me and it is helpful to see it in writing.

## 13.21.5 Building site, construction or installation project

This is the eighth item in the list in s.148(2) FA 2003:

For this purpose a "fixed place of business" includes (without prejudice to the generality of that expression)— ...

(h) a building site or construction or installation project.<sup>52</sup>

The OECD Model moves this item into a paragraph of its own, and the wording is not quite the same. Article 5(2) provides:

A building site or construction or installation project constitutes a permanent establishment only if it lasts more than twelve months.

This item, like the first seven in the list, is only a PE if it also meets the geographic time and personnel conditions.

The INTM para 266130 provides:

## Fixed place of business permanent establishment - Building sites or construction or installation projects [march 2007]

The model treaty article 5 includes specific provisions in paragraph 3 that a building site or construction or installation project constitutes a treaty permanent establishment only where it lasts more than 12 months. The commentary makes it clear that this includes also the construction of roads, bridges or canals, the renovation (involving more than mere maintenance or redecoration) of buildings, roads, bridges or canals, the laying of pipes-lines and excavating and dredging. Additionally, the term 'installation project' is not restricted to an installation related to a construction project; it also includes the installation of new equipment, such as a complex machine, in an existing building or outdoors. The OECD member states have made this type of activity the subject of a specific rule because of the frequency with which it caused difficulties of interpretation. And, for clarity in the model treaty, 12 months duration has been taken to be a sufficient indication that the activity is a fixed place of business permanent establishment. Of course particular treaties may vary from the model

<sup>52</sup> Contrast the narrower OECD Model article 5(3) where the building site (etc) constitutes a PE only if it lasts more than 12 months.

in this respect and indeed different durations are included in many of the UK's treaties all of which can be referred to in full at DT2150 onwards. The UK domestic charging provisions in s.148(2)(h) FA 2003 define permanent establishment (see INTM264050) in a way that specifically includes all building sites or construction or installation projects without duration qualification. Although initially this may appear inconsistent you should remember that the treaty provisions will override the domestic legislation. In that way, any duration specified in any applicable treaty within which the site will become a permanent establishment will be the duration that applies.

If the non-resident is involved (directly or indirectly through subcontractors) in more than one site or project, each should be considered as a potential permanent establishment separately from the others. The 12 months or other duration test applies to each site or project. A site or project should be regarded as a single potential permanent establishment even if it is based on several contracts provided that it forms a coherent whole commercially and geographically. If it appears that a single site or project has been fragmented to avoid the appearance of being a PE the facts of the original tendering should be investigated.

A site or project exists from when the contractor begins work, including any preparatory work, in the country where the construction etc. is to be established. It continues to exist until the work is completed or permanently abandoned. Temporary discontinuation, seasonal or other temporary interruptions should be ignored.

# 13.22 Agency PE

# Section 148 FA 2003 provides:

- (1) For the purposes of the Tax Acts a company has a PE in a territory if, and only if ...
- (b) an agent acting on behalf of the company has and habitually exercises there authority to do business on behalf of the company...

# The OECD Model is slightly different. Article 5(5) provides:

- [a] Notwithstanding the provisions of paragraphs 1 and 2, where a person other than an agent of an independent status to whom paragraph 6 applies is acting on behalf of an enterprise and has, and habitually exercises, in a Contracting State an *authority to conclude contracts in the name of the enterprise*, that enterprise shall be deemed to have a permanent establishment in that State in respect of any activities which that person undertakes for the enterprise,
- [b] unless the activities of such person are limited to those mentioned in paragraph 4 which, if exercised through a fixed place of business,

would not make this fixed place of business a permanent establishment under the provisions of that paragraph.<sup>53</sup>

(Emphasis added)

## The ITH provides at para 851:

Treaties following the example of the OECD Model are influenced by the civil law concept of agency. Paragraph 5 of Article 5 of the Model deems an agent to be a permanent establishment if the agent has and habitually exercises an authority to conclude contracts in the name of the enterprise of the treaty partner state, unless the agent is an agent of independent status within paragraph 6. There are two pointers here to civil law influence. One is 'contracts in the name of the enterprise', the other is 'agent of independent status'.

## 13.22.1 Authority to conclude contracts in the name of the enterprise

This point does not affect UK law PE. The ITH provides at para 852:

### 852. In the name of principal

The making of contracts in the name of the principal would be regarded by civil law countries as a characteristic of a dependent agent whereas contracts made in the agent's own name would be characteristic of independent status (though the wording of the Article does not preclude the possibility of independent status even if the contracts are in the name of the 'enterprise'). In our law, if the contracts are made on behalf of and with the authority of the principal the relationship of the agent to the principal is not affected by whether the contract is made in the name of the principal or in the agent's own name. So agents, who in all other respects would be dependent agents according to the OECD Model, could in our law make contracts in their own name. We would not wish such agents to be regarded as agents of independent status under a treaty and therefore resist the literal meaning of 'in the name of' and argue that the words should be interpreted as 'on behalf of', which is an acceptable translation of the words 'au nom de' which appear in the French version of the Model Convention. The commentary on Article 5 of the 1992 Model included a note of our view at paragraph 45 and in 1994 a sentence was added to the commentary itself at paragraph 32 confirming that this is now the accepted interpretation.

# The INTM discussion of OECD PE provides:

**266140.** Agent as permanent establishment [March 2007]

One of the ways in which a permanent establishment of a foreign enterprise may

<sup>53</sup> See 13.24 (PE: preparatory and auxiliary).

be brought into existence is where an agent, other than an agent of independent status, acting on behalf of the enterprise has, and habitually exercises, in a contracting state an authority to conclude contracts in the name of the enterprise – Model treaty Article 5(5). This is known as the 'deemed dependent agent permanent establishment' or 'agency permanent establishment'. This guidance covers the scope for there to be a UK PE of a non-UK enterprise or conversely the scope for there to be a PE of a UK enterprise in a foreign jurisdiction.

The commentary to article 5 (at paragraph 35 in the July 2005 version), makes it clear that there is no need to consider, in respect of the same activities, whether a deemed independent agent PE exists if it is already clear that there is a fixed place of business PE.

Persons whose activities may create a PE for the enterprise are so-called dependent agents, i.e. persons, whether or not employees of the enterprise, who are not independent agents under article 5(6) of the model treaty (INTM266150). Such persons may be either individuals or companies and need not be residents of, nor have a place of business in, the State in which they act for the enterprise. Such treatment is to be limited to persons who in view of the scope of their authority or the nature of their activity involve the enterprise to a particular extent in business activities in the State concerned. Therefore, article 5(5) continues on the basis that only persons having the authority to conclude contracts can lead to a PE for the enterprise. In such a case the person has sufficient authority to bind the enterprise's participation in the business activity in the State concerned. The use of the term PE in this context presupposes, of course, that the person makes use of this authority repeatedly and not merely in isolated cases.

Also, the phrase 'authority to conclude contracts in the name of the enterprise' does not confine the application of the provisions to an agent who enters into contracts literally in the name of the enterprise; the provisions apply equally to an agent who concludes contracts which are binding on the enterprise even if those contracts are not actually in the name of the enterprise. Lack of active involvement by an enterprise in transactions may be indicative of a grant of authority to an agent. For example, an agent may be considered to possess actual authority to conclude contracts where he solicits and receives (but does not formally finalise) orders which are sent directly to a warehouse from which goods are delivered and where the foreign enterprise routinely approves the transactions.

The authority to conclude contracts must cover contracts relating to operations that constitute the business proper of the enterprise; for example contracts for sale in the case of a merchanting business. It would be irrelevant, for instance, if the person only had authority to contract to say engage employees for the enterprise or some other resource outside of the main business transactions of the enterprise. A person who is authorised to negotiate all elements and details of a contract in a way binding on the enterprise can be said to exercise that authority 'in that State' even if the contract is signed by another person elsewhere. The level of an agent's actual authority in the business should be tested by reference to the commercial realities of the situation.

Where an agency PE exists on the basis of an agent carrying out another

enterprise's business in another territory, the chargeable profits of that agency PE should include all of the agents activities for the enterprise, i.e. the chargeable profits are not limited to only those arising from the agent's conclusion of contracts for the enterprise.

#### 13.23 **Independent agent**

Section 148(3) FA 2003 provides:

A company is not regarded as having a PE in a territory by reason of the fact that it carries on business there through an agent of independent status acting in the ordinary course of his business.

The OECD Model is slightly differently worded, but the differences do not seem material. Article 5(6) provides:

An enterprise shall not be deemed to have a permanent establishment in a Contracting State merely because it carries on business in that State through a broker, general commission agent or any other agent of an independent status, provided that such persons are acting in the ordinary course of their business.

The precise meaning of broker and general commission agent do not matter too much since both terms are subsumed into "other agent of independent status". For completeness, "broker" is discussed at ? (Meaning of "broker"). The ITH explains "general commission agent" in a passage too amusing to omit:

### 935. General commission agent

But a little difficulty arose from the 1925 Act and its later consolidation in 1952. Rather than write out the phrase broker or general commission agent the draftsman simply used the word broker and then added a note by way of postscript to say that a broker includes a general commission agent. This meant that the Courts had somehow to construe the words general commission agent as somebody with broker-like qualities. This complicated an already obscure situation. Although the words general commission agent appear in the legislation, nobody really knows what a general commission agent is and text books on agency make no reference to such a character; the expression is indeed used in our Double Taxation Agreements but it is not a term that our treaty partners are familiar with. They say it has no particular meaning for them and think that it is there because the British were rather insistent about it. 936. London Produce case

The one case to which we most often turn for guidance on who may or may not be a general commission agent is the London Produce case [Fleming v London Produce Co Ltd 44 TC 582]. The London Produce company acted as agents in importing meat from New Zealand and selling it for commission on the London market. 95 per cent of its business was carried out for one principal. It claimed to be a general commission agent. Megarry J enjoyed himself with the expression saying that he found it puzzling and unidentified. He wondered whether he might get at a meaning by looking at the words general, commission and agent separately and then adding the constituent parts together. He felt, however, that that was not a good idea because one could not arrive at the meaning of a particular high office by adding together the separate words lord, privy and seal. He came to the conclusion that a general commission agent must have broker-like qualities as it is included in the term 'broker' in the Section and that it is someone who holds himself out as being ready to work for clients generally. In his view Section 82(1) (then Section 373(1) ITA 1952) could not be relevant if 'in substance what is done is that (the non-resident) carries on business within the United Kingdom through the medium of an agent who is virtually a sole agent running the entire business for him and merely sending him remittances on request'. London Produce lost the case.

The only other case is the earlier one of *Boyd v Stephen* [10 TC 698] (concerned with bacon) when Rowlatt rather summarily dismissed the suggestion that the agents were general commission agents on the grounds that they did much more than such an agent would normally do. What the words are probably getting at is somebody like an import commission agent. That is someone, probably more common in 1915, who, acting for a non-resident producer, will sell goods through a broker on the market in return for a commission. It is unlikely that the authors of the Section had in mind the smaller domestic markets such as meat and bacon.

# 13.23.1 Independent status and ordinary course of business

The requirements of independent status and "ordinary course of business" overlap slightly. The INTM comments on s.148(3) at para 264080:

Independent agents do not create a permanent establishment [March 2007] [The INTM summarises s.148(3) and continues:] Whether an agent is of independent status is tested by reference to the legal, financial and commercial

characteristics of the particular business relationship between the non-resident and the agent. If the relationship between them is the same as a relationship between independent businesses dealing with each other at arms length then the agent will be 'an independent agent'. For example, an agent who acted for other independent unconnected businesses on the same terms as those under which he acted for the non-resident could be an 'independent agent' and it would be clear that the agent had been acting in the ordinary course of his business if his activities were repeated for various unconnected customers. Dependent or independent status does not turn on the shareholding relationship between principal and agent. The fact that an agent is a subsidiary company does not necessarily make it a dependent agent. However, a subsidiary company will constitute a domestic law agency PE of its parent company in the same way as any other agent of the parent company if independence by reference to the factors detailed in the guidance that follows cannot be demonstrated.

Whether an agent acts in the ordinary course of their own business is something that should be considered by reference to the behavioural facts as opposed to intentions not followed through in business performance. Matters relevant would include (but not necessarily be limited to) the number of unrelated principals that the agent acted for and the extent of the business activities customarily carried out by independent agents in the specific business sector concerned.

Assuming they did act in the ordinary course of their own business, in general, an agent would be independent and would not constitute an agency PE of the foreign enterprise for which it acts where it is independent of the principal enterprise both legally and economically. The perspective of application of this test is with relevance to the business conducted by the agent for the principal rather than, for example, any shareholding relationship between the principal and agent. Other relevant factors of independence may include:

- the extent of the obligations which the agent has vis-à-vis the non-resident;
- whether the agent is subject to detailed instructions or comprehensive control:
- whether the agent bears the entrepreneurial risk for the business that the agent carries out for the non-resident;
- the degree of reliance on the agent's special skill and knowledge by the principal in the business done, and
- Whether there is reference by the agent to the principal for approval of the manner in which the business is to be conducted.

There will undoubtedly be circumstances where, whether deliberately or not, the relationship between a non resident and a UK agent is obscure or even where the declared terms of that relationship are very different from the actual terms. In such cases there is no substitute for detailed enquiry into the relationship to see whether it falls within the category of dependent or independent agent.

## ITH discusses the OECD Model wording at para 853:

Paragraph 6 of Article 5 excludes brokers, general commission agents and any other agents of independent status from being treated as permanent establishments of an enterprise of the other state if they act for the enterprise in the ordinary course of their business. Brokers and general commission agents appear in our domestic law in the machinery provisions considered in the next chapter. The question, for us, is the degree, if any, to which 'any other agent of independent status' extends the category of exclusion beyond broker or general commission agent. The commentary on paragraph 6 is clearly influenced by civil law concepts. One thing is clear – dependent or independent does not turn on the shareholding relationship between principal and agent. The fact that an agent is a subsidiary company does not alone make it a dependent agent and an agent unconnected with the enterprise may nevertheless be a dependent agent. Generally, however, this is a difficult area and the advice of International Division (Agency) should be sought if an agent who is not clearly a broker or general commission agent claims to be an agent of independent status.

INTM discusses the OECD Model wording. It partly duplicates the text of the discussion on s.148(3). The other parts provide:

#### 266150.

### Agent of independent status – Article 5(6) [March 2007]

The terms 'brokers' and 'general commission agents' are not defined in the model treaty or commentary and so for interpretation in the UK they take their ordinary UK meaning. In the UK both terms have been used historically in the 'machinery provisions' for imposing the UK tax obligations and liabilities upon the UK representative. So if interpretation (for UK taxation) of either term under a treaty should be problematic, see the guidance at INTM269050. ...

The work done by an agent, where that work was all done for one non-resident client, is unlikely to be viewed as the conduct of his 'own business' but more likely that of the non-resident's business. An exception to that view might be where the concentration on one client was an unusual occurrence within a settled continuous trade involving several clients. ...

### 266151-266159.

### **266160.** UK common law – Variance with civil law [March 2007]

The majority of European countries have civil law codes whereas the UK has a common law code. Any matters of interpretation of undefined terms used in article 5 or any other article of a treaty should be interpreted in the UK under UK law or at least common meaning. The civil law concept of agency is different from that under common law in that civil law will not usually regard the actions of an agent as though they were the actions of the principal. Civil law separates the relationship between the principal and the agent on the one hand and that between the agent and the third party (including a customer) on the other. Thus civil law countries do not, as the UK does, necessarily see the presence of the non-resident principal in the actions of the resident agent. In the UK, under common law, we interpret any actions carried out by an agent as having been performed for the principal and binding the principal in the same way as though they had carried out those actions themselves. For example, a contract arranged by an agent in the UK to deliver goods owned by a foreign principal to a

customer would be treated for UK tax purposes as though the foreign principal themselves had contracted in the UK for the delivery. This is the case, regardless of whether the contract is written in the name of the principal or in the name of the agent (commentary to model treaty article 5(5), paragraph 32.1 of July 2005 version).

#### 13.24 PE: preparatory and auxiliary activities

Section 148 FA 2003 provides:

- (4) A company is not regarded as having a permanent establishment in a territory by reason of the fact that—
- (a) a fixed place of business is maintained there for the purpose of carrying on activities for the company, or
- (b) an agent carries on activities there for and on behalf of the company, if, in relation to the business of the company as a whole, the activities carried on are only of a preparatory or auxiliary character.
- (5) For this purpose "activities of a preparatory or auxiliary character" include (without prejudice to the generality of that expression)-
- (a) the use of facilities for the purpose of storage, display or delivery of goods or merchandise belonging to the company;
- (b) the maintenance of a stock of goods or merchandise belonging to the company for the purpose of storage, display or delivery;
- (c) the maintenance of a stock of goods or merchandise belonging to the company for the purpose of processing by another person;
- (d) [i] purchasing goods or merchandise, or
  - [ii] collecting information, for the company.

This is a slight rewrite of OECD Model but the differences in wording do not seem significant.

INTM para 264050 discusses this, but need not be set out as it only refers to (and repeats some material from) the INTM discussion of OECD PE at para 266120:

Fixed place of business permanent establishment - Activities specifically excluded from the definition of permanent establishment [March 2007] Model treaty Article 5(4) lists certain activities that are not to be treated as permanent establishments even if they are carried on through a fixed place of business.

The Manual sets out a précis of the article and continues:

In deciding whether or not a fixed place of business of a non-resident enterprise is used for activities of a preparatory or auxiliary nature, consider the following factors:

a. Are the services it performs so remote from the actual realisation of profits by the enterprise that it would be difficult to allocate any part of the profit to the fixed place of business? If they are, then the fixed place of business will not be a permanent establishment. The benchmark to gauge the activities against are those of the trade as a whole entity. So, for example, if the UK activities are no different to the essence of the trade, e.g. the UK personnel collect market research information and the non-resident company's main trade is concerned with market research, then the activities in the UK would not be preparatory or auxiliary and there could be a permanent establishment in the UK.

An example is a research division of a trading or manufacturing company.

b. Does the activity of the fixed place of business form an essential and significant part of the enterprise as a whole?

This sentence is from the OECD commentary but with respect it cannot be a correct or helpful test since all the activities specified as auxiliary are significant and some of them are essential.

A fixed place of business whose general purpose is identical to the general purpose of the enterprise is not used for activities of a preparatory or auxiliary nature. Examples of this are fixed places of business used for the purpose of managing an enterprise, or where a fixed place of business is maintained to supply spare parts of machinery supplied by the enterprise to customers and to service such machinery.

Note that the exclusion of activities of a preparatory or auxiliary nature from the definition of a permanent establishment only applies if these activities are solely for the non-resident enterprise. If the activities are performed not only for the enterprise but also for other enterprises, including other companies in the same group, then the fixed place of business will not be within the scope of the exclusion.

I find the last paragraph rather surprising though it is in the OECD commentary. The OECD Model explains the reason for the exemption for collecting information:

The reference to the collection of information in subparagraph d) is intended to include the case of the newspaper bureau which has no purpose other than to act as one of many "tentacles" of the parent body; to exempt such a bureau is to do no more than to extend the concept of

"mere purchase".

#### 13.25 Alternative finance arrangements

Section 148(5A)(5B) FA 2003 deal with alternative finance arrangements, and are not discussed here

#### 13.26 PE in old-style treaties

Article 2(1) of the UK/Jersey DTT provides a different definition of PE:

The term "permanent establishment", when used with respect to an enterprise of one of the territories, means a branch, management or other fixed place of business, but does not include an agency unless the agent has, and habitually exercises, a general authority to negotiate and conclude contracts on behalf of such enterprise or has a stock of merchandise from which he regularly fills orders on its behalf.

Guernsey and the Isle of Man are the same. This wording is based on s.17 FA 1930.

#### Why does branch/agency matter? 13.27

It is not possible to give a full list, but a branch/agency is important to an individual or trust for the following purposes:

- (1) Tax may be collected from the branch/agency: see 29.1 (Collection of tax from UK representatives).
- (2) The branch/agency may affect residence of individual trustees.
- (3) The branch/agency gives rise to a liability to CGT.

Section 10 TCGA provides:

## Non-resident with UK branch or agency

(1) Subject to any exceptions provided by this Act, a person shall be chargeable to capital gains tax in respect of chargeable gains accruing to him in a year of assessment in which he is not resident and not ordinarily resident in the UK but is carrying on a trade in the UK through a branch or agency, and shall be so chargeable on chargeable gains accruing on the disposal—

- (a) of assets situated in the UK and used in or for the purposes of the trade at or before the time when the capital gain accrued, or
- (b) of assets situated in the UK and used or held for the purposes of the branch or agency at or before that time, or assets acquired for use by or for the purposes of the branch or agency.
- (2) Subsection (1) above does not apply unless the disposal is made at a time when the person is carrying on the trade in the UK through a branch or agency.

•••

(5) This section shall apply as if references in subsections (1) and (2) above to a trade included references to a profession or vocation, but subsection (1) shall not apply in respect of chargeable gains accruing on the disposal of assets only used in or for the purposes of the profession or vocation before 14th March 1989 or only used or held for the purposes of the branch or agency before that date.

Lastly, the branch or agency is likely to be a PE, which is relevant for DTTs.

# 13.28 Meaning of "branch or agency"

## 13.28.1 The statutory (non) definition

Section 10(6) TCGA provides:

In this Act, unless the context otherwise requires,

- [a] "branch or agency" means any factorship, agency, receivership, branch or management, but
- [b] does not include any person within the exemptions in section 82 of the Management Act (general agents and brokers).

For the purposes of s.126 FA 1995, (UK representatives)<sup>54</sup> the term is likewise defined to mean "any factorship, agency, receivership, branch or management". The definition here does not include the restriction for general agents and brokers but these categories are taken out of the UK representatives rules by other provisions.

<sup>54</sup> See 29.1 (Collection of tax from UK representatives).

The definition in s.10(6)[a] TCGA is completely useless, since it incorporates both words being defined, merely adding three further obscure or archaic terms which only seem to mean "agent" if they mean anything.<sup>55</sup> The INTM expresses the same point more tactfully:

### 264090.

Branch or agency - Statutory definition and practical recognition of a branch [March 2007]

There is a statutory definition of 'branch or agency' at Section 834(1) ICTA 1988 thus – "any factorship, agency, receivership, branch or management". 56 This is not particularly helpful so we must look for authority elsewhere including case law.

## 13.28.2 Meaning of "branch"

## The ITH states at para 842:

There is very little guidance on the meaning of 'branch'. We have been advised that the presence of a principal (in the case of a sole trader or partnership) or of employees on a more or less regular basis is likely to be an essential ingredient of a branch (though employees may also be agents).

The INTM discusses the meaning of branch at para 264090:

Most people recognise a branch of a foreign business when they see one

"Factorship and receivership are forms of agency and so, usually, would 'management' be. The former two categories are found in the 1842 machinery provisions, 'Management' was added in 1915 but has acquired more modern associations with the growth in the use of managers such as project managers and investment managers."

To be fair, it was not intended to be a definition as such, but simply as an abbreviation, to avoid the more cumbersome wording of, e.g. s.370 ITA 1952:

"A non-resident person shall be assessable and chargeable in respect of any profits or gains arising, whether directly or indirectly, through or from any factorship, agency, receivership, branch or management, and shall be so assessable and chargeable in the name of the factor, agent, receiver, branch or manager."

56 [Author's note.] The reference should be s.126(8) FA 1995. However, the definition there is the same, so it does not matter.

<sup>55</sup> The ITH explains at 842:

and the impression given to the public is helpful in deciding whether or not a branch exists. For example there are many branches of foreign banks that trade on the High Streets of many towns and cities in the UK. We know this, whether we bank with these branches or not, because the name of the foreign bank will be displayed across the shop front of the UK branch. The personnel running the UK branch will be carrying on the part of the foreign bank's trade that takes place in the UK. This amounts to the UK presence of the foreign bank's trade, i.e. a branch of its trade. That's an easy example in part because banks actually call themselves branches but it is worth stressing that whatever terminology is used it is the activities carried on in the UK in relation to the foreign enterprise's overall business activities that are most relevant in deciding whether the UK activities are a branch of the foreign business.

## 13.28.3 Meaning of "agency"

### The INTM continues:

### 264100.

## **Agency – Common law concept** [November 2004]

Practical experience will have introduced all of us to the idea of agency. We do not always deal directly with the principal because we sometimes deal with an intermediary or agent. The agent represents the principal in accordance with the terms of the agreement in place between them. That agreement may be oral or in writing and in legal terms is called the agent's authority. In representing the principal the agent may bring about a legal relationship between that principal and a third party. Typically the agent may conclude a contract on the principal's behalf with a third party – the common situation is that of the UK agent who makes a contract with an UK third party to sell some goods on behalf of a foreign principal.

The English common law concept of agency is sometimes described by legal writers as the doctrine of identity. This conveys the concept that the agent is the alter ego of the principal. In the act of the agent we see directly the act of the principal; we regard what the agent does for the principal in just the same way as we would have regarded the same act if the principal had been here and had done it. If a contract for sale were made in the UK it would follow that a non-resident making a contract here through an agent would be trading here. Thus our domestic law concept of trading within the UK by non-residents and our common law concept of agency are intimately linked although the word agent appears nowhere in the income tax charging legislation. This contrasts with the

legal position under civil law, which is detailed in the guidance at INTM266160.

## 13.28.4 One concept or two?

This approach treats the term "branch or agency" as two distinct concepts which need to be considered separately. It is considered this is the correct approach. In Brackett v Chater, 57 the Special Commissioners preferred to treat the term "branch or agency" as a single concept. They did not think it correct to consider separately whether there was a branch, and whether there was an agent. The difficulty with this approach is that it is far from clear what the single concept is, if it is distinct from the concepts of branch and of agency. (The statutory definition, as noted, does not help.) The Special Commissioners' solution is to ignore the wording altogether.<sup>58</sup> That is not the best approach to taxing statutes, even when dealing with 19th century fossils, and at a time when more emphasis is placed on a purposive approach. What can fairly be said is that the two concepts substantially overlap and very often the branch will also constitute an agency. It may not be necessary to decide whether a person is a branch or an agent, as long as he is clearly at least one or the other.

The Special Commissioners continued:

Mr. Brackett represents Drishane in this country and is in sole charge of the day to day conduct of the trading operations other than the formation of contracts. It is not straining language, in our opinion, to say that by entrusting those operations to his care Drishane has established at least a branch in this country. Alternatively Mr. Brackett can properly be described as the manager of those operations, because he personifies them. Nor can we accede to Mr. Brackett's argument that it is inappropriate to assess him as "agent for Drishane" because he does not have the status of an agent under the general law. The definition of "branch or agency" in s 118 Taxes Management Act adds that "branch or agent" shall be construed accordingly. We take that to mean that the term "agent" is used as the cognate noun to describe a person who

<sup>60</sup> TC 134 & 639, at 646. 57

<sup>58</sup> "It would, in our view, be perverse to hold that Drishane, which was effectively trading only in this country, through Mr. Brackett, is not within the charge to tax because of some semantic difficulty in fitting its arrangements with him to the wording of the definition of a branch or agency."

represents a branch or agency. Mr. Brackett is undoubtedly the personification of the branch or management of Drishane's business in this country and is, in our opinion, properly assessed as "agent for Drishane" on the authority of s 79.

This conclusion does follow from the finding of fact in the first sentence, though the only support it received in the High Court was that the decision was one which the Special Commissioners were entitled to reach. The judge did agree that the word "agent" need not be an agent in the contract sense of a person empowered to enter into contracts on behalf of a principal. The judge continued:

Wherever the contracts are made, I find it difficult to imagine how a non-resident company which carries on a trade with any degree of continuity in the UK can do so otherwise than through a "branch or agency" as defined in the Taxes Management Act 1970.

This is *obiter*, and rather a sweeping generalisation. The ITH at 846 takes the view that trading in the UK without a branch or agency is rare:

Although such cases are rare it is possible for a non-resident individual to trade here other than through a branch or agency. A non-resident individual might come to this country for a short time so as not to become resident and carry on an itinerant trade. There would in such a situation be no branch and no agency. It is rather more difficult to imagine situations of that sort where the person concerned is a company. But notwithstanding the judge's comments in the Brackett case there may be cases where the UK activities of a non-resident company are divided between various persons in such a way that, although the activities amount to trading here, no one person or group of persons can be identified as a branch or agency through which the trade is carried on.

# 13.28.5 Exception for general agents

Section 10(6)[b] TCGA provides that branch or agency:

does not include any person within the exemptions in section 82 of the Management Act (general agents and brokers).

The reference is to s.82 TMA 1970 which was repealed in 1995! This provided:

Nothing in this Part of this Act shall render a non-resident person chargeable in the name of a broker or in the name of an agent not being an authorised person carrying on the regular agency of the non-resident person, in respect of profits or gains arising from sales or transactions carried out through such a broker or agent:

Provided that where sales or transactions are carried out on behalf of a nonresident person through a broker in the ordinary course of his business as such and the broker

- (a) is a person carrying on bona fide the business of a broker in the United Kingdom, and
- (b) receives in respect of the business of the non-resident person which is transacted through him remuneration at a rate not less than that customary in the class of business in question,

then, notwithstanding that the broker is a person who acts regularly for the nonresident person as such broker, the non-resident person shall not be chargeable in the name of that broker in respect of profits or gains arising from those sales or transactions.

In this subsection, "broker" includes a general commission agent.

It is suggested that this should be taken as a reference to the three categories of exemption in the replacement legislation under which casual agents, brokers and investment managers may not be UK representatives.<sup>59</sup>

# 13.28.6 Commentary: let's abolish branch/agency

The FA 2003 replaced "branch or agency" with "PE" for the purposes of corporation tax. A press release explained the reason:

The rules also alter our current terminology so that in future we tax "permanent establishments", (a term recognised internationally and used in our double taxation agreements), rather than "branches". The new rules are to be interpreted in accordance with OECD guidelines, to ensure that the UK is in accord with international consensus that reflects UK agreement. If internationally agreed changes are made in the future, then any new guidance can be included to assist in the interpretation of the UK rules, if the UK government decides it wishes to adopt them.60

<sup>59</sup> See 29.7 (Agents not treated as UK representatives).

<sup>60</sup> REV BN 25 para 8 (17 April 2002).

This was a good reason to change corporation tax, and it is an equally good reason to bring IT and CGT into line. We do not need both concepts. The term PE should be extended to replace "branch or agency" altogether. This would be a worthwhile and trouble-free simplification in the law. It would probably make no difference whatsoever, because in practice the two terms come to much the same thing. The IT Self Assessment Manual agrees:

**7.15** 'Permanent establishment' is an internationally understood term ... Branch or agency has the statutory definition at Section 126(8) FA 1995 of 'Any factorship, agency, receivership, branch or management' but it is interpreted on broadly equal lines to 'permanent establishment'. The reason for the relevance of the two terms is that the legislation applicable to companies only has been modernised to include the internationally understood term of 'permanent establishment', whilst the income tax legislative charging provisions, which apply to all persons (including companies) still use the term branch or agency.

## 13.29 Asset ceasing to be chargeable asset

Where an asset ceases to be a chargeable asset, e.g. if the business ceases, or if it becomes situated outside the UK, it is deemed to have been disposed of at market value, thereby crystallising any inherent capital gain: the gain is restricted to the increase in value since 14 March 1989. In some cases this is clearly overridden by EU law.

However, these rules can easily be avoided. The business, including chargeable assets, could be transferred to a company as a going concern in exchange for shares and relief claimed under s.162 TCGA so that the gain is rolled into these shares. This would enable the non-resident to sell the shares in the company free of tax. Section 10 would have no application in these circumstances. Such a plan is subject to the possible application of the *Ramsay* principle, especially if the company does not retain the business which is acquired for very long. With this in mind, the transfer to the company should be made before the vendor has found a purchaser for the asset, or at least before the purchaser has committed himself to the purchase.

#### Partnership income: remittance basis<sup>61</sup> 13.30

Each partnership is a separate source. The source will cease to exist if the partnership is wound up, even though the individual may continue to be a member of another partnership. The ITH provides at para 1618:

The remittance basis [for UK domiciled individuals] lasted until 1974. If the [partnership] profits were kept abroad we could not tax them and often did not know there was a partnership. If the partnership was wound up – so that the Case V source ceased – and the accumulated profits were not remitted until the following year even the remittances escaped tax. Until 1965 companies could join in the fun although the very high rates of individual taxation meant that the remittance basis was more attractive to individuals.

It is sometimes advantageous to operate two partnerships, one in the UK, and one abroad (receiving income for trading outside the UK). In these cases the question arises whether two partnerships exist or one; and if two, what is the income of each? These issues are discussed in ITH paras 1623–1625 (not set out here).

Section 857 ITTOIA provides:

### 857 Partners to whom the remittance basis applies

- (1) This section applies if
  - a firm carries on a trade wholly or partly outside the UK, (a)
  - (b) the control and management of the trade is outside the UK, and
  - (c) section 809B, 809D or 809E of ITA 2007 (remittance basis) applies to a partner for a tax year.
- (2) The partner's share of the profits of the trade arising in the UK is determined in accordance with sections 849 to 856.
- (3) The partner's share of the profits of the trade arising outside the UK is treated as relevant foreign income.

In short, the partnership income of a UK resident foreign domiciled partner qualifies for the remittance basis if:

(1) The trade is carried on wholly or partly outside the UK.

<sup>61</sup> See too 26.5 (Residence of partnership).

# (2) Control and management of the trade is outside the UK.

If the trade is carried on partly in the UK, there is an apportionment to determine the profits arising in/outside the UK.<sup>62</sup>

ITH para 1605 summarises the position thus:

Where the control and management of a business carried on in partnership is abroad, the partnership is deemed to reside outside the UK and the extent to which there is liability under Case I/II is determined as if the business were carried on by non-residents even though some partners are resident. This means that if the activities in the UK would not amount to trading in the UK by a non-resident, as described in chapter 8, then there is no Case I liability. Thus if the partnership merely purchases goods here or carries on some other part of the operations which fall short of trading in the UK by a non-resident there is no Case I. If the activities amount to trading in the UK even by a non-resident, the Case I liability is restricted to the profits arising here. ...

## 13.30.1 Control and management

Normally a foreign domiciled partner will want to argue that his partnership is controlled abroad, to qualify for the remittance basis, and HMRC will want to argue that control is here. However, if the partnership makes losses the boot may be on the other foot, and the UK partners will argue for residence here, to obtain more generous loss relief.

The expression "control and management" is drawn from case law on company residence, and it is considered that it should be given the same meaning here. Thus the company residence case law gives guidance.<sup>63</sup> ITH provides at para 1612:

Generally speaking we follow the thinking on companies and look at the place of the highest level of management rather than day-to-day management. Outside textbooks follow the same line.

<sup>62</sup> See 13.18 (Trading partly in UK: apportionment).

<sup>63</sup> There is a discussion in the ITH at para 1614 as to whether "control and management" are two distinct tests with distinct meanings, or a composite phrase. If my approach is right, the words are a single composite phrase. For a discussion of corporate residence, see the references at 3.36 (Residence of trusts and companies).

In deciding the location of the control and management of a firm with both UK and overseas partners, we would usually regard as significant such factors as the comparative seniority of the partners in age and experience (a simple head count will not do of course), the extent of their interests in the firm, the source and control of the finance, the places of decision on policy and major transactions, the places and locations of partners' meetings and what was done at those meetings. The place of meetings incidentally is not a conclusive factor any more than it is – or ought to be – for companies. So the nature of the business done at the meeting is important. Is it really about control and management or just part of a facade to mislead us about the place of actual control and management?

The ITH continues with another interesting point at para 1613:

[Section 857 ITTOIA] refers simply to control and management being abroad and the view which we have, in general, adopted in determining whether the Section applies is that this means control etc must be wholly abroad. The strength of this view has never been tested in the Courts and the word 'wholly' does not appear in the Act. It is sometimes put to us that where control and management is partly abroad then [section 857] applies. On the other hand, we have argued that because the Section says 'is situated abroad' it means just that and if control is partly here then it is not abroad.

The Commissioners would normally adopt a broad approach, looking at the whole picture in order to identify one overall place of control where possible, and situations where control was located in the UK and abroad would be rare. If it did arise, the HMRC view seems sound.

# PROPERTY INCOME

# 14.1 Property income terminology

ITTOIA uses the term "**property income**" to mean income from land.<sup>1</sup> The key expressions are "**UK property business**" and "**overseas property business**". Sections 264, 265 ITTOIA provide the starting point for these two definitions:

#### 264 UK property business

A person's UK property business consists of—

(a) every business which the person carries on for generating income from land in the UK, and

1 A note on terminology. The commentary to TLR Exposure Draft No. 13 provides: "Finding a suitable name

223. Letting income has long been referred to as "Schedule A income" by tax professionals. But that is not an informative label for the non-specialist and we are removing references to the Schedules.

224. We considered several possible new names for this type of income including "land income", "letting income", "rental income", "property business income" and "property income". We concluded that "property income" offered the best compromise because:

- it matches the names that are proposed for the other types of income: "trading income", "employment income" and "savings and investment income";
- for most people, it is likely to appear the most appropriate name; and
- it links directly with what we think is the most appropriate name for the business activity ("property business"): "land business" and "rental business" might be particularly misleading.

225. The disadvantage is that it might appear to go wider than income just from land; that is, strictly, "property" means more than just land and buildings. But we do not think that most people will find this confusing as the proposed use corresponds broadly to the popular use."

(b) every transaction which the person enters into for that purpose otherwise than in the course of such a business.

At first sight (b) is puzzling. ITTOIA EN explains why it is there:

1049. ... the concept of the "property business" is, to a certain extent, an artificial one. Unlike the term "trade" it may not always correspond to an activity organised in a way that the proprietor would necessarily describe as a business. As such, the term has to cover:

- "real" businesses where the lettings are organised in a professional way;
- lettings which are not so organised; and
- casual and one-off transactions which may have very little of the qualities normally associated with a business.

Then all of these lettings of different types must be treated as part of the same, single business.

#### ITTOIA continues:

#### 265 Overseas property business

A person's overseas property business consists of—

- (a) every business which the person carries on for generating income from land outside the UK, and
- (b) every transaction which the person enters into for that purpose otherwise than in the course of such a business.

(But see below for an important refinement to the definition of "overseas property business".)

# ITTOIA EN explains:

1056. The definition is identical to that of "UK property business" except that the land from which the income arises is outside the United Kingdom. That is the only difference between a UK and an overseas property business: income from land outside the United Kingdom can arise only in an overseas property business; income from land in the United Kingdom can arise only in a UK property business.

1057. For the purpose of deciding whether there is an overseas property business, overseas land law is interpreted in accordance with section 363.

# 14.2 Taxation of income from overseas property business

There are two charging regimes: Chapter 3, Part 3 imposes an arising basis and Chapter 11 sets out the remittance basis. The arising basis provisions are as follows:

# 268 Charge to tax on profits of a property business

Income tax is charged on the profits of a property business.

#### 269 Territorial scope of charge to tax

- (1) Profits of a UK property business are chargeable to tax under this Chapter whether the business is carried on by a UK resident or a non-UK resident.
- (2) Profits of an overseas property business are chargeable to tax under this Chapter only if the business is carried on by a UK resident.

#### 270 Income charged

- (1) Tax is charged under this Chapter on the full amount of the profits arising in the tax year.
- (2) Subsection (1) is subject to Part 8 (foreign income: special rules).

This incorporates the remittance basis.

We are now in a position to understand s.263(4)(5) ITTOIA which restricts the meaning of "overseas property business":

- (4) References in this Act to an overseas property business are to an overseas property business so far as any profits of the business are chargeable to tax under Chapter 3 ...
- (5) Accordingly, nothing in Chapter 4 or 5 is to be read as treating an amount as a receipt of an overseas property business if the profits concerned would not be chargeable to tax under Chapter 3.

Thus there are three types of property business:

- (1) UK property business (not discussed here).
- (2) Offshore property business (taxed on arising basis under Chapter 3).
- (3) Offshore property business *not* taxed under Chapter 3, i.e.:
  - (a) business owned by foreign domiciliary (taxed on remittance

basis).

(b) business owned by non-resident (not taxed).

Statute does not provide a name for category (3); confusingly, (a) and (b) are not within the restricted definition of "overseas property business". I refer to them as a "non-qualifying offshore property business".

# 14.3 Losses of overseas property business

Chapter 4 Part 4 ITA provides loss relief for an overseas property business.

In particular, s.118 ITA provides:

# Carry forward against subsequent property business profits

- (1) Relief is given to a person under this section if the person—
- (a) carries on a UK property business or overseas property business (alone or in partnership) in a tax year, and
- (b) makes a loss in the business in the tax year.
- (2) The relief is given by deducting the loss in calculating the person's net income for subsequent tax years (see Step 2 of the calculation in section 23).
- (3) But a deduction for that purpose is to be made only from profits of the business....

The significance of the restricted definition of "overseas property business" in s.263(4) ITTOIA is that this loss relief is restricted. If the business is not "an overseas property business" (i.e. it is a non-qualifying offshore property business) when the loss accrues, the loss is not allowable at all. This is consistent with the CGT treatment of losses.

It may be desirable for a foreign domiciliary not to claim remittance basis treatment in the year that a loss accrues in order to obtain that loss relief. Though the cost of that claim must be set against the benefit of the remittance basis in that year.

Suppose the loss is allowable in the year it accrues but in a subsequent year the owner claims remittance basis treatment. The loss is not allowable in that year. However, it is suggested that the loss can be carried forward and set against profits of other years if the arising basis applies to those years.

### 14.4 Border between trading income and property income

### Section 261 ITTOIA provides:

#### 261 Provisions which must be given priority over Part 3

Any receipt or other credit item, so far as it falls within—

- (a) Chapter 3 of this Part so far as it relates to an overseas property business or Chapter 8 or 9 of this Part (rent receivable in connection with a UK section 12(4) concern or for UK electric-line wayleaves), and
- (b) Chapter 2 of Part 2 (receipts of a trade, profession or vocation), is dealt with under Part 2.

## ITTOIA EN explains:

1058. The priority rules in the trading income Part of this Act (section 4) make it clear that a charge under Part 3 of this Act as United Kingdom property income has priority over a charge under Part 2 as trading income. This reflects the rule in Schedule D Case I (section 18(3) of ICTA). The sort of receipt to which this rule might apply is rent received by a property developer from the temporary letting of land awaiting development. The rent is taxed as property income, even if it could properly be regarded as a trade receipt.

1059. In the case of a foreign trade and foreign property, the rule in section 65A(1)(b) of ICTA is the reverse of that in section 18(3) of ICTA. An overseas property business does not include "income to which section 65(3) of ICTA applies (income immediately derived from carrying on a trade ..)". So the priority rule in section 261 preserves this position.

#### CHAPTER FIFTEEN

# SETTLOR-INTERESTED TRUSTS

#### 15.1 Settlor interested trusts – Introduction

Chapter 5 Part 5 ITTOIA contains a code of anti-avoidance provisions known as the Settlement Provisions. The most important is s.624(1) ITTOIA which provides:

#### **Income where settlor retains an interest**

- (1) Income which arises under a settlement is treated for income tax purposes as the income of the settlor and of the settlor alone if it arises—
- (a) during the life of the settlor, and
- (b) from property in which the settlor has an interest.

On the definition of "settlor" see 54.1 (Who is the settlor?). Settlement for this purpose means settlement-arrangement; see 54.2 (Definitions of Settlement). For the interaction with the chargeable event regime see 21.7 (Section 624 ITTOIA and chargeable event gains). For offshore funds, see 22.11.2 (UK resident settlor-interested trust) and 22.12 (OIG accruing to non-resident trust).

See too 31.5 (Settlor-interested trust: rates of tax on settlor).

# 15.2 Meaning of "income arising under a settlement"

Section 648(1) ITTOIA provides:

References in this Chapter to income arising under a settlement

include—1

- (a) any income chargeable to income tax by deduction or otherwise, and
- (b) any income which would have been so chargeable if it had been received in the UK by a person domiciled, resident and ordinarily resident there.

The points made in 16.14 (The amount of income of person abroad) and 16.13 (Capital receipts deemed to be income) apply also for the purposes of ascertaining what is the "income arising under a settlement".

#### 15.2.1 Income of company, unit trust or partnership held by trustees

In this section income arising to a company held by trustees (not arising to trustees directly) is called "company income". Company income is not "income arising under a settlement". This follows from the repeal by Sch 17 FA 1989 of s.681(2)(b) ICTA (which formerly brought company income into the scope of that expression).<sup>2</sup> This conclusion is also supported by reference in the definition to "income chargeable to income tax". Company income would normally be chargeable to corporation tax. Company income may fall within s.720 ITA discussed in the following chapters.

It is considered that the same applies to income of a unit trust held by trustees, though if the unit trust is transparent, income will in principle be distributed to the trustees and so constitute income arising under a settlement.

It is suggested that the position is different where trustees have an interest in a partnership. Insofar as income is distributed by the partnership to the trust it constitutes income arising under the settlement. But insofar as income is retained by the partnership, it is still income of the trustees since a partnership is transparent for IT. If that were not the case, s.720 ITA may apply to the partnership income instead.

#### 15.2.2 *Income of life tenant (not the settlor)*

Income payable under the trust to a life tenant is "income arising under a

The context suggests this is an exhaustive definition, i.e. the word "include" really means "mean".

This was part of the repeal of the close company apportionment provisions. 2

settlement". Admittedly, such income is usually regarded for tax purposes as the income of the life tenant, not of the trustees.<sup>3</sup> But that is not relevant here, because:

- (1) the expression is "income arising under the settlement", not "income accruing to trustees"; and
- (2) "settlement" is very widely defined: see 54.2.3 (Settlementarrangement).

This can be seen to be the case by considering a trust made by S, revocable by S, under which income is payable to B for life. It could hardly be argued that such income falls outside the scope of s.624 ITTOIA.4

#### 15.2.3 Income of life tenant settlor

Where the settlor has an interest in possession, trust income actually received by the settlor is not within s.624 ITTOIA. It is subject to income tax under general principles.<sup>5</sup> But from 2006/07 the rates of tax are the same in either case, 6 so the issue does not now arise.

#### 15.2.4 Computation of property income of trustees

Property Income Manual 1045 [February 2007] discusses how one calculates property income for the purposes of the Settlement Provisions:

Various special provisions may apply to trusts and to those who set them up (the 'settlor'). In particular, there is a rule to prevent tax avoidance which can treat trust income as being, for tax purposes, the income of the settlor. Such income is taxed on the settlor under section 619(1) ITTOIA. Where the income is property income, the normal property income rules apply in calculating the income. (Section 623 ITTOIA).

See 10.16 (Income from interest in possession type trusts: identifying the source).

This is also supported by the wording of s.689A(1) ICTA.

The point was discussed in the 4th ed. of this book at 11.4.3. Trust income not received by the life tenant settlor is within s.624 ITTOIA. That applies to income used for trust expenses and income for tax purposes which is capital for trust law

<sup>6</sup> See 31.5 (Settlor-interested trust: rates of tax on settlor).

This is correct. It follows that interest paid by the trustees is in principle deductible in computing the quantum of property income for s.624 purposes.

#### 15.2.5 Property income losses

The Property Income Manual then considers the treatment of losses:

The more common case is where the trustees carry on the rental business but the settlor is caught by Section 619(1). Under these circumstances the settlor can't set any trust rental business losses against personal rental business income.

Similarly the settlor can't merge personal rental business losses and the trust rental business profits which are deemed to be the settlor's income and charged under Section 619(1). Thus:

- Where the trustees have a rental business loss and the settlor has a personal rental business profit, the trust loss is carried forward and the settlor is taxed on their personal rental business profit; the amount of the trustees' rental business profit charged on the settlor in the following year under Section 619(1) will be reduced by the trust loss carried forward.
- Where the trustees have a rental business profit and the settlor has a personal rental business loss, the settlor is taxed on the trust rental business profit under Section 619(1); the settlor's personal rental business loss can't be merged with the trust profit; but, as a separate matter, the settlor may in some cases be able to set a personal rental business loss sideways against other income, including any Section 619(1) income deemed to arise from the trustees' rental business; see PIM 4205.

The position is different where the taxpayer is:

- the settlor; and
- the life tenant; and
- carries on the rental business.

Under these circumstances the settlor can merge their personal property losses with the deemed income from the trust and vice versa.

This is thought to be correct.

# 15.3 Meaning of "settlor-interested"

#### The concepts of "settlor-interested"<sup>7</sup> 15.3.1

The term "settlor-interested", first coined in the FA 2000, is used in connection with two different provisions:

- (1) The IT settlement provisions (discussed in this chapter).
- (2) Section 86 TCGA.8

Consistent with the patchwork nature of UK tax, these provisions have significant differences, though they share a common framework. "Settlorinterested" is a convenient label, but not a wholly accurate one.

#### 15.3.2 "Settlor-interested" for IT purposes

Subject to minor exceptions not discussed here, s.625(1) ITTOIA provides:

A settlor is treated for the purposes of section 624 as having an interest in property if there are any circumstances in which the property or any related<sup>9</sup> property—

- (a) is payable to the settlor or the settlor's spouse or civil partner,
- (b) is applicable for the benefit of the settlor or the settlor's spouse or civil partner, or
- (c) will, or may, become so payable or applicable.

In practice the settlor and spouse are usually expressly included as a

In addition, "power to enjoy" for s.720 ITA is a very similar concept, with a different label. GWR is a comparable but not identical concept.

See 34.2 (Fundamental s.86 conditions). The term was also used with a different meaning in s.77 TCGA (repealed 2008).

<sup>&</sup>quot;Related property" is defined in s.625(5) ITTOIA: In this section "related property", in relation to any property, means income from that property or any other property directly or indirectly representing proceeds of, or of income from, that property or income from it.

beneficiary or expressly excluded, and no doubts arise. 10

The IT settlement provisions only apply to income from property in which the settlor has an interest. So if the settlor is excluded from part of the trust fund, the IT provisions do not apply to that part.

By contrast, the question for CGT is whether the settlor has an interest in the settlement. So if the settlor is excluded from part of the trust fund the CGT provisions apply to the entire settlement.

#### 15.3.3 Subsequent exclusion of settlor from the settlement

If the settlor originally had an interest in trust property but is later excluded (together with his spouse) then s.624 ITTOIA ceases to apply to income arising after the date of the exclusion. If the settlor is excluded from part of the trust fund, then he is within the scope of s.624 only on the income arising from the part in which he still has an interest.

#### 15.3.4 Transfer to new settlement

If the trust fund is transferred to a new settlement from which the settlor is not excluded, then s.624(1) ITTOIA continues to apply. The old settlor is the settlor of the new trust: see 54.7 (Transfer from trust A to trust B by exercise of trustees' power).

If the entire trust fund is transferred to a new trust from which the settlor (and spouse) are entirely excluded then s.624 ceases to apply, and if they are excluded from part, it ceases to apply in part.

# 15.4 Section 624 foreign domicile defence

Section 648 ITTOIA provides a defence to the settlor-interested trust charge. It uses the clumsy but effective drafting technique of restricting the definition of "income arising under a settlement". That term is defined in a commonsense way in s.648(1)<sup>11</sup> and s.648 then continues:

(2) But this is subject to the rule in subsection (3) which applies if, in a tax year, the settlor is—

For further discussion see Drafting Trusts & Will Trusts, James Kessler QC, 8th ed.,

<sup>11</sup> See 15.2 (Meaning of "income arising under a settlement").

- (a) not domiciled in the UK ...
- (3) The rule is that references in this Chapter to income arising under a settlement do not include income arising under the settlement in that tax year in respect of which the settlor, if the settlor were actually entitled to it, would not be chargeable to income tax by deduction or otherwise because of the settlor not being domiciled in the UK, UK resident or ordinarily UK resident.

I refer to this as the "s.624 foreign domicile defence". We must imagine that the settlor is actually entitled to the income arising under the settlement. We then ask:

- (1) would the settlor be chargeable to income tax in respect of that income, and if not,
- (2) would he not be so chargeable by reason of his foreign domicile?

I call this "the first counterfactual question".

#### 15.4.1 Meaning of "chargeable" in s.648(3)

A UK resident foreign domiciled individual is often said to be "chargeable" to income tax on unremitted foreign income. This may even be said to be the ordinary sense of the word "chargeable". 12 I am not sure if it is right to talk of the "ordinary" sense of this protean word. 13 However, for the purposes of the s.624 foreign domicile defence it is plain that a foreign domiciled individual is not regarded as "chargeable" to income tax on unremitted foreign income. This must be so since s.648(4) assumes that a UK resident but non-domiciled person may not be "chargeable" to income tax by reason of his domicile. In this context a person is only "chargeable" to income tax on an amount of income if the amount is remitted.

See 35.5.1 (Definition of capital payment).

The proposition that "chargeable" takes its meaning from context needs no authority; for an example, see the Special Commissioners in Bibby v Prudential Assurance 73 TC 235 at [34]. (Unfortunately there is no serious discussion of the word "chargeable" in the subsequent appeal to the High Court.)

#### 15.4.2 Would the settlor be chargeable?

We are now able to see how the s.624 foreign domicile defence works. Suppose:

- (1) A settlor-interested discretionary trust receives foreign investment income outside the UK.
- (2) The settlor is UK resident but not UK domiciled.

The answer to the first counterfactual question seems plain:

- (1) The settlor would not chargeable to income tax on unremitted foreign investment income (had it been his), and
- (2) the reason he is not so chargeable is his foreign domicile.

In short, foreign income qualifies in principle for the s.624 foreign domicile defence if it is received (by the trustees) outside the UK.

#### 15.5 The s.648 clawback

Section 648 ITTOIA continues:

- (4) Subsection (5) qualifies the rule in subsection (3) if such income is remitted to the UK in circumstances such that, if the settlor were actually entitled to the income when remitted, the settlor would be chargeable to income tax because of being UK resident.
- (5) The income is treated for the purposes of this Chapter as arising under the settlement in the year in which it is remitted.

This is here called "the s.648 clawback".

Two conditions must be satisfied for the s.648 clawback to take effect:

- (1) there must be "such income": i.e. income within the scope of s.648(3) (foreign income of settlement with foreign domiciled settlor); and
- (2) such income must be remitted to the UK. For this purpose, the ITA remittance rules apply. Statute does not say this expressly ut it must

be implicit.

Then comes what I shall call "the second counterfactual question". We must imagine that the settlor is actually entitled to the income arising under the settlement when remitted. We then ask:

- (1) would the settlor be chargeable to income tax on the remitted income, and if so.
- (2) would he be chargeable by reason of being UK resident?

In practice this mainly concerns settlor-interested discretionary trusts. Income of a trust where the settlor has an interest in possession is in principle outside the scope of s.624: see 15.2.3 (Income of life tenant settlor).

Let us try to see how this works by examples.

#### 15.6 Trustees remit trust income to UK

Suppose first the simplest case. A settlor ("S") has made a settlorinterested discretionary trust. S is UK resident, but not UK domiciled. The trustees receive foreign income, so the circumstances of s.648(3) ITTOIA are satisfied. Later the trustees remit the income to the UK (without transferring it to S).

We ask the second counterfactual question: if S were actually entitled to that income when remitted, would he be chargeable to income tax by reason of his residence?

In principle an individual is subject to tax on remitted income if the following conditions are satisfied:

- (1) The individual is UK resident when the income arises and at the time of remittance
- (2) The individual is a remittance basis taxpayer when the income arises.

In short, income which is outside the scope of s.624 ITTOIA because of the foreign domicile defence *prima facie* falls back within s.624 if it is remitted.

Suppose trustees accumulate income and thus it becomes trust capital.

That capital is then remitted. It is considered that the s.648 clawback applies. Its status as income or capital for trust law purposes is irrelevant.<sup>14</sup>

## 15.7 Trustees pay income to beneficiary (not settlor)

# 15.7.1 Payment to beneficiary (not settlor)

Suppose now:

- (1) Trustees of a settlor-interested discretionary trust pay the income to a beneficiary ("B") (not the settlor); and
- (2) B receives the sum out of the UK but remits the sum to his account in the UK.

Is there a s.648 clawback charge? One might say no, since the settlor is not entitled to the sum remitted. However, one is bound to put the question on the counterfactual basis that the settlor is entitled to the sum! So that argument fails. It is considered that there is, nevertheless, no tax charge on the remittance. The reason is that what is remitted to the UK is not "such income"; that is, it is not "income arising under the settlement". It loses its nature as "income arising under the settlement" upon payment to B. It would be surprising if there were a tax charge because:

- (1) The settlor may have no way of knowing whether the income is remitted by B.
- (2) The payment to a UK resident beneficiary will often involve a tax charge on that beneficiary (under ordinary principles or s.731 ITA) so there would be double taxation.

# 15.7.2 Income payment to settlor-beneficiary

<sup>14</sup> Compare 8.2.5 (Capital/income terminology in remittance basis context)

- (1) trustees pay the income to the settlor (as his income); and
- (2) S remits the income.

The income is taxable as trust income. It cannot be taxed again under the s.648 clawback. The reason it is not taxed again is that it is not "such income", i.e. income arising under the settlement. It is a new source of income.

Suppose now:

- (1) the trustees accumulate the income;
- (2) the trustees pay it to the settlor as capital or lend it to the settlor; and
- (3) the settlor receives the sum outside the UK but remits the sum to the UK.

By parity of reasoning it is arguable that there remains no s.648 clawback charge; but it is unlikely that the Courts will accept the argument. The better view is that in the absence of a "clean break" the sum received is to be regarded as "such income". One might regard this as an application of the principle in *Harmel v Wright*.

Suppose the trustees use the income to repay an existing loan to the settlor. The loan is repaid outside the UK. It is suggested that the income is not remitted, as the settlor's receipt represents the original money loaned, not the trust income.

#### 15.8 Deemed remittances

This section considers how the deemed remittance rules apply in the context of the s.648 clawback.

Suppose:

- (1) Trustees of a settlor-interested discretionary trust borrow.
- (2) The debt is UK-linked (lent in the UK or lent outside and remitted).
- (3) They use income to repay the borrowing (out of the UK).

There is no clawback charge under s.648(5). Although one applies the counterfactual assumption that the settlor is entitled to the income, one does not apply the further counterfactual assumption that the trustees' loan is made to the settlor.

On the other hand if:

- (1) the settlor borrows money;
- (2) the debt is UK-linked;
- (3) the trust income is paid to the settlor abroad;
- (4) the settlor uses the income to repay the borrowing.

It is considered that there is a clawback charge under s.648(5).

## 15.9 Avoiding the s.648 clawback

Practical ways of avoiding the clawback charge are as follows:

- (1) Give the settlor an interest in possession, so trust income is taxed on the RFI remittance basis, and is outside s.624.<sup>15</sup>
- (2) The trustees do not remit any trust funds to the UK and if the trustees pay the income in any form to the settlor, he does not remit that income.
- (3) The trustees segregate trust income and trust capital and remit trust capital, not trust income. There is no s.648 clawback charge if trustees remit to the UK a sum which is not income arising under the settlement. (Likewise the trustees may accumulate the income and pay it as capital to the settlor, who may remit it.)
- (4) The trustees remit income from sources which have ceased before the tax year of remittance. (Likewise the trustees may accumulate the income and pay it as capital to the settlor, who may remit it.) There

<sup>15</sup> See 15.2.3 (Income of life tenant settlor).

is no tax charge if the source ceased to exist before the year of remittance. An example would be if the income is bank interest and the bank account was closed. The same applies if the trustees dispose of the source of income. (That could possibly be brought about by a transfer to a company.)

Suppose trustees of a settlor-interested trust transfer a source of income to a new trust under which the settlor still has an interest. Has the source ceased for the purposes of the source-ceasing principle? It is tentatively suggested that the answer is no. For the purposes of applying the counterfactual question under the s.648 clawback, one must assume that the settlor is entitled to all sources of income of all settlor-interested trusts. That construction is tenable on the words and would appeal to a court as it allows less scope for tax avoidance.

# 15.10 Critique of s.648 clawback

The clawback charge has an appearance of symmetry with the ordinary RFI remittance basis, but the two situations are not closely comparable. If an individual remits his own income to the UK, he is able to spend it here and there is some sense in taxing him. If trustees of a discretionary trust remit their income to the UK, the settlor is not in any way advantaged unless and until the trustees decide to transfer the income to him

### 15.11 Section 624 non-residence defence to s.648

I return to s.648 ITTOIA:

- (2) But this 16 is subject to the rule in subsection (3) which applies if, in a tax year, the settlor is ....
- not UK resident, or (b)
- not ordinarily UK resident.
- (3) The rule is that references in this Chapter to income arising under a settlement do not include income arising under the settlement in that tax year in respect of which the settlor, if the settlor were actually entitled to it, would not be chargeable to income tax by deduction or otherwise because of the settlor not being domiciled in the UK, UK resident or

<sup>16</sup> i.e. the term "income arising under a settlement".

ordinarily UK resident.

I refer to this as the s.624 non-residence defence. Where the settlor is non-resident, UK source trust income is within the scope of s.624, but foreign income is not. Contrast s.720 ITA which does not apply at all unless the transferor is ordinarily resident.

It does not of course matter for the non-resident settlor if trust income is remitted. The s.648 clawback does not apply because the settlor is not taxed on his own foreign source income, even if remitted.

# 15.12 Income arising to trustees when settlor is non-resident, remitted when settlor is resident

Section 648(5) ITTOIA provides:

The income is treated for the purposes of this Chapter as arising under the settlement in the year in which it is remitted.

# Suppose:-

- (1) Income arises to the trustees of a settlor-interested trust while the settlor is not resident.
- (2) The income is remitted by the trustees when the settlor is resident.

It seems at first sight that the income is caught as it is treated under the s.648 clawback as arising in the year of remittance. That would, however, be inconsistent with the scheme of s.624, which is to put the settlor in the position he would be in if he had not made the settlement. Income of an individual arising during a non-resident period is not taxable if remitted during a resident period.<sup>17</sup>

The answer is that in these circumstances the s.648 clawback does not apply. The answer to the second counterfactual question is, no. Unless the settlor is UK resident when the income arises, he would not be taxed on it when remitted later, even if it had been his income all along.

<sup>17</sup> See 8.21 (Income arising when non-resident, remitted when resident).

## 15.13 Completion of settlor's tax return

The TSE Manual provides at 4575 [January 2008]:

#### 2006-2007 onwards

The settlor returns all UK source trust income, without deducting management expenses, on the Trusts etc pages. Foreign source income goes on the Foreign pages.

#### 15.14 Taxation of trustees of settlement within s.624

This frustrating topic is outside the scope of this book. introduction see "Tax Charge Doubled!" Malcolm Gunn, Taxation 22 February 2007.

# 15.15 Taxation of life tenant (not settlor) of settlor-interested settlement

Suppose a settlor-interested settlement under which a beneficiary ("B", not the settlor) has an interest in possession. Income within s.624 ITTOIA is treated as the income of the settlor and of the settlor alone, so that B cannot be taxable on it. B is in principle taxable on income not within s.624, that is, income within the s.624 non-residence or s.624 foreign domicile defences

# 15.16 Income within s.624 subsequently paid to beneficiary

There is no further income tax charge when the trust income is paid to S or to any other beneficiary in the exercise of the trustees' powers over income. Section 685A ITTOIA provides:

#### **685A Settlor-interested settlements**

- (1) This section applies if—
- (a) a person receives an annual payment in respect of income from the trustees of a settlement.
- (b) the payment is made in the exercise of a discretion (whether of the trustees of the settlement or any other person), and
- (c) a settlor is charged to tax under section 619(1) on the income arising to the trustees of the settlement (whether in the current year of assessment or in a previous year of assessment) out of which the annual payment is made.

- (2) This section applies only in respect of that proportion of the annual payment which corresponds to the proportion of the total income arising to the trustees of the settlement in respect of which a settlor is chargeable to tax under section 619(1).
- (3) If and in so far as this section applies, the recipient of the annual payment shall be treated for the purposes of this Chapter as having paid income tax at the higher rate in respect of the annual payment.
- (4) But—
- (a) tax which the recipient is treated by virtue of this section as having paid is not repayable,
- (b) tax which the recipient is treated by virtue of this section as having paid may not be taken into account in relation to a tax liability of the recipient in respect of any other income of his.
- (5) If the recipient of the annual payment is a settlor in relation to the settlement, if and in so far as this section applies the annual payment shall not be treated as his income for the purposes of the Income Tax Acts (and subsection (3) does not apply).
- (6) Sections 494 and 495 of ITA shall not apply in relation to an annual payment if and in so far as this section applies.

## The TSE Manual 4570 [January 2008] provides:

#### Payments to beneficiary other than the settlor

... For 2006-07 onwards the law provides that discretionary payments to the beneficiary are treated as though the beneficiary had paid tax at the higher rate (see TSEM3755). The amount of the actual payment (it is not grossed up) should be shown in the beneficiary's return and it is included in the calculation of that person's total income. The tax credit ensures the beneficiary has no further liability in respect of the payment but it is ring-fenced so that no part of it can be repaid or set against liability arising from any other income of the beneficiary.

### Payments to the settlor

Where you tax the settlor on the income arising to the trust, discretionary payments out of the trust to the settlor are not further taxable. ... For 2006/07 onwards discretionary payments made by the trustees to the settlor are taken out of charge by Section 685A(5) ITTOIA.

The legislation distinguishes between non-settlor beneficiaries and the settlor. I am unable to see the reason for this. The statutory provision only deals with discretionary trusts. But if a trust confers an interest in possession (not on the settlor) then the life tenant is not taxable if s.624 applies to tax the settlor.

## 15.17 Settlor's indemnity

Section 646 ITTOIA provides:

## Adjustments between settlor and trustees, etc

- (1) A settlor is entitled to recover from—
- any trustee, or (a)
- any other person to whom the income is payable in connection (b) with the settlement.

the amount of any tax paid by the settlor which became chargeable on the settlor under section 624 or 629.

For the tax implications see 18.4.10 (Reimbursement of tax under statutory indemnity).

# 15.18 Section 624 ITTOIA v. s.720 ITA: comparison and priority

Sections 624 ITTOIA and 720 ITA cover some similar ground. For a full comparison one would need to read all of the relevant chapters in this book. It may be helpful to summarise the major differences:

Section 624	Section 720
Applies if resident	Applies if ordinarily resident
Applies to trusts	Applies to non-resident trusts and companies
No motive defence	Motive defence
Settlor indemnity	No indemnity for transferor

The rates of tax are slightly different, a (probably accidental) result of the FA 2006.<sup>18</sup> DTT relief may apply to s.624 but not s.720.

Where both s.720 ITA and s.624 ITTOIA apply (or appear to apply), which has priority? It must be one or the other: the settlor/transferor cannot be taxed twice on (effectively) the same income. Section 720 originated in 1936, s.624 originated in 1938. But there is no reason why that distant historical priority should determine the issue. Income within

<sup>18</sup> See 31.5 (Settlor-interested trust: rates of tax on settlor).

s.624 is treated as income of the settlor "and of the settlor alone". Section 720 lacks those additional words. So it is considered that s.624 has priority over s.720. Where s.624 applies, the transfer of asset conditions are not satisfied, because if the income is that of the settlor alone, it is not the income of the person abroad.

# 15.19 Settlor receives capital sum

## Section 633 ITTOIA provides:

- (1) Any capital sum paid directly or indirectly in any tax year by the trustees of a settlement to the settlor is treated for income tax purposes as follows.
- (2) The sum is treated as the income of the settlor for the tax year so far as the amount of the sum falls within the amount of income available up to the end of the year.

"Available income" means (in short) income arising under the settlement which has not been "distributed". Income taxable under s.624 is deducted in computing "available income" so it is not counted twice: see s.635 ITTOIA.

Section 633 is therefore irrelevant to settlor-interested settlements. The settlor either will be taxed under s.624, or (if the foreign domicile defence applies) the income will not be "income arising under the settlement". The section is only relevant where capital sums are paid to the settlor (or spouse/civil partner) from a trust which is not a settlor-interested trust.

#### 15.20 Interaction of s.624 and s.37 TCGA

Section 37(1) TCGA deals with the relationship between IT and CGT:

There shall be excluded from the consideration for a disposal of assets taken into account in the computation of the gain any money or money's worth

- [a] charged to income tax as income of, or
- taken into account as a receipt in computing income or profits or gains or losses of,

the person making the disposal for the purposes of the Income Tax Acts...

Thus IT has priority over CGT. The section does not work when s.624 applies as the income is treated for IT purposes as income of the settlor and not the trustees! HMRC solve the problem by a creative application of s.32 TMA. CG Manual para 14304 provides:

## Sums chargeable as income

This exclusion does not apply to ... situations where the income in question is not treated as the income of the person making the disposal. Typically this is a case of a settlor interested trust where the income is taxed on the settlor. If in this situation the settlor is assessable to both income tax and capital gains tax then relief may be available under s.32 TMA 1970.

# TRANSFER OF ASSETS ABROAD: INTRODUCTION

#### 16.1 TAA – Introduction

Non-resident trusts and companies pay no UK tax on foreign income. A non-resident company may pay less tax on UK income. These rules present an obvious means of income tax avoidance. HMRC's first answer to this is Chapter 2 Part 13 ITA, entitled "Transfer of assets abroad".

There are strictly three charging provisions: ss.720, 727 and 731, but for practical purposes there are two, as s.727 is only a minor supplement to s.720. This chapter considers the requirements they have in common. The next two chapters consider them individually.

The discussion of the provisions in International Manual INTM 600000 contains almost nothing significant, but *thirty eight* paragraphs are withheld "because of exemptions in the Freedom of Information Act 2002". Information may be withheld if disclosure would be likely to prejudice the assessment or collection of tax. No doubt parts of the withheld text do fall into that category, identifying tax avoidance possibilities or procedures to detect evasion. I expect that the bulk of the withheld text is simply a discussion of the law. Disclosure only prejudices tax collection if one takes the view that uncertainty in the scope of anti-avoidance law is desirable. This is constitutionally wrong. The principle of legal certainty is an important aspect of the rule of law. (That is the basis on which the Manuals are published in the first place.) It is also pragmatically wrong. Legal certainty is in the interest of HMRC as well as private citizens. If HMRC are not prepared to state their view then

s.31(i)(v) Freedom of Information Act 2000. It is interesting to speculate whether some text might actually be withheld because it acknowledges that parts of RI 201 cannot seriously be defended as correct.

private citizens must do as best they can. They can hardly be guilty of neglect if they form wrong views in this difficult area in which HMRC are themselves not prepared to comment, and this is likely to lead to loss of tax. But there it is.

#### 16.2 "Relevant transfer"

The key concept is "relevant transfer". The charges only apply if a relevant transfer occurs. Section 716(1) ITA provides:

A transfer is a relevant transfer for the purposes of this Chapter if—

- (a) it is a transfer of assets, and
- (b) as a result of—
  - (i) the transfer,
  - (ii) one or more associated operations, or
  - (iii) the transfer and one or more associated operations, income becomes payable to a person abroad.

This sets out the following basic conditions:

- (1) A transfer of assets.
- (2) Income becomes payable to person abroad.
- (3) Causation: Condition (2) is caused by (i) the transfer, or (ii) associated operations, or (iii) both. I refer to this as the relevant transfer causation conditions (i), (ii) and (iii), or together "the relevant transfer causation conditions".

These basic conditions are the subject of this chapter. It must be stressed that the fact that there is a relevant transfer is not sufficient in itself to cause a tax charge. The further conditions in the various charging sections must be satisfied. These are considered in the next two chapters.

#### 16.3 A "transfer" of "assets"

Section 716(2) ITA provides:

In this Chapter "transfer", in relation to rights, includes the creation of

the rights.

If two parties enter into a contract there are *two* transfers of assets as both parties acquire rights.

In *IRC v Brackett* 60 TC 134, T entered into a contract of employment with a person abroad, an offshore company in which he was interested. Rights under a contract of employment are an "asset". Entering into a contract of employment is a "transfer". So T was taxed on all income accruing to the company as a result of the transfer.

If B borrows from L there are two transfers of assets, for B acquires the money borrowed and L acquires a debt. If L is non-resident, then the interest is income accruing to a person abroad.

Note that there may be a "transfer of assets" in circumstances where there is no individual who is the "transferor".

#### 16.4 Person abroad

Section 718(1) ITA provides:

In this Chapter "person abroad" means a person who is resident or domiciled outside the UK.

# 16.4.1 Foreign incorporated company

Section 718(2) ITA provides:

For the purposes of this Chapter, the following persons are treated as resident outside the United Kingdom—

(a) a UK resident body corporate that is incorporated outside the UK.

This is otiose because even in the absence of this provision a foreign incorporated company would be "domiciled" outside the  $UK^2$  and so regarded as a person abroad.

This rule made sense before the introduction of corporation tax in 1965; until then, foreign incorporated companies were taxed on the remittance basis. Now it is inappropriate because a UK resident company pays tax on its profits on an arising basis.

<sup>2</sup> See 2.16 (Domicile of company).

One situation in which this arises is where a foreign incorporated company is accidentally UK resident, because of a failure to ensure that it is managed and controlled outside the UK. Another situation is where one deliberately uses a UK resident but foreign incorporated company. This may be done in order to obtain the IHT or CGT advantages of foreign situate property.<sup>3</sup> If it were desired to discourage this type of planning, the TAA provisions are not the sensible way to go about it. It is suggested that this rule should be abolished.

Section 6(2) ICTA provides:

The provisions of the Income Tax Acts relating to the charge of income tax shall not apply to income of a company (not arising to it in a fiduciary or representative capacity) if—

- (a) the company is resident in the UK, or
- (b) the income is, in the case of a company not so resident, within the chargeable profits of the company as defined for the purposes of corporation tax by section 11(2).

It is considered that this excludes any tax charge under s.720 ITA on the income of a company within corporation tax. This makes good sense, because if corporation tax applies, HMRC should not need more.<sup>4</sup> The argument was put in *IRC v Levy* but the judge expressed no view.<sup>5</sup> The answer of the Crown was to rely on s.9 ICTA 1988, but I cannot see how that helps.

#### 16.4.2 Trustees and PRs

# Section 718(2) ITA provides:

For the purposes of this Chapter, the following persons are treated as resident outside the UK—

(b) the person treated as neither UK resident nor ordinarily UK resident under section 475(3) (trustees of settlements), and

(c) persons treated as non-UK resident under section 834(4) (personal

<sup>3</sup> See 19.2 (Undistributed UK taxable income of offshore company).

<sup>4</sup> This view resolves the problem of transferor's credit for CT.

<sup>5 56</sup> TC 58 at [87]. (Unfortunately the argument was not put in *R v Dimsey & Allen* 74 TC 263, but that should not preclude its being taken now.)

representatives).

This is otiose because the statutory residence rules for trustees and PRs clearly state when they are regarded as resident outside the UK for IT purposes.

# 16.5 Income "becomes payable" to person abroad

The condition here is that income becomes payable to a non-resident or foreign domiciled person (the person abroad).

This condition is satisfied where the transfer is to a UK resident and domiciled person who later becomes non-resident or foreign domiciled.<sup>6</sup> In *Latilla v IRC*<sup>7</sup> a partnership share was transferred to a company abroad which received its share of the partnership profits. It was argued that trading profits could not be described as income *payable* to the company. The House of Lords rejected this argument and held that there was no difference between trading income and other types of income. It seems amazing today that this technicality was thought arguable, so far has the

# 16.5.1 Transfer from one person abroad to another

pendulum swung from literal to purposive construction.

Suppose assets are transferred from one person abroad to another, e.g. from offshore trustees to an offshore company. Can one argue that there is no relevant transfer because one cannot say that income *becomes* payable to a person abroad? It was payable to a person abroad even before the transfer! The argument is linguistically possible, but the context shows that it is wrong. If the argument was right then a transfer by a non-resident or foreign domiciled transferor would never be a relevant transfer, which is certainly not the case.

#### 16.6 Situs of transferred assets

The heading "transfer of assets abroad" might suggest a requirement that

<sup>6</sup> Congreve v IRC 30 TC 163 (a gift to a company which became non-resident), approved on this point in IRC v Willoughby 70 TC 57.

<sup>7 25</sup> TC 107. I mention for completeness only that this was followed in *Brackett v Chater* 60 TC 143.

UK situate assets must become non-UK situate, but that is obviously not the case.

It has been suggested that the assets must be UK situate at the time of the transfer. This was rightly rejected by the Special Commissioner in *IRC v Willoughby* 70 TC 57 at 79. The taxpayer wisely abandoned this point on appeal.

#### 16.7 Transfer for full consideration

A relevant transfer may be made for full consideration and need have no element of "bounty" or gratuitous intent. (Contrast the settlement provisions.)<sup>8</sup>

#### 16.7.1 Purchase of asset from person abroad

Suppose T buys an asset from a person abroad for cash ("the purchase price"). At first glance, the payment of the cash purchase price is a relevant transfer. The payment is a transfer of assets; as a result of the payment, income (from the cash) will normally accrue to the person abroad. However, it is suggested that this is not the case if:

- (1) the asset would otherwise have yielded income to the person abroad;9
- (2) the purchase price does not exceed the value of the asset.

In these circumstances, the person abroad acquires the income of the cash purchase price T transfers to him, but he loses the income from the asset which he sells to T. If the two (broadly) cancel each other out, it cannot be said that any "income becomes payable" to the person abroad. If that is right, the transfer of asset conditions are not satisfied every time someone sells an asset to (or buys an asset from) a non-resident person. That would be a sensible result. If T sells assets to an offshore trust, say, or to an offshore company, it would be surprising if his only defence to

<sup>8</sup> See 54.2.3 (Settlement arrangement).

<sup>9</sup> This would not of course be the case if T transfers assets to an offshore company in consideration of an issue of shares or debentures or a life policy.

TAA was the motive defence.<sup>10</sup>

#### 16.7.2 *Income arising must be identifiable*

The provisions assume that one can *identify* the amount of income which accrues as a result of the transfer. If that identification is not possible then it is considered that the transfer of asset provisions do not operate. John Avery Jones raises this question:

What about buying a ticket from a foreign airline, buying a meal or paying for a hotel room when abroad? There is a transfer of assets and it is clear that "income becoming payable" includes the receipt of sums which form part of the recipient's trading profits. Oh, and there is my IFA subscription, my subscription to *European Taxation*, my purchase of that overpriced new edition of *OECD Model Tax Convention*, and the new edition of *Klaus Vogel on Double Taxation Conventions* direct from the publisher. Foreign entities all of them. I expect if I think for a moment I shall think of lots more. What about my (foreign) car? Did I buy it from an agent for the manufacturer or from a UK subsidiary, and does it make any difference anyway?<sup>11</sup>

These are all transfers of assets, and trading income is payable to the person abroad. But none of these transfers are relevant transfers because one cannot identify the income which becomes payable as a result of them.<sup>12</sup> (An independent reason is that (maybe) no income becomes payable, as discussed above.)

# 16.7.3 Deposit in offshore bank account

If T deposits a large sum with a bank, the trading receipts of the bank are increased, but that is (almost) cancelled by the interest the bank pays to T.

<sup>10</sup> In such cases T would often have "power to enjoy". Unless this is right, there is double taxation. T may be liable under s.720 for income tax on the income arising from the asset sold to the person abroad. T is also liable to income tax on income arising from the proceeds which he receives on the sale of the same asset. If my view is wrong, then the motive defence should be generously applied in cases of a sale for full consideration.

<sup>11 [1998]</sup> BTR 392.

<sup>12</sup> Of course in practice considerations of materiality might also arise.

There is still a profit overall, if the bank is profitable, but that element of profit cannot be identified. The deposit is a transfer of assets but it is not a relevant transfer because one cannot identify the income which becomes payable as a result of it.

### 16.7.4 Transfer for issue of shares or debentures

Suppose T transfers an asset to a foreign company in exchange for the issue of shares or debentures in that company (set up for the purpose and wholly owned by a trust or structure set up by T). This may well be transfer for full consideration. It is nevertheless a relevant transfer. Indeed it is the archetypal TAA situation. Tax avoidance arrangements set up in the 1920s and 1930s typically involved the transfer of assets to a Canadian company in consideration of debentures issued by that company.

Contrast the position if T subscribes for shares or debentures in (say) a large quoted foreign company or collective investment scheme. This is not a relevant transfer as one cannot identify the income which arises as a result of the transfer.

### 16.7.5 Transfer for issue of bond or life insurance policy

The same applies if T subscribes for a bond or life insurance policy from a large foreign institution. One cannot normally identify the income arising to the institution as a result of the transfer so this is not a relevant transfer. However, if the transfer is linked to particular investments actually made by the institution (as is usually the case for a personal portfolio bond), it would in principle be possible to identify the income, and there would be a relevant transfer.

#### 16.7.6 *HMRC* view

#### EN FB 2006 states:

The [transfer of asset] provisions do not affect an individual's personal direct offshore investments. They only apply where an individual is able to enjoy income in a form that would otherwise be non-taxable (or subject to a lower rate of taxation), and there is a purpose to avoid UK tax. So the legislation would not apply where, for example,

[1] a UK resident invests directly in an offshore bank account or

[2] buys shares in a company quoted on an overseas stock exchange, because the income arising from such investments remains liable to UK tax in the usual way.<sup>13</sup>

Example [1] is the person who invests<sup>14</sup> in an offshore bank account. That person makes a transfer of assets to a person abroad (the bank). It is broadly true that the income from such investments (i.e. bank interest) "remains liable to tax in the usual way". But while this explains why HMRC would not wish to apply s.720 ITA, it does not actually offer any defence to the provisions. (This fact is relevant to the motive defence, but it would be surprising if the only defence to s.720 was the motive defence.) The true reason is that one cannot identify any income of the bank which becomes payable as a result of the transfer, so the transfer is not a relevant transfer.

Example [2] is the person who purchases shares on an overseas stock exchange. The example is wholly misconceived. A person who buys shares does not make a transfer of assets to a person abroad, unless the vendor is abroad; and the fact that the shares are "quoted on an overseas stock exchange", like the flowers that bloom in the spring, has nothing to do with the case. If the vendor is abroad (perhaps the EN assumes this) the transfer is not a relevant transfer for the reason set out above.

Whatever one thinks of the reasoning of the EN, it does appear that the conclusions reached in this section would generally be acceptable to HMRC.

# 16.8 Income accruing to person abroad: causation conditions

There is not a relevant transfer merely because there has been a transfer of assets and income has become payable to a person abroad. The income must become so payable as a result of the transfer (or associated

<sup>13</sup> EN to s.79, para 63.

<sup>14</sup> A lawyer would call this a "deposit of funds" not an "investment" but nothing turns on that.

<sup>15</sup> It is not strictly the case that income from offshore investments "remains liable to UK tax in the usual way". A foreign domiciliary may invest UK funds in a foreign account to come under the remittance basis. Even a UK domiciliary obtains the tax advantage that tax is not deducted at source, and DTT relief may apply.

<sup>16</sup> See 17.4 (Must the transferor avoid or intend to avoid IT?)

<sup>17</sup> No-one expects the depositor to claim the motive defence in his tax return.

operations). The test is one of causation.

#### 16.8.1 *Purchase of funded company directly*

Suppose T (UK resident) buys the shares of an already existing non-resident company ("a funded company"). Assume the company owns assets. That purchase involves a transfer of assets by T—the payment of the purchase price<sup>18</sup>—and is described in the following discussion as "the purchase price transfer".

It is the case that income accrues to a person abroad (the company). However, it cannot be said that the income became payable to the company as a result of the purchase price transfer. The company merely continues to receive the income from its own assets, as it did before, and is not in any way affected by the change in ownership of its shares. Thus if the vendor is UK resident and domiciled, the purchase price transfer is not a relevant transfer.

Now suppose T purchases the shares from a person abroad. In that case the purchase price transfer may be a relevant transfer because the vendor may invest the proceeds of sale and receive income as a result of that transfer. However, the income arising as a result of the purchase price transfer would be the income accruing to the vendor, not the company's income.

In these cases there will have been (at least) one other transfer of assets, the transfer of assets to the funded company (e.g. on a subscription for the company's shares). I call this "the company funds transfer". The company funds transfer is a relevant transfer. If T is the transferor of that transfer then he will in principle be within s.720 and taxed on the funded company's income. <sup>19</sup> If T is not the transferor, he may be subject to tax under s.731 if he receives benefits (unless the company funds transfer qualifies for the motive defence).

The funded company may later make a relevant transfer.<sup>20</sup> If T procures that transfer, he is its transferor.

<sup>18</sup> The sale in fact involves two transfers of assets: payment of the purchase price to the vendor and transfer of the shares to T.

<sup>19</sup> As to whether T is the transferor, see 17.3 (Who is the transferor?).

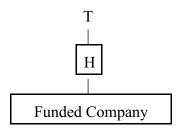
<sup>20</sup> For instance, a transfer to a non-resident subsidiary. A straightforward sale of assets by the company may not be a relevant transfer because no income becomes payable. See 16.7.1 (Purchase of asset from person abroad).

#### 16.8.2 Purchase of funded company by holding company

Now suppose:

- (1) T transfers assets to H, an offshore company ("the H transfer").
- (2) H uses its funds to purchase a funded company ("the purchase price transfer").

Thus the position is:



A similar analysis applies:

- (1) The H transfer is in principle a relevant transfer. However, no income arises to a person abroad as a result of that transfer.<sup>21</sup>
- (2) The purchase price transfer is not a relevant transfer. No income accrues to a person abroad as a result of that transfer. Income does arise to the funded company, but not as a result of the H transfer or the purchase price transfer. However, if H provides further funds for the funded company, directly or indirectly, then the funded company will receive income as a result of the H transfer and T will be subject to tax under s.720 accordingly.

# 16.9 Associated operation: definition

Section 719(1) ITA provides just about the widest definition the drafter could devise:

In this Chapter "associated operation", in relation to a transfer of assets,

<sup>21</sup> Assume no income accrues to H (the funded company does not pay a dividend).

means an operation of any kind effected by any person in relation to—

- (a) any of the assets transferred,
- (b) any assets directly or indirectly representing<sup>22</sup> any of the assets transferred,
- (c) the income arising from any assets within paragraph (a) or (b), or
- (d) any assets directly or indirectly representing the accumulations of income arising from any assets within paragraph (a) or (b).

An associated operation does not exist in isolation, it exists in relation to a transfer. There are two requirements:

- (1) It must be an "operation".
- (2) It must be "effected in relation to" items (a) to (d); I describe this as being "associated" with a transfer.

The term "associated operations" is also used in the IHTA. However, the definition is different so only limited assistance can be drawn from IHT cases.

# 16.9.1 "Operation"

"Operation" is (rightly) not defined but is clearly a word of wide import. It includes a company becoming non-resident.<sup>23</sup> It does not include death, but that does not matter because it does include the act of making a will.<sup>24</sup>

<sup>22 &</sup>quot;Representing" is defined in s.717(b) ITA:

<sup>&</sup>quot;references to assets representing any assets, income or accumulations of income include references to—

shares in or obligations of any company to which the assets, income or accumulations are or have been transferred, or

<sup>(</sup>ii) obligations of any other person to whom the assets, income or accumulations are or have been transferred."

Thus if (1) T transfers assets to a company and (2) T transfers the shares in the company to another person, the second transfer is an associated operation in relation to the first. This would not have been clear without the definition.

<sup>23</sup> Congreve v IRC 30 TC 163.

<sup>24</sup> Bambridge v IRC 36 TC 313. This case contains Harman's aphorism: "Death, as we know, is an awfully big adventure, but even the Crown admits that it is not an associated operation." This is in fact obvious, because death is not "effected by a person in relation to assets".

In *Herdman v IRC* 45 TC 394 there was a sale (i.e. transfer) of assets to an Irish company. The company then "accumulated" income and "managed" its assets so as to be able to repay a loan to the transferor. These were held to be "operations" by most of the judges but this is obiter and extremely difficult to accept. Unlike IHT, "operation" does not include an omission. A company does not "accumulate" income (in the legal sense). If "management" is an operation then everything is an operation (all assets must be "managed") and the expression makes no sense. Lords Pearce and Reid (more judiciously) left open the question of whether these were "operations".

#### 16.9.2 "Associated"

In *Fynn v IRC* 37 TC 627:

- (1) in 1948 T transferred assets to an Irish company ("the original transfer");
- (2) in 1952 T lent money to the company.

The loan was not an associated operation in relation to the original transfer, because it was not effected "in relation to" the assets transferred. In  $Carvill\ v\ IRC$ :

- (1) T transferred assets to a Bermudian company (B Ltd) in exchange for shares, and so became a majority shareholder in B Ltd ("the original transfer").
- (2) T became a 100% shareholder in B Ltd by (a) purchasing shares and(b) B Ltd purchasing its own shares.
- (3) B Ltd entered into arrangements to remunerate T via a personal services company and a brokerage sharing agreement.

Steps (2) and (3) were not operations associated with the original transfer: they did not relate to the assets transferred.

<sup>25 [2000]</sup> STC (SCD) 143 para 80-85.

#### 16.9.3 Associated operation preceding the transfer

#### Section 719(2) ITA provides:

It does not matter whether the operation is effected before, after, or at the same time as the transfer.

This provision (introduced in 2006) gives statutory effect to the view formerly expressed in RI 201.<sup>26</sup> I cannot think of a practical case where it would matter and would be grateful to any reader who could explain why HMRC thought this point was worth legislating for.

#### 16.9.4 *Is mere historical association enough?*

On a simply reading of the definition, an operation can be "associated" with an earlier transfer even if the two were not part of any plan and many years apart. Suppose:

- (1) A transfers an asset to B (who is UK resident) in 1970; and
- (2) B transfers the asset in the year 2000 to an offshore trust under which A may benefit.

On a simple reading, B's disposition is an associated operation in relation to A's transfer even though:

- (1) they are not part of a single arrangement;
- (2) A is unaware of B's disposition;
- (3) B's disposition is itself a relevant transfer;

<sup>26 &</sup>quot;The wording of s.742(1) ICTA is interpreted as meaning that an associated operation does not necessarily have to take place after a transfer of assets. A transaction undertaken "in relation to" a transfer of assets can precede the transfer."

That seemed right. The FA 2006 gave no thought to transitional provisions but in the circumstances it does not matter.

(4) one or both transfers is a sale on arm's length terms.

The same would apply if A's transfer was made in 1870 or 1670. Indeed, anyone who purchases or disposes of an estate in English land is only effecting the most recent "operation" of a series of associated operations (dispositions of the land) which may perhaps be traced back to the Norman Conquest if not before, and only a lack of records prevents one tracing the sequence of associated operations to the dawn of civilisation. In fact this simple reading cannot be right, for reasons given below.

### 16.10 Significance of associated operations

It is never enough to establish that there is an associated operation in relation to a transfer. This is just the first step. One must then go on to ask what (if anything) follows. The term "associated operations" is used in the definition of "relevant transfer" and it is used in the definition of "relevant transaction"; s.715(1) ITA provides:

A transaction is a relevant transaction for the purposes of this Chapter if it is—

- (a) a relevant transfer, or
- (b) an associated operation.

The existence of associated operations is therefore relevant to the following:

- (1) Section 716 ITA: Income becomes payable to person abroad as a result of transfer and/or associated operations.<sup>28</sup>
- (2) Section 721 ITA: Individual has "power to enjoy" as a result of transfer and/or associated operations.<sup>29</sup>
- (3) Section 729 ITA: Individual receives capital sum connected with any relevant transaction.

<sup>27</sup> See 16.2 ("Relevant transfer").

<sup>28</sup> See 16.11 (Person abroad receives income as indirect consequence of transfer).

<sup>29</sup> See 15.9 (Avoiding the s.648 clawback); also power to enjoy, Condition C.

- (4) Section 732 ITA: Individual receives a benefit as a result of the transfer or associated operations.<sup>30</sup>
- (5) Section 733 ITA: "Relevant income" is income which can as a result of the transfer or associated operations be used for providing a benefit.<sup>31</sup>
- (6) Motive defence: All relevant transactions must satisfy the conditions of the motive defence.<sup>32</sup>

# 16.11 Person abroad receives income as indirect consequence of transfer

16.11.1 Transfer from A to B followed by transfer from B to person abroad

#### Suppose:

- (1) in 1970 A transfers an asset to B (who is a UK resident individual) ("A's transfer"); and
- (2) in 2000 B transfers the asset to an offshore trust ("B's trust") under which A may benefit ("B's transfer").
- (3) A's transfer and B's transfer are not part of a single arrangement and A is unaware of B's transfer.

B's transfer is obviously a relevant transfer. The question is whether A's transfer is a relevant transfer.

It may be helpful to recap the definition. Section 716(1) ITA provides:

A transfer is a relevant transfer for the purposes of this Chapter if—

- (a) it is a transfer of assets, and
- (b) as a result of—
  - (i) the transfer,

<sup>30</sup> See 18.6 (Benefit causation condition).

<sup>31</sup> See 18.29 (Is income of company relevant income?).

<sup>32</sup> See 20.39(Associated operations and motive defence before 5 December 2005) and 20.40 (Transfer and associated operations both after 4 December 2005).

- (ii) one or more associated operations, or
- (iii) the transfer and one or more associated operations, income becomes payable to a person abroad.

A's transfer meets condition (a): it is a transfer of assets. Income becomes payable to a person abroad. Causation condition (i) is not satisfied, that is, it is not as a result of A's transfer alone that income has become payable to the offshore trustees. However, B's transfer is at first sight an "associated operation" in relation to A's transfer. It seems at first sight that causation condition (ii) is satisfied: income becomes payable to the trustees as a result of the associated operation (B's transfer); so A's transfer is a "relevant transfer" and A is taxable under s.720 on the income of B's trust! This clearly cannot be right; but why not? The motive defence is not a satisfactory solution to this problem: 33 one must conclude that A's transfer is not a relevant transfer, that is, it does not satisfy causation condition (ii). How do we reach this result?

#### 16.11.2 Position before 2007/08

Before 2007/08 the TAA provisions applied a more limited causation test. They only applied to:

transfer of assets by virtue or in consequence of which, either alone or in conjunction with associated operations, income becomes payable to persons resident or domiciled outside the UK.

This applied causation condition (i) and (iii) but not causation condition (ii).

In the 5th edition of this book I said:<sup>34</sup>

One might reach this result by understanding [restricting] the reference to "associated operations" to mean only those forming part of a single arrangement. However, it is suggested that a better analysis, the key to making sense of "associated operations" everywhere in the transfer of

<sup>33</sup> The motive defence could not help if either A's transfer or B's transfer was made for tax avoidance reasons; or even if B's transfer was innocent but A was unable to prove this: see 20.39 (Associated operations and the motive defence before 5 December 2005).

<sup>34 5</sup>th edition, para 14.11. Footnotes omitted.

asset provisions, rests on the concept of causation. In the example above, although income accrues to the offshore trustees, it does not do so "in consequence" of A's transfer *in conjunction* with B's transfer. The only cause is B's transfer.

But for A's transfer, B's transfer would not have happened, and so income would not become payable to the person abroad. However, causation in law (and indeed in ordinary English usage) does not apply a simple "but for" test. B's transfer as an independent act will "break the chain of causation". That is, the reference to words of causation requires one to identify the real or effective or operative cause of the fact that income accrues to a person abroad (which in this case is B's transfer). There must be "sufficient causal connection."

#### So I concluded:

Although the statutory words are different, it is suggested that the appropriate test is the "clean break" test, i.e. is A a settlor of B's trust, did A provide the property indirectly?

#### 16.11.3 Position from 2007/08

Unfortunately the key which allowed the reader to make sense of the provisions has been discarded in the tax law rewrite.<sup>35</sup> I infer that HMRC found causation an inconvenience, so they quietly<sup>36</sup> but substantially relaxed it, by adding causation condition (ii). But no consideration was given to the consequences. The removal of foundations, however inconvenient, has an effect on the structure as a whole. The result is a gap which the Courts will have to fill up as best they can. It continues to be the case, in the example above, that A *cannot* be the transferor and within s.720. But on what grounds can one reach that result? Something must be read into the statutory wording.

One solution is to say that there can only be one transferor; since B is clearly a transferor, A is not to be regarded as transferor. This has some support in *Vestey*.

The best solution, now the key to understanding associated operation

The rewrite team would probably say that s.742(1A) ICTA (introduced in 2006) made this change. That was arguably not the correct view of that provision, but it does not now matter.

<sup>36</sup> The EN did not mention this important change.

rules throughout the TAA provisions, is to say that operations cannot be "associated" unless they are "put in train" by one person. Mere historic association is not enough to constitute "associated operations" for the purposes of the Act. There must be something more.<sup>37</sup> In an ideal world, Parliament should have identified that "something more" and not leave the job of constructing workable legislation to the Courts. But there it is. It is suggested that the test for associated operations is the "clean break" test, i.e. is A a settlor of B's trust, did A provide the property indirectly?<sup>38</sup> If not, the operations are not associated.

# 16.11.4 Transfer to UK trust followed by migration of trust before 6 April 2006

#### Suppose:

- (1) In 1970, A transfers assets to a discretionary trust with UK trustees ("A's transfer");
- (2) In 2000, the UK trustees appoint foreign trustees in their place and transfer the trust assets to them ("the appointment of foreign trustees").

The appointment of foreign trustees is a relevant transfer. (The appointment of foreign trustees involves a transfer of assets, as a result of which income accrues to the non-resident trustees.) The question is whether A's transfer does likewise. That is, is it a relevant transfer?

A's transfer alone does not satisfy causation condition (i). Income becomes payable to a person abroad. But causation condition (i) is not satisfied because it is not as a result of A's transfer alone that income has become payable to the offshore trustees. However, the appointment of foreign trustees is an "associated operation" in relation to A's transfer. Before the ITA 2007, the question was whether A's transfer in conjunction

<sup>37</sup> Contrast the approach to "disposition by associated operations" in *IRC v Brandenburg* [1982] STC 555, where Special Commissioners added a gloss that a disposition made by associated operations (for IHT purposes) must be "put in train" by one person: see "Gifts by Associated Operations", Robert Venables QC, PTPR, Vol. 5, p.11.

<sup>38</sup> See 54.4 (Gift from A to B followed by gift to trust by B).

with the associated operation together satisfied the causation condition. It is considered that it was as a result of the transfer in conjunction with the associated operation that the income accrued to the foreign trustees. This was so even if the appointment was not envisaged at the time of the transfer to the original settlement. With the current wording, the literal reading is that A's transfer is a "relevant transfer". This is simply because the appointment of foreign trustees is an associated operation, and income becomes payable to a person abroad as a result of that operation; causation condition (ii) is satisfied. Although some gloss is required to make the section work, in other cases, as discussed above, that gloss is not likely to alter the result in this case.<sup>39</sup>

### 16.11.5 Transfer to trust followed by transfer from trust to offshore company

This is in principle the same as 16.11.4 (Transfer to UK trust followed by migration of trust before 6 April 2006). This applies whether the transfer by the trustees is gratuitous or in exchange for shares, debentures or an offshore life policy. But if the investment is for wholly commercial reasons, it may be argued that is not the case and so the income of the underlying company is not within the TAA provisions, but this requires the Courts to read words into the statute, and the case for doing so here is not strong enough.

# 16.11.6 Transfer to company followed by migration of company

This is a relevant transfer even without the associated operations rules.<sup>40</sup>

<sup>39</sup> The position in 16.11.1 (Transfer from A to B followed by transfer from B to person abroad) is different. There B's transfer is independent in a way that trustees are not, because trustees are constrained by the fiduciary nature of their powers. This view is also supported by obiter dicta in *Congreve v IRC* 30 TC. This concerned a gift to a UK company which became non-resident. This was a relevant transfer without the association operations rule. See 16.5 (Income "becomes payable" to person abroad). But the House of Lords also held (at 206) that the company becoming non-resident was an associated operation; and (by inference) income arose to the company abroad as a result of the transfer and associated operation.

HMRC would have further arguments, if necessary, based on *Muir v Muir* [1943] AC 468.

<sup>40</sup> See above footnote.

#### 16.11.7 Transfer to UK trust followed by migration of trust from 6 April 2006

Suppose the facts of 16.11.4 (Transfer to UK trust followed by migration of trusts before 6 April 2006), but assume the migration occurred after 6 April 2006. The trust is deemed to be a single person. The analysis is therefore different. The appointment of foreign trustees does not involve any transfer. Instead the analysis is the same as 16.11.6 (Transfer to company followed by migration of company). The end result is the same, though the route to that destination is different.

### 16.12 Income of person abroad

The concept of "income of the person abroad" is relevant for several purposes of the transfer of asset provisions:

- (1) There is a relevant transfer only if "income becomes payable" to a person abroad. If *no* such income becomes payable then there is no relevant transfer and the TAA provisions cannot come into effect.
- (2) The *identity* of the income payable to the person abroad as a result of the transfer is relevant:
  - (a) for s.720 ITA, as one must ask whether the transferor has power to enjoy that income;
  - (b) for s.731 ITA, as one must ask whether that income can be used to benefit an individual.
- (3) The *amount* of income payable to the person abroad as a result of the transfer is relevant as ascertaining that amount is the first step in computing the amount on which tax is charged under s.720 or relevant income for s.731.

# 16.13 Capital receipts deemed to be income

The transfer of asset rules refer to "income". This means "income for income tax purposes" which is a different concept from "income for trust

law purposes" or "income for accountancy law purposes". 41 Section 383 ITTOIA provides:

- (1) Income tax is charged on dividends and other distributions of a UK resident company.
- (2) For income tax purposes such dividends and other distributions are to be treated as income.
- (3) For the purposes of subsection (2), it does not matter that those dividends and other distributions are capital apart from that subsection.

This applies for the purposes of the TAA provisions and s.624 ITTOIA, so the distribution on a purchase of own shares, for instance, is income for those purposes<sup>42</sup> even though it is a capital receipt for trust law purposes. Likewise income deemed to accrue on a stock dividend under s.249 ICTA and a gain deemed to be income under s.688 ITA (transactions in land). On gains from offshore funds: see 22.12 (OIG accruing to non-resident trust). On gains from life policies see 21.6.1 (Non-resident trusts) and 21.6.2 (Non-resident company or institution).

# 16.14 The amount of income of person abroad

This section considers the amount of the income arising to the person abroad as a result of the transfer and associated operations.

# 16.14.1 Dividend income of person abroad: net or gross?

In order to follow the discussion one needs to bear in mind the usual rules for taxing a UK dividend.<sup>43</sup>

Section 398(1) ITTOIA provides for grossing up a UK dividend by the amount of the tax credit:

If a person is entitled to a tax credit in respect of a dividend or other distribution, the amount or value of the dividend or other distribution is treated as increased by the amount of the tax credit for all income tax purposes (except section 397(1)).

<sup>41</sup> See 10.2 (Why does "capital v income" matter?)

<sup>42</sup> This is assumed to be the case in the drafting of s.482 ITA.

<sup>43</sup> References in this section to dividends also include other company distributions.

A non-resident does not usually qualify for a tax credit. This allowed one taxpayer to argue that the measure of income for s.720 ITA is the net dividend only. The argument was rightly rejected:

100. [HMRC] contended that the income which the section deems to be income of the taxpayer is the dividends. ...

It follows [from what is now s.746 ITA] that the position is the same as if the taxpayer had actually received those dividends. They would be grossed-up by the amount of the tax credit and he would be entitled to the benefit of the tax credit. The position is just as if International Holdings [the person abroad] had never existed.

101. [The taxpayer] contended that the income which was deemed to be the taxpayer's was the net income of the company from all sources after deduction of any reliefs which would have been available to an individual in a comparable position. The income lost its original characteristics and became charged under Case VI of Sch D. ...The effect of this approach is that because [the person abroad who received the dividend] is not entitled to the tax credit, the income is not grossed up but is not charged to income tax at the lower rate [now the dividend ordinary rate].

102. It is not necessary for me to decide this point but I find [HMRC's] approach more attractive particularly as it precisely gives effect to counteracting the advantage of the transfer.<sup>44</sup>

For s.731 purposes, the amount of a dividend would, strictly, be the gross amount. However, the tax credit is not income which can be applied for the benefit of any person so the amount of relevant income is the net amount without the tax credit.

# 16.14.2 Deduction of administration costs against investment income

In *Chetwode v IRC* 51 TC 647 an offshore company received dividends and interest of about £3,000 per annum. The transferor was taxed on the gross amount of that income, without deduction for (i) investment advisory fees, (ii) management fees, (iii) safekeeping charges, (iv) security handling fees and bank charges, (v) registered office and executive office fees, totalling about £1,000 per annum. The approach of *Chetwode* was that s.720 should be construed so as to put the transferor in the same

<sup>44</sup> Carvill v IRC [2000] STC (SCD) 143.

position as if he had retained the assets himself. Had he done so he could not have deducted these investment costs for the purposes of calculating his income. So there was no deduction for s.720 purposes.

HMRC allowed deductions in respect of estimates of such costs of collecting the investment income as would have been incurred had the investment income been instead received by the transferor in person. This was calculated (how?) at about £20 per year. There is no statement on whether this concessionary practice still obtains but it is (perhaps) worth claiming it to see.

For s.731 purposes such expenses will be deducted in computing relevant income.

#### 16.14.3 Trading income and trading losses of person abroad

It was accepted in *Chetwode* that trading income of the person abroad is calculated by setting trading receipts against trading expenses. The case does not discuss whether trading income is calculated:

- (1) by accountancy principles, under which statutory non-deduction provisions such as s.34 or s.45 ITTOIA would not apply, and depreciation would in principle be allowed; or
- (2) by tax principles applicable to calculating trading profits.

The approach of *Chetwode* suggests that the second is the correct view. For losses, RI 201 provides:

The Revenue's practice is only to allow trading losses to be carried forward and set against future trading profits. They cannot be offset against investment income of the same, previous or future years.

This is consistent with the position for property income losses. For s.731, losses will be deducted in computing relevant income if paid out of relevant income. There is no group relief.

# 16.14.4 Property income of person abroad

The rules for measuring property income are the same as for the settlement provisions; see 15.2.4 (Computation of property income of trustees).

Transfer pricing may also need consideration here.

#### 16.14.5 Loan relationship and Forex income

Since income is computed on IT principles, "income" does not include profits computed under loan relationship or Forex rules which apply for the purposes of corporation tax and not for IT purposes. This is so even if the person abroad is a company.

# 16.15 Disclosure of TAA issues in tax return<sup>45</sup>

Question 5 of the 2007/08 self assessment return provides:

Have you, or could you have, received (in the widest sense) income, or received a capital payment or benefit, from a person abroad as a result of any transfer of assets?

This wording (or something similar) has been used since 1999, probably as a result of John Avery Jones' harsh criticism of the earlier wording. 46 Unfortunately this question is even less aptly worded than its predecessor. Since offshore trusts generally have power to add beneficiaries, they can benefit everyone in the world. So if the question is taken literally, everyone should tick the yes box. Since that cannot be the intention, it is suggested that the sentence must be construed to be asking this question:

Have you, or could you have, received ... income, or received a capital payment or benefit, from a person abroad as a result of any transfer of assets *in circumstances in which section 720 or s.731 apply to you*?

If that is the right construction, then it is not necessary to tick the box in circumstances where the sections do not apply, for instance because the individual is not ordinarily resident; but the more cautious taxpayer may wish to tick the box to avoid any possibility of criticism if (1) he is a

<sup>45</sup> See also 20.45 (Motive defence claim in tax return).

<sup>&</sup>quot;It occurred to me to wonder whether Parliament had really authorised the asking of a [word deleted—ed.] question": see [1998] BTR 392. It was suggested in the fourth edition of this book at para 12.7.2 that the old wording was not quite as wide as Avery Jones suggested. However, this question does not now arise.

transferor or (2) he has received benefits.

#### CHAPTER SEVENTEEN

# TRANSFER OF ASSETS ABROAD: TRANSFERORS

#### 17.1 The charge to tax

This chapter considers the TAA charges on the transferor. There are strictly two charges: s.720 and s.727 ITA, but s.720 is by far the most important.

Section 720 ITA imposes the charge to tax:

#### 720 Charge to tax on income treated as arising under section 721

- (1) The charge under this section applies for the purpose of preventing the avoiding of liability to income tax by individuals who are ordinarily UK resident by means of relevant transfers.
- (2) Income tax is charged on income treated as arising to such an individual under section 721 (individuals with power to enjoy income as a result of relevant transactions).
- (3) Tax is charged under this section on the amount of income treated as arising in the tax year.

For the rates of tax, see 31.6 (Rates of tax on transferor within s.720 ITA). For a comparison with s.624 ITTOIA see 15.18 (Section 624 ITTOIA  $\nu$  s.720 ITA: comparison and priority).

#### 17.2 Who is liable?

Section 720(5) ITA provides:

The person liable for any tax charged under this section is the individual to whom the income is treated as arising.

#### ITA EN provides:

2141. Subsection (5) provides that the individual to whom income is treated as arising is the person liable. This person is defined in section 721.

So we turn to s.721 ITA:

# 721 Individuals with power to enjoy income as a result of relevant transactions

(1) Income is treated as arising to such an individual as is mentioned in section 720(1) in a tax year for income tax purposes if conditions A and B are met.

The charge is imposed on "such an individual". The reference to "such an individual" refers back to s.720(1). There are different views possible of how much of s.720(1) is incorporated into the requirement that the individual to be taxed must be "such an individual". The wise words of Garner are worth quoting here:

Such is a deictic (pointing) term that must refer to a clear antecedent.

The drafter's failure to observe Garner's point – obvious though it may seem – has given rise to a good deal of case law. The intention of the ITA rewrite was to preserve the case law and (so far as the law was unclear) to preserve the ambiguities. ITA EN provides:

2144. Sections 739(2) and (3) of ICTA indicate the person liable by using the expression "such an individual" – but do not make it clear how much of section 739(1) is implied by that expression. [Section 721 ITA] and section 728 ITA, which are based on section 739(2) and (3) ICTA, reproduce the expression "such an individual", which has been the

1 A Dictionary of Modern Legal Usage, 2nd edition, entry under "Such". Harold Pinter adroitly exploits the ambiguity in No Man's Land:

<sup>&</sup>quot;... there are some people who appear to be strong, whose idea of what strength consists of is persuasive, but who inhabit the idea and not the fact. What they possess is not strength but expertise. They have nurtured and maintain what is in fact a calculated posture. Half the time it works. It takes a man of intelligence and perception to stick a needle through that posture and discern the essential flabbiness of the stance. I am *such a man*."

subject of case law: see, in particular, Vestey v IRC 54 TC 503.

What, then, is the reference implied by the expression "such an individual"? On any view, it refers only to an individual ordinarily resident in the UK.

Further, it was decided in *Vestey* that s.720 applies to one specific individual, "the transferor". In this book I use the term "transferor" to mean the person to whom s.720 applies.

#### 17.3 Who is the transferor?

The question which then arises is to identify the individual transferor (if there is one). Clearly, anyone who actually makes a transfer is a transferor, but the expression is a little wider than this. We now need to consider exactly how much wider.

#### 17.3.1 *Transfer made by individuals jointly*

If A and B together own an asset, as tenants in common or as joint tenants, and together transfer their interest to a person abroad, each is transferor of his share. RI 201 states:

Where the same assets are transferred by several individuals, the Revenue's practice is to assess the transferors in proportion to their share of the assets transferred. Thus, where, for example, shares of a UK company are held by three shareholders in the proportion 40%, 40% and 20% and there is [s.720 ITA] liability in respect of the income of an overseas person to which the shares are transferred, the liability is assessed on each of the three shareholders in proportion to their respective holdings.

That seems obvious.

# 17.3.2 Transfer procured by individual

In Congreve v IRC the Court of Appeal said in an obiter comment:

But even if we were prepared to accede to the argument that the preamble [now s.720(1) ITA] connoted activity by the individual concerned, we think this condition would be fulfilled if the execution of

the transfer were procured by the individual concerned, even though it was not actually executed by him or his agent. [Counsel] said ... that execution by a company could not be said to be execution by the individual, even though the individual owned all or practically all the shares in the company. We think, however, that the decision of the learned Judge can be upheld on the ground we have stated, since it is, we think, in the present case, a reasonable inference from the facts found that the execution and performance of the transfers and associated operations in question by all the companies concerned were procured by Mrs. Congreve acting through her agent.<sup>2</sup>

In *Vestey v IRC*, the question of who is a transferor did not arise, because the taxpayers (merely beneficiaries of a discretionary trust) were clearly not transferors. The House of Lords discussed the question in passing, and the answer was expressed in a variety of different ways. Lord Wilberforce said s.720 applies:

only where the person sought to be charged made or, maybe, was associated with, the transfer.<sup>3</sup>

Lord Keith said the section only applied to an individual:

who has sought to avoid liability to income tax by means of such transfers of assets as are mentioned in [s.720(1)].<sup>4</sup>

Lord Dilhorne said the section applied to an individual:

who has sought to avoid income tax5

though in the same paragraph he also approved the Court of Appeal's comment in *Congreve* (which one might have thought a somewhat different approach).

Likewise Lord Edmund-Davis:

<sup>2 30</sup> TC 163 at p.197.

<sup>3 54</sup> TC 503 at p.587. Lord Salmon agreed. Lord Keith said he agreed with Lord Wilberforce but in his concurring speech he actually put the matter differently.

<sup>4</sup> p.602G.

<sup>5</sup> p.591E.

individuals whose purpose is the avoidance of liability to tax ...6

Thus in *Vestey*, the question who is a transferor had received three different answers (though in practice the differences may not often matter).

These doubts were resolved in *IRC v Pratt* which decided that a person who did not make the transfer may be within s.720 if and only if he "procured" the transfer.<sup>7</sup> The term used in *Pratt* is "quasi transferor" but I suggest it is better to use the term "transferor" and to define that term to mean those who make a transfer and those who procure it.

The classic example is if T owns all the shares in a company and he uses his power of control to procure the company to make a transfer to a person abroad.

Something of the sort might even be possible in the case of quasi transferors, where two or three of them own the company which makes the transfer, but where it is not possible to do just that, s [720] does not bite at all. ... Where an identifiable portion of the asset transferred can be attributed to a particular transferor then, of course – at any rate in any normal case – that part actually transferred will produce a similar part of the income, and in no case is there any difficulty in applying the section, since one will apply it separately to each of the individual transfers, or each identifiable portion.<sup>8</sup>

Walton J expresses himself tentatively, but this is thought to be the law. The position would be different if shareholders had different classes of shares with different interests. In that case it may not be possible to separate out their interests and the shareholders would not be transferors.

The facts of *Pratt* were that the taxpayers (i) were three directors out of eight; and (ii) held 30% of the company. They had no control at director or shareholder level. They could not "procure" the transfer of assets made by the company, and so they were not "quasi transferors" in relation to that transfer. So they were outside the scope of s.720. Of course a person who is not a transferor (such as the successful appellants in *Pratt*) might fall within s.731 if he received benefits.

<sup>6</sup> p.601B.

<sup>7 57</sup> TC 1 at p.51 B -D and p.55 E-F.

<sup>8</sup> IRC v Pratt 57 TC 1 at p.50.

In *Carvill v IRC*, T transferred the majority shareholding to a person abroad, and the minority shareholders transferred their shares. HMRC argued that T was the "transferor" of the minority shareholding! But this was rightly rejected:

For an individual to be the transferor in relation to a transfer by another individual would be a considerable extension of this principle. However, there might be cases where, as a matter of fact, one individual's influence over another was so strong that he was the transferor of the other's share but this would clearly be an exceptional case. ...

72. [Counsel] contends that the taxpayer was the transferor of the old minority shares. In order to find that this was an exceptional case where the taxpayer did in effect force his will on the other shareholders so as to become the transferor of their shares, one would need strong evidence that this was so. Of course, the taxpayer as majority shareholder and one of the founders of a company bearing his name was in a position of some influence. However, the influence did not go as far as telling other shareholders what to do with their shares. Here the decision by the old minority to transfer their shares was one which they came to after discussion, having started with different points of view as to the merits of the transfer. There is no evidence that the taxpayer leaned on any of them heavily, for example, by threatening to sack them if they did not. ... Accordingly, there is no evidence that the taxpayer did anything in relation to the old minority shares which would make him the transferor of them, and I find that he was not the transferor of the old minority shares 9

What about a gratuitous transfer from A to B and from B to the person abroad? The question whether A has procured B's transfer does not arise, for A is a transferor by virtue of the transfer to B. The true question is whether B's transfer is caught under the associated operations rules.

What if A (perhaps a principal beneficiary but not settlor) encourages trustees to make a transfer? It is suggested that A (not being in control of the trust) cannot be said to procure the transfer made by the trustees. Likewise a trustee or other person exercising fiduciary powers is not a transferor, e.g. a person with power of appointing new trustees does not become a transferor if he exercises the power because the power is

<sup>9</sup> Carvill v IRC [2000] STC (SCD) 1543 paras 71-72.

fiduciary. So the concept of "procuring" a transfer in practice applies to individuals controlling companies; other cases, while theoretically possible, will be rare.

Contrast the position where:

- (1) T transfers assets to A in consideration for which A transfers assets to a person abroad.
- (2) T transfers assets to a company in consideration for which the company issues shares to a person abroad.
- (3) T (an employee entitled to a bonus) waives his entitlement in consideration for which the employer transfers assets to a pension scheme abroad.

In the first two cases, T is not just a quasi transferor, he is an actual transferor for he has made a transfer of assets. In the third case, T has procured the transfer so he is within the scope of s.720.

#### 17.3.3 HMRC Practice

#### HMRC say in RI 201:

- [1] Section [720 and 727 ITA] can potentially apply not only to an individual who transfers assets but to someone who is "associated with" a transaction (according to the decision of the Courts in Vestey v IRC).
- [2] The Revenue regard this as including anyone who procured the transfer of assets.

Point [1] quotes one of the views tentatively expressed in Vestey<sup>10</sup> but disingenuously omits the "maybe". If "associated" here has its normal, rather loose and wide sense, point [1] is clearly wrong in the light of Pratt and Carvill. It is suggested that a person is a transferor only if he has made or procured the transfer, and being associated with a transfer (without procuring it) does not make a person a transferor. In a loose

The comment of Lord Wilberforce is set out at 17.3.2 (Transfer procured by 10 individual).

sense of "associated" point [1] cannot possibly be correct, for many individuals may be "associated" with a transfer who cannot possibly all be transferors.

Point [2] is correctly based on *Pratt*. However, in practice HMRC do not take the s.720 point when UK companies (not established for s.720 avoidance) make transfers abroad, even if there is a 100% shareholder who could be assessed as procuring the transfer. (There is no significant reference to the TAA provisions in *Bramwell on Corporation Tax* and none in the Company Taxation Manual.) Perhaps the CFC legislation is intended to fill the gap.<sup>11</sup>

### 17.4 Must the transferor avoid or intend to avoid IT?

#### 17.4.1 *The statutory provisions*

#### Section 720 ITA provides:

- (1) The charge under this section applies for the purpose of preventing the avoiding of liability to income tax by individuals who are ordinarily UK resident by means of relevant transfers.
- (2) Income tax is charged on income treated as arising to *such an individual* under section 721 ....

# The Special Commissioners say:

185. It is clear that the meaning of the phrase 'such an individual' must be found in the preamble [now s.720(1)] and that it is not confined to an individual 'ordinarily resident in the United Kingdom'. Once you go beyond that restricted meaning in order to ascertain what individuals are comprised in the phrase 'such an individual' it seems to us difficult to find any logical stopping place short of importing the whole of [s.720(1)].

186. In our view it therefore follows that 'such an individual' is an individual ordinarily resident in the United Kingdom who, *by means of a transfer* of assets in consequence of which income becomes payable to a non-resident, *avoids liability to income tax apart from the operation* 

<sup>11</sup> It is noteworthy that the CFC legislation followed shortly after *Pratt*. Though s.725 ITA (reduction in amount charged when CFC involved) acknowledges possible overlap between the CFC rules and s.720.

of these provisions. 12

This is, with respect, clearly right. The question which arises is whether a person who "by means of transfers of assets avoids liability to income tax" means:

- (1) a person who in fact avoids income tax (in the absence of the TAA provisions); or
- (2) a person who in fact avoids and intends to avoid IT; or
- (3) a person who intends to avoid IT (whether or not he in fact does so).

I am inclined to think that solution (1) is the most natural reading, as the word "avoids" suggests avoidance in fact. However the words "by means of" might be thought of as involving some element of intention, so there is also much to be said for solution (2), i.e. s.720 only applies to a person who in fact avoids and intends to avoid income tax, (though this does overlap with the motive defence.)

# 17.4.2 Position before 1996

In order to understand the present law, it is necessary first to consider the position before the law was changed in 1996. Case law and statutory reform have complicated what ought to be a simple question with a simple answer.

The starting point is the decision of the House of Lords in  $McGuckian\ v\ IRC.^{13}$  This was (in short) a case where a transaction was made which was intended to avoid income tax but did not actually do so (because another anti-avoidance provision was overlooked.)<sup>14</sup> The Revenue raised an

<sup>12</sup> IRC v Botnar 72 TC 205.

<sup>13 69</sup> TC 1.

The actual facts were not so simple. An interest in possession trust owned a company, and a dividend would have been taxable income of the life tenant. Instead the trustees sold the right to the dividend for a lump sum. This sum was trust capital as a matter of trust law (though it was regarded as income for tax purposes under the *Ramsay* principle. This sale was intended to avoid income tax on the dividend.

It was assumed that the transaction did not actually avoid IT, since the sale of a

assessment under s.720. The taxpayer argued that s.720 did not apply since income tax was not actually avoided. The argument failed. Lord Steyn said:

I would reject the argument that it is a condition precedent to s[720] applying that there must be proof of an actual avoidance of tax liability. Such a construction treats s [720] as a power of last resort and it substantially emasculates the effectiveness of the power under s [720]. Nothing in the language or purpose of s [720] compels such a construction. Properly construed the opening words of s [720] merely provide that *there must be an intention to avoid liability for tax*. The sensible construction is that s [720] can be applied even if there are other provisions which could be invoked to prevent the avoidance of tax. That the revenue authorities should have overlapping taxation powers is an unremarkable consequence. And such a construction cannot cause any unfairness to the taxpayer since he cannot be taxed twice in respect of the same income.<sup>15</sup>

#### Lord Browne-Wilkinson said:

[Counsel for the taxpayer] submitted that since the dividend would in any event have been taxable under s 470, s [720] does not apply. He based this submission on the words in [s.720(1)],

"For the purpose of preventing the avoiding by individuals ordinarily resident in the United Kingdom of liability to income tax

He submitted that s [720] does not apply unless tax has *in fact* been avoided. In my judgment, there is no warrant for this submission. ... the words of subs (1) make it clear that the actual avoidance of tax is not a precondition to the application of the section. The income is deemed to be the income of the United Kingdom resident

"whether it would or would not have been chargeable to income tax apart from the provisions of this section".

dividend is caught by anti avoidance provisions (s.730 ICTA 1988). Is this right? One might have argued that income tax was in fact avoided since even though it was assessable under s.730, no assessment was actually made, but the Revenue did not argue that point. The taxpayer was however assessed under (what is now) s.720 ITA rather than s.730. The simple answer to this should have been to raise the assessment under s.730, as the Court of Appeal decided, but HL did not pursue that approach.

<sup>15 69</sup> TC 1 at p.82E.

It is therefore clear [!] that s [720] can still apply even though the effect of the transfer of assets abroad would not have been successful in avoiding United Kingdom income tax. 16

It is an understatement to say that the reasoning is not compelling, 17 but the decision is still binding. The position before 1996 was settled. The majority of the House of Lords<sup>18</sup> decided that it was not a requirement of s.720 that income tax had to be avoided, though Lord Steyn said that there did have to be an intention to avoid income tax. 19

Thus the law until 1996 was that:

- (1) Section 720 only applied to a person who intended to avoid income tax; but
- (2) Actual avoidance of income tax was not necessary.

#### 17.4.3 Position from 1996

# Section 721(5) ITA provides:

- The reason given by Lord Steyn is not compelling since s.720 is not a "power". 17 The reason given by Lord Browne-Wilkinson is not compelling, since the words he cites (now s.721(5)(a) ITA) are needed for where a transfer reduces the rate of income tax (without avoiding it completely.) It is significant that neither judge cites the reason given by the other.
  - Unfortunately, it was impossible to have any sympathy with the taxpayer or his advisors, whose actions ("disingenuous in the extreme") were held to be the reason why no assessment was made under the correct section in the first place and whose appeal had "no ethical merit". One suspects that this was a case where the decision was made first and the reasons were found later. The issue was first raised in the House of Lords (it is not mentioned in the lower judgments) and so the Lords did not have the benefit of the consideration of the lower courts on the issue.
- 18 Lord Lloyd agreed with the other judgments; the other two judges did not consider the point.
- This area was considered in a thorough Special Commissioners decision just before McGuckian: Botnar v IRC [1998] STC 38 at pp.63-67. Here the Revenue submitted (and the SCs accepted) that s.720 only applies if there is avoidance of IT in fact. See para 180. But this has now been overtaken by McGuckian. The Special Commissioners also inclined to the view that s.720 only applied if the transferor intended to avoid Income Tax. Had McGuckian been decided first, they would no doubt have cited and followed the comment of Lord Steyn set out above. But this has now been overtaken by the statutory reform.

<sup>16</sup> 69 TC 1 at p.76.

It does not matter for the purposes of this section ...

(c) whether the avoiding of liability to income tax is a purpose for which the transfer is effected.

This applies to income arising on or after 26 November 1996 regardless of the date of the transfer. This does not affect the operation of the motive defence but it reverses point (1): s.720 applies even it there is no purpose of avoiding income tax.

The provision does not expressly deal with point (2) - actual avoidance. It is suggested that the consequence of this amendment is that the question of whether there must *in fact* be an avoidance of income tax needs to be revisited. For Parliament retained the statutory words set out in 17.4.1 (The statutory provisions) which refer to avoiding income tax. The words should be taken to mean something. If they no longer refer (as Lord Steyn thought they did) to the intention to avoid income tax, they should be taken to require that income tax is *in fact* avoided.<sup>20</sup> Thus it is tentatively suggested that the effect of s.721(5) is to reverse the decision of *McGuckian* on this issue.

The position for income arising from 1996 is therefore that:

- (1) an intention to avoid income tax is not a requirement for s.720 to apply.
- (2) income tax must in fact be avoided for the section to apply.

#### 60315. Conditions: Avoidance

Section 776 ICTA 1988 is anti-avoidance legislation (Section 776(1) ICTA 1988). The test for avoidance is an objective one, i.e. has tax been avoided, and not a subjective one relating to the intentions of the participants.

The avoidance need not, therefore, be deliberate, it can be accidental or unwitting ...

# 60320. Conditions: Avoidance: Straightforward transactions of purchase and sale

Section 776 ICTA 1988 cannot be used to catch straightforward transactions of purchase and sale of land that do not amount to a trade, or adventure in the nature of trade....

Section 776 ICTA 1988 is not applicable because the necessary avoidance of tax is not present.

<sup>20</sup> This is consistent with the view that HMRC take of s.752(1) ITA (transactions in land) which provides: "This Chapter has effect for the purpose of preventing the avoidance of income tax by persons concerned with land or the development of land." BIM provides:

This raises the question of what amounts to the avoidance of income tax in fact. If the taxpayer avoids an assessment (especially by dubious means) then it is suggested that income tax is avoided. Thus the assessment in *McGuckian* would still be upheld under s.720, though for slightly different reasons.

# 17.5 Transferor not ordinarily resident

Section 720 refers to an individual who is ordinarily resident in the UK, but it does not say exactly when the individual must be ordinarily resident for the section to apply.

### 17.5.1 Transferor not ordinarily resident when income arises

Section 720 does not apply to income which arises while the transferor is not ordinarily resident in the UK.<sup>21</sup>

A non-resident individual is subject to tax at his personal rates on his UK rental income. That individual can transfer UK land to an offshore company in order to avoid higher rate income tax.<sup>22</sup> (It is not usually necessary for the individual to transfer other assets to a company in order to avoid higher rate tax as income of a non-resident from most other sources is not subject to tax at the higher rate: s.744 ITA.)

A UK resident but not ordinarily resident individual is subject to tax at his personal rates on all UK source income. That individual can transfer land and other UK sources of income to a company to avoid higher rate income tax. He can also transfer foreign sources of income to a company in order to avoid tax on the remittance basis. A sale to an offshore company in return for debentures may be suitable. This was common planning before the introduction of the TAA provisions in 1936.

If the individual later becomes UK resident he does not retrospectively become liable for income accruing while non-resident. This is consistent with the usual IT position.<sup>23</sup>

<sup>21</sup> This is clear from the words of the section; if authority is needed, the point was assumed in *Herdman v IRC* 45 TC 394 at p.412: "Some time after making this transfer of shares the Respondent became ordinarily resident in Northern Ireland and ... [s.720] *then* applied.

<sup>22</sup> Of course, CGT, VAT, IHT, and SDLT all need consideration.

<sup>23</sup> See 8.21 (Income arising when non-resident, remitted when resident).

### 17.5.2 Transferor not ordinarily resident when transfer made

The intention of those responsible for the legislation was that s.720 should only apply if the transferor was ordinarily resident in the UK at the time of the transfer.<sup>24</sup> This was eventually upheld in *IRC v Willoughby*<sup>25</sup> reversing *Herdman v IRC* 45 TC 394.

The position now is governed by s.720(5):

It does not matter for the purposes of this section ...

(b) whether the individual is ordinarily UK resident at the time when the relevant transfer is made ...

Thus non-residence at the time of the transfer is not a defence: s.720 may apply to any person after he becomes ordinarily resident, regardless of residence at the time of the transfer. This applies to income arising from 26 November 1996 regardless of the date of the transfer.<sup>26</sup>

### 17.6 Power to enjoy: Section 721 Condition A

Section 721(1) ITA provides:

Income is treated as arising to such an individual as is mentioned in section 720(1) in a tax year for income tax purposes if conditions A and B are met.

I refer below to s.721 conditions A and B, to avoid confusion with the myriad other conditions in the ITA. Section 721(2) sets out condition A:

Condition A is that the individual has power in the tax year to enjoy income of a person abroad as a result of—

- (a) a relevant transfer,
- (b) one or more associated operations, or
- (c) a relevant transfer and one or more associated operations.

<sup>24 &</sup>quot;There has to be a transfer of assets abroad by an individual resident in this country." (W.S. Morrison, then Financial Secretary) 313 HL Official Reports 5th series col 685, cited in *IRC v Willoughby*.

<sup>25 70</sup> TC 57.

<sup>26</sup> Also see 18.8.1 (Transferor not ordinarily resident; pre-1996 income).

Once one has identified the transferor one asks whether he has "power to enjoy" income of the person abroad. "Power to enjoy" is elaborately defined and has given rise to a large case law. But in practice there is not often an issue here. In outline, the transferor has "power to enjoy" if he may possibly enjoy any of the income of the person abroad, or if he is able to control the application of the income. A transferor has no power to enjoy if he (and his spouse/civil partner) are excluded from benefit and have no power of control. A widow of the transferor may be included as a beneficiary.

The test is slightly wider than that of a "settlor-interested" trust for IT purposes<sup>27</sup> though for most practical purposes they are the same. It is hard to see the reason for the distinction, but there it is.

Statutory tax indemnities do not confer a power to enjoy, see 18.4.10 (Reimbursement of tax under statutory indemnity)

On a transfer from a UK domiciled person to his foreign domiciled spouse, see 49.16 (Income tax planning for mixed marriages).

Section 722 ITA provides:

#### When an individual has power to enjoy income of person abroad

- (1) For the purposes of section 721, an individual is treated as having power to enjoy income of a person abroad if any of the enjoyment conditions are met.
- (2) In subsection (1) "the enjoyment conditions" means conditions A to E as specified in section 723.

I refer below to "enjoyment conditions" A to E to distinguish them from the myriad other conditions in the ITA.

Section 722(1) states that an individual is *treated* as having power to enjoy if any of the five conditions are satisfied. It is considered that this is a comprehensive definition of "power to enjoy" but it is impossible to think of any power to enjoy (in the general sense) which does not also fall within one of the five conditions, so the point is academic.

17.6.1	Enjoyment	condition A:	income in	fact dea	lt with to	benefit	T
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Section	723(1)	provides:

<sup>27</sup> See 15.3 (Meaning of "settlor-interested").

Condition A is that the income is in fact so dealt with by any person as to be calculated at some time to enure for the benefit of the individual, whether in the form of income or not.

The nuance of this unlawyer like language was discussed by the Special Commissioners in *Botnar v IRC*:

222. [Enjoyment condition A] is concerned with how particular income is dealt with when it arises. [Counsel for the taxpayer] however conceded that this is not confined to its immediate handling on receipt or even to what happens in the year of assessment, if for example it is received late in the year, but that we should look at how it is dealt with within a reasonable time of receipt. ...

224. It seems to us that, when the word "calculated" is considered in the context that it refers to income which is "in fact so dealt with", the meaning "likely" is to be preferred to "thought out" in the sense of "intended"; however we are not sure that either "likely" or "intended" gives exactly the same flavour as "calculated". "Calculated" here combines an element of objectivity with an element of forethought.

225. It may not however make much difference because if any income was intended to enure for the benefit of Mr. Botnar it is obviously more probable that it was likely to so enure and that it would be seen objectively as likely to so enure.<sup>28</sup>

#### 17.6.2 *Enjoyment condition B: income increases value of T's asset*

# Section 723(2) ITA provides:

Condition B is that the receipt or accrual of the income operates to increase the value to the individual—

- (a) of any assets the individual holds, or
- (b) of any assets held for the individual's benefit.

First one must identify assets held by T or "for his benefit". Having identified the assets, one asks whether the receipt or accrual of the income operates to increase the value of those assets.

The concept of "assets held by T" is straightforward but what about assets held "for his benefit"? In Howard de Walden v IRC 25 TC 121 a

<sup>72</sup> TC 205. The wording is also discussed obiter in Vestey v IRC 54 TC 503 at 555.

promissory note held by trustees on trust for T for life was considered to be held "for his benefit". One could reach the same result by a different route since T's life interest in the note was itself an "asset" held by T. If the asset is held on a discretionary trust under which T is merely a beneficiary, it is probably not held "for his benefit". What if the asset is held on interest in possession trusts for T subject to an overriding power of appointment?

The second requirement is that the receipt or accrual of income must increase the value of the asset. This also arose in Howard de Walden v IRC. Here T transferred assets to offshore companies and held (1) a life interest in promissory notes issued by the companies and (2) the benefit of debt due from the companies (T had lent money to the companies).<sup>29</sup> The Court of Appeal held:

The receipt of the income by each company operates to increase the value of the notes and of the deposit debt...

But it is a question of fact in each case.<sup>30</sup> If a debt is sufficiently covered by existing assets of a company, the receipt of further income by the company does not increase the value of the debt.

#### *Enjoyment condition C: individual receives benefit*<sup>31</sup> 17.6.3

# Section 723 ITA provides:

- (3) Condition C is that the individual receives or is entitled to receive at any time any benefit provided or to be provided out of the income or related money.
- (4) In subsection (3) "related money" means money which is or will be available for the purpose of providing the benefit as a result of the effect or successive effects—
- (a) on the income, and
- (b) on any assets which directly or indirectly represent the income,

In some but not all cases T also held a few shares in the companies. The Court of Appeal ignored this because if it had held that T was caught only by virtue of these shares, T would not have been assessable on the income of all the companies.

IRC v Brackett is another example. 30

<sup>31</sup> See "Section 739 and benefits in kind", Robert Venables QC, OTPR Vol 11 Issue 3 p.1.

of the associated operations referred to in section 721(2).

This again arose in *Howard de Walden*. The Court of Appeal said:

... the payments made and to be made in respect of the notes and deposits are "benefits" within the meaning of (c) since "benefit" as defined ... includes a payment of any kind.

There are two issues here. Firstly, is the payment of the debt to T (or payment of the promissory note) a "benefit" in the general sense? The Court of Appeal rightly thought it was not, since they relied on the former definition clause. Secondly, did the definition clause extend the meaning of benefit to include a payment that is not a benefit in the normal sense? The Court of Appeal held that it did, but this was before s.724 ITA:

# Special rules where benefit provided out of income of person abroad

- (1) This section applies if an individual has power to enjoy income of a person abroad for the purposes of section 721 because of receiving any such benefit as is referred to in section 723(3) (benefit provided out of income of person abroad).
- (2) Despite anything in section 720, the individual is liable to income tax under that section for the tax year in which the benefit is received on the whole of the amount or value of that benefit.
- (3) But subsection (2) does not apply so far as it is shown that the benefit derives directly or indirectly from income on which the individual has already been charged to income tax for that tax year or a previous tax year.

This was introduced in 1969 and upset the reasoning of *de Walden* on enjoyment condition C. Since the charge is now on the value of the benefit, and the value of a payment for full consideration (such as the repayment of a debt) is nil, Condition C is not now satisfied.

The ITA no longer contains the definition of benefit, so the position is now clear.

In *Botnar* the Special Commissioners said:

245. ... Where the power to enjoy arises the tax is charged not on the income which the taxpayer has power to enjoy but on the value of the benefit. This may bear no relationship whatsoever to the income of the

non-resident as long as it originated from it even indirectly. We do not accept that [s 724 ITA] only operates where the benefit received in a year exceeds the relevant income.

#### 17.6.4 Enjoyment condition D: possibility of benefit

#### Section 723 ITA provides:

- (5) Condition D is that the individual may become entitled to the beneficial enjoyment of the income if one or more powers are exercised or successively exercised.
- (6) For the purposes of subsection (5) it does not matter—
- (a) who may exercise the powers, or
- (b) whether they are exercisable with or without the consent of another person.

This would apply to a discretionary trust where T was a beneficiary (or could be added to the class of beneficiaries).

"Income" here includes any asset representing the income, even if that asset does not constitute the actual income (in the strict sense) of the person abroad. In Vestey v IRC:

- (1) The individual could receive accumulated trust income. Walton J held that the individual had no power to enjoy within enjoyment condition D because what he could receive was capital and so no longer "income".32
- (2) The trust held a company. Walton J held that the individual had no power to enjoy the company's income within enjoyment condition D because what he could receive was dividends from the company and that was not the same as the "income" of the company.<sup>33</sup>

This is bizarre and in the House of Lords Viscount Dilhorne rejected it.<sup>34</sup> It is considered that Dilhorne's reasoning is to be preferred.

<sup>32</sup> Vestey v IRC 54 TC 503 at p.555.

Vestey v IRC 54 TC 503 at pp.562-3. 33

p.595. Strictly, Dilhorne only rejected point (1). He did not address point (2). But 34 the reason is the same in both cases so it logically follows he rejected Walton's view on both points. No other judge considered this aspect.

#### 17.6.5 Enjoyment condition E: control

#### Section 723(7) provides:

Condition E is that the individual is able in any manner to control directly or indirectly the application of the income.

"Control" means non-fiduciary control and so does not include the powers of control of a trustee or a protector with fiduciary powers:

The question is whether he was able to control the application of the income, and to answer that question affirmatively it must in my judgment be possible to say at least that he was in a position to ensure that the trustees would act in accordance with his wishes without themselves giving any independent consideration and accordingly to act in disregard of their fiduciary duty.<sup>35</sup>

This is discussed by the Special Commissioners in *Botnar v IRC*:

260. It seems to us that due importance must be given to the words "able... to control" in [enjoyment condition E] bearing in mind the words "in any manner whatsoever, and whether directly or indirectly". An example of indirect control is to be found in *Lee v IRC* 24 TC 207, where the taxpayer as majority shareholder could appoint and remove the directors of the company in question.

261. In our judgment the ability to control must go beyond an assumption that those controlling the companies will comply with the transferor's wishes and the fact that they do comply is immaterial. We accept the question posed by [Counsel], viz whether Mr. Botnar was in a position to ensure that the companies would act in accordance with his wishes.

262. There was in fact no material before us to indicate that Mr. Botnar could have done anything if Dr. Lenz had declined to do what he wanted. The position might have been different if Dr. Lenz was for example an employee who might have been dismissed in the event of failing to cooperate. There was however no evidence to suggest this. We are satisfied that the directors of the companies would have carried out his instructions. We have no doubt that Mr. Botnar was justified in

<sup>35</sup> IRC v Schroder 57 TC 94 at p.125, followed in the non-tax case R v Radio Authority ex p. Guardian Media Group [1995] 1 WLR 334 at p.345.

assuming that Dr. Lenz would do what he wanted. However we do not consider that the mere fact that Dr. Lenz was in the saddle of the settlement meant that Mr. Botnar was able to ensure that the income would be applied for his benefit. On the authority of Schroder even decisive influence is not enough.

263. We readily accept [Counsel's] submission that Mr. Botnar wished to ensure that the shares in DUK later NUK would remain in friendly hands. In a sense it could be said that he did in fact control the settlement and the Companies because in fact Dr. Lenz did comply with his wishes: there was no evidence of any action by Dr. Lenz which was contrary to Mr. Botnar's wishes. That is not however the same as Mr. Botnar having the ability, even indirectly, to ensure that the income would be applied in accordance with his wishes.

In practice it is very rare that enjoyment condition E is satisfied and none of the other four enjoyment conditions would be satisfied. Lee v IRC 24 TC 207 (shareholder's power to appoint and dismiss directors) offers an example: if T transferred assets to a company under which his only interest was management shares conferring votes but no dividends or capital, he would satisfy enjoyment condition E. But T would also probably satisfy enjoyment condition B as company income would tend to increase the value of the voting shares (voting shares do have some value).

#### 17.6.6 Minority shareholding in offshore company

If T holds a majority shareholding in an offshore company, he has power to enjoy all the income of the company since enjoyment condition E is satisfied. The same applies if T and his spouse together have a majority shareholding. What is the position if T has a minority shareholding, say, 10% of the ordinary shares? At first sight one might think that T has power to enjoy all the income of the company, since the income of the company increases the value of his minority shareholding. But it is suggested that the better view is that T has only power to enjoy one tenth of the company's income. This was assumed in Bambridge v IRC 36 TC  $313.^{36}$ 

<sup>36</sup> See R S Boyd, "Requiem for a Man of Straw" [1980] BTR 442 at p.457.

### 17.7 Power to enjoy: causation condition

It is not sufficient that the transferor has power to enjoy the income of the person abroad. A causation condition must also be satisfied. Section 721(2) ITA provides:

Condition A is that the individual has power in the tax year to enjoy income of a person abroad *as a result of*—

- (a) a relevant transfer,
- (b) one or more associated operations, or
- (c) a relevant transfer and one or more associated operations.

### Suppose:

- (1) In 1970 A transfers an asset to a non-resident company wholly owned by B, who is not UK resident ("A's transfer").
- (2) in 2000 B transfers the company to an offshore trust under which A may benefit ("B's transfer").

A has made a relevant transfer. However, in year 1 A is not within s.720 since he does not have "power to enjoy" the income of the company.

From 2000 onwards, A does have "power to enjoy". He does not have that power as a result of his transfer alone. However, B's transfer appears at first sight to be an associated operation in relation to A's transfer.<sup>37</sup> It seems at first sight that section 721 condition A is satisfied and A is taxable under s.720 on the income of B's trust! This clearly cannot be right, but why not? This raises questions similar to those discussed in paragraph 16.11.1 (Transfer from A to B followed by transfer from B to person abroad). Before the ITA, the legislation dealt with this by applying a more limited causation test. If B's transfer was an independent act, it "broke the chain of causation" and A's transfer was not the real or effective or operative cause.

From 2007/08, the foundation of that argument has been knocked away. But the Courts will have to fill in the hole with a gloss, or the legislation simply does not work. It is suggested that B's transfer is not an associated operation, so A is not within s.720 if there is a "clean break" between A's

<sup>37</sup> See 16.9 (Associated operation: definition).

transfer and B's transfer (the same test as applies elsewhere).

#### 17.8 Income chargeable: Section 721 Condition B

Section 721(3) ITA provides:

Condition B is that the income would be chargeable to income tax if it were the individual's and received by the individual in the UK.

I cannot think of any income which would not be chargeable if received by a UK ordinarily resident individual in the UK, and this condition will always be satisfied. I would be grateful to any reader who could suggest why this condition is needed.

## 17.9 Amount of charge<sup>38</sup>

Section 720 ITA provides:

- (2) Income tax is charged on income treated as arising to such an individual under section 721 (individuals with power to enjoy income as a result of relevant transactions).
- (3) Tax is charged under this section on the amount of income treated as arising in the tax year.

But s.720 does not tell us *what* is the amount of income treated as arising. Section 721 does not answer the question either.<sup>39</sup> So construction and common sense must fill the gap. See also 16.13 (Capital receipts deemed to be income) and 16.14 (The amount of income of person abroad).

"(1) Income is treated as arising to such an individual as is mentioned in section 720(1) in a tax year for income tax purposes if conditions A and B are met.

See R.S. Boyd "Requiem for a Man of Straw" [1980] BTR 442; see 17.9.2 (Person abroad with independent source of income).

<sup>39</sup> Section 721 ITA provides:

<sup>(2)</sup> Condition A is that the individual has power in the tax year to enjoy income of a person abroad as a result of—

<sup>(</sup>a) a relevant transfer,

<sup>(</sup>b) one or more associated operations, or

<sup>(</sup>c) a relevant transfer and one or more associated operations."

#### 17.9.1 Power to enjoy part of income of person abroad

A person may have "power to enjoy" (as defined) over all the income of an offshore person even though his power to enjoy (in the natural sense of that expression) is limited to part<sup>40</sup> or even none<sup>41</sup> of the income. In such a case T is taxed on all the income: Howard de Walden v IRC.

However, if T has power to enjoy (as defined) over only part of the income, T is only taxed on the income which he has power to enjoy:

The only question is: What income of the non-resident does the resident individual have power to enjoy by reason of the transfer either alone or in conjunction with associated operations? It is that income which is deemed to be income of that individual for all purposes of the Income Tax Acts.42

#### 17.9.2 Person abroad with independent source of income

### Suppose:

- (1) T transfers assets to an offshore company.
- (2) The offshore company has two sources of income:
  - (a) income from the assets transferred by T;
  - (b) income from other sources which have nothing to do with T.
- (3) T has power to enjoy all the income of the offshore company.

The section does not say what income is treated as arising to the individual. Is it any income of the person abroad? Or is it only the income which arises as a result of the transfer of assets or associated operations?

<sup>40</sup> e.g. if T transfers shares to a company in which he holds debentures. If all the income of the company increases the value of the debentures just a little, T has power to enjoy over all the income within enjoyment Condition B.

e.g. if T has control within enjoyment Condition E. 41

Congreve 30 TC 163 at p.199. 42

#### RI 201 states:

It has not been determined by the Courts whether all the income of the overseas person should be assessed, or only the income of that person to the extent that it arose by virtue or in consequence of the relevant transfer of assets and any associated operation(s). It has been the Revenue's practice (since the decision in Vestey v IRC 54 TC 503) to assess on the second of these two possible bases.

This must be so. The view that all the income of the person abroad is taxed is "quite ridiculous". 43 This view is now supported by s.714(2) ITA which provides:

The charges apply only if a relevant transfer occurs, and they operate by reference to income of a person abroad that is connected with the transfer or another relevant transaction.

This clearly rejects the view that all income of the person abroad is caught. It suggests however that the measure of income caught is not that which arises as a result of the relevant transfer or associated operation, it is income which arises that is connected with the transfer or associated operation. "Connected" is not defined. However, while the wording was (presumably) designed to give HMRC scope to take one step back from the position stated in RI 201. I cannot think of a case where it would arise in practice.

# 17.10 Transferor receives capital sum

Sections 727 and 728 ITA must be read together:

# 727 Charge to tax on income treated as arising under section 728

- (1) The charge under this section applies for the purpose of preventing the avoiding of liability to income tax by individuals who are ordinarily UK resident by means of relevant transfers.
- (2) Income tax is charged on income treated as arising to such an individual under section 728 (individuals receiving capital sums as a

Walton J in vehement form in Vestey v IRC 54 TC at 562, followed in Carvill v IRC 43 [2000] STC (SCD) 143. The point had been left open in Howard de Walden v IRC 25 TC 119.

result of relevant transactions).

- (3) Tax is charged under this section on the amount of income treated as arising in the tax year.
- (4) The person liable for any tax charged under this section is the individual to whom the income is treated as arising. ...

#### 728 Individuals receiving capital sums as a result of relevant transactions

- (1) Income is treated as arising to such an individual as is referred to in section 727(1) in a tax year for income tax purposes if—
- (a) income has become the income of a person abroad as a result of
  - a relevant transfer, (i)
  - (ii) one or more associated operations, or
  - a relevant transfer and one or more associated operations, and
- (b) the capital receipt conditions are met in respect of the individual in the tax year (see section 729).
- (2) Section 725 (reduction in amount charged where controlled foreign company involved) applies for determining the amount of income treated as arising under subsection (1) as it applies for determining the amount so treated under section 721(1).
- (3) It does not matter for the purposes of this section—
- (a) whether the income would be chargeable to income tax apart from section 727.
- (b) whether the individual is ordinarily UK resident at the time when the relevant transfer abroad is made, or
- (c) whether the avoiding of liability to income tax is a purpose for which that transfer is effected.

Section 727 ITA is an independent charging section. Lord Greene correctly explains the purpose of this in Howard de Walden v IRC 25 TC at p.135:

The provision was made ... to meet devices by which a transferor took care to give himself no "power to enjoy" any income of a non-resident transferee company within the meaning of [s.723 ITA], but obtained the money he required, for example, by borrowing from the company, all the shares being vested (for example) in his children.

In practice it is rare for s.727 to apply in a case where s.720 does not, that is, the transferor receives a capital sum without having power to enjoy. An example would be a non-resident trust making an (arm's length) loan to a settlor who was excluded from benefit.

Many of the rules applying to s.720 also apply to s.727. In ITA they are set out twice in full, but I need not discuss them again here. In particular, s.727(2) restricts the charge to the transferor (just as s.720).

#### 17.10.1 *Relationship of s.720 and s.727*

In Vestey v IRC, Walton J said:

These subsections [now ss.720 and 727 ITA] are ... concurrent and not cumulative. A person cannot be taxed in any one year on the same sum under both [s.720 and also s.727]. Like Warren Hastings, the Crown, in making this concession, doubtless stood amazed at its own moderation ... but make it it did.44

#### 17.11 The capital receipt conditions

Section 729(1) ITA provides:

For the purposes of section 728(1), the capital receipt conditions are met in respect of the individual in a tax year ("the relevant year") if—

- (a) either
  - in the relevant year the individual receives or is entitled to (i) receive any capital sum, whether before or after the relevant transfer, or
  - in any earlier tax year the individual has received any capital sum, whether before or after the relevant transfer, and
- (b) the payment of that sum is (or, in the case of an entitlement, would be) in any way connected with any relevant transaction.

#### 17.11.1 "Receives"

"Receives or is entitled to receive" is glossed in s.729(4) ITA:

For the purposes of subsection (1), a sum is treated as a capital sum which the individual ("A") receives or is entitled to receive if another person receives or is entitled to receive it—

- (a) at A's direction, or
- (b) as a result of the assignment by A of A's right to receive it.

<sup>44 54</sup> TC 503 at 556.

#### 17.11.2 "A capital sum"

"Capital sum" is defined in s.729(3) ITA:

In subsection (1) "capital sum" means—

- (a) any sum paid or payable by way of loan<sup>45</sup> or repayment of a loan, and
- (b) any other sum paid or payable—
  - (I) otherwise than as income, and
  - (ii) not for full consideration in money or money's worth.

In Botnar v IRC 72 TC 205 at para 266 the Special Commissioners say:

In our judgment the entitlement to use the flat is not a capital sum within the definition in s.739(4); in particular we hold that the entitlement to use was not a "sum" within any normal use of English.

#### 17.11.3 *Loans*

Section 729(2) ITA provides relief for loans which are repaid:

But subsection (1)(a)(ii) does not apply merely because of the receipt of a sum by way of loan if the loan is wholly repaid before the relevant year begins.

# 17.11.4 "Connected with any relevant transaction"

In Fynn v IRC 37 TC 627:

- (1) In 1948 T transferred assets to an Irish company ("the transfer of assets").
- (2) The company charged the asset for a debt ("the charge").
- (3) In 1952, T lent the company £12,000 ("T's loan")

T was entitled to receive a capital sum (repayment of T's loan). However,

<sup>45 &</sup>quot;Loan" is a fairly narrow term and does not include a purchase price left unpaid: Ramsden v IRC 24 TC 515.

this had no "connection" with the transfer of assets or the charge (an operation associated with the transfer). So s.727 did not apply.

This is the only use of the expression "connected with" in the TAA provisions (though the definition of associated operations uses the comparable concept "in relation to"). "Connected with" is of course a concept used in other anti-avoidance provisions. 46

#### 17.11.5 What income is caught by s.727?

If the conditions of s.727 are satisfied the question arises as to whether the charge applies to:

- (1) historic income: i.e. past income up to the year in which the capital sum is received: or
- (2) current year income: income of the year in which the capital sum is received: or
- (3) future income: income of the year in which the capital sum is received and subsequent years.

The question also arises whether the charge is limited to the value of the capital sum. In Vestey v IRC 54 TC 503, Walton J suggested that the charge under s.727 was limited to the amount of the capital sum. This was rejected by the two judges in the House of Lords who considered the point, obiter. Lord Wilberforce said:

It is "any income" of the foreign transferees which is deemed to be the income of the recipient of a capital sum, [indeed of each and every recipient of any capital sum, ]<sup>47</sup> small or large, whenever received. From these words there is no escape.

Lord Wilberforce did not, I think, express a view on these alternatives. Since s.727 refers to income which "has" accrued, solution (1) at first seems the natural reading. However, Viscount Dilhorne preferred view (3):

<sup>46</sup> See *Emery v IRC* 54 TC 607.

But these words are wrong since s.739 is limited to transferors. 47

While the income of the non-resident trustees would be deemed to be the income of [the taxpayer] on her receipt of the £100,000 [capital sum] on 2 May 1966, in that and subsequent financial years, I see nothing in [s.739(3)] which gives it retrospective effect. It does not provide that the income of the non-resident in any year before the person receives or is entitled to receive is to be deemed to be that person's income.<sup>48</sup>

Retrospectivity seems unworkable since it requires an unlimited number of past years to be opened for review. This section could even apply to income accruing in years when the settlor was not ordinarily UK resident. So the view of Viscount Dilhorne seems preferable.

This is also the view of the rewrite team. ITA EN change 111 provides:

Section 739(3) ICTA does not deem the capital sum to be income; instead, it takes income which has become payable to persons abroad as a result of the transfer and deems that income to be the transferor's. But the wording of section 739(3) of ICTA leaves the timing of the charge rather unclear. It reads:

Where, whether before or after any such transfer, such an individual receives or is entitled to receive any capital sum ...

Section 739(6) ICTA provides that income is not deemed to be the individual's under section 739(3) ICTA for any tax year "by reason only of his having received a sum by way of loan if that sum has been wholly repaid before the beginning of that year". Therefore income may be deemed to be the individual's in other cases where there has been an actual receipt of a capital sum in a previous tax year. But section 739 makes no provision about whether section 739(3) imposes a charge if the individual was merely entitled to receive a capital sum in a previous tax year. In practice, where entitlement to a capital sum has ceased HMRC do not pursue further liability under section 739(3). Section 729 ITA gives effect to this practice by providing that the individual must either receive or be entitled to receive a capital sum in the tax year or have received a capital sum in an earlier tax year.

Viscount Dilhorne's view (that current and future income is caught) raises the spectre of a transferor being taxed for all time because he receives a small capital payment. Suppose:

<sup>48 54</sup> TC at 594.

- (1) A trust under which a settlor has an interest, and under which he is taxed under s.624 ITTOIA or s.720 ICTA.
- (2) A capital payment is made to the settlor. This is made free of income tax since all the trust income is taxed as his anyway.
- (3) The settlor is then excluded from benefit.

It has been suggested in these circumstances that all future income arising in the offshore trust will be deemed to be that of the settlor. That would be absurd and in practice HMRC do not take that point.<sup>49</sup> It is suggested that since s.727 does not apply in a situation where s.720 applies, a capital payment made at that time must be disregarded. But this would allow avoidance. For instance:

- (1) Trustees borrow and make a substantial capital payment to the settlor.
- (2) The settlor is excluded.
- (3) The trustees receive income subsequently to repay the borrowing.

Is it possible that that income is outside the scope of s.727?

The only way to construe the section which makes sense of these problems is to follow the view of Walton J that the charge under s.727 is limited to the amount of the capital sum.

#### 17.12 Section 720 remittance basis

Section 726 ITA provides a relief which I call "the s.720 remittance basis". Section 726(1) provides:

But there is no official statement to this effect. The Tax Law Rewrite Paper CC/SC (O5) 25 does state:

<sup>&</sup>quot;In practice, where entitlement to a capital sum has ceased HMRC do not pursue further liability under s.739(3) ICTA"

but it is assumed there that if the individual actually receives a capital sum, liability never ceases.

This section applies in relation to income treated under section 721 as arising to an individual in a tax year ("the deemed income") if—

- (a) section 809B, 809D or 809E (remittance basis) applies to the individual for the year, and
- (b) the individual is not domiciled in the UK in the year.

In short, the section applies to remittance basis taxpayers. Section 726(2) ITA defines the term "foreign deemed income":

For the purposes of this section the deemed income is "foreign" if (and to the extent that) the income mentioned in section 721(2) would be relevant foreign income if it were the individual's.

"The income mentioned in s.721(2)" is the income of the person abroad (or that part over which the individual has power of enjoyment). Section 726(3) ITA provides the relief:

Treat the foreign deemed income as relevant foreign income of the individual.

This would not work by itself as the foreign deemed income (being fictional) does not exist and cannot be remitted. So s.726(4) ITA provides:

For the purposes of chapter A1 of part 14 (remittance basis), treat so much of the income within section 721(2) as would be relevant foreign income if it were the individual's as deriving from the foreign deemed income.

In short, where the transferor is UK resident but not UK domiciled, foreign income received by the person abroad is in the first instance outside s.720. One applies the remittance basis as if the income accruing to the person abroad were the income of the transferor. There is a tax charge if it is received/brought/used in the UK by the transferor or by a relevant person (in relation to the transferor).

It is desirable for trusts and companies within s.720 to segregate income and capital so that they can remit capital (tax-free) rather than income (chargeable at IT rates).

#### 17.13 Pre-2008 position and transitional rules

Before 2007/8 it is considered that there was no charge under s.720 if the foreign income is remitted to the UK by:

- (1) the person abroad who receives it; or
- (2) the transferor (if he receives the income outside the UK from the person abroad)?

This was actually sensible.<sup>50</sup> Needless to say, no reason was given for changing the position here.

Paragraph 170 Schedule 7 FA 2008 provides:

The amendments made by paragraphs 161 to 179 have effect for the tax year 2008-09 and subsequent tax years.

Income accruing to a person abroad before 2008/9 and remitted after 2008/9 is not caught by s.726 as the condition in s.726(1)(a) is not met. This is right and fair, since there was no charge on remittance before 2008 (though given the retrospective operation of so much of the 2008 reforms, it may have been an oversight).

#### 17.14 Interaction of s.87 and s.720

As noted above, where a transferor receives a benefit from a trust s.731 does not apply. In principle therefore the benefit is a capital payment and is chargeable under s.87.

Where a transferor is a remittance basis taxpayer, there can be a double charge to tax on a remittance: the amount remitted may at the same time represent (1) deemed s.720 income and (2) deemed s.87 chargeable gains. The effective rate of tax could therefore be up to 68.8% (IT at 40% and CGT at 18% with another 10.8% interest surcharge, if applicable.)

Suppose trustees make a payment to a beneficiary out which constitutes a remittance of s.720 deemed income. Is the payment is chargeable to income tax, so it is a non-capital payment? It is considered that the

<sup>50</sup> See Taxation of Foreign Domiciliaries 6th edn para 15.10 (Critique of s.648 clawback).

answer is, no, for the benefit is not chargeable to IT.

# 17.15 No indemnity for transferor

The transferor has no express statutory indemnity against the person abroad for tax paid under s.720. It is suggested that no indemnity can be implied.

#### CHAPTER EIGHTEEN

# TRANSFER OF ASSETS ABROAD: NON-TRANSFERORS

#### 18.1 TAA and non-transferors – Introduction and terminology

The provisions can be divided into four parts. In the order in which they appear in the ITA they are: the charge, the fundamental s.731 conditions, the computation and the defences. This is not the most logical way in which the various parts of the legislation could have been set out but it is convenient to follow the statutory order.

First, s.731 ITA imposes the charge:

### 731 Charge to tax on income treated as arising under section 732

- (1) Income tax is charged on income treated as arising to an individual under section 732 (non-transferors receiving a benefit as a result of relevant transactions).
- (2) Tax is charged under this section on the amount of income treated as arising for the tax year. ...
- (3) The person liable for any tax charged under this section is the individual to whom the income is treated as arising. ...

The charge applies if income is treated as arising under s.732, to which we must turn as the second stage of our journey. Section 732(1) ITA sets out five sets of conditions. I refer to them as "the fundamental s.731 conditions". They are as follows:

(a) a relevant transfer occurs.

I refer to this as "the relevant transfer condition".

(b) an individual who is ordinarily UK resident receives a benefit.

This contains two aspects, the receipt of a benefit and residence. So far as the residence aspects are concerned, I refer to this as "the ordinary residence condition".

- (c) the benefit is provided out of assets which are available for the purpose as a result of—
  - (i) the transfer, or
  - (ii) one or more associated operations.

#### I refer to this as "the benefit causation condition".

(d) the individual is not liable to income tax under section 720 or 727 by reference to the transfer and would not be so liable if the effect of sections 726 and 730 were ignored.

#### I refer to this as "the transferor's s.731 defence".

(e) the individual is not liable to income tax on the amount or value of the benefit (apart from section 731).

#### I refer to this as "the benefit liable to IT defence".

Where there is a relevant transfer to a trust or company, and the motive defence and ss.720 and 727 do not apply, I describe this trust or company as being "within section 731".

If all five fundamental conditions are satisfied one moves on to s.732(2) ITA:

Income is treated as arising to the individual for income tax purposes for any tax year for which section 733 provides that income arises.

The third stage is to compute the amount of income treated as arising: this is dealt with in s.733 ITA.

Lastly, there are some defences to the charge: in particular the s.731 remittance basis and the motive defence.

The statute refers on many occasions to "income treated as arising under s.732". It is convenient to have a short label for this, and I call it "s.731 **deemed income**". (It could of course be called "s.732 deemed income" but the charge is under s.731.)

#### 18.2 Relevant transfer condition

The first fundamental s.731 condition is the relevant transfer condition. Section 732(2) ITA provides:

This section applies if— (a) a relevant transfer<sup>1</sup> occurs,

Despite the present tense ("occurs") this condition is clearly met in a year if a relevant transfer occurred in an earlier year. Grammarians call this "the historic present".

#### 18.3 Ordinary residence condition

The second fundamental s.731 condition requires ordinary residence. Section 732(2) ITA provides:

This section applies if ...

(b) an individual who is ordinarily UK resident receives a benefit,

If an individual receives a benefit in a year but is not ordinarily resident in the year there is no charge under s.731 in relation to that benefit in that vear.

What if B later becomes UK resident? Suppose:

- (1) Year 1: B is not ordinarily resident in the UK, but he receives a benefit.
- (3) Year 2: B becomes ordinarily resident in the UK but receives no benefit in that year.

It is considered that the fundamental condition in s.732(1)(b) is still not met in year 2: the words "an individual who is ordinarily UK resident receives a benefit" mean that the individual must be ordinarily resident at the time that he receives a benefit.

Residence at the time that relevant income arises is not in principle necessary. Suppose

See 16.2 ("Relevant transfer").

- (1) Year 1: B is non resident and relevant income arises.
- (2) Year 2: B is UK resident and receives a benefit.

The ordinary residence condition is satisfied so there is in principle a charge under s.731 by reference to the income of year 1.

Now suppose:

- (1) Year 1: B is ordinarily resident in the UK and receives a benefit. However, there is no relevant income (no income arises at all or it has all been distributed) so there is no charge under s.731.
- (2) Year 2: B is not UK resident or ordinarily resident but relevant income arises.

It is suggested that the ordinary residence condition is not met: the words "an individual who is ordinarily UK resident receives a benefit" mean that the individual must be ordinarily resident at the time that the section applies, as well as being ordinarily resident at the time he receives a benefit." This view is supported by the implied territorial limitation of UK taxation; see 10.4 (Why does situs of source matter?). But if B returns to the UK in year 3 he may be subject to tax.

#### 18.4 Benefit

The second fundamental s.731 condition requires (in short) that the individual receives a benefit. Section 732(1) ITA provides:

This section applies if ...

(b) an individual who is ordinarily resident in the UK receives a benefit.

The charge is by reference to the amount or value of that benefit. I here consider the meaning of "benefit" and valuation of benefits. The word benefit is very common in tax statutes and in other areas of law.<sup>2</sup> So there is no shortage of material for discussion, though it is always necessary to consider the word in its context. Most of the discussion here applies equally to the meaning and valuation of "benefit" in s.87 TCGA.

<sup>2</sup> For discussion in a trust law context see *Drafting Trusts and Will Trusts*, James Kessler QC, 8th ed., para 13.12 (Settlor exclusion clause).

There is no statutory definition.<sup>3</sup> It is well established that "benefit" is a word of wide import. There are no valuation provisions, 4 so the value of a benefit means market value.

#### 18.4.1 Arm's length bargains

A bargain for which the individual gives full consideration (e.g. a sale to or from a trust or company) is not a benefit.<sup>5</sup>

What if the parties act at arm's length and have no gratuitous intent but owing to some mistake the individual gives less than full consideration? This is not a benefit.6

# 18.4.2 Receipt or sale of equitable interest

#### RI 201 states:

For the purposes of [s.731 ITA] a benefit is treated as not including

- [1] either the giving<sup>7</sup> of a life interest to a beneficiary or
- [2] the receipt by a beneficiary of the proceeds of selling a life interest.

Point [1] (conferring a life interest) is not a benefit if the interest is revocable (or else the value of the benefit is nil).8 If the interest is not revocable, then its receipt is a benefit, but this is still outside the scope of

The pre-ITA legislation stated that "benefit" included a payment of any kind: 3 s.742(9)(c) ICTA. This had no practical effect, and has sensibly been omitted in the present legislation.

<sup>4</sup> Contrast the elaborate valuation rules for employee benefits; this is another manifestation of the patchwork nature of IT.

<sup>5</sup> This is self-evident; but if authority is needed, see IRC v Lactagol 35 TC 230 and Wilson v Clayton [2005] STC 157.

<sup>6</sup> Wilson v Clayton [2005] STC 157 decided that this is the case for the purposes of employment-related benefits. Note the reference to arm's length transactions in the passage from Cooper cited at 18.4.8 (Benefit to which a beneficiary becomes entitled under terms of trust); the same should apply for s.731.

<sup>&</sup>quot;Giving" a life interest is layman's language. The term must include the conferring of a life interest by exercise of a power of appointment. Presumably it also includes the conferring of a life interest by exercise of a power of advancement or resettlement.

The Special Commissioners reached a similar conclusion in the context of (what is now) s.201 ITEPA: Dextra Accessories v Macdonald [2003] STC 749. The point was not appealed.

s.731 because such a benefit is not "provided out" of trust assets, 9 and to tax such a benefit is outside the scheme of the Act.

Point [2] (receipt of proceeds of sale of a life interest) is outside the scope of s.731 because a sale at market value is not a "benefit" to the vendor, or because the value of the "benefit" (if there was one) is zero.<sup>10</sup> If the sale was for more than market value there is a benefit but the benefit is not provided out of trust assets so it is not within s.731.

Although RI 201 refers to a life interest, the same reasoning must apply to any equitable interest.11

#### 18.4.3 Sale of company within s.731

The same reasoning applies on the sale of shares or securities in a company within s.731. This leads to an interesting anomaly:

- (1) B holds shares in a company which has accumulated relevant income within s.731. B sells the shares. No charge arises under s.731 as B does not receive a benefit (even when he spends the proceeds of sale).
- (2) Trustees hold shares in a company which has accumulated relevant income. They sell the company. The sale proceeds represent the relevant income<sup>12</sup> and so if the trustees appoint the proceeds to B, he receives a benefit taxable under s.731.

# 18.4.4 Interest-free loan and enjoyment of asset in kind

#### RI 201 continues:

But it ["benefit"] is otherwise treated as including all benefits taken into account in determining whether an individual has power to enjoy income for the purposes of Section 739 ICTA [now s.720 ITA]. It therefore includes for example receipt of a loan at less than a

Likewise for s.87 TCGA purposes the benefit is not "from the trustees".

The drafter of FA 1984 Sch 14 para 5(4) reached the same conclusion for the purpose of (what is now) s.87 TCGA.

On a sale of an equitable interest, watch: 11

CGT on the disposal of the interest; and (1)

<sup>(2)</sup> TCGA Schedule 4A.

<sup>12</sup> See 18.26 (Tracing relevant income).

commercial rate of interest, and the use of trust property at less than an open market rental.

Interest-free loans and use of property at less than full rent are benefits within s.731: Cooper v Billingham 74 TC 139. On valuation of that benefit see "Loans to Beneficiaries of Offshore Trusts – The Value of the Benefit", David Williams, OTPR Vol 1, issue 3, p.35 and IRC v Botnar [1998] STC at p.81–85.

### 18.4.5 Loan (not to life tenant): interest paid at commercial rate

A simple way of avoiding s.731 is:

- (1) a trust within s.731 makes a loan at a market rate of interest;
- (2) if appropriate, provide the beneficiary with funds to pay the interest; and
- (3) the beneficiary pays the interest.

Take care that the interest does not have a UK source, <sup>13</sup> and watch *Furniss* v Dawson. The same can be done for the use of property in kind provided the property is not in the UK.

# 18.4.6 Loan (not to life tenant): interest rolled up

What if interest at a commercial rate is rolled up unpaid? There is no income tax charge on unpaid interest: Dewar v IRC 19 TC 361. In principle there is still no benefit (and so no tax charge under s.731). However, if the intention is that the interest will never be paid, the provision for payment of interest is a sham and ineffective for tax purposes. There are many trust law issues: do the trustees have power to make the loan? Unwinding the arrangement after the death of the beneficiary needs careful thought.

<sup>13</sup> See 10.14 (Interest: where is the source).

#### 18.4.7 Interest bearing loan to life tenant

It is impossible to have an interest bearing loan to a life tenant, under a transparent *Baker* type<sup>14</sup> trust, because a person cannot pay interest to himself. Accordingly one cannot avoid a charge on a benefit in kind by purporting to charge interest, whether the "interest" is purportedly paid<sup>15</sup> or purportedly rolled up.<sup>16</sup> It would be different if interest was payable after the death of the life tenant or if the loan was issued at a discount instead of at interest.

There is a school of thought that maintains (to my mind overoptimistically) that interest bearing loans to life tenants offer a solution to the problem of extracting trust funds free from s.731 ITA and s.87 TCGA. HMRC do not take that view.

### 18.4.8 Benefit to which a beneficiary becomes entitled under terms of trust

### Suppose:

- (1) A beneficiary is entitled to trust property absolutely subject to satisfying some contingency (e.g. attaining the age of 25).
- (2) The contingency is satisfied (the beneficiary reaches 25 and becomes entitled to the trust property).

There is a "capital payment" for the purposes of s.87 TCGA: see s.97(2) TCGA. There is no equivalent provision in the transfer of asset rules.

<sup>14</sup> It would be different if the trust was a non-transparent *Garland* type trust. See 10.16 (Income from IP type trusts: identifying the source).

<sup>15</sup> Even if the parties go through a ceremony under which:

<sup>(1)</sup> the life tenant pays "interest" to the trustees; and

<sup>(2)</sup> the trustees return it to the life tenant.

Even if the parties do this there is no IT charge on the "interest": Styles v New York Assurance 2 TC 460.

<sup>16</sup> However, if interest accrues unpaid and the life tenant dies, the position alters and outstanding interest becomes payable to the trust (unless Apportionment Act 1870 principles apply, which will be rare).

However, it is considered that the beneficiary does receive a "benefit" 17 and the value of the "benefit" is equal to the value of the trust property. The concepts of "value" and "benefit" can (just) be stretched wide enough to support this conclusion<sup>18</sup> and any other view would be inconsistent with the scheme of the provisions. This view is supported by Cooper v Billingham 74 TC 139 CA at [39]:

The whole scheme of the legislation requires the Court to see what benefit a beneficiary actually receives, in cash or in kind, otherwise than as income or under an arm's-length transaction. Any pre-existing beneficial interest belonging to the beneficiary is irrelevant. The Judge dealt with this point shortly but there was no need for him to say more.

Likewise, if L is entitled to a life interest, and a trust asset is transferred to L, the value of the benefit received is the value of the asset, not the value of the reversionary interest in the asset.<sup>20</sup>

## 18.4.9 Benefit on liquidation or redemption of shares or securities

A similar point arises where:

- (1) A shareholder holds shares in a company within s.731.
- (2) The shareholder receives assets of the company on the liquidation of the company or on the redemption of its shares.

It is arguable that the shareholder does not receive a "benefit" since he merely receives the property to which he is entitled in the liquidation or

It is generally agreed that repayment of an interest-free loan is a benefit for the purposes of s.624 ITTOIA. (The point was conceded in Jenkins v IRC 26 TC 295 and the concession was held to be correct in Wachtel v IRC 46 TC 543. The issue remains (just) arguable in the Court of Appeal.) However, these cases did not have to consider what was the value of the benefit.

Contrast R v Allen [2000] 2 All ER 142 [2000] 1 Cr App R(s) 497 accessible www.kessler.co.uk, where the Court of Appeal stretched the word in a comparable way in order to uphold a confiscation order.

The judge said: "...the recipient's existing interest under the trust has to be left out of the calculation for the purpose of valuing the benefit ...", 74 TC at p.155.

<sup>20</sup> This was stated (obiter) by the judge in Cooper v Billingham 74 TC 139 at p.155. It is the converse of the rule that the receipt of a life interest is not a benefit.

redemption; or (which comes to the same thing) that the value of the "benefit" is nil. After all, a sale of the shares would not be a benefit, and is commercially similar. And no-one would say that there is a benefit for the purposes of the income tax benefit in kind rules. On the other hand, the liquidation is analogous to becoming entitled under a trust. However, once again, the better view, consistent with the scheme of the Act, is that the receipt of funds from the company is a "benefit" for the purposes of s.731. Similar points apply on the redemption of debt securities.

#### 18.4.10 Reimbursement of tax under statutory indemnity

### SP 5/92 provides:

8 The settlor's right, under TCGA 1992 Sch 5 para 6, to reimbursement (or any payment in reimbursement) of tax paid under that Schedule is not regarded as creating an interest in a trust for the settlor under the provisions of TA 1988 Part XV [now s.624 ITTOIA] where the settlor, the settlor's spouse, and any companies in which they are participators cannot otherwise benefit from the trust, eg where the only beneficiaries are the settlor's children. Similarly, this statutory right to, or payment in, reimbursement is not regarded as bringing the settlor within the provisions of TA 1988 ss 677, 739, 740 [now s.720 and 731 ITA], nor as a capital payment for the purposes of TCGA 1992 s 97.

9 Further, this statutory right is not regarded as a reservation of benefit for inheritance tax purposes; nor is a provision in the trust deed either requiring the trustees to recognise the settlor's right to reimbursement under TCGA 1992 Sch 5 para 6 or to reimburse the settlor. But where a settlor does not pursue the statutory right to reimbursement, the failure to exercise this right may give rise to an inheritance tax claim under IHTA 1984 s 3(3), in which case the usual rules for lifetime transfers would apply.

10 A provision written into a settlement deed requiring the trustees to recognise the settlor's right to reimbursement under TCGA 1992 Sch 5 para 6, or to reimburse the settlor, is not, of itself, regarded as giving the settlor an interest in the settlement for the purposes of Sch 5, nor as bringing into play the provisions of [s.624 ITTOIA, and the TAA Provisions].

HMRC have suggested that this does not apply if reimbursement is made before the settlor has paid the tax for which he needs reimbursement. But it is submitted that there is never a benefit (or the value of the benefit is nil) when trustees pay a sum to a settlor in a bona fide settlement of a claim or prospective claim for reimbursement.<sup>21</sup>

# 18.4.11 Benefit from trust/company under Court Order in divorce proceedings

It is important to understand the family law background but at the time of writing this is not clear.<sup>22</sup> The CG Manual para 67192 provides:

### **Hold-over relief: Consideration [March 2006]**

The disposal of an asset from one spouse or civil partner to the other in the circumstances described in CG67191 [that is, a disposal in the year after separation, which does not qualify for the CGT spouse exemption] is, where there is no recourse to the courts, usually made in exchange for a surrender by the donee of rights which they would otherwise be able to exercise to obtain alternative financial provision. In such cases we take the view that the value of the rights surrendered represents actual consideration of an amount which would reduce the gain potentially eligible for hold-over relief to nil. 'Consideration' is not limited to money or money's worth.

This may not be correct. After considering the exceptional case where there is gratuitous intent, which is not relevant here, the Manual continues:

However, in cases where there is recourse to the courts and a court makes an order

- for ancillary relief under the Matrimonial Causes Act 1973 which results in a transfer of assets from one spouse to another, or
- for property adjustment under the Civil Partnership Act 2004, or
- formally ratifying an agreement reached by the divorcing parties or by the civil partners of a dissolved civil partnership dealing with the transfer of assets.

we take the view that the spouse or civil partner to whom the assets are transferred does not give actual consideration, in the form of surrendered rights, for their transfer. A Court Order, made in these circumstances, reflects the exercise by the court of its independent

In practice this is an issue for s.87 but not for s.731 (because the settlor will be the transferor and qualify for the transferor's s.731 defence in any event). See 54.20 (Failure to exercise right of reimbursement).

<sup>22</sup> The position will become clearer when the decision in Haines v Hill [2007] EWCA 1284 is final.

statutory jurisdiction and is not the consequence of any party to the proceedings agreeing to surrender alternative rights in return for assets. This approach represents a change in the Revenue's prevailing practice, following consideration of judicial observations made in the case of G V  $G^{23}$  and applies with effect from 31 July 2002. Therefore, where assets are transferred between divorcing parties or between civil partners of a dissolved civil partnership by reason of a Court Order as described above and a claim for gift hold-over relief is made, or remains unsettled, on or after that date, the relief should not be restricted in accordance with Section 165(7) TCGA 1992 on the grounds that actual consideration has been given by the donee.

A court sometimes orders a trust or company within s.731 to transfer property to the spouse ("W") of the settlor/principal beneficiary ("H"). Assume that the parties are acting at arm's length, which will normally be the case. Is this a benefit?

If an inter-spouse transfer is not under a court order, HMRC take the view that the transfer is made for actual consideration. If that were correct then a transfer from a trust to W (in the context of a divorce) would not be a benefit to W (who gives consideration) but it would be a benefit to H. But if the correct view is that inter-spouse transfers are not made for consideration, this analysis rests on false foundations.

If the transfer is under a court order, including a consent order or *Tomlin* order, HMRC currently accept there is no consideration for it. Nevertheless it is suggested there is no benefit to W (or the value of the benefit is nil). Even though there is no consideration (a contract law concept) W does not gain anything. She merely receives what the court finds she is entitled to. For similar reasons H does not receive any benefit from the transfer either. The scheme of the legislation does not require "benefit" to be given an extended meaning. If (contrary to my view) there is a benefit, the benefit is not received as a result of the transfer and associated operations. There is a third argument if needed. The court only has power to make an order against H. It has no power to make an order against the trust.<sup>24</sup> In making the order, the court is effectively deciding

<sup>23</sup> G v G [2002] EWHC 1339 [2003] Fam Law 14 [2002] 2 FLR 1143 at para [43] accessible www.kessler.co.uk approved in Hill v Haines [2007] EWHC 1012 but questioned in that case in the Court of Appeal.

<sup>24</sup> There is a power to vary nuptial settlements, but I assume that power is not exercised.

that the trust or company within s.731 does not exist. On that basis it is impossible for there to be a charge under s.731 (or under s.87 TCGA).

If this were wrong the benefit is as much a benefit to H as a benefit to W: the fact that it is unclear which of H or W receives the benefit strongly suggests there is no benefit to either H or W.

#### 18.4.12 Payment of IHT

No individual receives a benefit when trustees pay IHT charges on the trust. This is the case for the IHT 10 year charges and the IHT charges on the death of a life tenant with an estate, but it is necessary to consider them separately:

(1) The IHT ten year charges are payable by the trustees of the settlement concerned: s.201(1)(a)(IHTA).

Beneficiaries<sup>25</sup> who receive capital payments are also liable for the IHT, but:

- (a) they have a right to recover from the trust fund: s.212 IHTA.
- Also they are only liable if the tax remains unpaid after it ought to have been paid: s.204(5) IHTA 1984.

Accordingly the payment of IHT ten year charges by the trustees (or by anyone else) is not a benefit to any individual beneficiary.

This is so even if that beneficiary was (secondarily) liable for the tax under s.201(1).

- (2) The IHT charge on the termination of an estate if (during the life of the life tenant or on the death of a life tenant is likewise payable by the trustees of the settlement concerned: s.201(1)(a) IHTA.<sup>26</sup> But the same points apply:
  - The life tenant has a right to recover from the trust fund: s.212IHTA.
  - (b) The life tenant is only liable if the tax remains unpaid after it ought to have been paid: s.204(5) IHTA 1984.

Accordingly the payment of IHT by the trustees (or by anyone else) is not a benefit to the life tenant. It cannot be a benefit to be relieved of

For non resident trusts, settlors are also liable.

<sup>2.6</sup> In this case the life tenant is also liable for the IHT, under s.201(1)(b).

a secondary liability of this kind, where one has an effective right of indemnity. Further, in the case of a wide common form trust, even if the class of beneficiaries as a whole may be said to receive a benefit; no individual receives a quantifiable benefit.

#### 18.5 Who is the recipient of a benefit?

It is important to identify the recipient of a benefit because the individual who receives the benefit is the one who is taxable. It is especially important where some beneficiaries are and others are not UK resident or domiciled, because then the identity of the recipient may affect not only who pays the tax but whether any tax is payable at all.

For the purposes of s.87 TCGA charge, the concept of "receipt" is explained by s.97(5) TCGA.<sup>27</sup> There is no statutory equivalent here but it is suggested that the same rules apply: s.97(5) is merely an explanation of the natural meaning of "receipt".

Suppose trustees pay school fees for an individual's minor children. The children receive the benefit. The parent merely receives an intangible, non-financial advantage.<sup>28</sup> That is not a "benefit" for the purposes of s.731. Where the parent is under a direct legal obligation to pay school fees for his children (such as may arise on a divorce or in other family law proceedings) there is a "benefit" to the individual but the benefit is outside the scope of s.731 because it is merely incidental.<sup>29</sup>

Suppose a house (or chattels) is provided to a life tenant who then allows his spouse (or partner or children) to live there (and to enjoy the chattels). The same analysis applies. The indirect benefit which the spouse (or partner or children) receive is not a "benefit" for the purposes of s.731, or, alternatively, it is not one which is provided "in consequence of the transfer or any associated operations".

Where a married or unmarried couple of mixed domicile are both beneficiaries under a trust, there is in principle scope for tax saving by

<sup>27</sup> See 35.6 (Receipt by a beneficiary).

This assumes that the contract is between the school and the trustees. If the parent is personally liable to pay the school, and the trustees meet that liability, then the parent has received a benefit.

<sup>29</sup> Similar issues arise in relation to a settlor exclusion clause which prevents trustees from applying property for the "benefit" of the settlor, and the authorities are reviewed in *Drafting Trusts and Will Trusts*, James Kessler QC, 8th ed., para 13.12 (What does a settlor exclusion cause cover?).

arranging that the benefit is received by the non-domiciled beneficiary (and so can qualify for the s.731 remittance basis). The documentation in these circumstances is very important.

#### 18.6 Benefit causation condition

The third fundamental s.731 condition is the benefit causation condition. Section 732(1) ITA provides:

This section applies if ...

- (c) the benefit is provided out of assets which are available for the purpose as a result of—
  - (i) the transfer, or
  - (ii) one or more associated operations ...

There are two alternative conditions here:

- (i) the benefit is provided out of assets which are available for the purpose as a result of the transfer; or
- (ii) benefit is provided out of assets which are available for the purpose as a result of associated operations.

I refer to these as benefit causation conditions (i) and (ii). They are comparable to the relevant transfer causation conditions. Thus, not every benefit that an individual receives falls within s.731.

# 18.6.1 Benefit to B1 used by B1 to benefit B2

# Suppose:

- (1) A discretionary trust within s.731 has accumulated relevant income.
- (2) In 1970 a beneficiary ("B1"), receives a trust asset ("B1's asset"). Although B1 receives a benefit assume B1 does not pay tax under s.731 because he is non-resident, or qualifies for the s.731 remittance basis.<sup>30</sup> This seems on a simple reading to be an associated operation

<sup>30</sup> Although strictly the position of B2 is the same even if B1 is taxed on his benefit, either as a capital benefit under s.731 or as an income benefit under ITTOIA.

(in relation to the transfer of assets to the trust).

(3) In 2000 B1 (independently and not as part of a prior arrangement) gives the asset to another beneficiary<sup>31</sup> ("B2") who is UK resident.

B2 has received a benefit. Benefit causation condition (i) is not satisfied. However, it seems at first sight that benefit causation condition (ii) is satisfied, so B2 is at first sight subject to tax under s.731. This clearly cannot be right; but why not? It is necessarily part of the scheme of s.731 that when one beneficiary ("B1") receives a benefit, and uses the benefit to benefit another ("B2") only the first benefit counts. Otherwise what should be regarded in economic reality as a single benefit may give rise to a series of tax charges as it passes from one beneficiary to another and to another.<sup>32</sup> But why is this the case? The best answer is that the operations are not associated. Mere historic association is not enough. These must be something more.<sup>33</sup> It is suggested that the principles to apply are those of the clean break test.<sup>34</sup>

Consider a trust where the settlor ("S") is a beneficiary and the settlor wishes to make a payment to another beneficiary ("B"). A direct payment from the trustees to B may be within the scope of s.731. In that case the solution may be to make regular payments to S who may subsequently make a gift to B, but this can only succeed if the gift is genuinely independent, which may not be easy to arrange.

### 18.6.2 Transfers between trusts

# Suppose:

(1) A trust ("trust 1") within s.731 has accumulated relevant income.

<sup>31</sup> If B1 transfers the asset to a person ("C") who is not a beneficiary of the trust (in the sense that trust income cannot be used to benefit C) then C cannot be subject to tax under s.731 as there is no relevant income in relation to C. But in a standard form discretionary trust there is a wide power to add beneficiaries; so trust income is relevant income in relation to every person in the world (whether or not they are specifically identified as "Beneficiaries" in the trust deed).

<sup>32</sup> Assume there is sufficient relevant income.

The argument would be the same as in 16.11 (Person abroad receives income as indirect consequence of transfer).

<sup>34</sup> See 54.4 (Gift from A to B followed by gift to trust by B).

- (2) Trust 1 transfers funds ("the transferred funds") to a new UK trust on similar terms ("trust 2").
- (3) A beneficiary ("B") receives a benefit from trust 2 out of the transferred funds.

The transfer from trust 1 to trust 2 is an operation associated with the earlier transfer to trust A. 35 B has received a benefit and the benefit is provided out of assets which are available as a result of the transfer and the associated operation. So B is taxed under s.731. The benefit causation condition is satisfied.

Suppose trust 2 was an established trust with a trust fund ("fund 2"). If B receives a benefit from fund 2 he is not taxable under s.731 because that fund is not available as a result of the transfer of assets to trust 1.

It follows that a transfer between settlements will not in principle avoid s.731 charge. There is no reason why it should (except a misconceived analogy with s.90 TCGA).

#### 18.7 Benefit causation condition: two transfers of assets

- (1) A settlor by a single disposition transfers assets to a trust within s.731.
- (2) Part of the trust fund is invested in assets which yield relevant income.
- (3) Another part of the trust fund consists of a house occupied rent free by B.

B pays tax on the benefit by reference to the relevant income. By contrast, suppose:

- (1) A settlor by two separate transfers creates two trusts within s.731:
  - a trust which holds income-producing assets and accumulates relevant income; and
  - (b) a trust which holds the family home.

The transfer between trusts is not a clean break. After all, trustees are expected to pay close attention to the wishes of the settlor, and in doing so they are merely filling in the blanks" left by the settlor: see Muir v Muir [1943] AC 468.

(2) B enjoys the benefit of free occupation in the home.

B is not subject to tax under s.731 as there is no relevant income in relation to this benefit. Thus the use of two trusts may avoid a tax charge under s.731 which would have arisen if there were one.

Indeed, it is not necessary to use two trusts. The same applies if there are two separate transfers of assets to one trust.

### 18.8 Transferor's s.731 defence

The fourth fundamental s.731 condition is the transferor's s.731 defence. Section 731(2) ITA provides:

This section applies if—...

- (d) [i] the individual is not liable to income tax under section 720 or 727 by reference to the transfer
  - [ii] and would not be so liable if the effect of sections 726 and 730 were ignored ...

Section 732(1)(d)[ii] makes clear (as the earlier legislation had implied) that this defence applies to a non-UK domiciled transferor even though he is outside the charge to tax under s.720 by virtue of the s.720 remittance basis.<sup>36</sup> This is sensible. There is no need to apply s.731 to a transferor to whom s.720 applies. The application of s.720 gives HMRC all they should need.

18.8.1 Transferor not ordinarily resident when transfer made; pre-1996 income

It has never been a requirement of s.731 that the transferor was ordinarily resident at the time of the transfer, but this was a requirement of s.720 until 1996.<sup>37</sup>

RI 201 provides:

Similarly, a transferor of assets who is outside the charge to tax under Section 739 ICTA [now s.720 ITA] in respect of income arising before

<sup>36</sup> See 17.12 (Section 720 foreign domicile defence).

<sup>37</sup> See 17.5.2 (Transferor not ordinarily resident when transfer made).

26 November 1996 through being not ordinarily resident in the UK at the time of the transfer, is not assessed under Section 740 ICTA [now s.731 ITA].

This is looking at a transferor "T" (wherever domiciled) who:

- (1) makes a transfer of assets before 26 November 1996;
- (2) is not UK ordinarily resident when he made the transfer;
- (3) later becomes UK ordinarily resident.

T was not taxable under s.720 until 26 November 1996. I refer to income arising before that date as "pre-1996 income". If T receives a benefit after 26 November 1996<sup>38</sup> he is not taxable under s.731. This is right because the transferor's s.731 defence does not apply to income liable to tax under s.720. It applies to an *individual* liable to tax under s.720. In the example, T (once ordinarily resident and after 26 November 1996) becomes an individual who is "liable to tax under s.720". This is something of a windfall for T, but of course non-transferors may be taxed as the pre-1996 income is relevant income

## 18.8.2 *Transferor not ordinarily resident at other times*

RI 201 does not address the situation where T is outside the scope of s.720 only because he is not ordinarily resident for a period. Suppose:

- (1) T is ordinarily resident when he makes the transfer;
- (2) T is non-resident for a period ("the non-resident period");
- (3) T returns to the UK.

The reasoning above shows that on these facts T is also outside s.731; he qualifies for the transferor's s.731 defence in relation to income of the nonresident period as well as the income accruing while resident.

I need not now consider the position if the benefit was received before 26 November 1996 but the result was probably the same.

## 18.8.3 Spouse of transferor

## Section 714(4) ITA provides:

In this Chapter references to individuals include their spouses or civil partners.

Accordingly the spouse/civil partner of the transferor also qualifies for the transferor's s.731 defence. This only applies during the life of the transferor as a former spouse/civil partner is not a "spouse" or a "civil partner".<sup>39</sup>

#### 18.9 Benefit liable to IT defence

The fifth fundamental s.731 condition is the benefit liable to IT defence. Section 732(1) ITA provides:

This section applies if ...

(e) the individual is not liable<sup>40</sup> to income tax on the amount or value of the benefit (apart from section 731).

For this purpose a UK resident foreign domiciled individual is "liable" to income tax on unremitted foreign income.<sup>41</sup> This question arises where an individual receives foreign income and the s.731 remittance basis does not apply.

Suppose:

(1) A discretionary trust within s.731 receives UK source income (or both

<sup>39</sup> See Appendix 1.2 (Meaning of "spouse") and 1.3 (Meaning of "civil partners").

The word in the pre-ITA legislation was "chargeable" not "liable" but the change has not altered (and has perhaps clarified) the position.

<sup>41</sup> This might not seem to accord with the natural meaning of "liable"; but it is consistent with the well established rule that pension schemes and charities are "liable" to income tax for the purposes of DTTs even though they qualify for pension scheme charity exemptions; see Kessler & Kamal, *Taxation of Charities*, 6th ed., Key Haven, para 14.2.2 (Liable to tax). *Stonor v IRC* [2001] STC (SCD) 199 might be cited against this view but a Special Commissioners decision on other provisions, arguably obiter, and not fully argued, does not count for much. This view is also consistent with the rule that unremitted foreign income is "chargeable" t IT; see 35.5.1 (Definition of capital payment).

UK and foreign source income).

(2) A UK resident foreign domiciled beneficiary ("B") receives income ("unremitted foreign trust income") from the trust.

B is potentially taxable on the unremitted foreign trust income but assume the income is not remitted, so no tax is due.

Can HMRC argue that B is subject to tax on the unremitted foreign trust income under s.731?<sup>42</sup> The answer is, no, because B is liable to IT on the benefit. By contrast, if B had received capital instead of income from the same trust, he would have been subject to tax on the benefit under s.731!

Of course, the word "liable" (like all words) takes its meaning from the context. So perhaps here HMRC may argue that unremitted foreign income is not "liable" to income tax, for the purposes of the benefit liable to IT defence. The answer is that there is no need to apply s.731 in a situation where the ordinary remittance basis regime applies. The RFI remittance basis regime gives HMRC all they should need. So it is considered that unremitted foreign income received by a UK resident individual is taxable, if at all, under ordinary principles and cannot be taxed under s.731. This result is consistent with the transferor's s.731 defence: s.720 applies to the exclusion of s.731.43 Anti-avoidance provisions, like hypotheses, should not be multiplied unnecessarily.

#### 18.10 Is a benefit within s.731 a capital payment?

The definition of "capital payment" for s.87 purposes is discussed in 35.5 (Capital payment). For present purposes the relevant part of the definition is that a capital payment is any payment "which is not chargeable to income tax on the recipient."

In the following discussion "a non-capital payment" is a payment which

The s.731 remittance basis is not in point if the benefit relates to UK source relevant 42 income: see 18.33 (Section 731 foreign domicile defence).

<sup>43</sup> See 18.8 (Transferor's s.731 defence). A further objection to this HMRC argument is that there may be a double charge to tax:

Tax under s.731 on receipt of the unremitted foreign trust income. (1)

Tax under general principles when the foreign trust income was later (2) remitted to the UK.

Arguably, double counting relief applies: see 19.6 (Double-counting relief). But there is no provision allowing tax paid under s.731 to be reclaimed.

is not a capital payment.

## 18.10.1 Benefit giving rise to s.731 charge in year of receipt

The pre-ITA position was relatively straightforward. Section 740 ICTA was a tax on the benefit.<sup>44</sup> If a person received a benefit which was subject to tax in the year of receipt, under s.740 (i.e. assume there was relevant income) then the benefit was clearly a non-capital payment for CGT purposes.

It is not immediately obvious that the position is the same from 2007/08. For s.731 is not expressed as a charge on the benefit. It is a charge on deemed income: the amount or value of the benefit is merely an element in the computation of the amount of deemed income. However it cannot be the case that the same benefit gives rise to CGT on the benefit and deemed income on an amount equal to the benefit. A strained construction is needed to avoid absurdity. There are two possible solutions:

(1) Either (contrary to first appearances) s.731 is in fact a charge on benefits, not on deemed income; or

#### 44 Section 740 ICTA provided:

"(1) This section has effect where-

- (a) by virtue or in consequence of a transfer of assets, either alone or in conjunction with associated operations, income becomes payable to a person resident or domiciled outside the United Kingdom; and
- (b) an individual ordinarily resident in the United Kingdom who is not liable to tax under section 739 by reference to the transfer receives a benefit provided out of assets which are available for the purpose by virtue or in consequence of the transfer or of any associated operations.
- (2) Subject to the provisions of this section, the amount or value of any such benefit as is mentioned in subsection (1) above, if not otherwise chargeable to income tax in the hands of the recipient, shall -
  - (a) to the extent to which it falls within the amount of relevant income of years of assessment up to and including the year of assessment in which the benefit is received, be treated for all the purposes of the Income Tax Acts as the income of the individual for that year;
  - (b) to the extent to which it is not by virtue of this subsection treated as his income for that year and falls within the amount of relevant income of the next following year of assessment, be treated for those purposes as his income for the next following year."

(2) The reference (in the definition of capital payment) to a payment being chargeable to IT should be read as including a benefit giving rise to deemed income.

Section 97(3) TCGA adopts the first view. Ultimately it makes no difference for present purposes which view one takes.

## 18.10.2 Benefit matched to relevant income after year of receipt

The pre-ITA position was straightforward. In the absence of express provision, a benefit which is not taxable under s.740 ICTA only for lack of relevant income might arguably have been a non-capital payment. But this argument was ruled out by s.97(3) TCGA. For convenience I set out the text of s.97(3) indicating the ITA amendments in track change format:

The fact that the whole or part of a benefit is by virtue of section 740(2)(b) of the Taxes Act section 733 of ITA 2007 treated as the recipient's income for a year of assessment after that in which it is received-

- (a) shall not prevent the benefit or that part of it being treated for the purposes of sections 86A to 96 and Schedule 4C as a capital payment in relation to any year of assessment earlier than that in which it is treated as his income; but
- (b) shall preclude its being treated for those purposes as a capital payment in relation to that or any later year of assessment.

Post ITA this wording is not apt because under s.731(at least on a first reading) a benefit is not "treated as the recipient's income". Section 731 is a charge on deemed income. But a strained construction is required to give effect to the obvious intention, that a benefit outside s.731 (for lack of relevant income) is a capital payment for CGT.

Thus if:

- (1) a benefit is conferred,
- (2) the benefit is not subject to s.731 in year of receipt for lack of relevant income

the benefit can be taxed as a capital payment in year of receipt. If:

(3) the benefit is not subject to s.87 in year of receipt (for lack of s.2(2) gains) the s.731 charge in the following year has priority over the s.87 charge in that year; and so on.

## 18.10.3 Benefit where s.731 remittance basis applies

A benefit which falls within s.731 but qualifies for the s.731 remittance basis is taxed on the remittance basis, but is nevertheless "chargeable" to tax, so it is a non-capital payment.

By contrast, s.731 does not apply at all a benefit which does not meet any of the five fundamental s.731 conditions (for instance a benefit to a transferor) and such a benefit is a capital payment.

## 18.10.4 Benefit where motive defence applies

The pre-2006 wording was that "Sections 739 and 740 *shall not apply*" where the motive defence applied, so it was clear that a benefit where the motive defence applied could be a capital payment.

Under the current legislation, where the motive defence applies, the individual who receives a benefit "is not *liable to income tax*" under the TAA provisions. It might be argued that the benefit is chargeable (even if the individual is not liable) but is considered that a benefit where the motive defence applies is a capital payment: it is not chargeable to IT within the meaning of the capital payment definition.

## 18.11 Computation of charge

#### 18.11.1 Introduction

In outline, where an individual receives a benefit, s.731 imposes a charge on the lesser of:

- (1) the value of the benefit; and
- (2) the amount of relevant income in relation to that individual.<sup>45</sup>

<sup>45</sup> Contrast s.720, which in principle imposes a charge on the whole of the income accruing to the person abroad.

However, the details are far more complicated than this outline suggests. Section 733(1) ITA provides:

To find the amount (if any) of the income treated as arising under section 732(2) for any tax year in respect of benefits provided as mentioned in section 732(1)(c) take the following steps.

Section 733 is a computation provision. It does not apply unless the five fundamental conditions of s.732 are met. I refer to the computation made under s.733 as "the s.733 computation". There are six steps in the computation.

### 18.11.2 Step 1: Total Benefits

## Step 1 provides:

Identify the amount or value of such benefits received by the individual

[1] in the tax year and

[2] in any earlier tax years in which section 732 has applied.

The sum of those amounts and values is "the total benefits".

One does not identify all benefits received by the individual, but only "such benefits". "Such benefits" must refer back to the words is.733(1): "benefits provided as mentioned in s.732(1)(c)". That is, "such benefits" means benefits which meet the benefit causation condition.<sup>46</sup>

"The individual" must mean the individual referred to in s.732, i.e. the individual who receives a benefit.

Suppose:

Year 1: an individual ("B") is not UK resident but receives a benefit ("benefit B1")

Year 2: B is UK resident and receives another benefit ("benefit B2").

In year 1 s.731 does not apply because B is non resident. No s.733 computation is needed.

In year 2, s.731 applies. A s.733 computation is needed. In Step 1, the only benefit identified is benefit B2. Benefit B1 is not included in the total

<sup>46</sup> See 18.6 (Benefit causation condition).

benefits, under Step 1, since it is not a benefit received in an earlier tax year *in which s.732 has applied*. This gives the right result, for one would not expect benefit B1 to come into charge.

This analysis does not solve all the problems. Change the facts slightly, so that:

- Year 1: (a) an individual ("B") is not UK resident but receives a benefit ("benefit B1") and
  - (b) another individual ("C") who is UK resident also receives a benefit.

Year 2: B is UK resident and receives another benefit ("benefit B2").

In year 1 B is not taxed because he is non resident. In year 2 s.731 applies to B, no s.733 computation is needed. What is the result of Step 1? If Step 1 is construed literally, benefit B1 is included in the Total Benefits because:

- (1) it is a benefit "provided as mentioned in s.732(2)(c)" (it meets the benefit causation condition); and
- (2) it is provided in a year in which s.732 applied (because s.732 applied to C in year 1.)

But this is clearly not correct. Step 1 must be taken to read:

Step 1 [total benefits]

Identify the amount or value of such benefits received by the individual

- [1] in the tax year and
- [2] in any earlier tax years in which section 732 has applied [to the individual]

The sum of those amounts and values is "the total benefits".

## Suppose:

- (1) Year 1: an individual ("B") who is UK resident receives a benefit ("the income benefit 1") which is subject to income tax.
- (2) Year 2: B is UK resident and receives a benefit ("the capital benefit

2") which is not subject to income tax.

In year 1 s.731 does not apply because of the benefit subject to IT defence. In year 2 s.731 applies to B, so a s. 733 computation is needed. What is the result of Step 1? Benefit B1 is not included in the Total Benefits because s.732 did not apply to the individual in year 1.

But analysis this does not solve all the problems. Vary the facts slightly. Suppose in the same year an individual ("B") who is UK resident receives

- (1) a benefit ("the income benefit") which is subject to income tax and
- (2) a capital benefit ("the capital benefit") which is not subject to income tax.

What is the result of Step 1? Taken literally, the Total Benefits is the income benefit and the capital benefit! Thus there appears at first sight to be double taxation on the income benefit. The solution might be in s.743 ITA (no duplication of charges) but it is considered that an income benefit is not one "provided as is mentioned in s.732(1)(c)" because unless the condition in (1)(e) (capital receipt) is met, the fundamental condition in s.732(1) is not met, so s.732 is not satisfied as regards the income benefit.

## 18.11.3 Step 2: Total Untaxed Benefits

## Step 2 provides:

Deduct from the total benefits the total amount of income treated as arising to the individual under section 732(2) for earlier tax years as a result of the relevant transfer or associated operations.

The result is "the total untaxed benefits".

## A straightforward example is if:

- (1) Year 1: B receives benefit B1.
- (2) Year 2: B receives benefit B2.

The Total Benefit is B1 + B2. But if B was treated as receiving income under s.732 in year 1, the Total Untaxed Benefits is only B2.

Section 734 ITA provides for another deduction from Total Untaxed Benefit: since this only arises infrequently I deal with it separately below; see 18.12 (Section 733 computation when benefit subject to CGT).

## 18.11.4 Steps 3 and 4: Relevant Income and Total Relevant Income

Steps 3 and 4 concern relevant income and total relevant income, and are discussed below.

### 18.11.5 Step 5: Available Relevant Income

## Step 5 provides:

Deduct from total relevant income—

- (a) the amount deducted at Step 2, and
- (b) any other amount which may not be taken into account because of section 743(1) and (2) (no duplication of charges).

The result is "the available relevant income".

The deduction in Step 5(b) is discussed in 19.6 (Double-counting relief). What is the reason for the deduction in Step 5(a)? The ITA EN explain a double taxation problem in the pre-ITA law:

Section 740 of ICTA [now s.731 ITA] leaves several questions unanswered.

It provides that

- [a] if the relevant income exceeds the benefit, the amount or value of the benefit is chargeable to income tax in the individual's hands,
- [b] but does not make provision about the treatment of the excess of the relevant income over that amount.
- [c] Taken literally and in isolation, section 740(2)(a) suggests that whenever a benefit is received the amount or value of the benefit must be compared with *all* the relevant income that has arisen on or after 10 March 1981, regardless of whether the receipt of previous benefits has involved charges by reference to that income before.<sup>47</sup>

<sup>47</sup> Section 740(2) provided so far as relevant:

<sup>&</sup>quot;... the amount or value of any such benefit as is mentioned in subsection (1) above, ... shall— (a) to the extent to which it falls within the amount of relevant income of years of assessment up to and including the year of assessment in which the benefit

I confess I had not noticed, but point [c] seems correct. The EN then give two independent reasons why no problem arose:

#### But

- [1] relevant income is defined as income that can directly or indirectly be used to provide a benefit in the tax year [ie in the year that the tax charge arises], and
- [2] section 744(1) and  $(2)(c)^{48}$  of ICTA [now s.743 ITA] prevent the same relevant income being taken into account more than once.

It is therefore considered that the surplus relevant income (if it continues to be available) has not been taken into account and so must be carried forward year by year until extinguished by a benefit or benefits. Section 733 of this Act gives effect to this view by providing for surplus relevant income to be carried forward.49

Note that it is assumed that one asks whether income can be used to provide a benefit at the time the tax charge arises, not at the time that the relevant income accrues.

Suppose a trust with total relevant income of £100 and:

- (1) Year 1: B receives a benefit (£100) and £100 deemed income under s.731.
- (2) Year 2: B receives another benefit (£100).

The computation goes as follows:

Step 1: The Total Benefits of B are £200.

Step 2: The Total Untaxed Benefits of B are £100 (£100 is deducted).

Steps 3 and 4: The Total Relevant Income is £100

Step 5: Deducts from the Total Relevant Income the amount deducted at step 2, ie, £100. So the Available Relevant Income is £0.

Step 6: Since there is no available relevant income the amount of income treated as arising under s.732 is £0.

is received, be treated for all the purposes of the Income Tax Acts as the income of the individual for that year".

<sup>48</sup> The original erroneously reads: (2)(b).

<sup>49</sup> Change 1113, p. 472; emphasis added.

That is fair. But suppose a trust with Total Relevant Income of £100 and:

- (1) Year 1: A (not B) receives a benefit (£100) and £100 deemed income under s.731.
- (2) Year 2: B receives a benefit another benefit (£100).

The computation goes as follows:

Step 1: The Total Benefits of B are £100.

Step 2: The Total Untaxed Benefits of B are £100 (nothing is deducted).

Step 5: There is no deduction from the Total Relevant Income because nothing is deducted at Step 2.

Here the Step 5(b) deduction does not prevent double taxation. The tax law rewrite team have only partly solved the double taxation problem which they identified. They have solved it where the same beneficiary receives benefits in different years. They have not solved it where different beneficiaries receive benefits in different years. In that case, B must fall back on the pre-ITA solutions (which still apply):

- (1) that distributed income ceases be relevant income (because it ceases to be available); and
- (2) double counting relief.

18.11.6 Step 2 and Step 5 computations where s.731 remittance basis applies

Where the s.731 remittance basis<sup>50</sup> applies:

the individual *is not chargeable* to income tax under section 731 on so much of the chargeable amount as [qualifies for the defence].

That is, income is still treated as accruing to the foreign domiciled individual under s.731, just that he is not chargeable to income tax on it. So the FD defence does not prevent a deduction under Step 2 (and Step 5). Suppose:

<sup>50</sup> See 18.33 (Section 731 remittance basis).

- (1) Year 1: B receives a foreign benefit which qualifies for the s.731 FD defence ("the foreign benefit").
- (2) Year 2: B receives a UK benefit which does not qualify for the s.731 FD defence ("the UK benefit").

In year 1 B is not chargeable because of the s.731 FD defence. In year 2 the computation is as follows:

Step 1: the Total Benefits of B are the foreign benefit and the UK benefit Step 2: deduct the value of the foreign benefit, so the Total Untaxed Benefits is the UK benefit.

Step 5: deduct from the total relevant income the amount deducted at Step 2 so the Available Relevant Income is reduced.

Thus benefits to B within the FD defence reduce relevant income in relation to B (even if not made out of relevant income). But this only works with reference to the foreign domiciliary who receives the benefit. Vary the facts slightly. Suppose:

- (1) Year 1: C (not B) receives a foreign benefit which qualifies for the s.731 FD defence ("the foreign benefit").
- (2) Year 2: B receives a UK benefit which does not qualify for the s.731 FD defence ("the UK benefit").

In year 2 the computation for B is as follows:

Step 1: The Total Benefits of B are the UK benefit

Step 2: No deduction, so the Total Untaxed Benefits is the UK benefit.

Step 5: No deduction from the total relevant income so the Available Relevant Income is not reduced.

## 18.11.7 Step 6: computation of charge

We have at last reached the end of the s.731 computation. Step 6 is as follows:

Compare the total untaxed benefits and the available relevant income. The amount of the income treated as arising under section 732(2) for any tax year is the total untaxed benefits unless the available relevant income is lower.

If the available relevant income is lower, it is the amount of income treated as so arising.

That is, the deemed s.731 income is the lesser of:

- (1) Total Untaxed Benefits; and
- (2) Available Relevant Income.

## 18.12 Section 733 computation when benefit subject to CGT

Section 734 ITA provides:

#### Reduction in amount charged: previous capital gains tax charge

- (1) This section applies if—
- (a) benefits provided as mentioned in section 732(1)(c) are received in a tax year,

That is, the benefit is in principle taxable under s.731.

(b) for that tax year the whole or part of any benefits so provided is a capital payment to which section 87 or 89(2) of, or paragraph 8 of Schedule 4C to, TCGA 1992 applies (chargeable gains: gains attributed to beneficiaries),

That is, the benefit is in principle taxable under s.87.

(c) it is such a payment because the total untaxed benefits<sup>51</sup> exceed the available relevant income (see Step 6 in section 733(1)) and so it is not treated as income arising to the individual under section 732(2), and

<sup>51</sup> Section 743(4) provides:

<sup>&</sup>quot; In this section "the total untaxed benefits" and "the available relevant income" have the same meaning as in section 733(1) (see Steps 2 and 5)."

That is, the benefit was not subject to income tax for lack of relevant income.

(d) because of that capital payment chargeable gains are treated as accruing to the individual in that or a subsequent tax year under any of the provisions referred to in paragraph (b).

The CGT charge applying under the rules set out in 18.10 (Is a benefit within s.731 a capital payment?).

- (2) For any tax year after one in which such chargeable gains are so treated, the amount of income treated as arising to the individual under section 732(2) in respect of benefits provided as mentioned in section 732(1)(c) as a result of the transfer or operations in question is calculated as follows.
- (3) The amount is calculated under section 733(1) as if the total untaxed benefits were reduced by the amount of those gains.

This ensures that a benefit charged under s.87 is not later also charged to IT.

#### 18.13 Relevant income: definition

"Relevant income" is a central but perplexing concept. The absence of litigation on the subject is because HMRC have in practice generally applied the legislation in a way which leads to a sensible result. Section 733(1) Step 3 provides the definition:

### Step 3

Identify the amount of any income which—

- (a) arises in the tax year to a person abroad, and
- (b) as a result of the relevant transfer or associated operations can be used directly or indirectly for providing a benefit for the individual. That amount is "the relevant income of the tax year" in relation to the individual and the tax year.

The condition in Step 3(a), income arising to a person abroad, is the same as in the transfer of asset conditions.<sup>52</sup>

<sup>52</sup> See 16.5 (Income "becomes payable" to person abroad).

The term is not "relevant income" (in isolation). It is relevant income *in relation to an individual*. There may be relevant income in relation to A which is not relevant income in relation to B (e.g. income of a discretionary trust under which A can benefit and B cannot). There may be relevant income in relation to anyone in the world (e.g. income of a discretionary trust with a power to benefit anyone in the world). In this book, for ease of exposition, I sometimes refer just to "relevant income" and leave the words "in relation to the individual" to be understood. One should only take that shortcut where the context is clear.

The s.731 concept "relevant income" must not be confused with "relevant foreign income" discussed at 7.5 (Gains/losses accruing in intervening year).

Although the statute refers to "income" sometimes capital receipts are treated as income for tax purposes. See:

- (1) 16.13 (Capital receipts deemed to be income).
- (2) 21.6.2 (Non-resident company or institution).
- (3) 22.12 (OIG accruing to non-resident trust).

#### 18.14 Stock dividends

Suppose non-resident trustees receive a stock dividend from a UK company. In that case "income is *treated* as arising to the trustees"; see s.410(3) ITTOIA. The amount is certainly "income" for TAA purposes, but the better view is that it is not relevant income. The amount is fictional so one cannot say that it "can" be used for the benefit of any beneficiaries. The shares issued in the stock dividend can be used for that purpose, but they are not the same income. The distinction between a gain and an amount equal to the gain is one on which HMRC insist in a DTT context;<sup>53</sup> here the distinction between the actual stock dividend and the fictional income is similar but clearer.<sup>54</sup>

<sup>53</sup> See 38.6 (Distinction between income and sum equivalent to income).

<sup>54</sup> The same point arises for AIS income; see 23.12.1 (s.731 ITA).

### 18.15 Is income of life tenant relevant income?

Consider an interest in possession trust: one where the trust income is payable to a beneficiary ("L").

If L is UK domiciled and resident, the trust income is not relevant income because it does not meet the condition in Step 3(a). It does not arise to a person abroad.

If L is not UK domiciled then the condition in Step 3(a) is satisfied. Nevertheless, the trust income is not relevant income because it is distributed; see 18.21 Relevant income of trust distributed as income in vear it arises).55

There is nothing surprising in this conclusion: there is no need for s.731 in these circumstances, and one would not expect it to apply. If it did apply there could be double taxation – L being taxed on the income as he receives it, and on other benefits (if he receives any) to the value of the relevant income.

#### 18.16 Is trust income within s.624 ITTOIA relevant income?

One must consider UK resident and domiciled settlors separately from those who are non-resident or domiciled.

#### 18.16.1 UK resident and domiciled settlor

### Suppose:

(1) a non-resident discretionary trust within s.731;

(2) a UK resident and domiciled settlor ("S") has an interest in the trust.

All the trust income is accordingly within the scope of s.624 ITTOIA.

The trust income is not relevant income in relation to L. One would not say in ordinary language that the trust income can be used for providing a benefit for L. The income is the property of L.

Even if that were wrong:

The trust income is not relevant income in relation to any other person. (2) Since the income belongs to L, one cannot say that the income "can" be used to benefit anyone else. See 18.18 (Income which "can" be used to benefit another person).

## Section 624 ITTOIA provides in such a case:

Income which arises under a settlement is treated for income tax purposes as the income of the settlor and of the settlor alone ...

(Emphasis added)

The trust income is not relevant income as it does not meet the condition in Step 3(a): the income is treated by s.624 as accruing to S, so it cannot be regarded as arising to a person abroad. This is so even if S does not actually pay tax due on the income.

## 18.16.2 *UK resident foreign domiciled settlor*

Now suppose:

- (1) a non-resident discretionary trust within s.731;
- (2) a UK resident but not UK domiciled settlor ("S") has an interest in the trust; and
- (3) the trust income is actually subject to tax under s.624 ITTOIA (the s.624 foreign domicile defence does not apply).<sup>56</sup>

In this case the condition in Step 3(a) is satisfied since even applying s.624 the income is treated as accruing to S. However, it is considered that the condition in Step 3(b) is not satisfied: if the income is treated as that of S, and of no other person, it is not income which "can be used for providing a benefit" for anybody else. So the income is not relevant income.

The position is different if and to the extent that the s.624 foreign domicile defence applies. Section 624 does not apply to income within that defence: see 15.4 (Section 624 foreign domicile defence). Accordingly the trust income can, in principle, be relevant income for s.731.

What happens then if the income is later remitted, so it becomes taxable on S under s.624? It is tentatively suggested that the income

<sup>56</sup> See 15.4 (Section 624 foreign domicile defence).

retrospectively ceases to be relevant income, so that tax paid under s.731 can be recovered by a beneficiary. In practice this could arise only in fairly unusual circumstances, e.g. where:

- (1) Year 1: a beneficiary ("B") receives a benefit but does not pay tax as there is no relevant income.
- (2) Year 2: foreign source income arises on which the settlor ("S") is not subject to tax as the foreign domicile exemption for s.624 applies. This is relevant income in relation to B, so B pays tax under s.731.
- (3) Year 3: that income is remitted to the UK, so S pays tax under s.624.

Where s.720 applies (as well as s.624) see 18.17 (Is income within s.720 relevant income?).

### 18.16.3 Non-resident settlor

Suppose now:

- (1) a non-resident discretionary trust within s.731; and
- (2) a non-resident settlor ("S") has an interest in the trust.

Section 624 does not apply to foreign source trust income: see 15.11 (Section 624 non-residence defence to s.648). Accordingly foreign source income may in principle be relevant income.

Section 624 does apply to UK source income. Here too it is submitted that the condition in Step 3(b) is not satisfied: if the income is treated as that of S, and of no other person, it is not income which "can be used for providing a benefit" for anybody else. So the income is not relevant income.

#### 18.17 Is income within s.720 relevant income?

The position is less clear if income falls within s.720 and not s.624. ITA EN provides:

Where a non-UK domiciled individual transfers assets but is not

chargeable to tax under section 739 [now s.720 ITA] owing to section 743(3) [now s.735 ITA], there is no bar in HMRC's view on the application of section 740 [now s.731] there is no bar in HMRC's view on the application to others who did not themselves make the transfer but were beneficiaries of it. HMRC interpret section 732 in the same way.<sup>57</sup>

In HMRC's view the position is the same as in the s.624 case:

- (1) income taxed on the transferor under s.720 is not relevant income; but
- (2) income within the s.720 remittance basis is relevant income.

However, there are differences between s.624 and s.720. Section 720 provides that income is treated as arising to an individual but does not deem the income of the person abroad to be the income of the individual. So it appears that the income of the person abroad does not cease to be income of the person abroad, so it is also relevant income. The only defence is s.743 ITA (double counting relief).<sup>58</sup> This is surprising, because it is not clear who qualifies for the relief: the transferor or a beneficiary who receives a benefit. But it is difficult to construe the legislation any other way.

In the 5th edition of this book, I consider the argument that income within the old s.739 foreign domicile defence could still not be relevant income. The argument does not run (or at least, is made much weaker) under the ITA provisions. It is fairly clear that income arising from 2006/07 is relevant income even if it falls within the s.720 remittance basis.

## 18.18 Income which "can" be used to benefit another person

An essential feature of the definition of relevant income in relation to an individual is the condition in Step 3(b) that the income "can be used for providing a benefit" for the individual.

"Can", like most common words, has a variety of meanings, but the meaning here must be:

<sup>57</sup> See Change 105 in EN Vol III, annex 1. The same point was made in the same words in RI 201.

<sup>58</sup> See 19.6 (Double-counting relief).

Expressing a possible contingency; = May possibly.<sup>59</sup>

One might refer to this as "can contingently".

### 18.18.1 Income of individual

Of course, any income "can" be used for the benefit of any individual in the world if it is received by a beneficial owner who so directs. That contingency must plainly be ignored or the definition does not work.<sup>60</sup>

### 18.18.2 Income received by company owned by individual

Suppose an individual, T, transfers assets to a non-resident company all the shares of which he owns absolutely. Assume the transfer does not qualify for the motive defence. So long as T remains owner of the company:

(1) The income of the company is relevant income in relation to T (though T may qualify for the transferor's s.731 defence).

<sup>59</sup> Oxford English Dictionary, 2nd ed. Another meaning of "can" is "to be able; to have the power, ability or capacity". This meaning applies where one says that a person "can" do something. This meaning is not applicable here where the subject of "can" is the income. Income does not have any power, ability or capacity: only a person does. There is a discussion of can in Christopher Williams' fine study, Tradition & Change in Legal English (Peter Lang, 2005) at 2.8.

<sup>60</sup> The issue is not so much the meaning of the word "can": if income is paid to A it is obvious that it "can" (in the "can contingently" sense of the word) be paid to B if A so directs. The better way to put the issue is: which hypothetical contingencies should be taken into account in order to ask the question whether or not income "can" be used for providing a benefit?

The question is similar to the issue which arises for the purposes of the settlement provisions, whether income "may" be used to benefit the settlor "in any circumstances whatsoever". These words do not include the possible circumstance that there may be "a mere voluntary application of income by a beneficiary to the settlor": see *Glyn v IRC* 30 TC 321 at 329. A similar question arose in reverse in *Inglewood v IRC* [1983] STC 133. The question was whether one could say that a beneficiary "will" become entitled to an interest in possession: held that one should ignore the contingency that the beneficiary may not become entitled by virtue of the beneficiary voluntarily assigning the interest to another person.

Another way to reach this conclusion is to say that the income "can" be used to benefit the individual, but not "as a result of the relevant transfer or associated operations" (the application of the income by the beneficial owner not counting as an associated operation).

(2) The income of the company is not relevant income in relation to any other person.

For the position if T later gives the company to a trust, see 18.29 (Is income of a company held by trust relevant income?).

## 18.18.3 *Income of A&M trust only payable to B on remote contingency*

Now consider this type of Accumulation and Maintenance trust,<sup>61</sup> divided into two sub-funds:

- (1) A's sub-fund: income to be applied for the benefit of A or accumulated; capital to be paid to A at the age of 25; if A dies under 25, the share accrues to B's share.
- (2) B's sub-fund is held on similar terms: income to be applied for the benefit of B or accumulated; capital to B at 25 with accrual to A if B dies under 25.

Suppose income is accumulated on A's sub-fund. It is relevant income in relation to A. Is it relevant income in relation to B? It is payable to B only on the contingency that A dies under 25. It is suggested that this income is not relevant income in relation to B. One would not, in normal language, say that the income "can" be used to benefit B just because A may die under 25. The contingency is too remote.

If A dies under 25:

- (1) income of A's sub-fund arising after the death of A is (of course) relevant income in relation to B;
- (2) income of A's sub-fund arising before the death of A subsequently becomes relevant income in relation to B if the "timing" issue discussed below is correctly answered.

If this is correct, the concept here is not the same as in s.624 ITTOIA,

<sup>61</sup> This was quite a common form before the abolition of relief for A&M trusts in 2006.

where the issue is whether income "may become payable" to the settlor in any circumstances whatsoever. 62 Applying (as one should) a purposive approach, this is the fair and just result and consistent with the general scheme of s.731. A settlor or transferor has the opportunity to exclude himself completely in a straightforward manner, and is taxed if he fails to do so. A beneficiary (not the settlor/transferor) has no such opportunity. To tax B on income of A's fund (on the facts of the above example) would not be just or fair.63

## 18.18.4 Income of discretionary trust

Conversely, consider a common form discretionary trust. In principle, all trust income "can" contingently be used to benefit any beneficiary, if the trustees exercise their discretion, and that is a contingency which naturally should be taken into account. Trust income is relevant income in relation to all beneficiaries.

Suppose, however, the trustees (perhaps guided by a letter of wishes) regard the fund as divided into (say) two shares for separate families. There is (assume) no practical possibility that more than one half of the income will be used for one particular beneficiary. There is a reasonable argument that only one half of the income is relevant income in relation to that beneficiary.

Trustees of a common form discretionary trust have power to benefit anyone in the world. However, in practice the trustees will wish to identify a more limited class, and it is arguable that trust income is not relevant income in relation to other potential beneficiaries.

## 18.19 When does one ask? – the timing issue

One must ask whether income "can" be applied for the benefit of an individual. *At what moment in time does one ask this question?* 

See Christopher Williams, op. cit. p.139; may (compared to can) "tends to convey a more hypothetical degree of possibility". It is reasonable to assume that the drafter of the transfer of assets provisions did not copy the language of the settlement provisions because he wanted a different result.

Some support can be found in the discussion of 'can' (albeit in a different context) in Mandla v Dowell Lee [1983] 2 AC 548 at 565. A similar unfairness does arise for CGT under s.87 TCGA. However, it is possible to avoid that by transfers to another settlement.

- (1) It often happens that, at the moment it arises, income can be used to provide a benefit for a person, B, but at a later point in time it cannot be so used; for instance if income of a discretionary trust is:
  - (a) distributed to another individual (not B);
  - (b) transferred to another trust (under which B cannot benefit); or
  - (c) retained by the trustees, but on terms under which B cannot benefit; or
  - (d) used to pay trust expenses.
- (2) The converse also sometimes happens: at the moment it arises income cannot be used to provide a benefit for B, but at a later time it can be so used; for instance:
  - (a) if B is born after the income arises;
  - (b) if one share of a trust fund later accrues to another share (e.g. on the death of a beneficiary);<sup>64</sup> or
  - (c) (arguably) where a company within s.731, wholly owned by A, which has accumulated income during A's ownership, is later given to B or to a trust under which B can benefit.<sup>65</sup>

So it is often important to ask at what moment in time one puts the question. I refer to this as "the timing issue". There are in principle several possible answers:

- (1) the moment that the income arises;
- (2) the moment that the benefit is provided, if later than (1);

<sup>64</sup> See 18.18.3 (Income only payable to B on remote contingency).

<sup>65</sup> See 18.29 (Is income of company held by trust relevant income?).

- (3) after a "reasonable" period (whatever that might be);
- (4) the end of the tax year in which either (1) or (2) or (3) occurs;
- (5) the earlier or later of some combination of the above.

An important consequence of all solutions except (1) is that trustees of a discretionary trust or company within s.731 would usually have some period of time after income has accrued, during which they may:

- (1) distribute income; or
- (2) apply the income in the payment of expenses.

Then the income will not be relevant income in relation to the beneficiaries because at the moment when one asks the question it is no longer income which "can" be applied for the benefit of the beneficiaries.

To answer the question we must return to the legislation. Section 733 ITA Steps (3) and (4) provide:

### Step 3

Identify the amount of any income which—

- (a) arises in the tax year to a person abroad, and
- (b) as a result of the relevant transfer or associated operations can be used directly or indirectly for providing a benefit for the individual.

That amount is "the relevant income of the tax year" in relation to the individual and the tax year.

Step 4

Add together the relevant income of the tax year and the relevant income of earlier tax years in relation to the individual (identified as mentioned in Step 3).

The sum of those amounts is "total relevant income".

## Steps 3 and 4 taken together can be read in various ways:

#### Step 4

Add together

- [1] the relevant income of the tax year being the amount of any income which—
- (a) arises in the tax year to a person abroad, and

- (b) as a result of the relevant transfer or associated operations can be used directly or indirectly for providing a benefit for the individual. and
- [2] the relevant income of earlier tax years in relation to the individual being the amount of any income which—
- (a) arises in the [earlier] tax year to a person abroad, and
- (b) as a result of the relevant transfer or associated operations can
  - [at any time in that earlier year] **or** [i]
  - [at the end of the earlier year] **or** [ii]
  - [iii] [at the time that the benefit is conferred, or the time that the income arises if later]

be used directly or indirectly for providing a benefit for the individual.

(In this quote the words in normal font are the words of Step 4; the words in italics are the words of Step 3; the words underlined are added; note that some words must be added in any event.)

In clause [2][b] readings [i] [ii] [iii] are alternatives. Reading [iii] is best, because:

- (1) it makes sense of the words "in relation to the tax year" in Step 3.
- (2) is more sensible to ask the question at the time it matters.

So the author considers that one looks to the position at the later of:

- (1) the end of the tax year in which the relevant income has accrued, or
- (2) the end of the tax year in which the benefit accrues.

One asks whether at that time the income:

can ... be used for providing a benefit for the individual.

Another way to put it is that one asks the question with the benefit of hindsight, taking into account facts known at the time that the question matters. This is the view of the old law taken in this book, but it seems slightly clearer under ITA. It is also supported by ITA EN:

It is therefore considered that surplus relevant income (if it continues to be available) has not been taken into account and so must be carried forward year by year until extinguished by a benefit or benefits.<sup>66</sup>

This approach appears to be accepted by HMRC in practice.

The moment the income arises is not a suitable moment to ask the question. In some cases it is impossible to ascertain the moment at which income arises and all that the tax system attempts is to attribute income to an accounting period or year of assessment.<sup>67</sup> In other cases it is only possible to ascertain a moment at which income arises by rules of a somewhat arbitrary kind.<sup>68</sup>

There is further support in the legislation for this view. Step 3 does not refer to "relevant income" in isolation. It refers to relevant income *of the tax year in relation to the tax year*. It is obviously necessary to attribute relevant income to a tax year, e.g. to deal with the situation where:

- (1) an individual receives a benefit in year 1;
- (2) the benefit is not taxed because there is no relevant income in year 1;
- (3) relevant income arises in year 2.

There is only relevant income of year 2 and so the s.731 charge arises in year 2 and not in year 1. However, the reference in step 3 is to income of the tax year in relation to the tax year. These extra words suggest that the relevant income of tax year 2 in tax year 2 may be different from the relevant income of tax year 2 in tax year 3. In year 3 one must ask again what is the relevant income of year 2.<sup>69</sup>

## 18.20 Relevant income used to pay expenses

HMRC practice is that income used to pay trust or company administration expenses will reduce relevant income. This is consistent with the approach taken above. This applies even to income used for capital expenditure of a trust. This is confirmed by (or at least consistent with) a published

<sup>66</sup> The EN is discussed in 18.11.5 (Step 5: Available Relevant Income).

<sup>67</sup> e.g. trading or property income.

<sup>68</sup> e.g. the rules in ss.18–19 ITEPA (When general earnings are received).

<sup>69</sup> I have considered whether any guidance is to be found in the principle that income tax is an annual tax. However, that does not shed much light on the problem.

### exchange of correspondence:

#### **CIOT** Letter

...

It would also be helpful if the Revenue could confirm that if the trustees do in fact make a payment to the settlor in response to a request for reimbursement, either under [s.646 ITTOIA] or under paragraph 6 of Schedule 5 to TCGA, such a payment would not be regarded as: ...

- (b) Taken into account for section 740(1) ICTA [now s.731 ITA] purposes;
- (c) Income of the settlor for Case V Schedule D [now RFI] purposes.

### The Revenue's reply

••

Using your lettering .. .

- (b) it will reduce the relevant income if paid out of income but will not be a payment [ie not a benefit];
- (c) confirmed.<sup>70</sup>

Thus income used to pay interest ceases to be relevant income. Income used to repay borrowed capital also ceases to be relevant income; though if this principle was applied to extremes in a tax avoidance scheme, the sum borrowed might be regarded as representing the relevant income: see 18.26 (Relevant income reinvested: trading).

## 18.21 Relevant income of trust distributed as income in year it arises

Suppose income ("the trust income") accrues to trustees of a discretionary trust within s.731, and is distributed (as income) to a beneficiary, "B1", in the same tax year.

## 18.21.1 Position of other beneficiaries

The trust income is not relevant income in relation to any other beneficiary, since the income was distributed to B1. One cannot say that the income "can" be applied for the benefit of anyone else – if the author's answer to the timing issue is correct. This is significant for the other beneficiaries

<sup>70</sup> Taxation Practitioner, April 1996 p.26, emphasis added. See too 18.4.10 (Reimbursement of tax under statutory indemnity).

who receive a benefit within s.731 (whether before or after the year in which the income arises and is distributed). They will not pay tax on the benefit by reference to the distributed income, because it is not relevant income. (They may pay tax on the benefit by reference to other relevant income if there is any.)

That must be correct, because otherwise there could be double taxation (B1 taxed on his trust income and another beneficiary taxed under s.731).<sup>71</sup>

## 18.21.2 *Position of recipient beneficiary*

It is suggested that the income is not relevant income in relation to B1: it is not income which can be used for his benefit; it is income which is used for his benefit.<sup>72</sup> This is significant for B1 if:

- (1) B1 is UK resident but not domiciled, and
- (2) B1 received a benefit in the UK, and
- (3) the trust income is paid to B1 and not remitted to the UK.

B1 is taxed on the remittance basis on the income he receives from the trust. He is not taxed on the benefit by reference to the distributed income, because it is not relevant income. (B1 may pay tax on the benefit by reference to other relevant income if there is any.)

## 18.22 Relevant income of trust distributed as income after year it arises

Suppose income accrues to trustees of a discretionary trust, within s.731, and is retained (without being accumulated) in that tax year, but is distributed (as income) to beneficiary B1 in a subsequent year. If:

- (1) a UK resident beneficiary ("B2") had received benefits in the past, and
- (2) had not paid tax under s.731, for lack of relevant income,

Arguably s.743 ITA would provide relief: see 19.6 (Double-counting relief). But this is not a satisfactorily solution as it is not clear who pays the tax.

<sup>72</sup> The same argument as 18.15 (Is income of life tenant relevant income?) but not so strong.

B2 will pay tax under s.731 in the year in which the income arises. Suppose, however, that there have been no earlier benefits so this is not in point. The position is then the same as in the above paragraph, if the

- author's answer to the timing issue is correct:
- (1) The income is not relevant income of B1.
- (2) The income is not relevant income of any other beneficiary.

### 18.23 Relevant income of trust accumulated

## 18.23.1 Income accumulated and retained on wide discretionary trusts

If trustees of a common form discretionary trust accumulate income, it remains relevant income in relation to all beneficiaries as long as it is retained by the trustees because the trust capital (which represents the accumulated income) can be used to benefit any beneficiaries.

#### 18.23.2 Income accumulated and retained on narrower trusts

The position would be different if under the terms of the trust:

- (1) B was in the class of beneficiaries to whom income could be paid; but
- (2) B could not benefit in any way from income after it had been accumulated.

Accumulated income would cease to be relevant income in relation to B. This may happen automatically, e.g. a formerly common form of accumulation and maintenance trust provided:

- (1) Income may be used for the benefit of any beneficiary under 25 ("B1", "B2" or "B3").
- (2) If not so used, it is accumulated and added to the share of one particular beneficiary (B1) and can only be used for the benefit of B1 (not B2 or B3).

On receipt the income is relevant income in relation to B1, B2 and B3. After accumulation it is relevant income only in relation to B1.

A similar point arises in relation to a common form discretionary trust. Accumulated income is relevant income in relation to all the beneficiaries. Suppose the trustees exercise their overriding power to exclude B from the accumulated income, not from other trust capital. The income ceases to be relevant income in relation to B. It makes no difference whether this is done in the year of receipt or later.

Similar points arise if the income is transferred to a new trust, or if the income of a company within s.731 is capitalised by the issue of bonus shares.

#### 18.23.3 Income accumulated but later distributed as income

It has been suggested that once income is accumulated, it is forever relevant income in relation to all the beneficiaries to whom it could have been paid. Subsequent distribution is irrelevant (unless it gives rise to a s.731 charge). This view gives rise to anomalies:

- (1) Some receipts which are capital for trust law purposes are treated as income for s.731,<sup>73</sup> and these cannot be "accumulated" in the normal trust sense. It would be odd if they were treated differently from ordinary income for s.731 purposes.
- (2) Income of a company within s.731 cannot be "accumulated" in the trust sense. It would be odd if companies were treated differently from trusts.

For my part I do not see why the process of accumulation should by itself make any difference to the s.731 position. If income of a common form discretionary trust is accumulated, and later distributed as income to B1, it ceases to be relevant income in relation to other beneficiaries. This only applies if the sum distributed is (or represents) the accumulated relevant income. This raises tracing issues discussed below.

<sup>73</sup> See 16.13 (Capital receipts deemed to be income).

## 18.23.4 Income accumulated and distributed as capital

Suppose income of a common form discretionary trust is accumulated and distributed as capital to a beneficiary, B. It is considered that the income ceases to be relevant income in relation to any beneficiary except B. (It is relevant income in relation to B so that B is in principle subject to tax under s.731 if he is ordinarily resident in the UK. Any other conclusion would be absurd.)

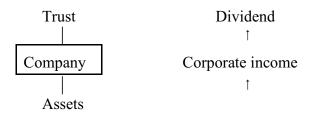
A capital distribution out of accumulated relevant income to a UK resident individual is taxable under s.731. It does not reduce s.87 trust gains. However the same payment to a charity or a non-resident individual will reduce trust gains and relevant income.

## 18.24 Corporate income distributed to trust

Suppose a company within s.731 is held by a common form discretionary trust within s.731:

- (1) the company receives income ("corporate income");
- (2) the corporate income is distributed by way of dividend and retained by the trustees.

Thus:



The corporate income ceases to be relevant income so it is not counted twice. For one cannot say that the corporate income and the dividend income are *both* available to provide a benefit.<sup>74</sup>

Fig. 74 Even if that were wrong, it is suggested that double counting relief prevents the corporate income and the dividend income from counting as relevant income; see 19.10 (Section 731 trust/company structure).

## Suppose:

- (1) a company within s.731 is held by a common form discretionary trust;
- (2) the company's income is distributed by way of liquidation and retained by the trustees.

Double counting relief does not apply. It is suggested that the trustees receipt represents the relevant income, so the liquidation does not affect the s.731 position. (Any other view would allow tax avoidance and not be attractive to a court.)

#### 18.25 Distributed income: HMRC view

#### RI 201 states:

For the purposes of Section 740(3) ICTA [now s.733 ITA] the measure of "relevant income" is treated as not including such part of the income as has already been genuinely paid away to a beneficiary or to a bona fide charity.

Once relevant income has arisen *and continues to be available to provide a benefit*, it must in the Revenue's view be carried forward year by year until extinguished by such a benefit, even if it is capitalised in the accounts of the overseas person.

(Emphasis added)

This does not address all the permutations set out above, but it seems to be more consistent with the above than with any other interpretation.

# 18.26 Relevant income reinvested: tracing

The requirement is that "income" can be used to provide a benefit. However, "income" here includes any asset representing income, even if that asset does not constitute "income" (in any sense) of the person abroad.<sup>75</sup> Thus it makes no difference if the relevant income is invested in another asset.

Suppose:

- (1) A non-resident company held by a trust has received relevant income ("the corporate relevant income").
- (2) The trustees sell the company to a purchaser.

It has been suggested that the corporate relevant income ceases to be relevant income in relation to the beneficiaries, because (after the sale) that income can no longer be used to benefit them. That would be absurd, but there is no difficulty in construing the legislation to avoid that absurdity. The proceeds of sale represent the corporate relevant income, so the sale has not affected the relevant income position at all: as long as those proceeds can still be used for the benefit of the beneficiaries there is still relevant income in relation to the beneficiaries.

## 18.27 Tracing: are distributions out of relevant income?

The principle that distributed income ceases to be relevant income applies only if the asset distributed constitutes the relevant income. Whether or not this is the case raises questions of tracing. The safest approach is for a trust or company within s.731 to keep trust income in a separate account so funds distributed can easily be identified as relevant income. But if we must enter this unchartered territory, it is suggested that the case-law on pre-2008 remittance basis tracing principles provides helpful guidance.

## 18.27.1 Cash distribution from trust within s.731

Suppose:
----------

<sup>75</sup> Similar principles apply for the RFI remittance basis. See 8.2.5 (Capital/income terminology in remittance basis context) example (4). A similar principle applies in ascertaining what is income for the definition of power to enjoy; see 17.6.4 (Employment Condition D: possibility of benefit).

- (1) Trustees of a discretionary trust within s.731 receive relevant income and pay it to a mixed account (i.e. holding income and trust capital together).
- (2) They pay a sum out of that account in exercise of a power over trust income.

It is considered that the sum distributed would be (or represent) the relevant income.

Suppose:

- (1) The trustees receive relevant income, accumulate it and pay it into a mixed account (i.e. holding accumulated income and trust capital together).
- (2) They pay a sum out of that account in exercise of a power to apply accumulated income as income.

It is suggested that the sum distributed would be (or represent) the relevant income.

Suppose:

Sunnose:

- (1) The trustees receive relevant income, accumulate it and pay it into a mixed account (i.e. holding accumulated income and trust capital together).
- (2) They pay a sum out of that account in exercise of a power to distribute capital.

It is suggested that the trustees could by appropriate documentation identify the sum distributed as the relevant income. 76 Otherwise there must be an apportionment.

# 18.27.2 Cash distribution from company within s.731

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-			-

<sup>76</sup> See 9.33 (Remittance from mixture of taxed and untaxed income).

- (1) A company within s.731 receives relevant income and pays it to a mixed account (i.e. holding relevant income, capital profits and other company funds together).
- (2) The company declares a dividend.

In the absence of documentation, it is arguable that income comes first out of a mixed fund: the alternative view is that the dividend represents the company's distributable profits *pro rata*. If the company has only received income (i.e. has not realised capital gains), the dividend represents that income.

Suppose:

- (1) A company within s.731 receives relevant income and pays it to a mixed account (i.e. holding relevant income and other company funds together).
- (2) The company repays a loan out of that account.

It is tentatively suggested that the company would by appropriate documentation earmark the sum repaid as the relevant income. In that case the trustees could distribute it and it ceases to be relevant income.

# 18.27.3 Distribution of company

Suppose a non-resident company held by a trust has received relevant income ("the corporate relevant income"). If the trust transfers the company to an individual, the corporate relevant income ceases to be relevant to beneficiaries (except the individual). If the trust transfers the company to a new trust, the corporate relevant income is relevant income in relation to the beneficiaries of the new trust but not in relation to beneficiaries of the old trust who cannot benefit under the new trust. This is a sensible rule as it allows different branches of a family to separate their interests fairly.

# 18.28 Distributing income: tax planning

A common strategy is:

- (1) distribute all income (from a discretionary trust or underlying company within s.731) to a foreign domiciled settlor;
- (2) the settlor may re-settle the income on the same trusts.

This avoids relevant income in the trust or company.<sup>77</sup> It would be better to have an interest in possession trust so income at the trust level will be distributed automatically. Watch Furniss v Dawson: it is best to avoid provocative circularity.

A variant of this idea is to distribute income to a beneficiary who is not the settlor/transferor, but who is non-resident (or domiciled) and so outside s.731. Watch Furniss v Dawson here.

# 18.29 Is income of company held by a trust relevant income?

# 18.29.1 Income accruing while company held by trust

Suppose a trust with a common form power of appointment holds a trust subsidiary company to which s.731 applies.<sup>78</sup> Income of the company is in principle relevant income in relation to all beneficiaries. It remains so as long as the company retains the income.

# 18.29.2 Income accruing before company is acquired by trust

# Suppose:

(1) An individual ("T") owns all the shares of a company within s.731.

(2) T gives the shares to a trust with a common form power of appointment.

Income of the company arising after the gift of T is in principle relevant income in relation to the beneficiaries of the trust.

Also (if relevant) this ensures that the settlor receives the benefit of distribution relief; see 19.4 (Distribution relief).

<sup>78</sup> In practice the motive defence may apply to the transfer to the company; see 20.31 (Transfer of UK assets from non-resident trustees to non-resident trust subsidiary).

What is the status of income arising before the gift ("old income")? HMRC say that old income is also relevant income in relation to all the beneficiaries. HMRC's argument is simple: at the relevant time (when benefits are received) the old income "can" be used for the benefit of beneficiaries. The tax consequences of this are so severe that one feels it cannot be right, but what is the flaw in the argument?

At the time when the old income accrued to the company, that income "can" *only* be used to benefit T, the sole shareholder, so it is not relevant income in relation to anyone else. After the company has been given to the trust the same income "can" be used to benefit others. That is sufficient to meet the "can" condition, if the author's answer on the timing issue is correct.

However, it is not enough that income "can" be used to benefit a person. The definition of relevant income requires that the income can be used to benefit an individual:

as a result of

- (i) the relevant transfer or
- (ii) associated operations.<sup>79</sup>

I refer to this as "relevant income causation conditions (i) and (ii)". Now, in this case there are two transfers:

- (1) The transfer of assets to the company ("transfer 1").
- (2) The transfer of the shares in the company to the trust (an associated operation) ("transfer 2").

It is tentatively suggested that where the two transfers are not part of a single arrangement, but entirely independent. Transfer 2 is not an associated operation in relation to transfer 1. So relevant income causation condition (ii) is not satisfied. Relevant income causation condition (i) is not satisfied since transfer 1 is not the cause of the fact that the income can be used to benefit the beneficiaries. The reasoning is the same as 16.11.1 (Transfer from A to B followed by transfer from B to person abroad).

The reference here is to the reference to associated operations in s.732(1)(c).

## 18.30 Individual not a beneficiary when income arises

## 18.30.1 Beneficiary unborn when income arises

## Suppose:

- (1) In Year 1 a discretionary trust within s.731 receives and accumulates relevant income.
- (2) In Year 2 a beneficiary is born.

Is the income accumulated in year 1 before the birth relevant income in relation to that beneficiary? Robert Venables QC supports the view that it is not.<sup>80</sup> The answer depends on the timing issue. If the author's view is right, undistributed income accumulated before birth can be relevant income in relation to the newborn beneficiary, and that view does make more sense, having regard to the general scheme of the legislation.

## 18.30.2 Individual in existence but not a beneficiary when income arises

# Suppose:

- (1) In Year 1 a discretionary trust within s.731 receives and accumulates relevant income. The class of beneficiaries consists of the issue of the settlor and their spouses.
- (2) In Year 2 an individual ("W") marries a beneficiary and so joins the class of beneficiaries.<sup>81</sup>

Is the income accumulated in year 1 before the marriage relevant income in relation to W? The answer depends again on the timing issue. If the author's view is right, undistributed income accumulated before the marriage can be relevant income in relation to W. Those who take the view that pre-birth income is not relevant income might consistently take

<sup>80</sup> *Non-Resident Trusts*, 8th ed., para 2.6.5 (Can one avoid the "relevant income" antiavoidance provisions?).

It is assumed there is no power to add beneficiaries so the income could not be applied for the benefit of the individual before the marriage.

the view that this pre-marriage income is not relevant income. This is not quite a *reductio ad absurdum*, but it is surely a bold view. If necessary, a court would hold that W "can" benefit in year 1 because of the possibility that W may marry a beneficiary in year 2. See *IRC v Tennant* 24 TC 215. But this contingency may be very remote, so the author's preferred analysis is less artificial.

## 18.30.3 Beneficiary dead when income arises

Now suppose the opposite situation:

- (1) Year 1: a beneficiary receives a benefit from a trust (which is not taxable for lack of relevant income).
- (2) Year 2: the beneficiary dies.
- (3) Year 3: relevant income accrues.

Here it is plain that there is no tax charge on the beneficiary. Income cannot be deemed to have accrued to him once he is dead.

The same applies in relation to income which accrues in the tax year of death, but after the death. One cannot say that income accruing after the death of a person "can" be applied for his benefit.

# 18.30.4 Individual excluded from benefit

Income arising after a former beneficiary is excluded from benefit cannot (on any view) be relevant income in relation to that beneficiary. It is not necessary that the beneficiary should be excluded from benefit altogether: just that he is excluded from benefit from the income.

#### 18.31 Transfers between trusts

Section 90 TCGA provides a code dealing with transfers between settlements for the purposes of s.87 TCGA.<sup>82</sup> This is needed because a

<sup>82</sup> See 35.12 (Transfers between trusts).

s.2(2) amount is computed in relation to settlements. Each settlement has a s.2(2) amount attributed to it.

Section 731 by contrast has no such need. Relevant income is *not* computed in relation to settlements. It is computed in relation to individuals. Thus a transfer of relevant income from trust 1 to trust 2 does not reduce the relevant income if the beneficiaries of trust 1 and trust 2 are the same.

# 18.32 Tax and tax credits of person abroad

This topic is not difficult to understand – at least it does not seem difficult once one has understood it. But it is impossible to summarise briefly. One must bear in mind three separate concepts:

- (1) The actual income of the person abroad.
- (2) Relevant income for s.731.
- (3) The income which is deemed under s.731 to accrue to the UK resident individual who receives a benefit ("s.731 deemed income").

These must not be confused! The *actual income* of the person abroad is taxed (if at all) under general principles.

*Relevant income* is not taxed as such: it is merely something computed as a part of the process of ascertaining the amount of s.731 deemed income.

Section 731 deemed income is taxed at the lower/basic/higher rates. In practice an individual's s.731 deemed income is likely to be taxed at the higher rate, 40%.

This section considers the complications which arise if the actual income of the person abroad is subject to UK tax or foreign tax. How does this affect the s.731 deemed income? It is necessary to consider separately the position where the person abroad is:

- (1) A discretionary trust.
- (2) Any trust, on the purchase of own shares.
- (3) A company owned by an individual.

# (4) A company owned by a non-resident trust.

# 18.32.1 Tax and tax credits of non-resident discretionary trust within s.731

A non-resident discretionary trust will normally pay tax on its actual UK source income at the rate applicable to trusts. The amount of tax paid reduces the relevant income so that if the gross income is £100 and tax is 40%, the relevant income is reduced to £60. However, s.731 makes no further allowance for a beneficiary. So if a beneficiary receives a benefit of £60, taxable under s.731, he pays tax at the rate of 40% on the £60. The effective rate of tax on the actual income of the person abroad is therefore 64%. Section 743 ITA probably does not help. It would be much better if the beneficiary received an income receipt from the trust. Then s.731 would not apply and instead the beneficiary will effectively obtain some credit for the UK tax paid by the offshore trust under the regime of Chapter 7 Part 9 ITA.

The same point applies where the income accruing to the offshore trustees is subject to foreign tax which can qualify for double taxation relief in the UK under ESC B18. It is best to arrange that the income is received by a UK resident beneficiary in the form of income, avoiding s.731 deemed income where the possibility of any double taxation relief is lost.

An IP trust is better still for dividend income.

These are harsh rules, but the unfairness of s.731 may be avoidable in practice and any other rule would certainly be extremely complicated to draft and to administer.

# 18.32.2 Purchase of own shares

The receipt on a purchase of own shares by a UK company is income.

Any trust, discretionary or IP, is subject to additional rate tax on a purchase of own shares. This raises the same tax problems as a discretionary trust under ss.481, 482 ITA. One solution is to alter the terms of the trust before the purchase, so the proceeds of sale belong to the

As to how to achieve this, see 10.19 (Payment from discretionary trust: income or capital?).

<sup>84</sup> See 18.9 (Benefit liable to IT defence).

<sup>85</sup> Unfortunately the credit is less than full credit in the case of dividend income. The regime is too complex to set out here.

life tenant. Another solution may be to make the trust UK resident for income tax purposes.

# 18.32.3 Tax and tax credits of non-resident company within s.731

A non-resident company will normally pay tax on its actual UK source income at the basic rate. The amount of tax paid reduces the relevant income so that if the gross UK source income is £100 and tax is 20%, the relevant income is reduced to £80. Once again, s.731 makes no further allowances. So if an individual receives a benefit of £80, on which he is taxed under s.731, he pays tax at the rate of 40% on the £80. The effective rate of tax on the actual income of the person abroad is therefore nearly 52%.

A similar point arises in relation to dividend income, which is not taxable in the hands of the company.

It would be slightly more efficient if the beneficiary received a dividend from the company. Then s.731 would not apply. The individual would still not receive any credit for the tax paid by the offshore company but his dividend income would at least be taxed at the slightly lower dividend upper rate of 32.5%.

# 18.32.4 Tax planning by means of UK resident company

Further tax planning is to make the company UK resident (or to acquire a UK resident company). Then the actual income of the company is paid out by way of dividend (assuming this is possible as a matter of company law) and taxed at the dividend upper rate with the benefit of the UK tax credit. Watch s.490(4) ICTA. The effective rate of tax is reduced to 25%.

The reduction in the maximum rate of CGT from an effective penal rate of 64% to 28.8% has removed the motivation for this kind of planning.

This has been the position since the current absurd dividend rules took effect in 1999. The result can hardly have been foreseen by the Government when the rules were enacted. The rules have not, however, been changed since. One would like to think that this was a pragmatic policy decision by the Government. For under this planning HMRC does obtain *some* tax, whereas if the (by modern standards, penal) 64% CGT rate were applicable, then trust gains are unlikely to come into charge if at all possible, and everybody is the loser.

## 18.32.5 *Commentary*

In the 6th edition of this book I said:

These are harsh rules, but the unfairness of s.731 is generally avoidable in practice and any other rule would certainly be extremely complicated to draft and to administer.

The complexity which concerned me was that of matching the s.731 deemed income with the taxable income of the person abroad. But now the FA 2008 has introduced matching rules. (Complexity was not a serious concern to the architects of the 2008 reforms.) What is sauce for the goose is sauce for the gander. If the matching rules must be retained, fairness requires that there should also be a system of credit for tax on the relevant income. (My preference would be for the rough and ready but simpler rules which took effect from 198 –2008, but at present we have the worst of both worlds – complexity and unfairness.)

#### 18.33 Section 731 remittance basis

Section 735 ITA<sup>86</sup> provides a relief which I call "the s.731 remittance basis". Section 735(1) provides:

This section applies if—

- (a) income is treated under section 732 as arising to an individual in a tax year ("the deemed income"),
- (b) section 809B, 809D or 809E (remittance basis) applies to the individual for the year, and
- (c) the individual is not domiciled in the UK in the year.

In short, the section applies to remittance basis taxpayers. Section 735(2) ITA defines the term "foreign deemed income":

For the purposes of chapter A1 of Part 14 (remittance basis) the deemed income is "foreign" if (and to the extent that) the relevant income to

Flagged (somewhat unnecessarily) by s.731(2A) ITA:

<sup>&</sup>quot;(2A) But see section 735 (non-UK domiciled individuals to whom remittance basis applies)."

which it relates would be relevant foreign income if it were the individual's

For the purposes of discussion one must carefully distinguish:

- (1) relevant income (in short, income arising to the person abroad); and
- (2) income treated under section 732 as arising to an individual (which statute calls "the deemed income" and which I call "deemed s.731 income").

## Section 735(3) ITA provides the relief:

Treat the foreign deemed income as relevant foreign income of the individual.

This would not work by itself as the deemed income (being fictional) does not exist and cannot be remitted. So s.735(4) ITA provides:

For the purposes of those sections treat relevant income, or a benefit, that relates to any part of the foreign deemed income as deriving from that part of the foreign deemed income.

## Subsection (4) must mean:

For the purposes of those sections treat

- [a] relevant income that relates to any part of the foreign deemed income, or
- [b] a benefit that relates to any part of the foreign deemed income as deriving from that part of the foreign deemed income.<sup>87</sup>

# In the following discussion:

(1) "Remittable relevant income" is relevant income that relates to foreign deemed income.

That is, the phrase "that relates to any part of the foreign deemed income" qualifies "relevant income" as well as "benefit".

(2) "Remittable benefit" is a benefit that relates to foreign deemed income.

Thus we have two fictions. Firstly we pretend that the individual receives foreign deemed s.731 income. Secondly, we pretend that remittable relevant income *and* remittable benefits derive from that foreign deemed income. The second fiction feeds into remittance condition B. If anything derived from the remittance benefit (or the remittable income) is received in the UK by the individual or by a relevant person (in relation to the individual), there is a charge under the remittance basis.

#### 18.33.1 Transitional rules

Paragraph 170 Sch 7 FA 2008 provides:

The amendments made by paragraphs 161 to 179 have effect for the tax year 2008-09 and subsequent tax years.

Section 735 does not apply to benefits accruing to a person abroad before 2008/09 because the condition in s.735(1)(b) is not met.

# 18.34 Relating deemed s.731 income to relevant income and to benefits

The legislation requires one to identify:

- (1) (a) the relevant income to which the deemed s.731 income relates: s.735(2) ITA;
  - (b) relevant income that relates to the deemed s.731 income: s.735(4) ITA; and
- (2) benefits that relate to deemed s.731 income.

These concepts are explained in s.735A ITA. This works in four stages.

<sup>88</sup> It is interesting to contrast the solution adopted for the CGT s.87 charge where the capital payment (corresponding to the remittance benefit) is deemed to derive from the deemed s.87 gains, but the s.2(2) amount (corresponding to the remittable relevant income) is not.

## 18.34.1 Place benefits in date order

## Section 735A(1) ITA provides:

For the purposes of section 735—

place the benefits mentioned in Step 1 [benefits within s.731]89 in the order in which they were received by the individual (starting with the earliest benefit received),

Some benefits are not received at any particular moment in time, e.g. the benefit of rent free accommodation, and it is not possible to place them in the order in which they are received. Perhaps there should be a time apportionment.

One then makes certain deductions from the benefits:

deduct from those benefits so much of any benefit within section 734(1)(b) as gives rise as mentioned in section 734(1)(d) to chargeable gains or offshore income gains.

#### 18.34.2 Place relevant income in date order

## Section 735A(1) ITA continues:

(c) place the income mentioned in Step 3 for the tax years mentioned in Step 4 ("the relevant income") in the order determined under subsection (3),

Note that steps 3 and 4 here refer to the steps in s.733; confusingly the reference is not to the steps in s.735A(3) which immediately follow.

This takes us to s.735A(3) ITA:

The order referred to in subsection (1)(c) is arrived at by taking the following steps.

Step 1

Find the relevant income for the earliest tax year (of the tax years referred to in subsection (1)(c)).

Step 2

<sup>89</sup> Section 735A(2) ITA provides:

In subsection (1) references to a step are to a step in section 733(1).

Place so much of that income [relevant income] as is not foreign<sup>90</sup> in the order in which it arose (starting with the earliest income to arise). *Step 3* 

After that, place so much of that income as is foreign in the order in which it arose (starting with the earliest income to arise).

In order to carry out steps 2 and 3 it is necessary to distinguish between:

- (1) foreign relevant income; and
- (2) other relevant income (which I shall call "UK relevant income").

It is necessary to put income in the order in which it arises. Some income is not received at any particular moment in time, e.g. trading and property income, where the income is computed as a net figure after allowing deductions. Section 735A(5) ITA deals with this:

For these purposes to treat income for a period as arising immediately before the end of the period.

The one carries out steps 1-3 for earlier years:

Step 4

Repeat Steps 1 to 3.

For this purpose, read references to the relevant income for the earliest tax year as references to the relevant income for the first tax year after the last tax year in relation to which those Steps have been undertaken.

# 18.34.3 Deduction from relevant income

Section 735A(1)(d) ITA provides:

(d) deduct from that income any income that may not be taken into account because of section 743(1) or (2) (no duplication of charges),

# Section 735A(6) ITA provides:

<sup>90</sup> Section 735A(5) ITA defines "foreign":

<sup>&</sup>quot;For the purposes of subsection (3) relevant income is "foreign" where it would be relevant foreign income if it were the individual's."

Subsection (1)(d) does not apply if the income may not be taken into account because the individual has been charged to income tax under section 731 by reason of the income.

## 18.34.4 Place s.731 deemed income in date order

# Section 735A(1) provides:

place the income treated under section 732(2) as arising to the (e) individual in respect of the benefits in the order in which it is treated as arising (starting with the earliest income treated as having arisen),

## 18.34.5 *Relating income*

Having identified these matters and placed them in date order with appropriate deductions, we can at last turn to the income-related rule itself. Section 735A(1) ITA provides:

- (f) treat the income mentioned in paragraph (e) [deemed s.731 income] as related to
  - the benefits, and (i)
  - (ii) the relevant income,

by matching that income with the benefits and the relevant income (in the orders mentioned in paragraphs (a), (c) and (e)).

In short, one matches income of earlier years before later years and (within years) one matches UK relevant income before foreign relevant income. The rule is arbitrary.

The general principle will be to avoid UK source income if at all possible, since the effective rate of tax on that income may reach 80%.

#### 18.35 Where is a benefit received?

The s.731 remittance basis requires one to identify:

- (1) where a benefit is received (or at least, whether it is received in the UK);
- (2) where anything derived from that benefit is received.

Just as every asset has a situs (and only one situs), it is considered that every benefit should have one (and only one) place of receipt. But to identify the place of receipt of a benefit is (at least) as hard (and arbitrary) as to identify the situs of property or the source of income, problems to which the courts have failed to find wholly satisfactory answers.

Where the benefit is the outright transfer of an asset, it is suggested that the benefit is received in the place where the asset is situate under private international law principles. So if the benefit is money paid to a beneficiary's bank account it is received in the place where the account is kept. If the benefit is the transfer of a debt or shares, it is received where the debt or shares are situated.

#### 18.35.1 Interest-free (or low interest) loan

Where is the benefit of an interest-free (or low interest) loan received? The possible solutions are:

- (1) where the money lent is originally received;
- (2) where the debt is situate under private international law principles.<sup>91</sup>

The main objection to solution (1) is that the benefit is not the money lent, it is the interest foregone. It is suggested that the best solution is that the benefit is received where the debt is situate.<sup>92</sup> It is strictly the case that the money lent is not derived from the benefit.

The same solution would apply if the benefit was leaving outstanding a debt which was not a debt for money lent, for instance, if the offshore person sold an asset for full value to the individual and left the purchase price outstanding.

<sup>91</sup> See 55.10 (Simple contract debt) and 55.11 (Specialty obligation).

<sup>92</sup> Another possible solution is to ask where the situs of the source of the interest would be for IT purposes, if interest were payable on the loan. But this should be rejected since (1) the rules for identifying the source of interest are hopelessly unclear and (2) since interest is not payable this would be a difficult hypothetical question to answer.

# 18.35.2 Rent free (or low rent) use of chattel or land

The position is different if the benefit is rent free (or low rent) use of a chattel or land. The chattel or land (unlike money in an interest-free loan) does not belong to the bailee, and the benefit is received where the land is situated or chattel is for the time being.

## 18.35.3 Release of debt

## Suppose:

- (1) money is lent to a beneficiary;<sup>93</sup>
- (2) the loan is later released (a benefit).

Where is this benefit received? Again the choice is:

- (1) where the money lent (or the proceeds representing it) was received or is situate;
- (2) where the debt is situate.

The argument is similar to the discussion above on interest-free loans. The better view is that the place of receipt is where the debt is situate. The same applies on the waiver of interest, but there it is even clearer that solution (1) is not correct. The money lent is not, strictly, derived from the benefit.

# 18.35.4 Receipt of benefit outside UK and subsequent remittance

# Suppose:

(1) a UK resident foreign domiciled individual receives a benefit in the form of the transfer of money (or a chattel) outside the UK, and

It makes no difference whether the loan is at a commercial rate (not a benefit), or an interest-free loan (which confers the separate benefit of interest foregone until the date of release).

# (2) later remits that money (or chattel) to the UK.

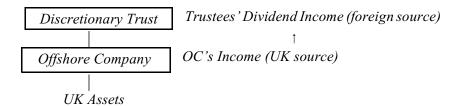
Benefit becomes taxable under the s.731 foreign domicile remittance basis. Before 2008 the contrary was arguable.

For this reason, the tax consequence of a benefit received by one beneficiary may depend on whether *other* beneficiaries have remitted their benefits (and so used up relevant income). One might expect a beneficiary (with access to trust documents) to be able to find out what benefits have been received and where. But a beneficiary is not entitled to find out and often will be unable to find out what benefits received by other beneficiaries have been remitted. The legislation is in some cases unworkable. But by 2008 workability has ceased to be a requirement of anti-avoidance legislation.

The beneficiary is not ordinarily resident when he receives the benefit but is ordinarily resident when it is received in the UK, there is not tax charge.

## 18.35.5 Distribution of UK source income

Suppose an offshore company ("OC") within s.731 is owned by a trust within s.731:



If OC receives and retains UK source income, that is not foreign relevant income. However, if OC distributes the income to the trust, OC's income ceases to be relevant income. Instead the income of the trust is relevant income (unless distributed), but this income is foreign source income and so in principle excluded relevant income. So where UK source income is received by a trust subsidiary company, the s.731 defence can be made available by distribution of that income from the company, This seems anomalous. However, s.731 provides a rough justice in other areas where that favours HMRC, so it is not altogether surprising if on this occasion an anomaly may favour the taxpayer.

# 18.36 Section 720 and 731 remittance basis compared

Sections 720 and 731 both offer a form of foreign domicile defence. The s.720 defence is more generous. So a transferor (chargeable under s.720 but not s.731) will often be in a better position than other beneficiaries (chargeable under s.731)! For example:

- (1) Suppose T (UK resident, foreign domiciled) creates a trust within s.720. T occupies a property owned by the trust. The trust also receives and accumulates foreign income. There is no tax charge. T is not subject to tax under s.720.
- (2) Now suppose T dies and B occupies the same property. B is taxed on the benefit of the rent-free accommodation under s.731. The s.731 remittance basis does not help B because the benefit is received in the UK.

## 18.37 Summary of responses to s.731

- (1) Avoid relevant income by
  - (a) distributing income:
    - (i) as it arises; or
    - (ii) in a year before a beneficiary receives a benefit; or
  - (b) using interest in possession settlements in preference to discretionary; or
  - (c) not using trusts and companies where inappropriate.
- (2) Tax motive defence.
- (3) Foreign domicile defence.
- (4) Arrange that foreign domiciled beneficiaries receive benefits of an income nature (outside s.731).

# TRANSFER OF ASSETS ABROAD: DOUBLE TAXATION ISSUES

## 19.1 TAA reliefs – Terminology

The transfer of asset rules could often give rise to double taxation, and there are four reliefs to prevent this. Statute does not provide names for the reliefs, so I have coined the following terminology:

Name of Relief	ITA Section	Outline of Relief
Transferor's credit	745(1)	Credit for tax paid by transferee
Transferee's concessionary credit	Concession	Credit for tax paid by transferor
Distribution relief	743(4)	Relief on distribution to transferor
Double-counting relief	743(1)	Vaguely expressed double taxation relief

For the separate issue of DTTs and foreign tax credits, see 38.8 (Section 720 ITA) and 38.9 (DT reliefs: s.731 ITA).

# 19.2 Undistributed UK taxable income of offshore company

Suppose an offshore company ("OC") receives and retains UK taxable income, <sup>1</sup> say, rental income. If s. 720 ITA did not apply, there would be one charge to tax: income tax borne by OC. However, if s.720 applies, it appears at first sight that there are two charges to tax:

OC's income may be UK taxable because:

<sup>(1)</sup> the income has a UK source and so is subject to income tax; or

<sup>(2)</sup> OC is a UK resident foreign incorporated company and so is subject to corporation tax.

- (1) OC pays income tax at the basic rate under ordinary principles.
- (2) The transferor ("T") pays income tax on the same income under s.720.

What is there to prevent double taxation?

## 19.2.1 Transferor's credit

Section 745(1) ITA provides relief for T:

Income tax at the basic rate, the savings rate or the dividend ordinary rate shall not be charged by virtue of section 720 or 727 in respect of any income to the extent that it has borne tax at that rate by deduction or otherwise.<sup>2</sup>

I refer to this as transferor's credit.

The credit is available where OC is a UK resident foreign incorporated company even though such a company is subject to corporation tax at CT rates (not income tax at the basic/lower/dividend ordinary rates). HMRC say:

You may be liable to income tax on the income received by an overseas company, which you have entered in box 6.4. In certain circumstances such a company may also be liable for UK Corporation Tax on what is effectively 'the same' income. This could happen where the company is registered overseas but is centrally managed and controlled in the UK. If you have returned an amount of income received by such a company at box 6.4, and if UK Corporation Tax has been paid by that company on an equivalent amount of its income, you can claim credit relief for the UK Corporation Tax paid by (and not refunded to) the company on that equivalent amount of company income. You may claim this credit relief at box 6.9 (that is, together with foreign tax credit relief claims for foreign tax paid). Do not enter the UK Corporation Tax in column D or box 6.3. Give full details of how you have calculated the amount of

<sup>2</sup> This was considered in R v Dimsey & Allen 74 TC 263 at para 53:

<sup>&</sup>quot;This provision would have dealt with the case where the transferee's income included income sourced in the UK and from which tax had already been deducted at source. But the words 'or otherwise' show that the provision would have covered also any case in which the transferee had paid tax on its income."

credit claimed, and details (name, address, tax reference) of the company which paid the tax, in box 6.39 on page F5. If you do not yet know the amount of Corporation Tax paid on the equivalent amount of company income, or if the company has not yet paid all of its liability (for example, if the company's accounting period straddles the Income Tax year end), you should estimate the amount of credit available, and amend your Tax Return when the final details are known. You must draw attention to the estimate by ticking box 23.2 of the Return and explaining the circumstances in the 'Additional information' box, box 23.9 (see page 30 of the Tax Return Guide). We will consider providing details of Corporation Tax paid upon receipt of written authority from the company concerned[!]. The usual provisions for charging interest on tax paid late will apply.<sup>3</sup>

#### 19.2.2 Transferee's concessionary credit

The limitation of the transferor's credit was explained in *Dimsey & Allen* 74 TC 263 at para 56:

Section [745(1)] ... is looking at the double taxation problem from the point of view of the transferor on whom the liability to pay tax on deemed income is being imposed. There is no comparable provision protecting the transferee in a case where, under s [720], the transferor has paid tax on his deemed income.

In the course of argument in Dimsey & Allen, HMRC announced a concession to solve this problem:

#### The Inland Revenue's Practice on section 739

- [1] If in any case tax is paid by the transferee, the Inland Revenue will give credit for that tax against any charge to tax on the transferor under section 739 ICTA on the same income;
- [2] and conversely, if in any case tax is paid on any income by the transferor under section 739, the Inland Revenue will not tax the transferee on that income.

So that in every case, the Treasury received in all the full amount of tax

<sup>&</sup>quot;Notes on Foreign" (the Notes on the Foreign pages of the tax return for the year ended 5 April 2007, under the heading "box 6.4A", page FN11). In R v Dimsey & Allen 74 TC 263 at para 55 Lord Scott suggested (without deciding) that transferor's credit would apply in this case.

chargeable on the transferor as if he were the only person liable.

Point [1] is the transferor's credit. I refer to point [2] as the transferee's concessionary credit. The consequence is that either:

- (1) T pays all the tax on the income (and OC pays none); or
- OC pays tax (usually basic or dividend ordinary rate); and (2) (a)
  - T has the credit for OC's tax (so he usually pays higher rate tax (b) only).

This concession does not say whether (1) or (2) is to be the case. As far as HMRC are concerned it does not matter because the amount of tax collected will generally be the same. If T is the beneficial owner of OC, it may likewise not make much economic difference to T whether T or OC pay the tax. But T may have "power to enjoy" the income of OC while only having a remote and not particularly valuable interest in it.<sup>4</sup> One can imagine a situation where T and OC each ask HMRC to assess the other! There is no mechanism for any tax paid by T to be recovered from OC or vice versa. HMRC have a broad discretion, subject to judicial review if they act unreasonably. How in practice should HMRC collect tax? It is suggested that HMRC's starting point should be that tax is to be borne by OC where tax is reasonably collectible from OC, i.e. if:

- (1) the income is dividend income with a tax credit (in this case, of course, no one has any choice about the matter);
- (2) tax is collectible under the non-resident landlord regulations, i.e. if OC complies with its duties under those regulations; or
- (3) OC is prepared to complete UK tax returns and pay the tax on its income.

It is fair that OC, which receives the income, should pay the tax on it. Then only higher rate tax is normally collected from T. Only in cases

<sup>4</sup> For instance, if OC owes T a small debt.

where OC refuses to pay should all the tax be collected from T. This seems consistent with the extract from "Notes on Foreign" cited above. It is arguable that double-counting relief also provides a defence to double taxation: see 19.6 (Double-counting relief). If this is correct, the transferee's concessionary credit is the law and not a concession.

## 19.3 Distribution to T of income of company within s.720

So far we have been considering undistributed income of OC. I now turn to consider the position where the income is distributed to T by way of dividend. Suppose:

- (1) An offshore company ("OC") within s.720 receives income ("OC's income").
- (2) T owns all the shares in OC.<sup>5</sup>
- (3) The income of OC is distributed by way of dividend to T ("the dividend income").

Possible charges to tax here are:

- (1) IT on OC's income paid by T (or by OC and T but with credit to avoid double taxation: see above) under s.720.
- (2) IT on the dividend (paid by T) on normal principles.

Is there any relief from economic double taxation?

#### 19.4 Distribution relief

Section 743(4) ITA provides:

If

[a] income treated as arising to an individual is charged to income tax under section 720 or 727 and

<sup>5</sup> The position is not materially different if the shares in OC are held in a trust under which T is life tenant

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[b] the individual subsequently receives *that income*, it is treated as not being the individual's income again for income tax purposes.

(Emphasis added)

I refer to this as distribution relief. There are three conditions for this relief to apply:

- (1) Income treated as arising to the individual is charged to income tax under s.720.
- (2) The individual receives the income.
- (3) The dividend income which the individual receives is "that income", i.e. the same as the income treated as arising to the individual.

Condition (1) would normally be satisfied.<sup>6</sup> Condition (2) is *ex hypothesi* satisfied

# 19.4.1 When is income "the same" for purposes of distribution relief?

At first sight condition (3) is more doubtful. The income which the individual actually receives is the dividend income. The income which the individual is treated as receiving under s.720 is fictional, notional income. The two are not the same. But if that is correct, then s.743(4) can never apply at all, which cannot be correct. The reference to "that income" must be a reference to OC's income.

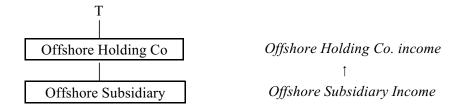
OC's income and the dividend income are in substance or economic reality the same income. But they are usually regarded for tax as separate sources of income, not the same income. "The income of the company and the income derived from the company by the shareholders are two quite different incomes". Nevertheless for this purpose one looks to the

<sup>6</sup> See 19.2 (Undistributed UK taxable income of offshore company); 19.7.2 (When is an individual "charged to tax" under s.720?).

<sup>7</sup> Vestey v IRC 54 TC 503 at 562. This is obvious but if further authority is needed, see Canadian Eagle Oil Co v The King 27 TC 205 at 257: "for the purposes of Income Tax, the income of a foreign company and the income received from it in

substance and does not apply the formalistic view. This would be reasonably clear even in the absence of authority, because (on the formalistic view of income identity) it is impossible for T to receive the "same" income as OC. The source must change when T receives it.

This view is directly supported by *Aykroyd v IRC*.<sup>8</sup> The facts were relatively simple. T (UK domiciled) held an offshore holding company (within s.720) which held an offshore subsidiary (within s.720):<sup>9</sup>



- (1) In 1936/7 the offshore subsidiary received income within s.720 ("the offshore subsidiary income").
- (2) In 1937/8 the offshore subsidiary paid that income by way of dividend to the offshore holding company ("the offshore holding co. income"). This income was also within s.720.
- (3) The transferor ("T") was assessed on the offshore holding co. income in 1937/8. He was not assessed on the offshore subsidiary income in 1936/7.

This was not an individual/company structure but a company/subsidiary

dividends by its British shareholders are not to any extent or effect one and the same income, but are two distinct incomes".

<sup>8 24</sup> TC 515. The substance (as opposed to the formalistic view of income identity) is also applied in other contexts in the transfer of assets code. In *Vestey v IRC* Walton J concluded that a shareholder had no "power to enjoy" the income of the company in which he held shares because (applying the formalistic view of income identity) the shareholders had power to enjoy *different* income! However, this view was rejected in the House of Lords. See 17.6.4 (Enjoyment condition D: possibility of benefit). For another case where the Court looked at the economic substance in order to determine whether two assets were "the same" (for the purposes of stamp duty subsale relief) see *Fitch Lovell v IRC* [1962] 1 WLR 1325.

<sup>9</sup> More accurately, there were several holding and subsidiary companies but nothing turns on that.

structure, but in the context of distribution relief the issue is the same.

T argued that he could be assessed at stage (1) and so he could not be assessed at stage (2). He relied on distribution relief. Macnaghten J accepted (rightly) that the relief could apply to the sequence of two dividends:

If the Appellant had in fact been charged in the year 1936–37, he could not have been charged again in the year 1937–38.

That is, the offshore holding co. income was (for the purposes of distribution relief) the same income as the offshore subsidiary income.

## 19.4.2 Distribution relief: conclusion

Thus, even though OC's income is distributed to T:

- (1) there is only one tier of income tax, the charge under s.720;
- (2) Thas the benefit of tax credits or DT Relief relating to OC's income.

At first sight this seems anomalous. If s.720 did not apply (e.g. because the individual owning OC was not the transferor or because the motive defence applied) then the position is quite different:

- (1) there will be two charges to tax if OC's income is UK source:
  - (a) income tax on OC's income paid by OC under ordinary principles; and
  - (b) income tax on the dividend paid to T.
- (2) T does not have the benefit of tax credits or DT Relief relating to OC's income.

On reflection, there is no anomaly. The object of s.720 is to put the transferor in the same position as if he had not made the transfer: see *Chetwode v IRC* 51 TC 647.

# 19.4.3 *Identifying income qualifying for distribution relief*

It may happen that the income of OC for company law purposes is greater than the income of OC for tax purposes (e.g. because of capital allowances). Distribution relief applies only so far as the income of the company has been subject to tax under s.720. For example, OC may have taxable income of 10, but accounting profits of 100. If OC declares a dividend of 100, then the charges to tax are:

- (1) IT on OC's income of 10 on T under s.720.
- (2) IT on the dividend on the amount of 90 (i.e. 100–10).

In these circumstances, the use of an offshore company does give rise to tax on the distribution which would not have arisen if there were no company.

Suppose OC receives £100 and spends £20 on expenses, but, the company having spare assets available for distribution, £100 is nevertheless distributed. It is suggested that the dividend of £100 should be identified with OC's income of £100 and so qualifies for distribution relief in its entirety. The £20 spent on expenses is attributed to other assets, even though as a matter of tracing it was paid for out of the s.720 income. The position is analogous to the *Duke of Roxburghe* case; see 9.33 (Remittance from mixture of taxed and untaxed income).

# 19.4.4 Planning: distribution and re-settlement

Where distribution relief can apply it is generally worthwhile distributing income to T and letting T re-settle the income if he wishes. If this is not done during T's life, the benefit of the relief is lost later; see below.<sup>10</sup>

# 19.5 Distribution (not to T) of income of company within section 720

Suppose:
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<sup>10</sup> This may also be done to avoid relevant income accumulating in a company held by a trust; see 18.29 (Is income of company held by a trust relevant income?).

- (1) An offshore company ("OC") within section 720 receives income ("OC's income");
- (2) T is not a shareholder in OC but has "power to enjoy" the income;<sup>11</sup>
- (3) P (a UK resident third party) owns all the shares;<sup>12</sup>
- (4) the income of OC is distributed by way of dividend to P.

In these circumstances it appears that there is economic double taxation:

- (1) OC's income is subject to tax in the hands of T (or T and OC) under s.720.
- (2) P is subject to tax on the dividend.

Distribution relief does not apply because that relief only applies where OC's income is subsequently received by the transferor, T. The transferor credit and the concessionary transferee credit do not cover this situation. However, double-counting relief applies.

# 19.6 Double-counting relief

Section 743 ITA provides:

## 743 No duplication of charges

- (1) No amount of income may be taken into account more than once in charging income tax under this Chapter.
- (2) If there is a choice about the persons in relation to whom any amount of income may be taken into account in charging income tax<sup>13</sup> under this

He may have power to enjoy by reason, perhaps, of a debenture or through being a beneficiary of the trust which holds OC.

<sup>12</sup> The position is not materially different if the shares in OC are held in a trust under which P is life tenant, and to which s.624 ITTOIA does not apply.

<sup>13</sup> Section 744 ITA provides:

<sup>&</sup>quot;744 Meaning of taking income into account in charging income tax for section 743

<sup>(1)</sup> References in section 743(1) and (2) (no duplication of charges) to an amount of income taken into account in charging income tax are to be read as follows.

Chapter, it is to be taken into account—

- (a) in relation to such one or more of them as appears to an officer of Revenue and Customs to be just and reasonable, and
- (b) if more than one, in such respective proportions as appears to the officer to be just and reasonable.

I refer to this as double-counting relief. This provision is vaguely worded, but I suggest it prevents double taxation:

- (1) By double application of s.720; if there are two transferors (but *Vestey* suggests that there can only be one transferor).
- (2) By double application of s.731; e.g. where two different individuals receive benefits.
- (3) By application of s.720 and s.731.14
- (4) By application of general principles and ss.720 and 731.

This therefore applies in the circumstances of the example of paragraph

<sup>(2)</sup> In the case of tax charged on income under section 720 (charge where income enjoyed as a result of relevant transactions)—

<sup>(</sup>a) if section 724(1) (benefit provided out of income of person abroad) applies, they are references to an amount of the income out of which the benefit is provided equal to the amount or value of the benefit charged, and

<sup>(</sup>b) otherwise they are references to the amount of income charged.

<sup>(3)</sup> In the case of tax charged on income under section 727 (charge where capital sums received as a result of relevant transactions), they are references to the amount of that income.

<sup>(4)</sup> In the case of tax charged under section 731 (charge to tax on income treated as arising to non-transferors where benefit received as a result of relevant transfers), they are references to the amount of relevant income taken into account under section 733 (income charged under section 731) in calculating the amount to be charged in respect of the benefit for the tax year in question."

<sup>14</sup> Although the words in s.743(1) could be construed to apply to situation (3) only, that would be absurd. Indeed, it is unusual that income could be taxed under s.720 and s.731. An example might be if income accrues which is not within s.720 because it is not remitted to the UK, then there is a charge under s.73, and then there is a remittance. Another example might possibly be if s.720 does not apply (because the transferor has no "power to enjoy") but subsequently there is a capital payment within s.727. Another possible case is in 18.17 (Is income within s.720 relevant income?).

19.5 (Distribution (*not* to T) of income of company within s.720).

Before the enactment in 1981 of double-counting relief, there was economic double taxation in these circumstances. Lord Greene did not regard this as double taxation. In an obiter comment in *Howard de Walden v IRC* 25 TC at 131, decided in 1940, he said:

[Counsel] pointed out that in so far as the right to enjoy income of the four companies is vested in the Appellant's son, who holds the majority of the shares, income received by the son will be taxed in his hands in the ordinary way and at the same time the Appellant will be liable to tax on the whole income of the companies which is deemed to be his. This, said [Counsel], involves double taxation since no relief is afforded by [what is now s.726 ITA]. There is a short answer to this argument. There is no double taxation since the subject-matter of tax is different, the income of the son being one thing and the income of the companies being another.

Several passages of *Howard de Walden* exhibit an anti-taxpayer ethos which may be attributed to the war-time background; "as we are at war", as Darling J said in another context, "the ordinary mode of construing legislation has been suspended".<sup>15</sup>

Formalistically Lord Greene is right, the situation is one of economic rather than formalistic double taxation. However, since the purpose of distribution relief is to avoid economic double taxation, both fairness and the scheme of the Act suggest that double-counting relief should do the same work in this context. It is considered that Lord Greene's comment does not support the contrary view.

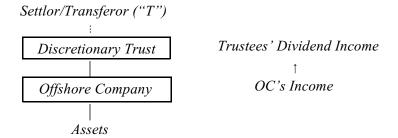
In practice this situation is rare as T either has no "power to enjoy" and so is outside s.720, or else he is life tenant/shareholder and receives the dividends personally and distribution relief applies.

# 19.7 Section 720 trust/company and company/subsidiary structure

So far we have been considering the (relatively) simple situation where OC is held by an individual (or an IP trust). We now turn to consider the position where OC is held by a non-resident discretionary trust. That is,

<sup>15</sup> Cited "R v Halliday in Retrospect" [2003] LQR 455 (David Foxton).

trustees of a discretionary trust within s.720 ITA and s.624 ITTOIA hold a non-resident company within s.720:



# Suppose:

- (1) Income is received by the OC ("OC's income" at "stage (1)").
- (2) OC's income is paid to the trustees as dividend income ("the trustees' dividend income" at "stage (2)").

In principle this might give rise to two tax charges on T:

- (1) OC's income charged under s.720 at stage (1);
- (2) the trustees' dividend income charged under s.720 or s.624 at stage (2).

What is there to prevent double taxation?

# 19.7.1 Distribution relief

It will be recalled that distribution relief applies if:16

- (1) OC's income is within s.720;
- (2) the trustees' dividend income is received by T;
- (3) the trustees' dividend income is "that income" (i.e. the same income

<sup>16</sup> See 19.4 (Distribution relief).

as OC's income);

(4) the individual is charged to income tax on OC's income under s.720.

Condition (1) is satisfied. Condition (2) is satisfied because income is treated as received by T. Condition (3) is also satisfied: see 19.4.1 (When is income "the same" for purposes of distribution relief?).

# 19.7.2 When is an individual "charged to tax" under section 720?

The next requirement of distribution relief is that the income treated as arising to the individual must be "charged to income tax under section 720". In *Aykroyd*<sup>17</sup> T failed because he had not been so "charged":

It was suggested that, if the [offshore subsidiary's income] were liable to assessment for the year 1936–37, that provision [s.743(4)] prevented them being chargeable in the following year. But that argument depended on the substitution of the word "chargeable" for the word "charged". There is no ground that I can see for making any such substitution. ... as he had not been charged in the previous year, there was nothing to prevent him being charged in the year in question.

This is not obiter, but it is at first sight surprising and it certainly does not appear from the Judge's terse comment that the Court had the benefit of a full argument on the point.

Is it right? The word "charged" (like most words) takes its meaning from context. It may mean:

- (1) declaration of liability by statute;
- (2) assessment (including self-assessment);
- (3) payment.<sup>18</sup>

17 See 19.4.1 (When is income "the same" for purposes of distribution relief?).

<sup>18</sup> These correspond to the three stages in the imposition of a tax:

"there is the declaration of liability, that is the part of the statute which determines what persons in respect of what property are liable. Next, there is the assessment... assessment particularises the exact sum which a person liable has to pay. Lastly, come the methods of recovery, if the person taxed does not

The most common and primary sense of the word "charged" is that it refers to the declaration of liability. Every year, for instance, the FA provides that income tax shall be charged for that year: see e.g. s.31 FA 2000. This is the statutory declaration of liability. It is not referring to the making of assessments or collection of tax.

However, this meaning poses difficulties for HMRC who may not know that a s.720 liability arises or may be unable to make an assessment. So the *Aykroyd* interpretation that "charged" means "paid" is probably correct.

This does not mean that HMRC have an unfettered discretion:

- (1) to assess T on the subsidiary company's income; or
- (2) to assess T on the holding company's income.

Under self-assessment, T will normally self-assess his income and should in principle return the income of the offshore subsidiary as his income and distribution relief applies. However, where T does not pay tax due on the offshore subsidiary's income HMRC can collect tax on the offshore holding company's income and distribution relief does not apply.

Often it may not matter whether tax is charged on the offshore subsidiary's income or the offshore holding company's income. However, it may matter:

- (1) For identifying the source of the income to which s.720 applies. Is the transferor taxed under s.720 in respect of the subsidiary's income or the holding company's income? This may affect:
  - (a) rates of tax, e.g. if the underlying company receives interest or rental income it makes a difference between:
    - (i) 40% (higher rate due on interest); and
    - (ii) 32.5% (dividend upper rate on a foreign dividend);
  - (b) availability of transferor's credit for UK tax paid by the company and double tax relief.
- (2) It may also affect the year in which the income is subject to tax.

voluntarily pay." Whitney v IRC 10 TC 87 at 109.

# 19.7.3 *Double-counting relief*

This provision is discussed in 19.6 (Double-counting relief). It will apply in a s.720 trust/company or company/subsidiary structure but where distribution relief covers the same ground it should not be needed.

# 19.7.4 Trust/company structure: HMRC practice

# RI 201 provides:

where income arises in an offshore company underlying a settlement and the income is not paid up immediately to that settlement the provisions of section 739 ICTA will be invoked where necessary to assess the income of the underlying company.

The position therefore depends on whether income is paid up "immediately".

- (1) *If the income is not paid up immediately*. The provisions of s.720 will be invoked. This is clearly correct. RI 201 does not address the question (discussed above) of relief for a subsequent dividend by the underlying company.
- (2) If the income is paid up immediately. RI 201 implies that:
  - (a) s.720 will not be applied so OC's income (if non-UK source) will not be taxed; and
  - (b) the settlor will be taxed on the trust income under s.624 ITTOIA in the normal way.

An important question is exactly the moment when one moves from (1) to (2). What is the meaning of "immediately"? Does it mean within a day? Or a week? Or at any time within the same tax year? Or at any time before the relevant returns are due or submitted? Do HMRC have a discretion? Does the answer depend on the type of income? One must bear in mind that some forms of income cannot be quantified until the end of an accounting period (e.g. trading and rental income).

If income is distributed immediately, RI 201 does not address the question whether the settlor is taxed (under s.624 ITTOIA) on the underlying company's income or on the dividend. It makes a difference

if the underlying income has a tax credit.

This is a sorry muddle. In practice, the author suspects that HMRC apply the "immediately" concept with latitude and are not concerned as long as they can see that income comes into tax in one year or another, in one form or another.

## 19.7.5 Trust/company structure: further example

In the trust/company structure illustrated at 19.7 (Section 720 trust/company and company/subsidiary structure) the company:

- (1) receives £100 income;
- (2) spends £20 of the £100 it received on expenses (not deductible for the purposes of s.720); and
- (3) distributes £80.

It is suggested that £100 is taxable at stage (1) and the £80 is tax free at stages (2) and (3). Close examination of RI 201 (see above) suggests HMRC might assess £20 at stage (1) and £80 at stage (2). It is doubtful whether the statement is meant to bear close examination, but it makes little difference in practice.

## 19.8 Life policies

In *IRC v Willoughby* 70 TC 57 Professor Willoughby ("T") transferred assets to a non-resident life insurance company as a premium for a life policy. T was not taxed on the income accruing to the insurance company as the motive defence applied. Had the defence failed, there would in principle<sup>19</sup> have been double taxation:

- (1) T would pay income tax on income arising to the life insurance company (to the extent that it arose as a result of T's premium); and
- (2) T would pay income tax on the gain arising from the policy under the chargeable events provisions.

<sup>19</sup> Arguably relief is available under s.527 ITTOIA.

The Special Commissioners noted correctly that distribution relief did not apply. The gain was not the same as the income. The potential double taxation is one reason for applying the motive test generously.

The decision records that HMRC offered relief against double taxation: see at p.83. It appears from this and the transferee's concessionary credit that HMRC are often willing to offer such concessions at least if it is thought to give them a tactical advantage in litigation.

## 19.9 Section 731 charge followed by income distribution

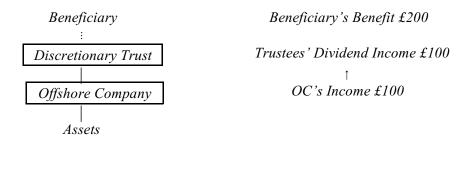
I now turn to consider double taxation issues relating to s.731. The transferor's credit, the transferee's concessionary credit and distribution relief only apply to s.720, so they have no relevance here. Suppose:

- (1) trustees of a trust receive income and do not distribute it;
- (2) a beneficiary receives a benefit taxable under s.731;
- (3) the income is later distributed to the beneficiary as income.

It is understood that the distributed income is not taxed. This might be regarded as informal concession but the better view is that doublecounting relief applies here.

## 19.10 Section 731 trust/company structure<sup>20</sup>

The problem is best illustrated by example:



<sup>20</sup> Contrast 19.7 (Section 720 trust/company and company/subsidiary structure).

Trustees of a discretionary trust within s.731 hold a non-resident company within s.731.

- (1) £100 income is received by the company ("the company's income" at "stage (1)").
- (2) The £100 is paid to the trustees as dividend income ("the trustees' dividend income" at "stage (2)").
- (3) A beneficiary ("B") receives a benefit of £200.

Is the relevant income £100 or £200? That is, does the interposition of the company double the relevant income? If so, then the s.731 charge on B is in principle on £200.

It is suggested that double-counting relief applies; see 19.6 (Double-counting relief).<sup>21</sup>

#### 19.11 Double Taxation Relief: Treaties

On this topic see 32.6 (ROW: Residence requirements).

For then even if the company's income ceases to be relevant income after being distributed, it does so too late.

<sup>21</sup> If that is wrong, then a second argument is that after the company's income is distributed it ceases to be relevant income. See 18.24 (Corporate income distributed to trust). This argument will not avail if the facts are a variant of the above example:

<sup>(1) £100</sup> income is received by the company;

<sup>(2)</sup> a beneficiary receives a benefit of £200;

<sup>(3)</sup> the £100 is subsequently paid to the trustees as dividend income.

#### CHAPTER TWENTY

# TRANSFER OF ASSETS ABROAD: MOTIVE DEFENCE

#### 20.1 Motive defence – Introduction and terminology

Sections 736 to 742 ITA provide a defence to the TAA provisions called "the motive defence". This area of law was difficult before 2006, but the FA 2006 made it almost twice as complicated: it introduced stricter and obscurer rules which apply to transactions from 5 December 2005, while retaining the old rules for earlier transactions.

EN FB 2006 stated:

The new provisions recast the test for exemption in cases not involving a tax avoidance purpose to make its meaning clearer.

But no-one is intended to take that seriously. Section 736(3) ITA provides two self-explanatory terms:

In this section and sections 737 to 742—

"post-4 December 2005 transaction" means a relevant transaction effected on or after 5 December 2005, and

"pre-5 December 2005 transaction" means a relevant transaction effected before 5 December 2005.

## In this chapter:

(1) "Old Conditions A and B" are conditions A and B in s.739 ITA

<sup>1</sup> The word "motive" is not used in the legislation, but the label is convenient, and reasonably appropriate. It originates from the Inland Revenue's Notes on clause 18 Finance Bill 1936.

(applying to pre-5 December 2005 transactions).

(2) "New Conditions A and B" are conditions A and B in s.737 ITA (applying to post-4 December 2005 transactions).

References to Condition A or B (without more) means either the old or the new version of the Conditions.

There have been two explanations of the 2006 clauses: Explanatory Notes on the Draft Clauses, published 5 December 2005, and Explanatory Notes on the Finance Bill 2006. I refer to these as "EN Draft Clauses (2005)" and "EN FB 2006".

I distinguish between:

- (1) An "**innocent**" transfer, one which satisfies Condition A or B (in short, no tax avoidance purpose); and
- (2) a "tainted" transaction, one which does not satisfy Condition A or B.

For the definition of "relevant transactions" see 16.10 (Significance of associated operation).

#### 20.2 Motive defence condition A

Section 737 ITA sets out New Condition A:

## **Exemption: all relevant transactions post-4 December 2005 transactions**

- (1) This section applies if all the relevant transactions are post-4 December 2005 transactions.
- (2) An individual is not liable to income tax under this Chapter for the tax year by reference to the relevant transactions if the individual satisfies an officer of Revenue and Customs—
- (a) that Condition A is met, or
- (b) in a case where Condition A is not met, that Condition B is met.
- (3) Condition A is that it would not be reasonable to draw the conclusion, from all the circumstances of the case, that the purpose of avoiding liability to taxation was the purpose, or one of the purposes, for which the relevant transactions or any of them were effected.

Section 739 ITA sets out Old Condition A:

## 739 Exemption: all relevant transactions pre-5 December 2005 transactions

- (1) This section applies if all the relevant transactions are pre-5 December 2005 transactions.
- (2) An individual is not liable for income tax under this Chapter for the tax year by reference to the relevant transactions if the individual satisfies an officer of Revenue and Customs that condition A or B is
- (3) Condition A is that the purpose of avoiding liability to taxation was not the purpose, or one of the purposes, for which the relevant transactions or any of them were effected.

#### 20.3 Motive defence condition B

Section 737(4) ITA sets out New Condition B:

Condition B is that—

- (a) all the relevant transactions were genuine commercial transactions (see section 738), and
- (b) it would not be reasonable to draw the conclusion, from all the circumstances of the case, that any one or more of those transactions was more than incidentally designed for the purpose of avoiding liability to taxation.

Section 739(4) ITA sets out Old Condition B:

Condition B is that the transfer and any associated operations—

- (a) were genuine commercial transactions, and
- (b) were not designed for the purpose of avoiding liability to taxation.

## **20.4 Enactment history**

The original wording was much simpler. It provided exemption if:

the transfer and any associated operations were effected mainly for some purpose other than the purpose of avoiding liability to taxation.<sup>2</sup>

Section 18 FA 1936. Section 28 FA 1938 substituted the text which is now Old Conditions A and B.

The Solicitor-General explained why the text was changed to (what is now) Old Conditions A & B:

A taxpayer<sup>3</sup> transferred a large amount – he was not one of the small people for whom my hon. and learned Friend was pleading – of foreign securities to a trust company abroad on certain trusts under which the income was to be accumulated until the death of the taxpayer. There was a discretion to the trustees to pay certain portions of the income to the taxpayer or to his son. The deed gives to the taxpayer and his son power, with the consent of the trustees, to revoke the trust, or, alternatively, they can withdraw all or any part of the trust property for their own benefit. The trust income has been accumulated, and none of it has been distributed. The vigilant Revenue authorities pursued this taxpayer, and he contended, successfully, as it transpired, on appeal, that the foreign trust was born because of his fears as to the financial position of this country and the dangers of the situation on the Continent ... in 1936. He stated that he wanted to find a stable country where he could make safe provision for his family. The Special Commissioners decided that the main purpose of the transaction was occasioned by A's pessimistic view of the European situation at the time; that, arising out of that, his main intention was to make provision for his family in a safer country; and that, if there was any intention of avoidance of taxation, it was incidental to the main purpose. They therefore decided that there was no liability under Section 18 FA 1936. That instance has only to be cited to the Committee for the Committee to realise that on this particular matter the hon. Member for Chesterfield (Mr. Benson) was a true prophet in 1936, when he said that the word "mainly" would be too wide.4

A case on similar facts might still succeed today, but the test is stiffer. The taxpayer would need to show that tax avoidance was not even one of the purposes of the transfer (Condition A).<sup>5</sup>

<sup>3</sup> Presumably a UK resident and domiciled transferor. (HMRC did not contend at that time that (what is now) s.720 applied to a transferor unless UK resident at the time of the transfer, and a foreign domiciled transferor would have qualified for the remittance basis.) So one can see why HMRC found the case troubling in 1938.

<sup>4</sup> Hansard 27 June 1938, col 1610. It is impressive that an income tax dispute relating to 1936/7 was resolved by a Special Commissioners' decision early in 1938.

<sup>5</sup> One might argue that the transfer was commercial (Condition B) but that is not so on the view adopted in this book.

#### 20.5 "Commercial" in Old Condition B

Commercial is a requirement for Condition B but not Condition A. In Old Condition B the term is not defined. "Commercial" is an imprecise word.<sup>6</sup> The epithet "genuine" does not make it any clearer. In New Condition B there is a complex definition which is considered in the next section.

It is submitted that there is no single factor which determines what is "commercial" but a number of factors may indicate one way or the other.

#### 20.5.1 Transfer with element of bounty

A transaction made with bounty (gratuitous intent) is not commercial.<sup>7</sup> The concept of bounty (unlike "commercial") is relatively clear. For instance, a gift to a trust for the benefit of the settlor's family is not commercial. The same applies if the class of beneficiaries includes the settlor and the trust is revocable. By contrast, a transfer of assets to a company wholly owned by oneself may be a "commercial transaction" even if the transfer is for less than full (or nil) consideration, and a transfer to an employee trust may be commercial.8

IRC v Plummer 54 TC 1 at 48: "What exactly is comprehended in the phrase ... 'a bona fide commercial transaction', I do not know" (Viscount Dilhorne). Cf IRC v Goodwin 50 TC 583 at 598.

Bulmer v IRC [1967] Ch 145, citing IRC v Goodwin 50 TC 583 at p.607. HMRC adopt this approach in Venture Capital Schemes Manual para 12140:

<sup>&</sup>quot;For the EI and CVS, an investor in a company is not eligible for relief unless the subscription is made for bona fide commercial purposes. This rules out any subscription which is motivated by considerations of benevolence. This could be the case if, for example, the company were the proprietor of an unsuccessful professional football club and a supporter of the club paid a large premium for shares in the company; that may well [interestingly, the text formerly said would clearly] not be a commercial subscription. Similarly, if the company is owned by a person whom the investor wishes to benefit, and the investor pays a large premium for the shares with the object of increasing the value of the other person's shares, that too would not be a commercial subscription."

Ambrose Bierce makes the same point: "A commercial pursuit is one in which the thing pursued is the dollar." The Devil's Dictionary (definition of "Merchant").

This is supported by Wannell v Rothwell 68 TC 719 at p.733B, a case on loss relief 8 which uses the word "commercial"; and IRC v Levy 56 TC 68. The issue arose in Levy because the Courts at one time adopted the view that the concept of "settlement" for the purposes of the settlement provisions excluded commercial transactions. (In IRC v Plummer 54 TC 1 Lord Wilberforce rejected this view,

#### 20.5.2 *Non-business transactions*

In Carvill v IRC the Special Commissioner ventured this explanation:

There was not much difference between the parties about what constituted a bona fide commercial transaction. [Counsel for the taxpayer] contended that this was any genuine transaction which implements or facilitates a business end; [Counsel for HMRC] contended that the transaction must be in furtherance of commerce, ie a trade or business. I shall follow these two meanings.<sup>9</sup>

This seems a fair paraphrase though one should always beware of a paraphrase. At first sight it does not seem to take us very far because the word "business" is notoriously wide and slippery. Nevertheless, one can suggest examples of transactions which should not be classified as commercial because they are not in furtherance of a business. One is the transfer to a trust to avoid the hazards of war, discussed in 20.4 (Enactment history). Another example is a transfer to avoid claims by non-business creditors, e.g. a claim on divorce or forced heirship. These transfers may involve an element of bounty (and may be classified as non-commercial for that reason) but in any event they should be classified as non-commercial transactions because they are not in furtherance of a business purpose.

## 20.5.3 Making or managing investments

#### In HMRC's view:

The expression "bona fide commercial" in [Old Condition B] is taken to apply [1] only to the furtherance of trade or business, and [2] not to the making or managing of investments.<sup>10</sup>

though some subsequent cases have nevertheless regarded it with favour. We need not be concerned with that here: what matters is the sense which the Courts gave to the expression "commercial" when they used it.)

<sup>9 [2000]</sup> STC (SCD) 143 at 166.

<sup>10</sup> RI 201. This was perhaps the view of the drafter of s.703(1) ICTA which refers to transactions:

<sup>&</sup>quot;either for bona fide commercial reasons or in the ordinary course of making or managing investments."

Proposition [2] (that "commercial" does *not* apply to making or managing investments) is untenable:

- (1) The statement does not say what the position is if the making or management of investments constitutes a business. A transfer may be both in the furtherance of a business *and* in the course of making or managing investments.<sup>11</sup> I guess that the intended meaning is, that investment transactions which constitute a business are commercial, but investment transactions which do not constitute a business are not commercial. This (difficult) concept of business is entirely distinct from the concept of what is commercial.
- (2) More fundamentally, making or managing investments *is* generally regarded as "commercial" even if it does not constitute a business. What can be more "commercial" than the management to maximise investment return? This point is recognised in *Lewis v IRC* [1999] STC (SCD) 349 at 362:

It is trite law that in exercising their duties trustees must use as much diligence as a prudent man of business ... Faced with the self-investment problem their duty was to act in a business-like manner: this they did. Put another way, they acted commercially as was their duty. In our view it would be construing the statute too narrowly to hold that they did not carry out the transactions for bona fide commercial reasons, unless an investment decision cannot be for commercial reasons.

(3) Section 738(4) ITA assumes that making/managing investments may be "commercial" (in the ordinary sense of the word).

Proposition [1] (that the expression "commercial" applies only to the

<sup>(</sup>Emphasis added). But the last 9 words might have been added for the avoidance of doubt, or for some exceptional case, and it is not clear whether the drafter thought that making or managing investments would not usually be commercial.

<sup>11</sup> Making or managing investments often constitutes a business. For instance, s.105(3) IHTA refers to the business of making or holding investments; s.130 ICTA refers to the business of making investments.

furtherance of trade or business) was put to the Commissioners in *Carvill*, where it obtained some support, see above. Nevertheless, it is too narrow. In practice, commercial transactions will normally further trades or businesses so the issue will not often arise. But there are counter examples, as discussed above: making or managing investments is in principle a commercial transaction even if it is not in the course of a business.

The most that can be said is that a transaction which is not in furtherance of a trade/business is less likely to be commercial, but this factor is not decisive

## 20.5.4 Commercial from whose viewpoint?

From whose viewpoint does one assess commerciality? The answer is that it should be looked at from the viewpoint of the transferor, but it would be a rare case where there is an arrangement under which one party is and the other party is not acting commercially. In *IRC v Willoughby* HMRC accepted that bonds were commercial transactions for Royal Life who issued them but argued that they were not for Professor Willoughby who acquired them. The Special Commissioner did not agree:

If a contract is entered into by two people and it is a bona fide commercial transaction for one of them, it cannot be not a bona fide commercial transaction for the other party to the contract in the absence of any reason for impeaching the latter's good faith.<sup>12</sup>

The point was not discussed on appeal.

#### 20.6 "Commercial" in New Condition B

Section 738 ITA contains a partial definition of "commercial" for the purposes of New Condition B. The definition is artificial in that it excludes some transactions that are "commercial" in the normal sense of the word. New Condition B is therefore rather narrower than Old Condition B.

Section 738 ITA provides:

<sup>12 70</sup> TC at p.86H.

#### Meaning of "commercial transaction"

- (1) For the purposes of section 737, a relevant transaction is a commercial transaction only if it meets the conditions in subsections (2) and (3).
- (2) It must be effected—
- (a) in the course of a trade or business and for its purposes, or
- (b) with a view to setting up and commencing a trade or business and for its purposes.

In the following discussion I use the word "business" to mean "trade or business" 13

At first sight this more or less encapsulates the natural meaning of "commercial". But in fact it is restrictive. An individual may make an investment which is not in the course of a business, e.g. a purchase of shares. This is commercial in the general sense of the word, but it is not "commercial" within the new definition. Section 738(2) thus gives effect to HMRC's proposition [1] of the meaning of "commercial" in Old Condition B.14

If a transaction is made between X and Y, it may be in the course of a business of X but not in the course of a business of Y. For example, if Y (an individual) subscribes for shares in X Ltd, an investment company, the issue of shares is in the course of the business of X Ltd. That is sufficient to meet the requirement of s.738(2).

Section 738(4) ITA provides an artificial definition of "trade or business":

For the purposes of subsection (2), making investments, managing them or making and managing them is a trade or business only so far as—

- (a) the person by whom it is done, and
- (b) the person for whom it is done, are persons not connected<sup>15</sup> with each other and are dealing at arm's length.

This subsection is gibberish. First one must identify: (a) "the person by whom it is done". "It" must refer to the making or managing of

For HMRC views on what constitutes a business, see CG Manual para 65712 and Shares Valuation Manual para 27170.

See 20.5.3 (Making or managing investments).

<sup>&</sup>quot;Connected" is defined in s.993 ITA.

investments. Thus we must identify the person carrying on the business. Next one must identify: (b) "the person for whom it (the business) is done". A business is not in normal English "done for" anyone. Presumably the reference is to the customers of the business. For example, if the business is a property business perhaps it is done for the tenants? Is the business of buying and selling shares done for the vendors and purchasers? If one can identify a person within (b), the making/managing of investments is only business "so far as" it is done for unconnected persons. How can something be a business to a limited extent? What if most but not all of the customers are unconnected? While one might, charitably, rewrite the subsection so that it meant that the business must be substantially carried on between unconnected persons, the proper course would be for a court to dismiss it as meaningless.

Section 738(3) ITA provides a further limitation on the meaning of "commercial transaction":

#### It must not-

- (a) be on terms other than those that would have been made between persons not connected with each other dealing at arm's length, or
- (b) be a transaction that would not have been entered into between such persons so dealing.

Taken literally, this would exclude an interest free loan to a wholly owned company (even if it is a trading company). Such loans are commercial in the normal sense of the word. One wonders whether that was foreseen by the drafter. EN Draft Clauses (2005) claims that the change merely "clarifies and confirms" the correct interpretation of the existing statute. It is suggested that the provisions should be construed purposively, not literally, so that an interest free loan to a wholly owned company *is* a commercial transaction. Otherwise even dividends are apparently noncommercial transactions, which is absurd.

Suppose T subscribes for shares or debentures in an investment company. The transaction satisfies s.738(2) since the company is carrying on a trade or business. The business satisfies s.738(4) provided the business is conducted with third parties: it does not matter that T and the company are connected. The transaction satisfies s.738(3) if it is on arm's length terms.

Is s.738 an exhaustive definition of "commercial" or is it merely a partial,

exclusory definition? That is, if a transaction meets the express requirements of the section, is it necessarily "commercial" or must the transaction also be "commercial" in the ordinary sense of the word? The wording in s.738(1) ("a ... transaction is a commercial transaction only if ...") could be read as an exhaustive or a partial exclusory definition. It is suggested that s.738 is an exhaustive definition because the legislation is intended to make the law clearer, and a partial definition does not do that. In practice it is difficult to think of a transaction which meets the definition which is not commercial in the ordinary sense of the word, so the issue may not arise.

#### 20.6.1 **Commentary**

When one contemplates the difficulties raised by the statutory definition, one appreciates (as I confess in earlier editions I did not) the wisdom of the 1936 drafter in leaving "commercial" undefined. "commercial" is used in many motive defence tests 16 and nowhere else is it defined. It is suggested that s.738 ITA should be repealed.

## 20.7 "Avoidance", "mitigation", "tax reduction", "evasion": introduction<sup>17</sup>

I begin with a fourfold categorisation:

- (1) "Tax evasion": Conduct which constitutes a criminal offence (fraud on HMRC or similar offences). This normally involves dishonest submission of an incorrect tax return. Dishonesty is essential to the offence.
- (2) "Honest misdeclaration": The submission of an erroneous tax return without dishonesty. Those involved may be culpable (guilty of neglect or wilful default) but not dishonest.
- (3) "Tax avoidance": Arrangements that reduce tax liability in a manner

<sup>16</sup> There are too many to give a full list but the most important are s.138 TCGA; s.685 ITA.

For further reading, see Nabil Orow, General Anti-Avoidance Rules (Jordans, 17 2000). This has an extensive bibliography.

contrary to the intention of Parliament (I come later to consider this concept in more detail).

(4) "*Tax mitigation*": Conduct which reduces tax liabilities without "tax avoidance" (not contrary to the intention of Parliament).

The distinctions between these concepts (especially avoidance/evasion and avoidance/mitigation distinctions) are now commonplace. They may appear obvious. They are taught to every student. No policy debate would be possible without them. However, all four concepts and their associated terminology have only emerged after a gradual process of development. It is essential to bear this in mind on reading sources on this subject. <sup>18</sup>

For an assessment of subjectivity, morality and judicial criticism of the avoidance/evasion distinction see my article "Tax Avoidance Purpose and s.741 ICTA" [2004] BTR 375 at p.407.

#### 20.7.1 Avoidance/evasion distinction

An avoidance/evasion distinction very similar to the present was recognised very early (and was surely self-evident at any time) but at first there was no terminology to express it. In 1860 Turner LJ suggested evasion/contravention (where evasion stood for the lawful side of the divide)<sup>19</sup>. In 1900 the distinction was noted as two meanings of the word "evade".<sup>20</sup> The technical use of the words avoidance/evasion in the

<sup>18</sup> e.g. the 1920 Royal Commission on the Income Tax discussed evasion, honest mis-declaration and avoidance in one chapter headed "The Prevention of Evasion". In this discussion the words "avoidance" and "evasion" were used quite indiscriminately. See Cmd. 615 para 625. It is an interesting question whether the absence of terminology hampered a discussion of the issues or whether a lack of discussion or interest led to the absence of suitable terminology. I suggest the latter: in the 1920s, criminal prosecution for tax evasion was rare, and only in blatant cases. Thus the avoidance/evasion distinction was not relevant. Likewise, tax avoidance (in the modern sense) was then still in its infancy so the avoidance/mitigation distinction also had little relevance.

<sup>19</sup> Fisher v Brierly (1860) 1 de G F&J 643 at 663. It is a pity this terminology did not catch on because it is much more transparent than avoidance/evasion.

<sup>20</sup> Bullivant v AG [1901] AC 196 at p. 207:

<sup>&</sup>quot;The word 'evade' is ambiguous. ... there are two ways of construing the word 'evade': one is, that a person may go to a solicitor and ask him how to keep out of an Act of Parliament – how to do something which does not bring him

modern sense originated in the USA where it was well established by the It was slow to be accepted in the UK. By the 1950s, knowledgeable and careful writers in the UK had come to distinguish the term "tax evasion" from "avoidance/mitigation". 22 A discussion of evasion in the criminal sense is outside the scope of this chapter. It is important for our purposes to note that the term "evasion" was regularly used (by modern standards, misused) in the sense of avoidance, in law reports and elsewhere, at least up to the 1970s.<sup>23</sup> Now that the

> within the scope of it. That is evading in one sense, but there is nothing illegal in it. The other is, when he goes to his solicitor and says, 'Tell me how to escape from the consequences of the Act of Parliament, although I am brought within it'. That is an act of quite a different character."

- It is found in the scholarly Minimising Taxes, Sears, 1922, Vernon Law Book Co 21 and can be traced to Oliver Wendell Holmes in Bullen v Wisconsin (1916) 240 U.S. 625 at p.630. It is regarded as basic in Tax Avoidance, Dennis Hartman, Legal Publishing Soc, Washington (1930) which cites two textbook definitions in similar terms. The practice of tax avoidance was more advanced in the USA; the first published work on the subject in England was Jasper Moore, The Saving of Income Tax Surtax and Death Duties, Butterworths, 1935 (the publication of which lead to the enactment of s.739).
- The 1955 Royal Commission Cmd. 9474 para 1016: 22

"It is usual to draw a distinction between tax avoidance and tax evasion. The latter denotes all those activities which are responsible for a person not paying the tax that the existing law charges upon his income. Ex hypothesi he is in the wrong, though his wrongdoing may range from the making of a deliberately fraudulent return to a mere failure to make his return or to pay his tax at the proper time. By tax avoidance, on the other hand, is understood some act by which a person so arranges his affairs that he is liable to pay less tax than he would have paid but for the arrangement. Thus the situation which he brings about is one in which he is legally in the right, except so far as some special rule may be introduced that puts him in the wrong."

Note that "evasion" is used here (unlike present usage) to describe dishonest criminal evasion and honest mis-declaration. Lord Templeman used this (by now old-fashioned) terminology in IRC v Challenge Corporation [1986] STC 548: "Tax evasion occurs when the commissioner is not informed of all the facts relevant to an assessment of tax. Innocent evasion may lead to a re-assessment. Fraudulent evasion may lead to a criminal prosecution as well as re-assessment."

23 Examples include: Coutts & Co v IRC [1963] 2 WLR at 1418; Jamieson v CIR (1963) 41 TC at 70; Cory v IRC [1965] AC at 1107; Greenberg v IRC (1971) 47 TC 240 at 271: "Parliament attempted to prevent this and other methods of tax evasion by provisions in the Finance Act 1960". This usage seems to have stopped in the 1970s; at this time UK economists were "giving increasing attention to the subject of tax avoidance and evasion" (Tax Avoision, p.1, IEA 1979) and perhaps their work had an effect on legal usage. Note that this is purely a semantic and not a terminology has received official approval in the UK<sup>24</sup> this usage can be condemned as erroneous (but it still happens).<sup>25</sup> But it is sometimes helpful to use the expressions "legal avoidance" and "illegal evasion", to make the meaning clearer.

## 20.7.2 Avoidance/mitigation distinction

The clear<sup>27</sup> articulation of the *concept* of an avoidance/mitigation distinction goes back only to the 1970s<sup>28</sup> and the concept originated from economists, not lawyers. In 1973 C.T. Sandford wrote:

A government may have one of three attitudes to a particular 'avoidance' measure – using the wide definition of avoidance. It may welcome it; the government may have deliberately offered a tax concession to promote some objective, e.g. tax concessions on mortgage interest, combined with the abolition of Schedule A income tax, in order

substantive point that is being made here. The old usage certainly does not reflect the view that the evasion/avoidance distinction is unreal or unclear or that one can shade into the other. The legal distinction between the two is tolerably clear since evasion involves dishonesty, a tolerably well defined and understood concept. The term "avoision" used in the IEA publication referred to was coined as a convenient term to mean avoidance/evasion. The book noted the lack of *economic* distinction between the two concepts; the economic similarity was the justification for the new coinage. (The book also noted the blurring of a moral distinction between the two concepts either because avoidance was not seen by some as moral or because evasion was not seen by some as immoral; the book did not suggest a lack of a legal distinction which was unquestioned then and still should be now.)

- 24 Craven v White 62 TC 1 at 197; OED 2nd edition (1989) entry under "Taxation."
- For example, see *R v Charlton* [1996] STC 1418 at 1421. ECJ cases sometimes use "evasion" where avoidance is meant; e.g. *Cadbury Schweppes v IRC* [2006] STC at [50]. This is perhaps due to inadequate translation.
- 26 "Legal avoidance" is a standard term in recent double tax conventions.
- One can find some earlier examples: *Mangin v IRC* [1971] AC 739 is a moderately clear example; the concept is embryonically present in *Newton v Commissioner of Taxation of Australia* [1958] AC 450. But these cases do not draw the line as clearly or quite on the same basis as Sandford and modern cases following him.
- In 1946, Wrottesley J was unaware of it in a s.741 context: "There cannot, I think, be two opinions as to what 'avoiding' means. Where what is to be avoided is a liability, it must mean to evade, or to keep out of the way of, whether it be as in Richard III, 'The censures of the carping world', or anything else unpleasant that might befall a man, such as a tax": Congreve v IRC 30 TC 163. This is describing avoidance in the loose or etymological sense (including mitigation).

to encourage owner-occupation; or investment and initial allowances to stimulate new investment in development areas. Second, without having sought positively to encourage a particular 'avoiding' action the government may find it entirely acceptable as when an income tax paver reduces his tax liability by taking a wife or having children; or when a person on retirement transfers savings from a building society to some other form of investment in order to reclaim income tax. Third, the government may deplore certain actions as contrary to its intentions; the action is in accord with the letter of the law but not its spirit. Only actions in this third category should rank as 'avoidance'.29

The use of the terminology avoidance/mitigation to *express* this distinction is an innovation of Lord Templeman in 1986.<sup>30</sup> The expression "tax avoidance" has very often been used in the loose sense, meaning or including mitigation<sup>31</sup>. The reason may be either that the author does not

29 Hidden Costs of Taxation, IFS, 1973, p.113 (emphasis added). Sandford proposed a second requirement of "avoidance" which he related to the taxpayer rather than to the legislature:

> "It is reasonable to confine 'avoidance' to action which results in the would-be avoiders substantially achieving the objective to which the tax had become an obstacle. Let us give some examples. If a man ceases to buy cigarettes because of tobacco tax he has not achieved his pre-tax objective, i.e. to smoke. Buying sweets instead of cigarettes therefore, is not avoidance. Again, if a taxpayer decides to use most of his wealth for a consumption spree because estate duty makes it not worth while saving for heirs, he is not 'avoiding' for he has abandoned his objective of passing property to heirs. On the other hand, if he reacts to estate duty by making intervivos gifts (assuming he survives for seven years), this is avoidance; it has achieved, though by a more circuitous route, the objective of passing to heirs an intact property."

This is problematic, because there is no obvious way to identify the "objective to which the tax has become an obstacle", and it has not been adopted into the law. IRC v Challenge [1986] STC 548. In accordance with the (according to Austin, "childish") declaratory theory of law, Lord Templeman did not say that he was describing a concept relatively new to tax jurisprudence and framing terminology altogether new to describe it. This avoidance/mitigation terminology (although now part of the law of New Zealand and the UK) does not appear to have caught on in America.

#### C.T. Sandford: 31

30

"Amongst tax practitioners the generally accepted definition of avoidance ... is any legal method by which a person can reduce his tax bill... this definition can cover almost anything... I can legally reduce my income tax bill by buying a more expensive house (on which I get additional mortgage interest relief), getting married, having more children, taking out more insurance or simply have any avoidance/mitigation distinction in his mind or (if he does) that he is not using the modern terminology to express it. Even now, the term "tax avoidance" is sometimes still used in a loose or etymological sense to include mitigation but nowadays this usage is often jocular, which suggests that the technical meaning is seeping into public consciousness.<sup>32</sup> Likewise "mitigation" was and sometimes still is used in the sense of "avoidance".<sup>33</sup>

In this book I use the words "avoidance" and "mitigation" in the strict sense. It would be convenient to have a neutral term to describe both avoidance and mitigation (what is described above as the loose etymological sense of "tax avoidance"). There is no agreed term, but "tax reduction", "tax saving", "tax planning" and "tax advantage" might all be used in this sense. It may be less confusing if less elegant to refer to "avoidance/mitigation" where one wishes to refer to the two.

## 20.8 Meaning of "avoidance" in motive defence

The House of Lords in *IRC Willoughby* decided that "avoidance" in motive defence meant tax avoidance in the strict sense and not mitigation:

... it was essential to understand what was meant by "tax avoidance" for the purposes of s 741 ICTA [now Conditions A and B]. Tax avoidance was to be distinguished from tax mitigation. ... My Lords,

See www.hmrc.gov.uk/ctsacfc/.

stopping work." (Hidden Costs of Taxation, IFS, 1973).

<sup>32</sup> The author once saw an advertisement for PEPs: "Be a tax avoider!" PEPs were a tax free investment now replaced by ISAs. For another example, see *Board of Inland Revenue v Hoe*, A.P. Herbert's *More Uncommon Law*, Methuen, 1982, p.199: "Evidently those who do not smoke or drink are ... avoiding taxation."

<sup>33</sup> e.g. C.T. Sandford wrote in 1973 that tax avoidance (in the strict sense) "is often referred to by expressions such as tax planning or tax mitigation": *Hidden Costs of Taxation*, IFS, 1973, p.104. *Craven v White* 62 TC at p..03 (a requirement of *Furniss v Dawson* is that a transaction "had no other purpose than tax mitigation").

<sup>34</sup> See s.748(3) ICTA (Controlled Foreign Companies). HMRC's Guidance Note on the CFC legislation provides at INTM208010:

<sup>&</sup>quot;Despite numerous valiant attempts there has never been a consensus about what is meant by 'tax avoidance' ...

The CFC motive test attempts to solve the first problem by avoiding any mention of the term 'tax avoidance', settling instead for the rather more neutral concept of a 'reduction in tax' ...".

I am content for my part to adopt these propositions.<sup>35</sup>

This would have surprised those who framed the legislation in 1936/8; they were unaware of any avoidance/mitigation distinction. But the enormously increased complexity of the tax system since 1936 makes the distinction sensible, perhaps necessary. HMRC accepted that the purchase of an ordinary offshore bond should be taxed under the chargeable event provisions and not under the TAA provisions. One way<sup>36</sup> to reach that result is to give a narrow meaning to tax avoidance and so to widen the motive defence.

### 20.8.1 Purpose of tax evasion

Suppose an individual transfers assets abroad with the dishonest purpose of *evading* UK taxation. Can one apply the avoidance/evasion distinction and say that the individual did not intend to *avoid* taxation, so that – while he may be liable to criminal sanctions – the motive defence applies and excludes the transfer of assets rules? The answer is plainly no. The argument is anachronistic, since in 1936 and for 40 years afterwards, the word "evasion" was used in English jurisprudence to describe avoidance. More fundamentally, the context shows that the expression "tax avoidance" includes (criminal) tax evasion. Any other result would be absurd. This was assumed without argument in *R v Dimsey & Allen 74* TC 263.

## 20.9 Meaning of "taxation" in the motive defence

Taxation in Old Conditions A and B means any form of UK taxation, and not only income tax: *Sassoon* v *IRC* 25 TC 154. This is the HMRC view: International Manual provides at INTM600040:

In this context 'taxation' includes the avoidance of any UK tax liability including for example Inheritance Tax and CGT as well as Income Tax.

<sup>35 [1997]</sup> STC 995 at p.1003.

An alternative, obviously less satisfactory, would be to refuse to recognise the tax purpose of the acquisition, by saying that it is merely incidental, or by applying a *Brebner* or choice principle: see 20.14.1 (A choice principle?). Another solution is to say there is no relevant transfer.

*Sassoon*, though criticised,<sup>37</sup> is a decision of the Court of Appeal and should be taken to represent the law.

For the purposes of New Conditions A and B this rule is now statutory. Section 737(7) ITA provides:

In this section—

"revenue" includes taxes, duties and national insurance contributions, "taxation" includes any revenue for whose collection and management the Commissioners for Her Majesty's Revenue and Customs are responsible.

This is not an exhaustive definition. At present it is difficult to see what other tax may be caught, but this would be relevant if there was a change

37 For the following reasons:

(1) The rule that an intention to avoid (say) stamp duty should have *income* tax consequences gives rise to obvious anomalies. The usual principle is that each tax must be considered separately. This is the approach usually adopted by anti-avoidance provisions: e.g. s.703 ICTA, or s.137 TCGA. But see s.75(5)(a) FA 1986 for an exception.

(2) Since Sassoon was decided, the word "tax" has been given a limited definition. Section 832(3) ICTA (which also applies for the ITA) provides: "Except so far as the context otherwise requires, in the Tax Acts, and in any enactment passed after 12 March 1970 which by any express provision is to be construed as one with the Tax Acts, the Corporation Tax Acts or the Income Tax Acts, 'tax', where neither income tax nor corporation tax is specified, means either of those taxes."

There are two reasons why this statutory change does not affect the position:

- (a) A definition of *tax* does not in principle determine the meaning of the cognate word *taxation*. (Would a definition of "engine" determine the meaning of the cognate word "engineer"?)
- (b) The decision in *Sassoon* was given the implied approval of Parliament in the 1952 consolidation and it is not likely that the 1970 consolidation was intended to alter that.
- (3) Section 720(1) ITA refers only to the avoidance of income tax; but see s.721(5)(c) ITA.
- (4) Dicta in *Vestey v IRC* 54 TC 503 are said to be inconsistent with *Sassoon*; but this point was not an issue in *Vestey*.
- (5) A reversal of *Sassoon* would cut down considerably the multitude of issues that the motive defence currently raises: see 20.21 (Practical examples: introduction).

While of course "context is king", Sassoon is supported by consideration of s.22 F(No 2)A 1931 where "taxation" plainly means any tax.

in the responsibilities of HMRC (e.g. a new tax was introduced which was managed by a different Government department).

Foreign tax is not "taxation" for this purpose. The House of Lords assumed that this was so without argument in *Herdman v IRC* 45 TC 394. This must be right since (1) it is illogical that the purpose of avoiding foreign taxes should have UK tax consequences and (2) it would be almost impossible to apply an avoidance/mitigation distinction to foreign taxes (where the distinction would depend on the foreign tax culture and attitudes).

## 20.10 Identifying and classifying "purpose": the old conditions

It is submitted that the identification of a tax avoidance purpose requires a two-stage approach: identifying and classifying purpose.

## 20.10.1 Identify purpose: stage 1

One must look into the mind of the transferor to ascertain whether his (subjective) purpose was (to use the neutral term) to reduce tax. If he had no purpose to reduce tax then the motive defence applies.

How does one ascertain the transferor's subjective purpose? All facts which may shed light on his purpose must be taken into account. Exemption is not due solely on the basis of an assertion by individuals that tax avoidance was not their subjective intention, because that (self serving) assertion may not be credible in the light of other relevant facts.

It is highly relevant to consider the objective questions:

- (1) whether the transfer did reduce tax significantly; and
- (2) whether the tax reduction was foreseeable at the time of the transfer.

If the tax reduction was not foreseeable, it is not likely to have been the purpose to achieve it. Conversely the fact that a tax advantage is objectively foreseeable as a consequence of the transfer may be cogent evidence of subjective purpose. We normally have the purpose of achieving the foreseeable consequences of our acts. However, this is not necessarily so. First the transferor may not have foreseen the advantage even though a "reasonable person" might have done so: no-one at all times

acts with the foresight of the "reasonable man".<sup>38</sup> Secondly, the transferor may have been aware of (or even have wanted) the advantage but it may nevertheless not properly be classified as his "purpose".<sup>39</sup>

Before *Willoughby* identifying a purpose of reducing tax was the beginning and end of the matter because an avoidance/mitigation distinction had not been recognised in this context. Now there is a second stage.

## 20.10.2 Classifying purpose: stage 2

If the transferor did have the purpose of reducing tax, one must (applying *Willoughby*) categorise that purpose as "avoidance" or "mitigation". This is determined objectively (in the sense that the issue is independent of the mind of the transferor).

It would be wrong at stage (2) to ask whether the transferor subjectively thought his purpose was "tax avoidance" (as opposed to mitigation) because avoidance/mitigation is a question of law, a decision for the Court and not for him. Indeed, it would generally be pointless, since (unless the individual is a tax lawyer) he will not know the correct meaning of the terms in the present context.

The motive defence therefore involves a mixture of objective and subjective elements, as often happens. (Contrast for instance the question of whether or not there is a trade.)

Stage (1) – the mind of the transferor – is a question of fact, decided by the Special Commissioners on evidence and the appellate courts have had little to say about it. Anything said on the subject of tax avoidance in motive defence cases before *Willoughby* needs to be reviewed because it will not have considered stage (2).

#### 20.10.3 *HMRC* view

#### RI 201 states:

[1] If a transaction involves tax avoidance, that is considered by the Revenue to be at least one of its purposes

<sup>38</sup> Contrast s.8 Criminal Justice Act 1967, the principle of which is also part of the common law: *Franklin v The Queen* [1987] AC 576.

<sup>39</sup> See 20.13 (Foresight and purpose) and 20.14 (Subsidiary consequence not necessarily a purpose).

[2] even if the transferor did not form the subjective intention  $^{40}$  of avoiding tax.  $^{41}$ 

This is clearly a rejection of the stage (1) test set out above. In the HMRC view a transfer may have been effected for a tax avoidance purpose even though the transferor did not have the subjective purpose of obtaining a tax reduction. That must be wrong for several reasons. First, the natural meaning of "purpose" is to connote a subjective concept. This meaning is supported by high authority. Of course context may show the word is used in an unusual sense, but that is not the case here. Second, this is the way that the motive defence has always been applied and understood. 43

While the HMRC statement clearly rejects a subjective purpose test, it is not clear what test HMRC wish to apply instead. What is meant by a

40 RI 201 is (I think) using "intention" as a synonym for the statutory word "purpose", but the difficulty of RI 201 becomes more apparent if one disallows that move. It is surely nonsense to say:

"If a transaction involves tax avoidance, that is considered by the Revenue to be at least one of its purposes even if the transferor did not form the subjective purpose of avoiding tax."

This is loosely based on a dictum of Lord Nolan in *IRC v Willoughby* [1997] STC 995 at p.1003:

"Where the taxpayer's chosen course is seen upon examination to involve tax avoidance (as opposed to tax mitigation), it follows that tax avoidance must be at least one of the taxpayer's purposes in adopting that course, whether or not the taxpayer has formed the subjective motive of avoiding tax."

42 "I shall begin by considering the word 'purpose', for both sides have relied on this word in different senses. Broadly, the appellants contend that it is to be given a subjective meaning and the Crown an objective one.

I have no doubt that it is subjective. A purpose must exist in the mind. It cannot exist anywhere else."

Chandler v DPP [1964] AC 763 at 804. Dicta apparently to the contrary in Newton v Commissioner of Taxation [1958] AC 450 at pp.465–6 are rightly criticised and distinguished in John Avery Jones [1983] BTR 22–24. Twenty years later, Avery Jones had the opportunity to make the same point judicially in Carvill v IRC [2000] STC (SCD) 143. A subjective test also applies for the escape clause in s.703; see Addy v IRC 51 TC 71 at p.81E.

43 The drafter of s.33(3) FA 1944 and s.32(3) FA 1951 plainly agreed. This provided (in outline) that where "the main benefit which might have been expected to accrue" from a transaction was tax avoidance, then tax avoidance "was *deemed* to have been the purpose of the transaction". This imposed an objective standard and only makes sense on the assumption that the word "purpose" (in text based on what is now Condition A) was otherwise determined subjectively. The point is made expressly in *Crown Bedding v IRC* 34 TC 107 at p.115.

transaction "involving" tax avoidance? Sometimes HMRC have argued that the statute requires one to identify the "objective purpose" of the transfer. The attraction of putting the matter this way is that it is close to the wording of the statute. The difficulty is that the expression "objective purpose" is an oxymoron. If that means anything, it means, I think, the purpose which an ordinary reasonable person would have if he had made the same transfer in the circumstances of the transferor. It is difficult to identify purpose in this way because different people may do the same act with different purposes. And which circumstances are relevant? For instance, take the example of the transferor concerned as to the situation in Europe in 1936; see 20.4 (Enactment history). His subjective purpose was not tax avoidance. Was his objective purpose tax avoidance? I do not know how to begin to answer the question.

The test that HMRC ultimately want to apply is that a transfer has a tax avoidance purpose if it has a tax saving *result*, if its *effect* has been to save tax, or at least if it was reasonably foreseeable that it would do so. This test does make sense (unlike "objective purpose") and it is practical to apply. The difficult with this test is that it is not consistent with the wording of the statute. Purpose and result/effect are two entirely different concepts, and there is no getting away from that.

The ink had hardly dried on the HMRC statement when the Special Commissioners rejected it; *Beneficiary v IRC*,<sup>44</sup> *Carvill v IRC*.<sup>45</sup> At present HMRC contend these cases were wrongly decided and the point may reach the courts. It is possible that the 2005 changes reflect a (private) understanding by HMRC that their current position is in many cases untenable. In that case it may become easier to obtain clearances for pre-5 December 2005 transactions. But there is (of course) no official recognition of this in the published statements and we will have to wait and see.

<sup>44 &</sup>quot;We reject counsel's submission that we should look at effect. Purpose is not effect and in our view it is essential to look into the minds of the actors to discover their purpose". But: "The question of whether there was tax avoidance must be looked at objectively". *Beneficiary v IRC* [1999] STC (SCD) 134 at 143.

<sup>45 [2000]</sup> STC (SCD) 143 at paras 9–13. The dictum of Lord Nolan in *IRC v Willoughby* mentioned above which appears to favour an objective approach is, as *Carvill* demonstrates, inconsistent with a long line of authority and has to be ignored (as in *Carvill*) or explained (as in *Beneficiary*). *Carvill* was followed in *4Cast v Mitchell* [2005] STC (SCD) 280.

#### 20.11 Identifying and classifying purpose: the New Conditions

Old Conditions A and B refer simply (?) to the purpose for which the transactions were effected or designed. New Condition A is that:

it would not be reasonable to draw the conclusion, from all the circumstances of the case, that the purpose of avoiding liability to taxation was the purpose, or one of the purposes, for which the relevant transactions or any of them were effected.

#### New Condition B is that:

it would not be reasonable to draw the conclusion, from all the circumstances of the case, that any one or more of those transactions was more than incidentally designed for the purpose of avoiding liability to taxation.

The new words are italicised. What difference do they make? Perhaps we should look first to see what HMRC said they intended to achieve:

- 59. The new section 741A ICTA [New Conditions A and B] aims to ensure that all relevant factors are taken into account in deciding whether exemption is due. That is the normal way of applying any purpose test, but in relation to section 741 [Old Conditions A and B] the view is sometimes expressed by tax practitioners that the present test should be interpreted more narrowly. They contend that it is only necessary to look at the subjective intentions of the individual, and that no account need be taken of any other circumstances, even if they included for example the fact that a particular transaction might have been structured in such a way that it directly resulted in a significant tax reduction that was not on the face of it intended by Parliament.
- 60. HMRC has consistently taken the view that such a narrow interpretation of section 741 is not a correct reading of the law. If such an interpretation is accepted, the purpose of the transfer of assets abroad legislation to prevent individuals avoiding income tax in the way defined [sic] in sections 739 and 740 could not be properly achieved. The new test makes it the condition for exemption that the individual must broadly show that it would not be reasonable to conclude from all the circumstances of the case that any of the transactions had a tax avoidance purpose. The wording of the test is intended to put it beyond doubt that exemption will not be due solely on the basis of an assertion

by individuals that tax avoidance was not their subjective intention. Evidence of individuals' subjective intention will be one factor to take into account. However, all other relevant circumstances of the particular case must also be considered, including the actual objective outcome of the transactions.<sup>46</sup>

These paragraphs are somewhat muddled. I think it is making the point made at 20.10.1 (Identify purpose: stage 1). All relevant circumstances must be taken into account in order to identify an individual's purpose. A particularly significant fact is whether the transaction resulted in a significant tax reduction, that is, the actual objective outcome of the transactions.

I have wondered whether in fact the drafter's aim here is something different: to replace the subjective purpose test (which clearly applies to the Old Conditions) with an objective results test. However this is inconsistent with what the EN actually said. Firstly, the current (subjective) test is not the view "sometimes expressed by tax practitioners": it is the view of the two most distinguished Special Commissioners of the day and firmly grounded in the law. Moreover, if it were the intention to substitute a subjective purpose test with an objective results test, then "evidence of individuals' subjective intention" should cease to be "one factor to take into account". It will be completely irrelevant. However, the one thing that is clear is that the passage is unclear. It is unsatisfactory and wrong in principle to try to construe a muddled explanatory note in order to understand a statutory provision. We do not wish to move to the position, sometimes said to apply in the USA, that "if the legislative history is unclear, you read the words of the statute".

Turning, as we must, to the legislation itself, we find that the test still depends on the purpose of the transactions. It is reasonably clear that:

- (1) this means the purpose of those who carried out the transactions, and
- (2) purpose means subjective purpose.

What the new legislation stresses (if only for the avoidance of doubt) is that all the circumstances of the case must be taken into account in order

<sup>46</sup> EN Draft Clauses (2005). The point is made more briefly in EN FB 2006 para 66.

to ascertain the subjective purpose.

Had the drafter sought to replace a purpose test with an objective results test, then he would have used quite different wording, and, indeed, a precedent existed in s.33(3) FA 1944 and s.32(3) FA 1951.

#### 20.12 Transfer made for tax and non-tax purposes

#### 20.12.1 Condition A

Condition A depends on whether the purpose of avoiding liability to taxation was the purpose *or one of the purposes* for which the transfer or associated operations were effected.

If one of these purposes is tax avoidance, the transfer fails condition A. It does not matter what the other purposes are.<sup>47</sup>

#### 20.12.2 Old Condition B

Old Condition B contains two requirements; both must be satisfied. The first is that the transfer and any associated operations were commercial transactions. Secondly that the transfer and associated operations were not designed for the purpose of avoiding liability to taxation.

What happens if a commercial transaction has two or more purposes? HMRC say in RI 201:

The Revenue's view is that one of the essential conditions of s 741(b) ICTA would not be satisfied where there was a significant element of tax avoidance purpose in the design of the transfer and any associated operations.

This paraphrase is rather<sup>48</sup> too generous to HMRC. The Special Commissioner stated the law in *Carvill v IRC* [2000] STC (SCD) 143 at 166:

One must ask in para (b) whether the transfer was designed for the purpose of avoiding tax or not. This seems to me to require that the

<sup>47</sup> This is stated in *Philippi v IRC* 47 TC 75 at p.110, but it is plain from the terms of the statute.

<sup>48</sup> Depending to an extent what nuance one gives to the malleable word "significant".

main purpose was not tax avoidance because if one has to categorise a transaction as being either designed for the purpose of tax avoidance or not, when it is clearly accepted that a transaction may be designed for more than one purpose, the only way to categorise the design into one purpose is to look at the main purpose of the design. I think, therefore, that the taxpayer's contention of sole purpose is too loose a test and the Revenue's contention of significant purpose is too stringent a test although it will in practice be difficult to determine the difference between a significant and a main purpose.

The point of Condition B is that (if one passes the "commercial" requirement) the "no tax avoidance" requirement is easier to satisfy. Otherwise there is no reason to have two Conditions.

#### 20.12.3 New Condition B

The wording has changed in New Condition B. The test is now whether:

any one or more of those transactions was *more than incidentally* designed for the purpose of avoiding liability to taxation.

This brings the law into line with RI 201.<sup>49</sup> At first I thought (like the Special Commissioner) the difference is relatively slight. But (depending what nuance is given to the malleable word "incidentally") the change does make a difference. Since a merely incidental motive is not likely to amount to a "purpose" at all, the circumstance in which a claim which fails Condition A still qualifies under Condition B will be extremely rare. New Condition B is almost a dead letter. Since the "commercial" requirement in New Condition B is so narrow, it will not often matter.

## 20.13 Foresight and purpose

## 20.13.1 Two senses of purpose

Clause 14(1) of the draft Offences Against the Person Bill (a 1998 Home Office consultation paper) defines intention in a way which illustrates one

<sup>49</sup> I take "more than incidental" in New Condition B to have the same meaning as "significant" in RI 201.

possible meaning of the word "purpose":

A person acts intentionally with respect to a result if—

- (a) it is his purpose to cause it, or
- (b) although it is not his purpose to cause it, he knows that it would occur in the ordinary course of events if he were to succeed in his purpose of causing some other result.

This distinguishes between "intention" and "purpose".<sup>50</sup> It recognises that a person may not have the purpose of causing a tax saving result if he has the purpose of causing another result even though he knows the tax saving would occur if he succeeds in his purpose of causing the other result.

"Purpose" is not always understood this way:

The word [purpose] can be used to designate either

- [1] the main object which a man wants or hopes to achieve by the contemplated act, or ...
- [2] those objects which he knows will probably be achieved by the act, whether he wants them or not.

I am satisfied that in the criminal law in general, and in this statute in particular, its ordinary sense is the *latter* one. <sup>51</sup>

Here the word "purpose" is understood in the same sense as "intention" (as defined above, i.e. foresight does count as purpose) and (I think) "object" is used in the narrower sense.<sup>52</sup>

<sup>50</sup> Bentham's terminology was direct and oblique intention: The Principles of Morals & Legislation, Chapter VIII (Of Intentionality). See M. Cathleen Kaveny's excellent "Inferring Intention from Foresight" 120 LQR 81 and Bratman, Intention, Plans & Practical Reason, Harvard University Press, 1987, Chapter 10 (Intention and expected side effects).

<sup>51</sup> Chandler v DPP [1964] AC 763 at p.804, emphasis added.

<sup>52</sup> But elsewhere "object" is said to have the same meaning as "purpose": Ensign Tankers v Stokes 64 TC 617 at p.723. These examples neatly illustrate Lord Simon's lament concerning the chaotic terminology in judgments, academic writings and statutes:

<sup>&</sup>quot;Will, volition, motive, purpose, object, view, intention, intent, specific intent or intention, wish, desire; necessity, coercion, compulsion, duress—such terms, which do indeed overlap in certain contexts, seem frequently to be used interchangeably, without definition ..."

DPP v Lynch [1975] AC 653 at p.688. See John Avery Jones "The mental element in anti-avoidance legislation" [1983] BTR 22.

### 20.13.2 "Purpose" in the motive defence

#### In RI 201 HMRC say:

'Purpose' is taken to be the end it is sought to achieve by the transaction.<sup>53</sup>

This adopts (I think) the narrower concept of purpose and it is suggested that this is the law. Purpose in the motive defence is what a person wants or hopes to achieve (not merely foresight). In practice, the issue arises in Condition A cases.<sup>54</sup>

## 20.14 Subsidiary consequence not necessarily a purpose

This was stated judicially in the "celebrated" passage in IRC v Brebner:

- [1] My Lords, I would only conclude my speech<sup>56</sup> by saying, when the question of carrying out a genuine commercial transaction, as this was, is considered, the fact that there are two ways of carrying it out one by paying the maximum amount of tax, the other by paying no, or much less, tax it would be quite wrong, as a *necessary* consequence, to draw the inference that, in adopting the latter course, one of the main objects is, for the purposes of the section, avoidance of tax.
- [2] No commercial man in his senses is going to carry out commercial transactions except upon the footing of paying the smallest amount of tax involved.
- [3] The question whether in fact one of the main objects was to avoid

<sup>53</sup> This is based on Newton v Commissioner of Taxation of the Commonwealth of Australia [1958] AC 450 at 465. Note by the way how use of the passive voice ("it is sought to achieve") ducks the issue of whose purpose one is looking for. See George Orwell's essay, "Politics and the English Language".

<sup>54</sup> The issue should not arise in a Condition B case (commercial transactions). In a situation where one wanted the commercial transaction, and merely had foresight that a tax saving would follow, even if the tax saving was regarded as *a* purpose (as in the wide *Chandler* sense of purpose) it would not be the main (or significant) purpose.

<sup>55</sup> IRC v Willoughby [1995] STC at p.167.

<sup>56</sup> For completeness, the TC report reads "judgment" and the AC reads "speech". "Speech" is strictly the correct term.

tax is one for the Special Commissioners to decide upon a consideration of all the relevant evidence before them and the proper inferences to be drawn from that evidence.<sup>57</sup>

The point being made here is not (or not just) that mere foresight of a tax advantage is not a tax avoidance purpose<sup>58</sup>. Lord Upjohn goes further in point [2]: he suggests that where there is a "commercial transaction" knowledge and *choice* of the tax advantageous course over an alternative does not "necessarily" constitute the main purpose or even one of the purposes<sup>59</sup> of the transaction.

At what point does a conscious choice of a tax advantageous course become a tax avoidance purpose in its own right in addition to the commercial purpose? Lord Upjohn does not give an answer to this: to say at [3] that it is a question of fact for the Commissioners, if true, is not exactly helpful.

"Taking steps to obtain relief under s 242 following payment of a dividend outside a group election is clearly within the spirit of the ACT code in the tax legislation. But the fact that a transaction has been carried out to achieve a benefit conferred by a statutory provision will not of itself exclude the application of s 703. This follows from the definition of tax advantage in s 709 which covers both everyday tax planning and transactions, such as traditional dividend stripping, which fall more obviously within the mischief that s 703 was introduced to counteract. The only safeguards available to the taxpayer are the clearance procedures and the escape clause. It cannot therefore avail Marwood to rest its case on the simple proposition that the dividends, ie specified transaction 2 in the present case, were directly within the spirit of s 242."

This does follow from a natural reading of the definition of "Tax advantage" in s.709 ICTA. This term includes a relief from or repayment of tax, as well as the avoidance or reduction of a charge to tax. The concept thus includes both tax avoidance and mitigation.)

IRC v Brebner 43 TC at 718; emphasis original but paragraph numbers added. Another way to read this passage in Brebner is to see it as an early recognition of an avoidance/mitigation distinction but that would be anachronistic because the distinction was not then made. It would also be wrong because that distinction is irrelevant in s.703 cases. (This is stated in Marwood Homes v IRC [1999] STC (SCD) 44 para 20:

<sup>58</sup> The point made at 20.13 (Foresight and purpose).

<sup>59</sup> Brebner is a s.703 ICTA case. The wording of s. 703 ICTA is not quite the same as Condition A: s.703 refers to the "main objects" and Condition A refers to "purposes". However, it is considered there is no significant distinction between them. This was presumably the view adopted in Willoughby in the Court of Appeal where Brebner was considered in a Condition A context.

It is suggested that the test should be: does the tax advantage form an incidental or subsidiary aspect of achieving the commercial transaction (as opposed to being an end in its own right)? If so, there is no tax avoidance purpose. This is an evaluative test which is perhaps easier to state than to apply, but it may sometimes be helpful. It overlaps with an avoidance/mitigation distinction, since an advantage which is judged to be incidental or ancillary to a commercial or family transaction is not likely to be contrary to the intention of Parliament: it is more likely to constitute mitigation than avoidance.

I suggest the point made in *Brebner* is really this: where a transaction is done for a non-tax reason, one should be slower to conclude that another purpose is tax avoidance than in the case of a purely tax motivated transaction. This reflects the reasonable assumption that a purely tax motivated transaction is more likely to be contrary to the intention of Parliament. I refer to this as the *Brebner* principle.

The *Brebner* principle applies not only to commercial transactions, but also to any transaction carried out for primarily non-tax reasons including "ordinary family dealing", which would include most trust transfers, at least those where the settlor is excluded.<sup>60</sup> In practice, this issue arises in Condition A cases.<sup>61</sup> It is considered that the *Brebner* principle continues to apply to New Conditions A and B. It is true that the terms of New Condition B (suggesting that incidental purposes are to be disregarded) suggest that incidental purposes in New Condition A are *not* to be disregarded. But the *Brebner* principle is considering matters that are not even "purposes" at all.

## 20.14.1 A choice principle?

The *Brebner* dictum is sometimes regarded as supporting a "choice principle":

Choosing between two alternatives – if one is carrying out a commercial or a family or an investment transaction, choosing the most tax-efficient

<sup>60</sup> *Mangin v IRC* [1971] AC 739 at 751 and 756, restating the *Brebner* principle in the context of an extremely free reading of a New Zealand provision.

<sup>61</sup> Because in a commercial transaction, incidental tax avoidance purposes are in any event disregarded.

- is not avoidance.62

But this formulation goes too far: if a UK settlor creates a trust for his family – a family transaction – he has to choose between UK and foreign trustees; but the choice of foreign trustees by the UK settlor is avoidance.<sup>63</sup>

One can accept a choice principle if it is combined with the concept of the intention of Parliament, i.e. if the settlor makes choices within the intention of Parliament, there is no tax avoidance; this is equivalent or very similar to the concept of "special tax regime".64

In an earlier edition I suggested a distinction between:

- (1) a tax saving which arises because the transfer is made (i.e. it would not arise if the transfer had not been made)<sup>65</sup>; and
- (2) a tax saving which arises because the transfer is made in one particular way (i.e. it would not arise if the transfer were made in some other wav).66

This does not work, because classifying a transfer in category (1) or (2) is an arbitrary or evaluative exercise.

## 20.15 Purpose: advisors and agents of transferor

In a case where a transferor is acting by attorney, the purpose of the attorney should, on normal agency principles, be attributed to the transferor.

In the case where:

Philip Baker QC "Tax avoidance, tax mitigation and tax evasion", accessible

It seems that the choice principle has been abandoned in Australia, as a "false 63 dichotomy": see A.J. Myers "Tax avoidance and the High Court since Sir Garfield Barwick" accessible

www.law.unimelb.edu.au/taxgroup/AllanMyers07-04-05Web.pdf.

<sup>64</sup> See 20.16.2 (Special tax regime).

Such as the saving of the settlor's own tax liabilities arising from the transfer; see 20.22.1 (No avoidance of settlor's tax liabilities).

<sup>66</sup> Such as the saving of the beneficiaries' tax liabilities on a transfer to foreign trustees (which would not arise on a transfer to UK trustees).

- (1) a company makes a transfer, and
- (2) there is no quasi transferor,<sup>67</sup>

usual company law principles must be applied to attribute to the company the purpose of the individuals acting on its behalf.

If a person relies wholly on advisors (e.g. parents, professionals)and executes documents without more than a vague idea of approving proposals put to him and not properly understood, he has adopted the purpose of his advisors or (which comes to the same thing) the purpose of his advisors is to be attributed to him. In *IRC v Pratt*, Mr. Lucas "did not understand the scheme: it was masterminded by his own professional advisors". Nevertheless, "he, *through his advisors*, was fully acquainted with the fact that what was to follow was a tax avoidance scheme, he must fall fairly within the section".<sup>68</sup>

For the purposes of New Conditions A and B, s.737(5)(6) ITA provides:

(5) In determining the purposes for which the relevant transactions or any of them were effected, the intentions and purposes of any person

"Young Mr. Philippi ... said that he never had any idea of tax in his mind when he made that transfer. It was true that it was saving him a great deal in UK tax ... but that had not occurred to him; the only reason why he had made the transfer was because his father and other members of the family had told him that he ought to do so. He appears to have had no idea why they gave him that advice. The Commissioners accepted ... his evidence that what he had done he did on his father's advice."

Assuming that this implausible story is true (though "young Mr Philippi" was aged 23 at the time of the transfer) the Court should have held that he had adopted the (tax avoidance) purpose of his father. The point was not argued and hence not considered; it remains open to argue in another case.

<sup>67</sup> In such a case of course there would be no *individual* "transferor" who is within s.720: see 17.3.2 (Transfer procured by individual). The purpose of the company which makes the transfer is still relevant for the application of the motive defence to s.731 ITA.

<sup>68 57</sup> TC 1 at pp.47, 49. The same principle applies for s.703 ICTA; see Addy v IRC 51 TC 71 at p.81g. Likewise for the settlement provisions: see 54.24 (Purpose of advisors and agents of settlor). In Federal Commissioner of Taxation v Consolidated Press Holdings (2001) 207 CLR 235 the High Court of Australia said it was "both possible and appropriate to attribute the purpose of a professional advisor to the taxpayer". This point was not taken in Philippi v IRC 47 TC 75 where the Court of Appeal said at p.114:

within subsection (6) are to be taken into account.

- (6) A person is within this subsection if, whether or not for consideration, the person—
- (a) designs or effects, or
- (b) provides advice in relation to, the relevant transactions or any of them.

This only restates the law applicable to the Old Conditions A and B; it makes no difference to the position.

### 20.16 Avoidance/mitigation distinction

This section sets out the most important judicial and other statements on the avoidance/mitigation distinction.

### 20.16.1 Intention of Parliament

IRC v Willoughby is now the authoritative general statement on the subject:

Tax avoidance within the meaning of section 741 ICTA is a course of action designed to conflict with or defeat the evident intention of Parliament 69

The Tax Law Review Committee used a similar definition of "avoidance":

We have regarded tax avoidance as action taken to reduce or defer tax liabilities in ways that Parliament plainly did not intend or could not possibly have intended had the matter been put to it.<sup>70</sup>

# HMRC have also adopted this approach:

Tax avoidance is any action taken to obtain a tax advantage in a way that Parliament did not intend or would not have intended had the matter been put before it. This definition is based upon the report on tax

<sup>69 70</sup> TC 57 at p.117.

<sup>70</sup> Tax avoidance: A Report by the Tax Law Review Committee (1997) para 1.13, citing IRC v Willoughby.

avoidance produced by the Tax Law Review Committee in 1997.71

There have been some attempts to be more specific.

### 20.16.2 Special tax regime

#### Morritt LJ said:

The genuine application of the taxpayer's money in the acquisition of a species of property for which Parliament has *determined a special tax regime* does not amount to tax avoidance merely on the ground that the taxpayer might have chosen a different application which would have subjected him to less favourable tax treatment.

(IRC v Willoughby [1995] STC at 183, emphasis added)

This repeats the test of the intention of Parliament (what Parliament has "determined" is, I think, the same as what Parliament has intended). It brings the added refinement of identifying the "special tax regime" which Parliament intended to apply. Professor Willoughby's offshore bonds seem reasonably clear<sup>72</sup> examples of a "species of property for which Parliament had determined a special tax regime".

This category can be generalised into all occasions where Parliament has determined a "special tax regime" (regardless of whether there is any particular "species of property" involved):

The adoption of a course of action which avoids<sup>73</sup> tax should not fall within section 99 if the legislation, upon its true construction, was intended to give the taxpayer the choice of avoiding it in that way. <sup>74</sup>

<sup>71</sup> IR152 Trusts: An Introduction accessible www.hmrc.gov.uk/pdfs/ir152.htm. HMRC have tried to alter the nuance by deleting the words "plainly" and "possibly" from the TLRC formulation, but that does not alter its essential nature.

<sup>72</sup> Though it might be argued that Parliament had intended the chargeable events regime for normal bonds but not for personal portfolio bonds.

Tord Hoffmann has here used "avoid" in the loose etymological sense (to include mitigation). Section 99 provided that an arrangement was void as against the Commissioner for Income Tax if its purpose or effect was "tax avoidance".

<sup>74</sup> O'Neil v Commissioner of Inland Revenue [2001] STC 742.

### 20.16.3 Economic consequences

### Lord Nolan said in Willoughby:

The hallmark of tax avoidance is that the taxpayer reduces his liability to tax without incurring the economic consequences that Parliament intended to be suffered by any taxpayer qualifying for such reduction in his tax liability. The hallmark of tax mitigation, on the other hand, is that the taxpayer takes advantage of a fiscally attractive option afforded to him by the tax legislation, and genuinely suffers the economic consequences that Parliament intended to be suffered by those taking advantage of the option.<sup>75</sup>

This repeats the test of the intention of Parliament with the added refinement of identifying the intended "economic consequences". This is based on two Templeman judgments:

The material distinction in the present case is between tax mitigation and tax avoidance ... Income tax is mitigated by a taxpayer who reduces his income or incurs expenditure in circumstances which reduce his assessable income ...Income tax is avoided ... when the taxpayer reduces his liability to tax without involving him in the loss or expenditure which entitles him to that reduction. The taxpayer engaged in tax avoidance does not reduce his income or suffer a loss or incur expenditure but nevertheless obtains a reduction in his liability to tax as if he had.76

The non-recourse loan in Ensign Tankers is a clear example of a transaction without economic consequences and in Challenge Lord Templeman gave another example which will be particularly relevant to the practical examples considered below:

When a taxpayer makes a settlement, he deprives himself of the capital

<sup>75</sup> 70 TC at 116 (emphasis added).

IRC v Challenge [1986] STC 548 cited in Ensign Tankers v Stokes [1992] STC at 76 240. (Lord Millett (whose decision in the High Court was reversed in Ensign Tankers) took the opportunity in Collector of Stamp Revenue v Arrowtown Assets (Court of Final Appeal of the Hong Kong Special Administrative Region, 4 December 2003) to cast doubt on the correctness of Ensign Tankers, but that does not affect the point here.)

which is a source of income and thereby reduces his income. If the settlement is irrevocable and satisfies certain other conditions the reduction in income reduces the assessable income of the taxpayer. The tax advantage results from the reduction of income.<sup>77</sup>

These are transactions with obvious economic consequences.

It is curious that Lord Nolan emphasised this test, because Professor Willoughby's investment in his bond had no substantial "economic consequences" as compared to a direct investment in the underlying assets.<sup>78</sup>

Incidentally, one wonders what economists would think of the term "economic consequences". One suspects it is what John Kay derides as "DIY economics".<sup>79</sup>

## 20.16.4 Other indicia of tax avoidance

It is suggested that "economic consequences" and "special tax regime" are categories of tax saving steps which do accord with the intention of Parliament but are not an exhaustive categorisation of mitigation. They should be regarded as indicia or "badges" of mitigation (like the badges of trade). One can think of others. The Tax Avoidance Schemes (Prescribed Descriptions of Arrangements) Regs 2004 and 2006 are interesting attempts to identify indicia of tax avoidance for the purposes of disclosure obligations. The indicia are:

# (1) confidentiality from other promoters; and

<sup>77</sup> IRC v Challenge [1986] STC at 554-5.

<sup>78</sup> Lord Nolan did seek, somewhat unconvincingly, to identify economic consequences: "The reality in truth is that the bond holder has a contractual right to the benefits promised by the policy, no more and no less. It is therefore quite wrong to describe the bond holder as having, in the words of the Appellants' printed case 'in substance all the advantages of direct personal ownership without the tax disadvantages'. The significance of this misdescription would become all too apparent if—perish the thought—Royal Life were to become insolvent and unable to meet its obligations to the bond holders."

<sup>79</sup> See *The Truth About Markets*, John Kay (Allen Lane, 2003). "Economic consequences" is, I suggest, a form *v* substance distinction under a more appealing name. This is a classification and not a criticism. There is nothing necessarily wrong with a form *v* substance distinction if it is recognised for what it is.

(2) premium fees (typically linked to tax savings).

The OECD also identified secrecy<sup>80</sup> as a common characteristic of avoidance:

Secrecy may also be a feature of modern avoidance. In some cases tax advisers sell ready-made avoidance devices, one term of the contract of sale being that the taxpayer keeps the facts secret for as long as possible. It is in the interest of the avoiders to keep the administration from learning about new schemes because official and public knowledge may be followed by legislation to counter that kind of avoidance.<sup>81</sup>

Neither secrecy nor premium fees are normally associated with the practical transactions discussed below. But if, exceptionally, that was the case then it would be a factor suggesting that the transaction should be characterised as tax avoidance.

An important indicia is familiarity and use. Once a tax avoidance arrangement becomes common, it is almost always stopped by new legislation within a few years. If something commonly done is contrary to the intention of Parliament, it is only to be expected that Parliament will stop it. So that which is commonly done and not stopped is not likely to be contrary to the intention of Parliament. It follows that tax reduction arrangements which have been carried on for a long time are unlikely to

(1) Secrecy (perhaps better described as confidentiality) against other tax advisers (the scheme vendor wishing to keep the profits of a scheme to himself).

<sup>80</sup> There are different types of secrecy:

<sup>(2)</sup> Secrecy against HMRC (as the OECD envisage) in order to postpone the time when HMRC are informed for as long as lawfully possible. There is normally a significant delay between the date of a transaction and the date of any return.

<sup>(3)</sup> Secrecy against HMRC in order to avoid or frustrate any investigation. Of course dishonest concealment of material facts marks a point where avoidance becomes evasion.

Concealment in category (3) is not primarily characteristic of tax avoidance schemes. It is a problem which may affect all aspects of tax collection (whether or not involving avoidance). The Keith Committee recognised this: Enforcement Powers of Revenue Departments (1983) Cmnd 8822 para 7.3.5. By contrast, lawful concealment in category (1) and (especially) category (2) is an indicia of tax avoidance.

<sup>81</sup> OECD Report by Committee of Fiscal Affairs (1980) cited in OECD International Tax Avoidance and Evasion (1987), p.17.

constitute tax avoidance. There are arguments against this view. It also seems strange that the same act might be stigmatised as tax avoidance if challenged by HMRC or Parliament shortly after it is first done; but if such acts become the general practice over a long period of time then the intention of Parliament is decided differently. Nevertheless, it is submitted that the better view is to have close regard to this factor. Judges have a strong intuitive sense that that which everyone does, and has long done, should not be stigmatised with the pejorative term of "avoidance". This, I suggest, is the true reason why the courts refused to regard bedand-breakfast transactions or back-to-back loans as tax avoidance.<sup>82</sup> An example in this category is a transfer to an offshore company to avoid IHT, a standard practice since the inception of CTT.

Professor Sandford drew another categorisation of tax savings which offers another indicia of avoidance. He refers to:

- (1) Tax savings offered by government to induce a certain kind of behaviour or to fulfill what it feels to be an obligation.
- (2) Methods of saving that a government dislikes, but allows to remain for administrative reasons.
- (3) Tax savings deriving from technical loopholes unforeseen at the time of drafting.<sup>83</sup>

Category (1) is obviously mitigation and category (3) is obviously avoidance. It is suggested that category (2) should not be regarded as avoidance. An example is a transfer of a land-owning company (instead of its land) to reduce the rate of stamp duty from 4% to 0.5%. The Government considered imposing 4% stamp duty on shares in land-owning companies to prevent this, but decided not to proceed with the idea. Such transfers should be considered mitigation rather than avoidance. This category is particularly important to the practical examples considered below. An example is the use of offshore companies to hold UK assets to save IHT (even though the suggestion to impose IHT on such companies did not reach the level of formal discussion).

84 Modernising Stamp Duty (HMRC, Consultative Document 2002) para 2.34. Contrast Australia where the transfer of shares in "land-rich" companies is subject

Contrast Australia where the transfer of shares in "land-rich" companies is subject to stamp duty at the rates applicable to land.

<sup>82</sup> Ensign Tankers (Leasing) v Stokes 64 TC 617 at 739. Back-to-back loans have been accepted by HMRC for decades: International Tax Handbook, para 1201.

<sup>83</sup> Tax Avoision (1979, IEA) p.81.

#### 20.17 Failed indicia of tax avoidance

## 20.17.1 *Spirit of the statute*

Other approaches in distinguishing tax avoidance and tax mitigation are to seek to identify "the spirit of the statute" or "misusing" a provision. I take this to mean exactly the same as the "evident intention of Parliament" properly understood. If that is right, the expression adds nothing but rhetoric and confusion. If it means anything vaguer or more intuitive than that, then the concept deserves the ridicule expressed in *Norglen v Reeds Rains Prudential*. Either way, the expression is best avoided in our context.

# 20.17.2 Artificial transactions and "devices"

Another approach is to seek to identify "artificial" transactions. But while tax avoidance frequently involves transactions that can be described as "artificial", this is not always the case. You can have tax avoidance without much (if any) artificiality<sup>86</sup> and, of course, artificiality without tax avoidance. That in itself would not be a fatal objection if we are merely seeking badges of avoidance and not a test which will work every time. However, the unlawyerlike term "artificial" is too vague to be useful even as a badge of tax avoidance. The 1955 Royal Commission on the Taxation of Profits and Income commented on s.44 F(No. 2)A 1915 ("A person shall not, for the purpose of avoiding payment of excess profits duty, enter into any fictitious or artificial transaction ..."):

A transaction is not well described as 'artificial' if it has valid legal consequences, unless some standard can be set up to establish what is 'natural' for the same purpose. Such standards are not readily discernible.<sup>87</sup>

The Royal Commission is right. The problem is not that the word

<sup>85 &</sup>quot;It is not that the statute has a penumbral spirit which strikes down devices or strategies designed to avoid its terms or exploit its loopholes. There is no need for such spooky jurisprudence." [1999] 2 AC 1 at 14.

<sup>86</sup> e.g. an appointment of non-resident trustees.

<sup>87</sup> Cmd. 9474 para 1024.

"artificial" is meaningless. But it can only be used in cases where there are standards of what is non-artificial (or "natural"). For a striking illustration of this truth, see the comment of a MP opposing the proposal in the Married Women's Property Bill 1868, that a married woman should own property, as creating:

an artificial and an unnatural equality between men and women.<sup>88</sup>

The word "artificial" is of no use in marginal cases because there are no such standards. It is of no use in determining whether any of the practical examples considered below are tax avoidance. It represents a conclusion and not a justification. Try it and see.

The same objection applies to that particular obstacle to clear thinking, the term "device".89

#### 20.17.3 "Genuine"

The word "genuine" is often used to describe the antithesis to a tax avoidance transaction. 90

#### 20.18 Intention of Parliament v intention of Government

I suggest two broad approaches to "tax avoidance" can usefully be distinguished:

(1) "Tax avoidance" as politicians, civil servants (and perhaps most non-tax lawyers) use the term. This means a tax reduction arrangement which is contrary to the intention or wish of the *Government of the day* (ministers or civil servants, primarily HMRC). For a revealing example of this usage see the National Audit Office Report (Countering VAT Avoidance, 1992):

Avoidance involves complex issues and the position is constantly

<sup>88</sup> Cited in 'Victorian Wives and Property' Lee Holford, in *A Widening Sphere* Ed Vicinus, Methuen, 1980. The proposal did not become law until 1882.

<sup>89</sup> Norglen v Reeds Rains Prudential [1999] 2 AC 1 at 13: "I do not think that it promotes clarity of thought to use terms like stratagem or device."

<sup>90</sup> For example see 20.25 (UK settlor and UK beneficiaries).

changing. A policy change in the UK, or a ruling from the European Commission or European Court of Justice, can easily result in today's unacceptable avoidance becoming tomorrow's acceptable tax mitigation, and vice versa.

This is "tax avoidance" for the purposes of politics and administration.<sup>91</sup> Likewise the use of A&M trusts, which between 1974 and 2006 was a paradigm example of mitigation, suddenly became tax avoidance in the political vocabulary of the Government of the day.

(2) "Tax avoidance" in the sense used by tax lawyers. This means a tax reduction arrangement which is contrary to the intention of *Parliament*. The view of the Government or HMRC should not come into it.

This lawyer's concept of "tax avoidance" is better in law because it is consistent with the rule of law: the rule of law requires that tax liabilities are to be determined by settled rules derived from statute and other sources of law, and not by the opinion or decision of a civil servant or politician. This concept is also less volatile. It is right, indeed necessary, for it to be so. If the meaning of "tax avoidance" were "constantly changing" as a result of a mere "policy change in the UK or ruling from the European Commission" then the concept is unworkable for tax.

My distinction is openly accepted in the ITH:

#### 103. Avoidance in international context

Within the Revenue we do not categorise avoidance in quite the narrow way that the Courts have done. Of course we make a distinction between mitigation and avoidance. However, if a taxpayer takes advantage of the law to get a tax advantage which is not, in our understanding, within the spirit of the legislation, we tend to look on that as avoidance.

(Emphasis added)

A purist may say this usage is incorrect or debased; that takes us to the debate as to whether or not there is such a thing as "correct" English usage (where different groups use English differently) and how one determines it if there is. But the purist cannot stop the word being used in this political sense.

The avoidance/mitigation distinction is not self-explanatory, it is not a given. It is a construct defined and determined by reference to values and attitudes of the tax culture in which we live. The difference between the approaches (1) and (2) is partly: *whose* values and tax culture does one apply, and partly: *to what materials* does one refer to ascertain these values? I will give an example. In 1973, C.T. Sandford wrote:

At present gifts made more than seven years prior to death pay no tax (with the possible exception of capital gains tax). ... Is there evidence that such gifts are contrary to the intention of Parliament? Both circumstantial evidence and logic point to this conclusion. Thus if Parliament were indifferent to the making of gifts prior to death, would there have been successive increases in the gifts *inter vivos* period, which, since 1894, has risen in four successive stages from one to the present seven years?

Sandford considered and dismissed some policy arguments in favour of an estate duty and concluded:

A reasonable interpretation would be that the gifts *inter vivos* provision was intended to prevent as many gifts as possible from circumventing estate duty.<sup>92</sup>

The repeal of CTT and return to an estate duty under the name of Inheritance Tax shows that lifetime giving since 1986 cannot now be regarded as "tax avoidance". I suggest that lifetime giving was not "avoidance" (in the strict sense) of estate duty even in 1973. If Parliament intended to tax all lifetime gifts it would *not* have increased the lifetime gift period to seven years. It is obvious that such an increase would not stop tax-free lifetime giving. Parliament would certainly not have enacted a taper relief under which gifts made more than four years before death pay a reduced rate! How then did Professor Sandford reach the wrong conclusion? Perhaps because he wished to advocate the imposition of a capital transfer tax. When one wishes to support a tax reform, the temptation to describe the old law as permitting "avoidance" is irresistible (as a tool of advocacy) and also has a certain underlying logic. There is tax avoidance in a political if not a lawyer's sense. If some future

<sup>92</sup> Hidden Costs of Taxation, IFS, 1973, p. 113.

Government abolishes PETs, and returns to some form of CTT, it seems safe to predict that those supporting the reform will castigate lifetime giving as tax avoidance. One point to note is that a comment from the Government (or any proponent of a tax reform) that existing law permits "avoidance" needs especial scrutiny because it is easy to confuse the intention of Parliament with the intention of Government (or of the proponent).

### 20.19 How to ascertain "the evident intention of Parliament"?

This is the problem at the heart of the concept of "tax avoidance". If this term means an arrangement contrary to the intention of Parliament, one must identify that intention. C.T. Sandford addressed the problem:

But here we meet the major difficulty. ... As individuals we may feel certain that a particular action is contrary to the intention of the law; but the *objective* interpretation of that intention can only be found in the words the law uses.<sup>93</sup>

Sandford was right. The issue is statutory interpretation and the principles of statutory interpretation should be applied. The intention of Parliament should be decided primarily from the words of the statutes. Other material may be relevant on the usual principles of statutory interpretation: White and Green Papers, Royal Commission Reports, Hansard on *Pepper v Hart* principles, textbooks and the occasional learned article.

Lord Nolan refers to the *evident* intention of Parliament. Unless there *is* an "evident" intention, there is no tax avoidance. This qualification does not remove a penumbra of uncertainty, but perhaps it helps to reduce it.

# 20.19.1 Two levels of intention

Now, it may be objected that a concept of "tax avoidance" based on what is contrary to "the intention of Parliament" is not coherent. The object of construction of any statute is always said to be to find "the intention of Parliament". A successful tax avoidance scheme, even as blatant a

<sup>93</sup> Hidden Costs of Taxation, IFS, 1973, p.114 (emphasis in original).

<sup>94</sup> See Cross on Statutory Interpretation, 3rd ed., 1995, chapter 2.

scheme as *Fitzwilliam*, <sup>95</sup> is a scheme where a Court has concluded that the intention of Parliament was not to impose a tax charge in the circumstances which the tax avoiders had placed themselves. A.A. Shenfield made this point:

What is meant by the intentions of the law and in what sense does avoidance circumvent them? Courts of law in our system seek to find the intention of a law in the words it uses. In this sense the avoider does not circumvent its intentions but abides by them.<sup>96</sup>

The answer is that the expression "intention of Parliament" is being used in two senses. It is perfectly consistent to say that the *Fitzwilliam* scheme:

- (1) escapes IHT (there being no provision to impose an IHT charge); and yet
- (2) constitutes the avoidance of IHT.

One is seeking the intention of Parliament at a higher, more generalised level. A statute may fail to impose a tax charge, leaving a gap that even a court cannot fill even by purposive construction, but nevertheless one can conclude that there would have been a tax charge had the point been considered. An example is the notorious case of *Ayrshire Employers Mutual Insurance Association v IRC* 27 TC 331 where the House of Lords held that Parliament had "missed fire". <sup>97</sup> A.A. Shenfield recognised this (perhaps grudgingly):

What the complainant against avoidance means by the intentions of a law is not what may be deduced from what it says, but what parliament

<sup>95 67</sup> TC 614.

<sup>96</sup> A.A. Shenfield, *The Political Economy of Tax Avoidance*, Institute of Economic Affairs, Occasional Paper 24, 1968, pp.20–1.

<sup>97</sup> It might be objected that this case is wrongly decided by modern standards of statutory interpretation: "I venture respectfully to suggest that if, as in this case, the Courts can identify the target of Parliamentary legislation their proper function is to see that it is hit: not merely to record that it has been missed"; "The Courts as Legislators", Presidential Address of Sir Kenneth Diplock, The Holdsworth Club, 1965 accessible www.kessler.co.uk. However, in Cooper v Billingham 74 TC 139 para 35 the Court of Appeal was prepared to say that the same result could happen today (albeit rarely).

intended it to say, or what parliament ought in the complainant's opinion to have intended it to say, or what in his opinion it would have been equitable for it to say. Now I do not say that this can never have substance. We all know that, quite apart from outright errors of draftsmanship, there is a distinction between the letter and the spirit of a law. But the spirit of a law is elusive. It is tempting to believe that one has grasped the spirit of a law when in truth one is moved by prejudice or preconception. We ought to be extremely careful ... 98

### 20.20 Reduction, deferral and unsuccessful avoidance

#### 20.20.1 Reduction

The motive defence provisions refer to "avoidance" alone but comparable statutory provisions refer to "avoidance *or reduction*" of tax.<sup>99</sup> In this expression it could be that avoidance is used in the strict sense and reduction is referring to mitigation, but that is anachronistic (since the distinction was not known at the time). The word "reduction" was probably added to forestall an argument that the mere reduction of tax was not avoidance as long as some tax remained payable.<sup>100</sup> But nowadays a court would not be so literal and there is no doubt that (for the purposes of the motive defence) a reduction of tax from £10 to £6 amounts to the avoidance of £4.

# 20.20.2 Deferral

Arrangements to defer tax may constitute "avoidance". <sup>101</sup> Indeed the classic avoidance case *Furniss v Dawson* might be characterised as involving mere "deferral" of tax. (Of course, the fact that tax is merely deferred, and will or may later be paid, may be a factor which supports the conclusion that the arrangement is to be characterised as mitigation and not avoidance.)

The earliest of these was s.35 FA 1941 (Excess Profits Tax); the formula is found in modern provisions: s.775 ICTA and as part of the more lengthy formula in s.709(1) ICTA.

<sup>98</sup> *Ibid*, note 94.

<sup>100</sup> Contrast the statutory expression "mitigate or remit" a penalty.

<sup>101</sup> The Special Commissioner so held in *IRC v Willoughby* 70 TC at p.84. There was wisely no appeal on this point.

### 20.20.3 Unsuccessful avoidance

## The OECD correctly states:

Successful tax reduction is neither a sufficient nor a necessary test of tax avoidance. It is not sufficient because this would cover acceptable tax planning [i.e. mitigation] and it is not necessary because an avoidance scheme designed to reduce tax may not succeed. 102

# 20.21 Practical examples: introduction

We can test these general principles by trying to apply them in some practical cases. There is no test like the test of practice. I first consider transfers to six types of non-resident trust (here called "trust transfers"):

- (1) Trusts where settlor is excluded: 103
  - (a) Foreign settlor: UK and foreign beneficiaries;
  - (b) Foreign settlor: only UK beneficiaries;
  - (c) UK settlor: UK beneficiaries;
  - (d) UK settlor: foreign beneficiaries.

("Foreign" here refers to someone not resident or domiciled in the UK and not expecting to become resident or domiciled.)

- (2) Trusts where the settlor is a beneficiary:
  - (a) Settlor foreign domiciled but UK resident;
  - (b) Settlor foreign domiciled and non-UK resident.

This by no means covers all the possible circumstances of trust transfers, but one can extrapolate from these to others which may arise.

It may be helpful to summarise the questions that arise on a trust transfer. One must ask: Is the purpose to avoid (1) income tax? (2) CGT? (3) inheritance tax? It is obviously necessary to consider each tax separately; I will consider CGT and IT first, and then IHT. Thus what seemed like a single issue (is there tax avoidance?) raises 3 sub-issues; that is an

<sup>102</sup> OECD Report by Committee of Fiscal Affairs (1980) cited in OECD's International Tax Avoidance and Evasion (1987), p.17.

<sup>103</sup> It is assumed that the spouse of the settlor is also excluded.

inevitable consequence of the rule that taxation includes any tax. 104

However, a tax charge does not arise in isolation, but is charged in different ways on the settlor, trustees<sup>105</sup> or beneficiaries. It is best to consider these three classes of taxpayer separately, though the issues partly overlap. So in the case of a trust transfer one must ask whether the purpose is avoidance of IT/CGT/IHT liabilities of (1) the settlor; (2) the trustees; (3) the beneficiaries. Thus what seemed like only three sub-issues raises nine sub-issues. Further, post-*Willoughby* one must consider whether there is a factual subjective purpose to reduce any of these tax liabilities and then whether the purpose (if present) is to be classified as avoidance or mitigation. So what seemed like a single issue (is the purpose of a trust transfer to avoid taxation?) actually turns out to raise 18 sub-issues (is the purpose to save IT/CGT/IHT by settlor/trustees/beneficiaries and, if so, is it mitigation or avoidance?).

#### 20.22 Trust transfers where settlor excluded

Transfers to a trust from which the settlor is excluded have two common features which are relevant for the motive defence:

# 20.22.1 No avoidance of settlor's tax liabilities

The trust transfer will usually bring a tax advantage to the settlor (compared to the position if there is no transfer). As far as the settlor's tax liabilities are concerned, since she is excluded from the trust, any tax advantage she might obtain in this way is mitigation not avoidance. It is not in principle the intention of Parliament that she should pay tax in respect of income/gains/capital from which she is excluded. However, HMRC rightly say that the purpose of a trust transfer may be to avoid tax liabilities of the trustees and beneficiaries and here closer investigation is needed.

<sup>104</sup> See 20.9 (Meaning of "taxation" in the motive defence).

<sup>105</sup> Although trustees are in economic reality paying tax on behalf of beneficiaries, the rules for taxation of trustees are distinct from the rules for taxation of beneficiaries so it is best to consider trustees separately.

<sup>106</sup> See Lord Templeman's dictum in 20.16.3 (Economic consequences). The exceptional case of s.86 TCGA is discussed below.

# 20.22.2 Non-tax reason for creating trust

There will usually be non-tax reasons for the settlor to make a trust, rather than making absolute gifts. The advantages are asset protection in the broadest sense: protecting the trust fund from profligate beneficiaries, divorcing spouses, and sometimes forced heirship or foreign exchange control. These are good reasons but not commercial ones. So a trust transfer must pass Condition A, not Condition B, but it does so in the context of a transaction which is not usually wholly tax driven. In the absence of tax considerations the usual form would normally be (and in practice generally is) a discretionary trust.

## 20.23 Foreign settlor; UK and non-UK beneficiaries

This section considers a transfer to a trust whose beneficiaries include (but are not primarily) UK resident and domiciled beneficiaries, and exclude the settlor.

# 20.23.1 Avoidance of trustees' tax

In deciding whether the trust transfer yields a tax advantage for the trustees, one obviously cannot compare the actual position (appointment of foreign trustees) with the position if the transfer had not taken place. One must compare it with something else the settlor might have done (which in this context must be the appointment of UK trustees). That seems a reasonable comparable; the settlor has a choice: to transfer to trustees in the UK or elsewhere and he must do one or the other. In the absence of UK tax, there will often be no reason to prefer the one to the other.

The choice of UK trustees (rather than foreign trustees) would not in principle yield any greater CGT before 2007/08. <sup>107</sup> There is no question of CGT avoidance for dispositions before the FA 2006.

The position is slightly more complicated after the FA 2006. The choice of exclusively UK trustees of a discretionary trust will yield CGT (and income tax on foreign source income) not due from non-resident or mixed

<sup>107</sup> As long as the UK trustees were professionals: see the fourth edition of this book at 5.8 (Professional trustees treated as non-resident).

resident trustees. 108 However, if one trustee (even a minority trustee) is resident outside the UK, the trustees are not (in short) subject to CGT or income tax on foreign income. Does that mean that the choice of nonresident trustees is income tax avoidance? It is submitted that the answer is plainly no. Section 475 ITA assists in the appointment of non-resident trustees, suggesting that this cannot be contrary to the intention of Parliament. To hold otherwise would be to suggest that the settlor has a duty to maximise UK income tax and CGT liability. Any tax saving here must be mitigation. It is relevant to note that the reason for the abolition of the rule that professional trustees should be regarded as non-resident was not to prevent avoidance: it was to satisfy a requirement of EU law. 109

# 20.23.2 Avoidance of beneficiaries' income tax liabilities

In deciding whether the trust transfer yields an income tax advantage for the beneficiaries, one obviously cannot compare the actual position (transfer to trust) with the position if the transfer had not taken place. One must compare it with something else the settlor might have done

The actual position of UK resident and domiciled beneficiaries is that they will pay tax on income distributions from the trust, but no tax on accumulated income and (in the absence of s.731 ITA) no income tax on capital payments. This is a clear income tax advantage if the transfer to a discretionary trust is compared with a transfer to the beneficiaries or to a transfer to an interest in possession trust.

Is the purpose of the transferor to obtain this advantage? Normally his purpose will be to obtain non-tax advantages, and even foresight of the tax advantage may not constitute purpose, but it depends on the facts. 110

The actual position of UK resident foreign domiciled beneficiaries is that they will pay tax on remitted income distributions from the trust, and (in the absence of s.731 ITA) no income tax on capital payments even if remitted. This could be an income tax advantage if the transfer to a discretionary trust is compared with a transfer to the beneficiaries or to a transfer to an interest in possession trust, but the advantage may be small

<sup>108</sup> See 4.5 (Trust residence for income tax and CGT). The IT position for trustees before 1989 was thought by HMRC to be the same, and was held in Dawson v IRC 62 TC 301 to be only slightly (and for present purposes not materially) different.

<sup>109</sup> HMRC announcement 23 March 2006.

<sup>110</sup> See 20.13 (Foresight and purpose).

or nil.

Is the purpose of the transferor to obtain this advantage? Normally his purpose will be to obtain non-tax advantages, and even foresight of this somewhat attenuated tax advantage will not constitute purpose.

# 20.23.3 *If there is a tax saving purpose is it avoidance or mitigation?*

Returning to the practical example of a transfer to a trust by a foreign settlor, with both UK and foreign beneficiaries. Is the purpose (if it exists) of saving income tax by the beneficiaries to be classified as avoidance? The difference between being a beneficiary of a discretionary trust and owning capital outright is normally 111 a difference with "economic consequences". On an economic consequences test this should be mitigation.

There is another indication that the intention of Parliament is not infringed. If s.731 ITA applies, in this class of case, the result is unfair and sometimes extremely unfair. The UK beneficiaries will pay income tax on capital payments on an amount by reference to relevant income which may greatly exceed their "share" of the income of the trust computed on any just and reasonable basis.

If there is avoidance of UK tax there is likely to be avoidance of tax in every other jurisdiction where beneficiaries are resident; 112 it is impossible for the settlor to make a discretionary trust anywhere without tax avoidance elsewhere – which, if not absurd, is somewhat startling.

# 20.23.4 Avoidance of beneficiaries' CGT liabilities

The CGT position is complicated by tax reforms. Before 1998, capital payments from the trust would be free of tax to the beneficiaries (because the usual charge did not apply to a trust with a foreign domiciled settlor). This was expressly set out in s.87 TCGA.<sup>113</sup> One must take that as a special tax regime intended by Parliament. Pre-1998 transfers cannot be regarded as involving CGT avoidance by the beneficiaries.

After 1998, capital payments to UK domiciled beneficiaries give rise to

<sup>111</sup> It would be different if the trustees (perhaps guided by a strongly worded letter of wishes) closely follow the wishes of a beneficiary.

<sup>112</sup> Assuming they are in a jurisdiction with a tax system comparable to the UK.

<sup>113</sup> And in the predecessor legislation: s.17 Capital Gains Tax Act 1979.

CGT by reference to trust gains regardless of the domicile of the settlor and in 2008 the charge was extended further. This could be taken to suggest that post-1998 transfers constitute CGT avoidance by the beneficiaries. But the points made in relation to IT avoidance/mitigation apply here too. For dispositions before the FA 2006, s.69(2) TCGA is even stronger than it is now. So the better view is that any CGT saving is mitigation.

# 20.24 Foreign settlor; only UK beneficiaries

The next case to consider is a transfer to a trust whose beneficiaries are all UK resident and domiciled. A trust transfer primarily motivated by nontax advantages (asset protection) should not normally be regarded as having the purpose of tax reduction.

In an unusual case, however, that might be one of the settlor's purposes. Indeed, it could be his primary purpose. It can happen be that the settlor creates a trust primarily for a UK beneficiary, and the only reason he does this is tax considerations. Asset protection does not concern every settlor. He would make an absolute gift to a UK beneficiary but for UK tax reasons only he makes a transfer to a trust for his benefit. The transfer is solely UK tax driven.114

In these (factually unusual) circumstances the question arises whether the tax saving purpose is avoidance or mitigation. Section 69(2) TCGA and s.475 ITA show the intention of Parliament to be that the choice of foreign trustees by a non-resident and non-domiciled settlor should not be regarded as avoidance of trustees' IT or CGT. These sections apply regardless of the residence and domicile of the beneficiaries. inference should probably be carried across that there is likewise mitigation not avoidance of beneficiaries' IT and CGT liabilities; but the point is arguable.

#### 20.25 UK settlor and UK beneficiaries

Contrast now a settlor who is UK resident and domiciled, making

<sup>114</sup> This might be made evidentially clear by contemporary correspondence, or if, perhaps, the settlor's gift to a UK child is settled and his gift to other children outside the UK is absolute; but such details only go to identify the settlor's purpose, and are not otherwise significant for tax.

provision for UK beneficiaries. Assume the settlor is not to be a beneficiary. Again, he will often prefer a trust to outright gifts, for non-tax reasons, and the choice is UK or non-resident trustees. If he chooses the latter, his purpose (or one of his purposes) is likely to be to reduce CGT or Income Tax and this purpose will be tax avoidance rather than mitigation. This is not an invitation to partake in a statutory regime; we all know that this income tax saving is what s.731 is intended to stop.

The distinction is therefore between:

- (1) foreign settlors (whose offshore trusts are not in principle regarded as tax avoidance), and
- (2) UK settlors (whose offshore trusts are in principle regarded as tax avoidance).

This distinction is clearly drawn in the 1974 Green Paper on Wealth Tax:

#### Overseas trusts

22. Trusts where the trustees are not resident in the UK and the administration of the trust is ordinarily carried on outside this country fall into two broad categories.

#### "Genuine" overseas trusts

23. The first category includes all those trusts set up with non-resident trustees by settlors who have little or no connection with this country. In such a case even if there are one or more beneficiaries or discretionary objects resident in this country there are no grounds on which it would be right to bring the trustees or the whole of the trust assets within the charge to the tax. But a UK resident individual with an interest in such a trust, whether in possession or reversion, has a realisable asset which should be included in his personal wealth at its actuarial value. If such a trust is discretionary however its objects generally have no interests in the trust assets on which they should be assessed.

### "Artificial" overseas trusts

24. The second category includes those trusts where a *UK settlor* arranges for the trustees to be non-resident or where the administration of an existing resident trust passes overseas. The legal ownership of the settled property is thus vested in persons outside UK jurisdiction and *the arrangement is very frequently prompted by tax avoidance considerations*. Accordingly, where settled funds are provided directly or indirectly by a person who at the time the funds were provided was

domiciled or ordinarily resident in the UK, the trustees will be liable to the same extent as if the trust had been resident. 115

While the Paper was addressing the issue of what the Wealth Tax should cover, this passage illustrates very well the general understanding of the concept of tax avoidance in the context of offshore trusts.

Note the terminology of genuine v. artificial to describe tax avoidance. The author of the Green Paper had sufficient intellectual rigour to recognise the difficulties in these words and put them in quotation marks accordingly. Would this were done more often!<sup>116</sup>

# 20.26 UK settlor; foreign beneficiaries

Now consider a UK settlor making a trust (from which he is excluded) for foreign beneficiaries.

What about liabilities of the beneficiaries? Since they are not UK resident, they are largely outside the scope of IT and CGT, so there is no avoidance.

In deciding whether the trust transfer yields a tax advantage for the trustees, one can again compare the actual position (appointment of foreign trustees) with the appointment of UK trustees. UK trustees would pay IT if the trust were discretionary but not (for all practical purposes) if it were interest in possession. Any IT saving must be mitigation. CGT is different: UK trustees will pay the tax, and foreign trustees will not. However, trustees are in economic reality paying tax on behalf of the beneficiaries. Where the beneficiaries are not within the scope of the tax then any tax saving by the trustees must be mitigation. This is consistent with the rule that the anti-avoidance provisions of s.87 TCGA and s.731 ITA will not in principle apply on payments to beneficiaries outside the scope of CGT and IT.

# 20.27 UK settlor; UK and foreign beneficiaries

Where there is a mixture of UK and non-UK beneficiaries I suggest the

<sup>115</sup> Wealth Tax, Cmnd 5704, 1974 paras 22-4 (emphasis added). The fact that the Wealth Tax proposal was abandoned does not affect the relevance of the passage. 116 See 20.17 (Failed indicia of tax avoidance).

starting point is that one would expect the settlor to make his trust here, so a transfer to foreign trustees would be regarded as avoidance. (In such a case there is something to be said in income tax terms for the creation of two separate trusts for two separate classes of beneficiaries, the residents and the non-residents, so one at least qualifies for the motive defence. But CGT considerations point the other way.)

# 20.28 Transfer to trust; settlor a beneficiary

## 20.28.1 Foreign domiciled UK resident settlor-beneficiary

The next case concerns a foreign domiciled UK resident settlor who transfers assets to a non-resident trust under which he is the principal beneficiary.

Income tax is not avoided since trust income continues to be taxed on a remittance basis under s.624 ITTOIA. There may be an IT reduction after the death or exclusion of the settlor but it will not (normally) be the purpose (or even one of the purposes) of the settlor to obtain that (normally very long term) advantage, quite apart from the question of whether the advantage is avoidance or mitigation.

There is in principle a significant CGT advantage and to obtain that advantage is often one of the purposes of the trust. If so, is it CGT "avoidance"? It must have been a decision of Parliament *not* to apply s.86 TCGA to a foreign domiciled settlor and the decision was confirmed in 2008 (where a proposal to extend s.86 to foreign domiciled settlors was contained in FD Draft Clauses (January 2008) and dropped in the Finance Bill.. It is suggested that there is no CGT "avoidance". This is a "statutory invitation" in plain terms.

# 20.28.2 Non-resident non-domiciled settlor-beneficiary

Where the settlor is the principal beneficiary and neither domiciled nor resident then UK tax saving is not likely to be a purpose during the life of the settlor, because no saving in fact arises. After the death of the settlor there may be a saving if there are UK beneficiaries. The position then becomes like that of a trust where the settlor is excluded, and the discussion above is relevant.

# 20.29 Appointment of non-UK trustees of existing UK trust: purpose of avoiding IT or CGT?

Similar principles apply. One case is where the settlor and beneficiaries are wholly UK based, the settlor has created a UK trust, and foreign trustees are later appointed. The inference that the appointment has the purpose of saving UK income tax or CGT is very strong and this purpose is avoidance not mitigation.

At the other end of the scale is the case where the settlor and the principal beneficiaries have gone to live abroad permanently and local trustees are appointed. One reason for the export of the trust is that the settlor may (or may continue to be) a trustee. If so, the appointment may have no tax saving purpose at all. But if (as is likely) it has a tax saving purpose, that is mitigation and not avoidance.

What if all the beneficiaries are abroad but the settlor remains in the UK? The same tax savings could in principle be had by winding up the trust with outright appointment to beneficiaries, and that transfer is not likely to constitute avoidance. So the appointment of foreign trustees should not be avoidance.

What if the settlor goes abroad and the beneficiaries remain in the UK? It is tentatively suggested that a tax saving purpose (if it exists) is likely to be avoidance.

A more borderline case is where the settlor and beneficiaries go to live abroad for a medium term period (say five years<sup>117</sup>). Non-UK resident trustees are appointed with the intention that the trust will continue to be non-resident even after the settlor returns to the UK. This is probably to be classified as tax avoidance, albeit long-term tax avoidance, but views may differ, especially if the time spent abroad is longer than five years.

# 20.30 When is a trust transfer made for the purpose of avoiding IHT?<sup>118</sup>

20.30.1 Change of situs without alteration of ownership

The transfer of money by a foreign domiciled person from a UK bank to

<sup>117</sup> There is no particular significance in selecting five years as illustrative of a medium term period, but it is consistent with the CGT temporary non-residence rules; see 7.1 (Temporary non-residence).

<sup>118</sup> For transfers before 27 March 1974 it would be necessary to consider Estate Duty.

a foreign bank in order to make the money excluded property, is an act of tax mitigation, not avoidance. See *Beneficiary v IRC* [1999] STC (SCD) 134 at p.145. The same would apply if the transfer is made by trustees of a trust with a non-domiciled settlor. The same would apply to a sale of UK situate property and re-investment in non-UK situate property.

### 20.30.2 Transfer to trustees

The residence of trustees is almost wholly irrelevant for IHT.

A gift by a settlor to a trust from which he is excluded is mitigation of his own IHT<sup>119</sup> but it is also necessary to consider the IHT savings of trustees and beneficiaries.

If a foreign domiciled settlor gives, and the trustees retain, non-UK property, any IHT saving purpose which may exist is mitigation. This is so even if the beneficiaries are UK domiciled (so an absolute gift to them would have brought the trust property into the scope of IHT). Section 48 IHTA provides that foreign property in a trust made by a foreign domiciliary is excluded property. Any IHT advantage conferred by the trust, so far from being contrary to the evident intention of Parliament, would appear to be in accordance with Parliament's evident intention. The argument to the contrary amounts to an argument that the settlor has a duty to maximise IHT liabilities. 120

A gift by a settlor to a trust from which he is not excluded, in circumstances where the settlor is anticipating becoming UK domiciled, is borderline. Section 48 IHTA makes it plain that such a gift carries substantial IHT advantages. But is it "contrary to the evident intention of Parliament" to enjoy these advantages? The author tentatively suggests that such a gift should be regarded as IHT mitigation not avoidance. This is consistent with the rule (generally though not universally accepted) that the GWR provision does not apply here. <sup>121</sup>

<sup>119</sup> See 20.22.1 (No avoidance of settlor's tax liabilities).

<sup>120</sup> The avoidance/mitigation issue did not arise in *Beneficiary v IRC* [1999] STC (SCD) 134, because the Special Commissioners held that reducing IHT was not a purpose in the mind of the transferor.

<sup>121</sup> See 42.12 (GWR death charge: excluded property rules for settled property).

# 20.31 Transfer of UK assets from non-resident trustees to non-resident trust subsidiary

By "trust subsidiary" I mean a company wholly owned by trustees, which holds beneficially what might in substance be regarded as trust assets.

## 20.31.1 *Is the transfer a commercial transaction?*

Transfers to trust subsidiaries arise in a wide variety of circumstances and may be made for the purpose of obtaining non-tax advantages:

- (1) Advantages of trust administration:
  - Segregation of trust funds of trustee (or occasionally (a) combining trust funds) for ease of management.
  - Avoiding problems of trustees investing in civil law countries. (b)
- (2) In the case of land (or other onerous property), avoiding personal liabilities of trustees arising from direct ownership.
- (3) In the case of interest in possession trusts, to allow retention of income (to avoid distributing income to life tenant).

It is a question of fact in each case whether the purpose of a transfer to a company is to obtain these non-tax advantages and a question of law whether they should be regarded as commercial.

Purpose (1) is commercial: it arises in the ordinary course of managing investments. A transfer from trustees to a company is more often than not a commercial transaction, and for the motive defence one applies Condition B and not Condition A. Purpose (2) is rarer but certainly commercial when it occurs. Purpose (3) is not commercial. Where it is the policy of trustees that all its trust funds should be held in separate wholly owned trust subsidiaries, 122 the conclusion that the transfer has a

<sup>122</sup> The Edwards report suggests that 80-90% of Jersey trusts hold their assets through underlying companies: Review of Financial Regulation in the Crown Dependencies Cm 4109 (1998) para 12.5.2 accessible on

www.archive.official-documents.co.uk/document/cm41/4109/4109-i.htm. Trusts managed in Switzerland generally use underlying companies for Swiss law reasons.

commercial purpose seems factually likely. But if one is looking at New Condition B, the additional statutory requirements must be met, in particular, the trustees must carry on a business.

# 20.31.2 *Is the transfer for tax avoidance?*

Transfer of UK assets<sup>123</sup> from trustees to a trust subsidiary may offer significant tax advantages. It is a question of fact whether any of these advantages are purposes of the transfer and a question of law whether the purpose is avoidance or mitigation.

I begin with a case where s.624 ITTOIA does not apply. There are three possible tax advantages:

(1) Obtaining IHT excluded property status (where the settlor was not domiciled in the UK).

This should normally<sup>124</sup> be regarded as mitigation. There is of course no economic difference between owning a UK asset directly (non-excluded property) and holding it via a company (effectively converting it into excluded property). But the principle that companies are not transparent for tax purposes is very deep in the tax system. Planning of this kind has been possible since the repeal of the Mortmain Acts (which were enacted to prevent tax avoidance by vesting land in companies) and cannot be regarded as contrary to the intention of Parliament.

The transfer to a company also has a possible CGT disadvantage, <sup>125</sup> and a possible income tax disadvantage, <sup>126</sup> so any tax reduction may be regarded as part of a "package deal", with advantages and disadvantages. This does not sayour of tax "avoidance".

(2) Escaping additional rate income tax (on UK source income of discretionary trust).

The striking thing about this tax is that there is generally 127 no effective

<sup>123</sup> Similar considerations apply to a transfer of foreign assets with a view to realisation and re-investment in UK assets.

<sup>124</sup> An exceptional case would be if the property was put in the company shortly before a ten year anniversary and taken out shortly thereafter.

<sup>125</sup> Doubling up of trust gains, with serious implications under s.87 TCGA.

<sup>126</sup> Loss of tax credits and double taxation relief; sometimes, possible charge under income tax benefit in kind rules.

<sup>127</sup> Except in the case of UK land.

method for HMRC to collect it and in practice no one expects it to be paid in cases where all the beneficiaries are outside the UK. 128 Perhaps this supports a conclusion of mitigation.

(3) Escaping higher rate income tax (on income of interest in possession trust).

I suggest that a distinction should be drawn between UK resident life tenants (tax advantage is avoidance) and non-residents (tax advantage is mitigation). In many circumstances, however, non-residents do not pay income tax at the higher rate.

# 20.31.3 *Transfer by trust to which s.624 applies*

If the purpose of the transfer to a trust subsidiary is to avoid a charge under s.624 ITTOIA, this is considered to be avoidance and not mitigation.

# 20.31.4 Transfer of non-UK assets to trust subsidiaries

When non-UK assets are transferred to a trust subsidiary, the UK tax advantage may be less or nil or there may only be tax disadvantages in the loss of double taxation reliefs. In the absence of an intention to re-invest in the UK the purpose cannot as a matter of fact be a tax reduction purpose.

# 20.32 Non-resident foreign domiciled individual transfers UK property to offshore company

A foreign domiciled non-UK resident individual who transfers his UK assets to a company incorporated abroad and not UK resident may also enjoy comparable tax advantages:

- (1) Obtaining IHT excluded property status.
- (2) Avoiding higher rate income tax.

<sup>128</sup> It is considered that non-payment is not in principle dishonest, and so not a fraud on HMRC, though this conclusion depends to some extent on the facts of the case.

Such transfers also give significant advantages which have nothing to do with tax. In particular, in the case of UK land, avoiding personal liabilities arising from direct ownership. In such cases, the motive defence may well apply. But if a purpose of the transfer is to reduce IHT or IT, this is mitigation not avoidance; the arguments are the same as above.

# 20.33 Transfer by UK resident foreign domiciled individual to offshore company

Suppose the facts are as in the above paragraph but the transferor is UK resident. If a purpose was to reduce IHT, the transfer is IHT mitigation. A transfer to reduce income tax (because the company pays only basic rate income tax) is considered to be IT avoidance.

A transfer of a non-UK asset to close a source is avoidance if the transferor continues to have power to enjoy the income, but it is mitigation if he is excluded.

## 20.34 Transfer to UK resident foreign incorporated company

There are many reasons why assets may be transferred to UK resident foreign incorporated companies.

A foreign domiciliary starting a new UK resident company for trade or investment would prefer a non-UK incorporated company so as to own non-UK situate property. This is a commercial transaction and clearly satisfies Old Condition B. New Condition B is (almost) a dead letter, <sup>129</sup> but in an appropriate case there is a reasonable case that New Condition A (or A and B) is satisfied.

A foreign domiciliary (F) wishing to sell a UK unincorporated business may enter into an arrangement under which:

- (1) F gives the business to a UK resident foreign incorporated company.
- (2) F sells the company (not UK situate property).

If the purpose is to avoid CGT (by utilising s.162 TCGA relief) then the

<sup>129</sup> See 20.12.3 (New Condition B).

claim for the motive defence is weak.

### 20.35 Transfer from one trust to another trust

There are many reasons why funds may be transferred between trusts. It is impossible to generalise as to whether such transfers are made for tax avoidance: one must look at the reason for the transfer.

One reason such transfers are made is where a single trust holds several sub-funds for different branches of a family. The transfer avoids the unfairness which arises under a single trust, that gains accruing to one share are taxable on a beneficiary of another share who receives a capital payment. It is considered that a transfer for this reason does not have the motive of CGT "avoidance".

# 20.36 Time to ascertain purpose of transferor

What matters is the purpose of the transferor at the time of the transfer.<sup>130</sup> It is quite common that a transfer is made by a foreign settlor for foreign beneficiaries, unimpeachably for non-UK tax reasons, and later some of the beneficiaries move to the UK. Then they will find the trust qualifies for the motive defence and is a useful vehicle for income tax purposes. There are three possibilities:

- (1) The change of purpose may be accompanied by a new transfer of assets carried out for a tax avoidance purpose. In that case the transfer of asset provisions may apply in relation to the new transfer.
- (2) There may be no further transfer of assets but there may be associated operations carried out for a tax avoidance purpose. The question whether this brings the transfer of asset rules into operation is discussed in para 16.9 (Associated operations).
- (3) There may be a change of purpose without any new transfer or associated operation. In that case the motive defence remains available and the transfer of assets provisions do not bite at all.

<sup>130</sup> The point was made in *Herdman v IRC* 45 TC 394; but it is plain from the terms of the statute.

# 20.37 Time to ascertain intention of Parliament and changes in law

The concept of tax avoidance as an act contrary to the intention of Parliament raises the question of *at what time* Parliament's intention is to be ascertained. The intention of Parliament may change and the same act could be tax avoidance at one time but not at another. Of course, it needs an Act of Parliament to make this change. For the purpose of the motive defence, tax avoidance must mean an act contrary to the intention of Parliament at the time the transfer took place. This is consistent with the rule that one examines the purpose of the transferor at the time of the transfer. Otherwise changes in the intention of Parliament would often have considerable retrospective effect: a transfer which was not tax avoidance when it was made would retrospectively be treated as made for a tax avoidance motive (or indeed vice versa).

Of course this rule may also favour HMRC. A transfer to avoid (say) Selective Employment Tax would fail the motive defence and that would continue to be the case even after the abolition of that tax. A distribution or disposal made in 2007/08 to avoid the new rules in the FA 2008 from 2008/09 is not tax avoidance because (1) it is not contrary to the intention of parliament to avoid *future* tax laws: the intention of Parliament is to be determined at the date of the transfer; <sup>132</sup> (2) Parliament clearly anticipated and accepted that such disposals and appointments would be made and took no steps to counteract them.

# 20.37.1 Transfer by non-resident before 1996

Parliament decided in 1936 not to apply s.720 ITA to transfers made by non-resident transferors, and that was (after some vacillation) held to be the law.<sup>133</sup> In principle, a transfer of assets by a non-resident between 1936 and 1996 could not be said to be contrary to the intention of Parliament, and so it could not constitute income tax avoidance.<sup>134</sup>

<sup>131</sup> See 20.36 (Time to ascertain purpose of transfer).

<sup>132</sup> See 20.37 (Time to anticipate intention of Parliament and changes in law).

<sup>133</sup> See 17.5.2 (Transferor not ordinarily resident when transfer made). For convenience, non-resident is used to mean non-ordinarily resident.

<sup>134</sup> Contrast pre-1936 transfers by UK resident individuals; these were caught by the new 1936 legislation, but Parliament had never made a decision that such transfers should not be taxed so it would be correct to regard such transfers as made for tax avoidance purposes.

However, the legislation which reversed Willoughby and brought transfers by non-residents into the scope of the transfer of asset provisions applies to pre-1996 transfers. 135 The explanation is that a transfer by a nonresident before 1996 does not normally involve income tax avoidance. However, there are special circumstances where a transfer by a nonresident may be for income tax avoidance<sup>136</sup> and, of course, a pre-1996 transfer made for CGT or IHT avoidance would also be caught.

# 20.37.2 Transfer before 1981; transferor having no power to enjoy

Similar considerations apply to a transfer before 1981 to which s.720 ITA did not apply (because the transferor had no power to enjoy the income of the asset transferred). Parliament decided in 1936 not to apply the transfer of asset provisions to transfers unless the transferor had power to enjoy, and that was (again after some vacillation) held to be the law. <sup>137</sup> So such a transfer should not constitute income tax avoidance. In 1981 Parliament brought in s.731 ITA which applied to pre-1981 transfers. <sup>138</sup> The better view is that a transfer outside s.720 made before the 1981 reforms is not to be regarded as income tax avoidance in the absence of special circumstances. A pre-1981 transfer may be within s.731 where it was made for IT avoidance (one example would be where the settlor did have power to enjoy but later died) or where it was made for CGT or IHT avoidance purposes.

### 20.38 Associated operations: introduction

The motive defence is relatively straightforward when there is a single

(1) a transfer in anticipation of becoming UK resident or

<sup>135</sup> s.81 FA 1997. There is an exemption only for income arising before 1996.

<sup>136</sup> Examples of special cases are:

<sup>(2)</sup> a transfer made just before the enactment of the new legislation (when the change of the law was predictable).

Another view could be that such transfers constitute tax avoidance from after the 1952 and 1970 consolidations, which Parliament enacted on the basis of the Congreve and Herdman decisions (later reversed) that transfers by non-residents were caught. But that offends common sense and the principle that a consolidation does not alter the law.

<sup>137</sup> See 15.3 (Meaning of "settlor-interested").

<sup>138</sup> s.45 FA 1981; there is an exception for income arising before 1981.

transfer. It is more complicated if there are also associated operations to consider. It is necessary to consider separately the cases where:

- (1) The associated operation is made before 5 December 2005 (see the next section).
- (2) The transfer and the associated operations are all after 4 December 2005. 139
- (3) The transfer is before 5 December 2005 and the operation is on or after that date. 140

# 20.39 Associated operations and motive defence before 5 December 2005

The terms of Old Conditions A and B are as follows:

Condition A is that it would not be reasonable to draw the conclusion, from all the circumstances of the case, that the purpose of avoiding liability to taxation was the purpose, or one of the purposes, for which the *relevant transactions* <sup>141</sup> or any of them were effected.

Condition B is that the transfer and any associated operations—

- (a) were genuine commercial transactions, and
- (b) were not designed for the purpose of avoiding liability to taxation.

The transfer and any relevant associated operations must each separately satisfy the motive test if the motive defence is to apply. One does not group the transfer and the associated operations together, and look for a single main purpose of the group.

Old Conditions A and B refer to "any relevant transactions" or "any associated operations". However, prior to 5 December 2005, the reference is to the associated operations that are referred to in s.720 or s.731 ITA. That is, the associated operations relevant to the operation of those sections. Those are the transfer and operations by virtue of which:

<sup>139</sup> See 20.40 (Transfer and associated operations both after 4 December 2005)

<sup>140</sup> See 20.44 (Transfer before and operation on or after 5 December 2005).

<sup>141</sup> For the meaning of "relevant transactions" see 16.10 (Significance of associated operations).

- (1) (in any case) income accrues to the person abroad; or
- (2) (in a s.720 case) the transferor has power to enjoy; or
- (3) (in a s.731 case) the individual receives a benefit or income can be used to benefit him.<sup>142</sup>

There may and generally will be other operations associated with the transfer, but those are irrelevant and must be ignored. In *Herdman v IRC* 45 TC 394:

- (1) T sold shares to an Irish company (the person abroad) in consideration of an issue of new shares and a loan. This was an innocent transfer (the purpose was to avoid Irish tax).
- (2) The company accumulated income. This was (arguably) an operation associated with the transfer, and the purpose was (then) regarded as UK tax avoidance.<sup>143</sup>

The motive defence was upheld. Lord Reid said:

- [1] It was admitted by Counsel that [what is now s. 720] can only apply if the Respondent has "by means of" these operations "acquired any rights by virtue of which" he had "power to enjoy" this income during the relevant period. I think that Counsel was clearly right in making this admission.
- [2] I cannot see how it can be said that [T] acquired any rights at all by means of these associated operations. By means of the transfer of the shares to the new company he acquired two rights. He acquired shares in the new company in the Republic and he became an unsecured creditor of that company for over £76,000. Neither right gave him any right in or to particular assets of the new company. The way in which that company dealt with its assets did not alter either of these rights. It may have made them more valuable and it may have made it easier for the company to pay its debts, but it did not change [T's] rights. 144

<sup>142</sup> See 16.10 (Significance of associated operations).

<sup>143</sup> After Willoughby the purpose should be regarded as mitigation and not avoidance.

<sup>144 45</sup> TC at p.413.

Point [1] states the law and point [2] applies them to the facts. This needs to be translated to reflect the revised statutory wording, which was recast in 1969, and rewritten in 2007 but the principle has survived. In terms of the legislation from 1969 to 1996, s.720 only applies if income arises to the person abroad as a result of the associated operation or the transferor acquired power to enjoy as a result of the operation. I refer to this as "Herdman-relevant operations".

In Carvill v IRC:146

- (1) T transferred his majority shareholding in a company to a Bermudian company (B Ltd) in exchange for shares, so T was a majority shareholder in B Ltd ("the original transfer").
- (2) T became a 100% shareholder in B Ltd by (a) purchasing shares and (b) B Ltd purchasing its own shares.
- (3) B Ltd entered into arrangements to remunerate T via a personal services company and a brokerage sharing agreement.

Steps (2) and (3) were held not to be associated operations, but if they had been associated operations it would not have mattered as they were not Herdman-relevant operations. No income arose to B Ltd because of the operations and T did not acquire a power to enjoy because of them. HMRC accept this. RI 201 provides:

The law was amended in 1969 following a decision of the Courts (in *IRC v Herdman* 45 TC 394) that only the transfer and any associated operations giving a power to enjoy at the outset were relevant for determining whether the terms of [the motive defence] were satisfied. The amendment to the legislation sought to bring all associated operations into consideration when [the motive defence] was invoked. Because of doubts expressed as to the effectiveness of this amendment, 148 it has been the Revenue's practice in considering whether a defence under [the motive defence] is available to *consider* 

<sup>145</sup> See 20.40.1 (The 1969 rewrite).

<sup>146 [2000]</sup> STC (SCD) 143 paras 80-85.

<sup>147</sup> See [81]-[83].

<sup>148</sup> The "doubts" were in fact expressed in the form of a decision of the Special Commissioners; see 20.40.1 (The 1969 reforms).

only the transfer and any associated operations which directly establish a power to enjoy the income of the overseas person under any particular sub-head in [s 723 ITA].

(Emphasis added)

The last sentence goes too far and is not to be taken literally. Suppose:

- (1) T transfers assets to a UK trust by an innocent transfer, and
- (2) Foreign trustees are appointed (an associated operation)<sup>149</sup> for tax avoidance purposes.

It may be said that the associated operation does not establish a power to enjoy the income of the trust. But the associated operation is Herdman-relevant (since it causes income to accrue to the person abroad) so the motive defence does not apply.

Suppose:

- (1) T transfers assets to a non-resident company in return for shares in that company ("the first transfer"). Suppose the first transfer is innocent (no tax avoidance purpose). Income accruing to the company is not caught by the TAA provisions as the motive defence applies.
- (2) T transfers the shares in that non-resident company to a non-resident trust ("the second transfer"). The second transfer has a tax avoidance purpose.

The second transfer is an operation associated with the first. But that associated operation is not Herdman-relevant in relation to the first transfer. Income accrues to the non-resident company as a result of the first transfer. It does not accrue as a result of the first transfer in

<sup>149</sup> See 16.11.4 (Transfer to UK trust followed by migration of trust before 6 April 2006) and 16.11.6 (Transfer to company followed by migration of company).

conjunction with associated operations. 150

Take the same transactions, but assume that the first transfer had a tax avoidance motive, and the second transfer was innocent. Income of the company is within the TAA provisions. The motive defence does not apply. It is not enough to find an innocent associated operation. Dividends from the company to its shareholders are caught since the income arises by virtue of the tainted transfer to the company and an associated operation (the dividends).

# 20.40 Transfer and associated operations both after 4 December 2005

# 20.40.1 *The 1969 reforms*

To understand the reason for the post-2005 regime, it is helpful to go back to 1969, when the first attempt at reform was made. Harold Lever (then Financial Secretary to the Treasury) argued:

If we are to have a section [720 ITA], it has to bite on all settlements abroad which at any time are used for avoidance of tax even though originally started for innocent purpose. Supposing a man has transferred money to set-up a Bible society in Bulowayo and his heir being more sophisticated and perhaps more materialistic, finds himself with a settlement set up for unimpeachable purposes and decides that it would make a useful vehicle for the avoidance of all income tax and surtax. The *Herdman* decision meant that section [720] would not prevent this. Clause 27 therefore knocks out the *Herdman* decision and I think that the hon. and learned Gentleman would be fair enough to say that that is reasonable. <sup>151</sup>

The example of a Bulowayo Bible society is facetious (Lever was known for his wit). The common (if less exotic) example is that:

(1) a settlement is set up by a foreign settlor for foreign beneficiaries; and

<sup>150</sup> Of course income arising to the trustees as a result of the second transfer is caught by the TAA provisions. The fact that the first transfer was innocent does not help. This is self-evident but if authority is needed see the decision of the Special Commissioners in *IRC v McGuckian* [1994] STC 900. There was (wisely) no appeal on that point.

<sup>151</sup> Hansard, 17 July 1969, cols 955-6.

# (2) subsequently beneficiaries come to the UK.

If this was not envisaged at the time of the settlement, even HMRC must concede that condition A was satisfied by the original transfer.

See the obiter comment of Morritt LJ in *IRC v Willoughby* 70 TC at p.97:

In the FA 1969, legislation was enacted, s.33, to nullify the [Herdman] decision ... on the point.

However, the Special Commissioners rejected this in an unreported decision. 152

Thus the 1969 Act failed to achieve its intention.

# 20.40.2 The 2006 reforms

HMRC tried again in 2006. Section 737(8) ITA provides:

If—

- (a) apart from this subsection, an associated operation would not be taken into account for the purposes of this section, and
- (b) the conditions in subsections (2) to (4) [New Conditions A and B] are not met if it is taken into account, because of—
  - (i) the associated operation, or
  - (ii) the associated operation taken together with any other relevant transactions,

it must be taken into account for those purposes.

# EN Draft Clauses (2005) explained:

certain associated operations that might potentially be disregarded when applying the current section 741 [ICTA the motive defence] have to be taken into account for the purposes of the new test. These are associated operations that have an avoidance purpose, but might not directly affect

<sup>152</sup> I have been unable to obtain a copy of this decision, though no doubt HMRC have a copy in their files. If any reader could supply a copy, it would be most helpful to see it.

the application of the charging provisions. 153

A post-4 December 2005 transfer which qualifies for the motive defence loses that defence if:

- (1) there is an associated operation;
- (2) that operation does not satisfy New Condition A or B.

Trusts and companies which qualify for the motive defence must ensure that from 5 December 2005 any acts by them meet Condition A (or Condition B if relevant). In short, they should do no act which might be regarded as having a tax avoidance purpose. It is important that new associated operations do meet the New Conditions. The transitional rules are harsh.

These conditions are extremely difficult to apply; this may be why almost 40 years passed before the Government made its second attempt to alter the former law. The present Government, it seems fair to say, is unaware or unconcerned about uncertainty and complexity in tax legislation, particularly anti-avoidance legislation.

# 20.40.3 Which associated operations count?

The difficulty with the current law is to identify what counts as "an associated operation" for the purposes of s.737(8) ITA. If the statutory definition is read literally it is far too wide. Suppose in 1096 a Crusader transferred land to trustees to avoid feudal duties, and in 2000 the land is again transferred to trustees. At first sight the 1096 transfer is an operation associated with the 2000 transfer. It cannot be that the Crusader's (arguable) tax avoidance purpose would prevent the transfer

<sup>153</sup> Paragraph 62.The explanation in EN FB 2006 is more curtailed. The provision alters the former law. EN Draft Clauses (2005) claimed (outrageously) that this change was "clarifying and confirming the correct interpretation of the existing statute" but that is scarcely consistent with RI 201 and EN FB 2006 more or less abandoned that position.

<sup>154</sup> See 16.9 (Associated operation: definition).

<sup>155</sup> Feudal duties would be "taxation"; see 20.9 (Meaning of "taxation"). I forbear to consider the question whether the 1096 transfer should be regarded as avoidance or mitigation of feudal duties (and would that depend on attitudes to taxation in the

in 2000 from qualifying for relief! It is suggested that there must be some connection between the associated operations and the transfer, and the mere fact that they relate to the same property cannot be enough. The position is reminiscent of the Settlement Provisions which define "settlement" as including any disposition, leaving the Courts to devise their own test for what is caught (in that case, the Courts eventually settling on a "bounty" test). Here, it is suggested, the test that the Courts ought to impose should be that the transfer and associated operations form part of one arrangement, or are "put in train" by the transferor. <sup>156</sup>

# 20.41 When do associated operations have a tax avoidance purpose?

Note the extreme consequences of an associated operation motivated by tax avoidance. Even if the associated operation concerns only a small amount, the *entire* trust may lose the benefit of the motive defence. This unfairness ought to colour the approach of the courts to construing the section.

#### 20.41.1 *Investment strategy*

Buying and selling investments in the ordinary course of managing investments is obviously not tax avoidance.

Suppose trustees wish to invest in UK equities, but do so via a UK unit trust or OEIC in order to hold property which is excluded property for IHT. The transaction is clearly not tax avoidance. It is considered that the position is the same if they chose a non-UK unit trust or OEIC to avoid UK source income.

Suppose a trust, all of whose beneficiaries are abroad, wishes to invest in UK land. The trustees invest via a trust company in order to avoid inheritance tax and the trust rate of income tax on the rent. It is suggested that this is mitigation rather than avoidance. If this is not the case, then the effect on the UK economy could be quite remarkable. It would often be the case that well advised trustees would avoid investing in UK land in order to retain the motive defence. On the other hand, if the land was purchased using an artificial SDLT avoidance scheme, that would be

Middle Ages or contemporary attitudes?).

<sup>156</sup> See 16.11.1 (Transfer from A to B followed by transfer from B to person abroad).

caught.

#### 20.41.2 Distribution strategy

It is considered that retention of income within a company is not an "operation" but even if it is, it would not be tax avoidance. It is considered that accumulation of income in a common form discretionary trust<sup>157</sup> is not an "operation" but even if it is, it would not be tax avoidance.

Suppose a discretionary trust is within the motive defence. A foreign domiciled beneficiary (not the settlor) is UK resident. If the trustees pay capital to that beneficiary instead of distributing income in order to avoid an IT charge, this is not tax avoidance. If the trustees lend to the beneficiary interest free in order to reduce the amount of a capital payment, this is not tax avoidance. If the loan is at interest, to avoid a capital payment, this is not tax avoidance. An arrangement might be avoidance if trustees lend unsecured to a beneficiary in circumstances where the beneficiary is either insolvent or so lacking in assets that the beneficiary is not in practice ever likely to be able to repay the sum lent.<sup>158</sup>

An arrangement may be avoidance where the trustees accumulate income and then immediately distribute it as capital, in circumstances where the straightforward course would be to distribute as income.<sup>159</sup>

Suppose a discretionary settlor-interested trust is within the motive defence, and the settlor comes to the UK. The trustees retain trust income abroad (if it was remitted to the UK there would be a tax charge under the s.648 clawback). This is not tax avoidance.

Suppose a non-resident company owned by a non-resident individual pays a large dividend the year before the individual becomes UK resident. That is not tax avoidance. But if the individual lends the proceeds back to the company, that is a circular and artificial transaction, and the loan may be regarded as for a tax avoidance purpose.

<sup>157</sup> A trust to accumulate income with power to distribute. If there were a trust to distribute with power to accumulate, then accumulation would be an "operation".

<sup>158</sup> Alternatively the loan in such a case may in fact be categorised as an income distribution.

<sup>159</sup> Alternatively the distribution may in fact be categorised as income.

# 20.41.3 *Inter-group transactions*

For company group transactions, it is useful to refer to the "white list" of transactions which HMRC accept as outside para 2(4A) Sch 7 FA 2003<sup>160</sup> (so they qualify for SDLT group relief). Para 23040 SDLT Manual provides:

This guidance gives some examples of transactions where it is accepted that group relief is not denied by Paragraph 2(4A) Schedule 7 FA 2003. It should be noted that the examples are intended only to give general guidance and do not use technical or statutory language, nor should they be interpreted as if they were a statute.

They also assume that the transactions described do not form part of any larger scheme or arrangement which might have tax consequences.

Anyone who wants guidance on a specific transaction is welcome to write to us under the provisions of Code of Practice 10. See SDLTM51000.

Examples of transactions where group relief is not denied by Paragraph 2(4A) Schedule 7 FA 2003

- (1) The transfer of a property to a group company having in mind the possibility that shares in that company might be sold more than three years after the date of transfer
- (2) The transfer of a property to a group company having in mind the possibility that shares in that company might be sold within three years of the date of transfer, with a consequent claw-back of group relief, in order that any increase in value of the property after the intra- group transfer might be sheltered from stamp duty land tax
- (3) The transfer of property to a group company having in mind the possibility that either (1) or (2) might occur
- (4) The transfer of a property to a group company prior to the sale of shares in the transferor company, in order that the property should not pass to the purchaser of the shares

Group relief is not available if the transaction—

<sup>160</sup> This provides:

<sup>(</sup>a) is not effected for bona fide commercial reasons, or

<sup>(</sup>b) forms part of arrangements of which the main purpose, or one of the main purposes, is the avoidance of liability to tax.

<sup>&</sup>quot;Tax" here means stamp duty, income tax, corporation tax, capital gains tax or tax under this Part [SDLT].

- (5) The transfer of property to a group company in order that commercially generated\* rental income may be matched with commercially generated losses from a Schedule A business
- (6) The transfer of property to a group company in order that commercially generated\* chargeable gains may be matched with commercially generated allowable losses
- (7) The transfer of property to a non-resident group company in the knowledge that future appreciation or depreciation in value will be outside the scope of corporation tax on chargeable gains
- (8) Transactions undertaken as part of a normal commercial securitisation
- (9) The transfer of the freehold reversion in a property to a group lessee in order to merge the freehold and the lease, and thus prevent the lease being subject to the wasting assets rules as respects corporation tax on chargeable gains
- (10) The transfer of property to a group company in order that interest payable on borrowings from a commercial lender on ordinary commercial terms may be set against commercially generated\* rental income
- (11) Borrowings on ordinary commercial terms
  - (a) from a commercial lender, or
  - (b) intra-group in circumstances which would have been commercial had they arisen between unconnected third parties
- \*Including income, gains and losses which are generated intra-group on transactions which would have been commercial had they been entered into by unconnected third parties

Transfer' means the transfer of a freehold, in Scotland ownership of land, or the assignment, in Scotland assignation, of a lease.

Cases involving the grant of a lease will need to be considered on their facts.

It is difficult to take point (7) seriously.

# 20.42 Consequences of tainted operation

Where there is a tainted operation associated with a transfer, all the income of the transfer in principle comes into charge. If there is an innocent transfer of £10m, and a tainted operation of £10,000, all the income of the £10m comes into charge. Section 741 ITA provides a very limited relief:

- (1) Section 742 (partial exemption where later associated operations fail conditions) applies if—
- (a) an individual is liable to tax<sup>161</sup> because of section 720 or 727 for a tax year (the "taxable year") because condition B in section 737(4) (genuine commercial transaction: post-4 December transactions) is not met, and
- (b) subsections (2) and (3) apply.

The relief only applies for s.720 (and 727) and not for s.731 ITA. Section 741 continues:

- (2) This subsection applies if—
- (a) since the relevant transfer there has been at least one tax year for which the individual was not so liable by reference to the relevant transactions effected before the end of the year, and
- (b) the individual was not so liable for that year because
  - condition B in section 737(4) was met, or
  - condition B in section 739(4) (genuine commercial (ii) transaction: pre-5 December 2005 transactions) was met.

The relief only applies if Condition B is satisfied; not if Condition A is satisfied. It has already been noted that New Condition B is hardly ever satisfied. Sections 741 and 742 continue:

- (3) This subsection applies if the income by reference to which the individual is liable to tax for the taxable year is attributable
  - partly to relevant transactions by reference to which one of those conditions was met for the last exempt tax year, and
  - partly to associated operations not falling within paragraph (a).
- (4) For the purposes of this section a tax year is exempt if
  - it is one of the tax years mentioned in subsection (2), and
  - (b) there is no earlier tax year for which the individual was liable to tax because of section 720 or 727 by reference to the relevant transactions or any of them. ...

"References in this section to a person being liable to tax for a tax year because of section 720 or 727 include references to the individual being so liable had any income been treated as arising to the individual for that year under section 721 or 728."

<sup>161 &</sup>quot;Liable to tax" is defined in s.741(5) ITA:

# 742 Partial exemption where later associated operations fail conditions

- (1) If this section applies, the individual is liable to tax under this Chapter only in respect of part of the income for which the individual would otherwise be liable.
- (2) That part is so much of the income as appears to an officer of Revenue and Customs to be justly and reasonably attributable to the operations mentioned in section 741(3)(b) in all the circumstances of the case.
- (3) Those circumstances include how far those operations or any of them directly or indirectly affect—
  - (a) the nature or amount of any person's income, or
  - (b) any person's power to enjoy any income.

# 20.43 Income arising before tainted operation

This section considers how the TAA provisions apply where an innocent post 4-December 2005 transfer is followed by a tainted operation subsequently.

The position where a pre-5 December 2005 transfer is followed by a tainted operation on or after 5 December 2005 raises additional issues discussed at 20.44 (Transfer before and operation on or after 5 December 2005).

# 20.43.1 Income before tainted operation: s.720

# Suppose:

- (1) an innocent transfer is made on or after 5 December 2005, and
- (2) an associated operation made today fails the New Conditions ("the tainted operation").

At first sight *all* income backdated to the date of the transfer comes into charge under s.720 ITA. (In practice HMRC would be limited to a six year period.) HMRC say in a letter dated 7 April 2006 to the representative bodies that the intention is that only income of the year in the year of the tainted operation and subsequent years is charged. The letter provides:

# Transitional arrangements, whether income charged retrospectively

Representation: It is suggested that the transitional arrangements of [s.740 ITA] have the effect that income could be brought into charge retrospectively. [S.740(4) ITA] could be interpreted as meaning that if an associated operation after 5 December 2005 fails the exemption test in [s.737 ITA], all of the income arising from 5 December 2005 could be charged (even where the subsequent associated operation takes place many years later).

<u>Response</u>: The legislation does <u>not</u> apply retrospectively in the manner suggested. [s.741C ICTA]<sup>162</sup> provides the general rule that section [720] applies in this type of case as it would apply apart from section [736 to 742 ITA]. In those circumstances section [720] would take the income arising <u>in the relevant year of assessment</u>.

This is far from clear in the legislation, but it is a sensible result.

#### 20.43.2 *Income before tainted operation: s.731*

# Suppose:

- (1) An innocent transfer was made on or after 5 December 2005.
- (2) A tainted associated operation is made subsequently.
- (3) An individual (not the transferor) receives a benefit in the same year as the associated operation or subsequently.

The beneficiary is taxable under s.731 ITA by reference to all the income which has arisen backdated to the date of the transfer.

Suppose the order of transactions were reversed:

- (1) An innocent transfer was made on or after 5 December 2005.
- (2) An individual (not the transferor) receives a benefit on or after 5 December 2005.

<sup>162</sup> Now s.740(3) ITA. The wording is not quite the same, but that has not altered the position.

(3) A tainted associated operation is made in a tax year after the benefit is received.

That is, the benefit was received in the year before the tax motivated associated operation. Is the benefit retrospectively subject to tax? There is no indication either way but it is suggested that the answer is, no. This is consistent with how HMRC understand s.720 to work.

# 20.44 Transfer before and operation on or after 5 December 2005

Section 740 ITA provides:

- (1) This section applies if the relevant transactions include both pre-5 December transactions and post-4 December transactions.
- (2) An individual is not liable to tax under this Chapter for the tax year by reference to the relevant transactions if—
- (a) the condition in section 737(2) (exemption where all relevant transactions are post-4 December 2005 transactions) is met by reference to the post-4 December 2005 transactions, and
- (b) the condition in section 739(2) (exemption where all relevant transactions are pre-5 December 2005 transactions) is met by reference to the pre-5 December transactions.

Thus in principle one applies the New Conditions to post-4 December 2005 transactions and the Old Conditions to pre-5 December 2005 transactions.

An important question is whether the motive defence test must be met by:

- (1) all associated operations; or
- (2) only to *Herdman*-relevant operations (my terminology). 163

At first s.737(8) ITA appears to answer the question, but it does not, because s.737(1) provides:

<sup>163</sup> For the meaning of the expression see 20.39 (Associated operations motive defence before 5 December 2005).

This section applies if all the relevant transactions are post-4 December transactions

It is suggested that the *Herdman* principle still applies to pre-5 December 2005 transfers even if the operation takes place subsequently. That is, only *Herdman*-relevant associated operations have to pass the motive test and other associated operations are ignored. This does not deprive s.740 ITA of meaning, for it now governs the position where there are post 4 December 2005 Herdman-relevant operations. For instance, if:

- (1) there was a transfer to a UK trust (an innocent transfer) before 5 December 2005;
- (2) non-resident trustees are appointed (a Herdman-relevant association operation) post-4 December 2005.

In deciding whether the motive defence applies one asks whether the relevant associated operation satisfies New Conditions A and B.

The position is not clear cut and HMRC could make the following points:

- (1) Section 740(2)(b) incorporates s.737(2) the New Conditions A and B, but by doing so it necessarily incorporates s.737(3) to (7) which supplement s.737(2). So it is possible to say that s.740(2)(b) also incorporates s.737(8).
- (2) The transitional rules in s.740, see below, arguably make better sense if s.727(8) is applied. But the rules are so harsh that it is suggested that the taxpayer-favourable construction is to be preferred.

#### 20.44.1 Transitional rules

Section 740(3) ITA provides:

If subsection (2)(b) applies but subsection (2)(a) does not, this Chapter applies with the modifications in subsections (4) to (6).

This brings in three transitional rules where:

- (1) the pre-5 December 2005 transactions met the Old Conditions; but
- (2) post-4 December 2005 transactions do not meet the New Conditions.

#### 20.44.2 Transitional rule: s.720

Section 740(4) ITA provides a transitional rule for section 720:

For the purposes of sections 720 to 730, any income arising before 5 December 2005 must not be brought into account as income of the person abroad.

HMRC say in a letter dated 7 April 2006 to the representative bodies:

[Section 740(4) ITA] prevents income arising before 5 December 2005 being chargeable for 2005–06 where an associated operation takes place between 5 December 2005 and 5 April 2006.

Thus this provision was spent when the ITA took effect.

#### 20.44.3 Transitional rule: s.731

Section 740(5) ITA provides a transitional rule for s.731 ITA:

In determining the relevant income of an earlier tax year for the purposes of section 733(1) (see Step 4),<sup>164</sup> it does not matter whether that year was a year for which the individual was not liable under section 731 because of section 739 or this section.

# Suppose:

- (1) An innocent transfer was made before 5 December 2005.
- (2) A tainted associated operation is made on or after 5 December 2005.
- (3) An individual (not the transferor) receives a benefit in the same year

<sup>164</sup> See 18.11 (Computation of charge).

as the associated operation or subsequently. 165

The beneficiary is taxable under s.731 ITA by reference to all the relevant income from the date of the transfer (or from 1981, if later). This harshly retrospective rule was actually intended: see EN FB 2006 para 33:

[The effect of s.740(5) ITA is:] for the purposes of [s.731 ITA] where the individual receives a benefit in a year of assessment ending after 5 December 2005, the process of determining relevant income under the general rule for years up to and including that year must take account of relevant income that arose in years of assessment ending before that date, as well as later years.

It will often be impossible for the quantum of relevant income to be ascertained exactly, as the records will not exist. But the issue may in practice be fudged by agreement with HMRC.

#### 20.44.4 Benefit received in or before 2005/06

Section 740(6)(7) ITA which deal with this were also spent before ITA took effect; see the 6th edition of this book para 19.48.3.

#### 20.45 Motive defence claim in tax return

The motive defence does not require a formal claim. <sup>166</sup> If there has been an innocent transfer, a taxpayer was formerly entitled (indeed required) to complete his tax return on the basis that the motive defence applied; he was not required to prove the motive defence applied to the satisfaction of the Board before completing his tax return on that basis. However, if an individual completes a self assessment return, it has been necessary since the 1998/99 return to indicate on that return that he has taken advantage of the motive defence. <sup>167</sup>

"Taxpayers are required to disclose clearly in their self-assessment return if there is any income or benefit assessable under [the TAA provisions], and whether reliance is being placed on [the motive defence] to exclude income or

<sup>165</sup> There is no charge if the benefit is received in a tax year before the operation: see 20.43.2 (Income before tainted operation: s.731).

<sup>166</sup> See also 16.15 (Disclosure of TAA issues in tax return).

<sup>167</sup> RI 201 notes this point:

In the 2007/06 tax return, a claim for the motive defence is made by completing box 46 in the Foreign section of the return. The words next to box 46 state:

If you have omitted income from boxes 11, 13 and 42 because you are claiming an exemption in relation to a transfer of assets, enter the total amount omitted (and give full details in the 'Any other information' box) <sup>168</sup>

It is only correct to complete box 46 in a motive defence case. It is not correct to tick the box if the TAA provisions do not apply for some other reason, such as the foreign domicile defence because that is not an "exemption". 169

There is strictly no obligation to give precise figures or indeed any figures for the income which (assuming the claim is valid) will not be taxable. However, a failure to give figures will no doubt lead to further enquiries. If estimated figures are given, this should be stated. On the occasion when the claim is first made, sufficient details should be given for HMRC to review the case. Once a claim is agreed, I see no reason to give any details at all in subsequent tax returns. I suggest the words "n/r" be put in box 46 and a note in the additional information section states that since the claim was agreed, no information need be provided as it is irrelevant

Likewise box 42 in the Foreign pages for 2007/08 reads:

If you have received a benefit from an overseas trust; company or other person abroad, enter the value or payment received

benefit from assessment."

<sup>168</sup> The wording is better than that used up to 2005/06, discussed in the 6th edition of this work.

<sup>169</sup> The HMRC Foreign Notes show that HMRC take this view:

<sup>&</sup>quot;If you have omitted income from boxes 11, 13 and 42 because you are claiming an exemption in relation to a transfer of assets, enter the total amount omitted. The provisions described at boxes 10 to 13 and 42 do not apply if you can show for all the circumstances that the purpose of the transfer and any associated operations was not to avoid tax. But if you omit income for this reason from boxes 11, 13 and 42, you must enter the total amount of income you have omitted in box 46, together with details of the assets transferred and details of the offshore trusts, companies etc. involved in the 'Any other information' box on your Tax Return or on a separate schedule.".

If a foreign domiciled individual received a benefit which is:

- (1) not subject to IT (because of the remittance basis); and
- (2) not subject to CGT (because of the s.87 foreign domicile defence or because there are no trust gains (2007/08) or s.2(2) amounts (2008/09 and following));

then the figure here should be nil but the position (not necessarily the figures) should be disclosed in the additional information section.

#### 20.45.1 HMRC action when motive defence box is ticked

# RI 201 provides:

Where such a disclosure has been made and exemption under s 741 ICTA claimed, the Revenue will make any necessary enquiries about that exemption in the statutory period allowed, and will not seek to reopen that year's return on discovery grounds if the s 741 exemption has to be reconsidered in later years.

International Manual at INTM600040 tells Inspectors how to deal with a claim:

Any claim that [the motive defence] applies should be referred to the Centre for Non-residents, Bootle, Section 739 Group (see INTM600050). Inspectors should not, in any circumstances, offer a view to the taxpayer or agent as to the validity of such a claim. There is no provision for a "clearance" or other advance ruling on the application of [the motive defence]. Claims to [the motive defence] may appear as a tick in Box 6.5A<sup>170</sup> on the Foreign Pages of the Self Assessment Return. The "white spaces" of a return may contain additional information about a [motive defence] claim, or information about a claim may be submitted separately. Such cases should be referred to the Centre for Non-Residents before any decision is taken whether or not to open enquiries under Section 9A TMA 1970.

<sup>170</sup> This was the best in years up to and including 2006/07.

In practice, expect an enquiry to be opened unless the issue has been resolved in earlier years.

# 20.46 Dealing with HMRC enquiries

The individual must "satisfy an officer of the Revenue and Customs that" Condition A or B is met.<sup>171</sup> This imposes the burden of proof on the taxpayer. That makes no practical difference as the burden of proof generally rests on the taxpayer, and in any event, disputes are rarely decided by the burden of proof.<sup>172</sup>

Contemporary correspondence and background documentation may be relevant to the factual issue of whether the transferor had the purpose of reducing tax. It will not shed much light on the issue of whether the purpose should be classified as avoidance or mitigation. Some factors such as confidentiality or tax related agreements may shed light on this, or at least, on whether the parties regarded the matter as tax avoidance. In *IRC v Willoughby* 70 TC 57 for instance, the Special Commissioner reviewed sales literature relating to the offshore bonds. In practice, expect HMRC to ask for contemporary documentation. The advisors should review it before making a claim. In the case of a transfer to a trust, this includes:

- (1) Trust documentation and letters of wishes.
- (2) If not evident from the above, details of intended beneficiaries.
- (3) Details of assets transferred.
- (4) Contemporary correspondence between trustees, accountants and settlor. (Legal advice may be privileged.)

Often the issue arises many years after the transfer of assets, and the contemporary records have been lost. That should not matter, as secondary material and inferences from common sense should suffice, but efforts should be made to recover original documentation, if only to avoid

<sup>171</sup> ss. 737(2), 739(2) ITA.

<sup>172</sup> See 2.4.3 (Proof of intention).

<sup>173</sup> See 20.16.4 (Other indicia of tax avoidance).

the suspicion that damaging documents may have been suppressed.

#### 20.47 Appeals

Section 751 ITA provides:

#### 751 Special Commissioners' jurisdiction on appeals

The jurisdiction of the Special Commissioners on any appeal includes jurisdiction to affirm or replace any decision taken by an officer of Revenue and Customs in exercise of the officer's functions under—

- (a) section 737 (exemption: all relevant transactions post-4 December 2005 transactions),
- (b) section 738 (meaning of "commercial transaction"),
- (c) section 739 (exemption: all relevant transactions pre-5 December 2005 transactions),
- (d) section 742 (partial exemption where later associated operations fail conditions),
- (e) section 743(2) (no duplication of charges: choice of persons in relation to whom income is taken into account).

The new wording makes clear that jurisdiction of the Special Commissioners is appellate and not supervisory. The wording of New Conditions A and B ("not be reasonable to draw the conclusion ...") does not impose a *Wednesbury* unreasonableness test.

A decision of the Special Commissioners is, on ordinary principles, binding on the parties (subject to an appeal) only in relation to the assessments under appeal. It does not bind the parties in other respects, and in *Carvill v IRC* [2000] STC (SCD) 143 a Special Commissioner allowed a motive defence appeal even though a previous appeal relating to earlier years had been decided against the taxpayers. The taxpayers then sought to recover from HMRC the tax paid under the earlier assessments, but this rightly failed. There must be some finality in tax, even when wrong decisions are reached by the courts. See *Carvill v IRC* (No. 2) [2002] STC 1167 and *R* (on the application of Carvill) v IRC [2003] STC 1539. That issue will rarely, if ever, arise again in practice.

A more common problem is where tax has been paid under the TAA provisions for a number of years without consideration being given to the motive defence, and then it occurs to a taxpayer that a motive defence is applicable. It is considered that the principle in *Carvill (No. 2)* only applied where a motive defence had been litigated and decided by the

Special Commissioners, and in the absence of litigation on the point it should be possible to put in an error or mistake claim under usual principles.

An appeal will be made by the individual subject to tax (not the trustees or company within s.731 ITA who have no *locus standi*). If the trustees fund an appeal by the individual against assessment under s.731, will that funding constitute a benefit? (If so it will in turn be subject to income tax under s.731 if the appeal is unsuccessful)? The answer depends on the facts. If the reason the trustees fund the appeal is in order to sort out their tax planning for the future, or in order to benefit other beneficiaries, then no taxable benefit is received by the appellant, the benefit is received by all the beneficiaries and there is no rational means of apportionment. At the other extreme, if the trust fund is (more or less) wound up by a capital payment, and the appeal procedure is specifically to benefit one beneficiary, then the trustees financing the appeal would constitute a benefit.<sup>174</sup>

#### 20.48 Can an individual disclaim the motive defence?

An interesting question (which would have amazed those who framed the transfer of asset provisions) is whether it is possible for an individual to disclaim the motive defence. There are at least two circumstances where the application of the TAA provisions may reduce a tax charge:

- (1) A UK domiciled and resident beneficiary who receives a capital payment from an offshore trust would until 2008/09 prefer to be taxed under s.731 than under s.87 TCGA, which may apply if s.731 does not, because the IT rates (40%) were lower than the effective CGT rates (64%).
- (2) A UK resident transferor who receives a distribution from a non-resident company may be more lightly taxed under s.720: he is taxed on the company's income but has the benefit of tax and tax credits paid by the company, and the distribution is tax free.

It is arguable that the words "the individual satisfies an officer of HMRC"

<sup>174</sup> Or else it may be subject to CGT as a capital payment.

etc., indicate that the benefit of the motive defence can be disclaimed. The individual may choose not to satisfy an officer even though there was no tax avoidance purpose. If the motive defence is compulsory, we would have the absurd result that a transfer for tax avoidance may be less harshly taxed than one which was not.

However, this view would cause considerable difficulties. Suppose a non-resident trust has relevant income of £1m and trust gains of £1m, and capital payments of £1m are made in year 1 to beneficiary A and in year 2 to beneficiary B. A and B are both resident and domiciled in the UK. Suppose the trust is in principle within the motive defence because the transfer to it was not for tax avoidance purposes. Before 2008/09 A would probably wish to disclaim the motive defence, if he could, so the capital payment to him was subject to income tax, and he avoided the CGT surcharge. However, it would be in the interest of B to argue that the motive defence did apply, so that the payment to A "washed" the capital gain and the payment to B was tax free. It is evident that the offshore trust rules simply do not work if the motive defence can be disclaimed by one beneficiary and claimed by another. Nor do they work fairly if it can be disclaimed by one beneficiary in a manner which binds all the others. So the better view is thought to be that the motive defence (if applicable on the facts) is compulsory and binds all the beneficiaries.

# 20.49 Motive defence: commentary

The reader who studies this long and difficult chapter will almost certainly agree with the author that the 2006 reforms were wrong headed in policy though defective drafting adds its mite to the confusion.

What should be done? The best solution would be to return to the (relatively) simple pre-2006 position.

# LIFE POLICIES AND CONTRACTS ("BONDS")

#### 21.1 Policies – Introduction

This chapter considers:

- (1) policies of life insurance,
- (2) life annuity contracts, and
- (3) capital redemption policies.

These are together referred to as "**policies and contracts**". This is the terminology generally used in the legislation. Where possible I abbreviate the expression to "policies". The asset is often described in the insurance industry as a bond; statute has adopted that term in the expression "personal portfolio bond" and "guaranteed income bond". Strictly the term "bond" is wider, meaning any obligation undertaken by deed.

Policies fall within Chapter 9 Part 4 ITTOIA, sometimes called the "chargeable event" regime. This contains almost 100 sections and is, I think, the longest chapter in ITTOIA.

The reader will not be surprised if I say that the subject needs a long book to itself. The provisions are sometimes very crude. Partial surrender is a particular trap. This is the only place I have seen in the HMRC Manuals where districts are warned "not to attempt any discussion or explanation as to the equity of the treatment for tax".

<sup>1</sup> In practice this is avoided by life companies issuing a cluster of separate policies, instead of one single policy.

<sup>2</sup> Assessment Procedures Manual para 3147a.

It is common to structure an investment in the form of a life insurance policy (with only a nominal element of life insurance). So one can effectively opt into the chargeable event regime by choosing to invest in a policy rather than in some other form. This is popularly called a life insurance wrapper.

On situs see 55.17 (Insurance policy); 56.15 (Insurance policies).

#### 21.2 Policies – definitions

# 21.2.1 Meaning of "life insurance"

The definition of life insurance needs a long chapter to itself. IPT Manual provides:

#### 1115. Fundamental concepts: what is a life policy?

According to the 1774 Life Assurance Act, a policy of life insurance is an insurance policy on life. There is no further definition in the Taxes Acts. If a policy pays benefits on the death of an individual, either whenever it happens, or within a specified term, then it is potentially within the scope of the chargeable event legislation.

It is not relevant for tax purposes that such a policy may also provide insurance against other risks, such as disability and critical illness, although that might affect its regulatory or accounting treatment.

But funeral plan contracts where a customer pays a sum to a funeral provider to provide a funeral in due course are specifically excluded by Financial Services Authority regulations from being life insurance, or indeed a contract of insurance generally.

The word policy in connection with insurance has a long history. It is the formal document in which an insurer (that is, insurance company or friendly society) sets out the terms of its obligations in consideration of the stipulated premiums. For an insurance contract to be made, or varied, between an insurer and policyholder requires the completion of the standard contract law offer and acceptance. There is no practical distinction between contract and policy; the latter simply evidences the former. Lord Donaldson confirmed this in the judgment referred to at IPTM1110.

There is also an interesting discussion in the General Insurance Manual para 1010, which is not set out here for reason of space.

# 21.2.2 Meaning of "capital redemption policy"

IPT Manual provides:

#### 1120. Fundamental concepts: what is a capital redemption policy?

Capital redemption policies, though issued by insurance companies, are not strictly speaking insurance products. They were once known as investment bond contracts, which is more descriptive but needs to be distinguished from the type of life policy investment bond described at IPTM 1100. Under capital redemption policies, one or more fixed sums is paid to an insurer under a contract pursuant to which one or more specified amounts is paid out at some later time or times, on the basis of an actuarial calculation. Typically the contracts take the form of

- an annuity certain, where a capital sum is used to buy an annuity for a fixed term not contingent on life, see IPTM4200, or
- a sinking fund where regular sums are paid in to secure a capital sum at some later date, for example against the need to find a premium payment to renew a lease.

The statutory definition of capital redemption business is at Section 458(3) ICTA 1988. Contracts within such business are long term insurance business but not life business. A capital redemption policy that creates a debtor/creditor relationship, with an agreement to return the sum advanced, is known as a capital redemption bond and is similar in nature to a relevant or deeply discounted security, see IM1520. However, such bonds, which may only be sold by an insurer, are removed from the scope of the deeply discounted securities income tax charge of Section 427 ITTOIA onwards.

Gains on capital redemption policies are taxed on individuals in a broadly similar way to those on life policies. From 10 February 2005, capital redemption bonds, where there is an identifiable debtor/creditor relationship, are charged to corporation tax under the loan relationship rules of Section 80 FA 1996 onwards. Further reference and feedback IPTM1013.3

Examples of such contracts include—

<sup>3</sup> See too the explanatory notes to the draft legislation published in the Pre-Budget Report, 5 December 2005:

<sup>15.</sup> A capital redemption policy is a contract, issued by an insurer, which is made in the course of capital redemption business. Under a capital redemption policy, for consideration of a sum or sums of money, the issuer of the policy guarantees to pay out a larger sum on a specified future date or to make a series of payments. Payment is independent of any contingency linked to human life.

an annuity certain - an annuity payable for a set period not contingent upon the survival of a life,

a leasehold redemption policy - which builds up a fund to be used in some way on the expiry of a lease, and

a sinking fund policy - this accumulates a fund for the eventual replacement of a wasting asset.

# 21.2.3 Meaning of "annuity"

#### IPT Manual provides:

#### 1130. Fundamental concepts: what is an annuity?

There is no single definition in the taxes acts. There is an ancient definition in Stroud's Judicial Dictionary, quoting Coke on Littleton:

An annuity is a yearly payment of a certaine summe of money granted to another in fee, for life, or yeares, charging the person of the grantor onely.

From an early case called Foley v Fletcher (1858), 28 LJ Ex 100, the judgment of Watson B at 784-5 is often quoted:

But an annuity means where an income is purchased with a sum of money, and the capital has gone and has ceased to exist, the principal having been converted into an annuity.

From this and other cases, notably Southern-Smith v Clancy, 24 TC 1, the following factors emerge as needing to be present

- the payments must be made under a legal obligation
- those payments must be 'pure income profit'
- they must be capable of being characterised as 'annual', so being capable of recurrence on a periodic basis by reference to an annual time frame
- the purchase sum must pass absolutely to the provider
- no debtor/creditor relationship is created in relation to that sum; it is replaced by the annuity
- the annuitant's only right is to demand payments when due
- the payments must not be instalments of pre-existing debt.

Further reference and feedback IPTM1013.

# 21.2.4 Rights, parts and shares

# Section 464(3) ITTOIA provides:

If there has been a surrender or assignment of only a part of or share in rights under the policy or contract, the references in this section and those sections to the rights are references to that part or share. <sup>4</sup>

#### ITTOIA EN comments:

417. Subsection (3) provides that references in sections 464 to 467 to a surrender or assignment of rights refer, where appropriate, to a surrender or assignment of a part of, or share of, the rights. A part of the rights

<sup>4</sup> This is repeated in s.468(6) ITTOIA. (If s.464(3) had had ITTOIA-wide application this would have been unnecessary.)

means one or more discrete rights provided by the policy or contract. A share in the rights means part of the ownership, where there are multiple owners, of such a discrete right or rights or of all the rights in the policy or contract.

#### 21.3 Outline of provisions

ITTOIA EN summarises the layout of the provisions:

409. The Chapter is laid out as follows-

- charge to tax under Chapter 9 (sections 461 to 463)
- person liable etc. (sections 464 to 472)
- policies and contracts to which Chapter 9 applies (sections 473 to 483)
- when chargeable events occur: general (sections 484 to 490)
- calculating gains: general (sections 491 to 497)
- part surrenders and assignments: periodic calculations and excess events (sections 498 to 509)
- transaction-related calculations and part surrender or assignment events (sections 510 to 514)
- personal portfolio bonds (sections 515 to 526)
- reductions from gains (sections 527 to 529)
- income tax treated as paid and reliefs (sections 530 to 538)
- deficiencies (sections 539 to 541)
- supplementary (sections 542 to 546)

#### 21.3.1 The charge

The charge is in s.461(1) ITTOIA:

Income tax is charged on gains treated as arising<sup>5</sup> from policies and contracts to which this Chapter applies.

# Section 463(1) ITTOIA provides:

Tax is charged under this Chapter on the amount of the gains arising in the tax year.

<sup>5</sup> The general usage of the CGT legislation is that gains "accrue"; in the chargeable events legislation, gains "arise". There is no difference in meaning.

# 21.3.2 *Policies and contracts to which provisions apply*

This takes us to s.473(1) ITTOIA:

This Chapter applies to—

- (a) policies of life insurance,
- (b) contracts for life annuities, and
- (c) capital redemption policies.

Sections 478–483 ITTOIA (not discussed here) specify various policies to which the provisions do not apply.

# 21.3.3 When gains arise

Section 462(1) ITTOIA provides:

For the purposes of this Chapter, a gain from a policy or contract arises when a chargeable event occurs in relation to the policy or contract (see section 484).

# 21.3.4 Chargeable event

"Chargeable event" is a label which brings in a complex set of rules. Logically there should be two stages, first to ascertain whether there is a chargeable event and secondly to compute the gain. But the two stages overlap because in three cases the question of whether there is a chargeable event depends on whether there is a gain.

Section 484(1) ITTOIA sets out the starting point:

The following are chargeable events—

- (a) in the case of any kind of policy or contract—
  - (i) the surrender of all rights under the policy or contract,
  - (ii) the assignment of all those rights for money or money's worth,
  - (iii) the falling due of a sum payable as a result of a right under a policy or contract to participate in profits, if there are no remaining rights under it,
  - (iv) a chargeable event treated as occurring under section 509(1) (chargeable events in certain cases where periodic calculations show gains),

- (v) a surrender or assignment treated as a chargeable event under section 514(1) (chargeable events where transaction-related calculations show gains), and
- a chargeable event treated as occurring under section 525(2) (vi) (chargeable events where annual personal portfolio bond calculations show gains),
- (b) in the case of a policy of life insurance, a death giving rise to benefits under it,
- (c) in the case of a policy of life insurance or a capital redemption policy, its maturity,
- (d) in the case of a contract for a life annuity which provides for the payment of a capital sum on death, the death, and
- (e) in the case of a contract for a life annuity which provides for a capital sum to be taken as a complete alternative to the annuity payments (or any further annuity payments), taking the capital sum.

Thus there are ten types of chargeable event. They fall into two categories:

(1) Calculation events. Section 491(4) provides the definition. There are three types of calculation event:

In this Chapter—

"calculation event" means an excess event, a part surrender or assignment event or a personal portfolio bond event,

# The three types are:

- [a] "excess event" means a chargeable event within section 509(1),
- "part surrender or assignment event" means a chargeable [b] event within section 514(1), and
- "personal portfolio bond event" means a chargeable event [c] within section 525(2).

The terminology of [a] and [b] is confusing, but it is hard to think of better labels.

(2) Other events: that is chargeable events other than calculation events. It is useful to have a label for these, but no short label fits the bill. I call them "the seven disposal-chargeable events", because these events are disposals (in the natural sense or at least the CGT sense of the word).

Sections 484-489 contain exemptions. These are not discussed here, but s.487 is important because it contains an exemption for inter-spouse transfers (based on the CGT spouse exemption).

The computation of gains is complex and artificial and often bears no relation to the commercial gain. It is not the same as the computation of gains for CGT purposes, so one must take care not to confuse chargeable gains (the CGT term) and gains under the chargeable events legislation. (It is confusing that the legislation calls them "gains". The term "chargeable event gains" is useful when one needs to distinguish the two types of gains.) There are different (though overlapping) methods of computation for different types of chargeable events.

It should be noted that an assignment for no consideration is not a chargeable event, and no gain arises on it. This is the opposite of the CGT position.

Once one has calculated the chargeable event gain, the next stage is to ascertain the person liable for the charge.

# 21.4 Liability of individuals and individual "creators"

# Section 465 ITTOIA provides:

- (1) An individual is liable for tax under this Chapter if the individual is UK resident in the tax year in which the gain arises and condition A, B or C is met.
- (2) Condition A is that the individual beneficially owns the rights under the policy or contract in question.
- (3) Condition B is that those rights are held on non-charitable trusts which the individual created.
- (4) Condition C is that those rights are held as security for the individual's debt.

I call these "**individual bond conditions A to C**" to distinguish them from the myriad other conditions in ITTOIA.

Individual bond condition A – gain charged on individual if he is beneficial owner – is natural and sensible.

There are two strange features about individual bond condition B, where

a policy or contract is held in a trust. Firstly, it does not refer to the "settlor", which is the normal tax terminology, but to trusts "created" by a person. In practice, the settlor will usually be the creator.<sup>6</sup>

Secondly, amazingly, the creator is charged on the gain accruing to his trust regardless of the identity of the beneficiaries. The individual has a right of recovery against the trustees, so ultimately it is the beneficiaries who bear the burden of the charge, but they do so at the creator's marginal rates. This is wholly contrary to principle, which elsewhere only charges the settlor in this way if he or those closely connected to him are beneficiaries. But following the increase in the trust tax rate to 40%, this rule can favour the taxpayer in relation to UK resident trusts.

Individual bond condition C – gain charged on individual if held as security for the individual's debt – is a rough and ready solution to the problem of imposing the tax charge where the economic ownership lies. CGT has the opposite rule: s.26 TCGA.

Sections 469–471 ITTOIA deal with joint ownership and s.672 ITTOIA deals with trusts with two or more settlors.

#### 21.4.1 UK resident foreign domiciled individual

# Section 465(5) ITTOIA provides:

For the purposes of calculating the total income of an individual liable for tax under this Chapter, the amount charged is treated as income.

The drafting technique is that the gain is added to the individual's "total income". The gain is taxed on an arising basis. The remittance basis does not apply even if the individual is not UK domiciled and the gain arises from an offshore policy. This is a surprising inconsistency with the general scheme of taxation for foreign domiciliaries. I wonder if this was due to a historical oversight. However that may be, the law set out in ITTOIA is clear.

The reason for the different term was, possibly, (1) to avoid the rule that a "settlor" must have provided an element of bounty or (2) a concern that a company may not be a "settlor"; see 54.32 (Trust made by company), or (most likely) (3) as a rough and ready way to deal with the two-settlor situation. That is, if A created a trust and B added property, A alone was the creator and was formerly subject to tax on the whole of the gain. But s.472 ITTOIA now provides a more sensible rule in this case.

It follows that a policy or contract which will give rise to a gain under the chargeable event provisions is not a suitable form of investment for:

- (1) a UK resident foreign domiciled individual; or
- (2) a trust with a UK resident foreign domiciled creator,<sup>7</sup>

unless the individual expects to be non-resident in the year of the chargeable event. If the individual has no short or medium term intention of realising a gain (i.e. the policy is a long term investment) then the tax disadvantage can be set against the practical convenience of the policy.

# 21.4.2 *Individual non-resident in year of chargeable event*

The charge only applies "if the individual is UK resident in the tax year in which the gain arises": s.465(1) ITTOIA. Before ITTOIA, it was clear from ESC B53 that the split year concession did not apply. Now ESC B53 is obsolete, in relation to individuals, and this point is not expressly stated in ESC A11 which at face value applies a split year treatment in all cases including this one. However, it is likely that HMRC will not change their practice, and their decision to do that could not be challenged.

The temporary non-residence rule<sup>8</sup> does not apply. This is not an anomaly: it mitigates the unfairness of the lack of a remittance basis.

# 21.4.3 Non-resident period relief

There is a relief for the individual who is UK resident in the year that the gain arises (so he is within the charge) but who has formerly been non-resident. I refer to this as "non-resident period relief". The relief is set out in s.528 ITTOIA:

(1) The gain from a foreign policy of life insurance or foreign capital redemption policy<sup>9</sup> is reduced for the purposes of this Chapter if the policy holder was not UK resident throughout the policy period.

<sup>7</sup> But it may be suitable if held by a non-resident company held by the trust: see below.

<sup>8</sup> See 7.1 (Temporary non-residence).

<sup>9</sup> These terms are defined in s.476(3) ITTOIA.

- (2) The amount of the reduction is the appropriate fraction of the gain.
- (3) The appropriate fraction is  $(A \div B)$  where—

A is the number of days on which the policy holder was not UK resident in the policy period, and

B is the number of days in that period.

The relief applies where individuals are charged on the gain as beneficial owners or security owners (bond conditions A or C). It does not help individuals who have had non-resident periods but who are charged as creators of a trust (bond condition B). Section 529(1) provides:

Section 528 does not apply if, when the chargeable event occurs or at any time during the policy period, the policy is or was held—

- (a) by a non-UK resident trustee,
- (b) by non-UK resident trustees, 10 or
- (c) by a foreign institution.<sup>11</sup>

# 21.5 Liability of UK trust

If the creator of the trust is alive and UK resident, he will be taxed on the gain: see 21.4 (Liability of individuals and individual "creators"). Section 467 ITTOIA provides for the situations where the creator is not taxable:

#### 467 Person liable: UK resident trustees

- (1) Trustees are liable for tax under this Chapter if immediately before the chargeable event in question occurs they are UK resident and condition A, B, C or D is met.
- (1A) If trustees are liable for tax under this Chapter, the gain is treated for income tax purposes as income of the trustees.
- (2) Condition A is that the rights under the policy or contract are held by the trustees on charitable trusts.
- (3) Condition B is that—
  - (a) those rights are held by the trustees on non-charitable trusts,
  - (b) one or more of the absent settlor conditions is met.

<sup>10</sup> It is clumsy and of course unnecessary to refer to trustee(s) both in the singular and the plural; but it does not matter.

<sup>11</sup> For completeness, there is transitional relief for policies held on 19 March 1985: see para 106 Sch 2 ITTOIA.

- (4) The absent settlor conditions are that the person who created the trusts---
  - (a) is non-UK resident.
  - (b) has died, or
  - (c) in the case of a company or foreign institution (see section 468(5)), has been dissolved or wound up or has otherwise come to an end.
- (5) Condition C is that—
  - (a) the rights under the policy or contract are held by the trustees on non-charitable trusts,
  - (b) condition B does not apply, and
  - (c) neither section 465 or 466 above nor section 547(1)(b) of ICTA (circumstances in which a company is liable for tax under Chapter 2 of Part 13 of ICTA) applies.
- (6) Condition D is that the rights under the policy or contract are held as security for a debt owed by the trustees.

The rate of tax (except for charities) was increased in 2004 to 40%: s.467(7) ITTOIA. An appointment to UK resident beneficiaries before the chargeable event may reduce the rate of tax and an appointment to nonresident beneficiaries may avoid tax altogether.

# 21.6 Non-resident trusts and companies

Non-resident trustees are outside the scope of the charge because s.467 (which imposes the charge on trustees) applies only to UK resident trustees.

A non-resident company is outside the scope of the charge under ITTOIA (which does not apply to companies). It is outside the scope of the charge in ICTA (which only applies to corporation tax).

In the absence of express provision, the gain arising from the policy would not fall within the TAA provisions because the receipt by the person abroad (assuming he is non-resident) is capital and not income. 12 However, s.468 ITTOIA deals with this. It is helpful to consider trusts and companies separately.

<sup>12</sup> See 16.13 (Capital receipts deemed to be income).

#### 21.6.1 Non-resident trusts

#### Section 468 ITTOIA provides:

- (1) This section applies if a gain is treated as arising under this Chapter and ...
  - (a) trustees who are non-UK resident would be liable for tax in respect of the gain as a result of section 467 if the trustees were UK resident immediately before the chargeable event in question occurs, ...
- (2) Chapter 2 of Part 13 of ITA 2007 (which prevents avoidance of tax where an individual who is ordinarily UK resident benefits from a transfer of assets) applies with the modifications specified in subsection (3) or (4).
- (3) In a case within subsection (1)(a), Chapter 2 of Part 13 of ITA 2007 applies as if—
  - (a) the gain were income becoming payable to the trustees, and
  - (b) that income arose to the trustees in the tax year in which the gain arises. ...

This incorporates ss.720<sup>13</sup> and 731 ITA.

# 21.6.2 Non-resident company or institution

Section 468 ITTOIA provides (so far as relevant):

- (1) This section applies if a gain is treated as arising under this Chapter and ...
  - (b) immediately before that event occurs
    - a foreign institution<sup>14</sup> beneficially owns a share in the (i) rights,
    - the rights are held for the purposes of a foreign (ii) institution, or
    - (iii) a share in them is held as security for a foreign

Section 720 ITA is not needed here because a transferor within s.720 would normally be taxed as the creator of the settlement, but the overlap does not matter. It is similar to the overlap of s.624 ITTOIA and s.720 ITA.

<sup>14 &</sup>quot;Foreign" is defined in s.468(5) ITTOIA: "In this Chapter 'foreign institution' means a company or other institution resident or domiciled outside the UK." The word institution is not defined.

#### institution's debt.

(Emphasis added) It is very curious that (i) and (iii) refer to shares in Contrast ss.465(2) and 467(2) ITTOIA.<sup>15</sup> On a traditional approach to statutory construction the provision does not apply if the foreign institution beneficially owns the entire policy. The gap is not entirely filled in by s.468(1)(b)(ii) (right held for the purposes of a foreign institution). It is clear that there is a slip in the drafting, which on a modern approach to construction could and should be corrected. No doubt the drafting will be corrected some time.

A surviving s.468(1)(b) ITTOIA is satisfied, we read on:

- (2) Chapter 2 of Part 13 of ITA 2007 (which prevents avoidance of tax where an individual who is ordinarily UK resident benefits from a transfer of assets) applies with the modifications specified in subsection (3) or (4). ...
- (4) In a case within subsection (1)(b), Chapter 2 of Part 13 of ITA 2007 applies as if—
  - (a) the gain were income becoming payable to the institution, and
  - (b) that income arose to the institution in the tax year in which the gain arises.

Section 720 ITA is needed here, as the transferor would not otherwise be taxed on the gain as it arises. The extension of the scope of s.720 in 2005 catches those described in the 4th edition of this work as "bold enough to plan on the assumption that the current law will still apply when a policy is surrendered at some time in the future".

# 21.6.3 Transferor's s.731 defence: gains arising before 5 December 2005

# Suppose:

(1) gains arose before 5 December 2005 to a foreign company or trust within s.731; the transferor was not subject to tax on those gains as they arose;16 and

See 21.4 (Liability of individual and individual "creators") and 21.5 (Liability of

<sup>16</sup> See the 4th edition of this book, para 20.5.

# (2) the *transferor* receives a benefit.

A transferor is outside the scope of s.731: see 18.8 (Transferor's s.731 defence). Under the pre-5 December 2005 law, I suggested that the transferor's s.731 defence would not apply when s.720 did not apply. Now that s.720 does apply, the transferor's defence should apply even to pre-5 December 2005 gains. This could be something of a windfall for transferors; but since unrealised gains were brought within the s.720 charge from 5 December 2005, HMRC can hardly complain that realised gains now fall within the transferor's defence.

#### 21.6.4 Section 720 remittance basis and s.731 remittance basis

The s.720 remittance basis does not apply to a gain within s.720, because the gain does not meet the requirement that the income of the person abroad "would be relevant foreign income if it were the individual's". 17

For the same reason, a benefit which relates to the gain does not qualify for the s.731 remittance basis.<sup>18</sup>

# 21.7 Section 624 and chargeable event gains

Section 624 ITTOIA never applies to a chargeable event gain. To see why, it is helpful to distinguish:

- (1) UK resident settlor;
- (2) non-UK resident settlor:
  - (a) non-resident trustees;
  - (b) UK resident trustees.

Where the settlor is UK resident he is taxed on the gain under basic principles as a creator. Section 624 does not apply because the gain is not income of the trustees.

Where the settlor is non-resident and the trustees are non-resident, section 624 does not apply because the gain is not "income" and so it is

<sup>17</sup> See 17.12 (Section 720 foreign domicile defence).

<sup>18</sup> See 18.33 (Section 731 foreign domicile defence).

not "income arising under a settlement".

Where the trustees are UK resident, but the settlor is not resident, the gain is deemed to be income of the trustees. In these circumstances the s.624 non-resident settlor defence will apply.<sup>19</sup>

# 21.8 Liability of personal representatives

Section 466 ITTOIA provides:

- (1) Personal representatives are liable for tax under this Chapter if
  - [a] the rights under the policy or contract are held by them and
  - [b] the condition in subsection (2) is met

(and accordingly the gain is treated for income tax purposes as income of the personal representatives in that capacity).

- (2) The condition is that if an individual were liable for tax on a gain in respect of the policy or contract, section 530(1) (individual treated as having paid tax at the savings rate) would be disapplied as a result of—
  - (a) section 531(1) (exceptions from section 530 for policies and contracts specified in section 531(3)), or
  - (b) paragraph 109(2) of Schedule 2 (contracts in accounting periods beginning before 1st January 1992).
- (3) [This usefully flags up s.664 ITTOIA under which a gain not taxable on receipt treated as part of the aggregate income of the estate for the purposes of the taxation of a beneficiary's estate.]

The condition in subsection (2)(b) is a transitional rule now of limited scope. In order to understand the condition in subsection (2)(a) one needs to follow a trail of statutory provisions. Firstly, ss.530 and 531 ITTOIA:

# 530 Income tax treated as paid etc.

(1) An individual or trustees who are liable for tax on an amount under this Chapter are treated as having paid income tax at the [savings rate]1 on that amount.

I refer to this as a s.530 tax credit

That is, the gain is such that if the settlor were actually entitled thereto, he would not be chargeable to income tax by reason of being non-resident: see 15.11 (Section 624 non-residence defence to s.648).

#### 531 Exceptions to section 530

- (1) Section 530 does not apply to gains from the kinds of policies and contracts specified in subsection (3), except for the purposes of calculating relief under section 535 (top slicing relief).
- (2) Subsection (1) is subject to—

section 532 (relief for policies and contracts with European Economic Area insurers), and

section 534 (regulations providing for relief in other cases where foreign tax chargeable).

- (3) The policies and contracts are—
  - (a) a policy of life insurance issued or a contract for a life annuity made by a friendly society in the course of tax exempt life or endowment business<sup>20</sup>,
  - (b) a foreign policy of life insurance that does not meet conditions A and B,
  - (c) a contract for a life annuity (other than one within paragraph (a)) which has at any time not formed part of any insurance company's or friendly society's basic life assurance and general annuity business the income and gains of which are subject to corporation tax, and
  - (d) a foreign capital redemption policy.

If we focus on foreign policies, the key exclusion is (3)(b). We must ask if the foreign policy does not meet conditions A and B:

(5) Condition A is that the policy falls within paragraph (a) of the definition of "foreign policy of life insurance" in section 476(3) (policy issued by a non-UK resident company).

So we turn to s.476(3):

(3) In this Chapter—

"foreign policy of life insurance" means—

- (a) a policy of life insurance issued by a non-UK resident company, and
- (b) a policy of life insurance which forms part of the overseas life assurance business of an insurance company or friendly society

<sup>20</sup> Terms defined in subsection (4); the definitions need not be considered here.

as a result of section 431D(1) of ICTA (business with a non-UK resident policy holder).

A foreign policy will typically fall within that definition, so it will meet condition A. We then turn to s.431D(1) ICTA:

#### 431D Meaning of "overseas life assurance business"

(1) In this Chapter "overseas life assurance business" means so much of a company's relevant life assurance business as is with a policy holder or annuitant not residing in the UK (but not including the reinsurance of such business).

I think we conclude that most foreign policies will satisfy condition A. That takes us to condition B:

- (6) Condition B is that the conditions in paragraph 24(3) of Schedule 15 to ICTA (conditions that are required to be met for certain policies issued by non-UK resident companies to be qualifying policies) are met throughout the period between-
  - (a) the date on which the policy was issued, and
  - (b) the date on which the gain arises.

It is easy to become tangled in the double double negatives, but I think the chain of reasoning goes as follows:

- (1) Foreign policies will not (usually) satisfy condition B.
- (2) So they fall within s.534(3)(b) ("a foreign policy of life insurance that does not meet conditions A and B").
- (3) So they do not qualify for a s.530 tax credit.
- (4) So they do meet the condition in s. 466(2).
- (5) So that PRs are liable for the chargeable event gain.

This could be avoided by an assent to a beneficiary. Section 466 ITTOIA is not expressed to be limited to UK resident PRs. However s.368 ITTOIA provides:

- (1) Income arising to a UK resident is chargeable to tax under this Part whether or not it is from a source in the UK.
- (2) Income arising to a non-UK resident is chargeable to tax under this Part only if it is from a source in the UK.
- (3) References in this section to income which is from a source in the UK include, in the case of any income which does not have a source, references to income which has a comparable connection to the UK.
- (4) This section is subject to any express or implied provision to the contrary in this Part (or elsewhere in the Income Tax Acts).

Thus non-resident PRs are not chargeable. ITTOIA EN confirms that this is intended:

421. Chapter 1 of Part 4 of this Act provides a general territorial limitation on the scope of the Part. As regards income arising outside the UK, it limits the charge to such income arising to a UK resident. See section 368 (territorial scope of Part 4 charges) and the related commentary on that Chapter. [Section 465 ITTOIA] overlaps and supplements that Chapter to ensure that a non-UK resident individual is not liable to tax under this Chapter on any gains, whether arising in the UK or elsewhere.

# 21.9 Planning for immigrant to UK

# 21.9.1 Immigrant policyholder who has become resident in the UK

The advisors of a foreign domiciled person who has recently come to the UK should check whether he or any trust he has created has a policy or contract. If so, the position needs to be reviewed.

An assignment of the policy or contract from an individual to a trust (resident or not) does not help, if the individual remains UK resident.

One simple form of planning is to arrange there is no chargeable event in a year when the individual is UK resident. The partial surrender of up to 5% of the premium paid for the policy or contract per year is not a "chargeable event". The surrender, assignment for money or money's worth and maturity of the policy or contract is normally a chargeable event but this can be anticipated and perhaps postponed to a year when the individual is non-resident. A death giving rise to benefits under the policy is also a chargeable event unless the policy is a qualifying policy. In such a case one would be at risk that the individual may die while UK resident, giving rise to the tax charge on his estate.

Another course is for the individual to surrender his policy shortly after becoming UK resident; most of the gain will qualify for non-resident period relief.<sup>21</sup>

If a chargeable event is anticipated, the policy or contract could be assigned to a non-resident company, perhaps held by a trust. This postpones the charge to the time that an ordinarily resident individual receives benefits.<sup>22</sup> An assignment for no consideration is not a chargeable event.

### 21.9.2 Planning before becoming UK resident

There are further possibilities if the individual acts before the tax year in which he becomes UK resident. One possibility is to surrender the policies.

## 21.10 Personal portfolio bonds

Urgent action needs to be taken if the individual (or trust created by him) holds a "personal portfolio bond" as defined in s.516 ITTOIA. This topic cannot be pursued here.

# 21.11 CGT exemption for bonds

Sections 204 and 210 TCGA provide exemptions for policies and contracts. In outline, policies are exempt unless assigned for consideration (known as secondhand policies).

# 21.12 IHT on policy held by foreign domiciliary

The IHT Manual provides:

IHTM30039 - Policies effected by a person who dies domiciled outside the UK [October 2007]

Under the proviso to the [Revenue Act]<sup>23</sup> 1884 s.11 as amended by the

<sup>21</sup> See 21.4.3 (Non-resident period relief).

<sup>22</sup> See 21.6.2 (Non-resident company or institution).

<sup>23</sup> The Manual wrongly refers to the Customs & Inland Revenue Acts.

[Revenue Act] 1889 s.19 a grant of representation (IHTM05001) in the UK is not necessary in order to recover money payable under a policy of life assurance effected with any insurance company by a person who dies domiciled<sup>24</sup> outside the UK. For the purposes of this section, any policy under which a sum of money becomes payable on a death may be treated as a policy of life assurance, and any association of persons which issued policies in the ordinary course of its business, whether incorporated or not, may be treated as an insurance company.

These provisions do **not** confer any exemption from IHT. Where policy moneys are situate in the UK, tax is nonetheless payable though the moneys may be receivable without the production of a UK grant of representation.

The insurance company can however be liable for the tax where

- [1] it retains policy moneys for the benefit of the beneficiary for investment purposes, outside the terms of the life assurance contract, in which case IHTA s.200(1)(c) may apply to the company as a vestee, or
- [2] it received prior notice that the policy in question is subject to a statutory charge for tax under s.237 IHTA.<sup>25</sup>

Where there is other estate in the UK in respect of which a UK grant is necessary, but the UK representatives are only administrators acting under a power of attorney and in point of fact have not intermeddled with the policy moneys and, without knowledge of the claim for tax in respect of such moneys, have parted with the assets collected by them to their principal (the foreign executor), the claim in respect of the policy moneys should not be pursued against the UK administrators. Similar conditions apply in Scotland to a Factor or Attorney authorised by executors abroad to give up an Inventory (in such cases it is the executors who are confirmed, not the Factor or Attorney).

Refer to TG [Technical Group] for consideration

- all enquiries on this topic
- any case where it is apparent that policy moneys have been paid out without a grant being produced.

(This text has been withheld because of exemptions in the Freedom of Information Act 2000)

The withheld text may well state that IHT in many cases is uncollectable and set out the circumstances in which no attempt should be made to

The deemed domicile rule does not apply for this purpose.

<sup>25</sup> In practice it is unlikely that either [1] or [2] will be the case.

collect it. In practice a well advised foreign domiciliary (not deemed domiciled) will not acquire or retain a UK situate policy. However a person who is deemed UK domiciled may find this useful, as the executors can fund IHT more easily if they can first recover the money due under the policy and then pay the IHT and obtain a grant.

#### CHAPTER TWENTY TWO

# OFFSHORE FUNDS

## 22.1 Offshore Funds – Introduction and terminology

This subject needs a book to itself. It would be an unrewarding work, however, because the rules are not well observed in practice. The reader who studies this chapter will see why.

In outline, the provisions apply to an offshore income gain arising on a disposal of a material interest in a non-qualifying offshore fund. The first task is to consider the elaborate definitions of these terms.

The legislation distinguishes:

- (1) offshore income gains ("OIGs", gains within the scope of the offshore funds rules); and
- (2) chargeable gains (gains within the scope of CGT). I refer to this for clarity as "CGT chargeable gains" though strictly the term "chargeable gains" is only applicable to CGT.

In this chapter I use the following terminology:

**CIS**: Collective Investment Scheme.

**CIS Order**: Financial Services and Markets Act 2000 (Collective Investment Schemes) Order 2001.

**OIEC**: Open-ended investment company.

I also distinguish between (1) **CGT s. 87** gains and **CGT trust gains** and (2) **OIG s. 87** gains and **OIG amounts,** but I leave the explanation of those terms to the s. 87 discussion below.

Major changes are proposed for next year. Section 38 FA 2008 gives a power to HM Treasury to provide, by regulation, a comprehensive set of

tax rules dealing with offshore funds. For the background, see the Government paper: "Offshore funds: next steps" (27 March 2008). It is a matter of regret that these important provisions are not to be in primary legislation, because statutory instruments are generally less well drafted, debated and scrutinised. But there it is. EN FB 2008 recognises the criticism to some extent:

Subsection (4) provides that the first exercise of the power is an affirmative resolution power and so the regulations will be debated in the Delegated Legislation Committee of the House of Commons. This follows on from the procedure used in the Authorised Investment Fund Regulations 2006 (SI 2006/964) which set out the comprehensive code for dealing with onshore funds.

## 22.2 Meaning of "offshore fund"

The definition is provided by s.756A(1) ICTA. An offshore fund is:

a collective investment scheme constituted by—

- (a) a company that is resident outside the UK, or
- (b) a unit trust scheme the trustees of which are not resident in the UK, or
- (c) arrangements not falling within paragraph (a) or (b) taking effect by virtue of the law of a territory outside the UK and which under that law create rights in the nature of co-ownership (without restricting that expression to its meaning in the law of any part of the UK).

The key term here is "collective investment scheme" ("CIS"). Section 756B and 756C ICTA (not discussed here) deal with umbrella funds and funds with more than one class of interest.

The Inspector's Manual (now withdrawn) commented on s.756(1)(c) ICTA:

An offshore fund can take the form of a non-resident company or unit trust, or any other arrangements which take effect under foreign law and create rights in the nature of co-ownership. This will generally include a foreign partnership, but partnerships are unlikely to be affected by the provisions as an interest in a partnership is generally regarded, for UK CGT purposes,

<sup>1</sup> See 25.2.4 (Residence of trustees of unit trust).

as constituting no more than a share in each of the underlying assets of the partnership (see CG27161 onwards).

This point does not seem to be made in the SAIM.

#### 22.3 "Collective investment scheme"

The definition is one of the most intricate in the tax code, and that is really saying something.<sup>2</sup>

#### 22.3.1 General definition

### Section 756A(3) ICTA provides:

In this section "collective investment scheme" means

- [a] any arrangements which are a collective investment scheme for the purposes of Part 17 of the Financial Services and Markets Act 2000 (see s.235 of that Act and orders made under subsection (5) of that section) or
- [b] would be [a CIS] if the words ", within a period appearing to him to be reasonable," were omitted from 236(3)(a) of that Act."

#### So we turn to s.235 FISMA 2000:

- (1) In this Part "collective investment scheme" means any arrangements with respect to property of any description, including money, the purpose or effect of which is to enable persons taking part in the arrangements (whether by becoming owners of the property or any part of it or otherwise) to participate in or receive profits or income arising from the acquisition, holding, management or disposal of the property or sums paid out of such profits or income.
- (2) The arrangements must be such that the persons who are to participate ("participants") do not have day-to-day control over the management of the property, whether or not they have the right to be consulted or to give directions.
- (3) The arrangements must also have either or both of the following characteristics—

<sup>2</sup> See "Offshore funds: the pitfalls of legislation by reference" [2007] BTR 522 (Fraser & Phillips).

- (a) the contributions of the participants and the profits or income out of which payments are to be made to them are pooled;
- (b) the property is managed as a whole by or on behalf of the operator of the scheme.

This is very wide, but there are very wide exceptions.

### 22.3.2 Exceptions to general definition

Section 235(5) FISMA 2000 provides:

The Treasury may by order provide that arrangements do not amount to a collective investment scheme—

- (a) in specified circumstances; or
- (b) if the arrangements fall within a specified category of arrangement.

The relevant regulations are the CIS Order 2001. This sets out 21 categories of exceptions. Fortunately most of them are not relevant here.

### 22.3.3 Exception for non-OEICs

Para 21 of the Schedule to the CIS Order 2001 provides:

- [1] No body incorporated under the law of, or any part of, the UK relating to building societies or industrial and provident societies or registered under any such law relating to friendly societies, and
- [2] no other body corporate other than an open-ended investment company,

amounts to a collective investment scheme.

The exclusion in para 21[2] is very important. I refer to companies which are not OEICs as "non-OEICs".

# 22.3.4 Definition of OEIC

The definition of OEIC is crucial since all non-OEICs are excluded under para 21[2] of the Schedule to the CIS Order 2001. Unfortunately the CIS Order 2001 fails to supply a definition! However HMRC assume (as the context perhaps suggests) that the definition is that in s.236 FISMA:

- (1) In this Part "an open-ended investment company" means a collective investment scheme which satisfies both the property condition and the investment condition.
- (2) The property condition is that the property belongs beneficially to, and is managed by or on behalf of, a body corporate ("BC") having as its purpose the investment of its funds with the aim of—
- (a) spreading investment risk; and
- (b) giving its members the benefit of the results of the management of those funds by or on behalf of that body.

A CIS will easily satisfy the property condition, so the investment condition is important:

- (3) The investment condition is that, in relation to BC, a reasonable investor would, if he were to participate in the scheme—
- (a) expect that he would be able to realize, within a period appearing to him to be reasonable, his investment in the scheme (represented, at any given time, by the value of shares in, or securities of, BC held by him as a participant in the scheme); and
- (b) be satisfied that his investment would be realized on a basis calculated wholly or mainly by reference to the value of property in respect of which the scheme makes arrangements.3

The words printed in strikeout are to be disregarded for offshore funds tax under s.756A(3)[b] ICTA, so there are two definitions of OEIC:

- (1) the original s.236 definition ("a FISMA OEIC");
- (2) the amended definition ("an Offshore Fund OEIC"). This is slightly wider.

Hence there are two different definitions of collective investment scheme:

For completeness, s.236 continues:

<sup>(4)</sup> In determining whether the investment condition is satisfied, no account is to be taken of any actual or potential redemption or repurchase of shares or securities under-

<sup>(</sup>a) Chapter VII of Part V of the Companies Act 1985; [and other specified corresponding provisions]

<sup>(5)</sup> The Treasury may by order amend the definition of "an open-ended investment company" for the purposes of this Part.

- (1) the FISMA definition ("FISMA CIS");
- (2) the Offshore Fund definition ("0"); this is slightly narrower.

### 22.3.5 FISMA definition

The key condition is the investment condition of an OEIC: would the reasonable investor expect to be able to realise his investment *within a reasonable period*? To answer that question one must first decide what is a reasonable period. HMRC explain their views:<sup>4</sup>

#### Part 3: Meaning of 'reasonable period'

The offshore funds regime already had a reference to a 'reasonable period' in the definition of "material interest" (at s.759 ICTA). This limited the application of the offshore income gain rule to the disposal of an interest where the investor had a reasonable expectation of realising the interest within a seven year period. HMRC has consistently taken the view that the 'reasonable period' that limited the meaning of collective investment scheme in s.756A ICTA was the same as the seven year period in s.759 ICTA that limited the meaning of material interest. The Financial Services Authority (FSA) issued guidance on the interpretation of the meaning of 'open-ended investment company' ... and the guidance is now at PERG 9.11.1: \*The meaning of open-ended investment company: Frequently Asked Questions: Nos 4 and 8.6

The response to FAQ 8 is as follows.

"In the FSA's view a period of six months would generally be too long to be a reasonable period for a liquid securities fund. A shorter period affording more scope for an investor to take advantage of any profits caused by fluctuations in the market would be more likely to be a reasonable period for the purpose of the realisation of the investment (in the context of the 'expectation' test, see PERG 9.8 and, in particular, PERG 9.8.9 G which sets out the kind of factors that may need to be considered in applying the test)."

An important point to make is that this does not (as has been suggested) introduce an upper limit of six months on the length of period which is reasonable to decide if any investment company is open-ended. The reply to FAQ8 is in the context of liquid securities funds that are offering redemption or repurchase of securities, and should not be extrapolated beyond that.

<sup>4</sup> Published on HMRC website on 17 May 2007; see http://customs.hmrc.gov.uk/channelsPortalWebApp/downloadFile?contentID=H MCE\_PROD1\_027504.

<sup>5</sup> http://fsahandbook.info/FSA/html/handbook/PERG/9.

<sup>6 [</sup>Author's note: PERG 9 is accessible on http://fsahandbook.info/FSA/html/handbook/PERG.

The position of a fixed-term closed-ended investment company is considered in the reply to FAQ4, and quotes the statement made by the Economic Secretary to the Treasury when FSMA was introduced:

"the aim and effect [of the definition] is to cover companies that look, to a reasonable investor, like open-ended investment companies... A reasonable investor's overall expectations of a potential investment in a company when its status with respect to the definition is being judged will determine whether it meets this definition. The matter is therefore definitional rather than one of proximity to liquidation."

It is also useful to look at the specific reference PERG 9.8.9 G: to understand the limits to the guidance in FAQ8:

"As indicated in PERG 9.3.5 G (The definition), the potential for variation in the form and operation of a body corporate is considerable. So, it is only possible in general guidance to give examples of the factors that the FSA considers may affect any particular judgment. These should be read bearing in mind any specific points considered elsewhere in the guidance. Such factors include:

- (1) the terms of the body corporate's constitution;
- (2) the applicable law;
- (3) any public representations that have been made by or on behalf of the body corporate;
- (4) the actual behaviour of the body corporate or of a person acting on its behalf in relation to investors seeking to realise their investment in
- whether investors in the body corporate are in a position to take (5) advantage of fluctuations in property value in the particular market in which the body corporate invests;
- (6) the existence of a guarantee, which may mean that a longer period may appear reasonable than would be the case without the guarantee;
- (7) where the underlying property in which the body corporate invests is relatively illiquid; in this case, the period within which realisation of an investment may be regarded as reasonable may be longer than it would be for property which has greater liquidity;
- the levels of disclosure of the terms on which investment is made; (8)
- the nature of the investment objectives or policy of the body corporate; and
- (10) the appropriateness of the name of the body corporate."

The FSA guidance, therefore, is a general view that is applicable in the context of their regulatory rules and cannot be relied upon as indicative of an absolute view in the context of other rules that do contain explicit meanings of certain terms.

HMRC's view has been since 29 November 1994 that a "reasonable period" in the context of whether a company is a collective investment fund for the purposes of the offshore funds regime is seven years, derived by reading s.756A together with 759 ICTA.

The HMRC argument is, to say the least, unconvincing and HMRC were right to change the law in 2007.

### 22.3.6 Offshore fund definition

HMRC's comments are lengthy but need to be set out in full:

#### Definition of Offshore Fund: BN29

It is intended to put beyond doubt that an open-ended company is not prevented from being an offshore fund in which an investor may have a material interest for the purposes of sections 756A and 759 ICTA purely by virtue of failing the "reasonable period" test in s.236 Financial Services and Markets Act 2000 ("FSMA"). ...

Clause 56 achieves its aim by removing the reference to "reasonable period" in s.236 FSMA when that section is used in the context of the offshore funds regime.

Clause 56 does not seek to return the compass of the offshore funds regime to the pre Finance Act 1995 position.

Some advisers and fund managers have raised concerns that this may bring some **offshore companies** within the rules that were previously not considered to be 'open-ended' for the purposes of either FSA regulation or the offshore fund regime.

After a passage of irrelevance and waffle, the statement continues:

From a tax perspective the presumption ought therefore to be that a company

"The offshore funds regime applies only to an entity defined as a collective investment scheme within s.235 of FSMA. In considering whether that is the case, the Economic Secretary's statement that the definition of a collective investment scheme in FSMA is intended to cover companies that look to a reasonable investor like open-ended investment companies can helpfully be considered."

#### I don't think so.

"This view is also supported by the statement made by the Minister during the debate on the relaxation of the definition of an offshore fund that was introduced in 1995 by s.134 FA 1995 (when there was no reference to 'reasonable period' in the Financial Services Act definition of open-ended companies):

'If, however, evidence emerged that tax planners were attempting to abuse the relaxation by creating vehicles that did not fall within the Financial Services Act 1986 definition of collective investment schemes but that could in some way be used to roll up income, the Government would not hesitate to withdraw it.'"

with fixed capital is outside the offshore fund definition unless there are special conditions to suggest the contrary. ...

The statement then turns to some practical examples (branded FAQs):

#### 1. Are investors in a 'limited life' closed ended investment company who buy shares less than seven years before the end of the company's life treated differently from those who bought earlier?

Here the concern is that investors in a company with, say, a ten-year life who buy shares three years or more after the company is set up would be affected by the offshore income gain rules whereas an investor who bought at the outset (when the company did have more than seven years left to run) would not be.

The s.236 FSMA 2000 definition, as modified by clause 56 of the Finance Bill, applies to the company as a whole and not to the status in the context of an individual investor in that company. If, applying that modified definition, the company is not an open-ended investment company when its shares are first offered, it does not become one seven years before the winding up date.

I cannot follow this, because the company would be an offshore fund OEIC when its shares were first offered.

#### 2. What is the position of an investment company which has some classes of shares that are redeemable and others that are not?

As with FAQ 1, we need to look at the company as a whole. The company cannot be 'open-ended' for investors in one class of shares but not in respect of investors in another class of shares.

The overall balance of the company must be looked at to determine whether or not the company is an open-ended investment company. In looking at the company as a whole, HMRC may however disregard the existence of a small tranche of non-redeemable shares if its whole or main purpose is to create a class of investors with no expectation of realisation within a reasonable period.

#### 3. Is an investment company that offers early redemption by reference to an index open-ended?

Here we are looking at the type of company that offers to redeem shares issued for £100 in say three years time at £100 x F1002010 /F1002007 where F1002007 is the FTSE 100 index at the 2007 date of issue and F1002010 is the FTSE 100 index at the 2010 redemption date.

HMRC would not regard such a company as meeting the 'satisfaction' test in the s.236 FSMA definition of 'open-ended investment company'. That test' requires the reasonable investor to expect to receive an amount calculated wholly or mainly by reference to the net asset value (NAV) of the fund's property. Where the return at the three-year redemption point is by reference to the movement in an index, then it is not calculated by reference to NAV. The company will not therefore be open-ended and consequently is not caught by the offshore funds regime.

#### This seems correct.

#### 4. Is it different if redemption is index-linked with no access to outperformance?

Looking at the same type of company as in FAQ 3, the concern here is whether the view would be different if the company invested only in instruments designed to produce exactly the promised return.

This would depend on what happened if, at the three-year point, the fund's investments had performed better or worse than the index.

The company may for example restrict redemption proceeds if the provider of one of the instruments has defaulted but limit the pay-out to £100 x F1002010 /F1002007 even if one of the instruments does in fact out-perform the index. Where there has been default or where the instruments deliver exactly the promised return, the redemption proceeds will be equal to NAV. But if the redeeming investor cannot benefit from any out-performance of the index, then the investor cannot expect the redemption to be calculated by reference to NAV, even though in most cases it is expected to be the same.

HMRC would not regard a company which offered early redemption by reference to an index, which did not allow the investor access to outperformance, as being an open-ended investment company.

It would not, therefore, be within the offshore funds regime.

#### This seems correct.

#### 5. What about a company that offers a defined return with a lower limit on redemption?

Here we are looking at a company which offers shares that will be redeemed in say five years time by reference to changes in the price of a notional portfolio of, for example, precious metals but with guaranteed minimum redemption proceeds equal to the subscription price.

As with FAQs 3 and 4, even though in practice, the investor is likely to obtain their share of the NAV at redemption, this may not be the case if prices of precious metals fall, or if the instruments acquired by the company to generate the return out-perform the value of the notional portfolio.

HMRC would not regard such a company as being an open-ended investment company as defined in s.236 FSMA, as modified by clause 56 for the purposes of s.756A ICTA. It would not therefore be within the offshore funds regime.

#### This seems correct.

#### 6. Is a company that has a conditional redemption clause that could be triggered within seven years of establishment an open-ended investment company?

Some companies include in their prospectus an intention for the directors to seek

to redeem a class of shares or to wind up the company in say three to seven years time if the fund's investments meet certain performance criteria.

HMRC would not regard such an intention to redeem or wind up as amounting to a reasonable expectation by an investor that they can redeem their investment. This is because it is conditional on the performance of the investment assets, the actions of the directors and obtaining the assent of the majority of shareholders. The company would not therefore be an open-ended investment company as defined in s.236 FSMA, as modified by clause 56 for the purposes of s.756A ICTA because the 'satisfaction test' is not met. It would not therefore be within the offshore funds regime.

#### This seems correct.

#### 7. Is a company that offers a window for redemption open-ended and therefore potentially within the offshore funds regime?

If the company includes in its prospectus the intention that shares will be redeemed within a set period, dependent only on action taken by the directors, then following the introduction of clause 56 the length of the redemption window is unlikely to affect whether or not the company is open-ended but may affect the application of the offshore fund regime to investors if the company is, in fact, open-ended and therefore within the offshore funds regime.

If the fund is open-ended the length of the window for redemption will determine if shares in the company amount to a 'material interest' for the purposes of s.759

If the redemption period is say three to seven years from the date the company issues the shares, then the shares are likely to be a material interest in the company, as the investor can reasonably expect to redeem their investment within a seven year period.

If the redemption period is four to eight years from issue, then the investor does not have an expectation of redemption within seven years. In that case, the shares would not be a material interest for s.759 ICTA purposes.

#### But the fund would be an offshore fund.

#### 8. What is the position for a 'limited life' investment company which plans to deliver capital growth but has less than a seven-year life?

This type of company would typically be set up to offer a return based on the performance of various indices, similar to FAQs 3 and 5. On winding up, after say five years, investors would receive their share of NAV after costs of liquidation. This type of fund may be an open-ended investment company as defined in s.236 FSMA, as modified by clause 56 for the purposes of s.756A ICTA.

If it is an open-ended company and therefore within the offshore funds regime the shares would also constitute a material interest in the company, as an investor could reasonably expect to realise their investment at or close to NAV within seven years.

If the fund is designed to provide capital growth and its investments are similarly structured, it is likely that the company could qualify as a 'distributing fund' as an offshore fund that receives no income can nonetheless meet the distribution test. The offshore income gain rules would not therefore apply on disposal of shares during the life of the company or on winding up and any gain or loss on the shares would be taxable under the chargeable gains rules.

There are companies that are designed to produce a total return, for example, an equity-based fund where redemption proceeds will reflect dividends as well as growth in share prices over the period. HMRC's view is that it is the kind of fund that aims to roll-up of income, free of UK income tax and is the type of collective investment scheme at which the offshore funds legislation is targeted. Unless the company pursued a distribution policy that satisfied the tests in Schedule 27 ICTA, investors would be subject to the offshore income gain rules when they dispose of their shares in the company.

The statement continues with comments on transitional rules which cannot be discussed here.

## 22.4 Meaning of "non-qualifying" fund

Section 760(1) ICTA provides:

For the purposes of this Chapter, an offshore fund is a non-qualifying fund except during an account period of the fund in respect of which the fund is certified by the Board as a distributing fund.

It is not enough to met the requirements for certification, the fund has to obtain the certificate for each accounting period.<sup>8</sup> Section 760 then sets out the requirements:

- (2) An offshore fund shall not be certified as a distributing fund in respect of any account period unless, with respect to that period, the fund pursues a full distribution policy, within the meaning of Part I of Schedule 27.
- (3) Subject to Part II of that Schedule, an offshore fund shall not be certified as a distributing fund in respect of any account period if, at any time in that period—
- (a) more than 5 per cent by value of the assets of the fund consists of

<sup>8</sup> For the requirements see HMRC Offshore Funds Guide.

interests in other offshore funds.9

Thus there are two sets of requirements:

- (1) a full distribution policy (elaborately defined), in short, distributing 85% of profits; and
- (2) (subject to exceptions) not to hold more than 5% of other offshore funds.

HMRC publish a list of certified funds.<sup>10</sup> Non-qualifying funds tend to out-perform distributing funds. The best fund managers no doubt see no advantage in complying with the rules for distributing fund status. So investors may have the unhappy choice between investment return and better tax treatment. Non-qualifying funds are sometimes known as "roll up funds".

# 22.5 Meaning of "material interest"

"Material interest" is a (not particularly apt) label for a disparate collection of rules.

HMRC explain the reason:

"Concern has also been expressed that one unintended effect of clause 56 of Finance Bill 2007 could be to cause funds that are currently certified as distributing funds to lose that status, as a result of inadvertently holding interests in companies that were not considered to be offshore funds prior to the change made by the clause. This might arise if more than five per cent of the certified fund's assets consist of interests in such companies, so that the test at s.760(3)(a) ICTA is failed. To resolve this issue, the Government has tabled a further amendment proposing that the clause 56 change shall not apply for the purposes of defining "offshore funds" as the term appears in s.760(3)(a) ICTA; i.e. that the FSMA definition of a collective investment scheme (unmodified by clause 56) should continue to be applied for the purposes of the 5 per cent test in s.760(3)(a) ICTA."

<sup>9</sup> For this purpose "offshore fund" has a narrower definition: see s.756A(4) ICTA: "But the reference to offshore funds in s.760(3)(a) does not include any arrangements which are not a collective investment scheme for the purposes of that Part of that Act."

<sup>10</sup> See www.hmrc.gov.uk/offshorefunds/dist\_fundlist.htm.

### 22.5.1 The seven year test

### Section 759(2) ICTA provides:

Subject to the following provisions of this section, a person's interest in an offshore fund is a material interest if, at the time when he acquired the interest, it could reasonably be expected that, at some time during the period of seven years beginning at the time of his acquisition, he would be able to realise the value of the interest<sup>11</sup> (whether by transfer, surrender or in any other manner).

I refer to this as the seven year test.

# 22.5.2 Policy of insurance

### Section 759(5) ICTA provides:

An interest in an offshore fund is not a material interest if ...

(b) it is a right arising under a policy of insurance.

This has been otiose since 1995, since para 17 of the Schedule to the FISMA (CIS) Order 2001 provides:

A contract of insurance does not amount to a collective investment scheme.

<sup>&</sup>quot;Able to realise the value of the interest" is defined in s.759(3)(4) ICTA:

<sup>&</sup>quot;(3) For the purposes of subsection (2) above, a person is at any time able to realise the value of an interest if at that time he can realise an amount which is reasonably approximate to that portion which the interest represents (directly or indirectly) of the market value at that time of the assets of the fund.

<sup>(4)</sup> For the purposes of subsections (2) and (3) above—

<sup>(</sup>a) a person is able to realise a particular amount if he is able to obtain that amount either in money or in the form of assets to the value of that amount; and

<sup>(</sup>b) if at any time an interest in an offshore fund has a market value which is substantially greater than the portion which the interest represents, as mentioned in subsection (3) above, of the market value at that time of the assets concerned, the ability to realise such a market value of the interest shall not be regarded as an ability to realise such an amount as is referred to in that subsection."

Insurance policies are excluded because they are covered by the chargeable events provisions.

#### 22.5.3 Offshore companies

An offshore company is not usually a CIS (and so not an offshore fund) for one of two reasons:

- (1) A wholly owned non-resident company is not within the general definition of CIS.
- (2) Companies other than OEICs which might otherwise fall within the general definition are excluded under the CIS Order 2001.<sup>12</sup>

There are two further exceptions, though these are not important after 1995. Section 759(8) ICTA provides:

An interest in a company that is not resident in the UK is not a material interest in an offshore fund at any time when the following conditions are satisfied, namely—

- (a) that the holder of the interest has the right to have the company wound up; and
- (b) that, in the event of a winding up, the holder is, by virtue of the interest and any other interest which he then holds in the same capacity, entitled to more than 50 per cent of the assets remaining after the discharge of all liabilities having priority over the interest or interests concerned.

A shareholding which carries the right to wind up the company will normally qualify for this exemption. A shareholding which does not carry the right to wind up the company will not normally meet the seven year test, so one way or another, offshore companies are not normally caught by the offshore funds legislation.

For completeness, s.759(6) ICTA contains an elaborate and narrow exemption where (in short) an offshore company is held by a trading company for the maintenance and development of its trade. This is not likely ever to be needed.

<sup>12</sup> See 22.3.3 (Exception for non-OEICs)

### 22.6 "Disposal to which this chapter applies"

The provisions frequently refer to a "disposal to which this chapter applies". This expression is defined in s.757(1) ICTA:

This Chapter applies to a disposal by any person of an asset if—

- (a) at the time of the disposal, the asset constitutes a material interest in an offshore fund which is or has at any material time been a non-qualifying offshore fund; or
- (b) at the time of the disposal, the asset constitutes an interest in a company resident in the UK or in a unit trust scheme, the trustees of which are at that time resident in the UK and at a material time after 31 December 1984 the interest was a material interest in a non-qualifying offshore fund.

Paras (a) and (b) are both needed, for para (a) deals with offshore funds and para (b) catches funds which were previously non-resident.

# 22.7 Meaning of "disposal"

In outline, the position is governed by s.757(2) ICTA:

Subject to the following provisions of this section and s.758, there is a disposal of an asset for the purposes of this Chapter if there would be such a disposal for the purposes of the [TCGA].

Special rules relating to reorganisations are not discussed here.

#### 22.8 Death of individual

Section 757(3) (4) ICTA provide:

- (3) Notwithstanding anything in paragraph (b) of subsection (1) of s.62 of the 1992 Act (general provisions applicable on death: no deemed disposal by the deceased) where a person dies and the assets of which he was competent to dispose include an asset which is or has at any time been a material interest in a non-qualifying offshore fund, then, for the purposes of this Chapter, other than s.758—
- (a) immediately before the acquisition referred to in paragraph (a) of that subsection, that interest shall be deemed to be disposed of by the

deceased for such a consideration as is mentioned in that subsection; hut

- (b) nothing in this subsection affects the determination, in accordance with subsection (1) above, of the question whether that deemed disposal is one to which this Chapter applies.
- (4) Subject to subsection (3) above, s.62 of the 1992 Act applies for the purposes of this Chapter as it applies for the purposes of that Act, and the reference in that subsection to the assets of which a deceased person was competent to dispose shall be construed in accordance with subsection (10) of that section.

### 22.9 Computation of OIGs

OIGs are computed in accordance with Schedule 28 ICTA. Following the abolition of CGT indexation and taper reliefs the amount of an OIG accruing on a disposal is usually the same as the amount of a CGT chargeable gain would have been had the asset not been an offshore fund. There is however no tax free uplift on death.

There is no credit for tax credits or foreign tax paid by the offshore fund (except that the tax reduces the value of the fund and so reduces the gain). But this is also the case for CGT

#### 22.10 OIG accruing to individual

It is helpful to consider individuals and trustees separately, though some provisions apply to individuals, trustees and companies alike.<sup>13</sup>

# 22.10.1 Charge on individuals, trustees and companies

Section 761(1) ICTA provides:

Charge to income tax or corporation tax of offshore income gain If a disposal to which this Chapter applies gives rise in accordance with s.758 or Schedule 28 to an offshore income gain, then, subject to the provisions of this section, the amount of that gain—

shall be treated for all the purposes of the Tax Acts as income (a) arising at the time of the disposal to the person making the disposal, and

<sup>13</sup> No doubt the forthcoming Corporation Tax Act will put an end to that.

- (b) shall be charged—
  - (i) to income tax for the year of assessment in which the disposal is made, or
  - (ii) to corporation tax as a profit or gain under Case VI of Schedule D for the accounting period in which the disposal is made.

This provision refers to a "person" so it applies in principle to individuals, trustees, companies and PRs.

Section 761(1A) ICTA adds:

The income tax charged by virtue of subsection (1)(b)(i) above shall be charged on the full amount of the income treated as arising in the year of assessment.

### 22.10.2 OIG non-residence defence

Section 761(2) ICTA provides a territorial limitation for non-residents:

Subject to subsection (3) below,

[a] sections 2(1), 10 and 10B of the [TCGA] (persons chargeable to tax in respect of chargeable gains) and

[b] s.11(2A)(c) [ICTA]

shall have effect in relation to income tax or corporation tax in respect of offshore income gains as they have effect in relation to capital gains tax or corporation tax in respect of chargeable gains.

Amended as s.761(2) directs, s.2(1) TCGA provides (so far as relevant):

... a person shall be chargeable to [income tax] in respect of [offshore income gains] accruing to him in a year of assessment during any part of which he is resident in the UK, or during which he is ordinarily resident in the UK.

This incorporates the CGT residence rules by reference.<sup>14</sup> By implication,

<sup>14</sup> Section 761(2)(3) ICTA also incorporates s.10 TCGA which would apply if a nonresident carried on a trade through a branch or agency and used the offshore funds for the purposes of the trade. This gives a neat symmetry with the CGT rules but it is hard to imagine that this will ever apply in practice.

a person not resident (and not ordinarily resident) is not chargeable to IT on offshore income gains. I refer to this rule as "the OIG non-residence defence".

Section 2 TCGA refers to a "person" so it applies to individuals, trustees, companies and PRs.

The CGT temporary non-residence rule does not apply to OIGs. Further, no CGT chargeable gain accrues to a non resident on the disposal of a material interest in an offshore fund so the gain on the disposal is not subject to CGT.<sup>15</sup> So it is attractive for an individual who may become temporary non-resident to invest in offshore funds or life insurance policies, rather than qualifying funds or other assets within the scope of CGT.

#### 22.10.3 OIG remittance basis

Section 761(5) ICTA provides a remittance basis for the UK resident foreign domiciled individual:

Subsections (1)(b) and (1A) are subject to s.762ZB (income treated as arising: non-UK domiciled individuals to whom remittance basis applies).

This takes us to s.762ZB ICTA which provides:

## 762ZB Income treated as arising under s.761(1): remittance basis

- (1) This section applies to income treated as arising under s.761(1) to an individual in a tax year if
  - s.809B, 809D or 809E of ITA 2007 (remittance basis) applies (a) to the individual for that year, and
  - the individual is not domiciled in the UK in that year.
- (2) Treat the income as relevant foreign income of the individual.

#### I refer to this as "the OIG remittance basis".

The remittance basis applies even if the offshore fund is a UK situate asset (the CGT situs rules are not relevant) but in practice that will not happen.

<sup>15</sup> See 22.18 (Computation of CGT chargeable gains on disposal of offshore fund).

So long as the gain is not remitted, the foreign domiciled individual will not care if the gain is a chargeable gain or an OIG, i.e., he will not care whether or not the asset disposed of is an offshore fund.

Section 726ZB continues:

- (3) For the purposes of Chapter A1 of Part 14 of ITA 2007 (remittance basis)—
  - (a) treat any consideration obtained on the disposal of the asset as deriving from the income, and
  - (b) unless the consideration so obtained is of an amount equal to the market value of the asset, treat the asset as deriving from the income.
- (4) In subsection (3)—
  - (a) "the asset" means the asset the disposal of which causes the income to be treated as arising, and
  - (b) "the disposal" means the disposal mentioned in paragraph (a).

This is the equivalent of the CGT rule for deemed gains.

### 22.11 OIG accruing to UK trust

It is best to consider UK trusts and non-resident trusts separately.

#### 22.11.1 UK resident trust

A UK resident trust is in principle subject to income tax on its OIGs. <sup>16</sup> Tax is charged at the trust rate, 40%: s.482 ITA.

#### 22.11.2 UK resident settlor-interested trust

An OIG accruing to UK trustees is not "income" in the general sense and in the absence of express provision it would not be fall within s.624 ITTOIA which only applies to income. However s.761(1) directs that the OIG is "treated for all the purposes of the Tax Acts as income" so it does fall within s.624 ITTOIA. Section 624 does not apply in two cases:

(1) If the settlor is not UK domiciled and the OIG is not remitted. The

<sup>16</sup> See 22.10.1 (Charge on individuals, trustees and companies).

OIG then falls within the s.624 foreign domicile defence.<sup>17</sup>

(2) If the OIG accrues to a non-resident company held by a UK trust.<sup>18</sup>

In these cases the OIG is then chargeable on the trustees after all. But the rate of tax in the absence of s.624 is 40%, so s.624 can only reduce the tax rate (or make no difference).

#### 22.12 OIG accruing to non-resident trust

Where an OIG accrues to a non-resident trust, the trustees are not subject to tax on that gain. This is for two reasons either of which would be sufficient. Section 761(2) ICTA imposes a territorial limitation. addition, s.761(7) ICTA disapplies the charge altogether:

In any case where—

- (a) a disposal to which this Chapter applies is a disposal of settled property, within the meaning of the [TCGA 1992], and
- (b) at the time of the disposal referred to in paragraph (a) above the trustees of the settlement are neither resident nor ordinarily resident in the UK for the purposes of the [TCGA 1992],

subsection (1) above shall not apply in relation to any offshore income gain to which the disposal gives rise.

At first sight s. 761(7) seems otiose, but it does have a role: by disapplying s. 761(1) it disapplies s. 624 ITTOIA for non-resident trusts. Section 761(8) ICTA provides:

Nothing in subsection (7) affects the application of this section in relation to an offshore income gain treated as arising by virtue of s.762(3).

This prevents an argument that s.761(7) ICTA disapplies the OIG s.87 charge (though I would not have thought it strictly necessary to say that).

<sup>17</sup> See 15.4 (Section 624 foreign domicile defence).

<sup>18</sup> See 22.14.5 (Interaction of anti-avoidance provisions).

#### 22.12.1 Section 624 ITTOIA

An OIG accruing to a non-resident settlor-interested trust is not within s.624 ITTOIA, unlike a UK resident trust. The OIG is normally treated as income under s.761(1) ICTA, but this rule is disapplied for non-resident trusts by s.761(7) ICTA (set out above).

Instead:

- (1) Section 726ZA ICTA applies the TAA provisions.
- (2) Section 762(1) ICTA applies s.13 TCGA.
- (3) Section 762(3) ICTA applies s.87 TCGA.

The result is exquisite complexity.

### 22.13 OIG TAA charges

An OIG accruing to a person abroad is not "income" (assuming the person abroad is not UK resident) so in the absence of express provision it would not fall within the TAA provisions. Section 762ZA(1) ICTA deals with this and thus applies the TAA provisions to OIGs:

Chapter 2 of Part 13 of ITA 2007 (transfer of assets abroad) applies in relation to an offshore income gain arising to a person resident or domiciled outside the UK as if the offshore income gain were income becoming payable to the person.

I refer to this as the OIG TAA charges. Section 762ZA(2) ICTA provides:

Income treated as arising under that Chapter by virtue of subsection (1) is regarded as "foreign" for the purposes of s.726, 730 or 735 of that Act.

If the transferor is not UK domiciled, the s.720 remittance basis will in principle apply. If a non-transferor is not UK domiciled and received a benefit, the s.731 remittance basis will in principle apply.

The motive defence may also apply.

#### 22.14 OIG s.87 charge

#### 22.14.1 "OIG amount"

Section 762(2) ICTA defines the term "OIG amount":

- (2) If—
- (a) offshore income gains arise to the trustees of a settlement in a tax year, and
- s.87 of the 1992 Act (gains of non-resident settlements) applies to (b) the settlement for that year, 19

the OIG amount for the settlement for that year is the amount of the offshore income gains.

"OIG amount" is the OIG equivalent of the CGT concept "s.2(2) amount" (formerly called trust gains) though the definition is not identically worded.

#### 22.14.2 *OIG s.87* charge

Section 762(3) ICTA incorporates the s.87 TCGA rules<sup>20</sup> but with amendments:

Sections 87, 87A, 87C to 90 and 96 to 98 of, and Schedule 4C to, the 1992 Act apply in relation to OIG amounts as if—

- (a) references to s.2(2) amounts (except those in paragraph 7B(2)(b) and (4) of Schedule 4C) were to OIG amounts,
- references to chargeable gains (except the one in paragraph (b) 1(5) of Schedule 4C) were to offshore income gains,
- references to anything accruing were to it arising (and similar (c) references, except the one in paragraph 1(5) of Schedule 4C, were read accordingly), and
- sections 87(4), 88(2) to (5), 89(4) and 97(6) and paragraphs (d) 1(3A), 3 to 7, 8AA, 12 and 13 of Schedule 4C were omitted.

The reader will recall that s. 87(1) TCGA provides: "This section applies to a settlement for a tax year ("the relevant tax year") if the trustees are neither resident nor ordinarily resident in the UK in that year."

<sup>20</sup> See 35.1 (Capital Gains Tax s.87: Introduction).

Amended as s.762(3) directs, s.87(2) TCGA provides (so far as relevant):

- [a] Offshore income gains are treated as accruing in the relevant tax year to a beneficiary of the settlement
- [b] who has received a capital payment from the trustees in the relevant tax year or any earlier tax year
- [c] if all or part of the capital payment is matched (under s.87A as it applies for the relevant tax year) with the OIG amount for the relevant tax year or any earlier tax year.

It is necessary to distinguish the CGT s.87 rules and the OIG s.87 rules: the rules are similar but not identical. I refer below to:

- (1) "CGT s.87," the provisions of s. 87 TCGA which apply to "the CGT s.2(2) amount" (formerly called trust gains.
- (2) "OIG s.87," the provisions of s. 87 TCGA as amended, which apply to "OIG amounts".

#### 22.14.3 OIG s.87: discussion

If a trust with OIG amounts makes a capital payment to a non-resident beneficiary, an OIG is treated as accruing to the beneficiary under OIG s.87(4). But no income tax charge arises since the beneficiary qualifies for the OIG non-residence defence.<sup>21</sup>

Thus capital payments to non-resident beneficiaries reduce (or "wash") OIG amounts, as they do for CGT s.2(2) amounts.

The deemed disposal rules of Schedule 4B TCGA do not apply to OIGs, but the harsh provisions of Schedule 4C TCGA may apply.

The interest supplement rule in s.91 TCGA applies only to CGT trust gains and not to OIG amounts.

The CGT temporary non-residence rules do not apply for OIG s.87 purposes but a temporary non-resident who receives a capital payment would be chargeable on return to the UK if the capital payment is matched with CGT s.2(2) amounts.

<sup>21</sup> See 22.10.2 (OIG non-residence defence).

### 22.14.4 Interaction of CGT s.87 and OIG s.87 charges

The matching rules (in s. 87A as amended for OIGs) are effectively the same except that s. 762(4) ICTA gives priority to OIGs over s.2(2) amounts in the same year:

Section 87A of the 1992 Act applies for a tax year by virtue of subsection (3) before it applies for that year otherwise than by virtue of that subsection.

That is, OIG s.87 has priority to CGT s.87.

#### 22.14.5 Interaction with other anti-avoidance provisions

### Section 762(6) ICTA provides:

To the extent that an offshore income gain is treated, by virtue of

- [a] subsection  $(1)^{22}$  or
- [b] subsection  $(3)^{23}$  above,

as having arisen to any person resident or ordinarily resident in the UK. that gain shall not be deemed to be the income of any individual for the purposes of any provision of Chapter 5 of Part 5 ITTOIA [the settlement provisions].

Section 762(6)[a] disapplies s.624 ITTOIA where a UK resident settlor interested trust holds a non-resident company. An OIG accruing to the company is attributed to the trustees. Section 762(6)[b] appears to be otiose as the settlement provisions (Chapter 5 part 5 ITTOIA) cannot apply to a non-resident trust.<sup>24</sup>

Section 762ZA ICTA provides:

Chapter 2 of Part 13 of ITA 2007 (transfer of assets abroad) applies in relation to an offshore income gain arising to a person resident or domiciled outside the UK as if the offshore income gain were income becoming payable to the person.

This relates to the OIG s.13 charge; see 22.16 (OIG s.13 charge)

<sup>23</sup> This relates to the OIG s.87 charge.

<sup>2.4</sup> See 22.12.1 (S.624 ITTOIA)

(3) Subsection (1) does not apply in relation to an offshore income gain if (and to the extent that) it is treated, by virtue of s.762(1), as arising to a person resident or ordinarily resident in the UK.

Thus the s.13 OIG charge has priority over the OIG TAA charge. Section 762ZA continues:

- (4) The following provisions apply if s.762(2) applies in relation to an offshore income gain ("the relevant offshore income gain").
- (5) If—
  - (a) by virtue of s.762(3) an offshore income gain is treated as arising in a tax year to a person resident or ordinarily resident in the UK, and
  - (b) it is so treated by reason of the relevant offshore income gain (or part of it),

for that and subsequent tax years subsection (1) does not apply in relation to the relevant offshore income gain (or that part).

(6) If, by virtue of subsection (1) as it applies in relation to the relevant offshore income gain, income is treated under Chapter 2 of Part 13 of ITA 2007 as arising in a tax year, reduce (with effect from the following tax year) the OIG amount in question by the amount of the income.

# EN FB 2008 provides:

- 45. From 6 April 2008 most offshore income gains will be chargeable to tax under section 87 or 89(2) TCGA only when a capital payment is matched to the gain in the tax year in which the offshore income gain accrues to the trustees.
- 46. Offshore income gains that are not matched in that year will be chargeable to tax by reason of the provisions relating to the transfer of assets abroad legislation in Chapter 2 of Part 13 of the Income Tax Act 2007 (ITA). There is an exception to this rule where the motive or purpose defence in sections 736 to 742 applies to the gain.
- 47. The Government will bring forward an amendment to the Finance Bill to ensure that the order of matching offshore income gains before other chargeable gains under sections 87 and 87A of TCGA applies across all years. Chargeable gains accruing in a later year are to be matched with capital payments of that year or later years only where there are no offshore income gains that accrued in an earlier year available for matching.

### 22.14.6 Deemed disposal where anti-avoidance provisions apply

The effect of OIG s.13 or OIG s.87 is that an OIG is deemed to accrue to an individual resident in the UK. However, the charge to tax on individuals applies to the person making the disposal: s.761(1) ICTA. Therefore section 762(5) ICTA provides for a deemed disposal:

If, by virtue of subsection (1) or (3), offshore income gains are treated as arising to a person, for the purposes of s.761 as it applies in relation to the offshore income gains treat the person as having made the disposal in question.

#### 22.15 OIGs and s. 86 TCGA

A settlor of a non-resident trust is not subject to tax on OIGs under s.86 TCGA 1992; s.720 may apply in this case. In a trust where:

- (1) the settlor and spouse are excluded, but
- (2) s.86 applies (because children of the settlor are beneficiaries)

it may be attractive for a trust to invest in offshore funds which give rise to OIGs (outside s.86) rather than distributor funds or other assets (within s.86), though to do so does potentially increase the rate of tax on capital payments.

#### OIG s.13 charge 22.16

Section 762(1) ICTA incorporates s.13 TCGA with modifications:

Section 13 [TCGA 1992] (chargeable gains accruing to certain nonresident companies) shall have effect in relation to offshore income gains subject to the following modifications—

- (a) for any reference to a chargeable gain there shall be substituted a reference to an offshore income gain;
- (b) for the reference in subsection (7) to capital gains tax there shall be substituted a reference to income tax or corporation tax; and
- (c) paragraphs (b) and (c) of subsection (5) and subsection (8) shall be omitted.

### 22.16.1 UK participator

Amended as s.762 directs, s.13 TCGA provides:

## Attribution of [OIGs] to members of non-resident companies

- (1) This section applies as respects [offshore income gains] accruing to a company—
  - (a) which is not resident in the UK, and
  - (b) which would be a close company if it were resident in the UK.
- (2) Subject to this section, every person who at the time when the [offshore income gain] accrues to the company is resident or ordinarily resident in the UK, and who is a participator in the company, shall be treated for the purposes of this Act as if a part of the [offshore income gain] had accrued to him.
- (3) That part shall be equal to the proportion of the gain that corresponds to the extent of the participator's interest as a participator in the company.

DTT relief may apply: s.79B TCGA disapplies the relief for CGT but not for OIG. For a further discussion of s.13, see 36.1 (Gains of non-resident companies).

The OIG is within s.720 (subject to the s.720 foreign domicile defence). The OIG is within s.731 ITA, subject to the s.731 foreign domicile defence.

# 22.16.2 Non-resident trust participator

Section 762(1) ICTA incorporates s.13 TCGA subject to modifications. Amended as s.762(1) directs, s.13(10) TCGA reads:

The persons treated by this section as if a part of [an offshore income gain] accruing to a company had accrued to them shall include the trustees of a settlement who are participators in the company, ... if when the gain accrues to the company the trustees are neither resident nor ordinarily resident in the UK.

In short, the OIG is attributed to the trustees.

# 22.17 OIG accruing to a partnership

## SAIM para 6370 provides:

Where an offshore income gain is realised by a partnership, each partner should be separately assessed in respect of his share of the Schedule D Case VI or ITTOIA 2005 Chapter 8 Part 5 income.

#### 22.18 Computation of CGT chargeable gain on disposal of offshore fund

A disposal for the offshore funds rules is generally also a disposal for CGT. Section 763 ICTA gives relief against a double charge. Section 763(1) sets the scene and provides terminology:

The provisions of this section apply where a disposal to which this Chapter applies gives rise to an offshore income gain; and, if that disposal also constitutes the disposal of the interest concerned for the purposes of the 1992 Act, then that disposal is in the following provisions of this section referred to as "the 1992 Act disposal".

Section 763(2) sets out the first condition for the relief:

So far as relates to an offshore income gain which arises on a material disposal (within the meaning of Part I of Schedule 28), subsections (3) and (4) below shall have effect in relation to the 1992 Act disposal in substitution for s.37(1) of that Act (deduction of consideration chargeable to tax on income).

The requirement for relief is that the OIG arises on a "material disposal" within the meaning of part I of schedule 28 ICTA. (The drafter of the offshore fund rules was fond of the word "material" since he used it in an entirely different sense in the expression "material interest".) So to find the meaning of "material disposal" we turn to para 1 Sch 28 ICTA:

In this Part of this Schedule "material disposal" means a disposal to

which [this Chapter]<sup>25</sup> applies, otherwise than by virtue of s.758.

The exception in s.758 ICTA concerns equalisation arrangements, not discussed here.

To see which disposals the chapter applies to, see 22.6 ("Disposal to which this chapter applies"). It is important to note that the chapter may apply to disposals on which no income tax charge arises. A material disposal includes:

- (1) A disposal by a non-resident individual, although the OIG non-residence defence applies.
- (2) A disposal by a UK resident foreign domiciled individual, although the OIG foreign domicile defence applies.
- (3) A disposal by a non-resident trust, although outside the scope of the OIG charge.
- (4) A disposal by a non-resident company.

Assuming one has a material disposal, s.763(3) ICTA confers the CGT relief:

Subject to the following provisions of this section, in the computation of the gain accruing on the 1992 Act disposal, a sum equal to the offshore income gain shall be deducted from the sum which would otherwise constitute the amount or value of the consideration for the disposal.

Thus a disposal of a material interest in an offshore fund will not normally give rise to a chargeable gain.

#### **22.19 Losses**

This legislation only applies where there is an offshore income gain.

<sup>25 &</sup>quot;This Chapter" is obviously a slip for "Chapter V Part 17 ICTA". It appears to be a slip in the 1988 consolidation, as the earlier provisions were correct: para 1 Sch 20 FA 1984.

Where a loss arises on the disposal, there is no income tax relief.<sup>26</sup>

The loss will be allowable for CGT if ordinary CGT principles permit.<sup>27</sup> This means that foreign domiciled individuals may and non-residents will have no loss relief; see 37.1 (Capital losses). The loss is computed on CGT principles (not in accordance with the OIG computation rules of Schedule 28 ICTA).

"Where the disposal on which an offshore income gain arises is also a disposal for the purpose of CGT, the amount of the offshore income gain is deducted from the consideration for the disposal in order to compute the residual chargeable gain (for example, any gain accruing up to 1 January 1984) (see Examples 1 and 2 at IM4108).

It is important to remember that, for CGT purposes, the indexation allowance is usually available for the entire period of ownership. As a consequence, where a Part I offshore income gain arises on a disposal, and both the acquisition and disposal take place after 1 January 1984, there will normally be a CGT loss equal to the amount of the indexation allowance (see Example 3 at IM4108). This loss is allowable against other capital gains or may be carried forward under normal rules."

This text was written before the de-indexation of losses in 1993 and ending of indexation relief in 1998. It is relevant as showing that HMRC (correctly) accept the principle that a disposal of offshore funds may give rise to an allowable loss.

<sup>26</sup> Section 152(8) ITA.

<sup>27</sup> Inspectors Manual 4107 (October 2003) provided:

# **ACCRUED INCOME PROFITS**

# 23.1 Accrued income profits – Introduction

This subject needs a book to itself. It would be an unrewarding labour since the rules are "widely ignored by both taxpayers, their advisors and within HMRC". Reform was promised in 2006 but radical change has been rejected and the matter now seems to have dropped.

The following focuses on the questions which most affect foreign domiciliaries and non-residents. The SII Manual has some useful material which is not set out here.

The provisions apply on a transfer of securities.

#### 23.2 AIP securities

Section 619 ITA defines "securities":

- (1) In this Chapter "securities" includes—
- (a) any loan stock or similar security other than an excluded security, and
- (b) shares in a building society which are qualifying shares for the purposes of section 117(4) of TCGA 1992 (qualifying corporate bonds),

but (subject to paragraph (b)) it does not include any shares in a company.

- (2) For the purposes of subsection (1)(a), it does not matter—
- (a) whether the security is of the government of the UK, any other government, any public or local authority in the UK or elsewhere,

<sup>1</sup> Responses to Consultation Exercise on Reform of the AIP, Inland Revenue, December 2004.

or any company or other body,

- (b) whether or not the security is secured,
- (c) whether or not the security carries a right to interest of a fixed amount or at a fixed rate percentage of the nominal value of the security, or
- (d) whether or not the security is in bearer form.

# Excluded securities are defined in s.619(3), (4), (5) ITA:

- (3) In this section "excluded securities" means—
- (a) national savings certificates (including Ulster Savings Certificates as defined in section 693(7) of ITTOIA 2005),
- (b) war savings certificates,
- (c) uncertificated eligible debt security units as defined in section 986,
- (d) certificates of deposit (see section 1019),
- (e) a security which is a right falling within section 552(1)(c) of ITTOIA 2005 at the time of the transfer in question,
- (f) a security that meets the redemption conditions (see subsection (5)), and
- (g) a security that is a deeply discounted security within the meaning of Chapter 8 of Part 4 of ITTOIA 2005.
- (4) But subsection (3)(g) does not include a security if, on its transfer, Chapter 8 of Part 4 of ITTOIA 2005 would apply subject to the rules in sections 454 to 456 of that Act (listed securities held since 26 March 2003).
- (5) The redemption conditions are that—
- (a) the security is redeemable,
- (b) the amount payable on its redemption exceeds its issue price, and
- (c) no return other than the amount of that excess is payable on it.

I refer to securities within this definition as "AIP securities".

Deeply discounted securities are not AIP securities: thus the DDS rules take priority over the AIP rules.

#### 23.3 "Transfer"

In outline, the definition is in s.620 ITA:

### Transactions which are transfers: general

- (1) References in this Chapter to the transfer of securities are—
- (a) to the transfer of securities by way of sale, exchange, gift or otherwise.
- (b) to the conversion of securities in any case where there is no transfer of the securities within paragraph (a),
- (c) to the redemption of variable rate securities, or

- (d) to a transaction or event treated as a transfer under
  - section 648(1) or (3) (strips of gilt-edged securities), (i)
  - section 649(4) (new securities issued with extra return), (ii)
  - section 650(2), (4) or (6) (trading stock appropriations etc), (iii)
  - section 651(2) (owner becoming entitled to securities as (iv) trustee), or
  - section 652(2) (securities ceasing to be held on charitable (v)
- (2) But subsection (1)(a) does not include—
- (a) the vesting of securities in personal representatives on death, or
- (b) the transfer of a security to which Chapter 8 of Part 4 of ITTOIA 2005 applies subject to the rules in sections 454 to 456 of that Act.

#### 23.4 Transfer "with accrued interest"

In outline, the definition is in s.623(1) ITA:

The general rule is that securities are transferred with accrued interest for the purposes of this Chapter if they are transferred with the right to receive interest payable—

- (a) in a case where the settlement day is an interest payment day, on the settlement day, and
- (b) in any other case, on the first interest payment day after the settlement day.

# Likewise s.624(1) ITA:

The general rule is that securities are transferred without accrued interest for the purposes of this Chapter if they are transferred without the right to receive interest payable as mentioned in section 623(1)(a) or (b).

In practice it is impractical for fund managers to dispose of securities on the interest payment day, and securities tend to be disposed of with or without a little accrued interest.

# 23.5 Deemed payments

Section 632(1) ITA provides for a deemed payment:

#### Payment on transfer with accrued interest

In the case of a transfer of securities with accrued interest, for the purposes of this Chapter a payment is treated as made by the transferee to the transferor in the interest period in which the settlement day falls.

### Section 632 then defines the amount of that payment. In outline:

- (2) The amount of that payment depends on whether the transfer is under an arrangement by which the transferee accounts to the transferor separately—
- (a) for the consideration for the securities, and
- (b) for gross interest accruing to the settlement day.
- (3) If the transfer is under such an arrangement, the amount of the payment is the amount of gross interest which the transferee accounts for.
- (a) the transfer is not under such an arrangement, and
- (b) the settlement day is itself an interest payment day for the securities, the amount of the payment is the amount of interest payable on the securities on that day.
- (5) If—
- (a) the transfer is not under such an arrangement, and
- (b) the settlement day is not an interest payment day for the securities, the amount of the payment is an amount equal to—

 $I \times (A \div B)$ 

where-

- I is the interest payable on the securities on the first interest payment day after the settlement day ("the payment day"),
- A is the number of days in the period beginning with the first day on which that interest accrues and ending with the settlement day, and
- B is the number of days in the period beginning with the first day on which that interest accrues and ending with the payment day.

Section 633 ITA contains corresponding rules on a transfer without accrued interest.

# 23.6 Accrued income profits and losses

Armed with the concept of deemed payments, we can turn to "accrued income profits" and "accrued income losses" which are defined in ss.628 and 629 ITA. In outline:

#### 628 Making accrued income profits and losses: general rule

(1) This section sets out the general rule for determining whether a person is treated as making accrued income profits or accrued income

losses where securities are transferred by or to the person. ...

- (3) A separate calculation is to be made for each kind of security that is transferred by or to the person and for each interest period of each such kind of security.
- (4) Each such calculation is to find—
- (a) the total amount ("A") of the payments treated under this Chapter as made to the person in the interest period in question in respect of transfers of securities of the particular kind, and
- (b) the total amount ("B") of the payments treated under this Chapter as made by the person in that period in respect of such transfers.
- (5) A person is treated as making accrued income profits in an interest period as a result of transfers of securities of a particular kind if A exceeds B.
- (6) A person is treated as making accrued income losses in an interest period as a result of transfers of securities of a particular kind if B exceeds A.

# 629 Calculating accrued income profits and losses where section 628 applies

- (1) If section 628(5) applies, the amount of the accrued income profits treated as made is equal to the excess mentioned in section 628(5).
- (2) If section 628(6) applies, the amount of the accrued income losses treated as made is equal to the excess mentioned in section 628(6).

# 23.7 Charge on AIP income

I refer to the accrued income profits treated as made under s.628 ITA as "AIP income".

Section 616 ITA imposes the AIP charge:

# 616 Charge to tax on accrued income profits

Income tax is charged on accrued income profits.

#### 23.7.1 Relief for losses

Section 679 ITA confers loss relief:

- (1) This section applies if—
- (a) a person is liable for income tax on interest on securities of any kind which is due at the end of an interest period of the securities,
- (b) in that period accrued income losses are made as a result of transfers of those securities, and

- (c) the period ends with an interest payment day.
- (2) No liability to income tax arises in respect of the interest to the extent that it does not exceed the losses.

What about losses accruing to foreign domiciliaries? EN FB 2008 provides:

80. It is implicit that remittance basis taxpayers are able to obtain relief for accrued income losses. Losses arising on transfers of securities of a particular kind are set against interest received on securities of the same kind at the end of the relevant interest period, and will therefore reduce the individual's relevant foreign income.

### 23.8 Excluded persons

The AIP exemptions use the concept of excluded transferor/transferee. Section 638 ITA provides:

### Excluded persons: disregard of certain payments and transfers

- (1) This section applies if there is a transfer of securities in relation to which a person ("P") is an excluded transferor or excluded transferee.
- (2) In determining whether P has made accrued income profits or accrued income losses under section 628 (making accrued income profits and losses: general rule) and the amount of any such profits or losses, no account is to be taken of any payment treated as made by or to P on the transfer.

A person is not an excluded transferor/transferee in isolation. One is excluded in relation to a transfer of securities. An excluded person is broadly outside the AIP scheme.

#### 23.9 AIP non-residence defence

Section 643 ITA provides:

#### Non-residents

- (1) A person is—
- (a) an excluded transferor in relation to a transfer by the person, and
- (b) an excluded transferee in relation to a transfer to the person,

if the person is non-UK resident throughout the tax year in which the transfer occurs and is not ordinarily UK resident during that year.

The exemption avoids the AIP charge on UK and foreign AIP securities. It also withholds the AIP relief. A person coming to or leaving the UK might time disposals to obtain AIP relief while UK resident, while making disposals on which a charge would apply while non-resident.

The temporary non-residence rules do not apply. However CGT may fill the gap left by the AIP non-residence defence. The gain on the disposal of AIP securities may be subject to CGT if the CGT temporary nonresidence rules apply...

### 23.10 AIP foreign domicile defence

### Section 670A ITA provides:

- (1) This section applies if—
  - (a) accrued income profits are made by an individual as a result of a transfer of foreign securities, and
  - (b) section 809B, 809D or 809E (remittance basis) applies to the individual for the tax year in which the profits are made.
- (2) Treat the accrued income profits as relevant foreign income of the individual. ...
- (4) For the purposes of this section securities are "foreign" if income from them would be relevant foreign income.

This brings in the remittance basis. Section 670A(3) ITA provides:

For the purposes of Chapter A1 of Part 14 (remittance basis)—

- (a) if the individual is the transferor—
  - (i) treat any consideration for the transfer as deriving from the accrued income profits, and
  - (ii) if on the transfer the individual does not receive consideration of an amount equal to or exceeding the market value of the securities, treat the securities as deriving from the accrued income profits, and
- (b) if the individual is the transferee, treat the securities as deriving from the accrued income profits.

This is the equivalent of the CGT rule for deemed gains, in s.809T ITA, but it is a little wider. EN FB 2008 provides:

79. In some cases, a remittance basis taxpayer will make an accrued income profit on a transfer of securities, but will not receive consideration equal to the market value of the securities. Most obviously, this happens where the securities are transferred 'ex-div' and the taxpayer is the transferee. It may also happen where the taxpayer is the transferor, and makes a gift of the securities, or where AIS rules treat an event as a transfer (for example, an appropriation of securities to trading stock). In such cases the securities themselves are treated as deriving from the accrued income profits. A charge will arise on the taxpayer when they, or some other "relevant person", either brings the securities to the UK (if they are held in bearer form) or remits money or property deriving from the securities.

### 23.10.1 Position before 2008 and transitional rules

Until 2008/9 a foreign domiciled individual was wholly outside the scope of the AIP rules on foreign securities.

Paragraph 160 Sch 7 FA 2008 provides:

The amendments made by paragraphs 156 to 159 have effect in relation to transfers of securities where the settlement day is on or after 6 April 2008.

The new rules therefore catch AIP securities even though held before the law changed in 2008.

#### 23.11 Settlor-interested trusts

#### 23.11.1 UK resident settlor-interested trusts

Section 667(1) ITA provides:

If the trustees<sup>2</sup> of a settlement are treated as making qualifying accrued

<sup>2</sup> Defined in s.667(4)(b) ITA.

income profits,<sup>3</sup> those profits are to be taken to be income arising under the settlement for the purposes of Chapter 5 of Part 5 of ITTOIA 2005 (settlements: amounts treated as income of settlor).

#### 23.11.2 Non-resident trusts

In the absence of express provision, AIP income would not fall within the settlement provisions because the trustees would qualify for the AIP nonresidence defence. Section 667 ITA provides:

- (2) Subsection (3) applies if the trustees of a settlement—
- (a) are non-UK resident or domiciled outside the UK throughout a tax year in which an interest period or part of an interest period falls, and
- (b) would have been treated as making an amount or an additional amount of qualifying accrued income profits in the interest period if the trustees had been UK resident or domiciled in the UK during a part of each such tax year.
- (3) The amount or additional amount of qualifying accrued income profits that the trustees would have been treated as making is to be taken to be income arising under the settlement for the purposes of Chapter 5 of Part 5 of ITTOIA 2005.

Thus the AIP income of a settlor-interested trust is within the scope of s.624 ITTOIA. However, the s.624 foreign domicile defence can apply. Non-resident trustees would not qualify for AIP loss relief, but s.680 ITA extends the relief:

- (1) This section applies if—
- (a) the trustees of a settlement are non-UK resident or domiciled outside the UK throughout a tax year in which an interest period or part of an interest period of securities falls,
- (b) the trustees' income is or includes interest from those securities,
- (c) the interest falls due at the end of that interest period, and
- (d) had the trustees been UK resident, or domiciled in the UK, during a part of each such tax year the interest would have been wholly or

<sup>3</sup> Defined in s.667(4)(a) ITA:

<sup>&</sup>quot;qualifying accrued income profits" means accrued income profits which are treated as made-

under section 628(5), or (i)

under section 630(2) in respect of a transfer of variable rate securities.

partly exempt from income tax under section 679.

(2) No liability to income tax arises as a result of Chapter 5 of Part 5 of ITTOIA 2005 (settlements: amounts treated as income of settlor) in respect of so much of the interest as would have been exempt from income tax under section 679.

The references to domicile in ss.677 and 680 are not appropriate after the 2008 reforms, though they do no harm.

#### 23.12 Transfer of assets abroad

In the absence of express provision, AIP income would not fall within the TAA provisions because the person abroad would qualify for the AIP non-residence defence (assuming the person abroad is non-resident). However, s.747 ITA deals with this:

- (1) This subsection applies if a person—
- (a) would have been treated as—
  - (i) making qualifying accrued income profits, or
  - (ii) making qualifying accrued income profits of a greater amount,

in an interest period, but

- (b) is not so treated because of being resident or domiciled outside the UK throughout any tax year in which the interest period (or part of it) falls.
- (2) If subsection (1) applies, this Chapter applies as if the amount which the person would be treated as making or, as the case may be, the additional amount were income becoming payable to the person.
- (3) Accordingly, any reference in this Chapter to income of (or payable or arising to) a person abroad must be read as including a reference to such an amount.

It has been suggested that this leaves a gap where AIP securities are held by a non-resident company. Section 747(1) ITA only applies if the company would have fallen within the AIP rules but did not do so "because of being resident outside the UK". But if the company had been UK resident, it would be within the charge to corporation tax and outside the scope of AIP.<sup>4</sup> That is correct on a literal construction. However, the

<sup>4</sup> See s.710(1A) ICTA.

context shows that the deeming is not intended to be applied that way, and a comparable argument in a CGT context was resoundingly dismissed in de Rothschild v Lawrenson 67 TC 300 ("I do not believe that our processes of statutory construction are so wanting in technique and imagination ...").

Section 747(4)(5) provides corresponding relief for AIP losses:

- (4) This subsection applies if income consisting of interest which falls due at the end of an interest period—
- (a) would have been income as respects which a person is entitled to an exemption, or an exemption of a greater amount, from liability to income tax under section 679 (interest on securities involving accrued income losses: general), but
- (b) is not such income because it is income of a person who is resident or domiciled outside the UK throughout any tax year in which the interest period (or part of it) falls.
- (5) If subsection (4) applies, for the purposes of this Chapter the interest is treated as reduced by the amount of the exemption or, as the case may be, the additional exemption.

#### 23.12.1 Section 731 ITA

Suppose a person abroad is treated as receiving AIP income. The amount is certainly "income" for tax purposes, but the better view is that it is not "relevant income". The AIP income is fictional so one cannot say that it "can" be applied for the benefit of any beneficiaries. The proceeds of the AIP securities can be used for that purpose, but that is not the same income 5

HMRC may argue that one should carry through the deeming:<sup>6</sup> if the person abroad is treated as receiving income, the (deemed) income must be treated as if it can be used to benefit beneficiaries (even though it does not exist). But there are great difficulties in this:

(1) The CGT relief in s.119 TCGA 1992 would seem to apply (whether or not any charge under s.731 ever arises) giving a settlor within s.86 TCGA 1992 an anomalous advantage.

The same point arises for stock dividends; see 18.14 (Stock dividends).

For the general approach to deeming provisions, see 42.11.1 (Construction of deeming provisions).

(2) How would the rule that distributed income is not relevant income<sup>7</sup> operate in this context? Would it be necessary merely to distribute the AIP income or would it be necessary to distribute the entire proceeds of the transfer (sale) of the security? Perhaps the matter is analogous to the DDS scheme.<sup>8</sup> Then the only way to avoid relevant income by distribution would be to distribute the entire proceeds of the transfer. One difficulty with this view is that it does not explain how to deal with AIP relief. This tends to support the view that deemed AIP income is outside the scope of s.731.

<sup>7</sup> See 18.21 (Relevant income of trust distributed as income in year it arises) to 18.25 (Distributed income: HMRC view).

<sup>8</sup> See 24.10.1 (Section 731 ITA).

#### CHAPTER TWENTY FOUR

# **DEEPLY DISCOUNTED SECURITIES**

#### 24.1 DDS – Introduction

This subject needs a book to itself. The following focuses on the questions which most affect foreign domiciliaries and non-residents. The Savings and Investment Manual ("SAIM") has some useful material which is not set out here.

In outline the charge is on the profits on the disposal of a deeply discounted security ("DDS").

# 24.2 Meaning of "deeply discounted security"

# 24.2.1 "Deeply discounted"

In outline the definition is in s.430 ITTOIA:

## 430 Meaning of "deeply discounted security"

- (1) The general rule is that a security is a "deeply discounted security" for the purposes of this Chapter if, as at the time it is issued, the amount payable on maturity or any other possible occasion of redemption ("A") exceeds or may exceed the issue price by more than A  $\times$  0.5%  $\times$  Y, where Y is the number of years in the redemption period or 30, whichever is the lower.
- (2) If the redemption period is not a number of complete years, for the purposes of subsection (1) the incomplete year is expressed as twelfths, treating each complete month and any remaining part of a month as one-twelfth.
- (3) In this section "redemption period" means the period between the date of issue and the date of the occasion of redemption in question.
- (4) Interest payable on an occasion of redemption is ignored in determining for the purposes of this section the amount payable on that

occasion.

# SAIM para 3010 states:

The term 'security' is not defined in the legislation. It may be taken to have a broad meaning comparable to the definition in TCGA Section 132(3)(b) (CG53420)....

### SAIM para 3020 gives three examples:

### Example 1

Company A issues securities for £1,000 which are redeemable in 10 years time for the subscription amount increased by the percentage movement in the Retail Price Index over the same period. As the linkage to the RPI may give more than a 5% increase in value ( $10 \text{ years} \times 0.5\%$ ) over that period, the securities are deeply discounted securities.

### Example 2

Company B issues a 12-month security for £950. It is redeemable for £950 at maturity or, depending on events, for £1,000 after 6 months. The occasion of early redemption is not disregarded under Section 431 ITTOIA 2005 (SAIM3030). The difference between the issue and early redemption prices is more than £2.50 (£1,000  $\times$  0.5%  $\times$  6/12). The security is therefore a DDS.

# Example 3

Bank C issues a 5-year security that is linked to the FTSE 100 share index. Each security has a nominal value to £100. If the index rises, the investor receives on redemption £100 multiplied by the percentage rise in the index. For example, the index has risen to 150% of its starting value, the investor receives £150. If the index falls, the investor is guaranteed to receive back his or her £100, so the security is not an excluded indexed security (SAIM3050). Since the security may give more than a 2.5% increase in value over the period (5 years  $\times$  0.5%), it is a DDS, even though there is no certainty as to the redemption amount.

# 24.2.2 Securities dealt with under other regimes

# Section 432 ITTOIA provides:

### Securities which are not deeply discounted securities

- (1) The following are not deeply discounted securities—
  - (a) shares in a company,

- (b) gilt-edged securities that are not strips,
- life assurance policies, and (c)
- capital redemption policies.1 (d)

The rules for excluded indexed securities are not discussed here: see ss.432(2), 431(5) and 433 ITTOIA.

# 24.3 Meaning of "disposal"

Section 437 ITTOIA provides:

### 437 Transactions which are disposals

- (1) References in this Chapter to the disposal of a deeply discounted security are-
- (a) to its redemption,
- (b) to its transfer by sale, exchange, gift or otherwise, including a transfer treated as made by subsection (3), and
- (c) so far as not covered by paragraph (a) or (b), to its conversion under its terms into shares in a company or other securities (including other deeply discounted securities).
- (2) The person treated as making a disposal is—
- (a) in the case of a disposal within subsection (1)(a), the person entitled as the security's holder to any payment on the disposal,
- (b) in the case of a disposal within subsection (1)(b), the transferor, and
- (c) in the case of a disposal within subsection (1)(c), the person who would be entitled as the security's holder to any payment on the disposal, if such a payment were made.
- (3) A person who dies while entitled to a deeply discounted security is treated as transferring it immediately before death to the personal representatives.

# 24.4 Meaning of "profit"

Section 439 ITTOIA provides:

# 439 Calculating the profit from disposals

(1) A person's profit on a disposal is the amount by which the amount

Section 432(3) ITA provides:

<sup>&</sup>quot;In this section "capital redemption policies" has the same meaning as in Chapter 9 of this Part (see section 473(2))."

payable on the disposal exceeds the amount paid by the person to acquire the security.

(2) No account is to be taken of any incidental expenses incurred in connection with the disposal or acquisition.

I refer to this as the DDS profit. The DDS profit is greater than a chargeable gain on a disposal because expenses are disallowed.

# 24.4.1 Deemed DDS profit

Section 440 provides:

#### 440 Market value disposals

- (1) On the disposal of a deeply discounted security by a transfer of a kind specified in subsection (2), for the purposes of this Chapter an amount equal to the market value at the time of the disposal is treated as payable.
- (2) The transfers are—
- (a) a transfer made otherwise than by a bargain at arm's length,
- (b) a transfer between connected persons,
- (c) a transfer for a consideration which is not wholly in money or money's worth,
- (d) a transfer treated as made by section 437(3) (death), and
- (e) a transfer by personal representatives to a legatee.

I refer to the profits on a market value disposal as "deemed DDS profits".

# 24.5 Charge to tax on DDS

Sections 427 and 428 ITTOIA impose the charge:

# 427 Charge to tax on profits from deeply discounted securities

- (1) Income tax is charged on profits on the disposal of deeply discounted securities.
- (2) The profits are treated as income for income tax purposes if they would not otherwise be income.

#### 428 Income charged

- (1) Tax is charged under this Chapter on the full amount of profits arising in the tax year.
- (2) The profits on a disposal are to be taken to arise when the disposal occurs.

# 24.6 DDS foreign domicile defence

Section 428(3) ITTOIA brings in the RFI remittance basis for a DDS outside the UK:

If the profits arise on a disposal of securities that are outside the UK—

- (a) they are treated for the purposes of section 830 (meaning of "relevant foreign income") as arising from a source outside the UK,
- (b) subsection (1) is subject to Part 8 (foreign income: special rules).

How does one decide whether a security is "out of the UK"? In the HMRC view the test is the residence of the issuer. Inspectors Manual para 1541 provided:

Where the security was issued by a UK resident any profit is assessable under Case III of Schedule D. Where the security was issued by a non-UK resident, any profit is assessable under Case IV of Schedule D.

Contrast the AIP scheme, where the test is whether income from the securities has a foreign source: see 23.10 (AIP foreign domicile defence). However, the two cases are not the same, because a DDS may not yield any income, so the question whether income from the DDS has a foreign source would be a hypothetical question. This is not obviously right, but it is as good a test as any other and (in relation to a non-resident issuer) at least we should know where we stand.<sup>2</sup> This passage is omitted in the SAIM but there is no indication to suggest that HMRC practice has changed.

One cannot segregate income from capital (for no identifiable part of the proceeds represents the income). A deemed DDS profit (e.g. on a gift) cannot be remitted and so is tax free.<sup>3</sup>

#### 24.7 UK resident trusts

Section 457 ITTOIA provides:

The position if the issuer changes residence is less clear, but in practice perhaps this

<sup>3</sup> The CGT rule does not apply here; see 9.21 (CGT disposal not for market value).

- (1) This section applies if profits are taken to arise on a disposal of a deeply discounted security by trustees.
- (2) For the purposes of Chapter 5 of Part 5 (settlements: amounts treated as income of settlor), the profits are to be taken to be income arising under the settlement from the security.
- (3) For the purposes of Chapter 1C of Part 15 of ICTA (settlements: liability of trustees), the profits are to be taken to be income arising to the trustees.

Thus for UK resident trusts the profit is:

- (1) within the scope of s.624 ITTOIA (settlor-interested trusts); or
- (2) subject to tax at 40%.

#### 24.8 Non resident trusts: s.624

Section 458(1) ITTOIA provides:

Tax is not charged under this Chapter if the disposal is made by the trustees of a settlement and they are non-UK resident.

Non-resident trusts are not subject to tax on securities, whether UK or foreign. However, s.624 will still apply to non-resident settlor-interested trusts and the TAA provisions may apply.

#### 24.9 Non-resident individuals

There are no express provisions for non-resident individuals so not chargeable if the security is out of the UK. They are chargeable if the security is in the UK. But see 30.1 (Limit on liability for non-residents).

#### 24.10 Transfers of assets abroad

Section 459 ITTOIA provides:

- (1) This section applies if profits are taken to arise on the disposal of a deeply discounted security by a person resident or domiciled outside the UK ("A").
- (2) For the purpose of determining whether an individual ordinarily UK

resident is liable for income tax in respect of the profits, Chapter 2 of Part 13 of ITA 2007 (transfer of assets abroad) has effect as if the profits, when arising, constituted income becoming payable to A. (3) For this purpose it does not matter if A is not liable to income tax under this Chapter because of section 458 (non-UK resident trustees).

This brings DDS profits within the scope of the TAA provisions.

#### 24.10.1 Section 731 ITA

The charge is on the actual profit, not a fictional profit. The proceeds of the disposal represent that profit.

How does the rule that distributed income is not relevant income<sup>4</sup> operate in this context? Is it necessary merely to distribute an amount equal to the DDS profit or is it necessary to distribute the entire proceeds of the transfer (sale) of the security? The matter is analogous to the CGT issue which arose when a UK resident foreign domiciled beneficiary sold a non-UK situate asset and realised a chargeable gain. Prior to the 2008 mixed fund rule, if the individual remitted (say) one-half of the proceeds of sale, he was regarded as remitting one-half of the gain.

Inspectors Manual para 1567 explained:

This is because, whilst the income content of any fund is a separate and distinguishable part of that fund, a capital gain is merely part of the whole proceeds of a disposal transaction that has no separate identifiable existence within those proceeds.

The same reasoning would apply here. Thus the only way to avoid relevant income by distribution would be to distribute the entire proceeds of an arm's length disposal. It is conceivable that HMRC will not apply the law on this point strictly, but do not rely on this without clearance.

If there are only fictional profits, because the market value rule applies<sup>5</sup> then s.731 does not apply because fictional income cannot be used to benefit a beneficiary, so it cannot be relevant income.

See 18.21 (Relevant income of trust distributed as income in year it arises) to 18.25 (Distributed income: HMRC view).

<sup>5</sup> See 24.4 (Meaning of "profit").

## 24.11 Non-resident companies

There are no express provisions for non-resident companies so they are not chargeable if the security is outside the UK. They are theoretically chargeable if the security is in the UK, but see 30.1 (Limit of liability for non-residents). The company DDS income is within the scope of the TAA provisions. There is no group relief so an inter-group transfer may give rise to a charge.

#### 24.12 Interaction with CGT

A DDS may be a qualifying corporate bond and so outside the scope of CGT.

#### CHAPTER TWENTY FIVE

# **OFFSHORE UNIT TRUSTS**

# 25.1 Definition(s) of "unit trust"

The High Court of Australia rightly say:

'unit trust' ... in the absence of an applicable statutory meaning, does not have a constant, fixed, normative meaning ... <sup>1</sup>

However for most tax contexts there is a statutory definition. Section 1007 ITA provides:

#### 1007 Meaning of "unit trust scheme"

(1) In the Income Tax Acts "unit trust scheme" has the meaning given by section 237 of FISMA 2000.

This is subject to subsection (2).

(2) The Treasury may by regulations provide that a unit trust scheme within the meaning given by section 237 of FISMA 2000 is not to be a unit trust scheme for the purposes of this section if the scheme is within a specified description...

CGT is effectively the same. Section 99 TCGA 1992 provides:

- (2) Subject to subsection (3) and section 99A below, in this Act—
- (a) "unit trust scheme" has the meaning given by section 237(1) of the Financial Services and Markets Act 2000

• • •

(3) The Treasury may by regulations provide that any scheme of a description specified in the regulations shall be treated as not being a

<sup>1</sup> CPT Custodian Pty Ltd v State Revenue (2005) 221 ALR 196 at [15] accessible www.austlii.org.

unit trust scheme for the purposes of this Act; and regulations under this section may contain such supplementary and transitional provisions as appear to the Treasury to be necessary or expedient.

So we turn to s.237 FISMA, which is pleasingly short:

(1) In this Part "unit trust scheme" means a collective investment scheme under which the property is held on trust for the participants.

The definition of "collective investment scheme" is discussed at ? (Meaning of "collective investment scheme"). A wide variety of arrangements may be unit trusts.

### 25.2 Income accruing to unit trust

#### 25.2.1 Authorised unit trusts

# Section 468(1) ICTA provides:

In respect of income arising to the trustees of an authorised unit trust, and for the purposes of the provisions relating to relief for capital expenditure, the Tax Acts shall have effect as if—

- (a) the trustees were a company resident in the UK; and
- (b) the rights of the unit holders were shares in the company.

So authorised unit trusts are not transparent for IT purposes. ITTOIA EN Vol II discusses the situs of AUT income:

51. It is possible for the FSA to recognise a non-UK unit trust scheme for marketing into the UK. However, only those UK tax resident unit trusts that are "authorised" by the FSA come within section 468 of ICTA. Section 468(1) of ICTA provides that the Tax Acts apply to UK authorised unit trusts and shall have effect as if the trustees of the authorised unit trust were a company resident in the UK. Although the application of section 468(1) of ICTA is by reference to the trustees' income (and relief for capital expenditure), the treatment of the trustees as a UK resident company carries through for the purposes of taxing interest distributions treated as made to unit holders. That is because section 468L(2) of ICTA provides that the Tax Acts shall have effect as if such interest distributions were made "by the company referred to in section 468(1)". As these distributions are treated as made by such a

company, that is a UK resident company, they can only be UK source income.

The taxation of AUTs is not discussed here.

#### 25.2.2 Unauthorised unit trust: UK trustees

Section 504 ITA provides:

#### 504 Treatment of income of unauthorised unit trust

- (1) This section applies for income tax purposes in relation to an unauthorised unit trust if the trustees are UK resident.
- (2) If income arises to the trustees, the income is treated as the income of the trustees and not of the unit holders.

...

(5) Sections 494 and 495 do not apply in relation to payments made by the trustees.

So unauthorised unit trusts with UK resident trustees are not transparent for IT purposes. The taxation of these unit trusts is not discussed here.

# 25.2.3 Unauthorised unit trust: foreign trustees

This leaves the question of unauthorised unit trusts with non-resident trustees. There is no statutory provision so we are thrown back to first principles. It is suggested that ordinary interest in possession trust rules apply. Depending on the drafting and proper law, a unit trust may be a transparent, *Baker* style trust or non-transparent.<sup>2</sup> HMRC agree. The Life Assurance Manual provides:

# 4C.312. Tax Transparency for Income but Not Gains

An offshore unit trust will not usually be an authorised unit trust (because of the requirements of section 243(5) FISMA 2000). Nor does section 469 ICTA (LAM 4C.302 above) apply to it. So ordinary trust rules apply and if it is of the transparent type (analogous to a 'Baker'

<sup>2</sup> See 10.16 (Income from interest in possession type trusts: identifying the source). This view is supported by *Minister of National Revenue v Trans-Canada Investment Corporation* [1956] SCC 49 accessible *www.kessler.co.uk*, where the Canadian Supreme Court applied *Baker* to a unit trust arrangement.

trust), a life company is chargeable on its share of the trust income as it arises. This transparency does not apply to capital gains because of section 99(1) TCGA 1992 (which treats all unit trust schemes as companies and hence opaque). ...<sup>3</sup>

## A standard unit trust form provides:

On each Distribution Date the Trustee shall calculate and distribute among the Holders rateably in accordance with the number of Units held or deemed to be held by them respectively on the Distribution Date such amount as shall in the opinion of the Trustee represent the amount of income available for distribution and accordingly such income shall not form part of the Trust Fund. No amount payable to the Holder in respect of any distribution or redemption shall bear interest. Upon the expiry of the period of ten years after any such amount first becomes payable the Holder and any person claiming through, under or in trust for him shall forfeit any right thereto, and such amount shall be retained as part of the Trust Fund or otherwise dealt with in accordance with the provisions of this Instrument.

It is suggested that this creates a *Garland* style trust even in a *Baker* jurisdiction.

Inspectors Manual para 1617 provided:

# Foreign investment organisations: Unit trust Published: 9/95

Many unit trusts are established outside the UK (for example, in the Channel Islands, Isle of Man, West Indies and Australia) under arrangements identical with or similar to those operating in the UK. All such foreign unit trusts are unauthorised unit trusts (see IM4176) and are, therefore, outside the scope of Section 468 ICTA (see CT3930 onwards), but are unit trust schemes for the purposes of CGT (see TCGA, s 99(1), and CG41300 onwards).

Normally, a UK resident shareholder in a foreign unit trust is assessable under Case V by reference to his share of the income of the fund<sup>4</sup> whether [1] this is paid out to him in cash or [2] used to purchase additional units.

<sup>3</sup> The same point is made at 4C.401.

<sup>4</sup> This assumes the unit trust is a non-transparent *Garland* style trust; or else that it only holds foreign investments.

Point [2] is correct if the income is applied voluntarily by the shareholder to purchase additional units. In other cases it is doubtful. HMRC recognise this in Offshore Funds Guide para 1070:

#### Reinvestment Mechanics [November 2005]

In order to meet the distribution test a fund will normally have to have 'paid' a distribution which must be in a form that, to the extent that it does not form the profits of a trade, profession or vocation, would be chargeable, in the case of an individual resident in the UK, to Income Tax under a provision specified in Section 830(2) of ITTOIA 2005 or, in the case of a company resident in the UK, chargeable to Corporation Tax under Case III or Case V of Schedule D in accordance with Section 18 ICTA 1988.. A fund with automatic reinvestment of 'accumulation' shares may not be able to meet this criterion as there may be doubt about whether it has 'paid' a distribution that is capable of being construed as income for UK tax purposes.

Where such a fund nevertheless wishes to benefit from having distributing fund status it can reach agreement with HMRC that it will apply 'reinvestment mechanics'. The important point here is that the mechanics of reinvestment establish in principle the chargeability to UK tax of the distribution.

We take the view that, it would satisfy 'paid' for the purposes of the test, provided the distribution

- passes out of the fund's control and
- into the hands of a third party, who can **clearly be seen** to receive the distribution and
- to reinvest it in further shares/units or increase in capital value of the existing shares/units on behalf of the relevant participator.

This does require a physical separation of the distribution from the fund and its subsequent reinvestment, not just a paper transaction. (Emphasis original)

Everything depends on the documentation concerned.

# 25.2.4 Residence of trustees of unit trust

The residence of the trustees of a unit trust is important for IT purposes, because the rules set out above depend on whether or not the trustees are UK resident. However, there is no definition of residence for this purpose.

The common IT/CGT definition of residence of "trustees of a settlement" does not apply, because a unit trust is not a "settlement". Ordinary rules of residence apply to determine the residence of the trustees in their private capacities.

### 25.3 Gains accruing to unit trust

Section 99(1) TCGA provides:

- (1) This Act shall apply in relation to any unit trust scheme as if—
- (a) the scheme were a company,
- (b) the rights of the unit holders were shares in the company, and
- (c) in the case of an authorised unit trust, the company were resident and ordinarily resident in the UK,

except that nothing in this section shall be taken to bring a unit trust scheme within the charge to corporation tax on chargeable gains.

Thus a UK resident unit trust is subject to CGT, but a non resident one is not (unless carrying a trade in the UK through a branch or agency). The residence of a unit trust is important for CGT purposes. Statute states that authorised unit trusts are UK resident but does not define the test of residence for unauthorised unit trusts. Since a unit trust is treated as a company, it is considered that the test of residence for CGT is the corporate test, ie, central management and control.

Gains accruing to a non-resident close unit trust fall in principle within the scope of s.13 TCGA, and may be attributed to UK resident unit holders.<sup>7</sup>

#### 25.4 Situs of unit

# 25.4.1 Situs for IHT

The situs of a unit in an authorised unit trust is not normally relevant for

<sup>5</sup> See 4.1 (Residence of trustees).

The term "settlement" in this context is not expressly defined, but property in a unit trust is not "settled property" for the purposes of IT: s.466 ITA. It is considered that "settlement", in this context, requires settled property (as defined).

<sup>7</sup> Julian Ghosh QC agrees: "When is a company not a company" PTPR Vol 7 p. 241.

IHT.<sup>8</sup> The situs of a unit in an unauthorised unit trust is important for IHT.

A unit is quite unlike an equitable interest under a conventional trust. The rights of a unit holder arise from contract as well as trust, and a unit is in many ways analogous to a share in a company. One should not apply rules governing other kinds of equitable interests without considering this.

It is suggested that share/security situs rules should normally be applied, so that the place of the register is normally the determining factor. HMRC accept this.<sup>10</sup>

Another possible view is that situs depends on the residence of the trustees. In practice a situation where the place of residence of the trustees is different from the place of the register would be rare so the priority between the two tests may never need to be decided. Trustee residence determines whether a unit trust is treated as a company or offshore fund for IT and CGT purposes.<sup>11</sup> It might therefore be said to be consistent with the tax legislation if situs of a unit for IHT depends upon the residence of the trustees. However, situs for IHT is not a tax concept but a general law one, so the relevance of the unit trust tax provisions is very marginal.

What is reasonably clear is that situs of the unit does not depend on the situs of the underlying assets of the unit trust. The idea that one looks at the underlying assets, at first sight seems sensible, as it is consistent with the traditional test for situs of a bare trust. But it is unsound for two reasons:

<sup>8</sup> See 41.3 (Non-settled property authorised unit trusts and OEICs).

<sup>9</sup> Thomas & Hudson, *The Law of Trusts*, 1st ed., 2004, paras 51.26-28, says that the rights are *primarily* contractual, but to classify overlapping rights as "primary" and "secondary" seems to me somewhat arbitrary.

<sup>10</sup> Press Release 16 October 2002 (OEICs and AUTs) para 9 stated (before the introduction of IHT relief for AUTs):

<sup>&</sup>quot;[OEICs and units in Authorised Unit Trusts] are treated as situated in the UK in the same way as other UK registered shares. That is so even if the 'underlying' assets of the collective investment fund are non-UK assets."

See too [1998] PCB 172. This conclusion is supported by *CPT Custodian Pty Ltd v Commissioners of State Revenue* (2005) 2 ALR 196 accessible *www.austlii.org* (unit trust holders not joint "owner" of land for purposes of Australian rating laws).

<sup>11</sup> See 22.2, 22.3 (Meaning of "offshore fund") and 25.2.2 (Unauthorised unit trusts: UK trustees).

- (1) If the underlying assets are spread across different jurisdictions it would be impossible to ascertain the situs of the unit (if a unit is regarded as a single asset). The unit should not be regarded as several separate interests in as many assets as are held by the unit trust, looking through the unit trust like a bare trust, as this is to ignore the nature of the unit.<sup>12</sup>
- (2) The proposal to look to the situs of the underlying assets is unworkable because the unit holder will not normally be able to ascertain what the underlying assets are at any particular moment. (Accounts of the unit trust may disclose the position at the end of an accounting period but that will not help as assets are normally bought and sold constantly by the trustees of the unit trust. The unit holder normally has no further right to information.)

Although the consequence is that one can alter situs by interposition of a unit trust, that is not so surprising: one can do the same with an OEIC.

### 25.4.2 Situs of unit for CGT

If the unit trust is governed by a foreign proper law, registered units are situate where they are registered, because that is the rule for shares<sup>13</sup> and the unit is deemed to be a share. This is the same as the common law (and IHT) situs rule for units in a unit trust.

If the unit trust is governed by a UK proper law, a unit is probably UK situate under the UK law rule, <sup>14</sup> or under CGT situs rules for shares in UK incorporated companies. <sup>15</sup> However, a UK law unit trust in practice will have a register here, so the question of priority between the place-of-register rule and the UK law rule will not arise.

The situs of the underlying assets is not relevant. Section 99 clearly overrides s.60 TCGA. A unit is an asset for CGT purposes, rather than an

<sup>12</sup> A similar argument applies in relation to the situs of an equitable interest under a substantive trust.

<sup>13</sup> See 56.4 (Registered shares/debentures: non-UK company).

<sup>14</sup> See 56.11.2 (The UK law rule).

<sup>15</sup> See 56.3 (Shares/debentures: UK incorporated company). This assumes that a unit trust with a UK proper law should be regarded for CGT as a company incorporated in the UK. That seems the better view, though the contrary is arguable.

interest in an asset, so that the co-ownership rule is not relevant.<sup>16</sup>

# 25.4.3 Residence of trustees and situs

The residence of the trustees is not relevant for situs, though non-resident trustees are required if it is desired that the units are not to be chargeable securities for SDRT purposes.<sup>17</sup>

# 25.5 Gain accruing on disposal of unit

An offshore unit trust will be an offshore fund. It may qualify as a distributing fund, and if so it is not a "non-qualifying fund". <sup>18</sup> If it does not, a gain accruing on a disposal of a unit will be an offshore income gain.

#### 25.6 IHT treatment of unit

For authorised unit trusts, see 41.3 (Non-settled property: authorised unit trusts and OEICs).

<sup>16</sup> See 56.13 (Co-ownership).

<sup>17</sup> See s.99(5A) FA 1986.

<sup>18</sup> See 22.1 (Offshore funds).

#### CHAPTER TWENTY SIX

# **PARTNERSHIPS**

#### 26.1 "Firm" and "Trade"

#### 26.1.1 *Trade*

Before discussing "firm" we need to consider ITTOIA's idiosyncratic definitions of trade. Section 847 ITTOIA provides:

- (2) The provisions of this Part are expressed to apply to trades but unless otherwise indicated (whether expressly or by implication) also apply—
  - (a) to professions, and
  - (b) in the case of this section and sections 849, 850, 857 and 858 to businesses that are not trades or professions.
- (3) In those sections as applied by subsection (2)(b)—
  - (a) references to a trade are references to a business, and
  - (b) references to the profits of a trade are references to the income arising from a business.

Thus the word "trade" always includes profession (it would be appropriate to simplify the law by abolishing all distinctions between professions and trades.) The word trade sometimes includes "business". Since it is not convenient to use the same word in two different senses, when trade is used in the wider sense, I refer to it as "trade (including business)".

### 26.1.2 Firm

We can now turn to the definition of firm. Section 847(1) ITTOIA provides:

In this Act persons carrying on a trade [including business] in partnership are referred to collectively as a "firm".

This is the same as the definition in the Partnership Act 1890.<sup>1</sup>

### 26.2 Transparency of partnership for IT

After a (somewhat unnecessary) overview in accordance with the principles of Plain English Drafting,<sup>2</sup> s. 848 ITTOIA provides:

### 848 Assessment of partnerships

Unless otherwise indicated (whether expressly or by implication), a firm is not to be regarded for income tax purposes as an entity separate and distinct from the partners.

### ITTOIA EN provides:

1711. This section makes it clear that, for income tax purposes, a firm is not an entity distinct from the partners in the firm. It is based on section 111(1) of ICTA.

1712. In the case of firms established under English law this provision merely confirms their position under that law. But Scottish firms, for example, are legal entities. This provision ensures that all firms are treated in the same way.

Partnerships are therefore transparent for IT.

# 26.3 Partnership income: remittance basis

Section 857 ITTOIA provides:

# 857 Partners to whom the remittance basis applies

- (1) This section applies if—
  - (a) a firm carries on a trade [including business] wholly or partly

<sup>1</sup> The Partnership Act 1890 provides:

<sup>&</sup>quot;1(1) Partnership is the relation which subsists between persons carrying on a business in common with a view of profit....

<sup>4(1)</sup> Persons who have entered into partnership with one another are for the purposes of this Act called collectively a firm ..."

<sup>2</sup> Section 846 ITTOIA provides: "This Part contains some special rules about partnerships".

- outside the UK,<sup>3</sup>
- (b) the control and management of the trade [including business] is outside the UK, and
- (c) section 809B, 809D or 809E of ITA 2007 (remittance basis) applies to a partner for a tax year.
- (2) The partner's share of the profits of the trade [including business] arising in the UK is determined in accordance with sections 849 to 856.
- (3) The partner's share of the profits of the trade [including business] arising outside the UK is treated as relevant foreign income.

The significance of s.857(3) – treating the income as RFI – is that the income can qualify for the remittance basis.

If the trade is carried on partly in the UK, there is an apportionment to determine the profits arising in/outside the UK.<sup>4</sup>

### 26.3.1 Control and management

Normally a foreign domiciled partner will want to argue that his partnership is controlled abroad, to qualify for the remittance basis, and HMRC will want to argue that control is here. However, if the partnership makes losses the boot may be on the other foot, and the UK partners will argue for residence here, to obtain more generous loss relief.

The expression "control and management" is of course from the company residence test, and it is considered that it should be given the same meaning here. Thus the company residence case law gives guidance.<sup>5</sup> ITH provides at paragraph 1612:

Generally speaking we follow the thinking on companies and look at the place of the highest level of management rather than day-to-day management. Outside textbooks follow the same line.

In deciding the location of the control and management of a firm with both UK and overseas partners, we would usually regard as significant

<sup>3</sup> Section 857(1)(a) appears to be otiose because if the condition in s.857(1)(b) is met the condition in s.857(1)(a) must be met. But it does not matter.

<sup>4</sup> See 13.18 (Trade partly in UK: apportionment).

<sup>5</sup> There is a discussion in the ITH at para 1614 as to whether "control and management" are two distinct tests with distinct meanings, or a composite phrase. If my approach is right, the words are a single composite phrase. For a discussion of corporate residence, see 3.36 (Residence of companies).

such factors as the comparative seniority of the partners in age and experience (a simple head count will not do of course), the extent of their interests in the firm, the source and control of the finance, the places of decision on policy and major transactions, the places and locations of partners' meetings and what was done at those meetings. The place of meetings incidentally is not a conclusive factor any more than it is – or ought to be – for companies. So the nature of the business done at the meeting is important. Is it really about control and management or just part of a facade to mislead us about the place of actual control and management?

### The ITH continues with another interesting point at para 1613:

[Section 857 ITTOIA] refers simply to control and management being abroad and the view which we have, in general, adopted in determining whether the Section applies is that this means control etc must be wholly abroad. The strength of this view has never been tested in the Courts and the word 'wholly' does not appear in the Act. It is sometimes put to us that where control and management is partly abroad then [section 857] applies. On the other hand, we have argued that because the Section says 'is situated abroad' it means just that and if control is partly here then it is not abroad.

The Commissioners would normally adopt a broad approach, looking at the whole picture in order to identify one overall place of control where possible, and situations where control was located in the UK and abroad would be rare. If it did arise, the HMRC view seems sound.

# 26.3.2 HMRC practice

# The ITH provides:

# 1622. Normal professional partnership: foreign partnership treatment

In the Frost case<sup>6</sup> we tried to argue before the Commissioners that control and management was not abroad. That is our approach to any case where partnerships appear to have been set up for the purpose of avoidance and Case V is of advantage, which, as ITH1630 indicates, it

<sup>6</sup> Newstead v Frost 53 TC 525.

may yet be though to a much lesser extent than in earlier years.

## 1623. Foreign partnership treatment: artificial arrangements

But a common situation in professions such as engineers and accountants is one where there is a UK partnership and a separate partnership formed abroad with one or more non-UK resident partners in which some or all of the UK partnership partners are members. Generally speaking where the non-resident partners are professionally qualified and the overseas partnership takes on work which is reasonably local to the place where the partnership is based, it is possible to take a fairly relaxed view and accept a claim to Section [857] treatment. That was so even when Case V was on the remittance basis. If, however, the prima facie evidence against this view were very strong, we would look much more closely.

It seems obvious that in these cases there will be some control in the UK – although proving that that is so is a different matter – but usually the UK resident partners will make visits to the overseas office and there is a case for saying that the management of the partnership is abroad. (This harks back to the Solicitor's Opinion considered in ITH1614.) It may be that some of the overseas partnership work is done in the UK by the UK partnership but this normally happens – or is said to happen – through the UK partnership acting as subcontractor for the overseas partnership.

**1624.** Foreign partnership treatment: income that of partnership? If, however, one reaches the position that the ultimate control is in the UK and the bulk of the work is actually done here – albeit under subcontract – then that would be a case for a possible challenge. Cases have been seen where the arrangements were plainly offensive and amounted to no more than attempts to park UK-earned profits in a Section [857] partnership with the admitted intention of avoiding UK tax.

We would certainly want to attack these devices and argue, for example, that the work done in the UK by partners who were also members of the overseas firm was done in their capacity as members of that overseas firm. We could then establish that the profits from those activities could be assessed under Case II. Our Solicitor, on particular cases, has not been discouraging about the chances that we may succeed and in the days of the remittance basis there was some success in settling cases on Case II lines rather than Case V. However, these cases turn crucially on questions of fact and degree and there is the usual difficulty of obtaining information.

**1625. Foreign partnership treatment: income that of partnership?** Sometimes we have had to consider whether there is in fact an overseas partnership and/or whether amounts claimed to be receipts of an

overseas partnership are in fact receipts of the UK partnership which is seeking to avoid tax. We have had some success with the latter line under circumstances which gave grounds for quiet satisfaction. A firm of UK solicitors which had profited from its fees for advice about the setting up of a well-known tax avoidance scheme, sought to avoid tax on those fees by arranging to park them in a Channel Islands finance and brokerage partnership to which Section [857] was said to apply. This was insult added to injury with vengeance.

Our Solicitor's advice was that we could not challenge the view that control and management was abroad. However, there was considerable artificiality in the arrangements which led ultimately to the fees landing in the accounts of the Jersey partnership. We argued that the amounts were in fact receipts of the UK solicitor's practice and we were aided in this by the fact that it was probably improper for a UK solicitor to enter into a partnership with a non-solicitor to do what they claimed to do in Jersey. This line was eventually conceded and we got tax on the Channel Island profits accruing to the UK partners.

## 26.4 DTT relief for partnership

Section 858 ITTOIA disapplies DTT relief on partnership income of UK residents. Section 858(1) provides:

- (1) This section applies if—
  - (a) a UK resident ("the partner") is a member of a firm which—
    - (i) resides outside the UK, or
    - (ii) carries on a trade [including business] the control and management of which is outside the UK, and
  - (b) by virtue of any arrangements having effect under section 788 of ICTA ("the arrangements") any of the income of the firm is relieved from income tax in the UK.

This survived an attack in *Padmore v IRC (no. 2)* [2001] STC 280. ITTOIA EN provides:

1777. For UK tax purposes, if it is necessary to consider where a firm is resident, the question is likely to be decided by the place where the firm's business is controlled and managed. But it is possible that, under foreign law, a firm may be considered to be resident elsewhere, for example, by reference to where the firm was established. So the section uses both the "control and management" test and the "resides" test.

## Section 858(2) ITTOIA provides:

The partner is liable to income tax on the partner's share of the income of the firm despite the arrangements.

## ITTOIA EN provides:

1774. This section ensures that a UK resident partner's share of the income of a foreign firm remains liable to UK tax even though the income of the firm as a whole is exempt from UK tax in accordance with a double taxation agreement. It is based on section 112(4) and (5) of ICTA.

1775. The business profits article of the UK/Jersey double taxation arrangement exempts the profits of a Jersey firm from UK tax. In the case of Padmore v IRC 62 TC 352, the Court of Appeal decided that the exemption extended to the share of the profits arising to a UK resident individual. The rules in section 112(4) and (5) of ICTA were enacted in 1987 to remove the exemption.

1776. Subsection (1) sets out the type of individual and firm with which the section is concerned. It goes on to identify the sort of exemption from tax that was considered in the Padmore case. ...

1778. Subsection (2) makes it clear that the section does no more than remove any exemption under a double taxation arrangement. It does not deny other reliefs, such as tax credit relief. See Change 145 in Annex 1.<sup>7</sup>

This change enacts the Inland Revenue practice of giving a narrow interpretation to the word "affect" in section 112(4) of ICTA.

The business profits article of the UK/Jersey double taxation agreement exempts the profits of a Jersey firm from UK tax. In the case of *Padmore v IRC* 62 TC 352 the Court of Appeal decided that the exemption covered the share of the profits arising to a UK resident partner. The rules in section 112(4) and (5) of ICTA were enacted in 1987 to remove the exemption.

It was intended, in the case of income tax, that the 1987 legislation should do no more than remove the exemption claimed in the *Padmore* case. The words used in section 112(4) of ICTA are "shall not affect any liability to tax". On the face of it, these words could deny the partner any relief, including tax credit relief, under a double taxation treaty. Section 858(2) of this Act makes it clear that it is only the partner's chargeability to tax that is preserved, overriding any provision to the contrary in a double taxation treaty. No other effect of the treaty is overridden.

This change is in principle in taxpayers' favour but is expected to have no practical effect as it is in line with current practice.

<sup>7</sup> Change 145 is as follows:

## Section 858(3) ITTOIA provides:

If the partner's share of the income of the firm consists of or includes a share in a qualifying distribution—

- (a) made by a UK resident company, and
- (b) chargeable to tax under Chapter 3 of Part 4, the partner (and not the firm) is, despite the arrangements, entitled to the share of the tax credit which corresponds to the partner's share of the distribution.

## ITTOIA EN provides:

1779. Subsection (3) deals with UK tax credits. A double taxation arrangement may give a non-resident person an entitlement to payment of a tax credit on a distribution by a UK company. The entitlement is restricted to the share of the distribution that arises to a UK resident partner.

## 26.4.1 "Members of a firm"

Section 858(4) defines "members of a firm":

For the purposes of this section, the members of a firm include any person entitled to a share of income of the firm.

# Section 58(4) FA 2008 provides:

The amendments made by subsections (1) to (3) are treated as always having had effect.

Retrospective legislation without limit of time! The EN to the draft clause published 12 March 2008 provides a somewhat untechnical explanation of the scheme, which involved trustees of 2 IP trusts trading in partnership.<sup>8</sup>

<sup>8 &</sup>quot;8. An avoidance scheme purports to exempt from UK tax income received by UK resident individuals by using certain provisions in the UK's bilateral Double Taxation Treaties.

<sup>9.</sup> This scheme involves the establishment of offshore trusts, (of which the UK individuals are both settlors and beneficiaries) and partnerships (of which the foreign trustees of those trusts are partners).

- 11. The users of the scheme claim that, under the terms of the relevant Double Taxation Treaty, the UK is not entitled to tax the partnership income of the foreign trustees. As that income is precisely the same income as that received by the UK individuals as beneficiaries of the trust, they argue that the UK is not entitled to tax the UK individuals on it.
- 12. Legislation was introduced in Finance (No 2) Act 1987, which provided that (as had almost universally been assumed to be the case until a High Court decision to the contrary,) a Double Taxation Treaty did not affect UK residents' liability to UK tax on their share of income or gains from a foreign partnership.

This new avoidance scheme purports to get round that legislation by claiming that the foreign trustees are the partners rather than the UK individuals.

13. The Government believes that a partner for the purposes of that legislation has always included all those persons entitled to a share of income or capital gains of the partnership. As such, the UK individuals remain liable to UK tax despite the elaborate, artificial structure designed to exempt them. This clause will put it beyond doubt that the legislation has always had that effect.

This justification of the retrospective nature of the 2008 amendment raises questions of law, fact, policy and practice:

- (1) As a matter of law, was it the case (before the retrospective legislation) that "partner" for the purposes of that legislation has always included all those persons entitled to a share of income or capital gains of the partnership? The answer is, no.<sup>9</sup>
- (2) As a matter of fact, did the Government believe that to be the case? I think it is a safe bet that if HMRC received expert and impartial

<sup>10.</sup> The partnerships acquire the rights to receive the UK individuals' income but the terms of the trusts are such that, as beneficiaries of the trust, the UK individuals retain beneficial entitlement to the income - with the trustees obliged to remit the income to the UK individuals as it arises."

Partner is a term of partnership law, and in the partnership law sense a person who is entitled to income or gains of a partnership is not as such a partner. HMRC would have to argue that "partner" in s.858 was not used in its partnership law sense, which is a difficult line to take even in these times of purposive interpretation, though in a tax avoidance case nothing is impossible.

advice on the point, it would have been hedged with caveats such that the terms of EN para 13 would not represent a fair and accurate summary of the position.<sup>10</sup>

- (3) The question of policy is whether the reasons given justify retrospective legislation.<sup>11</sup> One might discern two reasons from the EN. The first is that the scheme will fail (or so the Government believe). If that is true, the 2008 change is unnecessary; if false (and it is certainly debatable) it is not a good reason. The only reason worth considering is that the scheme is "elaborate and artificial", or, HMRC might fairly have said, abusive (however that flexible term may be defined). Whether that justifies retrospective legislation is ultimately a political question on which views differ depending on how one values the rule of law. It is arbitrary and unfair in that this scheme was retrospectively stopped and others – no less elaborate, artificial and abusive – were not. Pragmatists (to whom constitutional proprieties such as the rule of law are of little interest) should bear in mind that retrospective legislation increases the "legal risk", a measure under which the UK falls low on international surveys, and the lowering of the UK's reputation in that regard has a significant albeit intangible cost. I suspect a major factor in picking on this arrangement, though not mentioned in the EN, was the amount of money involved.
- (4) The question of practice is how often retrospective legislation will be used in the future. What advice can anyone give to clients seeking to know their position? The answer of course is that one cannot give a clear answer. Much depends on the politics of the day as they develop, but I guess that retrospective legislation will continue to be a rare response; a scheme which everyone is doing is certainly more at risk than others.

<sup>10</sup> In Parliament the statement was described as "disingenuous": Public Bill Cttee debate on Finance Bill, 22 May 2008 Hansard col 371.

<sup>11</sup> For an illuminating discussion of the policy issues in a US context, see "When Rules Change", Daniel Shaviro, 2000, University of Chicago Press. Taxpayers may on this point look with envy to the USA, where a norm opposing retrospective legislation is "strongly rooted in popular sentiment, legislative practice, and perhaps even the Constitution as the Courts are likely to interpret it" (p.104).

## 26.4.2 DTT for partnership gains

## Section 59 TCGA sets out the same rules for CGT:

- (2) Subsection (3) applies if—
  - (a) a person resident in the UK ("the resident partner") is a member of a partnership which resides outside the UK or which carries on any trade, profession or business the control and management of which is situated outside the UK, and
  - (b) by virtue of any arrangements falling within section 788 of the Taxes Act ("the arrangements") any of the capital gains of the partnership are relieved from capital gains tax in the UK.
- (3) The arrangements do not affect any liability to capital gains tax in respect of the resident partner's share of any capital gains of the partnership.
- (4) For the purposes of subsections (2) and (3) the members of a partnership include any person entitled to a share of capital gains of the partnership

## 26.5 Residence of partnership

The residence of a partnership is not often important for tax, but:

- (1) Section 858 ITTOIA and s.59 TCGA refer to a firm which resides outside the UK.
- (2) Some DTTs refer to residence of partnerships. 12

Until 1995 the position was governed by s.112(1) ICTA 1988:

Where a trade or business is carried on by two or more persons in partnership, and the control and management of the trade or business is situated abroad, ... the partnership shall be deemed to reside outside

<sup>12</sup> For example, article 2(1) of the UK/Jersey DTT provides:

The terms "resident of the UK" and "resident of Jersey" mean respectively any person who is resident in the UK for the purposes of UK tax and not resident in Jersey for the purposes of Jersey tax and any person who is resident in Jersey for the purposes of Jersey tax and not resident in the UK for the purposes of UK tax;

A partnership is a person for this purpose: Padmore v IRC 62 TC 352.

the UK ...

Now there is no statutory definition, but it is considered that the test of partnership residence is still control and management. This is consistent with the general scheme of UK taxation of partnerships. ITTOIA EN agrees, in the passage set out above ("For UK tax purposes, if it is necessary to consider where a firm is resident, the question is likely to be decided by the place where the firm's business is controlled and managed....")

# 26.6 Transparency of partnership for CGT

## Section 59 TCGA provides:

- (1) Where 2 or more persons carry on a trade or business in partnership—
  - (a) tax in respect of chargeable gains accruing to them on the disposal of any partnership assets shall, in Scotland as well as elsewhere in the UK, be assessed and charged on them separately, and
  - (b) any partnership dealings shall be treated as dealings by the partners and not by the firm as such.

## SP D12 provides:

Disposals of assets by a partnership

Where an asset is disposed of by a partnership to an outside party each of the partners will be treated as disposing of his fractional share of the asset.

Thus partnerships are transparent for CGT. The question then is to identify the fractional share of each partner, and that is more tricky as partners do not always have easily identifiable fractional shares. The SP provides:

In computing gains or losses the proceeds of disposal will be allocated between the partners in the ratio of their share in asset surpluses at the time of disposal. Where this is not specifically laid down the allocation will follow the actual destination of the surplus as shown in the partnership accounts; regard will of course have to be paid to any agreement outside the accounts. If the surplus is not allocated among the partners but, for example, put to a common reserve, regard will be had

to the ordinary profit sharing ratio in the absence of a specified assetsurplus-sharing ratio. Expenditure on the acquisition of assets by a partnership will be allocated between the partners in the same way at the time of the acquisition. This allocation may require adjustment, however, if there is a subsequent change in the partnership sharing ratios (see paragraph 4).

Partnership is not defined for the TCGA so the word will bear its usual (Partnership Act) meaning.

### CHAPTER TWENTY SEVEN

# WITHHOLDING TAX ON INTEREST

# 27.1 Withholding tax – Introduction

This chapter considers when tax must be deducted at source on the payment of interest. This chapter considers:

- (1) Payment by individuals, trustees and PRs to non-residents; I refer to this as "non-resident's withholding".
- (2) Payment of interest by deposit-takers (banks); I refer to this as "deposit-takers withholding".
- (3) The EU Interest and Savings Directive.

Each topic requires a book to itself, except for the EU directive which requires many volumes.

# 27.2 Non-resident's withholding

Section 874 ITA provides:

## 874 Duty to deduct from certain payments of yearly interest

- (1) This section applies if a payment of yearly interest arising in the UK is made—
- (a) by a company,
- (b) by a local authority,
- (c) by or on behalf of a partnership of which a company is a member, or
- (d) by any person to another person whose usual place of abode is outside the UK.
- (2) The person by or through whom the payment is made must, on making the payment, deduct from it a sum representing income tax on it

at the savings rate in force for the tax year in which it is made.

For interest paid by individuals, trustees and PRs the obligation to withhold arises under s.874(1)(d) when the following conditions are satisfied:

- (1) A payment of yearly interest.
- (2) The interest arises in the UK.
- (3) The payment is made to a person whose "usual place of abode" is outside the UK. In the following discussion a person whose usual place of abode is in the UK is described (for brevity) as "outside the UK".

## 27.3 To whom is interest paid?

Since the duty to withhold arises on a payment to a person who is not in the UK, it is necessary to identify the person to whom the payment is made.

Suppose:

- (1) interest is paid to a transparent (*Baker* style) interest in possession trust which is not a settlor-interested trust; and
- (2) the trustees are in the UK but the life tenant is outside the UK.

It is suggested that the interest is paid "to" the trustees (who have a lien). So the person paying the interest to the trustees need not deduct; but the trustees must do so when they pay the interest to the life tenant. But if the trustees mandate the income to the life tenant, the payer has an obligation to deduct.

Suppose:

- (1) interest is paid to a settlor-interested trust; and
- (2) the trustees are outside the UK and the settlor is in the UK.

At first sight there is no obligation to deduct as the interest is treated as

income of the settlor "and of the settlor alone". Following the deeming, the payment should be treated as paid to the settlor. Conversely, if the settlor is outside the UK, there is an obligation to deduct even if the trustees are in the UK. It is suggested that that is the correct view. This is consistent with the position for deposit-takers. But this result is surprising: the payer is expected to know whether the payee is outside the UK, but he cannot be expected to know if the recipient is a settlorinterested trust, and if so, who is the settlor and is he outside the UK. Section 646(8) ITTOIA provides:

Nothing in sections 624 to 632 is to be read as excluding a charge to tax on the trustees as persons by whom any income is received.

This is not entirely to the point but it illustrates the view that the deeming of s.624 does not apply in all cases.

Suppose:

- (1) interest is paid to a non-resident company within s.720; and
- (2) the transferor is in the UK.

The transferor is taxable under s.720 on income treated as arising to him, but the interest is still the income of the company. So there is an obligation to deduct.

# 27.4 Usual place of abode

#### 27.4.1 Introduction

The expression "usual place of abode" occurs in s.42A ICTA (withholding tax on rent) as well as here in the context of withholding tax on interest. The meaning in both cases is the same.<sup>1</sup>

The meaning of the expression is discussed in Property Income Manual and in the SII Manual. I set out both passages because they make different points.

This is supported by ITA EN para 2648: "The term 'usual place of abode' is consciously retained, because it is a technical term, distinct from residence" (emphasis added).

## The PI Manual 4800 provides:

## Meaning of 'usual place of abode' [February 2007]

'Usual place of abode' is not identical in meaning to residence, or ordinary residence, but a person who is not resident in the UK should normally be treated as having their usual place of abode outside the UK. You should interpret the term in accordance with the following guidelines.

## Likewise the SII Manul para 9080:

## Meaning of 'place of abode'

Section 874(1)(d) ITA 2007 requires deduction of tax from a payment to a person 'whose usual place of abode is outside the UK'. This phrase is distinguishable from the concept of 'residence', and is to be interpreted as follows.

### 27.4.2 *Individuals*

## The PI Manual provides:

a. Individuals have a usual place of abode outside the UK if they usually live outside the UK. You should still regard the term as applying to them even if in a particular year they are resident in the UK for tax purposes, as long as the usual place of abode is outside the UK. (For example the individual may count as resident in the UK in a particular year because of a six months' visit, [or a visit of a shorter time when he has a place of abode available in the UK].)<sup>2</sup> Do not treat someone as having their usual place of abode outside the UK if they are only temporarily living outside the UK, say for six months or less.

# The SII Manual makes the same point more tersely:

An individual's usual place of abode is outside the UK if he or she usually lives abroad, unless that arrangement is temporary.

Author's note: This refers to the supposed "available accommodation rule" which was abolished in 1993. The passage was no doubt written before 1993 and has not been updated since.

#### 27.4.3 **Companies**

### The PI Manual continues:

b. Companies that have their main office or other place of business outside the UK, and companies incorporated outside the UK, will normally have a usual place of abode outside the UK. However if the company is treated as resident in the UK for tax purposes, do not treat it as having a usual place of abode outside the UK.

The SII Manual addresses the question of UK branches of non-resident companies:

A non-UK resident company that has a UK permanent establishment that is within the charge to corporation tax does not have a usual place of abode abroad.

The HMRC guidance notes on the Non-resident Landlords Scheme likewise provides:

2.5 The UK branch of a non-resident company, where that branch is within the charge to Corporation Tax, does not have a usual place of abode outside the UK for the purposes of the NRL Scheme.<sup>3</sup>

This practice seems surprising, but it favours the taxpayer so it will not be challenged.

#### 2744 Trustees and PRs

# The PI Manual provides:

c. Trustees have a usual place of abode outside the UK if all the trustees have a usual place of abode outside the UK.

# The SII Manual provides:

Trustees, including personal representatives, have a usual place of abode abroad if each trustee, considered as an individual or a company as the

<sup>3</sup> Accessible www.hmrc.gov.uk/cnr/nrl\_guide\_notes.pdf.

case may be, has a usual place of abode there. So if one trustee does not have a usual place of abode abroad, neither does the trust.

This text was probably composed before the statutory residence rules for trustees and PRs. One might have thought that the usual place of abode for trustees and PRs is where they are resident under those rules. But the HMRC practice favours the taxpayer so it will not be challenged. It is also satisfactory for HMRC; as long as one trustee is here, HMRC can collect tax from that trustee and do not need the assistance of a withholding tax.

### 27.4.5 Miscellaneous

The HMRC guidance notes on the Non-resident Landlords Scheme makes further comments which are also relevant to deduction of interest:

## Jointly owned property

2.7 Where a property is jointly owned and one or more of the joint owners has a usual place of abode outside the UK, the share of rental income applicable to those joint owners falls within the NRL Scheme. The share applicable to joint owners who do not have a usual place of abode outside the UK does not fall within the Scheme. For husband and wife joint-ownership cases, see paragraph 2.8 below.

### Husband and wife joint-ownership cases

2.8 Where a husband and wife jointly own a UK property and both have their usual place of abode outside the UK, the NRL Scheme applies to both spouses and each is treated as a separate landlord in their own right. If the husband and wife both wish to receive the rental income with no tax deducted they must each complete a separate application form and send it to the Inland Revenue (see Chapter 11 below). In such cases, letting agents and tenants should pay rental income with no tax deducted only to the spouse(s) named on Inland Revenue authorities they hold. Under no circumstances should they pay with no tax deducted to a husband and wife where they hold an authority to do so for only one spouse. But if only one of the spouses has a usual place of abode outside the UK, the NRL Scheme applies only to that spouse's share of the rental income. The rental income belonging to the UK resident spouse is not within the Scheme and no Inland Revenue approval is required to pay the income with no tax deducted.

### Members of HM Armed Forces and other Crown Servants

2.9 Members of HM Armed Forces and other Crown Servants, including diplomats, are treated no differently from any other non-resident

landlords. So if they receive UK rental income and have a usual place of abode outside the UK (see paragraph 2.3 above) the NRL Scheme applies to them.

2.10 If members of HM Armed Forces and other Crown Servants whose usual place of abode is outside the UK wish to receive rental income with no tax deducted, they should apply to HMIT Public Department 1 or South Wales Area tax office, as appropriate, for approval (see Chapter 11.1 below).

## How do letting agents and tenants know whether a landlord has a 'usual place of abode' outside the UK?

- 2.11 A landlord's usual place of abode (see paragraphs 2.3 to 2.6 above) will usually be evident without the need for special enquiries. If it is outside the UK, letting agents or tenants should operate the NRL Scheme. If the usual place of abode is in doubt, letting agents and tenants should get more information from the landlord to satisfy themselves on the point. In particular, PO Box numbers and 'care of' addresses alone should not be relied on as evidence that the Scheme does not apply. In cases of difficulty letting agents can get advice from the Centre for Non-Residents (see paragraph 1.15 above).
- 2.12 Where letting agents and tenants have no reason to believe that a landlord has a usual place of abode outside the UK they are not required to make any special enquiries. In these circumstances they do not have to operate the Scheme.<sup>4</sup>

#### 27.4.6 Commentary

Do we need a concept of "place of abode" in addition to a concept of residence? At first sight it seems that the law could and should be simplified by replacing the reference to usual place of abode with a reference to residence. At present we do need a separate concept: a rule requiring deduction of interest at source on payment to a non-resident would be difficult to apply because "residence" is far too unclear. For a payer to ascertain the residence of the lender would require searching enquiries and even then the payer would often not know if the lender was non-resident. The lender himself may not know. To ascertain the "usual place of abode" may be a little more practical. But if we had proper definitions of "residence" and "ordinary residence" then we could and should adopt them here and "place of abode" should be abolished.

<sup>4</sup> Accessible www.hmrc.gov.uk/cnr/nrl\_guide\_notes.pdf.

# 27.5 Exceptions to obligation to deduct

## 27.5.1 Foreign source interest

## Section 884(1) ITA provides:

The duty to deduct a sum representing income tax under section 874 does not apply to a payment of interest which is chargeable to income tax as relevant foreign income.<sup>5</sup>

This is otiose, as the obligation only applies to interest arising in the UK. The SII Manual correctly states at para 9090:

The obligation to deduct tax from interest that has a UK source is imposed by Chapter 3 of Part 15 ITA 2007 (formerly Section 349(2) ICTA 1988). Section 874 ITA 2007 specifies that the interest must be 'yearly interest arising in the UK'. Section 884 ITA 2007 makes it clear that this excludes 'relevant foreign income', that is, income arising outside the UK (see SAIM1130).

So whether or not tax should be deducted from interest paid on an overseas loan depends on the source of the interest. If the interest has a UK source tax must be deducted, if it does not then tax should not be deducted.

# 27.5.2 Interest paid to UK bank

# Section 879(1) ITA provides:

The duty to deduct a sum representing income tax under section 874 does not apply to a payment of interest on an advance from a bank if, at the time when the payment is made, the person beneficially entitled to the interest is within the charge to corporation tax as respects the interest.<sup>6</sup>

<sup>5</sup> Section 989 ITA formally defines "relevant foreign income" by reference to the ITTOIA definition.

<sup>6</sup> For completeness, s.879 continues:

<sup>(2)</sup> Section 991 (meaning of "bank") applies for the purposes of this section.

<sup>(3)</sup> Subsection (1) applies to the European Investment Bank as if the words from "if" to the end were omitted.

<sup>(4)</sup> An order under subsection (2)(e) of section 991 designating an international

This would apply to a UK branch of a non-resident bank, though it may be that such companies do not have their usual place of abode abroad.

#### 27.5.3 Double tax treaty defence

Regulation 2(1) Double Taxation Relief (Taxes on Income) (General) Regulations 1970 provides:

The following provisions of these Regulations shall have effect where, under arrangements having effect under section 497 ICTA 1970 [now s.788 ICTA], persons resident in the territory with the government of which the arrangements are made are entitled to exemption or partial relief from UK income tax in respect of any income from which deduction of tax is authorised or required by the Income Tax Acts.

This applies where interest qualifies for relief under a DTT. Regulation 2(2) provides the exemption from withholding tax:

Any person who pays any such income (referred to in these Regulations as "the UK payer") to a person in the said territory who is beneficially entitled to the income (such person being referred to in these Regulations as "the non-resident") may be directed by a notice in writing given by or on behalf of the Board that in paying any such income specified in the notice to the non-resident he shall—

- (a) not deduct tax, or
- (b) not deduct tax at a higher rate than is specified in the notice, or
- (c) deduct tax at a rate specified in the notice instead of at the lower or basic rate otherwise appropriate;

and where such notice is given, any income to which the notice refers, being income for a year for which the arrangements have effect, which the UK payer pays after the date of the notice to the non-resident named therein shall, subject to the following provisions of these regulations, be paid as directed in the notice...

For the procedure see RI 79, Tax Bulletin 41, CNR guidance note No. 1 07/02 (Applications for Relief at Source on Interest Payments where both Lender and Borrower are outside the UK) and the HMRC booklet "Double

organisation as a bank may provide that subsection (1) applies to the organisation with the modification mentioned in subsection (3).

Taxation Relief Provisional Treaty Relief Scheme".

The question whether interest qualifies for exemption depends of course on the DTT concerned. The OECD Model Convention does not provide exemption but only a partial relief. Countries whose DTTs provide complete exemption include Ireland, Luxembourg and Switzerland.<sup>7</sup>

The Jersey, Guernsey and Isle of Man DTTs do not provide an exemption for interest. They do however provide exemption for business profits. The Jersey DTT is typical:

3. (2) The industrial or commercial profits of a Jersey enterprise shall not be subject to UK tax unless the enterprise is engaged in trade or business in the UK through a permanent establishment situated therein. If it is so engaged, tax may be imposed on those profits by the UK, but only on so much of them as is attributable to that permanent establishment.

This enables the payer of the interest to pay the interest gross provided:

- (1) A claim has been made and agreed by HMRC.
- (2) The recipient is a Jersey enterprise as defined (e.g. a Jersey bank).

The recipient is not engaged in trade or business in the UK through a permanent establishment situated here (or if it is so engaged, the interest does not relate to that PE's profits).

The exemption for business profits exempts the interest if it is a component part of the profits.<sup>8</sup> HMRC accept this in practice. Para 355225 International Manual provides:

# 355225. Industrial or commercial profits paragraph [July 2005]

Paragraph 3 provides for the relief from UK tax of 'the industrial or commercial profits of a Jersey enterprise'.

In practical terms, this means that we can allow relief on UK interest paid to a bona fide bank in Jersey, since it can be held that interest represents part of the bank's profits as defined by paragraph 3.

<sup>7</sup> UK/Ireland DTT Art. 12. UK/Luxembourg DTT Art. 11. UK/Switzerland DTT Art. 11.

<sup>8</sup> The point was discussed in more detail in the 6th edition of this work, but the IM passage cited above makes this academic.

So if you get a claim from a bank in Jersey you will need to;

- be certain that it is a recognised bank the Banker's Almanac will help you here
- consider if you should have the loan agreement reviewed by the inspector of taxes who deals with the accounts of the UK borrower - the guidance at INTM342010 will help you here

If these checks are satisfactory, you can allow **full** relief.

But if you receive a claim from a Jersey enterprise in respect of any other category of income, please refer to Technical Advice Group before taking any action.

If interest is paid before a notice of non-deduction is obtained, tax deducted at source can be reclaimed by the creditor (and if appropriate the creditor may compensate the payor for over-payment).

#### 27 5 4 Short interest

Tax law distinguishes between:

- (1) "yearly" or "annual" interest (the terms are synonymous); and
- (2) other interest (known as "short" interest).

The duty to deduct tax does not apply to short interest. It is not practical to rely on this except for very short term loans.

#### 27.5.5 Discounts and premiums

The duty to deduct tax does not apply to:

- (1) profits on discounts (which are normally treated as interest but which are expressly taken out of the duty to deduct);
- (2) premiums even though premiums may be charged to income tax. SII Manual 3070 rightly provides:

#### **Deduction of tax**

Discounts or premiums payable on the redemption of relevant

discounted securities<sup>9</sup> are not payments of interest. Consequently the payments are made without deduction of tax.

However, the distinction between interest and premiums can be fraught.

## 27.6 Withholding tax on interest from deposit-takers

The legislation is in chapter 2 part 15 ITA. HMRC refer to this as the tax deduction scheme for interest ("TDSI") but I prefer not to use that label as this is only one of the three tax deduction schemes for interest discussed in this work. HMRC have issued 126 pages of guidance notes for deposit-takers. This contains much interesting material which is not set out here for reasons of space.

## 27.6.1 Duty to deduct

# Section 851 ITA provides:

- (1) This section applies if—
- (a) a deposit-taker or building society makes a payment of interest on an investment (see section 855(1)), and
- (b) when the payment is made, the investment is a relevant investment (see section 856).
- (2) The deposit-taker or building society must, on making the payment, deduct from it a sum representing income tax on it at the savings rate in force for the tax year in which it is made.

Section 852 ITA authorises exceptions to be made by statutory instrument. Sections 853 and 854 ITA provide an elaborate definition of "deposit-taker" but for present purposes it is sufficient to note that the expression includes banks

# 27.6.2 Investment and Deposit

Section 855 ITA provides commonsense definitions of these terms:

<sup>9</sup> Discounts and premiums on securities which are not "relevant discounted securities" are also not "interest".

<sup>10</sup> Accessible www.hmrc.gov.uk/tdsi/tdsi-guidance-for-dt.pdf.

- (1) In this Chapter "investment" means—
- (a) a deposit with a deposit-taker,
- (b) a deposit with a building society,
- (c) shares in a building society, or
- (d) a loan to a building society.
- (2) In this Chapter "deposit" means a sum of money paid on terms which mean that it will be repaid (with or without interest)—
- (a) on demand, or
- (b) at a time or in circumstances agreed by or on behalf of the person who pays it and the person who receives it.

### 27.7 Relevant investment

The expression "relevant investment" is a label which brings in a number of rules. Section 856 ITA provides:

### 856 Investments which are relevant investments

- (1) An investment is a relevant investment for the purposes of this Chapter if it meets—
- (a) the individual interest condition (see subsection (3)),
- (b) the Scottish partnership condition (see subsection (4)),
- (c) the personal representative condition (see subsection (5)), or
- (d) the settlement condition (see subsection (6)).
- (2) But an investment is not a relevant investment if any of sections 858 to 870 prevent it from being a relevant investment.

#### 27.7.1 Individual interest condition

# Section 856(3) ITA provides:

An investment meets the individual interest condition if the only persons beneficially entitled to interest on the investment are individuals.

#### 27.7.2 Scottish partnership condition

# Section 856(4) ITA provides:

An investment meets the Scottish partnership condition if—

(a) a Scottish partnership is beneficially entitled to all interest on the investment, and

(b) that partnership consists only of individuals.

It is difficult to see the need for this since a Scottish partnership is transparent for IT purposes. However, it does no harm.

### 27.7.3 PR condition

# Section 856(5) ITA provides:

An investment meets the personal representative condition if personal representatives are entitled to any interest on the investment and they receive it in that capacity.

### 27.7.4 Settlement condition

# Section 856(6) ITA provides:

An investment meets the settlement condition if

- [a] all interest on the investment is income arising to the trustees of a discretionary or accumulation settlement and
- [b] they receive it in that capacity.

The key term here is "discretionary or accumulation settlement". Section 856(6)[b] seems to me otiose, though it does no harm. Section 873 ITA provides the definition:

- (1) A settlement is a discretionary or accumulation settlement for the purposes of this Chapter if any income arising to the trustees would (unless treated as income of the settlor) be to any extent income within subsection (2) for the tax year in which it arises.
- (2) Income is within this subsection so far as it is—
- (a) accumulated or discretionary income as defined in section 480 (other than income arising under a trust established for charitable purposes only or an unauthorised unit trust in relation to which section 504 applies), or
- (b) an amount of a type set out in section 482 (unless the trust is a unit trust scheme or the amount is income arising under a trust established for charitable purposes only or is excluded by section 481(5)).

# 27.8 Exceptions for non-residents

#### 27.8.1 Duty on deposit taker

## Section 857 ITA provides:

## 857 Investments to be treated as being or as not being relevant investments

- (1) A deposit-taker or building society must treat every investment with it as a relevant investment unless satisfied that the investment is not a relevant investment.
- (2) If a deposit-taker or building society is satisfied that an investment is not a relevant investment, it may continue to treat the investment as not being a relevant investment until subsection (3) applies.
- (3) This subsection applies when the deposit-taker or building society has information which can reasonably be taken to indicate that the investment is or may be a relevant investment.

## The TDSI guidance notes provide:

### 4.36 Giving effect to the NOR declaration

When deposit-takers receive a NOR declaration which is fully completed in the form currently prescribed (or approved) by the Inland Revenue, they must satisfy themselves that there are no grounds for believing that the investor is or may be ordinarily resident in the UK or that the trustees are or may be resident in the UK, or that any of the beneficiaries are or may be ordinarily resident/resident, as appropriate. If they are so satisfied they must pay interest without deducting LRT.

If deposit-takers have any information suggesting that the investor is or may be ordinarily resident in the UK, or that the trustees are or may be resident, or that any of the beneficiaries are or may be ordinarily resident/resident, they must not pay interest without deduction of LRT unless and until they have satisfied themselves that the investor is NOR or that the trustees are not resident and the beneficiaries are NOR/not resident, as appropriate.

The NOR supervisor normally carries out these checks on behalf of the deposit-taker. Deposit-takers must therefore put in place systems (clerical or computer-based) for ensuring that all relevant information is made available to the NOR supervisor. In particular all accounts in the branch to which the investor or trustees/beneficiaries is/are party, whether deposit or loan accounts (including mortgage accounts), and any such other accounts which are known to the branch should be reviewed. Examples of relevant information which could cast doubt on the validity of the declaration are

a UK business in which the investor/trustees/beneficiaries appear to participate actively,

- a UK address or postal directions,
- an overseas PO Box or "c/o" address,
- a BFPO address, and
- a notification that the account is the subject of a third party mandate in favour of a UK resident or used as security for borrowing by UK residents or for borrowing in respect of the purchase of the UK property.

In making his or her decisions the NOR supervisor must not ignore information which comes to his or her attention by personal knowledge or otherwise. An example of this might be frequent or regular personal visits to the bank, cash transactions etc. The deposit-taker should put procedures in place so that information of a similar nature which comes to the knowledge of an employee who is responsible for handling any NOR accounts should similarly be drawn to the NOR supervisor's attention.

It will be unusual for such information to provide conclusive proof that the NOR declaration is invalid. However, where the information could reasonably be taken to indicate that the investor may be ordinarily resident in the UK, the trustees may be resident or that any of the beneficiaries may be ordinarily resident/resident, the deposit-taker is obliged to satisfy itself that the evidence does not render the NOR declaration invalid. One way of doing this would be by obtaining written confirmation from the investor. A note of any enquiries made should be kept in the investor's records or the trust records.

It may be possible to resolve doubts which arise without reference to the investor or trustees. For example if the investor is known to be a student in the UK it would be reasonable for him or her to make frequent personal visits to the bank. In such circumstances, no further action need be taken by the NOR supervisor and the NOR declaration may be accepted. NOR supervisors are recommended to retain some record of their decisions.

#### 4.37 The continuing obligation

Once an NOR declaration has taken effect, deposit-takers must continue to pay interest without deducting LRT unless and until they receive information suggesting that the investor is or may be ordinarily resident in the UK, or the trustees are or may be resident, or any of the beneficiaries are or may be ordinarily resident/resident. This is called the 'continuing obligation'. They must put in place systems so that as far as possible all relevant information which can be readily linked to a NOR account is brought to the attention of the NOR supervisor. Relevant information is that which points to a UK connection, for example

notification of a UK address,

change of account title,

applications for credit cards, loans or mortgages suggesting UK residence, use of the deposit as security for borrowing by UK residents or for borrowing in respect of the purchase of UK property,

the grant of third party mandates in favour of a UK resident,

the grant of a 'lien' on the account,

information which comes to the NOR supervisor's attention by personal knowledge, the existence of a UK business in which the investor has an active interest, and frequent or regular personal visits to the bank, cash transactions in the UK etc.

Where information indicates that the investor is or may be ordinarily resident in the UK or the trustees are or may be resident in the UK, or any of the beneficiaries are or may be ordinarily resident/ resident in the UK, as appropriate, strictly the deposit-taker should treat the deposit as a relevant deposit immediately and begin to deduct LRT. However, provided the deposit-taker has taken steps to satisfy itself that the investor has remained NOR, and, if necessary, has asked the investor to confirm that he or she has remained NOR (or in the case of trustees or beneficiaries that they are NOR/not resident, as appropriate), the deposit-taker may continue to pay interest without deducting LRT for up to 180 days to enable enquiries to be concluded. In exceptional cases the Inland Revenue may allow up to a further 180 days...

The Inland Revenue recommends that where the matter is resolved without correspondence the NOR Supervisor records why he or she considers that the declaration remains valid.

Where the investor or the trustees is/are unable to satisfy the deposit-taker that a NOR declaration remains valid the deposit-taker should treat the deposit as a relevant deposit and deduct LRT. Where the investor has not given all the necessary information within 180 days (or any further period the Inland Revenue may allow) the deposit-taker must deduct LRT from any future payments of

### 4.38 Change of name of investor

Where the investor changes his or her name, for example by marriage, it is not necessary to replace the NOR declaration but the deposit-taker's should ensure there is a clear audit trail. An example of a clear audit trail would be annotating the form with the revised details and endorsing the amendment with a date stamp.

#### 4.39 Transfer of account between branches

A new NOR declaration is not required when an account is transferred between branches. But deposit-takers should ensure that there is a clear audit trail back to the original NOR declaration.

#### 27.8.2 Non-resident individual

# Section 858 provides:

## 858 Declarations of non-UK residence: individuals

- (1) This section applies to an investment with a deposit-taker or building society which meets the individual interest condition in section 856(3).
- (2) The investment is not a relevant investment if—
- (a) an appropriate person<sup>11</sup> has made the declaration set out in

"In this section "appropriate person" means—

- (a) a person who is beneficially entitled to interest on the investment, or
- (b) a person to whom any such interest is payable.

<sup>11</sup> Section 857(5) provides:

subsection (3) to the deposit-taker or building society,

- (b) the declaration contains the undertaking set out in subsection (4),<sup>12</sup>
- (c) the declaration contains the name and principal residential address of the individual or (as the case may be) each of the individuals entitled to the interest,
- (d) the declaration contains such other information as the Commissioners for HMRC may reasonably require, and
- (e) the declaration is in such form as the Commissioners may prescribe or authorise.

Section 858 then sets out the terms of the declaration:

- (3) The declaration is that, at the time when the declaration is made—
- (a) the person who is beneficially entitled to the interest is not ordinarily UK resident, or
- (b) (as the case may be) all the persons who are so entitled are not ordinarily UK resident.

I refer to this (adopting the terminology of the TDSI guidance note) as "**NOR declaration**". The TDSI guidance notes provides:

#### 4.9 UK address

Where the declaration shows a residential address in the UK it should not be regarded as acceptable unless it is known that the investor is temporarily in the UK (for example as a student) and the address given is for the time being his or her principal residential address, or the declaration is completed by a UK resident agent to whom the interest is payable, in which case the address should be that of the agent.

## 4.10 Incompatible evidence

If there is information which appears incompatible with the investor's status as indicated in his or her NOR declaration (for example, he or she appears to have a business in the UK), the deposit-taker cannot be satisfied that the deposit is a relevant deposit and is obliged to seek further clarification from the investor of his status before the NOR declaration can be acted upon. The deposit-taker should contact the investor seeking an explanation of why he or she considers themselves

<sup>12</sup> Section 858(4) provides:

<sup>&</sup>quot;The undertaking is an undertaking by the person making it to notify the person to whom it is made if any individual in respect of whom it is made becomes ordinarily UK resident."

to be not ordinarily resident. See also paragraph 4.37.

If the investor is able to satisfy the deposit-taker that the declaration is valid, the deposit-taker can accept the declaration and need take no further action. Deposit-takers are recommended to retain some note of the enquiry.

If the investor is unable to satisfy the deposit-taker that his or her NOR declaration is valid the deposit-taker should deduct LRT from any interest paid on the deposit.

### 4.11 Joint accounts

Any investor in a joint account may sign the form R105 on behalf of all the other investors. But if that investor ceases to be a party to the account, for example, if he or she dies, a new NOR declaration will be required. Deposit-takers can only pay interest on a joint account without deduction of tax if the investors are eligible to receive interest without deduction of tax for the same reason. For example, where one investor is entitled to register using form R85 and another investor is entitled to sign an NOR declaration on form R105. In other words, a mixture of a registration on form R85 and form R105 is not allowed on the same joint account.

#### 27.8.3 Non-resident Scottish partnership

Section 859 ITA contains an exception for non-resident Scottish partnerships, which is not discussed here.

#### 27.8.4 Non-resident PRs

Section 860 ITA provides:

## 860 Declarations of non-UK residence: personal representatives

- (1) This section applies to an investment with a deposit-taker or building society which meets the personal representative condition in section 856(5).
- (2) The investment is not a relevant investment if—
- (a) an appropriate person has made the declaration set out in subsection (3) to the deposit-taker or building society,
- (b) the declaration contains such information as the Commissioners for Her Majesty's Revenue and Customs may reasonably require, and
- (c) the declaration is in such form as the Commissioners may prescribe or authorise.
- (3) The declaration is that the deceased was not ordinarily UK resident immediately before the deceased's death.

- (4) In this section "appropriate person" means—
- (a) any of the personal representatives who are entitled to receive interest on the investment, or
- (b) a person to whom any such interest is payable.

The actual residence of the PRs for IT purposes is not relevant. The TDSI guidance notes provide:

## 4.21 R105(PR) - personal representatives

Form R105 completed by an investor before his or her death will remain in force after the date of death during the winding up of the estate. But if the personal representatives open an account in their own names, or transfer funds into an account in their own names, that account will not be an NOR account, unless and until the personal representatives make a NOR declaration. Personal representatives must make their declaration on

- a photocopy of the R105(PR) (see Appendix 5), or
- a downloaded copy of the R105(PR) from the Inland Revenue website www.inlandrevenue.gov.uk, or
- a substitute form which has been approved by the Inland Revenue.

# 4.22 R105(PR) personal representatives - who can sign?

In the case of an investment forming part of a deceased person's estate the form can be signed by either

- the personal representative of the deceased (or legal equivalent in the country where they live), or
- the person to whom the interest is paid.

### 27.8.5 Non-resident trusts

# Section 861 ITA provides:

### 861 Declarations of non-UK residence: settlements

- (1) This section applies to an investment with a deposit-taker or building society which meets the settlement condition in section 856(6).
- (2) The investment is not a relevant investment if—
- (a) an appropriate person has made the declaration set out in subsection (3) to the deposit-taker or building society,
- (b) the declaration contains the undertaking set out in subsection (4),
- (c) the declaration contains such information as the Commissioners for Her Majesty's Revenue and Customs may reasonably require, and
- (d) the declaration is in such form as the Commissioners may prescribe or authorise.
- (3) The declaration is that, at the time when the declaration is made—

- (a) the trustees who are entitled to the interest are non-UK resident (see section 475), and
- (b) no person who is a trustee has reasonable grounds for believing that any beneficiary under the settlement is
  - an individual who is ordinarily UK resident,
  - (ii) a company which is UK resident, or
  - a Scottish partnership any of the partners of which is an individual who is ordinarily UK resident or a company which is UK resident.
- (4) The undertaking is an undertaking by the person making it to notify the person to whom it is made if—
- (a) the trustees become UK resident,
- (b) an individual in respect of whom it is made becomes ordinarily UK resident,
- (c) a company in respect of which it is made becomes UK resident,
- (d) an individual partner in any Scottish partnership in respect of which it is made becomes ordinarily UK resident,
- (e) a company partner in any Scottish partnership in respect of which it is made becomes UK resident,
- (f) a partner who is an ordinarily UK resident individual or a UK resident company joins any Scottish partnership in respect of which it is made, or
- (g) a person within any of sub-paragraphs (i) to (iii) of subsection (3)(b) becomes or is found to be a beneficiary under the settlement to which the declaration relates.
- (5) In this section "appropriate person" means—
- (a) any person who is a trustee entitled to receive interest on the investment, or
- (b) a person to whom any such interest is payable.

# The term "beneficiary" is defined in s.875 ITA:

- (3) A person is a beneficiary under a discretionary or accumulation settlement for the purposes of this Chapter if—
- (a) the person is an actual or potential beneficiary under the settlement, and
- (b) condition A or B is met in relation to the person.
- (4) Condition A is that the person is, or will or may become, entitled under the settlement to receive some or all of any income under the settlement.
- (5) Condition B is that some or all of any income under the settlement may be paid to or used for the benefit of the person in the exercise of a discretion conferred under the settlement.
- (6) The references in subsections (4) and (5) to any income under the settlement include a reference to any capital under the settlement so far as it represents amounts originally received by the trustees as income.

The definition is the same as in 30.6.1 ("Beneficiary").

The form is Form R105 (DAT).

The TDSI guidance notes provide:

## 4.33 R105 (DAT) - change of trustees or beneficiaries

Where the deposit-taker becomes aware that there has been a change of trustee or beneficiary, it may continue to pay interest without deduction of LRT if it has no reason to believe

- that the trustees are or may be resident, or
- a beneficiary is or may be ordinarily resident/resident in the UK, or
- a new beneficiary is or may be ordinarily resident/resident in the UK.

## 2.7 Interest in possession trusts

... If the beneficial owner of the interest is an individual, (and therefore the deposit is a relevant deposit) the account cannot be registered with a form R85. The reason is that the certificate must be given by the 'investor' (defined as the account holder) who is beneficially entitled to the payment. In this case the investor (the account holder) is the trustee, and as the trustee is not beneficially entitled to the payment they cannot complete a form R85.

### 27.9 Beneficial entitlement

It is necessary to identify the person who is beneficially entitled since the exemption depends on the residence of that person.

Suppose:

- (1) interest is paid to a settlor-interested trust; and
- (2) the trustees are outside the UK and the settlor is in the UK.

At first sight there is no obligation to deduct as the interest is treated as income of the settlor "and of the settlor alone". Following the deeming, the payment should be treated as paid to the settlor. Conversely, if the settlor is outside the UK, there is an obligation to deduct even if the trustees are in the UK. It is suggested that that is the correct view. This is consistent with the position for the non-resident; withholding rule

It appears at first sight that HMRC accept this.

TDSI Mailshot 6 (17 May 2004)<sup>13</sup> provides:

<sup>13</sup> Accessible www.hmrc.gov.uk/tdsi/archive/mailshot6.htm.

**Stiftungs** The current IR view on Stiftungs is that they are Trusts for UK tax purposes. For TDSI [Tax Deduction Scheme for Interest] purposes, the deposit should be considered to belong to the settlor and the TDSI treatment depends on the nature of the settlor—so if the settlor is an individual, LRT [lower rate of tax; now called the savings rate] must be deducted.

If the settlor can show that they have not retained an interest, the bank or building society can treat the Stiftung as an interest in possession trust and the TDSI position will depend on the nature of the beneficiary. If the beneficiary is an individual, deduct LRT.

#### 27.9.1 Policy and practical use of non-resident exceptions

The ITH para 876 explains the policy reason behind the exemption:

There were moreover compelling policy considerations. An attempt to tax the interest could have harmed the balance of payments by discouraging foreigners from putting their money into the UK. For the same reason no attempt has been made to require banks to deduct tax from interest paid to non-residents and interest belonging to persons not ordinarily resident is now excluded from the arrangements for deduction of tax from bank interest.

Since the conditions of all these non-resident exceptions could be onerous, I would have thought that the easier course would be to deposit funds with a non resident deposit-taker and not to use a UK bank. IHT may also be a reason for avoiding UK bank deposits. The remittance basis (and the temporary non-residents rules) may be another reason.

#### 27.9.2 Other exceptions

The following exceptions are mentioned for completeness and not discussed here:

- Client accounts (s.863 ITA)
- Qualifying uncertificated eligible debt security units (s.864 ITA)
- Qualifying certificates of deposit: s.865 ITA
- Qualifying time deposits: s.866 ITA
- Lloyds premium trust funds: s.867 ITA
- Sale and repurchase of securities: s.869 ITA

- Loans made by deposit takers: s.870(1)(a) ITA
- Debt on a security listed on a recognised stock exchange: s.870(1)(b)
   ITA
- Debt on a debenture issued by the deposit-taker: s.870(1)(c) ITA

# 27.10 EU Interest and Savings Directive

The relevant law and practice is found in:

- (1) European Directive 2003/48/EC on taxation of savings income in the form of interest payments (which applies to EU states). I refer to this as "the Directive".
- (2) International agreements made by individual tax havens.<sup>14</sup>
- (3) Domestic legislation in each state (where the state has chosen to enact domestic legislation to impose the rules agreed in the Directive or agreement).<sup>15</sup>
- (4) Guidance notes issued by each state.<sup>16</sup>

A full discussion requires many volumes to itself.

In the following discussion, "an ISD state" is a state where Directive rules applies.

In short, the rules apply when a "paying agent" established in one ISD

(1) UK Crown Dependencies: the Channel Islands and the Isle of Man.

<sup>14</sup> These are:

<sup>(2)</sup> UK Overseas Territories: Anguilla, Montserrat, British Virgin Islands, Turks and Caicos Islands, Cayman Islands.

<sup>(3)</sup> Dependent Territories of the Netherlands: Netherlands Antilles and Aruba.

<sup>(4)</sup> Other countries: Switzerland, Andorra, Liechtenstein, Monaco and San Marino.

<sup>15</sup> In the UK this has been done by the Reporting of Savings Income Information Regs 2003 SI 3297.

<sup>16</sup> In the UK see www.hmrc.gov.uk/esd-guidance/guidance.htm. But UK resident foreign domiciliaries would not be concerned about UK law.

<sup>17</sup> This term is elaborately defined: Directive Article 4. It includes trustees but not (in short) individual borrowers not carrying on business.

state pays "interest" to an individual who is "resident" in another ISD state. The duties of the paying agent depend on the state in which the paying agent is established: they are not identical in every state.

A UK resident foreign domiciliary will most often be affected where:

- (1) he receives interest from a paying agent in Belgium, Luxembourg, Austria, or a tax haven in a jurisdiction which has agreed to apply Directive rules; or
- (2) trustees of a transparent *Baker* type IP trust<sup>20</sup> in such a jurisdiction pay interest to a life tenant resident in the UK.

The paying agent has two choices:

- (1) If the individual gives authority, the trustees may report the interest payments to HMRC in the UK.
- (2) Alternatively the trustees must impose a withholding tax (also called a retention tax) on the payment of interest.<sup>21</sup>

Many jurisdictions have taken the view before 2008/09 that the withholding/disclosure requirement does not apply when a payment of interest is made to a UK resident foreign domiciled individual, if the interest is not remitted (and so not subject to UK tax).<sup>22</sup> This is a

Payment from a discretionary trust or non-transparent IP trust is not "interest" and

<sup>18</sup> This term is also elaborately defined: Art. 6.

<sup>19</sup> This term is defined in Art. 3(3).

so it does not require withholding or disclosure. No doubt the Directive will eventually be extended to cover this.

<sup>21</sup> The states that operate this tax are: Austria, Belgium, Luxembourg, Jersey, Guernsey, Isle of Man, British Virgin Islands, Netherland Antilles, Turks & Caicos, Switzerland, Andorra, San Marino, Liechtenstein and Monaco. The EU withholding tax is in addition to any foreign tax that is withheld.

<sup>22</sup> The Channel Islands and the Isle of Man take this view. See e.g. para 32 of the Isle of Man Treasury guidance notes accessible

www.gov.im/lib/docs/treasury/incometax/guidance.pdf

<sup>&</sup>quot;32. In deciding to whom the retention tax will need to be applied the focus should be on the ultimate aim of the Directive which is to enable savings income in the form of interest payments made in one Member State to beneficial owners who are individuals resident in another Member State to be made subject to effective taxation in accordance with the laws of the latter Member State. The emphasis

purposive construction, as the point is not made in the text of the agreements and whether it is correct seems very doubtful. HMRC do not agree, but the point is not within their jurisdiction, and they actually benefit from this practice as they do not have to allow a tax credit. This point ultimately raises questions of the foreign domestic law, and international law, but not on any view questions of UK law.

The operation of this practice from 2008/09 is a little more difficult, because the operation of the remittance basis depends on making a claim and at the time the interest is paid the claim will not yet have been made. But the practice will probably continue to be applied in cases where the individual confirms that he intends to make a remittance basis claim.

In practice, if the paying agent, guided no doubt by the local authorities, take the view that the duty of withholding/disclosure does apply to unremitted interest, the individual will usually consent to the disclosure. Then there will be no withholding tax. No difficulty will normally arise out of that disclosure. The Directive and supplemental agreements are designed to prevent criminal tax evasion, not lawful tax planning of the kind considered in this book.

# 27.10.1 Credit for withholding tax

If tax is withheld, 75% of it is paid to the Member State where the beneficiary is resident.<sup>23</sup> But the beneficiary is entitled to a tax credit for 100% of the tax withheld.<sup>24</sup>

should be on individuals, and also on those individuals who are not only resident in a Member State but are persons subject to effective taxation in accordance with the laws of the Member State. It is therefore consistent with the aims of the Directive, and therefore of the Agreements into which the Crown Dependencies have entered, that the retention tax will not apply to interest payments made to ...

Switzerland agrees: see Eidgenössische Steuerverwaltung: Wegleitung zur EU-Zinsbesteuerung (Swiss Federal Tax Authority Guidelines) § 37 accessible www.estv.admin.ch/d/euz/docs/euz-wegleitung-20070315-d.pdf.

<sup>•</sup> a trust (unless, as in the case of an interest in possession trust, a relevant beneficiary has the immediate and absolute entitlement to an interest payment);

<sup>•</sup> an individual where it is known to the paying agent that they benefit in their Member State of residence from an exemption from income tax; or where because no interest is remitted to the individual no liability to income tax arises in their Member State of residence."

<sup>23</sup> Art. 12.

<sup>24</sup> Art. 14.

HMRC now accept that the credit is applicable even if it relates to unremitted income (un)taxed on the remittance basis. 25 The Foreign Notes for 2007/08 provide:

- [1] If you have claimed for your foreign income to be taxed on the remittance basis then the amount of income remitted is calculated by including the appropriate proportion of the SWT.
- [2] You are still able to claim the whole amount of SWT deducted in the year in column D.

#### Example 3

Adam received interest of £1,000 from Jersey. Special Withholding Tax (SWT) of £150 was withheld. Adam is non-domiciled in the UK so claims for his foreign income to be assessed on the remittance basis. £425 of the interest was received in the UK.

Interest received in the UK	£425
Add SWT 425/850 x 150	£ 75
	£500
Enter on page F2 of the Foreign Pages	
Amount before tax (Column B)	£500
Special withholding tax (column D)	£150

Point [2] is right<sup>26</sup> but point [1] is doubtful. If a credit is given against tax, the amount credited is not received in the UK and so not remitted. If that is correct the amount received in the UK is (in the example) £425, not £500.

If the credit takes the form of a refund, received in the UK, it is considered that the amount received is derived from the foreign interest, and so is regarded as remitted.

HMRC changed their mind in Tax Bulletin 84 (discussed in the 6th edition of this book).

<sup>26</sup> But if countries adopt the view that no withholding applies to unremitted income, this issue will not arise.

# LOANS FROM NON-RESIDENT COMPANIES

# 28.1 Advantages of loans from non-resident companies

A dividend (or other income distribution) from a non-resident company will often cause income tax problems. If the dividend is received by a UK resident foreign domiciled individual, directly or through an IP trust, it will be taxable on the remittance basis. If it is received by a foreign discretionary trust or company, it will be income for the purposes of s.624 ITTOIA and the TAA provisions. By contrast a loan, even if interest-free, will not constitute an income receipt and will avoid these problems. Loans therefore seem an attractive method of extracting funds from companies. However, they raise tax issues of their own.

The following issues are discussed elsewhere: a loan may be a benefit for the purposes of s.731 ITA.<sup>1</sup> A loan to a transferor or settlor will be a capital sum within s.727 ITA<sup>2</sup> and s.633 ITTOIA.<sup>3</sup> The receipt of the loan in the UK may affect the s.624, s.720 or s.731 foreign domicile defences.<sup>4</sup> The receipt of a loan in the UK may constitute a taxable remittance, if the sum loaned represents RFI or chargeable gains of the individual. The liability to repay the loan may not be deductible for IHT purposes.<sup>5</sup>

I assume that the company is not UK resident when the loan is made. Loans *to* non-resident companies raise different issues, not discussed here.

<sup>1</sup> See 18.4.4 (Interest-free loan and enjoyment of asset in kind).

<sup>2</sup> See 17.10 (Transferor receives capital sum).

<sup>3</sup> See 15.19 (Settlor receives capital sum).

<sup>4</sup> See 15.4 (Section 624 foreign domicile defence); 17.12 (Section 720 foreign domicile defence); 18.33 (Section 731 foreign domicile defence).

<sup>5</sup> See 44.1 (IHT deduction for debts).

# 28.2 Non-tax aspects

The loan should be documented by a written agreement made at the time of the loan. It should be recorded in the company's accounts.

Take care the loan does not accidentally become statute-barred.

The company law restrictions on loans to directors and connected persons will need to be reviewed. This will depend on the applicable law of the company.

If the company is held in a trust, the trustees need to consider whether they can properly permit the company to make the loan.

# 28.3 Section 419 ICTA: loans to participators

Section 419 ICTA imposes a charge where a close company lends money to a participator. There is no charge under this section provided the company was not UK resident (and so not "close") at the time the loan was made. It does not matter if the company later becomes UK resident.

# 28.4 Section 418 ICTA: benefits to participators

Section 418 ICTA imposes a charge where a "close company incurs expense in or in connection with the provision for any participator of ... benefits or facilities of whatever nature". However a close company does not "incur expense" in making a loan or in leaving the loan outstanding, and so there will be no charge under this section. Also a non-resident company is not "close".

# 28.5 Employment-related loan

Section 175(1) ITEPA provides:

The cash equivalent of the benefit of an employment-related loan is to be treated as earnings from the employee's employment for a tax year if the loan is a taxable cheap loan in relation to that year.

This will in principle apply on a loan from a company to an employee, director, or shadow director<sup>6</sup> (or a relative of such a person). A discussion

See 50.11 (Shadow directors); 50.12 (Who is a shadow director?).

of the meaning of "taxable cheap loan" and the quantum of the charge is outside the scope of this book.

# 28.5.1 *UK resident foreign domiciled employee*

The BIK earnings of an employment-related loan may be chargeable overseas earnings if (in short) the duties of the employment are performed wholly outside the UK. If so, it is considered that the earnings cannot be remitted so no tax charge can arise.<sup>7</sup>

# 28.5.2 Loan to shadow director: HMRC practice

Where living accommodation is provided by a company, HMRC say that they are keen to take the point that the occupier of the property may be a shadow director of the company, so that a benefit in kind charge arises. In relation to interest-free loans from offshore companies, the same technical point arises. However in this case HMRC do not so often argue the point. There are various possible explanations of this discrepancy.

Of course a person who borrows interest free from a company is not necessarily a shadow director of that company. Perhaps the person occupying a property purchased by the company is more at risk of becoming a shadow director, because the company's acts to acquire the property and licence the individual to occupy may ultimately be at the direction of the individual. By contrast, the decision to extract funds from the company by way of loan (as opposed, say, to distribution) is less likely to be at the direction of the individual. So the explanation may be that borrowers (unlike occupiers) are less likely to be shadow directors, But it is of course a question of fact in each case.

The motivation for (purporting to) take the living accommodation point may be to discourage IHT planning on the family home, not the collection of income tax. That is a second possible explanation. But it is unsafe to plan on that basis. (This is yet another example of the practical difficulties arising from the unprincipled decision in *R v Dimsey and Allen*.)

<sup>7</sup> See 50.25 (Benefit in kind remittance basis). If that is wrong, imponderable questions arise as to what happens if the money lent is remitted here and spent. Contrast 18.35.1 (Interest-free (or low interest loan).

<sup>8</sup> See 50.11 (Shadow directors).

# 28.6 Meaning of "employment-related loan"

#### 28 6 1 "Loan"

Section 173(2)(a) ITEPA provides:

"loan" includes any form of credit,

# EIM para 26108 provides:

## **26108. Meaning of loan** [March 2007]

Loan means more than just lending money. It includes any form of credit. It follows that any kind of advance by reason of the employment is covered. For example, any amount shown in the employer's books or records as owed by an employee will count as a loan.

Grant v Watton

The case of Grant v Watton (71 TC 333) concerned credit extended by a company of which Grant was a director, to his sole trade and later to a partnership in which Grant was the general partner. In the High Court Pumfrey J. considered the meaning of credit –

".... credit is granted where payment is not demanded until a time later than the supply of goods to which the payment relates. Credit is the deferral of payment of a sum which, absent agreement, would be immediately payable."

Regarding the application of Section 175 ITEPA 2003 to an overdrawn director's loan account see EIM26505.

#### "Making" a loan 28.6.2

# Section 173(2)(b) ITEPA provides:

references to making a loan (and related expressions) include arranging, guaranteeing or in any way facilitating a loan.

EIM 26110 [March 2007] summarises this and continues:

# Loan made by a third party – employee benefit trust

It is not uncommon for a third party, such as an employee benefit trust (EBT), to make a loan to a beneficiary who is also an employee of the employer which is associated with the EBT. It is sometimes suggested that the loan is not an "employment-related loan" (EIM26113) because the definition of that term does not include a loan provided by a third party.

Whilst it is true that the definition includes no reference to a third party loan provider, HMRC does not accept that the loan is not an employment-related loan. The definition of "employment-related loan" includes a loan made by an employee's employer. As "making" a loan includes "in any way facilitating" a loan, if the employer provides the money to fund the EBT, the employer is regarded as making the loan. Consequently for the purposes of the loan benefit rules, the EBT is ignored and the loan is treated as made directly by the employer to the employee. It follows that the loan is an employment-related loan.

# Suppose:

- (1) A company is held by a trust, and lends funds to the trustees ("loan 1").
- (2) The trustees lend funds to a beneficiary who is a shadow director ("loan 2").

At first sight this would not be an employment-related loan because it is not made by the "employer". But if loan 1 is made in order to allow the trustees to lend to the beneficiary, it might be said that the company has facilitated loan 2. The same applies to a back-to-back loan, i.e. if the company deposits funds with a bank, the trustees borrow from the same bank on the security of that deposit, and the trustees then lend to the beneficiary.

Section 174(4) ITEPA provides:

References in this section to a loan being made by a person extend to a person who—

- (a) assumes the rights and liabilities of the person who originally made the loan, or
- (b) arranges, guarantees or in any way facilitates the continuation of a loan already in existence.

# EIM para 26111 provides:

#### Loans taken over from another person

If the rights over an existing loan are taken over by another person the

loan will remain within the charge if it was within the charge when it was first made.

A loan within the scope of the charge cannot be removed from it by the original lender handing his or her rights over to another person.

But a loan that was not within the charge when it was first made can be brought within it if it is taken over by a person mentioned in EIM26113.

#### 28.6.3 "Employment-related"

"Employment-related" loan is defined in s.174 ITEPA:

#### 174 Employment-related loans

- (1) For the purposes of this Chapter an employment-related loan is a loan—
- (a) made to an employee<sup>9</sup> or a relative<sup>10</sup> of an employee, and
- (b) of a class described in subsection (2).
- (2) For the purposes of this Chapter the classes of employment-related loan are-
  - AA loan made by the employee's employer.
  - A loan made by a company or partnership over which the employee's employer had control.
  - CA loan made by a company or partnership by which the employer (being a company or partnership) was controlled.
  - A loan made by a company or partnership which was controlled by a person by whom the employer (being a company or partnership) was controlled.
  - A loan made by a person having a material interest<sup>11</sup> in
    - a close company which was the employer, had control over the employer or was controlled by the employer, or
    - (b) a company or partnership controlling that close company.
- (3) In this section-

"employee" includes a prospective employee, and

For the purposes of this section a person ("X") is a relative of another ("Y") if X is-

For the definition of "employee" see 50.7 ("Employer", "employee" and "employment").

<sup>10</sup> s.174(6) ITEPA defines "relative":

<sup>(</sup>a) Y's spouse or civil partner,

a parent, child or remoter relation in the direct line either of Y or of (b) Y's spouse or civil partner,

a brother or sister of Y or of Y's spouse or civil partner, or (c)

the spouse or civil partner of a person falling within paragraph (b) or (d)

<sup>11</sup> "Material interest" is defined in s.68 ITEPA.

"employer" includes a prospective employer.

...

- (5) A loan is not an employment-related loan if—
- (a) it is made by an individual in the normal course of the individual's domestic, family or personal relationships, or
- (b) it is made to a relative of the employee and the employee derives no benefit from it.

"Control" has the meaning in s.995 ITA: see s.719 ITEPA.

What if a loan is made to someone who is not an employee (as defined) but later becomes a shadow director? At first sight, leaving an existing loan outstanding would not give rise to a tax charge even after the borrower becomes a shadow director. However, if the loan is repayable on demand, not calling in the loan amounts to "any form of credit". Thus there will be an income tax charge on the benefit in kind of the interest-free loan if a borrower becomes a shadow director (and so becomes an "employee").

What is the position if a loan is made to a shadow director who ceases to be a shadow director? There is no charge on a loan to a former employee.

#### 28.7 Transactions in securities

#### 28.7.1 Introduction

The "lengthy and complicated" provisions of Chapter 1 Part 13 ITA require a book to themselves. The following discussion concentrates on points relevant to loans.

Section 684(1) ITA provides:

This section applies to a person in respect of a transaction in securities or two or more such transactions if the person is in a position to obtain or has obtained an income tax advantage—

- (a) in circumstances where any of the provisions specified in subsection (2) applies in relation to the person, and
- (b) in consequence of—
  - (i) the transaction, or
  - (ii) the combined effect of the transactions.

<sup>12</sup> IRC v Laird Group [2003] STC 1349 at [13].

Section 684 raises the following issues:

- (1) Is there a transaction in securities?
- (2) Does a person obtain an income tax advantage?
- (3) Does he obtain the tax advantage in circumstances within s.684(2) ITA (Circumstance A to E)?
- (4) Does he obtain the tax advantage in consequence of the transaction in securities?
- (5) Does the escape clause apply?

#### 28.8 "Transaction in securities"

This expression is defined in s.713 ITA:

"transaction in securities" means transactions, of whatever description, relating to securities, and in particular—

- (a) the purchase, sale or exchange of securities,
- (b) issuing or securing the issue of new securities,
- (c) applying or subscribing for new securities, and
- (d) altering or securing the alteration of the rights attached to securities.

"Securities" is defined in s.713 ITA:

- "securities"—
- (a) includes shares and stock, and
- (b) in relation to a company not limited by shares (whether or not it has a share capital) includes also a reference to the interest of a member of the company as such, whatever the form of that interest.

A debenture is a security.<sup>13</sup> However, a simple interest free loan is not in principle a "security" and so making such a loan is not a transaction in

<sup>13</sup> IRC v Parker 43 TC 396.

securities.14

# 28.9 "Income tax advantage"

"Income tax advantage" is defined in s.683 ITA:

- (1) In this Chapter "income tax advantage" means—
- (a) a relief from income tax or increased relief from income tax, 15
- (b) a repayment of income tax or increased repayment of income tax,
- (c) the avoidance or reduction of a charge to income tax or an assessment to income tax, or
- (d) the avoidance of a possible assessment to income tax.
- (2) For the purposes of subsection (1)(c) and (d) it does not matter whether the avoidance or reduction is effected—
- (a) by receipts accruing in such a way that the recipient does not pay or bear income tax on them, or
- (b) by a deduction in calculating profits or gains.

A loan does not fall within (1)(a) or (b). What is "avoidance of tax" within 1(c) and (d)? Lord Wilberforce said in *IRC v Parker*:

The paragraph, as I understand it, presupposes a situation in which

- [1] an assessment to tax, or increased tax, either is made or may possibly be made,
- [2] that the taxpayer is in a position to resist the assessment by saying that *the way in which he received what it is sought to tax* prevents him from being taxed on it;
- [3] and that the Crown is in a position to reply that if he had received what it is sought to tax *in another way* he would have had to bear tax.

In other words, there must be a contrast as regards the "receipts" between

- [a] the actual case where these accrue in a non-taxable way with
- [b] a possible accruer in a taxable way, and unless this contrast exists, the existence of the advantage is not established.<sup>16</sup>

<sup>14</sup> For a discussion of the meaning of "security", see *Gore-Browne on Companies* para 17.3; *Interests in Securities*, Benjamin, 1st ed., 2000, para 1.02 and 1.20.

<sup>15</sup> Section 683(3) provides "In this section 'relief from income tax' includes a tax credit".

<sup>16 43</sup> TC 396 at 441 (emphasis added).

One must identify a hypothetical receipt to the taxpayer which would be taxable. This need not be the same kind of transaction as the actual transaction. In IRC v Cleary<sup>17</sup> the shareholder sold an asset to a company. The actual receipt was not taxable. This was compared to a hypothetical but possible dividend from the company which would have been taxable. So there was an "income tax advantage". The hypothetical dividend was an entirely different kind of transaction: it reduced the company's assets (unlike the actual sale). Remarkably the House of Lords (Viscount Dilhorne) held that this made no difference. This could lead of course to double taxation on the payment of an actual dividend later. So in short, the question has been whether the company can pay a dividend to the person in question equal to the amount received tax-free.

A loan to a 100% shareholder in principle confers an income tax advantage as the sum loaned could have been received as a dividend. 18

The same applies if a company lends a sum to all its shareholders in proportion to their holdings.

What if a company makes a loan only to (say) a 50% shareholder? It is considered that there is no "income tax advantage" because the company would have had to declare a dividend of twice the sum loaned. But it is suggested that there is an income tax advantage if it is realistic to contemplate other shareholders waiving their entitlement to a dividend or transferring it to him.

What if the loan is to a UK resident foreign domiciled shareholder? If the sum loaned is retained offshore, there is no income tax advantage. For a hypothetical dividend retained offshore would also not be taxable. There is no "possible accruer in a taxable way". 19 But if the sum loaned is remitted there is an income tax advantage.

#### 28.10 The circumstances

There are five sets of circumstances set out in the legislation, but the only

<sup>17</sup> 44 TC 399 at 423.

<sup>18</sup> Williams v IRC 54 TC 257 at 308. This assumes that the company has assets available for distribution.

Actually there is a possible accruer in a taxable way; a dividend received in the UK 19 would be taxable. But that does not count. Otherwise a foreign domiciliary enjoys a tax advantage whenever he receives foreign income and choses not to remit it; which is absurd. There must be some limits to the approach in Cleary that we need not compare like with like.

one relevant is Circumstance D, which is the widest. Section 689 ITA provides:

# Receipt of consideration in connection with relevant company distribution (circumstance D)

- (1) This section applies in relation to a person if subsections (2) to (4) apply.
- (2) The person receives consideration<sup>20</sup> in connection with—
- (a) the distribution, transfer or realisation of assets of a relevant company (see section 691), or
- (b) the application of such assets in discharge of liabilities.

The person must be the person who obtained the tax advantage. Section 689(3) ITA requires that:

The consideration

- (a) is or represents the value of—
  - (i) assets which are available for distribution by way of dividend by the company, or
  - (ii) assets which would have been so available apart from anything done by the company,
- (b) is received in respect of future receipts of the company, or
- (c) is or represents the value of trading stock of the company.

This is here called "Distributable Consideration". <sup>21</sup> Section 689(4) ITA requires that:

The person so receives the consideration that the person does not pay or bear income tax on it (apart from this Chapter).

"In this section references to the receipt of consideration include references to the receipt of any money or money's worth."

21 s.689(5) ITA restricts this concept:

"The assets mentioned in subsection (3) do not include assets which are shown to represent a return of sums paid by subscribers on the issue of securities, despite the fact that under the law of the country in which the company is incorporated assets of that description are available for distribution by way of dividend."

But this will not apply where there is a loan.

<sup>20</sup> s.689(6) ITA provides:

I refer to this as receipt of a Non-taxable Sum. "Relevant company" is defined in s.691 ITA:

- (1) A company is a relevant company for the purposes of sections 689 and 690 if it is-
- (a) a company under the control<sup>22</sup> of not more than 5 persons (but see subsection (2)), or
- (b) any other company none of whose shares or stocks<sup>23</sup> is
  - listed in the Official List of the Stock Exchange, and
  - (ii) dealt in on the Stock Exchange regularly or from time to time.
- (2) A company is not a relevant company for those purposes if it is under the control of one or more companies which are not relevant companies for those purposes.

In practice, the company making the loan will normally be a relevant company.

The person need not receive the consideration directly from the company.<sup>24</sup>

# 28.11 "In consequence of a transaction in securities"

Is the loan "in consequence of a transaction in securities"? This must depend on the circumstances. The first step is to identify the transaction in securities

# 28.12 The escape clause

Section 685 ITA provides:

# Exception where no tax avoidance object shown

(1) Section 684 does not apply to a person in respect of a transaction in securities or two or more such transactions if the person shows that the transaction or transactions meet conditions A and B.

<sup>22</sup> s.691(4) ITA provides: "In this section 'control' has the meaning given by section 416(2) to (6) of ICTA (close companies: meaning of 'associated company' and 'control')."

s.691(3) ITA provides: "The reference in subsection (1)(b) to shares or stocks does not include debenture stock, preferred shares or preferred stock."

<sup>24</sup> This is self-evident but if authority is needed see IRC v Wiggins 53 TC 639.

- (2) Condition A is that the transaction or transactions are effected—
- (a) for genuine commercial reasons, 25 or
- (b) in the ordinary course of making or managing investments.
- (3) Condition B is that enabling income tax advantages to be obtained is not the main object or one of the main objects of the transaction or, as the case may be, any of the transactions.

This is known as the escape clause.

"The transaction(s)" means the transactions in securities. The transactions must satisfy both Conditions A and B.

#### 28.13 Discussion

#### 28.13.1 Loan to individual 100% shareholder

Suppose a company is wholly owned by a UK resident individual ("B"), and the company lends interest free to B.

B obtains an income tax advantage. The company is likely to be a relevant company.

Is Circumstance D satisfied? B receives a Non-taxable Sum. There is a transfer of assets (the loan). However, does B receive the sum "in connection" with a transfer of assets? If the company already had the cash, then the only "transfer of assets" is the loan itself. Is the loan connected with itself? The answer must be, no. If the company had to sell assets in order to raise cash to make the loan, that sale would be a "transfer of assets" and Circumstance D would be satisfied.

None of this matters unless there is a transaction in securities. The loan is not itself a transaction in securities.

If the company had to sell securities in order to raise funds to make the loan, then the loan may be said to be in consequence of that sale. If the company already possessed the cash, or acquired it without a transaction in securities, then s.684 does not apply.

But even if there is a transaction in securities, the escape clause may apply if the transaction is for commercial reasons.

On the meaning of "genuine commercial" see 20.5 ("Commercial" in old Condition B).

# 28.13.2 Loan to discretionary trust

Suppose the company is held by a non-resident discretionary trust, and lends interest free to the trustees. The trustees do not obtain an income tax advantage. The trustees would not have been taxable on a dividend.

Suppose the trust is settlor-interested. If the settlor ("S") is UK resident and domiciled S obtains an income tax advantage. (What if S was not UK domiciled? There is no IT advantage unless the proceeds are received in the UK.)

However, S does not receive Distributable Consideration so Circumstance D is not satisfied even if S does obtain an income tax advantage.

#### 28.14 Schedule 4B TCGA 1992

A loan from a company to a trust constitutes "trustee borrowing" for the purposes of Schedule 4B TCGA 1992. RI 259 shows that HMRC take this unmeritorious point:

It is not unusual for the trustees of a non-resident trust to borrow money from a non-resident company which they control. In this situation, if the company were resident in the UK, TA 1988 s 419 might well be applicable. It has been suggested that in this situation the trustees are effectively "borrowing" from themselves and therefore outside para 4(1). We consider this incorrect, particularly in the light of *Chamberlain v IRC*, 25 TC 357. It does not matter whether the borrowing is from a company controlled by the trustees or their associates, or from an entirely unconnected company. What matters is the use to which the borrowing is put.

Sympathetic courts have allowed trustees to avoid the unfairness by declaring loans made by trustees in (understandable) ignorance of their daft rules to be void.<sup>26</sup>

A full discussion of Schedule 4B needs to a book to itself, and is not attempted here.

<sup>26</sup> Re Leumi Overseas Trust [2007] JRC 248; Barclays Private Bank v Chamberlain 9 ITELR 304.

# COLLECTION OF TAX FROM UK REPRESENTATIVES

# 29.1 Collection of tax from UK representatives - Introduction

The next two chapters consider two sets of interlinked rules:

- (1) Collection of tax from UK representatives of:
  - (a) non-resident individuals and trustees: ss.126, 127 and Schedule 23 FA 1995;
  - (b) non-resident companies: Schedule 26 FA 2003.
- (2) Limitation of income tax liability for UK source income of:
  - (a) non-resident individuals and trustees;
  - (b) non-resident companies

Chapter 1 Part 14 ITA.

The ITA rewrite made the position rather more cumbersome, though eventually further rewrites will mitigate the mess.

HMRC views are found in SP 1/01, revised 20 July 2007. The earlier version of the SP is still relevant until 31 December 2009,<sup>1</sup> but it is not considered here. The FA 2008 has done some beneficial tinkering.

In outline:

(1) UK trading income and gains of a non-resident is fully taxable, and is collected from a UK representative. This does not apply to funds

<sup>1</sup> SP 1/01 para 5 provides: "This statement replaces the original SP 1/01 with immediate effect, except to the extent that this statement requires a non-resident or its investment manager to make changes to current circumstances or contractual arrangements in order to comply with the terms of this statement, in which case the original SP 1/01 may be applied until 31 December 2009."

managed by investment managers ("the investment manager exemption").

(2) Income not within (1) – investment income or trading income within the investment management exemption – qualifies for a limit on liability (in short, a higher rate income tax relief.)

This chapter considers (1) and the next chapter considers (2).

## 29.2 Direct charge on non-residents

The ITH provides:

#### 903. Machinery of assessment: direct charge on non-residents

It always was and still is possible to assess a non-resident directly if, in the words of the Courts, he can be reached. A simple example of such a situation arose in the case of Tischler v Apthorpe [2 TC 89]. Mr Tischler was not resident. He was a partner in a French wine firm who spent four months or so a year in England. He lived then in a London hotel and sold wine to English customers. His firm also employed London agents and the question was whether the English profits could be assessed directly on Mr Tischler or whether such assessments should, Mr Tischler being non-resident, be made only on the English agents. The High Court held that an assessment made directly on the firm was good and that Mr Tischler was obliged to make a return served on him. In the words of Mathew J

'If the principal can be got at there is no need to have recourse to Section 41 (of the 1842 Act which was consolidated in Section 78 TMA 1970.)

An individual, clearly, can be physically present in this country without being resident here and we used to have to rely on the principle established by the Tischler case in reaching the profits made by overseas sportsmen and women and artistes who come to this country for quite brief engagements. The modern view certainly, is that a non-resident company which trades here equally is here and that it may similarly be reached. If the company has a branch presence here with all the physical trappings of its trade it is visibly here and will have a registered place of business, an address at which it may be found and at which legal notices may be served.

The principle of direct assessment is not confined to non-residents who actually come here. There is no bar on direct assessment of non-residents who are not here whether or not they have agents in the UK. This was made clear in the case of Werle v Colquhoun [2 TC 412]. The difficulty with direct assessment on a person who is not here lies in recovering the tax, although now that the Supreme Court rules allow service of writs abroad this may be a little easier provided there are assets in the UK. But it is still true to say that if a non-resident company acting through an agent has no such physical presence here and has nothing here the Revenue cannot, in practice, impose its charge effectively

without more adequate machinery including that for the service of notices and returns as well as for the actual gathering of the tax. It was in such situations where the non-resident had only an agent here – that the original form of Part VIII was intended to come to the Revenue's aid. In practice Part VIII is normally used today even in those cases where the taxpayer can be reached directly ...

This was written before the 1995 changes and before the mutual collection of tax agreements but the point is still valid.

# 29.3 Imposition of obligations on UK representative

Section 126(1) FA 1995 provides:

Schedule 23 to this Act shall have effect for imposing obligations and liabilities in relation to income tax and capital gains tax on a branch or agency which, under this section, is the UK representative of a person who is not resident in the UK ("the non-resident").

In the following discussion "the non-resident principal" is the person for whom the UK representative is a representative (who the statute calls "the non-resident".)

So we turn as directed to Para 1 Sch 23 FA 1995 which provides:

# General imposition of obligations etc

- (1) Subject to the following provisions of this Schedule, the provisions of the Tax Acts, of the Taxation of Chargeable Gains Act 1992 and of any subordinate legislation<sup>2</sup> made under the Tax Acts or that Act of 1992, so far as they—
- (a) make provision for or in connection with the assessment, collection and recovery of tax, or of interest on any tax, and
- (b) apply in any case for purposes connected with the taxation of any amounts in relation to which the non-resident has a UK representative,

shall have effect in that case with respect to tax chargeable on, and interest payable by, the non-resident as if the obligations and liabilities of the non-resident by virtue of those provisions were also obligations and liabilities of the UK representative.

Paragraph 1(2) unnecessarily provides the definition: "In this paragraph 2 "subordinate legislation" has the same meaning as in the Interpretation Act 1978."

This is a collection provision (the metaphor often used is "machinery provision") and not a charging provision: the UK representative is only subject to tax if there is a charge to tax on usual principles on the non-resident principal. The INTM para 268010 [November 2004] provides:

The machinery provisions alone cannot create or extend a tax liability on the non-resident. There has to be a charge to tax in respect of the non-resident under the domestic provisions in the first place. The provisions work by treating the tax obligations and liabilities of the non-resident as though they were additionally the obligations and liabilities of the UK representative. This provides a practical assessment and collection mechanism for non-residents. Once either the non-resident or the UK representative has paid the liabilities both parties are treated as having met their liabilities.

# 29.4 Significance of trading

The UK representative rules only apply if the non-resident principal is carrying on a trade, profession or vocation<sup>3</sup>. References in this chapter to "**trade**" include professions and vocations since there is no material difference between the two.

# 29.4.1 Trading in financial assets

Trade has no easy definition and the general question of what is a trade needs a book to itself. The only question discussed here is when there is a trade in relation to financial assets. The trading/non-trading distinction is here at its most illusive. There have been two cases discussing whether companies are trading in financial assets. In each case commissioners findings of trade were upheld, though in the second case only just (the judge could not have found there was a trade). So I think we can say that is a case of a non-trade. The principles are summarised in *Cooper v C & J Clarke Ltd*:

First, marketable securities, being income-yielding assets usually capable of appreciating in value, are prima facie purchased and sold by way of investment and not by way of trade. Secondly, a series of purchases and

<sup>3</sup> See 29.3 (Imposition of obligations on UK representative).

sales may sometimes, if carried out pursuant to a deliberate and organised scheme of profit-making, amount to a trade. Thirdly, it is easier to characterise a series of purchases and sales as a trade in a case where they are made by a trading entity as opposed to an individual. Fourthly, in the case of a trading entity that characterisation is more easily made where the purchases and sales are substantial in relation to its other activities, all the more so where they are of frequent occurrence and extend over a long period of time. Fifthly, it is sometimes helpful, although not decisive, to ask whether a series of sales and purchases is speculative or not. The reason why the question is sometimes helpful is that the answer may throw light in one direction or the other, but it is not decisive because according to the circumstances either a trade or a course of investment may be speculative.4

There have been two cases discussing whether individuals are trading in financial assets. The first is Salt v Chamberlain 53 TC 143 where Oliver J said:

Where the question is whether an individual engaged in speculative dealings in securities is carrying on a trade, the prima facie presumption would be, as Pennycuick J. suggested in the Lewis Emanuel case 42 TC 369, that he is not. It is for the fact-finding tribunal to say whether the circumstances proved in evidence or admitted take the case out of the norm.

In Salt v Chamberlain the individual relied on the following matters to justify a conclusion of trading. There was a relatively large number of transactions, about 50 sale/purchase transaction per annum, over a four year period. A substantial proportion of the transactions concerned options (rather than securities yielding income). One third of the purchases and sales were within the settlement period, and many others were within a short period thereafter. The purchases were financed in part by a loan secured on the shares. On these facts the General Commissioners found that the taxpayer was not trading, and on appeal, the judge held that the Commissioners were entitled to reach that conclusion.

The second case is Wannell v Rothwell 68 TC 719. In this case there were about 60 transactions of sale or purchase per annum. The assets traded were shares and commodities. Some of the money needed was borrowed. The taxpayer was aiming at quick profits and had no intention

<sup>54</sup> TC 670 at 676; see too Lewis Emanuel v White 42 TC 369.

of taking possession of the commodities or (with rare exceptions) of holding shares. The Special Commissioner did not decide whether the taxpayer was trading, but the Judge found that the Special Commissioner would have been "almost bound" to reach the conclusion that the taxpayer was trading.

SP 1/01 provides some heavily qualified generalities, and a taxpayer who tries to use this guidance will find that it does not take him very far.<sup>5</sup> For what it is worth, the material is set out here:

16. Whether or not a taxpayer is trading is a question to be determined by reference to all the facts and circumstances of the particular case. This applies as much to financial transactions as to other activities.

17. In determining the question of trading, any transactions carried out through an investment manager are to be considered in the context of the status and world-wide activities of the non-resident. It is not possible in this statement to consider every possible set of circumstances but, for example, an individual is unlikely to be regarded as trading as a result of purely speculative transactions.<sup>6</sup>

Speculative is not a helpful word. What does it mean?

18. For a company, a transaction will generally be either trading or capital in nature. (This may also be the case for non-corporate collective investment vehicles whether open-ended or closed.)

I think the point is that the transaction will not be "transaction income" (formerly Schedule D Case VI).

If the main business of a non-resident company is a trade outside the financial area, or an investment holding business, the activities in the UK would normally amount to trading only if they constituted or were part of a separate financial trade. But if, exceptionally, activities which are an integral part of the profit earning activities of a non-financial trade are carried out through a UK investment manager (eg hedging on the London terminal markets by a non-resident dealer in physical commodities) then that might amount to trading here. The view to be taken on a particular case will depend on all the facts of that case.

19. The active management of an investment portfolio of shares, bonds

<sup>5</sup> There is similar (qualified) guidance in SP 3/02.

<sup>6</sup> Likewise SP 3/02 para 8.

and money market instruments such as bills, certificates of deposit, floating rate notes and commercial paper does not constitute a trade.

The use of the term "investment" makes this obvious - and useless.

But every case must be considered in the light of its own facts.

- 20. HMRC view short positions as conceptually the same as long positions and synthetic positions are conceptually the same as the equivalent 'real' positions. Neither going short nor taking synthetic positions using derivatives are in themselves indicative of trading. Furthermore, synthetic positions that give exposure to part of an asset are conceptually the same as synthetic positions that give exposure to the whole of an asset. Thus a synthetic position that gives exposure only to a bond's credit risk is no more or less likely to be a trading transaction than a synthetic or real position that gives exposure to the bond's coupon, liquidity, credit and currency risks. These techniques may constitute investment in themselves or may form part of an investment activity.
- 21. Where futures and options are used by non-residents who are collective investment vehicles (whether open-ended or closed), pension funds and other bodies which either do not trade or whose principal trade is outside the financial area, Statement of Practice 03/02 'Tax Treatment of Derivative Transactions' will be applied.
- 22. ... <sup>7</sup> The criteria for deciding whether a non-resident financial company is an investment company or a trading company are the same as those which apply to a resident company.
- 23. Where there is trading in the UK, no assessment is due on the non-resident when the Investment Manager Exemption applies. Liability of the non-resident is instead limited to tax deducted at source.

# 29.5 "UK representative"

The definition of "UK representative" is clearly central. Section 126(2) FA 1995 gives the basic definition:

Subject to the following provisions of this section and to section 127

The omitted text discusses whether the financial trade is carried on in the UK; see 13.8.2 (Buying and selling through an agent). This is different from the question of whether there is a trade.

below, a branch or agency<sup>8</sup> in the UK through which the non-resident carries on (whether solely or in partnership) any trade, profession or vocation shall, for the purposes of this section and Schedule 23 to this Act, be the non-resident's UK representative ...

Thus a UK representative is in short a branch or agency. The INTM para 268020 [march 2007]provides:

The guidance at INTM264020, INTM264060 and INTM264070 explains that part of the requirements of the charging provisions to either income tax or corporation tax in respect of a non-resident is that there is some level of personal representation of the non-resident's trade within the UK. This is a necessary feature of either a 'permanent establishment' or a 'branch or agency'. Any personnel acting in the UK branch or any agent acting for the non-resident would fulfil the representative role and be competent to be the non-resident's 'UK representative' under the machinery provisions. It matters not whether the UK personnel have the status of employee, consultant etc, or indeed whether they are self-employed or not. The important factor is that the personnel act in the non-resident's trade in the UK. The machinery provisions are framed in terms of the permanent establishment/branch or agency as a whole being the UK representative. Further guidance on the practicalities of how assessments should be made and addressed is at INTM268040.

## Partnerships can be the UK representative of a non-resident

A partner in a partnership can be the UK representative of a non-resident. This will occur, for example, where a non-resident trades in the UK though the agency of a UK partnership (of which he or she is not a member). In such circumstances, the partners in the UK partnership will be jointly liable, as UK representative, for the tax payable by the non-resident. This provision is at Section 126(5) FA 1995 for income tax and is implicit in Section 150 FA 2003 for corporation tax.

Where a business that is carried on by a partnership that includes non-resident partners is carried on in the UK through a permanent establishment/branch or agency, the permanent establishment/branch or agency is the UK representative of each non-resident partner. This provision is at Section 126(6) FA 1995 for income tax and is implicit in Section 150(2) FA 2003 for corporation tax.

<sup>8</sup> Section 126(8) FA 1995 defines "branch or agency" in the traditional way see 13.28 (Meaning of "branch or agency").

Where a business is carried on in the UK by a partnership that includes both resident and non-resident partners, the partnership is treated as the UK representative of each non-resident partner. The partners are thus jointly liable for the tax payable by the non-resident partners on their shares of the partnership profit. This provision is at Section 126(7) FA 1995 for income tax and is implicit in Section 150 ICTA 1988 for corporation tax.

# 29.6 Amount for which UK representative is liable

Section 126(2) FA 1996 goes on to define the amounts in which a UK representative is concerned:

- ... in relation to the following amounts, that is to say—
- (a) the amount of any such income from the trade, profession or vocation as arises, directly or indirectly, through or from that branch or agency;
- (b) the amount of any income from property or rights which are used by, or held by or for, that branch or agency; and
- (c) amounts which, by reference to that branch or agency, are chargeable to capital gains tax under section 10 of the Taxation of Chargeable Gains Act 1992 (non-residents).9

# The INTM para 268030 provides:

A person can only be the UK representative in respect of the permanent establishment/branch or agency with which they are linked. Where a non-resident has more than one UK permanent establishment/branch or agency, then it is possible that each will have a different UK representative. In those circumstances, each UK representative would only be responsible in respect of the part of their non-resident's liabilities and obligations arising from their own permanent establishment/branch or agency [Neilsen Andersen & Cov Collins, and Tarn v Scanlan 13 TC 911.

The ITH explains "directly or indirectly" in s.162(2)(a):

#### 914. General

Section 79 [TMA 1970] is another 1915 amendment. It provides that a

See 13.27 (Why does branch/agency matter?).

non-resident shall be chargeable on profits or gains arising directly or indirectly through any branch, agency etc here. The sort of thing that was happening, before this provision was introduced, was that an agent for a non-resident would negotiate a contract here and at the end of the oral negotiations the agent and the third party would agree to sign the formal documents abroad. The view the Revenue took, and defensibly so, was that in substance all had been done here apart from signing a piece of paper and that it was wrong for liability so to be avoided. Problems of that sort are really problems of fact and proof as was mentioned in chapter 8 (ITH822). If the Revenue could have proved that there was an unwritten agreement made in London, it would have succeeded in a claim that the non-resident was trading here, and that is what we would argue today. Millions of pounds worth of business are done in the City of London every day on the basis of spoken agreements which are later confirmed in writing and nobody wishes to deny that the word is the contract. But, when the parties to the contract do not wish to act openly, proof is difficult to come by. What these words were meant to do was to enable the Revenue to say - 'we must accept that this contract was made abroad because we cannot prove otherwise but a lot of negotiation took place in London and we want to look at the substance of the matter and the words 'directly or indirectly' will enable us to do that'.

# 29.7 Agents not treated as UK representatives

Section 127(1) FA 1995 provides three exceptions which I call:

- (1) the casual agent exemption
- (2) the broker exemption
- (3) the investment manager exemption

I consider these separately.

# 29.8 Casual agent exemption

Section 127(1) FA 1995 provides:

For the purposes of section 126 above and Schedule 23 to this Act, none of the following persons shall be capable of being the non-resident's UK representative in relation to income or other amounts falling within

paragraphs (a) to (c) of section 126(2) above, that is to say—

(a) where the income arises from, or the other amounts are chargeable by reference to, so much of any business as relates to transactions carried out through a person who (though an agent of the non-resident) does not act in relation to the transactions in the course of carrying on a regular agency for the non-resident, that agent;

# The INTM para 268020 [March 2007] provides:

Section 127(1) FA 1995 lists the persons who cannot be the UK representative for income tax and capital gains tax:

i) Agents who are not regular agents. In general if a non-resident is trading in the UK through an agent that agent should be regarded as a regular agent. This was considered in the cases of Neilsen Andersen & Co v Collins and Tarn v Scanlan (13 TC 121–2) when Scrutton LJ considered 'the contrast intended to be drawn is between casual employment, temporary employment, for a transaction or few transactions, and regular appointment of a permanent agent who is there as representing the foreigner'.

# The ITH provides:

# 942. NRs: accepting TMA 70 s.82 exemption: regular agency

Section 82(1) [TMA 1970] also covers an agent, other than a broker or general commission agent, who is not an authorised person carrying on the regular agency of the non-resident. Protection is continued by Section 127(1)(a) FA 1995 with the words 'not being an authorised person' being dropped as redundant. In other words, casual agents are protected from assessment. As a general rule if there is UK source income and there is an agent we would want to assess the agent. A non-resident trading here through an agent will usually clearly do so through a regular agency.

It may be less clear whether an agent is a regular agent when he acts for his principal in only one transaction. This was the issue in the case of Willson v Hooker 67 TC 585. Acting for an Isle of Man company, Mr Willson instructed a firm of surveyors to bid for some land in the UK and instructed solicitors concerning the purchase and sale of the land. The Court said that a regular agency is any agency that is not a casual or occasional agency and that it was impossible to regard Mr Willson as a casual or occasional agent. He was the person through whom all the transactions of the company in the UK were carried out in the relevant period and so did not enjoy protection.

# 29.9 Broker exemption

# Section 127(1) FA 1995 provides:

For the purposes of section 126 above and Schedule 23 to this Act, none of the following persons shall be capable of being the non-resident's UK representative in relation to income or other amounts falling within paragraphs (a) to (c) of section 126(2) above, that is to say ...

(b) where the income arises from, or the other amounts are chargeable by reference to, so much of any business as relates to transactions carried out through a broker and falling within subsection (2) below, that broker;

# Section 127(2) FA 1995 provides:

For the purposes of subsection (1)(b) above where any income arises from, or other amounts are chargeable by reference to, so much of any business as relates to any transaction carried out through a broker, that transaction shall be taken, in relation to the income or other amounts ("the taxable sums"), to fall within this subsection if—

- (a) at the time of the transaction, the broker was carrying on the business of a broker:
- (b) the transaction was carried out by the broker on behalf of the non-resident in the ordinary course of that business;
- (c) the remuneration which the broker received for the provision of the services of a broker to the non-resident in respect of that transaction was at a rate not less than that which would have been customary for that class of business; and
- (d) the non-resident does not fall (apart from this paragraph) to be treated as having the broker as his UK representative in relation to any income or other amounts not included in the taxable sums but chargeable to tax for the same chargeable period.

Paragraphs (a) to (d) are the equivalent of broker conditions A to D; see 30.13 (Broker conditions).

The IT Self Assessment Manual explains:

- 7.36 There are four conditions which must all be met before the specific exemption for brokers can apply. These are as follows.
- The broker must be carrying on the normal business of a broker in a market where brokers normally act.

- The transaction must be carried out by the broker in the ordinary course of the broker's business.
- The broker's fee must be at least the customary fee for that class of business.
- The non-resident must not, during the same chargeable period, carry out any trading transactions through the broker other than those which are excluded by this rule.

The purpose of these conditions is to exempt only those brokers who are acting in the ordinary course of their business on arm's length terms.

#### Meaning of "broker" 29.9.1

# The ITH provides:

#### 926. NRs: Machinery of assessment: commodity markets: broker

A few words are called for about an important market operator, the broker. London has been a great market for centuries. Until a few decades ago vast amounts of produce were landed in, or trans-shipped in London docks and it was here and in other ports that the markets grew. They are run by Trade Associations which lay down rules designed to secure a fair, orderly and open market; to provide for membership, and to consider things like rates of brokerage. The actual constitution of the different markets varies but one would normally find as members some big producers, some major users, both of whom may have a seat in the market ring, the place of business. But the central character is the broker. A broker is a negotiator for commission, who will sell or buy for clients. Brokers have a long history, but, in modern usage, Bowstead, the writer of the standard work on agency, describes the broker in this way-

'A broker is an agent whose ordinary course of business is to negotiate and make contracts for the sale and purchase of goods and other property of which he is not entrusted with the possession or control.'

Payne, a writer on British Commercial Institutions, says this of an import broker-'The function of a broker is to bring two parties together for the purpose of concluding a contract. Brokers are generally produce brokers with whose aid very large transactions take place at the chief importing ports. They are often specialists who, through long experience of markets ..... are able to buy and sell to better advantage than could the general import merchant ..... he (the broker) is not associated with the physical movement of the goods, nor with clearing them through Customs. After selling a consignment by auction, or by private treaty, the broker is paid a commission or fee (brokerage) which, with the other expenses of sale is deducted from the gross selling price'.

Brokers are thus associated with the great commodity markets and exchanges, professional negotiators who will act for buyers and sellers and have nothing to do with the work-a-day business of handling or insuring the goods. They constitute an essential link in the market mechanism, in making the function of the market-place in determining price, available to their principals. Another odd quality of brokers is that the same broker can, by the custom of certain markets,

act both for buyer and seller.

This means in practice that if A has asked a broker to sell something and B has asked the same broker to buy the same thing, the broker can match the two. The market rules would require that the broker does this business in the open (so that any other broker can step in if he wishes) and that preserves the idea of open market dealing and the natural protection which it gives to buyer and seller. Although the broker has acted for both parties the open nature of the market mechanism ensures that the price is a fair market price....

# 939 NRs: when to accept the TMA 70 s.82 broker exemption 939. General

Brokers and general commission agents take a very limited part in the marketing process. They are there to make the advantages of the market-place available to their principals. Whatever the terms mean, we do not accept as a broker or as a general commission agent a man who does everything the principal himself would do in running the business were he himself here to do it, even if the agent acts for more than one principal. Both expressions are primarily to do with commodity markets and that is what they were really intended for.

But over the years the application of the broker and general commission agent exemption has been extended. Stockbrokers, for example, will generally fall within Section 82(1) [TMA]. We have certainly accepted that there can be general commission agents and brokers in the field of shipping and that the exemption is sometimes appropriate. In insurance, on the other hand, we resist the suggestion that an underwriting agent can be a general commission agent. Insurance brokers will not normally be carrying on a non-resident's trade. If it seems that they do then they will arguably be acting in the capacity of underwriting agents and we would deny the exemption. If, in Districts, there are cases outside the usual commodity markets, where exemption under Section 82(1) appears to have been given but this treatment has not definitely and fairly recently, say within the last twenty years, been approved or condoned by International Division, it would be sensible to consider asking for advice on the next convenient occasion.

# 29.10 Investment manager exemption

# Section 127(1) FA 1995 provides:

For the purposes of section 126 above and Schedule 23 to this Act, none of the following persons shall be capable of being the non-resident's UK representative in relation to income or other amounts falling within paragraphs (a) to (c) of section 126(2) above, that is to say ...

(c) where the income arises from, or the other amounts are chargeable by reference to, so much of any business as relates to investment transactions carried out through an investment manager and falling within subsection (3) below, that manager;...<sup>10</sup>

# The IT Self Assessment Manual provides a convenient summary:

- 7.37 The four conditions applying to brokers are mirrored in the conditions which must be met before the exemption for investment managers can apply. These are as follows.
- The investment manager must be carrying on the business of providing investment management services.
- The transaction must be carried out by the investment manager in the ordinary course of the investment management business.
- The investment manager's fee must be at least the customary fee for that class of business.
- The non-resident must not, during the same chargeable period, carry out any trading transactions through the investment manager, other than those which are excluded by this rule.
- 7.38 In addition, the following three further conditions must also be met.
- The transactions must be investment transactions, (Paragraphs 7.42 - 7.54).
- The investment manager must act on behalf of the non-resident in an independent capacity, (Paragraphs 7.45–7.48).
- The investment manager must not be entitled to more than 20% of the profit from the transactions on behalf of the non-resident: (Paragraphs 7.49–7.52).
- 7.39 The effect of these conditions is to exempt only those investment managers who are acting in the ordinary course of their business on arm's length terms and are independent of the non-resident.

# Section 127(3) FA 1995 provides:

For the purposes of subsection (1)(c) above where any income arises from, or other amounts are chargeable by reference to, so much of any business as relates to any investment transaction, that transaction shall be taken, in relation to that income or those amounts ("the taxable sums"), to have been carried out through an investment manager and to fall within this subsection if—

(a) the transaction was carried out on behalf of the non-resident by a person ("the manager") who at the time was carrying on a business

<sup>10</sup> The rest of s.127(1) deals with alternative finance arrangements and Lloyds, not discussed here.

of providing investment management services;

- (b) the transaction was carried out in the ordinary course of that business;
- (a) and (b) are the equivalent of investment manager conditions A and B.

## 29.10.1 Independent capacity test

The next condition is s.127(3)(c) FA 1995:

the manager, when he acted on behalf of the non-resident in relation to the transaction, did so in an independent capacity;

This is a rough equivalent of investment manager condition C. SP 1/01 provides:

- 35. The manager must act for the non-resident in an independent capacity. This means ascertaining whether, having regard to its legal, financial and commercial characteristics, the relationship between the manager and the non-resident is a relationship between persons carrying on independent businesses that deal with each other on arm's length terms.
- 36. The relationship will be considered to be independent if the non-resident has the following characteristics:
- (a) the non-resident is a widely held collective fund or, if not,
- (b) the non-resident is not a widely held collective fund but is either being actively marketed with the intention that it become one or is being wound up or dissolved.
- 37. A fund will be regarded as widely held if either no majority interest in the fund is ultimately held by five or fewer persons and persons connected with them, or no interest of more than 20% is held by a single person and persons connected with that person. The fund may need to establish a track record before new investors are obtained and will therefore have 18 months from the commencement of trading in the UK to meet the widely held test. Where investment management services are provided to a collective investment scheme constituted as a partnership, participants in the scheme will not be regarded as connected persons for this purpose if their only connection is membership of the partnership. This means that if the investment manager is a partner in the fund it will not be treated as connected with the other partners in the fund for the purpose only of the Independent Capacity Test, although there may still otherwise be connection under s 839 TA 1988/s 993 ITA 2007 between the participants, for example as partners in another capacity.
- 38. Actively marketed means there must be evidence of ongoing genuine attempts to obtain third party investment into the fund in order to meet the widely held test and that the terms on which interests in the fund are offered are

not prohibitive or discriminatory for that class of business.

- 39. If the fund has one of the above two characteristics the independent capacity test will be met without the need to refer to any other factors.
- 40. In other cases the independent capacity test will be met:
- (a) where the provision of services to the non-resident and persons connected with the non-resident is not a substantial part of the investment management business. Where that part does not exceed 70% of the investment manager's business, either by reference to fees or to some other measure (where that would be more appropriate), it will not be regarded as substantial. Further, if in the first 18 months from the start of a new investment management business the services provided to the non-resident exceed 70% of the business, they will not be treated as a substantial part of the business provided that they are consistently below 70% in subsequent periods.
- (b) where the provision of services to the non-resident represents more than 70% of the investment manager's business 18 months after the start of a new investment management business but that was for reasons outside the manager's control and the manager had taken all reasonable steps to bring it below 70%. The investment manager will be expected to provide all relevant information to support a contention that the services are a substantial part of the manager's business for reasons beyond the manager's control and to demonstrate what steps have been taken to rectify that position.
- 41. If none of the above tests are satisfied HMRC will have regard to the overall circumstances of the relationship between the non-resident and the investment manager in determining whether they are carrying on independent businesses that deal with each other on arm's length terms. It is not possible to describe every scenario in which the relationship may still meet this test but the guidance in this Statement of Practice should provide certainty to the vast majority of non-residents trading in the UK through an investment manager and HMRC will also continue to provide advice for any other circumstances.
- 42. Some funds adopt a master/feeder structure. Where the investment manager manages an opaque master fund, eg a company, which has feeder funds then the independence test will be applied as if the master fund were transparent by looking at the beneficial ownership of each feeder fund to determine whether the master fund is independent.
- 43. Similarly, if the investment manager acts for one or more sub-funds owned by an umbrella fund it is the beneficial ownership of the latter that will determine whether the independence test is met.
- 44. It should be noted that a subsidiary may be considered independent of its parent company for the purposes of the test, notwithstanding the parent's ownership of the share capital.

The remaining conditions of s.127(3) are the equivalent of investment manager conditions D and E:

(d) the requirements of subsection (4) below are satisfied in relation to the transaction; and

(e) the remuneration which the manager received for the provision to the non-resident of the investment management services in question was at a rate which was not less than that which would have been customary for that class of business.

#### 29.10.2 The 20% rule

Section 127(4) FA 1995 sets out the equivalent of the 20% rule:

- (4) Subject to subsections (9) to (11) below, the requirements of this subsection are satisfied in relation to any transaction if—
- (a) there is a qualifying period in relation to which it has been or is the intention of the manager and the persons connected with him that the non-resident's relevant excluded income should, as to at least 80 per cent, consist of amounts to which neither the manager nor any such person has a beneficial entitlement; and
- (b) to the extent that there is a failure to fulfil that intention, that failure—
  - (i) is attributable (directly or indirectly) to matters outside the control of the manager and persons connected with him; and
  - (ii) does not result from a failure by the manager or any of those persons to take such steps as may be reasonable for mitigating the effect of those matters in relation to the fulfilment of that intention.

These are the equivalent of the 20% rule conditions A and B. The remainder of s.127 duplicates the ITA:

- (5) For the purposes of this section any reference to the relevant excluded income of the non-resident for a qualifying period is a reference to the aggregate of such of the profits and gains of the non-resident for the chargeable periods comprised in the qualifying period as—
- (a) derive from transactions carried out by the manager while acting on the non-resident's behalf; and
- (b) for the purposes of Chapter 1 of Part 14 of the Income Tax Act 2007 (limits on liability to income tax of non-UK residents) would fall (apart from the requirements of section 819 of that Act) to be treated as disregarded income (see section 813 of that Act) for any of those chargeable periods.
- (6) For the purposes of this section any reference to an amount of relevant excluded income to which a person has a beneficial entitlement is a reference to so much of any amount to which he has or may acquire a beneficial entitlement by virtue of—
- (a) any interest of his (whether or not an interest giving a right to an immediate payment of a share in the profits or gains) in property in which the whole or

any part of that income is represented, or

- (b) any interest of his in or other rights in relation to the non-resident, as is or would be attributable to that income.
- (7) For the purposes of subsections (4) to (6) above references to a qualifying period, in relation to any transaction, are references to any period consisting in or including the chargeable period for which the taxable sums are chargeable to tax, being, in a case where it is not that chargeable period, a period of not more than five years comprising two or more complete chargeable periods.
- (8) Where there is a transaction which would fall within subsection (3) above but for its being a transaction in relation to which the requirements of subsection (4) above are not satisfied, this section shall have effect as if the transaction did fall within subsection (3) above but only in relation to so much of the amount of the taxable sums as does not represent any amount of the non-resident's relevant excluded income to which the manager or a person connected with him has or has had any beneficial entitlement.
- (9) Subsections (10) and (11) below shall apply, where amounts arise or accrue to the non-resident as a participant in a collective investment scheme, for the purpose of determining whether a transaction carried out for the purposes of that scheme, in so far as it is a transaction in respect of which any such amounts arise or accrue to him, is one in relation to which the requirements of subsection (4) above are satisfied.
- (10) Those requirements shall be deemed to be satisfied in relation to the transaction wherever the collective investment scheme is such that, if the following assumptions applied, namely-
- (a) that all transactions carried out for the purposes of the scheme were carried out on behalf of a company constituted for the purposes of the scheme and resident outside the UK, and
- (b) that the participants did not have any rights in respect of the amounts arising or accruing in respect of those transactions other than the rights which, if they held shares in the company on whose behalf the transactions are assumed to be carried out, would be their rights as shareholders,

the assumed company would not, in relation to the chargeable period in which the taxable sums are chargeable to tax, be regarded for tax purposes as a company carrying on a trade in the UK.

- (11) Where, on those assumptions, the assumed company would be so regarded for tax purposes, subsections (4) to (8) above shall have effect in relation to the transaction as if, applying those assumptions—
- (a) references to the non-resident were references to the assumed company; and
- (b) the following subsection were substituted for subsection (5) above, namely-
  - "(5) In subsection (4) above the reference to the assumed company's relevant excluded income for a qualifying period is a reference to the aggregate of the amounts which would, for the chargeable periods comprised in the qualifying period, be chargeable to tax on that company as profits deriving from the transactions carried out by the manager and assumed to be carried out on the company's behalf.".
- (12) In this section "investment transaction" means any transaction of a description specified for the purposes of this section in regulations made by the

Commissioners for Her Majesty's Revenue and Customs.

- (13) Provision made in regulations under subsection (12) may, in particular, have effect in relation to the tax year current on the day on which the regulations are made
- (14) The preceding provisions of this section shall have effect in the case of a person who acts as a broker or provides investment management services as part only of a business as if that part were a separate business.
- (15) For the purposes of this section—
- (a) a person shall be taken to carry out a transaction on behalf of another where he undertakes the transaction himself, whether on behalf of or to the account of that other, and also where he gives instructions for it to be so carried out by another; and
- (b) the references to the income arising from so much of a business as relates to transactions carried out through a branch or agency on behalf of the non-resident shall include references to income from property or rights which, as a result of the transactions, are used by, or held by or for, that branch or agency.

Section 127(17) gives standard definitions of "branch or agency", "collective investment scheme", "participant", and "connected persons" and these need not be set out here.

Section 127(18) defines "acting in an independent capacity":

For the purposes of this section a person shall not be regarded as acting in an independent capacity when acting on behalf of the non-resident unless, having regard to its legal, financial and commercial characteristics, the relationship between them is a relationship between persons carrying on independent businesses that deal with each other at arm's length.

# 29.11 Subsidiary points

# 29.11.1 HMRC procedures

The INTM para 268040 provides:

What assessments should be raised and how is that done? [March 2007] As already explained above (INTM268030)) both the non-resident and their UK representative have a personal responsibility for the tax obligations and liabilities arising from the UK permanent establishment/branch or agency. Either party is able to discharge those obligations and liabilities. So we can assess either or both parties if necessary. Once one party has paid the personal responsibility on the

other party lapses for that self assessment period. Obviously in cases where self assessments are returned by or for a non-resident taxpayer and tax payments are

made at the appropriate times no further action would be needed. This guidance concerns the practicalities of how to handle cases where obligations and liabilities are not met.

Because the UK representative is personally responsible for the non-residents tax obligations and liabilities, a unique tax reference should be allocated to the UK representative in that capacity. Where the UK representative is an agent (rather than a branch or fixed place of business permanent establishment) that unique tax reference should be a distinct and different reference to the one allocated to the agent for their own business. Non-resident companies intending to set up places of business in the UK are obliged to notify Companies House (see Self assessment at INTM261000). The consequential process in place automatically generates tax references and allocates them to the office responsible for the UK registered office address. Where that process has not happened, or for non-corporates, a taxpayer record with unique tax reference will need to be created on notification or discovery of liability.

The High Court held in the case of Tischler v Apthorpe [2 TC 89] that a non-resident could be assessed directly 'wherever he could be reached' including the UK branch address. The decision in that case was that an assessment raised directly on the non-resident at the UK branch address was valid, even though there was also a UK representative who could have been assessed under the machinery provisions (the TMA 1970 version see INTM268010). It is probably unusual for a non-resident to have both a physical UK branch and an appointed UK agent but the reasoning in that case supports the equal validity of assessments made on the non-resident either directly at their UK branch or at the overseas address. In that case, of course, the UK agent could not be responsible for the tax assessed as he had not been notified.

So, on a practical level, assessments should be addressed in the manner most suited to the facts of the case and with the object of informing the relevant persons of the liability and securing the necessary payment of tax. Depending upon how near to expiry the assessing time limits are this could include any but possibly all of the following:

Assessment for a branch or fixed place of business in the UK

Assessment for UK trade carried out through an agent

Partners and partnerships

Recovery action

#### Assessment for a branch or fixed place of business in the UK

- Assess in the name of the non-resident individual or company at the UK business address.
- Send a copy also, for information, to the non-resident's address abroad if
- Assess any person who clearly has the capacity of 'UK representative' e.g. the manager of the UK operations, as 'Mr X as UK representative of XYZ'.

#### Assessment for UK trade carried out through an agent

- Assess in the form 'Mr X as agent for XYZ' sent to the agent's address.
- Send a copy of the assessment on the agent, for information, to the non-resident at their address abroad if known.
- Assess the non-resident individual or company at their address abroad if known.

#### Partners and partnerships

Where the UK representative is a UK partnership the partnership itself is the UK representative. In such circumstances the partners in the UK partnership will be jointly liable for the tax payable by the non-resident. It follows that any assessment that is required should be made on the partnership as agent for the non-resident. Where a non-resident is a partner in a partnership which trades in the UK directly, typically through a UK branch or fixed place of business, the form of assessment depends on whether there is a partner resident in the UK. If there is a UK resident partner the assessment should be made on the partnership as a whole but the UK resident partner will be jointly liable for the tax payable by the entire partnership. Where there is no UK resident partner then assessments on the branch profits of the non-resident partners should be made on the UK branch of the partnership.

### 29.11.2 Representative ceasing to act

Section 126(3) FA 1995 provides for the representative ceasing to act:

For the purposes of this section and Schedule 23 to this Act, the non-resident's UK representative in relation to any amount shall continue to be the non-resident's UK representative in relation to that amount even after ceasing to be a branch or agency through which the non-resident carries on the trade, profession or vocation in question.

## The INTM para 268040 provides:

Where the trading activities in the UK have ceased the UK permanent establishment/branch or agency retains the obligations and liabilities as the UK representative even after the cessation. This provision is at Section 126(3) FA 1995 for income tax and at Section 150(2)(c) FA 2003 for corporation tax. So assessments can still be raised on the UK representative subject to the usual assessing time limits. Where however the trading was conducted through a branch or fixed place of business and that presence has discontinued there may be difficulties identifying any person as the UK representative or any assets within the UK upon which recovery may rely. It is therefore recommended that assessments for such UK branches are raised and tax brought into charge at as early a stage as possible.

Additionally, by EU Directive member states of the European Union are able to seek the assistance of another member state in the recovery of direct and indirect taxes (see the recovery guidance at REC1139).

### 29.11.3 Separate personality

Section 126(4) FA 1995 provides for deemed separate personality:

For the purposes of this section and Schedule 23 to this Act, the non-resident's UK representative in relation to any amount shall be treated, where he would not otherwise be so treated, as if he were a separate and distinct person from the non-resident.

## The AP Manual para 165 explains the reason:

Where an assessment is required on a UK agent the normal practice will be to send it to the agent in the form 'X as agent for Y'. An assessment on a UK branch should normally be sent to the branch address. In order to allow service of notices and collection to take place at the branch, the branch business is treated for this purpose as a separate person.<sup>11</sup>

## 29.11.4 Partnerships

Section 126(5) FA 1995 deals with a UK representative which is a partnership:

Where the branch or agency through which the non-resident carries on the trade, profession or vocation is one carried on by persons in partnership, the partnership, as such, shall be deemed for the purposes of this section and Schedule 23 to this Act to be the non-resident's UK representative in relation to the amounts mentioned in subsection (2) above.

Section 126(6), (7), (7A) FA 1995 deals with non-resident trading partnerships:

- (6) Where a trade or profession carried on by the non-resident through a branch or agency in the UK is one carried on by him in partnership, the trade or profession carried on through that branch or agency shall be deemed, for the purposes of this section and Schedule 23 to this Act, to include the notional or deemed trade or profession.
- (7) For the purposes of this section and Schedule 23 to this Act where—
- (a) a trade or profession carried on by the non-resident in the UK is one

<sup>11</sup> The IT Self Assessment Manual makes the same point at 7.30.

carried on by him in partnership, and

- (b) any member of that partnership is resident in the UK, the notional or deemed trade or profession shall be treated (in addition, where subsection (6) above also applies, to being treated as included in a trade or profession carried on through any such branch or agency as is mentioned in that subsection) as a trade carried on in the UK through the partnership as such.
- (7A) In subsections (6) and (7) "the notional or deemed trade or profession" means—
- (a) the notional trade from which the non-resident's share in the partnership's profits or losses is treated for the purposes of section 852 of the Income Tax (Trading and Other Income) Act 2005 as deriving, or
- (b) he deemed trade or profession from which that share is treated for the purposes of section 114 of the Taxes Act as deriving.

### The IT Self Assessment Manual provides:

### A partnership can be the UK representative of a non-resident

7.31 A partner in a partnership can be the UK representative of a non-resident. This will occur, for example, where a non-resident trades in the UK though the agency of a UK partnership (of which he or she is not a member). In such circumstances, the partners in the UK partnership will be jointly liable, as UK representative, for the tax payable by the non-resident.

Partnership, which includes non-resident partners, trading in the UK through a branch or agency/permanent establishment: the branch or agency/permanent establishment is treated as the UK representative of non-resident partners

7.32 Where a business that is carried on by a partnership that includes non-resident partners is carried on in the UK through a branch or agency/permanent establishment, the branch or agency/permanent establishment is treated as the UK representative of each non-resident partner.

Partnership trading in the UK which includes resident and non-resident members is treated as UK representative of non-resident partners

7.33 Where a business is carried on in the UK by a partnership which includes both resident and non-resident partners, the partnership is treated as the UK representative of each non-resident partner. The partners are thus jointly liable for the tax payable by the non-resident

partners on their shares of the partnership profit.<sup>12</sup>

#### 29.12 Discharge of obligations and liabilities

## Schedule 23 FA 1995 provides:

- 2 Discharge of obligations and liabilities Subject to the following provisions of this Schedule—
- (a) the discharge by the non-resident's UK representative or by the non-resident himself of an obligation or liability which is or corresponds to one to which that representative is subject under this Schedule shall be treated as discharging the corresponding obligation or liability to which the other is subject; and
- (b) the non-resident shall be bound, as if they were his own, by any acts or omissions of his UK representative in the discharge of the obligations and liabilities imposed on that representative by this Schedule.

## The IT Self Assessment Manual provides:

- 7.17 The general rule is that UK representatives are jointly responsible with the non-resident for all the tax obligations and liabilities in relation to the trade, profession or vocation carried on through the branch or agency/permanent establishment.
- 7.18 This joint responsibility extends to all matters relating to the assessment of tax and to the collection and recovery of tax. For example, it extends to all the mechanisms of Self Assessment, including notification of chargeability, the obligation to make a tax return and self assessment, liability to make interim and final payments of tax, and liability to surcharges, interest and penalties in connection with those obligations and liabilities.
- 7.19 Either party is able to discharge the obligations and liabilities arising, but equally any acts or omissions of the non-resident are treated as acts or omissions of the UK representative (but see also Paragraphs 7.25 to 7.26 in relation to tax offences).
- 7.20 Where the trigger for an obligation or liability is the receipt of formal notification, then the obligation or liability only falls on the UK representative once they have received the relevant notification (or a copy).13

<sup>12</sup> The same point is made in AP Manual paras 169-170.

<sup>13</sup> The same point is made in the AP Manual para 165.

#### Schedule 23 FA 1995 continues:

### 3 Obligations and liabilities requiring notice

Where any obligation or liability such as is mentioned in paragraph 2 above arises only if the person on whom it is imposed has been given or served with a notice or other document or has received a request or demand, that obligation or liability shall not by virtue of this Schedule be treated as having been imposed on the non-resident's UK representative unless the notice or document, or a copy of it, was given to or served on that representative, or he was notified of the request or demand.

## 29.13 Information requirements

## Paragraph 4 Sch 23 FA 1995 provides:

- (1) The obligations relating to the furnishing of information which are imposed by this Schedule on the non-resident's UK representative in a case where that representative is his independent agent shall not require that representative to do anything except so far as it is practicable for the representative to do so by acting to the best of his knowledge and belief after having taken all reasonable steps to obtain the necessary information.
- (2) Paragraph 2 above shall not have the effect—
- (a) of discharging the non-resident from any obligation to furnish information in a case where that obligation has been discharged by his UK representative by virtue only of sub-paragraph (1) above; or
- (b) of requiring the non-resident to be bound by any error or mistake contained, otherwise than as a result of—
  - (i) any act or omission of the non-resident himself, or
  - (ii) any act or omission to which he consented or in which he connived,

in information furnished by his UK representative in compliance, so far as required by sub-paragraph (1) above, with any obligation imposed by virtue of this Schedule on that representative.

(3) In this paragraph "information" includes anything contained in any return, self-assessment, account, statement or report that is required to be provided to the Board or any officer of the Board, and references to furnishing information shall be construed accordingly.

## The AP Manual para 166 provides:

7.21 Where the UK representative is an independent agent of the

non-resident acting in the ordinary course of business, its obligations to provide information are limited to ones within its competence to act for the non-resident...

7.23 The rules recognise that, where the UK representative is an independent agent, the agent may not be able to provide complete information about the affairs of the non-resident. The agent is therefore required to provide any information requested, for example a return, to the best of its knowledge and belief after taking all reasonable steps to obtain the information. The non-resident remains responsible for completing or correcting the information where necessary.

7.24 However, the non-resident can correct any error or omission made by the UK representative provided the non-resident did not know about it or participate in it.14

#### 29.14 **Criminal offences and penalties**

Paragraph 5 Sch 23 FA 1995 provides:

- (1) A person shall not by virtue of this Schedule be guilty of a criminal offence except where he committed the offence himself or consented to, or connived in, its commission.
- (2) An independent agent of the non-resident shall not by virtue of this Schedule be liable, in respect of any act or omission, to any civil penalty or surcharge if—
- (a) the act or omission is neither an act or omission of the agent himself nor an act or omission to which he consented or in which he connived, and
- (b) he is able to show that he will not, after being indemnified for his other liabilities by virtue of this Schedule, be able to recover the amount of the penalty or surcharge out of any such sums as are mentioned in paragraph 6 below.

## The AP Manual provides:

#### 167. Offences

The criminal and civil liabilities of a UK representative in respect of the non-resident's tax affairs are limited in certain circumstances.

UK representatives cannot be guilty of a criminal offence under these rules as a result of something done by the non-residents unless:

• they committed the offence, or

<sup>14</sup> The same point is made in the AP Manual para 166.

- consented to its commission, or
- connived in its commission.,

The same applies for the non-resident in relation to the acts of the UK representative.

UK representatives who are independent agents are not liable to civil penalties and surcharges unless:

- they committed an act or omission or consented to, or connived in, its commission, or
- they will be able to recover the penalty out of monies of the non-resident.<sup>15</sup>

#### 29.15 Indemnities

Paragraph 6 Sch 23 FA 1995 provides:

An independent agent of the non-resident shall be entitled—

- (a) to be indemnified in respect of the amount of any liability of the non-resident which is discharged by that agent by virtue of paragraph 2 above; and
- (b) to retain, out of any sums otherwise due from that agent to the non-resident, or received by that agent on behalf of the non-resident, amounts sufficient for meeting any liabilities by virtue of that paragraph which have been discharged by the agent, or to which he is subject.

## The AP Manual provides:

168. Agents – retention of funds

UK representatives who are independent agents of non-residents are entitled to retain out of the non-resident's monies amounts sufficient to meek UK tax liabilities. No such specific provision is necessary for an agent who is not independent. Of course a branch can never be independent of the entity of what is a branch.

## 29.16 Meaning of "independent agent"

Para 7 Sch 23 FA 1995 provides:

(1) In this Schedule "independent agent", in relation to the non-resident,

<sup>15</sup> The same point is made in the IT Self Assessment Manual para 7.25-7.27.

means any person who is the non-resident's UK representative in respect of any agency from the non-resident in which he was acting on the non-resident's behalf in an independent capacity.

(2) For the purposes of this paragraph a person shall not be regarded as acting in an independent capacity on behalf of the non-resident unless, having regard to its legal, financial and commercial characteristics, the relationship between them is a relationship between persons carrying on independent businesses that deal with each other at arm's length.

### The IT Self Assessment Manual provides:

7.22 'Independent agent' is defined at Paragraph 7 Schedule 23 FA 1995. The definition is based on that used in the OECD Model Tax Convention and UK double taxation agreements.<sup>16</sup> Broadly, to be an 'independent agent', the agent must be both legally and economically independent of the non-resident. As an independent agent is not within the definition of permanent establishment for corporation tax purposes such an agent could not become the UK representative of a non-resident company.

## The ITH para 963 provides:

## Meaning of 'independent agent'

The definition of independent agent is intended to have the same meaning as in the OECD Model Tax Convention and Double Taxation Agreements between the UK and other countries except that it is not limited to agents ejusdem generis with broker or general commission agent (see chapter 8 ITH853). The relationship between the agent and the non-resident must have the legal, financial and commercial characteristics of one between persons carrying on independent businesses and dealing with each other at arm's length.

There is guidance in the commentary to Article 5 of the OECD Model and in cases of doubt the advice of International Division (Agency) should be sought.

<sup>16</sup> See 13.23 (Independent agent).

#### CHAPTER THIRTY

# LIMIT ON LIABILITY FOR NON-RESIDENTS

## 30.1 Limit on liability for non-residents - Introduction

This chapter considers the limitation of income tax liability for UK source income of:

- (a) non-resident individuals and trustees which I call "s.811 relief";
- (b) non-resident companies which I call "s.813 relief".

The topic interlinks with the rules for UK representatives discussed in the last chapter.

## 30.2 Relevance of Trading

The question whether the non-resident is trading is crucial, because the UK representative rules only apply to trading income, so the investment manager exemption to those rules is only needed by traders.

SP 1/01 acknowledges this:

#### Part II: Relevance of Trading

- 14. The Investment Manager Exemption legislation has no relevance unless the non-resident is trading in the UK.
- 15. If the transactions carried out through the investment manager are part of the trade carried on by the non-resident then, unless the tests in s 127 FA 1995 or Schedule 26 FA 2003 are satisfied (see Part III) the income from that trade, including any profit from the realisation of securities, etc, is taxable. ...

# 30.3 Limit on liability: individuals and trustees

In the absence of a specific relief, non-resident individuals and trustees are subject to tax on UK source income at the same rates as UK residents.

Thus non-resident individuals are subject to income tax at the higher rate, and non-resident trustees are subject to tax at the trust rate. Section 811 ITA provides relief. Section 811(1) provides:

This section applies to income tax to which—

- (a) a non-UK resident, other than a company, is liable, or
- (b) a non-UK resident company is liable as a trustee.

## Section 811(3) ITA sets out the relief:

The non-UK resident's liability to income tax for a tax year is limited to the sum of amounts A and B.

There is no equivalent CGT relief but it is not needed as a non-resident is not usually subject to CGT. As the ITH states in para 970:

it would be very rare to find a situation where a non-resident would be liable on capital gains made through an investment manager.

#### 30.4 Amount A

Section 811(4) ITA defines amount A:

Amount A is the sum of—

- (a) any sums representing income tax deducted from the non-UK resident's disregarded income for the tax year (see section 813),
- (b) any sums representing income tax that are treated as deducted from or paid in respect of that income, and
- (c) any tax credits in respect of that income.

In short, account A is tax deducted at source or its equivalent.

#### 30.5 Amount B

Section 811(5) ITA defines amount B:

Amount B is the amount that, apart from this section, would be the non-UK resident's liability to income tax for the tax year, if the following were left out of account—

- (a) the non-UK resident's disregarded income for the tax year, and
- (b) any relief mentioned in subsection (6) to which the non-UK resident

is entitled for the tax year as a result of—

- section 56(3) or 460(3) of this Act or section 278(2) of ICTA (i) (residence etc of claimants), or
- (ii) double taxation arrangements.

I refer to the reliefs within (b) as "disregarded reliefs". These reliefs are not disapplied. The individual can claim them if he wants. But that increases amount B, so reduces the benefit of s.811 relief. A higher rate taxpayer will often be no better off, particularly after taking professional costs into account. The policy of the relief is "You don't bother us (by claiming reliefs) and we won't bother you (by seeking higher rate tax)".1

In short, one disregards "disregarded income" but loses the benefit of DTT relief, personal allowances and other minor reliefs. Section 811(6) sets out the full list of disregarded reliefs:

- (6) The reliefs referred to in subsection (5) are—
- (a) an allowance under Chapter 2 of Part 3 of this Act or section 257 or 265 of ICTA (personal allowance and blind person's allowance),
- (b) a tax reduction under Chapter 3 of Part 3 of this Act or section 257A, 257AB, 257BA or 257BB of ICTA (tax reductions for married couples and civil partners),
- (c) relief under section 457 or 458 of this Act (payments to trade unions and police organisations),
- (d) a tax reduction under section 459 of this Act or section 273 of ICTA (payments for benefit of family members), and
- (e) relief under section 266 of ICTA (life assurance premiums).

#### 30.6 Further condition for trusts

Section 812(1) ITA provides:

Section 811 does not apply to income tax to which non-UK resident trustees are liable for a tax year, if there is a beneficiary of the trust who is--

- (a) an individual who is ordinarily UK resident, or
- (b) a UK resident company.

One UK beneficiary may disqualify the entire trust from the relief.

<sup>1</sup> I am grateful to Robert Venables QC for this observation.

### 30.6.1 "Beneficiary"

Section 812 ITA then defines "beneficiary":

- (2) For the purposes of subsection (1) a person is a beneficiary of the trust if—
- (a) the person is an actual or potential beneficiary of the trust, and
- (b) condition A or B is met in relation to the person.
- (3) Condition A is that the person is, or will or may become, entitled under the trust to receive some or all of any income<sup>2</sup> under the trust.
- (4) Condition B is that some or all of any income under the trust may be paid to or used for the benefit of the person in the exercise of a discretion conferred by the trust.

The definition is the same as 27.8.5 (Non-resident trusts).

## 30.7 Disregarded income

The definition of "disregarded income" is crucial. There are six categories of disregarded income. Section 813(1) ITA provides:

For the purposes of this Chapter income arising to a non-UK resident is "disregarded income" if it is—

- (a) disregarded savings and investment income (see section 825),
- (b) disregarded annual payments (see section 826),
- (c) disregarded pension income,
- (d) disregarded social security income,
- (e) disregarded transaction income (see section 814), or
- (f) income of such other description as the Treasury may by regulations designate for the purposes of this section.

Thus we have to turn to another five definitions. But first, s.813(2) ITA brings in an important exception:

<sup>2</sup> Income is in turn defined in s. 812(5) ITA:

<sup>&</sup>quot;The references in subsections (3) and (4) to any income under the trust include a reference to any capital under the trust so far as it represents amounts originally received by the trustees as income."

But income in relation to which the non-UK resident has a UK representative for the purposes of section 126 of, and Schedule 23 to, FA 1995 (UK representatives of non-UK residents) is not disregarded income.

### 30.8 Disregarded savings and investment income

Section 825 ITA provides the definition:

- (1) For the purposes of this Chapter income is "disregarded savings and investment income" if-
- (a) it is chargeable under Chapter 3 or 5 of Part 4 of ITTOIA 2005 (dividends etc from UK resident companies and stock dividends from UK resident companies), or
- (b) it is within subsection (2) and is not relevant foreign income.
- (2) Income is within this subsection if it is chargeable under—
- (a) Chapter 2 of Part 4 of ITTOIA 2005 (interest),
- (b) Chapter 7 of that Part (purchased life annuity payments),
- (c) Chapter 8 of that Part (profits from deeply discounted securities),
- (d) Chapter 10 of that Part (distributions from unauthorised unit trusts), or
- (e) Chapter 11 of that Part (transactions in deposits).

## 30.9 Disregarded annual payments

Section 826 ITA provides the definition:

For the purposes of this Chapter income is "disregarded annual payments" if it is not relevant foreign income and is chargeable under—

- (a) section 579 of ITTOIA 2005, so far as it relates to annual payments (royalties etc from intellectual property),
- (b) Chapter 4 of Part 5 of that Act, so far as it relates to annual payments (certain telecommunication rights: non-trading income),
- (c) Chapter 7 of Part 5 of that Act (annual payments not otherwise charged).

#### 30.10 Disregarded pension/social security income

Section 813 ITA provides:

(3) Income is "disregarded pension income" if it is chargeable under Part 9 of ITEPA 2003 (pension income) because any of the following provisions of that Act applies to it—

section 577 (UK social security pensions),

section 579A (pensions under registered pension schemes) (but see subsection (4) below),

section 609 (annuities for the benefit of dependants),

section 610 (annuities under non-registered occupational pension schemes), or

section 611 (annuities in recognition of another's services).<sup>3</sup>

- (5) Income is "disregarded social security income" if—
- (a) it is a taxable benefit listed in Table A in section 660 of ITEPA 2003, other than income support or jobseeker's allowance, and
- (b) it is chargeable under Part 10 of that Act (social security income).

## **30.11 Disregarded Transaction Income**

### Section 814 ITA provides:

- (1) Subsection (2) applies if a non-UK resident carries on (alone or in partnership) a business through a broker in the UK.
- (2) Income is "disregarded transaction income", subject to subsection
- (6), if—
- (a) it is transaction income, and
- (b) the independent broker conditions are met in relation to the transaction in question.
- (3) Subsection (4) applies if a non-UK resident carries on (alone or in partnership) a business through an investment manager in the UK.
- (4) Income is "disregarded transaction income", subject to subsection
- (6), if—
- (a) it is transaction income, and
- (b) the independent investment manager conditions are met in relation

<sup>3</sup> Section 813(4) ITA provides:

<sup>(4)</sup> Income chargeable under Part 9 of ITEPA 2003 because section 579A of that Act applies to it is disregarded pension income only if the registered pension scheme in question—

<sup>(</sup>a) falls within paragraph 1(1)(f) of Schedule 36 to FA 2004, and

<sup>(</sup>b) was, immediately before 6 April 2006, a retirement annuity contract to which section 605 of ITEPA 2003 applied.

to the transaction in question.

Section 814(6) ITA contains an exception for Lloyds income.

#### 30.11.1 Transaction Income

## Section 814(5) ITA provides the definition:

In this Chapter "transaction income", in relation to a transaction carried out through a broker or investment manager in the UK on behalf of a non-UK resident, means income which arises to the non-UK resident from-

- (a) so much of the non-UK resident's business carried on (alone or in partnership) through the broker or investment manager as relates to the transaction, or
- (b) property or rights which, as a result of the transaction, are used by, or held by or for, the broker or investment manager on behalf of the non-UK resident

## 30.12 Limit on liability: companies

#### 30.12.1 Income tax limit

Non-resident companies are in principle subject to income tax on UK source income at the basic rate only. Section 815 ITA provides relief:

- (1) This section applies to income tax to which a non-UK resident company is liable, otherwise than as a trustee.
- (2) The non-UK resident company's liability to income tax for a tax year is limited to the sum of amounts A and B.
- (3) Amount A is the sum of—
- (a) any amounts representing income tax deducted from the non-UK resident company's disregarded company income for the tax year,
- (b) any amounts representing income tax that are treated as deducted from or paid in respect of that income, and
- (c) any tax credits in respect of that income.
- (4) Amount B is the amount that, apart from this section, would be the non-UK resident company's liability to income tax for the tax year if the non-UK resident company's disregarded company income for the tax year were left out of account.

### SP 1/01 explains:

10. ... For income tax [the investment manager exemption] raises the threshold for chargeability so that the same criteria as companies apply when there is no treaty protection in the form of a permanent establishment article.

## 30.12.2 Disregarded company income

There are five categories of disregarded company income. Section 816 ITA provides:

- (1) For the purposes of this Chapter income arising to a non-UK resident company is "disregarded company income" if it is—
- (a) disregarded savings and investment income (see section 825),
- (b) disregarded annual payments (see section 826),
- (c) income arising from a transaction carried out on behalf of the non-UK resident company in the course of the company's trade through a broker in the UK, in relation to which the independent broker conditions are met.
- (d) income arising from an investment transaction carried out on behalf of the non-UK resident company in the course of the company's trade through an investment manager in the UK, in relation to which the independent investment manager conditions are met, or
- (e) income of such other description as the Treasury may by regulations designate for the purposes of this section.

This is effectively the same as the definition of "disregarded income":

- (1) it omits references to pension or social security income (which do not apply to companies).
- (2) There are differences in the wording of s.816(1)(c)(d) which are the equivalent of the individual's exemption for "transaction income" but I cannot see they are of any significance.

## 30.12.3 Limit on liability: corporation tax

If the company is carrying on a trade in the UK through a PE it is subject to corporation tax. The corporation tax relief is provided by s. 152 and

schedule 26 FA 2003, which mirror the 1995 legislation. I do not consider this separately here. SP 1/01 explains:

10. The Investment Manager Exemption legislation now only has relevance for corporation tax by providing greater clarity about what constitutes independence of investment managers in relation to the non-residents for which they act.

### **30.13** Independent broker conditions

### Section 817 ITA provides:

- (1) The independent broker conditions are met in relation to a transaction carried out on behalf of a non-UK resident by a broker in the UK if—
- (a) conditions A to D are met, if this section applies for the purposes of section 813 [individuals/trustees], or
- (b) conditions A to C and E are met, if this section applies for the purposes of section 816 [companies].

I refer to these as broker conditions A to E, to avoid confusion with the other conditions in this legislation.

#### 30.13.1 Broker conditions A and B: broker's business.

## Section 817 ITA provides:

(2) Condition A is that at the time of the transaction the broker is carrying on the business of a broker.

On the meaning of "broker" see 29.9.1 (Meaning of "broker").

(3) Condition B is that the transaction is carried out by the broker in the ordinary course of that business.

# The ITH provides:

## 940. NRs: accepting TMA 70 s82 broker exemption: in course of **business**

The exemption in Section 82(1) applies only to transactions which the

broker carries out (on behalf of the non-resident) 'in the ordinary course of his business as such'. In modern times it has become common for brokers to extend their business beyond mere 'broking' but it does not follow that, just because what they do is now customarily done by brokers, they do it in the ordinary course of their business as brokers. Thus stockbrokers and commodity brokers often provide investment management schemes for clients. But investment management does not thereby become an ordinary function of a broker. However, there are special provisions for investment managers which are considered in ITH951.

## 30.13.2 Broker condition C: full remuneration

## Section 817(4) ITA provides:

Condition C is that the remuneration which the broker receives in respect of the transaction for the provision of the services of a broker to the non-UK resident is not less than is customary for that class of business.

## SP 1/01 explains the policy considerations here:

- 1. There are two policy objectives underlying the tax treatment of UK resident investment managers and their overseas clients. These objectives are that overseas investors should not be charged to UK tax in relation to investment transactions conducted on their behalf and that any fees earned by a UK resident investment manager for services performed for the non-resident should be fully chargeable to UK tax.

  2. The UK tax system seeks to achieve these objectives by granting what is termed the Investment Manager Exemption. The exemption enables non-residents to appoint UK-based investment managers without the risk of UK taxation and is one of the key components of the UK's continuing attraction for investment managers. HM Revenue & Customs ('HMRC') is committed to maintaining this environment by improving the exemption to meet developments in the investment management industry through providing greater flexibility and better explanations for investment managers and expanding the scope of exempt activities.
- SP 1/01 explains the meaning of "customary remuneration":
  - 60. The UK investment manager must receive remuneration at a rate that is not

less than customary for the services. The legislation does not define what is 'customary' nor does it specify from whom remuneration must be received although, as already explained, HMRC will not regard a UK investment manager as acting in an independent capacity on behalf of the non-resident unless the relationship between them is that of persons carrying on independent businesses and dealing with each other at arm's length.

- 61. HMRC will be guided by the OECD Transfer Pricing Guidelines for Multinational Enterprises and Tax Administrations when determining whether a pricing structure applies the customary rate and will look at whether the net effect of any provision made or imposed by means of a transaction or series of transactions provides the UK investment manager with a level of remuneration which would have been achieved at arm's length. All circumstances will be taken into consideration, including whether that remuneration has been reduced below the arm's length rate in any way either before or after payment to the UK investment manager.
- 62. HMRC recognises that remuneration structures through which the non-resident pays fees in a particular class of investment management take numerous forms, with variations including, for example, investment terms intended to attract certain investors or to 'lock in' an investment. The arm's length definition of customary rate for the independent investment manager means that such arrangements between unconnected parties would not jeopardise this test. Transactions made at arm's length may include directly or indirectly reduced or rebated fees for unconnected investors in the non-resident. 4 Similarly, rebated, reduced or zero fee arrangements which are made between the manager and the unconnected non-resident for genuine commercial reasons, such as where the manager is receiving a separate fee in respect of the assets in which the non-resident is investing, would be regarded as transactions made at arm's length.
- 63. In determining whether remuneration has been reduced below the arm's length rate in any way HMRC will consider both the remuneration received by the UK investment manager and any amounts payable to any person:
- for services provided to the non-resident, or
- in connection with the non-resident, or
- that relate to the performance of the non-resident.

These amounts, which may be payable by either the non-resident or the UK investment manager, will be treated as reducing the remuneration received in the UK below the customary rate unless they can be shown to be at an arm's length rate.

64. HMRC consider that in order to meet the customary rate test fees payable to a UK investment manager should be recognised for UK tax purposes when earned. A cash payment may be deferred or reinvested in the fund but this should not affect the recognition of the fee income. As a result, the UK manager would pay tax on the fee for the period when earned and no difficulty with the customary rate test is envisaged in these circumstances. If cash settlement of

<sup>4</sup> The text is garbled here but the gist is clear enough.

management fees is deferred the manager may have effectively made a loan to, or investment in, the non-resident, as a result of which the return on that loan or investment would be attributable to the manager and may need to be taken into account for the 20% test.

- 65. Where a UK investment manager, a partner, director or employee of that manager, or a person connected with any of these, acquires a security or an interest of some other kind, in the non-resident or in another entity, for services provided by the manager:
- to the non-resident, or
- in connection with the non-resident,

the customary rate test will only be met if it can be shown that the manager or partner brings the security or other interest into charge to UK tax at its market value or, in the case of a director or employee, that the security or other interest is taxed as employment income in accordance with Part 7 ITEPA 2003. The definition of 'security' here will be that found in s420 ITEPA 2003. An interest is intended to apply to an interest in a security or securities and any other interest not within the s420 ITEPA definition.

- 66. Where an option is brought into UK tax charge at full market value at the time it is exercised HMRC will not regard this remuneration as less than the arm's length rate for the purposes of the customary rate test.
- 67. Preferential investment terms involving reduced or rebated fees for directors or staff of the investment manager may be a benefit provided by reason of employment and thus may give rise to an employee income tax charge under ITEPA 2003. Similarly, where the investment manager is a partnership, preferential fee terms may be offered to partners who acquire interests in the non-resident, in which case the ensuing personal tax consequences will apply. HMRC will not ordinarily regard these terms as reducing the investment manager's fees for services below the arm's length amount unless significant UK tax avoidance or evasion is suspected, in which case all the facts and circumstances will be considered to determine whether the rate of remuneration is below the arm's length amount.
- 68. The vast majority of non-residents easily meet the customary rate test. However, HMRC has occasionally encountered structures in which offshore arrangements have been used to evade or avoid UK tax. Commonly, such structures involve arrangements whereby fees charged to the non-resident are diverted to an offshore vehicle at a non-arm's length rate. Such arrangements represent an abuse of the exemption, place compliant UK managers at a competitive disadvantage and may result in a non-resident failing to meet the terms of the exemption unless remedial action is taken.

### The SP then turns to consider what evidence may be required:

69. HMRC has published guidance in its International Manual on what documentation and evidence is required to demonstrate an 'arm's length' reward. At the time of publication of this Statement that guidance appears at INTM433030 of the Manual which can be found at

http://www.hmrc.gov.uk/manuals/intmanual/index.htm and it is advisable to check that the most up to date advice is being followed.

- 70. The legislation considers the obligations and liabilities of the non-•resident and whether the non-resident is exempt from UK tax on its UK trading profits. A non-resident may be a taxable person and in considering whether that is the case, and whether the UK agent has been rewarded with an arm's length rate, it may be appropriate in some circumstances for HMRC to ask for information such as statutory financial statements of the non-resident and its agents and a full and factual functional analysis of all services provided to the non-resident.
- 71. In circumstances where such information is requested to ascertain whether the remuneration has been at the customary rate HMRC would normally ask the UK investment manager, but in some circumstances may ask the non-resident, to provide such information as may reasonably be considered necessary. The information powers available to HMRC would include those relevant to the tax liabilities of the non-resident but where reasonable cooperation is provided by the UK investment manager and/or, where appropriate, the non-resident it is intended that a reasonable opportunity will be given to supply the information voluntarily before the use of information powers is considered.
- 72. Where appropriate documentation, including a factual functional analysis and an acceptable transfer pricing methodology, is in place to support a tax return, the investment manager will have an opportunity to agree an adjustment to the return to meet the customary rate test or for any other reason, or to have adjustments determined through litigation where such an agreement has not been reached, without the non-resident having thereby failed the customary rate test. 73. However, where the investment manager does not have the appropriate documentation and methodology in place at the time of making a return and the remuneration for that period is less than the arm's length rate, it is possible that the customary rate test has not been met. HMRC would expect the non-resident and the investment manager to ensure that adequate measures are taken to prevent the fund or its investors being exposed to UK tax and will give reasonable notice of possible action, and the reasons for it, to both the non-resident and its agents if it discovers any circumstances in which the non-resident may not have met the Investment Manager Exemption tests.
- 74. Each case will be considered on its own facts and it is possible that appropriate corrective action through adjustment to the customary rate will still enable the test to be met. It is not possible to describe every scenario but this general approach is intended to provide certainty on what the legislation requires and to reassure non-residents that a disproportionate outcome will not arise from a corrected failure to meet the test.

## 30.13.3 Broker condition D: UK representative

## Section 817(5) ITA provides:

Condition D is that the broker does not fall for the purposes of section 126 of, and Schedule 23 to, FA 1995 to be treated as a UK

representative of the non-UK resident in relation to

- [1] any other income which is chargeable to income tax, or
- [2] amounts which are chargeable to capital gains tax, for the same tax year as the transaction income.

This condition applies to individuals/trustees and not to companies.

## 30.13.4 Broker condition E: permanent establishment

## Section 817(6) ITA provides:

Condition E is that the broker does not fall to be treated as a permanent establishment of the non-UK resident company in relation to any other transaction of any kind carried out in the same accounting period of the non-UK resident company as the transaction in question.

The wording is the equivalent of broker condition D for companies (using the company tax concept of PE rather than the individual/trustee concept of branch/agency.) Of course it would be simpler if the two were aligned.

## 30.14 Independent investment manager conditions

## Section 818(1) ITA provides:

The independent investment manager conditions are met in relation to an investment transaction carried out on behalf of a non-UK resident by an investment manager in the UK if conditions A to E are met.

I refer to these as investment manager conditions A to E.

## 30.14.1 Investment manager conditions A & B: investment manager

# Section 818 ITA provides:

- (2) Condition A is that at the time of the transaction the investment manager is carrying on a business of providing investment management services.
- (3) Condition B is that the transaction is carried out in the ordinary course of that business.

These are the equivalent of broker conditions A & B.

30.14.2 Investment manager condition C: arm's length rule

Section 818(4) ITA provides:

Condition C is that, when the investment manager acts on behalf of the non-UK resident in relation to the transaction, the relationship between them, having regard to its legal, financial and commercial characteristics, is a relationship between persons carrying on independent businesses dealing with each other at arm's length.

30.14.3 Investment manager condition D: 20% rule

Section 818(5) ITA provides:

Condition D is that the requirements of the 20% rule are met (see s.819).

30.14.4 *Investment manager condition E: full remuneration* 

Section 818 ITA(6) provides:

Condition E is that the remuneration which the investment manager receives in respect of the transaction for the provision of investment management services to the non-UK resident is not less than is customary for that class of business.

This is the equivalent of broker condition C.

#### 30.15 The 20% rule

Section 819(1) ITA provides:

The requirements of the 20% rule are met if conditions A and B are met.

I refer to these as 20% rule conditions A and B.

- (2) Condition A is that in relation to a qualifying period<sup>5</sup> it has been or is the intention of the investment manager and the persons connected with the investment manager that at least 80% of the non-UK resident's relevant disregarded income<sup>6</sup> should consist of amounts to which none of them has a beneficial entitlement.
- (3) Condition B is that, so far as there is a failure to fulfil that intention, that failure—
- (a) is attributable (directly or indirectly) to matters outside the control of the investment manager and persons connected with the investment manager, and
- (b) does not result from a failure by any of them to take such steps as may be reasonable for mitigating the effect of those matters in relation to the fulfilment of that intention.

## SP 1/01 provides:

5 Section 820 ITA provides:

- (1) This section applies for the purposes of this Chapter.
  - (2) If section 819 applies for the purposes of section 813, a "qualifying period" means—
  - (a) the tax year in which the transaction income is chargeable to income tax, or
  - (b) a period of not more than 5 years comprising two or more tax years including that one.
  - (3)If section 819 applies for the purposes of section 816, a "qualifying period" means—
  - (a) the accounting period of the non-UK resident company in which the transaction in question is carried out, or
  - (b) a period of not more than 5 years comprising two or more complete accounting periods including that one.
- 6 Section 821 ITA provides:
  - (1) This section applies for the purposes of this Chapter.
  - (2) If section 819 applies for the purposes of section 813, the "relevant disregarded income" of the non-UK resident for the qualifying period is the total of the non-UK resident's income for the tax years comprised in the qualifying period which derives from the transactions mentioned in subsection (4).
  - (3) If section 819 applies for the purposes of section 816, the "relevant disregarded income" of the non-UK resident company for the qualifying period is the total of the non-UK resident company's income for the accounting periods comprised in the qualifying period which derives from the transactions mentioned in subsection (4).
  - (4) The transactions referred to in subsections (2) and (3) are investment transactions—
  - (a) carried out by the investment manager on the non-UK resident's behalf, and
  - (b) in relation to which the independent investment manager conditions are met, ignoring the requirements of the 20% rule.

- 45. In essence the requirement is that the investment manager and persons connected with it, including connected charities, must not have a beneficial entitlement to more than 20% of the non-resident's chargeable profit arising from transactions carried out through the investment manager. The definition of connected persons is that in s 839 TA 1988/s 993 ITA 2007.
- 46. Management fees paid to the investment manager and persons connected with it are not included in the chargeable profit provided they would be allowable in computing the profit of the non-resident were it chargeable to UK tax. This applies equally to incentive fees, performance fees or incentive allocations which are calculated by reference to any increase in the net asset value or profits of the relevant non-resident. This treatment of incentive allocations is explained further below.
- 47. Where the 20% threshold is exceeded, the part of the income of the non-resident to which the investment manager and connected persons are beneficially entitled is excluded from the limitation of charge. The limitation of charge will apply to the part to which they are not beneficially entitled provided the other tests in the investment manager provisions are met.
- 48. The 20% test is treated as satisfied throughout any period, not exceeding five years, for which it is met in respect of the total taxable income of the period arising from transactions carried out through the investment manager. It is also treated as satisfied if the manager intended to meet that test but failed to do so, wholly or partly, for reasons outside the manager's control, having taken any reasonable steps to fulfil that intention. This means that the manager must fulfil the intention to keep its beneficial entitlement within 20% of the total taxable income for the period insofar as it is reasonable to do so, but is not required to get within that figure at any cost, for instance where there are good commercial reasons for not achieving that.

49. This is an example of how the test may be met throughout a period of five years:

Years	1	2	3	4	5
Taxable income of non-resident	£100	£200	£200	£250	£250
Entitlement of manager to above	£32	£58	£40	£35	£5
Expressed as percentage for each year	32%	29%	20%	14%	2%
Average percentage over qualifying					
period	32%	30%	26%	22%	17%

It may be assumed that the test is satisfied for year one because (a) in this example it was the manager's intention to have a beneficial entitlement to an average of 20% or less in aggregate over a five year period and (b) that intention was fulfilled. Had the 20% beneficial entitlement been achieved before the five years were up, then that shorter period would have been the qualifying period. A second qualifying period of up to five years could include years two, three, four, five and six and so on.

50. As with any other tests for the exemption, unless specified otherwise, the UK tax rules regard companies, including LLCs, as opaque and the FA 2003 rules apply, while partnerships are transparent and FA 1995 applies. In addition, the rule for non-resident companies at Schedule 26(5) FA 2003 treats partnership collective investment schemes in which they invest as assumed companies for the purposes of the 20% test.

- 51. In relation to a tax-transparent fund having overseas investors, the non-residents will be participants in the fund. In such circumstances the 20% test would be automatically broken where a non-resident participant is connected to the investment manager since this would mean that all the non-resident participants were connected under s 839(4) TA 1988/s 993(4) ITA 2007 by virtue of their being partners in the same partnership. The investment manager and connected persons would then be entitled to all the income of that non-resident. Accordingly, where the investment management services are provided to a collective investment scheme (as defined in the Financial Services and Markets Act 2000) the 20% test is applied by looking at the scheme as a whole rather than at the individual participators. It is not then relevant that the investment manager may be connected to the non-resident as partner (s 127(10) and paragraph 5 Schedule 26 FA 2003) or that the non-resident participants themselves carry on a financial trade as the availability of the exemption is instead tested solely by reference to the nature of the activities of the notional company represented by the scheme.
- 52. In certain circumstances the investment manager may be connected with the participants because both are partners in one or more partnerships which have an interest in the fund in question. Where the 20% test is failed as a consequence of aggregating the manager's income with that of certain partners who are not connected persons otherwise than as a result of s 839(4) TA 1988/s 993(4) ITA 2007, ie by being partners in a partnership, the failure will be regarded as a failure under s 127(4)(b) FA 1995 and paragraph 4(b) Schedule 26 FA 2003 to fulfil an intention to satisfy the test. But in certain situations that failure will be considered as—
- (a) attributable to matters outside the control of the manager and persons connected with it; and
- (b) as not being the result of a failure to take reasonable steps to mitigate the effect of those matters in relation to the fulfilment of that intention.

In those situations the 20% test will be met. The legislation will be applied in this way where:

- the connected persons are partners other than solely in a fund under consideration; and
- partnership is the only reason that the manager is connected with them.
- 53. Where overseas pension funds are set up under trust the trustees do not have beneficial ownership of the pension fund income although they may be the legal owners. The 20% test will not therefore apply where the trustee is connected to the UK investment manager. In practice it would be unusual for an overseas pension fund to be carrying on a financial trade.
- 54. Where the establishment of a connected person's relationship depends on the question of whether a person falls to be regarded as having control of a company's affairs within the terms of s 416(2) TA 1988, it is not considered that a person's ability (whether de facto or de jure) to appoint the majority of the Board of directors will itself constitute control of the company's affairs—unless, that is, the Board exercises powers which would normally be exercised by the shareholders at a general meeting.

- 55. Some non-residents remunerate investment managers with profit or incentive allocations and in consultations HMRC, investment managers and advisors reached a consensus that these are performance fees in substance. As such, these are income in nature and where they are recognised by the UK manager as fee income the allocations may be treated as fees payable by the non-resident when computing the chargeable profit. Furthermore, where HMRC is satisfied that some of the allocations are due to an overseas service provider as remuneration for those services at the arm's length rate those allocations will have the same treatment in computing relevant excluded income.
- 56. Deferred fees, or securities or interests provided as reward, may in turn generate some form of return. The legislation draws no distinction between the forms in which the profits of the fund are attributed to deferred fees or other investments as the test is based on beneficial entitlement to the chargeable profits of the non-resident and if the manager's beneficial entitlement to those profits, including the return on the securities, interests or deferred fees, exceeds 20% the test will not have been met.
- 57. Options to acquire any securities or interests in the non-resident, within the meanings at s 420 ITEPA 2003, need only be considered in the context of the 20% test when the options are exercised.
- 58. Some investments in a non-resident may be linked to structured products issued to customers which provide a return based on the performance of the non-resident, an example of which would be a bank investing in a non-resident fund and selling a product to a customer on which the return is linked to the performance of the fund. In such circumstances the beneficial entitlement to the income of the non-resident remains with the investor in the non-resident, in this example the bank, and not the holder of the structured product, ie the customer. Interaction of the 20% test and the independence test.
- 59. The independence test and the 20% test apply quite separately. For example, a UK investment manager acts for an overseas trading fund constituted as a company. If the investment manager is not acting in an independent capacity in relation to the fund company then the whole of the income of the fund is liable to assessment. If the independence test is satisfied, then the 20% test must be separately addressed. If the investment manager's interest in the fund company is 25% then that share of the fund's trading income is liable to assessment.

#### 30.16 Beneficial entitlement

Section 822(1) ITA provides:

This section applies for the purposes of this Chapter.

In fact the word beneficial only appears in s.819(2) ITA, so the definition is only needed for that purpose.

- (2) A person has a "beneficial entitlement" to relevant disregarded income if the person has or may acquire a beneficial entitlement that is, or would be, attributable to the relevant disregarded income as a result of having an interest or other rights mentioned in subsection (3).
- (3) The interests and rights referred to in subsection (2) are—
- (a) an interest (whether or not an interest giving a right to an immediate payment of a share in the profits or gains) in property in which the whole or any part of the relevant disregarded income is represented, or
- (b) an interest in, or other rights in relation to, the non-UK resident.

#### 30.17 Position where 20% rule not met

## Section 823 ITA provides:

- (1) This section applies in the case of an investment transaction in relation to which the independent investment manager conditions are met, except for the requirements of the 20% rule.
- (2) This Chapter has effect as if the requirements of that rule were met in relation to the transaction but only in relation to—
- (a) so much of the transaction income of the non-UK resident as falls within subsection (3), if this section applies for the purposes of section 813, or
- (b) so much of the income of the non-UK resident company deriving from the transaction as falls within subsection (3), if this section applies for the purposes of section 816.
- (3) Income falls within this subsection if it does not represent income—
- (a) which is relevant disregarded income of the non-UK resident, and
- (b) to which the investment manager or a person connected with the investment manager has or has had any beneficial entitlement.

Section 824 ITA (non-resident collective investment scheme) is not discussed here.

# **30.18 Investment manager**

Section 827(1) ITA provides a commonsense definition:

In this Chapter "investment manager" means a person who provides investment management services.

#### 30.19 Investment transaction

### Section 827 ITA provides the definition:

- (2) In this section "investment transaction" means any transaction of a description specified for the purposes of this section in regulations made by the Commissioners for Her Majesty's Revenue and Customs.
- (3) Provision made in regulations under subsection (2) may, in particular, have effect in relation to the tax year current on the day on which the regulations are made.

The regulations are not available at the time of going to print.

Kitty Usher (Economic Secretary to the Treasury) gave the following assurance in Parliament:

All transactions that currently meet the definition of "investment transaction" in primary legislation will be included in the regulations made under the new power, so investment managers can be reassured that all transactions that currently qualify will continue to do so. HMRC has also said that it will agree with the industry and publish in guidance a statement of assurance about handling any future changes to the transactions that qualify for the investment manager exemption.<sup>7</sup>

The label "investment transaction" is not entirely appropriate because the transaction may be a trading transaction and the so-called investment will be trading stock.

SP 1/01(not set out here) discusses the pre-2008 definition of investment transaction.

## **30.20** Transactions through brokers

## Section 828 ITA provides:

- (1) For the purposes of this Chapter a person is regarded as carrying out a transaction on behalf of another if the person—
- (a) undertakes the transaction, whether on behalf of or to the account of the other, or
- (b) gives instructions for it to be so carried out by another.

<sup>7</sup> Public Bill Committee 20 May 2008 Hansard Col 315.

(2) In the case of a person who acts as a broker or investment manager as part only of a business, this Chapter has effect as if that part were a separate business.

### CHAPTER THIRTY ONE

# RATES OF INCOME TAX

## 31.1 IT rates – Introduction

This chapter considers rates of income tax. I concentrate on two common types of income: interest and dividends.

It may be helpful first of all to list the seven possible rates of income tax on individuals:

Rate of tax	Amount	Applicable to		
Starting rate	10%	Savings income up to starting rate limit		
Basic rate	20%	Other income up to basic rate limit		
Higher rate	40%	Income above basic rate limit		
Dividend ordinary rate	10%	Dividends up to basic rate limit		
Dividend upper rate	32.5%	Dividends above basic rate limit		
UK dividends under basic rate limit: effective rate (with tax credit)	0%	Dividends up to basic rate limit		
UK dividends above basic rate limit: effective rate (with tax credit)	25%	Dividends above basic rate limit		

Rates of tax on trustees and PRs are not considered here.

## 31.2 Basic/higher rates

Section 10 ITA introduces the basic/higher rates:

- (2) Income tax on an individual's income up to the basic rate limit is charged at the basic rate (except to the extent that, in accordance with section 12, it is charged at the starting rate for savings).
- (3) Income tax is charged at the higher rate on an individual's income above the basic rate limit.

These rates apply unless disapplied by any other provisions. The important provisions for our purposes are ss.12 and 13 ITA.

## 31.3 Starting rate for savings income

## Section 12(1) ITA provides:

Income tax is charged at the starting rate for savings (rather than the basic rate) on so much of an individual's income up to the starting rate limit for savings as is savings income.

Section 12 replaces the basic rate with a different (more favourable) rate.

## 31.3.1 "Savings income"

Savings income is defined in s.18 ITA:

- (1) This section applies for the purposes of the Income Tax Acts.
- (2) "Savings income" is income—
- (a) which is within subsection (3) or (4), and
- (b) which is not relevant foreign income charged in accordance with section 832 of ITTOIA 2005 (relevant foreign income charged on the remittance basis).

There are five categories of savings income within s.18(3) and (4):

- (3) Income is within this subsection if it is—
- (a) income chargeable under Chapter 2 of Part 4 of ITTOIA 2005 (interest),
- (b) income chargeable under Chapter 7 of Part 4 of ITTOIA 2005 (purchased life annuity payments), other than income from annuities specified in section 718(2) of that Act (annuities purchased from certain life assurance premium payments or under wills etc),

- (c) income chargeable under Chapter 8 of Part 4 of ITTOIA 2005 (profits from deeply discounted securities), or
- (d) income chargeable under Chapter 2 of Part 12 of this Act (accrued income profits).
- (4) Income is within this subsection if—
- (a) it is chargeable under Chapter 9 of Part 4 of ITTOIA 2005 (gains from contracts for life insurance etc), and
- (b) an individual is, or personal representatives are, liable for income tax on it (under section 465 or 466 of that Act).

"Savings income" is not a particularly apt term to describe these six categories of income, but it is difficult to think of a better term. In short, the rates of tax on:

- (1) UK interest; and
- (2) foreign interest when the arising basis applies

are the starting/basic/higher rates, 10%/20%/40%.

#### 31.3.2 Rates of tax on interest under remittance basis

Foreign interest income taxed on the remittance basis is taxed on the basic/higher rates, 20%/40%. This is achieved by the clumsy but effective technique of providing that such income is not "savings income". How much is at stake? At most the difference between the starting rate and the basic rate, for income up to the starting rate limit. In 2008/09, this is 10% of £2.230 = £223.

There is a (perhaps good) reason for dealing with foreign interest income in this way. A UK resident foreign domiciled individual will often have different types of foreign income. If he remitted only some of his income, it would be necessary, in the absence of this rule, to investigate whether the remitted income represents interest (taxable at 10%) or some other source of income (taxable at 20%). Because of this rule it is not necessary to ask this question.

#### 31.4 Rates of tax on dividend income

#### 31.4.1 "Dividend income"

Section 19 ITA provides a broad but comprehensible definition of dividend income:

- (1) This section applies for the purposes of the Income Tax Acts.
- (2) "Dividend income" is income which is—
- (a) chargeable under Chapter 3 of Part 4 of ITTOIA 2005 (dividends etc from UK resident companies),
- (b) chargeable under Chapter 4 of that Part (dividends from non-UK resident companies),
- (c) chargeable under Chapter 5 of that Part (stock dividends from UK resident companies),
- (d) chargeable under Chapter 6 of that Part (release of loan to participator in close company), or
- (e) a relevant foreign distribution chargeable under Chapter 8 of Part 5 of ITTOIA 2005 (income not otherwise charged).
- (3) In subsection (2) "relevant foreign distribution" means a distribution of a non-UK resident company which—
- (a) is not chargeable under Chapter 4 of Part 4 of ITTOIA 2005, but
- (b) would be chargeable under Chapter 3 of that Part if the company were UK resident.

## 31.4.2 Rates of tax on dividend income

# Section 13 ITA provides:

- (1) Income tax is charged at the dividend ordinary rate on an individual's income which—
- (a) is dividend income,
- (b) would otherwise be charged at the basic rate, and
- (c) is not relevant foreign income charged in accordance with section 832 of ITTOIA 2005 (relevant foreign income charged on the remittance basis).
- (2) Income tax is charged at the dividend upper rate on an individual's income which—
- (a) is dividend income,
- (b) would otherwise be charged at the higher rate and
- (c) is not relevant foreign income charged in accordance with section

#### 832 of ITTOIA 2005.

The scheme of s.13 is to replace the basic/higher rate with entirely different rates. Thus the rates of tax on UK dividend income are the dividend ordinary/upper rates, 10%/32.5%. After allowing the tax credit and grossing up, the effective rates on net UK dividends are 0%/25%.

Foreign dividend income is also taxed at the dividend ordinary/upper rates, 10%/32.5%, when the arising basis applies, but without the tax credit or grossing up.

#### 31.4.3 Foreign dividend income under remittance basis: from 2008/09

Foreign dividend income taxed on the remittance basis does not fall within s.13.

#### 31.4.4 Foreign dividend income under remittance basis: 2005/06 and 2006/07

The position in 2005/6 and 2006/7 is more complicated. I set out the analysis here because it neatly raises an important issue, which arises in several areas in tax, of whether unremitted income of a remittance basis taxpayer can be described as "chargeable to tax".

In the fifth edition of this book I said that remitted dividend income (above the basic rate limit) was taxed at the higher rate:

Where the remittance basis applies, the income is charged under s.832 ITTOIA (Chapter 2 of Part 8). So it does not fall within s.1B(1)(b)[i] or [ii] ICTA.

But HMRC did not agree, though the Tax Bulletin did not explain how

SA Tax Returns Foreign Savings & Dividend Income - Remittance Basis of Taxation: Dividend Income

In the process of introducing the ITTOIA an inadvertent change was made to the law. This affects the rate of tax chargeable on foreign dividend income that is taxable on the alternative basis provided by Part 8 of ITTOIA (commonly known as the remittance basis).

From 6 April 2005 the top rate of tax chargeable on foreign dividend income on the remittance basis is 32.5% and not 40%. As this change did not come to

Tax Bulletin 84 provided:

it reached its conclusion. Section 1B ICTA provided:

#### Rates of tax applicable to distribution income

- (1) In the case of so much of an individual's income which consists of—
- (a) income chargeable under Chapter 3 of Part 4 of ITTOIA (dividends etc from UK resident companies etc.) (if any), and
- (b) [i] dividends chargeable under Chapter 4 of Part 4 of that Act (dividends from non-UK resident companies) (if any) or
  - [ii] relevant foreign distributions chargeable under Chapter 8 of Part 5 of that Act (income not otherwise charged) (if any),

as is income falling within section 1(2)(b) [higher rate income], income tax shall, by virtue of this subsection, be charged at the dividend upper rate, instead of at the rate otherwise applicable to it in accordance with section 1(2)(b).

#### From Chapter 4 Part 4 ITTOIA

#### 402 Charge to tax on dividends from non-UK resident companies

(1) Income tax is charged on dividends of a non-UK resident company.

..

#### 403 Income charged

- (1) Tax is charged under this Chapter on the full amount of the dividends arising in the tax year.
- (2) Subsection (1) is subject to ... Part 8 (foreign income: special rules). From Part 8 ITTOIA

# 832 Relevant foreign income charged on the remittance basis

(1) If a person makes a claim under section 831(1) for a tax year in respect of relevant foreign income, income tax is charged on the full amount of the sums received in the UK in the tax year in respect of the income.

The (subtle) point seems to be that the *charge* is under ss.402 and 687 ITTOIA. Section 403 ITTOIA does not impose the charge. It merely quantifies the amount on which income is charged. Likewise s.832 ITTOIA does not impose the charge, it merely quantifies the amount on which income is charged.<sup>2</sup> So the charge on remitted foreign dividends

light until after the 2005/06 self assessment return and tax calculator had been compiled and issued the self assessment system will automatically apply the former tax rate of 40% for higher rate taxpayers.

Hence the legislation stated that tax is charged "in accordance with s.832" not *under* s.832. See e.g. s.13 ITA.

was under Chapter 4, Part 4 ITTOIA, and therefore qualified for the relief under s.1B(1)(b)[i] ICTA. It is interesting that HMRC did not argue that the legislation should be read as imposing a 40% rate because of a principle of continuity from the pre-ITTOIA law. This is right. The benefits of the tax law rewrite would be lost if one had to review the old legislation to see if it was different from the current legislation.

#### 31.5 Settlor-interested trust: rates of tax on settlor

Section 619 ITTOIA provides (so far as relevant):

# 619 Charge to tax under Chapter 5

- (1) Income tax is charged on—
- (a) income which is treated as income of a settlor as a result of section 624 (income where settlor retains an interest), ...
- (2) For the purposes of Chapter 2 of Part 2 of ITA 2007 (rates at which income tax is charged), where income of another person is treated as income of the settlor and is charged to tax under subsection (1)(a) ... above, it shall be charged in accordance with whichever provisions of the Income Tax Acts would have been applied in charging it if it had arisen directly to the settlor.

This is a welcome simplification from the rules which applied before 2006. Unfortunately the old rules applied for the IT settlement provisions and for s.720. The FA 2006 simplified the settlement provisions but overlooked s.720! So the old rules still need to be considered in that context.

What about foreign dividend income which qualifies for the s.624 foreign domicile defence, but is later remitted and becomes taxable under the s.648 clawback?<sup>3</sup> This is taxable at the dividend ordinary/upper rates, 10%/32.5%.

#### 31.6 Rates of tax on transferor within s.720 ITA

Section 745 ITA provides:

(1) Income tax at the basic rate, the savings rate or the dividend ordinary

<sup>3</sup> See 15.4 (Section 624 foreign domicile defence).

rate is not charged under section 720 or 727 in respect of any income so far as it has borne tax at that rate by deduction or otherwise.

- (2) Subsection (1) does not affect the tax charged if section 724(2) applies (benefit provided out of income of person abroad charged in year of receipt).
- (3) Subsection (4) applies to any income that—
- (a) is treated as arising to an individual under section 721 or 728, and
- (b) apart from this Chapter is dividend income,
- so far as subsection (1) does not apply to the income.
- (4) The charge to income tax under section 720 or, as the case may be, section 727 operates by treating the income as if it were income within section 19(2) (meaning of "dividend income").

So there are two rules: one rule for dividend income; and another rule for other income. Dividend income is taxed at the rates usually applied to dividends: the dividend ordinary/dividend upper rates, with the benefit of the tax credit in the case of UK dividends. This also applies to foreign dividends of a foreign domiciled transferor if the usual s.720 foreign domicile defence does not apply (because the dividends are received in the UK).

Section 745 ITA provides a special rule for dividend income. It says nothing about interest. Accordingly, interest within s.720 is taxed at the basic/higher rates of 20%/40%.

#### CHAPTER THIRTY TWO

# NATIONAL INSURANCE CONTRIBUTIONS

#### 32.1 NICs - Introduction

NICs should be regarded as a collection of seven more or less distinct taxes. Section 1(2) SSCBA classifies them semi-numerically:

Contributions under this Part of this Act shall be of the following six classes—

- (a) Class 1, earnings-related, payable under section 6 below, being—
  - (i) primary Class 1 contributions from employed earners; and
  - (ii) secondary Class 1 contributions from employers and other persons paying earnings;
- (b) Class 1A, payable under section 10 below by persons liable to pay secondary Class 1 contributions and certain other persons;
- (bb) Class 1B, payable under section 10A below by persons who are accountable to the Inland Revenue in respect of income tax on general earnings in accordance with a PAYE settlement agreement;
- (c) Class 2, flat-rate, payable weekly under section 11 below by selfemployed earners;
- (d) Class 3, payable under section 13 below by earners and others voluntarily with a view to providing entitlement to benefit, or making up entitlement; and
- (e) Class 4, payable under section 15 below in respect of the profits or gains of a trade, profession or vocation, or under section 18 below in respect of equivalent earnings.

The primary legislation does not apply in Northern Ireland, so the SSCBA refers to "Great Britain". (Northern Ireland has its own equivalent legislation.) The regulations apply in both jurisdictions, so they usually

refer to the UK, or to "GB and Northern Ireland".

There are special rules for mariners, aircrew, diplomats and service personnel. These are not discussed here.

# 32.2 Meaning of "secondary contributor"

Section 6(3) SSCBA provides:

The primary and secondary Class 1 contributions referred to in subsection (1) above are payable as follows—

- (a) the primary contribution shall be the liability of the earner; and
- (b) the secondary contribution shall be the liability of the secondary contributor; ...

The identity of the secondary contributor is clearly crucial. Section 7(1) SSCBA provides:

For the purposes of this Act, the "secondary contributor" in relation to any payment of earnings to or for the benefit of an employed earner, is—

- (a) in the case of an earner employed under a contract of service, his employer;
- (b) in the case of an earner employed in an office with emoluments, either—
  - (i) such person as may be prescribed in relation to that office; or
  - (ii) if no person is prescribed, the government department, public authority or body of persons responsible for paying the emoluments of the office.

SSCER reg. 5(1) prevents avoidance by foreign employers seconding to the UK:

For the purposes of section 4 of the Act<sup>1</sup> (Class 1 contributions), in relation to any payment of earnings to or for the benefit of an employed earner in any employment described in any paragraph in column (A) of Schedule 3 to these regulations, the person specified in the corresponding paragraph in column (B) of that Schedule shall be treated as the secondary Class 1 contributor in relation to that employed earner.

<sup>1</sup> Section 4 Social Security Act 1975 is now section 7 SSCBA.

•••

#### Column (A)

- 9. Employment by a foreign employer where—
- (a) in pursuance of that employment the personal service of the person employed is made available to a host employer; and
- (b) the personal service is rendered for the purposes of the business of that host employer; and
- (c) that personal service for the host employer begins on or after 6th April 1994.

#### Column (B)

9. The host employer to whom the personal service of the person employed is made available.

The identity of the employer is a question of contract/employment law.<sup>2</sup>

# 32.3 Meaning of "employed" and "self-employed"

# Section 2(1) SSCBA provides:

(a) "employed earner" means a person who is gainfully employed in Great Britain either under a contract of service, or in an office (including elective office)<sup>3</sup> with general earnings chargeable to

"We would not seek to claim in isolation that there is a place of business [in the UK] where the overseas provider legally, and in exchange for a payment commensurate with the service, sub-contracts services to a UK business. And similarly we would also not normally attempt to claim in isolation that the unconnected UK business is the employer if it is genuinely not paying the mariners directly."

<sup>2</sup> Tax Bulletin 49 provides:

This is only relevant to mariners as others are caught by the SSCER.

<sup>3</sup> The odd expression "elective office" is not defined and the words in brackets are office.

income tax under Schedule E;4 and

(b) "self-employed earner" means a person who is gainfully employed in Great Britain otherwise than in employed earner's employment (whether or not he is also employed in such employment).

The SSCBA, confusingly, (mis)defines the word "employment" to include trades and professions.<sup>5</sup> But in the above definition the italicised terms "employed" and "self-employed" are used in more or less their ordinary meanings. (To add to the confusion, the SSCER deems some persons actually self-employed to be employees for NIC purposes and vice versa.) For convenience I generally abbreviate "employed earner" to "employee"; and I abbreviate a "self-employed earner" to "self-employed".

#### 32.4 Three sets of rules

Tax Bulletin 79 explains:

For NIC purposes the world can be usefully divided into:

## European Economic Area (EEA)6

EC Treaty and EC Regulation 1408/71 applies to employees moving between EEA Member States to work. It modifies SSCBA 1992 and regulations.

#### RA/DCC Countries<sup>7</sup>

Bi-lateral Social Security agreements modify SSCBA 1992 and

The reference to Schedule E is obsolete since 2003, but it will be read to mean earnings formerly chargeable under Schedule E and now chargeable under equivalent provisions in ITEPA. But the entire phrase "with general earnings chargeable to IT under Schedule E" is otiose as everyone gainfully employed in GB under a contract of service or in an office will be "chargeable to IT under Schedule E". The words have survived since before 1956 (when they made sense, because many employments and offices were not then chargeable under Schedule E).

<sup>5</sup> Section 122(1) SSCBA.

<sup>6</sup> These countries are: Austria, Belgium, Cyprus (Republic of Cyprus not Northern Cyprus), Czech Republic, Denmark, Estonia, Finland, France, Germany, Gibraltar, Greece, Hungary, Iceland, Republic of Ireland, Italy, Latvia, Liechtenstein, Lithuania, Luxembourg, Malta, Netherlands, Norway, Poland, Portugal, Spain, Slovakia, Slovenia, Sweden, Switzerland.

<sup>7</sup> These countries are: Barbados, Bermuda, Bosnia-Herzegovina, Canada, Croatia, Guernsey, Israel, Jamaica, Japan, Jersey, Macedonia, Mauritius, Montenegro, New Zealand (Social Security Benefits only), Philippines, Republic of Korea, Serbia, Turkey, USA

regulations.

**Rest of The World** ("ROW")

SSCBA 1992 and contributions regulations are unmodified.

Reciprocal agreements are not considered in this book. I first consider what the NI Manual calls ROW [rest of the world] rules, and then the EU rules.

## 32.5 ROW: Employed in GB

Unless the individual is gainfully employed in GB, he is not an employed or self-employed earner, and so in principle no NIC liability arises. I refer to this as the "employed in GB" rule.

Tax Bulletin 79 explains:

This requires that employment duties take place here. However, this is wide enough to allow for some temporary or incidental duties of the employment to be performed outside the UK, if the UK is the place where the employment duties are usually performed.

#### 32.5.1 First Year Abroad

Reg. 146 SSCR provides an extension to the employed in GB rule:

- (1) Where an earner is gainfully employed outside the United Kingdom, and that employment, if it had been in Great Britain or Northern Ireland, would have been employed earner's employment, that employment outside the United Kingdom shall be treated as employed earner's employment for the period for which under paragraph (2)(a) contributions are payable in respect of the earnings paid to the earner in respect of that employment provided that—
- (a) the employer has a place of business in Great Britain or Northern Ireland (as the case may be);
- (b) the earner is ordinarily resident in Great Britain or Northern Ireland (as the case may be); and
- (c) immediately before the commencement of the employment the earner was resident in Great Britain or Northern Ireland (as the case may be).
- (2) Where, under paragraph (1), the employment outside the United Kingdom is treated as an employed earner's employment, the following provisions shall apply in respect of the payment of contributions—

- (a) primary and secondary Class 1 contributions shall be payable in respect of any payment of earnings for the employment outside the United Kingdom during the period of 52 contribution weeks from the beginning of the contribution week in which that employment begins to the same extent as that to which such contributions would have been payable if the employment had been in Great Britain or Northern Ireland (as the case may be);
- (b) subject to regulations 148 and 148A, any earner by or in respect of whom contributions are or have been payable under sub-paragraph (a) shall be entitled to pay Class 3 contributions in respect of any year during which the earner is outside the United Kingdom from and including that in which the employment outside the United Kingdom begins until that in which he next returns to Great Britain or Northern Ireland (as the case may be);
- (c) Class 1A contributions and Class 1B contributions shall be payable in respect of the period specified in sub-paragraph (a).

Thus employment outside the UK is treated as employment in the UK (and so subject to NIC) for 52 weeks, provided the following conditions are satisfied:

- (1) The employer has a place of business in the UK.
- (2) The employee is ordinarily resident in UK.
- (3) The employee was UK resident immediately before the employment commenced.

NI Manual para 33027 provides:

# Class 1: Workers Going to and Coming from Abroad - ROW - Change of employment

Change of employment overseas with the same employer The 52 week period of continuing liability may cease when an employee changes employment. Whether or not an employee has entered into a new employment will be a question of fact. The contracts of employment will indicate if this were so.

#### Example

- Ralph was posted by the UK company to work in Australia for a period of 2 years as a General Manager of the Sydney office
- After 6 months he applied for promotion as a Overseas Sales

Executive with a separate department of the UK company

• He was successful and immediately took up his new position in Malaysia

The subsequent posting from Australia to Malaysia would be considered to arise in connection with the new employment with the UK company. The 52 week period would cease.

Had the UK employer simply posted him to Malaysia in connection with the original occupation/employment as a General Manager then the 52 week period would have continued in full.

Whether or not this is actually right depends on the documentation relating to the contract of employment.

#### 32.6 ROW: Residence requirements

Section 1(6) SSCBA provides:

No person shall—

- (a) be liable to pay Class 1, Class 1A, Class 1B or Class 2 contributions unless he fulfils prescribed conditions as to residence or presence in Great Britain;
- (b) be entitled to pay Class 3 contributions unless he fulfils such conditions: or
- (c) be entitled to pay Class 1, Class 1A, Class 1B or Class 2 contributions other than those which he is liable to pay, except so far as he is permitted by regulations to pay them.

Reg. 145 SSCR provides five different sets of residence requirements. These apply in addition to the employed in GB rule.

#### 32.6.1 Primary Class 1 NIC

Reg. 145(1)(a) SSCR provides that the requirement is:

as respects liability of an employed earner to pay primary Class 1 contributions in respect of earnings for an employed earner's employment, that the employed earner is resident or present in Great Britain or Northern Ireland (or but for any temporary absence would be present in Great Britain or Northern Ireland) at the time of that employment or is then ordinarily resident in Great Britain or Northern Ireland (as the case may be).

There are four possible territorial connections, and if any one of them is satisfied Primary Class 1 NIC is in principle payable:

- (1) Residence in UK.
- (2) Presence in UK.
- (3) Temporary absence from UK.
- (4) Ordinary residence in UK.

# Tax Bulletin 79 explains:

The effect of Regulation 145 (1) SSCR 2001 is to provide for a kind of constructive presence for periods outside the UK which are merely a "temporary absence". This concept of temporary absence requires that:

- i. the person's absence be temporary,
- ii. that if he were not absent he would be present in the UK.

This means that an employee who has employment based in the UK who goes abroad for a time on a short business trip or holiday abroad, and who departs from or returns to the UK, can continue to be within the UK scheme.

An example of this would be the person who flies to a board meeting outside the UK and then returns to their UK based employment.

#### That seems obvious. The Bulletin continues:

Taken together, Section 2(1)(a) SSCBA 1992 and Regulation 145 (1)(a) SSCR 2001 is enough to keep a person within Class 1 NIC if their employment is based here and their absence abroad is of a temporary or incidental nature. However, crucially, an employee who is not ordinarily resident in the UK and who normally works overseas cannot be said to be merely "temporarily absent" from employed earners employment in the UK if they are departing overseas for a time, to work for their foreign employer. In such a situation, the person is not performing duties which is merely incidental to the employed earner's employment in the UK but is returning to an employment based outside the UK. In the absence of an express contractual provision as to the attribution of the earnings, the earnings must be apportioned between the employed earner employment in the UK and the overseas duties for the foreign employer.

## 32.6.2 First year in UK exemption

# Reg. 145(2) SSCR provides an exception:

Where a person is ordinarily neither resident nor employed in the United Kingdom and, in pursuance of employment which is mainly employment outside the United Kingdom by an employer whose place of business is outside the United Kingdom (whether or not he also has a place of business in the United Kingdom) that person is employed for a time in Great Britain or Northern Ireland (as the case may be) as an employed earner and, but for the provisions of this paragraph, the provisions of sub-paragraph (a) of paragraph (1) would apply, the conditions prescribed in that sub-paragraph and in sub-paragraph (b) of that paragraph shall apply subject to the proviso that—

- (a) no primary or secondary Class 1 contribution shall be payable in respect of the earnings of the employed earner for such employment;
- (b) no Class 1A contribution shall be payable in respect of something which is made available to the employed earner or to a member of his family or household by reason of such employment; and
- (c) no Class 1B contribution shall be payable in respect of any PAYE settlement agreement in connection with such employment, 8 after the date of the earner's last entry into Great Britain or Northern Ireland (as the case may be) and before he has been resident in Great Britain or Northern Ireland (as the case may be) for a continuous period of 52 contribution weeks from the beginning of the contribution week following that in which that date falls.

Thus employment in the UK is not subject to NIC for 52 weeks provided the following conditions are satisfied:

- (1) employee not ordinarily resident in UK;
- (2) employee not ordinarily employed in UK;
- (3) employment mainly outside the UK;

I have corrected a disastrous typographical error in the SSCR by inserting a paragraph break here. The last paragraph (beginning "after the date") governs paragraphs (a), (b) and (c). This can be seen to be correct from context and by comparing the predecessor, reg. 119(2) SSCR 1979.

# (4) employer has a place of business outside the UK.9

# NI Manual provides at para 33023 [November 2005]:

The exemption lasts until the employee has been resident in GB for a continuous period of 52 weeks starting from the beginning of the contribution week following the week in which the worker arrives in GB to take up employment.

A further 52 week period may commence where an employee returns to the overseas employment and then commences a new secondment in GB.

The exemption does not apply to:

- EEA nationals as this would contravene the principle behind 1408/71 see NIM33005
- RA countries where a person is treated as being ordinarily resident in the UK if they fall within UK domestic legislation see NIM33015
- Employees who intend to work in GB for 3 years or more at the outset. Such employees will be treated as being ordinarily resident.<sup>10</sup>
- To decide whether a person coming to the UK is ordinarily resident in the UK for NIC purposes, apply the tests suggested in NIM33031 and NIM33032.

#### 33024.

#### **ROW** - Exemption example

A doctor works for a hospital in Egypt as a surgeon and sees an advert in a medical journal for surgeons position in Newcastle for a 2 year period. The position will enable him to obtain further advanced surgical qualifications.

He applies and is successful. The Egyptian employer agrees to keep his employment position open until he returns. The doctor signs a contract of employment with the hospital in Newcastle for two years.

In this case the 52 week exemption tests are satisfied. He is not ordinarily resident or employed in GB. He is employed for a time in GB as an employed earner. A major indicator in this example is the continuing employment in Egypt and the employee being able to return after the period of employment in GB.

<sup>9</sup> It might be inferred that the relief only applies if the employer's principal place of business is outside the UK, but the better view is that any place of business outside the UK is sufficient, and this is consistent with reg. 146(2).

<sup>10 [</sup>Author's note] I have retained this sub-paragraph which was deleted (I think accidentally in early 2006.

In order to satisfy the "in pursuance of employment" test the employment in GB must be related to the particular employment that the employee has outside of GB. The fact that the employee may be pursuing their own goals is not relevant. It is characteristic of much skilled work that the employer's interests in a person's improved skills will coincide with the employee's interest in advancing their career and marketability. Provided that the facts support that the employment in GB and obtaining of advanced qualifications (in this case advanced surgical qualifications) are required for the employment abroad then the test may apply

A different conclusion may have been reached if the employment and qualifications obtained in GB were diverse from the employment in Egypt.

#### 32.6.3 Student exemption

Reg. 145(3) SSCR provides an exception for students and apprentices:

Where a person to whom paragraph (1)(a) would otherwise apply is not ordinarily resident in the United Kingdom and is not a person to whom the provisions of paragraph (2) apply, the proviso in paragraph (2) shall nevertheless apply if either—

- (a) during a vacation occurring in a course of full-time studies which that person is pursing [sic] outside the United Kingdom, that person is gainfully employed under a contract of service in Great Britain or Northern Ireland (as the case may be) in temporary employment of a nature similar or related to that course of studies; or
- (b) there exists between him and some other person outside the United Kingdom a relationship comparable with the relationship between an apprentice and his master in Great Britain or Northern Ireland (as the case may be) and that person is gainfully employed under a contract of service in Great Britain or Northern Ireland (as the case may be) in employment which began before he attained the age of 25 and which is of a nature similar or related to the employment under the said relationship outside the United Kingdom.

#### 32.6.4 Secondary Class 1, Class 1A and 1B NICs

Reg. 145(1)(b) SSCR provides that the requirement is:

as respect<sup>11</sup> liability to pay secondary Class 1 contributions, Class 1A contributions or Class 1B contributions that the person who, but for any conditions as to residence or presence in Great Britain or Northern Ireland (as the case may be and including the having of a place of business in Great Britain or Northern Ireland),<sup>12</sup> would be the secondary contributor or the person liable for the payment of Class 1B contributions (in this Case referred to as "the employer") is resident or present in Great Britain or Northern Ireland when such contributions become payable or then has a place of business in Great Britain or Northern Ireland (as the case may be), so however that nothing in this paragraph shall prevent the employer paying the said contributions if he so wishes.

Thus there are three possible connecting factors and if any of them is satisfied, secondary Class 1 NIC is due:

- (1) employer is resident in UK;
- (2) employer is present in UK;
- (3) employer has a place of business in UK.

The first year in UK and student exemptions may apply.

# 32.7 Primary and Secondary Class 1 NIC: HMRC examples

Tax Bulletin 79 provides:

#### Example 1

Resident/Not Ordinarily Resident UK - Sent from ROW country to work in the UK - contractual employer in ROW country but seconded to the UK

<sup>11</sup> This is a slip for as respects ... but nothing turns on that.

The long phrase beginning "but for" (and continuing to the close of brackets which follows) appears to be otiose. The paragraph means:

<sup>&</sup>quot;as respects liability to pay secondary Class 1 contributions, Class 1A contributions or Class 1B contributions that the person who is the secondary contributor or the person liable for the payment of Class 1B contributions (in this Case referred to as "the employer") is resident or present in Great Britain or Northern Ireland when such contributions become payable or then has a place of business in Great Britain or Northern Ireland ..."

#### "host" employer.

# An Australian employer assigns Angus, who normally works in Australia to the United Kingdom for 2 years. Residence status is resident in the UK but not ordinarily resident in years 1 and 2.

Angus meets the criteria for a 52 weeks exemption from NIC because he is not ordinarily resident in the UK and he is not ordinarily employed in the UK and is working for his overseas employer and is in the UK in continuance of that employment. His Australian employer has no place of business in the UK.

Once the first 52 weeks period in Regulation 145(2) SSCR 2001 has expired, Angus will become liable for contributions in the UK. As his contractual employer has no place of business in the UK, the UK "host" employer to whom personal service is made available is the secondary contributor - liable for the employer part of the National Insurance. [Paragraph 9 to Regulation 3, Social Security Categorisation of Earners Regulations 1978].

When he is in the UK, Angus is in employed earner's employment and meets the residence criteria in Regulation 145 (1) SSCR 2001 because he is present in the UK at the time of his employment.

# Angus makes a short trip back to Australia in year 2 to brief the Australian company.

After 14 months in the UK, Angus returns to Australia for the month of June -20 days holiday and 5 days working for the Australian company. He then returns to the UK to complete the rest of his assignment. Angus remains under contract to the Australian company and the costs of his employment in the UK is met by the Australian employer. There is no apportionment of salary specified in the contract. There can be apportionment of his salary for the days working outside the UK.

When Angus is in earners employment in the UK he is liable for NICs on his salary because he meets the criteria of residence and presence in Regulation 145 (1) SSCR 2001.

When in Australia, Angus is not in employed earners employment in the UK - his employment is one which is normally based outside the UK - so that the days working in Australia are not an incidental part of employed earners employment in the UK.

#### What if the employment had been funded by the UK company?

We would consider this a strong indicator that Angus was performing his duties in Australia for the purposes of the business of the UK "host" employer and his time in Australia was merely a "temporary absence" from employed earner's employment for the purposes of Regulation 145(1) SSCR 2001.

What if there is a letter of secondment - attaching Angus to his UK employer? We consider that this would be a strong indicator that Angus's normal base is the UK and he can be considered to be merely "temporarily absent" for the purposes of Regulation 145(1) SSCR 2001 - the duties in Australia are incidental to the employment in the UK for which he is paid his salary.

# What if Angus had travelled to China for 3 days to act on behalf of the UK company?

Angus's normal base is the UK and he can be considered to be merely "temporarily absent" for the purposes of Regulation 145(1) SSCR 2001 - the

duties in China are incidental to the employment in the UK. No apportionment is required.

#### What if Angus had travelled to China for 3 days to act on behalf of the Australian company?

The duties are not further to the employment in the UK and cannot be regarded as merely a temporary absence. An apportionment is required.

What if Angus has been sent to the UK and become ordinarily resident here? If Angus's normal base is the UK he will be in employed earner's employment in Great Britain. As he is ordinarily resident he meets the residence criteria in Regulation 145(1) SSCR 2001 - the duties in Australia are merely incidental to the employment in the employed earner's employment in the UK for which he is paid his salary. No apportionment is required.

#### Exactly how many days amounts to a "temporary absence"?

Whether an absence is a temporary absence is a question of fact and degree, which depends upon the nature of the circumstances. Examples of what we would consider to be temporary absence would include short business trips or holidays.

#### Method of Time Apportionment

In the absence of contractual provision, there is to be an apportionment between UK and non-UK workdays under Section 2 of the Apportionment Act 1870. Under the Apportionment Act, salary accrues on a daily basis. The earnings are to be multiplied by a fraction where the numerator is the number of days working overseas in the overseas employer's business and the denominator is the total number of days in employment – in a full year this will be 365 days.

Where the employee is monthly or weekly paid, the computation has to take account of the "pay period" basis for computing NIC.

#### Example 2

Mrs Patel is ordinarily resident in India and is sent to the UK by her employer to work in the UK at the offices of a UK company which is part of the group. She remains under contract to the Indian employer and the Indian employer bears the cost of the employment. Her salary is £100,000. Her employer recalls her to India to advise on a hostile take-over for a period of 5 days - From 1 June until 5 June. The substantial part of 2 of those days is spent flying to India and

The earnings are multiplied by a fraction where the numerator is the number of days working overseas in the overseas employer's business and the denominator is the total number of days in employment.

If Mrs Patel has an annual pay period, then the appropriate fraction can simply be applied to her annual salary.

Gross Pay £100,000 x 5/365

Amount attributable to overseas workdays less £1369.87

NIC is operated on the gross pay attributable to the UK £98,630.13

However, if Mrs Patel is monthly paid, the employer has to account for NIC each month as a payment is made, and is unable to "look back" over a year and know what percentage needs to be applied. So the apportionment has to be done in the monthly pay period.

In June, no NICs are due on the salary paid in respect of the work in India.

The earnings on which NICs are to be calculated are those for the month of June – after an apportionment to take account of the 5 days which were not in respect of the employed earners employment.

Monthly salary £8333.33 x 5/365 x 100,000 less £1369.87

Amount attributable to non-UK workdays £1369.87

NIC is operated on the monthly gross pay attributable to the UK

£6963.46

If Mrs Patel were to take a holiday in India, the holiday may need to be brought into the calculation of non-UK workdays in the apportionment – depending on the contractual provisions and whether the holiday is attributable to the UK or overseas employment.

In Example 2, if in June Mrs Patel took 10 days holiday in India – in the absence of contractual provisions setting out how holiday accrues, these would be added to the 5 days working in India:

Salary £8333.33 x 15/365 x £100,000

amount attributable to non-UK workdays = £4109.59

Earnings in the Month on which NIC must be operated = £4223.74

What about part of a day worked in the UK and part overseas?

We operate the practice in SP 5/84 with regard to days spent working partly in the UK and partly outside the UK. That is to say, if a day is substantially worked overseas for the overseas business then it will count as a non-UK work day in the apportionment computation. Where an employee spends a whole day working in the UK but then leaves the country that evening on an overseas business trip, it would be difficult to say as a matter of contract that the employee's emoluments for that day were not attributable on a time apportionment basis to duties performed in the UK. It follows that the emoluments for a day spent working overseas before returning to the UK in the evening will be attributable to duties performed overseas.

#### Records

Employees are required to retain evidence such as travel documents and business diaries to demonstrate how they have calculated non-UK workdays for tax. Where records of "non-UK workdays" for tax have been kept, these may be used as the basis for identifying non-UK days for National Insurance.

#### 32.8 ROW: Class 2 NIC

Reg. 145(1)(c) (d) SSCR provide that the requirements are:

- (c) as respects entitlement of a self-employed earner to pay Class 2 contributions, that that earner is present in Great Britain or Northern Ireland (as the case may be) in the contribution week for which the contribution is to be paid;
- (d) as respects liability of a self-employed earner to pay Class 2 contributions, that the self-employed earner is ordinarily resident in Great Britain or Northern Ireland (as the case may be), or, if he is

not so ordinarily resident, that before the period in respect of which any such contributions are to be paid he has been resident in Great Britain [or Northern Ireland]<sup>13</sup> (as the case may be) for a period of at least 26 out of the immediately preceding 52 contribution weeks under the Act, the Social Security Act 1975 or the National Insurance Act 1965 or under some or all of those Acts.

Thus there are two possible connecting factors and if either is present, Class 2 NIC is due:

- (1) Ordinary residence in UK;
- (2) Residence for 26 out of 52 contribution weeks.

#### 32.9 ROW: Class 3 NIC

Reg. 145(1)(e) SSCR provides that the requirement is:

as respects entitlement of a person to pay Class 3 contributions in respect of any year, either that—

- (i) that person is resident in Great Britain or Northern Ireland (as the case may be) throughout the year,
- (ii) that person has arrived in Great Britain or Northern Ireland (as the case may be) during that year and has been or is liable to pay Class 1 or Class 2 contributions in respect of an earlier period during that year,
- (iii) that person has arrived in Great Britain or Northern Ireland (as the case may be) during that year and was either ordinarily resident in Great Britain or Northern Ireland (as the case may be) throughout the whole of that year or became ordinarily resident during the course of it, or
- (iv) that person not being ordinarily resident in Great Britain or Northern Ireland (as the case may be), has arrived in that year or the previous year and has been continuously present in Great Britain or Northern Ireland (as the case may be) for 26 complete contribution weeks, entitlement where the arrival has been in the previous year arising in respect only of the next year.

<sup>13</sup> These words omitted (presumably accidentally) from the SSCR but the context requires them.

#### 32.10 Place of business in UK

Tax Bulletin 49 provides:

#### Place of business in UK

We would normally accept as a strong indication that there is a place of business in the UK if a company is registered under the Companies Act 1985. <sup>14</sup> But whether there is a place of business in the UK is a question of fact based on the individual case. Case law has shown that a company establishes a place of business in the UK if it carries on part of its business here. Such business activity need not be either a substantial part of, or more than incidental to, its main objects (*South India Shipping Corporation Ltd v Export-Import Bank of Korea* [1985] 2 AER 219). However there must be a more or less permanent location, not necessarily owned or leased by the company but associated with the company, from which its business is conducted habitually or with some degree of regularity (*Re Oriel Ltd* [1985] 3 AER 216). In Canadian law the premises of a group company are not sufficient in themselves to be a place of business for another group member (*Imperial Oil v Oil Workers International* 69 WWR 702).

We would not seek to claim in isolation that there is a place of business where the overseas provider legally, and in exchange for a payment commensurate with the service, sub-contracts services to a UK business.

# 32.11 Residence and ordinary residence

The NIC legislation does not define residence or ordinary residence. For residence, the NI Manual states at para 29009:

You should operate Residence Manual<sup>15</sup> guidance in deciding whether a person is domiciled or resident. Any difficulties on residence should be submitted to CNR [Centre for Non-Residents].

So the IT rules are applied.

For ordinary residence, the NI Manual states at para 33032:

<sup>14 [</sup>Author's Note] Section 692 Companies Act 1985 imposes a registration duty on a foreign incorporated company which establishes a place of business in GB and Northern Ireland has equivalent legislation.

<sup>15</sup> This is presumably a reference to the HMRC Residence Guide.

In considering whether a person is "ordinarily resident", you should:

- take into account the following factors
- in order to build up an overall picture of the person's position.

#### Factor

- 1. Will the person be returning to Great Britain or Northern Ireland during the period of employment abroad?
- 2. What will be the purpose(s) of the return visit(s)?

- 3. Will the person's family spouse/partner and/or children be going abroad as well?
- 4. Will the person retain a home in Great Britain or Northern Ireland during their period abroad?
- 5. If the person retains a home, will it be available for their use when they return?
- 6. Will the person be returning to Great Britain or Northern Ireland at the end of the period

#### Indication

Yes – indicates ordinary residence continues during the period(s) abroad, especially the more frequent or longer the return visits.

**No** – indicates the person ceasing to be ordinarily resident.

#### Visit(s):

to see family who have remained at the person's home in Great Britain or Northern Ireland; and/or as holidays spent at the home, indicate ordinary residence.

If the visit(s) is in connection with the employment abroad, for instance, training, this is not such a strong indication of ordinary residence.

Yes – indicates that the person is no longer ordinarily resident, especially if they do not maintain a home in Great Britain or Northern Ireland (see factor 4).

No – indicates ordinary residence continuing during period(s) abroad.

Yes – indicates ordinary residence continuing during period(s) abroad.

**No** – indicates that the person is less likely to remain ordinarily resident.

**Yes** – indicates ordinary residence continuing during period(s) abroad.

No – because, for instance, it is let on a long lease, then it is less likely that the person will remain ordinarily resident.

Yes – indicates ordinary residence continuing during period(s) abroad.

No - indicates that the person is no longer ordinarily resident, especially if they do not

abroad?	retain a home in Great Britain or Northern Ireland during their absence abroad (see factor 4 above).		
7. How long has the person lived in Great Britain or Northern Ireland?	The longer the period, the stronger the indication that the person is ordinarily resident.		

For guidance on the definition of "ordinarily resident" for tax purposes, see the Residence Manual.

The seven factors are unhelpful, firstly as no guidance is given how to deal with the practical problems when different factors point in different directions, and secondly because the reader who turns (as directed) to the "Residence Manual" will find completely different (and somewhat more usable) guidance. It is suggested that the IT principles should be applied.

#### 32.12 Council Regulation 1408/71

The position within the EU is regulated by Council Regulation of 14 June 1971 "on the application of social security schemes to employed persons, to self-employed persons and to members of their families moving within the Community". EU regulations do not have short titles (which were introduced in the UK in 1845) so this is here called "Regulation 1408/71".

# 32.13 Persons covered by Regulation 1408/71

Article 2 of Regulation 1408/71 provides:

1. This Regulation shall apply to employed or self-employed persons and to students who are or have been subject to the legislation of one or more Member States and who are nationals of one of the Member States or who are stateless persons or refugees residing within the territory of one of the Member States, as well as to the members of their families and their survivors.

This paragraph almost waddles in its loosely attached subsidiary clauses, a classic cause of ambiguity. It is suggested that the correct meaning is:

<sup>16</sup> This is presumably a reference to the HMRC Residence Guide.

This Regulation shall apply to

- [1] employed or self-employed persons and to students
- [2] who are or have been
  - [i] subject to the legislation of one or more Member States and
  - [ii] who are:
    - [A] nationals of one of the Member States or
    - [B] who are stateless persons or refugees residing within the territory of one of the Member States,

as well as to the members of their families and their survivors.<sup>17</sup>

#### 32.14 EEA: Tie-breaker Rules

Article 13(1) sets out the principle of a tie-breaker rule:

Subject to Articles 14c and 14f, persons to whom this Regulation applies shall be subject to the legislation of a single Member State only. That legislation shall be determined in accordance with the provisions of this Title.

#### 32.14.1 Place of employment rule

Article 13(2) of Regulation 1408/71 provides a place of employment rule for employees and self-employed:

Subject to Articles 14 to 17:

- (a) a person employed in the territory of one Member State shall be subject to the legislation of that State even if he resides in the territory of another Member State or if the registered office or place of business of the undertaking or individual employing him is situated in the territory of another Member State;
- (b) a person who is self-employed in the territory of one Member State shall be subject to the legislation of that State even if he resides in the territory of another Member State....

Article 13(f) sets out a default rule if these rules fail, but it is hard to see how this could apply in the UK. Perhaps it is relevant in some other

In the UK, NICs (other than the voluntary class 3 NIC) are only paid by employed or self-employed, so the reference to "members of their families and their survivors" is otiose; but it may be relevant elsewhere in the EU.

#### countries:

a person to whom the legislation of a Member State ceases to be applicable, without the legislation of another Member State becoming applicable to him in accordance with one of the rules laid down in the aforegoing subparagraphs or in accordance with one of the exceptions or special provisions laid down in Articles 14 to 17 shall be subject to the legislation of the Member State in whose territory he resides<sup>18</sup> in accordance with the provisions of that legislation alone.

#### 32.14.2 Year abroad rule for employees

Article 14(1) of Regulation 1408/71 provides a rough equivalent of the year abroad rule for employees:

# 14 Special rules applicable to persons, other than mariners, engaged in paid employment

Article 13(2)(a) shall apply subject to the following exceptions and circumstances:

1.

- (a) A person employed in the territory of a Member State by an undertaking to which he is normally attached who is posted by that undertaking to the territory of another Member State to perform work there for that undertaking shall continue to be subject to the legislation of the first Member State, provided that
  - [i] the anticipated duration of that work does not exceed 12 months and that
  - [ii] he is not sent to replace another person who has completed his term of posting;

Conditions [i] and [ii] make this a more restricted exemption than the SSCBA rules. The procedure is explained in NI Manual para 33008:

## Article 11 of Council Regulation (EEC) No 574/72

Where Article 14.1(a) applies form E101 can be obtained. This form confirms to the authorities in the host Member State that contributions continue to be paid in the home State and will prevent a demand from that State for Social Security contributions to their scheme. Form E101

<sup>18</sup> Residence is defined to mean habitual residence; Article 1(h).

is obtained by the employer on behalf of the employee from the home Social Security authorities prior to posting and is valid for up to 12 months.

Form E101 applications in the UK are administered by Centre For Non-Residents (Newcastle)

# Article 13(2) continues:

(b) if the duration of the work to be done extends beyond the duration originally anticipated, owing to unforeseeable circumstances, and exceeds 12 months, the legislation of the first Member State shall continue to apply until the completion of such work, provided that the competent authority of the Member State in whose territory the person concerned is posted or the body designated by that authority gives its consent; such consent must be requested before the end of the initial 12-month period. Such consent cannot, however, be given for a period exceeding 12 months.

The procedure is explained in NI Manual para 33009:

# EEA Extensions [October 2005] Article 14.1(b) 1408/71

If due to unforeseeable circumstances the period of employment abroad unexpectedly lasts longer than the anticipated period and extends beyond 12 months the legislation of the home Member State can continue to apply for a further 12 months. The employer must complete form E102 (for UK cases Centre For Non-Residents (Newcastle)) before the end of the first 12 months and send it to the Social Security authorities in the host State see NIM33010

#### 33010, EEA Form E102

Article 11 of Council Regulation (EEC) No 574/72

The employer in the home State must apply on Form E102 to the Social Security authorities in the country of employment. The authorities in the country of employment will decide whether the request can be granted. The foreign authority will return form E102. If an extension is refused the employee is subject to the legislation of the host State from the date of expiry of the form E101.

# 32.14.3 Two places of employment

The place of employment rule cannot act as a tie-breaker if there are two

places of employment. In this case Article 14(2) provides:

A person normally employed in the territory of two or more Member States shall be subjected to the legislation determined as follows:

- (a) [this concerns travelling or flying personnel of international transport undertakings]
- (b) a person other than that referred to in (a) shall be subject:
  - to the legislation of the Member State in whose territory he (i) resides, 19 if he pursues his activity partly in that territory or if he is attached to several undertakings or several employers who have their registered offices or places of business in the territory of different Member States;
  - to the legislation of the Member State in whose territory is (ii) situated the registered office or place of business of the undertaking or individual employing him, if he does not reside in the territory of any of the Member States where he is pursuing his activity.
- (3) A person who is employed in the territory of one Member State by an undertaking which has its registered office or place of business in the territory of another Member State and which straddles the common frontier of these States shall be subject to the legislation of the Member State in whose territory the undertaking has its registered office or place of business.

# 32.15 EEA: Self-employed rules

#### Year abroad rule for self-employed 32.15.1

Article 14a of Regulation 1408/71 provides a year abroad rule for the selfemployed:

# Special rules applicable to persons, other than mariners, who are self-employed

Article 13(2)(b) shall apply subject to the following exceptions and circumstances:

(1)

A person normally self-employed in the territory of a Member (a) State and who performs work in the territory of another Member State shall continue to be subject to the legislation of

<sup>19</sup> Residence is defined to mean habitual residence: Article 1(h).

- the first Member State, provided that the anticipated duration of that work does not exceed 12 months;
- (b) if the duration of the work to be done extends beyond the duration originally anticipated, owing to unforeseeable circumstances, and exceeds 12 months, the legislation of the first Member State shall continue to apply until the completion of such work, provided that the competent authority of the Member State in whose territory the person concerned has entered to perform the work in question or the body appointed by that authority gives its consent; such consent must be requested before the end of the initial 12-month period. Such consent cannot, however, be given for a period exceeding 12 months.

# 32.15.2 Two places of self-employment

The place of self-employment rule cannot act as a tie-breaker if there are two places of self-employment. In this case Article 14a(2) provides:

A person normally self-employed in the territory of two or more the Member States shall be subject to the legislation of the Member State in whose territory he resides<sup>20</sup> if he pursues any part of his activity in the territory of the Member State. If he does not pursue any activity in the territory of the Member State in which he resides, he shall be subject to the legislation of the Member State in whose territory he pursues his main activity. The criteria used to determine the principal activity are laid down in the Regulation referred to in Article 98.

- (3) A person who is self-employed in an undertaking which has its registered office or place of business in the territory of one Member State and which straddles the common frontier of two Member States shall be subject to the legislation of the Member State in whose territory the undertaking has its registered office or place of business.
- (4) If the legislation to which a person should be subject in accordance with paragraphs (2) or (3) does not enable that person, even on a voluntary basis, to join a pension scheme, the person concerned shall be subject to the legislation of the other Member State which would apply apart from these particular provisions or, should the legislations of two or more Member States apply in this way, he shall be subject to the legislation decided on by common agreement amongst the Member

<sup>20</sup> Residence is defined to mean habitual residence: Article 1(h).

States concerned or their competent authorities.

Article 14c deals with persons simultaneously employed and selfemployed, not discussed here.

Article 14d provides:

- (1) The person referred to in Article 14(2) and (3), Article 14a(2), (3) and (4), Article 14c(a) and Article 14e shall be treated, for the purposes of application of the legislation laid down in accordance with these provisions, as if he pursued all his professional activity or activities in the territory of the Member State concerned.
- (2) The person referred to in Article 14c(b) shall be treated, for the purposes of determining the rates of contributions to be charged to selfemployed workers under the legislation of the Member State in whose territory he is self-employed, as if he pursued his paid employment in the territory of the Member State concerned.

#### 32.16 Special cases by agreement

Article 17 provides:

# 17 Exceptions to Articles 13 to 16

Two or more Member States, the competent authorities of those States or the bodies designated by these authorities may by common agreement provide for exceptions to the provisions of Articles 13 to 16 in the interests of certain categories of persons or of certain persons.

The NI Manual para 33011 provides:

# EEA – longer extension

#### Article 17 of Council Regulation (EEC) No 1408/71

Where it is in the interest of the employee, Article 17 allows for two or more EEA countries to agree to an employee remaining insured in the home country for a longer period or to except any of the provisions in any of the insurability Articles in Regulation (EEC) 1408/71.

It is possible for the employer to seek an extension to the normal time limits NIM33008 NIM33009 or where a posting may exceed the maximum period of cover from the outset. Usually a maximum period of 5 years can be agreed.

NICO International Services deal exclusively with such requests. Form E101 will be held in Article 17 cases and issued by NICO International

#### Services

#### Posting more than 12 months from outset

A person is normally insurable under the Social Security scheme of the country of employment NIM33006. However an employee sent to work in another EEA country on a long term posting (more than 12 months from the outset) can continue paying UK NICs if:

- the employee has specialist knowledge or skills in that job; or
- the employee has specific objectives in the other EEA country for which the employee's services are required; or
- it is in the employee's interest to remain UK insured

In such cases agreement must be obtained from the foreign authorities and the employee must provide a signed statement confirming they wish to continue contributing to the UK National Insurance scheme. Form E101 will be issued by International Services where UK NIC continues.

# Article 17 not agreed

If the foreign authority does not agree the Article 17 request, the employee is subject to the legislation of the host State. No contributions are payable in the home State.

# CAPITAL GAINS TAX ON INDIVIDUALS

# 33.1 Territorial scope of CGT

Section 15(2) TCGA provides:

Every gain shall, except as otherwise expressly provided, be a chargeable gain.

Thus all gains are in principle "chargeable gains" regardless of residence or domicile of the person to whom the gains accrue.

However, s.2(1) TCGA provides:

- [1] Subject to any exceptions provided by this Act, and without prejudice to sections 10 and 276,
- [2] a person shall be chargeable to capital gains tax in respect of chargeable gains accruing to him in a year of assessment
  - [a] during any part of which he is resident in the UK, or
  - [b] during which he is ordinarily resident in the UK.

This provision refers to a "person" and so applies to individuals and trustees, personal representatives and companies (but companies are taken out of the scope of CGT by the Corporation Tax Acts).

In principle, therefore, a person who is neither resident nor ordinarily resident in the UK during a tax year is not within the charge to CGT.

The expression "neither resident nor ordinarily resident" is a clumsy one. In this chapter I generally abbreviate it to "non-resident" and leave "and not ordinarily resident" to be understood.

A non-resident person is in principle outside the scope of CGT regardless of domicile and regardless of the situs of the asset disposed of. (By contrast income tax is charged on UK source income, and IHT is charged on UK situate property, regardless of the residence of the individual.)

Section 2[1] TCGA refers to two exceptions to the general rule:

- (1) A non-resident trader with a UK branch or agency.<sup>1</sup>
- (2) Exploration and exploitation assets on the continental shelf (not discussed in this book).

A third, important, exemption concerns temporary non-residents.<sup>2</sup>

It follows that an individual (wherever domiciled) can in principle avoid CGT if he disposes of an asset in the tax year before he acquires the status of UK resident or ordinarily resident — or if he postpones the disposal until the tax year after he has lost that status. A simple form of CGT planning for an individual whose stay in the UK is a short term one is not to dispose of assets giving rise to chargeable gains while UK resident.

On years of arrival and departure see 5.16 (CGT on individuals).

#### 33.2 CGT remittance basis

#### Section 12 TCGA provides:

- (1) This section applies to foreign chargeable gains accruing to an individual in a tax year ("the foreign chargeable gains") if—
  - (a) section 809B, 809D or 809E of ITA 2007 (remittance basis) applies to the individual for that year, and
  - (b) the individual is not domiciled in the UK in that year.
- (2) Chargeable gains are treated as accruing to the individual in any tax year in which any of the foreign chargeable gains are remitted to the UK.
- (3) The amount of chargeable gains treated as accruing is equal to the full amount of the foreign chargeable gains so remitted in that year.

<sup>1</sup> See 13.27 (Why does branch/agency matter?).

See 7.1 (Temporary non-residence). This is not technically an exception to the general rule, as the legislation does not impose a tax charge on the gains accruing to the non-resident. It deems the gains to accrue later when the individual is resident. But it comes to the same thing.

(4) In this section "foreign chargeable gains" means chargeable gains accruing from the disposal of an asset which is situated outside the UK. (5) See sections 809L to 809T of ITA 2007 for the meaning of "remitted to the UK" etc."

The CGT remittance basis applies only to foreign domiciled individuals. (By contrast, the remittance basis for IT also applies to individuals who are resident but not ordinarily resident.) The use of the word "individual" means that trustees and personal representatives do not qualify for the remittance basis.

The CGT remittance basis applies to foreign situate assets.<sup>3</sup> (By contrast, the RFI remittance basis applies to income from a foreign source which is a different concept.)

There is no guidance on the position of an individual who changes his domicile during a tax year. It is suggested that gains accruing during the non-domiciled part of the year qualify for the remittance basis.

# 33.3 Date of disposal under remittance basis

The date the gain is treated as accruing (and by implication the date of disposal) is deemed to be the date of remittance. This will be relevant to claims for CGT roll-over relief or EIS reinvestment relief. The time limits for EIS relief depend on the time that the gain accrued (not the time that the disposal takes place).<sup>4</sup> The time limits for rollover relief depend on the time of disposal,<sup>5</sup> but the drafter of the former para 16(4) Schedule A1 TCGA clearly considered that the former s.12(1)[e] TCGA altered the time of disposal.<sup>6</sup>

# 33.4 Computation of remitted gains

The CG Manual contains an example at para 25430 (so simple it is not set out here), and a more challenging example at para 25440:

<sup>3</sup> See 56.1 (Situs of assets for CGT).

<sup>4</sup> Para 1 Sch 5B TCGA 1992.

<sup>5</sup> Section 152(3) TCGA 1992.

<sup>6</sup> See the 6th edition of this book para 29.4.

#### 25440 - Disposal of assets situated abroad: mixed funds: example 3

An individual, resident but not domiciled in the UK, has a foreign bank account in a foreign currency, F. The account contains the following entries:

November 1992	Balance	Nil
December 1992	Deposit - Partnership profits	10,000F
January 1993	Deposit - sale of shares	15,000F
	(cost 10560F in December 1988)	
February 1993	Withdrawal - remitted to UK	20,000F
The rate of	2.2F = £1 in December 1988	
exchange is	2.0F = £1 in December 1992 and	
	January 1993	
	2.5F = £1 in February 1993	

As in Example 2, see CG25430, the capital gain on the shares is first computed in sterling by reference to the rates of exchange ruling at the dates of acquisition and disposal respectively: thus:

		£
	Disposal proceeds 15,000F ÷ 2.0	7,500
less	Cost 10,560F ÷ 2.2	4,800
	Unindexed Gain	2,700
less	Indexation thereon £4,800 x .250	1,200
	Capital gain	1,500

Next, as in Example 2, we analyse the account. But this time we analyse it into income, capital and capital gains.

Sterling is the only appropriate measure of capital gains (see *Bently v Pike*, 53 TC 590 and *Capcount Trading v Evans* 65 TC 545). We must therefore decide on the amount of capital gains in the account on the date the remittance is made by converting the sterling figures of gains back into the foreign currency at the rate of exchange applying at the remittance date (for example  $2.5F = \pounds1$ ). So the £1,500 gains are represented by 3,750F at this date.

We then deduct the figures of foreign currency representing income and capital gains from the total foreign currency balance in the account. The figure we arrive at is normally called a figure of capital. However it is in reality only a balancing figure and it cannot be reconciled with amounts of capital that have been deposited in the account. Thus, in the present example:

	Income	Capital	Capital gains	Total
Deposit December 1992	10,000F			10,000F
Amount of Capital Gains			3,750F	3,750F
				13,750F
Figure of capital to balance		11,250F		11,250F
	10,000F	11,250F	3,750F	25,000F

The remittance of 20,000F is then regarded as coming:

- a. to the extent of 10,000F from income, and
- b. for the remaining 10,000F from capital and capital gain in the proportion 11,250:3,750.

The capital gain remitted is then 
$$3,750 \times 10,000 = 2,500F$$
  
= £1,000

The assessable gain is thus £1,000.

The italicised part of the Manual is out of date from 2008/9 but the earlier part is still relevant.

In computing CGT remittances the legislation requires unworkable computations in all but the simplest cases. HMRC take a realistic approach. CG Manual para 25420 provides:

#### **Practical Approach**

Where there have been a large number of transactions in a bank account and sums have been traced through a number of investments and/or transfers between bank accounts it may[!] be very difficult to carry out the analysis necessary to arrive at the correct figure for assessment. Because of this you may adopt any method suggested by, or acceptable to, the taxpayer which seems likely to produce a reasonable approximation to the liability which would result from the strict application of the rules.

# 33.5 Interaction of remittance basis and abolition of taper

Paragraph 56 Sch 2 FA 2008 provides:

- (1) The amendments made by paragraph 31(2) and (3) have effect where the intervening year is the tax year 2008-09 or any subsequent tax year.
- (2) The amendments made by paragraphs 41 and 43 have effect where the eligible year is the tax year 2008-09 or any subsequent tax year.
- (3) The other amendments made by paragraphs 23 to 55 have effect in relation to chargeable gains accruing or treated as accruing in the tax year 2008-09 or any subsequent tax year.

This removes taper and indexation relief on gains on disposals before 2008/9 which are remitted after 2008/9. All computations of gains pools made before 2008 will need to be recomputed.

The CGT Draft Clauses FAQ provides:

# Q. How will the gain be calculated for a non-domiciled individual with overseas assets if the gain arises in this tax year but is remitted next tax vear?

A. A gain arising to a non-domiciled individual in the current tax year, 2007-08, will be calculated under the usual rules, and indexation allowance will be available where appropriate. But that gain is chargeable in the next tax year, 2008-09, because the individual remits the gain in that year. No taper relief will be available and the single 18 per cent CGT rate will apply.<sup>7</sup>

#### 33.5.1 Disposals before 2008/9: Transitional rules

Suppose an asset was disposed of before 2008/9 for £300 with an indexed and tapered gain of £100 and an unindexed and untapered gain of £200. If all the £300 is remitted before 2008/9 then £100 is subject to CGT (at an effective 40% rate).

If all £300 is remitted after 2008/9 then £200 is subject to CGT (at the 18% rate).

What happens if (say) £150 is remitted before 2008/9 then £50 is subject to CGT at the then rate. If the remaining £150 is remitted after 2008/9 what happens? The one thing that is pretty certain is that the drafter did not ask himself this question.

# 33.6 Liquidation of offshore company

Suppose:

- (1) F (not UK domiciled) owns non-UK situate shares in a company, and
- (2) the company is put into liquidation and F receives a distribution from the liquidator of the company,

F is treated as if he had disposed of the shares in consideration of the distribution: s.122 TCGA. The gain is taxable if the liquidator transfers to the shareholder money in the UK. The same applies if the liquidator transfers assets (land or chattels) enjoyed in specie here. It should normally be possible to avoid this.

<sup>7</sup> www.hmrc.gov.uk/cgt/faqs-cgt-reform.htm 24 January 2008 [2008] STI 171.

## 33.7 CGT planning: avoiding a remittance of gains

If a foreign domiciliary has realised a foreign gain, he must attempt to avoid remitting the proceeds. It may be convenient to retain three types of funds in three accounts:

- 1. Relevant foreign income.
- 2. Proceeds of disposals representing substantial chargeable gains.
- 3. Proceeds of disposals which did not represent any (or any substantial) chargeable gains.

Then if funds are remitted to the UK they can be taken from account 3, and no (or no substantial) tax charge arises; then from account 2, where the gain is taxable but the tax charge is not on the entire proceeds remitted.

## 33.8 CGT planning: making UK situate property non-UK situate

#### 33.8.1 *Moveable assets in UK*

Moveable assets could in principle be moved offshore prior to a disposal. Consider whether an export licence is needed.

## 33.8.2 *Unincorporated UK business carried on by foreign domiciliary*

A business could be transferred to a foreign incorporated company under s.162 TCGA and shares later sold. Watch stamp duty. Even if the company were subsequently to become non-resident on emigration of shareholder/directors, no tax would arise except on growth in value since transfer to the company.

#### 33.8.3 *Debts*

There are two ways to deal with a UK situate debt on a security if the debt is owed by a non-UK company. It may be possible to make the asset non-UK situate. It may be possible to make the asset a simple debt (not a debt on a security) so it falls within the relief given by s.251 TCGA. It is

important to do this by varying the existing debt, and not by ending the existing debt and creating a new one. See *Chitty on Contracts*, 29th ed, 2004 para 22-029 (Substituted contract).

## 33.9 Foreign currency and foreign currency bank accounts

The legislation deals separately with foreign currency bank accounts and foreign currency not in a bank account.

## 33.9.1 Foreign currency bank account

A bank account is a debt, and a chargeable gain does not usually arise from a debt: s.251 TCGA. But this relief is disapplied for foreign currency bank accounts. Section 252(1) TCGA provides:

Subject to subsection (2) below, section 251(1) shall not apply to a debt owed by a bank which is not in sterling and which is represented by a sum standing to the credit of a person in an account in the bank.

This is affected by SP 10/84:

#### Foreign bank accounts

1. At present, under TCGA 1992 s 252(1), direct transfers from one foreign bank account to another are treated as a disposal and an acquisition of assets for CGT purposes.

This is correct in law if the transfer is from one bank to another. If the transfer is from one account to another at the same bank, the question is whether the two accounts constitute two separate assets or one single asset, which will depend on the facts and documentation. But it only matters for foreign domiciliaries as SP 10/84 gives a concession for UK domiciliaries:

2. Except in relation to an account to which TCGA 1992 s 275(l) applies (accounts held by non-domiciled individuals), a taxpayer may treat all bank accounts in his name containing a particular foreign currency as one account and disregard direct transfers among such accounts for CGT purposes. This practice once adopted must be applied to all future direct transfers among bank accounts in that taxpayer's name containing that particular foreign currency until such time as all

debt represented in the bank accounts has been repaid to the taxpayer.

## The CG Manual provides:

#### 78330. Foreign currency bank accounts

When currency is deposited in a bank account there is, for CGT purposes, a disposal of the currency for its sterling value at that time. The deposit establishes a debt due by the bank to the depositor. Apart from the debt on a security a debt is not a chargeable asset in the hands of the original creditor, see CG53400+. But TCGA 1992, s.252 prevents that exemption from applying to a debt which is not in sterling and which represents a credit balance in a bank account. Such a debt is a chargeable asset and each withdrawal from the currency account is a (part) disposal of the debt for the sterling value of the currency obtained. The currency obtained on the withdrawal from the bank is acquired for a consideration equal to its sterling value and that amount is allowable in computing the gain or loss on the subsequent disposal of the currency. Foreign currency certificates of deposit in bearer form are not within TCGA 1992, s.252.

### 78332. Identification of disposals with acquisitions

Each bank account is a single asset for the purposes of TCGA 1992, s.104(1). See CG50500+ for further advice on the pooling rules generally. Provided the practice is followed consistently, you may accept that all bank accounts in the taxpayer's name containing a particular foreign currency represent one account. You therefore disregard direct transfers between such accounts for capital gains purposes both as a withdrawal and an acquisition. This practice does not apply to accounts held abroad by non-domiciled individuals to which TCGA 1992, s.275 (l) applies. See SP10/84.

#### 78333.

There are often large numbers of transactions on bank accounts. It can be a formidable task to compute gains or losses on numerous withdrawals. Provided the practice is followed consistently and produces a reasonable overall result, you may accept that a net figure for deposits and withdrawals be computed for each calendar month or part month within a tax year or accounting period. To find the acquisition costs and disposal proceeds, each monthly deposit or withdrawal thus computed should be converted into sterling at the average rate of exchange for the month; any reasonable method of arriving at this average is acceptable, again provided it is followed consistently. Identification and indexation apply in the normal way for the purpose of computing the gains on the withdrawals.

NOTE. Indexation allowance for taxpayers within the charge to CGT has been frozen at April 1998, see CG17207. For details of the replacement provision, taper relief, see CG17895+.

#### 33.9.2 Foreign currency not in a bank account

Foreign currency is an asset on which a gain may accrue. CG Manual para 78316 provides:

## Identification of disposals with acquisitions

Currency is subject to the same rules of identification and pooling as unquoted shares and securities. See CG50500+.

If the taxpayer agrees, you may adopt a simplified method for computing gains or losses on currency acquired and disposed of in the course of buying and selling overseas investments. You may treat all disposals of any one currency, or 'class' of currency, in the year of assessment or accounting period as a single disposal. You should compute the gain or loss by reference to the average price of the pool from which the currency derived.

In practice it would be unusual for a person to hold substantial foreign currency outside a bank account, except as trading receipts outside CGT, so this is not important.

#### 33.9.3 Foreign currency for personal expenditure

There are two exemptions for foreign currency needed for personal expenditure abroad. These are not likely to affect foreign domiciliaries, as gains on disposals of this kind are not likely to be remitted, but I mention them for completeness. Section 269 TCGA provides:

A gain shall not be a chargeable gain if accruing on the disposal by an individual of currency of any description acquired by him for the personal expenditure outside the UK of himself or his family or dependants (including expenditure on the provision or maintenance of any residence outside the UK).

Section 252(2) TCGA is the corresponding provision for bank accounts:

Subsection (1) above shall not apply to a sum in an individual's bank account representing currency acquired by the holder for the personal expenditure outside the UK of himself or his family or dependants (including expenditure on the provision or maintenance of any residence outside the UK).

## The CG Manual para 78331 provides:

## Personal expenditure of individuals

TCGA 1992, s.252(1) does not apply to a sum in an INDIVIDUAL'S bank account representing currency acquired by the holder for the personal expenditure outside the UK of the holder or the holder's family or dependants. This includes expenditure on the provision or maintenance of any residence outside the UK. This provision is similar to TCGA 1992, s.269 and it should be interpreted in accordance with CG78315.

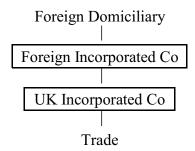
## 33.10 Structure for UK trading company

It is not ideal for a foreign domiciled individual to carry on trade through a UK incorporated company which he owns absolutely, as a disposal of that asset would give rise to CGT. If the foreign domiciliary does not want to go to the trouble and expense of using an offshore trust, what is the alternative? One possibility is to use a foreign incorporated UK resident company. The shares in the company will not be UK situate for CGT.<sup>8</sup> A possible drawback is that s.720 ITA may apply unless the motive defence can be used.<sup>9</sup> This may in fact be an advantage, because it allows distributions from the company to be made tax free. Thus the shareholder may be taxed as a sole trader but without NICs. However, if profits are to be retained in the company it is a disadvantage.

A possibility is to trade through a UK incorporated and resident trading company held by a UK resident but foreign incorporated holding company:

<sup>8</sup> See 56.4 (Registered shares/debentures: non-UK company)

<sup>9</sup> See 16.4.1 (Foreign incorporated company) and 20.34 (Transfer to UK resident foreign incorporated company).



The trading income will not be within the scope of s.720. The use of a holding company will not restrict small companies relief provided that it does not carry on a business. With a little care it can be arranged that a holding company does not carry on a business. <sup>10</sup>

10 SP 5/94 provides:

#### 3/94 provides.

# (20 July 1994) Associated companies for small companies' relief and corporation tax starting rate: holding companies

Under TA 1988 s 13(4), a company which does not carry on any trade or business in an accounting period is disregarded in calculating the profits limits for the small companies' relief of any other company with which it is associated.

A holding company which does not carry on a trade, but which holds the shares in one or more companies which are its 51 per cent subsidiaries, may or may not be carrying on a business in respect of that holding. The Revenue's view is that a company is not carrying on such a business in an accounting period if, throughout that period, all of the following apply—

- it has no assets other than shares in companies which are its 51 per cent subsidiaries; and
- it is not entitled to a deduction, as charges or management expenses, in respect of any outgoings; and
- it has no income or gains other than dividends which it has distributed in full to its shareholders and which are, or could be, franked investment income received by that company (TA 1988 s 832(1), (4A)); and
- the 51 per cent subsidiaries are 51 per cent subsidiaries under TA 1988 s 247(8), (8A) and (9A), 13ZA(1)-(4).

#### CHAPTER THIRTY FOUR

## **CAPITAL GAINS TAX SECTION 86**

#### 34.1 CGT on trusts – Introduction

Section 69(1) TCGA provides:

For the purposes of this Act the trustees of a settlement shall, unless the context otherwise requires, together be treated as if they were a single person (distinct from the persons who are trustees of the settlement from time to time).

A trust is in principle treated as a taxable unit. If the trustees are UK resident, they are in principle subject to CGT even if the beneficiaries have no connection with the UK. Non-resident trustees are not subject to CGT¹ even if their beneficiaries are resident in the UK. These rules present an obvious means of CGT avoidance. HMRC's first answer to this is the anti-avoidance rules in ss.86, 87 TCGA. In outline:

- (1) If the settlor has an "interest in the settlement" (as widely and artificially defined) he will be liable to tax on gains accruing to the non-resident trustees. I refer to this as the "s.86 charge".
- (2) UK resident beneficiaries of an offshore trust may be subject to tax if they receive capital payments from the trustees. I refer to this as the "s.87 charge".

A full discussion of these provisions requires a long book to itself. The discussion here is incomplete and focuses on the most common issues.

<sup>1</sup> See 33.1 (Territorial scope of CGT).

#### 34.2 Fundamental s.86 conditions

Section 86(1) TCGA sets out five sets of conditions for s.86 to apply. I refer to these as "the fundamental s.86 conditions"

## 34.3 Qualifying settlement

Section 86(1) provides:

This section applies where the following conditions are fulfilled as regards a settlement in a particular year of assessment—

(a) the settlement is a qualifying settlement in the year;

"Qualifying settlement" is a label for a set of rules not discussed here. "Settlement" is not expressly defined here so the standard IT/CGT definition applies.

#### 34.4 Trustee residence condition

The next s.86 condition is in s.86(1)(b):

(b) the trustees of the settlement fulfil the condition as to residence;

This takes us to s.86(2) TCGA which provides:

The condition as to residence is that—

- (a) the trustees are neither resident nor ordinarily resident in the UK during any part of the year, or
- (b) the trustees are resident and ordinarily resident in the UK during any part of the year, but at any time of such residence and ordinary residence they fall to be regarded for the purposes of any double taxation relief arrangements as resident in a territory outside the UK.

#### 34.5 Settlor residence and domicile condition

The next s.86 condition is in s.86(1)(c):

(c) a person who is a settlor in relation to the settlement ("the settlor") is domiciled in the UK at some time in the year and is either resident in the UK during any part of the year or ordinarily resident in the UK

during the year;

This is straightforward.

#### 34.6 Settlor-interested settlement

The s.86 condition is in s.86(1)(d):

(d) at any time during the year the settlor has an interest in the settlement;

This is a label for a set of rules which are not discussed here.

#### 34.7 Section 86 amount condition

The next s.86 condition is in s.86(1)(e):

(e) by virtue of disposals of any of the settled property originating from the settlor, there is an amount on which the trustees would be chargeable to tax for the year under section 2(2) if the assumption as to residence specified in subsection (3) below were made.

This takes us to s.86(3) TCGA which provides:

- [a] Where subsection (2)(a) above<sup>2</sup> applies, the assumption as to residence is that the trustees are resident and ordinarily resident in the UK throughout the year; and
- [b] where subsection (2)(b) above applies, the assumption as to residence is that the double taxation relief arrangements do not apply.

I refer to this as the "s.86 amount condition".

The condition in s.86(1)(e) is merely that there is an amount, which I call "the s.86 amount". The quantum of the s.86 amount matters because the amount of the charge depends on that.

Paragraph 1(1) Sch 5 provides:

<sup>2</sup> See 34.4 (Trustee residence condition).

In construing section 86(1)(e) as regards a particular year of assessment, the effect of section 3 shall be ignored.

This disapplies the trustee annual exemption (which seems fair because the settlor has his own annual exemption).

#### 34.8 Year of death of settlor

The next s.86 condition is in s.86(1)(f):

Paragraph 3, 4 or 5 does not prevent this section applying.

This sets out three conditions which are best considered separately. Paragraph 3 Sch 5 TCGA provides:

Section 86 does not apply if the settlor dies in the year.

What is the reason for this rule? Perhaps it was thought unfair to tax the settlor's estate on post death gains, and too much trouble to split the year into disposals before/after the death.

#### 34.9 Death or divorce of certain beneficiaries

The last two s.86 conditions are set out in paras 4 and 5 Sch 5 TCGA:

4(1)This paragraph applies where for the purposes of section 86(1)(d) the settlor has no interest in the settlement at any time in the year except for one of the following reasons, namely, that—

- (a) property is, or will or may become, applicable for the benefit of or payable to one of the persons falling within paragraph 2(3)(b) to [(db)] above,
- (b) income is, or will or may become, applicable for the benefit of or payable to one of those persons, or
- one of those persons enjoys a benefit from property or income.
- (2) This paragraph also applies where sub-paragraph (1) above is fulfilled by virtue of 2 or all of paragraphs (a) to (c) being satisfied by reference to the same
- (3) Where this paragraph applies, section 86 does not apply if the person concerned dies in the year.
- (4) In a case where
  - this paragraph applies, and (a)
  - the person concerned falls within paragraph 2(3)(b), (d) or (db) (b)

above,

section 86 does not apply if during the year the person concerned ceases to be married to, or a civil partner of, the settlor, child or grandchild concerned (as the case may be).

- 5 (1) This paragraph applies where for the purposes of section 86(1)(d) the settlor has no interest in the settlement at any time in the year except for the reason that there are 2 or more persons, each of whom—
  - (a) falls within paragraph 2(3)(b) to (db) above, and
  - (b) stands to gain for the reason stated in sub-paragraph (2) below.
- (2) The reason is that—
  - (a) property is, or will or may become, applicable for his benefit or payable to him,
  - (b) income is, or will or may become, applicable for his benefit or payable to him,
  - (c) he enjoys a benefit from property or income, or
  - (d) 2 or all of paragraphs (a) to (c) above apply in his case.
- (3) Where this paragraph applies, section 86 does not apply if each of the persons concerned dies in the year.

I cannot see the point of this, though it does offer a kind of symmetry with para 3. I rather doubt if it ever has or ever will apply.

## 34.10 Application of s.86

Assuming all eight fundamental s.86 conditions are satisfied, we proceed to s.86(4) TCGA which provides:

Where this section applies—

(a) chargeable gains of an amount equal to that referred to in subsection (1)(e) above shall be treated as accruing to the settlor in the year, ...

#### 34.11 Interaction of s.86 and s.13 TCGA

Suppose a settlor-interested trust within s.86 TCGA owns a non-resident company within s.13 TCGA, and a gain accrues to the company. The gain is treated as accruing to the trustees. In the absence of express provision, this gain would not fall within s.86 because the s.86 amount condition would not be satisfied: the gain does not accrue "by virtue of disposals of any of the settled property." The company property is not settled

<sup>3</sup> See 34.7 (Section 86 amount condition).

## property. Paragraph 1(3) Sch 5 TCGA deals with this:

In a case where—

- (a) the trustees are participators in a company in respect of property which originates from the settlor, and
- (b) under section 13 gains or losses would be treated as accruing to the trustees in a particular year of assessment by virtue of so much of their interest as participators as arises from that property if the assumption as to residence specified in section 86(3) were made, the gains or losses shall be taken into account in construing section 86(1)(e) as regards that year as if they had accrued by virtue of disposals of settled property originating from the settlor.

This allows corporate losses to be set against corporate gains.

## 34.12 Two settlors for CGT s.86 charge

The s.86 charge only applies to disposals of settled property "originating from the settlor". This expression is defined in TCGA Sch 5 para 8, see 54.3.6 (CGT s.86 definition of settlor).

## 34.12.1 Two direct settlors: A adds property to B's trust

The position is straightforward if one individual ("A") creates a trust and another ("B") adds property to it. A and B are both settlors. If A is UK resident and B is non-resident, then A is not subject to CGT under s.86 and B is subject to tax on gains from the funds he provided.

The same applies if B adds value indirectly to A's trust (e.g. by a gift to a company held by the trust). B is a "settlor" for s.86 purposes: see 54.14 (Provision of property for company held by trust). A "just apportionment" is practical, though it may not be easy.

The CG Manual contains the following unexceptionable guidance:

## **34894.** Multiple settlors [August 2007]

If IR Trusts Head Office Bootle or Financial Intermediaries and Claims Office (formerly Claims Branch) have given advice on apportionment for Income Tax purposes, this should be followed for CGT. Otherwise, if settlors together make the settlement, the gains in such a case should be apportioned according to the amounts each put in. If a settlor adds to a settlement, then the amount put in should be compared with the value of the settlement at that time. Trust Offices should endeavour to reach a fair and easily worked solution.<sup>4</sup>

#### 34.12.2 Direct and indirect settlors

The position is less clear where there is an arrangement under which:

- (1) A makes a gift of property to B, and
- (2) B gifts the property to a trust.

It seems at first that there are two settlors, an indirect settlor ("A") and a direct settlor ("B"). Both have provided the *same* property. No issue arises if A and B are both non-resident. What is the position if they are both UK resident? There is no clear provision how to apportion the gains between A and B, and since the gains cannot be subject to tax twice, it is considered that there is no tax charge at all. The Courts would certainly have taken that view in the past: see *Lord Herbert v IRC* 25 TC 91. The best solution to the problem is to identify a "real" settlor (presumably B) and infer that A is not to be regarded as the settlor.

If A is UK resident and B is not (or *vice versa*) there is no double charge, but the argument just about still runs that A (the UK settlor) cannot be taxed; though in these circumstances the argument is less meritorious and one would not like to rely on it.

This issue usually arises in the context of failed tax planning of the kind discussed at 54.33 (Planning to create settlement with foreign domiciled settlor).

If A is not UK resident and B is UK resident there is no double charge. B might argue that he is not the "real" settlor. In practice this factual situation should not arise.

#### 34.13 Interaction of s.86 & s.87 TCGA

This section considers the interaction of ss.86 and 87 TCGA. For the interaction with s.731, see 18.10 (Interaction of s.731 and s.87 TCGA). In the absence of relief, a gain accruing to a trust may be attributed to the

The Manual continues with a straightforward example not printed here.

<sup>5</sup> See 54.4 (Gift from A to B followed by gift to trust by B).

settlor under s.86(4) and a s.2(2) amount under s.87(2). Section 87(3) TCGA 1992 provides relief for s.87 and so prevents double taxation:

Where as regards the same settlement and for the same year of assessment-

- (a) chargeable gains, whether of one amount or of 2 or more amounts, are treated as accruing by virtue of section 86(4), and
- (b) an amount falls to be computed under subsection (2) above. the amount so computed shall be treated as reduced by the amount (or aggregate of the amounts) mentioned in paragraph (a) above.

I refer to this as "s.86 current year credit". That is, s.86 in principle has priority over s.87.

#### 34.14 Role of non-resident trusts from 2008

Non-resident trusts may be useful where:

- (1) s.86 TCGA does not apply;
- (2) Trust holds:
  - (a) UK situate property; or
  - (b) Companies within s.13 TCGA which hold UK situate property.

For if the trust property is held by beneficiaries directly, disposals of the UK situate property are chargeable on an arising basis; if the same property is held on a trust, disposals by the trustees are taxable on a capital payments basis.

#### 34.15 UK resident trust

A UK resident trust is in principle subject to CGT even if the settlor is a foreign domiciliary. This applies even if the assets are not situated in the The remittance basis does not apply as that only applies to "individuals"; trustees are not individuals.

One might avoid this problem for the future by exporting the trust (appointing non-resident trustees) but there may in principle be a migration charge.6

One solution may be to transfer assets from the trust to foreign domiciled beneficiaries absolutely. Although this involves a disposal by the trustees, it may be possible to claim CGT hold-over relief. The relief applies on a disposition to a UK resident foreign domiciled beneficiary, even though that beneficiary may later be able to dispose of the asset without a CGT charge.

<sup>6</sup> See 6.4 (Exit charge for trusts).

## **CAPITAL GAINS TAX SECTION 87**

## 35.1 The s.87 charge – Introduction

This chapter considers the CGT charge on beneficiaries under s.87 TCGA, which I call the "s.87 charge". The charge is supplemented by a further charge in s.89 TCGA but I use the expression "s.87 charge" loosely to refer to both charges.

The FA 2008 has rewritten the s.87 charge. In the following discussion the "**pre-2008 s.87**" means the section as it was before the 2008 amendments.

EN FB 2008 summarises the charge this way:

- 440. The overall effect of these new rules is that:
- [1] non-UK domiciled beneficiaries of non-UK resident trusts who receive capital payments will become chargeable to tax on gains accruing to the trustees ("trust gains") attributed to the beneficiaries under s.87 of TCGA;
- [2] the charge to tax under s.87 of TCGA will be subject to the remittance basis where the non-UK domiciled beneficiary is a remittance basis user under s.809B, 809C or 809D of ITA; ...¹
- [5] there will be new matching rules so that later capital payments are matched with later trusts gains (last in, first out or "LIFO"). These matching rules will apply to all non-UK resident settlements whatever the residence and domicile status of the settlor and beneficiaries.

The tax position on payments to charities from non-resident trusts is discussed in Taxation of Charities (Kessler & Kamal), 6th ed, 2007, Chap. 29 (Payments to charity from non-resident trusts).

<sup>1</sup> The omitted text refers to transitional rules discussed separately below.

For losses, see 37.2 (Disallowance of personal losses against s.87 gains) and 37.3 (Losses of non-resident trustees).

#### 35.2 Non-resident settlement condition

Section 87(1) TCGA sets out the fundamental condition for a s.87 charge:

This section applies to a settlement for a tax year ("the relevant tax year") if the trustees are neither resident nor ordinarily resident in the UK in that year.

"Settlement" here means settlement-arrangement<sup>2</sup> but in practice one is normally concerned with trusts in the classic sense of the word.

Statute often refers to a settlement "to which s.87 applies"; from 1998/99 this is a roundabout way of saying, a non-resident settlement.

## 35.3 The s.87 charge

Section 87(2) TCGA provides:

- [a] Chargeable gains are treated as accruing in the relevant tax year to a beneficiary of the settlement
- [b] who has received a capital payment from the trustees in the relevant tax year or any earlier tax year
- [c] if all or part of the capital payment is matched (under s.87A as it applies for the relevant tax year) with the s.2(2) amount for the relevant tax year or any earlier tax year.

The key terms here are "capital payment" "s.2(2) amount" and "matching". I refer to gains treated as accruing as "deemed s.87 gains".

## 35.3.1 *Timing*

A deemed s.87 gain accrues in the year that a capital payment is matched with a s.2(2) amount. That may be later than the year that the capital payment is made.

Suppose:

<sup>2</sup> See 52.4.1 (Is an estate a "settlement" within s.87 TCGA?).

- (1) Years 1–10: A beneficiary ("B") occupies a house held by a trust. This is a capital payment.
- (2) Year 11: The house is sold for £1m gain and a s.2(2) amount arises.

In principle the s.2(2) amount in year 11 is matched with the capital payment in years 1–10. If B is UK resident in year 11, this is an expensive matter. Suppose:

(3) Year 11: The trustees make a payment of £1m to B outside the UK. The s.2(2) amount is matched with the £1m capital payment and the tax charge is on the remittance basis.

## 35.4 Section 2(2) amount

## Section 87 TCGA provides:

- (4) The s.2(2) amount for a settlement for a tax year for which this section applies to the settlement tax year is—
  - (a) the amount upon which the trustees of the settlement would be chargeable to tax under s.2(2) for that year if they were resident and ordinarily resident in the UK in that year, or
  - if s.86 applies to the settlement for that year, the amount (b) mentioned in paragraph (a) minus the total amount of chargeable gains treated under that section as accruing in that
- (5) The s.2(2) amount for a settlement for a tax year for which this section does not apply to the settlement is nil.

The term "s.2(2) amount" has more or less the same meaning as the term "trust gains" in the pre-2008 s.87. The old terminology was clearer, and EN FB 2007 itself uses the term "trust gains." However it is better practice to adopt the statutory terminology rather than to use a separate term with the same meaning as the statutory defined term.

Some practitioners use the term "stockpiled gains" but I suggest it is best to use the statutory term or to describe the trust as having a pool of s.2(2) amounts.

A s.2(2) amount does not exist in isolation: there is a s.2(2) amount for a tax year: ie each s.2(2) amount must be linked to a specific tax year. The expression "s.2(2) amounts" (in the plural) is used to refer to the case where there are s.2(2) amounts for more than one tax year.

Section 87(4)(b) TCGA deals with the interaction of ss.86 and 87. Gains treated as accruing to the settlor under s.86 are deducted from the s.2(2) amount. This avoids double taxation.

### 35.4.1 *Annual exemption*

## HMRC say:

The trustees compute gains as if they were resident in the UK. Any exemptions and reliefs due to resident trustees are included in this computation. But no annual exempt amount is available.<sup>3</sup>

But the last sentence is clearly wrong, as s.3 TCGA (as extended to trustees by schedule 1 TCGA) provides that trustees "shall not be chargeable to CGT" on the exempt amount. So "the amount upon which the trustees would be chargeable to tax under s.2(2) for that year if they were resident and ordinarily resident in the UK in that year" is reduced by the exempt amount. The Courts might disapply the plain words if the result were absurd, but it is not absurd. One could even say it was sensible. Of course, there is not much money involved here.

## 35.5 Capital payment

## 35.5.1 Definition of capital payment

"Capital payment" is defined in s.97(1) TCGA:

In sections 86A to 96 and Schedule 4C and this section "capital payment"-

- (a) means
  - any payment which is not chargeable to income tax on the [i] recipient
  - or, in the case of a recipient who is neither resident nor [ii] ordinarily resident in the UK, any payment received

From a document entitled "HMRC Residency: Non-resident trusts" published online at www.hmrc.gov.uk/cnr/nr\_trusts.htm. on 1 April 2008. The document is referring to the pre-2008 legislation (it became out of date 5 days after publication) but the new legislation is the same on this point.

## otherwise than as income,4 but

(b) does not include a payment under a transaction entered into at arm's length if it is received on or after 19th March 1991.

What is the position if a remittance basis taxpayer receives income from a non-resident trust which is not remitted? It is considered that the income is "chargeable" to income tax even if no tax is paid because of the remittance basis.<sup>5</sup> Otherwise whenever a trust distributes income to a UK resident foreign domiciliary before 2008/09 it also made a "capital payment" (and reduces s.2(2) amounts); that would be very odd.

## 35.5.2 "Payment"

## Section 97(2) TCGA provides:

In subsection (1) above references to a payment include references to

- [a] the transfer of an asset and
- [b] the conferring of any other benefit, and to
- [c] any occasion on which settled property becomes property to which s.60 applies.

As to what is an income/capital receipt from a trust, see 10.19 (Payment from discretionary trust: income or capital?).

Before 2005 the former s.65 ICTA drew a distinction between a "charge" and a "computation;" unremitted income was described as "chargeable" even though ignored in the computation of the charge. This is still the case: ITTOIA imposes a charge on all RFI and the remittance basis only affects the amount on which the charge is made. See 31.4.4 (Foreign dividend income under the remittance basis: 2005/6 and 2006/7).

It was assumed by the drafter of s.37 TCGA (consideration chargeable to tax on income) that unremitted foreign income is "charged" to income tax. Otherwise there would be a charge to CGT on unremitted income of an asset to which the RFI remittance basis applies but the CGT remittance basis does not apply. That would apply to a UK domiciled and resident but not ordinarily resident individual. Another example would be income accruing to a foreign domiciliary from an asset which was UK situate for CGT purposes, but a foreign income source for income tax purposes.

It is true that the word "chargeable" takes its meaning from the context, and in some contexts unremitted income is not regarded as chargeable to IT: see 15.4.1 (Meaning of "chargeable" in s. 648(3)). But the context shows that is not the case here.

The meaning of "benefit" is discussed at 18.4 (Benefit) because the issues overlap with s.731 ITA.

## 35.5.3 *Termination of settlement*

If the settlement comes to an end, outstanding s.2(2) amounts at that time will be attributed to the beneficiaries who become entitled to the trust property: s.97(2)[c] TCGA. This rule should not, in practice, affect well drafted settlements, whose life may extend for a century or more. If action is taken in time it will generally be possible to extend the life of poorly drafted settlements by appropriate exercise of trustees' powers. Trustees should if appropriate diarise the date when the settlement may come to an end so as to take action beforehand.

## 35.5.4 Amount of capital payment

## Section 97(4) TCGA provides:

For the purposes of sections 86A to 96 and Schedule 4C the amount of

[a] a capital payment made by way of loan, and

[b] of any other capital payment which is not an outright payment of money,

shall be taken to be equal to the value of the benefit conferred by it.

That seems self-evident. The valuation of benefits is discussed at 18.4 (Benefit).

## 35.5.5 *Payment to company*

## SP 5/92 para 18 provides:

In general, transactions between trustees and companies which they, directly or indirectly, wholly own, or between such companies, are ... not treated as capital payments within TCGA 1992 s 97.

The paragraph sets out a commonsense definition of "wholly owned" and concludes with a qualification:

This approach may not, however, be taken where, on the facts of a particular case, it appears that the transaction has been entered into

solely or mainly for the purposes of obtaining a UK tax advantage.

Sections 87C and 96 TCGA 1992 (not discussed here) also need consideration.

## 35.6 Receipt by a beneficiary

The s.87 charge applies where a beneficiary has received a capital payment from the trustees. There are two requirements here: a *receipt*, and a receipt *from the trustees*.

Section 97(5) TCGA expands on both these concepts:

For the purposes of sections 86A to 90 and Schedule 4C a capital payment shall be regarded as received by a beneficiary from the trustees of a settlement if—

- (a) he receives it from them directly or indirectly, or
- (b) it is directly or indirectly applied by them in payment of any debt of his or is otherwise paid or applied for his benefit, or
- (c) it is received by a third person at the beneficiary's direction.

On the general meaning of "receipt" see 18.5 (Who is the recipient of a benefit?).

## 35.6.1 Indirect receipt from trustees

In *Herman v HMRC* [2007] SSCD 571 there was an arrangement under which:

- (1) Trustees of trust 1 transferred funds to trust 2.
- (2) Trustees of trust 2 transferred the funds to a beneficiary ("B").

The Special Commissioner held that B had received funds directly from trust 2<sup>6</sup> and indirectly from trust 1. This is an unsatisfactory decision, because parts of the reasoning are obviously flawed;<sup>7</sup> because of its casual disregard for double taxation; but most of all because no attempt is made

<sup>6 [2007]</sup> STC (SCD) 571 at [17].

<sup>7</sup> In particular, the reliance on West v Trennery at para [17].

to distinguish between cases where a capital payment is or is not received indirectly from trustees, thus leaving taxpayers (and indeed HMRC) none the wiser in other cases:

21 The right approach, I think, is to make an enquiry, using whatever signposts appropriate to the circumstances are available, and to determine whether the receipts of [B] can properly be linked to the disposition from [trust 1] as their indirect source.

Of course this begs the question of what is meant by the evaluative term properly.

An obvious *signpost* will be the existence of a plan, if there is one. In the present circumstances the appointment by the trustees of [trust 1] was in pursuance of a scheme ...; it will be relevant to the enquiry to determine whether the plan as a whole envisaged that [B] should receive the amounts that they did. If the relevant receipt resulted by accident or on account of circumstances not envisaged by the scheme, then the linkage *may* not be there.

The first sentence is too weak, for a strict plan of the kind found in Herman is not the signpost but the end of the matter; conversely if the receipt resulted by accident (assuming trusts have accidents) then the linkage cannot be there.

The second signpost is to analyse the trust law and determine whether [trust 2] "served as a vehicle to receive and continue the act of bounty effected by" the trustees8 of [trust 1] (see the words of Lord Walker in paragraph 41 of West v Trennery)....

This is misconceived, for all transferee trusts "serve as a vehicle to receive and continue the act of bounty" effected by the settlor of the transferor trust.

The better view is that *Herman* was wrongly decided. If however it is regarded as right (and adopting the jurisprudence of legal realism, the temptation to do down the tax avoidance scheme involved may prove irresistible) there is no point in looking to dicta in the case to find the test

<sup>8</sup> "Trustees" is a slip for settlor, for the trustees do not confer any bounty.

of when a payment from trust 2 should also be regarded as an indirect payment from trust 1. The guidance is not there. We are therefore thrown back to first principles. On that basis it is considered that the concept of indirect receipt should be limited to cases where there is a tightly drawn up scheme (as in Herman) under which payments are (in the absence of the most unlikely changes of circumstances) inevitably to be made from trust 1 to trust 2, and from trust 2 to a beneficiary. The scheme of s.90 TCGA (and the double taxation consequences from any other view) show that this is the case.

## 35.7 Matching

The matching of capital payments with s.2(2) amounts is important for three reasons:

- (1) Time of charge: The deemed s.87 gains accrue in the year that the matching occurs.
- (2) Which beneficiaries come into charge: if more than one beneficiary has received capital payments, the question of which capital payment is matched makes all the difference as to which beneficiary receives the deemed s.87 gains.
- (3) The interest surcharge, which depends on the time gap between s.2(2) amounts and matched capital payments.

Matching is carried out on a LIFO (last in first out) basis. EN FB 2008 provides a summary:

- 452. Where the s.2(2) amount is equal to or greater than the capital payments then all the capital payments are matched:
- [1] any surplus s.2(2) amount is carried back to the year preceding the current tax year and any unmatched capital payments of that earlier year are matched to the surplus s.2(2) amount;
- [2] any surplus s.2(2) amount is carried back to the preceding year and matched with unmatched capital payments of that year, and so on, until the s.2(2) amount has been reduced to nil or there are no unmatched capital payments left in any earlier year; and
- [3] any surplus s.2(2) amount left after matching to previous years is available to match against future capital payments.

453. Where the amount of capital payments for the latest relevant tax year is greater than the s.2(2) amount for that year, then the surplus capital payments are carried back in the same way as surplus s.2(2) amounts, matching the surplus capital payments against the unmatched trust gains of each earlier year, starting with the latest year first and only moving back to an earlier year where there are no unmatched trust gains left in the later year. Any capital payments that remain unmatched are carried forward from the current tax year to be matched against the s.2(2) amounts of future years. ...

455. Note that:

- [1] the matching rules are modified by new subs.(4) of s.762 ICTA in relation to offshore income gains; and
- [2] capital payments are matched to trust gains within a given tax year on a pro rata basis, not on a daily basis.

This is a rough and ready rule and trustees need to plan carefully to avoid unfairness.

#### 35.7.1 The statute

## Section 87A TCGA provides:

## 87A Section 87: matching

- (1) This section supplements s.87.
- (2) The following steps are to be taken for the purposes of matching capital payments with s.2(2) amounts.

Step 1

Find the s.2(2) amount for the relevant tax year.

Step 2

Find the total amount of capital payments received by the beneficiaries from the trustees in the relevant tax year.

Armed with these figures we can proceed to the matching rule:

Step 3

The s.2(2) amount for the relevant tax year is matched with—

- if the total amount of capital payments received in the (a) relevant tax year does not exceed the s.2(2) amount for the relevant tax year, each capital payment so received, and
- (b) otherwise, the relevant proportion of each of those capital payments.

"The relevant proportion" is the s.2(2) amount for the relevant tax year divided by the total amount of capital payments received in the relevant tax year.

I refer to a case within (a) as a "Step 3(a) case" and a case within (b) as a "Step 3(b) case"

The next step is a recomputation of the s.2(2) amount and of the amount of capital payments

Step 4

- [1] If paragraph (a) of Step 3 applies—
- (a) reduce the s.2(2) amount for the relevant tax year by the total amount of capital payments referred to there, and
- (b) reduce the amount of those capital payments to nil.

I refer to the s.2(2) amount after this reduction as "the unmatched s.2(2) amount".

- [2] If paragraph (b) of that Step applies—
- (a) reduce the s.2(2) amount for the relevant tax year to nil, and
- (b) reduce the amount of each of the capital payments referred to there by the relevant proportion of that capital payment.

I refer to the amount of the capital payments after this deduction as "the amount of unmatched capital payments".

Step 4[1] applies in a Step 3(a) case (where there is an unmatched s.2(2) amount). Step 4[2] applies in a step 3(b) case (where there is no unmatched s.2(2) amount but there is an unmatched amount of capital payments).

Then one starts again at the beginning, but with modifications:

Step 5

- [1] Start again at Step 1 (unless subs.(3) applies).
- [2] If the s.2(2) amount for the relevant tax year (as reduced under Step 4) is not nil, read references to capital payments received in the relevant tax year as references to capital payments received in the latest tax year which—
  - (a) is before the last tax year for which Steps 1 to 4 have been undertaken, and

(b) is a tax year in which capital payments (the amounts of which have not been reduced to nil) were received by beneficiaries.

I refer to a case within step 5[2] (where there is an unmatched s.2(2) amount) as a "step 5[2] case".

Amended as step 5[2] directs, Steps 1-4 become:

#### Step 1

Find the s.2(2) amount for the relevant tax year [i.e. the unmatched s.2(2) amount].

#### Step 2

Find the total amount of capital payments received by the beneficiaries from the trustees in the relevant tax year in the latest tax year which—

- (a) is before the last tax year for which Steps 1 to 4 have been undertaken, and
- (b) is a tax year in which capital payments (the amounts of which have not been reduced to nil) were received by beneficiaries.

#### Step 3

The s.2(2) amount for the relevant tax year is matched with—

- (a) if the total amount of capital payments received in the relevant tax year in the latest tax year which—
- (a) is before the last tax year for which Steps 1 to 4 have been undertaken, and
- (b) is a tax year in which capital payments (the amounts of which have not been reduced to nil) were received by beneficiaries.

does not exceed the [unmatched] s.2(2) amount for the relevant tax year, each capital payment so received, and

- (b) otherwise, the relevant proportion of each of those capital payments. "The relevant proportion" is the [remaining] s.2(2) amount for the relevant tax year divided by the total amount of capital payments received in the relevant tax year in the latest tax year which—
  - (a) is before the last tax year for which Steps 1 to 4 have been undertaken, and
  - (b) is a tax year in which capital payments (the amounts of which have not been reduced to nil) were received by beneficiaries.

#### Step 4

If paragraph (a) of Step 3 applies—

- (a) reduce the [unmatched] s.2(2) amount for the relevant tax year by the total amount of capital payments referred to there, and
- (b) reduce the amount of those capital payments to nil.

If paragraph (b) of that Step applies—

- (a) reduce the [unmatched] s.2(2) amount for the relevant tax year to nil, and
- (b) reduce the amount of each of the capital payments referred to there by the relevant proportion of that capital payment.

Eventually the unmatched s.2(2) amount for the relevant tax year is reduced to nil and step 5[2] ceases to apply. The journey then takes us to step 5[3]:

#### Step 5

- [3] If the s.2(2) amount for the relevant tax year (as so reduced) is nil, read references to the s.2(2) amount for the relevant tax year as the s.2(2) amount for the latest tax year—
  - (a) which is before the last tax year for which Steps 1 to 4 have been undertaken, and
  - (b) for which the s.2(2) amount is not nil.

I refer to a case within step 5[3] as a "step 5[3] case". This is a case where:

- (1) there is no unmatched s.2(2) amount for the relevant year;
- (2) there is a s.2(2) amount for an earlier year.

Amended as step 5[3] directs, Steps 1-4 become:

#### Step 1

Find the s.2(2) amount for the relevant tax year for the latest tax year —

- (a) which is before the last tax year for which Steps 1 to 4 have been undertaken, and
- (b) for which the s.2(2) amount is not nil.

Step 2

Find the total amount of capital payments received by the beneficiaries from the trustees in the relevant tax year.

Step 3

The s.2(2) amount for the relevant tax year for the latest tax year—

- (a) which is before the last tax year for which Steps 1 to 4 have been undertaken, and
- (b) for which the s.2(2) amount is not nil

is matched with-

- (a) if the total amount of capital payments received in the relevant tax year does not exceed the s.2(2) amount for the relevant tax year, for the latest tax year—
- (a) which is before the last tax year for which Steps 1 to 4 have been undertaken, and
- (b) for which the s.2(2) amount is not nil.
- each capital payment so received, and
- (b) otherwise, the relevant proportion of each of those capital payments.

"The relevant proportion" is the s.2(2) amount for the relevant tax year for the latest tax vear—

- (a) which is before the last tax year for which Steps 1 to 4 have been undertaken, and
- (b) for which the s.2(2) amount is not nil.

divided by the total amount of capital payments received in the relevant tax year. Step 4

If paragraph (a) of Step 3 applies—

- (a) reduce the s.2(2) amount for the relevant tax year for the latest tax year—
- (a) which is before the last tax year for which Steps 1 to 4 have been undertaken, and
- (b) for which the s.2(2) amount is not nil.
- by the total amount of capital payments referred to there, and
- (b) reduce the amount of those capital payments to nil.

If paragraph (b) of that Step applies—

- (a) reduce the s.2(2) amount for the relevant tax year for the latest tax year—
- (a) which is before the last tax year for which Steps 1 to 4 have been undertaken, and
- (b) for which the s.2(2) amount is not nil.

to nil, and

(b) reduce the amount of each of the capital payments referred to there by the relevant proportion of that capital payment.

## 35.7.2 When to stop

Section 87A(3) TCGA (incorporated at step 5[1]) states when one can stop repeating these steps:

This subsection applies if—

- all of the capital payments received by beneficiaries from the (a) trustees in the relevant tax year or any earlier tax year have been reduced to nil. or
- the s.2(2) amounts for the relevant tax year and all earlier tax (b) years have been reduced to nil.

## Section 87A(4) TCGA provides:

The effect of any reduction under Step 4 of subsection (2) is to be taken into account in any subsequent application of this section.

Why is it necessary to say this?

## 35.7.3 Worked examples

EN FB 2008 provide two examples. *Text in italics represents HMRC comments:* 

# 56. Section 87A: Example 1: section 2(2) amount is greater than the total amount of capital payments for latest tax year:

The facts assumed in the example are as follows:

2008-09: no surplus trust gains or surplus capital payments

2009-10: capital payments of £100,000 2010-11: capital payments of £200,000 2011°-12: capital payments of £500,000 2012-13: capital payments of £500,000

trust gains (s.2(2) amount) of £2 million.

The example assumes that there are no s.2(2) amounts until 2012-13. I set out the text of the relevant steps in the analysis.

Step 1

Find the s.2(2) amount for the relevant tax year.

The relevant tax year is 2012-13 and the s.2(2) amount is £2m.

Step 2

Find the total amount of capital payments received by the beneficiaries from the trustees in the relevant tax year.

This is £500k.

We move on to Step 3. We have to ask if this is a step 3(a) case or a step 3(b) case. This is a Step 3(a) case, because "the total amount of capital payments received in the relevant tax year" (£500k) does not exceed "the s.2(2) amount for the relevant year" (£2m). Accordingly

Step 3

The s.2(2) amount for the relevant tax year is matched with—

(a) ... each capital payment so received,

Thus Step 3 states that £2m (the s.2(2) amount) is matched with the £500k

<sup>9</sup> The original erroneously reads: 2001-12.

capital payment. There are two difficulties with this. First, the charge in s.87(2) requires us to ask whether the *capital payment* is matched with the s.2(2) amount, and step 3 tells us that the s.2(2) amount is matched with the capital payment. The solution is that matching is by implication a reflexive operation, i.e. if A is matched with B, then B is matched with A.

Secondly, applying step 3 literally, the capital payment (£500k) is matched with the *entire* s.2(2) amount (£2m). This does not matter because s.87(3) TCGA restricts the charge to the amount of the capital payment. In order to follow s.87(3) one needs to read it together with s.87(2):

- (2) Chargeable gains are treated as accruing in the relevant tax year to a beneficiary of the settlement who has received a capital payment from the trustees in the relevant tax year or any earlier tax year if all or part of the capital payment is matched (under s.87A as it applies for the relevant tax year) with the s.2(2) amount for the relevant tax year or any earlier tax year.
- (3) The amount of chargeable gains treated as accruing is equal to—
  - (a) the amount of the capital payment, or
  - (b) if only part of the capital payment is matched, the amount of that part.

## But the HMRC analysis is as follows:

Match as follows:

a. 2012-13 capital payments £500,000 match to £500,000 gains.

The HMRC analysis (wisely) does not try to refer to the statutory steps which authorise this conclusion. (Indeed, there is no reason to think that the author of the HMRC example had read the legislation.) But the end result is the same as in my analysis.

We move on to step 4. Ours is a step 3(a) case, so step 4 provides:

Step 4

If paragraph (a) of Step 3 applies—

- (a) reduce the s.2(2) amount for the relevant tax year by the total amount of capital payments referred to there, and
- (b) reduce the amount of those capital payments to nil.

So:

- (a): reduce the s.2(2) amount for the relevant year thus: £2m-£500k = £1.5m.
- (b): reduce the capital payment for the relevant year to nil.

The HMRC analysis is as follows:

- [1]2012-13 capital payments reduced to nil.
- [2] Unmatched 2012-13 trust gains reduced to £1.5 million.
- [3] Refer unmatched trust gains to preceding year.

Point [1] is correct. Point [2] is a loose paraphrase of the direction in step 4.

Our journey takes us to step 5:

Step 5[1]

- [1] Start again at Step 1 (unless subsection (3) applies).
- [2] If the s.2(2) amount for the relevant tax year (as reduced under Step
  - 4) is not nil, read references to capital payments received in the relevant tax year as references to capital payments received in the latest tax year which—
  - (a) is before the last tax year for which Steps 1 to 4 have been undertaken, and
  - (b) is a tax year in which capital payments (the amounts of which have not been reduced to nil) were received by beneficiaries.

This is a step 5[2] case, (the s.2(2) amount for the relevant tax year is not nil, it is now £1.5m).

We revert to step 2 which now reads:

Step 2

Find the total amount of capital payments received by the beneficiaries from the trustees in the relevant tax year in the latest tax year which—

- (a) is before the last tax year for which Steps 1 to 4 have been undertaken, and
- (b) is a tax year in which capital payments (the amounts of which have not been reduced to nil) were received by beneficiaries

The "latest tax year" is now 2011-12 and the total amount of capital payments is £500k.

We move on to Step 3. We have to ask if this is a step 3(a) case or a step 3(b) case. This is a Step 3(a) case, because "the total amount of capital payments received in the latest tax year" (£500k) does not exceed "the s.2(2) amount for the relevant year" (£1.5m)". Accordingly:

Step 3

The s.2(2) amount for the relevant tax year is matched with—

(a) ... each capital payment so received,

Thus Step 3 states that £1.5m (the unmatched s.2(2) amount) is matched with the £500k capital payment. But the HMRC analysis is as follows:

b. 2011-12 unmatched capital payments £500,000 match to £500,000 gains.

As noted, this is a loose paraphrase of step 3, but it does not matter. We move on to step 4. Ours is a step 3(a) case, so step 4 provides:

Step 4

If paragraph (a) of Step 3 applies—

- (a) reduce the s.2(2) amount for the relevant tax year by the total amount of capital payments referred to there, and
- (b) reduce the amount of those capital payments to nil.

So:

- (a): reduce the s.2(2) amount for the relevant year thus: £1.5m-£500k = £1m.
- (b): reduce the capital payment for the latest year [2011-12] to nil.

The HMRC analysis is as follows:

2011-12 capital payments reduced to nil. Unmatched 2012-13 trust gains reduced to £1 million. Refer unmatched trust gains to preceding year.

The process repeats once again, but "the latest tax year" now becomes 2009-10. It is not necessary to set out the steps. The reader will already have the idea. The HMRC analysis (or paraphrase) is as follows:

2010-11 unmatched capital payments £200,000 match to £200,000 gains.

2010-11 capital payments reduced to nil.

Unmatched 2012-13 trust gains reduced to £800,000.

Refer unmatched trust gains to preceding year.

The process repeats once again, but "the latest tax year" now becomes 2009-10. It is not necessary to set out the steps. The HMRC analysis (or paraphrase) is as follows:

d. 2009-10 unmatched capital payments £100,000 match to £100,000 gains.

2010-11 capital payments reduced to nil.

Unmatched 2012-13 trust gains reduced to £700,000.

Refer unmatched trust gains to preceding year.

At this point s.87A(3) TCGA applies because "all of the capital payments received by beneficiaries from the trustees in the relevant tax year or any earlier tax year have been reduced to nil". Accordingly the steps come to an end. The HMRC analysis is:

e. No unmatched capital payments in 2008-09 or earlier years.

Lastly, the HMRC analysis provides:

Carry forward unmatched trust gains of 2012-13 of £700,000 to be matched against capital payments of 2013-14 and subsequent years.

This is a reference to step 1 as amended by step 5[3] but the point does not actually arise under the facts of the HMRC example.

It is noteworthy that in order to deal with the facts of the HMRC example (which is a simplication of the facts of a typical case in real life because there is only one trust gain) one has to carry out 15 steps.

## 35.7.4 Second worked example

HMRC's second worked example is as follows

# 57. Section 87A: Example 2: capital payments are greater than section 2(2) amount for latest tax year:

2008-09: no surplus trust gains or surplus capital payments

2009-10: unmatched trust gains of £100,000

2010-11: unmatched trust gains of £200,000

2011-12: unmatched trust gains of £500,000

2012-13: unmatched trust gains of £500,000 capital payments of £2 million.

The example assumes that there are no capital payments until 2012. The use of the word "unmatched" in the example does not seem altogether apt, because they will be matched, but the meaning is clear enough.

I set out the text of the relevant steps in the analysis.

Step 1

Find the s.2(2) amount for the relevant tax year.

The relevant tax year is 2012-13 and the s.2(2) amount is £500k.

Step 2

Find the total amount of capital payments received by the beneficiaries from the trustees in the relevant tax year.

This is £2m.

We move on to step 3. We have to ask if this is a step 3(a) case or a step 3(b) case. This is a step 3(b) case, because "the total amount of capital payments received in the relevant tax year" (£2m) does exceed "the s.2(2) amount for the relevant year" (£500k). Accordingly:

Step 3

The s.2(2) amount for the relevant tax year is matched with—

(b) ... the relevant proportion of each of those capital payments.

"The relevant proportion" is the s.2(2) amount for the relevant tax year (£500k) divided by the total amount of capital payments received in the relevant tax year (£2m) = 0.25.

Thus step 3 states that £500k (the s.2(2) amount) is matched with one quarter of the capital payment = £500k. As noted, the charge in s.87(2) requires us to ask whether the *capital payment* is matched with the s.2(2) amount, and step 3 tells us that the s.2(2) amount is matched with the

capital payment. The solution is that matching is a reflexive operation, ie if A is matched with B, then B is matched with A.

The HMRC analysis is as follows:

Match as follows:

a. 2012-13 capital payments £500,000 match to £500,000 gains.

We move on to step 4. Ours is a step 3(b) case, so step 4 provides:

Step 4

- [2] If paragraph (b) of that Step [step 3] applies—
  - (a) reduce the s.2(2) amount for the relevant tax year to nil, and
  - (b) reduce the amount of each of the capital payments referred to there by the relevant proportion of that capital payment.

So:

- (a): reduce the s.2(2) amount for 2012–13 to nil.
- (b): reduce the capital payment for 2012–13 thus: £2m £500k = £1.5m.

The HMRC analysis is as follows:

Unmatched 2012-13 capital payments reduced to £1.5 million. Refer unmatched capital payments to preceding year.

Our journey takes us to step 5.

Step 5

- [1] Start again at Step 1 (unless subs.(3) applies)....
- [3] If the s.2(2) amount for the relevant tax year (as so reduced) is nil, read references to the s.2(2) amount for the relevant tax year as the s.2(2) amount for the latest tax year—
  - (a) which is before the last tax year for which Steps 1 to 4 have been undertaken, and
  - (b) for which the s.2(2) amount is not nil.

This is a step 5[3] case, (the s.2(2) amount for 2012–13 is now nil). We revert to step 3 which now reads:

Step 3

The s.2(2) amount for the relevant tax year for the latest tax year—

- (a) which is before the last tax year for which Steps 1 to 4 have been undertaken, and
- (b) for which the s.2(2) amount is not nil

is matched with—

- (a) if the total amount of capital payments received in the relevant tax year does not exceed the s.2(2) amount for the relevant tax year, for the latest tax year—
- (a) which is before the last tax year for which Steps 1 to 4 have been undertaken,
- (b) for which the s.2(2) amount is not nil.

each capital payment so received, and

- (b) otherwise, the relevant proportion of each of those capital payments.
- "The relevant proportion" is the s.2(2) amount for the relevant tax year for the latest tax year
- (a) which is before the last tax year for which Steps 1 to 4 have been undertaken,
- (b) for which the s.2(2) amount is not nil

divided by the total amount of capital payments received in the relevant tax year.

The "latest tax year" is now 2011-12. We have to ask if this is a step 3(a) case or a step 3(b) case. This is a step 3(b) case, because "the total amount of capital payments received in the relevant tax year" (now £1.5m) does exceed "the s.2(2) amount for the latest year" (£500k). Accordingly

Step 3

The s.2(2) amount for the latest tax year is matched with—

(b) ... the relevant proportion of each of those capital payments.

The relevant proportion is one third.

The process repeats again and again. It is not necessary to set out the steps. The reader will already have the idea. The HMRC analysis (or paraphrase) is as follows:

2012-13 trust gains reduced to nil.

b. 2011-12: match 2012-13 capital payments £1.5 million to £500,000 gains.

2011-12 trust gains reduced to nil.

Unmatched 2012-13 capital payments reduced to £1 million.

 ${\it Refer unmatched capital payments to preceding year.}$ 

c. 2010-11: match 2012-13 capital payments £200,000 to £200,000 gains.

2010-11 trust gains reduced to nil.

Unmatched 2012-13 capital payments reduced to £800,000.
Refer unmatched capital payments to preceding year.
d. 2009-10: match 2012-13 capital payments £100,000 to £100,000 gains. 2010-11 trust gains reduced to nil.
Unmatched 2012-13 capital payments reduced to £700.000.
Refer unmatched capital payments to preceding year.
e. No unmatched trust gains in 2008-09 or earlier years.
Carry forward unmatched capital payments of 2012-13 of £700,000 to be matched against trust gains of 2013-14 and subsequent years.

It is noteworthy that in order to deal with the facts of the HMRC example (which is a simplication of the facts of a typical case in real life for there is only one capital payment in five years) one has to carry out 15 steps.

# 35.7.5 Year of death of beneficiary

If a beneficiary dies in a year then all gains of that tax year are s.2(2) amounts which can be attributed to the beneficiary, even post-death gains. But gains of a subsequent year cannot be attributed. Section 87 does not say so expressly, but (1) it is difficult even for Parliament to deem gains to accrue to someone who (being dead) does not exist and (2) the context shows no such attribution is intended.

This rule is different from the s.86 rule which does not apply at all in the year that the settlor dies. Perhaps the reason for the s.87 rule is that it works (slightly) more fairly when two beneficiaries receive capital payments and one of them dies.

# 35.7.6A question for the reader

# The pre-2008 s.87 provided:

- (4) Subject to the following provisions of this section, the trust gains for a year of assessment shall be treated as chargeable gains accruing in that year to beneficiaries of the settlement who receive capital payments from the trustees in that year or have received such payments in any earlier year.
- (5) The attribution of chargeable gains to beneficiaries under subsection (4) above shall be made in proportion to, but shall not exceed, the amounts of the capital payments received by them.
- (6) A capital payment shall be left out of account for the purposes of

subsections (4) and (5) above to the extent that chargeable gains have by reason of the payment been treated as accruing to the recipient in an earlier year.

The reader who has labouriously worked through the countless steps of s.s.87A is invited to consider whether the new wording is an improvement, and if so whether the improvement justifies the length. I surmise that the legislation was drafted by someone who trained to write computer programs rather than legislation. But the fundamental problem is not the drafting, but the need to match capital payments with trust gains for a year.

### 35.8 Interest surcharge

### Section 91(1) TCGA provides:

This section applies if—

- (a) chargeable gains are treated under s.87 or 89(2) as accruing to a beneficiary by virtue of the matching (under s.87A) of all or part of a capital payment with the s.2(2) amount for a tax year ("the relevant tax year"),
- (b) the beneficiary is charged to tax by virtue of that matching, and
- (c) the capital payment was made more than one year after the end of the relevant tax year.

It is not enough that chargeable gains to accrue to a beneficiary, and that the beneficiary is charged to tax; this must be "by virtue of the matching". But since gains never accrue unless there is matching, and the beneficiary is never charged unless there is matching, the words appear to be otiose. Section 91 continues to deal with part matching:

(1A) Where part of a capital payment is matched, references in subsections (2) and (3) to the capital payment are to the part matched.

#### We then turn to the tax increase:

- (2) [a] The tax payable by the beneficiary in respect of the payment shall be increased by the amount found under subsection (3) below,
  - [b] except that it shall not be increased beyond the amount of

the payment;

[c] and an assessment may charge tax accordingly.

Paragraph2[b] stops the Treasury increasing the rate of tax beyond 100%. One would hope it is not necessary.

Paragraph2[c] is otiose. Section 91 continues to set out the amount of the increase:

(3) The amount is one equal to the interest that would be yielded if an amount equal to the tax which would be payable by the beneficiary in respect of the payment (apart from this section) carried interest for the chargeable period at the rate of 10 per cent per annum.

Thus we have a notional 10% interest – the rate bears no relation to actual interest rates – for a period called a chargeable period.

- (4) The chargeable period is the period which—
  - (a) begins with the later of the 2 days specified in subsection (5) below, and
  - (b) ends with 30th November in the year of assessment following that in which the capital payment is made.
- (5) The 2 days are—
  - (a) 1st December in the tax year immediately after the relevant tax year, and
  - (b) 1st December falling 6 years before 1st December in the year of assessment following that in which the capital payment is made.

Thus the chargeable period cannot exceed 6 years and the maximum surcharge is 60%.

I call this the "**interest surcharge.**" It is not in fact interest but the wording is designed to give it the some of the appearance of interest.

In practice since under the rules from 2008 the surcharge matches on a LIFO basis, the charge can be avoided by realising gains in the year that any capital payment is made, so as to frank any capital payment with current year gains. If gains are not actually realised, the rules in schedule 4B TCGA make it fairly easy to realise deemed gains which will do just as well.

For completeness, the Treasury may alter the rules;<sup>10</sup> but they have never done so.

What is the position if the s.87 remittance basis applies? Section 12(2) TCGA (applied by s.87B TCGA, discussed below) provides:

Chargeable gains are treated as accruing to the individual in any tax year in which any of the foreign [deemed, s.87] chargeable gains are remitted to the UK.

One might argue that there is no interest surcharge, because the gains are not charged to tax by virtue of matching; they are charged by virtue of the remittance. But perhaps the better view is the charge applies (by reference to the year of capital payment, not by reference to the year of remittance).

### 35.8.1 Commentary

What is the reason for the interest surcharge? It is to counter the perceived advantage that UK trusts pay CGT on an arising basis, but non resident trusts (outside s.86) pay CGT on a capital payments basis, which is more favourable. But it works very oddly and unfairly, particularly after the extension of s.87 to foreign domiciled settlors and beneficiaries in 2008. For instance, consider a trust set up some years ago by an Australian for Australian beneficiaries; one beneficiary comes to the UK and receives a capital payment here. Why should there be a surcharge?

Following the 2008 reforms the surcharge is not likely to bring in sufficient tax to justify the complications that it causes. The case for repeal of the rule is very strong.

<sup>10</sup> Section 91 TCGA continues:

<sup>&</sup>quot;(6) The Treasury may by order substitute for the percentage specified in subsection (3) above (whether as originally enacted or as amended at any time under this subsection) such other percentage as they think fit.

<sup>(7)</sup> An order under subsection (6) above may provide that an alteration of the percentage is to have effect for periods beginning on or after a day specified in the order in relation to interest running for chargeable periods beginning before that day (as well as interest running for chargeable periods beginning on or after that day)."

#### 35.9 Section 87 remittance basis

Before 2008/9 a beneficiary who is not domiciled in the UK was altogether exempt from the s.87 charge regardless of his residence and regardless of the domicile of the settlor. This rule is abolished from 2008/9. Section 87B TCGA provides:

- (1) This section applies if
  - chargeable gains are treated under s.87 as accruing to an (a) individual in a tax year,
  - s.809B, 809D or 809E (remittance basis) applies to the (b) individual for that year, and
  - the individual is not domiciled in the UK in that year.
- (2) The chargeable gains are foreign chargeable gains within the meaning of s.12 (non-UK domiciled beneficiaries to whom remittance basis applies).

I refer to this as the "s.87 remittance basis". The effect of s.87B(2) is to incorporate the ITA remittance basis. Section 87B continues:

- (3) For the purposes of Chapter A1 of part 14 of ITA 2007 (remittance basis) treat relevant property or benefits as deriving from the chargeable gains.
- (4) For the purposes of subsection (3) property or a benefit is "relevant" if the capital payment by reason of which the chargeable gains are treated as accruing consists of
  - the payment or transfer of the property or its becoming (a) property to which s.60 applies, or
  - the conferring of the benefit. (b)

A rule of this kind is needed because deemed s.87 gains (being fictional) could not be remitted. The wording of s.87B(4) is odd because a capital payment will always fall within (a) or (b) so every capital payment is a relevant payment. But it does not matter.

A capital payment still reduces the s.2(2) amount even though the payment qualifies for the s.87 remittance basis. This is sensible because other beneficiaries (and the trustees) could not know what the position was.

It does not matter whether the s.2(2) amounts arise on disposals of UK or foreign assets. All that matters is whether the capital payment is remitted to the UK.

### 35.10 Migrant settlements

#### 35.10.1 UK resident trust becomes non-resident

### Section 89(1) TCGA provides:

Where a period of one or more years of assessment for which s.87 applies to a settlement ("a non-resident period") succeeds a period of one or more years of assessment for each of which s.87 does not apply to the settlement ("a resident period"), a capital payment received by a beneficiary in the resident period shall be disregarded for the purposes of sections 87 and 87A if it was not made in anticipation of a disposal made by the trustees in the non-resident period.

#### 35.10.2 Non-resident trust becomes UK resident

# Section 89 TCGA provides:

- (1A) Subsection (2) applies to a settlement if—
  - (a) a non-resident period is succeeded by a resident period, and
  - (b) in relation to the last tax year in the non-resident period ("the last non-resident tax year"), s.87A(3) applied by virtue of paragraph (a) of that provision (exhaustion of capital payments).
- (2) Chargeable gains are treated as accruing in a tax year (in the resident period) to a beneficiary of the settlement who receives a capital payment from the trustees in that year if all or part of the capital payment is matched (under s.87A as it applies for that year) with the s.2(2) amount for the last non-resident tax year or any earlier tax year.
- (3) Section 87(3) and (4) and ss.87A to 87C apply for the purposes of subsection (2) as if—
  - (a) the relevant tax year were the tax year mentioned in subsection (2),
  - (b) the s.2(2) amount for any tax year after the last nonresident tax year were nil, and
  - (c) references in s.87A(4) to s.87 included references to s.89(2).
- (4) Section 87B (remittance basis) applies in relation to chargeable gains treated under subsection (2) as accruing as it applies in relation to chargeable gains treated under s.87 as accruing.

### 35.11 Four basic strategies for the s.87 charge

In outline the position is as follows:

### 35.11.1 *Indefinite deferral*

Beneficiaries are only liable to the s.87 charge if they receive a capital payment. But there may be no need for a capital payment to be made. Instead, the capital of the trust fund may be retained. The beneficiaries of the settlement would enjoy immediate or (if the trust income is accumulated) long-term benefits of a trust fund unreduced by the burden of CGT. In this way the charge may be postponed until further tax planning becomes possible – or indefinitely.

### 35.11.2 *Non-resident beneficiary*

Section 2(2) amounts are treated as chargeable gains accruing to a beneficiary who receives capital payments. But a beneficiary who is neither resident nor ordinarily resident in the UK is not subject to CGT on those gains. Such a beneficiary may therefore receive capital payments from the trust tax free, just as he can realise capital gains of his own without incurring any tax charge. The temporary non-residence rules need to be considered, see 7.1 (Temporary non-residence).

# 35.11.3 Mixed UK and foreign beneficiaries: simple capital payments

Section 2(2) amounts which have been matched with a capital payment to a beneficiary in an earlier tax year cease to be available for the purpose of the s.87 charge in the following year. This principle applies whether or not the beneficiary was subject to the s.87 charge. Suppose that s.2(2) amounts are matched with capital payments to a non-resident beneficiary and the capital payments equal the total s.2(2) amounts. Those s.2(2) amounts are sometimes said to have been "washed". In subsequent tax years these are not taken into account and a capital payment may be made to a UK beneficiary without incurring any tax charge under s.87. Careful timing is essential. The payment to the exempt beneficiary must be made in one tax year and the payment to a UK beneficiary must be postponed until the following tax year. Section 2(2) amounts accruing in a subsequent tax year may be taxed on the UK beneficiary.

# 35.11.4 Mixed UK and foreign beneficiaries: capital payment and resettlement

If one or more of the beneficiaries of the settlement are not UK resident, the trustees might consider advancing trust capital to those beneficiaries absolutely. The beneficiaries might then independently resettle the property and may gain additional inheritance tax advantages. The CGT position would be substantially improved for the other beneficiaries by washing s.2(2) amounts equal to the advancement. But successfully implementing arrangements of this kind is easier said than done. See 54.33 (Planning to create trust with foreign domiciled settlor).

#### 35.12 Transfer between trusts

### Section 90(1) TCGA provides:

This section applies if the trustees of a settlement transfer all or part of the settled property to the trustees of another settlement ("the transferee settlement").

In short, s.90 applies on a transfer between trusts.

The section only applies on a transfer of trust capital: if trustees of a discretionary trust distribute trust income to another trust, it is suggested that s.90 does not apply, because the income is not "settled property".

- (3) Treat the s.2(2) amount for the transferee settlement for any tax year (not later than the year of transfer)<sup>11</sup> as increased by—
  - (a) the s.2(2) amount for the transferor settlement for that year (as reduced under s.87A as it applies in relation to that settlement for the year of transfer and all earlier tax years), or
  - (b) if part only of the settled property is transferred, the relevant proportion of the amount mentioned in paragraph (a).
- (4) "The relevant proportion" is—
  - (a) the market value of the property transferred, divided by
  - (b) the market value of the property comprised in the transferor settlement immediately before the transfer.

<sup>11</sup> Section 90(2) TCGA gives this term a commonsense definition: "In this section "the year of transfer" means the tax year in which the transfer occurs."

Section 90(5) provides corresponding relief for the transferor settlement:

Treat the s.2(2) amount for the transferor settlement for any tax year as reduced by the amount by which the s.2(2) amount for the transferee settlement for that year is increased under subs.(3).

...

- (7) The increase under subs.(3) has effect for the year of transfer and subsequent tax years.
- (8) The reduction under subs.(5) has effect for tax years after the year of transfer.

It is interesting to compare the technique of s.81 IHTA (deeming transferred property to remain in the original trust). While that is not without its problems, it is a more effective anti-avoidance rule. The reason may be that s.90 is not (or not just) an anti-avoidance provision. It is intended to facilitate inter-trust transfers. Such transfers may be necessary to avoid unfairness which otherwise follows from the operation of s.87. Suppose trustees hold a trust fund worth £2m with s.2(2) amounts of £1m and they wish to make a capital payment of £1m to beneficiary A. If they do so then a subsequent distribution to beneficiary B would be tax free, and that would not be fair as between A and B. A transfer of one half of the trust fund to a separate trust, followed by a capital payment to A, solves this problem: A pays tax on one half of the s.2(2) amounts and B in due course may pay tax on the other half.

Section 90(6) TCGA deals with a transfer to a UK resident settlement:

If neither s.87 nor s.89(2) would otherwise apply to the transferee settlement for the year of transfer—

- (a) s.89(2) to (4) apply to the settlement for that year (and subsequent tax years), and
- (b) for this purpose, references there to the last non-resident tax year are to be read as the year of transfer.

# Section 90(9) TCGA deals with valuation:

When calculating the market value of property for the purposes of this section or s.90A in a case where the property is subject to a debt, reduce the market value by the amount of the debt.

### 35.12.1 Transfer for consideration

### Section 90A TCGA provides:

- (1) Section 90 does not apply to a transfer of settled property made for consideration in money or money's worth if the amount (or value) of that consideration is equal to or exceeds the market value of the property transferred.
- (2) The following provisions apply if—
- (a) s.90 applies to a transfer of settled property made for consideration in money or money's worth, and
- (b) the amount (or value) of that consideration is less than the market value of the property transferred.
- (3) If the transfer is of all of the settled property, for the purposes of s.90 treat the transfer as being of part only of the settled property.
- (4) Deduct the amount (or value) of the consideration from the amount of the market value referred to in s.90(4)(a).

Section 90 does not apply to a loan from trust 1 to trust 2 on commercial terms. It does not apply to an interest free loan repayable on demand, because the promise to repay is full consideration.

### 35.12.2 Other exceptions

# Section 90(10) TCGA provides:

This section does not apply to—

- (a) a transfer to which Schedule 4B applies, or
- (b) any s.2(2) amount that is in a Schedule 4C pool (see paragraph 1 of Schedule 4C).

These wonderfully complex anti-avoidance provisions are not discussed here.

# 35.13 Non-resident companies held by trustees

There is in principle no CGT advantage to be gained by transferring trust assets to a company the shares of which are held by trustees on the terms of their settlement. Gains accruing to such a company are normally

attributed to the trustees and constitute s.2(2) amounts.<sup>12</sup> In addition, there may be a chargeable gain when the offshore trustees dispose of the company's shares. The use of the company may therefore double the potential CGT charges.

#### 35.14 1981 transitional rules

Paragraph116 Sch 7 FA 2008 provides:

For the purposes of sections 87 and 87A of TCGA 1992, no account is to be taken of-

- (a) any capital payment received before 10 March 1981, or
- any capital payment received on or after that date but before (b) 6 April 1984, so far as it represents a chargeable gain which accrued to the trustees before 6 April 1981.

All capital payments before 10 March 1981 are disregarded, and some capital payments before 1983/4 are disregarded.

Paragraph 118 Sch 7 FA 2008 provides:

- (1) This paragraph applies if—
  - (a) s.87 of TCGA 1992 applies to a settlement for the tax year 2008-09 or any subsequent tax year ("the tax year"),
  - the settlement was made before 17 March 1998, (b)
  - none of the settlors fulfilled the residence requirements when (c) the settlement was made, and
  - none of the settlors fulfils the residence requirements in the (d) tax year.
- (2) For the purposes of that section as it applies to the settlement for the tax year, no account is to be taken of
  - any gains or losses accruing to the trustees of the settlement (a) before 17 March 1998, or
  - any capital payments received before that date. (b)
- (3) A settlor "fulfils the residence requirements" when the settlor is
  - resident or ordinarily resident in the UK, and (a)
  - (b) domiciled in any part of the UK.

Thus (inter alia) for foreign domiciled settlor settlements, one disregards

<sup>12</sup> See 36.1 (Gains of non-resident companies).

gains and capital payments before 17 March 1998.

### 35.15 2008 transitional rules

EN FB 2008 summarises the matter this way:

- 440. The overall effect of these new rules is that: ...
- [3] there will be no charge to tax in respect of capital payments made to non-UK domiciled beneficiaries who:
  - [a] receive capital payments before 6 April 2008 that are matched to trust gains accruing on or after 6 April 2008; or
  - [b] receive capital payments on or after 6 April 2008 that are matched to trust gains accruing before 6 April 2008.

This will be so irrespective of whether the non-UK domiciled beneficiary is a remittance basis user;

[4] trustees of non-UK resident trusts will be given an option to rebase trust assets to the market value as at 6 April 2008 so that the element of trust gains relating to the period prior to 6 April 2008 will not be chargeable if matched to capital payments made on or after 6 April 2008 to non-UK domiciled beneficiaries. This option will be open only to the trustees and neither settlor nor beneficiaries will have the right to make the election. The rebasing will apply to disposals of assets of underlying companies in respect of gains attributed to the trustees under s.13(10) of TCGA.

# 35.16 Pre-2008 s.2(2) gains

Paragraph 120 Schedule 7 provides:

- (1) This paragraph applies to a settlement if s.87 or s.89(2) of TCGA 1992 applied to it for the tax year 2007–08 or any earlier tax year.
- (2) The following steps are to be taken for the purposes of calculating the s.2(2) amount for the settlement for the tax year 2007-08 and earlier tax years.

Step 1

Calculate (in accordance with s.87 and, where appropriate, s.88) the s.2(2) amount for the settlement for the tax year 2007-08 and earlier tax years.

For this purpose, references in s.87(4) and (5) of TCGA 1992 (as substituted) to s.87 of that Act applying to a settlement for a tax year are to be read as references to s.87 of that Act (as it had effect before that

substitution) applying to a settlement for a tax year.

Step 2

Find the total amount of chargeable gains treated under s.87 or 89(2) as accruing to beneficiaries of the settlement in the tax year 2007-08 or any earlier tax year ("the total deemed gains").

Step 3

Find the earliest tax year for which the s.2(2) amount is not nil.

If the s.2(2) amount for that year is less than or equal to the total deemed gains, reduce that s.2(2) amount to nil.

Otherwise, reduce that s.2(2) amount by the amount of the total deemed gains.

Step 4

Reduce the total deemed gains by the amount by which the s.2(2)amount was reduced under Step 3.

Step 5

If the total deemed gains is not nil, start again at Step 3.

For this purpose, read references to the earliest tax year for which the s.2(2) amount is not nil as references to the earliest tax year—

- (a) which is after the last tax year for which Steps 3 and 4 have been undertaken, and
- for which the s.2(2) amount is not nil.
- (3) If, before 6 April 2008, the trustees of the settlement made a transfer of value to which Schedule 4B to TCGA 1992 applied, sub-paragraph (2) has effect subject to such modifications as are just and reasonable on account of Schedule 4C to that Act having applied in relation to the settlement.
- (4) This paragraph does not apply if s.90 of TCGA 1992 applied to a transfer of settled property by or to the trustees of the settlement that was made before 6 April 2008 (see paragraph 121).

# EN FB 2008 provides:

60. Paragraph 108: Example: determining the s.2(2) amount for years preceding 2008-09:

The s.2(2) amounts of a settlement were:

2004-05: £100,000 2005-06: £50,000 2006-07: £200,000 2007-08: £200,000

Total deemed gains were £450,000.

a. Subtract the s.2(2) (£100,000) amount for the earliest year from the total deemed gains. Section 2(2) amount for 2004-05 reduces to nil. Total deemed gains reduced to £350,000.

- b. Subtract the s.2(2) (£50,000) amount for the next earliest year from the total deemed gains carried forward. Section 2(2) amount for 2005-06 reduces to nil. Total deemed gains reduced to £300,000.
- c. Subtract the s.2(2) (£200,000) amount for the next earliest year from the total deemed gains carried forward. Section 2(2) amount for 2006-07 reduces to nil. Total deemed gains reduced to £100,000.
- d. Subtract the s.2(2) (£200,000) amount for the next earliest year from the total deemed gains carried forward. Section 2(2) amount for 2007-08 reduces to £100,000. Total deemed gains reduced to nil.

The s.2(2) amount for the settlement for 2007-08 is therefore £100,000.

#### 35.17 Pre-2008 inter-trust transfer

Paragraph 120(4) Sch 7 FA 2008 disapplies the rules in para 120 where there was an inter-trust transfer before 2008/09 and para 121 sets out its own set of rules:

- (1) If s.90 of TCGA 1992 (as originally enacted) applied to a transfer of settled property made before 6 April 2008, this paragraph applies in relation to the transferor settlement and the transferee settlement.
- (2) In this paragraph "the year of transfer" means the tax year in which the transfer occurred.
- (3) The following steps are to be taken for the purpose of calculating the s.2(2) amount for the transferor and transferee settlements for the tax year 2007-08 and earlier tax years.

Step 1

Take the steps in paragraph 120(2) for the purpose of calculating the s.2(2) amount (at the end of the year of transfer) for the transferor settlement for the year of transfer and earlier tax years.

For this purpose, read references there to the tax year 2007-08 as references to the year of transfer.

Step 2

Take the steps in paragraph 120(2) for the purpose of calculating the s.2(2) amount (before the year of transfer) for the transferee settlement for the tax year before the year of transfer and earlier tax years.

For this purpose, read references there to the tax year 2007-08 as references to the tax year before the year of transfer.

Step 3

Calculate the s.2(2) amount for the transferee settlement for the year of transfer. Step 4

Treat the s.2(2) amount for the transferee settlement for the year of transfer or any earlier tax year (as calculated under Step 2 or 3) as increased by—

(a) the s.2(2) amount for the transferor settlement for that year (as

- calculated under Step 1), or
- (b) if part only of the settled property was transferred, the relevant proportion of the amount mentioned in paragraph (a). "The relevant proportion" here has the same meaning as in s.90(4) of TCGA 1992 (as substituted by this Schedule).

#### Step 5

Treat the s.2(2) amount for the transferor settlement for any tax year as reduced by the amount by which the s.2(2) amount for the transferee settlement for that year is increased under Step 4.

#### Step 6

Take the steps in paragraph 120(2) for the purpose of calculating the s.2(2) amount for the transferor settlement for the tax year 2007-08 and earlier tax years.

For this purpose—

- (a) treat the s.2(2) amount for the year of transfer or any earlier tax year as the amount calculated by taking Steps 1 and 5 above, and
- (b) reduce the total deemed gains by the amount of the total deemed gains calculated by taking Step 1 above.

#### Step 7

Take the steps in paragraph 120(2) for the purpose of calculating the s.2(2) amount for the transferee settlement for the tax year 2007-08 and earlier tax years.

For this purpose—

- (a) treat the s.2(2) amount for the year of transfer or any earlier tax year as the amount calculated by taking Steps 2 to 4 above, and
- (b) reduce the total deemed gains by the amount of the total deemed gains calculated by taking Step 2 above.
- (4) This paragraph applies with any necessary modifications in relation to a settlement as respects which more than one relevant transfer was made.
- (5) In sub-paragraph (4) "relevant transfer" means a transfer—
  - (a) made before 6 April 2008, and
  - (b) to which s.90 of TCGA 1992 applied.
- (6) If, before 6 April 2008, the trustees of the transferor or transferee settlement made a transfer of value to which Schedule 4B to TCGA 1992 applied, this paragraph has effect subject to such modifications as are just and reasonable on account of Schedule 4C to that Act having applied in relation to the settlement.

# 35.18 Pre-2008 capital payments to foreign domiciled beneficiaries

Paragraph 122 Sch 7 FA 2008 provides:

- (1) If all of a capital payment would (in the tax year 2008-09) have been left out of account by virtue of s.87(6) of TCGA 1992 as originally enacted, the amount of that capital payment is reduced to nil.
- (2) If part of a capital payment would (in the tax year 2008-09) have

been left out of account by virtue of s.87(6) of TCGA 1992 as originally enacted, the amount of that capital payment is reduced by the amount of that part.

- (3) If—
  - (a) chargeable gains were treated under s.87 or 89(2) of, or paragraph 8 of Schedule 4C to, TCGA 1992 as accruing in the tax year 2007-08 or any earlier tax year to a beneficiary,
  - (b) more than one capital payment that the beneficiary had received was taken into account for the purposes of determining the amount of chargeable gains treated as accruing to the beneficiary, and
  - (c) the amount of those chargeable gains was less than the total amount of capital payments taken into account,

for the purposes of this paragraph treat s.87(6) of TCGA 1992 as originally enacted as having effect in relation to earlier capital payments before later ones.

- (4) References in this paragraph to s.87(6) of TCGA 1992 include that provision as it would (but for the amendments made by this Schedule) have applied by virtue of s.762(3) of ICTA (offshore income gains).
- (5) References in this paragraph to chargeable gains include offshore income gains.

# 35.19 Pre-2008 trust immigration

Paragraph 123 Sch 7 FA 2008 provides:

Section 89(2) of TCGA 1992 as substituted applies to a settlement for the tax year 2008-09 (and subsequent tax years) if s.89(2) of that Act as originally enacted would (but for the amendments made by this Schedule) have applied to the settlement for the tax year 2008-09.

What is the reason for this?

# 35.20 Pre-2008 capital payments and pre-2008 s.2(2) amounts

Paragraph124 Schedule 7 FA 2008 provides:

- (1) This paragraph applies if—
  - (a) chargeable gains are treated under s.87 or 89(2) of TCGA 1992 as accruing to an individual in the tax year 2008-09 or any subsequent tax year, and

- the individual is not domiciled in the UK in that year.
- (2) The individual is not charged to capital gains tax on the chargeable gains if and to the extent that they are treated as accruing by reason of—
  - (a) a capital payment received (or treated as received) by the individual before 6 April 2008, or
  - (b) the matching of any capital payment with the s.2(2) amount for the tax year 2007-08 or any earlier tax year.

Paragraph(2)(a) provides relief for pre-2008/09 capital payments to foreign domiciliaries. Paragraph(2)(b) provides relief for capital payments matched with pre-2008/09 s.2(2) amounts. It is not necessary to claim the remittance basis to qualify for this relief.

### 35.20.1 Capital payments between 12 March and 5 April 2008

Paragraph 125 Schedule 7 FA 2008 provides a special rule for these capital payments:

- (1) This paragraph applies in relation to a settlement for the tax year 2008-09 or any subsequent tax year ("the relevant tax year") if
  - an individual who was resident or ordinarily resident, but not (a) domiciled, in the UK in the tax year 2007-08 received a capital payment from the trustees of the settlement on or after 12 March 2008 but before 6 April 2008, and
  - the individual is resident or ordinarily resident, but not (b) domiciled, in the UK in the relevant tax year.
- (2) For the purposes of sections 87 to 89 of TCGA 1992 as they apply in relation to the settlement for the relevant tax year, no account is to be taken of the capital payment.

One might refer to capital payments made between 12 March and 5 April 2008 as post budget 2008 capital payments. There is no matching for post-budget 2008 capital payments, so such payments do not reduce s.2(2) amounts.

# 35.21 Rebasing relief for foreign domiciled individuals

Paragraph126 Schedule 7 FA 2008 provides:

(1) The following provisions apply to a settlement if—

- (a) s.87 applies to the settlement for the tax year 2008-09, and
- (b) the trustees of the settlement have made an election under this subparagraph.

#### 35.21.1 Elections

### Paragraph126 continues:

- (2) An election under sub-paragraph (1) may only be made on or before the first 31 January to occur after the end of the first tax year (beginning with the tax year 2008-09) in which an event within either of the following paragraphs occurs—
  - (a) a capital payment is received (or treated as received) by a beneficiary of the settlement, and the beneficiary is resident in the UK in the tax year in which it is received, and
  - (b) the trustees transfer all or part of the settled property to the trustees of another settlement, and s.90 of TCGA 1992 applies in relation to the transfer.
- (3) For a tax year as respects which the settlement has a Schedule 4C pool, the reference in sub-paragraph (2)(a) above to a capital payment received (or treated as received) by a beneficiary of the settlement is to be read as a capital payment received (or treated as received) by a beneficiary of a relevant settlement from the trustees of a relevant settlement.
- (4) Paragraph 8A of that Schedule (relevant settlements) applies for the purposes of sub-paragraph (2A) above.
- (5) An election under sub-paragraph (1) is irrevocable.
- (6) An election under that sub-paragraph must be made in the way and form specified by the Commissioners for Her Majesty's Revenue and Customs.

# EN FB 2008 provides:

- 61. Paragraph [126] provides the mechanism, loosely known as "rebasing", by which chargeable gains treated as accruing to non-UK domiciled beneficiaries under s.87 from 2008-09 onwards will not be chargeable to tax in so far as any element of the matched s.2(2) amounts of the trust relate to the period before 6 April 2008.
- 62. Trustees who wish to take advantage of the rebasing provisions will be able to make an irrevocable election to HMRC for the provisions of paragraph [126] to apply. Once made, paragraph [126] will apply to all

assets disposed of or deemed to have been disposed of by the trustees and any underlying companies within s.13.

63. The provisions of paragraph [126] are subject to an election rather than being mandatory because:

depending on the assets comprised in the settlement as at 6 April 2008 it may not be advantageous for the paragraph to apply; and the trustees will be required to provide additional information to HMRC about trust assets. Trustees of non-resident settlements have been assured in a letter from the Acting Chairman of HMRC. Dave Hartnett, dated 12 February 2008 that in applying the provisions set out in this Schedule, HMRC will not require any additional disclosure.

### 35.21.2 *The relief*

# Paragraph126 continues:

- (7) Sub-paragraph (8) applies if
  - by virtue of the matching of a capital payment with the s.2(2) amount for the settlement for the tax year 2008-09 or any subsequent tax year ("the relevant tax year"), chargeable gains are treated under s.87 or 89(2) or para 8 Schedule 4C to of TCGA 1992 as accruing to an individual in a tax year, and
  - the individual is resident, but not domiciled, in the UK in that (b) vear.
- (8) The individual is not charged to capital gains tax on so much of the chargeable gains as exceeds the relevant proportion of those gains.

# 35.21.3 Relevant proportion

# Paragraph126(9) Sch 7 FA 2008 provides:

The relevant proportion is A÷B where—

A is what would be the s.2(2) amount for the settlement for the relevant tax year, if immediately before 6 April 2008 every relevant asset had been sold by the trustees (or the company concerned) and immediately re-acquired by them (or it) at the market value at that time, and B is the s.2(2) amount for the settlement for the relevant tax year.

#### 35.21.4 Relevant asset

### Paragraph126 continues:

- (10) For the purposes of sub-paragraph (9) an asset is a "relevant asset" if—
  - (a) by reason of the asset, a chargeable gain or allowable loss accrues to the trustees in the relevant tax year, and
  - (b) the asset has been comprised in the settlement from the beginning of 6 April 2008 until the time of the event giving rise to the chargeable gain or allowable loss.

Paragraph126(11) extends the relief to assets held by companies held by trusts:

- (11) For those purposes, an asset is also a "relevant asset" if—
  - (a) by reason of the asset, chargeable gains are treated under s.13 of TCGA 1992 as accruing to the trustees in the relevant tax year,
  - (b) the company to whom the chargeable gains actually accrue has owned the asset from the beginning of 6 April 2008 until the time of the event giving rise to those chargeable gains, and
  - (c) had the company disposed of the asset at any time in the relevant period,<sup>13</sup> part of the chargeable gains (if any) accruing on the disposal would have been treated under s.13 of TCGA 1992 as accruing to the trustees.

...

- (13) If—
  - (a) by reason of an asset which would not otherwise be a relevant asset ("the new asset"), chargeable gains or allowable losses accrue, or are treated under s.13 as accruing, to the trustees in the relevant tax year,
  - (b) the value of the new asset derives wholly or in part from another asset ("the original asset"), and
  - (c) s.43 of TCGA 1992 applies in relation to the calculation of

Paragraph126(12) provides: "In sub-paragraph (11)(c) "the relevant period" means the period beginning at the beginning of 6 April 2008 and ending immediately before the event giving rise to the chargeable gains."

the chargeable gains or allowable losses, the new asset (or part of that asset) is a "relevant asset" if the condition in subparagraph (10)(b) or the conditions in sub-paragraph (11)(b) and (c) would be met were the references there to the asset to be read as references to the new asset or the original asset.

- (14)If
  - on or after 6 April 2008, a company ("company A") disposes (a) of an asset to another company ("company B"), and
  - s.171 of TCGA (transfers within groups) (as applied by (b) s.14(2) of that Act) applies in relation to the disposal,

for the purposes of sub-paragraph (11) (and this sub-paragraph) treat company B as having owned the asset throughout the period when company A owned it.

- If an asset is a relevant asset by virtue of sub-paragraph (14), (15)for the purposes of sub-paragraph (9)
  - treat the chargeable gains as having accrued to the company which owned the asset at the beginning of 6 April 2008, and
  - treat the proportion of those chargeable gains attributable (b) under s.13 of TCGA 1992 to the trustees as being the proportion of the chargeable gains actually accruing that are so attributable.
- (16)If
  - an asset would otherwise be a "relevant asset" within sub-(a) paragraph (11), and
  - the proportion of chargeable gains treated under s.13 of (b) TCGA 1992 as accruing to the trustees by reason of the asset ("the relevant proportion") is greater than the minimum proportion,

for the purposes of sub-paragraph (9) treat the appropriate proportion of the asset as a relevant asset and the rest of the asset as if it were not a relevant asset.

- (17)"The minimum proportion" is the smallest proportion of chargeable gains (if any) that would have been attributable to the trustees on a disposal of the asset at any time in the relevant period (as defined by sub-paragraph (12)).
- "The appropriate proportion" is the minimum proportion divided by the relevant proportion.

# EN FB 2008 provides:

64. It should be noted that paragraph [126] does not affect the computation of the s.2(2) amount under s.87 for a year. It simply provides a mechanism for identifying an amount of the chargeable gain treated as accruing to a non-UK domiciled beneficiary that is not chargeable to tax because an element of the underlying s.2(2) amounts are attributable to the period before 6 April 2008, when non-UK domiciled beneficiaries were not chargeable to tax in respect of chargeable gains attributed to them under s.87.

- 65. Paragraph [126] applies to all non-UK domiciled beneficiaries of a settlement, the trustees of which have made a valid election. The non-UK domiciled beneficiary does not need to be a remittance basis user. Only once the provisions of paragraph [126] have been applied is it necessary to see whether the amount of tax that is left in charge is chargeable on the arising basis, in the year in which the gains are treated as having accrued to the beneficiary, or on the remittance basis where one of s.809B, 809C or 809D applies.
- 66. Some worked examples showing how paragraph [126] works follow. Although there is only one s.87 pool for each tax year, where an election has been made under paragraph [126](1) trustees will need to keep track of the separate elements of gains attributed to the period before and after 6 April 2008 within the pool.
- 67. There are no special rules to deal with assets where the market value as at 6 April 2008 was either higher or lower than both the cost of acquisition of the asset and the disposal proceeds.
- 68. Paragraph [126]: Example 1: basic mechanism of paragraph [126](5), (6) and (7):

The trustees of a settlement make an election under paragraph [126](1).

In 2009-10 the trustees dispose of a property for £10 million. The chargeable gain accruing to the trustees is 8 million.

The chargeable gain that would have accrued to the trustees if the gain had been computed using the market value of the property as at 6 April 2008 as the cost of acquisition is £1 million.

The trustees make a capital payment to beneficiaries X and Y of £4 million each. X and Y are both resident in the UK but X is also domiciled in the UK whereas Y is not.

There are no unmatched capital payments or trust gains relating to earlier years. a. Match the capital payments to the s.2(2) amount for the year. Capital payments total £8 million and match to the s.2(2) amount of £8 million.

Chargeable gains of £4 million are treated as accruing to X and Y for 2009-10.

X is chargeable to CGT in 2009-10 under s.87 on the gains of £4 million.

Y is non-UK domiciled so paragraph [126](1) applies to determine how much of the chargeable gains of £4 million is chargeable to tax.

- b. The s.2(2) amount for 2009-10 is £8 million ("B" in paragraph [126](7)).
- c. The s.2(2) amount that would have applied if the trustees had sold the property and reacquired it immediately before 6 April 2008 is £1 million ("A" in paragraph [126](7)).
- d. A/B is 1/8.
- e. Apply A/B to the chargeable gains of £4 million accruing to Y: the amount of the gains that is chargeable to tax under paragraph [126](6) is £4 million/8, i.e. Y is chargeable to capital gains tax on £500,000. If Y is a remittance basis user

there will be no charge to tax until Y remits gain to the UK.

There are no surplus capital payments or trust gains for 2009-10.

69. Paragraph [126]: Example 2: matching capital payments across years and s.13 gains

The trustees of a settlement make an election under paragraph [126](1). The beneficiaries of the settlement are X, who is UK domiciled, and Y, who is not. Both X and Y are resident in the UK.

There are no unmatched trust gains or capital payments relating to earlier years. In 2010-11 the trustees dispose of two assets:

a. the chargeable gains are £8 million: the pre 6 April 2008 gains are £7 million and the post 5 April 2008 gains are £1 million;

b. the overall loss is £5 million: the pre 6 April 2008 gain is £1 million and the post 5 April 2008 loss is £6 million.

A capital payment of £5 million is made to beneficiary Y.

In 2011-12 the trustees dispose of an asset. The chargeable gain is £5 million: the pre 6 April 2008 gain is £4 million and the post 5 April 2008 gain is £1 million.

Capital payments are made to beneficiaries X and Y of £2 million each.

In 2012-13 an underlying company within s.13 wholly owned by the trustees disposes of an asset for £5 million. The loss on the asset is £2 million. But substituting the market value as at 6 April 2008 creates a post 5 April gain of £1 million. The trustees also dispose of an asset. The chargeable gain is £3 million: the pre 6 April 2008 gain is £2 million and the post 5 April 2008 gain is £1 million.

Capital payments are made to beneficiaries X and Y of £2 million each.

	Pre 6th April gain/loss	Post 5 April gain/loss	Total trust gains (section 2(2) amount)	
2010-11	£8m	(£5m)	£3m	
2011-12	£4m	£1m	£5m	
2012-13	£2m	£2m	£3m	

2010-11

The s.2(2) amount is £3 million. Match capital payment of £5 million against trust gains of £3 million: chargeable gains of £3 million treated as accruing to Y. But Y is not UK domiciled so paragraph [126] applies.

Only £3 million x (A÷B) of the matched capital payment is chargeable to tax. However, the s.2(2) amount based on the market value of the assets as at 6 April 2008 is £0. Therefore  $A \div B$  is zero and none of the chargeable gains treated as accruing to Y is chargeable to tax.

2010-11: £2 million unmatched capital payments to Y.

2011-12 The s.2(2) amount is £5 million. Match capital payments of £4 million in the year against trust gains of £5 million; chargeable gains of £2 million treated as accruing to each of X and Y.

There are £1 million trust gains of 2011-12 unmatched. Step 5 of s.87A(2)

applies.

Match 2011-12 £1 million trust gains to unmatched capital payments of £2 million to Y of 2010-11.

Chargeable gains of £1 million treated as accruing to Y. Unmatched capital payment to Y of 2010-11 reduced to £1 million.

X is chargeable to tax on £2 million in respect of 2012-13.

Y has chargeable gains of £3 million in respect of 2012-13. But Y is not UK domiciled so paragraph [126] applies.

Under paragraph [126](6) and (7) £3 million x (A÷B) of the matched capital payment is chargeable to tax.

 $A \div B$  is 1/5 so £600,000 of the chargeable gains treated as accruing to Y in 2011-12 are taxable.

£1 million unmatched capital payments to Y originating from 2010-11 to carry forward.

2012-13

The s.2(2) amount is £3 million. The disposal of the asset by the underlying company does not form part of the s.2(2) amount because only s.13 gains are brought into s.87. However, by applying the market values to the assets as at 6 April 2008 there is a gain attributable to the disposal of the asset by the company.

Match the capital payments of £4 million to the s.2(2) amount. Chargeable gains are treated as accruing to X and Y of £1.5 million each under part (b) of Step 3 of s.87A(2).

X is chargeable to tax on £1.5 million in respect of 2012-13.

Y has chargeable gains of £1.5 million in respect of 2012-13. But Y is not UK domiciled so paragraph [126] applies. Under paragraph [126](6) and (7), £1.5 million x ( $A \div B$ ) of the matched capital payment is chargeable to tax.  $A \div B$  is 2/3 so £1 million of the chargeable gains treated as accruing to Y in 2012-13 are taxable. While the kink in the value of the company's asset has increased the proportion of gains on which Y is chargeable to tax, Y is still better off than if no election had been made.

There are £1.5m unmatched capital payments to Y to carry forward - £1m from 2010-11 and £0.5m from

2012-13. There are £0.5m unmatched capital payments to X to carry forward all originating from 2012-13.

70. Paragraph [126]: Example 3: keeping track of pre 6 April and post 5 April gains and losses.

The trustees of a settlement make an election under paragraph [126](1). The beneficiaries of the settlement are

X, who is UK domiciled, and Y, who is not. Both X and Y are resident in the UK. There are no unmatched trust gains or capital payments relating to earlier years.

In 2010-11 the trustees dispose of an asset. The chargeable gain is £8 million: the pre 6 April gain is £7 million and the post 5 April 2008 gain is £1 million. A capital payment of £2 million is made to each of beneficiaries X and Y.

In 2011-12 the trustees make a further capital payment to X and Y of £2 million each.

2010-11 The s.2(2) amount is £8 million.

Match capital payments of £4 million in the year against trust gains of £8 million: chargeable gains of

£2 million treated as accruing to each of X and Y X is chargeable to tax on £2 million in respect of

2010-11.

Y has chargeable gains of £2 million in respect of 2010-11. But Y is not UK domiciled so paragraph [126] applies.

Under paragraph [126](6) and (7) £2 million x (A÷B) of the matched capital payment is chargeable to tax.

A÷B is 1/8 so £250,000 of the chargeable gains treated as accruing to Y in 2010-11 are taxable.

The reduced s.2(2) amount for 2010-11 for the purposes of matching with future capital payments is £4m.

2011-12 There is no s.2(2) amount for the year. Apply s.87A matching rules to earlier year.

Match capital payments of £4 million in 2011-12 to s.2(2) amount (as reduced) for 2010-11 of £4m:

chargeable gains of £2 million treated as accruing to each of X and Y.

X is chargeable to tax on £2m in respect of 2011-12.

Y has chargeable gains of £2 million in respect of 2011-12. But Y is not UK domiciled so paragraph [126] applies.

Under paragraph [126](6) and (7) £2 million x (A÷B) of the matched capital payment is chargeable to tax.

A÷B is 0.5/4 so £250,000 of the chargeable gains treated as accruing to Y in 2011-12 are taxable.

The table below shows how the s.2(2) amount

for the year and the underlying gains (or losses) relating to the period before and after 6 April 2008 are matched.

2010-11 matching of capital payments	Pre 6 April gain/loss	Post 5 April gain/loss	Total trust gains (section 2(2) amount)
2010-11	£7m	£1m	£8m
Less matched to capital payment in 2010-11	£3.5m	£500,000	£4m
Unmatched in 2010-11	£3.5m	£500,000	£4m
Less matched to capital payments in 2011-12	£3.5m	£500,000	£4m
Unmatched in 2011-12	£0	£0	£0

### 35.22 Rebasing relief - transfers between trusts

### Paragraph127 Schedule 7 FA 2008 provides:

- (1) This paragraph applies if—
  - (a) in the tax year 2008-09 or any subsequent tax year, the trustees of a settlement ("the transferor settlement") transfer all or part of the settled property to the trustees of another settlement ("the transferee settlement"),
  - (b) s.90 of TCGA 1992 applies in relation to the transfer,
  - (c) the trustees of the transferor settlement have made an election under paragraph 126(1),
  - (d) by virtue of the matching of a capital payment with the s.2(2) amount for the transferee settlement for the tax year 2008-09 or any subsequent tax year ("the relevant tax year"), chargeable gains are treated under s.87 or 89(2) of, or paragraph 8 of Schedule 4C to, TCGA 1992 as accruing to an individual in a tax year, and
  - (e) the individual is resident, but not domiciled, in the UK in that year.
- (2) If the trustees of the transferee settlement have made an election under paragraph 126(1), paragraph 126(7) to (9) have effect in relation to the transferee settlement for that year as if the reference in paragraph 126(9) to relevant assets included relevant assets within the meaning of this paragraph.
- (3) If the trustees of the transferee settlement have not made an election under paragraph 126(1), the individual is not charged to capital gains tax on so much of the chargeable gains mentioned in sub-paragraph (1)(d) above as exceeds the relevant proportion of those gains.
- (4) The relevant proportion is—

where-

A is what would be the s.2(2) amount for the transferee settlement for the relevant tax year, if immediately before 6 April 2008 every relevant asset had been sold by the company concerned and immediately re-acquired by it at the market value at that time, and B is the s.2(2) amount for the transferee settlement for the relevant tax year.

- (5) For the purposes of this paragraph an asset is a "relevant asset" if—
  - (a) by reason of the asset, chargeable gains are treated under s.13 of TCGA 1992 as accruing to the trustees of the transferee settlement in the relevant tax year,

- (b) the company to whom the chargeable gains actually accrue has owned the asset from the beginning of 6 April 2008 until the time of the event giving rise to those chargeable gains,
- had the company disposed of the asset at any time in the (c) relevant period, part of the chargeable gains (if any) accruing on the disposal would have been treated under s.13 of TCGA 1992 as accruing to
  - the trustees of the transferor settlement (if the disposal (i) had been made before the transfer), or
  - the trustees of the transferee settlement (if it had not). (ii)
- (6) In sub-paragraph (5)(c) "the relevant period" means the period beginning at the beginning of 6 April 2008 and ending immediately before the event giving rise to the chargeable gains.
- (7) Sub-paragraphs (13) to (18) of paragraph 126 apply for the purposes of this paragraph (with such modifications as are necessary) as they apply for the purposes of that paragraph.

#### 35.23 Role of non-resident trusts from 2008

Non-resident trusts may be useful where:

- (1) s.86 TCGA does not apply;
- (2) Trust holds:
  - (a) UK situate property; or
  - (b) Companies within s.13 TCGA which hold UK situate property.

For if the trust property is held by beneficiaries directly, disposals of the UK situate property are chargeable on an arising basis; if the same property is held on a trust, disposals by the trustees are taxable on a capital payments basis.

#### 35.24 UK resident trust

A UK resident trust is in principle subject to CGT even if the settlor is a foreign domiciliary. One might avoid this problem for the future by exporting the trust (appointing non-resident trustees) but there may in principle be a migration charge.<sup>14</sup> This applies even if the assets are not situated in the UK. The remittance basis does not apply as that only applies to "individuals"; trustees are not individuals.

One solution may be to transfer assets from the trust to foreign domiciled beneficiaries absolutely. Although this involves a disposal by the trustees, it may be possible to claim CGT hold-over relief. The relief applies on a disposition to a UK resident foreign domiciled beneficiary, even though that beneficiary may later be able to dispose of the asset without a CGT charge.

<sup>14</sup> See 6.4 (Exit charge for trusts).

#### CHAPTER THIRTY SIX

# GAINS OF NON-RESIDENT COMPANIES

#### 36.1 Section 13 TCGA – Introduction

Non-resident companies generally pay no UK tax on chargeable gains. This presents an obvious means of CGT avoidance. HMRC's first answer to this is s.13 TCGA. The same problems arise for income of non-resident companies and for income and gains of non-resident trusts, but the statutory solutions are entirely different.

Section 13(1) TCGA provides:

This section applies as respects chargeable gains accruing to a company—

- (a) which is not resident in the UK, and
- (b) which would be a close company if it were resident in the UK.

The definition of close company needs a book to itself, and is not considered here.<sup>1</sup> In this chapter when I refer to a company I assume it is close (or that it would be close if UK resident).

On the question of s.13 gains accruing to charities, see Taxation of Charities, 6th ed, para 3.7 (Kessler and Kamal). On gains accruing offshore to unit trusts, see 25.3 (Gains accruing to unit trust).

# 36.2 Attribution of gains to participator

Section 13(2) TCGA provides:

Subject to this section, every person

[a] who at the time when the chargeable gain accrues to the company is resident or ordinarily resident in the UK, and

<sup>1</sup> This is briefly discussed in Taxation of Charities, Kessler & Kamal, 6th ed., para 10.2.

[b] who is a participator in the company, shall be treated for the purposes of this Act as if a part of the chargeable gain had accrued to him.

The sidenote to s.13 calls this "attribution" of gains. The body of s.13 refers to gains "apportioned" to participators. The terms attribute/apportion are interchangeable.

# 36.3 Meaning of "participator"

The first step is to identify the participators in the non-resident company. Section 13(12) TCGA provides:

In this section "participator", in relation to a company, has the meaning given by section 417(1) of the Taxes Act for the purposes of Part XI of that Act (close companies).

This takes us to the elaborate definition in s.417(1) ICTA:

For the purposes of this Part, a "participator" is, in relation to any company,

- [A]a person having a share or interest in the capital or income of the company,
- [B] and, without prejudice to the generality of the preceding words, includes—
  - (a) any person who possesses, or is entitled<sup>2</sup> to acquire, share capital or voting rights in the company;
  - (b) any loan creditor<sup>3</sup> of the company;
  - (c) any person who possesses, or is entitled to acquire,
    - [i] a right to receive or participate in distributions of the company (construing "distributions" without regard to section 418) or
    - [ii] any amounts payable by the company (in cash or in kind) to loan creditors by way of premium on

"In this subsection references to being entitled to do anything apply where a person is presently entitled to do it at a future date, or will at a future date be entitled to do it."

<sup>2</sup> Section 417(1) provides:

<sup>3 &</sup>quot;Loan Creditor" is defined in s.417 ICTA. The definition of loan creditor is not considered here.

#### redemption; and

(d) any person who is entitled to secure that income or assets (whether present or future) of the company will be applied directly or indirectly for his benefit.

This is a wide definition. It was not of course drafted with s.13 in mind. One company can have too many participators for s.13 to cope with easily. I refer to this as the problem of overlapping participators.

### 36.3.1 Overlapping participators: trusts

Suppose a company is owned by a trust. The trustees are participators. The beneficiaries, other than merely discretionary beneficiaries, are participators under s.417(1)[A] since they have an interest in the trust property.

This is clear from the statute, but, for completeness, HMRC agree. The CT Manual para 60160 provides:

#### 'Interested in'

The words 'interested in' have a wide meaning and, for example, where shares are held by trustees, the trustees, the beneficiaries and the remainderman (if any) of the trust are interested in the shares. Where shares are held by trustees under a will for persons in succession, the life tenant and the remainderman, as well as the trustees, are interested in the shares. (See, in this connection, IRC v Park Investments Ltd 43 TC 200, particularly the judgment of Danckwerts LJ at page 225, IRC v Tring Investments Ltd 22 TC 679, and Alexander Drew and Sons Ltd v IRC 17 TC 140.)

The executors or administrators are interested in the assets of a deceased person's estate during the period of administration (Willingale v Islington Green Investment Co 48 TC 547). The beneficiaries should be regarded as interested in any assets of the estate from which they may benefit.

The difficulties this would cause for s.13 TCGA were recognised at the time, and beneficiaries are taken out of s.13 by s.13(14) TCGA:

For the purposes of this section, where—

(a) the interest of any person in a company is wholly or partly represented by an interest which he has under any settlement ("his beneficial interest"), and

(b) his beneficial interest is the factor, or one of the factors, by reference to which that person would be treated (apart from this subsection) as having an interest as a participator in that company,

the interest as a participator in that company which would be that person's shall be deemed, to the extent that it is represented by his beneficial interest, to be an interest of the trustees of the settlement (and not of that person), and references in this section, in relation to a company, to a participator shall be construed accordingly.

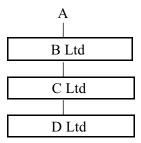
### The CG Manual para 57252 correctly provides:

#### **Beneficiaries**

Where the trustees of a settlement, whether resident in the UK or not, are participators in a non-resident company then in certain circumstances a beneficiary of the settlement will also be within the definition of participator. The effect of Section 13(14) is that once you reach shares or other interests held by trustees, except in the case of a bare trust, see CG34300, you stop there. In deciding how the chargeable gain of the company should be apportioned, you treat the trustees as if they were the beneficial owners of their shares or other interests and apportion the gain to them as appropriate, ignoring the interests of the beneficiaries. If the trustees are resident then their share of the gain is assessed on them, or on the settlor under TCGA 1992, S 77 in relevant cases. If the trustees are non-resident then the gain is subject to TCGA 1992, S 86 and TCGA 1992, S 87, see CG57395. Any interest as a participator in the non-resident company which the beneficiary holds in their own right, for example by a personal holding of shares in the non-resident company, will remain within Section 13.

# 36.3.2 Overlapping participators: chains of companies

Suppose a chain of companies:



C Ltd is a participator in D Ltd under s.417(1)[A] ICTA. But A and B Ltd are also participators, under s.419(1)[B](d) ICTA. This is so wherever the companies are resident. The solutions to this problem are discussed below

### 36.4 Amount of gain attributed

Once one has identified the participators, one asks how much of the company's gain is attributed to each of them. Section 13(3) TCGA provides:

That part shall be equal to the proportion of the gain that corresponds to the extent of the participator's interest as a participator in the company.

This takes us to s.13(13) TCGA:

In this section—

(a) references to a person's interest as a participator in a company are references to the interest in the company which is represented by all the factors by reference to which he falls to be treated as such a participator.

That is, "interest" is not construed in a narrow or technical manner. The section continues:

(b) references to the extent of such an interest are references to the proportion of the interests as participators of all the participators in the company (including any who are not resident or ordinarily resident in the UK) which on a just and reasonable apportionment is represented by that interest.

What is just and reasonable? The CG Manual starts with general comments:

#### 57261. Just and reasonable

It is quite possible for the application of the different factors by which persons are participators to produce different percentages for each of them. So under one test, for example entitlement to income, A may have 60% and B have 40% and under another test, for example entitlement to capital, A have 36%, B have 54% and C have 10%. This can happen even with relatively simple company structures, for example where there are preference shares, or loans. The total amount of gains apportioned cannot exceed the chargeable gain of the non-resident company. In this situation the gain has to be apportioned as is just and reasonable. This includes taking into account the interests of non-residents.

#### 57262.

In considering a just and reasonable apportionment you should take into account all relevant factors, and not simply make an arithmetical adjustment. It would not usually be correct merely to average out the interests using the different factors. The aim of the provisions is to ensure that the gain is attributed to the participators who have the real economic interest in the non-resident company and who will derive the benefit of the gain however indirectly. The just and reasonable apportionment prevents an inappropriate part of the gain being attributed to persons without real economic interests, for example commercial loan creditors, see CG57265.

### 36.4.1 Overlapping participators: loan creditors

The problem of participators including loan creditors is solved or fudged by a just and reasonable apportionment. The CG Manual provides:

#### 57265. Loan creditors

Any loan creditor of the non-resident company is within the definition of participator as applied for the purposes of Section 13. As stated in CG57262 the aim of the provisions is to ensure that the gain is attributed to the participators who have the real economic interest in the non-resident company. There will be cases where a loan creditor will be a person or institution (such as a bank or similar financial institution) which has loaned money to the non-resident company as a matter of business on commercial terms. The interest of such a loan creditor acting at arms length will be limited to an expectation of repayment of the amount loaned together with payments of interest at a commercial rate. There will be no expectation that the loan creditor can or will benefit from the profits or gains of the non-resident company. In such a case it would not be just and reasonable to apportion any of the gain to a loan creditor of this type. The attribution should be made to those participators who have a real economic interest in the capital gains.

#### 57266.

Where there are participators who are loan creditors it will be necessary to review all of the circumstances to satisfy yourself that the interests of the loan creditors can be excluded for the reasons in CG57265. In some

cases the persons with the real economic interest in the non-resident company will be loan creditors whether or not they are participators under one or more of the other tests set out in CG57250. In such cases, where there is participation in more than one way, it may be appropriate, depending on the facts of the case, to aggregate their interests of those persons in reaching an apportionment that is just and reasonable.

In other cases the persons with the real economic interest in the non-resident company may be providing the funds which the loan creditor has loaned to the company, and may be persons who are entitled to secure that income or assets (whether present or future) of the company will be applied directly or indirectly for their benefit, see CG57250 last bullet, and may be participators in their own right by virtue of that test.

## 36.5 CG Manual examples

### 36 5 1 Non-resident shareholder

The CG Manual starts with a very simple example:

### 57280. Computation of TCGA 1992, S 13 charge

Facts

- a non-resident company has issued share capital of 100 Ordinary shares
- A, B, C and D each own 25 shares
- A, B, C are all R/OR and domiciled in the UK. D is NR/NOR
- the non-resident company realises a gain of 200,000

CGT computations

You compute the TCGA 1992, S 13 charge as follows.

#### STEP 1

Calculate the gain that would have arisen if the non-resident company had been resident in the UK. This is 200,000.

#### STEP 2

Determine the interests of all participators, including any who are not resident in the UK, by applying the tests of participation appropriate to the circumstances. In this case each of the four participators has a 25 per cent interest.

#### STEP 3

Calculate the proportion of the gain apportionable to the interests of each participator. Calculate the interests of all participators, including any who are not resident in the UK. In this case the proportion for each participator is 25% of 200.000 = 50.000

#### STEP 4

Consider whether the gains calculated in Step 3 represent a just and reasonable apportionment. In this case the apportionment is just and reasonable. Gains of 50,000 are attributed to each of A, B and C and treated as gains accruing to them

on the date on which the gain actually accrued to the company.

D is not liable to UK taxation. But it would not be just and reasonable to reapportion D's gain of 50,000 to A, B and C as D has a real economic interest in the non-resident company.

### 36.5.2 Examples with loan creditors

### The CG Manual then gives two examples involving loan creditors:

### 57281. Computation of TCGA 1992, S 13 charge

Facts

- A and B each own 50 shares
- A and B are both R/OR and domiciled in the UK
- C is a loan creditor for 400,000. The loan is an arm's length commercial transaction and interest is payable at a fully commercial rate on the loan
- the non-resident company realises a gain of 500,000
- the total capital of the non-resident company after the gain is 1,000,000 CGT computations

You compute the TCGA 1992, S 13 charge as follows.

STEP 1

Calculate the gain that would have arisen if the non-resident company had been resident in the UK. This is 500,000.

STEP 2

Determine the interests of all participators, including any who are not resident in the UK, by applying the tests of participation appropriate to the circumstances.

A is a 50% participator by reference to the shareholding of 50 shares

B is a 50% participator by reference to the shareholding of 50 shares

C is a participator as a loan creditor, being entitled to an amount of 400,000 out of the total capital of 1,000,000

STEP 3

Calculate the proportion of the gain apportionable to the interests of each participator. In this case the proportion for each participator is

A (as shareholder)  $500,000 \times 50\% = 250,000$ 

B (as shareholder)  $500,000 \times 50\% = 250,000$ 

C (as loan creditor)  $500,000 \times 40\% = 200,000$ 

STEP 4

Consider whether the gains calculated in Step 3 represent a just and reasonable apportionment. In this case the apportionment is not just and reasonable as the total of the gains under the initial apportionment exceeds the actual gain. C is a participator only by virtue of being a commercial loan creditor, see CG57265. C's entitlement as loan creditor should be ignored, subject to a review of the circumstances to establish that C is merely a commercial loan creditor and has no entitlement to a share of profits or gains, and that there are no other arrangements. In this example it is assumed that there are no other arrangements and therefore the whole of the gain should be apportioned by reference to the interests in shares. The final apportionment becomes

```
A (as shareholder) 500,000 \times 50\% = 250,000
B (as shareholder) 500,000 \times 50\% = 250,000
```

The second example is the same but the loan is interest-free and from a shareholder:

### 57282. Computation of TCGA 1992, S 13 charge

- a non-resident company has issued share capital of 100 Ordinary shares
- A and B each own 50 shares
- A and B are both R/OR and domiciled in the UK
- A is a loan creditor for 200,000. No interest is payable on the loan
- the non-resident company realises a gain of 500,000.
- the total capital of the non-resident company after the gain is 1,000,000 CGT computations

You compute the TCGA 1992, S 13 charge as follows.

#### STEP 1

Calculate the gain that would have arisen if the non-resident company had been resident in the UK. This is 500,000.

#### STEP 2

Determine the interests of all participators, including any who are not resident in the UK, by applying the tests of participation appropriate to the circumstances.

A is a 50% participator by reference to the shareholding of 50 shares

B is a 50% participator by reference to the shareholding of 50 shares

A is also a participator as a loan creditor, being entitled to an amount of 200,000 out of the total capital of 1,000,000. If all of the assets of the company were to be distributed immediately after the accrual of the gain the entitlements of A and B would be

A: 200,000 (as loan creditor) plus 50% of the balance of 800,000 (as shareholder), a total of 600,000 or 60% of the assets.

B: 400,000, 50% of the balance of 800,000 (as shareholder), or 40 % of the assets.

#### STEP 3

Calculate the proportion of the gain apportionable to the interests of each participator. In this case there are two possible apportionments.

```
A: 500,000 \times 50\% = 250,000
B: 500,000 \times 50\% = 250,000
```

A;  $500,000 \times 60\% = 300,000$ 

B:  $500,000 \times 40\% = 200,000$ 

#### STEP 4

Consider whether the gains calculated in Step 3 represent a just and reasonable apportionment. As there are at least two possible apportionments we must consider all of the facts relating to the arrangements under which A's loan was made and the arrangements regarding profits and gains of the company.

Does the loan agreement give A any preferential rights to profits or gains,

or simply to a repayment of the capital?

• Is B entitled to an equal share of profits or gains?

In such cases there is no easy answer and a full consideration of all of the relevant circumstances is necessary. On the bare facts of this example A has no preferential rights and consequently an apportionment by reference to the shareholdings, effectively excluding A's participation as loan creditor, may be just and reasonable. If so, the gain would be attributed

A:  $500,000 \times 50\% = 250,000$ B:  $500,000 \times 50\% = 250,000$ 

## 36.5.3 *Two classes of shares*

The CG Manual's next example concerns a company with two classes of shares:

### 57283. Computation of TCGA 1992, S 13 charge

Facts

- a non-resident company has issued share capital of 100 A shares and 100 B shares.
- both classes of shares carry equal voting rights but the B shares carry no entitlement to dividends or distributions in a winding-up.
- the A shares are owned by X who is R/OR and domiciled in the UK
- the B shares are owned by Y who is NR/NOR
- the non-resident company realises a gain of 200,000.

### CGT computations

You compute the TCGA 1992, S 13 charge as follows.

#### STEP 1

Calculate the gain that would have arisen if the non-resident company had been resident in the UK. This is 200,000.

#### STEP 2

Determine the interests of all participators, including any who are not resident in the UK, by applying the tests of participation appropriate to the circumstances.

voting rights distributions

X 50% 100%

Y 50% 0%

X is a 50% participator by reference to voting rights attached to the shareholding in A shares.

Y is a 50% participator by reference to voting rights attached to the shareholding in B shares.

X is a 100% participator by reference to rights to dividends and distributions attached to the shareholding in A shares.

### STEP 3

Calculate the proportion of the gain apportionable to the interests of each participator.

X (rights to income and capital)  $200,000 \times 100\% = 200,000$ 

Y (voting rights)  $200,000 \times 50\% = 100,000$ 

STEP 4

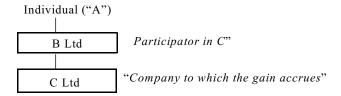
Consider whether the gains calculated in Step 3 represent a just and reasonable apportionment. In this case the apportionment is not just and reasonable as the total of the gains under the initial apportionment exceeds the actual gain. A full review of all of the circumstances would be necessary. It appears that the true economic interest in the non-resident company is held solely by X. Y's entitlement should be ignored, and the whole of the gain apportioned to X

## 36.6 Chains of non-resident companies

Section 13(9) TCGA provides:

- [a] If a person who is a participator in the company at the time when the chargeable gain accrues to the company is itself a company which
  - ſίΊ is not resident in the UK but which
  - [ii] would be a close company if it were resident in the UK,
- [b] [i] an amount equal to the amount apportioned under subsection (3) above out of the chargeable gain to the participating company's interest as a participator in the company to which the gain accrues
  - [ii] shall be further apportioned among the participators in the participating company according to the extent of their respective interests as participators, and
- [c] subsection (2) above shall apply to them accordingly in relation to the amounts further apportioned,
- [d] and so on through any number of companies.

Suppose a simple chain of two non-resident companies:



If a gain accrues to C, what is apportioned to A? Under s.13(9)[b][i] it is "an amount equal to the amount apportioned under s.13(3)" to B as a participator in C. This is not well drafted, as nothing is apportioned under s.13(3) to B. No apportionment can be made since B is not UK resident!<sup>4</sup> But the Courts must correct that infelicity and construe the words to mean, the amount that would have been apportioned to B, had it been UK resident.

The CG Manual provides:

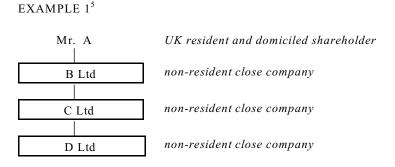
### 57290. Indirect interests

Without special rules UK resident shareholders or participators could avoid the TCGA 1992, S 13 charge by placing another non-resident company between themselves and the company making the gain. TCGA 1992, S 13(9) prevents this by allowing the Revenue to look through a chain of non-resident companies. The gain is apportioned to the first tier of UK residents or non-resident trusts in the chain of interests. For TCGA 1992, S 13(9) to apply each company in the chain must itself satisfy the basic conditions outlined in CG57220.

Therefore each company must be

- a company that is not resident in the UK and
- a company that would be a close company if it was resident in the UK.

The GC manual begins with a straightforward example:



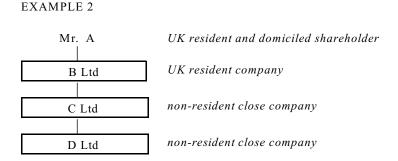
Gains accruing to D Ltd are not attributed to C under s.13(2) because C is not UK resident. See s.13(2)[a]. But the CG Manual correctly notes:

<sup>4</sup> One might also argue that apportionment is under s.13(2) and not s.13(3).

<sup>5</sup> In the examples I have amended the format of the diagrams for the sake of clarity.

Any gains of D Ltd can be apportioned to Mr A because TCGA 1992, S 13(9) allows you to look through the chain of non-resident closely controlled companies.

The next example concerns a chain including a resident company:

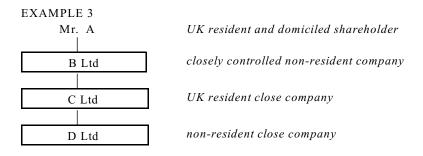


The Manual analyses this as follows:

Any gains of D Ltd can be apportioned to B Ltd but not Mr A. This is because B Ltd is the first UK resident shareholder in the chain.

This was correct before 1995, when s.13(2) and (9) TCGA only apportioned gains to a shareholder in a non-resident company. A is not a shareholder of D Ltd. But why can't A be assessed now under s.13(2) or (9)? He is a participator in D Ltd. Perhaps this restricted rule is implied by s.13(9) TCGA. Or if not, perhaps it would be just and reasonable to apportion under 13(2) to company B and to no-one else. One way or the other, the problem of overlapping participators in chains of companies is solved by stopping at the first UK resident company.

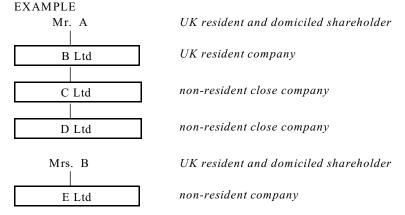
The next two Manual examples are straightforward variations on the first two:



Any gains of D Ltd can be apportioned to C Ltd but not Mr A even though Mr A owns shares in B Ltd a closely controlled non-resident company.

#### 57291. UK resident shareholder

When considering the operation of TCGA 1992, S 13(9) each chain of shareholdings must be considered separately.



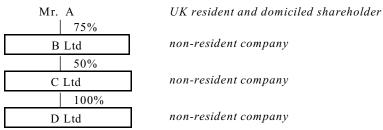
The gains of D Ltd can be apportioned to Mrs B because she is the first UK resident shareholder in that chain of shareholdings. The gains of D Ltd cannot be apportioned to Mr A because B Ltd is the first UK resident shareholder in that chain of shareholdings.

The GC manual continues with a straightforward point on computation:

### 57292. UK resident shareholder

You calculate the amount of a person's interest on a particular test, arising on an indirect interest, by multiplying the proportional interest in the assets of each company in the chain.

### **EXAMPLE**



The percentages show each shareholder's interest in the assets of the company in which it owns shares. If D Ltd makes gains of 100,000 the TCGA 1992, S 13 charge on Mr A is £100,000 x 50% x 75% x 75% = £28,125.

## 36.7 Section 13 foreign domicile defence

Before 2008/9 a participator who is not domiciled in the UK was altogether exempt from the s.13 charge. Now s.14A TCGA provides:

- (1) This section applies if—
  - (a) by virtue of section 13, part of a chargeable gain that accrues to a company on the disposal of an asset is treated as accruing to an individual in a tax year, and
  - (b) the individual is not domiciled in the UK in that year.
- (2) The part of the chargeable gain treated as accruing to the individual ("the deemed chargeable gain") is a foreign chargeable gain within the meaning of section 12 if (and only if) the asset is situated outside the UK.

I refer to those deemed chargeable gains as "s.13 gains" to distinguish them from other deemed chargeable gains.

Section 14A(3) TCGA provides for the remittance basis:

For the purposes of sections 809H to 809K of ITA 2007 (meaning of "remitted to the UK" etc)—

- (a) treat any consideration obtained by the company on the disposal of the asset as deriving from the deemed chargeable gain, and
- (b) unless the consideration so obtained is of an amount equal to the market value of the asset, treat the asset as deriving from the deemed chargeable gain.

In the absence of express provision, the deemed gain could not be remitted as it does not exist. Section 14A(3)(a) deals with that problem.

Paragraph (3)(b) is necessary since the equivalent rule in s.809L ITA only applies to gains accruing on a disposal by an individual. Suppose:

- (1) A non resident company ("NRC") disposes of a foreign situate asset and realises a gain.
- (2) The gain (or part) is deemed to accrue to F (an individual taxable under the remittance basis).

F is subject to tax on the gain if NRC brings/receives/uses the sum in the UK, if a company is a relevant person in relation to F. In practice a company within s.13 will be a relevant person.

If NRC distributes the sum by way of dividend and F brings/receives/uses the sum in the UK then F is subject to two charges:

- (1) CGT on the s.13 gain (for what he receives is derived from the gain) and
- (2) IT on the distribution.

Company distribution relief may apply. The same applies if NRC is held by an IP trust.

Likewise if NRC is wound up and the liquidator distributes the sum by way of capital distribution, and F brings/receives/uses the sum in the UK then F is subject to two charges:

- (1) CGT on the s.13 gain (for what he receives is derived from the gain) and
- (2) CGT on the disposal of the shares in NRC.

Company distribution relief may apply.

## 36.8 De minimis exemption

Section 13(4) TCGA provides a *de minimis* test:

Subsection (2) above shall not apply in the case of any participator in the company to which the gain accrues where the aggregate amount falling *under that subsection* to be apportioned

- [a] to him and
- [b] to persons connected with him does not exceed one tenth of the gain.

(Emphasis added)

## 36.8.1 Aggregation of connected persons' interests

The first step for a participator is to identify all persons who are connected to him and who are also participators (i.e. connected co-participators).

In deciding whether a person ("A") satisfies the de minimis test, one does not look at the interest of all persons connected to A. One only looks at connected persons to whom gains are apportioned under s.13(2). One ignores persons connected with A if gains would not fall to be apportioned to them under that subsection. Assume a straightforward non-resident company:

- (1) A owns 8% of the shares.
- (2) C (the only person connected with A) owns 3% of the shares.

A is within the scope of s.13 if C is a UK resident and domiciled But if C is a non-resident individual, gains cannot be apportioned to C, under s.13(2), so A qualifies for the de minimis exemption.

Often it will not be possible for A to know the position, but he must just do the best he can.

If C is a non-resident *trust*, are gains attributable to B under s.13(2)? Section 13(10) says that gains are attributable to the trustees "under this section". Not under subsection (2). So the answer is no. If the question arose in a tax avoidance context a Court would be tempted to construe the section non-literally. But there may be many connected co-participators and A may not be able to know whether they are trustees or not, so it is sensible to disregard the interests of non-resident trustees for the purposes of the aggregation test.

If C is a non-resident *company*, the gains may be apportioned to participators, C, but that does not matter unless those participators are themselves connected to C.

## 36.9 Non-resident trading companies

Section 13(5) TCGA provides:

This section shall not apply in relation to ...

(b) a chargeable gain accruing on the disposal of an asset

used, and used only-

- (i) for the purposes of a trade carried on by the company wholly outside the UK, or
- (ii) for the purposes of the part carried on outside the UK of a trade carried on by the company partly within and partly outside the UK,
- (c) a chargeable gain accruing on the disposal of currency or of a debt within section 252(1), where the currency or debt is or represents money in use for the purposes of a trade carried on by the company wholly outside the UK...

I cannot see the point of s.13(5)(c) which duplicates s.13(5)(b)(i).

## 36.10 Non-resident company within CT

Section 13(5) TCGA provides:

This section shall not apply in relation to ...

(d) to a chargeable gain in respect of which the company is chargeable to tax by virtue of section  $10B.^6$ 

### 36.11 Non-resident trustees

Non-resident trustees would not be within s.13(2) TCGA because that only applies to UK residents. However, s.13(10) TCGA provides:

The persons treated by this section as if a part of a chargeable gain accruing to a company had accrued to them shall include the trustees of a settlement who are participators

- [a] in the company, or
- [b] in any company amongst the participators in which the gain is apportioned under subsection (9) above,

if when the gain accrues to the company the trustees are neither resident nor ordinarily resident in the UK.

### 36.12 Pension schemes

Pension schemes qualify for CGT relief under s.271(1)(c) and (1A)

<sup>6</sup> See 13.19 (Why does permanent establishment matter?).

### TCGA:

(1) The following gains shall not be chargeable gains—

- (c) any gain accruing to a person from his acquisition and disposal of assets held by him as part of a fund—
  - (i) mentioned in section 614(2) of the Taxes Act,
  - (ii) to which section 615(3) of the Taxes Act applies, or
  - (iii) mentioned in section 648, 649, 650, 651 or 653 of ITEPA 2003;

(1A) A gain accruing to a person on a disposal of investments held for the purposes of a registered pension scheme is not a chargeable gain.

This does not include relief from s.13 gains but s.13(10B) TCGA provides relief:

A chargeable gain that would be treated as accruing to a person under subsection (2) above shall not be so treated if—

- (a) it would be so treated only if assets that are assets of a pension scheme were taken into account in ascertaining that person's interest as a participator in the company, and
- (b) at the time the gain accrues a gain arising on a disposal of those assets would be exempt from tax by virtue of section 271(1)(c) or (1A).

A beneficiary of a pension scheme might be a participator in a nonresident company held by the scheme, but he is protected by the exclusion for beneficiaries. Section 13(10B) is not needed to prevent aggregation of the pension scheme's interest for the purposes of the 10% de minimis test as a beneficiary is not connected with his pension scheme.<sup>8</sup>

See 36.3.1 (Overlapping participators: trusts).

This expression is defined in s.13(10B):

<sup>&</sup>quot;In paragraph (a) above "assets of a pension scheme" means assets held for the purposes of a fund or scheme to which any of the provisions mentioned in paragraph (b) above applies."

## 36.13 Partnership holding non-resident company

Suppose a partnership holds a non-resident company to which a gain accrues. Section 59(1) TCGA provides:

Where 2 or more persons carry on a trade or business in partnership—

- (a) tax in respect of chargeable gains accruing to them on the disposal of any partnership assets shall, in Scotland as well as elsewhere in the UK, be assessed and charged on them separately, and
- (b) any partnership dealings shall be treated as dealings by the partners and not by the firm as such.

This does not apply to a s.13 gain, which is not a gain on the disposal of any partnership asset. But the partners are participators in the partnership, and it is just and reasonable (because it fits the scheme of the TCGA) to attribute the s.13 gain to the partners under s.13(2) TCGA. That is, HMRC do not need s.59 TCGA to tax the partners.

## 36.14 Company distribution relief

Section 13 could often give rise to double taxation and there are two reliefs to prevent this. Statute does not provide names for the reliefs, so I coin the following terminology:

Name of relief	TCGA section	Outline of relief
Company distribution relief	s.13(5A)	Relief on distribution by non-resident company
Company disposal relief	s.13(7)	Relief on disposal of interest in resident company

## Section 13(5A) TCGA provides:

### Where—

- (a) an amount of tax is paid by a person in pursuance of subsection (2) above, and
- (b) an amount in respect of the chargeable gain is distributed (either by way of dividend or distribution of capital or on the dissolution of the company) before the end of the period specified in subsection (5B)

below,

the amount of tax (so far as neither reimbursed by the company nor applied as a deduction under subsection (7) below) shall be applied for reducing or extinguishing any liability of that person to income tax, CGT or corporation tax in respect of the distribution.

Thus the s.13 tax is set against tax on the distribution.

Section 13(5B) sets out the time limit for company distribution relief:

The period referred to in subsection (5A)(b) above is the period of three years from—

- (a) the end of the period of account of the company in which the chargeable gain accrued, or
- (b) the end of the period of twelve months beginning with the date on which the chargeable gain accrued,

whichever is earlier.

This applies even to foreign s.13 gains which are taxed on a remittance basis. The distribution must take place within three years, but the remittance may take place subsequently.

The CG Manual provides:

### 57365. Distribution to participators

This example illustrates the operation of TCGA 1992, s 13 (5A) if the company realises a gain on or after 28 November 1995 and distributes an amount in respect of the gain to participators.

#### Facts

- A UK resident and domiciled shareholder owns half the shares in a nonresident close company. The company structure is straightforward and the UK resident is a 50% participator.
- In January 1996 the non-resident company sells an asset realising a gain of £100,000.
- The UK resident has no other gains in 1995-96 but is chargeable to CGT at
- In June 1996 the company makes a distribution of £100,000 to its shareholders. The UK resident is chargeable at 40% on the amount received.9

### Capital Gains Tax treatment

January 1996 - The ordinary rules of TCGA 1992, s 13 apply. Half the gain of £100,000 is attributable to the shareholder and is chargeable to CGT in 1995-96.

<sup>9</sup> This was the rate of income tax on foreign company distributions in 1996.

The tax due is

less	Section 13 gain annual exemption	£50,000 £6,000 £44,000
	CGT @ 40 %	£17,600

June 1996 - As an amount in respect of the whole of the gain has been distributed, the whole of the tax paid is available for set off. The Income Tax due on the distribution for 1996-97 is

	Distribution	£50,000
	IT @ 40%	£20,000
less	Section 13 tax	£17,600
-	Tax due	£ 2,400

### 36.15 Company disposal relief

Section 13(7) TCGA provides:

The amount of CGT paid by a person in pursuance of subsection (2) above (so far as neither reimbursed by the company nor applied under subsection (5A) above for reducing any liability to tax) shall be allowable as a deduction in the computation under this Act of a gain accruing on the disposal by him of any asset representing his interest as a participator in the company.

This sets tax against the gain, so it is not generous. The CG Manual provides:

### 57370 Disposal of interest by UK resident

A UK resident who has incurred a charge under TCGA 1992, S 13 may later dispose of the shares or other interest in the non-resident company. Any tax paid by the UK resident in respect of the TCGA 1992, S 13 charge should be allowed as a deduction in computing the gain on the disposal of the shares or other interest. No deduction is due if the tax was paid by the non-resident company, see CG57390. Indexation allowance is not given on the tax paid. Although the tax is allowed as a deduction in computing the gain it is not expenditure within TCGA 1992, S 38(1)(a) or TCGA 1992, S 38(1)(b). Therefore it is not relevant allowable expenditure for indexation allowance purposes, see CG17240.

NOTE. Indexation allowance for taxpayers within the charge to CGT has been frozen at April 1998, see CG17207. For details of the replacement provision,

taper relief, see CG17895+.

### 57371. NR disposal of interest/shares by UK resident

This example illustrates the deduction under TCGA 1992, S 13(7) if the taxpayer sells shares in a non-resident company whose gains have been apportioned under TCGA 1992, S 13.

#### Facts

- June 1990 a taxpayer buys £500 out of the £750 issued shares in X Ltd, a non-resident close company, at a cost of £100,000.
- March 1991 X Ltd realises a gain of 6,000.

$$500 \times 6,000 = 4,000$$
 $750$ 

is apportioned to the taxpayer. The amount is included in the 1990-91 CGT assessment. Because of other gains the taxpayer is liable at 40 per cent and tax of £1,600 is due.

• August 1992 the taxpayer sells the shares for £130,000.

### CGT computation

Section	104 holding Shares	Pool of qualifying expenditure	Pool of indexed expenditure
June 19	90 500	£100,000	£100,000
Indexati allowan June 19	ce		£9,600
	500	£100,000	£109,600
CHARGEABLE GAIN			
			£
	Disposal proceeds		130,000
less	Cost	100,000	
less	Section 13(7) deduction	1,600	101,600
	Unindexed gain		28,400
less	indexation		9,600
	Chargeable gain	18,800	

NOTE. Indexation allowance for taxpayers within the charge to CGT has been frozen at April 1998, see CG17207. For details of the replacement provision, taper relief, see CG17895+.

## Section 14A(5) TCGA provides:

Section 13(7) (deduction on disposal of interest in company) does not apply to the extent that the amount of tax mentioned there is attributable to the deemed chargeable gain.

The relief is disallowed even if the s.13 gain (which statute calls the deemed chargeable gain) is remitted and so taxable. It is difficult to see any good reason for this discrimination against foreign domiciliaries, except perhaps a policy to make the remittance basis claim less attractive.

### 36.16 Order of reliefs

## Section 13(7A) TCGA provides:

In ascertaining for the purposes of subsection (5A) or (7) above the amount of CGT or income tax chargeable on any person for any year on or in respect of any chargeable gain or distribution—

- (a) any such distribution as is mentioned in subsection (5A)(b) above and falls to be treated as income of that person for that year shall be regarded as forming the highest part of the income on which he is chargeable to tax for the year;
- (b) any gain accruing in that year on the disposal by that person of any asset representing his interest as a participator in the company shall be regarded as forming the highest part of the gains on which he is chargeable to tax for that year;
- (c) where any such distribution as is mentioned in subsection (5A)(b) above falls to be treated as a disposal on which a gain accrues on which that person is so chargeable, that gain shall be regarded as forming the next highest part of the gains on which he is so chargeable, after any gains falling within paragraph (b) above; and
- (d) any gain treated as accruing to that person in that year by virtue of subsection (2) above shall be regarded as the next highest part of the gains on which he is so chargeable, after any gains falling within paragraph (c) above.

## The CG Manual provides:

## 57375. Tax relief ordering rules

Where the events which can give rise to relief under Section 13(5A) and (7) occur within a single tax year, there can, in certain circumstances, be computational problems. To prevent this subsection (7A) sets out the

order of priority to be given to each tax charge. In ascertaining for the purposes of subsections (5A) and (7) the amount of CGT or IT which is chargeable on a person for a year, the order is

- a) any distribution which is chargeable as income is treated as the top slice of income for that year
- b) any gain accruing on the disposal of any asset representing the participator's interest in the non-resident company is treated as the top slice of gains for that year
- c) any gain accruing on a capital distribution is treated as the second slice of gains for that year
- d) the gain attributed to the participator under Section 13 is treated as the third slice of gains for that year.

#### 36.17 Losses of non-resident company

## Section 13(8) TCGA provides:

- [a] So far as it would go to reduce or extinguish chargeable gains accruing by virtue of this section to a person in a year of assessment this section shall apply in relation to a loss accruing to the company on the disposal of an asset in that year of assessment as it would apply if a gain instead of a loss had accrued to the company on the disposal, but shall only so apply in relation to that person;
- [b] and subject to the preceding provisions of this subsection this section shall not apply in relation to a loss accruing to the company.

## The CG Manual correctly provides:

#### **57295.** General

TCGA 1992, S 13 is concerned with the apportionment of gains not losses. If the disposal by the non-resident company gives rise to a loss that loss cannot be apportioned to UK residents for them to set it off against their other gains. However, the loss can be set-off

- against gains made by the same company in the same year of assessment. See CG57296.
- against gains made by other non-resident companies which have been apportioned to the taxpayer in the same year of assessment. See CG57297.

### 57296. Same company

If the non-resident company makes gains and losses in the same year of assessment the losses can be set off against the gains. Any surplus losses

cannot be carried forward or back to set-off against gains arising in a different year of assessment.

### 57297. Different companies

If the UK resident owns shares or is a participator in more than one non-resident company the proportion of the gains and losses of those companies apportioned to the UK resident can be set off against each other in the same year of assessment. Any surplus loss cannot be carried forward or back to set against the gains arising in different years of assessment.

### 57298. Years of assessment

Year of assessment in CG57295-CG57297 means the year of assessment for the UK resident. Where the participator is a UK resident company the references to years of assessment in CG57295-CG57297 are references to accounting periods of the participator.

### Section 14A(4) TCGA 1992 provides:

The following provisions apply if—

- (a) section 809B or 809C of ITA 2007 (remittance basis) applies to the individual for the year mentioned in subsection (1) ("the relevant tax year"), and
- (b) the deemed chargeable gain is a foreign chargeable gain (within the meaning of section 12).

(6) If any of the deemed chargeable gain is remitted to the UK in any tax year other than the relevant tax year, the chargeable gain treated by virtue of section 12(2) as accruing may not be reduced or extinguished under section 13(8).

Loss relief is restricted but the position is at least better than for losses accruing to foreign domiciled individuals whose losses are wholly disallowed. With careful planning loss relief is available.

## 36.18 Tax paid by non-resident company

## Section 13(11) TCGA provides:

If any tax payable by any person by virtue of subsection (2) above is paid

- [a] by the company to which the chargeable gain accrues,
- [b] or in a case under subsection (9) above is paid by any such other company,

the amount so paid shall not for the purposes of income tax, CGT or corporation tax be regarded as a payment to the person by whom the tax was originally payable.

## The CG Manual provides:

### 57390. Payment of UK tax by NR company

The non-resident company may pay the UK tax due from a UK resident when gains have been apportioned to him under TCGA 1992, S 13. If so, TCGA 1992, S 13 (11) provides that the payment of the tax on behalf of the UK resident does not give rise to any further liability in the hands of the UK resident. You do not treat the payment as income of the resident or as a capital distribution in respect of the shares in the non-resident company. TCGA 1992, S 13 (11) will also apply if the liability arises because a UK resident has an indirect shareholding in the non-resident company. The liability can be paid by any of the non-resident close companies in the chain.

In practice a distribution in respect of the gain is the best course.

#### 36.19 Non-resident group relief

A full discussion of group relief requires a book to itself. The discussion here must be somewhat curtailed.

## 36.19.1 Meaning of non-resident group

## Section 14(4) TCGA provides:

For the purposes of this section—

- (a) a "non-resident group" of companies—
  - (i) in the case of a group, none of the members of which are resident in the UK, means that group, and
  - (ii) in the case of a group, 2 or more members of which are not resident in the UK, means the members which are not resident in the UK:
- (b) "group" shall be construed in accordance with section 170

## In outline, the definition of group is in s.170(3) TCGA:

Subject to subsections (4) to (6) below—

- (a) a company (referred to below and in sections 171 to 181 as the "principal company of the group") and all its 75 per cent subsidiaries form a group and, if any of those subsidiaries have 75 per cent subsidiaries, the group includes them and their 75 per cent subsidiaries, and so on, but
- (b) a group does not include any company (other than the principal company of the group) that is not an effective 51 per cent subsidiary of the principal company of the group.

### The CG Manual provides:

### 57401. NR group

For the purposes of TCGA 1992, S 13 TCGA 1992, S 14(4)(b) amends the definition of group in TCGA 1992, S 170 by omitting the references to companies resident in the UK and particular types of company. It then defines a non-resident group as being either

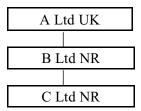
• two or more members of the same group, using the amended definition, both of which are non-resident. A UK resident company cannot be a member of the non-resident group. A non-resident company cannot be a member of the UK group. But a UK resident company can group two non-resident companies, see Example 1

or

• the whole of the group if none of the members are resident in the UK.

FA 2000, SCH 29, PARA 1 amended TCGA 1992, S 170 to remove the requirement that members of a group had to be resident on the UK. For the purposes of TCGA 1992, S 14, the definition of a non-resident group remains unchanged by this amendment.

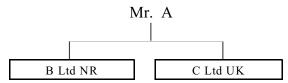
### EXAMPLE 1<sup>10</sup>



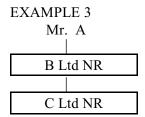
B Ltd and C Ltd form a non-resident group.

A Ltd is not a member of the non-resident group but it does have the effect of overseas 'grouping' B Ltd and C Ltd.

### **EXAMPLE 2**



B Ltd and C Ltd do not form a non-resident group because they are not members of any group.



B Ltd and C Ltd form a non-resident group because all of the companies in the group are not resident.

## 36.19.2 Group relief

Section 14 TCGA provides:

### Non-resident groups of companies

<sup>10</sup> I have amended the diagrams to increase clarity.

- (1) This section has effect for the purposes of section 13.
- (2) The following provisions—
- (a) section 41(8),
- (b) section 171 (except subsections (1)(b) and (1A)),
- (c) section 173 (with the omission of the words "to which this section applies" in subsections (1)(a) and (2)(a) and "such" in subsections (1)(c) and (2)(c) and with the omission of subsection (3)),
- (d) section 174(4) (with the substitution of "at a time when both were members of the group" for "in a transfer to which section 171(1) applied"), and
- (e) section 175(1) (with the omission of the words "to which this section applies"),

shall apply in relation to non-resident companies which are members of a non-resident group of companies as they apply in relation to companies which are members of a group of companies.

This incorporates the rules for UK groups by reference. Section 171(1) TCGA confers the relief. Amended as s.14 TCGA directs, this provides:

### Where—

(a) a company ("company A") disposes of an asset to another company ("company B") at a time when both companies are members of the same group,

company A and company B are treated for the purposes of corporation tax on chargeable gains as if the asset were acquired by company B for a consideration of such amount as would secure that neither a gain nor a loss would accrue to company A on the disposal.

## The CG Manual provides:

## **57404. Section 14 – UK resident** [April 2007]

As shown in Example 3 in CG57401 Section 14 TCGA 1992 applies even if the UK resident shareholder is not a company. Some taxpayers and tax advisers are uncertain about this because Section 171 TCGA 1992 includes the words 'so far as relates to Corporation Tax on chargeable gains'. They suggest this means Section 14 can only apply if the Section 13 TCGA 1992 charge would be to Corporation Tax on

<sup>11</sup> The Manual is a decade out of date, because since 2000 the wording is "for the purposes of corporation tax on chargeable gains" but the revised wording does not alter the position.

chargeable gains. We do not take this restrictive view. This practice was published in Tax Bulletin, Issue 7, page 74.<sup>12</sup>

This is a somewhat cavalier view. Normally it will favour the taxpayer and so will not be challenged. But there are cases where it will be in the taxpayer's interest to argue that group relief does not apply.

### 36.19.3 Clawback charge

Section 14(3) TCGA provides:

Section 179 (except subsections (1)(b) and (1A)) shall apply for the purposes of section 13 as if for any reference therein to a group of companies there were substituted a reference to a non-resident group of companies, and as if references to companies were references to companies not resident in the UK.

This incorporates the claw-back rules for groups by reference. Amended as s.14(3) directs, s.179 TCGA in outline provides:

(1) This section applies where—

12

Now classified as RI 43 which provides:

Non-resident companies: attribution of gains to UK shareholders: "non-resident groups": TCGA 1992 ss13, 14, 171–174, 175(1), 178–180 In some circumstances gains realised by non-resident companies may be attributed to shareholders who are resident or ordinarily resident in the UK. The main provisions are in TCGA 1992 s 13. The scope of the legislation is not quite as wide ranging as it may seem because some of the group provisions which apply to UK groups for the taxation of gains—for example those relating to intra-group transfers—are imported for s 13 purposes from elsewhere in TCGA 1992 (see s 14). An intra-group transfer by members of a "non-resident group" would thus be treated as taking place at no gain and no loss so there would be no gain on the disposal to attribute to UK shareholders.

In relation to the application of the no gain/no loss rule in these circumstances [the Revenue] have been asked whether the words "so far as relates to corporation tax on chargeable gains" in TCGA 1992 s 171 limit its application to situations where the gain on the intra-group transaction would otherwise be within the charge to corporation tax.

In [the Revenue's] view the no gain/no loss rule is not limited in this way. The benefit of the rule is given whether the shareholder is assessable to CGT or to corporation tax. A similar view is also taken when considering the operation of any of the other sections referred to in TCGA 1992 s 14.

(a) a company not resident in the UK ("company A") acquires an asset from another company not resident in the UK ("company B") at a time when company B is a member of a non-resident group,

...

(c) company A ceases to be a member of that non-resident group within the period of six years after the time of the acquisition.

References in this section to a company not resident in the UK ceasing to be a member of a non-resident group of companies not resident in the UK do not apply to cases where a company not resident in the UK ceases to be a member of a non-resident group in consequence of another member of the non-resident group ceasing to exist.

•••

- (2) Where 2 or more associated companies not resident in the UK cease to be members of the non-resident group at the same time, subsection (1) above shall not have effect as respects an acquisition by one from another of those associated companies not resident in the UK.
- (2A) Where—
- (a) a company not resident in the UK ("company A") that has ceased to be a member of a non-resident group of companies not resident in the UK ("the first non-resident group") acquired an asset from another company not resident in the UK ("company B")6 which was a member of that nonresident group at the time of the acquisition,
- (b) subsection (2) above applies in the case of company A's ceasing to be a member of the first non-resident group so that subsection (1) above does not have effect as respects the acquisition of that asset,
- (c) company A subsequently ceases to be a member of another non-resident group of companies not resident in the UK ("the second non-resident group"), and
- (d) there is a connection between the two non-resident groups, subsection (1) above shall have effect in relation to company A's ceasing to be a member of the second non-resident group as if it had been the second non-resident group of which both companies not resident in the UK had been members at the time of the acquisition.
- (2B) For the purposes of subsection (2A) above there is a connection between the first non-resident group and the second non-resident group if, at the time when company A ceases to be a member of the second non-resident group, the company not resident in the UK which is the principal company of that non-resident group is under the control of—
- (a) the company not resident in the UK which is the principal company of the first non-resident group or, if that non-resident group no longer exists, which was the principal company of that non-resident group when company A ceased to be a member of it:
- (b) any person or persons who control the company not resident in the UK mentioned in paragraph (a) above or who have had it under their control at any time in the period since company A ceased to be a member of the first non-resident group; or
- (c) any person or persons who have, at any time in that period, had under their3

control either-

- (i) a company not resident in the UK which would have been a person falling within paragraph (b) above if it had continued to exist, or
- (ii) a company not resident in the UK which would have been a person falling within this paragraph (whether by reference to a company not resident in the UK which would have been a person falling within that paragraph or to a company not resident in the UK or series of companies not resident in the UK falling within this subparagraph).
- (2C) This section shall not have effect as respects any asset if, before the time when company A ceases to be a member of the non-resident group or, as the case may be, the second non-resident group, an event has already occurred by virtue of which the company not resident in the UK falls by virtue of section 101A(3) to be treated as having sold and immediately reacquired the asset at the time specified in subsection (3) below.
- (2D) This section shall not have effect as respects any asset if, before the time when company A ceases to be a member of the non-resident group or, as the case may be, the second non-resident group, an event has already occurred by virtue of which the company not resident in the UK falls by virtue of section 101C(3) to be treated as having sold and immediately reacquired the asset at the time specified in subsection (3) below.
- (3) If, when company A ceases to be a member of the non-resident group, company A, or an associated company not resident in the UK also leaving the non-resident group, owns, otherwise than as trading stock—
- (a) the asset, or
- (b) property to which a chargeable gain has been carried forward from the asset on a replacement of business assets,

then, subject to subsection (4) below, company not resident in the UK A shall be treated for all the purposes of this Act as if immediately after its acquisition of the asset it had sold, and immediately reacquired, the asset at market value at that time.

- (4) Any chargeable gain or allowable loss accruing to company A on the sale referred to in subsection (3) above shall be treated as accruing to company A at whichever is the later of the following, that is to say—
- (a) the time immediately after the beginning of the accounting period of that company not resident in the UK in which or, as the case may be, at the end of which the company not resident in the UK ceases to be a member of the non-resident group; and
- (b) the time when under subsection (3) above it is treated as having reacquired the asset;

and sections 403A and 403B of the Taxes Act (limits on non-resident group relief) shall have effect accordingly as if the actual circumstances were as they were treated as having been.2

(5) Where, apart from subsection (6) below, a company not resident in the UK ceasing to be a member of a non-resident group by reason only of the fact that the principal company of the non-resident group becomes a member of another non-resident group would be treated by virtue of subsection (3) above as selling an asset at any time, subsections (6) to (8) below shall apply.

- (6) The company in question shall not be treated as selling the asset at that time; but if—
- (a) within 6 years of that time the company in question ceases at any time ("the relevant time") to satisfy the following conditions, and
- (b) at the relevant time, the company in question, or a company not resident in the UK in the same non-resident group as that company, owns otherwise than as trading stock the asset or property to which a chargeable gain has been carried forward from the asset on a replacement of business assets,

the company in question shall be treated for all the purposes of this Act as if, immediately after its acquisition of the asset, it had sold and immediately reacquired the asset at the value that, at the time of acquisition, was its market value.

- (7) Those conditions are—
- (a) that the company not resident in the UK is a 75 per cent subsidiary of one or more members of the other non-resident group referred to in subsection (5) above, and
- (b) that the company not resident in the UK is an effective 51 per cent subsidiary of one or more of those members.
- (8) Any chargeable gain or allowable loss accruing to the company not resident in the UK on that sale shall be treated as accruing at the relevant time.
- (9) Where-
- (a) by virtue of this section a company not resident in the UK is treated as having sold an asset at any time, and
- (b) if at that time the company not resident in the UK had in fact sold the asset at market value at that time, then, by virtue of section 30, any allowable loss or chargeable gain accruing on the disposal would have been calculated as if the consideration for the disposal were increased by an amount,

subsections (3) and (6) above shall have effect as if the market value at that time had been that amount greater.

- (9A) Section 416(2) to (6) of the Taxes Act (meaning of control) shall have effect for the purposes of subsection (2B) above as it has effect for the purposes of Part XI of that Act; but a person carrying on a business of banking shall not for the purposes of that subsection be regarded as having control of any company not resident in the UK by reason only of having, or of the consequences of having exercised, any rights of that person in respect of loan capital or debt issued or incurred by the company not resident in the UK for money lent by that person to the company not resident in the UK in the ordinary course of that business.
- (10) For the purposes of this section—
- (a) 2 or more companies not resident in the UK are associated companies not resident in the UK if, by themselves, they would form a non-resident group of companies not resident in the UK,
- (b) a chargeable gain is carried forward from an asset to other property on a replacement of business assets if, by one or more claims under sections 152 to 158, the chargeable gain accruing on a disposal of the asset is reduced, and as a result an amount falls to be deducted from the expenditure allowable in computing a gain accruing on the disposal of the other property,

- (c) an asset acquired by company A shall be treated as the same as an asset owned at a later time by that company not resident in the UK or an associated company not resident in the UK if the value of the second asset is derived in whole or in part from the first asset, and in particular where the second asset is a freehold, and the first asset was a leasehold and the lessee has acquired the reversion.
- (13) Where under this section company A is to be treated as having disposed of, and reacquired, an asset, all such recomputations of legibility in respect of other disposals, and all such adjustments of tax, whether by way of assessment or by way of discharge or repayment of tax, as may be required in consequence of the provisions of this section shall be carried out.

### 36.20 Private residence relief

Suppose T owns a non-resident company, which holds a house that is T's main residence. If the company disposes of the house, and a gain accrues to T, does private residence relief apply? Section 222(1) TCGA provides:

This section applies to a gain accruing to an individual so far as attributable to the disposal of, or of an interest in—

- (a) a dwelling-house or part of a dwelling-house which is, or has at any time in *his* period of ownership been, his only or main residence, or
- (b) land *which he has* for his own occupation and enjoyment with that residence as its garden or grounds up to the permitted area.

(emphasis added)

The gain does accrue to an individual, and it is attributable to the disposal of the dwellinghouse. However, no relief applies because:

- (1) the condition in (b) is not met: there is no land which T has;
- (2) the condition in (a) is not met: the company's period of ownership is not *his* period of ownership.

T might argue that the section should read non-literally, but it is not absurd to deny private residence relief when a house is held through a company. The policy is consistent with pre-2008 s.13 (11A) TCGA which computed gains as if the company were within the charge to CT, and noone suggests a UK resident company qualifies for private residence relief. Likewise if the company is held by a trust, no relief applies to the

trustees and the gain on the disposal is a s.2(2) amount or a s.86 amount.

## 36.21 Administration and appeals

The CG Manual provides:

#### 57270. Liaison: other offices

As you are required to make an apportionment that is just and reasonable by reference to the interests of all of the participators, you will need to liaise with other officers dealing with participators in the non-resident company. In appropriate cases you should agree that a single nominated officer co-ordinate the progress of the enquiries, or conduct the enquiry in respect of some or all of the participators, for example, where all of the participators are represented by the same agent. In any case where a non-resident trust is involved, FICO, see CG57395, should be notified and will normally act as the office co-ordinating the Revenue's enquiries.

## Section 13(15) TCGA provides:

Any appeal under section 31 of the Management Act involving any question as to the extent for the purposes of this section of a person's interest as a participator in a company shall be to the Special Commissioners.

## The CG Manual provides:

# 57271. NR companies: gains accruing after 28/11/95: charge under TCGA92 S13:

Any appeal involving a question as to the extent of a person's interest as a participator in a non-resident company shall be to the Special Commissioners. It will usually be appropriate to ensure that all appeals relating to the extent of the interests of participators with regard to a particular gain are heard at the same hearing, see IM4925.

### CHAPTER THIRTY SEVEN

## CAPITAL LOSSES

### 37.1 Deduction for losses

Section 2(2) TCGA provides for the deduction of losses:

Capital gains tax shall be charged on the total amount of chargeable gains accruing to the person chargeable in the year of assessment, after deducting—

- (a) any allowable losses accruing to that person in that year of assessment, and
- (b) so far as they have not been allowed as a deduction from chargeable gains accruing in any previous year of assessment, any allowable losses accruing to that person in any previous year of assessment (not earlier than the year 1965–66).

Section 2 refers to a person so it applies to individuals, trustees, companies and PRs.

Section 2(2)(a) deducts current year losses and s.2(2)(b) deducts brought forward losses. Section 2(3) TCGA disallows carry-back of losses (unnecessarily) and provides two commonsense restrictions on loss relief:

- [a] Except as provided by section 62,<sup>1</sup> an allowable loss accruing in a year of assessment shall not be allowable as a deduction from chargeable gains accruing in any earlier year of assessment, and
- [b] relief shall not be given under this Act more than once in respect of any loss or part of a loss, and
- [c] shall not be given under this Act if and so far as relief has been or may be given in respect of it under the Income Tax Acts.

<sup>1</sup> See 37.4 (Carry-back of losses on death).

## 37.2 Disallowance of personal losses against s.87 gains

## Section 2(4) TCGA provides:

If chargeable gains are treated by virtue of section 87 or 89(2)<sup>2</sup> as accruing to a person in a tax year ("the relevant deemed gains")—

- (a) subsection (2) has effect as if the relevant deemed gains had not accrued, and
- (b) the amount on which the person is charged to capital gains tax for that year is the sum of—
  - (i) the amount given by subsection (2) as it has effect by virtue of paragraph (a), and
  - (ii) the amount of the relevant deemed gains.

This is clumsily expressed (s.62(2A) TCGA makes the point more clearly). The drafting technique is to isolate the relevant deemed gains (ie the s.87 gains) from the loss relief. The effect is that losses accruing to an individual ("**personal losses**") may not be set against s.87 gains accruing to the individual.

## 37.2.1 Commentary

The disallowance of personal losses against s.87 gains was introduced in 1998 because of the difficulties of interaction with taper relief. The CG Manual para 34866 provides:

### Personal losses [June 2005]

... For 1998–99 onwards the beneficiary's personal allowable losses are not available to reduce these attributed gains. It is not possible to identify any particular gain with a capital payment and so the changes introduced for Section 77 and Section 86 gains, see CG34865+, for 2003–04 onwards could not be extended to Section 87 gains.

The repeal of taper in 2008 should have allowed losses to be set once again against s.87 gains. Presumably either this point was overlooked or perhaps the deliberate decision was made to discourage the use of trusts. It is submitted that the rules disallowing personal losses against s.87 gains

<sup>2</sup> Section 2(5) TCGA provides: "In subsection (4) the reference to section 87 or 89(2) is to that section read, where appropriate, with section 10A".

should be repealed.

### 37.3 Losses of non-resident trustees

### 37.3.1 Section 87 and trust losses

Section 87(4) TCGA provides:

The section 2(2) amount for a tax year is—

(a) the amount upon which the trustees would be chargeable to tax under section 2(2) for that year if they were resident and ordinarily resident in the UK in that year ...

Under this definition, losses accruing to trustees in a tax year could be set against gains accruing to the trustees in the same year in computing s.2(2) amounts. But losses of an earlier year in which the trustees were not resident could be set against gains of that year could not be carried forward because s.16(3) TCGA disallows such losses. However s.97(6) TCGA allows losses to be carried forward to reduce s.2(2) amounts of a subsequent year:

Section 16(3) shall not prevent losses accruing to trustees in a year of assessment for which section 87 of this Act or section 17 of the 1979 Act applied to the settlement from being allowed as a deduction from chargeable gains accruing in any later year (so far as they have not previously been set against gains for the purposes of a computation under either of those sections or otherwise).

A trust is therefore sometimes better than absolute ownership, where losses may be disallowed.

### 37.3.2 Section 86 and trust losses

Under s.86 TCGA the settlor is taxed on what I call the s.86 amount, which is the amount on which trustees would be charged to tax if UK resident.<sup>3</sup> Under this provision losses accruing to trustees in a tax year could be set against gains accruing to the trustees in the same year, in

<sup>3</sup> See 34.7 (Chargeable amount condition).

computing the s.86 amount. But losses of an earlier year in which the trustees were not resident could not be set against gains of that year because s.16(3) TCGA disallows such losses. However para 1 sch 5 TCGA provides:

- (6) The following rules shall apply in construing section 86(1)(e) as regards a particular year of assessment ("the year concerned") in a case where the trustees fall within section 86(2)(a)—
  - (a) if the conditions mentioned in section 86(1) are not fulfilled as regards the settlement in any year of assessment falling before the year concerned, no deductions shall be made in respect of losses accruing before the year concerned;
  - (b) if the conditions mentioned in section 86(1) are fulfilled as regards the settlement in any year or years of assessment falling before the year concerned, no deductions shall be made in respect of losses accruing before that year (or the first of those years) so falling,

but nothing in the preceding provisions of this sub-paragraph shall prevent deductions being made in respect of losses accruing in a year of assessment in which the conditions mentioned in section 86(1)(a) to (d) and (f) are fulfilled as regards the settlement.

(7) In construing section 86(1)(e) as regards a particular year of assessment and in relation to a settlement created before 19th March 1991, no account shall be taken of disposals made before 19th March 1991 (whether for the purpose of arriving at gains or for the purpose of arriving at losses).

## 37.4 Carry-back of losses on death

Section 62(2) TCGA provides for carry-back of losses on death:

Allowable losses sustained by an individual in the year of assessment in which he dies may, so far as they cannot be deducted from chargeable gains accruing in that year, be deducted from chargeable gains accruing to the deceased in the 3 years of assessment preceding the year of assessment in which the death occurs, taking chargeable gains accruing in a later year before those accruing in an earlier year.

## Section 62(2A) TCGA provides:

Amounts deductible from chargeable gains for any year in accordance

with subsection (2) above shall not be so deductible from any such gains so far as they are gains that are treated as accruing by virtue of section 87 or 89(2) (read, where appropriate, with section 10A).

Thus the disallowance of personal losses against the s.87 deemed gains continues on death. That is consistent with the general rule.

## 37.5 Individual losses and s.87 gains

Personal losses can be set against s.87 gains under s.2(2) TCGA. For completeness, s.2(7) TCGA deals with the situation where a settlor has made two settlements:

Where in any year of assessment—

- (a) there are amounts treated as accruing to a person by virtue of section 86.
- (b) two or more of those amounts, or elements of them—
  - (i) relate to different settlements,
- (c) losses are deductible from the amounts or elements mentioned in paragraph (b) above but are not enough to exhaust them all, the deduction applicable to each of the amounts shall be the appropriate proportion of the aggregate of those losses.

The "appropriate proportion" is that given by dividing the amount in question by the total of the amounts.

This is only necessary to ascertain what amount can be recovered under the settlor's indemnity against each settlement.

### 37.6 Allowable Loss

Section 2 TCGA refers to "allowable losses." This is a label which brings in a number of rules. Section 16 TCGA provides:

- (1) Subject to sections 261B, 261D and 263ZA and except as otherwise expressly provided the amount of a loss accruing on a disposal of an asset shall be computed in the same way as the amount of a gain accruing on a disposal is computed.
- (2) Except as otherwise expressly provided, all the provisions of this Act which distinguish gains which are chargeable gains from those which are not, or which make part of a gain a chargeable gain, and part

not, shall apply also to distinguish losses which are allowable losses from those which are not, and to make part of a loss an allowable loss, and part not; and references in this Act to an allowable loss shall be construed accordingly.

Section 16(2A) TCGA requires a claim to be made when the loss accrues (which may be some years before the loss is used):

A loss accruing to a person in a year of assessment shall not be an allowable loss for the purposes of this Act unless, in relation to that year, he gives a notice to an officer of the Board quantifying the amount of that loss; and sections 42 and 43 of the Management Act shall apply in relation to such a notice as if it were a claim for relief.

In this chapter I assume losses are allowable unless otherwise stated.

## 37.7 Loss on disposal by non-resident individual

Section 16(3) TCGA provides:

A loss accruing to a person in a year of assessment during no part of which he is resident or ordinarily resident in the UK shall not be an allowable loss for the purposes of this Act unless, under section 10 or 10B, he would be chargeable to tax in respect of a chargeable gain if there had been a gain instead of a loss on that occasion.

A loss accruing to a person who is neither resident nor ordinarily resident in the UK is not an allowable loss. This gives a symmetry with the principle that a gain accruing to such a person is not a chargeable gain (leaving aside the exception for the UK branch or agency/permanent establishment).

The realisation of losses outside the scope of CGT is wasteful. The individual leaving the UK may consider realising losses before he becomes non-resident. The individual returning to the UK may postpone the disposal of assets with inherent losses until he re-acquires UK resident status.<sup>4</sup> It might sometimes be possible to arrange to fall within section 10.

<sup>4</sup> See also 5.17.1 (Losses).

# 37.8 Losses of foreign domiciliary

#### "Foreign losses" and "UK losses" 37.8.1

The legislation distinguishes between foreign losses and other losses. Section 16ZA(6) TCGA gives "foreign loss" a commonsense meaning:

In this section "foreign loss" means a loss accruing from the disposal of an asset situated outside the UK.

In this discussion, "UK loss" means a loss which is not a foreign loss, ie a loss on a disposal of UK situate assets.

# 37.8.2 *History*

The complex rules can be better understood if one understands the constraints faced by the drafter. It is difficult to think of a satisfactory rule for losses of a remittance basis taxpayer. Relief for all losses is too generous when only some of the gains are taxable. Relief for foreign losses remitted to the UK is not satisfactory, as it would usually be easy to remit the losses to the UK, so that amounts to a relief for (almost) all losses, at least for a well advised taxpayer. Moreover in the case of the extinction of an asset there may be nothing to remit.

The pre-2008/9 solution was to disallow relief on foreign losses on foreign domiciliaries (to whom the remittance basis applied compulsorily - there was no claim needed.) The CGT remittance basis was a package with advantages and this disadvantage. This was rough and ready solution, but simple and workable. However the introduction of the claim for the CGT remittance basis in 2008 changed the situation. If foreign losses of foreign domiciliaries were disallowed only in years that the individual claimed the remittance basis, then an individual may then claim the remittance basis in the year that he realises gains and may not do so in the year that he realises losses. On the other hand, the failure to claim would often be expensive in other ways, and as a simple and pragmatic solution it has much to commend it.

The FD draft clauses proposed to disallow all foreign losses of foreign domiciliaries, but that was unlawful (not to mention unfair). HMRC presumably agreed, and a new solution had to be devised in the rushed weeks between publication of the FD draft clauses and the Finance Bill, allowing little time for HMRC to consider the issues, and none at all for consultation.

## 37.8.3 *Summary*

# EN FB 2008 provides this summary:

- 355. The overall effect of these new rules is that:
- [1] on the first occasion when a non-UK domiciled individual claims remittance basis for a tax year, the individual may make an election in relation to their foreign losses;
- [2] if the individual does not make an election, foreign losses of that tax year and all future tax years will not be allowable losses; and
- [3] if the individual makes an election, special rules apply to the deduction of allowable losses where there are foreign chargeable gains. 356. The effect of the special rules is that:
- [1] where foreign chargeable gains are remitted to the UK in a tax year later than that in which the asset was disposed of, no losses of that later year, or of any year later than that in which they arose, are deductible from those gains, and they may not be covered by the AEA of the year in which they are remitted; and
- [2] if remittance basis is claimed for the tax year in which foreign chargeable gains arise, the allowable losses available for deduction from gains of that year are deducted first from foreign chargeable gains that both arise and are remitted in that year, then against foreign chargeable gains arising but not remitted in that year, and only then from any other (non-foreign) chargeable gains arising in that year.

# 37.8.4 Relevant tax year

The legislation uses the expression "relevant tax year." Section 16ZA(1) TCGA provides:

In this section "the relevant tax year", in relation to an individual, means the first tax year for which—

- (a) section 809B of ITA 2007 (claim for remittance basis) applies to the individual, and
- (b) the individual is not domiciled in the UK.

Thus the relevant tax year is the first year that a claim is made for the

remittance basis (it does not matter whether or not the 8 year rule is met, ie whether or not the remittance basis charge is due.) One can put off the relevant year by:

- (1) arranging to fall within s.809D (non-taxpayer); or
- (2) not making a remittance basis claim;

but that is not generally going to be worthwhile. In most cases the relevant year will be 2008/09 or the earliest year of UK residence.

#### 37.8.5 Loss election

# Section 16ZA TCGA provides:

- (2) An individual may make an election under this section for the relevant tax year (in which case sections 16ZB and 16ZC have effect in relation to the individual for the relevant tax year and all subsequent tax vears). ...
- (4) Sections 42 and 43 of the Management Act (procedure and time limit for making claims), except section 42(1A) of that Act, apply in relation to an election under this section as they apply in relation to a claim for relief.
- (5) An election under this section is irrevocable.

Thus a taxpayer claiming the remittance basis has a once in a lifetime opportunity to make an election under s.16ZA (which I call a "loss **election**") and this election (if made) applies for the rest of his life. It is impossible to know what will be the best choice and the taxpayer will have to guess. This is almost unprecedented in IT or CGT legislation.

# 37.9 Disallowance of foreign losses if no election is made

# Section 16ZA(3) TCGA provides:

If an individual does not make such an election, foreign losses accruing to the individual in

- [a] the relevant tax year, or
- [b] any subsequent tax year except one in which the individual is domiciled in the UK

are not allowable losses.

If no election is made, foreign losses accruing to a foreign domiciliary are not allowable.

# 37.9.1 Planning

It may sometimes be possible for a foreign domiciliary in this position to avoid this problem by taking action before disposing of an asset on which a loss will accrue. Consider:

- (1) making assets UK situate prior to disposal;5
- (2) an inter-spouse transfer.<sup>6</sup>

A foreign domiciliary who claims the remittance basis may be worse off than if he had not made the claim, if (1) he fails to make the loss election (2) he realises disallowed foreign losses; and (3) he remits sufficient gains to the UK.

#### 37.10 Position if loss election is made

In the following discussion:

"Promptly remitted gains" means foreign gains taxed on the remittance basis which are remitted in the year that the gains accrue.

"Postponed remitted gains" means foreign gains taxed on the remittance basis which are remitted in a year the gains accrue. Statute calls this "relevant gains." (It is generally better to adopt statutory terminology, for better or for worse, but my terminology is so much clearer than "relevant gains" that it makes the discussion easier to follow.)

"Unremitted gains" means foreign gains taxed on the remittance basis which are not remitted (and so not subject to CGT.)

Section 16ZB TCGA provides:

<sup>5</sup> Contrast 33.8 (CGT planning: making UK situate property non-UK situate).

<sup>6</sup> See 37.12 (Inter-spouse transfers).

# 16ZB Individual who has made election under section 16ZA: foreign chargeable gains remitted in tax year after tax year in which accrue7

- (1) This section applies to an individual for a tax year ("the applicable tax year") if—
  - (a) the individual has made an election under section 16ZA,
  - (b) foreign chargeable gains<sup>8</sup> accrued to the individual in or after the relevant tax year (within the meaning of section 16ZA) but before the applicable tax year, and
  - (c) by reason of the remission of any of the foreign chargeable gains to the UK, chargeable gains are treated under section 12 as accruing to the individual in the applicable tax year ("the relevant gains").

#### The key terms here are

- relevant tax year (the first year the remittance basis is claimed, see above).
- relevant gains. Relevant gains are in my terminology postponed remitted gains.
- applicable tax year (the year after the relevant tax year in which the postponed remitted gains are remitted).

#### Section 16ZB continues:

- (2) Section 2(2) or (4) has effect for the applicable tax year as if the relevant gains had not accrued.
- (3) The amount on which the individual is charged to capital gains tax for the applicable tax year is (instead of the amount given by section 2(2) or (4)(b), as reduced under section 3) the sum of—
  - (a) the adjusted taxable amount, and
  - (b) the amount of the relevant gains.

Sic; the heading is incoherent.

This expression has its usual commonsense meaning. Section 16ZA(6) TCGA provides: "In subsection (1) "foreign chargeable gains" has the meaning given by section 12(4)." (The drafter should have made this a TCGA-wide definition, in which case s16ZA(6) would not have been necessary.)

Section 16ZB(6) TCGA provides (somewhat unnecessarily): "For the purposes of subsection (1)(c) foreign chargeable gains are remitted to the UK if they are regarded as so remitted for the purposes of section 12".

Section 16ZB(2) isolates the postponed remitted gains from the usual loss rules. Section 16ZB(3) goes on to modify the usual loss rules.

## 37.10.1 The adjusted taxable amount

## Section 16ZB(4) TCGA provides:

"The adjusted taxable amount" is—

- (a) if section 3(1) (annual exempt amount) does not apply to the individual for the applicable tax year, the amount given by section 2(2) or (4)(b) as it has effect by virtue of subsection (2),
- (b) otherwise, so much of that amount as exceeds the exempt amount for the applicable tax year (within the meaning of section 3).

The effect is that the adjusted taxable amount is the amount of gains less losses (and less the CGT annual exemption if available) apart from the postponed remitted gains. They seem to be otiose, though if it did need saying it could have been more clearly expressed.

In short, assuming one makes the loss election:

- (1) all losses (UK and foreign losses) are allowable against
  - (a) UK gains
  - (b) foreign gains if
    - taxed on an arising basis (because no remittance claim is (i) made in the year that the gains accrue; or
    - promptly remitted gains (remitted in the year that the gains (ii) accrue.)
- (2) under s.16ZB postponed remitted gains do not qualify for
  - (a) any loss relief (either UK losses or foreign losses) or
  - (b) the CGT annual exemption.

Section 16ZC TCGA amends the rule in (2)(a) by allowing some losses against remitted gains:

# 16ZC Individual who has made election under section 16ZA and to whom remittance basis applies

- (1) This section applies to an individual for a tax year if— (a) the individual has made an election under section 16ZA for the

tax year or any earlier tax year,

- (b) section 809B, 809D or 809E of ITA 2007 (remittance basis) applies to the individual for the tax year, and
- (c) the individual is not domiciled in the UK in the tax year.

Thus the individual falls within s. 16ZC scheme by claiming the remittance hasis

#### Section 16ZC continues:

(2) The following steps apply for the purpose of calculating the amount on which the individual is to be charged to capital gains tax for the tax vear.

Step 1 Deduct any relevant allowable losses from the chargeable gains referred to in subsection (3) in the order in which they appear there (starting with paragraph (a) of that subsection).

"Relevant allowable losses" simply means allowable losses. (The drafter is overfond of the word "relevant".) Section 16ZC(7) TCGA provides:

In this section—"relevant allowable losses" means the allowable losses that section 2(2) provides may be deducted from chargeable gains accruing to the individual in the tax year,

#### 37.10.2 The loss deduction order:

This takes us to s.16ZC(3) TCGA which sets out the deduction order:

The chargeable gains are—

- (a) foreign chargeable gains<sup>10</sup> accruing to the individual in the tax year, to the extent that they are remitted<sup>11</sup> to the UK in that year,
- (b) foreign chargeable gains accruing to the individual in that year, to the extent that they are not so remitted in that year, and
- (c) chargeable gains accruing to the individual in that year (other

<sup>10</sup> Section 16ZC(7) provides the standard definition: "In this section ... "foreign chargeable gains" has the meaning given by section 12(4)".

Section 16ZB(6) provides (somewhat unnecessarily): "For the purposes of 11 subsection (3) foreign chargeable gains are remitted to the UK if they are regarded as so remitted for the purposes of section 12".

than foreign chargeable gains).<sup>12</sup>

So in my terminology, losses are set against gains in this order:

- (1) Promptly remitted gains
- (2) Unremitted foreign gains
- (3) UK gains.

Losses set against (2) are not wasted but they are not used until the unremitted gains are remitted.

## 37.10.3 Use of deductions

Our journey takes us to step 2:

Step 2 Treat the amount referred to in section 2(2) or (4)(a) or 16ZB(3)(a) as being equal to—

- (a) the amount it would be if there were no relevant allowable losses, minus
- (b) the total amount deducted under Step 1 from chargeable gains within subsection (3)(a) or (c).

For completeness, s.16ZC(4) TCGA provides:

Chargeable gains treated as accruing under section 87 or 89(2) (read, where appropriate, with section 10A) are not within any paragraph of subsection (3).

This maintains the disallowance of losses against s.87 gains. Section 16ZD TCGA provides:

(1) This section applies if section 16ZC applies to an individual for a tax year.

<sup>12</sup> For completeness, Section 16ZC(5) provides: "Chargeable gains treated as accruing under section 12 are not within subsection (3)(c)" though I do not see why it was necessary to say that, it seems clear in any event.

- (2) Any allowable loss deducted under step 1 of section 16ZC(2) is to be regarded (for the purposes of section 2(2)(b)) as allowed as a deduction from chargeable gains accruing to the individual in the tax
- (3) If a deduction is made under step 1 of section 16ZC(2) from a foreign chargeable gain within section 16ZC(3)(b), the amount of the foreign chargeable gain is reduced by the amount deducted.

# 37.10.4 *Insufficient losses:*

# Step 1 continues:

If allowable losses are deductible from the chargeable gains referred to in subsection (3)(b) but are not enough to exhaust them all—

- (a) those chargeable gains are to be ordered according to the day on which they accrued,
- (b) the losses are to be deducted from those gains in reverse chronological order (starting with the last chargeable gain to accrue), and
- (c) if allowable losses are deductible from chargeable gains that accrued on a particular day but are not enough to exhaust all of the chargeable gains that accrued on that day, the amount deducted from each of those chargeable gains is the appropriate proportion of the losses. In paragraph (c) "the appropriate proportion", in relation to a chargeable gain, is the amount of that gain divided by the total amount of the chargeable gains that accrued on the day in question.

# 37.10.5 Planning

Careful timing of realisation of losses and of remittances is necessary in order to maximise loss relief.

#### 37.11 When is a loss election worthwhile?

A few general points can be made:

A person who will realise UK losses and not foreign losses should not make a loss election.

A person who will realise UK losses and foreign losses, but can use inter spouse transfers to avoid disallowable losses should not make an election. A person who will realise foreign losses and not UK losses should make an election.

In other cases is it a matter of guesswork.

# 37.12 Inter-spouse transfers

Suppose a foreign domiciled individual ("H") owns a foreign situate asset which will give rise to a loss. It will often happen that:

- (1) The loss on the disposal by H will not be allowable.
- (2) If H gives the asset to his spouse ("W") the loss will be allowable (for instance W may not have made a remittance basis election.)

In principle the UK domiciled spouse can realises an allowable loss. However s.16A TCGA provides:

#### 16A Restrictions on allowable losses

- (1) For the purposes of this Act, "allowable loss" does not include a loss accruing to a person if—
- (a) it accrues to the person directly or indirectly in consequence of, or otherwise in connection with, any arrangements, and
- (b) the main purpose, or one of the main purposes, of the arrangements is to secure a tax advantage.
- (3) For the purposes of subsection (1) it does not matter—
- (a) whether the loss accrues at a time when there are no chargeable gains from which it could otherwise have been deducted, or
- (b) whether the tax advantage is secured for the person to whom the loss accrues or for any other person.

Tax advantage is defined in a familiar way in s.16A(2):

- "tax advantage" means—
- (a) relief or increased relief from tax,
- (b) repayment or increased repayment of tax,
- (c) the avoidance or reduction of a charge to tax or an assessment to tax, or
- (d) the avoidance of a possible assessment to tax, and for the purposes of this definition "tax" means capital gains tax, corporation tax or income tax.

Looking at the words of the section, one would think that the position was as follows. An allowable loss is a relief and so a "tax advantage." So if one of the main purposes of the transfer is to obtain the loss, the loss is disallowed. Of course it depends on the precise facts whether that is actually so, but in many cases it would be so.

However, HMRC say:

17. ... Nor will the new legislation *ordinarily* prevent a genuine loss on a real disposal of an asset from being set off against a person's own gains, including the case where, before the real disposal that gives rise to the genuine loss, the person acquires the relevant asset from a spouse or civil partner at no gain/no loss under section 58 [TCGA].<sup>13</sup>

(Emphasis added)

According to this, s.16A does not apply to genuine losses, and the loss in

<sup>13</sup> Avoidance of tax through the creation and use of capital losses: HMRC Guidance. This guidance passed swiftly through two draft versions (12 December 2006, 1 May 2007) to the current guidance of 19 July 2007 accessible www.hmrc.gov.uk/cgt/cgt-recent-developments.pdf. See too example 5:

<sup>&</sup>quot;40. Mr H has shares in S plc which are standing at a loss. Mrs H has shares in a separate company, T plc, standing at a gain. Mr H transfers his shares to Mrs H under the no-gain, no-loss rule in section 58 TCGA, and she then sells both holdings of shares. The loss on the shares in S plc covers the gain arising from the shares in T plc, and so no CGT is payable by Mrs H.

<sup>41.</sup> Taking the spouses together, Mr and Mrs H each have shares which they want to sell. What happens in fact is that they do sell their shares, and the economic consequence is that they realise a gain on one set of shares and a loss on the other set. To decide whether or not the TAAR applies, it is necessary to consider whether there have been arrangements, and whether a main purpose of those arrangements was the securing of a tax advantage. In this case, it seems clear that there have been arrangements, namely the transfer of the shares from Mr H to Mrs H. It is then necessary to look at what the main purpose of Mr and Mrs H in entering into these arrangements was. This can be determined only by looking at all the circumstances surrounding the arrangements. In the present example, Mr and Mrs H wanted to dispose of their shareholdings, and they did this in a straightforward way. They made use of the provisions of section 58 TCGA, which provides the opportunity for spouses (or civil partners) to bring together gains and losses, but again the straightforward use of a statutory relief in this way does not (of itself) bring arrangements within the TAAR. Moreover, the tax outcome of the transactions reflects the economic reality of Mr and Mrs H's situation. In all the circumstances, this suggests that there was no main purpose of achieving a tax advantage, and where there is no such main purpose the rule does not apply."

the case under discussion is genuine.14

The first question this raises is: what is meant by genuine loss and why is the loss in this case genuine? At first the unlawyerlike term "genuine" seems almost impossible to pin down, but I suggest that the concept intended here is the tax avoidance/evasion distinction. <sup>15</sup> A loss is genuine (in the intended sense) if it is in accordance with the intention of Parliament, a special tax regime, and has economic consequences. The inter-spouse transfer in principle meets those criteria. This view is confirmed by para 5 of the Guidance Note:

5. The effect of the legislation will be to restrict the use of capital losses resulting from the arrangements where *tax avoidance is* the main purpose or one of the main purposes of the arrangements.

The guidance uses the word "ordinarily". When will it not apply? An

#### "Example - sale of shares to realise capital loss

38. Mr H has shares in S plc which are standing at a loss. Mrs H has shares in a separate company, T plc, standing at a gain. Mr H transfers his shares to Mrs H under the no-gain, no-loss rule in section 58 TCGA, and she then sells both holdings of shares. The loss on the shares in S plc covers the gain arising from the shares in T plc, and so no CGT is payable by Mrs H. 39. Taking the spouses together, Mr and Mrs H each have shares which they want to sell. What happens in fact is that they do sell their shares, and the economic consequence is that they realise a gain on one set of shares and a loss on the other set. To decide whether or not the TAAR applies, it is necessary to consider whether there have been arrangements, and whether a main purpose of those arrangements was the securing of a tax advantage. In this case, it seems clear that there have been arrangements, namely the transfer of the shares from Mr H to Mrs H. It is then necessary to look at what the main purpose of Mr and Mrs H in entering into these arrangements was. This can be determined only by looking at all the circumstances surrounding the arrangements. In the present example, Mr and Mrs H wanted to dispose of their shareholdings, and they did this in a straightforward way. They made use of the provisions of section 58 TCGA, which provides the opportunity for spouses (or civil partners) to bring together gains and losses, but again the straightforward use of a statutory relief in this way does not (of itself) bring arrangements within the TAAR. Moreover, the tax outcome of the transactions reflects the economic reality of Mr and Mrs H's situation. circumstances, this suggests that there was no main purpose of achieving a tax advantage, and where there is no such main purpose the rule does not apply."

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<sup>14</sup> The Guidance Note provides:

example is if there is an arrangement under which the donee spouse immediately returns the proceeds of the disposal to the donor spouse. In that case the inter-spouse gift has no "economic consequences".

The next difficulty is to reconcile that approach with the words of the statute. One might simply give up at this point:

We think that the words "tax avoidance" should be substituted for "tax advantage"... the guidance contradicts the legislation. transactions (such as transfers between spouses) are stated in the guidance not to be caught by the TAAR,16 when it is strongly arguable that they are caught.<sup>17</sup>

If that is right, then the real decision whether or not to apply the legislation is in many cases made by HMRC with no redress by the taxpayer (for judicial review is not likely to be successful except in very gross cases). However, it is suggested, having regard to Pepper v Hart, that the reference to tax advantage should be read so as to mean tax avoidance in the strict sense. The fact that the definition here is based on words in other sections which have been understood differently<sup>18</sup> does not determine the issue.

The reader may wonder whether this discussion matters, given that the HMRC practice is known. On a constitutional level it matters to those who think that tax should be based on law and not concession. On a practical level it matters if HMRC later decide to change their practice (which as the IR20 debacle shows is not a theoretical possibility) or if they chose to apply it inconsistently.<sup>19</sup>

<sup>16</sup> Section 16A was introduced with the tendentious title of targeted anti-avoidance rule, hence the term TAAR.

<sup>17</sup> Response of CIOT to consultation (8 February 2007).

See 20.14.1 (Subsidiary consequence not necessarily a purpose).

<sup>19</sup> Guidance Note para 24 is intended to give HMRC freedom to more or less disregard their own guidance note:

Examples of how the legislation will apply in particular circumstances are set out below. These examples are intended to show how different factors will be taken into consideration in deciding whether or not the TAAR applies in a given set of circumstances. They are not designed as templates for deciding whether a loss is or is not caught by the TAAR in any particular case.

# DT RELIEFS AND ANTI-AVOIDANCE PROVISIONS

#### 38.1 DT reliefs

In this chapter I use the expression "**DT reliefs**" to mean:

- (1) relief from tax under a DT treaty<sup>1</sup> ("**DTT reliefs**"); and
- (2) credit for foreign tax ("**foreign tax credit**") which may be available under a DTT or as unilateral relief.

This chapter considers whether DT reliefs offer a defence to various income tax and CGT anti-avoidance provisions.

#### 38.2 DTT relief

International treaties (including DTTs) do not automatically become part of UK law, but must be incorporated into UK law by statute. Accordingly, s.788(3) ICTA provides:

Subject to the provisions of this Part, the arrangements [DTTs] shall, notwithstanding anything in any enactment, have effect in relation to income tax and corporation tax in so far as they provide—

- (a) for relief from income tax, or from corporation tax in respect of income or chargeable gains; or ...
- (c) for determining the income or chargeable gains to be attributed—

<sup>1</sup> A note on terminology. The terms DT treaty/convention/arrangement are synonymous. The OECD Model use the word "convention" but "treaty" seems clearest.

- (i) to persons not resident in the UK and their agencies, branches or establishments in the UK; or
- (ii) to persons resident in the UK who have special relationships with persons not so resident; ...

This is extended to CGT by s.277(1) TCGA.<sup>2</sup>

For convenience I shall where appropriate refer to income tax and leave CGT to be understood.

# 38.3 Foreign tax credit

Section 790 ICTA provides tax credit relief:

- (1) To the extent appearing from the following provisions of this section, relief from income tax and corporation tax in respect of income and chargeable gains shall be given in respect of tax payable under the law of any territory outside the UK by allowing that tax as a credit against income tax or corporation tax, notwithstanding that there are not for the time being in force any arrangements under section 788 providing for such relief.
- (2) Relief under subsection (1) above is referred to in this Part as "unilateral relief".
- (3) Unilateral relief shall be such relief as would fall to be given under Chapter II of this Part if arrangements in relation to the territory in question containing the provisions specified in subsections (4) to (10C) below were in force by virtue of section 788, but subject to any particular provision made with respect to unilateral relief in that Chapter; and any expression in that Chapter which imports a reference to relief under arrangements for the time being having effect by virtue of that section shall be deemed to import also a reference to unilateral relief.
- (4)[a] Credit for tax paid under the law of the territory outside the UK and computed by reference to income arising or any chargeable

<sup>2 &</sup>quot;For the purpose of giving relief from double taxation in relation to capital gains tax and tax on chargeable gains charged under the law of any territory outside the UK, in Chapters I and II of Parts XVIII of the Taxes Act, as they apply for the purposes of income tax, for references to income there shall be substituted references to capital gains and for references to income tax there shall be substituted references to capital gains tax meaning, as the context may require, tax charged under the law of the UK or tax charged under the law of a territory outside the UK."

- gain accruing in that territory shall be allowed against any UK income tax or corporation tax computed by reference to that income or gain
- [b] (profits from, or remuneration for, personal or professional services performed in that territory being deemed for this purpose to be income arising in that territory).

This is extended to CGT by s. 277 TCGA. Section 278(1) TCGA provides:

Subject to section 277 and to section 111 of the Finance Act 2004 (computation of chargeable gains subject to special withholding tax), the tax chargeable under the law of any territory outside the UK on the disposal of an asset which is borne by the person making the disposal shall be allowable as a deduction in the computation of the gain.

I refer to this as "s.278 relief".

### 38.4 Can a third party claim DT reliefs?

# 38.4.1 *Can a third party claim DTT relief?*

Suppose income accrues to a trust or company in a treaty jurisdiction, but the settlor or transferor in the UK is subject to tax under an anti-avoidance provision such as s.624 or s.720. DTT relief is not necessarily restricted to the trustees or person abroad. If the DTT provides the relief, the UK statute clearly authorises the relief to apply, for s.788(3)(a) ICTA simply provides "relief", ie relief for anyone.3

This is self evident, but authority can be cited if necessary. In Lord Strathalmond v IRC, 4 US source income arose to Lady Strathalmond. The rule in those days (only repealed in 1988) was that income of a married woman was deemed to accrue to her husband, so in the absence of treaty relief, Lord Strathalmond would have been taxable. The wife was a resident of the US (within the meaning of the DTT) but the husband was not. Nevertheless he was entitled to DTT relief. The important point was

One might also refer to s.788(3)(c)(ii) ICTA; but DTTs usually take the form of providing relief, rather than the form of disattributing income otherwise attributable to a settlor or transferor.

<sup>48</sup> TC 537.

that the treaty exempted the income, not the resident, so a third party otherwise taxed on the income, US resident or not, could claim the benefit of it. Lord Millett summarised the point:

[Strathalmond] shows that the relief from UK tax accorded by a double taxation agreement can enure for the benefit of a third party.<sup>5</sup>

Again, in *Padmore v IRC*, 62 TC 352 a UK resident partner was entitled to DTT relief on income of a Jersey partnership.

I stress this because there is a comment to the contrary by the special commissioner in  $IRC\ v\ Willoughby^6$  but that must be dismissed as erroneous.

### 38.4.2 Can a third party claim foreign tax credit

The position is the same for foreign tax credit, for s.790 allows "relief" or "credit" i.e. relief and credit for anyone.

The ITH provides:

# Tax charged on different person 618. General

There is no requirement in the credit rules that the person charged to the UK tax is to be the same as the person charged to the foreign tax. The rules simply demand that the income or gains subjected to the foreign tax be the same income or gains as are subject to the UK tax.

## 619. Capital gains

An example of this situation is found in Section 140 TCGA 1992 which deals with the charge on capital gains where a branch or agency overseas is domesticated, that is to say transferred to a non-resident company in exchange for shares. In those circumstances a charge on the gains on branch assets transferred is deferred until either the transferor sells the shares or the transferee sells the assets (in the latter case the sale has to be within six years of the acquisition). In that latter instance where the transferee sells the asset, any foreign tax on the gains is paid by the transferee. But the UK company is charged in respect of the capital gains on those same assets and qualifies for credit relief because the gain has been taxed abroad, although the tax has actually been

<sup>5</sup> *Bricom v IRC* 70 TC at p.290.

<sup>6 [1995]</sup> STC 143 at p.169.

charged on the transferee.

A similar situation could occur with transfers under Section 171 TCGA 1992 between UK group companies. If the assets involved are situated abroad and the foreign tax authority taxes the UK company making the transfer, the benefit of that tax can be taken by the transferee group company when there is a disposal outside the group generating a UK tax charge on the relevant asset.

#### 620. Income

On the income side a similar situation could occur where a UK resident is required to be assessed on income which in fact is the income of some other person and has been taxed abroad.

This leads to the issue of characterisation.

#### 38.5 Characterisation of income

DT reliefs provide exemption for particular types of income, and relief only applies if the taxpayer receives that type of income. The characterisation of income in the hands of the UK taxpayer is a central question. Assuming the income in the hands of the actual recipient qualifies for relief, does the UK taxpayer receive (or is he deemed to receive) the same income? Or has the income "changed its character" (in which case the relief does not apply)? I refer to this issue as characterisation.

DTT reliefs do apply where a UK statutory provision deems the income of the person abroad to be the income of the taxpayer: Strathalmond is such a case. Lord Millett summarised:

Exempt income does not change its character or lose its exemption merely because it is deemed to be the income of another person or is imputed to him: Strathalmond.

The same applies if the UK provision apportions that income to the taxpayer: "apportion" has the same meaning as "deems to accrue to" or "impute". The term "attribute" is also the same. 8

Bricom v IRC 70 TC at p.290.

The terms "apportion" and "attribute" are used synonymously in s.13 TCGA; see 36.2 (Attribution of gains to participator).

Hughes v Bank of New Zealand<sup>9</sup> concerned exemption for gilts, not a DTT, but the characterisation issue was the same. The case concerned a non-resident bank with a UK branch whose profits were taxable. The branch's trading receipts included interest from exempt gilts (exempt from UK tax in the hands of a non-resident). It was held that the exempt interest retained its exempt status. Lord Millett summarised:

[*Hughes*] is authority for the proposition that exempt interest retains its character as interest even when it is taxable as a component element of the recipient's trading profits. ... Interest from exempt securities does not cease to be such by being included as a component element of the recipient's taxable profit.<sup>10</sup>

On the other side of the line, according to Lord Millett, is *IRC v Australian Mutual Provident Society*. This concerned an non-resident life assurance company with a branch in the UK whose profits were taxable. The taxable profits were calculated in an unusual way: the relevant rule provided that an unidentifiable portion of the world-wide income of the company derived from the investment of its life assurance fund, calculated in accordance with a mathematical formula, should be charged to tax as income derived from business in the UK. It was held that the rule did not tax the company's investment income as such but a conventional sum calculated in accordance with the rule; and that accordingly the sum to be taxed was not affected by the fact that interest from exempt gilts represented one of the elements in the calculation.

Millett LJ summarised:

... the question turns on the nature of the statutory process... where tax is charged on a conventional or notional sum which exists only as the product of a calculation, the fact that one of the elements in the calculation is measured by reference to the amount of exempted income does not make the exempted income the subject of the tax: *Australian Mutual Provident Society*.

<sup>9 21</sup> TC 472.

<sup>10</sup> Bricom v IRC 70 TC at p.290. Nowadays the exemption for gilts is restricted so as not to apply in this type of case.

<sup>11 28</sup> TC 388 "as explained by Lord Radcliffe" in *Ostime v Australian Mutual Society* [1960] AC 459, at p. 479, 38 TC 492; discussed in *Bricom v IRC* 70 TC at p.290.

IRC v Willoughby offers another example. Here the taxpayer paid a premium to Royal Life in the Isle of Man. Under s.720 he was (in principle) subject to tax on the income accruing to Royal Life from the premium. The IOM DTT provided relief for the commercial profits of Royal Life; but the income on which the taxpayer was subject to tax could not be characterised as the commercial profits of Royal Life (it was merely an element by reference to which those profits were computed). So the DTT did not confer relief on the taxpayer. 12

## 38.6 Distinction between income and sum equivalent to income

Bricom v IRC decided that a DTT did not provide a defence to the Controlled Foreign Company ("CFC") provisions. These provisions require a three-stage operation to be undertaken:

Stage 1. Ascertainment: the CFC's chargeable profits are ascertained under s 747(6)(a) ICTA and Sch 24.

Stage 2. Apportionment: the CFC's chargeable profits (less any creditable tax) are apportioned among its shareholders. In *Bricom* the CFC was a wholly-owned subsidiary of the taxpayer, so all its chargeable profits were attributed to the taxpayer.

Stage 3. Assessment: The taxpayer is assessed on "a sum equal to corporation tax at the appropriate rate on that apportioned amount of profits" (less the apportioned amount of creditable tax) and the sum assessed is recoverable from the taxpayer "... as if it were an amount of corporation tax chargeable on the taxpayer".

The Special Commissioners held that the interest lost its character as interest by the end of stage 1. Millett LJ disagreed:

It is .. a reflection of the Revenue's unsuccessful argument in *Hughes*, viz: that interest from exempt securities loses its character as income by being included in the computation of the recipient's trading profits.

So far so good. But the interest lost its character at stage 2:

The correct analysis is that the interest received by Spinneys [the CFC]

<sup>12</sup> Though this is not quite the way that the Special Commissioner dealt with the point: 70 TC 57 at p. 90. The taxpayer wisely did not appeal this point.

is not included in the sum apportioned to the taxpayer on which tax is chargeable. It merely provides a measure by which an element in a conventional or notional sum is calculated, and it is that conventional or notional sum which is apportioned to the taxpayer and on which tax is charged....

The CFC case was on the wrong side of the distinction because "the chargeable profits" as defined by s.747(6)(a) are *a purely notional sum*. Why are they more notional than the profits of any company?

They do not represent any profits of Spinneys on which UK corporation tax is chargeable, for there are no such profits.

Obviously correct, but not relevant. At this point the error slips in:

Nor do they represent any actual payments or receipts of Spinneys, whether of interest or anything else.

# Why not?

The taxpayer lays stress on the fact that what is apportioned under s.747(3) is not "a sum equal to the chargeable profits" but the chargeable profits themselves; and that the subject of the charge to tax in s.747(4)(a) is not "a sum equal to the apportioned part of the chargeable profits" but the apportioned part of the chargeable profits itself.

The taxpayer (it seems) raised this distinction and lost on it:

They are merely the product of a mathematical calculation made on a hypothetical basis and making counterfactual assumptions. The "chargeable profits" which are defined by s.747(6)(a) exist only as a measure of imputation. What is apportioned to the taxpayer and subjected to tax is not Spinneys' actual profits but a notional sum which is the product of an artificial calculation.

The taxpayer was wrong to accept a purely formal distinction between interest and a sum equivalent to interest. No reference was made to a purposive approach. Lord Steyn said:

The tendency should therefore generally speaking be against literalism. What is literalism? It will depend on the context. But an example is given in The Works of William Paley... the tyrant Temures promised the garrison of Sebastia that no blood would be shed if they surrendered to him. They surrendered. He shed no blood. He buried them all alive. This is literalism. If possible it should be resisted in the interpretative process.13

Nevertheless that formal distinction now seems settled, at least below the level of the House of Lords.

Even if the formal distinction is accepted, the decision of the Court of Appeal that the CFC legislation imposed a tax charge on a notional sum (no DTT relief) and not on interest (which qualified for DTT relief) is not particularly convincing, but a distinction without a difference is always going to be difficult to apply, and it is not worth pursuing that point here.

It is worth stepping back to remember that the purpose of double tax treaties is to allocate taxing rights between countries. While the UK can deliberately breach a treaty, tax legislation should be construed consistently with a treaty where possible. One would like to think that the unfairness of *Bricom* was a factor in the ECJ decision that the CFC legislation was contrary to EU law. 14 That would have been just. But it is not necessary to pursue that point in this book. For the time being, at least, one must ask whether under the anti-avoidance provision, the taxpayer receives income (within the scope of treaty relief) or a sum equivalent to the income, a notional sum (not within the relief).

#### 38.7 DT reliefs: s.624 ITTOIA

Under s.624 ITTOIA, "Income which arises under a settlement is treated for income tax purposes as the income of the settlor and of the settlor alone." Clearly this is the same income as accrues to the trustees, so if the income qualifies for DTT relief, the settlor can claim it.

Sirius International Insurance v FAI General Insurance [2004] 1 WLR 3251 at [19]. But see "The Problem is the Perception" David Goldberg QC, GITC Review Vol. 4 No. 2 accessible www.taxbar.com for a defence of Temures ("Of course, the garrison should have been advised by a lawyer before accepting the surrender

See 39.3 (Restriction on freedom of establishment). 14

#### **38.8 Section 720 ITA**

# 38.8.1 DTT relief

Sections 720(2) and 721(1) ITA must be read together:

**720(2)** Income tax is charged on income treated as arising to such an individual under section 721 (individuals with power to enjoy income as a result of relevant transactions).

**721(1)** Income is *treated as arising* to such an individual as is mentioned in section 720(1) in a tax year for income tax purposes if conditions A and B are met.

It appears that under s.720 the income which is *treated* as arising is *not* the same income as that accruing to the person abroad, so applying the *Bricom* formalistic distinction, treaty relief is in principle not available for s.720 (though it remains arguable in the House of Lords that the formulistic distinction should be rejected).

This view is not universally held.<sup>15</sup> Rebecca Murray refers to s.721 ITA which continues:

- (2) Condition A is that the individual has power in the tax year to enjoy *income of a person* abroad as a result of ... a relevant transfer ...
- (3) Condition B is that *the income* would be chargeable to income tax if it were the individual's and received by the individual in the UK.
- (4) For the purposes of subsection (2), it does not matter whether *the income* may be enjoyed immediately or only later.
- (5) It does not matter for the purposes of this section—
- (a) whether *the income* would be chargeable to income tax apart from section 720...

(Emphasis added)

# She argues:

... s.721(5) ... appears to close the issue. If the income chargeable under

<sup>15</sup> See TAA provisions and Double Taxation Conventions 12 PTPR 9 (Robert Venables QC).

s.720 were only an amount equal to income, it would be impossible to ask the question whether it would be chargeable apart from s.720, since it would just be an amount equal to income only chargeable by virtue of s.720. It must be the same income in order to ask this question.<sup>16</sup>

The references in s.721(2)(3)(4) and (5) are to the actual income of the person abroad, but this does not mean that the reference to the income treated as arising in s.721(1) is the same actual income.

The pre-2008 s.726 ITA (the foreign domicile defence) is perhaps more helpful. This provided:

- (1) An individual is not chargeable to income tax under section 720 in respect of any income treated as arising to the individual under section 721 if conditions A and B are met. ...
- (3) Condition B is that if the income had in fact been the individual's income, because of being so domiciled the individual would not have been chargeable to income tax in respect of it.

This did seem to equate the income treated as accruing with the actual income of the person abroad. However, the post-2008 s.726 distinguishes more clearly between the income of the person abroad and the deemed income.17

# Does s.746 ITA help? This provides:

- (1) This section applies for the purpose of calculating the liability to income tax of an individual charged under section 720 or 727.
- (2) The same deductions and reliefs are allowed as would have been allowed if the income treated as arising to the individual under section 721 or 728 had actually been received by the individual.

This supports the argument that DT reliefs to apply to s.720 income because if the income is different the deductions and reliefs would not apply. Section 743(4) also assumes that the transferor's income is the same as the income of the person abroad.

<sup>16</sup> Taxation Vol. 159, 7 June 2007 at p.640.

<sup>17</sup> See 17.12 (Section 720 foreign domicile defence).

My conclusion is that the pre-2008 ITA code was confused and inconsistent on the issue of whether the income treated as accruing to the transferor is the actual income of the person abroad or merely fictional income. This only goes to show that the *Bricom* approach which attempts to distinguish between the two is a mistaken approach. The 2008 reforms move one step more towards separating the two types of income, but the position remains confused and inconsistent.

The pre-ITA wording was different, and it is considered that before 2007/08 the s.739 income was the same as the income of the person abroad, and DTT relief did apply. 9

HMRC do not consider that DTT relief applied even before 2007. The ITH provides:

The anti-avoidance provisions of Section 739 ICTA 1988 and Section 740 ICTA 1988 go in that direction, but not far enough to get within the credit rule, either because the income which is assessed on the UK resident cannot be identified with any particular part of the income which the non resident has received or because the resident is charged by reference to a benefit received out of the assets rather than on the income itself. We take the view that where the UK charge is made on deemed income or gains, such income or gains are not the same income or gains charged abroad.

# 38.8.2 Foreign tax credit

Section 746 TA (set out above) makes it clear that foreign tax credit applies for s.720 ITA.

## 38.9 DT reliefs: s.731 ITA

DTT relief is not applicable for s.731 ITA. ITA EN provides:

2170. The method statement [s. 733 ITA 2007] makes it clear that

<sup>18</sup> See the quote from 17.9.1 (Power to enjoy part of income of person abroad).

<sup>19</sup> David Goy QC agrees: "Double Tax Treaties and ss.739 and 740 ICTA 1988", GITC Vol. V no.2, accessible www.taxbar.com. See too "Double Taxation Treaties: the Antidote to Anti-avoidance Provisions", Robert Venables QC, OTPR Vol. 6 p.151.

"relevant income" in relation to an individual is not actually taxable income of the individual, but is an element in the calculation of taxable income. "Relevant income" is actual income arising to a person abroad; the income charged under section 731 is income treated as arising to the individual in question. This deemed income may be more or less than "the relevant income of the tax year" in relation to the individual and the tax year identified at Step 3.

That was also the position under the pre-ITA wording. ITH passage cited above shows that HMRC take this view.

There is no formal foreign tax credit relief, but income used to pay foreign tax is not relevant income as it cannot be used to benefit a beneficiary.

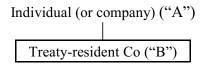
#### 38.10 DTT relief: s.13 TCGA

# 38.10.1 Individual (or UK company) holding non-resident company

In the following discussion: "treaty-resident" means resident for DTT purposes in a jurisdiction with a DTT which has a CGT article.<sup>20</sup>

"Non-resident" means non-UK resident but not treaty-resident. That is, in this terminology, a Jersey resident company is "non-resident" but a US company is treaty-resident.

Suppose an individual (or a UK resident company) owns a treaty-resident company which realises a gain:



A can claim DTT relief for gains accruing to B (deemed to accrue to A) under s.13 TCGA.<sup>21</sup> HMRC accept this. The CG Manual provides at para 57380:

A treaty-resident company must be non-UK resident.

Note that it is assumed that the gain accruing under s.13 is the same gain as the gain accruing to the company, even though s.13(10A) and (10B) refer to gains treated as accruing, and s.13(9) refers to an amount equal to the gain.

#### **Double taxation agreements**

You should always check whether there is a double taxation agreement between the UK and the country in which the company making the gain is resident. If there is no double taxation agreement any TCGA 1992, s.13 charge is unaffected. Similarly if the agreement does not refer to capital gains or CGT the charge under TCGA 1992, s.13 is unaffected. But, if the agreement provides that gains of the type realised by the non-resident company are only taxable in that company's country of residence TCGA 1992, s.13 cannot apply. For example, Article 15(4) of the Kenya/UK Double Taxation Agreement<sup>22</sup> would prevent TCGA 1992, s.13 applying to the disposal of stocks and shares by a company resident in Kenya. Agreements will often treat gains on the disposal of particular types of asset differently.

# Likewise DTR Manual para 1506 provides:

#### Resident shareholders in non-resident companies

[Section 13 TCGA] enables the UK, in certain circumstances, to tax a UK resident in respect of gains made by a non-resident company in which he is a shareholder (participator where the gains accrue on or after 28 November 1995 – Section 174 FA 1996) (see CG57200 onwards). However the Capital Gains Articles in double taxation agreements may override it.

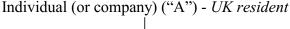
If the non-resident company disposes of immovable property; for example, land, buildings etc, in the UK, double taxation agreements normally provide that any gain can be taxed in UK. Although UK domestic law may prevent a capital gains tax charge on the non-resident company (see Section 10 TCGA 1992), Section 13 TCGA 1992 can be applied to tax the UK resident shareholder.

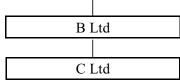
If the asset disposed of is not immovable property in the UK; for example, immovable property situated outside the UK, shares etc, then the Capital Gains Article will normally prevent a charge to tax under Section 13 TCGA 1992 being made on the shareholder.

The text of the Capital Gains Article in the agreement with the country concerned will need to be examined to see whether there are any variations from the general principles outlined above.

# Suppose there is a chain of companies:

<sup>22</sup> The Kenyan DTT follows the standard OECD Model wording, so what is stated here of Kenya is generally true for DTTs which have a CGT article.





Suppose a gain accrues to C. We have the following possibilities:

	Case 1	Case 2	Case 3
B Ltd	UK resident	non-resident	treaty-resident
C Ltd	treaty-resident	treaty-resident	non-resident

If B Ltd is UK resident, and C Ltd is treaty-resident:

- (1) B Ltd may claim DTT relief, as noted above.
- (2) A does not need to claim relief, as
  - it cannot be assessed under s.13(9) and (a)
  - apparently cannot be assessed under s.13(2) (but if it could be (b) assessed under s.13(2) DTT relief would be available.)

If B Ltd is non-resident and C Ltd is treaty-resident, HMRC accept that A can claim DTT relief.

If C Ltd is non-resident, but B Ltd is treaty-resident, A cannot claim relief.

# 38.10.2 Trust holding non-resident company

# Section 79B TCGA provides:

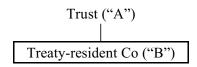
- (1) This section applies where the trustees of a settlement are participators<sup>23</sup>—
- (a) in a close company, or
- (b) in a company that is not resident in the UK but would be a close

Section 79B(1) provides: "For this purpose "participator" has the same meaning as 23 in section 13".

company if it were resident in the UK.

(2) Where this section applies, nothing in any double taxation relief arrangements shall be read as preventing a charge to tax arising by virtue of the attribution to the trustees under s.13, by reason of their participation in the company mentioned in subsection (1) above, of any part of a chargeable gain accruing to a company that is not resident in the UK.

Suppose an individual or a UK resident company owns a treaty-resident company which realises a gain:



DTT relief is disallowed under s.79B(1)(b).

I am unable to see the point of s.79B(1)(a). If the trustees are participators in a *close* company gains accrue to that company and not to the trustees. I would be grateful if any reader could offer an explanation.

# Section 79B(3) TCGA provides:

Where this section applies and—

- (a) a chargeable gain accrues to a company that is not resident in the UK but would be a close company if it were resident in the UK, and
- (b) all or part of the chargeable gain is treated under section 13(2) as accruing to a close company which is not chargeable to corporation tax in respect of the gain by reason of double taxation arrangements, and
- (c) had the company mentioned in paragraph (b) (and any other relevant<sup>24</sup> company) not been resident in the UK, all or part of the chargeable gain would have been attributed to the trustees by reason of their participation in the company mentioned in subsection (1) above.

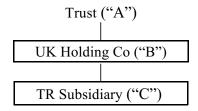
<sup>24</sup> Section 79B(4) TCGA provides:

<sup>&</sup>quot;The references in subsection (3) above to 'any other relevant company' are to any other company which if it were not resident in the UK would be a company in relation to which section 13(9) applied with the result that all or part of the chargeable gain was attributed to the trustees as mentioned in that subsection."

section 13(9) shall apply as if the company mentioned in paragraph (b) above (and any other relevant company) were not resident in the UK.

Section 79B(3) addresses the more challenging case where:

- (1) a trust owns a holding company ("B") which is UK resident;
- (2) B holds a non-resident subsidiary ("C"):



B is not taxed under s.13 on gains accruing to C as DTT relief applies. In the absence of s.79B(3), the gain apparently cannot be apportioned to the trust under s.13(9) or s.13(2). The trust does not need DTT relief. Section 79B(3) treats B as non-resident, so that the gain accruing to C can be attributed to the trust under s.13(9).

#### 38.11 Foreign tax credit: s.13 TCGA 1992

SP D23 provides:

# Non-resident company: TCGA 1992 s 13

- [1] Where a UK participator in a non-resident company which would be a close company if resident in the UK is chargeable to CGT on a proportion of a capital gain accruing to that company, tax credit relief may be given against UK CGT for the appropriate proportion of any overseas tax payable by the company in the country where it is resident in respect of its gain TCGA 1992 s 277;
- [2] alternatively, under TCGA 1992 s 278, the appropriate proportion of the overseas tax may be deductible in computing the shareholder's gains to the extent that the overseas tax has not qualified for relief under TCGA 1992 s 277.

This relates to two reliefs:

- (1) foreign tax credit: s.277 TCGA
- (2) s.278 relief.

The CG Manual summarises foreign tax credit and s.278 relief and gives a worked example:

#### 57381. Overseas tax payable by NR SP D23

The non-resident company may have to pay tax on the gain in its country of residence. UK residents to whom the gain is apportioned will get relief for this tax. The two methods of giving relief are set out in SP/D23.

- Either the UK resident can claim tax credit relief, see CG57382 or
- a proportionate part of the tax can be claimed in computing the apportioned gain, see CG57383.

#### 57382. Tax credit relief

The UK resident can claim tax credit relief under TCGA 1992, s.277. Relief is given on a proportion of the foreign tax equal to the proportion of the total gain attributable to the UK resident. This amount is set-off against the charge to CGT or Corporation Tax on the relevant chargeable gains. See the example at CG57384. If tax credit relief is allowed no deduction under TCGA 1992, s.278 can be allowed in computing the chargeable gain. See CG57383.

#### 57383. Tax deducted in computing gain

If the UK resident does not want to claim tax credit relief, the tax can be deducted in computing the gain, TCGA 1992, s.278. The foreign tax paid does not qualify for indexation allowance. Although it is an allowable deduction in computing the gain it is not a deduction within TCGA 1992, s.38(1)(a) or TCGA 1992, s.38(1)(b). This means it is not relevant allowable expenditure for indexation allowance purposes, see CG17240. In all other respects you compute and apportion the gain in the usual way allowing the foreign tax paid as a deduction. See the example in CG57384. For further guidance on TCGA 1992, s.278 see CG14410+.

#### 57384. Foreign tax paid by a NR company

This example illustrates the differences between allowing any foreign tax paid by the non-resident company as tax credit relief or as a deduction in computing the gain.

#### Facts

• The non-resident company realises a gain of £20,000 computed under the normal CGT rules.

- It has to pay £5,000 tax on this gain in its country of residence.
- 75 per cent of the gain is attributable to a UK resident.

#### **CGT** treatment

A TCGA 1992, s.13 charge of £20,000 @ 75 per cent = £15,000 is apportioned to the UK resident. Relief for the tax paid can be claimed in two ways.

- TAX CREDIT RELIEF, SEE CG57382.

Suppose the UK resident is liable to CGT at 40 per cent. The tax payable would be £6,000. The UK resident can claim tax credit relief on the foreign tax of £5,000 paid by the company in the same proportion as the gain is apportioned. £5,000 @ 75 per cent = £3,750. The total tax payable by the UK resident becomes £2,250.

- DEDUCTION IN COMPUTING THE GAIN, SEE CG57383.

The foreign tax paid of £5,000 can be deducted in computing the gain. No indexation allowance is due on this deduction. The gain to be apportioned becomes £20,000 –£5,000 = £15,000. The taxpayer's share is £15,000 @ 75 per cent = £11,250. At a rate of 40 per cent the tax payable would be £11,250 a 40 per cent = £4,500.

In this example you would expect the taxpayer to claim tax credit relief.

I cannot see any case where s.278 relief is better than tax credit relief.

#### DT reliefs: s.77 TCGA 38.12

Until 2008/09, s.77(1) TCGA provided, so far as relevant:

- (1) Where in a year of assessment
  - chargeable gains accrue to the trustees of a settlement from the disposal of any or all of the settled property,
  - (b) after making any deduction provided for by section 2(2) in respect of disposals of the settled property there remains an amount on which the trustees would be chargeable to tax for the year in respect of those gains ..., and
  - (c) at any time during the year the settlor has an interest in the settlement.
  - [i] the trustees shall not be chargeable to tax in respect of those gains but
  - instead chargeable gains of an amount equal to that referred [ii] to in paragraph (b) shall be treated as accruing to the settlor in that year.

# DTT relief was overridden by s.83A TCGA:

### 83A Trustees both resident and non-resident in a year of assessment

- (1) This section applies if a chargeable gain accrues to the trustees of a settlement on the disposal by them of an asset in a year of assessment and the trustees—
- (a) are within the charge to capital gains tax<sup>25</sup> in that year of assessment, but
- (b) are non-UK resident at the time of the disposal.

The expression in (b) was somewhat artificially defined in s.83A(4) TCGA:

For the purposes of this section the trustees of a settlement are non-UK resident at a particular time if, at that time,—

- (a) they are neither resident nor ordinarily resident in the UK, or
- (b) they are resident or ordinarily resident in the UK but are Treaty non-resident.

If these conditions are satisfied, s.83A(2) TCGA overrode DTT relief:

Where this section applies, nothing in any double taxation relief arrangements shall be read as preventing the trustees from being chargeable to capital gains tax (or as preventing a charge to tax arising, whether or not on the trustees) by virtue of the accrual of that gain.

It was clearly assumed that DTT relief would otherwise apply to s.77 gains, even though under s.77 "chargeable gains *of an amount equal* to" the trustees gains are treated as accruing to the settlor.

#### 38.13 DT reliefs: s.86 TCGA

Section 86 TCGA provides:

<sup>25</sup> This expression is given a common sense definition:

<sup>&</sup>quot;(3) For the purposes of this section the trustees of a settlement are within the charge to capital gains tax in a year of assessment—

<sup>(</sup>a) if, during any part of that year of assessment, they are resident in the UK and not Treaty non-resident, or

<sup>(</sup>b) if they are ordinarily resident in the UK during that year of assessment, unless they are Treaty non-resident during that year of assessment."

### Attribution of gains to settlors with interest in non-resident or dual resident settlements

- (1) This section applies where the following conditions are fulfilled as regards a settlement in a particular year of assessment—
- (a) the settlement is a qualifying settlement in the year;
- (b) the trustees of the settlement fulfil the condition as to residence ...:
- (c) a person who is a settlor in relation to the settlement ("the settlor") is domiciled in the UK at some time in the year and is either resident in the UK during any part of the year or ordinarily resident in the UK during the year:
- (d) at any time during the year the settlor has an interest in the settlement:
- (e) by virtue of disposals of any of the settled property originating from the settlor, there is an amount on which the trustees would be chargeable to tax for the year under section 2(2) if ... the assumption as to residence<sup>26</sup> ... were made ....

- (2) The condition as to residence is that—
- (a) the trustees are neither resident nor ordinarily resident in the UK during any part of the year, or
- (b) the trustees are resident and ordinarily resident in the UK during any part of the year, but at any time of such residence and ordinary residence they fall to be regarded for the purposes of any double taxation relief arrangements as resident in a territory outside the UK.

- (4) Where this section applies—
- (a) chargeable gains of an amount equal to that referred to in subsection (1)(e) above shall be treated as accruing to the settlor in the year ...

# The CG Manual para 38313 provides:

#### Double taxation relief

The gain which is chargeable on the settlor is not the same gain as that which accrues to the trustees, but only an amount equivalent to that

The expression is defined in s.86(3) TCGA: 26

<sup>&</sup>quot;Where subsection (2)(a) above applies, the assumption as to residence is that the trustees are resident and ordinarily resident in the UK throughout the year; and where subsection (2)(b) above applies, the assumption as to residence is that the double taxation relief arrangements do not apply."

gain.

Therefore articles in particular Double Taxation agreements, under which chargeable gains from the alienation of particular property are exempt from UK tax, will not operate to exempt the settlor from liability under Schedule 5.

That is, relief does not apply even if the trust is resident in a jurisdiction with standard form DTT CGT relief. This is very doubtful, for the same wording in s.77 was thought to be consistent with DTT relief. The Manual continues:

Where, however, the particular article provides for the allowance, as a credit, of overseas tax payable on gains, that tax can be allowed as a credit. This is because UK tax is computed by reference to the same chargeable gains in respect of which the overseas tax is computed. If there is no Double Taxation agreement, then unilateral relief is available on the same basis.

In some circumstances, s.86(3) TCGA overrides treaty relief.

#### 38.14 DT reliefs: s.87 TCGA

It is generally considered that DTTs offer no defence to a charge under s.87 TCGA. A gain accruing to trustees may qualify for DTR (if the trustees are resident in a jurisdiction with a suitable DTT), but the gain accruing to a beneficiary under s.87(4) is not the same gain.

However, s.278 relief is available so foreign tax is deducted in computing the trust gains. This is because:

- (1) trust gains are the amount on which trustees would have been chargeable to tax if UK resident; and
- (2) UK resident trustees would qualify for s.278 relief which reduces the amount on which trustees would be chargeable to tax.<sup>27</sup>

<sup>27</sup> I am grateful to John Dick for this observation.

#### CHAPTER THIRTY NINE

# EU LAW DEFENCE TO ANTI-AVOIDANCE PROVISIONS

#### 39.1 EU law defence – Introduction

This chapter considers whether the following anti-avoidance provisions are consistent with EU law:<sup>1</sup>

- (1) s.720 ITA
- (2) s.86 TCGA
- (3) s.13 TCGA

If not, the taxpayer may have a defence to the provisions which I call the EU defence.

A full discussion would require a book to itself, but it would not be easy to complete because the case law is developing very quickly.

In this chapter I refer to a non-resident company established in another Member State as a "MS company".

The primacy of EU law hardly needs to be stated, but to begin at the beginning: Section 2 European Communities Act 1972 provides:

All such rights, powers, liabilities, obligations and restrictions from time to time created or arising by or under the Treaties, and all such remedies and procedures from time to time provided for by or under the Treaties, as in accordance with the Treaties are without further enactment to be given legal effect or used in the UK shall be recognised and available in law, and be enforced, allowed and followed accordingly;

In Steve Thoburn v Sunderland City Council, Laws LJ stated as "fundamental propositions":

<sup>1</sup> See too 6.7 (EU restriction on exit taxes).

- (1) All the specific rights and obligations which EU law creates are by the 1972 Act incorporated into our domestic law and rank supreme: that is, anything in our substantive law inconsistent with any of these rights and obligations is abrogated or must be modified to avoid the inconsistency. This is true even where the inconsistent municipal provision is contained in primary legislation.
- (2) The 1972 Act is a constitutional statute: that is, it cannot be impliedly repealed.<sup>2</sup>

#### 39.2 Freedom of establishment: EU legislation

Article 43 EC establishes a freedom of establishment ("FoE"):

- [1][a] Within the framework of the provisions set out below, restrictions on the freedom of establishment of nationals of a Member State in the territory of another Member State shall be prohibited.
  - [b] Such prohibition shall also apply to restrictions on the settingup of agencies, branches or subsidiaries by nationals of any Member State established in the territory of any Member State.
- [2] Freedom of establishment shall include the right
  - [a] to take up and pursue activities as self-employed persons and
  - [b] to set up and manage undertakings, in particular companies or firms within the meaning of the second paragraph of Article 48, under the conditions laid down for its own nationals by the law of the country where such establishment is effected, subject to the provisions of the chapter relating to capital.

The key point here is the right to set up subsidiaries and undertakings (including companies): Arts 43[1][b] and 43[2][b].

Article 48 makes it clear that the right extends to companies as well as to individuals:

[1] Companies or firms formed in accordance with the law of a Member State and having their registered office, central administration or principal place of business within the Community shall, for the purposes of this Chapter, be treated in the same way as natural

<sup>2</sup> [2003] QB 151 at [69].

persons who are nationals of Member States.

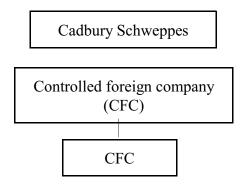
Article 48[2] defines "companies or firms" but for present purposes little turns on the definition.<sup>3</sup>

Article 45 EC provides a limited exception for public policy:

The provisions of this Chapter and measures taken in pursuance thereof shall not prejudice the applicability of provisions laid down by law, regulation or administrative action providing for special treatment for foreign nationals on grounds of public policy, public security or public health

#### 39.3 Restriction on freedom of establishment

Cadbury Schweppes v IRC [2006] STC 1908 concerned this corporate structure:



It is not self-evident that this restricts the parent company's freedom of establishment, but the ECJ held that it did:

Where the resident company has incorporated a CFC in a Member State in which it is subject to a lower level of taxation within the

<sup>3</sup> "'Companies or firms' means companies or firms constituted under civil or commercial law, including cooperative societies, and other legal persons governed by public or private law, save for those which are non-profitmaking."

Thus a charity, for instance, has no FoE and could not rely on s.43 EC as a defence to a charge under s.13 TCGA. In this chapter it is assumed that the taxpayer is an individual or a profit-making company.

meaning of the legislation on CFCs, the profits made by such a controlled company are, pursuant to that legislation, attributed to the resident company, which is taxed on those profits. Where, on the other hand, the controlled company has been incorporated and taxed

- [1] in the UK or
- [2] in a State in which it is not subject to a lower level of taxation within the meaning of that legislation,
- the latter is not applicable and, under the UK legislation on corporation tax, the resident company is not, in such circumstances, taxed on the profits of the controlled company.
- That difference in treatment creates a tax disadvantage for the resident company to which the legislation on CFCs is applicable. Even taking into account ... the fact ... that such a resident company does not pay, on the profits of a CFC within the scope of application of that legislation, more tax than that which would have been payable on those profits if they had been made by a subsidiary established in the UK, the fact remains that under such legislation the resident company is taxed on profits of another legal person. That is not the case for a resident company with
- [1] a subsidiary taxed in the UK or
- [2] a subsidiary established outside that Member State which is not subject to a lower level of taxation.
- 46 ... the separate tax treatment under the legislation on CFCs and the resulting disadvantage for resident companies which have a subsidiary subject, in another Member State, to a lower level of taxation are such as to hinder the exercise of freedom of establishment by such companies, dissuading them from establishing, acquiring or maintaining a subsidiary in a Member State in which the latter is subject to such a level of taxation. They therefore constitute a restriction on freedom of establishment within the meaning of Articles 43 EC and 48 EC.

The CFC rules only applied to companies in some member states, namely, those subject to a lower level of taxation (as defined). Because of this selective operation the CFC rules clearly restricted FoE, since given the choice in citing a subsidiary in (1) a MS with a lower level of taxation or (2) a MS with a higher level of taxation (but less than the UK) one would in principle prefer to chose the latter. But the point made at 44[1] and 45[1] shows that the CFC rules would restrict freedom of establishment if they applied to every MS, regardless of the level of taxation just because they did not apply in the UK. At first sight that seems very surprising. But the issue of the CFC was subject to foreign tax as well as UK tax.

Although UK tax allowed a credit for the foreign tax, the burden of dealing with two tax systems is a real one.4 This may have been a real deterrent against establishing a CFC in any MS.

#### 39.4 Abuse and justification

#### 39.4.1 Abuse and justification compared

The ECJ considered separately (1) whether there was an abuse of EC law and (2) whether the CFC legislation was justified. I would have thought that the two questions were linked, for provisions to prevent abuse would necessarily be justified.

Perhaps the distinction is:

- (1) in cases of abuse, the EU defence fails (even if UK provisions are unlawful in EU law);
- (2) in the absence of abuse, the EU defence succeeds (assuming the UK's provisions are contrary to EU law).

#### 39.4.2 *Abuse*

Cadbury Schweppes dealt with abuse quite shortly:

It is true that nationals of a Member State cannot attempt, under cover of the rights created by the Treaty, improperly to circumvent their national legislation. They must not improperly or fraudulently take advantage of provisions of Community law (Case 115/78 Knoors [1979] ECR 399, paragraph 25; Case C-61/89 Bouchoucha [1990] ECR I-3551, paragraph 14; and Case C-212/97 Centros [1999] ECR I-1459, paragraph 24).

Here of course everything depends on the meaning of the plastic term "improperly". ("Fraudulently" adds nothing since (whatever it means) anything which is fraudulent must also be improper.)

<sup>4</sup> DTT relief was (wrongly) denied).

- As to freedom of establishment, the Court has already held that the fact that the company was established in a Member State for the purpose of benefiting from more favourable legislation does not in itself suffice to constitute abuse of that freedom (see, to that effect, Centros, paragraph 27, and Case C-167/01 Inspire Art [2003] ECR I-10155, paragraph 96).
- 38 ... it follows that the fact that in this case CS decided to establish [its CFCs] in [Ireland] for the avowed purpose of benefiting from the favourable tax regime which that establishment enjoys does not in itself constitute abuse.

We do not know what abuse is, but we know what it is not, and if this is not abuse then a subsidiary company is never an abuse.

#### 39.4.3 Justification

The ECJ subsequently considered whether there was a justification for the CFC legislation:

- It follows that, in order for a restriction on the freedom of establishment to be justified on the ground of prevention of abusive practices, the specific objective of such a restriction must be to prevent [1]conduct involving the creation of wholly artificial arrangements which do not reflect economic reality,
- [2] with a view to escaping the tax normally due on the profits generated by activities carried out on national territory.

There are two requirements for justification: [1] is a conduct requirement and [2] is an intention requirement. Both must be present but the conduct requirement is the more important. What is it?

... objective circumstances showing that, despite formal observance of the conditions laid down by Community law, the objective pursued by freedom of establishment, as set out in paragraphs 54 and 55 of this judgment, has not been achieved (see, to that effect, Case C-110/99 Emsland-Stärke [2000] ECR I-11569, paragraphs 52 and 53, and Case C-255/02 Halifax and Others [2006] ECR I-0000, paragraphs 74 and 75).

What is the conduct requirement?

65 In those circumstances, in order for the legislation on CFCs to comply with Community law, the taxation provided for by that legislation must be excluded where, despite the existence of tax motives, the incorporation of a CFC reflects economic reality.

### What is economic reality?

66 That incorporation must correspond with an actual establishment intended to carry on genuine economic activities in the host Member State, as is apparent from the case-law recalled in paragraphs 52 to 54 of this judgment.

The expression "genuine economic activities" does not take us much further.

67 ... that finding must be based on objective factors which are ascertainable by third parties with regard, in particular, to the extent to which the CFC physically exists in terms of premises, staff and equipment.

68 If checking those factors leads to the finding that the CFC is a fictitious establishment not carrying out any genuine economic activity in the territory of the host Member State, the creation of that CFC must be regarded as having the characteristics of a wholly artificial arrangement. That could be so in particular in the case of a 'letterbox' or 'front' subsidiary (see Case C-341/04 Eurofood IFSC [2006] ECR I-0000, paragraphs 34 and 35).

The metaphors of "letterbox" and "front" and the epithet "fictitious" are conclusions rather than indications or useful tests of what is "economic reality".

69 On the other hand, as pointed out by the Advocate General in point 103 of his Opinion, the fact that the activities which correspond to the profits of the CFC could just as well have been carried out by a company established in the territory of the Member State in which the resident company is established does not warrant the conclusion that there is a wholly artificial arrangement.

The use of the words "genuine", "reality" and "artificial" is normally a sign of intellectual desperation.

My conclusion is that what constitutes "genuine economic activities" is

still at present a fairly open question.<sup>5</sup> The answer should become clearer when the *Cadbury Schweppes* litigation is complete.

### 39.5 Freedom to provide services

#### Article 49 EC provides:

Within the framework of the provisions set out below, restrictions on freedom to provide services within the Community shall be prohibited in respect of nationals of Member States who are established in a State of the Community other than that of the person for whom the services are intended.

In *Cadbury Schweppes* the Advocate General considered and dismissed arguments based on this:

- 34 The applicants submit that the provisions of the Treaty on freedom to provide services also apply in this case. They claim that the legislation at issue makes the supply of financial services by [the CFCs] to their UK resident parent company more difficult. ...
- 35 I am not convinced by the applicants' argument. These proceedings concern the compatibility with Community law of legislation of a Member State which attributes to a resident parent company the profits

"In Cadbury Schweppes, the ECJ confirmed that there is a legitimate role for CFC rules under the Treaty, so long as the rules do not tax the profits of genuine economic activities in overseas subsidiaries.

The Government considers that, in making this judgment, the Court intended to draw a meaningful distinction between profits from a genuine commercial activity and profits that have been artificially divorced from the activity that creates them. So CFC rules should not be protectionist: but at the same time they may permit the fair allocation of taxing rights between Member States, so respecting the Treaty.

Commentators who have criticised the changes the Government has made in Finance Bill 07 claim that in the light of Cadbury Schweppes only highly artificial transfers may be targeted by CFC rules. Subsequent rulings from the Court (e.g. on the thin capitalisation case) support the Government's wider reading – but full certainty on this point is unlikely to be achieved in the short term."

<sup>5</sup> For HMRC views see "Taxation of the foreign profits of companies: a discussion document" (June 2007) accessible

www.hm-treasury.gov.uk/media/E/B/consult\_foreign\_profits210607.pdf:

of its subsidiary established in another Member State when that subsidiary is subject to a much lower level of taxation in that State. The nature of the activity carried on by [the CFCs] is not specifically referred to by that legislation. ...

36. Admittedly, if the legislation at issue has the result that a resident company is dissuaded from establishing a subsidiary in another Member State, it also has the result that the supply of services by such a subsidiary out of that Member State is prevented. However, that latter restriction is a consequence of the hindrance to establishment. In the present case, it is exactly the freedom to establish a subsidiary in that Member State which is at the core of the proceedings. I do not therefore see the relevance of reliance on the rules on freedom to provide services as well. In any event, I do not believe that examination of the legislation at issue in the light of that freedom, in addition to freedom of establishment, can change the result of my analysis.

#### 39.5.1 Generalising from CFCs to other anti-avoidance rules

The CFC legislation attributes income of a non-resident to a UK resident. The attribution of income or gains of a non-resident to a UK resident is also a feature of all the anti-avoidance rules discussed in this chapter.

#### 39.6 Section 13 TCGA

Section 13 TCGA is a restriction on FoE on an individual who owns 100% of a non-resident company (the non-resident company is established in a MS).

In fact (unlike the CFC case) the restriction on FoE before 2007/08 is self-evident: if I set up a foreign company within s.13 I will not only pay tax but the amount of tax is more than would have been the same than if the company had been UK resident (because the individual paid 40%, and the company only 30%).

From 2007/08 the restriction on FoE is less than self-evident, since:

- (1) if I set up a UK company, the company pays tax on its chargeable gains at 30%;
- (2) if I set up a foreign company, I pay tax on its gains at 18%.

Far from being a restriction on FoE, the rule is one which encourages FoE!

But if one focuses on the individual alone and not on the structure as a whole, there is a FoE restriction.

What if the individual owns less than 100% of the MS company? FoE only confers a right to "set up and manage".

What if the company is owned by a trust? The right to FoE is a right of nationals of a MS (extended to companies and firms). What is the nationality of a trust?

There can be no question of justification because the CFC legislation has a motive exemption,<sup>6</sup> but s.13 TCGA has none.

#### **39.7 Section 720 ITA**

Section 720 ITA restricts FoE where:

- (1) the transferor is a national of a MS.
- (2) the person abroad is a MS company.

Is the restriction justified? Only if one can construe the motive defence in a manner compatible with the guidelines of *Cadbury Schweppes*. We will know more when that litigation is final.

If the person abroad is a trust in another MS, s.720 is incompatible only if the trust is an undertaking within the meaning of art 43 EC. But in such cases s.624 ITTOIA will usually apply, and as that applies to UK as well as non-resident trusts, it does not restrict freedom of establishment.

#### 39.8 Section 86 TCGA

Section 86 TCGA does not involve a FoE restriction when the settlor has an interest in the trust within the meaning of s.77 TCGA, for in such a case the provisions apply wherever the trust is situate.

Section 86 TCGA does make an FoE restriction where:

(1) the settlor is a MS national;

<sup>6</sup> Which might at a pinch meet the conduction requirement; see *Vodafone* (No. 2) v HMRC.

- (2) the settlor has an interest in the trust within the meaning of s.86 TCGA but not within the meaning of s.77 TCGA;
- (3) the trust is an undertaking within the meaning of article 43 EC.

#### CHAPTER FORTY

### DEEMED DOMICILE FOR IHT

#### 40.1 Three classes of domicile for inheritance tax

The general concept of domicile is discussed at 2.1 (Domicile). In principle, an individual must have either a UK domicile or a foreign domicile; there is no middle way. But a foreign domiciliary can often secure effective exemption from inheritance tax and can live indefinitely in the UK without acquiring a UK domicile of choice. The inheritance tax code therefore distinguishes the foreign domiciliary who has close UK connections and provides that for most (but not all) purposes, such an individual is to be treated as if he were a UK domiciliary. The IHTA does not supply a suitable term for its new conception. In this book I shall refer where necessary to three classes of individuals as:

- (1) True or actual UK domiciliaries;
- (2) Deemed UK domiciliaries (or deemed domiciliaries); and
- (3) True or actual foreign domiciliaries.

#### 40.2 Deemed UK domicile

## Section 267(1) IHTA provides:

A person not domiciled in the UK at any time (in this section referred to as "the relevant time") shall be treated for the purposes of this Act as domiciled in the UK (and not elsewhere) at the relevant time if—

- (a) he was domiciled in the UK within the three years immediately preceding the relevant time, or
- (b) he was resident in the UK in not less than 17 of the

twenty years of assessment ending with the year of assessment in which the relevant time falls.

I refer to condition (a) as the 3 year domicile rule and condition (b) as the 17 year residence rule.

### 40.2.1 The 3 year domicile rule

The first rule concerns the person who is actually UK domiciled and who loses his UK domicile. Such a person is deemed domiciled in the UK for three years from the date of his change of domicile. Unlike rule (b) this period is not related to years of assessment.

#### 40.2.2 The 17 year residence rule

The second rule concerns the person who is not a true UK domiciliary but who becomes resident here. Once he has been resident in the UK for 17 out of the last twenty years of assessment he becomes deemed domiciled here under the 17 year residence rule.

Note that the immigrant foreign domiciliary does not need to be present in the UK for 17 full years. In an extreme case, fifteen years and two days may suffice. An individual who arrives in the UK on 5 April 1983 may arguably be resident in the UK in the year of assessment 1982/83. (Although this seems surprising, this would be the HMRC view, under paragraph 3.1 of IR20 if the individual came to the UK to live here permanently or intending to stay for three years or more.) If he was still here on 7 April 1998 he may be resident in the tax year 1998/99. The 17 year residence condition would then be satisfied.

### 40.2.3 Comparison of the two rules

The 17 year residence rule may be stricter than the 3 year domicile rule. Consider a person who has always been UK resident and domiciled and who ceases to be UK domiciled on 1 August 1998. He ceases to be caught by the 3 year domicile rule on 1 August 2001. However, as he was UK resident in 1998/99, he will still be deemed UK domiciled under the 17 year residence rule until 6 April 2002, the start of the year 2002/03.

By contrast, a UK domiciled person may reside outside the UK for twenty years and then acquire an actual foreign domicile. Such a person

is not affected by the 17 year residence rule. But three more years must pass before he ceases to be UK domiciled under the 3 year domicile rule.

#### 40.3 Deemed domiciliary leaving the UK

Suppose:

- (1) A person who is not actually UK domiciled becomes deemed UK domiciled, having spent 17 tax years resident here.
- (2) He then ceases to be resident in the UK. In the following tax year he ceases to satisfy the 17 year rule.

Is the person still treated as domiciled here for three years under the 3 year domicile rule? In other words, does the deemed domicile rule in (a) apply to a person who was only a deemed domiciliary under (b)? The answer is, no. The better view is that (a) and (b) are independent rules dealing with separate circumstances. This interpretation would be consistent with the reasoning in Russell v IRC [1988] STC 195. If that were wrong, then the following absurdity arises. Suppose T, non-resident for many years, ceases to be UK domiciled. In year 1 he becomes deemed domiciled. In year 4 he ceases to be deemed domiciled. HMRC could argue that since he was (deemed) domiciled in year 3, he must wait three more years before he can cease to be deemed domiciled. Then, of course, three years later he is still deemed domiciled. He can never throw off the deemed domicile. This shows that domicile in s.267(1)(a) means true domicile and not deemed domicile. The word should have the same meaning throughout the section.

# 40.4 Domicile of child of a deemed domiciliary

A child usually acquires the domicile of his father at the time of his birth as a domicile of origin; and if the father's domicile changes while the child is under 16, the child acquires the father's new domicile as a domicile of dependancy. Does one have regard to the deemed domicile rule for this purpose? Suppose:

(1) F is actually foreign domiciled but deemed UK domiciled when a child is born; or

(2) F is not deemed UK domiciled when the child is born but becomes deemed UK domiciled while the child is under 16.

It is suggested that the deemed domicile rule does not affect the child's domicile: in each case the child is not deemed UK domiciled (until the child ha spent 17 years resident in the UK. Applying s.267, it is only the person actually resident in the UK who is deemed UK domiciled. The deeming relation to the father does not affect the domicile of the child. Of course, the question will not often arise, since the domicile of children and young persons only rarely needs to be ascertained.

### 40.5 Meaning of "residence" for deemed domicile rule

Section 267(4) IHTA provides:

For the purposes of this section the question whether a person was resident in the UK in any year of assessment shall be determined as for the purposes of income tax.

Thus in this context "residence" has its normal income tax meaning, whatever that is.

For years prior to 1993/94 s.267(4) IHTA provided:

For the purposes of this section the question whether a person was resident in the UK in any year of assessment shall be determined as for the purposes of income tax without regard to any dwelling house available in the UK for his use.

This excluded the (supposed) available accommodation rule but it went further and disregarded available accommodation for all residence purposes.<sup>1</sup> This remains significant when determining residence for the years up to 1992/93 which will feature as part of the 17 year calculation until 2010. IHT Manual para 13024 provides:

We follow any residency rulings made by CNR with one qualification. For the tax years before 6 April 1993, someone was considered to be resident in the UK if they set foot here during the year and had a

<sup>1</sup> See 3.5 (Accommodation in the UK).

dwelling house in the UK, which was available for their use. However, availability of a dwelling house was ignored for the purposes of our 17/20 rule (Section 267(4) IHTA 1984). In the absence of any information, you should assume that residency rulings for Income Tax made prior to 93/94 were not made on the basis of this rule alone.

It is considered that the split year concession (ESC A11) does not apply, so years of arrival and departure are counted as full years of residence.

### **40.6** Visiting forces

Section 155 IHTA provides (in short) that visiting forces do not become deemed domiciled even if they reside 17 or more years in the UK (but in practice I expect that hardly ever happens).<sup>2</sup>

### 40.7 When deemed domicile does not matter: exempt gilts and DTT

There are two situations where a deemed domicile rule does not apply:

(1) exempt gilts and qualifying certificates of Islanders (discussed here);

#### "155 Visiting forces, etc

(1) Section 6(4) above applies to—

It is considered that the relief does not apply to members of visiting forces who are British citizens (etc) even though on a literal reading one might say that such persons are "referred to" in s.155(1).

<sup>2</sup> There is also a relief for the property of visiting forces: see 41.7 (Visiting forces). Unfortunately there is an ambiguity in the section:

<sup>(</sup>a) the emoluments paid by the Government of any designated country to a member of a visiting force of that country, not being a British citizen, a British Dependent Territories citizen, a British National (Overseas) or a British Overseas citizen, and

<sup>(</sup>b) any tangible movable property the presence of which in the United Kingdom is due solely to the presence in the United Kingdom of such a person while serving as a member of the force.

<sup>(2)</sup> A period during which any such member of a visiting force as is referred to in subsection (1) above is in the United Kingdom by reason solely of his being such a member shall not be treated for the purposes of this Act as a period of residence in the United Kingdom or as creating a change of his residence or domicile."

(2) pre-1975 double tax treaties.<sup>3</sup>

Section 267(2) IHTA provides:

Subsection (1) above shall not apply for the purposes of section 6(2) or (3) or 48(4) above ...

That is, the deemed domicile rules do not apply for the purposes of the exemptions conferring excluded property status on exempt gilts<sup>4</sup> and qualifying certificates of Islanders.<sup>5</sup>

The reason is historical. The concept of deemed domicile was introduced with CTT in 1974. At that time gilts had been issued free from taxation (including Estate Duty) if the owner was not (actually) UK domiciled. The deemed domicile rule could not have been applied to those gilts. Although new gilts could have been made subject to a deemed domicile rule, the decision was made to treat all gilts in the same way.

All that the drafter needed to do was to disapply the deemed domicile rule to exempt gilts in issue at the time of the introduction of CTT (now IHT) in the FA 1975. It was not necessary to disapply the deemed domicile rule to gilts issued later. But that is the rule. Presumably the intention was to avoid having two classes of exempt gilts governed by different rules; or to encourage foreigners to continue to invest in exempt gilts issued after 1975.

No doubt the same reasoning applied to qualifying certificates of Islanders.

This rule gives some scope for IHT planning by individuals who are deemed UK domiciled but who qualify for these exemptions (i.e. non-UK ordinarily residents and Islanders).

#### 40.8 Pre-1974 transitional rules

Section 267(3) contains five transitional rules:

Paragraph (a) of subsection (1) above shall not apply in relation to a person who (apart from this section) has not been domiciled in the UK

<sup>3</sup> See 40.1 (IHT double tax reliefs).

<sup>4</sup> See 41.4 (Non-settled property: exempt gilts) and 41.11 (Trusts: exempt gilts).

<sup>5</sup> See 41.6 (Individual domiciled in Channel Islands or Isle of Man).

at any time since 9th December 1974

This disapplies the 3 year domicile rule only. It would only apply in a relatively rare case of someone who was actually UK domiciled and ceased to be so before 9 December 1974.

and paragraph (b) of that subsection shall not apply in relation to a person who has not been resident there at any time since that date

This disapplies the 17 year residence rule only. It would only apply to someone who had been UK resident for 17 years and ceased to be so before 9 December 1974.

and that subsection shall be disregarded—

(a) in determining whether settled property which became comprised in the settlement on or before that date is excluded property,

This applies to pre-9 December 1974 settlements.

that subsection shall be disregarded— ...

- (b) in determining the settlor's domicile for the purposes of section 65(8) above in relation to settled property which became comprised in the settlement on or before that date, and
- (c) in determining for the purpose of section 65(8) above whether the condition in section 82(3) above is satisfied in relation to such settled property.

This applies to the exemption for exempt gilts.

### 40.9 Tax planning for the deemed domiciliary

(1) The emigrant deemed domiciliary

An individual who has emigrated from the UK (i.e. acquired a foreign domicile of choice) remains an "emigrant" deemed domiciliary for three years. His inheritance tax planning, if in good health, is simple; he should refrain from making any gifts until he has ceased to be deemed UK domiciled. If he wishes to make substantial gifts before then he might consider purchasing exempt gilts or some other property which qualifies as excluded property. Deathbed planning would be the same. In addition he might consider taking out a loan to purchase excluded property: see 44.6 (Individual borrows and acquires excluded property).

### (2) The immigrant deemed domiciliary

The immigrant deemed domiciliary is the foreign domiciliary who has resided for a long period in the UK and became deemed UK domiciled. His scope for planning is greatly restricted; he should really take proper steps before the statutory deadline when his deemed domicile arises.

If the individual is domiciled (in reality) in the Isle of Man or in the Channel Islands then he has some scope for acquiring excluded property in the form of exempt saving certificates: see 41.6 (Individual domiciled in Channel Islands or Isle of Man). Otherwise it may be possible to cease to be UK resident for the necessary period of three tax years so that the deemed domicile rules cease to apply.

# **EXCLUDED PROPERTY FOR IHT**

### 41.1 Excluded property – Introduction

"Excluded property" is broadly outside the scope of inheritance tax. There are nine classes of excluded property:

- (1) Non-settled property:<sup>2</sup>
  - (a) foreign situate property;
  - (b) AUTs and OEICs;
  - (c) exempt gilts.
- (2) Settled property:
  - (a) foreign situate property;
  - (b) AUTs and OEICs;
  - (c) exempt gilts.
- (3) Qualifying certificates of Islanders (Channel Islands/Isle of Man domiciliaries).
- (4) Certain property of visiting forces.
- (5) Reversionary interests in settled property.

Thus with an economy of language the exemptions for excluded property are used to serve many purposes:

<sup>1</sup> See 41.16 (Occasions where excluded property is relevant for IHT).

A note on terminology. I use the term "non-settled property" to describe property which is not comprised in a settlement for IHT purposes. The term used in the IHT Manual is "unsettled property".

- (1) A territorial exemption.
- (2) Limiting the scope of IHT in other ways:
  - (a) in order to encourage UK investment by foreigners (exempt gilts, UK funds);
  - (b) to fit the scheme of the Act or avoid double taxation (relief for reversionary property, visiting forces, etc).

This chapter sets out the definitions of excluded property. It also considers works of art and foreign bank accounts, which (though not excluded property) qualify for some similar exemptions. The implications for tax planning are discussed at the end of this chapter.

### 41.2 Non-settled property: foreign situate property

Section 6(1) IHTA provides:

Property situated outside the UK is excluded property if the person beneficially entitled to it is an individual domiciled outside the UK.

Excluded property status depends on the domicile of the individual at the time a transfer of value is made. Likewise, excluded property status depends on the location of assets at that time only. It is irrelevant that the assets may previously have been situate in the UK. If a foreign domiciled individual transfers his property out of the UK the moment before he dies, or the moment before he makes a gift of the property, he obtains the full benefit of excluded property status: see *Kwok Chi Leung Karl v Commissioner of Estate Duty* [1988] STC 728. On the situs of assets, see 55.1 (Concept of situs).

### 41.3 Non-settled property: authorised unit trusts and OEICs

Section 6(1A) IHTA provides:

A holding in an authorised unit trust<sup>3</sup> and a share in an open-ended

<sup>3</sup> Defined in s.272 IHTA:

<sup>&</sup>quot;'authorised unit trust' means a scheme which is a unit trust scheme for the purposes of the Income Tax Acts (see section 1007 of the ITA 2007) and in the

investment company<sup>4</sup> is excluded property if the person beneficially entitled to it is an individual domiciled outside the UK.

AUTs and OEICs will generally be UK situate assets. I refer to them together as UK funds. These are excluded property for all IHT purposes.

#### 41.4 Non-settled property: exempt gilts

The next category of excluded property consists of certain British government securities (known as FOTRA securities, 5 and popularly called "exempt gilts"). Exempt gilts are UK situate assets. Section 6(2) IHTA provides:

Where securities have been issued by the Treasury subject to a condition authorised by section 22 of the F(No.2)A 1931 (or section 47 of the F(No. 2)A 1915) for exemption from taxation so long as the securities are in the beneficial ownership of persons of a description specified in the condition, the securities are excluded property if they are in the beneficial ownership of such a person.

Exempt gilts usually have one of the following names:

- **Conversion Stock**
- **Exchequer Stock**
- Index-Linked Treasury Stock
- Treasury Loan
- Treasury Stock
- War Loan

Products issued by National Savings and Investments are not exempt gilts.

case of which an order under section 243 of the Financial Services and Markets Act 2000 is in force."

Defined in s.272 IHTA:

<sup>&</sup>quot;'open-ended investment company' means an open-ended investment company within the meaning given by section 236 of the Financial Services and Markets Act 2000 which is incorporated in the UK." This definition is considered in 22.3.4 (Definition of OEIC).

<sup>5</sup> "Free of Tax to Residents Abroad".

### 41.4.1 *Conditions for exemption*

The conditions for exemption are not stated in the IHTA. The conditions must be:

- (1) authorised by the relevant statutory provision; and
- (2) set out in the prospectus for the particular gilts concerned.

The statutory authority is in the following terms. (I only set out the provisions so far as relevant for inheritance tax and omit the income tax exemption.) Section 22(1) F(No.2)A 1931 provides:

Any securities issued by the Treasury under any Act may be issued with the condition that ...

(b) so long as the securities are in the beneficial ownership of persons who are neither domiciled nor ordinarily resident in the UK, neither the capital thereof nor the interest thereon shall be liable to any taxation present or future.

### Section 60 FA 1940 provides:

The power of the Treasury under s.22 F(No.2)A 1931 to issue securities with the condition as to exemption from taxation specified in that section shall extend to the issuing of securities with that condition so modified, whether as to the extent of the exemption or the cases in which the exemption is to operate, as the Treasury may specify in the terms of the issue

### Section 154(1) FA 1996 provides:

The modifications which, under s.60 of the FA 1940, may be made for the purposes of any issue of securities to the conditions about tax exemption specified in s.22 of the F(No.2)A 1931 shall include a modification by virtue of which the tax exemption contained in any condition of the issue applies, as respects capital, irrespective of where the person with the beneficial ownership of the securities is domiciled.

It will be seen that the statutory provisions since 1940 do not specify the condition for exemption. So the details must be found in the prospectus

for each gilt concerned.6

Before 6 April 1998 some gilts were issued without FOTRA conditions. These have now been given the benefit of FOTRA conditions by s.161 FA 1998:

- (1) Subject to the following provisions of this section, any gilt-edged security<sup>7</sup> issued before 6 April 1998 without FOTRA conditions shall be treated in relation to times on or after that date as if
  - it were a security issued with the post-1996 Act conditions; and
  - those conditions had been authorised in relation to the issue of that security by virtue of s.22 of the F(No. 2)A 1931....
- (5) In this section "the post-1996 Act conditions" means the FOTRA conditions with which 7.25% Treasury Stock 2007 was first issued by virtue of s.22 of the F(No. 2)A 1931.8 ...
- (7) This section does not apply to any  $3\frac{1}{2}\%$  War Loan 1952 Or After which was issued with a condition authorised by virtue of s.47 of the F(No. 2)A 1915.

There are, therefore, two classes of exempt gilts for IHT purposes, with different conditions attached:

- (1) Gilts where the condition requires the individual to be domiciled and ordinarily resident outside the UK. These include:
  - (a) 3½% War Loan 1952 Or After, issued under s.47 F(No.2)A 1915.
  - (b) Gilts issued under s.22 F(No.2)A 1931, where this was the condition set out in the prospectus.
- (2) Where the condition requires the beneficial owner to be ordinarily

Prospectuses can be found on www.dmo.gov.uk/rpt\_parameters.aspx?rptCode=D8E&page=Prospectuses

<sup>&</sup>quot;Gilt-edged securities" has the CGT definition: see s.161(6) FA 1998.

This was one of the first gilts issued in 1996/97. The condition provides: "the Stock will be exempt from all UK taxation, present or future, so long as it is shown that the Stock is in the beneficial ownership of persons who are not ordinarily resident in the UK".

Deemed domicile is irrelevant for this purpose: see 40.7 (When deemed domicile does not matter: exempt gilts and DTT).

resident outside the UK but domicile is irrelevant. This applies to:

- (a) Gilts issued before 6 April 1998 without FOTRA conditions; these now have the benefit of "post-1996 Act conditions" under s.161 FA 1998.
- (b) Gilts issued after 1996, where the prospectus set out this condition. I understand that all gilts issued after 29 April 1996 contain this condition.

IHT Manual 27243 sets out a list of gilts where the requirement is that the beneficial owner is ordinarily resident outside the UK (domicile irrelevant). Para 27244 sets out a list of the gilts where the requirement is that the beneficial owner is neither domiciled nor ordinarily resident in the UK. However, it would be wise to check the prospectus in each case.

#### 41.4.2 Beneficial ownership

The gilts must be in the "beneficial ownership" of the individual. There have been many cases discussing "beneficial ownership" in the context of company groups, and the reader who wishes to research this area further should refer to the discussion on group relief in corporation tax and SD textbooks. <sup>10</sup> Unfortunately the case law is in disarray and a number of contradicting dicta can be found. But two propositions seem reasonably clear. Gilts remain in the beneficial ownership of an individual even if he has granted a mortgage or charge. <sup>11</sup> Gilts are not in the beneficial ownership of an individual if he has entered into a contract to sell them, even a conditional contract. <sup>12</sup>

Gilts remain in the beneficial ownership of an individual even if he has granted put and call options, according to *Sainsbury v O'Connor* 64 TC 208.

<sup>10</sup> The expression "beneficial ownership" is used in DTTs, but there it has an international fiscal law, non-technical sense. See "The Origins of Concepts and Expressions used in the OECD Model" [2006] BTR at p.747. It is considered that discussion of the expression in a DTT context is no assistance to ascertain the meaning in the present context, or generally in a UK tax statute.

<sup>11</sup> English Sewing Cotton v IRC [1947] 1 All ER 679.

<sup>12</sup> Wood Preservation v Prior 45 TC 112.

Ownership correctly understood consists of a bundle of rights over property; or if you prefer, ownership has a number of incidents. In the case of gilts the bundle (or incidents) consists of the right to dividends, redemption and rights of disposal. Clearly, one can make some dent in the usual array of rights or incidents and still remain an owner. This explains why one remains beneficial owner after granting a charge or licence. But the courts have raised unnecessary problems by regarding these rights not as separately existing, but as merged into one general concept of ownership and, further, insisting that this right of ownership must (with limited exceptions) be regarded as vested in one person or another. This causes artificial results when property is subject to a contract of sale and it is said that ownership must be vested in either the vendor or purchaser. The true analysis should be that ownership rights are split between them. Neither should be regarded as "the" beneficial owner. 13 Likewise for property subject to an option. On this analysis Wood Preservation was rightly decided but for the wrong reasons, and Sainsbury was wrongly decided. But however unconvincing the reasoning, the law on this point is settled below the House of Lords.

#### 41.4.3 Beneficial ownership in Scotland

The IHT Manual at 04031 discusses the expression "beneficially entitled", in a passage which sheds a little light on beneficial ownership:

The use of the words 'beneficially entitled' means broadly that the estate includes only property

- to which a person is entitled, or
- in which they have an interest for their own benefit. In England, Wales and Northern Ireland this includes property which a person owns either legally or beneficially (IHTM04441).

So far, the text is unexceptionable. The discussion then turns to Scotland:

Likewise the Courts have come to reject the dogma that "where ownership is vested in a trustee, equitable ownership must necessarily be vested in someone else because it is an essential requirement of a trust that it confers upon individuals a complex of beneficial legal relations which may be called 'ownership'". See CPT Custodian Pty Ltd v Commissioner of State Revenue [2005] 2 ALR 196 at [25] accessible www.austlii.org. Of course, the context in which the expression "beneficial owner" is used should always be considered.

In Scotland, the term 'ownership' does not necessarily equate to beneficial entitlement, for example where the land that is being transferred is subject to missives of sale of there is an unrecorded disposition. This is because of the Scottish system of unitary ownership. Any case where the question is in point should be referred to TG (IHTM01081) for advice.

The text relating to Scotland is unfortunately garbled and I do not know exactly what is intended. It does raise the interesting suggestion that position in Scots law is not the same as in English law. I would be grateful to any Scots reader who could direct me to relevant authority. The passage concludes:

A person is not beneficially entitled to property held

- purely in a fiduciary capacity (for example as a trustee)
- in a representative capacity (for example as an executor or a trustee in bankruptcy), or
- by way of security (for example as a mortgagee prior to foreclosure).

••

This is clearly right.

### 41.4.4 Registration

IHTM04294 [October 2007] provides:

A FOTRA gilt (IHTM04291) is only excluded property (IHTM04251) if it is included in the list of exempt securities at IHTM04306 (IHTM04306). If it is included then you have to consider who is beneficially entitled (IHTM04031) etc to that security.

If a worthwhile amount is at stake<sup>14</sup> you should investigate the possibility of a last-minute purchase. Except where the available information (e.g. inclusion of sufficient income/interest) reasonably rules out that possibility, you should seek specific confirmation that the securities concerned were in fact registered in the transferor's, or the trustee's, name(s) at the date of the relevant transfer.

(This text has been withheld because of exemptions in the Freedom of

<sup>14</sup> Understandably, the HMRC view on what is "worthwhile" in this context is not in the public domain.

Information Act 2000)

Before October 2005, the IHT Manual stated that relief only applied if the gilts were registered in the name of the transferor (or if the securities were settled, in the name of the trustees). This view has rightly been abandoned. The most that can be said is that if the gilts are not registered in the name of the transferor, further proof may be needed to show that the transferor actually is the beneficial owner.

In practice, register the gilts in the name of the transferor or the trustees to avoid possible dispute. Perhaps the withheld text instructs Inspectors how to identify false claims for relief.

#### 41.4.5 Interest and tax repayment on exempt gilts

The IHT Manual provides:

#### 27260 Exclusion of interest on exempt securities

The exclusion for exempt securities can also apply to certain payments etc of interest on the securities. Payments that qualify for the exclusion are:

- [1] warrants or coupons for interest already received but not encashed at the date of the relevant chargeable event
- [2] apportionment of interest due up to, but receivable after, the date of the chargeable event
- [3] in the case of a trust, any interest payments already encashed but held – at the date of the chargeable event – by the trustees pending distribution in the administration of the trust. This is so even if no separate moneys can be identified as relating directly to interest on exempt securities.

The **exclusion for interest does not apply** to any warrants or coupons already encashed, or payments of interest already received, by the beneficiary in his lifetime, in connection with any chargeable event occurring after the encashment or the receipt. This is so whether he is the absolute owner of the exempt securities or a beneficiary under a trust.

This is correct, but point [3] seems generous. The Manual continues:

#### 27261 Exclusion of repayment of IT on exempt securities

Repayment of income tax relating to interest on exempt securities also

falls within the exclusion for such securities:

- if an existing warrant for repayment remains uncashed at the date of the relevant chargeable event
- in the case of a trust, if the proceeds of an encashed warrant are held
   at the date of the chargeable event by the trustees pending distribution in the administration of the trust or
- if the repayment due up to the date of the chargeable event is receivable after the date.

A repayment encashed – before a chargeable event – by the person beneficially entitled to the repayment is not eligible for the exclusion on that event.

Before 1998 interest was generally paid subject to deduction of tax. Since then interest is paid without deduction of tax (unless the owner asks for tax to be deducted) so this point will not arise.

#### 41.4.6 Practical use of exempt gilts

The exemption is useful for individuals who are:

- (1) UK domiciled (or deemed domiciled);
- (2) not ordinarily resident in the UK (so they can satisfy the conditions for exemption).

### 41.5 UK funds v foreign funds

As far as tax is concerned, which is better for the foreign domiciliary, UK funds or foreign funds?

(1) A UK resident foreign domiciled individual will prefer a foreign fund to a UK one, so that income and gains from the fund will be taxed on the remittance basis. Likewise a trust with a foreign domiciled UK resident settlor will prefer a foreign fund to a UK one, if the settlor has an interest, or if the transfer of asset rules may apply, as UK source income from the fund may be taxed under those sections where

<sup>15</sup> If the individual plans to remit income but not gains from the fund, it may be better to have a UK fund. But that is a special case.

foreign source income in principle will not.

(2) A non-resident non-domiciled individual will not mind (for IHT, CGT or IT) whether he purchases a UK or a foreign fund. However, taxation at fund level is another matter, and the additional burden on UK funds, particularly SDRT, has recently encouraged fund managers to set up new funds offshore.16

Thus the IHT exemption for UK funds represents a pragmatic decision by the Government, but, like so much in the tax system, falls short of joinedup thinking.<sup>17</sup>

#### 41.6 Individual domiciled in Channel Islands or Isle of Man

Section 6(3) IHTA provides:

Where the person beneficially entitled to the rights conferred by any of the following, namely—

- (a) war savings certificates;
- (b) national savings certificates (including Ulster savings certificates);
- (c) premium savings bonds;
- (d) deposits with the National Savings Bank or with a trustee savings bank:
- (e) a certified SAYE savings arrangement within the meaning of section 703(1) ITTOIA;

is domiciled in the Channel Islands or the Isle of Man, the rights are excluded property.

In the following discussion:

- (1) "Qualifying certificates" are investments within (a) to (e).
- (2) "Islanders" are persons domiciled in the Channel Islands or the Isle of Man

<sup>16</sup> See "Taxation and the Competitiveness of UK Funds" (October 2006) accessible www.investmentUK.org/press/2006/jointkpmg-imataxreport.pdf. The report also notes that the uncertainty and instability of the UK tax regime is regarded as making the UK an unsuitable location.

<sup>17</sup> See 2.1 (Policy issues in foreign domiciliary taxation).

The deemed domicile rule does not apply for the purposes of this section: see s.267(2) IHTA.

The IHT Manual para 27270 correctly states:

#### Other points to note are:

- [1] the exclusion applies not only to securities etc owned by a domiciled Islander absolutely but also to any settled securities in which he has a beneficial interest in possession<sup>18</sup>
- [2] the exclusion does not extend to settled securities in which there is no interest in possession, i.e. which are held on discretionary trusts
- [3] the relevant domicile is that of the transferor (and not the transferee) of the securities, at the time of the transfer

Points [2] and [3] are obvious but point [1] is important.

The exemption could be particularly useful for an individual who is:

- (1) domiciled in the Channel Islands or the Isle of Man, and
- (2) deemed UK domiciled (so in principle within the scope of IHT), and
- (3) ordinarily resident in the UK (so the exempt gilts exemption is not available).

The exemption dates back to 1931<sup>19</sup> and was presumably an attempt to market the certificates to Islanders, who would otherwise not find them an attractive choice. It seems surprising that the exemption is limited to Islanders; no doubt there were reasons.

### 41.7 Visiting forces

A fifth category of excluded property is also only mentioned for completeness. This concerns emoluments and tangible movable property of members of visiting forces and their civilian staff (elaborately defined), other than four classes of British citizens.<sup>20</sup>

<sup>18 [</sup>Author's note] From 2006 this will now only apply to an estate IP.

<sup>19</sup> Section 41 FA 1931.

<sup>20</sup> For details see s.155 IHTA. There is also a relief under the deemed domicile rules. See 40.6 (Visiting forces).

### 41.8 Trusts: foreign situate property

Section 48(3) IHTA provides:

Where property comprised in a settlement is situated outside the UK— (a) the property (but not a reversionary interest in the property) is excluded property unless the settlor was domiciled in the UK at the time the settlement was made ...

This is the main category of settled excluded property, roughly corresponding to the main category of non-settled excluded property. Three important consequences arise from the definition.

First, the resident and domicile status of the beneficiaries is completely irrelevant for this purpose. The residence of the trustees is equally irrelevant.

Secondly, excluded property status depends on the domicile of the settlor at the time the settlement was made. A later change of domicile is ignored.<sup>21</sup> Contrast the IT and CGT position. The identity of the settlor is therefore crucial: see 54.3.5 (IHT definition of settlor).

Thirdly, the location of the assets comprised in the settlement only matters at the moment a charge arises; provided the assets are then situated abroad, it is irrelevant that they may previously have been situated in the UK. So trustees could transfer the settled property out of the UK the moment before the death of a life tenant, or the occasion of a ten year charge, and obtain the full benefit of excluded property status: see Kwok Chi Leung Karl v Commissioner of Estate Duty [1988] STC 728.

HMRC accept this. IHT Manual para 4272 rightly provides:

The expression 'property comprised in a settlement' in Section 48(3) IHTA 1984 means the items of property (IHTM04030) held in the settlement (IHTM16000) at the time of the chargeable event that you are considering. In determining the locality (IHTM27071) of any particular property, therefore, you should consider the property in its current form and not its previous history.

Example

S, when domiciled in Germany, settles some German realty and some

<sup>21</sup> See 41.13 (Initial interest of settlor or spouse) for an exception where the settlor or his spouse has an initial interest in possession in the settled property.

securities then situated in the UK on X for life with remainder to Y. On X's death—the life interest comes to an end and the settled fund consists of

- a. a villa in Spain, or
- b. land in the UK, or
- c. a house in Spain and some English securities.

With a., the villa is excluded property even though it partly represents the proceeds of what was previously UK property (the securities). The land in b. is not excluded property although it is partly derived from the German realty. In c., the house is excluded property but the securities are not.

#### 41.9 Trusts: authorised unit trusts and OEICs

Section 48(3A) IHTA provides:

Where property comprised in a settlement is a holding in an authorised unit trust or a share in an open-ended investment company—

- (a) the property (but not a reversionary interest in the property) is excluded property unless the settlor was domiciled in the UK at the time the settlement was made, and
- (b) section 6(1A) above applies to a reversionary interest in the property but does not otherwise apply in relation to the property;<sup>22</sup> but this subsection is subject to subsection (3B) below.

There is a difficulty if a discretionary trust holds UK situate property which is invested in a UK fund. Since relevant property becomes excluded property, there is in principle an exit charge under s.65 IHTA. Section 65(7) IHTA normally provides an exemption if a trust acquires excluded property:

Tax shall not be charged under this section by reason only that property comprised in a settlement ceases to be situated in the UK and thereby becomes excluded property by virtue of section 48(3)(a) above.

Taken literally, this does not apply if UK property is used to acquire a UK fund! But this is a clear oversight, and it is suggested that under modern principles of construction the exemption should be construed to include

<sup>22</sup> See 41.10 (Purchased equitable interests).

exemption on the purchase of a UK fund. If this view is wrong, then there would have been many exit charges when the current rules took effect in 2003, because (formerly non-exempt) AUTs and OEICs suddenly became excluded property; this was clearly not the intention of Parliament.

#### 41.10 Purchased equitable interests

Section 48(3) and (3A) IHTA both provide:

but this subsection is subject to subsection (3B) below. ...

Section 48(3B) IHTA is an anti-avoidance provision which applies to two categories of settled excluded property: foreign situate property and UK funds. It provides:

Property is not excluded property by virtue of subsection (3) or (3A) above if-

- (a) a person is, or has been, beneficially entitled to an interest in possession in the property at any time,
- (b) the person is, or was, at that time an individual domiciled in the UK, and
- (c) the entitlement arose directly or indirectly as a result of a disposition made on or after 5th December 2005 for a consideration in money or money's worth.

### EN FB 2006 explains:

- 8. ... By purchasing interests in existing trusts originally settled by a person domiciled outside the UK, UK-domiciled individuals have increasingly exploited this exemption to convert their wealth into IHTfree form.
- 9. This clause is aimed at blocking such avoidance by providing that property is not excluded property by virtue of section 48(3) or section 48(3A) IHTA if, at any time, a person domiciled in the UK has had an interest in possession in it, and their interest arose from a disposition for a consideration in money or money's worth. This applies whoever paid the money, and if the interest was acquired indirectly (for example, under a will or by intestacy) or has been passed on to someone else.

Section 48(3C) IHTA expands on this:

For the purposes of subsection (3B) above—

- (a) it is immaterial whether the consideration was given by the person or by anyone else, and
- (b) the cases in which an entitlement arose indirectly as a result of a disposition include any case where the entitlement arose under a will or the law relating to intestacy.

Section 48(3C)(a) confirms (what would have been clear) that the provision can apply if an interest is purchased by A and then given by A to B. I am unable to see the point of s.48(3C)(b).

#### 41.11 Trusts: exempt gilts

Exempt gilts held by trustees may be excluded property. Under this exemption the domicile of the settlor is irrelevant; one must look at the ordinary residence of the relevant beneficiary or beneficiaries and, if appropriate, their domicile.

#### 41.11.1 Estate IP trust

### Section 48(4) IHTA provides:

Where securities issued by the Treasury subject to a condition of the kind mentioned in subsection (2) of section 6 above are comprised in a settlement, that subsection shall not apply to them; but the securities are excluded property if—

(a) a person of a description specified in the condition in question is entitled to a qualifying interest in possession in them.

### Qualifying IP is defined in s.59(1) IHTA:

- (1) In this Chapter "qualifying interest in possession" means—
- (a) an interest in possession—
  - (i) to which an individual is beneficially entitled, and
  - (ii) which, if the individual became beneficially entitled to the interest in possession on or after 22nd March 2006, is an immediate post-death interest, a disabled person's interest or a transitional serial interest, or
- (b) an interest in possession to which, where subsection (2) below

applies, a company is beneficially entitled.<sup>23</sup>

That is, a qualifying IP is what this book describes as an estate IP. The 2006 reforms have (inadvertently?) greatly restricted the scope of the exemption for exempt gilts in settlements.

#### 41.11.2 Other trusts

## Section 48(4) IHTA provides:

Where securities issued by the Treasury subject to a condition of the kind mentioned in subsection (2) of section 6 above are comprised in a settlement, that subsection shall not apply to them; but the securities are excluded property if-

- (b) no qualifying interest in possession subsists in them but it is shown that all known persons
- [i] for whose benefit the settled property or income from it has been or might be applied, or
- [ii] who are or might become beneficially entitled to an interest in possession in it,

are persons of a description specified in the condition in question.

# The IHT Manual correctly states:

## 27247 Discretionary trusts and exempt securities: introduction

Where, immediately before the transfer concerned, exempt securities are settled property held on discretionary trusts (i.e. no qualifying interest in possession subsists in them) the securities will be excluded from the IHT charge on the transfer if it is shown that all known (IHTM27248) persons for whose benefit any of the settled property (or income from it) has been, or might be applied satisfy the conditions specified by the securities (IHTM27241). The same conditions must also be satisfied in regard to any person who is, or might become, entitled to an interest in possession in any of the settled property.

# **27248 - Unknown persons** [June 2006]

The legislation refers to "known persons". Accordingly, when considering the question of domicile and ordinary residence you should

<sup>23</sup> The position for companies entitled to IPs is not considered here.

disregard the possibility that some (currently) unknown person (e.g. an unborn child or future spouse/civil partner of an existing beneficiary) might become a beneficiary in the future.

#### 27249 - UK charities

In the case of *Von Ernst and Cie S.A. v IRC* [1980] 1 WLR 468 the Court ruled **that any payment or potential payment** from the settled property to an incorporated UK charity – to be used by the charity for its charitable purposes – would not be an application for the "benefit" of the charity. Accordingly you should not deny the exclusion for exempt securities merely because a UK charity (whether incorporated or not) has received or might receive any of the settled property or income from it.

#### 41.12 Estate IP trust

## 41.12.1 The Question

As we have seen, there are two sets of definitions of excluded property:

- (1) Section 6 IHTA defines four categories of excluded property for non-settled property to which a person is beneficially entitled.
- (2) Section 48 IHTA defines three corresponding categories of excluded property for trust property.

Property is either settled or not, so at first sight the definitions appear to be mutually exclusive. However, a settlement under which a beneficiary has a recognised interest in possession raises a doubt. Property held in a settlement with an estate IP is certainly settled property (so *prima facie* the s.48 rules apply). However, s.49(1) IHTA provides (for an estate IP):

A person beneficially entitled to an interest in possession in settled property shall be treated for the purposes of this Act as beneficially entitled to the property in which the interest subsists.

Since the person is treated as beneficially entitled, should the s.6 IHTA rules apply to settled property?

## 41.12.2 Foreign situate property in IP trust

The answer is provided by s.48(3)(b):

Where property comprised in a settlement is situated outside the UK—

(b) section 6(1) above applies to a reversionary interest in the property but does not otherwise apply in relation to the property.

Thus for foreign situate property and exempt gilts, the s.48 definition overrides the s.6 definition. The operation of these rules can be illustrated by two examples:

(1) Suppose a foreign domiciled beneficiary has an estate IP in a settlement made by a UK domiciled settlor. The trust property is situated outside the UK.

The trust property is not excluded property as it does not meet the requirements of s.45(3)(a). It does not meet the requirements of s.6(1) but s.48(3)(b) disapplies s.6(1).

(2) Suppose the reverse situation – a UK domiciled beneficiary of a settlement created by a foreign domiciled settlor. The trust property is again situated outside the UK.

The tax position is now reversed. The trust property would not be excluded property under s.6(1) but it does qualify under s.48(3)(a). Section 48(3)(b) disapplies s.6(1) but that is irrelevant: the trust property is excluded property.

# 41.12.3 Exempt gilts in IP trust

# Section 48(4) IHTA provides:

Where securities issued by the Treasury subject to a condition of the kind mentioned in subsection (2) of section 6 above are comprised in a settlement, that subsection shall not apply to them; ...

This is not strictly necessary because s.6(2) is consistent with s.48(4)(a).

## 41.12.4 Qualifying certificates in IP trust

Qualifying certificates of an individual domiciled in the Channel Islands or the Isle of Man ("an Islander") are excluded property.<sup>24</sup> If an Islander is entitled to an estate IP in qualifying certificates, the certificates are not excluded property under s.48(3) or s.48(4). But it is considered that the property does qualify as excluded property under s.6(3) since the individual is to be treated as if he were beneficially entitled. In this case there is no express provision that s.48 overrides s.6. Section 48 and s.6 do not contradict each other; rather they offer two alternative routes to attain excluded property status. Such settled property is therefore excluded property. HMRC agree.

#### 41.12.5 AUTs and OEICs in estate IP trust

Section 48 contains no provision to disapply s.6(1A) IHTA. It is therefore considered that if the life tenant is not UK domiciled, UK funds in a trust are exempt property under s.6(1A) (by virtue of s.49(1) IHTA). It does not matter whether the settlor was domiciled in the UK at the time the settlement was made.<sup>25</sup>

A Revenue-minded Court might reject this on the grounds that Parliament could not have intended the result; but it is not absurd to imagine that Parliament did intend to favour UK funds, so the provision should be given its natural meaning.

# 41.13 Initial interest of settlor or spouse

# 41.13.1 The section 80 fictions

Special rules apply where the settlor or spouse have an interest in possession in a trust when it is made. The basic rule is set out in s.80(1) IHTA:

Where a settlor or his spouse or civil partner is beneficially entitled to

<sup>24</sup> See 41.6 (Individual domiciled in Channel Islands or Isle of Man).

Though if the settlor was foreign domiciled when the settlement was made, the UK funds would be excluded property by virtue of s.48(3A) and there is no need to rely on s.6(1A).

an interest in possession in property immediately after it becomes comprised in the settlement,

- [a] the property shall for the purposes of this Chapter be treated as not having become comprised in the settlement on that occasion;
- [b] but when the property or any part of it becomes held on trusts under which neither of those persons is beneficially entitled to an interest in possession, the property or part shall for those purposes be treated as
  - [i] becoming comprised in a separate settlement
  - [ii] made by that one of them who ceased (or last ceased) to be beneficially entitled to an interest in possession in it.

Thus where the settlor or spouse has an initial IP, s.80 imposes three fictions ("the s.80 fictions"):

- (1) It will provide that property which is actually in one settlement ("the actual settlement") is treated as being comprised in a separate settlement ("the notional settlement").
- (2) The person who is treated as the settlor of the notional settlement may be the spouse, i.e. different from the real settlor of the actual settlement.
- (3) The time at which trust property is treated as becoming comprised in the notional settlement is when the settlor/spouse IP ceases, which is different from the time that property actually became comprised in the actual settlement 26

# 41.13.2 Trusts before 1974 and after 2006

Section 80(3) IHTA provides:

This section shall not apply if the occasion first referred to in subsection (1) above occurred before 27 March 1974.

"The occasion first mentioned in subsection (1)" is the date that the property becomes comprised in the actual settlement, i.e. the date that the

This fiction does not apply for the purposes of the ten year anniversary date, which 26 is fixed by the date of the actual settlement: see s.61(2) IHTA 1984. I cannot see the reason for that rule.

settlement is made. So:

- (1) Section 80 does not apply to property settled before 27 March 1974.
- (2) Section 80 can apply to property settled between 27 March 1974 and 22 March 2006.

The position from 22 March 2006 is governed by s.80(4):

Where the occasion first referred to in subsection (1) above occurs on or after 22 March 2006, this section applies—

- (a) as though for "an interest in possession" in each place where that appears in subsection (1) above there were substituted "a postponing interest", and
- (b) as though, for the purposes of that subsection, each of the following were a "postponing interest"—
  - (i) an immediate post-death interest;
  - (ii) a disabled person's interest.

Section 80 can apply to trusts made from 22 March 2006 only if the trust confers an IPDI (which only applies to will trusts) or a disabled person's interest (which will be rare).

# 41.13.3 *Spouse with initial IP: excluded property rule*

Suppose:

- (1) In Year 1, H creates a trust under which W has an estate IP.
- (2) In Year 2, W dies (so her IP comes to an end).

In this example H is the settlor of the actual trust and Year 1 is the date of commencement of the actual trust. However, applying the s.80 fictions, the property is treated as comprised in a notional trust, which is treated as made in Year 2 and W is treated as the settlor.<sup>27</sup>

If that were all, it would follow that the trust property could be treated as excluded property if W was foreign domiciled at the time of her death in

<sup>2.7</sup> It is assumed that H does not become entitled to an IP at the time that W dies.

Year 2. The domicile of H would be irrelevant. This would benefit the taxpayer if (for instance) H was UK domiciled and W was not, and could sometimes be used for tax avoidance.

Therefore where s.80 applies, s.82 IHTA imposes a further condition relating to excluded property. This provides:

## **Excluded property**

in that section ...

- (1) For the purposes of this Chapter ... property to which section 80 ... applies shall not be taken to be excluded property by virtue of section 48(3)(a) above unless the condition in subsection (3) below is satisfied (in addition to the conditions in section 48(3) that the property is situated outside the UK and that the settlor was not domiciled there when the settlement was made).
- (3) The condition referred to in subsection (1) ... is— (a) in the case of property to which section 80 above applies, that the person who is the settlor in relation to the settlement first mentioned

was not domiciled in the UK when that settlement was made.

The "settlement first mentioned" in s.80 is the actual settlement made by H. (The notional settlement treated as made by W must be the second settlement mentioned in s.80.)

In relation to foreign situate trust property, s.82 prevents the s.80 fiction from benefiting the taxpayer. The fiction may however benefit HMRC. Where:

- (1) H is the settlor,
- (2) W has an initial estate IP, and subsequently
- (3) the settled property is held on trusts where neither H nor W has an interest in possession,<sup>28</sup>

it is necessary to look at the domicile of H at the time when the actual settlement was actually made and at the domicile of W at the time her

Whether recognised or unrecognised. This is anomalous, but the drafter of the 2006 rules did not think through the consequences for s.80.

interest in possession came to an end in order to determine whether foreign situate trust property (in the notional settlement) is excluded property. Both must be domiciled out of the UK (at the right time) in order for foreign situate property to qualify securely for excluded property status.

# 41.13.4 Settlor with initial IP: excluded property rule

In practice it is rare for the settlor's spouse to have an initial IP but it is common for the settlor to have an initial IP. Suppose first that:

- (1) Year 1: H has an initial IP; and
- (2) Year 2: that IP comes to an end (without W becoming entitled to an IP).

In practice it is rare for the spouse of the settlor to have an initial interest in possession but common for the settlor to do so. Suppose:

- (1) In Year 1, H creates a trust under which H has an estate IP.
- (2) In Year 2, H's interest comes to an end (W not at that time becoming entitled to an IP).

In this example H is the settlor of the actual trust and Year 1 is the date of commencement of the actual trust. However, applying the s.80 fictions, the property is treated as comprised in a notional trust, which is treated as made in Year 2 though H is still treated as the settlor.

If that were all, it would follow that the trust property could be treated as excluded property if H was foreign domiciled in Year 2. The domicile of H at the time the trust was made would be irrelevant. This could not be used for tax avoidance, but s.82 IHTA nonetheless imposes its further condition relating to excluded property. It is necessary to look at the domicile of H at the time when the actual settlement was actually made and at the time his interest in possession came to an end in order to determine whether foreign situate trust property (in the notional settlement) is excluded property. H must be domiciled out of the UK at both times in order for foreign situate property to qualify securely for

excluded property status. Suppose:

- (1) In Year 1, H creates a trust under which H has an estate IP.
- (2) In Year 2, H dies and W becomes entitled to an IP.
- (3) In year 3, W's interest comes to an end (H not at that time becoming entitled to an IP).

In this example H is the settlor of the actual trust and Year 1 is the date of commencement of the actual trust. However, applying the s.80 fictions, the property is treated as comprised in a notional trust, which is treated as made in Year 3 and W is treated as the settlor.<sup>29</sup>

If that were all, it would follow that the trust property could be treated as excluded property if W was foreign domiciled at the time of her death in Year 3. The domicile of H would be irrelevant. Once again, s.82 IHTA imposes a further condition relating to excluded property. In relation to foreign situate trust property, s.82 prevents the s.80 fictions from benefiting the taxpayer. It may however benefit HMRC. It is necessary to look at the domicile of H at the time when the actual settlement was actually made and at the domicile of W at the time her interest in possession came to an end in order to determine whether foreign situate trust property (in the notional settlement) is excluded property. Both must be domiciled out of the UK (at the right time) in order for foreign situate property to qualify for excluded property status.

# 41.13.5 Planning for partly-excluded property trust

I use the term "partly-excluded property trust" to refer to a trust where:

- (1) the trust property in the actual settlement is excluded property on ordinary principles; but
- (2) it is not excluded property in the notional settlement under s.80/82 rules.

<sup>29</sup> It is assumed that H does not become entitled to an IP at the time that W dies.

The s.80/82 rules apply only for the purposes of "this Chapter": the standard trust regime. They have no wider application. So foreign property of a partly-excluded property trust:

- (1) is not excluded property for the purposes of the standard trust regime; but
- (2) is excluded property for all other IHT purposes (e.g. GWR and the estate IP trust regime).

Before 2006, s.80 did not much matter as a partly-excluded property trust could remain IP in form throughout its life. So in practice it qualified as excluded property. Now it cannot do so. So the tax position of these trusts has been seriously affected as an accidental result of the 2006 reforms.

## 41.13.6 Avoiding s.80/82 problems: trusts made on or after 22 March 2006

No difficulty arises for lifetime trusts from 22 March 2006, unless the trust confers a disabled person's interest (which will be rare).

Section 80 still poses a trap for will trusts, where the testator is not UK domiciled and the spouse is UK domiciled. One needs to avoid an IPDI.

A simple solution is to arrange that the will trust is discretionary at the outset, i.e. the widow does not have an initial interest in possession. A two year discretionary period will in principle be needed to avoid s.144 IHTA. This is easy if the property given to the trust is not UK situate.

# 41.13.7 Avoiding s.80/82 problems: trusts made before 22 March 2006

In cases where an existing trust conferred an initial IP on the settlor/spouse, it would be desirable to revoke the IP before the settlor becomes deemed UK domiciled. It does not matter that the settlor/spouse may have an initial recognised IP provided that when it comes to an end<sup>30</sup> the life tenant is not UK domiciled or deemed domiciled.

<sup>30</sup> Not being followed by another IP for the settlor/spouse.

## 41.13.8 Postponing s.80/82 problems by TSI

A partly-excluded property trust should retain an estate IP for as long as In practice it would often be good planning to create a possible. transitional serial interest ("TSI") to extend this period. The trust falls within the standard IHT trust regime on the later of the times when:

- (1) a TSI comes to an end (assuming there is no recognised IP);
- (2) the IP of the settlor/spouse comes to an end.

This opportunity for tax planning closed on 5 April 2008.

## 41.13.9 Avoiding s.80/82 problems by exempt gilts or UK funds

Section 80 provides that property shall not be taken to be excluded property by virtue of s. 48(3) IHTA.<sup>31</sup> So it prevents foreign situate property from being excluded property. It does not apply to exempt gilts and AUTs.

#### 41.13.10 Commentary

What is the purpose of the three s.80 fictions? Dymond explains:

The [standard IHT trust regime] would not work well where the settlor or his spouse has the first interest in possession under a settlement commencing after 26 March 1974. In such a case there will be no chargeable transfer when the settlement was made and so no occasion to value the settled property for CGT or IHT at that time. If a charge arose nearly 10 years later, it might be difficult to ascertain the value at the commencement of the settlement, as required by section 68(5)(a) IHTA, because important evidence might have been lost or destroyed. It might also not be easy to ascertain the settlor's cumulative total at that time as required by section 68(4)(b) IHTA. The same difficulty with the settlor's cumulative total might occur at the time of the 10 year charge, because of section 66(5)(a).32

I am grateful to Chris Jarman for pointing this out.

<sup>32</sup> Dymond's Capital Taxes, para 19.700.

Section 80 solves this valuation problem but the reader may agree with the author that even before 2006 the cure was worse than the disease. (This does explain why the s.80 fictions only apply for the purposes of the standard IHT trust regime.)

Since 2006 the operation of the rules is bizarre, but (as is generally the case with bizarre law) careful planning can mitigate much of the unfairness.

## 41.14 Settlor adds property to trust after change of domicile

Suppose:

- (1) a settlor creates a trust when not UK domiciled; and
- (2) the same settlor<sup>33</sup> adds funds to the trust later when UK domiciled.

Can the added property be excluded property? The IHT Manual para 4272 provides:

## 4272. When the settlement was made [October 2007]

The legislation refers to the settlor's (IHTM16000) domicile (IHTM13000) 'at the time the settlement was made'. You should proceed on the basis that, for any given item of property (IHTM04030) held in a settlement, the settlement was made when that property was put in the settlement. Refer any case where this view is challenged to TG. (IHTM01081)

Example

S, when domiciled abroad, creates a settlement of Spanish realty. Later he acquires an UK domicile and then adds some Australian property to the settlement.

The Spanish property is excluded property because of S's overseas domicile when he settled that property. However, the Australian property is not excluded property as S had a UK domicile when he added that property to the settlement.<sup>34</sup>

The relevant time in s.48(3) is not "the time when the property was

This section considers the position where the *settlor* adds to a trust. For the position where others add to a trust, see 43.5 (B adds property to A's trust).

<sup>34</sup> This view is repeated in RI 166.

settled"; it is "the time the settlement was made". HMRC seek to treat the transfer of an asset to an existing settlement as the making of a new settlement. It would follow that a person adding property to an existing settlement would be creating a second settlement or as many settlements as there are additions.

There is nothing conceptually impossible in HMRC's view that two separate settlements are deemed to exist where a person adds property to an existing settlement made by him.<sup>35</sup> But since two separate settlements do not exist, <sup>36</sup> one needs something express or implied in the legislation to deem what is in fact one settlement to be treated as two. When new property is added to an existing settlement, the new property becomes comprised in the settlement at that time, but that is not the same as saying the settlement (or a new settlement) was made at that time. The HMRC view leads to a more sensible result. But the legislation is so clearly inconsistent with the HMRC view that even a purposive construction cannot assist.37

Section 43 IHTA provides:

"The words "created a trust" in s. 102 are not, I think, apt to describe the payment of money to a trustee to hold under a trust already constituted. There is an obvious difference between creating a trust in respect of property, on the one hand, and, on the other, transferring property to a trustee to hold upon the terms of an established trust. To read the section as if it applied to such a transfer would be, in the absence of a context, to expand it. Such a reading would be tantamount to saying that the transfer to the trustee of property to be held as part of the assets of an already constituted trust would be to create a second trust, whereas, from the point of view of both the trustee and of the beneficiary, there would be but one trust and the property transferred would be nothing more than an addition to the property subject to the trust."

Contrast Civil Procedure Rules 64.4(2) which distinguishes the person who created a trust from one who provided property for the purpose of the trust.

37 "It may be perfectly proper to adopt even a strained construction to enable the object and purpose of legislation to be fulfilled. But it cannot be taken to the length of applying unnatural meanings to familiar words or of so stretching the language that its former shape is transformed into something which is not only significantly different but has a name of its own. This must particularly be so where the language has no evident ambiguity or uncertainty about it." Clarke v Kato [1998] 1 WLR 1647 at p.1655.

<sup>35</sup> See para 43.4 (The separate settlements fiction). If this fiction is applied when there are two settlors, the same fiction could in principle apply when the settlor adds property to his own existing settlement.

This is self-evident but if authority is needed see Truesdale v FCT (1970) 120 CLR 36 353 at p.362 accessible http://law.ato.gov.au.

- (1) The following provisions of this section apply for determining what is to be taken for the purposes of this Act to be a settlement, and what property is, accordingly, referred to as property comprised in a settlement or as settled property.
- (2) "Settlement" means any disposition or dispositions of property, whether effected by instrument, by parol or by operation of law, or partly in one way and partly in another, whereby the property is for the time being—
  - (a) held in trust for persons in succession or for any person subject to a contingency, or
  - (b) held by trustees on trust to accumulate the whole or part of any income of the property ... or
  - (c) charged ... with the payment of any annuity ...

## (Emphasis added)

Perhaps the HMRC argument is that because a "settlement" means any disposition of property, each disposition constitutes a new and separate settlement. However, the words "any disposition or dispositions of property" indicate that more than one disposition can create a single settlement. One example would be where an original trust has been modified by a disposition by beneficiaries; <sup>38</sup> another would be where there have been separate dispositions to the same trust. So these words do not help the HMRC argument. <sup>39</sup> See *Rysaffe v IRC* [2003] STC 536 at [13]:

Section 43 does not specifically address a numerical question: what is the number of relevant settlements existing in a particular inheritance tax situation? In the absence of specific statutory provisions the answer to the numerical question is to be found in the general law of trusts.

Further, the HMRC view is incompatible with many provisions of the IHTA. If each addition to an existing trust is a new settlement it makes nonsense of the added property provisions in s.67 IHTA and the many references to added property in the surrounding sections. It also makes

<sup>38</sup> See 54.10.1 (The trust law background).

<sup>39</sup> The drafter of the words "disposition or dispositions" almost certainly had in mind the reference to "instrument or instruments" and "compound settlement" in the earlier legislation and the comments in *Dymond's Death Duties*, 15th ed, p.129.

nonsense of the separate settlements fiction<sup>40</sup> which assumes (in the absence of s.44(2) IHTA) that one settlement may have two settlors.

The HMRC view is not consistent with s.49(5) FA 1977. This section clearly distinguished between:

- (1) "the time when a settlement was made", and
- (2) "the time when [added] property was settled".

It did so in the context of excluded property. The section is now repealed but the fact that the drafter took this view in 1977 remains relevant.

On the other hand, the transitional relief for the deemed domicile rule appears to assume the HMRC view, that excluded property status depends on domicile of the settlor at the time the property was added.<sup>41</sup> But overall this factor is outweighed by the others.

Dymond (I think) rejects HMRC's view:

When a settlor adds property to a settlement previously made by him it may be necessary to consider whether the addition counts as a new settlement. It if does, the settlor's domicile has to be determined as at the time of the addition; but if not, his domicile at the date of the original settlement remains in point and any subsequent change of domicile is irrelevant.42

However, it may take litigation before HMRC amend their published stance on this issue. Until the point is clear, trustees should follow this advice in RI 166:

#### Trust records

... the trustees of a settlement should keep adequate records to enable any necessary attribution of the settled property to be made if ...the settlor has added further assets to the settlement after it was made...

Suppose a settlor creates a trust when UK domiciled and adds property to it when foreign domiciled. On my view, none of the property is excluded

<sup>40</sup> See 43.4 (Separate settlements fiction).

See 40.8 (Pre-1974 transitional rules). 41

<sup>42</sup> Dymond's Capital Taxes, para 30.202.

property. However, HMRC must abide by their statement (at least until it is officially and publically withdrawn with appropriate transitional relief) and accept the added property may be excluded property! Thus, the consequence of their statement (if my view is right) is that HMRC have the worst of both worlds. Of course, a well advised settlor will not find himself in this situation, but it does arise from time to time by accident.

# 41.15 Adding property to settlement after acquiring UK domicile: tax planning

It may be possible to avoid this problem if a foreign domiciled person contracts to assign future acquired property to a trust; provided that the contract is made while non-UK domiciled, domicile at the time of the transfer may not matter.

# 41.15.1 Same settlor adds property to company held by trust after acquisition of UK domicile

## Suppose:

- (1) A settlor creates a trust while domiciled outside the UK;
- (2) The settlor becomes UK domiciled; and
- (3) The settlor gives property to a company owned by the trust,

then HMRC's argument does not run at all. The shares in the company (if not UK situate) must be and remain excluded property. But watch out that the gift may be a gift with reservation and/or a chargeable transfer for IHT.

# 41.16 Occasions where excluded property is relevant for IHT

#### RI 166 states:

However, an "excluded" asset is not always completely irrelevant for the purposes of IHT. So—

[1] an "excluded" asset in a person's estate may still affect the valuation of another asset in the estate, for example, an "excluded" holding of shares in an unquoted company may affect the value of a similar

holding in the estate which is not "excluded":

[2] the value of an "excluded" asset at the time the asset becomes comprised in a settlement may be relevant in determining the rate of any tax charge arising in respect of the settlement under the IHT rules concerning trusts without [estate] interests in possession—ss 68(5), 66(4) and 69(3).

This is correct, but point [1] does not arise in practice and point [2] will only rarely be significant.

## 41.17 Transfer of value by close company

Section 94 IHTA provides:

#### Charge on participators

(1) Subject to the following provisions of this Part of this Act, where a close company<sup>43</sup> makes a transfer of value, tax shall be charged as if each individual to whom an amount is apportioned under this section had made a transfer of value of such amount as after deduction of tax (if any) would be equal to the amount so apportioned, less the amount (if any) by which the value of his estate is more than it would be but for the company's transfer ...

Section 94(2) IHTA explains how the apportionment is made. It contains an exemption for foreign domiciliaries:

if any amount which would otherwise be apportioned to an individual who is domiciled outside the UK is attributable to the value of any property outside the UK, that amount shall not be apportioned.

The IHT Manual extends this exemption to exempt gilts:

**14854. Foreign aspects** [October 2007]

Foreign person

Section 94(2)(b) IHTA 1984 excludes from the amount apportionable

<sup>43</sup> Section 102(1) IHTA provides a referential definition of "close company": "In this Part of this Act-

<sup>&#</sup>x27;close company' means a company within the meaning of the Corporation Tax Acts which is (or would be if resident in the UK) a close company for the purposes of those Acts."

to a participator domiciled outside the UK. (IHTM13002)

• so much of the company's transfer as is attributable to the value of property outside the UK.

Notify Shares Valuation (IHTM01110) if an outside UK domicile is claimed and ask them to report the relevant figures.

### Foreign company

A transfer of value by

- a company incorporated abroad (hence domiciled abroad Gasque v IRC [1940] 2 KB 80)
- property situate abroad

is **not** excluded property since s.6(1) IHTA only applies to individuals.

Nevertheless, if such a company

- is resident abroad and
- makes a transfer of exempt Government securities within s.6(2) IHTA,

they **do** qualify as excluded property.

There is no exemption for AUTs or OEICs though an HMRC concession would be consistent with the practice on exempt gilts.

# 41.18 Equitable interests in excluded property settlements

# 41.18.1 Reversionary interest

Section 48(3) IHTA<sup>44</sup> makes it clear that the non-settled property rules apply. An equitable interest which is a reversionary interest may be excluded property if it meets the conditions of s.48(1) or if it is not UK situate and owned by a foreign domiciliary.

# 41.18.2 Interest in possession

An equitable interest which is an estate IP is excluded properly only if it is owned by a foreign domiciliary and is not UK situate. However, the disposal of the interest is not a transfer of value; s.51 IHTA. Tax is charged under s.52 only if the settled property is not excluded property.

<sup>44</sup> Set out at 41.8 (Trusts: foreign situate property?).

## 41.19 Non-residents foreign currency bank accounts

#### 41.19.1 Individual's account

Section 157(1)(a) IHTA provides a limited relief for non-residents foreign currency bank accounts:

- (1) In determining for the purposes of this Act the value of the estate immediately before his death of a person to whom this section applies there shall be left out of account the balance on—
- (a) any qualifying foreign currency account of his,
- (5) In this section "qualifying foreign currency account" means a foreign currency account with a bank45; and for this purpose—
- (a) "foreign currency account" means any account other than one denominated in sterling.

Section 157(2) IHTA explains who qualifies for the relief:

This section applies to a person who is not domiciled in the UK immediately before his death, and is neither resident nor ordinarily resident<sup>46</sup> there at that time.

#### 41.19.2 Trustees bank account

Section 157(1)(b) IHTA provides a similar restricted relief for trustees foreign currency bank accounts:

- (1) In determining for the purposes of this Act the value of the estate immediately before his death of a person to whom this section applies there shall be left out of account the balance on ...
- (b) subject to subsection (3) below, any qualifying foreign currency

Section 157(6) provides: "In this section "bank" has the meaning given by section 991 of the Income Tax Act 2007."

<sup>46</sup> Section 157(4) incorporates the income tax definitions of residence and ordinary residence of individuals:

<sup>&</sup>quot;For the purposes of this section—

<sup>(</sup>a) the question whether a person is resident or ordinarily resident in the UK shall, subject to paragraph (b) below, be determined as for the purposes of income tax:"

account of the trustees of settled property in which he is beneficially entitled to an interest in possession.

- (3) Subsection (1)(b) above does not apply in relation to settled property
- [a] if the settlor was domiciled in the UK when he made the settlement, or
- [b] if the trustees are domiciled, resident or ordinarily resident in the UK immediately before the beneficiary's death.

Section 157(4) IHTA provides a non-standard definition of trustee residence:

For the purposes of this section...

(b) the trustees of a settlement shall be regarded as not resident or ordinarily resident in the UK unless the general administration of the settlement is ordinarily carried on in the UK and the trustees or a majority of them (and, where there is more than one class of trustees, a majority of each class) are resident and ordinarily resident there.

#### 41.19.3 Overdrawn account

The IHT Manual provides at para 4380:

Where the conditions are met, the balance on the account, whether in credit or in debit should be left out of account. You should refer any case of difficulty, especially if you are seeking to disallow a debit balance, to TG. (IHTM01081)

The second sentence suggests, perhaps, that HMRC are not entirely confident in this interpretation. It seems literally correct on a first reading, and provides a certain symmetry of treatment with accounts with a positive balance; on the other hand it is a daft rule, a petty trap easily avoided by the well advised, and inconsistent with the general approach of deduction for debts.<sup>47</sup> I do not think it could have been the intention of parliament.

<sup>47</sup> See 44.5 (Deduction for debt of foreign domiciled individual).

#### 41.19.4 Discussion

This is a limited relief. The bank account is *not* excluded property for IHT purposes. It is only disregarded on the death of the owner or life tenant, so it is taken into account for lifetime gifts of individuals, and ten year anniversary charges on trusts. The conditions for the relief are also stricter than for excluded property.

It would in almost all cases be better to use a foreign bank account (which will be excluded property) rather than to rely on this exemption. In practice the relief does not matter; I have never noticed it used; it is just one more item of clutter in our tax system.

If the purpose of the relief is to encourage non-residents to use UK banking services, these restrictions make little sense. It is suggested that foreign currency accounts (indeed all accounts) ought simply to be excluded property. That change would also ensure the deductibility of overdrawn accounts.

#### 41.20 Works of art

There is a pragmatic Extra-Statutory Concession for works of art:

### F7 Foreign owned works of art

- [1] Where a work of art normally kept overseas becomes liable to inheritance tax on the owner's death solely because it is physically situated in the UK at the relevant date, the liability will—by concession—be waived if the work was brought into the UK solely for public exhibition, cleaning or restoration.
- [2] The liability will similarly be waived if a work of art which would otherwise have left the UK to be kept overseas is retained in the UK solely for those purposes.
- [3] If the work of art is held by a discretionary trust (or is otherwise comprised in settled property in which there is no interest in possession), the charge to tax arising under s.64 IHTA will, similarly, be waived.

# Point [2] was added in 2003. Dawn Primarolo explained:

The Inland Revenue's ESC F7 allows exemption from inheritance tax for works of art when they are only chargeable under strict law because they have been brought temporarily to the UK for cleaning or restoration, or for loan to an exhibition. That reflects a longstanding judgement that the public interest would not be served if foreign owners of works of art were unwilling to send them to the UK for these purposes for fear of a potential inheritance tax charge.

Similar disincentives can arise, outside the terms of the existing Concession, when foreign-owned works of art are kept in the UK for these reasons when they would otherwise have been taken elsewhere. That could occur, for example, where a work is already in the UK when it is first acquired by a foreign buyer, and the new owner allows a period of loan to a public collection here before taking it to a permanent home abroad.

I have therefore agreed that the Concession should be extended to cover such circumstances.<sup>48</sup>

## 41.21 IHT planning for individual

A foreign domiciliary should endeavour to secure, as far as possible, that his assets are situated outside the UK so that they qualify as excluded property and fall outside the inheritance tax net. The foreign domiciliary's property becomes excluded property the moment that it becomes non-UK situate; there is no qualifying period such as is required for other inheritance tax reliefs. The same applies to trustees of a settlement made by a foreign domiciliary. The question is: how is the individual's property to be transferred abroad?

The transfer abroad of £ Sterling from a UK bank account poses no problem. The transfer of bearer instruments abroad raises no problem. The transfer abroad of foreign currency in a UK bank account abroad needs careful consideration as to CGT. Chattels could be physically moved abroad but that may not be practical.

It is possible to turn UK situate shares and securities into non-UK situate assets for IHT; see 55.6 (Bearer documents).

Any UK asset could be sold and the proceeds remitted abroad. This is simple and satisfactory for inheritance tax; however, a sale may be ruled out by CGT or commercial reasons.

If the foreign domiciliary does not wish assets to be sold, he might give them to a company owned wholly by him. The shares in the company

<sup>48</sup> Ministerial Statement 25 February 2003 [2003] STI 303.

should not be UK situate and may be unnecessary for IHT.<sup>49</sup> company should normally be non-resident. The gift would not be a transfer of value for IHT because the donor's estate would not be reduced in value. It is considered that it is not a disposal by way of gift, as there is no gratuitous intent. In Shiu Wing v Commissioner of Estate Duty<sup>50</sup> the Hong Kong Court of Final Appeal refused to apply the *Ramsay* doctrine to arrangements made by the taxpayer to create property situated abroad (in this case situated outside Hong Kong). The gift would, of course, be a disposal for CGT purposes and hold-over relief would not normally be available. Accordingly, this option will only be a satisfactory solution either if no capital gain arises or if hold-over relief is available.<sup>51</sup>

If the individual is in good health, there is a lot to be said for doing nothing and ignoring IHT planning. The only inheritance tax risk in this strategy is that the individual might die so suddenly that no steps to save tax can be taken. This risk is reduced (but not eliminated) if the spouse exemption is available. It might be possible to take out insurance. In principle it is clearly undesirable to allow a beneficiary in poor health to retain an interest in possession in non-excluded property.

## 41.22 IHT planning for non-estate IP trusts

A discretionary trust (and a non-estate IP trust) is subject to IHT on its ten year anniversaries. If the settlor is not UK domiciled when he made the trust, all that matters for IHT is the situs of the trust fund on that date.<sup>52</sup> The trustees may safely invest in the UK for a number of years, provided that, by the deadline, they hold foreign situate assets.

In principle this short term planning may be extended indefinitely:

(1) As each ten year anniversary approaches the trustees could sell the UK trust property (or even mortgage it) and invest in excluded

See 55.4 (Situs of registered shares) and 55.6 (Bearer documents). 49

<sup>50</sup> 2 ITELR 794.

A gift to the company by way of donatio mortis causa solves the CGT problem: s.62(5) TCGA. But such a gift is not effective for inheritance tax purposes. The donor retains the right of revocation which would not be excluded property on his

Note also the possible tax charge on the death of the settlor, under the gift with 52 reservation rules, if the property is UK situate: see 42.12 (GWR death charge: excluded property rules for settled property) and following.

property.

(2) Immediately after the anniversary they might sell and revert to UK investments.

In practice such a course might be subject to *Ramsay* but it depends on how it is done.<sup>53</sup> Ideally the trustees should look for a different strategy such as holding the UK assets in a foreign registered company.

## 41.23 IHT planning for trustees of settlement with UK domiciled settlor

If the settlor is UK domiciled when the settlement was made, trust property is not normally excluded property even if the beneficiary is foreign domiciled.

## 41.23.1 Beneficiaries not ordinarily resident

If the life tenant is ordinarily resident out of the UK, the trustees might invest in exempt gilts. The trust property would then be excluded property. See 41.11 (Trusts: exempt gilts).

Likewise if all the known beneficiaries of a discretionary trust are ordinarily resident abroad. This option is not available if any of the beneficiaries are domiciled or ordinarily resident in the UK. A deed of appointment might be needed to satisfy these conditions. This would give rise to an exit charge unless the settlor is foreign domiciled when the settlement was made: see s.65(8) IHTA. However, the amount of the charge may be moderate or small.

# 41.23.2 UK settlor: foreign domiciled beneficiary

The best option – if circumstances allow – may be to bring the present settlement to an end by appointment to the foreign domiciled beneficiary absolutely. CGT needs consideration if the trust is UK resident. The

<sup>53</sup> A similar point has often been litigated in the US: see Holly Springs Savings & Insurance Cov Board of Sup'rs of Marshall County 52 Miss. 281, 24 Am. Rep. 668 (1876); Jones v Steward County, 10 Neb. 154, 4 N.W. 946 (1880); Mitchell v Leavenworth County 91 US. 206, 23 L. Ed. 302 (1875) (US Supreme Court); Re People's Bank of Vermont, Ill., 203 Ill 300, 67 N.E. 777 (1903).

beneficiary may after an appropriate period re-settle. This may also be appropriate where the settlor has become foreign domiciled after making the settlement.

An alternative course may be to confer a general testamentary power on the foreign domiciled beneficiary. The beneficiary may on his death create a new trust with excluded property.

41.23.3 Life tenant domiciled in Channel Islands or Isle of Man but deemed UK domiciled

For this rare case, see 41.6 (Individual domiciled in Channel Islands or Isle of Man).

# RESERVATION OF BENEFIT

### 42.1 GWR - Introduction

Here is a rendezvous of questions and question marks! A full discussion needs a book to itself. This chapter concentrates on difficult but important issues which commonly arise in relation to the foreign domiciliary. The IHT Manual contains much fascinating material which cannot be set out here for reasons of space.

Section 102(1) FA 1986 provides:

- ... this section applies where, on or after 18 March 1986, an individual disposes of any property by way of gift and either—
- (a) possession and enjoyment of the property is not bona fide assumed by the donee at or before the beginning of the relevant period;<sup>1</sup> or
- (b) at any time in the relevant period the property is not enjoyed to the entire exclusion, or virtually to the entire exclusion, of the donor and of any benefit to him by contract or otherwise...

#### There are two sets of conditions:

- (1) There has to be a disposal of property by way of gift. There are three separate elements here; a *disposal*, of *property*, which must be *by way* of gift.
- (2) Condition (a) or (b) above must be satisfied (a reservation of benefit).

<sup>1</sup> Section 102(1) provides:

<sup>&</sup>quot;in this section 'the relevant period' means a period ending on the date of the donor's death and beginning seven years before that date or, if it is later, on the date of the gift."

## 42.2 Terminology

Section 102(2) FA 1986 provides one defined term:

If and so long as—

- (a) possession and enjoyment of any property is not bona fide assumed as mentioned in subsection (1)(a) above, or
- (b) any property is not enjoyed as mentioned in subsection (1)(b) above, the property is referred to (in relation to the gift and the donor) as property subject to a reservation.

In the following discussion:

- (1) "GWR property" is property subject to a reservation.
- (2) "**Settled GWR property**" is GWR property which becomes settled property by the gift (i.e. the gift is to a settlement).
- (3) "Non-settled GWR property" is GWR property which does not become settled property by the gift (i.e. the gift is not to a settlement).
- (4) "The GWR death charge" is the charge imposed by s.102(3) FA 1986.
- (5) "The GWR PET charge" is the charge imposed by s.102(4) FA 1986.

# 42.3 Disposal before 18 March 1986

The GWR rules only apply to disposals on or after 18 March 1986. The IHT Manual states correctly at 14311:

[January 2008] A pre-18 March 1986 settlement which would have been caught by the GWR provisions had it been made after 17 March 1986 will therefore escape the GWR charge unless further gifts into settlement are made after that date. The GWR provisions will apply to the property settled by those further gifts. ...

Example

On 1 January 1985 the donor settled £100,000 on discretionary trusts under which he was a potential beneficiary. On 1 January 1989 he added a further £50,000 to the settlement. The donor dies 1 April 1992 having remained a

potential beneficiary throughout.

The GWR provisions apply to the 1989 addition but not to the property originally settled. The GWR claim extends to the assets in the settled fund at 1 April 1992 representing that £50,000. The Double Charges Regulations (IHTM 14711) will be in point.

But GWR will apply to pre-1986 settlements on the termination of an estate IP.2

# 42.4 When is there a "disposal by way of gift"?

There are some general issues on the meaning of a "disposal by way of gift". Is the surrender of a lease or life interest a "disposal"? Or the giving of consent to an exercise of a power of advancement or appointment? Is a sale at an undervalue "by way of gift"? Or a transfer to a settlement in which the settlor has an interest in possession? But such questions only occasionally arise in relation to foreign domiciliaries and are not considered here. Generally one is dealing with gifts where the position should be clear.

It is considered that a sale at market value, where the purchase price is left outstanding as an interest-free loan, repayable on demand, is not a disposal "by way of gift".

#### 42.5 When is there a reservation of benefit?

The words used in the statute are remarkably obscure. While in most cases the matter will be clear enough there are significant areas of uncertainty. Some doubtful areas have been resolved for practical purposes by HMRC statements.

#### 42.5.1 Gift to discretionary trust, settlor a beneficiary

IHT Manual para 14393 provides:

## **Settlement on discretionary trusts** [February 2006]

If a donor makes a settlement and is one of the members of the discretionary class of beneficiaries, this is a GWR.

<sup>2</sup> See 42.15 (GWR on termination of IP).

- The donor's position as a member of the discretionary class of beneficiaries is not an equitable interest retained by them (and so not included in the gift)
   and
- as the donor is a member of the class, they have not been excluded (IHTM14333), or virtually excluded, from enjoyment. The fact that they do not receive any tangible benefit during the relevant period is immaterial.

This is correct.<sup>3</sup> It is considered that the same applies where an individual makes a gift to a discretionary trust under which:

- (1) the settlor is not included in the class of beneficiaries; but
- (2) the trustees have an unrestricted power to add the settlor to the class of beneficiaries.<sup>4</sup>

## 42.5.2 *Gift from A to B followed by gift to trust by B*

The position is different where:

- (1) A makes a gift to B.
- (2) Later, by an independent transaction, B creates a discretionary trust under which A is a beneficiary (or where A can be added as a beneficiary).

In these circumstances A is *not* the settlor. It is considered that there is no reservation of benefit merely because A is a discretionary beneficiary. There will be a reservation of benefit if A actually receives a benefit.

<sup>3</sup> *IRC v Eversden (Greenstock's Executors)* 75 TC 340. (The Court of Appeal did not consider this point.)

<sup>4</sup> The HMRC view is, however, equivocal. The IHT Manual provides at IHTM14393: "The question of whether the possibility that A's name might be added to the class is a reservation is one which you can only determine on the particular facts. Refer any case where the point is material to the Litigation Section (IHTM01083)".

## 42.6 IHT on the disposal by way of gift

A gift which is a chargeable transfer will give rise to a charge to IHT (assuming it exceeds the nil rate threshold) whether or not it is a gift with a reservation. The reservation of benefit does not affect this charge; just on the death of the donor there may be a further charge to tax. The Inheritance Tax (Double Charges Relief) Regulations 1987 mitigate a double charge. This chapter gives no consideration to the IHT which might arise on a gift; it only considers the GWR aspects.

# 42.7 Gift of excluded property

Section 102 FA 1986 applies when an individual disposes of any property by way of gift. A foreign domiciliary is certainly "an individual". A gift of UK situate property by a foreign domiciliary is clearly within the GWR rule.

What is the position where a foreign domiciliary disposes of excluded property by way of gift? There is nothing which expressly takes the gift out of the scope of the GWR rules. However, it is considered that s.3(2) IHTA does so obliquely. Section 3 IHTA provides:

#### Transfers of value

- (1) Subject to the following provisions of this Part of this Act, a transfer of value is a disposition made by a person (the transferor) as a result of which the value of his estate immediately after the disposition is less than it would be but for the disposition; and the amount by which it is less is the value transferred by the transfer.
- (2) For the purposes of subsection (1) above no account shall be taken of the value of excluded property which ceases to form part of a person's estate as a result of a disposition.

On a literal approach to construction this makes no difference. The fact that no account is taken of the value of excluded property for the purposes of s.3(1) does not mean that the disposition is not a "disposal by way of gift". However, a purposive construction suggests otherwise. It is absurd that there should be a charge to tax in circumstances where:

(1) a foreign domiciliary with no UK connection makes a gift of excluded property to another person with no UK connection, and enjoys some benefit; and

(2) the foreign domiciliary dies many years later at a time when property representing the property given is situate in the UK.

Nobody would expect the donee or the foreign domiciliary's executors to comply or to be able to comply with an obligation to pay IHT in such circumstances. The purpose of s.3(2) IHTA is to take excluded property out of the scope of inheritance tax and a disposal of excluded property is by implication ignored. Since it is ignored it is not a disposal "by way of gift". This conclusion is also supported by the use of the term "excluded property" – the property is regarded as excluded from IHT.

HMRC do not appear to accept this view:

## 42.8 GWR and spouse exemption

On this topic see 49.5 (GWR spouse exemption) and 49.7 (Inter-spouse gift of 100% BPR or APR property).

On a literal construction, an inter-spouse gift of excluded property made by a foreign domiciled individual will fall within the GWR rules. A gift of excluded property is not a transfer of value, so outside the scope of the GWR spouse exemption! But that is absurd and cannot be the correct construction, even if words must be strained to reach this result. This consideration supports the view taken here that gifts of excluded property, and gifts within s.11 IHTA, are deemed not to be by way of gift.<sup>5</sup>

Such property is nevertheless "subject to a reservation" and so qualifies for the GWR exemption to the pre-owned asset rules.

# 42.9 GWR death charge

Section 102(3) FA 1986 provides:

If, immediately before the death of the donor, there is any property which, in relation to him, is property subject to a reservation then... that

If my view were wrong the further anomaly would arise that gifts of qualifying investments to charity would fall within the scope of GWR because such gifts fall within s.12 IHTA and not s.102(5)(d) FA 1986; but it is not necessary to pursue that here.

property shall be treated for the purposes of the [IHTA] as property to which he was beneficially entitled immediately before his death.

I refer to this as the GWR death charge. Section 102(3) is a deeming provision; the donor is not in fact beneficially entitled to the property subject to the reservation but the property is treated as if he were so entitled. To understand the significance of this, it is necessary to set out the short series of sections that normally impose an inheritance tax charge on property to which a person is beneficially entitled at death.

Section 4(1) IHTA imposes the IHT charge on death:

On the death of any person tax shall be charged as if, immediately before his death, he had made a transfer of value and the value transferred by it had been equal to the value of his estate immediately before his death

The key word here is "estate". Section 5(1) IHTA defines estate by reference to beneficial entitlement:

- .... a person's estate is the aggregate of all the property to which he is beneficially entitled, except that ...
- (b) the estate of a person immediately before his death does not include excluded property.

So if there is a GWR until death and the property is *not* excluded property:

- (1) the property is treated as property to which the donor was beneficially entitled (in all cases);
- (2) the property is part of his estate.

If there is a GWR until death and the property is excluded property:

- (1) the property is treated as property to which the donor was beneficially entitled (in all cases);
- (2) the property is not part of his estate.

## 42.10 GWR over debt owed by the deceased

## Suppose:

- (1) S creates a discretionary settlement under which he is a beneficiary;
- (2) the trustees lend to S;
- (3) S dies.

The debt ("the GWR debt") is treated as being in the estate of S. However a person cannot owe a debt to himself. If the GWR debt is treated as property beneficially owned by the debtor, it must be treated as if it ceased to exist. For this reason there is no IHT charge on the debt under the GWR rules, on the death of S, even if the GWR debt is UK situate.<sup>6</sup>

# 42.11 GWR death charge: excluded property rules for non-settled property

## Suppose:

- (1) A gives property to B, an individual, outright.
- (2) There is a reservation of benefit: A enjoys benefits at the time of his death.
- (3) The property is not UK situate at the time of A's death.

A is treated as if he were beneficially entitled to the property at the time of his death. It forms part of his estate unless it is excluded property at that time. How do the excluded property rules work in these circumstances?

Here we are concerned with non-settled property. The relevant rule is that:

If the debt is non-UK situate it may also be outside the scope of IHT because of the excluded property rules. On the question of a deduction for the GWR debt, see 44.8 (Debt subject to GWR).

Property situated outside the UK is excluded property if the person beneficially entitled to it is an individual domiciled outside the UK.<sup>7</sup>

In the example above, B is *in fact* beneficially entitled to the property. A is treated as beneficially entitled. Who is "beneficially entitled" for the purpose of applying the excluded property rule; is it A or is it B? This does not matter if A and B are both foreign domiciled, but it does if one is and the other is not. One common case is in a gift from a UK domiciled spouse to a foreign domiciled spouse.8

## 42.11.1 *Construction of deeming provisions*

The answer is to be found by applying the general rule of construction which applies to deeming provisions:

If you are bidden to treat an imaginary state of affairs as real, you must surely, unless prohibited from doing so, also imagine as real the consequences and incidents which, if the putative state of affairs had in fact existed, must inevitably have flowed from or accompanied it.9

... [B] ecause one must treat as real that which is only deemed to be so, one must treat as real the consequences and incidents inevitably flowing from or accompanying that deemed state of affairs 10...

But context can show that the general rule should not be applied. It is merely a general canon of construction from which "only limited assistance can be derived in choosing between alternative interpretations of the Act". 11 Experience shows that Parliament has often failed to foresee all the consequences of its deeming and nowadays the Courts apply deeming provisions in a context sensitive manner.<sup>12</sup>

8 See 49.5 (GWR spouse exemption).

Section 6(1) IHTA.

Lord Asquith, East End Dwellings Co Ltd v Finsbury Borough Council [1952] AC 109 at 132.

<sup>10</sup> Marshall v Kerr 67 TC 56, at p.79A.

<sup>11</sup> Russell v IRC [1988] STC 195 at p.205.

<sup>12</sup> In Murphy v Ingram [1973] Ch 363 at 446 Megarry J said:

A research student in search of a suitable topic for a thesis might do worse than to choose as his subject "the Dangers of Deeming".

But the modern approach reduces these dangers and Murphy itself would be

# 42.11.2 *GWR death charge: excluded property rules for non-settled property: conclusion*

Applying this principle it follows that the domicile of the donor A is what matters for excluded property status. Thus if A has a foreign domicile, the property (if not UK situated) is excluded property. The domicile of the donee B is irrelevant. This conclusion is confirmed by the context. It would be absurd if the taxation of A depended on the domicile of B. The taxation of A should depend on his own domicile position.

For the purposes of the excluded property rule, therefore:

- (1) The domicile of the donor at the time of gift is irrelevant (contrast the position where the gift is made in trust.<sup>13</sup>
- (2) The situs of the property at the time of the gift is irrelevant to the operation of the excluded property rules on the death of the donor.

## HMRC accept this. IHT Manual 14318 provides:

## **Excluded property** [August 2006]

Under the charging provisions (IHTM04072), excluded property (IHTM04251) cannot be the subject of a GWR.

It is excluded property is settled, consider the further instructions (IHTM14396).

## Example

The donor, an Australian, gives Australian shares to his Australian<sup>14</sup> son but continues to enjoy the dividends until his death ten years later. He dies domiciled in Australia.

The property is property subject to a reservation and is therefore deemed to be part of the donor's death estate. However, the property is situate outside the UK and the donor, who is treated as beneficially entitled to it, was domiciled outside the UK at his death. The property is therefore excluded property within IHTA s 6(1) and escapes the GWR charge.

decided differently today. For an example see *De Rothschild v Lawrenson* 67 TC 300 at p.316.

<sup>13</sup> See 42.12 (GWR death charge: excluded property rules for settled property) below.

<sup>14</sup> Although in the example the son (the donee) has (presumably) an Australian domicile, the result would be the same if the son had a UK domicile, as the italicised words show.

(Emphasis added)

#### The Manual continues:

However, if the donor had returned to the UK<sup>15</sup> there may be a GWR claim on his death.

I do not know why HMRC say there may be a GWR claim. On their view there would be a GWR claim. Perhaps the point is that the value may fall within the IHT nil rate band. Perhaps the author was considering the argument that GWR does not apply on a gift of excluded property.

The same applies to gifts to companies, including companies held by trusts.

# 42.12 GWR death charge: excluded property rules for settled property

Suppose:

- (1) S (not UK domiciled) gives property to a discretionary settlement.
- (2) There is a reservation of benefit, e.g. S is a beneficiary.
- (3) The property is not UK situate<sup>16</sup> at the time of the death of S.

S is treated as if he were beneficially entitled to the property at the time of his death. It forms part of his estate unless it is excluded property at that time. How do the excluded property rules work in these circumstances?

#### 42.12.1 The rival solutions

There are two sets of excluded property rules, relating to settled and nonsettled property. Which does one apply?

<sup>&</sup>quot;Returned to the UK" is untechnically expressed: the author of the Manual means to say (or should mean to say) that if the donor has acquired a UK domicile for IHT purposes at the time of his death, there may be a GWR claim on his death.

<sup>16</sup> The position is the same if the property consists of UK AUTs or OEICs, but for convenience I refer to non-UK situate property only.

# (1) The Settled Property Solution

The property subject to a reservation is in fact settled property, so on this view one applies the settled property rules set out in s.48(3) IHTA:

Where property comprised in a settlement is situated outside the UK—

(a) The property... is excluded property unless the settlor was domiciled in the UK at the time the settlement was made.

So on this view, where an individual makes a gift to a settlement with reservation of benefit, and dies, the property is excluded property for the GWR rules if:

- (1) the donor is domiciled outside the UK at the time the settlement was made. (The domicile of the donor at the time of death is irrelevant); and
- (2) the property is not situated in the UK at the time of death.

I call this "the Settled Property Solution".

# (2) The Non-settled Property Solution

The settled property GWR is to be treated as property to which the donor is "beneficially entitled". On this view one applies the deeming provision to its logical conclusion: if a person is beneficially entitled to property, it is not settled property. So on this view, where an individual makes a gift to a settlement with reservation of benefit, and dies, the property is excluded property for the GWR rules if:

- (1) the donor was domiciled outside the UK at the time of his death. (The domicile of the donor at the time the settlement was made is irrelevant for GWR, though it is relevant for other purposes); and
- (2) the property is not situated in the UK at the time of death.

I call this "the Non-settled Property Solution".

#### 42.12.2 The correct solution

The Non-settled Property Solution has supporters.<sup>17</sup> Nevertheless it is generally regarded as wrong. What about the deeming provision that the property is to be treated as if the donor were beneficially entitled to it? The answer is that the property must still be regarded as "settled property" for the application of the excluded property rules. One does not carry the implications of the deeming provisions as far as the Non-settled Property Solution suggests. One way to reach this conclusion is to note that the deeming provision does not deem the donor to be beneficially and absolutely entitled to the settled property. One can be beneficially entitled to property which is settled property. (Bear in mind that "settlement" has a wide definition for IHT. It includes property held subject to a contingency, property charged with the payment of an annuity, and a lease for life. A person entitled to such property may nevertheless be said to be "beneficially" entitled.)

This view is strongly supported by s.49(1) IHTA which provides:

A person beneficially entitled to an interest in possession in settled property shall be treated for the purposes of this Act as beneficially entitled to the property in which the interest subsists.

No-one suggests that property to which s.49(1) applies is to be treated as non-settled property for the purposes of the GWR rules. The wording of the deeming provision in s.102(3) is materially the same.

Under the Non-settled Property Solution, the property is simultaneously excluded property (for general IHT purposes) and non-excluded property (for GWR purposes). While that is not impossible, it would be remarkable, even in as convoluted an area as this, and for this reason too the Settled Property Solution is to be preferred.

It has been said that a purposive construction favours the Non-settled Property Solution: the purpose of the GWR rules is to put the donor in the same position as if he had not made the gift. This is the general purpose in the case of gifts by UK domiciliaries. However, arguments on purposive construction only run when one knows the general purpose and

<sup>&</sup>quot;Excluded Property Trusts and GROBs" Robert Venables QC [2003] OITR Vol 11 p.75. Barrie Akin agrees: GITC Review, Vol 1 Issue 2, p.1, accessible www.taxbar.com.

is confident that the general purpose applies in the particular circumstances of the case. This argument *assumes* that that purpose necessarily extends to the foreign domiciliary – which begs the question. Perhaps Parliament intended there to be a difference between the two cases. One cannot apply a purposive construction unless the purpose is clear.<sup>18</sup>

Trustees should bear in mind that even adopting the Settled Property Solution, there will arguably<sup>19</sup> be a charge to IHT on the death of a settlor who enjoys a benefit over trust property if at the time of his death:

- (1) Trust property is UK situated (and not UK AUTs or OEICs); and
- (2) Property was given to the trust on or after 18 March 1986.

If the settlor is a beneficiary it is safer not to invest directly in UK situate property during his life.

Note that the Non-settled Property Solution favours the taxpayer if a UK domiciliary makes a GWR settlement, and becomes non-UK domiciled before his death. However that won't often happen.

# 42.12.3 *HMRC view(s)*

Until 2001 HMRC agreed with the Settled Property Solution. The former Capital Taxes Office Advanced Instruction Manual D.8 provided:

#### Example 2

The donor, who is domiciled in Australia, puts foreign property into a discretionary trust under which he is a potential beneficiary. He dies five years later domiciled in England and without having released the reservation.

The property is property subject to a reservation and is therefore deemed

In the battle of the anomalies HMRC might instance the case where a foreign domiciliary made a settlement shortly before becoming UK domiciled, and say that it is absurd that a settlement made in such circumstances should avoid IHT on the death of the settlor. But (1) this is certainly the case where the foreign domiciliary enjoys no benefit from the settlement; and (2) this was the case under estate duty; and (3) this was the case under HMRC practice in the first 15 years or so of IHT; in the circumstances it is wrong (if not absurd) to describe that result as absurd.

<sup>19</sup> See 42.7 (Gift of excluded property).

to be part of the donor's death estate. However, as he was domiciled outside the UK at the time the settlement was made, the property will be excluded property, under IHTA, s 48(3), if still situate outside the UK at the date of death.<sup>20</sup>

Astonishingly, the text was changed (without public announcement) about October 2001.<sup>21</sup> The change implied HMRC had reversed their view and adopted the Non-settled Property Solution. HMRC said informally that they were in fact reconsidering their position on this point and had not reached a final view. Since then, nothing has happened.

The IHT Manual is a sorry muddle:

**14396 - Settled property: domicile of the settlor** [October 2007] The charging provisions [for GWR] (IHTM04072) denote that property in which the deceased retained a beneficial interest (IHTM04031) forms part of their estate unless it is excluded property (IHTM04251).

This is not technically accurate,<sup>22</sup> but the point it is trying to make is correct. The Manual continues:

If the settlor was domiciled outside the UK at the time a settlement was made, any foreign property within that settlement is excluded property

20 Law Society's Gazette 1986 p.3728 provided:

'G' a non-domiciliary gifts excluded property into a discretionary settlement under which he is in the class of beneficiaries. 'G' dies domiciled in the UK. Are the "excluded property" assets in the settlement treated as part of 'G's estate?

#### Answer from The Controller, Capital Taxes Office:

Here it seems to me that the settled property would be "property subject to a reservation" in relation to the settlor. Accordingly it would fall within s102(3) of the Finance Act 1986 to be treated as property to which he was beneficially entitled immediately before his death. The effect would be to lock the property into the settlor's estate within the meaning of s5(1) of the IHTA which is subject to the exception for "excluded property". It would follow that in the case of settled property, relief for foreign assets could continue to be available under section 48(3).

21 The last sentence was changed to read:

"Any cases where this is the situation must be referred to the Litigation Team." 22 "Property in which the deceased retained an interest" should read "property subject to a reservation"; and the GWR property only "forms part of their estate" on death.

and is not brought into charge for inheritance tax purposes. You can find more detailed instructions about this aspect in the foreign property (IHTM27220) section of this manual.

#### Change of domicile

Foreign property settled by a settlor with foreign domicile remains excluded property if the reservation continues **up to the settlor's death**, even though the domicile may have changed between those dates.

(Emphasis in original) This passage adopts the Settled Property Solution. The Manual continues:

#### Example

The donor, who is domiciled in Australia, puts foreign property into a discretionary trust under which he is a potential beneficiary. He dies five years later domiciled in the UK and without having released the reservation (IHTM14393).

The property is subject to a reservation and is therefore deemed to be part of the donor's death estate.

Refer any cases where this is the situation to Litigation.

The example adopts the Non-settled Property Solution. But the text which follows reverts to the Settled Property Solution: see 42.14 (GWR PET charge).

# 42.12.4 Transitional relief if Non-settled Property Solution is correct

In the case of gifts made before October 2001 with UK professional advice, the taxpayer (through his advisors) will have relied on the published HMRC statements; and HMRC cannot properly seek to charge tax on the basis of the Non-settled Property Solution even if (contrary to the view taken here) a tax charge arises.

HMRC have said informally that no tax would be sought where taxpayers have relied on their previous view but the exact details of this transitional relief have not been decided.

For gifts made after the text of the Manual changed, HMRC are entitled to argue for the Non-settled Property Solution. The settled property solution was restated in the 2003 Background Paper on Domicile at 2.8 but the authors were probably not aware of the HMRC dithering, and that statement does not bind HMRC.

In the case of gifts made before October 2001 without UK advice, it is

suggested that HMRC cannot properly take this point, but the position is rather less clear.

It is considered that if HMRC argue for the Non-settled Property Solution, they will eventually be defeated in the Courts so the issue of transitional relief will not arise.

It is not realistic to expect that tax legislation should always be clear. It is realistic to expect HMRC to make up its mind on points of general importance. The reader may well think that enough time has passed since the bombshell in 2001 to form a considered view and publish it.

# 42.13 Gift to foreign domiciled donee who creates a settlement

#### Suppose:

- (1) A makes an outright gift to B.
- (2) B makes a gift of that property to a settlement.
- (3) A is a beneficiary of that settlement and enjoys benefits so that there is a reservation of a benefit in relation to A's gift.
- (4) B (and not A) is the settlor of the settlement; see 54.4 (Gift from A to B followed by gift to trust by B).

Now which set of excluded property rules are applied? It is suggested that one must apply the rules applicable to settled property for the reasons given in 42.12 (GWR death charge: excluded property rules for settled property). FA 1986 Sch. 20 para 5 needs to be considered but, properly understood, nothing there deems A to be the settlor of the settlement. If that is right, there is no reservation of benefit problem if:

- (a) B (the settlor) was not domiciled in the UK when the settlement is made; and
- (b) The property is not situated in the UK at the time of the death of A.

Conversely, on this view, there is a GWR problem if B (the settlor) is UK domiciled (regardless of the domicile of A).

# 42.14 GWR PET charge

So far we have considered the position where the benefit continues until the death of the donor. Section 102(4) FA 1986 provides that when property ceases to be subject to a reservation:

the donor shall be treated for the purposes of the [IHTA] as having at that time made a disposition of the property by a disposition which is a potentially exempt transfer.

I refer to this as the GWR PET charge. Section 102(4) is a deeming provision; it is a different deeming from s.102(3), the GWR death charge. In s.102(3) the donor is deemed to be beneficially entitled. Here, the donor is deemed to have made a PET. To understand the significance of this, it is necessary to set out the definition of a PET. A PET is a particular kind of transfer of value (s.3A IHTA) and s.3 IHTA provides:

- (1) [a]... a transfer of value is a disposition made by a person (the transferor) as a result of which the value of his estate immediately after the disposition is less than it would be but for the disposition; [b] and the amount by which it is less is the value transferred by the transfer.
- (2) For the purposes of subsection (1) above no account shall be taken of the value of excluded property which ceases to form part of a person's estate as a result of a disposition.

Note that s.3(1) contains two definitions: s.3(1)[a] defines "transfer of value" and s.3(1)[b] defines "value transferred". For both purposes s.3(2) states that excluded property is (in short) disregarded.

# 42.14.1 Non-settled GWR PET charge

# Suppose:

- (1) A non-UK domiciliary makes a non-settled GWR of non-UK situate property, and
- (2) the property ceases to be subject to a reservation (while the donor is still non-UK domiciled).

No-one could sensibly suggest that there is a possible IHT charge. The reason is in s.3(2): the donor is deemed to have made a disposition of excluded property. While one can (just) call that a PET, the value transferred is ignored and no charge to IHT can arise. Nothing in the deeming provision requires one to ignore the application of s.3(2) to s.3(1)[b]. What matters is the domicile of the donor (and the situs of the GWR property) at the time the reservation ceases. There would be a deemed PET if:

- (1) F (a foreign domiciliary) makes a GWR.
- (2) F becomes UK domiciled.
- (3) The GWR is released.<sup>23</sup>

# 42.14.2 Settled GWR PET charge

Suppose settled property ceases to be subject to a reservation; e.g. a donor ceases to be a beneficiary of a trust he has created, and becomes excluded from all benefit.

The HMRC view is tentative. IHT Manual 14396 provides:

# Example

The donor, who is domiciled in Australia, puts foreign property into a discretionary trust under which he is a potential beneficiary. He dies five years later domiciled in the UK and without having released the reservation (IHTM14393).

# Reservation ceasing during lifetime

However, had the donor in the above example attained UK domicile after the gift and then released the reservation during his lifetime, it is arguable that the release would have been a PET (IHTM04057), chargeable on the death within seven years. In effect, the property ceased to be excluded property at the time the reservation was released. The release would thus have triggered a charge which would not have arisen had the release not been made.<sup>24</sup>

Refer any case where you consider that there is such a charge, or any

There is a hint of this in IHTM 14318, but the point is not addressed clearly.

Note these words assume the Settled Property Solution is correct.

enquiries about the possibility of a charge, to Litigation.

(Emphasis added)

But the issues are similar to the case of the GWR death charge: how far do you carry the implications of the deemed PET? Do you deem the GWR property which is actually settled property to be non-settled property? Although the deeming is marginally different, the context is the same as for GWR on death.

The answer must be decided consistently with the answer to the related issue for a GWR on death. If (as argued above) the Settled Property Solution is correct on death then there is also no charge on a lifetime cessation of GWR. If (as some say) the Non-settled Property Solution is correct, the lifetime cessation of GWR also gives rise to tax (if the donor is UK domiciled when the GWR ceases and dies within seven years). What cannot possibly be correct is the view tentatively expressed in the IHT Manual, that there could be a charge on a lifetime cessation but no charge on death.

# 42.15 GWR on termination of interest in possession

Before 22 March 2006, GWR did not in principle apply on the termination of an interest in possession, because the termination did not usually involve a disposal by way of gift. Now s.102ZA FA 1986 provides:

# Gifts with reservation: termination of interests in possession

- (1) Subsection (2) below applies where—
  - (a) an individual is beneficially entitled to an interest in possession in settled property,
  - (b) either—
    - (i) the individual became beneficially entitled to the interest in possession before 22nd March 2006, or
    - (ii) the individual became beneficially entitled to the interest in possession on or after 22nd March 2006 and the interest is an immediate post-death interest, a disabled person's interest or a transitional serial interest, and
  - (c) the interest in possession comes to an end during the individual's life.
- (2) For the purposes of—
  - (a) section 102 above, and

Schedule 20 to this Act, the individual shall be taken (if, or so far as, he would not otherwise be) to dispose, on the coming to an end of the interest in possession, of the no-longer-possessed property<sup>25</sup> by way of gift.

On the termination of an interest in possession, the former life tenant is in the same position as the settlor of the trust. See 42.12 (GWR death charge: excluded property rules for settled property).

If the life tenant does not enjoy any GWR, no problem arises.

If the former life tenant does enjoy a benefit the position is thought to be as follows:

- (1) The GWR rules do not apply if the GWR property is excluded property.
- (2) The GWR property is excluded if:
  - (a) the settlor was not UK domiciled when the settlement was made, and
  - the trust property is not UK situate (or UK funds excluded (b) property) at the time of the GWR charge (the death of the former life tenant or the time of cessation of benefit).

# 42.16 GWR property subject to debt

Debts are in principle deductible in computing a GWR charge. HMRC accept this. IHT Manual provides at 14401 [June 2006]:

In 1990 the donor settles £1 on discretionary trusts of which he is, and remains until his death in 2000, an object. Shortly after the creation of the settlement he advances £50,000 to the trustees by way of loan, interest free and repayable on demand.

At the time of his death, the settled property comprises £1 cash (representing the original £1 gift into settlement) and the proceeds of an

<sup>&</sup>quot;The no-longer-possessed property" is defined in s.102ZA(3): 2.5

<sup>&</sup>quot;In subsection (2) above 'the no-longer-possessed property' means the property in which the interest in possession subsisted immediately before it came to an end, other than any of it to which the individual becomes absolutely and beneficially entitled in possession on the coming to an end of the interest in possession."

insurance policy (purchased with the borrowed monies) on the donor's life amounting to £250,000.

The loan of £50,000 has been repaid at the rate of £2,500 per annum by the trustees and £25,000 is outstanding at the date of death.

The proceeds of £250,000, *less the loan of £25,000*, are derived from the original loan, and you can treat them as part of the death estate. (The balance outstanding under the loan - £25,000 - forms part of the free estate).

(Emphasis added)

# 42.17 Planning and disclosure

Assume a foreign domiciled individual has made a discretionary settlement under which there is a GWR (he is a beneficiary). The property is not UK situate. The settlor becomes UK domiciled or deemed domiciled. There are three possibilities:

- (1) If the view taken in this book is correct, it makes no difference whether the GWR continues until death or is released before death.
- (2) If (as some say) the Settled Property Solution is correct, a cessation of benefit is advantageous because, if the settlor survives seven years, the property escapes IHT.
- (3) If (as the IHT Manual tentatively suggests):
  - (a) there is no GWR death charge, but
  - (b) the GWR deemed PET is taxable if the donor dies within seven years,

then a cessation of benefit is undesirable because it will give rise to a tax charge (in the event of death within seven years) which would otherwise not happen.

In my view the taxpayer should conduct his affairs on the basis of view (1), the Settled Property Solution. If for any reason it is desired to terminate the GWR, the sensible course is to do so. One should not be

deterred by the ghost of the argument rattling its chains in the IHT Manual.

In each of the cases (1), (2) and (3), the PRs must make disclosure of the relevant facts if form IHT 200 is required. Question D3 on page 2 provides:

Did the deceased make any gift or any other transfer of value on or after 18 March 1986?

This must be answered 'yes' if the deceased has made any gift to a trust on or after 18 March 1986.<sup>26</sup> Form D3 question 1d then asks:

Did the deceased within 7 years of their death ... cease to have any right to benefit from any assets held in trust or in a settlement?

In the event of a lifetime cessation of benefit within seven years of death the correct answer is, yes.<sup>27</sup> In the event of GWR on death, question 2c asks:

Did the deceased transfer, on or after 18 March, any assets during their lifetime but ... did the deceased continue<sup>28</sup> to have some right to benefit from all or part of the asset?

The answer would likewise be, yes.

The form asks for details of assets and values, but there is no statutory obligation and I suggest it would be appropriate to refuse to give those details on the ground that no IHT charge arises in any event.

The ejusdem generis argument that "gift" means only a gift which is a transfer of 26 value is very doubtful. The question must also be answered yes if s.102(4) FA 1986 applies, as that is a deemed PET.

The argument that the interest of a beneficiary under a discretionary settlement is not strictly a "right" is fanciful because the context is GWR.

<sup>2.8</sup> In the context this means "continue until death".

#### CHAPTER FORTY THREE

# IHT CONSEQUENCES OF TRANSFERS BETWEEN TRUSTS

#### 43.1 Transfers between trusts – Introduction

This chapter considers the IHT consequences<sup>1</sup> of transfers between trusts and adding property to trusts. There are three tiers of rules:

- (1) General principles of trust law and tax law which apply in the absence of specific IHT provisions.
- (2) A specific IHT provision which applies generally for IHT trust taxation: s.44(2) IHTA.
- (3) Specific IHT provisions which apply only to IHT relevant property<sup>2</sup> ("RP") taxation: ss.81–82 IHTA.

The main significance of these rules relates to excluded property status, especially if there has been a change of domicile of the settlor. The rules can affect other matters such as the date and computation of a ten year charge.

<sup>1</sup> CGT and s.731 ITA may need consideration. Another issue (not dealt with here) is that the transfer may be a transfer of value under s.52 IHTA or may give rise to an exit charge under s.65 IHTA.

That is, property which is relevant property as defined by s.58 IHTA. Before 2006 this meant discretionary trusts, but it now includes non-estate IP trusts (from 22 March 2006).

#### 43.2 Trust law background

There are two distinct ways by which property can move between settlements (without a person becoming beneficially entitled to the property in the meantime):

- (1) Trustees may exercise a power to transfer trust property to another trust.<sup>3</sup> (Assume for the purpose of discussion that trustees have such a power; in any particular case the terms of the trust would need to be reviewed. Restrictions on accumulation and perpetuity periods also need consideration.)
- (2) (a) A beneficiary who is entitled to a contingent or reversionary interest in the trust fund of trust A may assign that interest to trust B; and
  - (b) the trustees of trust B in due course become absolutely entitled to the trust fund of trust A.

# 43.3 General tax principles

The general tax principles are discussed elsewhere.<sup>4</sup> The conclusions are as follows:

- (1) If trustees exercise a power to transfer property from trust A to trust B, then, at least to the extent of the transferred property, the settlor of trust A is a settlor of trust B.<sup>5</sup>
- (2) If a beneficiary with a valuable reversionary interest under trust A

<sup>3</sup> This needs to be distinguished from the situation where trustees exercise a power to vary the terms on which they hold trust property without a transfer to another trust. The distinction is a trust law concept. A discussion is beyond the scope of this book: see *Dymond's Capital Taxes*, 16.230.

See 54.6 (Appointment from old trust to B followed by gift to new trust by B) and 54.7 (Transfer from trust A to trust B by exercise of trustees' power).

<sup>5</sup> That is:

<sup>(1)</sup> If all the property of trust B is derived from A, directly or indirectly, then A is the only settlor of trust B.

<sup>(2)</sup> If some of the property of trust B is derived from A and some from B, then A and B become joint settlors.

transfers this interest to trust B, then, at least to the extent of the interest transferred, the beneficiary is a settlor of trust B.

# 43.4 The separate settlements fiction

Section 44(2) IHTA provides:

Where more than one person is a settlor in relation to a settlement and the circumstances so require, this Part of this Act (except s.48(4) to (6)) shall have effect in relation to it as if the settled property were comprised in separate settlements.

I refer to this as "the separate settlements fiction". The fiction is needed because IHT generally assumes that every settlement has one settlor; instead of making provisions for a trust with multiple settlors, the scheme is to regard such trusts as multiple trusts.

IHT Manual para 42253 provides [June 2007]:

This separation has 3 main effects

- Where more than one trust exists each will have its own nil-rate band for rate purposes.
- The value of property may be affected. For example, holdings of unquoted shares in a single trust might amount to a control holding whereas the same parcels of shares would be minority holdings if taken separately.
- The separate trust made by the second person will have its own starting date. (IHTM42221)

This is correct as far as it goes, but it ignores the foreign domicile aspects of the rule.

The exception for the purposes of s.48(4) to (6) concerns exempt gilts and is not discussed here.6

The separate settlements fiction is expressed to apply for the purposes of Part 3 of the IHTA (not generally), but all the important provisions which govern trust tax are in Part 3.7

The words "and the circumstances so require" show that the drafter was

apply it to s.201 (because that is not in Part 3).

See 41.11 (Trusts: exempt gilts). 6

The separate settlements fiction has to be repeated in s.201(4) IHTA in order to

aware that the separate settlements fiction would not always be appropriate. It is unfortunate that he did not formulate the circumstances in which this would be the case.

When the separate settlements fiction applies, the settled property is treated as being in separate trusts (which I call "**notional trusts**"). Unfortunately the statute does not tell us:

- (1) what is to be regarded as the trust property of the notional trust;
- (2) when the notional trust is to be regarded as made;
- (3) who is to be regarded as the settlor of the notional trust.

Context and common sense must fill that gap.

# 43.5 B adds property to A's trust

Suppose:

- (1) an individual ("A") creates a trust ("the real trust"), and
- (2) another individual<sup>8</sup> ("B") adds property to it.

The separate settlements fiction applies, and one must imagine that there are two notional trusts. Common sense suggests:

- (1) Notional trust A is regarded as if:
  - (a) it holds the property given by A;
  - (b) it was made at the time A made the real trust; and
  - (c) A is its sole settlor.
- (2) Notional trust B is regarded as if:
  - (a) it holds the property given by B;

<sup>8</sup> For the position where the settlor adds to his *own* trust, see 41.14 (Settlor adds property to trust after change of domicile).

- (b) it was made at the time B added property to the real trust; and
- (c) B is its sole settlor.

It is suggested that the same applies if B adds value indirectly to the real trust (e.g. by a gift to a company held by the trust). B is a "settlor" in the general tax sense.9 The "circumstances" require the real trust to be regarded as two separate notional trusts. A division of the trust property of the real trust into two parts representing the value given by A and the value given by B is still possible. It may not be easy but it is no harder than many apportionments required for tax. 10

#### 43.6 Direct settlor and indirect settlor

Suppose there is an arrangement under which:

- (1) A gives property to B, and
- (2) B gives the property to a trust ("the real trust").

It appears at first sight that there are then two settlors: an indirect settlor (A) and a direct settlor (B). 11 Both have provided the *same* property.

What is the IHT analysis? On one view the separate settlements fiction applies so that the settled property in the real trust is treated as being comprised in separate trusts. On this view the consequence is said to be that:

- (1) Notional trust A:
  - holds *all* the trust property of the real trust; (a)
  - A is its sole settlor; (b)
  - I do not know when proponents of this view would say that (c) notional trust A was made. It would either be at the time A gave the property to B or the time that B settled it, and this poses perhaps another difficulty with this view.

See 54.14 (Provision of property for company held by trust).

For instance, apportionment of gains of non-resident companies to participators. 10

See 54.4 (Gift from A to B followed by gift to trust by B). This issue usually arises in the context of failed tax planning of the kind discussed at 54.33 (Planning to create settlement with foreign domiciled settlor).

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- (2) Notional trust B:
  - (a) also holds *all* the trust property of the real trust;
  - (b) B is its sole settlor;
  - (c) was made at the time B created the real trust.

The difficulty with this view is that it leads to double taxation<sup>12</sup> and the separate settlements fiction which only applies "if the circumstances so require" should not be used to give that result. So the better view is that the circumstances do not "so require" and the separate settlements fiction does not apply.

We have therefore one real settlement with two settlors. What is the position for excluded property if A is foreign domiciled and B is not? It will be recalled that settled property is (in short) excluded property "unless *the settlor* was domiciled in the UK at the time the settlement was made". There are two possible solutions:

- (1) One cannot say that "the settlor" was domiciled in the UK unless both settlors were domiciled here. In that case the trust property may be excluded property if either A or B are foreign domiciled.
- (2) To read the word "the settlor" in this context as meaning "the settlor or one of the settlors".<sup>13</sup> In that case the trust property is only excluded property if A and B are both foreign domiciled.

Both solutions have anomalous results, though in one case the anomaly favours the taxpayer and in the other it favours HMRC.

The best solution to this conundrum is that one should identify A as the "real" settlor and infer that B should not be regarded as a settlor.<sup>14</sup> Then the problem does not arise.

<sup>12</sup> This view is supported by comments in *Hatton v IRC* [1992] STC 140 at pp.160-161. But (1) the comments are obiter (2) the Judge did not have the benefit of Counsel's arguments on the issue (3) the Judge did not appreciate the double taxation difficulties which arise on his view; in the circumstances it is considered that these comments do not represent the law.

<sup>13</sup> Applying (perhaps extending) the rule of construction that the singular includes the plural.

<sup>14</sup> See 54.4.2 (If A is indirect settlor is B also the settlor?).

#### 43.6.1 The HMRC view

#### RI 166 provides:

#### Several persons contribute to a single settlement [February 1997]

...

[Section 44(2)] is similar in terms to FA 1975 Sch 5 para 1(8), which was considered by Chadwick J in *Hatton v IRC* [1992] STC 140. In the light of the decision in that case [HMRC] take the view

- [1] that the determination of the extent to which overseas assets in a settlement are excluded property by reason of the settlor's domicile is a relevant "required circumstance"; and that
- [2] where a clear, or reasonably sensible, attribution of settled property between the contributions made by several settlors is possible, there will be a separate settlement, with its own attributed assets, for each contributor for IHT purposes;
- [3] if such an attribution is not feasible, each separate settlement will comprise all the assets of the single, actual settlement.<sup>15</sup>

#### Trust records

It follows from the comments above that the trustees of a settlement should keep adequate records to enable any necessary attribution of the settled property to be made if ... two or more persons have contributed funds for the purposes of the settlement.

Point [2] is correct. Point [3] is difficult to apply and doubtful. It is difficult to apply because how does one know whether attribution is feasible? I suggest it should always be feasible where two or more persons have contributed funds. Point [3] is doubtful because it rests on shaky obiter, discussed above, which was actually considering the different situation of *reciprocal* settlors. I do not wish to consider reciprocal settlors here because they are hardly ever found in practice, but

<sup>15</sup> In similar vein, IHT Manual para 42253 provides:

<sup>&</sup>quot;In practice, you can take the phrase 'and the circumstances so require' to mean, in a simple and straightforward case'.

<sup>[1]</sup> You can accept the separateness of direct additions made by the settlor's favourite aunt,

<sup>[2]</sup> but if for instance the added property is situate in Liechtenstein and transferred by a nominee in Liberia to a trust company in Jersey you would need to satisfy yourself as to what the circumstances were and whether they require treatment as separate trusts."

Para [2] unhelpfully ducks the issue.

if the Judge's comments are right at all, they should be restricted to the case of reciprocal settlors, where it can more plausibly be said that attribution between settlors is not feasible. RI 166[3] suggests that penal taxation may arise as a result of bad record keeping, but that cannot be right.

In practice it is perhaps better to avoid joint settlors (or for one person to add property to a settlement made by another). This avoids the complication of the separate settlements fiction. But in a straightforward case there should not be any difficulty as long as:

- (1) both settlors are foreign domiciled; or
- (2) one settlor is UK domiciled, but trust record keeping is adequate.

It is likewise best to avoid indirect additions to a trust fund (e.g. a beneficiary using his own funds to improve trust property), where the original settlor is foreign domiciled and the person adding property is UK domiciled. If the settlor adds property to his own trust this problem does not arise.<sup>16</sup>

# 43.7 Transfer from trust made by A to trust made by B

Suppose:

- (1) A gives property ("A's fund") to trust A ("real trust A").
- (2) B gives property ("B's fund") to trust B ("real trust B").
- (3) The trustees of real trust A transfer A's fund to real trust B.

Real trust B then has two settlors (in the general tax sense), A and B. It is suggested that the separate settlements fiction applies and one imagines that there are two notional trusts. Notional trust A is regarded as if:

(1) it holds the property provided by A;

<sup>16</sup> See 41.14 (Settlor adds property to trust after change of domicile).

- (2) A is its sole settlor;
- (3) The important question is: at what time is notional trust A regarded as being made? The choice is:
  - (a) at the time that real trust A was made;
  - (b) at the time of the transfer to real trust B.

Let us see which view makes more sense. The possibilities are as follows:

A is UK domiciled when he made real trust A and dead at the time of the transfer to real trust B. It has been suggested that in these circumstances A's fund can be excluded property after the transfer. The argument is:

- (1) Notional trust A is regarded as made at the time of the transfer to real trust B.
- (2) A is regarded as not "domiciled in the UK" at that time (because a dead person has no domicile).

Both these propositions are doubtful. The view that notional trust A is regarded as made at the time real trust A was made avoids obvious anomalies and is to be preferred.<sup>17</sup>

A is UK domiciled when he made real trust A and foreign domiciled at the time of the transfer to real trust B. If I am right that notional trust A is regarded as made at the time that real trust A was made, A's fund cannot become excluded property after the transfer.

A is foreign domiciled when he made real trust A and UK domiciled at the

Another view is that s.44(2) only applies if the circumstances so require, and they do not so require; but adopting my approach, s.44(2) gives a sensible result.

<sup>17</sup> This view is also consistent with the principle in *Muir v Muir* [1943] AC 468. If (contrary to my view) notional trust A is regarded as made at the time of the transfer to real trust B, after the death of A, it is possible to carry through the fiction and regard A as having at that time the domicile he had:

<sup>(1)</sup> at the time of his death; or

<sup>(2)</sup> at the time he made real trust A.

time of the transfer to real trust B. Likewise, if I am right, A's fund need not cease to be excluded property after the transfer.

So it is suggested that wherever A is domiciled at the time he made real trust A, there is in principle no IHT advantage or disadvantage from a transfer to another trust made by B after the death or change of domicile of A.

# 43.8 Transfer from trust made by A to another trust made by A

Now suppose:

- (1) A creates two separate trusts, trust A1 and A2.
- (2) The trustees of trust A1 transfer property ("the transferred property") to trust A2.

Trust A2 has only one settlor, A, and the separate settlements fiction does not apply to it. The possibilities are as follows:

A is UK domiciled when he made trust A1 but not when he made trust A2. It is suggested that the transferred property in trust A2 may in principle<sup>18</sup> qualify as excluded property. Trust A2 *does* satisfy the condition that the settlor was foreign domiciled at the time that *this* settlement was made.

A is foreign domiciled when he made trust A1 and UK domiciled when he made trust A2. The result is reversed. The transferred property in trust A2 is not excluded property. Trust A2 does not satisfy the condition that the settlor was foreign domiciled when this settlement was made.

Thus there is a distinction between:

(1) transfer from trust made by A to a trust made by B (change of A's domicile irrelevant); and

<sup>18</sup> S.81 IHTA needs to be considered: see 43.9 (The same settlement fictions: section 81).

(2) transfer from trust made by A to another trust made by A (change of A's domicile significant).

This is anomalous but the anomaly naturally follows from the fact that the separate settlements fiction applies in case (1) and not in case (2).

# 43.8.1 Transfer from trust made by A to empty trust

It is tentatively suggested that the same applies where trustees of trust A1 transfer the trust fund to new trustees who hold on the terms of a new declaration of trust which is an "empty trust", there being no trust property before the transfer ("trust A2"). In this case too the separate settlements fiction does not apply. The view that trust A2 is regarded as made at the time trust A1 was made, applying the principle of *Muir v Muir* [1943] AC 468, gives a sensible result but is hard to reconcile with s.60 IHTA. It is considered that the transferred property may in principle be excluded property if A is living and foreign domiciled at the time of the transfer, even though A was UK domiciled when he made trust A1.

What if A is dead at the time of the transfer? On a literal reading, one might argue that (regardless of the domicile of A during his life) the settlor A was not UK domiciled when trust A2 was made, since a deceased person has no domicile. The scope for tax avoidance would make that result unacceptable to a court in a case where A was UK domiciled at the time he made trust A1 and at the time of his death. A court is likely to regard A as retaining after his death the domicile he had during his life. This is not as much of a stretch as first appears. If a company can be regarded as having a domicile (by analogy to the domicile rules of a living individual) why not a deceased person? However, it is suggested that the trust property in trust A2 may be excluded property if A was not UK domiciled at the time of his death.

#### 43.9 The same settlement fiction: section 81

Section 81(1) IHT.	A provides:

<sup>19</sup> See fn 18.

#### **Property moving between settlements**

Where property which ceases to be comprised in one settlement becomes comprised in another then, unless in the meantime any person becomes beneficially entitled to the property (and not merely to an interest in possession in the property), it shall for the purposes of this Chapter<sup>20</sup> be treated as remaining comprised in the first settlement.

I call this "the same settlement fiction".

What is the purpose of the same settlement fiction? It must be intended to counter tax avoidance based on moving property between settlements. A simple example arises where a trust is approaching its 10 year anniversary. The trustees might transfer the trust property to another discretionary trust, whose 10 year anniversary is many years ahead. Alternatively they might appoint an interest to a beneficiary who transfers that interest to a new trust. This might avoid the 10 year charge on the first trust. Section 81 neatly counteracts both these by deeming the property to remain in the first trust. This explains why the same settlement fiction applies only for the purpose of IHT relevant property trust taxation.

IHT regards trust property as a continuing fund, so s.81 clearly does not apply on a sale between trusts at full value, for no property moves between settlements.

#### 43.9.1 Section 81: excluded property rule

Where s.81 applies, s.82 IHTA imposes an additional condition for trust property to qualify as excluded property. This provides:

#### **Excluded property**

- (1) For the purposes of this Chapter ... property to which section ... 81 above applies shall not be taken to be excluded property by virtue of section 48(3)(a) above unless the condition in subsection (3) below is satisfied (in addition to the conditions in section 48(3) that the property is situated outside the UK and that the settlor was not domiciled there when the settlement was made).
- (3) The condition referred to in subsection (1) ... above is ... (b) in the case of property to which subsection (1) or (2) of section

<sup>20</sup> "This Chapter" is Chapter 3 Part 3 IHTA which deals with relevant property trusts.

81 above applies, that the person who is the settlor in relation to the second of the settlements mentioned in the subsection concerned,

was not domiciled in the UK when that settlement was made.

This rule only applies in determining whether foreign situate property is excluded property, so it does not apply for AUTs and OEICs.<sup>21</sup> Since this only applies for the purposes of relevant property trust taxation, one must distinguish:

- (1) excluded property for the purposes of relevant property trust tax ("RP excluded property"); and
- (2) excluded property for other IHT purposes.

The consequences of s.82(3)(b) depend on the circumstances of the transfer

# 43.9.2 Transfer from trust made by A to another trust made by A

# Suppose:

- (1) A creates two separate trusts, trust A1 and trust A2.
- (2) The trustees of trust A1 transfer property ("the transferred property") to trust A2.

The possibilities are as follows:

A is not UK domiciled when he made trust A1 but UK domiciled when he made trust A2. The transferred property in trust A2 is not excluded property under general IHT principles.<sup>22</sup>

A is UK domiciled when he made trust A1 but not UK domiciled when he made trust A2. The transferred property may be excluded property under general IHT principles. However, s.82 prevents foreign situate transferred

<sup>21</sup> See 41.9 (Trusts: authorised unit trusts and OEICs).

<sup>22</sup> See 43.9.5 (B tranfers equitable interest to another settlement).

property in trust A2 from qualifying as RP excluded property. (This is probably an accidental consequence of the wording, because if the drafter had had the point in mind he would have made s.82 IHTA apply for all IHT purposes and not only for the purposes of relevant property trust taxation.)

In short, for foreign situate transferred property to qualify as RP excluded property, A must be domiciled outside the UK at the time he made trust A1 and trust A2.

# 43.9.3 Transfer on to third trust

## Suppose:

- (1) A creates three separate trusts, A1, A2 and A3.
- (2) The trustees of trust A1 transfer property ("the transferred property") to trust A2.
- (3) The trustees of trust A2 transfer the transferred property to trust A3.

The property is treated as remaining in trust A1. It is only excluded property if A was not UK domiciled when he made "the second of the settlements mentioned" in s.81(1), but that refers (it is considered) to trust 3. The domicile of A at the time to he made trust A2 is not relevant.

Thus trustees of an excluded property trust transfer property to a non-excluded property trust, they have fallen into a trap: foreign situate transferred property ceases to be excluded property.<sup>23</sup> But they can extricate themselves from the trap if the trustees of trust A2 transfer the property back to trust A1; or if they transfer it on to trust A3 (if A3 is a trust made when the settlor is not UK domiciled).

# 43.9.4 Transfer from trust made by A to trust made by B

# Suppose:

(1) A gives property ("A's fund") to a settlement ("real trust A").

<sup>23</sup> If this was unforeseen, the transfer might well be invalid under the rule in *Hastings-Bass*.

- (2) B gives property ("B's fund") to a separate settlement ("trust B").
- (3) The trustees of real trust A transfer A's fund to trust B.

For general IHT purposes, A's fund is regarded as in a notional trust and may be excluded property if A was not UK domiciled when real trust A was made.<sup>24</sup> At first sight the position for the purposes of RP trust tax seems to be different:

- (1) A's fund is treated as remaining comprised in real trust A (applying the same settlement fiction); and
- (2) foreign situate property in A's fund can only be excluded property if:
  - A is foreign domiciled at the time real trust A was made; and (a)
  - B is foreign domiciled at the time trust B was made (b) (applying the s.82 rule).

There is a better view. On these facts the separate settlements fiction of s.44(2) applies. A's fund is treated for IHT as if it were transferred to a separate notional trust. The same settlement fiction applies as if there is a transfer from real trust A to the separate notional trust deemed to be made by A at the time (I think) of real trust A. So, for RP trust tax purposes, A's fund may be excluded property if A is not UK domiciled at the time he made trust A. That is, the s.82 rule does not add anything to the general excluded property rule. The domicile of B is irrelevant. That gives a fair result and is consistent with what I take to be the purpose of s.82; see below.

A similar result applies if the transfer is to a company held by trust B.

#### B transfers equitable interest to another settlement 43.9.5

The position is different if:

<sup>24</sup> See 43.7 (Transfer from trust made by A to trust made by B).

- (1) A gives property ("A's fund") to a settlement ("trust A").
- (2) B has an equitable interest under trust A (perhaps a reversionary or contingent right to trust capital).
- (3) B assigns his equitable interest to a separate settlement ("trust B").
- (4) Trust B becomes entitled to A's fund (perhaps because the reversionary interest falls into possession or the contingency is satisfied).

B is in principle the settlor of trust B for general tax purposes. The position for the purposes of RP trust taxation is that:

- (1) A's fund is treated as remaining in trust A (applying the same settlement fiction); and
- (2) A's fund can only be RP excluded property if:
  - (a) A is foreign domiciled at the time that trust A was made, and
  - (b) B is foreign domiciled at the time trust B was made (applying the s.82 rule).

It would be possible to avoid these consequences if the trustees of trust B sell the equitable interest before it falls into possession, or if they transfer it to a company.

# 43.9.6 *Purpose of section 82(3)(b)*

What is the purpose of s.82(3)(b)? Dymond explains:

Section 82 is designed to prevent the avoidance of tax by exploitation of ss 80 and 81. Suppose, for example, that:

- [1] A, who is domiciled outside the UK, settles foreign property on discretionary trusts for a short period with remainder to himself.
- [2] B buys A's reversion after 9 December 1981 and settles it on

discretionary trusts.25

Under s 81 the property is treated as remaining comprised in A's settlement, and apart from s 82 it would be excluded property and not liable to tax. Under s 82 it is *not* taken to be excluded property unless B also was domiciled outside the United Kingdom when he made his settlement  $^{26}$ 

Under the general law, B would in principle be the settlor of trust B, but applying the s.81 fiction A would be the settlor! Section 82 counteracts this tax advantage. If my analysis is right,<sup>27</sup> then s.82 works fairly neatly.

An incidental result is to restrict or prevent tax advantages on a transfer from trust A1 to A2 where A was UK domiciled when he made trust A1 but foreign domiciled at the time he made trust A2.<sup>28</sup>

#### 43.9.7 Section 81 transitional rules

Section 81(2),(3) IHTA sets out three transitional rules:

- (2) Subsection (1) above shall not apply where the property ceased to be comprised in the first settlement before 10 December 1981; but where property ceased to be comprised in one settlement before 10 December 1981 and after 26 March 1974 and, by the same disposition, became comprised in another settlement, it shall for the purposes of this Chapter be treated as remaining comprised in the first settlement.
- (3) Subsection (1) above shall not apply where a reversionary interest in the property expectant on the termination of a qualifying interest in possession subsisting under the first settlement was settled on the trusts of the other settlement before 10 December 1981.

#### 43.10 Pension benefits

Lastly, for completeness, there is a special rule for pension benefits.

<sup>25</sup> These are the facts considered in 43.9.5 (B transfers equitable interest to another settlement).

<sup>26</sup> Dymond's Capital Taxes, 19.810.

<sup>27</sup> See 43.9.4 (Transfer from trust made by A to trust made by B).

<sup>28</sup> See 43.9.2 (Transfer from trust made by A to another trust made by A).

# Section 151(5) IHTA provides:

Where a benefit has become payable under a registered pension scheme or section 615(3) scheme, and the benefit becomes comprised in a settlement made by a person other than the person entitled to the benefit, the settlement shall for the purposes of this Act be treated as made by the person so entitled.

This is not discussed here.

# **IHT DEDUCTION FOR DEBTS**

#### 44.1 IHT deduction for debts – Introduction

This chapter is concerned with IHT deductions for debts.<sup>1</sup> One could write a short book on this important and misunderstood topic. This chapter sets out basic principles and their application to foreign domiciliaries. There is some fascinating material in the IHT Manual which is not discussed here.

#### 44.2 Liability of individual

Section 5(3) IHTA provides the authority for deducting an individual's liabilities (or so one might think):

In determining the value of a person's estate at any time his liabilities at that time shall be taken into account, except as otherwise provided by this Act.

In Green v IRC the judge regarded s.5(3) IHTA as merely confirming a

When dealing with debts it may also be necessary to consider other issues:

<sup>(1)</sup> whether the benefit of debt is a UK situate asset, relevant for CGT and IHT position of the owner of the debt; see 55.1 Concept of situs);

<sup>(2)</sup> whether interest on the debt has a UK source, relevant for:

<sup>(</sup>a) the recipient of the interest who may suffer UK income tax; and

<sup>(</sup>b) the payor, who may be required to deduct tax; see 10.14 (Interest: where is the source?) and 27.1 (Withholding tax on interest – Introduction).

Consistent with the patchwork nature of UK tax law, different (though overlapping) considerations apply in these contexts.

deduction, not authorising it,<sup>2</sup> but that does not ultimately matter.<sup>3</sup> The general rule has seven exceptions. The first is in s.5(5) IHTA which provides:

Except in the case of a liability imposed by law, a liability incurred by a transferor shall be taken into account only to the extent that it was incurred for a consideration in money or money's worth.

This does not often apply, because liabilities are normally incurred for full consideration.<sup>4</sup> In particular, if an individual borrows money, the liability to repay the lender is in principle outside the scope of s.5(5), because it is a debt incurred for full consideration. By contrast, if an individual gratuitously covenants to pay money to a person, his liability to pay under that covenant is not taken into account for IHT.

Section 162(1) IHTA provides a second, self-explanatory exception:

A liability in respect of which there is a right to reimbursement shall be taken into account only to the extent (if any) that reimbursement cannot reasonably be expected to be obtained.

The third exception, mentioned only for completeness, relates to "any liability arising under or in connection with a policy of life insurance"; see s.103(7) FA 1986. The fourth exception applies if the debt is trust

<sup>[2005]</sup> STC 288 "... the property of the deceased ... is his personal estate net of his liabilities. In other words, it is at that stage that the liabilities are dealt with. It is not necessary for section 5(3) to provide for a second time that the debts are to be deducted in arriving at the value of the deceased's property (or estate) and in my view it is not really doing that. It is in part confirmatory, but in the main it is intended to provide a qualification or qualifications to the principle that debts are deductible- the meat of the subsection is in the closing words "except as otherwise provided by this Act". One finds provisions in the Act which qualify that right in sections 5(4), 5(5) and 162. Its confirmatory nature is supported by the use of the phrase 'taken into account', which is more general than 'shall be deducted'. I accept that the nature of section 5(3) would be clearer without the comma, but nevertheless it seems to me to be clear enough."

<sup>3</sup> The judge construed the section this way in order to reach his (sensible) conclusion that an individual's debt is not allowable against trust funds. However, there were other ways to reach that result.

<sup>4</sup> For a discussion of the meaning of "consideration" in tax legislation, see Taxation of Charities Kessler & Kamal, Key Haven, 6th ed., 2007 para 21.5 (Meaning of 'consideration').

property to which the debtor is treated as entitled as life tenant.<sup>5</sup> The fifth exception applies if the debt is property to which the debtor is treated as entitled under the GWR rules. The sixth (arguable) exception relates to liabilities on non-residents overdrawn foreign currency bank accounts.<sup>7</sup>

A liability is in principle deductible even though it is owed to a connected person. But in this case s.103 FA 1986 will sometimes apply.

#### 44.3 Section 103 FA 1986

The last and most important restriction on deducting debts for IHT is the anti-avoidance provision in s.103 FA 1986. This applies (in short) where an individual owes a debt to a person to whom he has previously made a gift.

The section was described in McDougal v IRC 31 ATC 153 as "intricate and involved in expression". The reader who studies this chapter will agree! But if one works patiently through it a few times the meaning becomes clearer; contrast the less convoluted but hopelessly vague wording of s.102.

Section 103 must be split up into separate parts in order to distil the sense:

#### Treatment of certain debts and incumbrances

- (1) Subject to subsection (2) below, if, in determining the value of a person's estate immediately before his death, account would be taken, apart from this subsection, of a liability consisting of
  - [i] a debt incurred by him or
  - [ii] an incumbrance created by a disposition made by him, that liability shall be subject to abatement to an extent ...

Thus, subject to certain defences, s. 103(1) disallows the deduction for the liability to a certain extent. The section then goes on to explain the extent of the disallowance:

... to an extent proportionate to the value of any of the consideration given for the debt or incumbrance which consisted of-

See 44.7 (Debt from life tenant to estate IP trust).

See 44.8 (Debt subject to GWR).

See 41.19.3 (Overdrawn account).

- (a) property derived from the deceased; or
- (b) consideration (not being property derived from the deceased) given by any person who was at any time entitled to, or amongst whose resources there was at any time included, any property derived from the deceased.

# Thus s.103(1) works like this:

- (1) One needs to identify the consideration given for the liability.
- (2) One asks to what extent the consideration consists of the type of consideration described in s.103(1)(a) and (b).
- (3) To that extent the consideration is in principle disallowed. (There are defences. I will come to those later.)

#### 44.3.1 Section 103(1)(a) disallowance

One needs first of all to ascertain whether the consideration for the liability was "property derived from the deceased". If so, the liability is disallowed under s.103(1)(a). The liability is wholly disallowed if all the consideration is "property derived from the deceased" or partly disallowed if the consideration is partly "property derived from the deceased".

The expression "property derived from the deceased" is given a commonsense definition in s.103(3):

In subsections (1) and (2) above "property derived from the deceased" means, subject to subsection (4) below,

- [a] any property which was the subject matter of a disposition made by the deceased, either by himself alone or in concert or by arrangement with any other person or
- [b] which represented any of the subject matter of such a disposition, whether directly or indirectly, and whether by virtue of one or more intermediate dispositions.

The IHT Manual gives this simple example at 28365:

# Example

On 19 March 1987 A gives his brother B £25,000.

On 25 April 1987 A borrows back from B £25,000.8

On 7 April 1994 A dies.

Without the legislation A's estate contains the original £25,000. But if the money were still owing when A died the debt might be claimed as a deduction against his estate. And the PET in 1987 is exempt as more than seven years have elapsed.

The legislation disallows the deduction for IHT purposes...

The IHT Manual at 28367 explains "property derived from the deceased":

In practice, income from property given absolutely by the deceased is treated as falling outside the above definition [contained in s.103(3)]. But where the deceased settled the property, the definition includes income payable under the disposition.

You should treat money raised by the sale or mortgage of property derived from the deceased as though it was property derived from the deceased.

#### 44.3.2 Section 103(1)(b) disallowance

Assuming one passes unscathed past the s.103(1)(a) disallowance, the journey takes us to s.103(1)(b). One must identify the person who gave the consideration for the liability. One then asks whether this is a person:

who was at any time entitled to, or amongst whose resources there was at any time included, any property derived from the deceased.

If so, the liability is disallowed under s.103(1)(b). In principle the liability is wholly disallowed.<sup>9</sup> The IHT Manual gives this simple example at 28366:

On 19 March 1987 A gives his brother B a parcel of land worth £25,000.

On 25 April 1987 A borrows £25,000 from B.

On 7 April 1994 A dies, at which time B retains the land which is non-

<sup>[</sup>Author's Note] It is assumed that this £25,000 is, or represents, the £25,000 given to B.

Unless the consideration for the debt is given by more than one person (very unusual); but see below on defences to the s.103(1)(b) disallowance.

income producing.

The PET has dropped out of cumulation so that no claim arises on the death.

As the consideration for the debt was not derived from the deceased s.103(1)(a) FA 1986 would be ineffective.<sup>10</sup> But this arrangement is caught by s.103(1)(b) FA 1986 and the liability is not an allowable deduction for IHT purposes.

## 44.3.3 The section 103(2) defences to section 103(1)(b)

Section 103(2) offers defences to the s.103(1)(b) disallowance.<sup>11</sup> This provides:

If, in a case where the whole or a part of the consideration given for a debt or incumbrance consisted of such consideration as is mentioned in subsection (1)(b) above, it is shown that

- [a] the value of the consideration given, or of that part thereof, as the case may be, exceeded
- [b] that which could have been rendered available by application of all the property derived from the deceased,
- [c] other than such (if any) of that property—
  - (a) as is included in the consideration given, or
  - (b) as to which it is shown that the disposition of which it, or the property which it represented, was the subject matter was not made with reference to, or with a view to enabling or facilitating, the giving of the consideration or the recoupment in any manner of the cost thereof,

no abatement shall be made under subsection (1) above in respect of the excess.

It is helpful to consider this as three distinct defences.

## 44.3.4 *The s.103(2)[b] defence*

"The s.103(2)[b] defence" is my term for the defence given by the words of s.103(2) down to the end of s.103(2)[b], i.e. ignoring s.103(2)[c].

<sup>10 [</sup>Author's Note] It is assumed that the £25,000 which B lends to A does not represent the land.

<sup>11</sup> Section 103(2) does not override the s.103(1)(a) disallowance.

## The IHT Manual gives a simple example:

## IHTM28369 - Allowing part of a debt under s.103(2) FA 1986

Even if an arrangement (IHTM28366) is caught by s.103(1)(b) FA 1986, a deduction may be allowed for part of the debt. The debt will not be reduced to the extent that the value of the consideration given by the [lender]<sup>12</sup> exceeded what would have been made possible had the lender applied all the property derived from the deceased.

Example

A gives his son B shares worth £20,000.

B lends A, out of his separate resources, £25,000 at a time when the shares were worth £17,000.

A dies and a deduction of £25,000 is claimed.

The value in point is the realisable value at the time the debt was created. So the liability is reduced by £17,000 leaving £8,000 as a valid deduction.

The s.103(2)[b] defence makes the s.103(1)(b) disallowance apply only to the extent that the debt exceeds the value of the property derived from the deceased. That is obviously fair.

## 44.3.5 The s.103(2)[c](a) defence

The next defence is the extension of s.103(2)[b] by s.103(2)[c](a). This prevents double counting with the s.103(1)(a) disallowance. The IHT Manual gives an example at 28369:

A gives shares worth £15,000 to B

18 months later B sells half the shares back to A for £7,500—which is not paid but left as a debt repayable on demand.

B lends A £12,000 entirely from his own resources.

A dies owing B £19,500 [i.e. both debts remain outstanding].

The £7,500 debt is disallowed under s.103(1)(a). The reason is that the consideration for the £7,500 debt (the shares) is property derived from the deceased. The Manual correctly makes this point, thought it uses a sloppy paraphrase of the statutory language:

<sup>12</sup> The IHT Manual erroneously reads: deceased.

The debt of £7,500 is clearly referable to the earlier gift of shares—and falls within s.103(1)(a) FA 1986. This liability is not deductible.

The Manual then turns to the £12,000 debt:

Were it not for the provisions of s.103(2)(a) FA 1986 it would be possible to take into account that £7,500 in considering the debt of £12,000. The result would be that the entire debt of £12,000 would be non-deductible, meaning that the whole of the claimed £19,500 would be disallowed. But because under s.103(1)(b) FA 1986 half the value of the shares is included in the consideration given for the debt there remains an excess of £4,500. This figure of £4,500 for the allowable debt is arrived at by calculating the resources available to B against the second loan of £12,000 as £7,500, being the original gift of shares less the £7,500 disallowed. So the balance of £4,500 is deductible without restriction because under s.103(2)(a) FA 1986<sup>13</sup> this amount is the excess consideration.

## 44.3.6 The section 103(2)[c](b) defence

The s.103(2)[c](b) defence is the extension of s.103(2)[b] by sub-para [c](b). The Manual does not give an example of a defence within s.103(2)[c](b); though this is perhaps the most important of the three. The result in the s.103(1)(b) examples in the IHT Manual would be different if the gift from A to B was not made (in short) with a view to enabling B to lend to A.

## 44.3.7 *The section 103(4) defence*

Section 103(4) provides an important defence to the s.103(1)(a) and (b) disallowances:

Ιt

- [a] the disposition first-mentioned in subsection (3) above<sup>14</sup> was not a transfer of value and
- [b] it is shown that the disposition was not part of associated operations

<sup>13</sup> The Manual wrongly refers to s.103(2)(a) IHTA 1984.

<sup>14</sup> That is, the disposition made by the deceased. See 44.3.1 (s.103(1)(a) disallowance).

which included—

- (a) a disposition by the deceased, either alone or in concert or by arrangement with any other person, otherwise than for full consideration in money or money's worth paid to the deceased for his own use or benefit; or
- (b) a disposition by any other person operating to reduce the value of the property of the deceased,

that first-mentioned disposition shall be left out of account for the purposes of subsections (1) to (3) above.

## Suppose:

- (1) S (not UK domiciled) transfers excluded property (i.e. non-UK situate property) to a trust.
- (2) S borrows from the trustees and retains or spends the sum borrowed.

At first sight, the debt is disallowed as the consideration is property derived from the deceased, S. However, the s.103(4) defence applies. The disposition to the trust is disregarded, because it is the disposition first-mentioned in s.103(3)[a] and:

- [a] the disposition is not a transfer of value;
- [b] the disposition is a simple gift. It is not part of associated operations within s.103(4)[b](a) or (b).

Thus a debt to an excluded property trust is not disallowed under s.103. The same applies if the gift is to a trust where the settlor has a estate IP (e.g. a gift to an IP trust before 22 March 2006) because such a gift is not a transfer of value.

Suppose:

- (1) The trustees lend to the settlor, S.
- (2) S gives the borrowed money to a trust.

In this case the debt is disallowed. The s.103(4) defence does not apply. Condition [a] is satisfied but condition [b] is not, because the gift to the trust is an associated operation.

## 44.3.8 Section 103(5) deemed PET

Section 103(5) FA 1986 provides:

If, before a person's death but on or after 18 March 1986, money or money's worth, is paid or applied by him—

- (a) in or towards the satisfaction or discharge of a debt or incumbrance in the case of which subsection (1) above would have effect on his death if the debt or incumbrance had not been satisfied or discharged, or
- (b) in reduction of a debt or incumbrance in the case of which that subsection has effect on his death,

the [IHTA] shall have effect as if, at the time of the payment or application, the person concerned had made a transfer of value equal to the money or money's worth and that transfer were a potentially exempt transfer.

There is no express exemption for a foreign domiciliary. However, the principle of territorial limitation requires that some exemption is implied. The best solution is that the deemed PET should be regarded as not only "equal to the money or money's worth" but made out of the money or money's worth. Thus, if the individual is not UK domiciled at the time he repays the debt, *and* the debt is repaid out of excluded property, then no tax charge arises. This would be broadly consistent with the similar provision in section 102(4) FA 1986.<sup>15</sup>.

## 44.3.9 Assignment of debts

## Suppose:

- (1) A borrows from a bank.
- (2) B purchases the debt from the commercial lender for its market value.

It is suggested that the purchase price paid by B to the bank is

<sup>15</sup> See 42.14 (GWR PET charge).

"consideration given for the debt". So A's liability is disallowed if the purchase price which B pays to the bank is property derived from A. Otherwise the section is easy to avoid.

Conversely if A's debt is disallowable because it is made in consideration of property derived from A, it continues to be disallowed even if the debt is sold to a third party. In other words, "consideration for the debt" means the consideration for the creation of the debt but also includes consideration for the assignment of the debt.

#### 44.3.10 Section 103 transitional rules

Section 103(6) FA 1986 provides:

Any reference in this section to a debt incurred is a reference to a debt incurred on or after 18 March 1986 and any reference to an incumbrance created by a disposition is a reference to an incumbrance created by a disposition made on or after that date...

#### 44.4 The amount of deduction for a debt

Section 162(2) IHTA provides:

Subject to subsection (3) below, where a liability falls to be discharged after the time at which it is to be taken into account it shall be valued as at the time at which it is to be taken into account

This only states expressly what one would have expected in any event.

## 44.5 Deduction for debt of foreign domiciled individual

A UK domiciled individual will not usually mind whether a deduction for his liabilities is set against UK or foreign property as it is usually all subject to IHT.

Suppose a foreign domiciled person with a liability that is deductible for IHT has:

- (1) UK situate (non-excluded) property; and
- (2) excluded property.

From which property is the deduction for the debt made? If it is made from the excluded property the deduction is wasted.

#### 44.5.1 *Debt is incumbrance*

## Section 162(4) IHTA provides:

A liability which is an incumbrance on any property shall, so far as possible, be taken to reduce the value of that property.

If a liability is an incumbrance on both UK and non-UK assets there must be an apportionment. If the incumbrance on the UK assets has priority, then the deduction should be against that property first.

If it is desired to secure a liability on non-UK property (but to keep the IHT deduction against UK property), a back-to-back guarantee may be a solution. That is:

- (1) T borrows from a third party ("the primary liability").
- (2) T's primary liability is guaranteed by a bank.
- (3) Under the terms of the guarantee, T is required to reimburse the bank if the guarantee is called upon ("the second liability"). This second liability is secured on foreign assets.

Section 162(4) will not apply to the primary liability, which can in principle be deducted from UK property. But watch *Furniss v Dawson*.

Conversely, if on those facts the second liability is secured on UK property, the primary liability is not secured on that property and the deduction is not set against that property.

Note the need to comply with the Bills of Sale Acts if securing loans on chattels.

#### 44.5.2 Debt not an incumbrance

## Section 162(5) IHTA provides:

Where a liability taken into account is a liability to a person resident outside the UK which neither—

- (a) falls to be discharged in the UK, nor
- (b) is an incumbrance on property in the UK, it shall, so far as possible, be taken to reduce the value of property outside the UK.

This identifies three connecting factors. Where a debt is not an incumbrance on any property, there are two connecting factors and four possibilities:

Case No.	1	2	3	4
Liability to UK resident	No	No	Yes	Yes
Discharge out of the UK	No	Yes	No	Yes

Section 162(5) tells us the answer to Case 1: the debt is set against non-UK property. There is nothing about Cases 2 to 4. However, the implication is that in Cases 2 to 4 the debt reduces the value of the property in the UK.

What is the priority between s.162(4) and (5)? It is considered that (4) is applied first. A liability which is an incumbrance on any property is so far as possible to be taken to reduce the value of that property. Only if it is not an incumbrance on any property, or if the amount of the liability exceeds the value of the property, does one apply the rules in s.162(5). The IHT Manual shows that HMRC accept this:

#### 28395 - Deducting liabilities where there is excluded property

You will see cases where there is excluded property in the estate and deductions may be properly payable out of both excluded and other property. In this situation, provided the debts are to UK creditors, you may allow a deduction in full against the non-excluded property. But, in view of s.162(4) IHTA 1984 this does not apply to debts that are charged on excluded property.

#### Where does debt fall to be discharged? 44.5.3

In outline, the place where a liability falls to be discharged is that specified

in the contract, or (if not specified) the residence of the creditor. <sup>16</sup> The IHT Manual shows that HMRC broadly accept this:

## 28396 - Law relating to debts: deducting UK debts when there is both UK and foreign property in the estate

If the deceased's estate includes both UK and foreign assets you should first deduct any UK debts against the UK assets and the deficiency, if any, against the foreign assets. Debts are UK debts if one of the following applies

- they are owed to creditors resident solely in the UK
- they are charged on property in the UK, or
- they are contracted to be paid in the UK. ...

(Emphasis added)

A debt which is set against UK property (but which is not charged on specific property) will be set against UK property rateably. Some of the deduction will be wasted if the individual owns UK property outside the scope of IHT: property qualifying for APR or BPR, UK AUTs or OEICs, or exempt gilts.

#### 44.5.4 Conclusion

It should be possible to arrange that a debt of a foreign domiciliary is in principle fully deductible against non-excluded property. This can be done without making the debt UK situate but it may give interest on the debt a UK source for income tax.

## 44.6 Individual<sup>17</sup> borrows and acquires excluded property

Suppose F is not UK domiciled and owns UK situate property worth £1 million. He faces an IHT charge on that amount on his death.

F borrows £1 million charged on the UK property and deposits that sum outside the UK ("the offshore deposit").

The value of his UK situate property is reduced by £1m and the value of his excluded property is increased by £1m. No IHT liability arises on the

<sup>16</sup> See *Chitty on Contracts*, 29th ed, 2004 para 21-054 (Place of payment). Further consideration is needed for a contract not governed by English law.

<sup>17</sup> See also 44.11 (Trustees borrow and acquire excluded property).

death of F.18

This may be useful "deathbed" planning since it avoids liability to IHT even if F dies immediately after it has been carried out. It also avoids the need for a CGT disposal (and the opportunity for a CGT free uplift on death is preserved).

Of course, the debt must not be charged on the offshore deposit. There could in principle be a back-to-back loan to minimise interest charges.

Technically the proposal cannot be faulted. Will the *Ramsay* principle apply? The risk varies depending on exactly how the arrangement is set up.

#### 44.7 Debt from life tenant to estate IP trust

## 44.7.1 Debt owed by non-settlor life tenant to trust

Suppose trustees lend money to the life tenant (not the settlor) of a estate IP trust (e.g. a pre-2006 IP trust). At first sight, the position seems to be:

- (1) The life tenant can claim a deduction for the burden of the debt on his death.
- (2) The benefit of the debt is an asset of the trust fund, and therefore usually part of the estate of the life tenant.

These two factors, the deduction and the asset, normally cancel each other out and the position ends up at neutral. Where, however, the benefit of the debt is excluded property (i.e. foreign domiciled settlor at the time the settlement was made and the debt not UK situate) then at first sight the result is a mismatch which benefits the taxpayer:

- (1) a deduction for the burden of the debt in the estate of the life tenant; and
- (2) no IHT on the benefit of the debt, being excluded property.

Robert Venables QC disagrees. He cites s.49(1) IHTA and Lord Asquith's

<sup>18</sup> Except so far as property prices rise.

familiar dictum in *East End Dwellings v Finsbury Borough Council* [1952] AC 109<sup>19</sup> and continues:

If one applies Lord Asquith's dictum, what is deemed to happen when the settlor<sup>20</sup> in fact borrows money from the trustees? As he is deemed to own the money before it is borrowed, he cannot borrow it from himself. The transfer of the money to himself is a non-event for inheritance tax purposes. His estate is subject to no debt, as a man cannot owe a debt to himself. The question of any such debt being treated as non-deductible in computing the value of his estate for inheritance tax purposes therefore does not arise. Conversely, however, the settled property does not include the right to sue the settlor for the money borrowed, as a man cannot have a right against himself.<sup>21</sup>

I respectfully agree. The effect of s.49(1) is therefore to disallow the debt. A practical solution may be to arrange that the debt is not due to the trustees, but to a company owned by the trustees. Alternatively, perhaps, arrange that the debtor beneficiary ceases to be life tenant.

## 44.7.2 Debt owed by life tenant settlor to interest in possession trust

Suppose a debt is owed by a life tenant settlor to the trustees. At first glance the result appears to be a mismatch which could favour HMRC:

- (1) the debt may be disallowed under s.103,<sup>22</sup> and
- (2) the trustees nevertheless hold an asset which (unless excluded property) would be part of the settlor's estate.

But on the view set out in paragraph 44.7.1 above, the debt and the asset of the trust cancel each other out and both are ignored. This is a sensible result, which fits the purpose of the legislation. In practice HMRC appear

<sup>19</sup> These are set out in 41.12 and 42.11.1 respectively.

<sup>20</sup> Venables is considering the position of a settlor life tenant but the same applies to a non-settlor life tenant.

<sup>21 &</sup>quot;An IHT Trap for Settlors of Non-UK Resident Trusts", Robert Venables QC, OTPR, vol 4, issue 3, p.165.

<sup>22</sup> But this would not often apply to excluded property trusts or to trusts where the settlor has an initial estate IP: see 44.3.7 (The s.103(4) defence).

to accept this.

## 44.8 Debt subject to GWR

## Suppose:

- (1) S (not UK domiciled) creates a discretionary settlement under which S is a beneficiary.
- (2) The trustees lend to S.

On the death of S, the debt is within the scope of the GWR rules and I refer to it as "the GWR debt". Since s.103 does not usually apply, 23 at first sight the debt appears to be deductible. It is not disallowed under s.49 IHTA discussed above. However, it is disallowed under s.102(3) FA 1986. Under this section the GWR debt is treated as property to which the settlor was beneficially entitled on his death. The analysis is the same as where the settlor is a life tenant, see above. This is so whether the GWR debt is UK situate or foreign situate.<sup>24</sup>

#### 44.9 Debts to and from trusts

Do not confuse two situations:

- (1) The situation where an individual owes a debt to trustees (e.g. the trustees have lent money to the individual). Here:
  - the individual may be entitled to an IHT deduction for the (a) burden of the debt in his estate:
  - the trustees have an asset, the benefit of the debt (which may or (b) may not be excluded property).
- (2) The reverse situation where trustees owe a debt to a person (e.g. an individual has lent to the trustees). Here:

See 44.3.7 (The s.103(4) defence).

As to whether the GWR debt is subject to IHT under the GWR rules, see 42.10 (GWR over debt owed by the deceased).

- (a) the individual owns an asset in his estate, the benefit of the debt, which may or may not be excluded property;
- (b) the trustees or beneficiaries may be entitled to an IHT deduction for the burden of the debt on the trust property.

The issue of deduction for debts of trustees raises entirely different questions to which we now turn.

#### 44.10 Deduction for debts of trustees

It is clear that trust liabilities are deductible for IHT purposes, although there is no provision which states this expressly, which has caused some confusion.

Let us consider first the position where the trustees have borrowed funds and an interest in possession terminates during the lifetime of the life tenant. There is of course a transfer of value and the value transferred is:

equal to the value of the property in which his interest subsisted.

(Section 52(1) IHTA, emphasis added)

What is "the property in which his interest subsists"? In my view it is not the settled property; it is the property subject to the trustees' lien. For the trustees' lien takes priority over the interest of the life tenant. The trustees' lien is a lien over both income and capital of the trust fund. The value of property is its market value. Market value of property subject to a lien will be the net value, the value after deducting the value of the lien. In this valuation exercise we are not strictly claiming a "deduction" for the lien. We are simply ascertaining what property will fetch in the market.

Similar considerations apply where an interest in possession terminates on the death of the life tenant and in computing ten year and exit charges.<sup>26</sup>

Where a trustee has incurred a liability as trustee, he may in principle reimburse himself out of the trust fund. For this purpose the trustee has a lien over the trust fund. One exception is where the trustee has committed a breach of trust. In the discussion here, it is assumed that is not the case.

<sup>26</sup> Note s.65(5) IHTA assumes liabilities are deductible.

This is the correct reason why trustee liabilities are allowable.<sup>27</sup> Section 103(1) FA 1986 provides:

... if, in determining the value of a person's estate immediately before his death, account would be taken, apart from this subsection, of a liability consisting of a debt *incurred by him* or an incumbrance created by a disposition *made by him*, that liability shall be subject to abatement.

This does not apply to debts of trustees as we are not concerned with a debt or disposition made by the individual.

## 44.10.1 Against which trust property is deduction set?

Where a trust has a UK domiciled settlor one may not usually mind whether a deduction for a trust debt is set against UK or foreign property as it is all subject to IHT. Where it does matter (e.g. where a trust with a foreign domiciled settlor has UK and excluded property) the principles are as follows:

- (1) If the liability is an incumbrance on specific trust property, the deduction is set against that property: s.162(4) IHTA.<sup>28</sup>
- (2) If the liability is not an incumbrance on specific trust property, it is under general trust law principles an incumbrance on the trust fund as a whole and deducted from the trust assets *pro rata*. The place of payment and residence of creditor are not relevant, and s.162(5) IHTA

<sup>27</sup> In *Green v IRC* [2005] STC para 12 the judge took a short cut to reach the same destination:

<sup>&</sup>quot;... s.49 IHTA [deems] the deceased to be beneficially entitled to 'the property' in which his life interest subsists. It does not say 'net property' (i.e. the value of the property net of trust liabilities) but that is what it must mean, and the parties to this appeal both agree that in practice that is the effect the Revenue gives to the section."

The point is discussed in detail in the 3rd ed of this book para 27.9 but it is not necessary to set this out now that *Green v IRC* has confirmed the principle that trustee debts are deductible for IHT.

On HMRC practice see for instance IHT Manual 10541 (deduction for trustees' costs).

<sup>28</sup> If under the terms of the trust a liability is payable out of certain property it is for this purpose a incumbrance on that property.

does not apply.

## 44.11 Trustees<sup>29</sup> borrow and acquire excluded property

## 44.11.1 Foreign domiciled settlor; trust owns non-excluded property

Suppose T is the life tenant under a trust made by a foreign domiciliary. The trust owns UK situate property worth £1 million. The trustees face an IHT charge on that amount on his death.

The trustees borrow £1 million charged on the UK property and deposit that sum outside the UK.

In principle, the value of the UK situate property is reduced by £1m. The value of excluded property is increased. No IHT liability arises on the death of  $T^{30}$ 

Alternatively, the sum borrowed may be advanced to a (foreign domiciled) beneficiary. Watch Schedule 4A TCGA.

## 44.11.2 UK domiciled settlor but foreign domiciled beneficiary

Suppose T is the life tenant under a trust made by a UK domiciliary. Trust property is not excluded property. T is not UK domiciled.

The trustees could solve this problem by transferring the trust property to T absolutely, but this may be impractical, and if the trust is UK resident, this may have an unacceptable CGT cost.

The trustees borrow £1 million and advance that sum to the beneficiary, who deposits it outside the UK. Alternatively, if T is not ordinarily resident, the trustees may borrow and invest in exempt gilts.

In principle, the value of the trust property is reduced by £1 million. T's property is excluded property, and no IHT liability arises on that on the death of T.

These examples may be useful "deathbed" planning since IHT is avoided even if T dies immediately after it has been carried out. Will the *Ramsay* principle apply? It depends how the arrangement is carried out. More care is needed than for equivalent planning by an individual.

<sup>29</sup> See also 44.6 (Individual borrows and acquires excluded property).

<sup>30</sup> Except so far as property prices increase.

## 44.12 Deduction for funeral expenses

## Section 172 IHTA provides:

In determining the value of a person's estate immediately before his death, allowance shall be made for reasonable funeral expenses.

For completeness, the IHT Manual provides:

## 10376 - Overseas funerals of nondomiciled deceased

You should allow overseas funeral expenses as a deduction against the UK estate, even if the deceased was not domiciled in the UK for IHT purposes.

Although s.162(5) IHTA 1984 might seem to justify the deduction of such expenses from the non-UK estate, that sub-section cannot apply as funeral expenses are not a liability for the purposes of s.5 IHTA 1984 or s.162 IHTA 1984.

## 44.13 Deduction for foreign taxes

## The IHT Manual provides:

#### 28100. Foreign taxes

Special rules (IHTM27000) apply to foreign taxes that are similar in nature to inheritance tax (IHT). These may in some cases be set against the IHT liability. For other types of foreign taxes the general rule is that they can normally only be deducted from the value of property in the country that imposes the tax. This is because the taxes are unenforceable in other countries, Government of India v Taylor [1955] AC 491.

There are three exceptions to this rule

- tax debts in the Republic of Ireland (IHTM28101)
- Canadian income tax on a deemed disposal on death (IHTM28102)
- foreign tax on shares situated in the UK (IHTM27000).

#### 28101. Deduction for tax debts in the Republic of Ireland

If the deceased died owing tax in the Republic of Ireland, you should allow a deduction against the free estate for any tax that has actually been paid to the Irish authorities provided the deceased

- was domiciled in the United Kingdom, and
- had no assets in the Republic of Ireland.

Where, in these circumstances, the deceased also has assets in a third country, you should apportion the tax debts.

If a deduction is claimed for any 'Probate Tax' paid in the Republic of Ireland,

you must refer the matter to TG (IHTM01081) for advice. This tax, which is paid by the executors or administrators of an estate, is not covered by our Double Taxation Convention with the Republic of Ireland.

#### 28102. Canadian income tax

Under Canadian law, the estate of an individual is deemed to have been disposed of immediately before his death. Income tax is charged on any resulting gains. If, under the (Income Tax) Double Taxation Agreement the deceased was resident in Canada, the charge applies to all property wherever situate. But if the deceased was resident in the UK the charge applies only to Canadian immovable property and to certain business property.

In a press release dated 1 August 1978, the Board announced that, by concession

- Section 5(3) IHTA 1984 will be treated as applying to income tax in Canada imposed on a deemed disposal immediately before death even though the liability may not in strictness have arisen until the person had died
- where inheritance tax (IHT) is chargeable on a person's world-wide estate, and income tax in Canada is charged on deemed gains which are attributable to property forming part of that estate, the Canadian tax will rank as a deduction in arriving at the value of the estate for IHT purposes, and
- Canadian tax will normally be treated as reducing the value of property situate outside the UK whether that property is liable to IHT or not but if the Canadian tax exceeds the value of that property the excess will be set off against the value of the UK property.

Any case in which IHT is not chargeable on the deceased's world-wide estate (for example, because the deceased was not domiciled in the UK) but deduction is claimed for Canadian income tax on a deemed disposal immediately before death should be referred to TG (IHTM01081).

#### CHAPTER FORTY FIVE

# IHT PLANNING BEFORE AND AFTER A CHANGE OF DOMICILE

## 45.1 IHT planning in anticipation of acquiring UK domicile

The basic strategy for the foreign domiciliary is to transfer his assets to a trust. If he has a foreign domicile when he makes the settlement, trust property situated outside the UK will be excluded property and will retain that status indefinitely, even if the settlor himself later becomes domiciled here. This has been common practice since 1975, and HMRC accept it.

## 45.1.1 The time limit

The foreign domiciliary who creates his trust before acquiring a UK domicile will find that neither he nor his descendants need be troubled by IHT on the trust property. The opportunity, once missed, cannot be regained so it is desirable to ascertain the exact moment when a UK domicile is acquired. There are three possibilities:

- (1) The individual who has decided to make his permanent home in the UK will acquire a UK domicile as soon as he arrives here. Such an individual must carry out his tax planning before setting foot in this country.
- (2) The individual who arrives here to take up residence without such an intention will acquire a UK domicile when he later forms the intention to live here permanently. He must carry out his tax planning before his mind is made up. In practice, he should do so as soon as possible and preferably while his long term intentions remain unclear.

(3) The individual who arrives and remains residing in the UK without deciding to live here permanently will acquire a deemed UK domicile after fifteen to seventeen years' residence here: see 40.2 (Deemed UK domicile). This is the long-stop deadline for this basic IHT planning, although limited planning opportunities remain available for the deemed domiciliary; see 40.9 (Tax planning for the deemed domiciliary).

## 45.1.2 Form of trust

A suitable trust will take the following form:

- (1) Income to be accumulated or paid to someone other than the settlor or his spouse for three months;<sup>1</sup>
- (2) Subject thereto income is to be paid to the settlor for his life;
- (3) Subject thereto the trust fund is to be held on discretionary trusts for the benefit of the family of the settlor.

Trust income will belong to the life tenant but (if not UK domiciled) he may mandate the trustees to retain the income and add it to capital. This may be useful to avoid "relevant income"; see 18.15 (Is income of life tenant relevant income?).

A simple discretionary settlement is also a possible form. For a full discussion of the drafting issues, see *Drafting Trusts and Will Trusts*, 8th ed., 2006 (James Kessler QC).

## 45.2 General strategy for trustees of trust with foreign domiciled settlor

There are two general points. The first is to avoid UK situate property, at least when it matters: see 41.21 (IHT planning for individuals).

Trust property in a settlement created by a true foreign domiciliary can remain effectively out of the inheritance tax net so long as the trust continues to exist. The trustees should be reluctant to appoint trust capital

<sup>1</sup> Provision (1) is necessary to prevent the settlor having an initial interest in possession which could have inconvenient results if the settlor were to become domiciled in the UK: see 41.13 (Initial interest of settlor or spouse).

to a beneficiary who is or may become UK domiciled; that property may cease to be excluded property. On the contrary, all possible steps should be taken to maintain the life and value of the trust. If necessary, steps should be taken to extend its life by exercising powers of appointment or advancement.

If a UK domiciled beneficiary has substantial assets in his own estate then it may be worth adopting a policy of gradually realising his own assets while allowing his trust fund to accumulate or invest for capital growth. The beneficiary might gradually realise his free capital, or perhaps use it to purchase an income tax efficient annuity.

## 45.3 IHT planning: trusts made by UK domiciled settlor who later acquires foreign domicile

What is the best form of tax planning where a settlor has made a settlement while UK domiciled and later acquires a foreign domicile? If nothing is done the trust property cannot be excluded property.

A good solution is to transfer the trust property back to the settlor. That may be impractical if:

- (1) the settlor is not a beneficiary, or
- (2) commercial or foreign tax or UK CGT considerations make this course unattractive.

In such a case, a second-best but workable solution may be:

- (1) the settlor creates a new trust; and
- (2) the trustees of the old trust transfer the trust property to the new trust.

See 43.8 (Transfer from trust made by A to another trust made by A). A third-best solution involves loans: see 44.11 (Trustees borrow and

acquire excluded property).

#### CHAPTER FORTY SIX

## **IHT ON DEATH: WILLS AND IOVs**

## 46.1 Will drafting – General approach

There has always been considerable scope for tax saving through a carefully drafted will. On disclosure rules on death, see 57.2 (Reporting requirements on death of foreign domiciled individual).

## 46.1.1 Foreign domiciled testator: UK domiciled beneficiaries

From an IHT viewpoint, the will should in principle provide that the estate is held on trust for the beneficiaries so that trust property situated outside the UK will remain excluded property. Unfortunately, CGT considerations may point the other way, so there may be a trade-off between IHT and CGT considerations.

## 46.1.2 *UK domiciled testator: foreign domiciled beneficiaries*

Here, conversely, the testator should in principle give his estate to beneficiaries absolutely so that the property may qualify as excluded property in their hands. But a short term discretionary will trust within s.144 IHTA is just as good, and allows additional flexibility.

## **46.2** IHT spouse exemption

## Section 18 IHTA provides:

- (1) A transfer of value is an exempt transfer to the extent that the value transferred is
- [a] attributable to property which becomes comprised in the estate of the transferor's spouse or civil partner or,

- [b] so far as the value transferred is not so attributable, to the extent that that estate is increased.
- (2) If, immediately before the transfer, the transferor but not the transferor's spouse or civil partner is domiciled in the UK the value in respect of which the transfer is exempt ... shall not exceed £55,000 less any amount previously taken into account for the purposes of the exemption conferred by this section.<sup>1</sup>

I refer to this as the IHT spouse<sup>2</sup> exemption.

## 46.3 IHT spouse exemption on death of a foreign domiciliary

Suppose:

- (1) H (not UK domiciled) dies leaving:
  - (a) UK property (not excluded property), and
  - (b) foreign situate property (which is excluded property).
- (2) Part of H's estate passes<sup>3</sup> to his widow W.

This raises the interesting question of the interaction of the excluded property rules and the IHT spouse exemption. Sections 4, 5 IHTA provide:

#### 4 Transfers on death

(1) On the death of any person tax shall be charged as if, immediately before his death, he had made a transfer of value and the value transferred by it had been equal to the value of his estate immediately before his death. ...

## 5 Meaning of estate

(1) For the purposes of this Act a person's estate is the aggregate of all

I add for completeness that ss.18(3) and 56 contain anti-avoidance provisions rarely in point and not discussed here. There is a full discussion on the (almost) identical charity provisions in *Taxation of Charities*, Kessler & Kamal, Key Haven Publications (6th ed., 2007).

<sup>2</sup> References to spouse, marriage, and widow/ers include a civil partner, civil partnership and a surviving civil partner. See Appendix 1.2 (Meaning of spouse) and 1.3 (Civil partners).

<sup>3</sup> By will, by survivorship or by the relevant succession law; this makes no difference.

the property to which he is beneficially entitled, except that ...

(b) the estate of a person immediately before his death does not include excluded property.

The following propositions are clear:

- (1) IHT is charged as if H made a transfer of value ("the deemed transfer of value").
- (2) The estate of H immediately before his death did not include his excluded property.
- (3) The value transferred by the deemed transfer of value is equal to the value of H's estate (which is the value of the UK situate property).

Suppose, first, that on the death of H only his foreign situate (excluded) property passes to his spouse. Does the spouse exemption apply? Section 18(1) IHTA provides:

A transfer of value is an exempt transfer to the extent that the value transferred is

- [a] attributable to property which becomes comprised in the estate of the transferor's spouse or,
- [b] so far as the value transferred is not so attributable, to the extent that that estate is increased.<sup>4</sup>

The deemed transfer of value is not exempt under s.18(1)[a]. There is "property which becomes comprised in the estate of the spouse". However, the value transferred is not attributable to that property. That leaves the exemption in s.18(1)[b]. A transfer of value is an exempt transfer to the extent that the estate of the spouse is increased. The estate of the spouse is increased on the death of H.<sup>5</sup> It is therefore considered

In the case considered here the restriction in s.18(2) does not apply since H (the transferor) is not domiciled in the UK.

This is the case even if the property is excluded property in the estate of W (which will be the case if W was not UK domiciled). Excluded property is "property" for IHT and (except immediately before death) a person's estate includes his excluded property.

that the spouse exemption does apply on a plain reading of the words.<sup>6</sup> Is this result so absurd that the Courts should not adopt a plain reading? I do not see why it should be regarded as absurd. If W is UK domiciled the application of the spouse exemption on the death of H is reasonable, because W's estate is increased and the property W receives will be subject to tax on the death of W. It might be said to be anomalous because a simple lifetime gift of excluded property by H to his spouse would not be a transfer of value, so it would not qualify as an exempt transfer under the IHT spouse exemption. But of course in such a case the spouse exemption is not needed.<sup>7</sup> If the contrary view were adopted, then the practical consequence should not be to raise more funds for HMRC, but only to pose a trap for taxpayers and their advisers.

Now suppose H leaves W a pecuniary legacy. The IHT Manual provides at IHTM11013 [October 2007]:

Where the will of a person domiciled (IHTM13000) abroad disposes of his UK estate and some or all of his world estate, exemption for pecuniary legacies (IHTM12082) should be given against the UK estate in the proportion which that bears to the world estate, and not wholly against the UK estate. Where you have difficulty in obtaining details of the world estate, or where the official practice meets resistance, you should refer the case to TG.

This is correct in relation to charities. The IHT charity exemption is more narrowly worded. But for spouses, it is not consistent with the words of s.18(1)[b]. It is suggested that the spouse exemption applies to the full extent of the pecuniary legacy. It makes no difference whether the pecuniary legacy is subsequently paid out of UK or foreign situate property.

Chapter 3 Part 2 IHTA (Allocation of Exemptions) does not shed much light on the issue. Section 36 provides that these rules apply where (*inter alia*) s.18 IHTA applies:

in relation to a transfer of value but the transfer is not wholly exempt ...

In the circumstances we are envisaging, the transfer will be "wholly

<sup>6</sup> Exemption is given to the extent of the value of the property given to W.

<sup>7</sup> The end result is consistent with the exemption for funeral expenses, which are set against UK property alone; see 44.12 (Deduction for funeral expenses).

exempt" if the value given to the spouse equals the value of the UK situate property. What happens if the value given to the spouse is less than the value of the UK situate property so the transfer is not wholly exempt? Let us assume that what the spouse receives is a "specific gift" as defined in s.42(1). Section 38(1) provides that:

Such part of the value transferred shall be attributable to specific gifts as corresponds to the value of the gifts ...

This confirms the view taken above.

## 46.4 Drafting will of foreign domiciliary

## 46.4.1 Gift to spouse by will

Where a foreign domiciled testator has non-excluded property and excluded property, and is married so the IHT spouse exemption is fully available, the safe course will be:

- (1) to give the non-excluded property to:
  - (a) the spouse; or
  - (b) a trust where the spouse has an interest in possession (better where the spouse is UK domiciled).
- (2) to give excluded property to other persons.

A pecuniary legacy to the spouse should be charged on non-excluded property. Watch the drafting.

This course should avoid a dispute with HMRC. However, it is not necessary.

Where a UK domiciled testator has a foreign domiciled spouse, the usual IHT spouse/civil partner exemption does not apply (ignoring the small £55k allowance). The choice for the will lies between a discretionary will trust or an absolute gift to the foreign domiciled spouse. Which is better? Either way, there is a charge to IHT on the death of the testator. But if the property is given to the spouse, it is outside the scope of IHT thereafter, so long as it is not UK situate. If the property is given to a will trust, it remains within the scope of IHT, it is not excluded property, as the will trust has a UK domiciled settlor. So at first sight, the absolute gift seems

better. Having said that, if property goes into the discretionary will trust and out to the spouse again within 2 years, the IHT position is just the same as a direct gift: s.144 IHTA 1984. And it may be desired to pass the property to others, perhaps giving it to the next generation (particularly if not UK domiciled). Also when the testator makes the will, one would not usually know the domicile position at the time of the death. If the spouse/civil partner lives long enough, she may become deemed UK domiciled for IHT purposes. All things considered, the discretionary will trust seems the more flexible and safer course for the will, in a routine case. In most cases, the will trust is likely to be wound up within 2 years. But the only cost is the cost of the deed of appointment.

## 46.4.2 *Charitable gifts by will*

Where a foreign domiciled testator has non-excluded property and excluded property, the correct strategy will be:

- (1) to give the non-excluded property to UK charities;
- (2) to give excluded property to other persons.

A pecuniary legacy to the charity should be charged on non-excluded property.

## 46.5 Instruments of variation ("IOVs")

The IHT Manual provides:

# 35094 - Property redirected to the spouse: redirection of excluded property [June 2006]

Another scheme (see also IHTM35093) where the taxpayers seek to take advantage of the provisions of s.142 IHTA 1984 without there being a bona fide variation is where the estate contains excluded property (IHTM04251) such as government securities.

The deceased, domiciled (IHTM13000) outside the UK, may leave property in this country to chargeable beneficiaries and excluded property to the spouse or civil partner (IHTM11032). An IoV may then be used for the spouse's or civil partner's entitlement to be switched from excluded property to the ordinary UK estate without any change in the amount the spouse or civil partner receives.

You should refer cases of this type immediately above to TG (IHTM01081) without making any preliminary enquiries provided the basic facts are clear.

I do not understand in what sense it could be said that this is not a "bona fide variation".<sup>8</sup> Section 142(5) IHTA expressly envisages an IOV relating to excluded property.

A variation of this kind cannot sensibly be challenged if properly carried out. If the author's view of the spouse exemption is right, however, an IOV would not be necessary. (It may nevertheless be desirable as a useful precaution where a will has not been drafted in the manner recommended above.)

<sup>8</sup> It would be different if there was an arrangement under which the spouse later swapped the UK property for the excluded property.

## IHT DOUBLE TAX RELIEFS

#### 47.1 IHT double tax reliefs – Introduction

This chapter considers:

- (1) IHT double tax treaties (DDTs);
- (2) Unilateral IHT relief.

In this chapter I consider only the pre-1975 double tax treaties. There are four treaties which I call the India, Pakistan, Italy and France IHT DTTs.<sup>1</sup> They are similar but not identical. The treaties are important to those who are deemed domiciled in the UK, but treaty-domiciled in India, Pakistan, Italy or France. The next chapter considers the USA IHT treaty. I hope to deal with others in a later edition.

Section 158(1) IHTA provides authority for IHT double taxation treaties:

<sup>1</sup> For some reason DTTs do not have short titles. The full titles are:

Agreement between the Government of the United Kingdom and the Government of India for the avoidance of double taxation and the prevention of fiscal evasion with respect to duties on the estates of deceased persons [SI 1956 No. 998]

<sup>(2)</sup> Agreement between the Government of the United Kingdom of Great Britain and Northern Ireland and the Government of Pakistan for the avoidance of double taxation and the prevention of fiscal evasion with respect to duties on the estates of deceased persons [SI 1957 No. 1522]

<sup>(3)</sup> Convention between the United Kingdom of Great Britain and Northern Ireland and France for the Avoidance of Double Taxation with respect to Duties on the Estates of Deceased Persons [SI 1963 No. 1319]

<sup>(4)</sup> Convention between the Government of the United Kingdom of Great Britain and Northern Ireland and the Government of the Italian Republic for the Avoidance of Double Taxation and the Prevention of Fiscal Evasion with respect to Duties on the Estates of deceased persons [SI 1968 No. 304]

If Her Majesty by Order in Council declares—

- (a) that arrangements specified in the Order have been made with the government of any territory outside the UK with a view to affording relief from double taxation in relation to capital transfer tax payable under the laws of the UK and any tax imposed under the laws of that territory which is of a similar character or is chargeable on or by reference to death or gifts inter vivos, and
- (b) that it is expedient that those arrangements should have effect, the arrangements shall, notwithstanding anything in this Act, have effect so far as they provide for relief from capital transfer tax, or for determining the place where any property is to be treated as situated for the purposes of the tax.

## 47.2 Application of treaties to IHT

India DTT article I provides:

The duties which are the subject of the present Agreement are

- (a) In India, the estate duty imposed under the Estate Duty Act, 1953 (No. 34 of 1953), and
- (b) In the UK, the estate duty imposed in Great Britain.

Article II (1) provides commonsense definitions of India, Great Britain, UK, territory, and duty, which need not be repeated here.

Although the treaty refers to Great Britain, it also applies in Northern Ireland.<sup>2</sup>

The treaty refers to UK estate duty, a predecessor of IHT, but it is extended to IHT by s.158(6) IHTA:

Where arrangements with the government of any territory outside the UK are specified under any Order in Council which—

- (a) was made, or has effect as made, under section 54 of the Finance (No 2) Act 1945 or section 2 of the Finance Act (Northern Ireland) 1946, and
- (b) had effect immediately before the passing of this Act,

<sup>2</sup> India DTT article X provides: "The present Agreement shall apply in relation to the estate duty imposed in Northern Ireland as it applies in relation to the estate duty in Great Britain, but shall be separately terminable in respect of Northern Ireland by the same procedure as is laid down in Article XII." This was because Northern Ireland was from 1921 a separate unit for Estate Duty purposes.

the Order shall, notwithstanding the repeal of that section by the Finance Act 1975 remain in force and have effect as if any provision made by those arrangements in relation to estate duty extended to capital transfer tax<sup>3</sup> chargeable by virtue of section 4 above; ...<sup>4</sup>

The Pakistan, Italy and France DTTs are substantially the same: see articles I and II of each DTT.

## **47.3 Treaty IHT exemption**

India DTT article III(3) provides:

- (3)[a]Duty shall not be imposed in Great Britain on the death of a person who was not domiciled at the time of his death in any part of Great Britain but was domiciled in some part of India on any property situated outside Great Britain:
  - [b] Provided that nothing in this paragraph shall prevent the imposition of duty in Great Britain on any property which passes under a disposition or devolution regulated by the law of some part of Great Britain.

Italy is more or less the same but in different words:

Where duty is imposed in the territory of one Contracting Party on the death of a person who at the time of his death was not domiciled in any part of that territory but was domiciled in some part of the territory of the other Contracting Party, no account shall be taken, in determining the amount or rate of such duty, of property situated outside the former territory, provided that this paragraph shall not apply to duty imposed in the territory of a Contracting Party on property passing under a settlement governed by its law.

"The present Convention shall also apply to any other duties of a substantially similar character to the duties referred to in paragraph (1) above which may be imposed in Great Britain or Italy subsequently to the date of signature of the present Convention."

The reference to CTT has effect as a reference to IHT: s.100 FA 1986.

The Italy treaty adds:

This is also in the France and Pakistan DTTs. It is missing from the India treaty but it makes no difference as s.158 does the same work.

France is slightly different again. France DTT article V(1) provides:

Where a person was at the time of his death domiciled in some part of France duty shall not be imposed in Great Britain on any property which neither is situated in Great Britain, nor passes under a disposition or devolution regulated by the law of some part of Great Britain; and, in determining the amount or rate of duty payable in Great Britain, such property shall be disregarded.

Pakistan is slightly different again. Pakistan DTT article V(2) provides:

Where a person at the time of his death was domiciled in some part of Pakistan and was not domiciled in some part of Great Britain, duty shall not be imposed in Great Britain on any property which for the purposes of duty passes or is deemed to pass on his death unless that property—

- (a) is situated in Great Britain, or
- (b) passes under a disposition or devolution regulated by the law of some part of Great Britain;

and, in determining the amount or rate of duty payable in Great Britain, property not falling within sub-paragraph (a) or (b) shall be disregarded.

## I refer to this as "treaty IHT exemption".

The exemption only applies to duty imposed on a death. That includes the charge which applies on property in the individual's free estate, property in a recognised IP trust, and property within the GWR charge on death.

What about the charge on a lifetime PET which becomes a chargeable transfer because the transferor dies within 7 years? On a strict reading there is no relief, since the charge is on the lifetime transfer of value. The charge is not on the death, even though it is only on the death that the transfer becomes chargeable. Could a purposive construction help? The relief would have applied to the estate duty charge on lifetime gifts within seven years of death. In substance the charge on failed PETs is a charge on death. If one were construing the treaty alone, this would be a strong argument, for treaties are not interpreted strictly or literally. But s.158(6) IHTA provides that the treaties have effect for IHT only in relation to IHT "chargeable by virtue of s.4 IHTA". The IHT charge on a failed PET is not under s.4, so the treaty does not apply. This is odd, perhaps absurd. But the treaties give rise to many other anomalies. There is no relief on ten year charges on trusts. There is clearly no relief on a lifetime chargeable

transfer which is not a PET, such as a gift to a trust.5

## 47.3.1 Planning

This raises tricky planning choices. One strategy is for an elderly individual *not* to make any gifts, to retain property until death. The lifetime gift may be taxable and the death estate tax free. But the risk of that approach is that by the time of the death the treaty may have been repealed. The lifetime gift may be better—if the donor survives seven, or at least three years.

Sometimes one spouse is and the other is not within the scope of the treaty. In that case inter-spouse gifts (or will trusts conferring an IP on the appropriate spouse) will bring the property within the scope of the treaty.

## 47.4 Domicile requirements of treaty IHT exemption

#### 47.4.1 Individual not UK domiciled

The requirement for IHT exemption in the India and Pakistan DTTs is that the individual must not be domiciled in the UK. For this purpose the deemed domicile rule does not apply. Section 267(2) IHTA provides:

Subsection (1) above [deemed domicile rule] ... shall not affect the interpretation of any such provision as is mentioned in section 158(6) above [pre-CTT treaties].

The reason is that estate duty had no equivalent of the deemed domicile rule. When CTT was introduced, therefore, it would have been necessary either to renegotiate existing treaties (introducing new rules at least for treaties which lacked a tie-breaker) or to keep the treaties free from the deemed domicile rule. Presumably the former course was thought to be more trouble than it was worth.

IHT exemption in the Italy DTT also has the requirement that the individual is not domiciled in the UK. However, this treaty has a tie-breaker for an individual who is both domiciled in the UK and treaty-domiciled in Italy. If Italy wins under the tie-breaker, it is clear that the individual is regarded as not UK domiciled. So the requirement to be non-

<sup>5</sup> It appears from an incoherent passage in the IHTM para 13024 that HMRC agree.

UK domiciled adds nothing.

IHT exemption in the France DTT (which also has a domicile tie-breaker) does not include the requirement that the individual is not domiciled in the UK. Since the Italy DTT (1968) came well after the France DTT (1963) it is strange that the Italy wording did not copy the France one. But there it is.

## 47.4.2 *Domicile in treaty state*

The requirement for IHT exemption in each treaty is the individual must be domiciled in the treaty state. But domicile here has a non-standard meaning so I refer to it as treaty-domicile.

## 47.4.3 Treaty-domicile: India and Pakistan

India DTT article II(2) provides:

For the purposes of the present Agreement, the question whether a deceased person was at the time of his death domiciled in any part of the territory of one of the Contracting Governments shall be determined in accordance with the law in force in that territory.

Pakistan is differently worded but the same in substance. Pakistan DTT article II(2) provides:

For the purposes of the present Agreement, the question whether a deceased person was at the time of his death domiciled in any part of Great Britain or in any part of Pakistan shall be determined in accordance with the law in force in Great Britain and Pakistan respectively.

Thus the individual must be domiciled in India/Pakistan under Indian/Pakistan law. One should not assume that Indian/Pakistan law of domicile is the same as in the UK.<sup>6</sup>

<sup>6</sup> Note the view of *Dymond's Death Duties* (15th edition 1973):

<sup>&</sup>quot;The Indian (and Pakistan) law (contained in the Indian Succession Act 1925) is basically similar to British law but somewhat less stringent in its requirements, ie. the conception of 'domicile' is a little nearer to that of 'residence'."

#### 47.4.4 Treaty-domicile: Italy and France

Italy DTT art.II(2) repeats the India DTT but goes on to add a tie-breaker clause:

- (2)(a) For the purposes of the present Convention, the question whether a deceased person was domiciled at the time of his death in any part of the territory of one of the Contracting Parties shall be determined in accordance with the law in force in that territory.
- (b) Where by reason of the provisions of the preceding paragraph a deceased person is deemed to be domiciled in the territory of each of the Contracting Parties, then this case shall be solved in accordance with the following rules:
  - (i) he shall be deemed to be domiciled in the territory of the Contracting Party in which he had a permanent home available to him at the time of his death; if he had a permanent home available to him in the territory of each of the Contracting Parties he shall be deemed to be domiciled in the territory of the Contracting Party with which his personal and economic relations were closest (centre of vital interests);

It is not often necessary to look beyond this point, but for when it matters, the DTT continues.

- (ii) if the Contracting Party in whose territory he had his centre of vital interests cannot be determined, or if he had not a permanent home available to him in the territory of either Contracting Party, he shall be deemed to be domiciled in the territory of the Contracting Party in which he had an habitual abode;
- (iii) if he had an habitual abode in the territory of each of the Contracting Parties, or in the territory of neither, he shall be deemed to be domiciled in that of which he was a national:
- (iv) if he was a national of both territories or of neither of them, the taxation authorities of the Contracting Parties shall determine the question by mutual agreement.

I would be grateful if any reader could direct me to authority on whether this is a correct statement of the law of India and Pakistan.

The tie-breaker wording follows the tiebreaker in the OECD Model Convention definition of residence, art.4(2) and reference should be made to the OECD Commentary.<sup>7</sup> France is the same as Italy: France DTT article II(3). A key question is what is required for a person to be domiciled in Italy under Italian law.

#### 47.5 Treaty situs rules

The next requirement of treaty IHT exemption is that the property must not be situate in the UK. For this purpose the DTTs contain situs rules ("treaty situs rules"). The rules are those recommended in a report on Double Taxation prepared for the League of Nations in 1923 by Professors Bruins and Seligman and our own Sir Josiah Stamp, and the report is worth reading as it give the background. Many of the rules repeat the usual IHT situs rules but some are different.

#### 47.5.1 Treaty situs rules: India, Pakistan, Italy

#### India DTT article IV(1) provides:

Subject to paragraph (2) of this Article, where a person was at the time of his death domiciled in any part of the territory of one of the Contracting Governments, ...

This is the case we are considering.

... the situs of any property which for the purposes of duty passes or is deemed to pass on his death shall, for the purposes of the imposition of duty and of the credit to be allowed under Article VI, be determined exclusively in accordance with the rules in Article V of the present Agreement.

However there is a condition in art. IV(2):

Paragraph (1) of this Article shall apply if, and only if, apart from the said Article V—

(a) duty would be imposed on the property under the law of each of the

<sup>7</sup> This is discussed in the third edition of this work, para 17.16.

Contracting Governments; or

(b) duty would be imposed on the property under the law of one of the Contracting Governments and would, but for some specific exemption, also be imposed thereon under the law of the other Contracting Government.

This condition will never be satisfied under the Indian treaty, since estate duty in India was repealed in 1985. (Significantly, about the same time, the Thatcher Government was drawing the teeth of CTT, though the UK did not follow India all the way to abolition.) So the treaty situs rules in the India DTT will never apply.

Pakistan is the same: Pakistan DTT art.III. Pakistan's estate duty was abolished in 1979. One wonders why the treaties have survived more than two decades after losing their raison d'être.

Italy is substantially the same: Italy DTT article III(1)(2). It omits the phrase italicised above, but those words add nothing. The Italy treaty situs rules ceased to apply in 2001 because Italy abolished its succession duty and estate duty (imposta sull'asse ereditario globale), a Berlusconi reform. However, in November 2006 the Prodi Government reintroduced a succession tax.

#### 47.5.2 *Treaty situs rules: France and Italy*

France retains its duty on successions on death, so the treaty situs rules are relevant. I here set out the rules in the French Treaty art.4 highlighting in italic those significantly different from IHT situs rules:

- land shall be deemed to be situated at the place where it is located; rights or interests (otherwise than by way of security) which constitute immovable property shall be deemed to be situated at the place where the land to which they relate is located; the question whether rights or interests constitute immovable property shall be determined in accordance with the law of the place where the land to which they relate is located;
- tangible movable property (other than such property for which specific provision is hereinafter made) and rights or interests (otherwise than by way of security) therein shall be deemed to be situated at the place where it is located at the time of the deceased person's death or, if in transitu, at the place of destination; and bank or currency notes or other forms of currency recognised as legal tender in the place of issue shall be treated as tangible movable property for the purpose of this subparagraph;
- (c) debts, secured or unsecured, excluding those for which specific provision is made in this Article, but including debentures and debenture stock issued by

a company, bills of exchange, promissory notes and cheques shall be deemed to be situated at the place where the deceased person was domiciled at the time of his death;

- (d) securities issued by any government, county council, département, municipality or other public authority shall be deemed to be situated at the place where the deceased person was domiciled at the time of his death;
- (e) shares or stock in a company (including any such property held by a nominee, whether the beneficial ownership is evidenced by scrip certificates or otherwise) shall be deemed to be situated at the place where the company was incorporated;
- (f) moneys payable under a policy of assurance or insurance shall be deemed to be situated at the place where the deceased person was domiciled at the time of his death;
- (g) an interest in a partnership, which term includes a société en nom collectif, a société en commandite simple and a société civile under French law, shall be deemed to be situated at the place where the business is principally carried on; and in the case of a société civile immobilière this shall be where the land developed in accordance with the objects of the société is located;
- (h) goodwill as a trade, business or professional asset shall be deemed to be situated at the place where the trade, business or profession to which it pertains is carried on:
- (i) ships and aircraft and shares thereof shall be deemed to be situated at the place of registration of the ship or aircraft;
- (j) patents, trade marks, designs, copyright, and rights or licences to use any patent, trade mark, design or copyrighted material shall be deemed to be situated at the place where the deceased person was domiciled at the time of his death;
- (k) rights or causes of action ex-delicto<sup>8</sup> surviving for the benefit of the estate of a deceased person shall be deemed to be situated at the place where the deceased person was domiciled at the time of his death;
- (1) judgment debts shall be deemed to be situated at the place where the deceased person was domiciled at the time of his death;
- (m) any other right or interest shall be deemed to be situated at the place determined by the law in force in the territory of the Contracting Party where the deceased person was not domiciled at the date of his death.

## 47.6 Proper law

Lastly, treaty IHT exemption in India, Pakistan and France does not apply to property which passes under a disposition or devolution regulated by the law of some part of Great Britain.

Italy is not quite the same. The restriction is that the exemption does not apply to property passing under a *settlement* with a UK law (so the

<sup>8</sup> i.e. torts, not contractual rights.

exemption could apply in Italy to property passing under a UK law will, but not elsewhere).

This follows estate duty principles, where the territorial limits of the tax depended partly on domicile and situs (as IHT) but also on whether the proper law of the disposition or devolution under which the property passes was a law of the UK. The requirement makes little sense for the IHT regime, but logic is not to be expected when estate duty treaties are left unamended to apply to IHT.

This is a complex topic, with many cases to consider. For a discussion, see the scholarly Dymond's Death Duties, 15th edition, 1973 pp 1286-1312.

#### 47.7 Unilateral IHT relief

#### Section 159(1) IHTA provides unilateral IHT relief:

Where the Board are satisfied that in any territory outside the UK (an "overseas territory") any amount of tax imposed by reason of any disposition or other event is attributable to the value of any property, then, if-

- (a) that tax is of a character similar to that of capital transfer tax or is chargeable on or by reference to death or gifts inter vivos, and
- (b) any capital transfer tax chargeable by reference to the same disposition or other event is also attributable to the value of that property,

they shall allow a credit in respect of that amount ("the overseas tax") against that capital transfer tax in accordance with the following provisions.

## Section 159(6) IHTA defines "tax imposed":

In this section references to tax imposed in an overseas territory are references to tax chargeable under the law of that territory and paid by the person liable to pay it.

## The IHT Manual provides:

#### 27185. Introduction [October 2007]

We can allow credit under Section 159 IHTA 1984 for tax paid this is called "unilateral" relief. Because of the terms of Section 159(2), (3) and (4) IHTA 1984 it is necessary to consider the situs (IHTM27071) of property according to

UK law and, possibly, according to a foreign law when allowing a credit for foreign tax. You must raise any questions necessary to establish the situs as soon as it seems likely that a Section 159 IHTA 1984 credit will be claimed.

Under Section 159 IHTA 1984, credit can be allowed not only on death but also in respect of lifetime dispositions where some type of gift tax is charged in the foreign country. The basic conditions to be satisfied in connection with a lifetime or death transfer are that both Inheritance Tax and overseas tax must be chargeable by reference to the same event and attributable to the value of the same property, and that the foreign tax is similar in character to IHT. In cases of doubt, you must take advice from TG.

#### Section 159 then specifies the amount of the relief:

- (2) Where the property is situated in the overseas territory and not in the UK, the credit shall be of an amount equal to the overseas tax.
- (3) Where the property—
- (a) is situated neither in the UK nor in the overseas territory, or
- (b) is situated both in the UK and in the overseas territory, the credit shall be of an amount calculated in accordance with the following formula—

$$\frac{A}{A+B}$$
 x C

where A is the amount of the capital transfer tax, B is the overseas tax and C is whichever of A and B is the smaller.

- (4) Where tax is imposed in two or more overseas territories in respect of property which—
- (a) is situated neither in the UK nor in any of those territories, or
- (b) is situated both in the UK and in each of those territories, subsection (3) above shall apply as if, in the formula there set out, B were the aggregate of the overseas tax imposed in each of those territories and C were the aggregate of all, except the largest, of A and the overseas tax imposed in each of them. ...
- (7) Where relief can be given both under this section and under section 158 above [double tax treaties], relief shall be given under whichever section provides the greater relief.

## The IHT Manual provides at IHTM127185 [October 2007]:

The amount of the credit allowed under Section 159 IHTA 1984 is the Sterling equivalent of the foreign tax paid (converted using the exchange rate on the date of payment) so far as that tax is attributable to the foreign property on which IHT has been paid. Any part of the sum paid to the foreign Revenue authorities representing interest or penalties should be excluded, as should any part of the

foreign tax that is attributable to income accruing since the date of the transfer. The relief cannot exceed the amount of Inheritance Tax charged with respect to the particular item of property.

SV (Foreign) will provide the exchange rate required.

Before relief can be finalised, the taxpayer must produce evidence of payment of the foreign tax in the form of the assessment of foreign tax (or other document showing details of the property charged) and the official receipt.

Once you decide on the amount of relief available this should be entered in the 'reliefs against tax' box in the appropriate 'raising an assessment' COMPASS screen. If necessary, the relief must be apportioned between the instalment and non-instalment option property assessments. (See IHTM31189)

The relief cannot exceed the amount of Inheritance Tax charged with respect to the particular item of property.

No IHT can be treated as imposed on property comprised in a transfer, which by some provision is made wholly exempt from the tax. Where a transfer is partly exempt, any tax charged will be attributed to the chargeable part of the transfer of value. Thus any wholly exempt property cannot be regarded as taxed in both countries and any credit will be restricted accordingly.

Where Quick Succession Relief (IHTM22041) is allowed, the amount of IHT attributable to the property is the net amount after allowing the relief.

#### 27186. Procedure chart

Relief should be given under Section 159(2) IHTA 1984 rather than Section 159(3)(a) where tax is paid, under an agreement between the provinces concerned, in Quebec or Ontario on shares which by UK law are situate in the other province. This applies also to a similar arrangement between Quebec and British Columbia.

Any case in which the parties seriously oppose the application of UK law, should be referred to TG (IHTM01081) or to your Team Leader in Scotland.

#### 27187. Relief under Section 159(2) IHTA 1984

Where the property concerned is situate (under UK law) in the foreign country, relief is due under Section 159(2) IHTA 1984 and the credit due is equal to the foreign tax paid.

In practice, the credit cannot exceed the IHT attributable to the property concerned.

#### Example

B died in September 2002, leaving an apartment in Spain valued at £50,000. B's total estate amounts to £300,000 (there were no lifetime gifts), with total IHT payable of £20,000.

The Spanish authorities charge tax equivalent to Sterling £4,000 on the apartment on B's death.

The IHT payable on the apartment is:

£50,000 × (£20,000/£300,000) = £3,333.33

Accordingly, the double taxation credit due under Section 159(2) IHTA 1984 is restricted to £3,333.33.

27188. Relief under Section 159(3) and Section 159(4) IHTA 1984 [October 20061

- Relief is due under Section 159(3) IHTA 1984 where the UK and another foreign country tax the same property and that property is situate: neither in the UK nor in the foreign country, or
- both in the UK and in the foreign country.

Where relief is due under Section 159(3) IHTA 1984, it is given on a split credit basis and will be less than the foreign tax paid. The amount of the credit is found by the formula

$$\frac{A}{A+B}xC$$

where:

A is the amount of Inheritance Tax due

B is the amount of the foreign tax

C is the smaller of A and B

Example 1

Country X and the UK tax an item of property which is situate neither in Country X or UK.

Country X charges tax of £40

UK charges IHT of £60

The credit is:  $60/(60 + 40) \times (40) = £24$ 

Where tax is imposed on the same property by two or more foreign countries and the property is situate:

- (a) neither in the UK nor in any of those foreign countries, or
- (b) both in the UK and in each of those foreign countries.

relief is due under Section 159(4) IHTA 1984. The formula,

$$\frac{A}{A+B}xC$$

applies where

- A is the amount of Inheritance Tax
- B is the aggregate amount of the foreign tax imposed in each of the foreign countries.
- C is the aggregate of A and B, except the largest amount of tax paid in either A or one of the foreign countries is left out of the sum

Example 2

Each of Country X, Country Y and the UK tax an item of property which is not situate in Country X, Country Y nor the UK.

Country X charges £40

Country Y charges £20

UK charges IHT of £60

The credit is 60/(60+40+20) X (40 + 20) = £30

If relief is due under Section 159(3)(a) IHTA 1984 or Section 159(4)(a) IHTA 1984, Section 159(5) IHTA 1984 must be considered when calculating the foreign tax paid (B in the formulas above). If the foreign country has allowed a credit against its tax for tax paid in another foreign country, please refer to TG. Where relief is due under Section 159(3)(b) IHTA 1984 or Section 159(4)(b) IHTA 1984, above, the foreign tax at B is simply the gross amount paid – no account need be taken of any credit for tax paid in another country.

Section 159(5) IHTA deals with the interaction of unilateral relief and DTT relief

Where credit is allowed under subsection (2) above or section 158 above in respect of overseas tax imposed in one overseas territory, any credit under subsection (3) above in respect of overseas tax imposed in another shall be calculated as if the capital transfer tax were reduced by the credit allowed under subsection (2) or section 158; and where, in the case of any overseas territory mentioned in subsection (3) or (4) above. credit is allowed against the overseas tax for tax charged in a territory in which the property is situated, the overseas tax shall be treated for the purposes of those provisions as reduced by the credit.

#### The IHT Manual provides:

#### 27189. Procedure when both Section 159(2) and Section 159(3) IHTA 1984 apply

It may happen that relief is due under both Section 159(2) IHTA 1984 - or convention relief under Section 158 IHTA 1984 – and under Section 159(3) IHTA 1984.

If this is the case, Section 159(5) states that the credit allowed under Section 159(3) must be calculated on the basis that A in the formula (the Inheritance Tax paid) is the net amount of Inheritance Tax after allowing the credit under Section 158 or Section 159(2)

#### 27200. Procedure when both forms of relief apply

Unilateral relief and relief under a DTC are not mutually exclusive. Where both reliefs are prima facie due with reference to the same item of property, relief is restricted by Section 159(7) IHTA 1984 to whichever is the greater. In practice, where the amount of credit is the same under either basis, the credit should be treated as Convention relief.

In cases where, either;

- (a) both reliefs are due, but the unilateral relief appears the greater or
- (b) the interaction of the two reliefs gives rise to undue difficulty.

You must refer the case to TG (IHTM01081). In Scotland, your Team Leader should be consulted in cases of difficulty.

Unilateral relief may be given for a State tax in addition to unilateral or Convention relief in respect of tax levied by the country of which the State forms part.

Example

Deceased, a British citizen, dies domiciled in the UK. His estate includes an apartment in New York, stocks and shares in US Companies and a New York bank account.

The world-wide estate will be subject to UK tax, but US Federal Estate Tax will (because of the terms of the DTC) be payable only on the immovable property in the USA. The UK will give credit for the US tax under the DTC.

NY State will also charge State Estate Tax on the movable assets situate there and the UK will give unilateral relief for this tax.

But the total unilateral and convention credit cannot exceed the amount of UK IHT payable on the property concerned.

#### 27201. Procedure for relief by concession on shares

Occasionally shares in a company, although situated in some part of the UK by UK law, are also treated as liable to tax in a foreign country on the grounds, for example, that the company carries on business there. In this circumstance, by concession the amount of foreign tax is allowed as a deduction against the value of the shares. This concession operates whether the company is incorporated in the UK or elsewhere.

The concession applies in the same way where the obligation to pay foreign tax on death falls upon the company and the company has the right to be reimbursed by the personal representatives of the deceased shareholder before it registers a transfer of the shares.

The concession does not apply to cases covered by the statutory reliefs provided for by Section 158 IHTA 1984 and Section 159 IHTA 1984. Nor does it apply to shares that become liable to the foreign tax by reason of the operation of a Double Taxation Convention to which the UK is not a party.

In certain circumstances, concessionary relief against the value of property is allowed in respect of taxes payable in the Republic of Ireland (IHTM28101) and in Canada (IHTM28102).

#### CHAPTER FORTY EIGHT

# USA IHT TREATY

#### 48.1 USA IHT treaty – Introduction

This chapter considers the USA IHT Treaty.1

For some reason DTTs do not have short titles. I use the expression "USA IHT DTT" (or for short, just DTT) to refer to the DTT dated 19 October 1978 officially called "the Convention between the Government of the USA and the Government of the UK for the avoidance of double taxation and the prevention of fiscal evasion with respect to taxes on estates of deceased persons and on gifts."

I comment only on the UK aspects of the treaty. Separate US advice will be needed in any case where the treaty applies.

#### **48.2** Scope

Article 1 USA IHT DTT provides:

This Convention shall apply to any person who is within the scope of a tax which is the subject of this Convention.

Thus the DTT applies to trustees as well as to individuals, even if the trustees are not themselves US treaty-domiciled.

#### 48.3 Taxes Covered

Article 2 USA IHT DTT provides:

(1) The existing taxes to which this Convention shall apply are:

<sup>1</sup> The text is accessible on http://uniset.ca/misc/us-uk\_esttax.html

- (a) in the US: the Federal gift tax and the Federal estate tax, including the tax on generation-skipping transfers; and
- (b) in the UK: the capital transfer tax.
- (2) This Convention shall also apply to any identical or substantially similar taxes which are imposed by a Contracting State after the date of signature of the Convention in addition to, or in place of, the existing taxes. The competent authorities of the Contracting States shall notify each other of any changes which have been made in their respective taxation laws.

#### 48.3.1 "Tax"

#### Article 3(f) USA IHT DTT provides:

the term "tax" means:

- (i) the Federal gift tax or the Federal estate tax, including the tax on generation-skipping transfers, imposed in the US, or
- (ii) the capital transfer tax imposed in the UK, or
- (iii) any other tax imposed by a Contracting State to which this Convention applies by virtue of the provisions of paragraph (2) of Article 2, as the context requires.

The DTT applies to IHT which is "substantially similar" to CTT.

#### 48.4 Definitions

The DTT provides commonsense definitions of the following terms, which are not set out here:

US UK Enterprise Competent Authority Contracting State

#### 48.4.1 "*National*"

## Article 3(e) USA IHT DTT provides:

the term "nationals" means:

- (i) in relation to the US, US citizens, and
- in relation to the UK, any citizen of the UK and Colonies, or any British subject not possessing that citizenship or the citizenship of any other Commonwealth country or territory, provided in either case he had the right of abode in the UK at the time of the death or a transfer.

#### 48.4.2 "Decedent"

The DTT uses the term "decedent" which is an americanism for "deceased"

#### 48.4.3 *Undefined terms*

#### Article 3(2) USA IHT DTT provides:

As regards the application of the Convention by a Contracting State, any term not otherwise defined shall, unless the context otherwise requires and subject to the provisions of Article 11 (Mutual Agreement Procedure), have the meaning which it has under the laws of that Contracting State relating to the taxes which are the subject of the Convention.

## 48.5 Treaty-domicile

For present purposes there are three types of domicile:

- (1) Domicile in the ordinary English law sense ("actual domicile")
- (2) Deemed UK domicile for IHT ("deemed UK domicile")
- (3) Domicile for the purposes of the treaty ("treaty-domicile").

The definition of treaty-domicile is distinctly non standard. Article 4(1) USA IHT DTT provides:

For the purposes of this Convention an individual was domiciled:

- (a) in the US:
  - [i] if he was a resident (domiciliary) thereof or
  - [ii] if he was a national thereof and had been a resident

(domiciliary) thereof at any time during the preceding three years

The definition of resident (domiciliary) is crucial: this is a matter of US law and I would be grateful for any reader who could direct me to relevant authority. Article 4(1) USA IHT DTT provides:

For the purposes of this Convention an individual was domiciled: ... (b) in the UK:

- [i] if he was domiciled in the UK in accordance with the law of the UK [ie if actually UK domiciled]
- [ii] or is treated as so domiciled for the purpose of a tax which is the subject of this Convention [i.e. if deemed UK domiciled].

Next come a series of tie-breakers to deal with persons who under (1)(a) and (b) would be treaty-domiciled in both jurisdictions:

- (2) Where by reason of the provisions of paragraph (1) an individual was at any time domiciled in both Contracting States, and
  - (a) was a national of the UK but not of the US, and
  - (b) had not been resident in the US for Federal income tax purposes in seven or more of the ten taxable years ending with the year in which that time falls,

he shall be deemed to be domiciled in the UK at that time.

- (3) Where by reason of the provisions of paragraph (1) an individual was at any time domiciled in both Contracting States, and
  - (a) was a national of the US but not of the UK, and
  - (b) had not been resident in the UK in seven or more of the ten income tax years of assessment ending with the year in which that time falls,

he shall be deemed to be domiciled in the US at that time.

For the purposes of this paragraph, the question of whether a person was so resident shall be determined as for income tax purposes but without regard to any dwelling-house available to him in the UK for his use.

The last sentence is based on the wording of the IHT deemed domicile rule, and is discussed in 40.5 (Meaning of "residence" for deemed domicile rule).

Where these tie-breakers fail to break the tie, we turn to article 4(4):

Where by reason of the provisions of paragraph (1) an individual was

domiciled in both Contracting States, then, subject to the provisions of paragraphs (2) and (3), his status shall be determined as follows:

- (a) the individual shall be deemed to be domiciled in the Contracting State in which he had a permanent home available to him. If he had a permanent home available to him in both Contracting States, or in neither Contracting State, he shall be deemed to be domiciled in the Contracting State with which his personal and economic relations were closest (centre of vital interests);
- (b) if the Contracting State in which the individual's centre of vital interests was located cannot be determined, he shall be deemed to be domiciled in the Contracting State in which he had an habitual
- (c) if the individual had an habitual abode in both Contracting States or in neither of them, he shall be deemed to be domiciled in the Contracting State of which he was a national; and
- (d) if the individual was a national of both Contracting States or of neither of them, the competent authorities of the Contracting States shall settle the question by mutual agreement.

This is the standard OECD wording, and the OECD commentary will be relevant.

## 48.6 Resident of possession of the US

Article 5(5) USA IHT DTT relates to nationality and treaty-domicile:

An individual who was a resident (domiciliary) of a possession of the US and who became a citizen of the US solely by reason of his

- being a citizen of such possession, or
- (b) birth or residence within such possession, shall be considered as neither domiciled in nor a national of the US for the purposes of this Convention.

I understand that the following are the possessions of the US: Howland; Baker; and Jarvis Islands; Navassa Island; Johnston Island; Midway Atolls; Palmyra Atoll; Wake Islands; Guantanamo Bay; Kingman Reef.

## 48.7 IHT exemptions for individuals

Article 5 USA IHT DTT provides two exemptions for individuals. Article 5(1) provides:

- (a) [i] Subject to the provisions of Articles 6 (Immovable Property (Real Property)) and 7 (Business Property of a Permanent Establishment and Assets Pertaining to a Fixed Base Used for the Performance of Independent Personal Services) and the following paragraphs of this Article,
  - [ii] if the decedent or transferor was domiciled in one of the Contracting States at the time of the death or transfer, property shall not be taxable in the other State.
- (b) Sub-paragraph (a) shall not apply if at the time of the death or transfer the decedent or transferor was a national of that other State.

This can confer IHT exemption. To qualify for IHT exemption under art. 5(1) the individual must be:

- (1) treaty-domiciled in the USA and
- (2) not a UK national.

#### Article 5(2) USA IHT DTT provides:

Subject to the provisions of the said Articles 6 and 7, if at the time of the death or transfer the decedent or transferor

- [a] was domiciled in neither Contracting State and
- [b] was a national of one Contracting State (but not of both), property which is taxable in the Contracting State of which he was a national shall not be taxable in the other Contracting State.

Can this confer IHT exemption? In order to need and qualify for IHT exemption under art. 5(2):

- (1) the individual must be:
  - (a) treaty-domiciled in neither state (so in particular not UK domiciled or deemed domiciled) and
  - (b) a US national and not a UK national
- (2) property must be taxable in the UK (or no relief is needed) so it must be UK situate.
- (3) the property must be taxable in the USA.

This is just possible. Condition (1) is possible because a US national is not necessarily treaty-domiciled in the USA. If such an individual held UK situate property, it would be exempt from IHT under article 5(2) provided it was taxable in the USA. In practice though this will be rare.

These two exemptions applies to charges on death and on lifetime gifts. The exceptions even apply to UK situate property (so long as the property is not land or a permanent establishment).

#### 48.8 IHT exemption for trusts

Article 5(4) USA IHT DTT provides:

- [a] Paragraphs (1) and (2) shall not apply in the UK to property comprised in a settlement;
- [b] but, subject to the provisions of the said Articles 6 and 7, tax shall not be imposed in the UK on such property if at the time when the settlement was made the settlor was domiciled in the US and was not a national of the UK.

Article 5(4)[b] provides exemption from IHT 10 year and exit charges as well as charges on death. It likewise applies to UK situate property (so long as the property is not land or a permanent establishment).

It is an interesting question whether a grantor trust is a settlement for this purpose: it is a settlement for US purposes (I think) but not for IHT purposes.<sup>2</sup> It is also an interesting question whether or to what extent UK rules determining when a settlement is made (and who is the settlor) apply for the purposes of this relief.

## 48.9 Requirement to pay foreign tax

Article 5(5) USA IHT DTT provides:

If by reason of the preceding paragraphs of this Article

- [a] any property would be taxable only in one Contracting State and
- [b] tax, though chargeable, is not paid (otherwise than as a result of a specific exemption, deduction, exclusion, credit or allowance) in that State.

<sup>2</sup> See 58.4 (American grantor trust).

tax may be imposed by reference to that property in the other Contracting State notwithstanding those paragraphs.

#### The IHT Manual provides:

## 27177. Certification of disclosure and tax enforcement procedure with USA {October 2007]

Before we give up our rights to tax property in accordance with Article 5(1) of the DTC with the USA, we require the US authorities to certify that disclosure has been made to them and that payment of any appropriate tax has been made or will be enforced. This is because Article 5(5) of the DTC withdraws this restriction and allows us to tax the property if the USA is unable to enforce its right to tax. Conversely, we also need to certify to the above if the US authorities must give up their right to tax property.

Cases in which paragraph (1) operates to exclude some UK property from the charge to IHT and which are, or but for that exclusion would be, taxpaying should not be closed until the US authorities have certified on Form 742 that disclosure has been made to them and that payment of any appropriate tax has been made or will be enforced.

This requirement should be explained to the taxpayer and 2 prints of Form 742 issued to them. Attention should be directed to the appropriate paragraphs of the form, which the taxpayer is required to complete. In particular where by reason of the Convention the UK is giving up its taxing rights, only paragraph 1 is in point, and paragraphs 2 to 7 are not appropriate. On receipt of a correct and duly certified form the case may be closed: any error or difficulty should be referred to TG.

Where the USA gives up the right to tax property under Article 5(1), US form 706 CE will be forwarded to this Office in duplicate for certification.

After checking (it is important that the forms themselves should not be marked in any way) they and the file should be sent with a note of any error or omission to TG for the issue of the appropriate certificate.

## 48.10 Treaty-Situs

## Article 5(6) USA IHT DTT provides:

If at the time of the death or transfer

- [a] the decedent or transferor was domiciled in neither Contracting State and
- [b] each State would regard any property as situated in its territory and
- [c] in consequence tax would be imposed in both States,

the competent authorities of the Contracting States shall determine the situs of the property by mutual agreement.

This is not relevant if IHT exemption or US tax exemption applies. It is a different technique from dealing with the problem of dual-situate assets from that adopted in the pre-1974 treaties, which set out their own treatysitus rules (as indeed the previous US estate duty treaty did.)

#### 48.11 **Immovable property**

#### Article 6 USA IHT DTT provides:

- (1) Immovable property (real property) may be taxed in the Contracting State in which such property is situated.
- (2) The term "immovable property" shall be defined in accordance with the law of the Contracting State in which the property in question is situated, provided always that debts secured by mortgage or otherwise shall not be regarded as immovable property. The term shall in any case include property accessory to immovable property, livestock and equipment used in agriculture and forestry, rights to which the provisions of general law respecting landed property apply, usufruct of immovable property and rights to variable or fixed payments as consideration for the working of, or the right to work, mineral deposits, sources and other natural resources; ships, boats, and aircraft shall not be regarded as immovable property.
- (3) The provisions of paragraphs (1) and (2) shall also apply to immovable property of an enterprise and to immovable property used for the performance of independent personal services.

This is what one would expect.

#### 48.12 **Business Property**

## Article 7(1) USA IHT DTT provides:

Except for assets referred to in Article 6 (Immovable Property (Real Property)) assets forming part of the business property of a permanent establishment of an enterprise may be taxed in the Contracting State in which the permanent establishment is situated.

I do not set out the length provisions relating to permanent establishment here, since this will rarely arise.

#### 48.13 Deductions

#### Article 8(1) USA IHT DTT provides:

In determining the amount on which tax is to be computed, permitted deductions shall be allowed in accordance with the law in force in the Contracting State in which tax is imposed.

This seems unnecessary.

## **48.14** Extension of IHT spouse exemption

Under domestic IHT law, the usual IHT spouse exemption is restricted when the transferor is UK domiciled and the spouse is foreign domiciled.<sup>3</sup> Article 8 restricts the restriction. There are separate provisions for absolute transfers and for transfers to a trust under which the spouse has an IP. There is no relief for the situation where H has an interest in possession and on his death W acquires an interest in possession (where the IHT spouse exemption is sometimes available under s.49D IHTA 1984).

Civil partners are not mentioned (of course). One might perhaps construe spouse widely to include "civil partner" but only if US law treats civil partners like spouses (which I doubt).

## 48.14.1 Relief for absolute inter-spouse transfers

## Article 8(3) USA IHT DTT provides:

Property which passes to the spouse from a decedent or transferor who was domiciled in or a national of the US and which may be taxed in the UK shall, where

- (a) the transferor's spouse was not domiciled in the UK but the transfer would have been wholly exempt had the spouse been so domiciled, and
- (b) a greater exemption for transfers between spouses would not have been given under the law of the UK apart from this Convention,

<sup>3</sup> See 49.2 (Restriction on IHT spouse exemption for foreign domiciled spouse).

be exempt from tax in the UK to the extent of 50 per cent of the value transferred, calculated as a value on which no tax is payable and after taking account of all exemptions except those for transfers between spouses.

In order for this to be needed and to apply the following conditions must be satisfied:

The transferor is:

- (a) Treaty-domiciled in the US or a US national.
- (b) UK actually domiciled or deemed UK domiciled (or else the IHT spouse exemption is not restricted under IHT domestic law).

The transferee (spouse) is:

- (a) not treaty-domiciled in the UK.
- (b) not actually UK domiciled or deemed UK domiciled (or else the IHT spouse exemption is not restricted under IHT domestic law).

This relief applies on death and on lifetime transfers.

## 48.14.2 Transfer to settlement under which spouse has IP

## Article 8(4) USA IHT DTT provides:

- (a) Property which on the death of a decedent domiciled in the UK became comprised in a settlement shall, if the personal representatives and the trustees of every settlement in which the decedent had an interest in possession immediately before death so elect and subject to sub-paragraph (b), be exempt from tax in the UK to the extent of 50 per cent of the value transferred (calculated as in paragraph (3)) on the death of the decedent if:
  - under the settlement, the spouse of the decedent was entitled to an immediate interest in possession,
  - the spouse was domiciled in or a national of the US,
  - (iii) the transfer would have been wholly exempt had the spouse been domiciled in the UK, and
  - (iv) a greater exemption for transfers between spouses would not

have been given under the law of the UK apart from this Convention.

(b) Where the spouse of the decedent becomes absolutely and indefeasibly entitled to any of the settled property at any time after the decedent's death, the election shall, as regards that property, be deemed never to have been made and tax shall be payable as if on the death such property had been given to the spouse absolutely and indefeasibly.

In order for this to be needed and to apply the following conditions must be satisfied:

The transferor is:

- (a) Treaty-domiciled in the UK.
- (a) UK actually domiciled or deemed UK domiciled (or else the IHT spouse exemption is not restricted under domestic law).

The transferee (spouse) is:

- (a) treaty-domiciled in the US or a national of the US.
- (a) not actually UK domiciled or deemed UK domiciled (or else the IHT spouse exemption is not restricted under domestic law).

In addition:

- (1) An election is required.
- (2) The spouse must be entitled to an immediate IP (this probably rules out relying on s.144 IHTA (discretionary will trusts).
- (3) This relief only applies on the death of the transferor.

#### 48.15 Tax credits

Article 9 USA IHT DTT provides:

- (2) Where under this Convention the UK may impose tax with respect to any property other than property which the UK is entitled to tax in accordance with the said Article 6 or 7 (that is, where the decedent or transferor was domiciled in or a national of the UK), then, except in the cases to which paragraph (3) applies, double taxation shall be avoided in the following manner:
  - Where the US imposes tax with respect to property in accordance with the said Article 6 or 7, the UK shall credit against the tax calculated according to its law with respect to that property an amount equal to the tax paid in the US with respect to that property.
  - (b) Where the US imposes tax with respect to property not referred to in sub-paragraph (a) and the decedent or transferor was a national of the UK and was domiciled in the US at the time of the death or transfer, the UK shall credit against the tax calculated according to its law with respect to that property an amount equal to the tax paid in the US with respect to that property.
- (3) Where both Contracting States impose tax on the same event with respect to property which under the law of the US would be regarded as property held in a trust or trust equivalent and under the law of the UK would be regarded as property comprised in a settlement, double taxation shall be avoided in the following manner:
  - Where a Contracting State imposes tax with respect to property in (a) accordance with the said Article 6 or 7, the other Contracting State shall credit against the tax calculated according to its law with respect to that property an amount equal to the tax paid in the first-mentioned Contracting State with respect to that property.
  - (b) Where the US imposes tax with respect to property which is not taxable in accordance with the said Article 6 or 7 then
    - (i) where the event giving rise to a liability to tax was a generation-skipping transfer and the deemed transferor was domiciled in the US at the time of that event.
    - (ii) where the event giving rise to a liability to tax was the exercise or lapse of a power of appointment and the holder of the power was domiciled in the US at the time of that event, or
    - where (i) or (ii) does not apply and the settlor or grantor was (iii) domiciled in the US at the time when the tax is imposed,
    - the UK shall credit against the tax calculated according to its law with respect to that property an amount equal to the tax paid in the US with respect to that property. ...
- (4) The credits allowed by a Contracting State according to the provisions of paragraphs (1), (2) and (3) shall not take into account amounts of such taxes not levied by reason of a credit otherwise allowed by the other Contracting State. No credit shall be finally allowed under those paragraphs until the tax (reduced by any credit allowable with respect thereto) for which the credit is allowable has been paid. Any credit allowed under those paragraphs shall not, however, exceed the part of the tax paid in a Contracting State (as computed before the credit is given but reduced by any credit for other tax) which is attributable to the property with respect to which the credit is given.

(5) Any claim for a credit or for a refund of tax founded on the provisions of the present Convention shall be made within six years from the date of the event giving rise to a liability to tax or, where later, within one year from the last date on which tax for which credit is given is due. The competent authority may, in appropriate circumstances, extend this time where the final determination of the taxes which are the subject of the claim for credit is delayed.

#### The IHT Manual provides:

#### **27170. USA** [October 2007]

Where a DT credit is due you may give a provisional allowance but the case must not be closed until the payment has been certified by the US authorities on Form 742.

You must send the taxpayer two prints of form 742 ask them to complete the forms and send them to the US authorities at the address given on the form. One of these copies is certified and returned to this office and the other is retained by the US authorities. The certified form must be checked and the appropriate credit allowed. If you have any difficulty applying the DTC or calculating the tax attributable to the property please seek advice from TG.

• The credit given cannot exceed the amount of tax payable in the UK on the property concerned.

Certification of IHT paid for the US authorities

The US form 706 CE is forwarded to this Office in duplicate for certification. After checking (it is important that the forms themselves should not be marked in any way) they and the file must be send with a note of any error or omission to TG. If the case is closed TG arranges for one copy to be certified and sent with a schedule of any necessary amendments to the US authorities; the other copy is filed. The taxpayer is informed that the certificate has been sent and is provided with a copy of any amending schedule.

Where a certificate of tax paid cannot be issued on application because the amount of tax has not been finalised and paid, an explanation must be given to the taxpayer together with a reminder that it is open to them to lodge a provisional claim for a credit with the US authorities (there is a time limit – Article 9). When the case is ready for certification the application is referred with the file to TG to issue the certificate.

If there is any adjustment of tax after a certificate has been issued the file must again be referred to TG for the issue of an amending certificate.

#### 48.16 Non-discrimination

#### Article 10(1) USA IHT DTT provides:

(a) Subject to the provisions of sub-paragraph (b), nationals of a Contracting State shall not be subjected in the other State to any taxation or any requirement connected therewith which is

other or more burdensome than the taxation and connected requirements to which nationals of that other State in the same circumstances are or may be subjected.

This would extend IHT Agricultural property relief to US agricultural property, which could be relevant to companies holding agricultural land but the point will not often arise.

Article 10 continues:

- (2) The taxation on a permanent establishment which an enterprise of a Contracting State has in the other Contracting State shall not be less favourably levied in that other State than the taxation levied on enterprises of that other State carrying on the same activities.
- (3) Nothing contained in this Article shall be construed as obliging either Contracting State to grant to individuals not domiciled in that Contracting State any personal allowances, reliefs and reductions for taxation purposes which are granted to individuals so domiciled.
- (4) Enterprises of a Contracting State, the capital of which is wholly or partly owned or controlled, directly or indirectly, by one or more residents of the other Contracting State, shall not be subjected in the first-mentioned Contracting State to any taxation or any requirement connected therewith which is other or more burdensome than the taxation and connected requirements to which other similar enterprises of the first-mentioned State are or may be subjected.
- (5) The provisions of this Article shall apply to taxes which are the subject of this Convention.

#### 48.17 Other articles

The following articles of the USA IHT DTT are not discussed here:

Article 11: mutual agreement procedure.

Article 12: exchange of information.

Article 13: preserving fiscal privileges of diplomatic or consular

officials.

entry into force. Article 14:

Article 15: termination.

#### CHAPTER FORTY NINE

# UK DOMICILIARY MARRIED TO FOREIGN DOMICILIARY

#### 49.1 UK domiciliary married to foreign domiciliary - Introduction

This chapter considers the position of a UK domiciled individual who is married to a foreign domiciled spouse.<sup>1</sup> It is necessary to consider the various taxes separately.

## 49.2 Restriction on IHT spouse exemption for foreign domiciled spouse

Section 18(1) IHTA normally provides complete exemption for transfers between spouses; see 46.2 (IHT spouse exemption). Section 18(2) imposes an important exception:

If, immediately before the transfer, the transferor but not the transferor's spouse or civil partner is domiciled in the UK the value in respect of which the transfer is exempt (calculated as a value on which no tax is chargeable) shall not exceed £55,000 less any amount previously taken into account for the purposes of the exemption conferred by this section.

#### So where:

(1) the transferor is UK domiciled (or deemed UK domiciled), and

<sup>1</sup> References to spouse, marriage, and widow/ers include a civil partner, civil partnership and a surviving civil partner. See Appendix 1.2 (Meaning of spouse) and 1.3 (Civil partners).

#### (2) the transferee (the spouse of the transferor) is foreign domiciled

the exemption is restricted to £55,000 only.<sup>2</sup> While it is generally true that a foreign domicile is a passport to tax saving, this is one circumstance in which a foreign domicile is a serious drawback.

This restriction does not apply the other way round, where the foreign domiciled individual makes a transfer to his UK domiciled spouse. (Nor should it apply in those circumstances because such a transfer brings assets which would have been outside the realm of IHT within its scope.)

The restriction does not apply where both spouses are not domiciled in the UK.

The restriction may be modified by double tax treaties if a spouse is domiciled in an appropriate treaty country.<sup>3</sup>

Transfers which do not qualify for the spouse exemption will be PETs unless some other exemption is in point.

One solution to this problem may be to wait until the foreign domiciled spouse becomes deemed UK domiciled.<sup>4</sup>

Where the foreign domiciled spouse is a citizen of another member state, the discrimination is unlawful in EU law. The government justify the discrimination on the grounds of the "potential avoidance risk". <sup>5</sup> But that is not sufficient to justify the discrimination.

"The £55,000 limit applies to

Where the £55,000 limit is exceeded, you should allocate the exemption in the manner which is most favourable to the spouse or civil partner. Factors you should bear in mind include the incidence of tax and the availability of business relief (IHTM24131), agricultural relief (IHTM24001) or other reliefs."

<sup>2</sup> The IHT Manual states at IHTM11033 [October 2007]:

<sup>•</sup> the value before grossing (IHTM26121)

<sup>•</sup> the cumulative total of all transfers to a spouse, or spouses, or civil partner domiciled outside the UK. So you should take into account the amounts allowed under earlier transfers in which the IHTA84/S18 (2) limitation applied in considering whether the £55,000 is exceeded

<sup>•</sup> transfers on or after 9 March 1982. For transfers before that date the limit was lower, and you should refer to the Taxes Acts 1982 Edition held in the library

<sup>3</sup> See 48.14 (Extension of IHT spouse exemption).

<sup>4</sup> See 40.2 (Deemed UK domicile)

<sup>5</sup> Public Bill Committee debate on Finance Bill, Hansard 13 May 2008 col.181.

#### 49.2.1 *Interaction of £55,000 spouse exemption and other exemptions*

An inter-spouse gift within the £55,000 limit is not a PET. Section 3A(1A)(b) IHTA provides that a PET is a transfer of value "which, apart from this section, would be a chargeable transfer".6 So if one spouse makes a gift to the other, that gift uses up the lifetime £55,000 limit even though the gift is made more than seven years from the death and would otherwise qualify as an exempt transfer, as a PET.

The position is different for a gift of excluded property. Such a gift is not a transfer of value at all and therefore it is not a transfer which qualifies for the spouse exemption and does not use up the £55,000 exemption.

The position is less clear for a transfer (outside s.11) which qualifies for the annual or normal expenditure exemptions. Such a transfer is an exempt transfer under those exemptions: does it also use up the £55,000 limit for inter-spouse gifts? There is no clear answer in the legislation but it is suggested that these transfers do not use up the £55,000 limit. That would seem to better fit the scheme of the legislation.

See too 46.3 (IHT spouse exemption on death of a foreign domiciliary) and 46.4 (Drafting will of foreign domiciliary).

#### 49.2.2 Transferable nil-rate bands

## The IHT Manual provides:

# IHTM 43042 Transferable Nil rate Band: domicile of first spouse or civil

Every person, UK domiciled or not, is entitled to the full nil rate band that can be set against their UK assets.

The availability of TRNB on the estate of the first to die of a non domiciled spouse or civil partner is calculated only by reference to property that is potentially subject to an UK IHT charge. For a non domiciled spouse or civil partner, VT [IHTM43020] will be calculated only by reference to their estate in the UK. Assets held outside the UK, by a person not domiciled, or deemed domiciled in the UK, regardless of the devolution of those assets are not taken into account when calculating the available unused nil rate band.

Thus where the survivor dies in the UK and their spouse or civil partner, who

Transfers before 22 March 2006 are governed by s.3A(1) IHTA but the wording on this point is the same.

<sup>7</sup> Likewise a gift within s.11 IHTA; see 49.4(Disposition for maintenance of spouse).

held no UK assets, died abroad leaving all their all overseas assets to their children, none of the nil rate band was used on the first death and the personal representatives of the survivor may claim to transfer 100% of the nil rate band to the estate of the survivor.

## IHTM 43043 Transferable Nil rate Band: calculation where the domicile of the survivor at the first death is outside the UK

On the death of the first spouse or civil partner, exemption for assets passing to the surviving spouse or civil partner may be limited to £55,000 in accordance with s18(2) Inheritance Tax Act 1984 as the surviving spouse or civil partner was domiciled outside the UK [IHTM11033]

If the entire estate passed to the surviving spouse or civil partner, anything over £55,000 is a chargeable legacy. Where the net estate is above the nil rate band plus £55,000 there will be no nil rate band to transfer, as illustrated below.

#### Example

First death in 02/03		S8A(2) calculation	
Net estate	450,000	M =	250,000
Exempt under s18	55,000	VT =	395,000
Chargeable residue	395,000	M > VT by	Nil

Where the net estate is less than the nil rate band plus £55,000, there will still be an amount of nil rate band available to transfer. This example shows how both the amount that the net estate is below the nil rate band, and limited spouse exemption combine to produce the amount of nil rate band available to transfer. Example

First death in 02/03		S8A(2) calculation	
Net estate	200,000	$\mathbf{M} =$	250,000
Exempt under s18	55,000	VT =	145,000
Chargeable residue	145,000	M > VT by	105,000

S8A(4) IHTA calculation

E (M > VT) = 105,000 NRBMD = 250,000 Percentage (105,000 ÷ 250,000) x 100 = 42%

On the survivor's death in 2007/08, the nil rate band available on death would be

£300,000 + (£300,000 x 42%) = £426,000

This approach will be appropriate on the death of the survivor when either

- they remain domiciled abroad and their UK assets exceed the single nil rate band, or
- between the first death and their own, they became domiciled, or deemed domiciled in the UK.

<sup>8</sup> Draft guidance published 21/6/08 accessible www.hmrc.gov.uk/cto/iht/tnr-draftguidance.pdf.

## 49.3 Exemption when spouse or widow of settlor becomes entitled to settled property

The termination of an estate interest in possession (during the life of the life tenant) is a transfer of value under s.52 IHTA. Section 53(4) IHTA provides:

Tax shall not be chargeable under section 52 above if on the occasion when the interest comes to an end-

- (a) the settlor's spouse or civil partner, or
- (b) where the settlor has died less than two years earlier, the settlor's widow or widower or surviving civil partner,

becomes beneficially entitled to the settled property and is domiciled in the UK.9

This relief only applies if the spouse is UK domiciled. The restriction on s.53(4) relief is broadly consistent with the restriction to the spouse exemption considered above (and indeed this or something similar is necessary to prevent avoidance of the restriction on s.18 relief).

Section 54(2) IHTA sets out similar rules for the termination of an interest in possession on the death of the life tenant.

## 49.4 Disposition for maintenance of spouse

Where the spouse exemption does not apply, another exemption may sometimes fill the gap. An inter-spouse gift may qualify for relief under s.11(1) IHTA:

A disposition is not a transfer of value if it is made by one party to a marriage<sup>10</sup> or civil partnership in favour of the other party ... and is—

(a) for the maintenance of the other party ...<sup>11</sup>

Section 53 goes on to set out some exceptions not discussed here.

Marriage is defined to include a former marriage in certain cases: s.11(6) IHTA. 10

I mention for completeness the further relief in s.11(3) which overlaps with s.11(1). In practice an inter-spouse gift which qualifies under s.11(3) will also qualify under s.11(1).

This should normally<sup>12</sup> apply, in particular, to the common case where an individual gives a half share in the family home to his spouse. The most basic requirement of "maintenance" is to have a secure roof over one's head.<sup>13</sup> In *Phizackerley v IRC*<sup>14</sup> the Special Commissioners correctly stated that the normal reason for such a gift is to give the donee spouse security in her own home. Unfortunately he concluded that it was not "for the maintenance" of the other party, it was to give the other party security. With respect, this can hardly be right, because "security" and "maintenance" are not alternatives. It is because the gift gives the spouse security that it is for her maintenance. But it will now be necessary to appeal to the High Court to establish this point.

A gift which is within s.11 IHTA (Disposition for family maintenance) is outside the scope of the GWR rules. For such a disposition is not a transfer of value; so it is deemed not to reduce the transferor's estate: s.3 IHTA. So by implication it must be treated as not being a "disposal by way of gift". (Any other conclusion would lead to absurd results. For a disposition between spouses within s.11 is not a transfer of value, and so not within the IHT spouse exemption, and so would come within the GWR rules even if both spouses were UK domiciled.)<sup>15</sup>

## 49.5 GWR spouse exemption

The GWR rules<sup>16</sup> do not generally apply on gifts between spouses. Section 102(5) FA 1986 provides relief:

This section does not apply if or, as the case may be, to the extent that the disposal of property by way of gift is an exempt transfer by virtue of

<sup>12</sup> It would be different if the purpose of the gift was not to provide for the spouse but some other purpose, such as IHT planning.

<sup>13</sup> Lump sum payments can constitute "maintenance". Contrast s.2(1)(b) Inheritance (Provision for Family and Dependants) Act 1975 (formerly s.1(4) Inheritance (Family Provision) Act 1938) which states that lump sum payments may constitute "maintenance" for the purpose of the Act. This is also assumed in Sch 15 para 10(1)(d) FA 2004 (which takes gifts within s.11 out of the pre-owned assets rules).

<sup>14 [2007]</sup> UKSPC SPC 00591.

<sup>15</sup> If my view were wrong the further anomaly would arise that gifts of qualifying investments to charity would fall within the scope of GWR, because such gifts fall within s.12 IHTA and not s.102(5)(d) FA 1986; but it is not necessary to pursue that here.

<sup>16</sup> See 42.1 (Reservation of benefit).

any of the following provisions of Part II of the [IHTA],— (a) section 18 (transfers between spouses or civil partners) ...;

I refer to this as the GWR spouse exemption. Where a UK domiciled individual makes a gift to a foreign domiciled spouse, the spouse exemption is restricted to £55,000 and a gift over that limit will be within the scope of GWR, unless some other exemption is in point.<sup>17</sup>

One solution to this problem is to sell assets at market value, so there is no disposal by way of gift. Watch the SDRT/SDLT implications.

When a foreign domiciled individual makes a gift of excluded property to his spouse, the IHT and GWR spouse exemptions do not apply; but such gifts are outside the scope of GWR; see 42.7 (Gift of excluded property).

#### 49.6 IHT spouse exemption defence to GWR charge on death

Suppose H (UK domiciled) makes a gift to W (foreign domiciled at the time of the gift). 18 The gift does not qualify for the IHT spouse (or any other) exemption and H continues to enjoy benefits from the property until his death. Accordingly the gifted property is subject to a reservation and hereafter called "GWR property". On the death of H the position is governed by s.102(3) FA 1986:

that property shall be treated for the purposes of the [IHTA] as property to which [H] was beneficially entitled immediately before his death.

The GWR property is not excluded property (even if W is foreign domiciled at the time of the death of H). 19 So H will in principle be subject to inheritance tax on the property on his death.

The interesting question is whether the spouse exemption is available on the death of H to avoid the GWR charge. The IHT spouse exemption provides that the transfer of value deemed to be made on the death of H:

Such as the family maintenance exemption: see 49.4 (Disposition for maintenance of spouse).

The gift is a PET (but assume H survives seven years so no tax charge arises on the 18

<sup>19</sup> See 42.11 (GWR death charge: excluded property rules for non-settled property).

- ... is an exempt transfer to the extent that the value transferred is
- [a] attributable to property which becomes comprised in the estate of the transferor's spouse or civil partner or,
- [b] so far as the value transferred is not so attributable, to the extent that that estate is increased.

It is considered that the spouse exemption would apply if the facts are as set out above, and, in addition:

- (1) W still owns the GWR property at the time of the death of H; and
- (2) Whas become UK domiciled (or deemed domiciled) at the time of the death of H.

At first glance it might seem that the spouse exemption does not apply. On the facts of this example the conditions of the relief are not in reality satisfied. The GWR property subject to the reservation does not "become" comprised in the estate of the spouse; and on the occasion of the death of H, the estate of the spouse has not "increased". However, one must remember that s.102(3) FA 1986 is a deeming provision. It is the old question of how far one carries the deeming.<sup>20</sup> If one deems, as s.102(3) requires, the GWR property to be property to which H was beneficially entitled, it would follow that one must deem the estate of W to be increased by reason of the death of H. The conclusion is supported by considering the object of the GWR rules. The object is to put the donor in the same position as if he had not made the gift. If H had not made his gift then (on the facts of the above example) he would qualify for the spouse exemption.

The spouse exemption would also apply to defeat a GWR charge if H made a gift to a trust under which his spouse acquired an interest in possession on his death.

The same would apply if A made a GWR gift to B and A was not married to B at the time of the gift but was married at the time of his death.

<sup>20</sup> See 42.11.1 (Construction of deeming provisions).

#### 49.6.1 Remedial tax planning where there has been a GWR

Where H has made a gift to W, and a reservation of benefit problem arises, the following solutions may be considered:

- (1) H ceases to enjoy any benefit.
- (2) W gives the property back to H.
- (3) Arrange that the spouse exemption applies on the death of H. (Not possible if H is UK domiciled and W is not UK domiciled at the time of the death of H.)
- (4) W settles the property: see 49.13.2 (Gift to foreign domiciled spouse, followed by settlement by spouse).

#### 49.7 Inter-spouse gift of 100% BPR or APR property

This section considers a gift of property qualifying for 100% business or agricultural property relief from a UK domiciled spouse to a non-UK domiciled spouse. It is necessary to consider IHT on the gift and the gift with reservation rules. For convenience I refer to "business property" but similar rules govern agricultural property.

#### 49.7.1 IHT on the gift

In the normal case of a gift of property qualifying for 100% BPR, the value transferred by the gift is nil. However, s.113A IHTA provides:

#### Transfers within seven years before death of transferor

(1) Where any part of the value transferred by a potentially exempt transfer which proves to be a chargeable transfer would (apart from this section) be reduced in accordance with the preceding provisions of this Chapter, it shall not be so reduced unless the conditions in subsection (3) are satisfied.

The conditions which must be satisfied are set out in subsection (3):

The conditions referred to in subsections (1) and (2) above are—

- (a) that the original property was owned by the transferee throughout the period beginning with the date of the chargeable transfer and ending with the death of the transferor; and
- (b) except to the extent that the original property consists of shares or securities to which subsection (3A) below applies that, in relation to a notional transfer of value made by the transferee immediately before the death, the original property would (apart from section 106 above) be relevant business property.

In brief, BPR is lost unless the property is retained by the donee for seven years. (There is an exception for replacement property which is not discussed here.)

## 49.7.2 *GWR* on the gift if the donor survives seven years.

What about GWR? The position varies according to whether or not the donor survives seven years from the gift.

If the donor does survive seven years then s.113A has no application. By subsection (1) it applies to a PET *which proves to be a chargeable transfer*. If the donor survives seven years then the PET does not "prove to be a chargeable transfer". Accordingly the value transferred by the gift remains at nil. The gift therefore normally qualifies as an exempt transfer under:

- (1) s.20 IHTA (small gifts); or
- (2) s.18 IHTA (IHT spouse exemption).

The gift therefore falls outside the scope of the GWR rules by virtue of s.102(5) FA 1986.

The principle applies to:

- (1) outright gifts of 100% BPR property whether or not to spouses;
- (2) gifts to trusts under which the spouse has an interest in possession even if such gifts are not "outright gifts" (but consider s.102(5A)).

It does not matter that the property is sold or disposed of by the donee within the seven years as long as the donor has survived seven years.

#### Section 113A(7A) IHTA provides:

The provisions of this Chapter for the reduction of value transferred shall be disregarded in any determination for the purposes of this section of whether there is a potentially exempt or chargeable transfer in any case.

This is irrelevant because the disregard is only for the purposes of s.113A, not for the purposes of ss.18, 20 IHTA and s.102 FA 1986.

#### 49.7.3 GWR if donor dies within seven years

The position is different if the donor dies within seven years. Suppose:

- (1) H (UK domiciled) gives 100% BPR property to W (foreign domiciled);
- (2) H dies within seven years;
- (3) the conditions in s.113A(3) are not satisfied (for instance the property has been sold<sup>21</sup> or disposed of by the donee).

In that case the value transferred is *not* reduced: s.113A(1). considered that the disallowance of BPR applies for all purposes of IHT. So the gift falls outside the protection of ss. 18 and 20 IHTA (assuming the value transferred exceeds the limits of £55,000 and £250 respectively) and the GWR provisions can in principle apply.

It is impossible to believe anybody actually thought through these rules at the time the legislation was enacted. But these are the consequences of the words used and the result, if a little complicated, is relatively sensible.

# 49.8 Other relevant exemptions

The normal expenditure exemption (s.21 IHTA) may also be in point. Gifts which qualify for this exemption are still within the reservation of benefit rule.

Though there is a possibility of reinvestment relief in this case: see s.113B IHTA. 21

# 49.9 Divorce settlement between foreign domiciled and UK domiciled spouse

Suppose:

- (1) H transfers assets to W in order to settle a divorce claim, and
- (2) The disposition falls outside the IHT spouse exemption.<sup>22</sup>

No IHT charge arises. First, the disposition is not a transfer of value, if made under Court Order.<sup>23</sup> Second, s.10 IHTA provides:

#### Dispositions not intended to confer gratuitous benefit

- (1) A disposition is not a transfer of value if it is shown that it was not intended, and was not made in a transaction intended, to confer any gratuitous benefit on any person and either—
  - (a) that it was made in a transaction at arm's length between persons not connected with each other, or
  - (b) that it was such as might be expected to be made in a transaction at arm's length between persons not connected with each other.

H does not normally intend to confer any "gratuitous benefit" on W. (Assume the divorce settlement is negotiated at arm's length.) Accordingly the disposition falls within s.10 IHTA and is not a transfer of value for IHT purposes.

There is a theoretical HMRC argument that the condition in s.10(1)(b) IHTA is not satisfied. The argument would be that a divorce settlement cannot be "such as might be expected to made in a transaction at arm's length between persons not connected with each other" since persons not connected with each other would not be in a divorce situation. In my view this argument is not correct. It is the old question of how far one carries the fiction of a deeming provision. The argument carries it too far because it reaches a conclusion which does not fit in with the scheme of the IHTA. IHT Manual (while not explicit) suggests that HMRC do not take the

<sup>22</sup> This may be because H is UK domiciled and W is not; or because the transfer is made after the marriage is dissolved.

<sup>23</sup> See *McCutcheon on IHT*, 4th ed, para 2.54. Relief may also be available under s.11 IHTA; see 49.4 (Disposition for maintenance of spouse).

point.24

#### 49.10 Joint accounts

#### 49.10.1 Introduction

This section considers a joint bank or building society account held by spouses of whom one is, and one is not, UK domiciled. One could write a thesis on this intriguing topic. Similar issues arise for joint accounts of cohabitees. Few problems arise if both spouses are (or both are not) UK domiciled because transfers between them qualify for the spouse exemption. Related problems arise for joint accounts held by parent and child, but the circumstances in which these joint accounts arise are different so the rights of the parties may be materially different.

There is an important distinction between:

- (1) an account on which either husband or wife can draw a cheque;
- (2) an account on which both husband and wife must sign a cheque.

This book only considers the first type of account.

# 49.10.2 The banking law background

First of all one must ascertain the rights of the joint holders of the bank account. It would need a chapter to analyse the relevant case law, <sup>25</sup> but the starting point if English law applies<sup>26</sup> is *Re Bishop* [1965] Ch 450 at p.456:

<sup>24</sup> IHTM 4165 [June 2006]: "Dispositions made on divorce or dissolution of a civil partnership (IHTM11032) for the benefit of a former spouse or civil partner, whether under a Court Order or as a result of arm's length negotiations, are normally within s.10 IHTA 1984."

For a summary see *Dymond's Capital Taxes*, para 10.400 and "Cohabitation: the financial consequences of relationship breakdown" Law Com No 307, July 2007, para A.46, accessible www.lawcom.gov.uk/docs/lc307.pdf.

<sup>26</sup> Further consideration is needed for an account not governed by English law (but an English court will assume English law principles apply in the absence of evidence to the contrary). English law principles apply in Ireland: Lynch v Burke ITR Vol 5 p.271.

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Where a husband and wife open a joint account at a bank on terms that cheques may be drawn on the account by either of them, then, in my judgment, in the absence of facts or circumstances which indicate that the account was intended, or was kept, for some specific or limited purpose, each spouse can draw upon it not only for the benefit of both spouses but for his or her own benefit. Each spouse, in drawing money out of the account, is to be treated as doing so with the authority of the other and, in my judgment, if one of the spouses purchases a chattel for his own benefit or an investment in his or her own name, that chattel or investment belongs to the person in whose name it is purchased or invested: for in such a case there is, in my judgment, no equity in the other spouse to displace the legal ownership of the one in whose name the investment is purchased. What is purchased is not to be regarded as purchased out of a fund belonging to the spouses in the proportions in which they contribute to the account or in equal proportions, but out of a pool or fund of which they were, at law and in equity, joint tenants. It also follows that if one of the spouses draws on the account to make a purchase in the joint names of the spouses, the property purchased, since it is purchased in joint names, is, prima facie, joint property and there is no equity to displace the joint legal ownership. There is, in my judgment, no room for any presumption which would constitute the joint holders as trustees for the parties in equal or some other shares.

I refer to this as a *Bishop* account. This may be displaced by a contrary intention of the spouses. The possibilities include the following:

- (1) The funds in the account may belong beneficially to one of the account holders, e.g. H and W may hold as nominees for H. Such an account may be held on terms that:
  - (a) on the death of H, the funds pass to W by survivorship;<sup>27</sup> or
  - (b) the funds may pass under the will of H. Either way, the IHT position is straightforward.
- (2) The funds in the account may belong to the account holders on terms that:
  - (a) each holder may make a withdrawal from his or her share (and the amount of his or her share is altered accordingly); and
  - (b) the beneficial ownership of the funds pass under the will of each

<sup>27</sup> The apparent breach of the Wills Act 1837 is tacitly ignored.

account holder.

In practice the Court will assume this is not the case unless there is good evidence, such as appropriate records kept by the account Where this is the case the IHT position is again holders. straightforward.<sup>28</sup>

- (3) The terms of the account may be that:
  - One account holder ("P") may withdraw up to the whole amount of his benefit and the others may make no withdrawal at all during P's lifetime.
  - The balance may pass to the survivors by survivorship. In this case the fund is in the estate of P for IHT purposes: s.5(2) IHTA.<sup>29</sup> The funds are not in the estate of the other holders during the life of P: their rights have no substantial value.

This enumeration is by no means comprehensive. The possibilities are almost endless. Note that joint tenancy/tenancy in common is not a comprehensive categorisation since it ignores the important question of rights over the fund during the lifetime of the account holders.

In practice spouses generally operate joint accounts without giving any consideration to the ownership of the money, a search for intention is unrealistic, and the *Bishop* analysis applies.

# 49.10.3 HMRC practice

HMRC practice (or some of it) is set out in the IHT Manual:

#### 15042 - The extent of the claim (England, Wales and Northern Ireland): Joint money accounts [June 2006[]

Application of the inheritance tax provisions (IHTM15012) to joint accounts can be particularly difficult. In practice

you should normally regard each account holder as beneficially entitled (IHTM15011) to the proportion of the account which is attributable to his contributions. Thus, if the deceased provided the whole of the money, the

John Avery Jones gives cogent reasons for rejecting this analysis to the parent/child account in Sillars v IRC [2004] STC (SCD) 180, para 11.

This was found to be the case on the facts in Sillars v IRC (above) in which, 29 however, the taxpayer was not represented by Counsel. The last part of the decision, that the GWR rule applies, is obiter and doubtful.

whole of the account at death should be included in the IHT 200 (IHTM10021)

- in calculating this proportion you should assume that the drawings out by each should be set as far as possible against his own contributions, notwithstanding the rule in *Clayton's Case* [1816] 1 Mer 572
- it may be appropriate to enquire about any withdrawals made at the deceased's expense by the other joint owner(s) as these are likely to be lifetime transfers (IHTM15043). Look particularly critically at joint accounts opened shortly before death.
- it is common for each joint owner to have an unrestricted right to withdraw any part of the amount standing to the credit of the account and retain the withdrawal for his or her own use (for example, see *Re Bishop* [1965] Ch 450). You should not use this right of withdrawal to claim tax (for example, by reference to the definition of 'property' in s.272 IHTA or the 'general power' provision in s.52 IHTA)) on a share of the account greater than that which results from the practice outlined above.

When raising a claim based on the deceased's contributions you should note that the true legal position is far from clear and, accordingly, it is vital to establish the facts and any relevant documents, e.g. application forms, withdrawal mandates, passbooks, terms and conditions of account etc. before considering the legal and equitable rules. Where the account holder has a joint account governed by Scots Law see IHTM15051 and IHTM15054. Refer to TG (IHTM01081) any case in which the parties dispute the claim. However, there is no need to refer if the deceased's interest passes to an exempt beneficiary, such as a surviving spouse or civil partner (IHTM11032) also avoid questions and arguments on this subject unless the amount of tax at stake is substantial. You should modify this approach where this is necessary to give effect to the realities of the situation.

Example

A, B and C share a joint account. They all contribute to it. A dies and his proportion of the account accrues by survivorship to B and C. After A's death, the entitlement of B and C should take into account A's contributions.

(This text has been withheld because of exemptions in the Freedom of Information Act 2000)

# 15043 - The extent of the claim (England, Wales and Northern Ireland): lifetime gifts arising out of a transfer of an account into joint names [October 2007]

Where A places money in a joint account (IHTM15042) in the names of A and B as joint tenants (IHTM15082) and retains the right to withdraw the whole of it, as a general rule there will not be a lifetime transfer (IHTM15060) at the time the money is paid into the account. But if any part is subsequently withdrawn for the benefit of B, the other joint owner, there may be a transfer at that time.

Refer to TG any case where

- there is such a withdrawal
- it is claimed that there was an immediate gift when the money was paid into the joint account
- there is evidence that an immediate gift was intended, or

• the position is more complicated, for example where withdrawals need both signatures

(This text has been withheld because of exemptions in the Freedom of Information Act 2000)

#### 49.10.4 What is the official secret?

Under the Freedom of Information Act the Government can withhold information whose disclosure would be likely to prejudice the assessment or collection of tax.<sup>30</sup> It is amazing that something as innocuous as the operation of a joint account should fall within this category.

What is it that HMRC do not want us to know? The author guesses that the withheld text makes the following points. In strictness both holders of a *Bishop* account are taxed on the basis that the whole of the joint account is in the estate of both.<sup>31</sup> However, that result is so absurd HMRC cannot enforce it (and the Courts would strive to reach a different result if they tried, difficult though this would be). In consequence HMRC operate an unpublished concession, the boundaries of which are not defined, giving them a wide discretion to attack joint account arrangements which differ in any respect from *Bishop* accounts or where there has been an element of IHT avoidance.<sup>32</sup>

Payment into a *Bishop* account is not a disposal by way of gift so the GWR rule does not apply.

# 49.10.5 Planning implications

Joints accounts should not be used for IHT planning. Ideally substantial sums should not be put in joint accounts at all (except where the account holders are married and qualify for the full IHT exemption). An alternative would be to use a joint account but to specify carefully the terms on which the account is held, but in practice it would be easier to use separate accounts.

<sup>30</sup> s.31 Freedom of Information Act 2000.

<sup>31</sup> This was accepted without discussion in *IRC v Melville* 74 TC 372.

<sup>32</sup> See e.g. O'Neill v IRC [1998] STC (SCD) 110 and Sillars (fn 27 above).

#### 49.11 Scottish joint account

### The IHT manual provides:

#### 15050. Special destinations and proof of donation

If two or more persons purchase an asset jointly there may be a contractual agreement between them which determines how the property devolves on death.

- If the title is just in their joint names, such as to A and B, they own an equal share which passes to their executors (IHTM05012) on their deaths and is part of their free estate.
- But if the title is to A and B and the survivor and they have paid equally for the asset, the survivor will be entitled to the whole on the death of the first to die (*Perrett's Trs v Perrett* [1909] 46 SLR 453). This is known as special (or survivorship) destination.

Both parties do, however, have the right to dispose of their shares in life (*Steele v Caldwell* [1979] SLT 228), which will defeat the operation of the special destination.

If the price was not provided equally, it is a question of the donor's intention whether he has conferred an immediate beneficial interest (IHTM15011) on the other party. Such a donor can revoke the survivorship destination, explicitly, by will (IHTM12040) under s.30 Succession (Scotland) Act 1964. But the donee may not do the same to defeat the donor's right to the whole of the asset.

If the whole of a joint asset was provided by one party he retains ownership of the whole till he delivers title, or, by intimation, indicates an intention to make an immediate gift to the other joint owner.

- Proof of gift requires both intention and delivery. 'Intention' does not require writing as proof and delivery may be actual or constructive, for example by intimation to the donee or his agent.
- If there is no immediate gift (by intention and delivery) the asset remains part of the provider's estate and will only pass to the other under the survivorship destination on his death, in the absence of any explicit testamentary revocation conforming to s 30 Succession (Scotland) Act 1964.

#### 15051. Joint money accounts [October 2007]

The terms in which bank accounts and deposit receipts are held do not of themselves indicate the extent of common ownership (IHTM15093) nor do they imply the existence of a special destination (IHTM15054). The terms of a deposit receipt do not have a testamentary effect. The extent of each owner's interest will be a question of fact depending on

- the extent of their identifiable contributions, and
- if contributions are unequal whether there can successfully be established donation (IHTM15050) by the greater contributor to the other, or alternatively, whether the asset was held in joint names merely for administrative convenience

You should resist any suggestion by parties that the terms in which such monies are held can effect either a lifetime gift – or pass the property to a survivor, unless there is other supporting evidence. Any cases of difficulty should be

referred to TG.

#### **15052.** Land [August 2006]

The title to heritage is proof of its ownership, and the owners interests in it unless there is evidence to the contrary, normally by way of written document. If there is no special destination (IHTM15050) and there is equal provision of the price, each co-owner can dispose of his own share as part of his estate and there is no accretion among them.

If spouses or civil partners (IHTM11032) are the joint owners you should keep the 'related property' (IHTM09731) provisions in view (Section 161 IHTA 1984).

If it is claimed the beneficial interests (IHTM15011) vary from those indicated by the title and the absence of gift is claimed, strong proof is required of parties intentions such as a contemporaneous writing. In cases of difficulty refer to TG (IHTM01081).

#### 15053. Which law to apply to joint investments owned by someone domiciled in Scotland [October 2007]

Scottish law applies to shares of a company registered in Scotland. If the IHT 200 (IHT10021) or other account does not indicate whether a company is Scottish or not, ICES (IHT01023) will be able to provide this information. If the taxpayer is of Scots domicile (IHT13000) a joint holding in Government Stock may be regarded as subject to Scots law (Cunningham's Trs v Cunningham [1924] SLT 502).

#### 15054. Joint money accounts and special destination [June 2006]

Under Scots Law where Bank or Building Society Accounts are held in joint names and the survivor the special (or survivorship) destination (IHTM15050) does not by itself pass the ownership of the money in the account to the survivor. An Account with a Bank or Building Society is not a document of title as it is not a Deed of Trust in terms of the Blank Bonds and Trusts Act 1696. Rather it is a contract between the Bank and the customer which regulates the conditions on which the Account is to be operated and is for administrative convenience only. See for example Cairns v Davidson 1913 SC 1054.

The result is therefore that the question of the ownership of the funds in the Account falls to be determined according to the ordinary principles of ownership. The owner of the funds deposited in the Account remains the owner unless and until some transfer of ownership has occurred.

#### Example

Where a Husband and Wife open an Account, governed by Scots law, in their joint names and the survivor and the Husband has provided the whole funds then on his death survived by his Wife:

- In the absence of some act of transfer of ownership to the Wife (e.g. a separate Deed of Gift) the whole Account should be included in the IHT 200
- If under the terms of the deceased's Will/Intestacy the Account passes to (say) the children then Inheritance Tax will prima facie be payable
- If under the terms of the Will/Intestacy the Account passes to the spouse or civil partner (IHTM11032) then exemption under Section 18 IHTA 1984 will be appropriate

This applies to all Bank/Building Society Accounts governed by Scots Law. It

will apply therefore to taxpayers living in England Wales and NI who have an Account which is governed by Scots Law.

I would appreciate the view of Scottish readers as to whether this is entirely correct. See too the discussion in the Trusts Discussion Forum May 2007 under the thread Scottish bank accounts.

# 49.12 Associated operations on inter-spouse gift

The IHT Manual provides:

# **14833 - Associated operations: gifts between spouses or civil partner** [August 2006]

Where property

- given unconditionally by one spouse or civil partner to the other is
- subsequently transferred by the latter to a third party, you cannot use the associated operations provisions to attribute the transfer to the first spouse or civil partner.

The Chief Secretary to the Treasury assured Parliament that this would be HMRC's practice, and it was publicised in a Press Release dated 8 April 1975.

# 49.13 IHT planning for mixed marriage

# 49.13.1 Simple gift to foreign domiciled spouse

A simple and obvious short and medium term course is:

- (1) the UK domiciled spouse should give assets to his foreign domiciled spouse absolutely;
- (2) the foreign domiciled spouse keeps the assets in a form where they are not UK situate, so they remain excluded property.

The gift may be a PET but that may not in practice be a serious concern. If the reservation of benefits rule applies, however, this effectively neutralises any tax saving. Indeed it may make the position worse. See 49.6 (IHT spouse exemption defence to GWR charge on death). This often makes simple gifts impractical.

# 49.13.2 Gift to foreign domiciled spouse, followed by settlement by spouse

A more sophisticated option is:

- (1) the UK domiciled spouse gives assets to his foreign domiciled spouse; and
- (2) the foreign domiciled spouse subsequently gives the assets to a settlement.

In principle the property in the settlement may be excluded property. One advantage of this is if the donee spouse later becomes UK domiciled: see 45.1 (IHT planning before and after a change of domicile). Another advantage is CGT planning: see ? (CGT planning before acquisition of asset or trade). A third advantage is that this should avoid the gifts with reservation rule.<sup>33</sup> Of course this strategy only works if the UK domiciled spouse is not a settlor: see 54.33 (Planning to create trust with foreign domiciled settlor).

# 49.14 CGT spouse exemption

Section 58(1) TCGA provides:

#### Spouses and civil partners

If, in any year of assessment,

- (a) an individual is living with his spouse or civil partner, and
- (b) one of them disposes of an asset to the other,

both shall be treated as if the asset was acquired from the one making the disposal for a consideration of such amount as would secure that on the disposal neither a gain nor a loss would accrue to the one making the disposal.

I refer to this as the CGT spouse exemption. This exemption applies regardless of the domicile of the spouses. It applies to sales at market value as well as gifts.

<sup>33</sup> See 42.13 (Gift to foreign domiciled donee who creates a settlement).

The relief does not apply to (1) unmarried couples or (2) married couples living apart. Section 58(2) contains (usually) immaterial exceptions which are not discussed here.

#### 49.15 CGT planning for mixed marriage

#### 49.15.1 Asset yielding a gain

Suppose the UK domiciled spouse owns an asset which will give rise to a gain on a disposal. A simple and obvious course is:

- (1) The UK domiciled spouse transfers<sup>34</sup> the asset to his foreign domiciled spouse.
- (2) The foreign domiciled spouse may be in a position to sell the asset without CGT: see 33.1 (CGT on individuals).

Watch Furniss v Dawson!

# 49.15.2 Non-resident spouse

The relief applies regardless of residence, so similar planning points arise if one spouse is UK resident and the other is not. CG Manual para 22304 accepts this:

# Between husband and wife or between civil partners: Avoidance: NR spouse or NR civil partner: IT [March 2006]

There is no longer any authority to treat a non-resident spouse as separated from a resident spouse merely because of their residence status. Similarly a non-resident civil partner may not be treated as separated from a resident civil partner merely because of their residence status. So the possibility of passing assets outside the UK tax net remains.

<sup>34</sup> The transfer may be a gift or a sale at market value. The latter avoids the IHT problems discussed at 49.2 (Restriction on IHT spouse exemption for foreign domiciled spouse) and 49.5 (GWR spouse exemption) but take care on implementation, especially s.58(2) TCGA. In the case of a sale the spouse will need independent legal advice.

# 49.16 Income tax planning for mixed marriage

A simple and obvious course is:

- (1) the UK domiciled spouse should give assets to his foreign domiciled spouse absolutely; and
- (2) the foreign domiciled spouse invests in property giving rise to foreign investment income which is not remitted.

The inter-spouse gift, strictly, satisfies the transfer of asset conditions. The transferor would then fall within s.720 ITA since he has "power to enjoy" his wife's income. This is because s.714(4) ITA provides:

(4) In this Chapter references to individuals include their spouses or civil partners.

However, RI 201 provides relief:35

Unless transactions are part of a wider arrangement, Revenue practice is not to seek to assess a UK domiciled individual on the income of a non-UK domiciled spouse, where that income arises from a transfer of assets by that spouse and would be outside the charge to tax under s 739 ICTA by virtue of the provisions of s 743(3) ICTA.

The gift would also be a "settlement" for the purposes of s.624 ITTOIA. However, s.626 ITTOIA normally provides relief:

#### 626 Exception for outright gifts between spouses or civil partners

- (1) The rule in section 624(1) does not apply in respect of an outright gift—
- (a) of property from which income arises,
- (b) made by one spouse to the other or one civil partner to the other, and
- (c) meeting conditions A and B.
- (2) Condition A is that the gift carries a right to the whole of the income.
- (3) Condition B is that the property is not wholly or substantially a right

<sup>35</sup> This is perhaps a concession but the better view is that the inter-spouse transfer is tax mitigation not tax avoidance so the motive defence applies. Tax Bulletin 81 states that the same practice (obviously) applies to civil partners.

to income.

- (4) A gift is not an outright gift for the purposes of this section if—
- (a) it is subject to conditions, or
- (b) there are any circumstances in which the property, or any related property<sup>36</sup>—
  - (i) is payable to the giver,
  - (ii) is applicable for the benefit of the giver, or
  - (iii) will, or may become, so payable or applicable.

<sup>36</sup> s.626(5) ITTOIA provides that:

<sup>&</sup>quot;'Related property' has the same meaning in this section as in section 625." So we turn to s.625(5) which provides:

<sup>&</sup>quot;In this section 'related property', in relation to any property, means income from that property or any other property directly or indirectly representing proceeds of, or of income from, that property or income from it."

### THE FAMILY HOME AND ITS CHATTELS

# 50.1 Home owned by foreign domiciliary

There are many ways to arrange the ownership of a UK family home for a foreign domiciled individual. The first possibility is that the individual should own the property directly. This has the attraction of simplicity. Also, some UK banks are said to be unwilling to lend to offshore companies. This may also be necessary, or at least desirable, in order to secure that the owner of a long lease acquires the right to enfranchisement.

The main disadvantage is that the property is in the individual's estate and in principle within the scope of IHT on his death. One possible method to mitigate this problem is to provide by will that the property should pass to the individual's surviving spouse, or to a trust under which she has an interest in possession. That normally postpones IHT until the occasion of the death of the survivor of the individual and his spouse.<sup>1</sup>

The risk of IHT may quite simply be covered by insurance. Watch that the insurance policy is not subject to IHT on the death of the individual. Perhaps arrange that the policy is not UK situate<sup>2</sup> (so the policy is excluded property) or transfer the policy to a trust (under which the individual is excluded). The amount to be insured will need to be reviewed from time to time in line with house inflation and possible changes in the rate of IHT.

It should be possible to transfer the property to a company so as to acquire excluded property status, even at very short notice, if the death of the owner became imminent. There is a SDLT charge. So in practice the IHT risk is limited to the risk of the sudden death of the individual (or the sudden joint deaths of individual and spouse).

<sup>1</sup> See 46.2 (IHT spouse exemption).

<sup>2</sup> See 55.17 (Insurance policy).

There will be no CGT on the sale of property if main private residence relief applies. If the individual has another residence inside or outside the UK, it may be appropriate to make an election under s.222 TCGA.

There is in principle a taxable remittance, if the purchase price is paid out of foreign income or chargeable gains within the scope of the remittance basis.

Similar points apply to chattels in the home except there is no CGT exemption, apart from the exemption for chattels under £6,000: s.262 TCGA.

### 50.2 Home owned by estate IP trust

This avoids the need for an English grant of probate after the death of the individual.

The IHT position is broadly the same as absolute ownership by the foreign domiciled individual. This course is only practical, however, for estate IPs where:

- (1) the life tenant is the settlor; or
- (2) the settlor is dead; or
- (3) the settlor has no interest in the settlement; or
- (4) the settlor can be excluded from a sub-fund (which will hold the UK home); or
- (5) the settlement was made before 18 March 1986.

Otherwise HMRC may argue that there is a charge on the death of the settlor under the GWR rules.<sup>3</sup>

The use of a non-resident trust involves a capital payment received in the UK, giving a s.87 charge if there are trust gains. Trust gains may arise on a disposal of the house, if the private residence exemption is not fully available, for instance if:

<sup>3</sup> See 42.7 (Gift of excluded property).

- (1) the grounds exceed the "permitted area"; or
- (2) there is another private residence which qualifies for the relief; or
- (3) in relation to chattels which do not qualify for exemption.

# 50.3 Home owned by discretionary trust

In principle a discretionary trust or non-estate IP trust could hold the UK home between ten year anniversaries. This might be a convenient short or medium term way to hold a family home. This course is only practical, however, where:

- (1) the settlor is dead; or
- (2) the settlor has no interest in the settlement; or
- (3) the settlor can be excluded from a sub-fund (which will hold the UK home); or
- (4) the settlement was made before 18 March 1986.

Otherwise HMRC may argue that there is a charge on the death of the settlor under the GWR rules.<sup>4</sup>

# 50.4 Loan secured on property

It clearly makes IHT sense for any existing loans to be secured on the UK property. It is also possible to borrow in order to mitigate IHT.<sup>5</sup> Commercial borrowing is likely to be an expensive solution to the IHT problem but borrowing from a friendly trust may be practical.

<sup>4</sup> See 42.7 (Gift of excluded property).

<sup>5</sup> See 44.1 (IHT deduction for debts).

# 50.5 Home owned by non-resident company

#### 50.5.1 *IHT advantages and sham*

For inheritance tax, the obvious course is for the UK home of a foreign domiciliary to be owned beneficially by a foreign company. The shares in the company are not UK situate, and qualify as excluded property for IHT. The company would usually be held by an offshore trust.

An argument that an arrangement of this kind was a sham was rejected in *Skyparks v Marks* [2001] WTLR 607. But sham is a question of fact in each case. In some badly created structures the taxpayer may wish to argue that the company is a sham (or at least that it holds its assets as nominee) to avoid a benefit in kind charge.

#### 50.5.2 Ownership by non-resident company: CGT

The company will not be subject to CGT or corporation tax on chargeable gains provided it is not resident.

If the company is owned by an individual, the gains will be treated as accruing to the individual under s.13 TCGA.<sup>6</sup>

If the company is held by a trust, the gains would be "trust gains".

# 50.6 Home owned by company: benefit in kind charge

The charge on living accommodation is to be found in ss.97 and 102 ITEPA:

# 97 Living accommodation to which this Chapter applies

- (1) This Chapter applies to living accommodation provided for—
  - (a) an employee, or
  - (b) a member of an employee's family or household, by reason of the employment.

# 102 Benefit of living accommodation treated as earnings

- (1) If living accommodation to which this Chapter applies is provided in any period—
  - (a) which consists of the whole or part of a tax year, and

<sup>6</sup> See 36.20 (Private residence relief).

- (b) throughout which the employee holds the employment, the cash equivalent of the benefit of the accommodation is to be treated as earnings from the employment for that year.
- (2) In this Chapter that period is referred to as "the taxable period".

The EI Manual contains much interesting material on these provisions which cannot be set out here for lack of space.

### 50.7 "Employer", "employee" and "employment"

Section 5 ITEPA provides a relatively commonsense definition of these terms. It extends the concept of "employment" to include officers (e.g. directors who may not as a matter of employment law be employees):

#### Application to offices and office-holders

- (1) The provisions of the employment income Parts that are expressed to apply to employments apply equally to offices, unless otherwise indicated.
- (2) In those provisions as they apply to an office—
  - (a) references to being employed are to being the holder of the office;
  - (b) "employee" means the office-holder;
  - (c) "employer" means the person under whom the office-holder holds office.

# 50.8 "Family" and "household"

# 50.8.1 "Family"

Section 721(4) ITEPA defines "family":

For the purposes of this Act the following are members of a person's family—

- (a) the person's spouse or civil partner,
- (b) the person's children and their spouses or civil partners,
- (c) the person's parents, and
- (d) the person's dependants.

Illegitimate children do not count as "children"; see s.721(6).<sup>7</sup> This is anomalous by contemporary standards but it will not often be relevant and the parent of illegitimate children is not likely to complain. Stepchildren are also excluded, as are parents-in-law. They will however still qualify as family if they are dependants.

#### 50.8.2 "Household"

#### Section 721(5) ITEPA provides:

For the purposes of this Act the following are members of a person's family or household—

- (a) members of the person's family,
- (b) the person's domestic staff, and
- (c) the person's guests.

# 50.9 "By reason of the employment"

The expression "by reason of the employment" is extended by s.97(2) ITEPA so it does not mean "by reason of the employment" at all:

Living accommodation provided for any of those persons by the employer is to be regarded as provided by reason of the employment ...<sup>8</sup>

#### Thus:

(1) Where the accommodation is provided by the employer, one does not ask whether it is actually provided by reason of employment: it is deemed to be so provided.

(2) Where accommodation is provided by another, the living

(a) the employer is an individual, and

The exception is not relevant here.

<sup>7</sup> In Scots law there are no illegitimate children so this does not apply to Scots domiciled individuals: s.21 Family Law (Scotland) Act 2006.

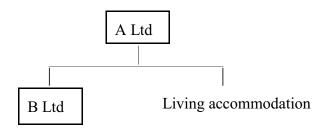
<sup>8</sup> The subsection continues:

<sup>&</sup>quot;unless-

<sup>(</sup>b) the provision is made in the normal course of the employer's domestic, family or personal relationships."

accommodation charge only applies if the accommodation is actually provided by the employer.

Suppose a company A owns living accommodation (occupied by T) and holds the shares in B Ltd:



If T is an employee of A Ltd he is in principle taxable on the living accommodation. The fact that the property is not provided by reason of the employment is irrelevant as the deeming provision in s.97(2) applies. If T is only an employee of B Ltd he is only taxed if he actually occupies the property by reason of his employment.

B Ltd is (by definition) a person involved in providing the accommodation but B Ltd is not deemed to provide the accommodation.

#### 50.10 Accommodation available but unused

EIM provides:

#### 11405 Living accommodation: meaning of provided: the legislation

...

Provided is not defined in the legislation and its meaning has not been considered by the Courts in relation to a charge under s.145 ICTA 1988. (s.145 has now become part of Part 3 Chapter 5 ITEPA 2003). The word provided must be given its ordinary dictionary meaning of supplied or furnished with a thing.

In some cases provided will mean available for use whereas in others it will mean actually used (see EIM11406 for more detail). The meaning of provided is often an issue in the case of provided holiday living accommodation.

<sup>9</sup> See 50.14.1 (Person involved in providing the accommodation).

# 11406 Living accommodation: Meaning of provided: Practical considerations

For details of the relevance of the word "provided" in living accommodation cases see EIM11405.

In deciding in a particular case whether provided means available for use, or means actually used, the following questions should be asked.

- Who can use the living accommodation? We accept that if living accommodation is genuinely available for use by more people than could actually use it at any one time then provided only means the periods actually used. For example if five unrelated employees were allowed to use an employer owned two bedroom holiday villa we would only seek a provided living accommodation charge on each employee for the period in which that employee actually used the villa.
- Why was the living accommodation bought or rented and how has it been used since acquisition? If the living accommodation was bought as holiday accommodation for a director and family, provided is likely to mean available for use. By contrast if it was bought as a genuine letting business by the employer and has been let out commercially then provided will only mean the periods of actual use by the employee.

For examples illustrating these points see example EIM11421 onwards.

# EIM 11421 to 11423 provides three examples:

# 11421. Living accommodation: Meaning of provided: Example 1 [March 2007]

[Example 1 is as follows:]

A UK company purchases a flat in a French ski resort for £200,000. It is agreed that a market rental for the property would be £500 per week during the 6 month skiing season and £100 per week during the rest of the year. A husband and wife who are both directors of the company use the flat for holidays with their children for 3 weeks during the ski season and one week in the rest of the year. Their children are neither employees nor directors of the company. The employer advises that the sole reason the property was bought was as a holiday home for the husband and wife. It has only been used by them as a holiday home.

[Emphasis added to show how example 1 differs from the others]

We would argue in this case that provided is equivalent to available for use. Assuming that the flat was habitable for the whole of the year we would seek a benefit under Part 3 Chapter 5 measured on availability for the whole of the year. The employer may argue that the husband and wife work full time and that this prevents them using the flat for more than the 4 weeks in the year of actual use and so they are effectively only provided with it for 4 weeks. We do not accept that argument.

If the cost of the accommodation exceeds £75,000, then the amount of the cash equivalent would be calculated in accordance with s.106 ITEPA 2003 (see EIM11472). As the annual value is based on the open market rental, under ESC A91b the Inland Revenue restricts the cash equivalent of the benefit to step 1 of s.106. This would mean that the cash equivalent for the tax year would be £15,600 (£500  $\times$  26 + £100  $\times$  26). Under s.108 that would be split between the husband and wife in whatever way was just and reasonable, presumably half each in this case (see EIM11472).

# **11422.** Living accommodation: Meaning of provided: Example 2 [March 2007]

[Example 2 is as follows:]

A UK company purchases a flat in a French ski resort for £200,000. It is agreed that a market rental for the property would be £500 per week during the 6 month skiing season and £100 per week during the rest of the year. A husband and wife who are both directors of the company use the flat for holidays with their children for 3 weeks during the ski season and one week in the rest of the year. Their children are neither employees nor directors of the company. The company bought the property to let as a commercial letting business. They have employed professional agents to let the property and have managed to let the property for 12 weeks of the year in addition to the period it was used by the husband and wife directors.

[Emphasis added to show how example 2 differs from the others]

In this case we would accept that provided is equivalent to actual use.

If the cost of the accommodation exceeds £75,000, then the amount of the cash equivalent would be calculated in accordance with s.106 ITEPA 2003 (see EIM11472). As the annual value is based on the open market rental, under ESC A91b the Inland Revenue restricts the cash equivalent of the benefit to step 1 of s.106. This would mean that the cash equivalent for the tax year would be £1,200 (£15,600  $\times$  4/52). Under s.108 ITEPA 2003 that would be split between the husband and wife in whatever way was just and reasonable, presumably half each in this case (see EIM11472).

You may ask why the s.105 ITEPA 2003 charge is not £1,600 (being 3 weeks at £500 in the skiing season and 1 week at £100 outside the season). The answer is that the wording of s.105(3) requires us to look at a proportion of the annual rent rather than the rent for the actual weeks it was used.

# 11423. Living accommodation: Meaning of provided: Example 3 [March 2007]

[Example 3 is as follows:]

A UK company purchases a flat in a French ski resort for £200,000. It is agreed that a market rental for the property would be £500 per week during the 6 month skiing season and £100 per week during the rest of the year. A husband and wife who are both directors of the company use the flat for holidays with their children for 3 weeks during the ski season and one week in the rest of the year. Their children are neither employees nor directors of the company. The employer says that the property was bought to let commercially and for the use of other employees of the company. In fact there have been no commercial lettings during the year and it has only been used for one week of the year by an

employee of the company who was the director's secretary.

[Emphasis added to show how example 3 differs from the others]

This is a case where in practice we would seek to test whether what the employer was telling us was correct. For example, what if any evidence is there of attempts to let the property commercially or to advise other employees of the company of its availability for use by them? Based on that evidence it is then a matter of judgement whether in reality the sole reason the property was bought was as a holiday home for the husband and wife directors, in which case the tax consequences would be as in example EIM11421. Or it may be that genuine attempts have been made to let the property commercially and make it available for use by other employees of the company, in which case the tax consequences in example EIM11422 will follow.

#### 50.11 Shadow directors

The House of Lords decided in *R v Dimsey & Allen* 74 TC 263 that the benefit in kind provisions apply to shadow directors.<sup>10</sup> The reasoning continues to apply under ITEPA. The charge is unfair to a shadow director who does no work for the company. Income tax should be a tax on income. This is a tax on nothing. (The problem did not unduly concern the House of Lords because of the countering unfairness to HMRC of the case where the services of a shadow director were as valuable as a full-time employee. It appears that two equal wrongs made a right to tax.)

EI Manual 11413 states:

#### 11413. Living accommodation: Avoidance area: Shadow directors

A person in accordance with whose directions or instructions the directors of a company are accustomed to act is deemed to be a director of that company by s.67(1) ITEPA. Where such a person (known as a shadow director) is provided with living accommodation by the company the individual will be within Part 3 Chapter 5 ITEPA in the same way as if the individual had held a formal appointment as a director. ...

Many shadow directors are individuals who, although not domiciled in the UK, have come to work and reside here. In order to avoid a possible charge to inheritance tax, which could be imposed if such an individual

O This reversed an unreported Special Commissioners' decision that the provisions did not apply to shadow directors (or even properly appointed directors) unless they were actually employees. That decision remains relevant to penalty and negligence issues relating to periods before the decision in *Dimsey & Allen*.

died whilst working in the UK, an arrangement is made to set up an offshore company that owns the UK property in which the individual lives. Where the individual is a shadow director of that offshore company s.97(2) ITEPA deems the UK property to be provided to the shadow director by reason of the deemed employment.

In practice taxpayers (if they have considered the matter at all) generally seem to have taken the view on their facts that they are not shadow directors. HMRC have themselves had to identify the cases suitable for investigation. But in the author's experience even cases that HMRC have identified are not often pursued with much gusto. Perhaps (this is surmise) HMRC "officially" take the point to deter IHT planning, but at the same time don't bother much about it in practice because of the unfairness of the charge. If so, the tactic (while contrary to the rule of law) works up to a point. Taxpayers cannot afford to plan on the assumption that HMRC's benign neglect of the provisions will apply to them

#### 50.12 Who is a shadow director?

Section 67(1) ITEPA provides:

In the benefits code "director" ... includes any person in accordance with whose directions or instructions the directors of the company (as defined above) are accustomed to act.

Such a person is referred to as a "shadow director". 11 In Secretary of State for Trade and Industry v Deverell Morritt LJ comments on this in numbered paragraphs:12

(1) The definition of a shadow director is to be construed in the normal way to give effect to the parliamentary intention ascertainable from the mischief to be dealt with and the words used. In particular, as the

A note on terminology. This useful and now familiar label was first used in the Companies Act 1980. The wording of the concept behind the label goes back to the Companies (Particulars as to Directors) Act 1917.

<sup>[2001]</sup> Ch 340 at p.354. cf. Kerr LJ's comment on "quotable pontific paragraphs, 12 preferably numbered" in his readable memoir As Far as I Remember, 2006 Hart Publishing, p.285.

purpose of the Act is the protection of the public and as the definition is used in other legislative contexts, it should not be strictly construed because it also has quasi-penal consequences in the context of the Company Directors Disqualification Act 1986.

This suggests that the comments in *Deverell* will apply in all contexts where the standard definition of "shadow director" is used, including tax contexts. It is difficult to argue that the "shadow director" concept should have a different meaning in a tax context than in the director disqualification context of *Deverell*. But *Deverell* is considering "shadow directorship" in the context of a commercial trading company. The position of a relatively quiescent property holding company is different.

... (2) The purpose of the legislation is to identify those, other than professional advisers, with real influence in the corporate affairs of the company.

This paraphrase does not take us very far because it only raises the question as to what is meant by "real13 influence".

But it is not necessary that such influence should be exercised over the whole field of its corporate activities. ...

This is uncontentious. The income tax charge could apply where a trust held a company holding both a home and investments, even though the "shadow director" did not give "instructions" relating to the investments but only to the home.

(3) Whether any particular communication from the alleged shadow director, whether by words or conduct, is to be classified as a direction or instruction must be objectively ascertained by the court in the light of all the evidence

# Obviously.

In that connection I do not accept that it is necessary to prove the understanding or expectation of either giver or receiver. In many, if not

The dangerous and beguiling word "real" is normally an indicator of vague if not sloppy legal analysis.

most, cases it will suffice to prove the communication and its consequence. Evidence of such understanding or expectation may be relevant but it cannot be conclusive.

This is extraordinary. "Directions or instructions" are a subset of "communications" and the feature that distinguishes them is that a person giving instructions expects them to be followed and the person receiving them understands this.

Certainly the label attached by either or both parties then or thereafter cannot be more than a factor in considering whether the communication came within the statutory description of direction or instruction.

This at least is correct.14

(4) Non-professional advice may come within that statutory description. The proviso excepting advice given in a professional capacity<sup>15</sup> appears to assume that advice generally is or may be included.

This is equally extraordinary, for the concept of "directions or instructions" is the antithesis of the concept of "advice". distinguishing feature is that the former is mandatory and the other is not. Of course, one may slide into the other. For instance, if a solicitor advises a company that a particular act is required by law, that failure to act would be a criminal offence, and that if the company broke the law the solicitor would refuse to act, such advice may arguably be characterised as a direction or an instruction. Since the proviso excepting advice given in a professional capacity can be taken to refer only to this situation it does not shed any light on the general meaning of "shadow director".

For other examples of the "label" doctrine, see Drafting Trusts and Will Trusts, James Kessler QC, Sweet & Maxwell, 7th ed., para 18.3.

See s.67(2) ITEPA: 15

<sup>&</sup>quot;... a person is not to be regarded as a person in accordance with whose directions or instructions the directors of the company are accustomed to act merely because the directors act on advice given by that person in a professional capacity."

inference from the proviso excepting advice is invalidly drawn.<sup>16</sup>

Moreover the concepts of "direction" and "instruction" do not exclude the concept of "advice" for all three share the common feature of "guidance".

The less said about this line of reasoning the better.

(5) It will, no doubt, be sufficient to show that in the face of "directions or instructions" from the alleged shadow director the properly appointed directors or some of them cast themselves in a subservient role or surrendered their respective discretions. But I do not consider that it is necessary to do so in all cases. Such a requirement would be to put a gloss on the statutory requirement that the board are "accustomed to act" "in accordance with" such directions or instructions. It appears to me that Judge Cooke, in looking for the additional ingredient of a subservient role or the surrender of discretion by the board, imposed a qualification beyond that justified by the statutory language.

If the statutory language were: "in accordance with whose *wishes* the directors were accustomed to act" this would be a fair comment. But the expression "directions or instructions" shows that the position must be one where the shadow director commands and the properly appointed directors obey.

The points made in the passage are wholly negative. That is, in determining the issue of "shadow directorship":

The Court of Appeal overlooked the explanation in *Gore-Browne on Companies* para 25.4.2:

<sup>&</sup>quot;The saving for professional advice might appear, at first sight, to support a wider interpretation of the definition, for the saving would be unnecessary unless a wider meaning were given to that definition. There are two possible explanations. The first, and probably correct, explanation is that the saving appears as a result of pressure from the relevant professions to ensure that no attempt can be made even to argue that their activities are, as such, within the scope of shadow director provisions in company legislation. The second is that it is intended to deal with the case where professional advice is obtained from a person who happens to be a member of the company and, as an 'insider', potentially a shadow director."

- (1) The understanding or expectation of the parties is *not* conclusive.
- (2) The label attached by the parties is *not* conclusive.
- (3) The fact that the communication is "advice" is *not* conclusive (except in the case of professional advice).
- (4) The fact that the properly appointed directors surrender their discretions or act in a "subservient" role is *not* essential.

This does not answer the question: how does one identify a shadow director? The mere fact that there is a stream of communications from the individual to the company, which is acted on by the company, is not conclusive. The author regularly sends "communications" to the internet bookshop Amazon, and Amazon act on those communications without fail. Yet the author is not a shadow director of Amazon. The author regularly sends directions (a cheque is a direction) to his bank and Barclays act on those directions without fail. Yet the author is not a shadow director of Barclays Bank. In the 4th edition of this work I therefore concluded:

that one can expect some back-tracking, refinement or qualification from the Courts in cases they regard as more meritorious than that of Mr. Deverell.

This has now been confirmed by *Ultraframe v Fielding*: 17

1267 ... In my judgment, where the alleged shadow director is also a creditor of the company, he is entitled to protect his own interests as creditor without necessarily becoming a shadow director.

[Counsel] submitted that it is critical to distinguish the position of a lender (whether or not also a shareholder) from that of a director. A lender is entitled to keep a close eye on what is done with his money, and to impose conditions on his support for the company. This does not mean he is running the company or is emasculating the powers of the directors, even if (given their situation) the directors feel that they have little practical choice but to accede to his requests. Similarly with

<sup>17</sup> [2005] EWHC 1638, [2007] WTLR 835.

customers who may, because of their buying power, be able effectively to dictate conditions to their suppliers (or the other way around). In other words a position of influence (even a position of strong influence) is not necessarily a fiduciary position. To find otherwise would place a wholly unfair and unnatural burden on men of business. In broad terms, I accept this submission.

The approach which applies to a creditor of the company also applies to a beneficiary of a trust which holds the company: he is entitled to "protect his own interests ... without necessarily becoming a shadow director ... In other words a position of influence (even a position of strong influence) is not necessarily a fiduciary position [i.e. is not necessarily a shadow directorship]."

HMRC Inspectors sometimes argue that where someone resides in a property held by a company which is held by a trust of which that person is a beneficiary, it is (at least) highly likely that that person must be a shadow director.<sup>18</sup> This is unjustified for the reason set out in *Ultraframe*.

Suppose a person treats the property owned by the company as his own and has no dealings with the directors: he just ignores them. They do nothing (except perhaps charge their fees). In such a case the company may be a sham (or nomineeship). Whether or not that is so, the individual is not a shadow director. He gives no instructions.

A non-resident person may be a "shadow director".

# 50.12.1 When is an agent of a company a shadow director?

HMRC accepted that the activities of an agent appointed by trustees to manage the day to day affairs of a trust are not normally relevant in determining the place of general administration (formerly relevant for the purposes of CGT trust residence). <sup>19</sup> It is suggested that a similar principle applies in the context of shadow directorship. An agency agreement under which the occupier of a property was responsible for routine maintenance matters on behalf of the company would not make the individual a

<sup>18</sup> Note that there is no support for this view in the HMRC Manuals. Employment Income Manual 11413 states correctly that *where* an individual residing in property is a shadow director, there is a benefit-in-kind charge. It conspicuously does *not* state that the mere fact of occupation makes a shadow directorship "highly likely".

<sup>19</sup> See the 5th edition of this book, para 5.6.2.

"shadow director" as long as the decision to enter into contract was properly made by the directors and the directors properly supervise the work of the individual. This should not be difficult if the directors understand their duties are to all beneficiaries of the trust (not just to the settlor) and if the individual occupier of the property also understands this. It would be different if the agency agreement covered matters not usually delegated by an investment company to an agent.

#### 50.12.2 Arranging that an occupier is not a shadow director

Suppose an existing company purchases a home on the open market for a UK resident foreign domiciliary. The choice of a home is a personal one and the individual would normally have to give a "communication" to the company which HMRC may regard as "directions or instructions". So it would normally be difficult to ensure that the individual was not a shadow director (at least applying *Deverell* at face value). The position is different if:

- (1) trustees purchase property directly, and
- (2) the trustees transfer the property to a foreign company on their own initiative and without reference to the occupier.

The trustees may reason that if the life tenant dies, the UK property would not be excluded property and a charge to inheritance tax would arise – the liability for which would fall on the trust fund. In discharge of their fiduciary duty they could transfer the property to a foreign company to create excluded property and protect the trust from the liability. The point is that the occupier has *not* instructed or even requested the company to purchase the property for him.<sup>20</sup> SDLT makes this expensive but the variant idea of assigning a contract entered into by the trustees may be considered practical.

It would be best if the directors and trustees were separate persons. All communications should be through the trustees and not the directors of the company. If the foreign domiciliary desires to sell and, perhaps, purchase another property, he should communicate his wishes to the trustees. Then:

<sup>20</sup> I am grateful to Peter Vaines for this suggestion.

- (1) The trustees could put the company into liquidation. The liquidator would sell the property.
- (2) Alternatively, the trustees may prefer to sell the company. That has stamp duty advantages, and would be attractive for a purchaser who is a foreign domiciled individual or non-resident trust.

The procedure may then be repeated for a new purchase. In these circumstances it would continue to be difficult for HMRC even to argue that the occupier was a shadow director.

#### 50.13 The cash equivalent: ss.105 and 106 computations

The charge is on the "cash equivalent". Section 103 ITEPA provides:

#### Method of calculating cash equivalent

- (1) The cash equivalent is calculated—
  - (a) under s.105 if the cost of providing the living accommodation does not exceed £75,000; and
  - (b) under s.106 if the cost of providing the living accommodation exceeds £75,000.

Thus there are two methods of calculating the cash equivalent, here called a s.105 computation and a s.106 computation. This is for historical reasons, the s.106 computation having been introduced by the FA 1983 to supplement the ancestor of s.105. This structure makes the law twice as complicated as it need be.

# 50.14 Cost of providing accommodation

One needs to know the "cost of providing living accommodation":

- (1) in order to decide between the s.105 and s.106 computation;
- (2) in order to make the s.106 computation (if applicable, as it usually is).

This expression is defined in s.104:

General<sup>21</sup> rule for calculating cost of providing accommodation For any tax year the cost of providing living accommodation is given by the formula A + I - P

In short, A is Acquisition cost, I is Improvement cost, and P is Payment of reimbursement. In full detail:

A is any expenditure incurred in acquiring the estate or interest in the property held by a person involved in providing the accommodation, I is any expenditure incurred on improvements to the property which has been incurred before the tax year in question by a person involved in providing the accommodation, and

*P* is so much of any payment or payments made by the employee to a person involved in providing the accommodation as represents—

- (a) reimbursement of A or I, or
- (b) consideration for the grant to the employee of a tenancy or sub-tenancy of the property.

I consider reimbursement further in para 50.21 (Purchase financed by foreign domiciliary).

# 50.14.1 Person involved in providing the accommodation

Section 122 ITEPA provides the wide definition:

For the purposes of this Chapter "person involved in providing the accommodation" means any of the following—

- (a) the person providing the accommodation;
- (b) the employee's employer (if not within paragraph (a));
- (c) any person, other than the employee, who is connected<sup>22</sup> with a person within paragraph (a) or (b).

<sup>21</sup> For the exception see 50.17 (Revaluation of cost in cases of delayed occupation).

<sup>22</sup> Section 718 ITEPA provides:

<sup>&</sup>quot;Section 993 of ITA 2007 (how to tell whether persons are connected) applies for the purposes of this Act."

This defined phrase is only used in the definition of "cost of providing living accommodation". <sup>23</sup> ITEPA EN explains:

412. This definition makes it clear that it is necessary to look beyond the employer and the apparent owner of an interest in the accommodation. This is anti-avoidance legislation to counter schemes which depress the cost to the employer by using intermediate owners of interests.

# 50.15 Accommodation costing £75,000 or less: section 105 computation

Section 105 applies where the cost of providing accommodation does not exceed £75,000. This was a meaningful figure when the legislation was introduced in 1983 but inflation, the Chancellor's friend, has whittled away the real value of this limit so it must be exceptional now to find a purchase of less than £75,000. One might think the s.105 computation was a dead letter and one can turn directly to s.106. But s.106 refers back to s.105 so one needs to make the s.105 computation even in a s.106 case. Section 105 ITEPA provides:

#### Cash equivalent: cost of accommodation not over £75,000

- (1) The cash equivalent is to be calculated under this section if the cost of providing the living accommodation does not exceed £75,000.
- (2) The cash equivalent is the difference between—
  - (a) the rental value of the accommodation for the taxable period, and
  - (b) any sum made good by the employee to the person at whose cost the accommodation is provided that is properly attributable to its provision.

The key concepts are "rental value of the accommodation" and "making good" and I deal with these in turn.

# 50.15.1 "Rental value of the accommodation"

Section 105 ITEPA provides:

<sup>23</sup> See 50.14 (Cost of providing accommodation) and 50.17 (Revaluation in cases of delayed occupation).

- (3) The "rental value of the accommodation" for the taxable period is the rent which would have been payable for that period if the property had been let to the employee at an annual rent equal to the annual value.
- (4) But if the person at whose cost the accommodation is provided pays rent for the whole or part of the taxable period at an annual rate greater than the annual value—
  - (a) subsection (3) does not apply to that period or (as the case may be) that part of it; and
  - (b) instead the "rental value of the accommodation" for that period or part is the rent payable for it by that person.
- (5) If the rental value of the accommodation for the taxable period does not exceed any sum made good by the employee as mentioned in subsection (2)(b), the cash equivalent is nil.

The key expression is "annual value". This is defined in s.110 ITEPA but it is not usually necessary to refer to that for UK property. ITEPA Explanatory Note states:

404. [Section 110] does not affect the Inland Revenue practice of using the gross rateable value as a proxy for "annual value". That practice will continue. The main use of this section is to provide guidance on how to arrive at the annual value of properties for which rent is not paid and in practice is only needed in cases where no gross rateable value can be found.<sup>24</sup>

# The EI Manual provides at para 11434:

The amount of annual value for UK properties is set out in the table below.

<sup>24</sup> Likewise the EN at Change 23:

<sup>&</sup>quot;These provisions [ss.110 and 207 ITEPA] will clarify how to find annual values in respect of those properties for which the practice of using gross rateable values or a proxy for them is inapplicable – for example overseas properties. In the case of both these and other properties, all the current practices used in quantifying the cash equivalent of the benefit of living accommodation will continue."

Country	When first valued	Annual value to take
England & Wales	All cases	The 1973 gross rating value
Northern Ireland	All cases	The 1976 gross rating value
Scotland		100/270 × the 1985 gross rating value
Anywhere in the UK	No gross rating value set	Ask the appropriate District Valuer to confirm any estimated figure provided by the employer that you want to check. <sup>25</sup>

For the formula to convert a net rating value figure to a gross rating value figure see EI Manual 11438.

Thus for most purposes the s.105 computation is rateable value less sums "made good" to the employer. That is usually a trivial amount which has no relation to the value of the benefit of the living accommodation. It is a substantial amount in two cases:

- (1) where the company "employer" pays a market rent for the property;
- (2) where the property is not UK situate (and so there is no rateable value).

This practice (which is concession not law) exists for historical reasons. It is not surprising the Tax Law Rewrite did not think it appropriate to express all this in ITEPA. The rules are incoherent.

"If no such estimate is provided or the estimate is not acceptable the District Valuer will provide a (not negotiated) figure. If the taxpayer does not accept that figure the District Valuer will try to agree a figure with the taxpayer. For the procedure for referring to the District Valuer see EI Manual 11437."

<sup>25</sup> The Manual continues:

### 50.15.2 "Making good": meaning

### The EI Manual provides:

# **21120.** The benefits code: What is meant by "making good" [June 2006]

"Making good" simply means giving something in return for the benefit. What is being made good is the expense incurred by the employer or other person providing the benefit. It follows that in order to make good that expense the employee will give money, or something that can be measured in money. Usually the employee will "make good":

- by a direct payment or
- by deduction from salary or
- by a suitable debit to the employee's current account in the employer's books and records.

Any of these methods is acceptable.

The giving of services by the employee, or anything that is not measured in money terms is not "making good", see *Stones v Hall* (60 TC 737).

# (This text has been withheld because of exemptions in the Freedom of Information Act $2000)^{26}$

As regards "making good" by waiver of remuneration see EI Manual 21122.

It is clearly "making good" if:

- (1) the company pays the costs of maintenance and insurance; and
- (2) the individual reimburses the company by a cash payment.

Does the employee make good the cost if he pays the cost of maintenance and insurance directly? Section 110 ITEPA envisages that this expenditure will be paid by the employer. In addition, the maintenance of the building is probably not a "sum" made good. EIM Manual is equivocal:

<sup>26 [</sup>Author's note] The "text withheld" announcement was added in June 2006. Previously the Manual stated "In any case where the taxpayer agues that an interest-free loan has been made to this employer specifically to make good the cost or value of a benefit, make a submission to Personal Tax (Technical), Solihull." That instruction probably survives in the now withheld text.

# 11439. Living accommodation: annual value of UK property: Employee responsible for repairs or insurance. [June 2006]

...

An employee may be responsible for the cost of repairs or insurance under the terms of his or her lease or employment. (*This text has been withheld because of exemptions in the Freedom of Information Act 2000.*)<sup>27</sup> As regards the discharge of the employee's pecuniary liability in respect of such items *see* EIM00520.

Note that the payment of a sum "making good" may constitute taxable property income of the company which receives it. The IHT and CGT implications may also need to be considered, but the sums involved are not usually significant.

### 50.15.3 Making good: timing

### EIM provides:

### 21121. The benefits code: When must making good take place?

The legislation does not set a time limit on the "making good". This will usually happen shortly after the expense is incurred by the person providing the benefit. But you need not object to a belated "making good" if it is done within a reasonable time of the employee becoming aware that the chargeable benefit can be reduced, in whole or in part, by reimbursing the expense incurred by the provider.

What constitutes a "reasonable time" will depend on the facts of the case. Do not allow a deduction for "making good" which takes place after a charge to tax on the benefit concerned has become final and conclusive.

### 50.16 Accommodation over £75,000: section 106 computation

3:

It seems a safe bet that that passage survives in the withheld text.

<sup>27</sup> The text formerly read:

<sup>&</sup>quot;If an employee claims an adjustment to the annual value (derived from the table in EI Manual 11434) because the facts of an employee's case are not those envisaged by s.110 ITEPA, make a full report to Personal Tax (Technical), Solihull."

#### Cash equivalent: cost of accommodation over £75,000

- The cash equivalent is calculated under this section if the cost of (1) providing the living accommodation exceeds £75,000.
- To calculate the cash equivalent— (2) Step 1 Calculate the amount that would be the cash equivalent if s.105 applied (cash equivalent: cost of accommodation not over £75,000).

See para 50.15 (Section 105 computation).

Step 2 Calculate the following amount ("the additional yearly rent")—  $ORI \times (C - £75,000)$ 

In short, *ORI* is **O**fficial **R**ate of **I**nterest; *C* is **C**ost. In full detail:

where-

ORI is the official rate of interest in force for the purposes of Chapter 7 of this Part (taxable benefits: loans) on 6 April in the tax year, and

C is the cost of providing the accommodation calculated—

- in accordance with s.104 (general rule for calculating cost of accommodation),<sup>28</sup> or
- in a case where s.107 applies (special rule for calculating (b) cost of providing accommodation), in accordance with that section instead.29

The label "additional yearly rent" is misleading: the "additional yearly rent" calculated in this way will not bear a close relationship with any actual market rent.

> Step 3 Calculate the rent which would have been payable for the taxable period if the property had been let to the employee at the additional yearly rent calculated under step 2.

This step reduces the "additional *yearly* rent" to that for the "taxable period" (defined in s.102(2)).

<sup>28</sup> See 50.14 (Cost of providing accommodation).

<sup>29</sup> See 50.17 (Revaluation in cases of delayed occupation).

Step 4 Calculate the cash equivalent by—

- (a) adding together the amounts calculated under steps 1 and 3, and
- (b) (if allowed by subsection (3)) subtracting from that total the excess rent paid by the employee.

### (3) In step 4—

- (a) paragraph (b) only applies if, in respect of the taxable period, the rent paid by the employee in respect of the accommodation to the person providing it exceeds the rental value of the accommodation for that period as set out in s.105(3) or (4)(b), as applicable, and
- (b) "the excess rent" means the total amount of that excess.

In short, the charge is (1) the s.105 computation (rateable value) and (2) (official rate of interest on purchase price less £75,000) less rent.

This works (more or less) where the s.105 computation is based on the nominal amount of rateable value. It gives double taxation where the s.105 computation is based on actual market rental value. ESC A91 gives relief here:

Living accommodation provided by reason of employment

This concession applies to living accommodation treated as earnings under ITEPA 2003 Part 3, Chapter 5. Where ITEPA 2003 s.106 applies and the cash equivalent of the benefit of the accommodation is calculated by reference to the annual rent the property might fetch on the open market, the Inland Revenue will disregard "the additional yearly rent". If "the additional yearly rent" is disregarded then the amount of "the excess rent" is deemed to be nil.<sup>30</sup>

# 50.17 Revaluation of cost in cases of delayed occupation

Normally the s.106 computation is based on the employer's acquisition cost (i.e. historic cost). Market value of the property later is not relevant. This rule could favour the taxpayer or HMRC, but as time passes it is likely to favour the taxpayer. In one case only there is an adjustment to market value. Section 107 ITEPA provides:

<sup>30</sup> I do not understand the point of the last sentence, for if the additional yearly rent is disregarded, the "excess rent" is irrelevant.

# Special rule for calculating cost of providing accommodation

- This section contains a special rule for calculating the cost of providing living accommodation which
  - operates for the purposes of step 2 of s.106(2) (calculating (a) the additional yearly rent), and
  - accordingly only operates where the cost of provision for the (b) purposes of s.106(1) (as calculated under s.104) exceeds £75,000.

In practice condition (b) will almost always be satisfied (except perhaps for property purchased many years ago).

This section applies if, throughout the period of 6 years ending (2) with the date when the employee first occupied the accommodation ("the initial date"), an estate or interest in the property was held by a person involved in providing the accommodation.

It does not matter whether it was the same estate, interest or person throughout.

In short, this condition is that the property has been owned by the company for six years before the employee moves in.

(3) For any tax year the cost of providing the living accommodation for the purposes mentioned in subsection (1)(a) is given by the formula—

$$MV + I - P$$

In short, MV is Market Value; I is Improvement cost; P is Payments in return. In full detail:

> MV is the price which the property might reasonably be expected to have fetched on a sale in the open market with vacant possession as at the initial date,

I is any expenditure incurred on improvements to the property which has been incurred during the period-

- (a) beginning with the initial date, and
- ending with the day before the beginning of the tax year, by (b) a person involved in providing the accommodation, and

P is so much of any payment or payments made by the employee to a person involved in providing the accommodation as represents-

- (a) reimbursement (up to an amount not exceeding MV) of any expenditure incurred in acquiring the estate or interest in the property held on the initial date,
- (b) reimbursement of I, or
- (c) consideration for the grant to the employee of a tenancy or sub-tenancy of the property.

## This may arise where:

- (1) a foreign domiciliary (or trust) purchases a company holding a property acquired more than six years previously;
- (2) an individual then occupies the property and becomes a shadow director.

Next is an anti-avoidance provision to block an obvious scheme to devalue MV:

- (4) In estimating MV no reduction is to be made for an option in respect of the property held by—
  - (a) the employee,
  - (b) a person connected with the employee, or
  - (c) a person involved in providing the accommodation.

Lastly, for completeness, there is transitional relief where the employee first occupied the property before 31 March 1983: para 21 Sch.7 ITEPA.

# 50.18 Accommodation provided for more than one employee

Section 108 ITEPA provides:

# Cash equivalent: accommodation provided for more than one employee

- (1) If, for the whole or part of a tax year, the same living accommodation is provided for more than one employee at the same time, the total of the cash equivalents for all of the employees is to be limited to the amount that would be the cash equivalent if the accommodation was provided for one employee.
- (2) The cash equivalent for each of the employees is to be such part of that amount as is just and reasonable.

### EIM provides at 11411:

# 11411 - Living accommodation: provided to more than one employee in the same period: practical points

The following is an example of how s.108 ITEPA 2003 works.

An employer provides a ten room house for the shared use of three unrelated employees. Each employee has sole use of a bedroom and shared use of the other seven rooms. Without s.108 the cash equivalent of the benefit of the living accommodation provided to each employee would be 80% of the whole house. However s.108 limits the sum of the charges on the three of them to one full charge on the whole house. If there are no special factors each employee will be chargeable on the cash equivalent of a benefit of 33.3% of the cash equivalent for the whole house.

Section 108 is not relevant in some family situations. For example a husband and wife both work for the same employer and live together in a house provided by their employer. The husband's job is the one that has accommodation provided with it and the wife's does not. The true construction here is that the living accommodation is only provided by the employer to the husband and the wife lives in it with her husband as part of normal domestic arrangements. So the full living accommodation charge would be on the husband with no charge on the wife.

By contrast for an example of s.108 being relevant in a family situation see example EIM11421.

# 50.19 Ways to avoid benefit in kind

Ways to avoid the entire benefit in kind charge are (in short):

- (1) to ensure that the occupier is
  - (a) not an officer (i.e. not a director or company secretary, which is straightforward);
  - (b) not an employee (which should be straightforward); and
  - (c) not a "shadow director"; or
- (2) not to use a company; or
- (3) to reimburse the company for its expenditure.

### 50.20 Reimbursement as solution to IT charge

Reimbursement of "A" and "I" will solve the s.106 charge if it reduces the "cost of providing the accommodation" to nil (or at least to below £75,000). It does not avoid the s.105 charge (but that may be trivial or avoided by "making good" or arranging that the individual is not a shadow director).

#### 50.20.1 *Who makes the reimbursement?*

Reimbursement is only deductible if it is made by the employee. For example, if

- (1) a company purchases property;
- (2) an individual (F) reimburses the cost;
- (3) another individual (G) comes to occupy the property (and is a shadow director);

then F's reimbursement will not reduce the s.106 computation for G. Again, if a member of the family or household of the shadow director occupies the property, and that member of the family or household reimburses the company, that reimbursement will not reduce the s.106 computation for the shadow director. In practice this is not likely to happen often.

The IHT and CGT implications of making the reimbursement need to be considered.

# 50.21 Property purchase financed by the foreign domiciliary

Sometimes a company structure is set up specifically for the purpose of purchasing the home. That is, there is an arrangement under which:

- (1) The individual agrees in principle to purchase a property.
- (2) The individual:
  - (a) lends the purchase price to a company, or
  - (b) transfers the purchase price to a trust which lends the purchase

price to a wholly owned company.

(3) The company makes the purchase.

This section considers whether an arrangement of this kind offers a defence to the benefit in kind charge.

### 50.21.1 "Making good" and s.105 computation

The s.105 computation allows a deduction for:

any sum made good by the employee to the person at whose cost the accommodation is provided that is properly attributable to its provision.

The taxpayer would have to show that the interest foregone on the interestfree loan from the individual (directly or indirectly to the company):

- (1) is a "sum", and
- (2) "makes good" the provision of the accommodation.<sup>31</sup>

Whether the interest foregone "makes good" the provision of accommodation is a question of fact. Assuming the reason the interest is foregone is to enable the company to provide the accommodation, this condition should be satisfied.

Whether the interest foregone is a "sum" is a question of law; it is suggested that the word should not be construed strictly or technically, and an amount of interest foregone may be a "sum". See 50.15.2 ("Making good": meaning).

# 50.21.2 Loan to company as defence to section 106 computation

Sums "made good" are not deductible as such in the s.106 computation. Rent is deductible in a s.106 computation but the interest foregone on an interest-free loan is not rent. No-one suggests that the company would be

<sup>31</sup> It is assumed that the interest foregone exceeds the annual or rateable value of the accommodation, which will normally be the case.

taxable on the interest foregone as property income!

It has been suggested that a company financed by an interest-free loan has not incurred expenditure. If this is so then it is a complete answer to the s.106 charge because the figure A in the formula for the cost of providing accommodation is reduced to zero. The suggestion is raised in Stephen Brandon QC's *Taxation of Non-UK Resident Companies and their Shareholders*, Key Haven Publications, paragraphs 5.3.3.8 to 5.3.3.15 citing *Wicks v Firth* [1983] STC 25 at 31:

The scholarships were provided at the cost of ICI and not at the cost of the Trustees because the Trustees with moneys supplied by ICI were only performing fiduciary duties ...

However (as Stephen Brandon QC recognises), it is a step from this to argue that a company which is not performing fiduciary duties does not incur expenditure. If the house is in the accounts of the company as an asset, how could it have acquired that asset without "incurring expenditure"? Suppose the boot were on the other foot: a company lent money interest-free to a shadow director to finance his own purchase. Would anyone accept that the company had provided the accommodation purchased by the individual? This is an argument to take *in extremis*.

# 50.21.3 Reimbursement by the individual

In computing the "cost" of providing the accommodation one may deduct payments representing reimbursement. This deduction would reduce the s.106 computation.<sup>32</sup> However, the interest foregone on the loan is not "reimbursement". In addition, it is also not a "payment".

# 50.21.4 Release of loan

A possible solution would be for the individual to release the debt which is due to him from the company.

Statute requires a "payment" representing a reimbursement. It is a moot point whether the release of the debt would be a "payment". One should take the cautious view that it may not be. The matter should be dealt with

<sup>32</sup> See 50.20 (Reimbursement as solution to IT charge).

#### as follows:

- (1) The individual transfers the funds to the company. They should be received in the company's bank account. This should be accompanied by a letter to the company saying: "I have today procured the payment of £X to your account. This is reimbursement for the expenditure you have incurred in acquiring [the property]. However, I require repayment of the debt due to me of £X."
- (2) The company may then use its funds to repay its debt due to the individual.

Although this is a circular transaction (the payment being matched by immediate repayment) that does not nullify it for tax purposes: compare *MacNiven v Westmoreland* [2001] STC 237.

If the company incurs additional improvement expenditure in the future, this should be matched by further reimbursements so the total cost of providing the living accommodation (A+I–P) remains less than £75,000.

The reimbursement of the company is not a transfer of value for IHT purposes if the individual is (or is treated as) the beneficial owner of the company. For the same reason the reimbursement is not a disposal by way of gift and so is outside the scope of s.102 FA 1986 (gifts with reservation).

The effect of the gift (the reimbursement) is to increase the value of the shares of the company without any corresponding rise in the CGT base cost. So the gift increases the chargeable gain on the disposal. This should not matter so long as the law remains in its current form.

### 50.21.5 Reimbursement: timing

When must reimbursement be made? It is considered that the time limit is the same as for "making good". Reimbursement must be done within a reasonable time of the taxpayer becoming aware that the benefit in kind charge can be reduced by reimbursement.<sup>33</sup> In practice HMRC accept this.

<sup>33</sup> See 50.15.3 (Making good: timing)

### 50.22 Co-ownership defence to living accommodation charge

This section considers the position where an individual owns a share in the property jointly with the company.

Co-ownership raises similar but not identical issues for all provisions which charge tax on benefits, such as s.87 TCGA, s.731 ITA, s.203 ITEPA, and IHT gift with reservation rules as well as the living accommodation charge. The discussion here is limited to the case where an individual and a company are co-owners. Similar but not identical issues arise with these provisions where an individual and a trust are co-owners.

## 50.22.1 The land law position<sup>34</sup>

The starting point is to ascertain the rights of the co-owners as a matter of land law. Co-owned land in England and Wales is always held on trust. The person(s) holding legal title to the land are here called "the trust of land trustees".<sup>35</sup> The position is governed by the Trusts of Land and Appointment of Trustees Act 1996.<sup>36</sup> Section 12(1) TLATA provides:

A beneficiary who is beneficially entitled to an interest in possession in land subject to a trust of land is entitled by reason of his interest to occupy the land at any time if at that time—

- (a) the purposes of the trust include making the land available for his occupation (or for the occupation of beneficiaries of a class of which he is a member or of beneficiaries in general), or
- (b) the land is held by the trustees so as to be so available.

<sup>34</sup> I am grateful to Charles Harpum for his assistance on this section.

<sup>35 (</sup>The term used in the legislation is "the trustees of land".) The company may be the (or one of the) trust of land trustees; it makes little practical difference and no difference at all for tax. (If the company is not a trustee it can apply to Court to require the trustees to exercise their powers.) The shares in the company may also be held on trust but that trust is not relevant here.

<sup>36</sup> Further consideration is needed for:

<sup>(1)</sup> Land outside England and Wales.

<sup>(2)</sup> Jointly owned chattels.

<sup>(3)</sup> Periods before 1 January 1997, when the TLATA took effect, but that will not now normally be relevant.

I would be grateful to any reader who could inform me of the position in Scotland.

Prior to 1997, a co-owner of land had a right to occupy that land, in the absence of any contrary indication or agreement with the other co-owners:

It has been well established law ... that a tenant-in-common under a trust for sale has the right to occupy the whole property without payment of rent  $...^{37}$ 

This co-ownership right has been superseded and replaced by s.12 TLATA. In *IRC v Eversden*, Lightman J explained:

On and after 1 January 1997 when the TLATA came into force, a tenant in common in equity ... was no longer automatically entitled ... to occupation of the property purchased. Section 12 of the TLATA provided that he should only become so entitled if one of two alternative conditions were satisfied...<sup>38</sup>

He then set out s.12(1).

39

While arguments might be advanced to the contrary this analysis should be followed, because it is a clear and workable rule. Otherwise it would be necessary to consider the pre-1997 law and try to work out the combined effect of that when read with s.12.<sup>39</sup>

Barnsley "Co-owner rights to occupy land" [1998] CLJ 123 is a minority view;

<sup>37</sup> IRC v Lloyds Private Banking [1998] STC 559 at p.561; likewise City of London Building Society v Flegg [1988] AC 54 at 81.

<sup>38 [2002]</sup> STC 1109 at [24] reported 75 TC 340 under the name *IRC v Greenstock's Executors*.

contrast *Plural Ownership* (Roger Smith, OUP 2005) p. 136.

This conclusion is not affected by *Re Byford* [2003] EWHC 1267; [2004] 1 P&CR 159. In this case the co-owners were a wife and her former husband's trustee in bankruptcy. The issue was the relative size of their shares. The wife claimed a larger share because she had paid the mortgage since her husband's bankruptcy. The issue is not covered by any provision in TLATA. So the common law principles (known as "equitable accounting") applied. The general principle of equitable accounting is that one co-owner cannot take the benefit of an increase in the value of the property without making an allowance for what has been expended by the other in order to obtain it. Thus the wife had credit for her payments of mortgage capital and improvement expenditure. She wanted credit for interest payments, but it was held that she must set against that credit the benefit of occupation (the wife had occupied the property and the trustee in bankruptcy of course had not occupied). There is nothing in this which affects rights of occupation or other rights under ss.12, 13 TLATA; though note Helen Conway's

In the following discussion, the entitlement to occupy land conferred by s.12(1) is called the "statutory occupation right".

The individual will obviously have a statutory occupation right to occupy the property under s.12 because:

- (1) He is a beneficiary under the trust of land.
- (2) He is beneficially entitled to an interest in possession in the land.
- (3) Both conditions (a) and (b) of s.12(1) are satisfied:<sup>40</sup>
  - (a) the purposes of the trust of land include making the land available for his occupation; and
  - (b) the land is held by the trust for land trustees so as to be available for the purpose.

The company does not have a statutory occupation right. It does not meet the conditions of s.12(1). No third person would have a statutory occupation right even if the company sold or sub-let their interest under the trust of land to that person. The third person would not satisfy conditions (a) or (b) of s.12(1).

The trust of land trustees have various powers, but they do not have power to override the individual's occupation right or to require him to pay an occupation rent. This is fundamental so I set out the provisions in detail.

Section 13(1) TLATA provides:

Where two or more beneficiaries are (or apart from this subsection would be) entitled under s.12 to occupy land, the trustees of land [i.e. the trust of land trustees] may exclude or restrict the entitlement of any one or more (but not all) of them.

criticism in The Conveyancer [2003] 533.

<sup>40</sup> Though it would suffice if only one of the conditions of s.12(1) were satisfied. Section 12(2) provides: "Subsection (1) does not confer on a beneficiary a right to occupy land if it is either unavailable or unsuitable for occupation by him." This will not apply here.

<sup>41</sup> Also s.12(2) TLATA would probably apply, though it is not necessary to rely on that.

The trust of land trustees cannot under s.13(1) override the individual's statutory occupation right because it is not the case that "two or more beneficiaries are ... entitled under s.12 to occupy land".

### Section 13(6) TLATA provides:

Where the entitlement of any beneficiary to occupy land under s.12 has been excluded or restricted, the conditions which may be imposed on any other beneficiary under subsection (3) include, in particular, conditions requiring him to—

- (a) make payments by way of compensation to the beneficiary whose entitlement has been excluded or restricted, or
- (b) forgo any payment or other benefit to which he would otherwise be entitled under the trust so as to benefit that beneficiary.

The trust of land trustees cannot require the individual to pay compensation (an occupation rent) to the company under s.13(6) because the company has no statutory occupation right: s.13(6) assumes that compensation can only be required in a case where:

- (1) a co-owner had such a right; and
- (2) the right was excluded or restricted (which can only be done under s.13(1)).

# Section 13(3) TLATA provides another power:

- (3) The trustees of land [i.e. the trust of land trustees] may from time to time impose reasonable conditions on any beneficiary in relation to his occupation of land by reason of his entitlement under s.12.
- (5) The conditions which may be imposed on a beneficiary under subsection (3) include, in particular, conditions requiring him—
- (a) to pay any outgoings or expenses in respect of the land, or
- (b) to assume any other obligation in relation to the land or to any activity which is or is proposed to be conducted there.

The trust of land trustees can do little under s.13(3) except to require the

individual to pay outgoings.<sup>42</sup>

It is reasonably clear that ss.12–14 TLATA are a comprehensive code and there is no common law right to an occupation rent except in a case of ouster.

The trust of land trustees also have power to sell the property but the Court has discretion either to prevent or to require a sale.<sup>43</sup> The question here is whether the Court would require a sale of the property if the individual did not want a sale but the company did. In my opinion a Court would not do so, unless either the individual no longer wished/ceased to occupy the property, or the company had a good reason for a sale, e.g. it was insolvent. Section 15(1) TLATA provides:

The matters to which the court is to have regard in determining an application for an order under s.14 include—

- (a) the intentions of the person or persons (if any) who created the trust,
- (b) the purposes for which the property subject to the trust is held,
- (c) the welfare of any minor who occupies or might reasonably be expected to occupy any land subject to the trust as his home, and
- (d) the interests of any secured creditor of any beneficiary.

None of these factors would support a sale.<sup>44</sup>

In short, the company, although co-owner, can do almost nothing while the individual remains in occupation, except require him to pay the outgoings.

Since this is the case, then the fact that the company does nothing, and

In particular, the trust of land trustees cannot use this power to require the individual to pay an occupation rent, as that must be done under s.13(6) or not at all. Otherwise s.13(6) would be entirely otiose. There is a further restriction in s.13(7) but that is not so important here.

<sup>43</sup> Sections 6, 14 TLATA.

An individual's position is even stronger if he has more than a 50% share, as s.11(1) 44 TLATA normally gives him further support. This provides:

<sup>&</sup>quot;The trustees of land shall in the exercise of any function relating to land subject to the trust-

<sup>(</sup>a) so far as practicable, consult the beneficiaries of full age and beneficially entitled to an interest in possession in the land, and

<sup>(</sup>b) so far as consistent with the general interest of the trust, give effect to the wishes of those beneficiaries, or (in case of dispute) of the majority (according to the value of their combined interests)."

See too s.15(3) TLATA which requires a Court to have regard to the beneficiary with a majority share. But it is not necessary to rely on this.

the individual remains in occupation, does not mean that the company has provided accommodation, or conferred a benefit, in the years in which the individual occupies. This is because the individual has the right of occupation independently of anything the company does or can do.

In IRC v Eversden<sup>45</sup> the settlor gave a trustee co-owner a 95% share in a house, the settlor retaining 5%. The settlor continued to occupy. It was held that the trustee had not provided a benefit as the settlor was entitled to occupy. This took place before the TLATA 1996 but the position would be the same under the TLATA.

The matter is made more complicated by Christensen v Vasili 76 TC 116. This concerned a co-owned car. The question was whether there was a tax charge under (what is now) s.144 ITEPA which applies where a car is "made available" to an employee. The Special Commissioner held that the car was not made available:

As co-owners the employer and employee each have the right to use the car, but they each have that right because they are each owners, not because one has "made available" the car to the other.46

This conclusion was with respect plainly right, unfortunately it was flatly if unconvincingly rejected in the High Court:

In their ordinary sense, the question "who made the car available to Mr. Vasili?" must be answered in the sense that his employer did so ...<sup>47</sup>

It is suggested that Vasili must be distinguished from the normal coownership situation because:

- (1) in *Vasili* both employer and employee were entitled to possession of the car: in the co-ownership situation considered here the company is not entitled to occupation;
- (2) in Vasili the car belonged to the employer before he sold a 5% share to the employee. In that sense the employer made the car available.

<sup>45 [2002]</sup> STC 1109 reported 75 TC 340 under the name IRC v Greenstock's Executors.

<sup>46 76</sup> TC 116 at p.124, para 22.

<sup>47 76</sup> TC 116 at p.131, para 13.

The position would have been different if the car had been purchased in those shares from the outset.

It is unfortunate that *Eversden* was not cited in *Vasili* since the two cases are difficult to reconcile.

### 50.22.2 Employment related benefit

It might be argued that the company co-owner provides a benefit other than living accommodation:

- (1) If the company is the trustee, by not exercising its powers of sale (or to require the individual co-owner to pay an occupation rent); or
- (2) If the company is not sole trustee, by consenting to the trustees not exercising those powers.

There is normally no benefit here because the trustees have no such powers. If there were a benefit, the value of the benefit is "the expense incurred in or in connection with the provision of the benefit". The company incurs no expense, so the value of the benefit for tax purposes is nil.<sup>48</sup>

If the company incurs costs of maintenance, that is an employment related benefit.

# 50.22.3 Benefit provided by company entering into co-ownership arrangement

It follows that the company provides a significant benefit to the individual when and if it uses its funds to acquire a share as co-owner (unless it pays a discounted price for the share). Could this benefit be taxable?<sup>49</sup>

In *IRC v Eversden (Greenstock's Executors)* trustees purchased a 95% share in a house ("Meadows"), and the settlor purchased 5%. The judge said:

<sup>48</sup> It is considered that this particular benefit does not "consist of an asset being placed at the disposal of the employee" so the valuation is not in accordance with s.205 ITEPA.

<sup>49</sup> This issue does not arise where the company receives its share of the land gratuitously.

Under the agreement with the trustees (providing as it did for the settlor to pay 5% of the purchase price of Meadows and acquire in consequence a right of occupation) the trustees conferred on the settlor the right to occupy Meadows for an indefinite period rent free.<sup>50</sup> (Emphasis added)

This took place before the TLATA 1996, but the position would be the same now.

In a case where the company provides its funds towards a joint purchase of a new property, and the individual holds as co-owner, the company has provided a benefit of indefinite rent-free occupation; more accurately the benefit is giving the individual the opportunity to acquire a right to indefinite rent-free occupation at a "knockdown price". The benefit is provided at the time the company completes the contract to purchase the land as co-owner.

The benefit would in principle be chargeable in co-ownership cases under s.87 TCGA or s.731 ITA. Since there are no express valuation rules the charge would be on the market value, which would have to be ascertained as best as one can in the light of the circumstances.

For employment income purposes the position is different. It is arguable that:

- (1) The benefit is not the provision of living accommodation.
- (2) The value of the benefit for IT purposes is nil because:
  - (a) The company incurs no expense in connection with its provision. (The purchase price is not such an expense, because the money going out is matched by a property share coming in.)
  - (b) The special valuation rules of ss.205, 206 ITEPA do not apply.

<sup>50 75</sup> TC 340, [2002] STC at p.1129. The point was rightly not appealed. Prior to purchasing Meadows another house in joint ownership had been sold. The position for Meadows would be different if the sale of the first house had been conditional on the purchase of Meadows (the new one), that is, if the settlor only agreed to join in the sale of the first if the trustee agreed to join in the purchase of Meadows.

#### 50.22.4 The HMRC view

### The EI Manual provides at 11414:

# **Living accommodation: Avoidance area: Co-ownership cases** [April 2007]

In these cases the employer and employee co-own the living accommodation. The usual arrangement is that the employer and employee own the property as tenants in common through a trust.

A tenant in common has a legal right to use 100% of the property 100% of the time even though a tenant in common may only own a much smaller interest in the property (say 30%). It is argued against us in such a case that the employee's rights to use the living accommodation come from the employee's legal rights as a tenant-in-common. So it is argued that no living accommodation has been provided by reason of the employment.

There are arguments to support a benefit charge within Part 3 Chapter 5 ITEPA in these cases and the strength of those arguments will depend on the facts of the case. PAYE Technical for any case in which you want to argue the point.<sup>51</sup> Your submission should include a copy of any trust deed under which the land is held.

It is interesting to note that HMRC accept that there is not always a charge in co-ownership cases: "it depends on the facts of the case". That is consistent with the view taken here.

In the context of s.87 TCGA, the current HMRC view is that there is an annual benefit which is the difference between:

- (1) the rental value of the property in question; and
- (2) the hypothetical rental value of a hypothetical property of a value equal to the proportionate value of the taxpayer's share in the property, i.e. if the taxpayer holds a 50% share, one looks to the rental value of a property worth 50% of the actual property.<sup>52</sup>

But this view is very difficult to defend.

<sup>51</sup> Sic. Presumably a phrase such as "Please submit your papers to ..." was accidentally omitted from the start of this sentence.

<sup>52</sup> Private correspondence.

### 50.23 Other defences to BiK charge

### 50.23.1 The caretaker's defence

### Section 99 ITEPA provides:

### Accommodation provided for performance of duties

- (1) This Chapter does not apply to living accommodation provided for an employee if it is necessary for the proper performance of the employee's duties that the employee should reside in it.
- (2) This Chapter does not apply to living accommodation provided for an employee if—
  - (a) it is provided for the better performance of the duties of the employment, and
  - (b) the employment is one of the kinds of employment in the case of which it is customary for employers to provide living accommodation for employees.

It has been suggested that one can use this to avoid the charge. The idea is to enter into a contract whereby the individual who is to occupy the property does so as caretaker for the company. This does not work. While it may normally be necessary or customary for a caretaker to reside in accommodation, a person does not become a "caretaker" just by being labelled as such. If the individual is occupying an extremely valuable property with only nominal caretaking duties, this is not the same "type of employment" as a normal caretaker. The EI Manual rightly provides:

# 11342. Living accommodation exemption: Necessary for proper performance of the duties: Types of employee [December 2005]

Part 3 Chapter 5 ITEPA does not apply to living accommodation provided for an employee if it is necessary for the proper performance of the duties that the employee live in the accommodation provided (see EI Manual 11341).

The following types of employee may be accepted as being within the exemption:

•••

Caretakers living on the premises. This only covers those with a genuine full time caretaking job. ...

### 50.23.2 Payment of rent

The payment of rent will count as "making good" for the s.105 computation and reduce the s.106 computation. However, this proposal raises the problems of IT on the rent. Also, to reduce the s.106 computation to zero, the rent may have to exceed the market rent, especially for very valuable properties.<sup>53</sup>

### 50.23.3 Lease premium scheme

### EIM Manual provides:

# 11415. Living accommodation: Avoidance area: Lease premium cases [April 2007]

In these cases the employer takes a short lease on living accommodation from a third party. Instead of just paying the market rent for the property the employer pays a large premium and a small annual rent. It is argued that none of the premium can be treated as rent for the purpose of measuring the cash equivalent of this benefit.

An example will illustrate the point. A London flat owned by a third party has a market rental value of £25,000 per annum and gross rateable value under the old rating system of £800. An employer enters into a 3 year lease with the third party paying a premium of £75,000 and a rent of £100 per annum. The employer then provides the flat rent free to an employee. The cash equivalent of the benefit is the higher of:

- the gross rateable value and
- the actual rent payable.

It is argued that the cash equivalent of the living accommodation benefit is £800 gross rateable value because none of the £75,000 can be treated as rent.

In some circumstances we might wish to argue that the premium should be treated as rent. Please submit your papers to Personal Tax, (Technical), Solihull in any case on which you wish to argue the point.

In *Toronto-Dominion Bank v Oberoi* [2004] STC 1197, the employee intended to take advantage of this idea. Unfortunately the spectacularly

By contrast a market rent for the use of chattels will prevent there being a "benefit" for the purposes of the benefit in kind charge on chattels.

misdrafted lease referred to "rent" and not to a premium!<sup>54</sup> Fortunately the Judge ordered rectification of the lease. The case contains an interesting discussion on the distinction between rent and premium; in the light of this the argument put forward in the Manual (that the premium is in fact rent) will be hard to maintain if the documentation is carefully drawn.

### 50.24 Foreign homes relief

Section 100A(1) ITEPA provides a relief which I call "foreign homes relief".

This Chapter does not apply to living accommodation outside the UK provided by a company for a director or other officer of the company ("D") or a member of D's family or household if—

- the company is wholly owned by D or D and other (a) individuals (and no interest in the company is partnership property), and
- the company has been the holding company of the property at (b) all times after the relevant time.

I refer to the company providing the property as "the providor company". I refer to the condition in (1)(a) as"the wholly owned condition" and the condition in (1)(b) as "the holding company **condition**". Thus the relief applies where:

- (1) The providor company provides accommodation for a director<sup>55</sup> of the providor company ("D") or a member of D's family or household. If the accommodation is provided for an employee who is not a director (or a member of a director's family or household) of the providor company the relief will not apply. In practice that is not likely to matter.
- (2) The providor company meets the wholly owned condition.

The obvious lesson is that tax sensitive documentation drafted by property lawyers 54 must be reviewed by tax lawyers. But it seems that every generation must learn this the hard way. For another example see Hurlingham Estates v Wilde [1997] STC 62.7.

<sup>55</sup> Or other officer; for brevity references to directors in this section include other officers.

(3) The providor company meets the holding company condition.

The relief is inserted by the FA 2008 but is backdated. Section 42 FA 2008 provides:

- (2) Subsection (1) [s.100A and 100B ITEPA] is to be treated as always having had effect.
- (3) Section 145 of ICTA (living accommodation provided for employee) is to be treated as never having applied to living accommodation outside the UK provided in circumstances in which, had it been provided on or after 6 April 2003, s.100A(1) of ITEPA 2003 would cause Chapter 5 of Part 3 of ITEPA 2003 (taxable benefits: living accommodation) not to apply.

### 50.24.1 Wholly owned condition

The relief does not apply if any shares in the providor company are held by a trust or partnership, or if some of the shares are held by a company. The position for 100% subsidiaries is considered below.

# 50.24.2 Holding company condition

Before considering the definition of "holding company of the property" it is necessary to set out a subsidiary definition. Section 100A(4) ITEPA defines "relevant interest in the property":

"Relevant interest in the property" means an interest under the law of any territory that confers (or would but for any inferior interest confer) a right to exclusive possession of the property at all times or at certain times.

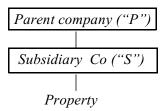
We can now turn to the definition of holding company of the property. Section 100A(2) ITEPA provides:

The company is "the holding company of the property" when—

- (a) it owns a relevant interest in the property,
- (b) its main or only asset is that interest, and
- (c) the only activities undertaken by it are ones that are incidental to its ownership of that interest.

### 50.24.3 Subsidiary holding company

Suppose the property is held via a subsidiary company thus:



S is in principle the holding company of the property but it does not meet the wholly owned condition. P is not the holding company of the property within s. 100A(2). However s. 100A(3) ITEPA provides:

The company is also "the holding company of the property" when—

- (a) a company ("the subsidiary") which is wholly owned by the company [ie the parent company] meets the conditions in paragraphs (a) to (c) of subsection (2),
- (b) the company's [ie the parent company's] main or only asset is its interest in the subsidiary, and
- (c) the only activities undertaken by the company [ie the parent company] are ones that are incidental to its ownership of that interest.

Thus P also qualifies as "the holding company of the property." Strictly this does not help as P is not the company providing the accommodation but in practice the relief is clearly intended to apply here.

#### 50.24.4 "The relevant time"

Section 100A(5)(6) ITEPA defines "relevant time":

- (5) "The relevant time" is the time the company first owned a relevant interest in the property; but this is subject to subsection (6).
- (6) If—
- (a) none of D's interest in the company was acquired directly or indirectly from a person connected with D, and
- (b) the company owned a relevant interest in the property at the time D first acquired an interest in the company,

"the relevant time" is the time D first acquired such an interest.

### 50.24.5 Exceptions

Section 100B ITEPA sets out three wide exceptions to this narrow relief:

(1) Section 100A(1) does not apply if subsection (2), (3) or (4) applies.

The first two exceptions concern connected<sup>56</sup> companies:

- (2) This subsection applies if—
  - (a) the company's interest in the property was acquired<sup>57</sup> (directly or indirectly) from a connected company at an undervalue, or
  - (b) the company's interest in the property derives from an interest<sup>58</sup> that was so acquired.
- (3) This subsection applies if, at any time after the relevant time—
  - (a) expenditure in respect of the property has been incurred (directly or indirectly) by a connected company, or
  - (b) any borrowing of the company (directly or indirectly) from a connected company has been outstanding (but see subsection (7). ...
- (7) For the purposes of subsection (3)(b), no account is to be taken of—
  - (a) any borrowing at a commercial rate, or
  - (b) any borrowing which results in D being treated under Chapter 7 (taxable benefits: loans) as receiving earnings.

"In this section "connected company" means—

<sup>56 &</sup>quot;Connected" is very widely defined in s.100B(9) ITEPA:

<sup>(</sup>a) a company connected with D, with a member of D's family or with an employer of D, or

<sup>(</sup>b) a company connected with such a company."

<sup>57</sup> Section 100B(5) ITEPA provides a commonsense definition:

<sup>&</sup>quot;In subsection (2), references to the acquisition of an interest include the grant of an interest."

<sup>58</sup> Section 100B(6) ITEPA provides a commonsense definition:

<sup>&</sup>quot;For the purposes of that subsection [subsection (2)], an interest is acquired at an undervalue if the total consideration for it is less than that which might reasonably have been expected to be obtained on a disposal of the interest on the open market; and "consideration" here means consideration provided at any time (and, for example, includes payments by way of rent)."

Lastly there is an all-purpose tax motive restriction:

(4) This subsection applies if the living accommodation is provided in pursuance of an arrangement<sup>59</sup> the main purpose, or one of the main purposes, of which is the avoidance of tax or national insurance contributions.

### 50.24.6 Commentary

Foreign homes relief would serve as a model study for what has gone wrong with tax reform in recent years. Almost every restriction on this relief is anomalous. Why should there be a relief for a company owning land and not for chattels? Yachts and aeroplanes are generally held through companies. Why should the relief apply to companies held by individuals and not by trusts? We need rationalisation and simplification, not yet another narrowly targeted relief. But there it is.

#### 50.25 Benefit in kind remittance basis

This section deals with the position of a UK resident remittance basis taxpayer who is an employee, director or shadow director and receives the benefit in kind of living accommodation.

A specified amount (the cash equivalent) "is treated as earnings from the employment". I refer to this as "BIK earnings".

# 50.25.1 Are BIK earnings "chargeable overseas earnings"?

BIK earnings qualify as "chargeable overseas earnings" if (in short) the duties of the employment are performed wholly outside the UK.<sup>60</sup> Thus one has to ascertain:

(1) what are the duties;

<sup>59</sup> Section 100B(8) ITEPA provides a pointless definition (this seems now to be in the Parliamentary drafter's handbook):

<sup>&</sup>quot;In subsection (4) "arrangement" includes any scheme, agreement or understanding, whether or not enforceable."

<sup>60</sup> See 11.3 (Chargeable overseas earnings).

### (2) where they are performed.

To ascertain the duties of an employee or formally appointed director is straightforward. To ascertain the duties of a shadow director is problematic. A shadow director has no positive "duties" in the normal sense of the word.

It might be argued that a shadow director has no "duties" within the meaning of s.23 ITEPA. The consequence would be anomalous. <sup>61</sup> I think a Court is not likely to accept this. If a shadow director is deemed to have an employment, it follows that he can be deemed to have some "duties".

The harder question is, exactly what are the (deemed) "duties" of the "employment" of a shadow director? The duties may be regarded as the instructions or directions which he gives to the properly appointed directors.

Another possible view is that everything that the shadow director does for the company (or its assets) is regarded as part of his (deemed) "duties"; or alternatively everything he does if:

- (1) he acts with the consent of the formally appointed directors; or
- (2) his actions concern matters which would (apart from him) be the responsibility of the actual directors.

Whichever of these is correct, where a company holds a UK dwelling house, it would be difficult in practice for a UK resident foreign domiciled individual to ensure that all his "duties" are performed outside the UK. However, it should be possible in other cases, e.g. where the BIK consists of non-UK situate accommodation or chattels, or for the BIK of employment related loans. It may help to have a contract of employment which sets out the duties (all of which are to be performed abroad).

# 50.25.2 Are BIK earnings remitted to the UK?

If BIK earnings are "chargeable overseas earnings", they are taxable only

<sup>61 (1)</sup> Benefits in kind of a UK resident foreign domiciled shadow director would never qualify as chargeable overseas earnings.

<sup>(2)</sup> Benefits in kind of a non-resident shadow director would never be subject to tax.

if remitted to the UK.

If the accommodation is not in the UK then the BIK earnings are not on any view remitted here.

If the accommodation is in the UK, common sense suggests that there ought to be a charge. But there is a sound technical argument that the earnings which do not exist cannot be remitted. The tax charge arises only if the earnings are remitted. The property (or the benefit of its occupation) is not the same as the earnings. HMRC do not agree. The EI Manual provides:

### 20508 The benefits code: Expense payments to and benefits provided for a director or employee whose earnings are taxable on remittance

The earnings of a director or employee, except in an excluded employment (EI Manual 20007), who is chargeable on remittances to the UK under either s.22 or s.26 ITEPA include

- expenses payments remitted to the UK
- expenses paid in the UK
- benefits provided or enjoyed in the UK (for example, a motorbike available for use in the UK).

### 40303 Meaning of "remitted to the UK": Benefits in kind and UKlinked debts

Benefits in kind

The definition of "remitted to the UK" in s.33 (see EI Manual 40302) includes general earnings used, enjoyed or brought to the UK in a form other than money. The benefits code as defined by s.63(1) ITEPA provides a number of examples of earnings that are capable of satisfying the definition including taxable benefits arising from the provision of:

- living accommodation
- loans
- cars available for private use.

### (Emphasis added)

This relates to the pre-2008 remittance basis but there is no reason to think that the position has changed under the ITA remittance basis.

#### 50.26 Benefits in kind: non-resident individual

This section deals with the position of a non-resident individual who is an employee, director or shadow director and receives benefits in kind. Earnings are taxable only in respect of duties performed in the UK. <sup>62</sup> Thus one must ascertain:

- (1) what are the duties;
- (2) whether the earnings are in respect of the duties;
- (3) where the duties are performed.

The question of what (if any) are the "duties" of a shadow director is discussed in the above paragraph. I conclude there are no real duties but there are deemed duties. Are the earnings "in respect of" the deemed duties? It is tentatively suggested that the answer is, no. Certainly if there were no duties there would be no earnings, but that is not enough. The benefit of living accommodation (which the earnings represent) would arise independently of the duties. There is no income tax avoidance possibility here, because in the sort of case where substantial services were provided by a shadow director (as valuable as an actual director) then the earnings could be in respect of the duties.

If I am wrong on "in respect of", but all the "duties" are performed outside the UK, the non-resident shadow director is not subject to tax under the benefit in kind provisions. If some of them are performed here, there is an apportionment. The difficulty of apportionment is immense, which suggests that my interpretation of "in respect of" is the correct one. This conclusion is also consistent with the POA non-residence exemption (though consistency between different tax codes does not count for much).

In practice, so far as the author is aware, HMRC do not assess non-resident individuals on benefits in kind. Of course, in many cases, collection of tax would be problematic. But it is significant that EI Manual para 11413 refers only to UK residents.

<sup>62</sup> See 11.8 (Non-resident employee).

<sup>63</sup> See R v Dimsey & Allen [2002] 1 AC 509 at [19].

### 50.27 DTT defence to BiK charge

This section considers whether DTTs may provide a defence to the BiK charge.

It is assumed in this section that although the individual is UK resident,64 he is treaty-resident in another state ("the foreign state") under the DTT A treaty may well be of assistance in these tie-breaker rules. circumstances.

It is assumed that the foreign state has a DTT with an article in the form of Article 15 of the OECD model treaty; of course the individual treaty will need to be reviewed.

Article 15 provides two reliefs for a person who is treaty-resident in a foreign state and it is necessary to consider them separately.

### 50.27.1 *Article 15(1)*

### Article 15(1) provides:

1. Subject to the provisions of Articles 16, 18 and 19, salaries, wages and other similar remuneration derived by a resident of a Contracting State in respect of an employment shall be taxable only in that State unless the employment is exercised in the other Contracting State. If the employment is so exercised, such remuneration as is derived therefrom may be taxed in that other State.

To follow this one must bear in mind which Contracting State is which. It is easier to follow if rewritten with the UK in mind, thus:

1. ... salaries, wages and other similar remuneration derived by a resident of a *foreign* Contracting State in respect of an employment shall be taxable only in that *foreign* State unless the employment is exercised in the UK [the other Contracting State]. If the employment is so exercised in the UK, such remuneration as is derived therefrom may be taxed in the UK [that other State].

None of the three exceptions in Articles 16, 18 or 19 are likely to be in point.

<sup>64</sup> Otherwise he would not have a BiK problem.

To qualify for relief under article 15(1) the following conditions must be met.

There must be an employment. A shadow directorship is an employment for UK tax purposes, and it is considered that it counts as an employment for treaty purposes.

The BiK charge must be a tax on "salaries, wages and other similar remuneration." This is the case. The OECD Model Commentary para 2.1 provides:

Member countries have generally understood the term "salaries, wages and other similar remuneration" to include benefits in kind received in respect of an employment (e.g. stock-options, the use of a residence or automobile, health or life insurance coverage and club memberships).

The BiK must be in respect of the employment: it is considered that this condition is satisfied.

Lastly, the employment must be exercised wholly in the foreign State (in which case full relief is applicable) or at least partly in the foreign state (in which partial relief applies). This is more problematic and in typical cases assuming the employment is exercised at all, it will be exercised at least partly in the UK. If that is the case only partial relief is available under article 15(1).

### 50.27.2 Article 15(2)

If relief is not available under art.15(1) we turn to art.15(2). For convenience I set it out as it applies to the UK:

- 2. Notwithstanding the provisions of paragraph 1, remuneration derived by a resident of a *foreign* Contracting State in respect of an employment exercised in *the UK* [the other Contracting State] shall be taxable only in the *foreign* [first-mentioned] State if:
  - a) the recipient is present in *the UK* [the other State] for a period or periods not exceeding in the aggregate 183 days in any twelve month period commencing or ending in the fiscal year concerned, and
  - b) the remuneration is paid by, or on behalf of, an employer who is not a resident of *the UK* [the other State], and
  - c) the remuneration is not borne by a permanent establishment which the employer has in *the UK* [the other State].

In principle this can offer exemption from the charge on benefits in kind, even if the employment is exercised wholly or partly in the UK. The three conditions in (a) to (c) must be met.

(a) the recipient is present in the UK for a period or periods not exceeding in the aggregate 183 days in any twelve month period commencing or ending in the fiscal year concerned

Whether this condition is met depends on the facts.

(b) the remuneration is paid by, or on behalf of, an employer who is not a resident of the UK

The employer is of course the company owning the property. employer will not in principle be UK resident. In fact the BiK is not in the strict sense "paid" but it is suggested that the word should not be strictly construed and this requirement is satisfied.

(c) the remuneration is not borne by a permanent establishment which the employer has in the UK

This condition will be met, since the company will not have a permanent establishment (the UK home is not a permanent establishment as defined.) Accordingly individuals who are treaty-resident in a contracting state and present in the UK for less than 183 days can qualify for DTT relief under article 15(2).

#### 50.28 Other planning possibilities using companies

More complex possibilities involve:

- (1) acquiring a property,
- (2) granting (say) a ten year lease to trustees or to the individual, and
- (3) transferring the freehold reversion to a company. Watch SDLT.

The living accommodation charge would not apply, because the company would not be providing living accommodation. Similar arrangements can be carried out with options. In practice, arrangements of this complexity would not often be needed.

## 50.29 Dealing with companies at risk of IT charge

Many company structures have been set up in the past. The risk of a living accommodation charge depends on the facts of every case, but in practice it is often a serious concern. What can be done?

### 50.29.1 Planning involving winding up of the company

If practical, the safest course is to extract the property from the company so as to put an end to the charge (or risk of a charge) under the benefit in kind rules. One way to do this for trusts with a recognised interest in possession for the occupier is to liquidate the company.

The liquidation may give rise to a capital gain which may rule out this course. The property will be in the estate of the life tenant for IHT purposes but in practice that may not be too much of a problem: see 50.1 (Home owned by foreign domiciliary). Another company structure may be entered into later, as set out above.

Another possibility might be for a company to sell the property to the trust, the purchase price remaining outstanding as a loan. In principle the loan is deductible from the value of the property, thus substantially reducing any IHT exposure. See paragraph 44.10 (Deduction for debts of trustees). Watch SDLT. CGT may well out this course.

Another possibility may be to reimburse the company for the cost of providing the accommodation. Watch the CGT implications.

# 50.29.2 Planning not involving winding up the company

CGT may make it impractical to wind up the company. In that case take stringent steps to ensure that the individual is not a shadow director.

# 50.30 Dealing with living accommodation enquiries in practice

In practice, as *Al Fayed v Advocate General* frankly reports, <sup>65</sup> shadow directorship arguments before the decision in *R v Dimsey & Allen* were

<sup>65 [2002]</sup> STC 910 para 44.

"settled by horse trading as opposed to on any strict statutory basis". It is likely that this will continue to be the case. Except for companies which were very carefully set up and run, HMRC will at least be able to exact a sum equal to the cost of litigating the issue before the Special Commissioners or beyond.

### 50.31 Living accommodation charge: commentary

Anyone who has followed the text to this point will agree that the law in this area is seriously defective. It is unnecessarily complicated, rests to a large part on formal and informal concessions, and is sometimes so very unfair that HMRC themselves do not seem to exert themselves to act in accordance with the law as correctly set out in their own Manuals. The following reforms would solve these problems:

- (1) Abolish the s.105 charge and extend s.106 to cover the first £75,000 of acquisition cost. All the concessions would then drop away.
- (2) It would be fair to charge a little less than ORI rates, since residential market rents are less than the official rate of interest.
- (3) The application of the charge to shadow directors who do no real work for the company is a nonsense. Given the widespread use of holding companies to hold wealth, *Dimsey & Allen* is arguably one of the worst tax decisions made by the House of Lords in recent times. Simply to abolish the charge (reversing *R v Dimsey & Allen*) would go too far the other way, since it is fair that a shadow director who receives what is in reality remuneration from a company should be charged. The solution is to restrict the rule that any benefit from an employer is deemed to be "by reason of employment". The deeming should not apply to a shadow director (whose connection with the company may be tenuous). That would strike the right balance.

The present BIK rules are being used by HMRC as a raid on ill-advised taxpayers or as a weapon to discourage IHT planning (placing homes in companies for IHT reasons). The latter is not the purpose for which the BIK rules were designed, and it is not surprising that they do not do this job well.

### 50.32 Section 731 charge

One should arrange, if possible, that any trust or company holding the home and chattels has no relevant income within s.731 ICTA. Otherwise the use of the property would be a benefit giving rise to an income tax charge on the occupier; see 18.4.4 (Interest free loan and enjoyment of asset in kind). This only applies if the benefit is not otherwise chargeable to income tax. If there is a shadow director charge, there is no charge under s.731. One possibility is to arrange that the amount of the shadow director charge is a small one (e.g. by a reimbursement of the company's expenditure). Whatever the charge is, it will avoid a taxable benefit under s.731.

### 50.33 Transfer pricing and non-resident company holding family home

The transfer pricing provisions of Schedule 28AA ICTA (in short) deem transactions between persons under common control to be at arm's length prices. HMRC accept that transfer pricing applies only to transactions between two "enterprises". Where a non-resident company controlled by foreign trustees provides accommodation in the UK for the use of a beneficiary rent free, no charge to tax arises since the individual is not an enterprise. Tax Bulletin 46 (April 2000) provides:

## Will a charge be imputed on a non-resident landlord providing rent-free residential accommodation within the UK to a UK individual who is a participant?

It will not be Inland Revenue practice to impute a charge under Sch 28AA in these circumstances.

# International Manual INTM432090 [January 2005] provides:

If a company provides residential accommodation rent free to a participant who just makes personal use of it as their home, transfer pricing rules would not *generally* apply (though other tax rules, eg relating to employee benefit or distributions, might well be relevant).

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<sup>66</sup> Accepting the argument of Robert Venables QC in 8 OTR 165.

I do not understand why the text says "generally". The provisions could apply in the (unusual) case where the individual is using the accommodation in an enterprise, but that is not "just personal use".

# 50.34 SDLT on living accommodation charge

FA 2003 Sch. 4 para 12 provides:

- (1) Where a land transaction is entered into by reason of the purchaser's employment, or that of a person connected with him, then—
- (a) if the transaction gives rise to a charge to tax under Chapter 5 of Part 3 of the ITEPA (taxable benefits: living accommodation) and—
  - (i) no rent is payable by the purchaser, or
  - (ii) the rent payable by the purchaser is less than the cash equivalent of the benefit calculated under s.105 or 106 of that Act,

there shall be taken to be payable by the purchaser as rent an amount equal to the cash equivalent chargeable under those sections;

(b) if the transaction would give rise to a charge under that Chapter but for s.99 of that Act (accommodation provided for performance of duties), the consideration for the transaction is the actual consideration (if any); ...

This will not usually affect a foreign domiciliary who occupies a UK home through a company, even if the foreign domiciliary is a shadow director and within the BIK provisions. The reasons are:

- (1) The acquisition of a licence (as opposed to a lease) is not a land transaction. The distinction between lease and licence is very fraught but usually the individual will occupy under licence and not a lease.
- (2) Even if the shadow director acquires a lease, he will not usually do so by reason of his employment. The extended definition in the BIK definition<sup>67</sup> does not apply here.

<sup>67</sup> See 50.9 ("By reason of the employment").

# 50.35 Chattels held by companies

Chattels situate in the UK may be placed in a company for the same reasons as the family home: to make them excluded property. This raises IT problems similar but not identical to the living accommodation charge.

### 50.35.1 The charge

The charge is in s.203(1) ITEPA:

The cash equivalent of an employment-related benefit is to be treated as earnings from the employment for the tax year in which it is provided.

The key expressions are "employment-related benefit" and "cash equivalent".

# 50.35.2 Employment-related benefit

This is defined in s.201(2) ITEPA:

In this Chapter—
"benefit" means a benefit<sup>68</sup> or facility of any kind;

There is no benefit – and so no charge – if full consideration is paid for the use of chattels. This is so even if the amount paid is less than the "cash equivalent" as it usually will be; contrast the living accommodation charge. HMRC accept this. <sup>69</sup> EI Manual 21002 provides:

However, something (other than a loan where special provisions apply, see EIM26101 and EIM26111) which is a "fair bargain" (EIM21004) between the employer and the employee is not a "benefit".

# Section 201(2) continues:

<sup>68</sup> For the meaning of "benefit" see 18.4 (Benefit).

<sup>69</sup> HMRC do not argue that the word "facility" applies to a facility which is not a benefit in the ordinary sense. Thus s.201(2) is a non-definition of benefit (it only says that "benefit" means benefit); but non-definitions are quite common in tax legislation.

"employment-related benefit" means a benefit, other than an excluded benefit, 70 which is provided in a tax year—

- for an employee, or (a)
- for a member of an employee's family or household, by reason of the employment.<sup>71</sup>

## 50.35.3 "Cash equivalent" etc

This is defined in s.203(2) ITEPA:

The cash equivalent of an employment-related benefit is the cost of the benefit less any part of that cost made good<sup>72</sup> by the employee to the persons providing the benefit.

This takes us to the elaborate definition of "cost of the benefit". The starting point is s.204 ITEPA:

#### Cost of the benefit: basic rule

The cost of an employment-related benefit is the expense incurred in or in connection with provision of the benefit (including a proper proportion of any expense relating partly to provision of the benefit and partly to other matters).

There are two exceptions to this basic rule:

- (1) asset made available without transfer;
- (2) transfer of used or depreciated asset.

Point (2) is not discussed here. The rule in (1) is in s.205 ITEPA:

### Cost of the benefit: asset made available without transfer

- (1) The cost of an employment-related benefit ("the taxable benefit") is determined in accordance with this section if—
- the benefit consists in— (a)

<sup>&</sup>quot;Excluded benefit" is defined in s.202. 70

For the definitions of expressions used here see 50.7 ("Employer", "employee" and "employment").

<sup>72 &</sup>quot;Made good" is discussed at 50.15.2 (Making good: meaning).

- (i) an asset being placed at the disposal of the employee, or at the disposal of a member of the employee's family or household, for the employee's or member's use, or
- (ii) an asset being used wholly or partly for the purposes of the employee or a member of the employee's family or household, and
- (b) there is no transfer of the property in the asset.
- (2) The cost of the taxable benefit is the higher of—
- (a) the annual value of the use of the asset, and
- (b) the annual amount of the sums, if any, paid by those providing the benefit by way of rent or hire charge for the asset,

together with the amount of any additional expense.

#### This takes us to the definition of annual value:

- (3) For the purposes of subsection (2), the annual value of the use of an asset is—
- (a) in the case of land, its annual rental value;<sup>73</sup>
- (b) in any other case, 20% of the market value<sup>74</sup> of the asset at the time when those providing the taxable benefit first applied the asset in the provision of an employment-related benefit (whether or not the person provided with that benefit is also the person provided with the taxable benefit). ...<sup>75</sup>
- (4) In this section "additional expense" means the expense incurred in or in connection with provision of the taxable benefit (including a proper proportion of any expense relating partly to provision of the benefit and partly to other matters), other than—
- (a) the expense of acquiring or producing the asset incurred by the person to whom the asset belongs, and
- (b) any rent or hire charge payable for the asset by those providing the asset.<sup>76</sup>

This will include expenditure on running costs and could include expenditure on alterations or improvements, repairs, maintenance, etc depending on whether it was incurred for the purpose of providing the benefit. It would not include interest paid on a loan to acquire the asset.

Annual rental value is defined in s.207 ITEPA. This charge only applies to land other than living accommodation, so in practice it is not important.

<sup>74</sup> Market value is defined in a commonsense way in s.208 ITEPA.

<sup>75</sup> There is transitional relief where those providing the taxable benefit first applied the asset in the provision of an employment-related benefit before 6 April 1980.

<sup>76</sup> EIM states at 21631:

### 50.35.4 Asset available but not used

### EI Manual provides at 21631 [August 2006]:

Note that a tax charge may arise if the asset is available for the use of the director or employee. Whether or not it is used is immaterial. This is because the legislation refers to the benefit as being an asset "placed at the disposal of" the employee. Assets commonly placed at the disposal of directors and employees to which the rule applies are yachts, aircraft, paintings, furniture, TV sets and video machines.

### This is correct. The EI Manual gives examples:

# 21633. Particular benefits: Assets placed at the disposal of a director or employee: Example

The following example shows how the chargeable benefit relating to a yacht is calculated. It would apply to all other assets except cars, vans, land and buildings.

Facts

On 6 April a company buys a yacht on the open market for £25,000.

It immediately makes this available for the sole use of a director and his family throughout the tax year.

In the same year the company spends £2,400 on insurance, fuel, maintenance, servicing and mooring charges for the yacht. It also pays £4,500 interest on a loan obtained to purchase the yacht.

The company requires the director to pay £1,500 a year for the use of the yacht. Calculation of the benefit

The amount chargeable on the director for the benefit from the yacht being made available for his and his family's use is:

	T.
"Annual value of the use of" the yacht: 20%	
of its market value of £25,000	5,000
Running costs borne by the employer	2,400
	7,400
Less "made good" by the director	1,500
Amount of the benefit	5,900

Notes on the example

Note that in the example the "market value" of the yacht is taken as £25,000 as this was the open market price paid by the company immediately before it was first applied as a benefit.<sup>77</sup>

<sup>77 [</sup>Author's Note] This would not be correct if the yacht was purchased new, as market value would be the secondhand value, which is lower.

If the company had leased the yacht for £6,000 a year from 6 April, £6,000 would have been substituted for the "annual value of the use of the yacht" of £5,000 shown above (see EIM21630 and EIM21632).

If, exceptionally, the company had leased the yacht for less than the "annual value" of £5,000, the lease rent would have been disregarded. The calculation would have remained as shown in the example above, based on the annual value of £5,000.

The interest paid on the loan to buy the yacht does not enter into the benefit calculation.

#### 21634.

# Particular benefits: Assets placed at the disposal of a director or employee: Asset unavailable for part of a year

Where an asset is not available for part of a year the annual value of its use has to be apportioned (s.204 ITEPA 2003).

For instance, if in the example at EIM21633 the yacht is only made available to the director from 6 October, the chargeable benefit is:

- one half (6/12 months) of the annual value of its use plus
- expenditure on the asset by the person providing it from 6 October to the following 5 April less
- any amount made good by the director (see EIM21120).

#### 21635.

# Particular benefits: Assets placed at the disposal of a director or employee: Asset also used in the business or by other employees

An apportionment of the full amount of a benefit is required if an asset is made available to two or more directors and employees or is provided partly to the employee as a benefit and is also used partly by the employer in its business (see EIM21200).

For example, if a yacht is made available to two directors and they agree that its availability is shared equally by them, apportion one half of the benefit to each of them. Similarly if the yacht is used partly for business purposes, such as hiring to customers, a proper proportion of the full annual value of its use would not be chargeable.

#### 21636.

21637.

### Particular benefits: Assets placed at the disposal of a director or employee: Asset used by the employee partly for private purposes and partly for work purposes

When an asset is available for the private use of a director or employee but it also has to be used in the performance of his duties, the director or employee may be able to get relief for the work use. This is accomplished by treating the value of the benefit as if it were expenditure so that the business proportion can qualify for deduction under s.336 to 338 ITEPA 2003 (see EIM31620 onwards). Note that a deduction will not be due if the private and business use of the asset is concurrent, such as a suit of ordinary clothes worn at work (see EIM31660). Only if the use of the asset is at some times exclusively for business, such as a fax machine provided to the employee at home partly for work use, will a part deduction be due (see EIM31661). See example EIM31617.

Particular benefits: Assets placed at the disposal of a director or employee: Assets used partly for private purposes and partly for work purposes: Mixed use benefit; Background to example in EIM21638 [August 2006] See EIM21638 for an example of the interaction between:

- the calculation of the cash equivalent of a benefit where an asset is placed at the disposal of a director or employee (s.205(1)(a)(i) ITEPA 2003) and
- making an apportionment of that benefit where it is available to a director and for "other matters" (s.204 ITEPA 2003).

Where a benefit is provided partly for the use of a director or employee and partly for "other matters" the cost of the benefit must be apportioned (see EIM21200) between the different uses.

Note that an asset placed at the disposal of a director or employee represents a benefit (s.205(1)(a)(i)) regardless of the use, if any, to which the director or employee puts the asset. But see EIM21631 for details relating to the two alternative measures of charge and when to apply one or the other.

If the asset is used wholly for business purposes, this does not prevent the provision of the asset representing a benefit. If the business use satisfies the terms of s.365(1) ITEPA 2003, the director or employee will be entitled to a deduction equivalent to the full amount of the benefit, leaving no amount chargeable to tax. But this is not the same as there being no benefit. A benefit has been provided but because of the deduction for business use, the chargeable amount has been reduced to nil.

If the benefit is used by a director or employee for private purposes and for business purposes, the business use is not an "other matter" which can be included in the amount of the benefit to be apportioned under Section 204 ITEPA 2003. The full amount of the mixed use of the benefit is chargeable to tax, subject to a deduction under s.365(1) ITEPA 2003 for any business use that meets the conditions of s.336 to 338 ITEPA 2003 (see EIM21210).

On the other hand, use of the asset by other employees, or by the employer company (for example, for transporting goods or customers), or hire to third parties, are "other matters" to be taken into account in an apportionment.

There are no hard and fast rules for calculating the proportion of cost attributable to different uses but the end result should produce an apportionment that is reasonable in the light of the facts of the case and the statutory context in s.204 (see EIM21200).

See the example at EIM21638.

#### 21638.

Particular benefits: Assets placed at the disposal of a director or employee: Assets used partly for private purposes and partly for work: Example [August 2006]

For some background information relevant to this example see EIM21637.

- On 6 June a company purchases a 10 seater aircraft for £800,000,
- the principal shareholder of the company and managing director (MD) holds a pilot's licence,
- the plane is kept at an airfield near to both the company premises and the

MD's home. It is available to the MD to use at all times – sometimes, at weekends, he decides on the spur of the moment to take a flight on the plane. The plane is not available to any other director or employee unless given specific permission,

- the company incurs costs on the plane of £20,000 for the 9 months from 6 June to 5 April for landing fees, fuel, insurance, etc.,
- when he uses the plane for private purposes the MD reimburses the company £100 per day as a contribution towards the employer's costs.
- Inspection of the logbook for the period 6 June to 5 April (274 days) shows use as follows:
  - 1. 10 days by the MD for travel to business meetings
  - 2. 20 days by the company (using an outside pilot hired by the day) to deliver sensitive documents to customers in remote locations
  - 3. 10 days commercial hire to third parties at £2,000 per day
  - 4. 10 days another director of the company wishes to learn to fly and uses the plane for flying lessons with an instructor
  - 5. 60 days private use by the MD.

What is the amount of the benefit chargeable on the MD?

Section 205(2)(a) ITEPA 2003 determines that when an asset is placed at the disposal of a director or employee (see EIM21631), the amount of the cash equivalent of the benefit is the annual value (s.205(3)(b)) plus additional expenses.

Annual value of plane (£800,000 $\times$ 9/12 $\times$ 20%)	£120,000
Additional expenses	£20,000
Total amount of the benefit	£140,000

As the plane is made available for several different purposes, if any of those purposes amounts to an "other matter" (s.204), an apportionment of the benefit may be due. Use by the MD, whether for business or private purposes, is not an "other matter". But use by other employees, or use by the company, are "other matters" -2, 3 and 4 above which amount to 40 days in total.

The amount of the benefit is based on the 274 days in the year when the plane was available for use. On 40 days it was used for "other matters" and the benefit must be apportioned accordingly. On the remaining 234 days it was entirely at the disposal of the director to use as and when he wished. If the plane was not available to the director, or not solely available to him, on all these days, the calculation of the benefit could be different (see EIM21639(. the calculation of the benefit must be:

- apportioned to take account of these other matters and
- reduced by any amount made good by the MD to the employer.

Total amount of the benefit	£140,000
Less proportion for "other matters" (40/274)	£20,438
Benefit after apportionment	£119,562
Less made good by MD (£100 × 60)	£6,000
Amount of the benefit chargeable	£113,562

Finally, if the director's use of the plane satisfies the terms of s.336 ITEPA 2003 he will be due a deduction under s.365(1) for the amount of expenses on business purposes that could have been deducted if incurred by him. This figure

may be quantified based on the facts of the case. In this instance the MD used the plane for a total of 70 days in the year, 10 days for business and 60 days for private purposes. A reasonable basis for calculating the deduction due under s.365(1) may be 10/70 of the chargeable benefit  $-10/70 \times 113.562 = 16.223$ .

Less deduction for business use (10/70 days) £16,223 Amount chargeable on MD £97,339

Note it is necessary to use judgement and common sense when determining the amount that would have been deductible for expenses under s.365(1).

In this case a deduction of approximately £1,600 per day has been allowed for the MD's travel to business meetings. This may seem a large amount but if the alternative is for the company to hire a similar plane for the day at the commercial rate of £2,000, for which the MD paid himself and was later reimbursed by the company, he would be entitled to a deduction for this amount. Apart from extreme cases, it is better not to become involved in a debate concerning what form of transport (and at what cost) is suitable for the director to use to attend meetings.

The other director who uses the plane for flying lessons will also be chargeable on a benefit based on his 10 days private use of the plane.

# 50.35.5 Conveyancing issues for chattels

The Bills of Sale Act 1878 (in short) applies where a person makes a transfer of goods (a "Bill of Sale" is widely defined) and retains possession of the goods. This could apply on a transfer to a trust or to a company. The transfer is void as against the trustees in bankruptcy of the transferor unless the Bill of Sale is registered in a public register. This is to prevent frauds on creditors. However, it really does not matter if a transfer of chattels is void as against a trustee in bankruptcy, in the event that the individual became bankrupt. After all, every gift and transaction at an undervalue can in principle be set aside by a trustee in bankruptcy for two years, under s.339 Insolvency Act 1986, but no-one suggests that has significant tax implications for solvent taxpayers. Thus it is not necessary to register the transfer of the chattels (the "Bill of Sale") under the Act.

# 50.36 "Person providing benefit"

This is defined in s.209 ITEPA:

# Meaning of "persons providing benefit"

For the purposes of this Chapter the persons providing a benefit are the person or persons at whose cost the benefit is provided.

# PRE-OWNED ASSETS

#### 51.1 Pre-owned assets – Introduction

This chapter considers the provisions in Schedule 15 FA 2004 ("**POA provisions**"). The supplementary regulations (whose title is so long it cannot sensibly be used) are referred to as "**the 2005 POA Regulations**".

The HMRC website gives guidance ("Website POA Guidance").<sup>2</sup>

"The CIOT Statement" gives HMRC answers to a number of questions raised by CIOT, STEP and LITRG.<sup>3</sup>

The label "pre-owned assets" is convenient but inaccurate since the charge may apply to property not previously owned by the taxpayer.

The provisions impose three charges to income tax which I call:

- (1) "The POA land charge".
- (2) "The POA chattel charge".
- (3) "The POA intangible property charge".

Land, chattel and intangible property are given commonsense definitions.<sup>4</sup>

The Charge to Income Tax by Reference to Enjoyment of Property Previously Owned Regulations 2005.

<sup>2</sup> www.hmrc.gov.uk/poa/index.htm. This incorporates guidance formerly in a document called "Technical Guidance" (2004).

Accessible www.tax.org.uk/showarticle.pl?id=3839;n=232. The current version of the statement is dated 31 July 2006; earlier versions were dated 13 October 2005 and 13 March 2006. The process of amendments has left a tangle and it would be better if this statement (and indeed all such statements) were replaced by equally detailed guidance in a HMRC Manual or equivalent.

<sup>4</sup> Para 1 Sch 15 FA 2004.

# 51.2 Human rights

The Parliamentary Joint Committee on Human Rights considered that the POA provisions are compatible with the ECHR except (intriguingly) in relation to the spouse exemptions (which deny relief to cohabitees).<sup>5</sup> This may not be the last word on the subject but the prospect of a successful appeal on human rights grounds seems slender.

## 51.3 POA land charge

Paragraph 3(1) Sch 15 FA 2004 provides:

This paragraph applies where—

- (a) an individual ("the chargeable person") occupies any land ("the relevant land"), whether alone or together with other persons, and
- (b) the disposal condition or the contribution condition is met as respects the land.

In the discussion below the "chargeable person" is called "T" and the land he occupies is called "land occupied by T" (rather than "the relevant land").

"Occupation" is a legal concept extensively discussed in rating cases. Website POA Guidance makes some general observations on the meaning of occupation at 4.6.

# 51.4 The disposal conditions

Paragraph 3(2) Sch 15 FA 2004 provides:

The disposal condition is that—

- (a) at any time after 17 March 1986 the chargeable person owned an interest—
  - (i) in the relevant land, or
  - (ii) in other property the proceeds of the disposal of which were (directly or indirectly) applied by another person towards the acquisition of an interest in the relevant land, and

<sup>5</sup> www.publications.parliament.uk/pa/jt200304/jtselect/jtrights/93/9305.htm.

(b) the chargeable person has disposed<sup>6</sup> of all, or part of, his interest in the relevant land or the other property, otherwise than by an excluded transaction.

This is best regarded as two conditions depending on whether (a) (i) or (ii) applies. I call them disposal conditions (i) and (ii). Only one of them needs to be satisfied for the "disposal condition" to be met.

### 51.4.1 Disposal condition (i)

The essence of disposal condition (i) is that:

- (a) T owned an interest in the land occupied by him.... and
- (b) T has disposed of all, or part of, his interest in the land ...

Disposal condition (i) is aimed at IHT avoidance arrangements (*Eversden*, *Ingram* and double trust schemes) which would not normally be carried out by foreign domiciled individuals. It might, however, apply in many other situations, e.g. if a foreign domiciliary transferred his house to a trust or company.

What if T enters into a contract to purchase land and then assigns that contract to a trust or company? The contract is an interest in land. However, on completion the contract ceases to exist. That will normally be before the valuation date. Since the asset cannot be valued on the valuation date, it is tentatively suggested that disposal condition (1) does not apply in this situation.

The disposal condition is satisfied by a disposal of land for full consideration. However, in such a case the exclusion for arm's length transactions may apply.

# 51.4.2 Disposal condition (ii)

The essence of disposal condition (ii) is that:

(a) T owned ... other property the proceeds of the disposal of which were (directly or indirectly) applied by another person towards the acquisition of an interest in the land occupied by T, and

<sup>6 &</sup>quot;Disposal" is defined in para 3(4) Sch 15 FA 2004.

(b) T has disposed of all, or part of, his interest in the ... other property ...

Disposal condition (ii) is probably intended to deal with the situation where:

- (1) T disposes of land to A.
- (2) A sells the land and uses the proceeds to purchase other land occupied by T.

However, it may apply where:

- (1) T disposes of any property (not land or cash) to A; and
- (2) A disposes of that property and uses the proceeds to purchase land occupied by T.

This overlaps with the contribution conditions. The overlap matters because the excluded transaction defences to the contribution and disposal conditions are not the same

#### 51.5 The contribution conditions

Paragraph 3(3) Sch 15 FA 2004 provides:

The contribution condition is that at any time after 17 March 1986 the chargeable person has directly or indirectly provided, otherwise than by an excluded transaction, any of the consideration given by another person for the acquisition of—

- (a) an interest in the relevant land, or
- (b) an interest in any other property the proceeds of the disposal of which were (directly or indirectly) applied by another person towards the acquisition of an interest in the relevant land.

This is best regarded as two conditions, depending on whether (a) or (b) applies. I call them contribution conditions (a) and (b). Only one of them need be satisfied for the "contribution condition" to be met.

## 51.5.1 *Contribution condition (a)*

The essence of contribution condition (a) is that:

T has directly or indirectly provided...any of the consideration given by another person for the acquisition of ... the land occupied by T ...

# This envisages that:

- (1) "another person" (which may be a company or trustee) acquires for consideration land occupied by T; and
- (2) T has provided that consideration directly or indirectly.

# 51.5.2 *Contribution condition (b)*

The essence of contribution condition (b) is that:

T has directly or indirectly provided... any of the consideration given by another person for the acquisition of ... any other property the proceeds of the disposal of which were (directly or indirectly) applied by another person towards the acquisition of ... the land occupied by T.

# This applies where:

- (1) "another person" ("A") acquires "other property" for consideration.
- (2) T has provided that consideration directly or indirectly.
- (3) A disposes of the other property.
- (4) The proceeds are (directly or indirectly) applied by "another person" (presumably either A himself or another person, "B") towards the acquisition of the land occupied by T.

The drafter may be considering a situation where:

(a) T transfers funds to A who purchases a property; and

(b) A sells that property and uses the proceeds to buy another property occupied by T.

or

- (a) T transfers funds to A (e.g. trustees);
- (b) A transfers the funds to B (e.g. a company held by A);
- (c) B uses the funds to purchase a property occupied by T.

In both those cases I would have said that T had indirectly provided consideration given for the land and contribution condition (a) was already satisfied. I cannot think of a situation which falls within condition (b) and which does not fall within condition (a). But it does not much matter.

# 51.5.3 Purpose of contribution conditions

It is hard to see the purpose of the contribution conditions. *Ingram*, *Eversden* and double trust schemes would be caught by the disposal conditions. Perhaps it was meant to catch schemes set up on the occasion of purchase of a new property where the settlor would provide cash to a trust. But this was never done in the past; it would have been better to frame more targeted anti-avoidance provisions than this blunderbuss approach.

#### 51.6 "Provide"

"Providing" is the fundamental concept in the contribution conditions and it is not an easy one. Some guidance can be found in cases on the meaning of "settlor" where the statutory language is similar.<sup>7</sup>

It is considered that "provide" implies an element of bounty. So if T lends money on arm's length terms to A, who uses the money lent to buy the property, T has not "provided" the consideration and the contribution condition is not satisfied.

Some guidance ought to be found from comparable wording in Stamp Duty and SDLT group relief. Unfortunately the SD/SDLT position is even more obscure than the POA: s.27 FA 1967; SP 3/98; para 2(2) Sch 7 FA 2003; Tax Bulletin 70.

What if T lends interest-free to A, who uses the money lent to buy the property? At first sight T has provided the consideration. But it might be argued that A provides the consideration himself (by his promise to repay T) and that T provides nothing.<sup>8</sup> In practice HMRC now<sup>9</sup> accept this.

8 One might say that T has provided the interest foregone on the loan, but interest foregone does not exist, and it is difficult to see how one could provide something which does not exist.

9 This reverses the view taken in the CIOT Statement:

"6.2 The meaning of the "provision" of "consideration" in the context of the contribution condition needs to be clarified. On the basis of the case law the word provided suggests some element of bounty.

On this basis our view is that if there is a transfer of Whiteacre by A (or another asset) to his son at full market value which is then sold by son and the sale proceeds used to purchase Blackacre for A to occupy this is a breach of the disposal but not the contribution condition because it lacks the necessary element of bounty.

Similarly the provision of a loan on commercial terms by A to his son to enable son to purchase a house which A then occupies in our view does not fall within the contribution condition.

#### Question 32

Do HMRC agree with this analysis?

#### HMRC answer to question 32

In our view, it is arguable that the contribution condition does not depend on a degree of bounty for its application. If, on the contrary, a degree of bounty was necessary, might not the operation of the contribution condition provisions in paragraphs 3(3) and 6(3) of Schedule 15 be circumvented by the relatively simple expedient of A, in your example, providing the wherewithal for the purchase of a house by his son by way of a loan, ostensibly on commercial terms, which is then left outstanding indefinitely?

Having said that, we have considered further the sort of case where a loan is made **and operated** on commercial terms eg a commercial rate of interest is specified and paid and there are provisions for repayment of the loan over the sort of period one would expect to find in a truly commercial loan. Having regard to paragraphs 4(2)(c) or 7(2)(c) of Schedule 15, the chargeable amount would depend on the value of DV in R (or N) x DV/V: that's to say on "such part of the value of the land/chattel as can reasonably be attributed to the consideration provided by the chargeable person." In the case where the loan is on truly commercial terms and conducted in a truly commercial way, we would accept that the attributable amount is nil or de minimis.

In determining "reasonable attribution" for the purposes of para 4(2)(c), it is the terms on which the loan is made and operated that are relevant, as indicated above. In that context, the period over which the loan is repaid as well as whether a commercial rate of interest is charged is relevant.

Thus, where an interest-free loan is repaid over a typical "commercial" period, it would be reasonable to regard the interest foregone as attributable to the

# Website POA Guidance provides at 1.2.1:

HMRC do not regard the contribution condition set out in Schedule 15, para 3(3) as being met where a lender resides in property purchased by another with money loaned to him by the lender. Our view is that since the outstanding debt will form part of his estate for IHT purposes,

- [1] it would not be reasonable to consider that the loan falls within the contribution condition
- [2] [and therefore not reasonably attributable to the consideration (Sch 15, para 4(2)(c)], 10

even where the loan was interest free. It follows that the 'lender', in such an arrangement, would not be caught by a charge under Schedule 15.

#### What if

- (1) T lends interest-free to A,
- (2) A purchases the property, and
- (3) T later releases the loan or makes a gift to A which A uses to repay the loan (which comes to the same thing)?

Alternatively, more simply, what if:

- (1) A purchases the property
- (2) T makes a gift to A, or reimburses A for the expense (without being obliged to do so).

If T has not provided the consideration at the time that A purchases the property, he cannot provide it later. However the steps form part of a single arrangement, it can probably be said that A has provided the

consideration provided by the chargeable person. In cases where the principal of the loan was left outstanding indefinitely, such principal could reasonably be regarded as attributable to the consideration provided."

<sup>10</sup> Words in square brackets are original. [2] refers to the rule which restricts the charge to "such part of the value of the land which is reasonably attributable to the consideration provided by T" see 51.26.4 (The proportion (DV ÷ V). But if, as HMRC accept, the lender has not provided the consideration, the point in [2] does not arise (unless the lender has provided some consideration and made a loan too).

consideration indirectly, even if slightly belatedly.

What if T subscribes for shares on arm's length terms? Probably T has provided funds to the company

## 51.6.1 Arrangements involving third parties

The position becomes more complex where more than two persons are involved.

Suppose T provides funds to A, an individual, who gives them to B, an individual, and B purchases the property. It is suggested that T has not provided the consideration if the clean break test is satisfied.<sup>11</sup>

Suppose T provides funds to a trust, who lend them to a company owned by the trust, which purchases the property. It is suggested that T has provided the consideration because the clean break test is not satisfied.

What if T gives funds to A and A borrows from a third party on the security of those funds, and uses the borrowed funds to buy the property? It is considered that T has not provided the consideration. If T provides fund X to a company or trust, which borrows fund Y from a third party, and the company or trust uses both funds to acquire the property, then T has provided fund X but not fund Y.

Traditional IHT planning for a foreign domiciliary's residence will often satisfy the contribution condition, for instance where:

- (1) an individual gives to a trust which purchases the home (without a company);
- (2) a foreign domiciliary gifts funds to a trust which lends interest-free to the company which acquires the home.

In most cases one exemption or another will apply but it is possible to fall between the gaps.

# 51.6.2 Provision of funds for purpose of acquisition

What is the position if T provides funds but not for the purpose of the acquisition of the land? Suppose:

<sup>11</sup> See 54.4.1 (When is A an indirect settlor?).

- (1) In 1987 T created a trust. At the time he had no plans to move to the UK.
- (2) In 2005 the trustees finance by interest-free loan a company which purchases a property which T occupies.

The foreign domiciled individual has directly provided the property for the purposes of the trust. He is probably to be regarded as having indirectly provided the consideration given for the acquisition of the land under the principle in *Muir* v *Muir*. <sup>12</sup> So contribution condition (a) is satisfied.

But if T gives funds to A, an individual, and A later uses those funds to buy a property, it is suggested that T has not provided the consideration, unless the two steps form a single arrangement.

#### 51.6.3 Guarantees

Paragraph 17 Sch 15 FA 2004 provides:

Where a person ("A") acts as guarantor in respect of a loan made to another person ("B") by a third party in connection with B's acquisition of any property, the mere giving of the guarantee is not to be regarded as the provision by A of consideration for B's acquisition of the property.

It is suggested that this applies even if A provides security for his guarantee or deposits funds with a bank as a back-to-back loan.

What if:

- (1) B borrows to purchase property (perhaps with a guarantee by T); and
- (2) T later gives funds to B who repays?

If the steps are independent, it is considered that T has not provided the consideration. If, however, the steps form part of a single arrangement, it

<sup>12 [1943]</sup> AC 468. This is consistent with para 10(2)(c) Sch 15 FA 2004 which envisages a seven year gap between the provisions of funds and the occupation of the land. But the contrary view is arguable.

is suggested that T can be said to have provided the consideration indirectly.

## 51.6.4 Secondhand company

The contribution condition will not be satisfied where:

- (1) A has provided funds to a company to purchase a house.
- (2) A sells the company to B who occupies the house.

B has not provided the funds for the purchase (unless the two steps form a single arrangement): see 16.8.1 (Purchase of funded company directly).

# 51.7 POA chattel charge

Paragraph 6 Sch 15 FA 2004 provides:

- (1) This paragraph applies where—
  - (a) an individual ("the chargeable person") is in possession of, or has the use of, a chattel, whether alone or together with other persons, and
  - (b) the disposal condition or the contribution condition is met as respects the chattel.
- (2) The disposal condition is that—
  - (a) at any time after 17 March 1986 the chargeable person had (whether alone or jointly with others) owned—
    - (i) the chattel, or
    - (ii) any other property the proceeds of the disposal of which were (directly or indirectly) applied by another person towards the acquisition of the chattel, and
  - (b) the chargeable person disposed<sup>13</sup> of all or part of his interest in the chattel or other property otherwise than by an excluded transaction.
- (3) The contribution condition is that at any time after 17 March 1986 the chargeable person had directly or indirectly provided, otherwise than by an excluded transaction, any of the consideration given by another person for the acquisition of—

<sup>13 &</sup>quot;Disposal" is further defined in para 6(4) Sch 15 FA 2004.

- (a) the chattel, or
- (b) any other property the proceeds of the disposal of which were (directly or indirectly) applied by another person towards the acquisition of the chattel

This follows the form of the POA land charge.

# 51.8 POA intangible property charge

Paragraph 8 Sch 15 FA 2004 provides:

- (1) This paragraph applies where—
  - (a) the terms of a settlement, <sup>14</sup> as they affect any property comprised in the settlement, are such that any income arising from the property would be treated by virtue of section 624 of ITTOIA (income arising under settlement where settlor retains an interest) as income of a person ("the chargeable person") who is for the purposes of Chapter 5 of Part 5 of that Act the settlor,
  - (b) any such income would be so treated even if section 625(1) of ITTOIA (settlor's retained interest) did not include any reference to the spouse or civil partner of the settlor, and
  - (c) that property includes any property as respects which the condition in sub-paragraph (2) is met ("the relevant property").
  - (2) The condition mentioned in sub-paragraph (1)(c) is that the property is intangible property which is or represents property which the chargeable person settled, or added to the settlement, after 17 March 1986.

In common form settlor-interested discretionary trusts the GWR exemption will apply. In common form trusts where the settlor has an IP, the GWR exemption (or before 2006, the estate exemption) will apply. Accordingly, the POA intangible property charge will not usually affect foreign domiciliaries.

The charge does not apply to intangible property held by a company held by a trust, since that is not property comprised in a settlement, and not caught by s.624, but the shares in the company will be intangible property

<sup>14 &</sup>quot;Settlement" here has the IHT meaning, not the income tax meaning: para 1 Sch 15 FA 2004.

(except perhaps bearer shares?).

The charge is intended to catch *Eversden* schemes marketed by life insurance companies (which will not normally have been carried out by foreign domiciliaries). But it is much wider than that. It applies (in short) to (almost) any settlor-interested trust unless GWR also applies. If A crease a trust to A for life remainder to B absolutely or to B for life remainder to A absolutely, the charge applies. However, if there is a power of appointment in favour of A, the charge does not apply as in this case there is a GWR. There is no sense in this. Since s.102ZA FA 1986 stops the *Eversden* schemes, the intangible property charge is an antiavoidance provision that has lost its purpose<sup>15</sup> and only remains as clutter in the tax system which will occasionally trap the unwary (if anyone later notices or cares).

#### 51.9 Excluded transactions

A disposal of property by an excluded transaction is ignored for the disposal conditions; and the provision of property by an excluded transaction is ignored for the contribution conditions. Paragraph 10(1) Sch 15 FA 2004 defines "excluded transaction" for the disposal conditions and paragraph 10(2) Sch 15 FA 2004 defines the phrase for the contribution conditions. Each sub-paragraph contains five categories of excluded transaction, making 10 in all. Simplicity was evidently not an important consideration to the drafter of the POA rules.

Excluded transactions are not a defence to the POA intangible property charge.

# 51.10 Excluded transactions: disposal conditions

# 51.10.1 Arm's length transactions

Paragraph 10(1) Sch 15 FA 2004 provides:

For the purposes of ... [the disposal condition], the disposal of any property is an "excluded transaction" in relation to any person ("the chargeable person") if—

(a) it was a disposal of his whole interest in the property, except for any

<sup>15</sup> Except for arrangements made before 22 March 2006.

right expressly reserved by him over the property, either—

- (i) by a transaction made at arm's length with a person not connected with him, or
- (ii) by a transaction such as might be expected to be made at arm's length between persons not connected with each other.

There is no equivalent of this category of excluded transaction for the purposes of the contribution conditions. The reason is that a disposal at arm's length is not likely to amount to "providing" consideration.

This is extended to part disposals by reg. 5(1) of the 2005 POA Regulations:

Paragraph 3 (land) and paragraph 6 (chattels) do not apply to a person in relation to a disposal of part of an interest in any property if—

- (a) the disposal was by a transaction made at arm's length with a person not connected with him;
- (b) the disposal was by a transaction such as might be expected to be made at arm's length between persons not connected with each other, and
  - (i) the disposal was for a consideration not in money or in the form of readily convertible assets<sup>16</sup>, or
  - (ii) the disposal was made before 7 March 2005.

One might think the word "not" is included accidentally in reg.5(1)(b)(i) but it was deliberate. A written ministerial statement of 7 March 2005 provides:

We do not in general think it is appropriate to provide exemption for sales of a part interest which are made otherwise than at arm's length. If one member of a family needs to raise cash, and another member of the family is willing and able to provide it, there are other and more straightforward ways of structuring this than adopting the form of an equity release transaction.

Very few readers will find that satisfactory. But there it is. The statement continues:

The point was however made in consultation that some intra-family part

<sup>16</sup> Defined in reg.5(2).

disposals can arise from patterns of behaviour adopted for good family or business reasons, for example where a child moves in to care for an aged parent and acquires an equitable interest in their shared home as a corollary of that, or where younger members of a family take over the active role in a family partnership, and in doing so acquire an interest from the partners who preceded them.

What is notable is that the drafter seems to have assumed that these are "transactions such as might be expected to be made at arm's length between persons not connected with each other".

The Website POA Guidance states (Appendix 1):

If Miss B acquired her interest in the property by way of an equitable arrangement rather than for cash – for example, she had given up work to care for Mr A on the understanding that she would receive a share of the property in return – the income tax charge will not apply: Regulation 5

In considering whether the conditions were satisfied, we would need information about how the essential elements of the transaction had been arrived at. We do recognise that there is a substantial body of case law dealing with the circumstances in which an interest in a house is acquired in consequence of a person acting to his detriment. The Ministerial Statement had these sorts of situations in mind and we would interpret Regulation 5 accordingly. In particular, we accept that the requirement that "the disposal was by a transaction such as might be expected to be made at arm's length between persons not connected with each other" would be interpreted with such cases in mind. Where the parties had sought separate advice and acted upon it or had obtained a court order confirming the property entitlement, that would reinforce the claim that the conditions were satisfied. But we would not expect parties to such an arrangement to have done this. We recognise that detriment that the acquirer can demonstrate he has suffered can provide consideration for the acquisition of the interest and prevent the transaction from being gratuitous.

It is straining credulity to describe this as a transaction that may have been expected to have been made at arm's length. But the legislation was not intended to catch this, and HMRC avoid the problem by informal concession dressed up as a statement of practice.

## 51.10.2 Spouse exclusions

The second and third categories of excluded transaction are in para 10(1)(b) and (c) Sch 15 FA 2004:

- (b) the property was transferred to his spouse or civil partner (or where the transfer has been ordered by a court, to his former spouse or civil partner),
- (c) it was a disposal by way of gift (or, where the transfer is for the benefit of his former spouse or civil partner, in accordance with a court order), by virtue of which the property became settled property in which his spouse or civil partner or former spouse or civil partner is beneficially entitled to an interest in possession.<sup>17</sup>

This applies whether or not the IHT spouse exemption applies on the transfer. The transfer to the spouse need not be by way of gift; but a disposal to a trust under which a spouse has an interest in possession must be by way of gift if the disposal is to be an excluded transaction. Perhaps the reason is to stop variants of the double trust scheme (which involves a sale of a house to an interest in possession trust for consideration).

# 51.10.3 Disposition for maintenance of family

The fourth category of excluded transaction is in para 10(1)(d) Sch 15 FA 2004:

the disposal was a disposition falling within section 11 of IHTA (dispositions for maintenance of family).

<sup>17</sup> This is restricted by para 10(3) Sch 15 FA 2004:

<sup>&</sup>quot;A disposal is not an excluded transaction by virtue of sub-paragraph (1)(c) or (2)(b), if the interest in possession of the spouse or civil partner or former spouse or civil partner has come to an end otherwise than on the death of the spouse or civil partner or former spouse or civil partner."

HMRC website guidance provides at 1.3.1:

<sup>&</sup>quot;In cases where the spouse or civil partner or former spouse or civil partner has become absolutely entitled to the property, we would accept that the benefit of the exclusion is not lost."

# 51.10.4 Annual exemption and small gifts

The fifth category of excluded transaction is in para 10(1)(e) Sch 15 FA 2004:

the disposal is an outright gift<sup>18</sup> to an individual and is for the purposes of IHTA a transfer of value that is wholly exempt by virtue of section 19 (annual exemption) or section 20 (small gifts).

This will include substantial gifts which qualify for 100% BPR or APR.

### 51.11 Excluded transactions: contribution conditions

#### 51.11.1 Four exclusions

Paragraph 10(2) Sch 15 FA 2004 provides:

For the purposes of ... (the contribution condition) the provision by a person ("the chargeable person") of consideration for another's acquisition of any property is an "excluded transaction" in relation to the chargeable person if—

- (a) the other person was his spouse or civil partner (or, where the transfer has been ordered by the court, his former spouse or civil partner),
- (b) on its acquisition the property became settled property in which his spouse or civil partner or former spouse or civil partner is beneficially entitled to an interest in possession.

These are the equivalent of 51.10.2 (Spouse exclusions). The spouse trust exclusion here is wider than the spouse trust exclusion for the disposal condition, as the words "by way of gift" do not appear. The last two exclusions in para 10(2) Sch 15 FA 2004 are:

- (d) the provision of the consideration is a disposition falling within section 11 of IHTA (dispositions for maintenance of family), or
- (e) the provision of the consideration is an outright gift to an individual and is for the purposes of IHTA a transfer of value that is wholly exempt by virtue of section 19 (annual exemption) or section 20

<sup>18</sup> See 51.12 (Meaning of "outright gift").

(small gifts).

These are the equivalent of 51.10.3 (Disposition for maintenance of family) and 51.10.4 (Annual exemption and small gifts).

## 51.11.2 Outright gift of money

The remaining exclusion is in para 10(2)(c) Sch 15 FA 2004 where:

(c) the provision of the consideration constituted an outright gift<sup>19</sup> of money (in sterling or any other currency) by the chargeable person to the other person and was made at least seven years before the earliest date on which the chargeable person met the condition in paragraph 3(1)(a)<sup>20</sup> or, as the case may be, 6(1)(a).<sup>21</sup>

Para (c) applies only to the contribution conditions.

The exemption only applies to gifts of money. I am unable to see any reason for that. Website POA Guidance provides at 1.3.1:

As the earliest date the conditions can be met is 6 April 2005, any provision of consideration by way of an outright gift of cash made before 6 April 1998 will be an excluded transaction.

# 51.12 Meaning of "outright gift"

The expression "outright gift" is used in three of the ten categories of excluded transaction:

- (1) Outright gifts to individuals within s.19 (annual exemption) or s.20 (small gifts) are excluded transactions for the disposal and contribution conditions.<sup>22</sup>
- (2) Outright gifts of money (whether or not to an individual) are excluded for the disposal condition.<sup>23</sup>

<sup>19</sup> See 51.12 (Meaning of "outright gift").

<sup>20</sup> i.e. occupies the relevant land.

<sup>21</sup> i.e. has possession of the chattels.

<sup>22</sup> See 51.10.4 (Annual exemption and small gifts); 51.11.1 (Four exclusions).

<sup>23</sup> See 51.11.2 (Outright gift of money).

"Outright gift" is not defined.<sup>24</sup> Clearly a loan and a subscription for shares is not an outright gift. It is suggested that a gift to a trust from which the settlor is excluded is in principle an outright gift.

It is tentatively suggested that a gift to an irrevocable discretionary trust of which the donor is merely a discretionary beneficiary is an outright gift. It must be envisaged that the donor occupies the land given or the exclusion will not apply.

# 51.13 Exemptions from charge

Paragraph 11 Sch 15 FA 2004 provides a set of exemptions from the POA charges which (in my terminology) are as follows:

- (1) Estate exemptions.
- (2) GWR exemptions.
- (3) Para 11(5)(b) Sch 15 FA 2004 exemptions (charities and other specialist areas) not discussed here.
- (4) Para 11(5)(c) Sch 15 FA 2004 exemption (jointly occupied property) not discussed here.
- (5) Full consideration exemption.

# 51.14 "Relevant property"

A key concept in para 11 Sch 15 FA 2004 is "relevant property" defined in para 11(9) Sch 15 FA 2004. The expression has three possible meanings.

In relation to the POA land and chattel charges, "relevant property" means:

- (i) where the disposal condition ... is met, the property disposed of,
- (ii) where the contribution condition ... is met, the property representing the consideration directly or indirectly provided.

In a contribution condition case, the relevant property is the property representing the consideration directly or indirectly provided. Since

<sup>24</sup> The term "outright gift" is partially defined in s.626 ITTOIA; see 49.16 (Income tax planning for mixed marriage), but that definition does not apply here.

"provided" is a difficult concept, 25 this is also difficult.

If T gives money to A, who uses it to buy a house, the house represents the consideration provided.

What if T subscribes for shares in A Ltd which purchases the house. Is it the shares or the house which represent the property provided? It is suggested that the relevant property is the house, but the shares may be derived property: see below.

What if T lends money to A interest-free, who purchases a house? Is it the house or the benefit of the loan which represents the consideration provided? In this case HMRC accept that T does not provide the consideration so the contribution condition is not satisfied; but if it mattered, it is suggested that the relevant property is the house and the loan may be derived property.

In relation to the POA intangible property charge, "relevant property" has the meaning given in para 8 Sch 15 FA 2004 (roughly, the settled property).<sup>26</sup>

## 51.15 Estate exemptions

## 51.15.1 Full estate exemption

Paragraph 11(1) Sch 15 FA 2004 provides that the POA charges:

do not apply to a person at a time when his estate for the purposes of IHTA includes—

- (a) the relevant property, or
- (b) other property—
  - (i) which derives its value from the relevant property, and
  - (ii) whose value, so far as attributable to the relevant property, is not substantially less than the value of the relevant property.

I refer to this as "the estate exemption" (or "the full estate exemption" if necessary to distinguish it from the partial exemption discussed below).

If T transfers funds to a trust under which he has an estate interest in possession, the estate exemption will apply. Transfers on or after 22 March 2006 will not normally give rise to an estate IP, so the exemption

<sup>25</sup> See 51.6 ("Provide").

<sup>26</sup> See 51.8 (POA intangible property charge).

is of less importance to post 2006 trusts.

### 51.15.2 Partial estate exemption

Paragraph 11(2) Sch 15 FA 2004 provides:

Where the estate for the purposes of IHTA of a person to whom paragraph 3, 6 or 8 applies includes property—

- (a) which derives its value from the relevant property, and
- (b) whose value, so far as attributable to the relevant property, is substantially less than the value of the relevant property, the appropriate rental value in paragraph 4, the appropriate amount in

the appropriate rental value in paragraph 4, the appropriate amount in paragraph 7 or the chargeable amount in paragraph 9 (as the case may be) is to be reduced by such proportion as is reasonable to take account of the inclusion of the property in his estate.

## I refer to this as "the partial estate exemption".

The concluding words "such proportion as is reasonable to take into account of the inclusion of the property in his estate" are somewhat incoherent. One can speak of "a proportion of a property", but not of "a proportion of an inclusion". Presumably it means: "such proportion as is reasonable to take into account of the property which is included in his estate".

# **51.16 Derived property**

In the following discussion:

(1) "**Fully derived property**" is property falling within paragraph 11(1)(b) Sch 15 FA 2004.<sup>27</sup> That is:

property—

- (i) which derives its value from the relevant property, and
- (ii) whose value, so far as attributable to the relevant property, is not substantially less than the value of the relevant property.
- (2) "Partly derived property" is property falling within paragraph 11(2) Sch 15 FA 2004. That is property:

<sup>27</sup> In para 11 Sch 15 FA 2004 this is simply called "derived property".

- (a) which derives its value from the relevant property, and
- (b) whose value, so far as attributable to the relevant property, is substantially less than the value of the relevant property.

Thus there are three steps to decide whether property is "derived property":

- (1) Is its value derived from the relevant property (the house)? If so:
- (2) Ascertain how far its value is attributable to the house.
- (3) Is that value (the value attributable to the house) "substantia6lly<sup>28</sup> less" than the value of the house?

# 51.16.1 Derived property: shares

Suppose T subscribes for shares in a company which buys a house and has no other assets. The shares are fully derived property since:

- (1) the shares derive their value from the house (the relevant property); and
- (2) the value of the shares is attributable to the house; and
- (3) that value is not substantially less than the value of the house.

Suppose the company owns a house and other assets. The context shows that the shares are still to be regarded as fully derived property since:

(1) they derive their value from the house;

<sup>28 &</sup>quot;Substantially" is, obviously, not a precise word. The Website POA Guidance states at 4.7:

<sup>&</sup>quot;The term 'substantially less' is not defined by the legalisation but by analogy with the CGT taper relief rules we would regard a reduction of value of less than 20% as not substantially less for the purposes of this Schedule. [Author's Note: see RI 228.] If the circumstances of a particular case suggest that the 'substantially less' provision should be triggered by a reduction of more or less than 20%, it will be judged on its individual merits."

- (2) their value is to some extent attributable to the house;
- (3) their value to that extent is not substantially less than the value of the house.

One might question whether it is the case that the shares derive their value from the house. They derive their value in part from the house and in part from other assets. However, the context shows that that satisfies the condition of para 11(1)(b)(i) Sch 15 FA 2004. Otherwise the condition in para 11(1)(b)(ii) Sch 15 FA 2004 is never satisfied.

Suppose the company owns only the house and is subject to a substantial debt. The shares are not fully derived property as their value is substantially less than the house. The shares are partly derived property.

Suppose the company owns the house and other assets, and is subject to a debt. It is suggested that the shares are fully derived property so long as the amount of the debt is less than the value of the other assets.

The estate exemption applies so long as T retains the shares in his estate. If T gifts half the shares to his spouse the estate exemption ceases to apply and POA land charge is due (but with some relief under the partial estate exemption). HMRC agree. Website POA Guidance provides at 1.3.2:

For example if Mr B transfers his house to a company wholly owned by him, then provided there are no loans to the company one can say that the value attributable to the company is not less than the value of the house. But if Mr B gave the house to a company which was owned 25% by his wife then the value of the 75% shares he holds would be substantially less than the value of the house.

# 51.16.2 Derived property: benefit of loan

Suppose T lends interest-free to a company which purchases the house and has no other assets. Initially the loan is fully derived property as the shares have no value. The loan derives its value from the house as, if the loan is called in, it could only be paid by the company:

- (1) selling the house and using the proceeds of sale, or
- (2) borrowing on the strength of the house (in the sense that no lender would lend if the company did not hold the house) and repaying out of that loan.

### Can HMRC argue that:

- (1) the loan derives its value from the contractual undertaking that obliges the company to repay; and so
- (2) the loan does not derive its value from the underlying property (the house).

Point (1) is correct but point (2) does not follow and is not correct. It is the existence of the house which gives value to the contractual obligation to repay.

If the value of the house increases substantially, the shares and loan (taken together) are fully derived property and taken separately they are partly-derived property.

Unfortunately HMRC disagree. The CIOT Statement provides:

6.3 Clarification is requested on the position where a house is owned by a company but the company is funded by way of loan. The concern is over paras 11(1)(b) and 11(3)(b).

# Example 9

- [1] B owns 100 £1 shares in X Limited and otherwise funds it by shareholder loan.
- [2] (Or the house is owned by a company held within an interest in possession trust for B and again the funding for the purchase comes by way of loan from trustees to company.)

X Limited buys the house in which B lives. B *prima facie* falls within the para 3 charge.

In fact HMRC accept that case [1] does not fall within the POA land charge because the interest free loan is not providing consideration.<sup>29</sup> The CIOT Statement continues:

It would appear that para 11(1) protects him. The shares are not themselves property which derive much value from the house because they are worth substantially less than the house (see para 11(1)(b)(ii))

<sup>29</sup> See 51.6 ("Provide"). Over time HMRC have softened their stance on a number of POA issues by amending their website POA guidance. One drawback of CIOT/STEP statements of this kind is that they are not susceptible to the same process of reflection and informal easy amendment.

but the shares and the loan together are comprised in B's estate and between them indirectly derive their value from the house. On that basis para 11(1) does offer full protection.

#### **Question 33**

Do HMRC agree with this analysis or do they consider that the loan derives its value from the contractual undertakings that oblige the borrowing company to repay?

It would be odd if there is a POA problem when the company is funded by way of loan but not if it is funded by way of share capital.

#### **HMRC**

In our view, the loan, albeit an asset of B's estate, is not property that derives its value from the relevant property. However, our response to Q32 above would no doubt be applicable here in appropriate circumstances.<sup>30</sup>

This is plainly wrong and I would be surprised if HMRC tried to defend it if seriously challenged.<sup>31</sup> Website POA Guidance qualifies this view if the loan is charged on the land:

1.3.2 ... For example if Mr B transfers his house to a company wholly owned by him, then provided there are no loans to the company one can say that the value attributable to the company is not less than the value of the house. ... If he has lent money to the company and the company holds the house we take the view that the company's value is less than the house unless (possibly) the loan is charged on the house.

The last sentence confuse the value of the loan with the value of the company.

The position is more complicated if T lends to a company which purchases the house and has other assets. Suppose, for example, the company's assets and liabilities consist of a house worth £1m, investments of £1m, and a debt of £1m. It is still plainly the case that the benefit of the debt and the shares taken together are fully derived property. It is suggested that if the debt is charged on the house it derives its value from the house, and if it is not charged then it does not do so (but the shares do derive their value from the house).

What if T lends to a trust which purchases a house? If the loan is on

<sup>30</sup> See 51.6 ("Provide").

<sup>31</sup> But one could avoid the issue by avoiding loans, e.g. subscribe for redeemable shares, which are commercially equivalent to loans.

limited recourse terms<sup>32</sup> the loan is fully derived property. It is suggested that the same applies even if the trustees are personally liable for the loan.

## 51.16.3 *Derived property: equitable interests*

If T transfers property to a trust for A for life, remainder to T, T has a reversionary interest which is derived property. The interest is part of T's estate so the full (or partial) estate exemptions apply (depending on whether the value of the reversionary interest is equal to 80% or more of the value of the trust fund).

It T transfers property to a trust for T for life, remainder to A, T's life interest is derived property but it does not form part of his estate (after 2006) so the estate exemption does not apply.

# 51.17 Excluded liability rule

Paragraph 11(6) Sch 15 FA 2004 provides a restriction on the estate exemptions:

Where at any time the value of a person's estate for the purposes of IHTA is reduced by an excluded liability affecting any property...

I call this "**the excluded liability rule**". The effect of the rule if it applies is:

... that property is not to be treated for the purposes of sub-paragraph (1) or (2) as comprised in his estate except to the extent that the value of the property exceeds the amount of the excluded liability.

The excluded liability rule only applies for the purposes of the estate and partial estate exemptions. The question of to what extent debts may limit the GWR exemption is discussed at 42.16 (GWR property subject to debt).

# 51.17.1 "Excluded liability"

The term "excluded liability" is defined in para 11(7) Sch 15 FA 2004:

<sup>32</sup> i.e. the trustees' liability to repay is restricted to the trust assets or their value.

For the purposes of sub-paragraph (6) a liability is an excluded liability if—

- (a) the creation of the liability, and
- (b) any transaction
  - [i] by virtue of which the person's estate came to include
    - [A] the relevant property or
    - [B] property which derives its value from the relevant property
  - [ii] by virtue of which the value of property in his estate came to be derived from the relevant property,

were associated operations, as defined by section 268 of IHTA.

I am unable to think of any liability affecting property which is not associated with the transaction within (b). The definition of associated operations is extremely wide. On a number of occasions where antiavoidance provisions use the concept of "associated operations" restrictions have been read in by implication. The most recent is Reynaud v IRC [1999] STC (SCD) 185. This concerned a gift of shares followed by a sale of those shares, two associated operations. The case considered the definition of "transfer of value". That term includes "a disposition effected by associated operations" which reduces the value of an estate. The Special Commissioners held that associated operations were only relevant if they were part of a scheme contributing to the reduction of the estate. See the decision at [17]. However, the decision was not based on the definition of associated operations. On the contrary, it was accepted that operations which do not form part of a scheme could nevertheless be associated. It was the concept of "disposition effected by associated operations" which was held to refer only to operations which formed part of a scheme. That is, the restriction was implied by the context of s.3(3)IHTA, not by the words of s.268.

One could argue that the context of para 11(7) Sch 15 FA 2004 implies a restriction that only associated operations forming part of a scheme are relevant for the definition of excluded liability. This would have to be a purposive construction since the words are not in fact there in para 11(7) Sch 15 FA 2004. But we know that the purpose of para 11(7) Sch 15 FA 2004 is to catch double trust plans. The effect of this construction would be to *defeat* the intention of the legislation. The argument asks the Courts to frustrate the actual intention of the legislation. So the argument is unlikely to succeed.

# 51.17.2 "Affecting" property

The rule only applies to a liability which "affects" property. It is suggested that a liability of an individual or company does not affect property of the individual or company unless secured on that property. A liability of a company does not affect the shares of the company (even if it may reduce their value). A liability of a trust does affect the trust property since the trustees have a lien over the trust fund to meet the liability.

## 51.18 Value of estate "reduced" by liability

The excluded liability rule only applies if the value of a person's estate is "reduced" by a liability. In what circumstances does a liability reduce the value of an estate? Plainly it does not do so if it is disallowed for IHT.<sup>33</sup>

## 51.18.1 Trustees borrow from settlor

What if trustees owe a debt to the life tenant settlor? The liability does not reduce the value of his estate for the same reason as when the debt is owed to the trustees: see 44.7.1 (Debt owed by non-settlor life tenant to trust).

# 51.18.2 Trustees borrow from trust company

What if trustees owe a debt to a company held by the trust? It is considered that the debt does not reduce the life tenant's estate since the benefit of the debt increases the value of the company's shares: the two cancel each other out. (In addition, the GWR exemption will usually apply.)

# 51.18.3 Bank borrowing

What if T (or trustees of a trust in which T has a recognised IP) borrow money from a bank or third party? It is considered that his estate is not "reduced" by the liability, since his estate is not reduced by the transaction: the liability is matched by the receipt of the borrowed money. Otherwise the excluded liability rule would apply whenever anyone

<sup>33</sup> See 44.2 (Liability of individual).

borrows on the security of his house, which would be absurd.<sup>34</sup>

### 51.18.4 Company borrows from individual

Suppose T lends to a company (owned by T) which purchases the property. The liability is an excluded liability as defined, but so long as T retains the benefit of the debt the excluded liability rule does not apply because the debt does not reduce his estate. What if T gives away the debt? The excluded liability rule does not apply unless the debt is secured because the debt does not affect the property.

#### 51.18.5 Double trust schemes

The excluded liability rule was intended to catch double trust schemes. Suppose:

(1) T sells his home to a trust under which he has an interest in possession in return for a debt.

At this point the excluded liability rule does not apply. The liability is an excluded liability as defined.<sup>35</sup> However, the benefit of the debt is in T's estate. It is considered that the value of his estate is not "reduced" by the liability.

(2) T gives the benefit of the debt to his children or to a trust for their benefit.

Is the value of T's estate is now reduced by the liability? One can argue that it is reduced by the gift of the debt, not by the liability. But a purposive construction suggests that this cannot be right.

The provision works as intended.

<sup>34</sup> Admittedly s.162(5) IHTA applies and uses the word "reduced" in connection with the same liability. But the question is not whether the value of an *asset* is reduced, but whether the value of the *estate* is reduced.

<sup>35</sup> The transaction by which the person's estate included the house was its purchase not the sale to the trust. The creation of the liability is an associated operation because it affects the same property even if the purchase was many years earlier.

#### 51.18.6 *HMRC view*

### The CIOT Statement provides:

2.5 A common scenario (both for foreign and UK domiciliaries) is where cash is settled into an interest in possession trust for the donor life tenant. The trustees then buy a house for the donor to live in using the gifted cash plus third party barrowings. Although not a home loan scheme, the legislation appears to affect such arrangements.

#### Example 4

E settles cash of £200,000 into an interest in possession trust for himself in 2003. The trustees purchase a property worth £500,000, borrowing £300,000 from a bank. There are other assets in the trust which can fund the interest but the borrowing is secured on the house which E then occupies.

In these circumstances, one would not expect a POA charge. There is no inheritance tax scheme since the property is part of E's estate and the borrowing is not internal. One would argue that E's estate still includes the house and therefore protection is available under para 11(1). The difficulty is that on one view the loan is an excluded liability within para 11(7) reducing E's estate, albeit it is a loan on commercial terms with a bank.

We would argue that the relevant property for the purposes of para 11 is simply the value of the property net of the commercial borrowing. As this is part of E's estate there is no POA charge.

#### **Ouestion 13**

Is the above analysis correct?

HMRC

We agree with your analysis in paragraph 2.5.

It is quite correct that one would not expect a POA charge, as there is no IHT saving. However, what is the correct analysis of the provisions in this situation? The loan is clearly an excluded liability. It is quite wrong to say that the *property* for the purposes of para 11 Sch 15 FA 2004 is its *value* net of the liability, because that confuses two entirely different things: property and the value of property. It is also wrong to say that the asset for the purposes of para 11 Sch 15 FA 2004 is the asset net of the liability; if one did say that, the legislation would not work at all. The best solution is to say that the liability does not reduce the estate of the individual, E, because E's estate is increased by the proceeds of the loan (as well as being reduced by the liability; the two cancel each other out).

#### 51.19 Reverter to settlor restriction

The FA 2006 introduced a restriction to the estate and GWR exemptions:

- (11) Sub-paragraph (12) applies where at any time—
- (a) the relevant property has ceased to be comprised in a person's estate for the purposes of IHTA 1984, or
- (b) he has directly or indirectly provided any consideration for the acquisition of the relevant property,
- and at any subsequent time the relevant property or any derived<sup>36</sup> property is comprised in his estate for the purposes of IHTA 1984 as a result of section 49(1) of that Act (treatment of interests in possession).
- (12) Where this sub-paragraph applies, the relevant property and any derived property—
- (a) are not to be treated for the purposes of sub-paragraphs (1) and (2) as comprised in his estate at that subsequent time, and
- (b) are not to be treated as falling within sub-paragraph (5) in relation to him at that subsequent time.

I refer to this (somewhat inaccurately) as the "reverter to settlor restriction". The effect of para 11(12) Sch 15 FA 2004 is to disapply the estate exemptions and the GWR exemption.

EN FB 2006 explains:

17. [The POA] income tax charge was designed to discourage disposals done in a contrived way to avoid IHT. The income tax charge does not therefore apply when the original owner has the property back in their estate for IHT purposes (paragraph 11(1) Schedule 15 – for example, because it has been given back to them), or when it is treated as back in their estate (paragraph 11(5) – for example, because the original transaction is caught by the IHT "gift with reservation" rules).

After this loose and colloquial explanation, the EN continues:

18. There is a mismatch between this relief and an existing IHT exemption for the settled property in "reverter-to-settlor" trusts. The property in such a trust is treated as part of the trust beneficiary's estate for IHT purposes, but it is not actually charged when their interest ends.

<sup>36</sup> Paragraph 11(13) Sch 15 FA 2004 defines "derived property" in terms which repeat the wording of para 11(1)(b) Sch 15 FA 2004 verbatim.

- 19. In particular, section 54(1) IHTA provides that, when a person who is beneficially entitled to an interest in possession in settled property dies while the settlor is still living, and the property reverts to the settlor, its value is left out of account in determining the value of the person's estate. [The EN summarises ss.53 and 54 IHTA and continues:]
- 20. This can be used to side-step both IHT and the pre-owned asset income tax charge. For example:
- B owns an asset, say a house, which he wants to carry on using. B gives it to S, who would otherwise inherit on B's death;
- S then settles an interest in possession in the house back on B for life, with the condition that it reverts to S on B's death;<sup>37</sup>
- for IHT purposes, B is therefore treated as owning the house by virtue of section 49 IHTA and so paragraph 11(1) Schedule 15 disapplies the "pre-owned asset" charge;
- however, although the house is part of B's estate for IHT purposes, there is no IHT charge on B's death by virtue of the exemption in section 54(1) IHTA.
- 21. This clause is aimed at blocking such avoidance by ensuring that the income tax exemption does not apply where the property in question (or any derived property) is back in the chargeable person's estate for IHT purposes by virtue of their being beneficially entitled to an interest in possession in it.
- 22. However, the clause also provides that, if the chargeable person does not wish to be subject to the income tax charge, they can elect (like other former owners otherwise liable to the "pre-owned asset" charge) that the property should fall back into their estate for IHT purposes. Thus the clause ensures an effective IHT charge in these circumstances by providing that the exemptions in sections 53(3), 53(4) and 54 IHTA will not apply.

Unfortunately there is only a passing resemblance between the terms of para 11(11) Sch 15 FA 2004 and the EN. The reverter to settlor restriction applies wherever a person has a recognised IP in property if:

- (1) relevant property has ceased to be comprised in a person's estate; or
- (2) he has directly or indirectly provided any consideration for the acquisition of the relevant property.

<sup>37</sup> Author's note: This is not of course generally possible after 22 March 2006.

I refer to this as the "trigger conditions". Trigger condition (2) is a paraphrase of the contribution condition. So wherever the contribution condition applies, the estate exemption is disapplied. For instance, suppose:

- (1) T transfers cash to an IP settlement (before 22 March 2006); and
- (2) the trustees acquire a UK residence.

The reverter to settlor restriction applies (even though the reverter to settlor exemption does not apply!) so it appears that the POA charge applies. But HMRC do not agree. Published correspondence between STEP and CIOT provides:

#### STEP letter

The potential difficulty with paras 11(11) and 11(12) is that they do not distinguish between reverter to settler trusts and <u>any</u> trust set up between March 1986 and 22 March 2006 where the settlor has a qualifying interest in possession and would in that event be subject to inheritance tax on his death.

These difficulties arise because paras 11(11) and 11(12) catch not only those transactions where land has been given away and ceased to be comprised in the settlor's estate and then comes back into his estate (condition a above). They also catch transactions where a settlor contributed funds or property to a trust and the trust (or an underlying company) has then used those funds or property representing them to buy the relevant property i.e. the land now occupied (condition b above). There is nothing in the words about "any subsequent time" which suggests that under (b) the property had first to cease to be comprised in his estate before being caught by this provision. Indeed if that was the case the words in (a) would be redundant.

Are the following cases caught by POAT from 5 December 2005 (the date the change came into effect):

- 1. In 1987, A sets up an interest in possession trust for himself into which he gifts his house. If the house is still held by the trustees now there is no POAT charge because nothing has left his estate. However assume that the house has since been sold but he retains an interest in possession. The trust holds a mixture of investments and another house that A occupies. Is para 11(11)(b) satisfied on the basis that A has provided consideration for the acquisition of the land which land has subsequently become comprised in his estate. ...
- 2. B is a foreign domiciliary who before 22 March 2006 set up a discretionary trust into which he transferred cash. He remains a beneficiary of the trust. The trust then funds a company which buys a house or possibly holds UK investments (and B will pay income tax under [s720 ITA] in respect of any UK income). The trust was before 22 March 2006 converted into an interest

in possession trust. If there are any UK intangibles or UK property occupied by A which are held by the trustees within the interest in possession structure he is now subject to POAT. Even if one reads "subsequent time" to mean some time must elapse between the date when the gift is made and the date the property comes back into B's estate this would still not protect B in this example because the trust was originally discretionary.

3. In June 2006, C, a disabled person, sets up a trust for himself that qualifies as a disabled person's interest within s89B IHTA. C puts in cash and the trustees invest in equities or a house that C occupies. C will pay POAT....

#### **HMRC** response

As I understand your concern, it is that the new paragraph 11(11)(b) in Schedule 15 FA 2004 will catch someone who has settled, say, cash on interest in possession trusts for themselves (either before 22 March 2006, or afterwards if it is a "disabled person's interest") and subsequently occupies property bought by the trustees; or where the property they settled initially has been sold and replaced by other property, while the settlor has retained their interest in possession.

The new paragraph refers to the chargeable person "directly or indirectly [providing] any consideration for the acquisition of the relevant property", and goes on to require that, "at any subsequent time", the relevant property is comprised in the settlor's IHT estate by virtue of their having an interest in possession in it.

In our view, the words "at any subsequent time" should be read as meaning that a POA charge will arise where the consideration leaves the donor's estate, as a result of which that estate is reduced, and later property acquired with such consideration becomes comprised in it again because of their interest in possession. This is consistent with the reasons for Schedule 15.

We do not, therefore, consider that there will be a charge in the scenarios numbered 1 and 3 in your letters, because the assets transferred into trust and any derived assets have always been in the settlor's estate for IHT purposes. We believe that also applies if, in your second scenario, B set up an interest in possession trust from the outset before Budget Day. The taxpayer should self-assess on the basis that no POAT is due and there is therefore no need to put anything about POAT on the tax return or for him to make the election where the settlor has retained an interest in possession throughout and settled the cash or property directly into trust himself (rather than through any other funding vehicle such as another trust). This is because no POAT charge arises under s80 FA 2006.

In summary we do not consider that s.80 FA 2006 has any implications for:

- a settlement of cash on interest in possession trusts for onself made before
   22 March 2006, or made by a disabled person on or after that date, after which the trustees purchase a property in which the settlor resides; or
- the settlement of a house in the same way, which is subsequently sold by the trustees and replaced by other investments or another property.

That remains our view, on the basis that the words "at any subsequent time" mean that new paragraph 11(11)(b) Schedule 15 FA 2004 will only be relevant where:

- the consideration in question leaves the donor's estate, as a result of which that estate is reduced; and
- later, property acquired with such consideration becomes comprised in the estate once more by virtue of an interest in possession.

We do not agree that this interpretation makes paragraph 11(11)(a) redundant, since that relates to cases where the disposal condition is met and paragraph 11(11)(b) to cases where the contribution condition is met.

We accept that a POA charge may arise where someone set up a discretionary trust that has subsequently been converted into an interest in possession trust for the benefit of the settlor. (Scenario 2 in your example). However, it remains possible in those circumstances to elect out of the charge. So, take the following example:

- H settles a property on discretionary trusts before 22 March 2006;
- also before that date, the trust is converted into an interest in possession trust for H's benefic, with remainder to his wife, W;
- A POA charge therefore arises because of s.80 FA 2006 but H elects.

As we see it, the effects of the election are:

- the chargeable proportion of the property will be treated as subject to a reservation, but only so far as H is not beneficially entitled to an interest in possession in the property (paragraph 21(2)(b)(i), Schedule 15 FA 2004) i.e. not at all;
- section 102(3) and (4) FA 1986 will apply, but only so far as H is not beneficially entitled to an interest in possession in the property (paragraph 21(2)(b)(ii)) i.e. not at all; and
- the reverter-to-settlor exemptions in s.53(3) and (4) and s.54 IHTA will not apply to the actual interest in possession (paragraph 21(2)(b)(iii)).

We do not, therefore, consider that the election affects the availability of spouse exemption on H's interest in possession on his death – or on its termination during his lifetime. That is because, as we have just noted, the election will not cause s.102(3) and (4) FA 86 to apply because of H's interest in possession, so there will be no deemed PET.

# 51.20 GWR exemptions

# 51.20.1 Full GWR exemption

Paragraph 11(3) and (5) Sch 15 FA 2004 provide:

- (3) Paragraphs 3, 6 and 8 do not apply to a person at a time when—
- (a) the relevant property, or
- (b) any other property—
  - (i) which derives its value from the relevant property, and
- (ii) whose value, so far as attributable to the relevant property, is not substantially less than the value of the relevant property, falls within sub-paragraph (5) in relation to him.

...

- (5) Property falls within this sub-paragraph in relation to a person at a time when it—
  - (a) would fall to be treated by virtue of any provision of Part 5 of the 1986 Act (inheritance tax) as property which in relation to him is property subject to a reservation,
  - (b) would fall to be so treated but for any of paragraphs (d) to (i) of subsection (5) of section 102 of the 1986 Act (certain cases where disposal by way of gift is an exempt transfer for purposes of inheritance tax),
  - (c) would fall to be so treated but for subsection (4) of section 102B of the 1986 Act (gifts with reservation: share of interest in land), or would have fallen to be so treated but for that subsection if the disposal by way of gift of an undivided share of an interest in land had been made on or after 9 March 1999, or
  - (d) would fall to be so treated but for section 102C(3) of, and paragraph 6 of Schedule 20 to, the 1986 Act (exclusion of benefit).

In short, the POA charges do not apply to property subject to a reservation. ("GWR property").

I refer to this as "the full GWR exemption".

The question of whether property is GWR property (subject to a reservation) is considered at 42.2 (Terminology).<sup>38</sup>

Note that property may be GWR property even though it is excluded property. Suppose:

- (1) T transfers funds to a discretionary trust under which he is a beneficiary (a GWR).<sup>39</sup>
- (2) The trustees lend the funds to a company which purchases a house

<sup>38</sup> For this purpose para 11(8) Sch 15 FA 2004 tinkers with the GWR tracing rules: "In determining whether any property falls within sub-paragraph (5)(b), (c) or (d) in a case where the contribution condition in paragraph 3(3) or 6(3) is met, paragraph 2(2)(b) of Schedule 20 [FA 1986] (exclusion of gifts of money) is to be disregarded."

The Website POA Guidance gives an example at 4.2.

<sup>39</sup> The position is the same for an unrecognised IP trust if T is the object of a wide power of appointment (so there is a GWR).

occupied by T.

The shares and the benefit of the loan are derived property, and are subject to a reservation. This is so even if they are excluded property. So the GWR exemption applies.

A complication arises if T becomes UK domiciled: see 51.25 (Former foreign domiciliary).

### 51.20.2 Partial GWR exemption

Paragraph 11(4) Sch 15 FA 2004 provides:

Where any property which falls within sub-paragraph (5) in relation to a person includes property—

- (a) which derives its value from the relevant property, and
- (b) whose value, so far as attributable to the relevant property, is substantially less than the value of the relevant property,

the appropriate rental value in paragraph 4, the appropriate amount in paragraph 7 or the chargeable amount in paragraph 9 (as the case may be) is to be reduced by such proportion as is reasonable to take account of that fact.

I refer to this as the "partial GWR exemption". It is the equivalent of the partial estate exemption discussed above (except that the words at the end of the subsection are grammatical).

# 51.21 Full consideration exemption

The full consideration exemption in para 11(5)(d) Sch 15 FA 2004 applies where (in my paraphrase) the relevant property or derived property:

would fall to be treated as property subject to a reservation but for s.102C(3) and Schedule 20 paragraph 6 FA 1986.

There are two exemptions here:40

<sup>40</sup> Another possible reading is that the exemption only applies if s.102C(3) and Sch 20 para 6 both apply, i.e. it is not enough that Sch 20 para 6 applies if s.102C(3) does not. But a close reading of s.102C shows that s.102C(3) and para 6 Sch 15 FA 2004 are alternatives. They cannot both apply. *Hansard* confirms this (if it were

- (1) where the GWR rule would apply but for s.102C(3) FA 1986; and
- (2) where the GWR rule would apply but for para 6 Sch. 20 FA 1986.

Section 102C is not discussed here. Paragraph 6(1) Sch 20 FA 1986 provides two exemptions to the GWR rule. The first is:

In determining whether any property which is disposed of by way of gift is enjoyed to the entire exclusion, or virtually to the entire exclusion, of the donor and of any benefit to him by contract or otherwise—

(a) in the case of property which is an interest in land or a chattel, retention or assumption by the donor of actual occupation of the land or actual enjoyment of an incorporeal right over the land, or actual possession of the chattel shall be disregarded if it is for full consideration in money or money's worth ...

I call this the "full consideration exemption". This is particularly important in relation to chattels because full consideration would be much less than the deemed income charge. As to the meaning of "full consideration" see RI 55 and the published IR letter of 18 May 1987. At present HMRC argue that the industry standard 1% guideline as the market rent for chattels is too low.

The full consideration exemption only applies if there would otherwise be a GWR. If an individual has carried out an *Eversden* scheme, he will not qualify for the full consideration exemption even if he pays full consideration for use of the land (though the rent paid will reduce the quantum of the POA charge).

The second exemption in para 6(1)(b) Sch 20 is less likely to be important in practice.

# 51.22 Partnerships

Website POA Guidance provides:

The treatment of a share of a partnership interest for Schedule 15 purposes follows that applied for IHT purposes. In other words, we do not regard the partnership interest as transparent, and the disposal of a share is unlikely to give rise to a Schedule 15 charge in any

necessary): HC 7 July 2004 col.881, 900. The Website POA Guidance agrees.

circumstances.

This is not a view which bears much examination. If a partnership holds land, a partnership interest is an interest in land, and a disposal of that interest meets the disposal condition.<sup>41</sup> But the legislation was not intended to catch partnerships and HMRC avoid the problem by informal concession dressed up as a statement of practice.

### 51.23 Non-resident taxpayer

Paragraph 12(1) Sch 15 FA 2004 provides:

This Schedule does not apply in relation to any person for any year of assessment during which he is not resident in the UK.

This is straightforward.

## 51.24 UK resident foreign domiciliary

Paragraph 12(2) Sch 15 FA 2004 provides:

Where in any year of assessment a person is resident in the UK but is domiciled<sup>42</sup> outside the UK, this Schedule does not apply to him unless the property falling within paragraph 3(1)(a), 6(1)(a) or 8(1)(c) is situated in the UK.

This provides three exemptions:

- (1) exemption to POA land charge where T occupies non-UK situate land;
- (2) exemption to POA chattel charge where T uses non-UK situate chattels; or

<sup>41</sup> Contrast the Technical Guidance (2004) which took the correct (if worrying) line that the POA rules in principle apply "if C, an existing partner, brings his son D into partnership"; see the 6th edition of this work, para 43.10.1.

<sup>42 &</sup>quot;Domiciled" is defined in para 12(4) Sch 15 FA 2004:

<sup>&</sup>quot;For the purposes of this paragraph, a person is to be treated as domiciled in the UK at any time only if he would be so treated for the purposes of IHTA."

(3) exemption to POA intangible property charge where intangible property is not UK situate.

Paragraph 12 Sch 15 FA 2004 does not provide exemption where T transfers assets to a non-UK company which holds UK land occupied by T. But the GWR or estate exemption will usually apply.

### 51.25 Former foreign domiciliary

Paragraph 12(3) Sch 15 FA 2004 provides:

In the application of this Schedule to a person who was at any time domiciled<sup>43</sup> outside the UK, no regard is to be had to any property which is for the purposes of IHTA excluded property in relation to him<sup>44</sup> by virtue of section 48(3)(a) of that Act.

The words "was at any time domiciled outside the UK" refer to a person who was formerly foreign domiciled but who has become UK domiciled. The words do not refer to a person who was and remains foreign domiciled. (The words in isolation could, taken literally, apply in such a case, but the word *was* in para 12(3) Sch 15 FA 2004 is to be contrasted with *is* in para 12(2) Sch 15 FA 2004.)

Suppose:

- (1) T (not UK domiciled) creates a discretionary trust of which he is a beneficiary;
- (2) The trust holds:
  - (a) Non-UK investments.
  - (b) A company holding UK property occupied by T.

At this point, the conditions for the POA intangible property charge and the POA land charge are satisfied but the GWR exemption provides relief in both cases.

<sup>43</sup> See above footnote.

The words "in relation to him" are misconceived. Property is excluded property or not excluded; but it cannot be excluded property "in relation to" any particular beneficiary. It is considered that these words should simply be disregarded.

(3) Suppose T becomes UK deemed domiciled (or actually domiciled).

At first sight T ceases to enjoy the benefit of the GWR and estate exemptions as the trust property is excluded property, so "no regard" is to be had to it.

- (1) In relation to the investments, there is still no POA intangible property charge, since the investments are excluded property, so no regard is to be had to them either.
- (2) However, the land is not excluded property, so the POA land charge seems to apply.<sup>45</sup> This was certainly not foreseen at the time the legislation was passed. It is suggested that para 12(3) Sch 15 FA 2004 is, like a deeming provision, to be construed to have effect so far as intended but it was not intended to disapply the GWR and estate exemptions. The modern purposive approach to construction of tax statutes may on this occasion assist the taxpayer. The 17 March 1986 POA start date supports this view. That date shows that the object of the rules is to prevent GWR avoidance, not other kinds of IHT mitigation.

HMRC agree with this view. The CIOT Statement provides at para 7:

Paragraph 12(3) states that no regard is to be had to excluded property. In a case where a trust settled by a foreign domiciliary owns a UK house through a foreign registered company the shares in the company (and any loan to the company) are excluded property. Concern has been expressed that since para 12(3) says that no regard is to be had to these assets, this in turn means that the shares and loan have to be ignored in applying para 11 and in particular cannot be taken into account in determining whether there is derived property which is in the taxpayer's estate or GWR property in relation to him (which the shares and loans otherwise are). We think that this argument is misconceived but it has been advanced.

#### **Question 42**

Can HMRC confirm that they agree para 12(3) does not operate in this way and that para 11 can still work to protect the UK house or underlying assets owned by the offshore company in these circumstances?

HMRC

We agree with what you say in paragraph 7.1 about the interaction

<sup>45</sup> A further tax charge would arise if (as some have argued) T is also caught by the GWR rules on his death; see 42.12 (GWR and excluded property rules).

between paragraphs 12(3) and 11.

### Website POA Guidance provides at 4.1:

Paragraph 12(3) of the schedule provides that if any property situated outside the UK became comprised in a settlement when the person settling the property was domiciled outside the UK it will not be subject to the charge. Even if that person becomes domiciled in the UK at a later date this property will remain excluded from the charge.

Paragraph 12(3) provides that a charge under this Schedule shall not arise in relation to property regarded as excluded by virtue of section 48(3) IHTA'84. We do not regard this provision as having an impact on paragraph 11 in determining whether there is derived property in the taxpayer's estate, or GWR property in relation to him (see foreign domiciliary example in appendix).

### 51.26 Quantum of charge – land

We find the usual cascade of definitions. Paragraph 3(5) Sch 15 FA 2004 provides:

Where this paragraph applies to a person in respect of the whole or part of a year of assessment, an amount equal to the chargeable amount determined under paragraph 4 is to be treated as income of his chargeable to income tax.

# 51.26.1 *The chargeable amount and deductible expenses*

One therefore turns to para 4 Sch 15 FA 2004 to find the quantum of the charge. Para 4(1) Sch 15 FA 2004 provides:

For any taxable period<sup>46</sup> the chargeable amount in relation to the relevant land is

- [a] the appropriate rental value ... less
- [b] the amount of any payments which, in pursuance of any legal obligation, are made by the chargeable person during the period to

<sup>46 &</sup>quot;Taxable period" is defined in a commonsense way in para 4(6) Sch 15 FA 2004:

<sup>&</sup>quot;In this paragraph—

<sup>&#</sup>x27;the taxable period' means the year of assessment, or part of a year of assessment, during which paragraph 3 applies to the chargeable person."

the owner of the relevant land in respect of the occupation of the land by the chargeable person.

To obtain a deduction requires good paperwork:

- (1) a legal obligation; and
- (2) payment to the owner of the relevant land.

This is straightforward in an *Eversden* scheme, but who is the "owner" of the land in an *Ingram* scheme (where there is a lease owned by T and a reversion owned by others)? Who is owner of the land in a double trust scheme (where the land is held by trustees)?

# 51.26.2 "The appropriate rental value"

This is defined in para 4(2) Sch 15 FA 2004. This provides:

The appropriate rental value is  $R \times (DV \div V)$ 

In short, R is the **R**ental value; V is the capital Value.  $DV \div V$  is (in a sense) the chargeable part of that value. **DV** stands, perhaps, for Disposal Value.

#### 51.26.3 "Rental value"

R is the rental value of the relevant land for the taxable period. "Rental value" is defined in the same manner as the income tax benefit in kind rule: it means the "annual value". The "annual value" is in turn defined in para 5 Sch 15 FA 2004. That is copied from s.110 ITEPA, except that s.110(3), (4) are omitted. It is here called "the POA Annual Value". The POA Annual Value is defined as the rent which will be payable *on the assumption that the landlord (rather than the tenant) pays for all repairs and insurance*. The normal market rent will be lower than the POA Annual Value, because market practice is that the *tenant* pays the cost of repairs and insurance. The difference between POA annual value and normal market rent will vary from one property to another. The difference would be greater with large properties which are expensive to maintain and insure. In relation to other benefits in kind provisions, such as s.87

TCGA and s.731 ICTA, beneficiaries have sometimes been given the benefit of living accommodation on terms that they are responsible for maintenance and insurance. If the maintenance and insurance cost is substantial, they argue that the value of the benefit is small or sometimes even nil. It was perhaps to avoid these arguments that the legislation was framed in this way. It seems extraordinary if one thinks that the legislation is intended to charge income tax on a benefit in kind. However, the object of the legislation is really to penalise taxpayers who have carried out some IHT planning schemes and so it does make sense.

The wording is derived from rating legislation. There is a substantial case law, and to research this the reader should refer to rating law textbooks.

The reader will recall that the annual value for benefit in kind purposes is by concession taken to be the rateable value.<sup>47</sup> There is no reason to think that this concession will be applied for the POA Annual Value. POA Annual Value is (in short) slightly above market rental value.

# 51.26.4 The proportion $(DV \div V)$

The key expression is DV. Para 4(2) Sch 15 FA 2004 provides:

DV is—

- (a) in a case falling within paragraph 3(2)(a)(i),48
  - [i] the value as at the valuation date of the interest in the relevant land that was disposed of as mentioned in paragraph 3(2)(b) by the chargeable person or,
  - [ii] where the disposal was a non-exempt sale, the appropriate proportion of that value,
- (b) in a case falling within paragraph 3(2)(a)(ii),<sup>49</sup>
  - [i] such part of the value of the relevant land at the valuation date as can reasonably be attributed to the property originally disposed of by the chargeable person or,
  - [ii] where the original disposal was a non-exempt sale, to the appropriate proportion of that property, and
- (c) in a case falling within paragraph 3(3),50 such part of the value of the

<sup>47</sup> See 50.15.1 ("Rental value of the accommodation").

<sup>48</sup> i.e. disposal condition (i), see 51.4.1 (Disposal condition (i)).

<sup>49</sup> i.e. disposal condition (ii), see 51.4.2 (Disposal condition (ii)).

<sup>50</sup> i.e. the contribution condition, see 51.5 (The contribution conditions).

relevant land at the valuation date as can reasonably be attributed to the consideration provided by the chargeable person, and V is the value of the relevant land at the valuation date.

The drafter does not deal with a case falling within the disposal and the contribution condition, e.g. if the individual disposes of an interest in a contract to purchase land to another person and also provides the purchase price.

### 51.26.5 (DV÷V) and the valuation date

The valuation date is determined by the 2005 POA Regulations. The Consultation Document "Taxation of Pre-Owned Assets: Further Consultation" 16 August 2004 explains:

5. In the case of land, the "cash equivalent" of enjoyment in a particular tax year is derived from market rental that would be paid for use of the land over the "taxable period" (that is, the tax year or any shorter period for which the asset is "caught" by Schedule 15). This figure is then scaled down, in cases where the taxpayer's "stake" in the caught asset is less than 100 per cent, in the proportion DV/V, where V is the value of the whole asset on the "valuation date" for the year, and DV is the value reasonably attributable to the taxpayer on that date. In many cases, however, we would expect that taxpayers and their advisors will be able to establish the ratio DV/V from the surrounding circumstances without necessarily establishing the absolute amount of V or DV.

# 51.26.6 Non-exempt sale

Paragraph 4(4) Sch 15 FA 2004 provides a relief for a "non-exempt" sale. Paragraph 4(4) Sch 15 FA 2004 begins with the definition of this term:

The disposal by the chargeable person of an interest in land is a "non-exempt sale" if (although not an excluded transaction) it was a sale of his whole interest in the property for a consideration paid in money in sterling or any other currency;

The label ("non-exempt sale") is chosen, presumably, because the sale is not an excluded transaction. (Perhaps "non-excluded sale" would have been clearer.)

The relief is given by the method of re-defining "the appropriate proportion" to a smaller amount. Paragraph 4(4) Sch 15 FA 2004 continues:

and, in relation to a non-exempt sale, "the appropriate proportion" is  $(MV-P) \div MV$  where— MV is the value of the interest in land at the time of the sale; P is the amount paid.

This will not often apply as a sale for full value will usually be an excluded transaction and a sale at an undervalue will probably qualify for the GWR exemption.

### 51.27 Quantum of charge – chattels

Paragraph 6(5) Sch 15 FA 2004 provides:

Where this paragraph applies to a person in respect of the whole or part of a year of assessment, an amount equal to the chargeable amount determined under paragraph 7 is to be treated as income of his chargeable to income tax.

# 51.27.1 The chargeable amount

Paragraph 7(1) Sch 15 FA 2004 provides:

For any taxable period the chargeable amount in relation to any chattel is

- [a] the appropriate amount (as determined under sub-paragraph (2)),
- [b] less the amount of any payments which, in pursuance of any legal obligation, are made by the chargeable person during the period to the owner of the chattel in respect of the possession or use of the chattel by the chargeable person.

This follows the format of the POA land charge.

# 51.27.2 The appropriate amount

Paragraph 7(2) Sch 15 FA 2004 provides:

The appropriate amount is  $N \times (DV \div V)$ 

In short, N is Notional interest. DV and V are similar to the POA land charge. In detail:

N is the amount of the interest that would be payable for the taxable period<sup>51</sup> if interest were payable at the prescribed rate on an amount equal to the value of the chattel [at]<sup>52</sup> the valuation date,

DV is—

- (a) in a case falling within paragraph 6(2)(a)(i),
  - [i] the value as at the valuation date of the interest in the chattel that was disposed of as mentioned in paragraph 6(2)(b) by the chargeable person or,
  - [ii] where the disposal was a non-exempt sale,<sup>53</sup> the appropriate proportion of that value,
- (b) in a case falling within paragraph 6(2)(a)(ii),
  - [i] such part of the value of the chattel at the valuation date as can reasonably be attributed to the property originally disposed of by the chargeable person or,
  - [ii] where the original disposal was a non-exempt sale, to the appropriate proportion of that property, and
- (c) in a case falling within paragraph 6(3), such part of the value of the chattel at the valuation date as can reasonably be attributed to the consideration provided by the chargeable person, and

V is the value of the chattel at the valuation date.

# 51.28 Quantum of charge – intangible property

Paragraph 8(3) Sch 15 FA 2004 provides:

Where this paragraph applies in respect of the whole or part of a year of assessment, an amount equal to the chargeable amount determined under paragraph 9 is to be treated as income of the chargeable person chargeable to income tax.

Paragraph 7(5) Sch 15 FA 2004 provides that "the taxable period" means the year of assessment, or part of a year of assessment, during which para 6 Sch 15 FA 2004 applies to the chargeable person.

<sup>52</sup> The statute erroneously reads "as".

<sup>53</sup> Non-exempt sale is defined in para 7(3) Sch 15 FA 2004 following the form of the POA land charge: see 51.26.6 (Non-exempt sale).

### 51.28.1 The chargeable amount

## Paragraph 9(1) Sch 15 FA 2004 provides:

For any taxable period the chargeable amount in relation to the relevant property is N minus T

### In short, N is Notional income; T is Tax payable. In more detail:

N is the amount of the interest that would be payable for the taxable period<sup>54</sup> if interest were payable at the prescribed rate on an amount equal to the value of the relevant property at the valuation date, and

T is the amount of any income tax or capital gains tax payable by the chargeable person in respect of the taxable period by virtue of any of the following provisions—

- (a) section 461 [ITTOIA],
- (b) section 624 [ITTOIA],
- (c) sections 720 to 730 [ITA],
- (d) section 77 [TCGA], and
- (e) section 86 [TCGA],
- so far as the tax is attributable to the relevant property.

Setting notional income against tax is penal and bizarre, but then, the POA charge is penal and bizarre.

There is no provision for carry forward or back if T exceeds N (but that will be rare).

If foreign income is unremitted and no tax is paid because of the s.624 foreign domicile defence, it is considered that the amount of T is nil.

#### 51.28.2 The valuation date

# Paragraph 9 Sch 15 FA 2004 continues:

(2) Regulations may, in relation to any valuation date, provide for a valuation of the relevant property by reference to an earlier valuation date to apply subject to any prescribed adjustments.

<sup>54</sup> Paragraph 9(3) Sch 15 FA 2004 provides:

<sup>&</sup>quot;the taxable period' means the year of assessment, or part of a year of assessment, during which paragraph 8 applies to the chargeable person".

#### (3) In this paragraph—

...

"the valuation date", in relation to a year of assessment, means such date as may be prescribed.

The date is prescribed in the 2005 POA Regulations.

### 51.29 Overlap of land and intangible property charges

Paragraph 18 Sch 15 FA 2004 provides:

Persons chargeable under different provisions by reference to same property

- (1) Where, in any year of assessment, a person ("the chargeable person") is (apart from this paragraph) chargeable to income tax both—
- (a) under paragraph 3 (land) or paragraph 6 (chattels) by reason of his occupation of any land or his possession or use of any chattel, and
- (b) under paragraph 8 (intangible property) by reference to any intangible property which derives its value (whether in whole or part) from the land or the chattel,

he is to be charged to income tax under whichever provision produces the higher chargeable amount in relation to him.

(2) Where sub-paragraph (1) applies, only the amount under the paragraph under which he is chargeable is to be taken into account in relation to the chargeable person for the purposes of paragraph 13(2).

# 51.30 Interaction with benefit in kind charge

Paragraph 19 Sch 15 FA 2004 provides:

Where, in any year of assessment, a person is (apart from this paragraph) chargeable, in respect of his occupation of any land or his possession or use of any chattel, to income tax both—

- (a) under this Schedule, and
- (b) under Part 3 of ITEPA,

the provisions of that Part shall have priority and he shall not be chargeable to income tax under this Schedule, except to the extent that the amount chargeable under this Schedule exceeds the amount to be treated as earnings under that Part.

### 51.31 De minimis exemption

The Press Release announcing the POA regime promised "a substantial *de minimis* exemption" (*sic*). This turns out to be £5,000 per annum. Paragraph 13 Sch 15 FA 2004 provides:

- (1) This paragraph applies where, in relation to any person who would (apart from this paragraph) be chargeable under this Schedule for any year of assessment, the aggregate of the amounts specified in sub-paragraph (2) in respect of that year does not exceed £5,000.
- (2) Those amounts are—
- (a) in relation to any land to which paragraph 3 applies in respect of him, the appropriate rental value as determined under paragraph 4(2),
- (b) in relation to any chattel to which paragraph 6 applies in respect of him, the appropriate amount as determined under paragraph 7(2), and
- (c) in relation to any intangible property to which paragraph 8 applies in respect of him, the chargeable amount determined under paragraph 9.
- (3) Where this paragraph applies, the person is not chargeable for that year of assessment under any of the following provisions—
- (a) paragraph 3(5) (land),
- (b) paragraph 6(5) (chattels), or
- (c) paragraph 8(3) (intangible property).

This is significant if annual value is (contrary to my expectation) construed by concession to mean rateable value. It could also be significant where husband and wife entered into IHT planning arrangements jointly, since each have their own separate allowance. The exception applies to the "appropriate rental value", so deductible expenses are not relevant. Another problem here is that the £5,000 limit must be satisfied every year. It is not likely that the "substantial" £5,000 figure will be raised in line with inflation. The *de minimis* limit is not time apportioned so the full £5,000 can be set against a much shorter period of deemed income.

It is therefore necessary to ascertain "the appropriate rental value". That takes us to para 4(2) Sch 15 FA 2004:

The appropriate rental value is R x (DV/V) where R is the rental value of the relevant land *for the taxable period*  The "taxable period" is defined in para 4(6) Sch 15 FA 2004:

"the taxable period" means the year of assessment, or part of a year of assessment, during which paragraph 3 applies to the chargeable person.

Thus it seems clear that if para 3 Sch 15 FA 2004 only applies for part of the year, the taxable period is reduced, so R is reduced, so the "appropriate rental value" is reduced and so (carrying the chain to the end) the *de minimis* exemption may apply. Note that the estate exemption in para 11(1) Sch 15 FA 2004 disapplies para 3 Sch 15 FA 2004: see para 11(1) Sch 15 FA 2004.

### 51.32 Election out of POA regime

One can elect out of the POA charges at an IHT cost. Paragraph 21 Sch 15 FA 2004 deals with the POA land and chattels charges. Paragraph 22 Sch 15 FA 2004 deals with intangible property. They are not quite the same but for reasons of space I shall only cover the former.

# 51.32.1 Conditions for election

Paragraph 21(1) Sch 15 FA 2004 provides

This paragraph applies where—

- (a) a person ("the chargeable person") would (apart from this paragraph) be chargeable under paragraph 3 (land) or paragraph 6 (chattels) for any year of assessment ("the initial year") by reference to his enjoyment<sup>55</sup> of any property ("the relevant property"), and
- (b) he has not been chargeable under the paragraph in question in respect of any previous year of assessment by reference to his enjoyment of the relevant property, or of any other property for which the relevant property has been substituted.

<sup>55 &</sup>quot;Enjoyment" is defined in para 21(4) Sch 15 FA 2004:

<sup>&</sup>quot;For the purposes of this paragraph a person 'enjoys' property if—

<sup>(</sup>a) in the case of an interest in land, he occupies the land, and

<sup>(</sup>b) in the case of an interest in a chattel, he is in possession of, or has the use of, the chattel."

If an election is made by mistake (because the POA charge does not in fact apply) it has no effect.

#### 51.32.2 Effect of election

Paragraph 21(2) Sch 15 FA 2004 provides:

The chargeable person may elect in accordance with paragraph 23 that—

(a) the preceding provisions of this Schedule shall not apply to him during the initial year and subsequent years of assessment by reference to his enjoyment of the relevant property or of any property which may be substituted for the relevant property ...

This disapplies Schedule 15. The price is in sub-paragraph (b):

- ..., but
- (b) so long as the chargeable person continues to enjoy the relevant property or any property which is substituted for the relevant property—
  - (i) the chargeable proportion of the property is to be treated for the purposes of Part 5 of FA 1986 (in relation to the chargeable person) as property subject to a reservation, but only so far as the chargeable person is not beneficially entitled to an interest in possession in the property,
  - (ii) section 102(3) and (4) of that Act shall apply, but only so far as the chargeable person is not beneficially entitled to an interest in possession in the property, and
  - (iii) if the chargeable person is beneficially entitled to an interest in possession in the property, sections 53(3) and (4) and 54 of IHTA 1984 (which deal with cases of property reverting to the settlor etc) shall not apply in relation to the chargeable proportion of the property.

Suppose a former foreign domiciliary makes an election in relation to a discretionary trust of which he is a beneficiary and the property is excluded property. How does s.102(3) apply? See 42.12 (GWR and excluded property).

## 51.32.3 *The chargeable proportion*

This takes us to the definition of "chargeable proportion" in para 21(3) Sch 15 FA 2004:

In this paragraph, "the chargeable proportion", in relation to any property, means  $DV \div V$ 

where DV and V are to be read in accordance with paragraph 4(2) or 7(2), as the case requires, but as if—

- (a) any reference in paragraph 4(2) or 7(2) to the valuation date were a reference—
  - (i) in the case of property falling within subsection (3) of section 102 of the Finance Act 1986, to the date of the death of the chargeable person, and
  - (ii) in the case of property falling within subsection (4) of that section, to the date on which the property ceases to be treated as property subject to a reservation, and
  - (iii) in the case of property in which the chargeable person is beneficially entitled to an interest in possession, to the date of his death or if his interest comes to an end on an earlier date) that earlier date, and
- (b) the transactions to be taken into account in calculating DV included transactions after the time when the election takes effect as well as transactions before that time

I do not see the purpose or effect of para 21(3)(b) Sch 15 FA 2004. How does this work in the case of an *Ingram* scheme?

# 51.32.4 Time limit for election

Paragraph 23(3) Sch 15 FA 2004 provides:

The election must be made on or before—

- (a) the relevant filing date, or
- (b) such later date as an officer of Revenue and Customs may, in a particular case, allow..

The key expression is "relevant filing date" which is defined in para 23(1) Sch 15 FA 2004:

"the relevant filing date" means 31 January in the year of assessment

that immediately follows the initial year within the meaning of paragraph 21 or (as the case requires) paragraph 22.

Time runs from when the Schedule begins to apply. Normally that will be 6 April 2005,<sup>56</sup> because in the future no-one will deliberately enter into arrangements caught by the Schedule. But where a person is non-resident or domiciled, the Schedule may not begin to apply until a later time when he becomes UK resident or domiciled, and in such a case time for the election starts at that later time; a sensible rule. The Website POA Guidance discusses when a late election is accepted at 3.4.

#### 51.32.5 Revocation of election

Paragraph 23(5) Sch 15 FA 2004 provides:

The election may be withdrawn or amended, during the life of the chargeable person, at any time on or before the relevant filing date.

This will only be useful in very exceptional circumstances.

# 51.32.6 Retrospective effect of election

Paragraph 23(6) Sch 15 FA 2004 provides:

Subject to sub-paragraph (5), the election takes effect for the purposes of inheritance tax from the beginning of the initial year within the meaning of paragraph 21 or (as the case requires) paragraph 22 or, if later, the date on which the chargeable person would (but for the election) have first become chargeable under this Schedule by reference to the property to which the election relates.

#### 51.33 Election and *Eversden* schemes

If a client has lost his appetite for IHT planning, it would be better to unwind an *Eversden* scheme than to elect. Unwinding an *Eversden* scheme is straightforward.

By contrast, unwinding double trust schemes needs considerable care.

<sup>56</sup> Or 6 April 2007 for those caught by the reverter to settlor restriction in the FA 2006; see 51.19 (Reverter to settlor restriction).

Watch out for Fraud on a Power.

#### 51.34 Election in case of double trust schemes

#### Suppose:

- (1) The client ("H") has entered into a double trust plan: he has sold his home to a trust (before 22 March 2006) ("the property settlement") in return for a debt, and given away the debt.
- (2) Under the terms of the property settlement, income is paid to H for life, and then for his widow ("W") after his death.
- (3) Suppose first of all that the home has not increased in value, so that the net value of the trust fund of the property settlement is nil.
- (4) A POA election has been made.
- (5) H is survived by W.

## 51.34.1 Effect of election

The chargeable proportion (here = the whole) of the property:

is to be treated for the purposes of Part 5 of FA 1986 (in relation to the chargeable person) as property subject to a reservation.

So it is treated as property to which H is beneficially entitled.

However, H is already entitled to the property as he has an interest in possession in it. The property is subject to the debt. Is this taken into account in valuing the estate of H on his death? If so the debt scheme still works! In *IRC v Ayrshire Employers Mutual Insurance Association* 27 TC 331 the House of Lords notoriously said that the legislation had "misfired". But the modern approach of the Courts is to make sure that legislation does not "misfire" if they can. Indeed this approach is not so modern, and in 1965 Lord Diplock criticised the *Ayrshire* decision:

If the Courts can identify the target of Parliamentary legislation their proper function is to see that it is hit: not merely to record that it has

been missed.

### 51.34.2 *Spouse exemption on death of H*

The IHT spouse exemption provides that the transfer of value deemed to be made on the death of H:

... is an exempt transfer to the extent that the value transferred is [a] attributable to property which becomes comprised in the estate of the transferor's spouse or civil partner; or

[b] so far as the value transferred is not so attributable, to the extent that that estate is increased.

See s.18(1) IHTA 1984.

H does not qualify for exemption within [b]. We have to argue that the value transferred is "attributable to property" (the home) "which becomes comprised in the estate of the spouse or civil partner".

Does it? Only subject to the debt. The Revenue may reply that "property" in s.49(1) IHTA means net property and this is supported by *Green v IRC*:

Section 49(1) IHTA 1984 [deems] the deceased to be beneficially entitled to "the property" in which his life interest subsists. It does not say "net property" (i.e. the value of the property net of trust liabilities) but that is what it must mean, and the parties to this appeal both agree that in practice that is the effect the Revenue gives to the section.

On the facts of the above example, no net property becomes comprised in the estate of the spouse. A purposive construction supports that view. It does not make sense for the spouse exemption to apply there.

The spouse exemption would apply to the extent that the value of the property exceeds the debt.

If the debt were released, the problem disappears and it is clear that the spouse exemption would apply.

# 51.35 Unwinding existing structures

What is to be done when an existing structure falls within the POA land charge?

Do nothing and pay the tax? A suitable option where the client has a short life expectancy. Mitigate the charge by arranging that maintenance costs are deductible: see 51.26.1 (The chargeable amount and deductible expenses).

Elect out of the POA regime? Generally unattractive: you have the IHT charge on death usually without CGT uplift or spouse exemption on death.<sup>57</sup> Consider it if IHT is a long term problem (middle-aged clients). Perhaps a future Conservative government will scrap these rules in a decade or so's time?

It may be sensible to elect and retain the structure where:

- (1) IHT is not a problem (e.g. insurance is inexpensive);
- (2) Shadow directorship is not a problem (expect an investigation to follow the election); and
- (3) A sale of the company is envisaged in the short or medium term. See para 51.6.4 (Secondhand company).

In most cases shadow directorship may be a problem; it will usually be better to liquidate the company if IHT, CGT and SDLT issues permit.

Best solution is usually unwinding, or reorganising so as to fall within the estate exemption.

# 51.36 Is existing scheme validly created?

In Wolff v Wolff [2004] STC 1633, a husband and wife entered into a reversionary lease of the property in favour of their daughters for 125 years starting from 2017. Subsequently, the claimants became aware that from 2017 they had no right to stay in the property and were at the mercy of the owners of the lease! The lease was set aside for mistake.

# 51.37 Commentary

Of course the POA provisions are shot through with anomalies, but not markedly more so than much anti-avoidance legislation. (If it seems worse, it is because new unfairnesses rank more sorely than those to which

<sup>57</sup> See 49.6 (IHT spouse exemption defence to GWR charge on death).

we have become enured by the passage of time.)

What is the nature of the POA charges? Although the tax charge is imposed under the Income Tax Acts, it is not an income tax (in the sense that it is not a tax on income or in any way relating to income). To put it another way, the provisions impose an income tax charge on income which does not exist. Once it is accepted that income tax should not be charged on an individual who occupies his own property<sup>58</sup> then it is anomalous to charge income tax on the benefit of occupation through a trust or company. And since the POA intangible property charge applies even if the property also produces taxed income, it is obviously not income which Schedule 15 is seeking to tax.

The POA charge might be seen as an erratic *ersatz* annual IHT charge on property which has slipped through the IHT net. However, the quantum of the charge is penal (compared to IHT rates).

The true nature of the POA charge is that it is a penalty for carrying out IHT planning (and not unwinding it). Hardly anyone is seriously expected to pay it. The object is to force taxpayers (by electing or unwinding) to bring themselves back into the IHT net. <sup>59</sup> The POA rules take the clothes or label of a tax, but – looking beyond the label to the contents – they are not a tax as that word is normally understood. It is well established that a fee, levy or toll may in fact be a tax by another name. <sup>60</sup> Likewise provisions wearing the clothes or label of a tax do not necessarily constitute a tax. This point may be relevant to construction because the principle of construction that penalty provisions are to be strictly construed may have more force than the principle that clear words are required to impose a tax.

The controversial aspect of the new provisions is that they are retrospective in effect. (One should avoid semantic – indeed Orwellian – debate about the meaning of "retrospective" and look at the effect.) Retrospective legislation is pernicious when it entails liability for conduct which would have been different if the agent had known of the terms of the existing law. The POA rules are unashamedly targeted at taxpayers who have made the following arrangements since 1986:

<sup>58</sup> See Kay and King, The British Tax System, 5th ed., 1990, p.80.

<sup>59</sup> And to stop similar arrangements being made in the future.

<sup>60</sup> Re a By-law of the Auckland City Council [1924] NZLR 907 at 911.

- (1) Eversden<sup>61</sup> schemes;
- (2) Ingram<sup>62</sup> and similar shearing schemes;
- (3) "double trust" schemes.

This is unprecedented in the UK tax system, which has traditionally allowed taxpayers to plan their affairs more securely on the basis of the law of the day. One may approve of this as an attack on tax avoidance, or disapprove as contrary to the rule of law. Views may divide on party political lines. What should not be controversial is that those who have done *Ingram* schemes have been particularly unfairly treated. They entered into a package with an IHT advantage (generally) at a significant CGT cost. Parliament removed the benefit and left them with the cost.

Foreign domiciliary IHT planning using companies to avoid IHT on UK land or chattels were not a target of the POA rules; my guess is that any effect on former foreign domiciliaries is entirely accidental; no-one at all had worked it out as the provisions were frantically amended and reamended.

Of course, the POA rules will bring some revenue for the Government, though how much is a matter of speculation. Set against the tax raised (whatever it is) and the blow against tax avoidance (however one values or regards that) there are some entries to make on the debit side: the POA rules impose significant costs of compliance and tax planning (for they require taxpayers to incur professional fees in order to rearrange their affairs). They impose the unquantifiable burden of complexity and uncertainty which (combined with unfairness) will lead to an equally unquantifiable loss of taxpayer goodwill. One cannot put a value on that goodwill, but it is essential to successful tax administration.

All in all, it is difficult for anyone who cares about the UK tax system to speak with moderation about the conception, enactment process or administration of the POA provisions. The professional bodies did not seriously try. 63

<sup>61</sup> IRC v Eversden (Greenstock's Executors) 75 TC 340.

<sup>62</sup> Ingram v IRC [1999] STC 37.

<sup>63 &</sup>quot;The anti-avoidance Pre-Owned Assets regime ... is: retrospective in its effect, disproportionate to the mischief at which it is purportedly aimed, contrary to taxpayers' legitimate expectations, and arbitrary ... ."

CIOT and ICAEW Tax Faculty (October 2004).

# ESTATES OF DECEASED PERSONS - CGT

## 52.1 Estates - Property law background

On the death of a person domiciled in England and Wales,<sup>1</sup> his property passes to his personal representatives ("**PRs**") who are under a duty to pay the debts of the estate, including taxes. Provided that there are sufficient assets available, they pay pecuniary legacies and transfer property which the deceased has specifically gifted. Finally, they transfer the residue of the estate to the residuary legatees. These transfers are normally done by means of an "assent".

Special taxation rules apply during this period of administration. The interplay of the rules produces some curious results where a foreign domiciliary is a beneficiary or testator. There can sometimes be considerable scope for tax planning.

I consider CGT and in the following chapter income tax.

The starting point is that PRs are "persons" (though not "individuals") so they are in principle subject to IT and CGT.

Similar issues arise where charities are beneficiaries of estates, as to which see *Taxation of Charities*, Kessler & Kamal, Key Haven, 6th ed., 2007 Chapter 29 (Estates of deceased persons).

# **52.2 Estates - CGT principles**

# 52.2.1 *Tax free uplift on death*

Section 62(1) TCGA provides:

<sup>1</sup> Further consideration is needed on the death of a person domiciled outside England and Wales.

- (1) For the purposes of this Act the assets of which a deceased person was competent to dispose—
  - (a) shall be deemed to be acquired on his death by the personal representatives or other person on whom they devolve for a consideration equal to their market value at the date of the death, but
  - (b) shall not be deemed to be disposed of by him on his death (whether or not they were the subject of a testamentary disposition).

This is the so called tax free uplift on death.

### 52.2.2 Transfers from PRs to beneficiaries

Section 62(4) TCGA provides:

On a person acquiring any asset as legatee (as defined in section 64)—

- (a) no chargeable gain shall accrue to the personal representatives, and
- (b) the legatee shall be treated as if the personal representatives' acquisition of the asset had been his acquisition of it.

Thus there is scope to arrange that gains accrue either to PRs or to beneficiaries (by transferring to legatees prior to any disposal.)

#### 52.3 Residence and domicile of PRs for CGT

The definition of residence for PRs is different for CGT and for IT. Section 62(3) TCGA provides:

In relation to property forming part of the estate of a deceased person [a] the PRs shall for the purposes of this Act be treated as being a single and continuing body of persons (distinct from the persons who may from time to time be the PRs), and

[b] that body shall be treated as having the deceased's residence, ordinary residence, and domicile at the date of death.

The residence and domicile of the PRs in their private capacity is irrelevant.

#### 52.4 Deceased not UK resident.

If the deceased was not UK resident at the time of his death (regardless of domicile) the PRs are in principle outside the scope of CGT. The estate is therefore a CGT free vehicle. In principle, it would be desirable to arrange that gains accrue to PRs. If the PRs assent assets to UK residents who sell the assets, the gain on the disposal is chargeable in full or on the remittance basis. If the PRs assent assets to non-resident trustees, who sell the assets, the gain is a trust gain. (By contrast, assets with losses should be transferred in specie.) It is also desirable to extend the administration period as long as possible.

#### 52.4.1 Is an estate a "settlement" within s.87 TCGA?

Could gains accruing to the PRs be "trust gains" within the scope of s.87 That could only be the case if a deceased's estate is a "settlement" for the purposes of s.87. Section 97(7) TCGA provides:

"settlement" has the meaning given by s.620 of ITTOIA ...

In this book this is called the "settlement-arrangement" definition of settlement.<sup>3</sup> In IRC v Buchanan 37 TC 366 at p.374, Lord Goddard, a criminal judge, said:

I do not think for a minute that a will of a testator comes within section 20<sup>4</sup> at all; it is not a settlement to which the Act applies.

Lord Goddard did not expressly say that a will is not a settlementarrangement but if that is what he meant, the comment was obiter and clearly wrong. A deceased's estate is a "settlement" in the sense of "arrangement". There is an element of "bounty" since the testator decides who should benefit (or by not making a will, decides that the intestacy rules should apply). However, Lord Goddard's comment was loyally

See 35.1 (CGT s.87).

See 54.2 (Definitions of "settlement").

Section 20 FA 1943, the predecessor of s.644 ITTOIA.

followed.<sup>5</sup> Accordingly CG Manual (June 2005) 14591 is right to provide:

A will trust cannot be a Settlement for these purposes [for the purposes of the settlement-arrangement definition].

For this reason a deceased's estate is not a "settlement" within s.87. This is supported by the consideration that an assent by PRs in favour of beneficiaries is not (without a considerable stretch) a capital payment. Section 87(6) TCGA provides:

For the purposes of this section a settlement arising under a will or intestacy shall be treated as made by the testator or intestate at the time of death

This showed that a settlement arising under a will or intestacy is a "settlement" for s.87 purposes.6

## 52.5 Gains accruing to non-resident company held by PRs

Suppose:

- (1) PRs hold a non-resident company.
- (2) The company disposes of an asset and realises a gain, which I call "the company gain".

## 52.5.1 Position of company and PRs

The company is not subject to tax on the company gain because it is not UK resident. The PRs are "participators". But if they are not UK resident, they are not treated as if the company gain had accrued to them. The condition in s.13(2)[a] is not satisfied.

<sup>5</sup> Willingdale v Islington Green Investment Co 48 TC 547 at 556. (The point was not argued on appeal.)

But this only applies once the administration of the estate is completed. Section 97(7) TCGA also showed that, before it was amended by the FA 2006.

## 52.5.2 Position of legatee

Assume that under the terms of the Will the shares pass to a legatee. Is it possible that the legatee should be treated as if the company gain accrued to the legatee, so that:

- (1) the legatee would be subject to tax on the gain under s.13(2) TCGA if UK resident: or
- (2) if the legatee is a non-resident trust it would be treated as receiving a s.2(2) amount under s.13(10) TCGA?

The first question is whether, at the time the gain accrues to the company (while the estate is still in the course of administration) the legatee is a "participator". Section 13(12) TCGA provides:

In this section "participator", in relation to a company, has the meaning given by section 417(1) of the Taxes Act for the purposes of Part XI of that Act (close companies).

## This takes us to s.417(1) ICTA:

For the purposes of this Part, a "participator" is, in relation to any company, a person having a share or interest in the capital or income of the company, and, without prejudice to the generality of the preceding words, includes—

- (a) any person who possesses, or is entitled to acquire, share capital or voting rights in the company;
- (b) any loan creditor of the company;
- (c) any person who possesses, or is entitled to acquire, a right to receive or participate in distributions of the company (construing "distributions" without regard to section 418) or any amounts payable by the company (in cash or in kind) to loan creditors by way of premium on redemption; and
- (d) any person who is entitled to secure that income or assets (whether present or future) of the company will be applied directly or indirectly for his benefit.

In this subsection references to being entitled to do anything apply where a person is presently entitled to do it at a future date, or will at a future date be entitled to do it.

The Sudeley and Livingston cases<sup>7</sup> decided that residuary<sup>8</sup> beneficiaries of an estate have no legal or equitable "interest" (in the strict sense) in the assets of the estate. They have the right to enforce its proper administration but that is not an interest in the assets. The legatee is nevertheless a "participator" by virtue of s.417(1)(a) ("entitled to acquire") and (d) ("entitled to secure").

However s.13(3) TCGA (identifying the part of the chargeable gain which is deemed to accrue to the participator) provides:

That part shall be equal to the proportion of the gain that corresponds to the extent of the participator's *interest* as a participator in the company.

It is considered that during the course of administration the legatee does not have an "interest" as a participator. Thus it does not matter that he is a participator because nothing can be attributed to him under s.13.

Admittedly the context can show that the word "interest" can be used in a loose or non-technical sense, to include the rights of a beneficiary in an estate. But there is no reason here to say the word is used loosely or nontechnically. On the contrary, my conclusion is supported by the fact that it is not clear what would be the "just and reasonable" apportionment of the gain as between UK resident PRs and the legatee.

9 See Willingdale v Islington Green Investment Co 48 TC 547 at p.562D. The expressions used in s.13(3) are partially defined in s.13(13):

In this section-

- references to a person's interest as a participator in a company are references to the interest in the company which is represented by all the factors by reference to which he falls to be treated as such a participator;
- references to the extent of such an interest are references to the proportion (b) of the interests as participators of all the participators in the company (including any who are not resident or ordinarily resident in the UK) which on a just and reasonable apportionment is represented by that interest.

Section 13(13)(a) does not turn the legatee's right into an "interest" if it is not already an interest.

See 52.10.1 (Succession law background). 7

<sup>8</sup> There is however no difference between residuary beneficiaries and specific legatees. The origin of the principle that a residuary legatee has no "interest" in the estate is historical: until the mid 19th century, estates were administered in the ecclesiastical courts and not the Chancery courts. That reasoning would apply to a specific legatee as to a residuary legatee.

That is not the end of the matter. Normally, on the completion of the administration of the estate the PRs will assent to the vesting of the shares to the legatee. What is the position of the legatee then? Section 62(4) TCGA provides:

On a person acquiring any asset as legatee ...

(b) the legatee shall be treated as if the personal representatives' acquisition of the asset had been his acquisition of it.

The legatee is treated as having acquired the shares on the death. 10 Does it follow that the legatee is treated as if he had an interest in the shares, for the purposes of s.13 TCGA, so the legatee is after all treated as if the company gain accrued to him? It is the old question of how far one carries through the deeming.<sup>11</sup> In principle, one carries the deeming all the way and this does follow. However, several difficulties then arise:

- (1) Suppose the PRs were UK resident. They would have been taxed in the first instance on the company gain under s.13 TCGA. There is nothing to give them relief on their subsequently assenting the asset to a legatee. (Section 62(4)(b) TCGA states that the legatee shall be treated as if the PRs acquisition had been his. It makes no comment about the position of the PRs. The approach of the House of Lords in R v Dimsey & Allen was that relief in this situation should not be implied.)
- (2) Another problem would arise if the PRs receive a dividend from the company, before distributing the shares to a legatee. The legatee would receive the shares but may not receive any funds representing the gain so it would not be fair that the company gain should be treated as accruing to him. The relief under s.13(5A) TCGA would not work properly.

<sup>10</sup> See s.62(1) TCGA:

<sup>&</sup>quot;For the purposes of this Act the assets of which a deceased person was competent to dispose—

<sup>(</sup>a) shall be deemed to be acquired on his death by the personal representatives or other person on whom they devolve for a consideration equal to their market value at the date of the death, ..."

<sup>11</sup> See 42.11.1 (Construction of deeming provisions).

- (3) There would be an anomalous distinction between:
  - (a) an assent of the shares (s.13 applies to the legatee); and
  - (b) sale (or liquidation) of the company and assent of the proceeds to the legatee (s.13 TCGA does not apply).

For these reasons it is suggested that the deeming of s.62(4)(b) TCGA does not extend to deem the legatee to receive the company gains under s.13. This construction is also consistent with the limited view of the deeming provision taken in *Marshall* v *Kerr* 67 TC 56.

#### 52.6 Deceased UK resident and domiciled

If the deceased was UK resident and domiciled, the PRs are liable to CGT on all chargeable gains (less losses). They pay CGT at the same rate as trusts. In the case of assets which were owned by the deceased, the PRs' acquisition cost is normally the market value at the date of the death. <sup>12</sup> If PRs sell assets in the course of administration, then any gain will be subject to CGT, even though the net proceeds of sale will in due course pass to a foreign domiciliary. If, by contrast, PRs transfer an asset *in specie* to a legatee to whom it has been bequeathed, whether specifically or as part of residue, then the PRs will not realise any chargeable gain but the base cost of the recipient beneficiary will be that of the PRs. <sup>13</sup> Where the legatee is a foreign domiciliary (or a non-UK resident, or a charity), he will often be able to dispose of the asset in due course free of CGT.

It is thus a fundamental principle of CGT planning that PRs should generally avoid, wherever possible, making disposals of assets which are devised or bequeathed to foreign domiciliaries, non-residents or charities.

#### 52.7 Deceased UK resident not UK domiciled

Suppose at the time of his death the deceased was UK resident but foreign domiciled. The PRs are treated as UK resident but not UK domiciled. CG Manual para 30660 provides:

<sup>12</sup> s.62(1) TCGA.

<sup>13</sup> s.62(4) TCGA.

#### Remittance basis not in administration period

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If the deceased was resident and/or ordinarily resident but not domiciled in the UK before his or her death, then on disposing of assets outside the UK he or she would have benefited from the application of the remittance basis in Section 12 TCGA ... . Although the PRs have the same residence and domicile status as the deceased had, if they realise chargeable gains from disposals of assets situated outside the UK but do not remit those gains to the UK immediately they cannot benefit from this treatment. This is because the remittance basis applies only to individuals but Section 65(2) says that the body of PRs is not to be treated as an individual.

At first sight this seems surprising, but on reflection, it is not absurd to draw a distinction between:

- (1) a UK resident foreign domiciled individual, taxed on the remittance basis, and
- (2) the PRs of that individual, taxed on an arising basis.

A remittance basis makes less sense for PRs whose role is generally short term.

It has been argued that the HMRC view is wrong. This would, however, require the word "individual" in s.12(1) TCGA to be construed so as to include PRs, which is quite contrary to general statutory usage. It has been suggested that the reference to domicile in s.62(3)[b] is otiose on the HMRC view, because (if the remittance basis is inapplicable) the domicile of the PRs is irrelevant for CGT. However, domicile of PRs would before 2008/09 be relevant for the purposes of s.87 TCGA if PRs receive a capital payment from an offshore trust. Where the PRs are not UK domiciled, they did not pay CGT on capital payments from a non-resident settlement (because those charges only arose on a payment to a UK domiciled person).

It seems plain on (almost) any view that gains of non-resident companies may be attributed to PRs who are resident but not UK domiciled; see s.13 TCGA. This is consistent with the HMRC view that the remittance basis does not apply in these cases.

For these reasons it is considered that the HMRC view is correct. Of course, if the PRs are actually outside the UK, especially if they are outside the EU, HMRC may not, in practice, be able to recover the tax. In what follows it is assumed that the PRs are UK resident for CGT.

## 52.8 Gift of pecuniary legacy to foreign domiciliary: CGT planning

Suppose that a foreign domiciliary is entitled to a pecuniary legacy of £1,000,000 under a will. The estate holds a foreign situate asset which had a value of £600,000 at the date of the death of the deceased and which is now worth £1,000,000. If the PRs sell the asset in order to pay the legacy, they will be liable to CGT. This liability can be avoided by the PRs agreeing to transfer the property to the foreign domiciliary in satisfaction of his pecuniary legacy.

The strategy is viable provided the foreign domiciliary acquires the asset "as legatee", so that s.62(4) TCGA prevents the PRs realising any chargeable gain. This provides:

On a person acquiring any asset as legatee (as defined in section 64)—

- (a) no chargeable gain shall accrue to the personal representatives, and
- (b) the legatee shall be treated as if the personal representatives' acquisition of the asset had been his acquisition of it.

"Legatee" is defined by s.64(2) to include "any person taking under a testamentary disposition...". Section 64(3) provides:

For the purposes of the definition of "legatee" above, and of any reference in this Act to a person acquiring an asset "as legatee", property taken under a testamentary disposition or on an intestacy or partial intestacy includes any asset appropriated by the personal representatives in or towards satisfaction of a pecuniary legacy or any other interest or share in the property devolving under the disposition or intestacy.

Thus, provided that the PRs had the power of appropriating the asset in satisfaction of the legacy, then the foreign domiciliary could properly be said to take as legatee.

Suppose, however, the PRs had such power only with the consent of the foreign domiciliary? The wording of s.64(3) is in the author's view wide

enough to cover this case too.<sup>14</sup>

If, however, the PRs had no power of appropriation, then the "appropriation" could be authorised only on the basis that it was in fact a sale of the asset to the foreign domiciliary for £1,000,000 coupled with a payment of the pecuniary legacy of £1,000,000 by way of set-off. In that case, the foreign domiciliary would acquire as purchaser and not as legatee. Fortunately, PRs will generally have this power: see s.41 Administration of Estates Act 1925.

## 52.9 Gift of specific legacy to foreign domiciliary: CGT planning<sup>15</sup>

## 52.9.1 Succession law background

This section considers the position where a testator by his will gives assets specifically to a foreign domiciliary. In the first instance, the PRs will acquire the assets and in due course they will receive the income arising from them. If they do not need to use the assets or income for the purpose of paying debts, taxes, etc., they will in due course assent to the vesting of the assets and income in the foreign domiciliary.

This was written, however, before the enactment of what is now s.64(3) TCGA (by the FA 1969). This has brought the law into line with what was formerly HMRC

Although for stamp duty purposes, it was held that the transfer of the asset to a 14 legatee amounted to a conveyance on sale where the consent of the legatee is required: Jopling v IRC [1940] 2 KB 282. CCAB Statement June 1967 provided:

<sup>&</sup>quot;The Revenue stated that in their view [TCGA s.62(4)] does not apply in all cases where assets are transferred to beneficiaries in specie. Where assets are appointed by personal representatives to satisfy a legacy in circumstances where such appropriation requires the legatee's consent, ie where the personal representatives do not have (whether by the terms of the will or under the Administration of Estates Act 1925 s.41) powers of appropriation without consent, the Revenue are advised that the acquisition of the asset has a contractual basis and is not strictly an acquisition qua legatee. In practice, however, the disposal of appropriated assets by the personal representatives to a legatee in these circumstances is not treated as an occasion of charge on the personal representatives provided that both they and the legatee agree that the legatee should be treated as acquiring the assets concerned as legatee for the purposes of [TCGA s.62(4)]."

<sup>15</sup> For IT, see 53.4 (Income from specific legacy).

## 52.9.2 Capital gains tax

In the first instance the PRs are deemed to own the asset and, if they dispose of it, are liable to CGT. If they do not dispose of the asset to a third party but assent to it vesting in a legatee, then the PRs, as it were, retrospectively pass out of the picture and the legatee is deemed to have acquired the asset at the same time as the PRs acquired it. This would normally be at the time of the death of the deceased.

Suppose the PRs inherit an asset belonging to the deceased which is the subject matter of a specific gift in his will; that they then sell the asset, the sale giving rise to a charge to CGT, and that they subsequently transfer the whole or part of the proceeds of sale to the specific legatee. Here the doctrine of relation back does not apply. In the first instance, the common law doctrine would appear to operate only where an asset owned by the deceased is subsequently vested in the legatee. Even if this difficulty could be overcome, however, the express provisions of the statutory code deal so comprehensively with the situation that any application of the doctrine of relation back to CGT is by necessary implication excluded. So if there is such a sale, the PRs bear the CGT and transferring the proceeds of sale to the foreign domiciliary does not confer any exemption.

## 52.10 Gift of residue to foreign domiciliary: CGT planning

## 52.10.1 Succession law background

This section considers the position where a testator gives the whole or part of his residuary estate to a foreign domiciliary absolutely. During the period of administration, the PRs alone are said to be entitled to the assets which are comprised in the residue of the estate. The residuary legatees have legal rights to compel due performance of the administration of the estate, but it has been repeatedly held by courts of the highest authority that the PRs do not stand in the same relationship to their residuary legatees as do trustees to their beneficiaries. Upon completion of the administration, the residuary legatee becomes entitled to the assets which at that time form part of the estate, and any net income which the PRs have not expended in the course of administration. It is possible for PRs

<sup>16</sup> Lord Sudeley v Attorney-General [1897] AC 11; this (rather odd) principle was reaffirmed in CSD v Livingston [1965] AC 694.

to assent specific assets before completion of administration.

## 52.10.2 When is administration of estate completed?

How long does the administration period last? This question has arisen in a number of contexts, including income tax, CGT, estate duty and general succession law, and has given rise to a voluminous case law. In all these contexts the test is the same. In *IRC v Aubrey Smith* 15 TC 661 Lord Hanworth MR said at p.672:

In Lord Sudeley's case, [1897] AC at page 15, Lord Halsbury, then Lord Chancellor, says this:

The thing that the legatee was entitled to was one-fourth share of a residuary estate, consisting, it may be, of many things; and I think it was fallacious on the part of Mr. Channel to say that the residue was very nearly ascertained, because the question is not only of amount – although I think that of itself would not be sufficient if it were only of amount – but it is a question of substance as well as a question of amount. It is uncertain until the residuary estate has been ascertained of what it will consist:

## -and on a further page he says this:

Until the thing has been ascertained, until the trust fund has been constituted, the thing of which the trustees are the trustees has not been ascertained. Whether you treat them, therefore, as trustees or executors, the same consideration arises. Now, if the only thing that the legatee is entitled to is the fourth share of an ascertained residuary estate, I say that to my mind it is impossible to maintain that the character of any part of that estate can be ascertained so as to make it possess a specific locality until that has happened; it is a condition precedent to know what the residuary estate is, and until that has been ascertained you cannot tell of what it will "consist."

.... I read all those passages because they appear quite clearly to lay down that until the fact is ascertained, or can or ought to be inferred, that the residue has become defined so that the aliquot portion passing to the beneficiary can also be defined, the beneficiary has not, until that time, a definite interest in the sum which will ultimately fall to him. Whatever be the contentions of the Respondent, it appears to me as Lord Haldane said in the case I first cited that it is largely a question of fact.... What has to be determined here ... is: Is it clear that the portion of each of the sons is ascertained, or has been ascertained, or is capable of ascertainment, and that ascertainment has been assented to by the

executor-trustees?

The important points which emerge from the case law are that PRs continue to hold an asset as PRs until:

- (1) they "assent" an asset to a beneficiary; or
- (2) the administration of the estate is complete (at which point there is an implied assent). For this purpose:
  - (a) The estate must be completely ascertained and remain in the course of administration even though this work is nearly done.
  - (b) The fact that debts of the deceased remain unascertained or unpaid is a relevant factor but not decisive.
  - (c) The fact that the PRs regard themselves as still administering the estate (producing "estate accounts" and not trust accounts) is a relevant factor but not decisive.
  - (d) In a marginal case the issue is said to be one of fact and there seems to be a fairly broad "grey area" in which the courts will not interfere with a decision of the Commissioners.

#### 52.10.3 The HMRC view

The CG Manual (published 7/94) provides:

#### 30700. Period of administration

The period during which the PRs are settling the estate is called a period of administration. The period starts with the death of the deceased person. The date on which it ends is a question of fact which is often difficult to resolve. During this period the liability for Capital Gains Tax on sales of assets from the estate falls on the personal representatives unless they have taken specific steps to vest the ownership of the assets involved in legatees in advance of the sale, see CG30910.

#### 30701. Attitude of the courts

On questions of when administration is complete the Courts look for a construction of the law that leads to an early conclusion of administration. The leading case in this respect is CIR v Sir Aubrey Smith 15 TC 661. 30702.

In his judgement Lord Hanworth MR set out a principle of general application when he said, at the bottom of page 675, top of page 676

'The question is, in all cases: has the administration of the Estate reached a point of ripeness at which you can infer an assent, at which you can infer that the residuary estate has been ascertained and that it is outstanding and not handed over merely for some other reason'.

#### 30703.

On this basis we would normally argue that the period of administration ends when residue has been ascertained, see CG30780+.

#### 30710. Extended period of administration

There are some exceptional cases where all the figures are apparently available to enable residue to be ascertained but it has to be accepted that the period of administration is continuing.

#### 30711. Difficulty in distributing assets

One example is where distributing shares in accordance with legatees' fractional entitlements to residue would result in one legatee receiving a majority shareholding whilst the other legatees would only receive minority holdings. Because of the disparity in values between majority and minority holdings it may be necessary for the personal representatives to apply the rule from *Lloyd's Bank v Duker* [1987] 3 All ER 193. This would require them to sell these shares rather than distributing them in specie.

The period of administration would continue in such a case until the shares were sold and the Capital Gains Tax liability arising to the personal representatives was quantified.

The rule referred to above is of fairly limited application. The fact that a majority shareholding would be broken into minority holdings on distribution should not be accepted as preventing distribution of shares and thus the ending of the period of administration. Nor should minor valuation differences between minority shareholdings passing to the legatees be accepted as covered by the rule in the *Duker* case.

#### 30712. Litigation

The period of administration may also be extended where the distribution of the estate is being challenged. The personal representatives may be unable to distribute the estate pending the outcome of litigation.

#### 30720. Confusion over terminology

Even where ascertainment of residue marks the end of the administration period for Capital Gains Tax purposes, assets may remain in the hands of the personal representatives after that date. They may have to carry out administrative acts regarding transfer of assets to legatees. In some cases they may sell assets. If so they will be doing this as bare trustees for the legatees. Personal representatives and their agents sometimes regard these acts as forming part of the period of administration. This may lead to confusion when references are made to the period of administration.

#### 30721.

Because of the possible confusion it is important to establish precisely what is meant when a reference is made to a period of administration. From the Inland Revenue's side we can try to avoid this confusion for the majority of cases by referring to events as falling before or after residue has been ascertained rather than simply referring to the period of administration.

## 52.11 CGT planning for PRs

The general aim must be to avoid realising assets in respect of which the PRs would be obliged to pay CGT.

It may be necessary to sell some assets to pay liabilities of the PRs, and it may be that the assets available for sale will give rise to a chargeable gain.

One solution is as follows:

- (1) The PRs assent the asset to the foreign domiciliary subject to a charge for their liabilities under s.36(10) Administration of Estates Act 1925.
- (2) The foreign domiciliary sells the asset: any gain on the sale accrues to the foreign domiciliary: s.26(2) TCGA.
- (3) Under the charge the proceeds are used to pay the PRs' liability.

## 52.11.1 Importance of assents

PRs transfer assets to beneficiaries by means of an "assent". The assent is fundamental, since a sale after an assent to a foreign domiciliary may in broad terms be free of CGT and a sale before assent will not.

An assent of land in England and Wales must be in writing. An assent of other property may be oral or implied by conduct. No formal written assent is required if (say) shares are simply transferred to the name of a beneficiary by stock transfer form. If a portfolio of shares is registered in the names of PRs (or their nominees), and the foreign domiciliary wants them to be sold, it may be administratively convenient if an assent is made under which the PRs (or their nominees) become nominees for the foreign domiciliary. Then the shares can be sold without CGT and without the formality of a transfer of legal title to the foreign domiciliary.

# 52.12 Appointment to beneficiary by executors under overriding powers

Section 62(4) TCGA provides:

On a person acquiring any asset as legatee (as defined in section 64)—

- no chargeable gain shall accrue to the personal representatives, and
- the legatee shall be treated as if the personal representatives' (b) acquisition of the asset had been his acquisition of it.

Where executors exercise a power to appoint trust property to a beneficiary, that beneficiary takes under the appointment "as legatee" and s.62(4) will apply.

The starting point is the rule of trust law that, for the purposes of the rules relating to perpetuities, where trustees exercise a power of appointment, the deed of appointment is read back into the original trust instrument. It is treated as coming into operation at the date of the instrument that creates the power. See Muir v Muir [1943] AC 468; Pilkington v IRC 40 TC 416 at 441. This rule has been applied for tax purposes, in a different context, in Chinn v Collins the exercise of a power of appointment merely "fills in a blank in the original settlement which left blank how the final distribution of a trust asset was to be made"; see 54 TC 311 at 357.

Quite apart from that, the beneficiary would take as "legatee" in the general sense of the expression. The definition in s.64(2) is inclusive and not a comprehensive definition. The reason that the beneficiaries take as legatee is that they acquire under an assent. They also acquire from the PRs acting in their capacity as PRs.

This conclusion is consistent with the general scheme of the TCGA. A person who acquires under an appropriation acquires "as legatee": see s.64(3). It would be anomalous if a person who acquired under an appointment would not. (A power of appropriation is sometimes regarded as a dispositive power: Re Freeston [1978] Ch 741, though I would not regard that as an essential point.)

In CG Manual 31432–3 (although one might quibble with the language used) it seems clear that HMRC accept that an appointee acquires as legatee.

#### CGT planning by IoV 52.13

Where there is more than one residuary legatee and some are foreign domiciliaries, non-residents or charities, it would often make sense for assets with inherent capital gains to be transferred to them rather than to UK resident and domiciled individuals. This can often be done by means of an appropriation under s.41 Administration of Estates Act 1925, but (depending on the terms of the will) an instrument of variation may be necessary. The variation must be made within two years of the death of the deceased.

The basic strategy should be to redirect foreign assets of the estate with inherent capital gains to the foreign domiciliary. UK resident and domiciled beneficiaries would instead receive cash or assets without inherent gains. The foreign domiciliary might in due course realise the gains free of tax. There would be an overall tax saving, which could be shared between the foreign domiciliary and the other beneficiaries by negotiation, or which could be allowed to accrue entirely to the foreign domiciliary if the other beneficiaries were so minded.

#### CHAPTER FIFTY THREE

# ESTATES OF DECEASED PERSONS: INCOME TAX

#### 53.1 Meaning of PRs for income tax

This chapter considers the income taxation of PRs and of beneficiaries of estates of deceased persons.

Section 989 ITA provides that for the purposes of the income tax acts:

"personal representatives" in relation to a person who has died, means—

- (a) in the UK, persons responsible for administering the estate of the deceased, and
- (b) in a territory outside the UK, those persons having functions under its law equivalent to those of administering the estate of the deceased.

There is no rule that PRs are a single and continuing body of persons separate from the persons who are actually the PRs (unlike trustees).

#### 53.2 Residence of PRs for income tax

PRs are UK resident for income tax if they are all UK resident in their personal capacity. They are non-resident if they are all non-resident in their personal capacity. The position where an estate has both resident and non-resident PRs is governed by s.834 ITA:

## 834 Residence of personal representatives

(1) This section applies for income tax purposes if the personal representatives of a deceased person ("D") include one or more persons who are UK resident and one or more persons who are non-UK resident. (2) If the following condition is met, the person or persons who are non-UK resident are treated, in their capacity as personal representatives, as

UK resident.

- (3) The condition is that when D died D was UK resident, ordinarily UK resident or domiciled in the UK.
- (4) If that condition is not met, the person or persons who are UK resident are treated, in their capacity as personal representatives, as non-UK resident.

Thus it is possible to arrange that PRs are not UK resident for income tax purposes. All of the PRs must be non-resident in their private capacities, (except in the case of a non-resident, non-ordinarily resident, non-domiciled testator where only one PR need be non-resident).

#### 53.3 Income taxation of PRs

PRs are "persons" and so pay tax at the ordinary rate (i.e. basic or dividend ordinary rate) on the income of the estate if:

- (1) the PRs are UK resident, or
- (2) the income has a UK source.

## 53.4 Income from specific legacy

If the PRs assent to the asset and its income vesting in the beneficiary, something rather peculiar happens. Under the common law doctrine of relation back, the beneficiary is deemed to have been the owner of the asset since the death. The doctrine of relation back operates for income tax purposes: *IRC v Hawley* 13 TC 327. Thus, the beneficiary will, retrospectively, be treated as having received the income year by year as it arose and the PRs will be treated as if they had not received it. The PRs may have paid UK tax. This will retrospectively be treated as being paid by the PRs in a representative capacity on behalf of the beneficiary. Thus a beneficiary who is a remittance basis taxpayer can reclaim tax paid by UK resident PRs on unremitted foreign income.

A non-resident beneficiary can also reclaim tax (it is not necessary to rely on ESC A14).

TSE Manual provides at 7490 [January 2008]:

#### Tax rules for specific legacies.

A legacy may take the form of an asset that does not produce income – for example a picture or a piece of jewellery. The beneficiary does not receive income and has no tax liability in respect of the legacy.

Other assets can produce income – for example a bank account, shareholding or land. The general rule is that the beneficiary is entitled to the income arising to that asset from the death of the deceased person. Sometimes however the personal representatives may by law be entitled to use the income for some other purpose.

If the beneficiary gets the income it should be treated as his income for the year in which it arises. The authority for this is *IRC v Hawley* 13 TC 327. The beneficiary cannot however be taxed on or given repayment on income that he did not receive.

#### 53.5 Income from residuary estate

It is not possible to appreciate the existing income tax law without understanding the history. In R v Special Commissioners, ex p. Dr Barnado's Homes 7 TC 646, the residuary legatee was a charity. Income arose to the PRs during the period of administration on which the PRs paid income tax. The residuary legatee was not entitled to the income of the residuary estate as it arose during the period of administration, so it could not at that time reclaim income tax paid. Instead it sought to recover the tax when it actually received the income, on completion of administration. The House of Lords held that although the sum received by the charity represented (or was derived from) the executors' income. it was received by the charity as a capital receipt (like accumulated income of a trust). The payment on the completion of administration did not confer any retrospective title on the residuary legatee to such income as income. So income tax paid by the PRs still could never be recovered by the charity. The doctrine of relation back was not extended to gifts of residue. That was a victory for HMRC, with the unfairness of which they did not seem concerned. But subsequently, predictably, individual residuary legatees successfully contended that they were not liable to super-tax (which became surtax in 1927 and is now higher rate tax) on the income of a residuary estate arising during the course of administration. HMRC then realised they had made a rod for their own backs. Legislation

e.g. *Corbett v IRC* 21 TC 449. There are several income tax cases on the issue of whether administration was completed.

was therefore brought in which is now to be found in Chapter 6 Part 5 ITTOIA.

## 53.6 Absolute/limited/discretionary interests in residue

The legislation distinguishes absolute/limited/discretionary interests in residue.

Section 650 ITTOIA provides fairly commonsense definitions of these terms:

- (1) A person has an absolute interest in the whole or part of the residue of an estate for the purposes of this Chapter if—
  - (a) the capital of the residue or that part is properly payable to the person, or
  - (b) it would be so payable, if the residue had been ascertained.
- (2) A person has a limited interest in the whole or part of the residue of an estate during any period for the purposes of this Chapter if—
  - (a) the person does not have an absolute interest in it, and
  - (b) the income from it would be properly payable to the person if the residue had been ascertained at the beginning of that period.
- (3) A person has a discretionary interest in the whole or part of the residue of an estate for the purposes of this Chapter if—
  - (a) a discretion may be exercised in the person's favour, and
  - (b) on its exercise in the person's favour any of the income of the residue during the whole or part of the administration period (see section 653) would be properly payable to the person if the residue had been ascertained at the beginning of that period.

Section 650(4) (6) ITTOIA defines "properly payable" and s. 650(5) deals with the situation where PRs have an interest in another estate.

## 53.7 "UK estate" and "foreign estate"

The legislation distinguishes between a "UK estate" and a "foreign estate". These terms are defined in s.651(1) ITTOIA:

"UK estate", in relation to a tax year, means an estate<sup>2</sup> which meets conditions A and B, or condition C, for that year, and "foreign estate", in relation to a tax year, means an estate which is not a UK estate in relation to that year.

I refer below to "UK estate conditions" A to C to distinguish them from the myriad other conditions in ITTOIA.

#### 53.7.1 UK estate condition A

#### Section 651 ITTOIA provides:

- (2) Condition A is that all the income of the estate either—
- (a) has borne UK income tax by deduction, or
- (b) is income in respect of which the personal representatives are directly assessable to UK income tax for the tax year.

Condition A requires that all the income is UK source taxable income.

## 53.7.2 Disregards for conditions A and B

What about UK dividends which have a tax credit? These are ignored: Section 651(4) provides:

For the purposes of conditions A and B sums within section 680(3) or (4) (sums treated as bearing tax) are ignored.

The list of disregards in s.686 ITA is as follows:

- (3) The following sums are treated as bearing income tax at the dividend ordinary rate—
  - (a) a sum charged under Chapter 3 of Part 4 (dividends etc. from UK resident companies etc.), or
  - (b) a sum that is part of the aggregate income of the estate because of falling within—

<sup>2</sup> Section 649(2) ITTOIA provides a commonsense definition of estate:

<sup>&</sup>quot;In this Chapter—

<sup>&#</sup>x27;estate' means the estate of a deceased person (whether a UK estate or a foreign estate)".

- (i) section 664(2)(c) (stock dividends), or
- (ii) section 664(2)(d) (release of loan to participator in close company where debt due from personal representatives).
- (4) A sum that is part of the aggregate income of the estate because of falling within section 664(2)(e) (gains from life insurance contracts etc) is treated as bearing income tax at the savings rate.

#### 53.7.3 UK estate condition B

Condition B is more difficult. Section 651(3) provides:

Condition B is that none of the income of the estate is income for which the personal representatives are not liable to UK income tax for the tax year because they are not UK resident or not ordinarily UK resident.

It takes more than one reading to comprehend the triple negative (the source legislation was clearer than the ITTOIA rewrite). Suppose PRs are not UK resident and receive foreign source income. The position is that condition B is not satisfied because:

- (1) the PRs are not liable to IT on that income
- (2) the reason they are not liable is that they are not UK resident (after all, had they been UK resident, they would have been liable.)
- (3) Thus it is not the case that "none of the income of the estate is income for which the personal representatives are not liable to UK income tax for the tax year because they are not UK resident."

The same applies if non ordinarily resident PRs receive income from exempt gilts.

#### 53.7.4 UK estate condition C

## Section 651(5) ITTOIA provides:

Condition C is that the aggregate income of the estate for the tax year consists only of sums within section 680(3) or (4).

Section 680(3) (4) apply (in short) to UK dividend income and gains from

life policies.

It is easy to procure that an estate with non-resident PRs qualifies as a "foreign estate" by arranging that there is some foreign income.

## 53.8 Payment

The legislation uses the word payment but (like capital payment for s.87) this is widely defined. Section 681 ITTOIA provides:

- (1) For the purposes of this Chapter—
  - (a) a transfer of assets, or
  - (b) the appropriation of assets by personal representatives to themselves,
  - is treated as the payment of an amount equal to the assets' value at the date of transfer or appropriation.
- (2) The set off or release of a debt is treated for the purposes of this Chapter as the payment of an amount equal to it.
- (3) If at the end of the administration period—
  - (a) there is an obligation to transfer assets to any person, or
  - (b) personal representatives are entitled to appropriate assets to themselves.
  - an amount equal to the assets' value at that time is treated as payable then for the purposes of this Chapter.
- (4) If at the end of the administration period—
  - (a) there is an obligation to release or set off a debt owed by any person, or
  - (b) personal representatives are entitled to release or set off a debt in their own favour,

a sum equal to the debt is treated as payable then for the purposes of this Chapter.

## 53.9 Charge on estate income

There are essentially 3 parts to the legislation:

- (1) The charge to tax on estate income.
- (2) The definition of when estate income arises.
- (3) The quantification of the amount of estate income.

Section 649(1) ITTOIA provides the charge to tax:

Income tax is charged on estate income.

The key term here is "estate income".

#### 53.10 Estate income

Estate income is label which brings in different rules for different interests in residue. Section 649(2) ITTOIA provides a referential definition:

- (2) In this Chapter—
- "estate income" means the income treated under this Chapter as arising from an absolute, limited or discretionary interest in the whole or part of the residue of an estate ...
- (3) Estate income is treated as income for income tax purposes.
- (4) If different parts of an estate are subject to different residuary dispositions, those parts are treated for the purposes of this Chapter as if they were separate estates.

There are 3 circumstances in which estate income is treated as arising, depending on the type of interest in residue. These are set out in ss.652-655 ITTOIA. These definitions state *when* estate income is treated as arising. The question of the *amount* of estate income is addressed separately.

#### 53.10.1 Estate income: absolute interests in residue

## Section 652 ITTOIA provides:

- (1) Income is treated as arising in a tax year from a person's absolute interest in the whole or part of the residue of an estate if—
  - (a) the person has an assumed income entitlement for the tax year in respect of the interest (see sections 665 to 670), and
  - (b) condition A or B is met.
- (2) Condition A is that a payment is made in respect of the interest in the tax year and before the end of the administration period (see section 653).
- (3) Condition B is that the tax year is the final tax year (see section 653).
- (4) Income treated as arising as a result of this section is estate income for the purposes of this Chapter.

The key term here is "assumed income entitlement" which is discussed below.

For completeness, s.653 ITTOIA provides commonsense definitions of administration period and final tax year:

- (1) In this Chapter "the administration period", in relation to the estate of a deceased person, means the period beginning with the deceased's death and ending with the completion of the administration of the estate.
- (2) In the application of subsection (1) to Scotland, the reference to the completion of the administration is to be taken as a reference to the date at which, after discharge of, or provision for, liabilities falling to be met out of the deceased's estate, the free balance held in trust for the residuary legatees or for the persons with the right to the intestate estate has been ascertained.
- (3) In this Chapter "the final tax year" means the tax year in which the administration period ends.

#### 53.10.2 Estate income: limited interests in residue

## Section 654 ITTOIA provides:

- (1) Income is treated as arising in a tax year from a person's limited interest in the whole or part of the residue of an estate in cases A, B and C.
- (2) Case A is where—
  - (a) the interest has not ceased before the beginning of the tax year, and
  - (b) a sum is paid in respect of the interest in that year and before the end of the administration period.
- (3) Case B is where—
  - (a) the tax year is the final tax year,
  - (b) the interest has not ceased before the beginning of that year, and
  - (c) a sum remains payable in respect of the interest at the end of the administration period.
- (4) Case C is where—
  - (a) the tax year is a year before the final tax year,
  - (b) the interest ceases in the tax year, and
  - (c) a sum is paid in respect of the interest in a later tax year but before the end of the administration period, or remains payable in respect of it at the end of that period....

(6) Income treated as arising as a result of this section or section 674 is estate income for the purposes of this Chapter.

#### 53.10.3 Estate income: discretionary interests in residue

## Section 655 ITTOIA provides:

- (1) Income is treated as arising in a tax year from a person's discretionary interest in the whole or part of the residue of an estate if a payment is made in the tax year in exercise of the discretion in that person's favour.
- (2) Income treated as arising as a result of this section is estate income for the purposes of this Chapter.

#### 53.11 Amount of estate income

There are two aspects to the rules: quantifying the "basic amount", and grossing up.

#### 53.11.1 *UK* estate

## Section 656 ITTOIA provides:

#### 656 Income charged: UK estates

(1) In the case of a UK estate, tax is charged under section 649 on the amount of estate income treated as arising in the tax year.

#### Section 656 defines this as follows:

- (2) That amount is the basic amount of that income for the tax year (see subsection (4)) grossed up by reference to the applicable rate for that year (see section 663).
- (3) The gross amount is treated as having borne income tax at that rate.

The applicable rate is not discussed here. The key term is the "basic amount" of estate income. Section 656(4) provides four referential definitions.

In this Chapter "the basic amount", in relation to estate income, has the meaning given by—

- (a) section 660 (basic amount of estate income: absolute interests),
- (b) section 661 (basic amount of estate income: limited interests),
- (c) section 662 (basic amount of estate income: discretionary interests), and
- (d) section 675 (basic amount of estate income: successive limited interests).

#### 53.11.2 Foreign estate

## Section 657(1) ITTOIA provides:

In the case of a foreign estate, tax is charged under section 649 on the full amount of estate income treated as arising in the tax year.

The section goes on to specify the amount:

- (2) That amount depends on whether the estate income arising in the tax year is paid from sums within section 680(3) or (4) (sums treated as bearing income tax).
- (3) So far as the estate income is paid from such sums, that amount is the basic amount of that income for the tax year grossed up by reference to the applicable rate for that year (see section 663).
- (4) That gross amount is treated as having borne income tax at that rate.
- (5) So far as the estate income is not paid from sums within section 680(3) or (4), the amount of estate income treated as arising in the tax year is the basic amount of that income for that year.

#### 53.12 Person liable

## Section 659 identifies the person liable:

- (1) If the estate income is from a person's absolute interest or limited interest, that person is liable for any tax charged under section 649 unless subsection (3) or (4) provides that another person is liable.
- (2) If the estate income is from a discretionary interest, the person in whose favour the discretion is exercised in making the payment in question is liable for any tax charged under section 649.

That seems self-evident. Subsection (3)(4) (not set out here) deal with successive interests. We turn at last to the key concept.

#### 53.13 "Basic amount of estate income"

There are three definitions of "basic amount of estate income" for absolute, limited and discretionary interests.

#### 53.13.1 Basic amount of estate income: absolute interests

Section 660 ITTOIA provides:

#### 660 Basic amount of estate income: absolute interests

- (1) The basic amount of estate income relating to a person's absolute interest in the whole or part of the residue of an estate for a tax year before the final tax year is the lower of—
  - (a) the total of all sums paid in the tax year in respect of that interest, and
  - (b) the amount of the person's assumed income entitlement for the tax year in respect of it.
- (2) The basic amount for the final tax year is equal to the amount of the person's assumed income entitlement for that year in respect of that interest.

The key term is "assumed income entitlement."

## 53.13.2 Basic amount of estate income: limited interests

Section 661(1) ITTOIA provides:

#### 661 Basic amount of estate income: limited interests

(1) The basic amount of estate income relating to a person's limited interest in the whole or part of the residue of an estate for a tax year is the total of the sums within section 654(2)(b), (3)(c) and (4)(c) for that year.

This is too complicated and in practice no-one takes much notice of it. The TSEM provides:

## **7654. Payments made during the administration period** [January 2008]

## ... The statutory basis

The statutory basis is provided in Sections 654, 656 and 661 ITTOIA.

This requires all sums paid during or payable on completion of the administration period to be spread evenly throughout the years (and part years) of assessment covered by the administration period. The amounts allocated to each year are then deemed to be the net income of the beneficiary for that year. The amount concerned is grossed at the applicable rate. This is the basic rate or the savings rate depending on the sources of the underlying income.

You may have received a report from HMRC Trusts Edinburgh in respect of a limited interest in residue where the administration was completed before 6 April 1995. It will have been prepared on the basis set out in the previous paragraph. It is unlikely that you will come across other cases where it is worthwhile insisting on the statutory basis. If the beneficiary asks for the statutory basis to be applied, you should ask for a computation on that basis. If you have any problems with such a computation ask HMRC Trusts Edinburgh for advice.

#### The conventional basis

The beneficiary is treated as if he had been entitled to the income of the estate (or an appropriate part of the estate) as and when the income arose to the personal representatives. The basis applies for all purposes including repayments.

### 53.13.3 Basic amount of estate income: discretionary interests

Section 662 ITTOIA provides:

### 662 Basic amount of estate income: discretionary interests

The basic amount of estate income relating to a person's discretionary interest in the whole or part of the residue of an estate for a tax year is the total of the payments made in the tax year in exercise of the discretion in favour of the person.

#### 53.14 Assumed income entitlement

For absolute interests, the key term "assumed income entitlement" is (in brief) calculated as follows.

First one calculates the "aggregate income of the estate". This has a broadly commonsense definition in s.664 ITTOIA:

#### 664 The aggregate income of the estate

(1) For the purposes of this Chapter the aggregate income of the estate for a tax year is

- [a] the total of the income and amounts specified in subsection (2), but
- [b] excluding the income specified in subsection (5).
- (2) The income and amounts are—
  - (a) the income of the deceased's personal representatives in that capacity which is charged to UK income tax for the tax year,
  - (b) the income of the deceased's personal representatives in that capacity on which such tax would have been charged for the tax year if—
    - (i) it was income of a UK resident who was ordinarily UK resident, and
    - (ii) it was income from a source in the UK,<sup>3</sup>
  - (c) any amount of income treated as arising to the personal representatives under section 410(4) (stock dividends) that would be charged to income tax under Chapter 5 of Part 4 if income arising to personal representatives were so charged (see section 411),
  - (d) in a case where section 419(2) applies (release of loans to participator in close company: loans and advances to persons who die), the amount that would be charged to income tax under Chapter 6 of Part 4 apart from that section, and
  - (e) any amount that would have been treated as income of the personal representatives in that capacity under section 466 if the condition in section 466(2) had been met (gains from contracts for life insurance).
- (3) In calculating the amount of the income within subsection (2)(a), any allowable deductions are to be taken into account.
- (4) In calculating the amount of the income within subsection (2)(b), any deductions which would be allowable if the income had been charged to UK income tax are to be deducted from the full amount of the income actually arising in the tax year.

## Section 664(5) deals with deductions:

The excluded income is—

(a) income to which any person is or may become entitled under a specific disposition<sup>4</sup>, and

<sup>3</sup> I cannot see the point in (ii). If it is income of a UK resident, why does the source matter?

Defined in subsection (6): "In subsection (5)(a) "specific disposition" means a gift of specific property under a will, including—

<sup>(</sup>a) the disposition of personal chattels by section 46 of the Administration of

(b) income from property devolving on the representatives otherwise than as assets for payment of the deceased's debts.

Armed with the figure for the aggregate income of the estate, one next computes the residuary income of the estate. This brings in rules for allowable deductions. Section 666 ITTOIA provides:

- (1) For the purposes of this Chapter the residuary income of an estate for a tax year is
  - [1] the aggregate income of the estate for that year, less
  - [2] the allowable estate deductions for that year.

This is subject to section 669 (reduction in residuary income: inheritance tax on accrued income).

- (2) The allowable estate deductions for a tax year are
  - all interest paid in that year by the personal representatives in that capacity (but see section 233 of IHTA 1984: exclusion of interest on unpaid inheritance tax),
  - (b) all annual payments for that year which are properly payable out of residue,
  - (c) all payments made in that year in respect of expenses incurred by the personal representatives in that capacity in the management of the assets of the estate, and
  - any excess deductions from the previous tax year.<sup>5</sup>

This is subject to subsections (3) to (5).

- (3) No sum is to be treated as an allowable estate deduction if it is allowable in calculating the aggregate income of the estate.
- (4) No sum is to be counted twice as an allowable estate deduction.
- (5) Payments in respect of expenses are only allowable estate deductions if they are properly chargeable to income (ignoring any specific direction in a will).

Estates Act 1925 (c 23) (succession on intestacy), and

<sup>(</sup>b) any disposition which under the law of another country has a similar effect to a gift of specific property by will under the law of England and Wales, but excluding real property included in a residuary gift made by will by a specific

or general description of it or, in Scotland, heritable estate included in such a gift."

<sup>5</sup> This is defined in s.666(6):

<sup>&</sup>quot;In this section "excess deductions from the previous tax year" means so much of the allowable deductions for the previous tax year as exceeded the aggregate income of the estate for that year."

In short, one deducts "allowable estate deductions" to obtain the "residuary income of the estate."

Armed with the figure for the residuary income of the estate, we are at last in a position to compute the assumed income entitlement.

#### 665 Assumed income entitlement

- (1) Whether a person has an assumed income entitlement for a tax year in respect of an absolute interest in the whole or part of the residue of an estate depends on the results of the following steps.
- Step 1 Find the amount of the person's share of the residuary income of the estate that is attributable to that interest for that tax year and each previous tax year during which the person had that interest (see sections 666 to 669).
- Step 2 If the estate is a UK estate in relation to any tax year for which an amount has been found under step 1, deduct from that amount income tax on that amount at the applicable rate for that year (see section 670).
- Step 3 Add together the amounts found under step 1 after making any deductions necessary under step 2.
- Step 4 Add together the basic amounts relating to the person's absolute interest in respect of which the person was liable for income tax for all previous tax years (or would have been so liable if the person had been a person liable for income tax for those years).
- (2) For the purposes of this Chapter the person has an assumed income entitlement for the tax year if the amount resulting from step 3 exceeds the amount resulting from step 4.
- (3) The assumed income entitlement is equal to the excess.
- (4) [This deals with successive interests].

## 53.15 Foreign domiciled beneficiary of estate

Section 658 brings in the remittance basis:

### 658 Special rules for foreign income

- (1) The charge to tax under section 649 on the amount of income arising in a tax year is subject to Part 8 (foreign income: special rules).
- (2) For the purposes of section 830(1) (meaning of "relevant foreign income") amounts charged to tax under section 649—
- (a) are treated as arising from a source outside the UK if the estate is a foreign estate, and
- (b) are treated as not arising from such a source if the estate is a UK

estate.

If a beneficiary is a remittance basis taxpayer, it is important to ensure that the estate is a "foreign estate" and not a "UK estate" because the remittance basis only applies to a foreign estate. Since the estate income is deemed income, not real income, it cannot be remitted.

## 53.16 Non-resident beneficiary

## 53.16.1 Beneficiary of UK estate

## ESC A14 provides:

## A14 Deceased person's estate: residuary income received during the administration period

A beneficiary who for a year of assessment is not resident or not ordinarily resident in the UK, and is deemed under ITTOIA ss.657, and 830(1) to have received income from a UK estate in that year, may claim to have their tax liability on that income from the estate adjusted to what it would be if such income had arisen to them directly and as a result they—

- could claim relief under TA 1988 s.278 (claim to personal reliefs by certain non residents); or
- could claim entitlement to exemption in respect of FOTRA Securities issued in accordance with ITTOIA s.714; or
- could claim relief under the terms of a double taxation agreement;
   or
- would not have been chargeable to income tax.

Relief or exemption, as appropriate, will be granted to the beneficiary only if the personal representatives of the estate—

- have made estate returns for each and every year for which they are required, and
- have paid all tax due and any interest, surcharges and penalties arising, and
- keep available for inspection any relevant tax certificates, together with copies of the estate accounts for all years of the period of administration showing details of all sources of estate income and payments made to beneficiaries.

Relief or exemption, as appropriate, will be granted to the beneficiary on a claim made within five years and ten months of the end of the year of assessment in which the beneficiary is deemed to have received the income.

No tax will be repayable to the beneficiary in respect of income they are deemed to have received where the basic amount of estate income, if received by a UK resident beneficiary of an estate, is paid sums within ss.657(3), (4) and 680(3), (4) ITTOIA.

#### 53.16.2 Beneficiary of foreign estate

Section 577 ITTOIA provides the necessary exemption to the charge on estate income:

#### **577 Territorial scope of Part 5 charges**

- (1) Income arising to a UK resident is chargeable to tax under this Part whether or not it is from a source in the UK.
- (2) Income arising to a non-UK resident is chargeable to tax under this Part only if it is from a source in the UK.
- (3) References in this section to income which is from a source in the UK include, in the case of any income which does not have a source, references to income which has a comparable connection to the UK.
- (4) This section is subject to any express or implied provision to the contrary in this Part (or elsewhere in the Income Tax Acts).

## WHO IS THE SETTLOR?

## 54.1 Why does it matter who is the settlor?

The identity of the settlor of a settlement is relevant for many tax purposes. It is not practical to compile a full list, but the rules mostly fall into four classes:

- (1) Rules taxing a settlor on trust income and gains.<sup>1</sup>
- (2) Rules taxing trustees (or beneficiaries) if the settlor is UK domiciled or resident. The tax status of the settlor is an appropriate connecting factor for the taxation of the trustees or the beneficiaries. The most important example is the IHT excluded property rule.<sup>2</sup> So the question of the identity of the settlor often arises in matters concerning foreign domiciliaries.
- (3) Connected person rules, which apply if a person is connected with the settlor.
- (4) Reverter to settlor rules.<sup>3</sup>

The identity of the settlor is also relevant for trust law purposes (e.g. the rule against accumulations may restrict accumulation to life of settlor).

The person named as "the settlor" in the trust document is not necessarily

<sup>1</sup> See 15.1 (Settlor-interested trusts) and 34.2 (Fundamental s.86 conditions).

<sup>2</sup> See 41.1 (Excluded property for IHT).

<sup>3</sup> See s.54 IHTA.

a settlor, or the only settlor, for tax purposes.<sup>4</sup>

#### 54.2 Definitions of "settlement"

Before discussing "settlor" we need to discuss "settlement".

For most purposes the words "settlement" and "trust" are interchangeable,<sup>5</sup> though when referring to the statutory definitions it is clearer to use the statutory terminology.

## 54.2.1 *Terminology*

We need labels for the three different definitions, and I use the following terms:

## (1) Classic settlements

## (a) Standard IT/CGT definition of settlement

This definition applies in the Income Tax Acts and TCGA unless the context otherwise requires. In some cases the context does "otherwise require" because the settlement-arrangement definition is applied. I cannot think of any other case where the context would "otherwise require".

(b) *IHT definition*: the definition for the purposes of IHT. For the present purposes (identifying the settlor) the IHT definition is effectively the same as the standard IT/CGT definition, there is no need to distinguish between them.

I use the term "**classic settlement**" to describe a trust which is a settlement within the standard IT/CGT and IHT definitions.<sup>6</sup>

## (2) Settlement-arrangement

This is the definition which applies for the purposes of the IT

<sup>4</sup> On nominal settlors see *Drafting Trusts and Will Trusts*, James Kessler QC, 8th ed. para 10.14.

<sup>5</sup> See Drafting Trusts and Will Trusts, James Kessler, 8th ed., p. xxxiv (Terminology).

<sup>6</sup> This terminology is from Lord Walker's speech in *Jones v Garnett* [2007] STC 1536.

settlement provisions. It is also applied in various other contexts.

In earlier editions I called this *the* IT definition but that terminology is inappropriate following the introduction of the standard IT/CGT definition in 2006; also the settlement-arrangement definition is adopted for several purposes for CGT. In the 6th edition I called this "the broad definition" but I think settlement-arrangement is the clearest term.

## 54.2.2 Standard IT/CGT definition of settlement

Section 466 ITA provides:

## 466 Meaning of "settled property" etc

- (1) This section applies for the purposes of the Income Tax Acts, except so far as, in those Acts, the context otherwise requires.
- (2) "Settled property" means any property held in trust other than property excluded by subsection (3).
- (3) Property is excluded for the purposes of subsection (2) if
  - it is held by a person as nominee for another person, (a)
  - it is held by a person as trustee for another person who is (b) absolutely entitled<sup>7</sup> to the property as against the trustee, or
  - it is held by a person as trustee for another person who would (c) be absolutely entitled to the property as against the trustee if that other person were not an infant or otherwise lacking legal capacity.
- (4) References, however expressed, to property comprised in a settlement are references to settled property.8

This is strictly a definition of "settled property" not "settlement" but, as

These terms are defined in s.466(5)(6) ITA:

<sup>&</sup>quot;(5) A person is absolutely entitled to property as against a trustee if the person has the exclusive right to direct how the property is to be dealt with (subject to the trustees' right to use the property for the payment of duty, taxes, costs or other outgoings).

<sup>(6)</sup> References to a person who is or would be so entitled include references to two or more persons who are or would be jointly absolutely entitled as against the trustee."

The legislation is set out in full in ITA and TCGA, but there are no significant differences, so I give the text of ITA and the TCGA references only. The CGT equivalent here is in ss.60, 68 TCGA 1992.

subs.(4) illustrates, the cognate expression is used with the same meaning. This definition does not include a "bounty" requirement.

## 54.2.3 Settlement-arrangement

## Section 620(1) ITTOIA provides:

In this Chapter "settlement" includes any disposition, trust, covenant, agreement, arrangement or transfer of assets....

## In *Jones v Garnett*, Lord Hoffmann explains:

Not every transfer of property is a settlement for the purposes of [the settlement-arrangement definition]. There has to be an "element of bounty" in the transaction. This old-fashioned phrase, apparently derived from the judgment of Plowman J in *IRC v Leiner* 41 TC 589 and approved by the House of Lords in *IRC v Plummer* [1980] AC 896, conjuring up the image of Lady Bountiful in *The Beaux' Stratagem*, is perhaps not the happiest way of describing a provision for a spouse or minor children. ... It is nevertheless exactly the kind of thing at which the anti-avoidance provisions are aimed. In *Chinn v Hochstrasser* [1981] AC 533 Lord Roskill cautioned against treating the word "bounty" as if it had been included in the statute. It seems to me that the general effect of the cases is that, under the arrangement, the settlor must provide a benefit which would not have been provided in a transaction at arms' length.<sup>10</sup>

The term "bounty" was criticised by Lady Hale in the same case, but it is likely to continue in use as a technical term. It is short, accurate, and

A purely commercial transaction at arms length is outside the meaning of 'settlement'.

<sup>9</sup> The context shows this is an exhaustive definition, i.e. the word "includes" really means "means".

<sup>10 [2007]</sup> STC 1536 at [7]. HMRC accept this. TSE Manual para 4110:

<sup>&</sup>quot;4110. Restrictions to the definition of settlement

Settlement must include an element of bounty, as decided in the tax case of *IRC* v *Plummer* (54 TC 1). Bounty is the provision of value without any corresponding quid pro quo, usually a gift or a transfer at less than full value."

memorable if archaic.11

By contrast, the IT/CGT and IHT definitions of "settlement" do not include a "bounty" requirement.

Is an estate of a deceased person, or a trust under a will or intestacy a settlement-arrangement? This question does not arise for the purposes of the IT settlement provisions. Even if it is a settlement-arrangement the settlor, that is, testator (being dead) will not be subject to tax. The settlement-arrangement definition is used in other contexts where the issue does arise; see 52.4.1 (Is an estate a "settlement" within s.87 TCGA?).

## 54.2.4 *IHT definition of settlement*

The IHT definition of settlement is different again but (as noted above) it is very similar to the standard IT/CGT definition.<sup>12</sup>

#### 54.3 Definitions of "settlor"

#### 54.3.1 **Terminology**

We need labels for the four different definitions, and I use the following terms:

(1) The standard IT/CGT definition of settlor. This definition applies in the Income Tax Acts and TCGA "unless the context otherwise requires". In some cases the context does "otherwise require" because there is a separate definition of settlor. I cannot think of any other case where the context would "otherwise require". The standard IT/CGT definition does not apply for the IT settlement provisions or for s.86 TCGA, so it is not usually very important.

<sup>11</sup> Lord Neuberger agrees Jones v Garnett [2007] STC 1536 at [76]:

<sup>&</sup>quot;The word "bounty" rings slightly uncomfortably, at least to my ears. ... However, in the light of the judicial decisions on these provisions, it seems to me that the law is now tolerably clear and sensible, and, particularly given the need for clarity and the room for difficulties in this area, it would be inappropriate to risk introducing uncertainty or new complications by redefining the principles, even if only linguistically."

<sup>12</sup> The definition is discussed at 58.1.3 (IHT and IT/CGT settlements).

- (2) *The settlement-arrangement definition of settlor*. This is the definition which applies for the purposes of the IT settlement provisions. It is applied by reference in various other contexts.
- (3) *The CGT s.86 definition of settlor*: the definition for the purposes of s.86 TCGA.
- (4) *The IHT definition of settlor*: the definition for the purposes of IHT.

## 54.3.2 The standard IT/CGT definition of settlor

Section 467(1) ITA provides:<sup>13</sup>

In the Income Tax Acts (except where the context otherwise requires) "settlor", in relation to a settlement, means the person, or any of the persons, who has made the settlement.

Section 467 ITA sets out various circumstances in which a person is treated as having made a settlement:

- (3) A person ("S") is treated for the purposes of the Income Tax Acts as having made a settlement if—
  - (a) S has made or entered into the settlement (directly or indirectly),

There are four possibilities here:

- (1) S is treated as having made a settlement if he has made the settlement directly. This is a tautology.
- (2) S is treated as having made a settlement if he has made a settlement indirectly. I am unable to see how one can make a settlement indirectly.
- (3) and (4) S is treated as making a settlement if he has entered into it.

<sup>13</sup> The legislation is set out in full in ITA and TCGA, but there are no significant differences, so I give the text of ITA and the TCGA references only. The CGT equivalent here is s.68A TCGA.

These words have been lifted from the context of the settlementarrangement definitions of settlement and are not apt here.

I conclude that s.467(3)(a) achieves nothing, but it does no harm. One might take from it a general intent that "making a settlement" is not to be construed narrowly.

Section 467 ITA continues:

- (3) A person ("S") is treated for the purposes of the Income Tax Acts as having made a settlement if ...
  - (b) the settled property, or property from which the settled property derives, is or includes property within subsection (4).
- (4) Property is within this subsection if
  - the settlement arose on S's death (whether by S's will, on S's (a) intestacy or in any other way), and
  - immediately before S's death, the property was property of (b)
    - (i) which was disposable property (see section 468), or
    - which represented S's severable share in any property (ii) to which S was beneficially entitled as joint tenant.

Section 467(4) is necessary because an intestate does not "make or enter into" the trusts arising on intestacy; and it might perhaps be argued that a testator does not "make or enter into" the trusts arising under his will.<sup>14</sup> Section 467 continues:

- (5) In particular, S is treated for the purposes of the Income Tax Acts as having made a settlement if—
  - S has provided property for the purposes of the settlement (a) (directly or indirectly), or
  - S has undertaken to do that.
- (6) If a person ("A") makes or enters into a settlement in accordance with reciprocal arrangements with another person ("B")—
  - (a) B is treated for the purposes of the Income Tax Acts as having made the settlement, and
  - A is not to be treated for the purposes of the Income Tax Acts (b) as having made the settlement just because of the reciprocal arrangements.

<sup>14</sup> See 52.4.1 (Is an estate a "settlement" within s.87 TCGA?).

So far the definition of settlor is almost the same as the settlementarrangement definition, the only difference is that the wording is recast in accordance with the conventions of plain English drafting and will trusts are included.

Section 469 ITA provides for someone to cease to be a settlor:

## Person ceasing to be a settlor

- (1) A person ("S") who is a settlor in relation to a settlement ceases to be so when the following condition is met.
- (2) The condition is that—
  - (a) no property of which S is the settlor is comprised in the settlement,
  - (b) S has not undertaken to provide property (directly or indirectly) for the purposes of the settlement in the future, and
  - (c) S has not made reciprocal arrangements with another person for that other person to enter into the settlement in the future.

This has no equivalent in the other definitions of "settlor", though it might, perhaps, be implied.

## 54.3.3 "Settlor of property"

Section 467(2) ITA provides a commonsense definition of this expression:

In the Income Tax Acts (except where the context otherwise requires) a person is a settlor of property if—

- (a) the property is settled property because of—
  - (i) the person's having made the settlement, or
  - (ii) an event which leads to the person being treated by this Chapter as having made the settlement, or
- (b) the property derives from settled property within paragraph (a).

# 54.3.4 Settlement-arrangement definition of settlor

Section 620 ITTOIA provides the settlement-arrangement definition:

(1) In this Chapter ...

"settlor", in relation to a settlement, means any person by whom the settlement was made.

- (2) A person is treated for the purposes of this Chapter as having made a settlement if the person has made or entered into the settlement directly or indirectly.
- (3) A person is, in particular, treated as having made a settlement if the
- (a) has provided funds directly or indirectly for the purpose of the settlement,
- (b) has undertaken to provide funds directly or indirectly for the purpose of the settlement, or
- (c) has made a reciprocal arrangement with another person for the other person to make or enter into the settlement.

One can identify five parts of the definition. A person is a settlor if and only<sup>15</sup> if he has:

- (1) made the settlement directly or indirectly;
- (2) "entered into" the settlement directly or indirectly;
- (3) provided funds directly or indirectly for the purpose of the settlement;
- (4) undertaken to provide funds directly or indirectly for the purpose of the settlement;<sup>17</sup> or

<sup>&</sup>quot;Means" in s.620(1) is the term used for an exhaustive definition. The context 15 shows that the words "is treated as" in s.620(2)(3) also constitute an exhaustive (not inclusive) definition.

The words "entered into" are not found in the CGT s.86 or IHT definitions of "settlor". The reason is that (in the context of the settlement-arrangement definition) the word "settlement" includes an agreement or arrangement. One is said to "enter into" an agreement or arrangement even though it is not normal usage to say that one "enters into" a settlement (in the classic sense).

The drafter of the standard IT/CGT definition did not realise this, so he included the words infelicitously, though no harm is done.

<sup>17</sup> In practice HMRC ignore this. TSE Manual provides at 4120: "In practice if someone has undertaken to provide funds, but actually does not, we would not seek to apply s.624 or s.629 ITTOIA." Undertakings to provide funds are not found in practice so this has no practical relevance. The IHT and CGT s.86 definitions omits this, presumably it was though to be unnecessary. The drafter of the standard IT/CGT definition included the words; if he had thought about this he would presumably have omitted then, but no harm is done.

(5) made a reciprocal arrangement with another person to make or enter into the settlement.

## 54.3.5 IHT definition of settlor

## Section 44(1) IHTA provides the IHT definition:

In this Act "settlor", in relation to a settlement, includes <sup>18</sup> any person by whom the settlement was made directly or indirectly, and in particular (but without prejudice to the generality of the preceding words) includes any person who has provided funds directly or indirectly for the purpose of or in connection with the settlement or has made with any other person a reciprocal arrangement for that other person to make the settlement.

The IHT definition expands "for the purpose of the settlement" into "for the purpose of *or in connection with* the settlement". Why? Does it make a difference and if so, what? In my opinion the words make no difference, for if something is provided "in connection with" a settlement it must be provided "for the purposes of" the settlement; one must bear in mind that "purpose" does not need to be a very focussed or intense purpose. <sup>19</sup> The attraction of this view is that it makes the "who is the settlor" area of tax law much more coherent if (so far as possible) the same test applies for all the taxes. <sup>20</sup>

There are specific IHT provisions which may affect the identity of the settlement and settlor for IHT. So sometimes a person who is the actual

<sup>18</sup> The IHT definition (unlike the other definitions) uses the non-exhaustive "includes". Perhaps the drafter of the IHT provision had in mind a case where a person was the "settlor" of a settlement in the natural sense of the word but was not within the IHT definition. I cannot think of such a case.

<sup>19</sup> See 54.23 (Purpose: minor settlors).

<sup>20</sup> Why then did the drafter use a different form of words, if he wanted the same result? Perhaps the reason is that "settlement" for IHT is narrower than settlement-arrangement. The drafter may have considered cases where it may have been argued that A is a settlor of a settlement-arrangement (providing property for the purpose of the arrangement) but A is not a settlor for IHT purposes (not providing for the purposes of the (IHT) settlement. For instance in Crossland v Hawkins the taxpayer would have accepted that he was the settlor of the "arrangement" but (unsuccessfully) denied being the settlor of the classic settlement. To anticipate such arguments the drafter added the words "or in connection with".

settlor in the general sense is not regarded as the settlor for IHT. This chapter considers the general sense of settlor; for the IHT provisions see 43.1 (Transfers between trusts).

## 54.3.6 *CGT s.86 definition of settlor*

## TCGA Schedule 5 paras 7, 8 provide the CGT s.86 definition:

Meaning of "settlor"

7 For the purposes of section 86 and this Schedule, a person is a settlor in relation to a settlement if the settled property consists of or includes property originating from him.

Meaning of "originating"

- 8-(1) References in section 86 and this Schedule to property originating from a person are references to
  - property provided by that person; (a)
  - property representing property falling within paragraph (a) above; (b)
  - so much of any property representing both property falling within (c) paragraph (a) above and other property as, on a just apportionment, can be taken to represent property so falling.

(3) Where a person who is a settlor in relation to a settlement makes reciprocal arrangements with another person for the provision of property or income, for the purposes of this paragraph—

- (a) property or income provided by the other person in pursuance of the arrangements shall be treated as provided by the settlor, but
- (b) property or income provided by the settlor in pursuance of the arrangements shall be treated as provided by the other person (and not by the settlor).

- (6) For the purposes of this paragraph references to property representing other property include references to property representing accumulated income from that other property.
- (7) For the purposes of this paragraph property or income is provided by a person if it is provided directly or indirectly by the person.

There are further provisions relating to property provided by a company, not discussed here. The CGT s.86 definition does not have the words "for the purpose of the settlement". Instead what is provided must be the "settled property". This is slightly narrower. What is provided must necessarily be for the purpose of the settlement (or it would not become settled property).

## 54.3.7 Relevance of case law

In keeping with the patchwork nature of UK tax law, the definitions of settlor are based on a common framework but they all have slight differences from each other. The settlement-arrangement definition dates back to 1936 and is the ancestor of the other definitions. In IHT there has been a little tidying up of the settlement-arrangement definition; the CGT s.86 definition is perhaps an attempt to extract its essence. There is a simple concept underlying all the definitions which also represents the normal meaning of the word in trust law.<sup>21</sup> In most cases the differences in wording between the definitions have no significance.

Cases on one statutory provision will generally be relevant to them all. There are circumstances where a person is a settlor within the settlement-arrangement definition but not otherwise, but that is because the definition of "settlement" is different in this context.<sup>22</sup> There is also a link between the concept of bounty which is a requirement of a settlement-arrangement and the concept of providing property for the purposes of a settlement, so cases on what is "settlement-arrangement" can also be relevant to the question of who is the settlor.<sup>23</sup>

#### 54.3.8 Two settlors

A trust may have two settlors in various circumstances:

- (1) A provides property and B has "made" or "entered into" the settlement without providing property.
- (2) A provides property and B provides other property.
- (3) Possibly, if A provides property directly and B provides the same property indirectly.<sup>24</sup>

The consequences are discussed in 43.4 (The separate settlements fiction);

<sup>21</sup> Contrast the definition in Article 1 Trusts (Jersey) Law 1984 ("a person who provides trust property or makes a testamentary disposition on trust or to a trust").

<sup>22</sup> See 54.8 (Assignment or surrender of equitable interest).

<sup>23</sup> See 54.2.3 (Settlement-arrangement).

<sup>24</sup> See 54.4 (Gift from A to B followed by gift to trust by B)

## 34.12 (Two settlors for CGT s.86 charge).

## 54.3.9 Tainting

It does not generally matter if someone provides a trivial account of property to his own or anyone else's trust. But occasionally penal tax rules apply if even nominal value is added. This is known as "tainting" a trust. The most common examples are:

- (1) Any provision of funds to a pre-1991 trust may bring the trust within s.86 TCGA: Schedule 5 para 9(3).
- (2) Any provision of funds by a UK-linked person will lose the benefit of the mixed resident trustee rules for trustee residence.<sup>25</sup>

In these cases, the question of when funds are provided may also arise.

## 54.3.10 *Commentary*

Three definitions of "settlement" seems complicated, but there are material differences between them and each definition is appropriate in its own context. However, four definitions of "settlor" is extravagant, for there is very little if any difference between them.

A rational tax system would have one standard definition of settlor, which would apply for all taxes. Until 2006 we had a number of definitions of settlor in different contexts, which had developed piecemeal as the tax system grew. The FA 2006 introduced the standard IT/CGT definition but only applied it for some (not all) purposes of IT and CGT. It has therefore increased the number of definitions of "settlor" and made a complex situation rather more complex. This is particularly curious because the authors of the proposals were emphatic that the two old definitions of trustee residence (a CGT and an IT definition) should be replaced by a single definition. We live in bad times for UK tax policy, but eventually, hopefully, someone will tidy up this mess. It would not be very hard to introduce a single definition.

<sup>25</sup> See 4.8 (Trust residence condition C).

## 54.4 Gift from A to B followed by gift to trust by B

## Suppose:

- (1) A gives property to B unconditionally;<sup>26</sup> and
- (2) B gives the same<sup>27</sup> property to a trust.

Two "settlor" questions arise:28

- (1) In what circumstances does one say that the A is the settlor of the trust, having provided the property indirectly? That is, what is the meaning of "providing indirectly"?
- (2) If A is the settlor (having provided property indirectly), can one say that B is not a settlor, perhaps on the grounds that A is the "real" settlor?

One might expect to find guidance to these questions in *Hatton v IRC*.<sup>29</sup> The facts were as follows:

- (1) Mrs Cole ("the mother") made a settlement ("the first settlement") conferring on her daughter Mrs Hatton a valuable equitable interest.
- (2) The daughter transferred her interest to a new settlement ("the second

It is different if the gift from A to B is made on terms which require B to transfer the property to the trust. It is also different if *Furniss v Dawson* applies. In those cases, clearly:

<sup>(1)</sup> A would be the settlor,

<sup>(2)</sup> B would not be a settlor.

It is also different if the gift from A to B is made by instrument of variation: see 54.29 (Trust made by instrument of variation).

<sup>27</sup> Similar points arise if B gives other property (not the property given by A) if this is part of the arrangement between A and B.

Other issues may also arise. If A is a beneficiary of the trust, his gift to B may become a gift with reservation: see 42.5.2 (Gift from A to B followed by gift to trust by B). Note that even if A is a settlor of the discretionary trust, he has not made a chargeable transfer and no IHT is payable by A on the gift to the trust by B.

<sup>29 67</sup> TC 759. For another aspect of this decision see 54.24 (Purpose: advisors and agents of settlor).

settlement").

So this was in essence a case of a gift to B followed by gift to trust by B. It is important to note the background facts:

Once the first settlement had been executed ... it was a virtual certainty that the second would be made on the following day provided that [the mother] was then still living.<sup>30</sup>

#### 54.4.1 When is A an indirect settlor?

The Special Commissioners found:

[the mother] was a settlor of the second settlement having directly or indirectly provided the only funds which were subjected to it.<sup>31</sup>

## Chadwick J held (67 TC at 789):

The Special Commissioners ... held that [the mother] was properly to be treated as a settlor of the second settlement on the ground that, by making the first settlement, [the mother] was a person who had provided funds directly or indirectly for the purpose of or in connection with the second settlement; and so, in relation to the second settlement, fell within the definition [of settlor]. In my view, they were entitled to reach that conclusion on the facts.

Hatton represents a relatively clear case of providing funds indirectly because the two gifts (from A to B and from B to the trust) were part of a pre-planned scheme and it was a "virtual certainty" that the second gift would follow the first. Are these essential requirements? The Special Commissioners, and the court, did not address this crucial point.

It is clearly not sufficient that B's funds are historically derived from A. Something more is required, but what? It might be said that all

<sup>30 67</sup> TC at 771. The Special Commissioners added:

<sup>[</sup>The daughter] was content to leave the details to [the mother's advisors]. There was no real likelihood that she would reject the suggestion that she should make the second settlement when Mr Willcox [her advisor] put it to her. But nothing turns on that.

<sup>31</sup> At page 768G.

paraphrases are suspect and the court must return to the words of the statute. But when the words are so vague, some gloss is necessary to avoid hopeless uncertainty. At first sight, the concept of a "clean break" seems a useful one for determining whether property is provided indirectly. That is, if there is a clean break between A's gift and B's gift, A has not provided property indirectly. But "clean break" is only a metaphor which itself needs elucidation. It is not much more than a colourful label. It is suggested that A is a settlor (having provided property indirectly) only if (like *Hatton*) there is an arrangement under which:

- (1) A makes a gift of property to B, and intends that B should promptly make the gift to the trust.
- (2) B gives the property to a trust in fulfilment of the wishes of A.
- (3) It is virtually certain that B's gift will be made.

Of course, this formulation will not solve all problems, since the questions may arise as to whether there is an "arrangement", what is A's intention and whether B makes a gift in fulfilment of A's wishes. But this is perhaps the best that can be done. It is consistent with the "conscious association" comments in *Fitzwilliam*.<sup>32</sup> It might be said that this is too narrow a test and it favours the taxpayer as it allows tax planning of the kind considered in 54.33 (Planning to create trust with foreign domiciled settlor). However, the planning is not all that easy! No looser test can be applied without considerable uncertainty. Moreover (see below), the consequences of A being an indirect settlor is that B is not a settlor; this strongly suggests a narrower test is appropriate for if B is a genuinely independent agent he should be the settlor.

## 54.4.2 *If A is indirect settlor, is B also the settlor?*

In Hatton the Special Commissioners held that the daughter did not

<sup>32</sup> See 54.6 (Appointment to B followed by gift to new trust by B).

provide the funds for the second settlement.<sup>33</sup> The reason was, it appears, that the mother had provided the funds indirectly and this excluded the possibility that the daughter had provided them.

Chadwick J held on the appeal that it was immaterial (for the purposes of the IHT provisions being considered) whether the daughter was also a settlor of the settlement.<sup>34</sup> The general tenor of the judge's comments seems to have been that the daughter was a settlor. His comments on this point were ambiguous<sup>35</sup> and, in our system of precedent, it is wrong to carefully weigh up ambiguous obiter dicta in order to extract a view.

Approaching the matter as one of principle, untrammelled by authority, it is respectfully suggested that the Special Commissioners' approach is to be preferred. While as a matter of logic it is possible for A to provide property indirectly, and B to provide it directly, the legislation is framed on the basis that trust property can have only one "provider". This is clearly the case for the IT and CGT settlement provisions.<sup>36</sup> It is suggested that the IHT definition should be construed consistently. If property is provided indirectly by A, it should not be regarded as provided by B at all.

#### 54.4.3 HMRC views

# TSEM 4300 [December 2007] provides:

## Example 16– children –indirect gift of shares from parent

Mr J owns all 100 issued £1 shares in J Limited. Mr J is the sole company director and is the person responsible for making all the company's profits because of his knowledge, expertise and hard work. On starting up the company, Mr J allowed his mother to subscribe £40 for 40% of the shares but shortly afterwards she gifted them to her grandchildren. The circumstances are such that the decision to issue 40

The conclusion that the mother was a settlor "did not lead, necessarily, to the further 35 conclusion that [the daughter] was not also a settlor". See page 791 at B.

Page 768 at H. Confusingly, the Special Commissioners also say that the daughter 33 was a settlor within the IHT definition. The reason, presumably, is that, although she did not provide property, she was a person by whom the second settlement was made. But nothing turns on that.

Page 791 at B. 34

Otherwise there would be double taxation, for under s.644(1) ITTOIA, A and B 36 would both be taxed in full on the income, which cannot be correct. Likewise for CGT: para 9 Sch 5 TCGA.

shares at par is a bounteous arrangement (as were the shares in *Jones v Garnett*).

This is essentially a case of:

- (1) A gift from Mr. J to the grandmother; and
- (2) A gift from the grandmother to the grandchildren.

The Manual's tax analysis is as follows:

The true settlor here is Mr J *rather than the children's grandmother*. Section 629 therefore applies and attributes the dividends received by the children to Mr J for tax purposes.

The words in italics suggest that HMRC accept the views set out above.

## 54.5 Trust created by B at request of A

Suppose that a man owing a debt of honour or of gratitude to a friend, without any legal obligation proposed to discharge it by paying £1,000 to the friend, and that the latter asks that the sum be paid not to him but to the trustees of a settlement, which is done. The payment of the money to the trustees would obviously be a provision of funds for the settlement. On a purely objective view the payer could be said to have made that provision, but I think that the friend should properly be regarded as the person making this provision. It would be just as if the money had been first paid to him and then paid by him to the trustees. The payer would have acted at his behest.<sup>37</sup>

This *obiter* comment is right if (as Buckley LJ assumes) the payer agrees (albeit without legal obligation) to make the payment at the direction of the friend so that the friend has *de facto* (though not *de jure*) power of disposition of the funds. The situation is different if a father proposed to make a gift to his son, and the son merely *asks* that the sum be paid to trustees of a settlement for himself and his family. For a father will feel moral obligations to his grandchildren as well as to his son; the father has no (even non-binding) obligation to make a payment to his son; the son

<sup>37</sup> Mills v IRC 49 TC at 387 (Buckley LJ).

has no *de facto* power of disposition over the funds; in such circumstances the father (not the son) is the settlor. The son has not provided funds even indirectly.

If A asks B to transfer a nominal sum as an initial trust fund, and B does so, not because he wishes to benefit the beneficiaries by the payment, but because A has asked him to, as a favour to A, then applying this principle, A is the (indirect) settlor.

## 54.6 Appointment from old trust to B followed by gift to new trust by B

Fitzwilliam v IRC 67 TC 614 concerned an arrangement under which:

- (1) Trustees of a will trust exercised their power of appointment ("step 3") to confer a valuable equitable interest on Lady Hastings.
- (2) Lady Hastings transferred this interest to a new trust a few days later ("step 5").

So this was a relatively simple case of an appointment from the will trust to B followed by a gift to a new trust by B. The question was who was the settlor of the new trust: Lady Hastings or the testator of the will trust (or both). Lord Keith said:

The argument for the Crown is that, by virtue of the appointment contained in step 3, property was provided to Lady Hastings directly or indirectly for the purpose of or in connection with the settlement which Lady Hastings later made under step 5. The person who provided that property is said to be Earl Fitzwilliam [the testator], because the appointment by the trustees falls to be read back into his will, under the principle of Muir v Muir [1943] AC 468 and Pilkington v IRC [1964] AC 612. These cases decided that for the purposes of the Scottish rule against successive liferents and the English rule against perpetuities the exercise of a power of appointment must be written into the instrument creating the power. Earl Fitzwilliam is, therefore, to be treated as the settlor so far as concerns the trust purposes contained in the appointment made by his trustees under step 3, but he cannot reasonably be regarded as having provided property directly or indirectly for the purpose of or in connection with the settlement made by Lady Hastings under step 5.

The words "for the purpose of or in connection with" connote that there must at least be a conscious association of the provider of the funds with the settlement in question. It is clearly not sufficient that the settled funds should historically have been derived from the provider of them. If it were otherwise anyone who gave funds unconditionally to another which that other later settled would fall to be treated as the settlor or as a settlor of the funds. It is clear that in the present situation there cannot possibly have been any conscious association of Earl Fitzwilliam with Lady Hastings' settlement.

(Fitzwilliam v IRC 67 TC at 732, emphasis added)

It seems therefore that if:

- (1) a trust ("trust A") exists and A is its settlor;
- (2) there is an arrangement under which:
  - (a) the trustees of trust A appoint trust property to B;
  - (b) B gives the property to a separate trust ("trust B");

B will be the settlor of trust B, and A will not be a settlor, unless the creation of trust B is envisaged by A at the time that trust A is made.

The "conscious association" test is an understandable and generally helpful paraphrase of the statutory words (though of course it does not solve much as the question may arise as to what is a "conscious association". Further, Lord Keith said there must *at least* be a conscious association, suggesting that it is a necessary, but may not be a sufficient, condition). The application of the conscious association test in the context of an appointment followed by a gift really is surprising, but the House of Lords have spoken. The matter is for most practical purposes ended – unless and until the House of Lords speak again. For implications for tax planning, see 54.33 (Planning to create settlement with foreign domiciled settlor).

# 54.7 Transfer from trust A to trust B by exercise of trustees' power

This section considers the general sense of settlor. Special rules apply for IHT: see 43.1 (Transfers between trusts: Introduction).

## 54.7.1 Transfer from trust A to new trust created by trustees

## Suppose:

- (1) Trustees of a trust made by A ("Trust A") have power to transfer to a new trust.
- (2) The trustees transfer the trust funds to new trustees to hold on the terms of a newly created trust, Trust B. All the funds of Trust B are derived from Trust A.

Who is the settlor (in the general sense) of Trust B? The trustees of Trust A cannot be the "settlor" as they have merely exercised a fiduciary power. So either A is the settlor or there is no settlor.<sup>38</sup>

The answer is that A is the settlor of Trust B. In Eilbeck v Rawling 54 TC 101:

- (1) a Gibraltar settlement ("Trust A") made by the taxpayer ("A") held £600,000;
- (2) a Jersey settlement ("Trust B") made by the taxpayer's brother ("B") held £100;
- (3) £315,000 was transferred from Trust A to Trust B by exercise of the trustees' powers.

## Buckley LJ said at p.161:

The donee of a special power of appointment is charged with the exercise of a personal discretion which he cannot delegate. When he exercises that discretion in making an appointment, he acts as the delegate of the settlor. What the donee does in exercise of a special power of appointment is done vicariously by the settlor. It is also settled law of long standing that, for the purposes of the rule against perpetuities, when a special power is exercised, the limitations created

If at the time of the creation of Trust A, the transfer to Trust B is already in contemplation, then A is plainly the settlor of Trust B. It is here assumed that the transfer was not in contemplation at the time of the creation of Trust A.

under it are to be written into the instrument which created the power. This association of the interests arising under an appointment in the exercise of a special power with the settlement conferring that power is not, in my opinion, confined to the rule against perpetuities. If one asks who was the settlor of the £315,000 appointed by the appointment of 27 March 1975, the only possible answer is [A] the settlor of the £600,000 comprised in the Gibraltar settlement [Trust A]. The taxpayer's brother [B] did not settle the £315,000; he settled only £100. The Gibraltar trustee [the trustees of Trust A] did not settle the £315,000; it was not the Gibraltar trustee's to settle, and making the appointment the Gibraltar trustee was only exercising a fiduciary power conferred on him by the Gibraltar settlor, whose delegate he was as donee of the power. The exercise of the power had, in my opinion, precisely the same effect as if the Gibraltar trustee had appointed the £315,000 in favour of the Jersey trustee to be held upon trusts identical with the trusts of the Jersey settlement [Trust B] but set out in extenso in the appointment without reference to the Jersey settlement. If the appointment had taken that form, there could, I think, be no doubt that the trusts so appointed would be trusts taking effect under the Gibraltar settlement.

The House of Lords approved this reasoning on appeal.<sup>39</sup>

Where trustees have a power of advancement (that is, a power to apply trust property for the benefit of a beneficiary) they may use that power to transfer trust property to a new trust.<sup>40</sup> The consent of that beneficiary is not needed and therefore that beneficiary is not the settlor of the new trusts.

<sup>39</sup> It may be objected that this is not consistent with *Fitzwilliam*: see 54.6 (Appointment from old trust to B followed by gift to new trust by B). There is no "conscious association" between A and Trust B. However, *Fitzwilliam* was a case where the Court found that an individual beneficiary who assigned an asset to the new trust was the "settlor". The beneficiary displaced the testator from being a settlor by his independent act. There is no equivalent here.

The alternative conclusion that Trust B has no settlor for general tax purposes would have the result, attractive to taxpayers but absurd, that A might escape CGT on trust income and gains under the settlement provisions. The property in Trust B could be excluded property, as one could not say that "the settlor" was domiciled in the UK at the time that the settlement was made! That can hardly be right.

If (which is doubtful) further authority is needed, see *Trennary v West* [2005] STC 214 para 49.

<sup>40</sup> See *Drafting Trusts and Will Trusts*, James Kessler QC,8th ed., para 11.11 (Power of advancement used to create new trusts).

## HMRC agree. The CG Manual provides:

## **33241 Settlor** [June 2003]

Where trustees exercise a special power of appointment, or power of advancement, in such a way as to create a new settlement, see CG33800+, the settlor of the new settlement is the person who was the settlor of the old one. See, for example, Pilkington v IRC, 40 TC 416, page 442, and Chinn v Collins, 54 TC 311, page 351H.

The same point is made again at 34802.

## 54.7.2 Transfer from trust A to existing trust made by B

## Suppose:

- (1) A transfers property ("A's fund") to a trust ("Trust A"). The trustees have the standard power to transfer property to another trust.
- (2) B transfers property ("B's fund") to a separate trust ("Trust B").
- (3) The trustees of Trust A transfer A's fund to Trust B.

Trust B now has two settlors: A has provided A's fund indirectly, and B has provided B's fund directly.

#### 54.7.3 IT and CGT rule

Section 470 ITA provides:41

#### Transfers between settlements

- (1) Section 471 applies in relation to a transfer of property from the trustees of one settlement ("settlement 1") to the trustees of another settlement ("settlement 2") if the transfer—
- (a) is not for full consideration,
- (b) is not by way of a bargain made at arm's length, and
- (c) is not excluded by subsection (2).
- (2) A transfer of property is excluded for the purposes of subsection (1)

<sup>41</sup> The CGT equivalent is s.68B TCGA.

if—

- (a) it occurs only because of the assignment by a beneficiary under settlement 1 of an interest in that settlement to the trustees of settlement 2,
- (b) it occurs only because of the exercise of a general power of appointment, or
- (c) section 473(4) applies in relation to it.
- (3) In this section "transfer of property" means—
- (a) a disposal of property by the trustees of settlement 1, and
- (b) the acquisition by the trustees of settlement 2 of—
  - (i) property disposed of by the trustees of settlement 1, or
  - (ii) property created by the disposal.
- (4) For the purposes of subsection (3) there is an acquisition or disposal of property if there would be an acquisition or disposal of property for the purposes of TCGA 1992.

#### This takes us to s.471 ITA:

## Identification of settlor following transfer covered by section 470

- (1) If there is a transfer of property in relation to which this section applies, then the following subsections apply for the purposes of the Income Tax Acts, except so far as, in those Acts, the context otherwise requires.
- (2) The settlor (or each settlor) of the property disposed of by the trustees of settlement 1 ("the disposed property") is treated from the time of the disposal as having made settlement 2.
- (3) If there is more than one settlor of the disposed property, each of them is treated in relation to settlement 2 as the settlor of a proportionate part of the property acquired by the trustees of settlement 2 on the disposal.
- (4) So far as the disposed property—
- (a) was provided for the purposes of settlement 1, or
- (b) was derived from property so provided,
- the property acquired by the trustees of settlement 2 on the disposal is treated from the time of the disposal as having been provided for the purposes of settlement 2.
- (5) If as a result of subsection (4), property ("the transferred property") is treated as having been provided for the purposes of settlement 2—
- (a) the person who provided the disposed property, or the property from which it was derived, for the purposes of settlement 1 is treated as having provided the transferred property for the purposes of settlement 2, and

(b) if more than one person provided the disposed property, or the property from which it was derived, for the purposes of settlement 1, each of them is treated as having provided a proportionate part of the transferred property for the purposes of settlement 2.

This applies for all IT and CGT purposes. But since this only restates the general law position, there is no difference here between IT/CGT and IHT.

## 54.8 Assignment or surrender of equitable interest

A person who assigns an equitable interest under Trust A to Trust B is the settlor of Trust B but does not of course become the settlor of Trust A.

If a person surrenders an equitable interest under Trust A there is no "Trust B". In that case, that person is the settlor for the settlementarrangement definition<sup>42</sup> so far as he has provided the income, but he is not a settlor of Trust A for the IHT definition, the CGT s.86 definition, or the standard IT/CGT definition.

HMRC agree: CG Manual 33242 provides:

## **Settlor** [February 2005]

Normally the same person is the settlor for both Income Tax and CGT. But this is not the case where a person has assigned a right to income. Such an assignment cannot affect the identity of the settlor for CGT purposes.

The position is similar to a variation of trust by beneficiaries; see below.

#### 54.9 Disclaimer

TSEM states at 1840:

The person disclaiming is not a 'settlor' within [the settlementarrangement definition] (TSEM4120). Subsequent trusts that result from the disclaimer retain their original settlor.

A disclaimer, if possible, may be preferable to a surrender or assignment. The distinction between a disclaimer and a surrender/assignment is

<sup>42</sup> IRC v Buchanan 37 TC 362.

therefore important. This raises questions of trust law which cannot be fully discussed here, but for a broad outline see TSEM para 1840 [January 2008]:

A person uses a true disclaimer to refuse a gift due under a trust. Effectively the person steps aside. This allows subsequent provisions of the trust to take effect.

A disclaimer can relate to

- capital
- income
- both.

A disclaimer has retrospective effect. It applies from the date that the entitlement arose. There may be a lapse of time between the entitlement arising and the disclaimer. This is not conclusive evidence that the deed cannot be a true disclaimer. ...

The person making a disclaimer may still benefit from another part of the trust income or capital. This is irrelevant. If that person seeks to impose new trusts, the deed is not a disclaimer. It is an assignment (TSEM1845).

## 54.10 Variation or resettlement by beneficiaries

## 54.10.1 The trust law background

Beneficiaries who are adult and absolutely entitled to trust property<sup>43</sup> may:

- (1) create a new settlement ("a resettlement") or
- (2) (with the consent of the trustees) vary the terms of an existing settlement ("a variation").<sup>44</sup>

<sup>43</sup> If there are minor and unborn beneficiaries, a variation can similarly be made with the consent of the court under the VTA 1958.

<sup>44</sup> See s.1(1) VTA 1958 which assumes that beneficiaries have power to vary a trust: "Where property...is held on trusts arising...under any will, settlement or other disposition, the court may if it thinks fit by order approve on behalf of [unborn or unascertained beneficiaries] any arrangement ... varying or revoking all or any of the trusts, or enlarging the powers of the trustees of managing or administering any of the property subject to the trusts...."

This assumes that the Court only approves on behalf of unborn or unascertained beneficiaries, and adult beneficiaries can make a variation without the approval of

The distinction between a variation and a resettlement is crucial, but careful drafting will normally achieve whichever is desired.

HMRC accept this. The CG Manual provides:

#### Variations of trusts

#### 37880. By agreement

If all the beneficiaries of the trust are 18 or over and agree, they may bring it to an end and share out between themselves (and others) the trust property. (There is an exception to this rule in Scotland in that a person with an alimentary liferent cannot exercise consent in this way.) In these circumstances there is a deemed disposal by the trustees of the whole of the settled property under TCGA 1992, s.71(1).

#### 37881.

It is also possible, with the consent of the trustees, to vary the terms of the trust. There are all kinds of variation possible. Some property may pass absolutely to beneficiaries or existing separate settlements. Clearly this must involve disposals under TCGA 1992.s. 71(1). Other property is held on the same trusts as before and/or on different trusts.

In such circumstances it is necessary to consider, in the light of the principles set out in the preceding paragraphs and also CG33290-33304, what the correct analysis is. The alternatives are

- [1] mere variation of the terms of the existing settlement
- [2] continuation of the old settlement as regards part of the property, with the remainder being held on one or more new settlements
- [3] termination of the old settlement in its entirety being replaced by one or more new settlements. This last is an unlikely analysis unless a significant part of the property is being distributed absolutely. In such circumstances it may be helpful to refer to Ewart v Taylor where one reason for the court holding that a new settlement had come into existence was that it was part of a scheme for winding up the old settlement. See 57 TC 401 at 468, Section I.

the Court. See Re Holt [1969] 1 Ch 100 at p.120:

"Under an arrangement approved by the court [under the Variation of Trusts Act 1958] the trusts may be brought wholly to an end. On the other hand, they may be varied; and there is no limit, other than the discretion of the court and the agreement of the parties, to the variation which may be made. Any variation owes its authority not to anything in the initial settlement but to the statute and the consent of the adults coming, as it were, ab extra. This certainly seems to be so in any case not within the Act where a variation or resettlement is made under the doctrine of Saunders v. Vautier by all the adults joining together; and I cannot see any real difference in principle in a case where the court exercises its jurisdiction on behalf of the infants under the Act of 1958."

#### 37883. Under Variation of Trusts Act

The trusts of an existing settlement may be varied (in particular when the interests of unborn or minor beneficiaries are involved) by way of an Arrangement agreed between those parties of full age and approved by a Court Order under the Variation of Trusts Act 1958 (in Scotland Section 1 Trusts (Scotland) Act 1961) on behalf of those unable to give consent.

#### 37884.

If so the principles of CG37880 –CG37882 apply. The degree of variation may exceptionally be such as to involve the termination of the original settlement in whole or in part and the creation of a new settlement. The fact that the courts may only consent to variation of the trusts does not prevent this. (If so then consideration must be given to the identity of the settlor, see CG37900.) A variation may also cause a beneficiary to become absolutely entitled to assets as against the trustees. ...

#### **37886.** Instrument of variation of will or intestacy [August 2007]

It is quite common for instruments of variation of wills or intestacies to be executed within two years of the testator's (or intestate's) death. In England & Wales the usual form of the instrument is a deed. The general guidance is at IHTM35011+ and guidance on CGT at CG31600+. If an instrument of variation creates a continuing trust which replaces absolute interests in the original will, and there is no statement of intent in the deed or before 1 August 2002 no election, under Section 62(7) TCGA 1992, or its predecessor Section 49(7) CGTA 1979, the person who gives up the absolute interest in favour of the trustees is to be regarded as the settlor for the purposes of the annual exempt amount and Section 77 TCGA 1992. His personal position is considered at CG32000+, assuming the variation is gratuitous.

## This is obviously correct. The Manual then turns to our situation:

## **37887.** [August 2007]

If, however, in a case where there is no such election or statement of intent, the will or intestacy provided for property to be held subject to trusts, and these trusts are varied or replaced by the deed of variation, then there are two questions to be answered.

- a. Is there a new separate settlement?
- b. If so, who is the settlor of that settlement?

If there are only minor variations clearly there is no new settlement and the deceased remains the settlor. Minor variations would include for instance changes in the administrative powers of the trustees, or the provision of an ultimate gift over, that is, a provision saying to whom the property is to pass if the trusts fail, or the appropriation of property to particular funds within the settlement. Otherwise it is necessary to determine whether there is a new settlement in accordance with the principles explained at CG37882, and see CG37889. If there is a new

settlement then the identity of the settlor should be determined in accordance with CG37900. ...

## **37889.** [August 2007]

One situation which is quite common is where there is a life interest trust for the spouse of the deceased. For Inheritance Tax reasons this is partly varied so that there is a discretionary trust up to the amount of the Inheritance Tax nil rate band. In such a case, where the spouse continues to be a beneficiary of the new discretionary trust, it would often be appropriate to regard this, except for the purposes of Inheritance Tax, as little more than a cosmetic arrangement, particularly if the broad intention is that the bulk of the income should be paid to the spouse. So this would be regarded for Capital Gains Tax purposes as a variation of the original will trust, and not as giving rise to a new separate settlement. The deceased remains the settlor.

Paragraph 37889 is a plain case.

## 54.10.2 Tax consequences of resettlement

A resettlement (unlike a variation) involves a disposal for CGT, and may lose the benefit of IHT relief for transitional serial interests. It also changes the settlor. The CG Manual provides:

#### 37900. Identity of settlor

Where there is a variation of a trust of the kind described in CG37880+ [variation by beneficiaries] it is necessary to identify the settlor. If the conclusion taken is that there are no new settlements then for CGT purposes the identity of the settlor is unaffected. However if in effect interests in income have passed from one person to another, the former may well be the settlor of an arrangement for Income Tax purposes.

## **37901. Identity of settlor** [August 2007]

If however one or more new settlements have come into existence, then the settlors of those settlements are one or more of the parties to the variation. The question should be tackled on a practical basis by determining where each beneficiary's share has gone. ...

# **37903. Example** [August 2007]

Under a settlement made by X, A and B are each entitled to half the income. On A's death his son P gets half absolutely. On B's death her daughter Q gets half absolutely. The values of their respective interests are, say:

A's life interest £60,000 [30% total value]
P's remainder £40,000 [20% total value]
B's life interest £75,000 [37.5% total value]
Q's remainder £25,000 [12.5% total value]

Under the variation, which is considered to terminate the old settlement:

A takes 30% of the property.

20% goes to a new accumulation and maintenance settlement for P's children.

B takes 25% of the property.

The rest [25%] is held for Q for life with remainder to Q's son R. P should be regarded as the settlor, for the purpose of the annual exempt amount, of the accumulation and maintenance settlement, because this is how his share has been dealt with.

B and Q equally should be regarded as the settlors of the other settlement. Therefore half of any gains will fall within s.77 TCGA because Q is a beneficiary.

#### 54.11 Variation under Variation of Trusts Act 1958

Where a court approves a variation of trust on behalf of a minor beneficiary, under the VTA, it is considered that the minor beneficiary does not become a settlor. The reason is that the court in giving its approval does not merely act on behalf of the person whose consent is needed: the court has a wider role.<sup>45</sup> Its position is analogous to trustees exercising a power of advancement.<sup>46</sup> But HMRC do not agree. CG Manual para 37902 provides:

## Minor as settlor [August 2007]

It is considered that where a court has given consent on behalf of a minor, that minor can be a settlor. The authority lies in *Yates v Starkey*, 32 TC 38, where it was held that a person could be a settlor under compulsion, and *Mills v IRC*, 49 TC 367, where it was held that a minor with very little involvement in the transactions could be the settlor because she provided the property.

<sup>45</sup> Re Steed [1960] 1 Ch 407; Re Remnant [1970] Ch 560. Further consideration is needed if foreign trust laws apply.

<sup>46</sup> This view is consistent with the fact that where a Court approves a variation on behalf of an unborn or unascertained beneficiary, that beneficiary clearly does not become a settlor.

Neither of these cases justifies the HMRC view.

## 54.12 Consent to exercise of power

A trust sometimes provides that the trustees can only exercise a power of appointment with the consent of a particular beneficiary (typically the life tenant). If the power of consent is wholly personal (i.e. proprietary),<sup>47</sup> this raises some intriguing questions. An exposition is made more difficult by the variety of possible circumstances and taxes. In outline the position is as follows:

(1) A gratuitous consent to an appointment which terminates the consentor's interest in trust income probably makes the consentor the settlor of a "settlement", for the purposes of the settlement-arrangement definition. The consentor has provided income for the purpose of the "settlement" because he has effectively given up his right to the income by his consent.<sup>48</sup>

"that, although the estate of the son arose under a joint power of appointment made by his father and himself, and although therefore the father was in a sense one of the settlors, yet he was not a settlor from whom the interest or any part of the interest of the son, in his character of successor, was derived. And the decision shews that, in order to ascertain who is the settlor 'from whom the interest of the successor is derived,' we must inquire, not who are the parties by whose conveyance the estate has been created, but who is the conveying party out of whose estate the interest in question has been derived." See *Att-Gen. v Charlton* (1877) 2 Ex. D. 398 at p.417.

<sup>47</sup> On this terminology and powers of consent generally see *Drafting Trusts and Will Trusts*, James Kessler QC (8th ed.) para 7.33 (Nature of powers of consent).

The position is analogous to a person who assigns or surrenders his life interest. The analogy is not exact. In one case the "arrangement" consists of the assignment alone. In the other case the "arrangement" consists of the consent and the exercise of the trustees' power of appointment. So in a sense there is an arrangement with two settlors: (i) the consentor and (ii) the (actual) settlor of the classic settlement who conferred the power of appointment on the trustees. But HMRC (or the actual settlor) may plausibly argue that the consentor (not the actual settlor) is taxable under the Settlement Provisions in these circumstances. They may take support from Braybrooke v Att-Gen 9 HLC 149 at p.165, accessible on www.kessler.co.uk. (A case on the Succession Duty Act 1853 whose provisions are analogous to the settlement provisions. Since Succession Duty was only abolished in 1949, the drafter of the original settlement provisions doubtless had it in mind.) The ground of the decision in Braybrooke was:

- (2) For similar reasons a gratuitous consent to an appointment which terminates the consentor's contingent interest in trust capital probably makes the consentor the settlor of a "settlement", for the purposes of standard IT/CGT and IHT<sup>49</sup> definitions from the time that the contingency is satisfied. The consentor has provided capital for the purposes of the settlement because he has effectively given up his right to the capital by virtue of his consent.
- (3) By contrast, the giving of the consent to an appointment does not make the consentor a "settlor" (for any purpose) if:
  - (a) the consentor had no interest in the trust immediately before giving the consent; or
  - (b) the appointment leaves the interest of the consentor in the trust unaffected.<sup>50</sup>

In these cases the consentor has not provided any property by his consent.

- (4) The giving of a consent is probably not a disposal for CGT<sup>51</sup> of:
  - (a) the right to consent (even if it is extinguished); or
  - (b) the consentor's interest in the trust (even if that is extinguished). The contrary is arguable but it would not normally matter.<sup>52</sup>
- (5) The giving of the consent is probably not a "disposal" for the purposes

<sup>49</sup> It is arguable that the consentor is not a settlor for IHT because the power of consent is a settlement power and so not property for IHT purposes. It is the old question of how far one carries through the deeming provisions. The better view is that one does not carry the deeming that far.

This is fairly clear from first principles, but some support can be found in two cases. In *Braybrooke* (see above fn) a tenant in tail exercised his power to dispose of the lands entailed, with the consent of the protector. The protector was not the creator of the disposition: "It cannot be argued that a person whose consent is apparently necessary to a disposition, makes that disposition." In *Mills v IRC* the father's consent was apparently thought necessary for Hayley Mills to enter into the arrangements: see 49 TC 367 at p.403. This did not prevent Hayley being a settlor.

<sup>51</sup> Under general principles or by virtue of s.24 TCGA (extinction of an asset constituting a disposal).

<sup>52</sup> It will matter if the usual CGT exemption on the disposal of an equitable interest does not apply (e.g. offshore trusts). It could matter if the conditions of TCGA Sch. 4A are satisfied, but that would be unusual.

of the gift with reservation rule<sup>53</sup> and indeed it is likely that the power of consent is a "settlement power" and so not property for IHT: see s 272 IHTA

HMRC do not appear to take any of these points at present; but there is cause for caution. The practical conclusion is that it is in principle better not to make a power of appointment subject to the consent of the life tenant (or any other beneficiary).

#### 54.13 Exercise of power of appointment

The exercise of a special power of appointment does not make the appointor a settlor.

A general power of appointment (whether testamentary or not) may be used:

- (1) in a manner which creates a new settlement, or
- (2) in a manner which merely varies an existing settlement.<sup>54</sup>

In case (1) the appointor is the settlor of the new settlement. In case (2) it is considered that the appointor is not the settlor.

#### 54.14 Provision of property for company held by trust

HMRC take the view that provision of property to a company wholly owned by a trust is in principle provision of property for the purpose of the trust, and therefore makes the provider a settlor. SP 5/92 provides:

See Baird v Baird [1990] 2 AC 548 at 557 [the exercise of a power of appointment] 53 "disposes of no property of the appointor". HMRC agreed. The old CTO Advanced Instruction Manual E.91 provided:

<sup>&</sup>quot;Nor should you regard the giving of a consent by a limited owner to the exercise of the power of advancement as the making of a disposition."

This passage does not seem to be in the current IHT Manual. This is one of a number of important statements (deliberately?) culled in the transition from the old to the new Manual. There is no reason to think that HMRC have changed their

<sup>54</sup> The position is analogous to 54.10 (Variation or resettlement by beneficiaries).

16 The condition in TCGA Sch 5 para 9(3)<sup>55</sup> may be satisfied where property or income is provided to a company in which the trustees are participators.<sup>56</sup>

This is supported by *obiter dicta* in *Crossland v Hawkins* 39 TC at p.506 followed by Goulding J in *IRC v Mills* 49 TC at p.337. It is correct for the standard IT/CGT definition, the settlement-arrangement definition and the IHT definition.

However, for the CGT s.86 definition, the question is not whether a person has provided property for the purpose of the settlement. The question is whether a person has provided *settled* property. So long as the property provided remains property of the company, not property of the trust, this condition is not satisfied.

## 54.14.1 Transactions with wholly owned companies

## SP 5/92 para 18 provides:

18 In general, transactions between trustees and companies which they, directly or indirectly, wholly own, or between such companies, are outside the scope of TCGA 1992 Sch 5 para 9(3).<sup>57</sup>

55 The condition is that property is provided directly or indirectly for the purposes of the settlement.

"Where, however, the transaction is carried out with the sole object of leaving funds within the company for the company's purposes and it can be shown that any indirect benefit to the trust is merely incidental to that object, the transaction is disregarded for the purposes of para 9(3).

17 Examples of transactions which may be so disregarded are—

57 The SP sets out a commonsense definition of "wholly owned" and continues with a qualification:

"This approach may not, however, be taken where, on the facts of a particular case, it appears that the transaction has been entered into solely or mainly for the purposes of obtaining a UK tax advantage."

<sup>56</sup> The SP continues with an exception:

<sup>-</sup> where another shareholder waives an entitlement to all or part of a dividend; or

<sup>-</sup> where a director restricts withdrawals of remuneration voted,

in order to assist the company's cash flow, and no payments are made, directly or indirectly, to the trustees as a result of this. All relevant factors will be considered in determining whether it is appropriate to apply this practice in a particular case."

This is clearly right. There can be no element of bounty so a wholly owned company cannot "provide" property to its owner, just as shareholders cannot "provide" property to the company.

#### 54.15 **Provision of services**

## 54.15.1 Services envisaged when settlement made

In two cases:

- (1) a third party created a trust which held a company; and
- (2) well known actors (Jack Hawkins, Hayley Mills) provided services to the company at a substantial undervalue. The company made profits transferred as dividends to the trustees.

In both cases there was clearly a settlement; the question was who was the settlor. It was held that the actor was the settlor.<sup>58</sup>

Viscount Dilhorne in IRC v Mills 49 TC at 408 considered two situations:

- (1) The employees of a company, some shares in which were held by trustees, contribute by their labour to the profits of the company, and so increase the shareholders' dividends and so increase the income of the settlement
- (2) A stockbroker might, if the advice he gave to the trustees of a settlement proved well founded, be said to be contributing to the settlement.

One might have said that these were not settlors because they provide no bounty but what if they do act with gratuitous intent? Viscount Dilhorne did not rely on the bounty point:

The difference between those cases, on the one hand, and Crossland v

Crossland v Hawkins 37 TC 493 approved Jones v Garnett [2007] STC 1536; IRC v Mills 49 TC 367. More accurately, the actor was one of the settlors but the contribution by the person who made the trust was ignored as insignificant.

Hawkins and this case [Mills], on the other, is that in Crossland v Hawkins and in this case funds which ordinarily would have been received by Mr. Hawkins and by Miss Mills for their acting were diverted to companies which were channels for their transmission to trustees. It is not the provision of services but of funds which comes within the section.

The distinction is not between provision of services and provision of funds, because the actors did provide services; the distinction is between:

- (1) the provision of services which yields funds; and
- (2) the provision of services which does not yield funds.

When does the provision of services yield funds? It is suggested that the test should be whether one can identify funds which:

- (1) would (in the absence of the settlement) have been received by the individual, but
- (2) were diverted to the trust.

The settlement provisions do not work unless one can *identify* the funds which are provided by the settlor. In Viscount Dilhorne's examples of employees and stockbrokers, this condition is not met.

Suppose:

- (1) an individual has an opportunity of purchasing land, or shares in a private company;
- (2) he allows the trust to take up the offer by advising the trust and not pursuing the opportunity himself;
- (3) had the trust not taken up the offer he would have done so.

In this case the individual is a settlor if one can distinguish the return from the trust's investment from the profit from the advice. A clear case being where the trust only invested a nominal amount in the project. But if the trust provides substantial funds for the development, there is nothing one

can identify as coming from the advisor. One should not apportion the profits between the advisor's contribution (advice) and the settlement's contribution (finance). It is impractical to do so as there is no sufficiently clear answer to how the apportionment should be made. If that is right, the Mills and Hawkins line of cases is effectively restricted to "one-man companies" with no substantial capital (as was the case in both Mills and Hawkins). Tax Bulletin 64 Example 9 suggests that HMRC accept this. The example (slightly re-phrased) is as follows:

Mr. J owns 60 of the 100 issued £1 shares in J Limited. Mr. J is the sole company director and is the person responsible for making all the company's profits because of his knowledge, expertise and hard work. The remaining 40 shares are held by the children of Mr. J and were originally owned by their grandmother who had subscribed for them at par when the company was set up but shortly afterwards had gifted them to her grandchildren. Dividends are paid.

## (Emphasis added.) HMRC say:

[S.629 ITTOIA] applies and attributes the dividends received by the children to Mr. J for tax purposes. Since Mr. J

- [1] is the person responsible for making the company's profits and
- [2] decides on the level of dividends paid,<sup>59</sup>

it is Mr. J who is the settlor rather than the children's grandmother. The legislation could apply in a similar way if the children had subscribed for shares themselves with money received from a third party or even from bank accounts in their own names.

Suppose a stockbroker who is well disposed to the trust (perhaps a beneficiary) gives free investment advice to trustees to invest in quoted (easily obtainable) investments, and the trust profits from acting on his advice. There is an element of "bounty" but the stockbroker has not provided funds and is not the settlor. One cannot identify funds which would ordinarily have been received by the stockbroker. On the contrary, the stockbroker was free (if he had the resources) to make the same investments as those he recommended to the trustees. This is a clear case.

Suppose a property developer who is well disposed to the trust gives free

<sup>59</sup> It is hard to see the relevance of [2].

property market advice to trustees, and the trustees invest in land successfully because of the advice. The developer has not provided property and is not the settlor. One cannot identify funds which would ordinarily have been received by him.

Suppose a director of a company held on trust seems reasonably well remunerated but HMRC argue that his remuneration is insufficient. Even if HMRC are right, the individual is not the settlor, because one cannot identify funds which should have been received by the director.

Mills and Hawkins were cases where it was intended from the outset that the settlor should provide services at an undervalue. In those cases the settlor contracted to provide services. In Jones v Garnett, it was likewise anticipated from the outset that Mr. Jones would provide his services at an undervalue. Here there was no contract, but that made no difference:

It was the *expectation* of such events and the hope of profit which, together with the absence of any risk attached to the children's ownership of the shares, gives the "element of bounty" to the arrangement constituted by the allotment. What subsequently actually happened was not part of the arrangement. 60

## 54.15.2 Services not envisaged when settlement made

What is the position if:

- (1) a company is up and running and well established;
- (2) an individual ("T") subsequently decides to provide services at an undervalue (to benefit other shareholders).

The question may arise in three circumstances:

- (1) shares may be held by a spouse or minor children;
- (2) shares may be held by a trust:
  - of which some other person is the settlor; (a)

Jones v Garnett [2007] STC 1536 at [22]. Likewise Lord Walker at [50]: 60 "A plan which existed when the structure was established."

### (b) of which T is the settlor.

In case (1) there is (or may be) no settlement-arrangement before T begins to provide his services. The question is whether a settlement-arrangement comes into existence.

In case (2) there is a settlement already. The question in 2(a) is whether T becomes the settlor. In case 2(b) T is already the settlor. The question is whether he provides further property (which might taint the settlement).<sup>61</sup> Of course, all the questions are related and they come down to the same question: does T gratuitously provide property for the purposes of the settlement?<sup>62</sup> It is suggested that the answer is, strictly, yes, if one can identify the funds that T has provided: see above. But it appears that HMRC do not take the point. In *Jones v Garnett*, Lord Neuberger envisages a case (1) situation (share held by Mr. And Mrs. Jones but no settlement-arrangement):

On that basis, I find it also very hard to see why Mr Jones's decision each year not to take anything like a full salary, thereby increasing substantially the dividend payable to his wife, does not involve an element of bounty. Neither [Counsel for HMRC] (no doubt reflecting the Revenue's policy) nor [Counsel for the taxpayer] (as it would involve his clients losing on this issue) was prepared to adopt this approach. Although it appears to me to be logically attractive, it would be inconvenient in practice, in that it would be difficult to administer, and it might well produce unfair, even arbitrary, results.<sup>63</sup>

# 54.15.3 Services provided for full consideration

In *Mills* in the Court of Appeal, Buckley LJ noted other circumstances why a person who provides services to a trust or company may not be providing property:

<sup>61</sup> See 54.3.9 (Tainting).

<sup>62</sup> See *Jones v Garnett* [2007] STC 1536 at [83]:

<sup>&</sup>quot;... the definition of settlement in [s.620 ITTOIA] and of the settlor in [s.620 ITTOIA] are closely connected, and it appears to me to be perfectly proper to rely upon observations as to what can be taken into account when considering who is a settlor, when deciding whether there is a settlement."

<sup>63</sup> See Jones v Garnett [2007] STC 1536.

- (1) A person does not provide funds for a settlement if:
  - (a) he is entirely ignorant of the settlement (which would generally be the case for the employees of a company held by a trust), or
  - (b) he does not have the view of advancing the interests of the trust.
- (2) A person does not provide funds for a settlement if he does so for reward in the ordinary course of his professional business.

No-one would suggest that these persons providing services to a trust should not be regarded as settlors and the only question is why not? It is suggested that the correct reason is because there is no element of bounty.

#### 54.15.4 What is the arrangement?

In *Jones v Garnett* Mr. Jones worked for a company held equally by himself and his wife. Lord Hoffmann gave "settlement" a somewhat limited meaning:

[HMRC's] second argument is that the transfer of the share [to Mrs Jones] was not the whole of the arrangement, which included the provision of services by Mr Jones, the dividend policy and so forth. Again, I think that would be inconsistent with the argument by which the revenue have, in my opinion, succeeded on the first point. The transfer of the share was in my opinion the essence of the arrangement. The expectation of other future events [i.e. provision of services by Mr Jones] gave that transfer the necessary element of bounty but the events themselves did not form part of the arrangement. <sup>64</sup>

#### 54.16 Interest-free or back-to-back loan

A person who lends interest-free (or on favourable terms) is in principle a settlor. HMRC agree: SP 5/92 para 22 provides:

A loan made, directly or indirectly to a relevant settlement after 19

<sup>64 [2007]</sup> STC 1536 at [29]. Lord Walker said the same at [54] stressing the absence of a contract of employment.

March 1991 on non-commercial terms, eg at a low or nil rate of interest is regarded as a provision of funds for the purposes of TCGA 1992 Sch 5 para 9(3). This is the case whether the loan is for a fixed period or repayable on demand.65

The same applies to a back-to-back loan. In *IRC v Wachtel*:

- (1) the trustees borrowed from a bank, and
- (2) an individual guaranteed the trustee loan and deposited funds equal to the trustee borrowing with the bank. The trustees paid only 1% interest on their loan.

The individual was rightly held to be a settlor: see 46 TC 543 at p.555.

#### 54.17 **Indemnities and guarantees**

SP 5/92 provides:

34 An indemnity given by the new trustees to retiring trustees is not considered as the provision of funds for the purposes of the settlement under TCGA 1992 Sch 5 para 9(3).

This is right because there is no element of "bounty".

<sup>65</sup> SP 5/92 para 19-21 deal with the CGT implications of loans to trusts before 19 March 1991. This is not now important but is set out here for completeness:

<sup>19</sup> A fixed-period loan made, directly or indirectly, to a relevant settlement prior to 19 March 1991 on non-commercial terms, eg at a low or nil rate of interest is, generally, regarded as a provision of property in pursuance of a liability incurred before 19 March 1991, provided the loan remains outstanding on the same terms. As such, it falls within the terms of TCGA 1992 Sch 5 para 9(3)(b) and the first condition set out in para 9(3) is not met.

There would, however, be a direct or indirect provision of property for the purposes of the settlement where a fixed-period loan falls to be repaid after 18 March 1991 but repayment is not made and so becomes a repayable on demand

An extra-statutory concession D41 ... sets out the position in the case of non-commercial, repayable on demand, loans for the purposes of applying TCGA 1992 Sch 5 para 9(3).

Other types of indemnity are considered in light of the facts of a particular case.

The standard form indemnity given by a beneficiary who receives trust capital is not the provision of funds, it is made in consideration of the trustees not exercising their trustee lien. SP 5/92 continues:

35 The giving of a guarantee is regarded as an indirect provision of funds under the terms of TCGA 1992 Sch 5 para 9(3). Payment of an obligation under a guarantee given before 9 March 1991 is, in general, regarded as a payment in pursuance of a liability incurred before 19 March 1991 and within para 9(3)(b). This may not, however, apply where-

- the contingent liability under the guarantee cannot be quantified with a sufficient degree of accuracy, eg where the guarantee is openended or the contingency is remote; or
- the guarantor does not take reasonable steps to pursue his rights against the debtor.

#### 54.18 Repayment of loan

SP 5/92 para 23 provides:

The repayment of any loan made, directly or indirectly, to any person by the trustees is not generally regarded as the provision of funds for the purposes of the settlement under TCGA 1992 Sch 5 para 9(3). This does not, however, apply where

- [1] more is repaid than is due under the original terms of the loan or,
- [2] in the case of loans made after 19 March 1991, where the interest charged under the terms of the loan exceeds a commercial rate.

This is clearly correct apart from point [2] (but in practice that is not likely to arise). There is no element of "bounty".

#### 54.19 Sale or share issue at undervalue

A sale to a trust at a conscious undervalue is the provision of property and the seller is a settlor. Likewise a person is a settlor if he holds all the shares in a company and consents to the company issuing new shares to a trust at a conscious undervalue. 66 The TSE Manual correctly states at 4120 [January 2008]:

#### Example 1

X is the director and owns all the 150 issued ordinary £1 shares of X Ltd. X Ltd issues 100 new ordinary £1 shares which are acquired for £100 by the X Family Trust. The trust has been established for the benefit of X's family by his father, X Senior, who created the trust by settling cash of £100. Shortly after the issue of the new shares, a dividend of £100 per share is declared and paid and the trust receives dividends of £10,000. X controlled the arrangement for the issue of the shares at par followed by the dividend. X is therefore the true settlor of the settlement from which income of £10,000 arose. The original settlement of £100 by X Senior is usually disregarded on de minimis grounds.

A sale at market value is not the provision of property. A bargain at arm's length (at a price regarded by both sides as market value) is not the provision of property even if the parties have mistaken the value and the property is sold at an undervalue.<sup>67</sup>

If values are uncertain the solution may be a market value adjustment clause. SP 5/92 provides:

13 Solely for the purposes of TCGA 1992 Sch 5 para 9(3)(a), a provision in the document governing the transaction for an appropriate adjustment to the consideration where the value agreed by the Revenue differs from the original consideration arrived at by an independent valuer and specified in the sale document is, in general, regarded as falling within the terms of the above definition of an arm's length transaction. The arm's length value of the transaction is to be determined in accordance with the principles set out in para 12 above. This will usually correspond to the value for capital gains tax purposes except, for example, where TCGA 1992 s 19 would apply.

14 It would also be necessary for the terms of the contract to provide for compensating interest at a commercial rate to be paid in either direction

<sup>66</sup> This proposition is self evident but if authority is needed, see Crossland v Hawkins 39 TC 493 at p.506-7.

This is consistent with the principles that a settlement-arrangement must have an 67 element of bounty: see 54.2.3 (Settlement-arrangement), and that arm's length sales confer no "benefit": see 18.4.1 (Arm's length bargains).

once the arm's length value is determined. For this purpose, the official rate of interest for TA 1988 s 160 purposes will usually be regarded as equivalent to a commercial rate of interest, although a different rate may be accepted as so equivalent if the circumstances of a particular case warrant this treatment.

15 This practice is, however, subject to the consideration passing on sale being realistically based, ie on a third party valuation by a qualified valuer, all the other terms of the transaction being at arm's length and the compensating interest being timeously paid. The position in a particular case depends on all the facts and circumstances.

### 54.20 Failure to exercise right of reimbursement

SP 5/92 para 24 provides:

- [1] Failure, by or on behalf of any relevant person, to exercise statutory rights to reimbursement [e.g. under what is now s.646 ITTOIA], may be regarded as the provision of funds for the purposes of the settlement under TCGA 1992 Sch 5 para 9(3).
- [2] The settlement could remain outside the terms of para 9(3) where the exercise of the right to reimbursement is unsuccessful, provided it could be shown that there had been a genuine attempt to enforce rights to reimbursement.<sup>68</sup>

#### "RIGHTS TO REIMBURSEMENT

Paragraph 24 of the Statement of Practice [5/92] points out that failure to exercise statutory rights to reimbursement against non-resident trustees may be regarded as the provision of funds for the purposes of the settlement under paragraph 9(3) of Schedule 5, TCGA 1992. This will not, however, apply in respect of a settlor's non-exercise of statutory rights to reimbursement out of the trust income account where the settlor has a life interest in all the assets of the trust. In such circumstances, failure to exercise the right to reimbursement would, effectively, not add funds to the trust since all income would, in any ease, either be paid to the settlor under the terms of the trust deed or be used to meet expenses chargeable against income.

But even in such cases the settlor may have rights to reimbursement out of the trust capital account, eg in relation to accrued income charges, which if not exercised will be regarded as the provision of funds.

ESC D41 -- DETAILED POINTS

ESC D41 allowed, inter alia, demand loans made to offshore trustees on better than commercial terms before 19 March 1991 to be put on commercial terms after that date. This enabled a trust to remain outside the condition in paragraph

<sup>68</sup> For completeness, Tax Bulletin 8 rightly qualifies this:

Point [1] only applies to a failure to exercise rights which is both deliberate and gratuitous (i.e. with an element of bounty).

#### 54.21 Payment of administrative expenses

Voluntary payment of trustees' administrative expenses will in principle make the payor a settlor. SP 5/92 provides:

- 29 An expense on capital account paid out of trust income is not treated as a provision of income by a beneficiary for the purposes of TCGA 1992 Sch 5 para 9(3) provided that either—
- [1] the trust deed permits payment of capital expenses from income and the beneficiary is entitled only to net income after such payments;<sup>69</sup> or
- [2] the trustees borrow money from the income account which is subsequently restored, along with interest over the period of the loan. The appropriate rate of interest is considered to be that which

9(3), Schedule 5, TCGA 1992. In order to meet the terms of this concession, it may have been necessary to pay a sum in lieu of interest in respect of periods ended 5 April 1992. Where this was the case, such a payment would not have any IHT implications and it would qualify as a deduction both in determining the income of the life tenant and for the purposes of ICTA 1988, Section 740, provided it was paid out of trust income.

Where the amount in lieu of interest was paid to a person who is not a beneficiary under the terms of the trust, it would nevertheless be treated as a capital payment to that individual under TCGA 1992, Section 97. If the amount in lieu of interest was paid by a company underlying the trust, that payment would not qualify for a deduction from the profits of that company.

The payment of such an amount is not considered to trigger the provisions of Part XV or ICTA 1988, Section 739. Our view is that a person making a loan to the trustees on better than commercial terms is already a settlor and transferor and within the provisions of Part XV or ICTA 1988, Section 739(3)."

69 For completeness, Tax Bulletin 8 expands on this:

#### "ADMINISTRATIVE EXPENSES

Paragraph 29 of the Statement of Practice concerns, inter alia, trust deeds which permit capital expenses to be paid out of the income account. Neither the existence nor the exercise of this power would cause the trust to lose an interest in possession status for IHT purposes."

a Court of Equity would order on the replacement of trust income.<sup>70</sup>

The question, more analytically, is whether the life tenant has provided intentional and gratuitous benefit to the trust.

#### 54.22 Life tenant provides income

SP 5/92 para 33 provides:

A life tenant is not regarded as having provided income or property for the purposes of the settlement merely because there is an administrative delay in paying out the income that has vested in that beneficiary. If, however, the beneficiary directs the trustees to retain this income on the terms of the settlement, this is regarded as a provision of funds within TCGA 1992 Sch 5 para 9(3).

This is fairly obvious.

### 54.23 Purpose: minor settlor

In *Mills v IRC* 49 TC 367, the funds of the settlement were derived from acting work of Hayley Mills, then aged 14. She was supposedly<sup>71</sup> unaware

<sup>70</sup> For completeness, Tax Bulletin 8 expands on this:

<sup>&</sup>quot;Where there is no such power, paragraph 29 states that capital expenses may nevertheless be met out of income without the condition in paragraph 9(3), Schedule 5, TCGA 1992 being met; provided that the income account is subsequently restored, along with appropriate interest over the period of the loan. The appropriate rate of interest is considered to be equal to the rate payable on the Basic Account administered by the Court Office of the Supreme Courts of Justice. Such interest will constitute taxable income in the hands of the income beneficiary (either when it is credited in the case of a life tenant, or when it is paid or applied for the benefit of a discretionary beneficiary). It may also be treated as "relevant income" for [s.731 ITA] purposes.

Income beneficiaries will only be liable on the net amount of income available after deduction of any income which has been applied to meet expenses on capital account. Only when the income account is made good will that income become taxable on the beneficiary."

<sup>71</sup> The actual evidence recorded that she was "not very interested", which is not the same. The case should have been decided on the simple factual basis that Hayley Mills *did* intend to provide funds for the purpose of the settlement, even if she did not trouble to think very much about it. The judge made this point at p.378:

of the settlement to which at her direction her earnings were paid. The argument was that she had not provided funds for the purpose of the settlement. Viscount Dilhorne said:

- [1] I do not agree with Lord Denning MR that the word "purpose" in this section connotes a mental element or with Buckley LJ that there must be a motivating intention. I do not myself think that it assists to consider whether the question he posed is to be answered objectively or subjectively. I do not consider it incumbent, in order to establish that a person is a settlor as having provided funds for the purpose of a settlement, to show that there was any element of mens rea.
- [2] Where it is shown that funds have been provided for a settlement a very strong inference is to be drawn that they were provided for that purpose,
- [3] an inference which will be rebutted if it is established that they were provided for another purpose.

It is difficult to see what point this sloppy passage is trying to make. <sup>72</sup> It is not that purpose is irrelevant: see [3]. That seems to contradict the sentence at [1], but it is obviously right. "Purpose" and "provide" inescapably connote a mental element. The best explanation of this passage is that it is considering the situation like the facts in Mills where Hayley Mills did intend to provide funds for the purpose of her trust (as shown by her signing a contract which had that effect) but she took almost no interest in the matter. That is, the comment is restricted to the facts of that particular case.

The legislation sometimes refers to purpose of the settlement (in the singular) and sometimes purposes (in the plural) but there is no distinction 73

<sup>&</sup>quot;The case was put on a factual assumption that Hayley Mills did not subjectively intend to provide funds. This was factually incorrect, and not even conceivable, because it was completely inconsistent with the view that the contract she signed was valid. If Hayley had not thought about it at all, the contract which she signed would be void under the rule non est factum."

Dilhorne, who took a third in law, was "not in the highest flight of English lawyers" 72 (DNB).

<sup>&</sup>quot;The statute seems to me to use the word 'purpose' and 'purposes' 73 indiscriminately"; Crossland v Hawkins 39 TC 493 at 507.

# 54.24 Purpose: advisors and agents of settlor<sup>74</sup>

It is considered that in ascertaining purpose one may have regard not only to the mind of the settlor, but also the mind of those acting for him or her. Agency principles may be applied. See *Crossland v Hawkins* 39 TC 439 at p.508:

The mere fact that he did not concern himself with some of the 'steps' in the legal machinery involved does not make it any the less his arrangement within the section. A man does not avoid the incidence of section 397 [now s.629 ITTOIA (income paid to unmarried minor children of settlor)] by merely being absent from and leaving to his solicitors and accountants certain parts of the legal machinery if he is aware of the proposals for an 'arrangement' or a settlement and actively forwards them by personally carrying out and assisting in the vital parts in which his performance and co-operation are necessary. Nor can he avoid liability by merely giving his solicitors carte blanche to effect some scheme for the benefit of his family and refusing to concern himself with its precise form.

On this analysis many apparent difficulties fall away.

In *Mills*, the father acted on behalf of the daughter. The purpose of the father was to provide the daughter's funds for the purpose of the settlement. That suffices to make the daughter the settlor if she had no purpose of her own. Likewise in *Hatton* the purposes of Mrs Cole's attorney was to provide funds for the settlement, and this purpose should be regarded as the purpose of Mrs Cole.

# 54.25 Settlement made by court for person lacking capacity

The court has power to make a settlement for a person lacking capacity "on his behalf". It is considered that the person lacking capacity is the settlor.<sup>77</sup> The Court of Protection agree:

<sup>74</sup> See 20.15 (Purpose: advisors and agents of transferor).

<sup>75</sup> See 49 TC 367 at pp.382 and 385.

<sup>76</sup> See 54.4 (Gift from A to B followed by gift to trust by B).

<sup>77</sup> Sections 16, 18(h) Mental Capacity Act 2005. The tax position is the same for settlements made under the Mental Health Act 1983.

Trusts set up by an order of the Court of Protection will take the form of a settlement, with the patient being the settlor. ... in the case of trusts set up by an order of the Court of Protection, provision can be made for income to be accumulated, if appropriate, for the lifetime of the patient as section 164(1)(a) Law of Property Act 1925 applies.<sup>78</sup>

#### 54.26 Settlement made by compromise of claim of minor or person lacking capacity

Parties to litigation may make a settlement under a compromise on behalf of a claimant who is a minor or person lacking capacity.<sup>79</sup> The Court of Protection say:

An award of damages can be settled, by consent, in trust for the patient as part of the terms of compromise of the action between the plaintiff and the defendant, with the approval of the High Court, in circumstances where the award never becomes the absolute property of the patient.

Trusts set up following an order of the High Court can only be done in the form of a declaration of trust by the trustees ... . The period over which income can be accumulated by the trustees is restricted to 21 years.80

This assumes that the minor/mental patient is not a settlor for trust law The first sentence (which is probably the basis for the conclusion) is unsound. While the award never becomes the absolute property of the patient, the award represents the claim, which is the property of the claimant.81

But HMRC accept in practice that there is no settlor.82 It would follow that the trust fund is excluded property, e.g. if it is an AUT, an OEIC, or not UK situate.

<sup>78</sup> Court of Protection Practice Note, 15 November 1996, para 4.

<sup>79</sup> See Drafting Trusts & Will Trusts, James Kessler QC, 8th ed., Chapter 23 (Trusts of damages).

Court of Protection Practice Note on the settlement of personal injury awards to 80 patients, 15 November 1996, paras 2 and 4; set out in the White Book (Civil Procedure) para 6B-119.

Zim Properties v Proctor 58 TC 371. 81

<sup>82</sup> Private correspondence.

#### 54.27 Trust under Criminal Injuries Compensation Scheme

An award under the Criminal Injuries Compensation Scheme may be transferred to a trust.<sup>83</sup> The applicant under the Criminal Injuries Compensation Scheme is not the settlor of such a trust.<sup>84</sup> That is consistent with the position under the VTA. However, HMRC have apparently expressed the view that the claimant is the settlor, and in practice this view will often favour the taxpayer.

#### 54.28 Trust made in divorce settlement

In Harvey v Sivyer 58 TC 569 a separated husband made payments to his minor children under a deed of separation. The payments were not voluntary; they were pursuant to an obligation to maintain the children and contained no element of bounty. 85 The taxpayer argued that for this reason that there was no "settlement" within the settlement-arrangement definition. The argument was rejected and the taxpayer was held to be the settlor. The judge tentatively reconciled his decision with the bounty test because "the natural relationship between parent and young child was one of such deep affection and concern that there must always be an element of bounty by the parent, even when the provision is on the face of things made under compulsion". 86 This is romantic nonsense, as any family lawyer will attest. The better way to justify the decision is to note that the bounty test is not statutory, and not to be applied unthinkingly. The Court of Appeal noted in an earlier case, "if the legislature had set limit to the extent to which a taxpayer may divest himself for tax purposes of income by voluntary means, I see no reason why the same principle should not be applied to income of which the taxpayer is compulsorarily divested". 87 So this is simply an exception to the bounty test. On this analysis, *Harvey v* Sivyer was correctly decided, though not for the right reasons.

<sup>83</sup> Paragraph 50 Criminal Injuries Compensation Scheme 2001.

The drafter of Part 2 Chapter 4 FA 2005 assumed this. Settlor-interested trusts are outside the scope of the provisions: see s.25(3) FA 2005.

<sup>85 58</sup> TC 569 at p.572.

<sup>86 58</sup> TC at p.577.

<sup>87</sup> *Yates v Starkey* 32 TC 38 at p.53.

#### 54.29 Trust made by instrument of variation

#### 54 29 1 The usual situation

#### Suppose:

- (1) B inherits property absolutely from the estate of a deceased, D.
- (2) B varies the will so as to create a settlement of that property; and s.142 IHTA and s.62 TCGA apply.

B is clearly the settlor in the general sense; see 54.4 (Gift from A to B followed by gift to trust by B).

#### 54.29.2 Settlor for IHT

For inheritance tax purposes, the effect of s.142 IHTA is probably to override the general sense; the settlor is D and not B. HMRC accept this. (The contrary view is arguable but it will not usually be in the taxpayer's interest to argue it.) IHT Manual provides:

## 35151 - IHT implications of an Instrument of Variation: effect of coming within s.142

When a variation satisfies the requirements of s.142(1) IHTA and there is a valid election or, on or after 1 August 2002, a valid statement of intent

- the variation is not a transfer of value, and
- the IHTA applies as if the deceased had effected the variation Consequently, for example ...
- [1] if a variation sets up a non-interest in possession trust, the deceased is treated as the settlor, and
- [2] the GWR rules in s.102 FA 1986 cannot apply to a disposition which is accepted as a variation within s.142(1) IHTA.

This is because the effect of s.142(1) IHTA is that the deceased is treated as the donor.

Point [1] states that the deceased is the settlor if a variation sets up a non-interest in possession trust. The same rule must in principle apply if the variation sets up an interest in possession trust (but with the added complication of the s.80 IHTA rules, if applicable). Likewise Tax Bulletin

#### 15 provides:

Our view is that, as the relevant IHT legislation differs from the CGT provisions which were considered in *Marshall v Kerr*, that decision has no application to IHT. Variations which meet all the statutory conditions will continue to be treated for IHT purposes as having been made by the deceased.

# 54.29.3 Settlor for IT: variations before 6 April 2006

B is the settlor for IT purposes in the case of variations made before 6 April 2006.

#### 54.29.4 Settlor for CGT: variations before 6 April 2006

The identity of the settlor for CGT is an unresolved question. <sup>88</sup> The issue is whether s.62 TCGA overrides the general sense of settlor. The House of Lords held in *Marshall v Kerr* 67 TC 56 that for CGT the settlor is the beneficiary making the variation, not the testator. However, the reasoning relies entirely on the fact that the beneficiary settled a share in an unadministered estate. The position is therefore different if:

- (1) the IOV is made after administration of the estate has been completed; or
- (2) the will or intestacy is governed by the law of a jurisdiction (such as a civil law jurisdiction) which (unlike common law jurisdictions) does not recognise personal representatives and an administration period; or
- (3) the disposition varied is a joint tenancy (because, as in (2), there is no administration period in respect of property passing by survivorship).

In the following discussion cases (1) to (3) above are called "non-administration" cases, and cases where the estate was in administration (like *Marshall v Kerr*) are called "administration cases".

The reasoning of the House of Lords suggests that the law is as follows:

<sup>88</sup> See "Marshall v Kerr Revisited", Taxation, 3 May 2001 (Christopher Sokol QC).

- (1) In administration cases; if the IOV is made before 31 July 1978 (the passing of the FA 1978) the beneficiary is the settlor: that, at least, is clear from Marshall v Kerr.
- (2) In non-administration cases whenever the IOV is made, it is considered that the deceased is the settlor.
- (3) In administration cases after 31 July 1978, it is suggested that the deceased is the settlor. Marshall v Kerr has been reversed by (what is now) s.62(9) TCGA: this subsection was not in force in the tax years relevant to Marshall v Kerr.

To distinguish between administration and non-administration cases is highly anomalous, so this view of s.62(9) TCGA brings welcome consistency into the law. It also brings CGT into line with IHT.

It appears to be the HMRC view that the beneficiary is the settlor even in cases (2) and (3). CG Manual 37888 [August 2007] provides:

The Revenue had always considered that Section 62(7) was concerned with computational matters only, and had no effect on the question whether a new settlement had come into existence or the identity of the settlor. The majority of the House of Lords, in Marshall v Kerr, 67TC56, preferred slightly different reasoning in holding that a residuary legatee, who had executed an instrument of variation so that her 50 per cent share of the estate was settled, was the settlor for the purposes of Section 87 TCGA 1992 (charge on beneficiaries of nonresident settlements). It may be noted that the case was concerned with the pre-1978 version of the relevant legislation and it is considered that the Revenue's arguments in that case are stronger under the later legislation.

Where the instrument was executed before 6 April 2006 this decision should be applied for the purposes of Section 77 TCGA 1992 & Section 86 TCGA 1992 (charge on settlors of certain settlements) and TCGA 1992/SCH1 (annual exempt amount for trustees).

Where the instrument was executed on or after 6 April 2006 and notice is given under Section 62(7) Section 68C TCGA 1992 applies with these consequences.

• Where under the will or intestacy property was to pass absolutely to an individual, and a variation is executed settling that property (or property deriving from that property), then the person to whom the property would have passed is the settlor with regard to that property.

- Where under the will or intestacy property was to be settled, but the variation is such that a new settlement is created (see CG37887) then the deceased is the settlor.
- Where under the will or intestacy property was to be settled, but the variation is minor, then the deceased would be the settlor without the new legislation in FA 2006 and therefore this case is not provided for specifically.<sup>89</sup>

The author has been expecting further litigation on this aspect since 1994, but it has not happened yet. In view of the 2006 reforms, HMRC may not dispute the position for variations before 6 April 2006.

#### 54.30 IT and CGT – variations from 6 April 2006

Section 472 ITA provides:90

- (1) This section applies if—
- (a) a disposition of property following a person's death is varied, and
- (b) section 62(6) of TCGA 1992 applies in relation to the variation.
- (2) [i] If property becomes settled property because of the variation
  - [ii] and would not, but for the variation, have become settled property),

a person within subsection (3) is treated for the purposes of the Income Tax Acts (except where the context otherwise requires)—

- (a) as having made the settlement, and
- (b) as having provided the property for the purposes of the settlement.
- (3) The persons within this subsection are—
- (a) a person who immediately before the variation was entitled to the property, or to property from which it derived, absolutely as legatee, 91

"The settlor of a trust created by a deed is not the deceased, unless it's a disclaimer (TSEM1840). It is the person who was entitled to the gift that has now gone into trust. The gift can be capital or income or both. The case of *Marshall v Kerr* (67 TC 56) is relevant. There may be more than one settlor."

<sup>89</sup> Likewise TSEM 1815 [January 2008]:

<sup>90</sup> The CGT equivalent is s.68C TCGA.

<sup>91</sup> Section 472 provides:

<sup>&</sup>quot;(4) For the purposes of subsection (3)—

<sup>(</sup>a) "legatee" includes a person taking property—

- (b) a person who immediately before the variation would have been so entitled if that person had not been an infant or otherwise lacking legal capacity,
- (c) a person who, but for the variation, would have become so entitled,
- (d) a person who, but for the variation, would have become so entitled if that person had not been an infant or otherwise lacking legal capacity.

Section 472 (and its CGT equivalent, s.68C TCGA) applies in the usual situation, where a beneficiary absolutely entitled to property under a will varies the will so as to create a settlement. Section 68C TCGA enacts the HMRC view that the beneficiary is the settlor for CGT. Section 472 confirms (which no-one ever doubted) that the beneficiary is the settlor for IT.

This applies not just for the standard IT/CGT definition, but for all purposes of IT and CGT. Although the drafter adds the words except "where the context otherwise requires", I cannot think of a case where the context would "otherwise require"; and I expect the drafter has copied without much thought the wording used (appropriately) in s.467 ITA.

Section 473 ITA provides:

- (1) This section applies if—
- (a) a disposition of property following the death of a person ("D") is varied, and
- (b) section 62(6) of TCGA 1992 applies in relation to the variation.
- (2) If—

(a) property would have become comprised in a settlement within subsection (3), but

under a testamentary disposition or on an intestacy or partial intestacy, whether beneficially or as trustee, or

<sup>(</sup>ii) under a donatio mortis causa, and

a person who is a legatee as a result of paragraph (a)(ii) is treated as acquiring the property when the donor dies.

<sup>(5)</sup> For the purposes of subsection (4)(a) property taken under a testamentary disposition or on an intestacy or partial intestacy includes any property appropriated by the personal representatives in or towards satisfaction of—

a pecuniary legacy, or

any other interest or share in the property devolving under the disposition or (b) intestacy."

- (b) as a result of the variation, the property, or property derived from it becomes comprised in another settlement,
- D is treated for the purposes of the Income Tax Acts (except where the context otherwise requires) as having made the other settlement.
- (3) A settlement is within this subsection if—
- (a) it arose on D's death (whether by D's will or on D's intestacy or in any other way), or
- (b) it was in existence immediately before D's death (whether or not D was a settlor in relation to it).
- (4) If—
- (a) immediately before the variation property is comprised in a settlement and is property of which D is a settlor, and
- (b) immediately after the variation the property, or property derived from it, becomes comprised in another settlement,
- D is treated for the purposes of the Income Tax Acts (except where the context otherwise requires) as having made the other settlement.
- (5) A settlement treated as made by D as a result of this section is treated for the purposes of the Income Tax Acts as made by D immediately before D's death.
- (6) But subsection (5) does not apply in relation to a settlement which arose on D's death.

Section 473 applies in the highly unusual situation where property settled by will is re-settled by beneficiaries.<sup>92</sup> Here the opposite rule is enacted: the beneficiaries are *not* settlors for IT or CGT.

Where s.472 applies, s.472(2) imposes two rules:

- (a) the beneficiary ("B") is deemed to have made the settlement;
- (b) B is deemed to have provided the property for the purposes of the settlement.

By contrast, where s.473 applies, we only have rule (a): the deceased is deemed to have made the settlement. By implication, rule (b) must also apply: the deceased must be deemed to have provided the property.

<sup>92</sup> See 54.10 (Variation or resettlement by beneficiaries).

### 54.30.1 Commentary

What is the reason for s.473? Perhaps because it can be hard to identify settlors on variations of settlements. Perhaps because, if the will actually settled the property, there is little need or scope for tax planning by IOVs. In practice s.473 is not important. It appears to be dead letter tax law (not the only dead letter tax law enacted as a result of the provisions that passed under the banner of trust modernisation). Does it matter to have on the statute book complex provisions that never apply and no-one need take notice of? I think it does, and maybe some day some reformer will sweep it away, and bring CGT and IHT into alignment. The IHT rule is a sensible one, for it fits the object of the IOV rules, which is to allow beneficiaries to avoid the tax unfairnesses of badly drafted wills.

#### 54.31 Pension trusts and employee trusts

### 54.31.1 *Is a pension or employee trust a settlement?*

It is possible (albeit unusual) that a trust is made with no element of bounty. This is here called a commercial trust. An example is an employee trust made by the employer for commercial reasons. position is as follows:

- (1) A commercial trust is a classic settlement.
- (2) A commercial trust is not a settlement-arrangement.

# HMRC accept this. CG Manual 14596 provides:

#### Pension funds

... It is considered that for the purposes of Income Tax a pension fund, certainly an approved one, is not a settlement, because of the absence of 'bounty'; (see Berry v Warnett, 55 TC 92 for a discussion of the bounty Accordingly transfers of assets to Pension Funds are not connected persons transactions and there is no restriction of availability of losses under section 18(3) TCGA 1992.

#### 54.31.2 Who is the settlor of a commercial trust?

The position is as follows:

- (1) "Providing" property requires an element of bounty, and no-one can be said to "provide" property to a commercial trust.
- (2) To make or enter into a settlement does not require an element of bounty, so a commercial trust may have a settlor in that sense.

# CG Manual 33240 [June 2003] provides:

Because a person who has 'made' or 'entered into' a settlement is within the definition of settlor it is not considered necessary for 'bounty' to have been provided. Therefore employee trusts have a settlor. See CG33580 and CG35020+.

The argument is valid for the standard IT/CGT definition, the settlement-arrangement definition, and the IHT definitions of "settlor". These definitions use the words "made" or "entered into". The argument does not run for the CGT s.86 definition.<sup>93</sup> HMRC accept this. CG Manual 34804 [August 2007] provides:

Companies frequently create settlements. These are generally settlements for employees, see CG35020, or other commercial arrangements, see CG35023. Such settlements are usually excluded from TCGA Section 77 because of the bounty test.

A commercial settlement was in fact a settlement for the purposes of the former s.77 but s.77 did not apply because the company was not within the s.77 definition of settlor.

The CG Manual continues:

Exceptionally it may be appropriate to argue that TCGA Section 77

<sup>93</sup> The Revenue Booklet "The tax treatment of Top-Up Pension Schemes", para 2.7.5, provides:

<sup>&</sup>quot;The 'benefit to settlor' rules in [s.626 ITTOIA and s.77 TCGA] can apply to top-up pension schemes. But this is not likely to be the case where the structure and operation of a scheme are broadly similar to an approved pension scheme."

applies to the particular settlement. Although there is no specific provision comparable to TCGA Schedule 5 Paragraph 8(4), nevertheless it may be appropriate in such a case to consider whether the property entering the settlement has been provided indirectly by the shareholders, both for the purposes of TCGA Section 77 and for the purposes of [s.624 ITTOIA].

Likewise, CG Manual para 35020 states in relation to unapproved pension schemes:

... it can also be argued that the employees themselves are also settlors.

#### 54.32 Trust made by company

Section 624 ITTOIA(clearly) and s.86 TCGA (probably) do not apply to a company even if it does create a settlement and is the settlor. context suggests that only individuals are intended to be caught. HMRC do not accept this for CGT. 94 The issue rarely arises because of the bounty requirement to be a settlor. Where a company makes a settlement, however, the individual controlling shareholder(s) may be settlor(s) because they provide property indirectly. 95

#### 54.33 Planning to create trust with foreign domiciled settlor

The "who is the settlor" question may arise in a tax planning context where it is desired to create a foreign domiciled trust by transferring property to a foreign domiciled settlor. These arrangements are always challenging and sometimes impossible to carry out in practice, for it depends ultimately on intention, and that cannot be manufactured to suit

"35020. Trusts for employees

There is nothing in Section 77 [TCGA] itself to prevent it being applied to a company. In particular, where a company has set up a settlement for its employees, the deed may provide that if all the trusts fail, the property may revert to the company. The most common cases are share option schemes and unapproved pension schemes."

<sup>94</sup> The CG Manual provides:

The point cannot be considered here. See Taxation of Charities, Kessler & Kamal, Key Haven Publications, 6th ed, para 17.2.2 (Corporate lender).

<sup>95</sup> Contrast 17.3.2 (Transfer procured by individual).

the circumstances.

#### Example 1

- (1) H (UK domiciled) gives property to his wife W (not UK domiciled); and
- (2) W gives it to a trust.

Who is the settlor: H or W or both?

The success of schemes involving a transfer to a foreign domiciliary who creates a settlement depends on how the transaction is carried out. Does W have a genuine and wholly independent role?<sup>96</sup> It is suggested that W should retain the property for at least one year; that no decision be made as to whether or not to create a settlement at the time of the gift from H to W; *a fortiori* no decision should be made on the terms of the trust; and W should receive independent legal<sup>97</sup> advice on any proposed gift to a settlement.

#### Example 2

- (1) Trustees of a trust (with a UK domiciled settlor) appoint property to a beneficiary ("B") (not UK domiciled); and
- (2) B gives the property to a new trust.

In principle, the settlor of the new trust will be B, not the settlor of the old trust. 98 But it is different if B is acting at the behest of the settlor. 99

Watch the trust law rule of fraud on a power, and *Furniss v Dawson*. It would be better if the terms of the new settlement are different from the terms of the old. For an (almost unbelievable) example of botched execution of this scheme, see *Anker-Petersen v Christensen* [2002] WTLR 313.

<sup>96</sup> See 54.4 (Gift from A to B followed by gift to trust by B).

<sup>97</sup> W may also need tax advice, but what matters here is that W has independent advice on the property law aspects of the gift.

<sup>98</sup> See 54.6 (Appointment from old trust to B followed by gift to new trust by B).

<sup>99</sup> See 54.5 (Trust created by B at request of A).

# SITUS OF ASSETS FOR IHT

### 55.1 Concepts of situs

Situs<sup>1</sup> of assets is relevant for many tax and non-tax purposes of which the most important are:

- (1) IHT excluded property rules; and
- (2) the CGT remittance basis.

Situs (like domicile) is in origin a concept of private international law (or conflict of law) which has been developed for tax and non-tax purposes. The rules are laid down by the common law. The common law rules apply for tax, except so far as modified by specific rules in tax legislation.

IHT situs is almost entirely based on the common law rules. These are discussed in this chapter. Some IHT double tax treaties override the usual IHT situs rules.<sup>2</sup>

CGT has statutory situs rules which cover most situations, and the common law is only needed to fill in a few gaps. So CGT situs is best regarded as a separate subject, even though in a few cases the common law/IHT principles still apply for CGT. Situs for CGT is discussed in the next chapter.

The income tax source rules are different from situs.<sup>3</sup> Situs only

<sup>1</sup> A note on terminology. The IHTA and TCGA generally refer to the "situation" of assets though the heading to s.275 TCGA refers to "location". One sometimes sees "local situation". The concept in each case is the same. "Situs" has become adopted into legal English usage and should not be written in italics.

<sup>2</sup> See 47.5 (Treaty situs rules).

<sup>3</sup> See 10.4 (Why does situs of source matter?).

occasionally matters for IT, but where it does, the common law rules discussed in this chapter will apply.

The situs of land and chattels seems obvious (but occasionally the law does not adopt the obvious solution). For intangible assets (shares, debts, etc.), the law must choose connecting factors to link the asset to a jurisdiction. There is a large choice of possible connecting factors, and the selection of the determining factor must sometimes be arbitrary. One might think that it would not matter much what the rule was, as long as there is some rule and its application is clear. But the desirable rule (at least from the HMRC viewpoint) is one which minimises the scope for tax planning. The common law rules do not achieve that, and so this is an area of law with many anomalies. The common law situs rules are not well suited to serve as a territorial limitation for tax. It is not surprising that common law situs no longer has the role it once had in private international law, and very few of the common law rules apply to CGT.

### 55.2 Every asset has one situs

Under the common law rules,<sup>5</sup> every asset is situate in one jurisdiction<sup>6</sup> and only in one jurisdiction. In *R v Williams* [1942] AC 541 at 559 the Privy Council said:

Shares in a company are "things in action" which have in a sense no real situs, but it is now settled law that for the purposes of taxation ... they must be treated as having a situs which may be merely of a fictional nature.

<sup>4</sup> In R v Williams [1942] AC 549 the Privy Council said:

In New York Life Insurance v Public Trustee [1924] 2 Ch 101 the situs rules were described as "legal fictions". A better analysis is to say that "situs" (of a chose in action) is a metaphorical term describing an abstract concept. The situs of a chose in action is not "fictional", but perfectly "real" (or at least as real as concepts such as "residence" or "domicile" or indeed "chose in action") though the concept may be described as "technical" or even "artificial". Lawyers are entitled to use ordinary words in special senses and to call a situs of a chose in action a "fiction" is misleading and inappropriate. See J.H. Baker, The Law's Two Bodies, OUP, 2001 lecture 2 ("Legal Fictions"); Neil MacCormick, Institutions of Law, 2007, p.1136.

<sup>5</sup> This rule can be altered by statute, and for CGT it has been, but only in minor respects: see 56.22 (Intellectual property).

<sup>6</sup> English Scottish and Australian Bank v IRC [1932] AC 238.

Property, whether movable or immovable, can ... have only one local situation.8

This rule is self evidently necessary since the purpose of situs rules in private international law is to resolve conflicts of jurisdiction, and one purpose in tax is to avoid double taxation. It is also implicit in the word situs: the physical fact that a physical object (above the level of quantum physics) can only be situate in one place. I stress this as some old cases considered assets could be dual situate. They no longer represent the law.

### 55.3 Situs of shares: general principle

In Brassard v Smith [1925] AC 371 the Privy Council said:

This is, in their Lordships' opinion, the true test. Where could the shares be effectively dealt with?

In R v Williams [1942] AC 541, the Privy Council approved this passage and said:

It may be useful here to make some general remarks on the meaning and effect of the principle laid down in Brassard v Smith and in the Erie Beach case. The first observation is that the phrase used in laying down the principle clearly means "where the shares can be effectively dealt with as between the shareholder and the company, so that the transferee will become legally entitled to all the rights of a member," e.g., the right of attending meetings and voting and of receiving dividends. If the phrase only meant "effectively dealt with as between transferor and transferee of shares," the test would obviously be almost completely useless, since the rights of a shareholder as between himself and a transferee can, speaking generally, effectively be transferred in any part of the world.

<sup>7</sup> The omitted words are "... for the purposes of determining situs as among the different provinces of Canada in relation to the incidence of a tax imposed by a provincial law upon property transmitted owing to death". These words do not qualify the general principle as there is only one common law situs concept and (subject to statute) that applies for all purposes.

Likewise Laidlay v Lord Advocate (1890) 15 App Cas 468 at p.483: "locality cannot be both England and India—the choice has to be made between the two".

These cases concerned registered shares, but the comments (cited in the IHT Manual at 27122) are not so restricted and apply to bearer shares also. The question which follows from this test is: How to identify the place where shares can be dealt with?

#### 55.4 Situs of registered shares

### 55.4.1 Place-of-register rule<sup>9</sup>

The IHT Manual provides:

# 27121 Inscribed<sup>10</sup> and registered securities:<sup>11</sup> usual location

For the purposes of Inheritance Tax an inscribed and registered security (a shareholding in a Company for example) is located at the place where the title of ownership must be registered – see *Att Gen v Higgins*. However, some international securities have different rules (IHTM27078).

It makes no difference that the business of the company is totally administered outside the country in which the register is kept: see *Baelz v Public Trustee* [1926] Ch 863.

I refer to this as the place-of-register rule.<sup>13</sup> This is a straightforward application of the general principle that shares are situate where they can be dealt with.

It is necessary for completeness to mention *Macmillan v Bishopsgate Trust (No. 3)* [1996] 1 WLR 387. This concerned a company incorporated and with its share register in New York. Auld LJ adopted the place-of-register rule: see p.411E. Alarmingly, Aldous LJ stated without discussion that the situs is the place of incorporation: p.423F. Staughton LJ inclined to the same view but expressed himself more cautiously: p.405E. However, this was a case where the Court did not have to decide between place-of-register rule and the place of incorporation as rival situs

See "The Situs of Registered Shares", Robert Venables QC, PTPR Vol 9 p.115.

<sup>10 &</sup>quot;Inscribed" securities are those whose legal owners are inscribed in a register; the term is, as far as I can see, only an old fashioned synonym of "registered".

<sup>11 &</sup>quot;Securities" here includes shares as well as debt securities.

<sup>12 (1857) 2</sup> H & N 339 accessible on www.kessler.co.uk. This was approved in AG v Winans (No. 2) [1910] AC 27.

<sup>13</sup> A "register" is only a record of stockholders and their assignees: see *Ramsay v IRC* 54 TC 101 at p.133.

rules. The Court's attention was not on the point and the relevant cases were not discussed. In the circumstances, it is suggested that no weight whatever should be given to these dicta. HMRC Manuals tactfully ignore this case. It is a pity that the majority of the Court of Appeal did not express themselves more carefully or more cautiously; they have introduced into the law if not an uncertainty at least an inconsistency which needs to be explained away. But there it is.

#### 55.4.2 Overseas branch registers

Multiple registers raise a problem for a place-of-register rule. If there is only one register applicable to the shares in question, that is where the shares can be dealt with. The IHT Manual provides:

#### 27122 Inscribed and registered securities: branch registers

If a company has more than one register, and any changes must be recorded on one of the registers, the relevant securities are situate in the place where that register is required by law to be kept – not in the place of the head office of the company.

This requires an examination of company law to identify which of the two registers is applicable. The IHT Manual summarises the background company law:

#### 27124 - Inscribed and registered securities: overseas branch registers of UK companies

Under UK law a share cannot, at one and the same time, be registered on more than one register.

The rule applies even as regards overseas branch registers (these are branch registers of members resident in the country to which the register relates). Under para 4 Sch 14 Companies Act 1985 [now s.132 CA 2006], a company that maintains an overseas branch register has to keep a duplicate thereof at the place where its principal register is kept.

And "no transaction with respect to any shares registered in an overseas branch register shall, during continuance of the registration, be registered in any other register" - see Sch 14 para 5 [now s.133 CA 20061.

Shares on the overseas branch register of a UK company are therefore situated, for Inheritance Tax purposes, in the country where the register is kept.

Under Companies Act 1985 s.362 [now s.129 CA 2006] a company may maintain an overseas branch register. The countries and territories in which overseas branch registers may be kept are specified in Sch14. Companies Act 1985 [now s.129 CA 2006]. Section 362 (4) and (5) [now s.129 CA 2006] enable the provisions as to overseas branch registers to be extended by Order in Council to countries within the jurisdiction, or under the protection, of the Crown.

This view is confirmed by s.133(3) CA 2006:

An instrument of transfer of a share registered in an overseas branch register—

(a) is regarded as a transfer of property situated outside the UK.

### 55.4.3 Transfer office

Another solution may be that the company has only one register and merely a "transfer office" elsewhere:

# M27125 - Inscribed and registered securities: duplicate or multiple registers of non-UK companies [October 2007]

Some overseas company laws allow a shareholder to use duplicate (or multiple) share registers to record the transfer of their securities.

The South African Companies Act, for example, authorises South African companies to maintain branch registers in any foreign country. Shares can be transferred on any register, but no transfer of shares passing on death can be registered in the UK until any death duty claimed by South Africa on the shares has been paid.

Remember that some registers merely record information about transfer of securities without providing the legal basis for the transfer. These registers do not affect the locality of the security (IHTM27071)

Details of transfer arrangements given in the Stock Exchange Year-Book do not always make the position clear and, if necessary, you must ask the taxpayer to explain.

# 55.4.4 Two effective registers

If that fails one must look for another territorial connection:

Where there are many registers the register upon which the shares would normally be dealt with in the ordinary course of business is the register that determines the locality of the security – see *Treasurer of Ontario* v Aberdein [1947] AC 24.

But which is the register which would normally be used? The Manual explains:

If the share certificates are here, one of the alternative registers is here, and transfers can be effected here the shares will normally be regarded as legally situate here (Re Clark, McKechnie v Clark [1904] Ch 294).

R v Williams [1942] AC 541 is another example of the location of a (signed and endorsed) share certificate acting as a tie-breaker between two competing jurisdictions (each with a share register).<sup>14</sup> The Manual continues:

This is only an assumption and as such can be rebutted by the particular circumstances of the case (see Standard Chartered Bank Ltd v IRC [1978] 1 WLR 1160). But if tax is offered on shares in a foreign company with transfer facilities in the UK, you can assume that the register here is the one on which the shares would normally be dealt with in the ordinary course of business.

#### 55.4.5 Company without "register" (in true sense)

The IHT Manual provides:

27123 - Inscribed and registered securities: effectiveness of register If shares are entered on a list, which could be called a register, but the register does not affect the legal holding of the security, the place where the list is situated does not affect the locality of the security.

In Erie Beach Co Ltd v Att Gen for Ontario [1930] AC 161, certain shares (on the view that they could, under the Ontario Companies Act, be effectively dealt with only in Ontario) were held to be situated in that

<sup>14</sup> IHT Manual para 27150 [October 2007]:

<sup>&</sup>quot;If the company has more than one register on which the holding could be effectively transferred, and the share certificates are found at the material time at a place where a register is located, the holding is for Inheritance Tax purposes situated at that place – see R v Williams [1942] AC 541. Cases where none of the effective registers is located where the certificates are found must be referred to TG or your Team Leader, in Scotland."

province for the purposes of Ontario Succession Duty, notwithstanding that they had in fact been entered on a "register" opened elsewhere. It was explained however, in R v Williams, that the Erie Beach decision was based on the finding that the particular shares in question could be dealt with effectively in Ontario only. It is not an authority for holding that any company subject to the Ontario Companies Act is precluded from establishing registers outside Ontario on which effective transfers can be made, and Ontario companies like other Canadian companies may establish branch registers kept by "transfer agents" which are equivalent to duplicate or multiple registers (IHTM27125).

#### 55.4.6 Register of share transfers

The IHT Manual provides:

#### 27127 - Canadian companies: transfer agencies

Many companies incorporated under Canadian law keep a register, or branch register, of transfers kept by one of the company's duly appointed "transfer agents", not a register of shareholders as with UK companies.

When we ask ourselves "where could the shares be effectively dealt with" (Brassard v Smith), we must find out where the company has established transfer agents to operate a register, or branch register, of transfers. There usually is more than one such transfer agent with whom it is open to a shareholder to transfer his holding, regardless of where the relevant share certificate was issued; some (but relatively few) companies have such transfer agents in the UK. These equally available transfer arrangements in various places are said to be "interchangeable", and for the purposes of locality in relation to Inheritance Tax can be taken as equivalent to duplicate or multiple registers (IHTM27125). This applies to shares registered in the name of the taxpayer or his nominee (including marking names), and applies whether or not the share certificates are endorsed in blank (Treasurer of Ontario v Aberdein [1947] AC 24). This will apply whether the company in question was incorporated under Canadian dominion or provincial law.

#### 55.4.7 Miscellaneous

The IHT Manual provides:

# 27128 - Canadian companies: branch registers of British Colombian and Newfoundland companies

Branch registers can be kept outside the provinces so the location of the branch register will determine the locality of any shares registered thereon.

In certain circumstances shares registered on a branch register in the name of a deceased member can be transferred only on a duplicate register kept at the registered office of the company. This restriction does not affect locality for Inheritance Tax purposes on the deceased's death.

#### 27129 - Canadian companies: Nova Scotia companies

Every company incorporated under the laws of Nova Scotia must keep a duplicate of any branch register kept outside the province at its registered office in the province. As regards transfers inter vivos, a distinction is understood to arise between:

- 1. Companies incorporated under the Nova Scotia Companies Acts, in which case a transfer inter vivos on a branch register appears to be valid and effectual in itself. Accordingly if the securities are registered on a branch register in the UK they must be treated as situated in the UK.
- 2. Companies incorporated under other Acts, in which case no transfer on a branch register is effectual until entered in the principal register. On that footing, registered securities may be regarded as situated in Nova Scotia, even though they may be registered on a branch register in the UK.

This restriction does not affect locality for Inheritance Tax purposes on the deceased's death.

# 55.5 Registered debt securities<sup>15</sup>

The rules are, in general, the same as for registered shares; the passage from the IHT Manual set out above refers to securities, generally meaning both shares and debt securities.

#### 55.5.1 Place-of-register rule v specialty rule

Shares are not "specialties" so the specialty rule cannot apply to them. <sup>16</sup>

<sup>15</sup> I use the term "debt securities" to mean securities which are not shares.

<sup>16</sup> See 55.11 (Specialty obligation).

A debenture may be a specialty so the question arises as to the priority between the place-of-register rule and the specialty rule. The IHT Manual provides:

#### 27079 Specialty rule: bonds and debentures under seal

Debentures if under seal, are specialty debts, locally situated where the document is found. So, also, are debts due from the Crown, or under a statute, whether under seal or under hand, and even when they are secured by registered bonds.

Thus for debentures the specialty rule overrides the place-of-register rule. For HMRC views as to which securities are in fact "specialties", see 55.11.3 (Situs of specialty).

#### 55.6 Bearer documents

The place-of-register rule cannot apply to bearer shares as there is no register of shareholders.

#### 55.6.1 Bearer shares

The general principle is that the shares are situate where they can be legally transferred, see 55.3 (Situs of shares general principle). Applying this rule it is clear that bearer shares are situate where the certificate is held.

#### 55.6.2 Bearer debt securities

The leading case is *AG v Bouwens*.<sup>17</sup> This concerned foreign bearer bonds which were marketable in England and it was not necessary to do any act outside England in order to make a valid transfer of them. Lord Abinger said at p.192:

<sup>17 (1838) 4</sup> M & W 171 accessible www.kessler.co.uk. This was approved in AG v Winans (No. 2) [1910] AC 27.

No ordinary<sup>18</sup> in England could perform any act of administration within his diocese, with respect to debts due from persons resident abroad, or with respect to shares or interests in foreign funds payable abroad, and incapable of being transferred here; and therefore no duty would be payable on the probate or letters of administration in respect of such effects. But, on the other hand, it is clear that the ordinary could administer all chattels within his jurisdiction; and if an instrument is created of a chattel nature, capable of being transferred by acts done here, and sold for money here, there is no reason why the ordinary or his appointee should not administer that species of property. Such an instrument is in effect a saleable chattel, and follows the nature of other chattels as to the jurisdiction to grant probate.

This seems to state that the situs of bearer debt securities is where the document is to be found, and this is the view taken by Dicey<sup>19</sup> and by the Manuals. The IHT Manual provides:

#### 27076 - Locality of assets (situs): bearer securities<sup>20</sup>

A security which is represented by a document of title, the property in which passes by delivery, is locally situated, for Inheritance Tax purposes, in the place where that document is found at the material time. Att Gen v Bouwens, 21 Winans v Att Gen [1910] AC 27.

#### 55.7 Letter of allotment of shares

A letter of allotment confers the right to an issue of shares. The letter is normally transferable by delivery and so in some respects similar to a short-term bearer share. One would have thought that the bearer security rule would apply. However, in Young v Phillips 58 TC 232 a letter of allotment in respect of a company with UK registered shares was held to be situate in the UK, not where the letter of allotment was held. This case concerned the common law rules before s.275A TCGA and is still relevant for situs for IHT, and for CGT in the case of foreign incorporated

<sup>18</sup> The situs rule turned on the jurisdiction of the Ordinary (an ecclesiastical office). The jurisdiction passed to the Court of Probate in 1857, and to the Chancery Division in 1875, but nothing turns on that.

The Conflict of Laws, 14th ed, 2006, para 22-044. But for a dissenting view, see 19 55.7 (Letter of allotment of shares).

This passage applies to both shares and debt securities. 20

<sup>21</sup> (1838) 4 M & W 171 accessible www.kessler.co.uk.

companies. Nicholls J cited the passage in AG v Bouwens set out above<sup>22</sup> and said:

From this it is apparent that for an instrument to be treated as analogous to a chattel for situs purposes more is required of it than mere transferability of title by delivery. A simple contract debt owed by a foreign debtor to a person resident in England and evidenced by a promissory note might be, and normally would be, freely and effectively transferable in England, but such a debt has as its situs the country where the debtor resides, not the place where the creditor lives or currently holds the promissory note. What is required is that in practice the value of the instrument can be realised by a sale of the instrument for money in the country where the instrument is found: the reason being that if an instrument in England could be so sold, the ordinary could properly and effectively administer that asset by selling it here, there being no need in such a case to have recourse to where the foreign debtor lived. When so saleable an instrument is in practice realisable in the same way as a saleable, valuable chattel, and hence, for situs purposes, it falls to be treated in the same way....

This approach requires an investigation into whether a market exists. The Judge said:

In the instant case there are no grounds for concluding that in practice the value of the letters of allotment, which were issued with a life-span of a little over two months, could have been realised by a sale of those documents for money wherever they were to be found. The Special Commissioners pointed out that no evidence had been led before them to prove that there existed a market in letters of allotment of shares in private companies. Having regard to the fact that shares in private companies may not be the subject of a public issue, they expressed themselves as being far from prepared to assume the existence of such a market. With that approach I agree. And it is to be noted that the "sales" of the letters of allotment which did take place in Sark were not arm's length transactions but were to purchasers wholly under the control of the vendors, and they had been prearranged even before the letters of allotment were issued. Accordingly, applying the principles I have mentioned to the facts of this case, the renounceable letters of allotment in the UK companies do not fall to be treated as saleable chattels, realisable where they might be found from time to time. They are documents evidencing rights against UK companies,

<sup>22</sup> See 55.6 (Bearer documents).

which rights were enforceable in the UK.

(Emphasis added)

The requirement for "marketability" is not well founded in the cases, nor does it make good sense. A buyer could be found for any valuable asset in any community where private property exists and one buyer makes a market.<sup>23</sup> Whether a market exists is a question of fact, so application of the marketability test will result in assets moving from one jurisdiction to another as markets come and go. It seems conceivable that there was no market in Sark (population 600). But with improved communications markets are no longer local to jurisdictions, as was assumed in Young v Phillips. An asset can be sold anywhere.

It seems that Young v Phillips stretched the law in order to defeat a tax avoidance scheme, and in doing so has left something of a mess.

The CG Manual provides:

#### **12460.** Letters of allotment [March 2003]

Letters of allotment should be treated as located in the country where the company issuing the letters is registered. In the case of Young v Phillips 58 TC 232 bonus shares were issued in respect of registered shares located in the UK. The issue was made in letter of allotment form. The letters were then taken to the Channel Islands and disposed of there. It was held that the letters of allotment were located in the UK because they evidenced rights which were properly enforceable only in the UK.

Thus in the HMRC view Young v Phillips is relevant to letters of allotment only, it has no relevance to the situs of bearer debt securities or shares. The case clearly has no application to bearer shares, since it is not consistent with the general test for situs of shares: see 55.3 (Situs of shares: general principle). The case could arguably be relevant to bearer debt securities. It is suggested that the reasoning should be restricted to short life assets (such as letters of allotment which, it was stressed, have

<sup>23</sup> This is self-evident, but for an illustration see FGP v Union of India 2004 (168) Excise Law Times 289 (Supreme Court of India) accessible on www.kessler.co.uk. Contrast the sophisticated definition of "asset for which there is a liquid market" in ICEAW Tech 7/03 para 19 (Guidance on the determination of realised profits in the context of distributions under the CA 1985).

a life of only two months).

Even letters of allotment may be situate where the letter is situate, if there is a "market" there.

#### 55.8 Securities held in clearing systems: depository receipts

There are no relevant statutory provisions, so the common law rules apply for IHT. But what is the rule? The IHT Manual deals with the matter briefly:

# 27077 Locality of assets (situs): Eurobonds and American depository receipts

The situs of securities dealt with through computerised clearing systems (e.g. Euroclear; CEDEL) is regarded as determined by the terms of issue of the particular security. ...

#### A published statement is more helpful:

... where a financial institution or other intermediary has purchased Eurobonds or similar fungibles through Euroclear or Cedel on behalf of a client-investor, the Revenue will treat the financial institution or intermediary as the nominee or agent of the client-investor, unless the terms of the particular issue prescribed otherwise. So, save in the excepted circumstances, the Revenue will look through the intermediary and treat the beneficiary-investor as owning the underlying Eurobonds or similar fungibles.

We have also explained that, in the Revenue's view, the *situs* for IHT purposes of Eurobonds and similar fungibles in any issue depends on the terms of that issue and, in particular, where under those terms the bondholder's rights to or rights of action for property exist. Those rights will be determined by reference to general, not Revenue, law principles. So where title to the rights under an issue passes by delivery, the *situs* for IHT purposes of such rights is where the instrument of title is physically.

There is little we can add to the foregoing guidance. In particular we cannot offer any undertaking about the likely future IHT liability which may arise in respect of rights to particular Eurobond issues currently extant or which may be issued in future.

However, in order to be as helpful as possible, we can say that where a Eurobond issue satisfies the terms and conditions of section 124 ICTA 1988, the Revenue will treat for IHT purposes the rights and interests of

the beneficiary-investors in such issues as rights to and interests in a bearer security.<sup>24</sup>

## The CG Manual discusses depository receipts in more detail:

### 50240. Depository receipts: general

You may come across assets referred to as Depository Receipts (DRs). The commonest are American Depository Receipts (ADRs).

DRs are used as substitute instruments indicating ownership of securities such as shares. Although DRs may be owned by anyone, they are designed primarily to enable investors to hold and deal in shares of companies located in countries other than their own. Such activities might otherwise be inhibited by difficulties in transferring original share certificates from one country to another. The investors hold or trade the DRs rather than the share certificates themselves.

A person holding shares for which DRs are available can convert them into DR form by depositing the share certificates with a local branch of a depository (a financial institution such as a bank). The depository issues a DR. This document certifies that the depository, or an appointed custodian in the country of the underlying shares, holds the share certificates and that the owner of the DR is entitled to the share certificates on surrender of the DR. The precise detail of the arrangements may vary, but the holder of a DR will generally retain the rights attaching to ownership of shares, such as voting rights, and will receive via the depository any dividends on the shares, converted into the investors' local currency, or US Dollars for an ADR.

The holder of shares in DR form may at any time cancel the arrangement by asking for delivery of the share certificates in respect of their underlying shares, and surrendering the DRs at a local branch of the depository.

#### 50241. Tax analysis

For capital gains purposes the holder of the DR has two separate chargeable assets, namely

- a beneficial interest in the underlying shares, and
- the DR (being the document evidencing title, and comprising a number of rights as against the depository).

A disposal of shares in DR form is therefore in strictness a disposal of two separate assets. In general, however, the value of a DR may be expected to track closely that of the underlying shares. So the consideration on any disposal may relate entirely, or almost entirely, to the shares themselves. In practice therefore you may not need to make any apportionment of base cost, or consideration received, on a disposal of shares in DR form.

# The CG Manual provides.

<sup>24</sup> [1994] PCB 139.

#### 50242.

If a person 'converts' shares into DR form, there is no change in their ownership of the underlying shares, but they have acquired a second asset, the DR itself. If a person 'converts' their DR back into the underlying shares, there is again no change in their ownership of the shares, but there will have been a disposal of the separate DR asset. Normal TCGA principles would apply to this disposal. Normally there will be no chargeable gain on such an event.

#### The CG Manual then turns to consider situs:

#### 50243. Tax analysis - situation of assets

Although the DR itself may be issued outside the UK, you should not accept any suggestion that a disposal of shares in a UK registered company held in DR form by a non-domiciled person should give rise to chargeable gains only on a remittance basis, see CG25300+. It is to be expected that the great majority, or all, of any consideration on such a disposal will be attributable to the disposal of the beneficial interest in the shares themselves. The shares are, under Section 275[1](e) TCGA, assets located in the UK, see CG12451, so the remittance basis will not apply.

As a statement of the common law situs rules, this is not correct. The general common law rule is that a bare trust is transparent for situs; that is, the situs of the interest of the beneficial owner is that of the underlying asset.<sup>25</sup> But a DR is unlike an ordinary bare trust in that it is dealt with (i.e. transferred) in the jurisdiction of the depository. That is the jurisdiction where litigation over the transfer of a DR is likely to take place. So that is the situs of the DR; the situs of the underlying security is irrelevant. Dicey agrees:

... the general principle is that the *situs* of a chose in action is where it is recoverable or may be enforced. ... Furthermore, there is an analogy between immobilised securities and registered securities (which are normally regarded as situated where the register is located). Accordingly, the *situs* of immobilised securities should be regarded as the place where the depository is established and where it keeps the database in which the entitlements of the depositors are recorded.<sup>26</sup>

<sup>25</sup> See 55.24 (Interest under bare trust or nomineeship).

<sup>14</sup>th ed para 22-043. This view is enthusiastically supported by Joanne Benjamin's 26 Interests in Securities, OUP, 2000, Chap 7. See too an interesting posting to the Trusts Discussion Forum V2 # 74 (Peter Cushen).

This is also supported by Canadian authority:

The place where the central securities depository control account is located could [and should] be considered the situs of "dematerialized" securities. In a multi-tiered holding system, the account would be situated at the financial investment intermediary on whose books the interest of the debtor appears. This is the place where the record that determines title is to be found.<sup>27</sup>

It must be frustrating for HMRC to see a significant part of the economy taken out of the scope of IHT by means of depository receipts. But in practice IHT on such assets is largely uncollectable. It is likely that HMRC will back down on this point if pressed.

### 55.9 Share certificate indorsed in blank

The IHT Manual explains the background law as follows:

# 27150 - Locality of assets (situs): share certificates endorsed in blank [October 2007]

Certificates of many American and Canadian railroads and of certain other companies have a printed form of transfer and/or power of attorney endorsed, which enables the certificates, when the form is signed by the registered holder of the shares, to be transferred by delivery.

It is common practice for such certificates to be "endorsed in blank", i.e. for the endorsement to be signed by the registered owner as transferor, the name of the transferee being left blank.

Dividends are paid by the company to the registered owner, and if these shares have in fact changed hands by delivery, the beneficial owner for the time being recovers his dividends from the registered owner.

Usually the shares are registered in the name of a recognised broker, bank, discount house, etc, known in England as a "good Marking Name" or, in America, as a "Street Name". This helps to make sure that the purchaser receives their dividends with minimum of trouble and risk.

A list of good Marking Names recognised by the London Stock Exchange is printed in the Stock Exchange Official Year Book.

<sup>27</sup> Re Bloom [2004] BCSC 70, 27 BCLR (4th) 176, accessible www.canlii.org.

However the beneficial owner can have them registered in their own name, or in the name of some nominee other than a good Marking Name.

The local situation of shares for Inheritance Tax purposes is determined as followings:

- [a] If the registered owner is a good Marking Name, the shares are situated where the register is kept, not where the certificates are found....<sup>28</sup>
- [b] If the registered owner is the beneficial owner himself, or a nominee of the beneficial owner, or, in the case of settled property, the trustees of the settlement or their nominees, the rules are as at (a) above.29

The HMRC view is that one ignores the fact a share transfer form has been indorsed in blank. This is right, because the indorsed certificate does not alter the place where the shares are dealt with as between shareholder and company: see 55.3 (Situs of shares: general principle). At this point the Manual becomes confused:

[d] If the registered owner is neither a good Marking Name, the beneficial owner, nor any other of the persons named at (b) above, and the certificates are physically present in the UK at the material time, the shares are locally situated in the UK for Inheritance Tax purposes, (Stern v The Queen [1896] 1 QB 211).

I find it hard to see how [d] can apply: the registered owner will always be one of the persons named at [b] (beneficial owner or a nominee).

Certificates of this kind, not containing any express obligation or promise, are not specialty debts – see the Williams case at [1942] AC 556.

"[c] In such cases it is considered that the legal and only title of the holder consists in his registration as owner. By bringing the certificates to the UK he is in a position to create, in a purchaser, an equitable interest in the shares which would be situated here, but until he does so the beneficial interest has not been severed from the legal interest so as to have a different locality."

<sup>28</sup> Omitted text set out at 55.4.2 (Overseas branch registers).

<sup>29</sup> The Manual continues:

This is garbled, or muddled and wrong.

That is correct.

# 55.10 Simple<sup>30</sup> contract debt

The IHT Manual provides:

#### 27091 - Debts: contractual

In English law, a simple contract debt is situated where the debtor resides: Att Gen v Bouwens; 31 English, Scottish and Australian Bank Ltd v IRC [1932] AC 238.

I refer to this as the place-of-debtor rule. It can be traced back to Elizabethan times.<sup>32</sup>

A winding up order against the debtor does not affect the situs of the debt, 33 but judgment against the debtor (turning the debt into a judgment debt) does do so.34

# 55.10.1 Reason for place-of-debtor rule

Many cases simply state the place-of-debtor rule without giving any reason for it. There is no reason why the rule should have a reason, as any rule is bound to be arbitrary and any clear rule is better than none.

Some cases offer the reason that (1) the debt is situate where it can be enforced, and (2) it is enforced where the debtor resides.<sup>35</sup> This raises a difficulty where the debtor resides in one jurisdiction but the debt is enforceable in another. Raiffeisen Zentralbank v Five Star Trading [2001]

A "simple" contract is one which is not a specialty. Different rules apply to 30 judgment debts and bank accounts: see below.

<sup>(1838) 4</sup> M & W 171 accessible on www.kessler.co.uk. 31

English Scottish & Australian Bank v IRC [1932] AC 238 at 248. 32

Wight v Eckhardt [2004] 1 AC 147. In practice this issue will not usually arise. 33

<sup>34</sup> See 55.14 (Judgment debt).

<sup>35</sup> New York Life Insurance v Public Trustee [1924] 2 Ch 101. It has also been suggested that the reason for the rule is that the debtor's place of residence is where the assets used to satisfy the debt will most probably be found: New York Life Insurance at p.114 following Commissioner of Stamp v Hope. But it would be better to say the rule has (and needs) no reason than to give such a slender reason as this, for where a debtor is resident in country A, but his assets are in country B, no-one suggests his debt is situate in country B.

QB 825 at paras 36, 37 upheld the place-of-debtor rule regardless of where the debt would be enforced:

In the case of intangible property, English law has, for various purposes (e.g. inheritance), traditionally allocated to it a situs at the place of the debtor's residence. This is on the basis that the debtor is there directly subject to the coercive power of the courts to enforce the obligation. The location of a right of action in this or any way is, however, evidently artificial. Parenthetically, I add that "coercive power" would itself appear to be an unstable international concept, capable of widely differing interpretation ...

Modern conditions underline the artificiality of selecting supposed control at the debtor's residence as an appropriate basis for characterisation or choice of the relevant law to determine questions regarding the validity or effect as against the debtor of an assignment. Jurisdiction may be grounded on consent and various other bases apart from residence. Obligations are commonly enforced today not against the person, but against assets. Debtors often trade or hold some or even all of their assets overseas. Proceedings are as a result often begun and enforced against debtors in countries other than that of their residence, as in this case. The move towards single legal markets, like those involving countries party to the Brussels and Lugano Conventions, makes judgments readily exportable between countries.

Although the historic reason for the place-of-debtor rule no longer holds, the rule still survives and is as good as any other. Well established precedents are not overturned merely because their historic reason has become unsound. So it is submitted that the law is settled.

#### 55.10.2 Dual resident debtor

Where the debtor is dual resident, the place-of-debtor rule does not provide a solution. A tie-breaker is need, and the solution adopted in *New York Life Insurance Co v Public Trustee* [1924] 2 Ch 101 was where the debt was payable. For this purpose test of residence for a company is not the usual tax test (management and control) but where the company carries on business: *Kwok Chi Leung Karl v CED* [1988] STC 728 at 733.

# 55.11 Specialty obligation

# 55.11.1 Meaning of "specialty"

"Specialty" is an opaque technical term whose meaning can only be ascertained from the case law. Four categories of asset are "specialties":

- (1) The paradigm example of a specialty is a debt due under a deed.
- (2) The term also applies to deeds which create or record obligations which are not debts.<sup>36</sup> A life policy, contract for deferred annuity, capital redemption policy and the like are specialties if made by deed. Shares are not specialties.<sup>37</sup>
- (3) The term also includes a debt incurred under a statute, whether or not it is a debt under a deed.<sup>38</sup>
- (4) Certain debts are by statute given the nature of a specialty debt.<sup>39</sup>

For a document to be a "deed" in English law it was formerly a requirement that the document must be sealed. The requirements under the Law of Property (Miscellaneous Provisions) Act 1989 are now that the deed must be signed, witnessed, delivered, and must "make it clear on its face that it is intended to be a deed". These rules govern the meaning of "specialty". So a seal is not now required for an English law document to be a "specialty". And No particular form is necessary to be a "specialty" beyond the formalities of a deed.

As a shorthand, a deed was often referred to as a document "under seal"

In Aiken v Steward Wrightson Agency [1995] 1 WLR 1281 the term was applied to 36 a contract by deed to provide services (and an action for breach of that contract was held to be an action "upon a specialty" so as to qualify for a twelve year limitation period).

<sup>37</sup> R v Williams [1942] AC 541.

Royal Trust Co v AG for Alberta [1930] AC 144. 38

e.g. s.14(2) CA 1985: "Money payable by a member to the company under the 39 memorandum or articles is a debt due from him to the company, and in England and Wales is of the nature of a specialty debt."

The Law Commission took this view in Working Paper No. 85 (1985) and Report 40 No. 253, para 2.12ff.

and a non-deed as a document "under hand". This usage is now out of date but it is still found in HMRC Manuals.

# 55.11.2 Documents governed by foreign law

Authority is scant, but it is suggested that the position depends on whether the foreign law has a concept of a "deed" (and a "specialty").

A document governed by foreign law which recognises "deeds" is a specialty if it is executed in accordance with the local law requirements of a deed. In the Isle of Man, for instance, a seal was never required except for corporations, though for a document to be a deed the parties must intend it to be a deed.<sup>41</sup>

A document governed by a foreign law which does not recognise deeds will be a specialty if it is executed in accordance with the English law requirements of a deed, even though the local jurisdiction does not recognise deeds.<sup>42</sup>

### 55.11.3 Situs of specialty

The IHT Manual provides at para 27091:

A specialty debt is situated where the instrument happens to be.

I refer to this as the specialty rule.<sup>43</sup> This rule (like the place-of-debtor rule) can be traced back to Elizabethan times.<sup>44</sup> So a debt due from a UK resident can be made non-UK situate for IHT by drafting the debt as a specialty and keeping the document offshore. Conversely a debt, policies, and other specialities can be made UK situate for IHT by bringing the deed here.

The specialty rule requires one to ascertain whether a debt is a specialty, and the IHT Manual offers a little guidance:

<sup>41</sup> Aall Trust & Banking Corporation v Samuel McCormick 2 OFLR 85, Butterworths Offshore Service Cases, Vol 2, p.479.

<sup>42</sup> Alliance Bank of Simla v Carev (1880) 5 CPD 429.

<sup>43</sup> Att Gen v Bouwens (1838) 4 M & W 171 accessible on www.kessler.co.uk. This was approved in AG v Winans (No. 2) [1910] AC 27; Comr of Stamps (New South Wales) v Hope [1891] AC 476.

<sup>44</sup> English Scottish & Australian Bank v IRC [1932] AC 238 at 248.

#### 27079. Bonds and debentures under seal

Debentures if under seal, are specialty debts, locally situated where the document is found. So, also, are debts due from the Crown, or under a statute, whether under seal or under hand, and even when they are secured by registered bonds.

Most UK government securities (e.g. Treasury Loan, Exchequer Stock, War Loan) are registered, so that their locality is determined by the place of registration. However, some bonds issued by the UK government (containing an express obligation to pay) are governed by the general rule that a debt due from the Crown is a specialty debt, situated where the document evidencing the obligation is physically found.

In Royal Trust Co v Att Gen for Alberta [1930] AC 144, the decision related to registered bonds of the Dominion of Canada and their situation for the purpose of Alberta death duties.

# 27080. Treasury Bills, British Savings Bonds, National Savings **Income Bonds** [June 2005]

Securities falling within the specialty rule includes [sic] Treasury Bills and British Savings Bonds. (IHTM27078)

Although no actual bonds are in existence holders receive a bond book or, in some cases, a certificate. When the person beneficially entitled to these bonds is domiciled outside the UK, the bonds are regarded for Inheritance Tax purposes as situated outside the UK at any time that the bond book or certificate is situated outside the UK.

National Savings Income Bonds, however, are securities registered on the National Savings Stock Register and as such are situate in the UK.

# (This text has been withheld because of exemptions in the Freedom of Information Act 2000)

Perhaps the withheld text states how HMRC check that bonds are not omitted from IHT account. The Manual continues:

**27091** ... Corporation mortgages, issued by local authorities under seal, and Northern Irish Land Bonds, are examples of specialties, situated where the instrument is located. (Corporation mortgages should not be confused with Corporation stock, which is far more common and which is a registered security situated where the register is kept.)

This rule overrides the place-of-register rule: see 55.4 (Situs of registered shares).

### 55.11.4 Scottish specialties

The IHT Manual continues:

#### 27092 - Debts: debts in Scotland

In Scotland, the rule that a debt is situated where the debtor resides applies alike to specialty (IHTM27078) debts and to those due on simple contract. For Inheritance Tax purposes debts due from persons resident in Scotland are regarded as locally situated there. If any difficulty arises in applying this rule, refer the case to TG (IHTM01081).

Any case where a Scottish instrument under seal is outside the UK and the locality of the asset determines whether or not an allowance under s.159 IHTA is admissible must also be referred to TG for consideration. This direction relates to specialty debts generally. It covers, for example,

- [1] mortgages under seal,
- [2] policies under seal, and
- [3] covenant debts, and
- [4] also applies to debts due from the Crown, or due under a statute.

I find the comments relating to Scotland somewhat surprising and would be grateful to any reader who could direct me to relevant Scots authority.

# 55.11.5 Reason for the specialty rule and future developments

What is the reason for this rule? In *R v Williams* [1942] AC at 555 the Privy Council offer this explanation:

Such an obligation [a specialty debt] was for centuries treated as very different from an ordinary debt. Indeed, the act of creating a specialty by deed was at one time possible only to men of the highest rank. Unlike debt, it was enforced by an action of covenant<sup>45</sup>: Holdsworth, *A History of English Law*, 3rd ed., vol. iii., p. 417. The deed itself was the foundation of the action, the original debt, if any, being merged. The terms of the deed were conclusive. Specialty debts till recent [?] times conferred special rights. They used to rank in the administration of the estate of a deceased person in priority to simple contract debts<sup>46</sup>; and,

This rule was abolished by the Civil Procedure Act 1833.

<sup>46</sup> This rule was abolished by the Administration of Estates Act 1869.

unlike such debts, were enforceable against the real estate.<sup>47</sup> They were said to be "of a higher nature" than debts by contract. It is, therefore, not surprising that specialty debts by deed were treated from an early date as bona notabilia [i.e. assets situate] where the deeds were found at the time of the death, unlike ordinary debts which were said "to follow the person of debtor".

In this reasoning the conclusion does not follow from the premises, and in any case the premises have long ceased to be valid in English law. The rhetorical language (not for the first time) conceals a weakness in the reasoning. One might conclude that the specialty rule has no good reason but Commissioner of Stamps v Hope [1891] AC 476 offers a better explanation:

... the distinction drawn and well settled has been and is whether it is a debt by contract or a debt by specialty. In the former case, the debt being merely a chose in action – money to be recovered from the debtor and nothing more – could have no other local existence than the personal residence of the debtor, where the assets to satisfy it would presumably be, and it was held therefore to be bona notabilia [i.e. assets situate] within the area of the local jurisdiction within which he resided; but this residence is of course of a changeable and fleeting nature, and depending upon the movements of the debtor, and inasmuch as a debt under seal or specialty had a species of corporeal existence by which its locality might be reduced to a certainty ... it was settled in very early days that such a debt was bona notabilia where it was "conspicuous," i.e. within the jurisdiction within which the specialty was found at the time of death: see Wentworth on the Office of Executors, ed. 1763, pp. 45, 47, 60(1).

The reason for the rule is not that the specialty has a "species of corporeal existence". 48 The reason is that the specialty rule is certain and easier to apply than a place-of-debtor rule. There is a little sense in that.

A bold House of Lords might one day sweep these dusty cobwebs away.

<sup>47</sup> This rule was abolished by the Administration of Estates Act 1833.

That is either tautologous (if "having a species of corporeal existence" means 48 "situate where the deed itself is situate") or metaphysical (if "having a species of corporeal existence" means anything more than "situate where the deed is situate"). It is not, after all, the case that transfer of the deed brings about a transfer of the debt or right to which the deed relates.

But the issue of situs rarely arises nowadays outside tax cases. HMRC are not likely to argue the point against their own Manuals. It will not normally be in the interest of a taxpayer to argue against the specialty rule, as a well advised taxpayer will keep his specialties outside the UK. So the Courts are not likely to have that opportunity to examine the issue (except perhaps in litigation relating to Scotland or in the Privy Council). The House of Lords has shown itself prepared to amend long established common law rules, such as the rule that there is no recovery for payments made under a mistake of law. But it has generally done so when the old law not only lacks a logical basis but is also conducive to injustice. That is not the case here. Well established rules are not overturned merely because the underlying principle is logically unsound. So it is submitted that the rule will remain even if challenged in the Lords. It should be abolished (if at all) by Parliament.<sup>49</sup>

#### 55.12 Debt secured on land

# 55.12.1 Specialty debt charged on land

In the case of a specialty debt charged on land, the choice lies between the location of the land and the specialty rule (location of deed).

Let us look at the matter as one of principle. Is the rule that situs depends on location of the land a sensible or workable rule? It is not, for the following reasons:

- (1) One debt may be charged on land in two different countries. A secured debt confers a bundle of different rights, including:
  - (a) right to sue on the covenant;
  - (b) right to sell if the debt is unpaid;
  - (c) right to foreclose if the debt is unpaid.

However, this bundle is a single asset. It cannot be situate in both countries.

(2) The rule becomes absurd if a large debt happens to be secured on an asset of small value. Would one say a £100m debt is situate in Jersey

<sup>49</sup> It is interesting to note that the specialty rule was disapplied for probate duty: s.39 Revenue Act 1862 and it does not usually apply for CGT.

if it is secured on a property there worth £100,000? But obviously one cannot have a rule where the situs depends on relative values of the debt and the security which may fluctuate enormously from time to time.

(3) It has never been suggested that a debt charged on (say) shares is situate where the shares are situate but there is no good reason to distinguish between shares and land.

The only sensible rule therefore is to apply the specialty rule and ignore the fact that the debt is secured.

The case law is complicated. The law got off on the right footing with Commissioner of Stamps v Hope [1891] AC 476. Here the debt was a specialty secured on land in New South Wales. The deed was held in Victoria. The question was situs for the purpose of probate duty and the Privy Council held that the debt was situate in Victoria.

Only three years later the Privy Council muddied the waters in Walsh v The Oueen [1894] AC 144. Here there were a variety of debts, some secured on property in and out of Queensland. It was held that the debt should be regarded as being in Queensland up to the value of the property there. The best explanation of this case is that it did not concern the common law situs rule. The case turned on the specific statute (the Queensland Dividend Duty Act 1890) which (by implication) operated an entirely different situs rule. This explains why the earlier case of Commissioner of Stamps v Hope was not referred to in the judgement of the Privy Council.

Payne v R [1902] AC 552 concerned a specialty debt charged on land in Victoria. The deed was in New South Wales. The Privy Council held at p.560 (without citing authority or any discussion) that a mortgage debt was a specialty debt in New South Wales and a simple contract debt in Victoria. That is obviously wrong. They also held the asset was situate in Victoria and New South Wales, which (although followed in Henty v The Queen [1896] AC 567) is not now the law. 50 The comments must be dismissed as now overruled or per incuriam.

Toronto General Trust Corporation v The King [1919] AC 679 is an exceptional case that proves the existence of the general rule. Here a

<sup>50</sup> See 55.2 (Every asset has one situs).

mortgage debt was represented by two duplicate deeds, one in Ottawa and one in Alberta. In such a case one cannot apply the rule that the debt is situate where the deed is situate, so it is sensible to fall back on the simple contract rule. But had there been only one deed, it is plain that the debt would have been situate where the deed was.

Dicey notes that a mortgage debt is normally a specialty and continues:

- [1] A mortgage of land confers an interest in land and will be held situate where the land is situate,<sup>51</sup>
- [2] but where it is necessary (e.g. for taxation purposes) to distinguish between the situs of the mortgagee's interest in land and that of the mortgagor's personal obligation to repay, then the latter (if in the form of a specialty) will be held situate where the deed is situate from time to time.<sup>52</sup> ...
- [3] In the conflict of laws the distinction between the interest in land and the personal obligation is not normally made for the purposes of situs, and the asset is regarded as a unity which is situate in the country where the land lies.53

Dicey's view at [1] and [3] is that the location of the land prevails. With respect, this overlooks the authorities cited above. The case cited, Re Hoyles, does not support Dicey. It shows that for the purposes of succession law a mortgage debt is dealt with according to the law of the land. However, it does not follow from this that the debt should be regarded as situate in that country for the purpose of the situs rules and situs as such is nowhere discussed in Re Hoyles. The suggestion at [2] is that tax law may distinguish between the mortgagee's interest in land and the mortgagees's right to payment. But the distinction is an almost impossible one, and nowhere drawn in tax law (apart from Walsh, not a situs case).

The IHT Manual passage cited above<sup>54</sup> suggests that the HMRC view is

<sup>51</sup> [Dicey's footnote] Re Hoyles [1911] 1 Ch 179.

<sup>52</sup> [Dicey's footnote] See Walsh v The Queen [1894] AC 144; Payne v R [1902] AC 552. Also Henty v The Queen [1896] AC 567.

<sup>[</sup>Dicey's footnote] Re Hoyles [1911] 1 Ch 179; Dicey para 22-012; c.f. 53 Falconbridge, Selected Essays on the Conflict of Laws, 2nd ed. 1954 pp.573-580 for an acute discussion of this problem.

<sup>55.11.3 (</sup>Situs of specialty); note the references to mortgages in the quotation from the IHT Manual.

(like mine) that the specialty prevails, not the location of the land.

# 55.12.2 Simple debt charged on land

In the case of a simple debt charged on land (not made by deed) the choice lies between:

- (1) The location of the land.
- (2) The simple debt rule (situs is residence of debtor).

The arguments of principle suggest the simple debt rule prevails. This conclusion is also supported by the passage from Raiffeisen cited in 55.10 (Simple debt situs for IHT). This conclusion is consistent with the position for specialty debts secured on land.

#### 55.13 Debt under letter of credit

The IHT Manual para 27091 provides:

A debt under a letter of credit has been held to be situated in the place where it is in fact payable against documents (Power Curber International v National Bank of Kuwait [1981] 3 All ER 607).

# 55.14 Judgment debt

A judgment debt is situate where the judgment is recorded.<sup>55</sup> Obtaining judgment may therefore have the effect of changing situs, for better or worse.

#### 55.15 Bank account

The IHT Manual provides:

**27093 - Debts: Bank accounts** [October 2007]

A bank account is a debt, and under general law is situated at the branch

<sup>55</sup> AG v Bouwens (1838) 4 M & W 171 accessible on www.kessler.co.uk.

of the bank where the account is kept: *R v Lovitt* [1912] AC 212.<sup>56</sup> This general law rule may be modified for IHT purposes by a Double Taxation Convention ...

UK bank accounts may, however, qualify for an IHT relief.<sup>57</sup> Guidance on what constitutes a branch of a bank can be found in the discussion of branch and PE.<sup>58</sup>

### 55.16 Building society account

A standard form building society account is not a debt, it is an interest in the society, so corporation situs rules rater than debt rules should be applied.

The IHT Manual provides:

# 27151 - Locality of assets (situs): [bank or]<sup>59</sup> building society accounts in Channel Islands and Isle of Man

Any case in which it is claimed that an account with a UK Building Society must be treated as situated in the Channel Islands or the Isle of Man, and therefore as exempt from IHT, must be referred to TG (IHTM01081), your Team Leader must be consulted in Scotland.

# 55.17 Insurance policy

For the purpose of situs rules a policy is regarded as a debt, so the place-of-debtor and specialty rules apply.<sup>60</sup> The IHT Manual correctly provides:

# 27101 - Policy monies: general rule

When the policy is under hand the policy monies are situated where the debtor (company) is resident (generally the head office of the company)

...

# 27102 Payment made at place other than Head Office

Where under the terms of the policy, payment is to be made at some

<sup>56</sup> In the Law Reports the name of this case is: The King v Lovitt.

<sup>57</sup> See 41.19 (Non-residents foreign currency bank accounts).

<sup>58</sup> See 13.20 (Meaning of permanent establishment); 13.28 (Meaning of "branch or agency").

<sup>59</sup> The reference to a "bank" in the heading seems to be erroneous since the text only relates to building societies.

<sup>60</sup> New York Life Assurance Co v Public Trustee [1924] 2 Ch 101.

place other than the residence of the head office the monies are deemed to be situated at the place of payment (New York Life Insurance Co v Public Trustee [1924] 2 Ch 101).

### 27103 Policy issued at branch office

If a policy is issued by, or through, a branch office of a UK company, outside the UK, and no reference is made in the terms of the policy as to the place where the policy monies are to be paid.

Policy monies are to be treated as situated in the country of the branch office provided that the whole course of business in relation to the policy had been transacted in that country.

The "whole course of business" connotes the happening of all the following events in the country of the branch office:

- that the policy is issued to a resident in that country from the branch in that country
- that the holder of the policy remains resident and retains the policy there, pays the premiums to the branch there, and dies there
- that representation to his estate is taken there and the money collected there.

With regard to condition (b) if at the date of the life assured's death, the policy is in the UK at the Assurance Company's head office and the life assured has assigned the policy to the assurance company as security for a loan, do not assume that the policy was situated in the UK without considering the other circumstances surrounding the policy.

Divergence in detail (for example, discontinuous residence) would not necessarily lead to a different conclusion. However if any of the conditions is not fulfilled, or where the locality of the policy has to be determined before the policy holder's death, each case must be considered on its own facts. Any such case must be referred to TG (IHTM01081).

Where a policy under hand in terms provides for payment either at its head office or at a branch office, and the "whole course of business", in the sense indicated above, takes place in the country of the branch office, the monies are also treated as locally situated in that country.

Some of para 27103 is doubtful but the practice will normally favour the taxpayer so the issues will not often arise.

The text has gone wrong here: The previous manual read: "A further type of case is one in which the policy etc"; and that is clearly the meaning. Probably the first two paragraphs are intended to form one sentence.

### 55.17.1 Policy made by deed

The IHT Manual correctly provides:

#### 27104 - Policy monies: policies under seal

Policies under seal are specialty debts (IHTM27078).

This is correct. It requires one to investigate whether policies are specialties. The IHT Manual gives a little guidance at 27104:

Most Lloyds policies are embossed with a seal but they are not specialties unless additionally they bear the witnessed personal signature of the General Manager of Lloyds Policy Signing Office.

On IHT treatment of UK situate policies see 21.12 (IHT on UK situate policies).

#### 55.18 Land

The IHT Manual provides:

# **27074 - Locality of assets (situs): land/interest in land** [October 2007]

Immovable property is situated where it is actually located, but you must note that in the case of some types of interest either in land or relating to land, different legal systems may take opposing views as to whether they constitute movable or immovable property.

These differences are resolved (under Private International Law, and also by specific provision in Double Taxation Conventions where these apply) by the adoption of the view taken by the law of the country in which the land itself is situated: *Johnstone v Baker* (1817) 4 Madd 474; *Macdonald v Macdonald* [1932] SLT (HL) 381.

Land is usually classed as immovable property, and so is generally governed by the law of the country in which the immovables are situated. This issue of devolution may be especially significant here when ascertaining the exemption of foreign property that may or may not pass to a surviving spouse or civil partner (IHTM11032).

# 55.19 Securities of international organisations

### The IHT Manual provides:

### 27141 - Securities issued by international organisations: list of non-UK situs organisations [October 2007]

Unless in bearer form and situated physically in the UK securities issued by the following organisations are effectively outside the charge to IHT where:

- 1. they form part of the estate of a person domiciled outside the UK
- 2. they are comprised in a settlement and the settlor was not domiciled in the UK at the time the settlement was made, namely:
  - the International Monetary Fund: The Bretton Woods Agreement Order in Council, 1946 ((SR & O) 1946 No 36)
  - the International Bank for Reconstruction and Development: The Bretton Woods Agreement, as above
  - the International Finance Corporation: The International Finance Corporation Order, 1955 (SI 1955 No
  - the International Development Association: The International Development Association Order, 1960 (SI 1960 No 1383)

This list of organisations may not be exhaustive if you receive a claim for exemption in respect of a security issued by any other international body refer the papers to TG (IHTM01081) or your Team Leader (Scotland).

#### 27142 - Securities issued by international organisations: designated as non-UK by Treasury

By Statutory Instrument the Treasury can designate securities issued by certain international organisations as situated outside the UK for the purposes of s.126 FA 1984 extended by s.96 FA 1985(now s.324 ICTA).

The following organisations have been so designated.

- 1. The Asian Development Bank: The International Organisations (Tax Exempt Securities) Order 1984 (SI1984/1215) made on 2 August 1984
- 2. The African Development Bank: The International Organisations (Tax Exempt Securities) (No 2) Order 1984 (SI1984/1634) made on 22 October 1984
- 3. The European Community; The European Coal and Steel Community; The European Atomic Energy Community; The European Investment Bank: The European Communities (Tax Exempt Securities) Order 1985 (SI 1985 No 1172) made on 25 July 1985 in respect of a. and d.
- 4. The European Bank for Reconstruction and Development: The International Organisations (Tax Exempt Securities) Order 1991 (SI1991/1202) made on 16 May 1991.

Accordingly any security issued by the above mentioned organisations automatically has a foreign situs for IHT where the event occurred on or after the date of the order.

# 27143 - Securities issued by international organisations: OECD & Inter-American Development Bank

Any security issued by the OECD support fund or the Inter-American Development Bank is treated as situated outside the UK for IHT purposes: s.4(1) OECD Support Fund Act 1975 and s.131(2) FA 1976 respectively.

#### 55.20 Chattels

The rule is what one would expect. The IHT Manual provides:

Chattels are situated where they happen to be at the relevant time. 62

It is suggested that this applies even where:

- (1) a chattel is moved out of the UK;
- (2) the chattel is transferred to another person or trust;
- (3) the chattel is returned to the UK.

The temporary removal of the asset at the time of the disposal cannot be ignored, for tax purposes, even if the time spent out of the UK is short.

# 55.21 Ships and aircraft

The IHT Manual provides:

# 27073 - Locality of assets (situs): ships

A ship on the high seas is deemed to be situated at its port of registry but when it comes within territorial waters this artificial situs is displaced by the actual situs: *Trustees Executors & Agency Co Ltd v IRC* [1973] Ch 254.

The situs of aircraft for IHT is, surprisingly, undecided. The choice lies between the chattel rule, the ship rule and the place of registration. In *Kuwait Airways v Iraqi Airways (Nos 4 & 5)* [!] [2002] 2 AC 833 no attempt was made even to argue for place of registration. It is suggested

<sup>62</sup> The text is found twice: IHT Manual paras 21047 and 27075. For a concession on works of art see 41.20 (Works of art).

that the ship rule is the most sensible solution.

#### 55.22 Goodwill

Goodwill is situate where the trade or profession is carried on (see IRC v Muller [1901] AC 217) but because of IHT business property relief, the issue will not often arise.

# 55.23 Property subject to contract of sale

An interest in English land subject to a contract of sale is still situated in the UK: Re Clore, IRC v Stype Investments [1982] STC 625. It is suggested that a contract of sale does not affect situs.

# 55.24 Interest under bare trust or nomineeship<sup>63</sup>

The interest of a beneficial owner in property held by a nominee or bare trustee is situate where the underlying asset is situate: a nomineeship or bare trust is transparent for situs. See Re Clore, IRC v Stype Investments [1982] STC 625 at 633/4 (where land in England was held by a Jersey nominee). The practice of HMRC is to look through nomineeship of all kinds.<sup>64</sup> Thus it is quite safe for a foreign domiciled individual (or trust with a foreign domiciled settlor) to hold foreign securities through a UK stockbroker's nominee.

What happens in practice if an individual with no connection to the UK dies holding a portfolio of securities including UK situate securities held by a nominee? I suspect that it is not the practice of the nominee to require a grant of probate in every jurisdiction in which the securities are situate, though it has been suggested that this would be desirable. 65 Otherwise it may be necessary to seek grants in many jurisdictions and the administration of estates would be made considerably more difficult. If it is correct that a nominee for an individual unconnected with the UK, holding UK situate assets, does not require probate then the IHT strictly

For present purposes the terms "bare trust" and "nomineeship" are identical. 63

See 55.8 (Securities held in clearing system: depository receipts) and 55.9 (Share certificate indorsed in blank).

See the thread in the Trusts Discussion Forum, September 2002, under the heading "Onshore/Offshore" accessible on www.trustsdiscussionforum.co.uk.

payable on the death of the individual in respect of the UK situate securities held by the nominee is uncollectable. This brings into question the proposition that securities situate in country A held by nominees in country B should be regarded as situate in country A and not in country B. The rule that one looks through nominees holding securities (as opposed to land) makes little sense in current market conditions. But the opposite rule would have disastrous consequences for situs as no foreign domiciled individual (or trust with a foreign domiciled settlor) could use UK stockbroker nominee services. The status quo is better than the alternative. Moreover it is possible for securities situate in country A to be held by a nominee in country B who holds for a nominee in country C who holds for an individual. In such a case one cannot say that the situs of the individual's asset is that of the nominee. So the only workable rule is to ignore nominees. Underlying the problem is the fundamental unsuitability of the common law situs rules to determine territorial limitations for tax purposes, at least in relation to intangible assets such as securities.

For unit trusts see 25.4 (Situs of unit).

# 55.25 Equitable interest under a substantive<sup>66</sup> trust

The situs of an equitable interest under a substantive trust is not often relevant for IHT, but it may matter, e.g. where a reversionary interest is not excluded property for IHT.

There are many connecting factors which might be used to attribute a situs to an equitable interest, and the Courts have not had to consider all possible permutations. *Favorke v Steinkopff* [1922] 1 Ch 174 concerned an English law will trust, with English trustees, but German situate property; the equitable interests of an annuitant, life tenant and remaindermen were held to be situate in England. It is suggested that an equitable interest is normally situate where the trustees are resident. If the trustees are resident in different jurisdictions, situs would be determined by an exclusive jurisdiction clause if there is one, or failing that, by the proper law.<sup>67</sup>

There is a sound basis to say that situs of the assets of the trust fund is

<sup>66</sup> By "substantive" I mean a trust other than a bare trust (nomineeship) or unit trust.

<sup>67</sup> For a contrary view see Jonathan Harris, *The Hague Trusts Convention*, 1st ed., 2002, chapter 9 (Situs of equitable interests).

not relevant to the situs of the equitable interest. If the trust assets are situate in different jurisdictions it would be impossible to ascertain the situs of the equitable interest (if the equitable interest is regarded as a single asset). An equitable interest such as a life or reversionary interest should not be regarded as several separate interests in as many assets as are held by the trustees. Such an equitable interest is generally regarded as one asset and not as many assets as there are items of trust property. Where the equitable interest is a power of revocation the position is even clearer. Where the equitable interest is an annuity, it would often be impossible to locate the annuity by reference to the situs of the trust assets, because one cannot identify any particular trust asset and say that asset is (to any fixed extent) the source of the annuity.

### 55.26 Unadministered estate of deceased person

The IHT Manual provides:

## 27072 - Locality of assets (situs): unadminstered estates or shares therein

In general a person who takes an absolute interest as a residuary legatee, under English law and many other legal systems, 68 is entitled, not to the assets in specie of the testator, but to a chose in action, enforceable against the executors.

This means the executors must administer the estate and transfer the clear residue, or a share thereof, as the case may be to the beneficiary. The same rule applies in the case of intestacy.

This is a similar rule to the ius crediti to which a Scots beneficiary is entitled

The "chose in action" is situate where it is enforced, i.e. where the executors are. The situs of the assets of the estate is not relevant. See CSD v Livingston [1965] AC 694. The IHT Manual continues:

For IHT however, the deceased is treated as having a direct interest (in the whole or a share, as the case may be) in the net assets of the testator's (or intestate's) residuary estate. See IHTM22031<sup>69</sup>

Author's note: Further consideration will be required for jurisdictions other than England and Wales, especially civil law jurisdictions.

<sup>69</sup> See s.91 IHTA.

Consequently you must, in such a case, consider separately the situs of each of the underlying assets.

For example, the excluded property provisions in s.6(2) IHTA may apply to qualifying securities included in the unadministered estate (IHTM04260)

# 55.27 Situs of partnership share

The situs of a partnership share may not matter for IHT, because of BPR, but the issue will sometimes arise.

An interest in a partnership is an asset (a chose in action) distinct from the assets of the partnership. It has its own situs distinct from the situs of the partnership assets. HMRC accept this view. The HMRC website POA guidance provides at Appendix 1:

For IHT purposes ... we do not regard the partnership interest as transparent.

There are several factors that the Court might have used to determine situs. In practice the situs of an interest in a conventional<sup>70</sup> partnership is the place where the partnership business is carried on.<sup>71</sup> This is not necessarily the place where the partners reside: there is no concept here of carrying on business by tacit oversight.<sup>72</sup>

Section 267A IHTA deals with limited liability partnerships:

For the purposes of this Act and any other enactments relating to inheritance tax—

- (a) property to which a limited liability partnership is entitled, or which it occupies or uses, shall be treated as property to which its members are entitled, or which they occupy or use, as partners,
- (b) any business carried on by a limited liability partnership shall be treated as carried on in partnership by its members,

<sup>70</sup> That is, a partnership which is not a limited liability partnership.

See Laidlay v Lord Advocate (1890) 15 App Cas 482, followed Commissioner of 71 Stamp Duty v Salting [1907] AC 449. Further consideration would be needed if the partnership is not governed by English law. I am not sure about the position for a Scots law partnership and would be grateful for any reader who could refer me to relevant authority.

<sup>72</sup> See 13.1 (UK resident trader rules).

- (c) incorporation, change in membership or dissolution of a limited liability partnership shall be treated as formation, alteration or dissolution of a partnership, and
- (d) any transfer of value made by or to a limited liability partnership shall be treated as made by or to its members in partnership (and not by or to the limited liability partnership as such).

This deems the LLP's property to be property to which its members are entitled as partners. It does not deem the partners to be entitled to the assets, but puts an LLP in the same position as a conventional partnership. An obscure passage in the IHT Manual para 25094<sup>73</sup> suggests that HMRC may not have reached this view, but it seems clear enough.

<sup>73</sup> "A further change is that an interest in a LLP is deemed to be an interest in each and every asset of the partnership, while an interest in a traditional partnership is a 'chose in action', valued by reference to the net underlying assets of the business. This may require you to consider issues of situs of property. In cases of doubt refer to Technical Group (TG) (IHTM01081) for advice."

#### CHAPTER FIFTY SIX

# SITUS OF ASSETS FOR CGT

### 56.1 Situs of assets for CGT – Introduction

This chapter deals with situs of assets for CGT. For a general introduction to the subject see 55.1 (Concepts of situs).

### 56.2 Municipal and government shares/debentures

Section 275(1)(d) TCGA provides:

shares or debentures issued by any municipal or governmental authority, or by any body created by such an authority, are situated in the country of that authority.

# The CG Manual provides:

#### 12450. Shares and securities1

(Published 7/94)

Shares or securities issued by any municipal or governmental authority or by any body created by such an authority are situated in the country of that authority, Section [275(1)(d)] TCGA. This applies to shares and securities issued by such bodies whether they are in registered form or in bearer form

# 56.3 Shares or debentures UK incorporated company

Section 275(1)(da) TCGA provides:

Following the 2005 reforms, the reference to securities should read "debentures". But it is hard to see what difference that makes.

Subject to paragraph (d) above, shares in or debentures of a company incorporated in any part of the UK are situated in the UK.

It is doubtful whether this rule is consistent with EU law but in practice the issue may not arise.

This rule prevents CGT planning for UK incorporated companies by use of bearer shares and foreign share registers. This was a common practice for many years. The spur to the legislation was probably *Chandrasekaran v Deloitte & Touche* [2004] EWHC 1378 which openly discussed this planning.

If the company is not incorporated in the UK, the intricate combination of statutory and common law rules (discussed below) apply for CGT. It would be more sensible if the rule were that *all* shares/debentures are situate in the place of incorporation.

### 56.4 Registered shares or debentures non-UK company

Section 275(1)(e) TCGA provides:

subject to paragraphs (d) and (da) above, registered shares or debentures are situated where they are registered and, if registered in more than one register, where the principal register is situated.

This is a statutory re-statement of the common law rule<sup>2</sup> but it only applies to foreign incorporated companies.

The CG Manual provides:

### **12451.** (Published 7/94)

Registered shares and securities<sup>3</sup> other than those dealt with in the previous paragraph are situated where they are registered. This will normally be in the country where the company was incorporated. If they are registered on more than one register then they are located where the principal register is located, Section [275(1)(e)] TCGA. Which register is the principal register is a question of fact.

<sup>2</sup> See 55.4 (Situs of registered shares).

Following the 2005 reforms, the reference to securities should read "debentures". But it is hard to see what difference that makes.

In relation to debentures (as opposed to shares) there is an apparent conflict between this rule and the creditor-residence rule. However, that rule is expressly subject to s.275(1)(e) so the place-of-register rule prevails. It follows that there is an important distinction for CGT situs between:

- (1) debentures, whose situs is:
  - UK if issued by UK incorporated company, or
  - (if registered) the place of the register, and
- (2) debts which are not debentures, whose situs is the residence of the creditor.

# 56.5 Meaning of "shares" and "debentures"

Section 275(2) TCGA provides:

In subsection (1) above—

- (a) in paragraphs (d), (da) and (e), the references to shares or debentures, in relation to a company that has no share capital, include any interests in the company possessed by members of the company, and
- (b) in paragraphs (d) and (e), the references to debentures, in relation to a person other than a company, include securities.

"Debentures" and "securities" are not defined. For a discussion of the meaning of "security", see Gore-Browne on Companies para 17.3; Interests in Securities, Benjamin, 1st ed., 2000, paras 1.02 and 1.20.

# 56.6 Bearer shares or debentures non-UK company

For bearer shares/debentures of foreign incorporated companies, the bearer security rule applies.<sup>5</sup>

# The CG Manual provides:

# **12452. Shares and securities** (Published 7/94)

The Companies Acts allow companies to issue 'share warrants to bearer' or 'stock warrants to bearer' provided the company's Articles of

<sup>4</sup> See 56.7 (Ordinary debt).

<sup>5</sup> See 55.6 (Bearer documents).

Association allow it. These are commonly called bearer shares and securities. The name of the owner of such bearer securities is not recorded in the register of the company. They can be sold without any necessity to notify the company. The holder of the warrant is entitled to receive payment of dividends and, provided certain conditions are complied with, to vote at general meetings.

#### 12453.

(Published 7/96)

The location of bearer securities issued by any body other than those referred to in CG12450<sup>6</sup> is not covered by a specific capital gains rule. Therefore it has to be decided in accordance with general law, see CG12420–12421. General law provides that such securities are located where the certificate is located. As for chattels, the location can change if the certificate is moved in or out of the UK.

The bearer security rule applies for CGT in relation to bearer shares of non-UK incorporated companies. It does not apply to bearer debt securities, where specific CGT rules override the common law rules: see 56.7 (Ordinary debt). But in the common arrangement of debentures of non-UK incorporated companies, where a company owes a single debt to trustees, and investors hold merely an equitable interest in that debt, it is suggested that the investors' right is not a "debt" and therefore dealt with by the bearer security rule, not by the statutory CGT debt rules.

# 56.7 Ordinary debt

A debt is in some cases a chargeable asset for CGT, so its situs may be relevant for CGT. Section 275(1)(c) TCGA provides:

subject to the following provisions of this subsection, a debt, secured or unsecured, is situated in the UK if and only if the creditor is resident in the UK.

This reverses the usual common law rule (situs is where the *debtor* is situate). The CG Manual explains:

#### **12441.** (Published 7//94)

The general rule for other debts [non-judgment debts] is that the debt is

<sup>6</sup> See 55.19 (Securities of international organisations).

situated in the UK if and only if the creditor is situated in the UK. This applies whether the debt is secured or unsecured, Section [275(1)(c)] TCGA, see CG12445-G12446...

This provision overrides the UK proper law rule and common law rules such as the specialty rule and the bearer security rule. It applies if the creditor is dual resident i.e. resident in the UK and elsewhere. However, it is subject to the rules relating to:

- (1) municipal and government securities;<sup>7</sup>
- (2) registered debentures of foreign incorporated companies:8
- (3) debentures of UK incorporated companies;
- (4) judgment debts;
- (5) bank accounts.

# 56.8 Securities of international organisation

The CG Manual provides:

# 12470. Securities of International/European Organisations

(Published 7/94)

Special rules are provided for dealing with securities issued by International and European Organisations.

#### **12471.** (Published 7/94)

Section 265 TCGA allows the Treasury to designate for special treatment certain organisations whose membership includes the UK or any of the Communities of which the UK is a member. Once such an organisation has been designated any securities issued by it are deemed for the purposes of CGT to be located outside the UK. The list of organisations that have been designated under this provision is as follows:

- International Bank for Reconstruction and Development
- Asian Development Bank
- African Development Bank

See 56.2 (Municipal and government share or debentures).

<sup>8</sup> See 56.4 (Registered shares or debentures non UK company).

- The European Economic Community
- The European Investment Bank
- The European Bank for Reconstruction and Development
- The European Coal and Steel Community
- The European Atomic Energy Community

#### **12472.** (Published 7/94)

Section 266 TCGA also provides that any security issued by the Inter-American Development Bank shall be treated as located outside the UK for Capital Gains purposes.

# 56.9 Judgment debt

Section 275(1)(k) TCGA restates the common law rule:

a judgment debt is situated where the judgment is recorded.

The CG Manual explains:

### **12440. Debts** [January 2005]

Judgment debts, that is, debts created by the judgments, decrees, etc, of courts of record, are located where the judgment is recorded, Section [275(1)(k)] TCGA.

Obtaining judgment may have the effect of changing situs.

#### 56.10 Bank account

A foreign currency bank account is normally a chargeable asset for CGT. The question therefore arises as to the situs of the account. Section 275(1)(1) TCGA provides:

a debt which—

- (i) is owed by a bank, and
- (ii) is not in sterling, and
- (iii) is represented by a sum standing to the credit of an account in the bank of an individual who is not domiciled in the UK,

is situated in the UK if and only if

[a] that individual is resident in the UK and

<sup>9</sup> See 33.9.1 (Foreign currency bank account).

[b] the branch or other place of business of the bank at which the account is maintained is itself situated in the UK.

In short, for UK resident foreign domiciled individuals, the situs of a foreign currency account is the situs of the branch.

This restates the common law rule for bank accounts; it is needed because without this provision the situs of the account would be the residence of the creditor (i.e. the account holder).

In cases where the conditions (i), (ii) and (iii) are not all satisfied, the usual CGT debt rule applies. The moral is that a foreign domiciled UK resident individual should keep chargeable foreign currency in non-UK bank accounts.

### 56.11 Intangible assets

Section 275A(1) TCGA provides:

This section applies for the purpose of determining whether the situation of an intangible asset ("asset A") is in the UK if the situation of asset A is not otherwise determined (see section 275B(1)).

Section 275B(1) TCGA provides a commonsense explanation of "not otherwise determined":

For the purposes of section 275A, the situation of an asset is not otherwise determined if, apart from that section, this Act does not make any provision for determining—

- (a) the situation of the asset, or
- (b) whether the situation of the asset is in the UK.

Thus all the rules in s.275 TCGA have priority to this rule.

# 56.11.1 *Meaning of "intangible asset"*

Section 275A(2) TCGA provides a commonsense definition of "intangible asset":

In this section "intangible asset" means—

- (a) intangible or incorporeal property and includes a thing in action, or
- (b) anything that under the law of a country or territory outside the UK

corresponds or is similar to intangible or incorporeal property or a thing in action.

This includes policies and bonds, futures and options.

### 56.11.2 The UK law rule

# Section 275A(3) TCGA provides:

If asset A is subject to UK law (see section 275B(2)) at the time it is created, it shall be taken for the purposes of this Act to be situated in the UK at all times.

I refer to this as "the UK law rule".

The expression "subject to UK law" is widely defined in s.275B(2):

For the purposes of section 275A, an intangible asset is subject to UK law at a particular time if any right or interest which comprises or forms part of the asset is, at that time,—

- (a) governed by, or otherwise subject to, or
- (b) enforceable under,

the law of any part of the UK.

# 56.12 Futures and options

# 56.12.1 Definition of "future" and "option"

Section 275B(3) TCGA incorporates the definitions in para 12(6) to (10) Sch. 26 FA 2002:

- (6) A "future" is a contract for the sale of property under which delivery is to be made—
- (a) at a future date agreed when the contract is made, and
- (b) at a price so agreed.
- (7) For the purposes of sub-paragraph (6)(b) a price is to be taken to be agreed when the contract is made—
- (a) notwithstanding that it is left to be determined by reference to the price at which a contract is to be entered into on a market or exchange or could be entered into at a time and place specified in the contract; or

- (b) in a case where the contract is expressed to be by reference to a standard lot and quality, notwithstanding that provision is made for a variation in the price to take account of any variation in quantity or quality on delivery.
- (8) An "option" includes a warrant.
- (9) A "warrant" is an instrument which entitles the holder to subscribe for shares in a company or assets representing a loan relationship of a company; and for these purposes it is immaterial whether the shares or assets to which the warrant relates exist or are identifiable.
- (10) References to a future or option do not include references to a contract whose terms provide—
- (a) that, after setting off their obligations to each other under the contract, a cash payment is to be made by one party to the other in respect of the excess, if any, or
- (b) that each party is liable to make to the other party a cash payment in respect of all that party's obligations to the other under the contract, and do not provide for the delivery of any property.

Nothing in this sub-paragraph has effect to exclude, from references to a future or option, references to a future or option whose underlying subject matter is currency.

This excludes futures and options, such as financial futures over the FTSE 100 index, which are settled only in cash, rather than by delivery of the underlying subject matter.

I surmise that the purpose of the rules relating to futures and options is to prevent avoidance by shifting value from UK incorporated companies (UK situate for CGT) into futures and options which might (but for these rules) be situate outside the UK. That explains why financial futures are not affected by these rules. But if that is right, the proviso to para 12(10), bringing currency options within the rules, makes no sense in this context.

# 56.12.2 "Underlying subject matter"

This expression is given a commonsense definition by s.275B(4) TCGA:

For the purposes of section 275A—

- (a) the underlying subject matter of a future is the property which, if the future were to run to delivery, would fall to be delivered at the date and price agreed when the contract is made, and
- (b) the underlying subject matter of an option is the property which

would fall to be delivered if the option were exercised.

# 56.12.3 Underlying subject matter in existence

If a future/option is subject to UK law when created, it is UK situate under the UK law rule. Special rules apply to a foreign law future/option. The drafting makes some formal gestures to the modern plain English style, but its structure is so convoluted that one wonders whether the drafter was trying to make a point about it (or perhaps a joke).

Section 275A(4) TCGA provides:

Subsections (5) to (9) below have effect if asset A—

- (a) is a future or option (see section 275B(3)), and
- (b) is not subject to UK law at the time it is created.

### The rule is in s.275A(6) TCGA:

That rule is that where, in the case of any intangible asset,—

- (a) the asset is a future or option, 10
- (b) the underlying subject matter (see section 275B(4)) of the asset consists of or includes an asset which is an intangible asset, and
- (c) either—
  - (i) [A] that intangible asset is subject to UK law at the time it is created and,
    - [B] on the assumption that there were no rights or interests in or over that asset, the situation of that asset would not be otherwise determined, or
  - (ii) that intangible asset is treated by this subsection as being so subject at that time,

the intangible asset mentioned in paragraph (a) above [i.e. the future or option] is to be treated for the purposes of subsection (5) above and this subsection as being so subject at the time it is created.

# This then triggers s.275A(5) TCGA:

If, as a result of the application of the rule in subsection (6) below in relation to asset A or any other asset or assets, asset A falls to be treated as being subject to UK law at the time it is created, it shall be taken for

<sup>10</sup> This is otiose, since it repeats s.275A(4); but it does not matter.

the purposes of this Act to be situated in the UK at all times.

Thus a foreign law future/option over a UK situate underlying intangible asset may itself be UK situate.

EN FB 2005 explain the point of s.275A(6)(c)(ii):

These rules apply recursively. In any case where there is a "nested sequence" of futures or options in which the underlying subject matter of each contract in the sequence consists of or includes the next contract in the sequence, subsection (5) has effect to provide that the first contract is taken for TCGA purposes to be situated in the UK at all times if the [relevant] requirements ... are met in relation to any of the contracts in the sequence.

One might think that s.275A(6)(c)(i)[B] leaves a gap where the situs of the underlying subject matter would be otherwise determined. However, that gap is filled by s.275A(8)(b)(i)[B]:

- (7) If—
- (a) asset A is not taken to be situated in the UK by virtue of subsection (5) above, and
- (b) as a result of the application of the rule in subsection (8) below in relation to asset A or any other asset or assets, asset A falls to be treated as being situated in the UK at any time,

it shall be taken for the purposes of this Act to be situated in the UK at that time.

- (8) That rule is that where, in the case of any intangible asset,—
- (a) the asset is a future or option, and
- (b) the underlying subject matter of the asset consists of or includes an asset
  - which is, by virtue of (i)
    - [A] subsection (9) below or of
    - [B] any provision of this Act apart from this section, situated in the UK at any time, or
  - which is treated by this subsection as being so situated at any (ii) time,

the intangible asset mentioned in paragraph (a) above is to be treated for the purposes of subsection (7) above and this subsection as being so situated at that time.

# 56.12.4 *Underlying subject matter unissued shares or debentures*

Section 275A(7) to (9) TCGA makes provision for the case where the underlying subject matter is unissued shares or debentures:

- (9) Where—
- (a) the underlying subject matter of a future or option consists of or includes shares or debentures issued by a company incorporated in any part of the UK, but
- (b) at the time the future or option is created, those shares or debentures have not been issued.

the underlying subject matter of the future or option, so far as consisting of or including those shares or debentures, is to be taken, for the purposes of subsection (8) above, to consist of or include an asset which is situated in the UK at all times.

# 56.13 Co-ownership

## Section 275C TCGA provides:

- (1) This section applies for determining for the purposes of this Act—
- (a) the situation of an interest (see subsection (4)) in an asset, or
- (b) whether the situation of an interest in an asset is in the UK.
- (2) The situation of the interest in the asset shall be taken to be the same as the situation of the asset, as determined in accordance with subsection
- (3) below.
- (3) The situation of the asset for the purposes of subsection (2) above shall be determined on the assumption that the asset is wholly-owned by the person holding the interest in the asset.
- (4) In this section "interest", in relation to an asset, means an interest as a co-owner of the asset (whether the asset is owned jointly or in common and whether or not the interests of the co-owners are equal).

At first sight it is hard to see the point of this. If an asset is situate in a jurisdiction, how can a share in the asset be situate elsewhere? However, it is relevant to the statutory rules on shares in UK companies. It might be argued that if someone held merely an interest in a bearer share as coowner, he did not hold a "share" so s.275(1)(da) would not apply and so the common law rule (bearer share situate where certificate is) survived. If that is right, it makes sense that there is no equivalent in IHT to the rule in s.275C.

# 56.14 Depository receipts

Depository receipts are discussed at 55.8 (Securities held in clearing systems: depository receipts) where I set out both IHT and CG Manual statements, and argue that the common law situs rule looks to the situs of the DR, not the situs of the underlying asset. For CGT, the depository normally holds as bare trustees for the investors and the effect of s.60 TCGA is to treat the owner of the DR as owner of the underlying asset, so this reverses the common law rule. 11 So I am inclined to agree with the view expressed in the CG Manual though for different reasons to the reasons given there.

# 56.15 Insurance policies

The situs of policies and bonds rarely matters for CGT, because of the relief for policies, see 21.8 (Personal representatives). UK policies will be UK situate under the UK law rule and for others the common law rule will apply. 12

#### 56.16 Land

Section 275(1)(a) TCGA provides:

the situation of rights or interests (otherwise than by way of security) in or over immovable property is that of the immovable property.

The CG Manual provides:

## 12430. Land and buildings

(Published 7/94)

Land and buildings are located in the country where they are found. This applies to all rights and interests in the land and buildings. It will therefore apply to leases of land, tenancies etc, Section [275(1)(a)] TCGA.

If the DR is subject to UK law, and s.60 TCGA did not apply (contrary to the view 11 taken here) then the common law situs rule will be overridden for CGT by the UK law rule: see 56.11 (Intangible assets). However, a DR is not normally made subject

<sup>12</sup> A policy is not a debt for the purposes of the CGT place-of-creditor rule.

#### 56.17 Chattels

## Section 275(1)(b) TCGA provides:

subject to the following provisions of this subsection, the situation of rights or interests (otherwise than by way of security) in or over tangible movable property is that of the tangible movable property.

## The CG Manual provides:

#### 12435. Chattels

(Published 7/94)

Items of tangible moveable property (chattels) are located where they are found at any point in time. This applies to all rights and interests over such assets also. Therefore a lease of a chattel can change from being located in the UK to being located elsewhere if the chattel is removed from the UK to another country, Section [275(1)(b)] TCGA.

For the position of temporarily exported chattels, see 55.20 (Chattels).

# 56.18 Ships and aircraft

# Section 275(1)(f) TCGA provides:

a ship or aircraft is situated in the UK if and only if the owner is then resident in the UK, and an interest or right in or over a ship or aircraft is situated in the UK if and only if the person entitled to the interest or right is resident in the UK.

# The CG Manual provides:

## 12480. Ships and aircraft

(Published 7/94)

Contrary to the general rules of international law, 13 for capital gains purposes the location of a ship or aircraft does not depend on its country of registration. Instead the ship or aircraft is located in the UK if and

The Manual's view (that under international law ships and aircraft are situate where registered) is erroneous: see 55.21 (Ships and aircraft).

only if the owner is resident in the UK. Similarly any interest or right in or over the ship or aircraft is located in the UK if and only if the owner of the interest or right is resident in the UK, Section [275(1)(f)] TCGA.

This effectively disapplies the CGT remittance basis since a UK resident's ships and aircraft are UK situate; and a non-resident is generally outside the scope of CGT.

#### 56.19 Goodwill

Section 275(1)(g) TCGA provides:

the situation of good-will as a trade, business or professional asset is at the place where the trade, business or profession is carried on.

# The CG Manual provides:

#### 12490. Goodwill

(Published 7/94)

Goodwill which is an asset of a trade, profession or vocation is located where the trade, profession or vocation is carried on, Section [275(1)(g)] TCGA. If the trade etc is carried on in more than one country part of the goodwill appropriate to the part of the trade etc carried on in any one country should be treated as located in that country.

# 56.20 Interest under bare trust or nomineeship

The interest of a beneficial owner in property held by a nominee or bare trustee is situate where the underlying asset is situate: s.60 TCGA reinforces the common law rule on this point.<sup>14</sup>

For unit trusts see 25.4.2 (Situs of unit for CGT).

# 56.21 Equitable interest under a substantive trust

The situs of an equitable interest under a substantive trust is only rarely relevant for CGT, but it may matter, e.g. in the case of a purchased interest or an interest in a non-resident trust. If the trust is "subject to UK law" as

<sup>14</sup> See 55.24 (Interest under bare trust or nomineeship).

defined, the interest will be situate in the UK. This clearly includes the case of a trust with a UK governing law; it may arguably apply to any trust with UK trustees. In other cases the common law rules will apply.

#### **56.22** Intellectual property

Section 275(1) TCGA provides:

- (h) patents, trade marks, registered designs and corresponding rights are situated where they are registered, and if registered in more than one register, where each register is situated, and licences or other rights in respect of any such rights are situated in the UK if they or any right derived from them are exercisable in the UK,
- (j) copyright, design right, franchises, and corresponding rights, and licences or other rights in respect of any such rights, are situated in the UK if they or any right derived from them are exercisable in the UK.

"Corresponding rights" is defined in s.275(3) TCGA:

In subsection (1) above, in each of paragraphs (h) and (j), "corresponding rights" means any rights under the law of a country or territory outside the UK that correspond or are similar to those within that paragraph.

This will not often concern the UK resident foreign domiciliary. It is important for non-residents carrying on a trade in the UK through a permanent establishment, who are (in short) subject to CGT on UK situate trading assets: s.10 TCGA. Intellectual property is (uniquely) capable of being situate for CGT purposes in more than one jurisdiction.

# 56.23 Unadministered estate of deceased person

If the estate is governed by UK law, it is UK situate for CGT. Other estates are governed by the common law rule.<sup>15</sup>

<sup>15</sup> See 55.26 (Unadministered estate of deceased person).

# 56.24 Situs of partnership share

Section 59(1) TCGA provides:

Where 2 or more persons carry on a trade or business in partnership—

- (a) tax in respect of chargeable gains accruing to them on the disposal of any partnership assets shall, in Scotland as well as elsewhere in the UK, be assessed and charged on them separately, and
- (b) any partnership dealings shall be treated as dealings by the partners and not by the firm as such.

This is a somewhat scanty foundation for the CGT treatment of partnerships, but it is expanded by SP D12:

# 2 Disposals of assets by a partnership

Where an asset is disposed of by a partnership to an outside party each of the partners will be treated as disposing of his fractional share of the asset. In computing gains or losses the proceeds of disposal will be allocated between the partners in the ratio of their share in asset surpluses at the time of disposal....

6 Payments outside the accounts

Where on a change of partnership sharing ratios payments are made directly between two or more partners outside the framework of the partnership accounts, the payments represent consideration for the disposal of the whole or part of a partner's share in partnership assets...

Thus for CGT one has regard to the situs of the partnership assets, and the situs of the partnership share is irrelevant.

Section 59A(1) TCGA deals with limited liability partnerships:

Where a limited liability partnership carries on a trade or business with a view to profit—

- (a) assets held by the limited liability partnership are treated for the purposes of tax in respect of chargeable gains as held by its members as partners, and
- (b) any dealings by the limited liability partnership are treated for those purposes as dealings by its members in partnership (and not by the limited liability partnership as such);

and tax in respect of chargeable gains accruing to the members of the limited liability partnership on the disposal of any of its assets shall be assessed and charged on them separately.

This puts a LLP in the same position as a conventional partnership. Section 59A contains an anti-avoidance provision which applies where a limited liability partnership ceases to carry on a business with a view to profit, or is wound-up.

# **DUTIES OF DISCLOSURE**

## 57.1 IHT Reporting requirement on creation of settlement

Section 218(1) IHTA provides:

Where any person, in the course of a trade or profession carried on by him, other than the profession of a barrister, has been concerned with the making of a settlement and knows or has reason to believe—

- (a) that the settlor was domiciled in the UK, and
- (b) that the trustees of the settlement are not or will not be resident in the UK,

he shall, within three months of the making of the settlement, make a return to the Board stating the names and addresses of the settlor and of the trustees of the settlement.

The duty of disclosure rests on a person ("the practitioner") acting in the course of a trade or profession carried on by him.

Barristers are exempt from this duty. The reason must be that they will usually be instructed by others who are subject to the duty. The duty rests on the firm or company acting and not directly on its employees.

The practitioner must be concerned with the making of a settlement. This would include not only solicitors who might draft the settlement but other advisors who advise in relation to the creation of a settlement, even if the actual execution of the settlement were delegated to foreign advisors.

The practitioner might advise on the matter generally, leaving the client to take whatever action he wishes in light of the advice, perhaps in conjunction with the trustees; in such circumstances he is probably not "concerned with the making of a settlement"; this presupposes the settlement had been established. What if the client had decided against a non-resident settlement after all or wanted to think about it? The practitioner may not know what the client eventually decided to do. The

obligation under s.218 must be restricted to those who are able to provide the relevant information.

The practitioner must know or have reason to believe that the settlor is domiciled in the UK.

A settlement may have more than one settlor.<sup>1</sup> Suppose one settlor is domiciled in the UK but the other is not. Does the reporting requirement arise? On a literal construction one could not say "the settlor" is UK domiciled and the reporting requirement would not arise. A purposive construction suggests that the duty does arise. That is the better view at least if the foreign domiciled settlor only provides a nominal amount. A practitioner should err on the side of caution.

A question also arises about the time when the settlor's domicile is relevant. Section 218 merely says that it applies if the settlor *was* domiciled in the UK. Does this mean domiciled in the UK at the time the settlement was made? Or does it mean that the settlor had at any time been domiciled in the UK? Context and common sense dictate that the provision is referring to the domicile of the settlor at the time the settlement was made because that is the date that matters for IHT.

IHT Manual para 42993 [ June 2007] correctly provides:

#### Where settlor is a company

A s.218 notice is still required because s.218 refers to settlors domiciled in the UK

- 'settlor' in relation to a settlement includes any person by whom the settlement was made (s.44 IHTA)
- In terms of the Interpretation Act 1889 Rule 19 'the expression person shall, unless the contrary appears, include any body of persons corporate or unincorporate'<sup>2</sup>
- In general a company is domiciled where it is registered *Gasque* v *IRC* [1940] 2 KB 80.

So where a non-UK resident [Employee Benefit Trust] is established by a company registered in the UK a s.218 notice is mandatory.

The person must know or have reason to believe that the trustees of the

<sup>1 &</sup>quot;Settlor" for this purpose has the usual IHT meaning: see 54.1 (Who is the settlor?). The separate settlements fiction does not apply for this purpose: see 43.4 (The separate settlements fiction).

The text is 30 years out of date, since the reference should now be to Sch. 1 Interpretation Act 1978, but the point is still valid.

settlement are not or will not be resident in the UK

TCGA Sch. 5A imposes overlapping reporting requirements relating to non-resident settlements. But s.218 IHTA is wider in some respects. It applies to settlements which are not necessarily non-resident under the CGT rule.<sup>3</sup> Third, the CGT duty is imposed on the settlor. The IHT duty is on the professional advisors.

In marginal cases the practitioner may be placed in difficulty. It may be necessary in some cases to disclose the creation of the settlement to HMRC out of caution.

There is no requirement under s.218 to notify the amount or nature of the settled property. However, HMRC have power in s.219 IHTA to require information to be provided by "any person" and they would know from the notification to whom further enquiries could be directed.

#### 57.1.1 Non-resident practitioner

It is suggested that no duty will arise on foreign practitioners who have no UK connection; the usual territorial limitation must apply: see *Clark v* Oceanic 56 TC 183. At first sight the requirement that the settlor is domiciled in the UK is sufficient to meet the territorial requirements so that no further territorial limitations should be implied. But the domicile connection may be a faint one. Suppose an individual leaves the UK in 2000 and settles in Australia, and in 2003 he makes a settlement. The individual may still be deemed domiciled in the U under the 17 year rule. but it is not realistic to expect the Australian practitioner to file a s.218 return.

#### 57.1.2 Penalty for failure to disclose

Failure to make the return gives rise only to a nominal penalty.<sup>4</sup>

<sup>3</sup> Trust residence for the purpose of s.218 is defined in s.218(3):

<sup>&</sup>quot;For the purposes of this section trustees of a settlement shall be regarded as not resident in the UK unless

<sup>[1]</sup> the general administration of the settlement is ordinarily carried on in the UK and

<sup>[2]</sup> the trustees or a majority of them... are for the time being resident in the

This is quite different from the IT/CGT definition.

<sup>4</sup> Section 245A(1) IHTA 1984.

More seriously, the practitioner faces criminal liability for fraud on HMRC or conspiracy to defraud if:

- (1) the practitioner dishonestly fails to disclose in breach of the duty to do so; or
- (2) any person dishonestly agreed with another practitioner or a client that there shall be no disclosure in breach of the duty to do so.

# 57.2 Reporting requirement on death of foreign domiciled individual

I consider here the reporting requirements of personal representatives for deaths after 6 April 2004. The legislation draws a distinction between:

- (1) "excepted estates"; and
- (2) "ordinary estates"; I use this term to describe an estate which is not an "excepted estate".

# 57.2.1 *Ordinary estates*

Section 216(1) IHTA provides (so far as relevant):

Except as otherwise provided by this section or by regulations under section 256 below, the personal representatives of a deceased person ... shall deliver to the Board an account specifying to the best of his knowledge and belief all appropriate property and the value of that property.

"Appropriate property" is defined in s.216(3) IHTA which provides (so far as relevant):

Subject to subsections (3A) and (3B) below,<sup>5</sup> where an account is to be delivered by personal representatives ... the appropriate property is—

(a) all property which formed part of the deceased's estate immediately before his death (or would do apart from s.151A(3)(b) or 151C(3)(b) above), other than property which would not, apart from section

<sup>5</sup> Subsections (3A) and (3B) are not relevant here.

102(3) of the Finance Act 1986, form part of his estate; and (b) all property to which was attributable the value transferred by any chargeable transfers made by the deceased within seven years of his death.

Excluded property does not form part of a person's estate immediate before death, so details of excluded property need not be returned. Nevertheless Question 5 of HMRC form IHT 200 (D2) asks:

Did the deceased leave any assets of any description outside the UK? If so give their approximate value.

There is no legal obligation to supply this information. HMRC form D2 (Notes) tacitly recognises this:

If the deceased was domiciled outside the UK when they died, any assets they owned abroad will not be liable to inheritance tax. Even so, you can help us to deal with this estate more quickly if you can give us a rough idea of the value of all of the deceased's estate outside the UK.

But refusal to disclose may give rise to further enquiries.

There is no duty to disclose GWR under this section, but see 42.17 (Planning and disclosure).

#### 57.2.2 Excepted estates

The IHT (Delivery of Accounts) (Excepted Estates) Regulations 2004 provides different rules for so-called "excepted estates". Regulation 4(1) provides:

An excepted estate means the estate of a person immediately before his death in the circumstances prescribed by paragraphs (2), (3) or (5).

Thus there are three categories of excepted estate. The first two apply to a person who dies domiciled in the UK.<sup>6</sup> The third applies where:

It is doubtful whether a person who is deemed domiciled qualifies under these heads. Reg. 4(5)(b) distinguishes between someone domiciled and someone treated as domiciled in the UK. However, it would be absurd if the estate of a deemed UK domiciliary can never be an excepted estate so it is suggested that the reference to

- (a) the person died on or after 6 April 2004;
- (b) that person was never domiciled in the UK or treated as domiciled in the UK by section 267 [IHTA];
- (ba) that person was not a person by reason of whose death one of the alternatively secured pension fund provisions<sup>7</sup> applies; and
- (c) the value of that person's estate situated in the UK is wholly attributable to cash<sup>8</sup> or quoted shares or securities passing under his will or intestacy or by survivorship in a beneficial joint tenancy or, in Scotland, by survivorship in a special destination, the gross value of which does not exceed £150,000.<sup>9</sup>

However, while a so-called excepted estate is not required to put in an account *under s.216 IHTA* it is required to deliver more or less the same information set out in reg.6(2):

The information specified for the purpose of paragraph (1) is—

- (a) the following details in relation to the deceased—
  - (i) full name;
  - (ii) date of death;
  - (iii) marital or civil partnership status;
  - (iv) occupation;
  - (v) any surviving spouse or civil partner, parent, brother or sister;
  - (vi) the number of surviving children, step-children, adopted children or grandchildren;
  - (vii) national insurance number, tax district and tax reference;
  - (viii) if the deceased was not domiciled in the UK at his date of

"domiciled in the UK" includes someone deemed domiciled for IHT purposes. But HMRC may disagree. IHT Manual 6020 states that a deemed domiciliary's estate cannot qualify as an excepted estate regardless of the value. The Manual is out of date (as it often is) and is here considering the 2002 Regulations, but the point is the same.

7 Reg 4(9) provides:

"In this regulation 'the alternatively secured pension fund provisions' means the following sections of the 1984 Act—

- (a) section 151A (person dying with alternatively secured pension fund);
- (b) section 151B (relevant dependant with pension fund inherited from member over 75); and
- (c) section 151C (dependant dying with other pension fund)."
- 8 IHT Manual 6018 shows that HMRC sensibly "construe" cash widely, so as to include a bank account.
- 9 See reg.4(5).

death, his domicile and address;

- (b) details of all property to which the deceased was beneficially entitled and the value of that property;
- (c) details of any specified transfers, specified exempt transfers and the value of those transfers;
- (d) the liabilities of the estate: and
- (e) any spouse, civil partner or charity transfers and the value of those transfers.

It is considered that there is no obligation to give information about excluded property. This is a purposive construction, because, strictly, excluded property is "property to which the deceased was beneficially entitled" even though it does not form part of his estate for IHT purposes immediately before his death. However, it is absurd to say that there is an obligation on excepted estates to disclose excluded property, when there is no such obligation on ordinary estates. In practice the relevant form (IHT 207) does not ask about non-UK property.

#### 57.2.3 Territorial limitations

The statutory provisions (as recast in 2004) utterly fail to provide any territorial limitation on the duty to disclose. They merely provide two regimes of disclosure, one for ordinary estates and one for excepted estates. The Courts must devise some territorial limitation, as they have on occasion done elsewhere: Clark v Oceanic 56 TC 183. The question is, what should it be? It is suggested that no duty applies to foreign personal representatives of excepted estates. But disclosure in one form or another will be required in all cases where the personal representatives need a UK grant of probate.

#### 57.2.4 Commentary

The 2004 Regulations impose a significant burden on (primarily) small estates which would not formerly have had to provide these details. Whether this is a necessary burden is a matter on which views may differ. However, the chutzpah in the explanatory notes deserves to be recorded:

#### 7. Impact

7.1 These Regulations do not impose new costs on business or charities.

#### 57.2.5 Conclusion

Disclosure is required for an excepted estate even though no tax is payable on the death (e.g. because the property falls within the nil rate band). How well observed this requirement is in practice is another matter. However, if an individual wishes to ensure that his personal representatives are under no duty to put in UK returns on his death, he must not have any UK situate property at the time of his death and must appoint foreign executors. Then there is no duty to disclose the assets of the estate.

#### 57.3 Self-assessment tax return: minimum disclosure<sup>10</sup>

This subject needs a book to itself.

The duty of the taxpayer (and of his advisors) is to complete a tax return:

- (1) honestly; and
- (2) without neglect, i.e. taking reasonable care to ensure that the answers given are correct.

The standard of honesty is the ordinary standard of reasonable and honest people.<sup>11</sup> In practice debate normally focusses on neglect.

<sup>10</sup> See also 16.15 (Disclosure of TAA issues in tax return) and 20.45 (Motive defence claim in tax return).

<sup>11</sup> But what are those standards? It will ultimately depend on the view of the judge or jury as finders of fact. Did Pepys reflect those standards when he wrote in his diary for 10 December 1660:

<sup>&</sup>quot;This afternoon there was a Couple of men with me, with a book in each of their hands, demanding money for polemony; and I overlooked the book and saw myself set down *Samuel Pepys, gent.*, 10s for himself and for his servants 2s. Which I did presently pay without any dispute; but I fear I shall not escape so, and therefore I have long ago laid by 10l: for them; but I think I am not bound to discover myself"?

The point of the entry is that he was liable to pay £10 as an esquire under the act (12 Car. II c.9). Pepys' good fortune continued under the next poll tax: The entry of 20 March 1667 reads:

<sup>&</sup>quot;I... assessed by the late Pole-bill, where I am rated at an Esquire; and for my office, all will come to about 50*l* - but not more then I expected, nor so much by a great deal as I ought to be for all my offices - so I shall be glad to escape so."

#### 57.4 Neglect

#### Significance of neglect 57.4.1

Neglect is relevant to time limits of assessment and to penalties.

Normally there is a 6 year limit on assessments. In the case of neglect, assessments may be made up to 20 years from the year of assessment. See Section 34(1) TMA 1970:

Subject to the following provisions of this Act, and to any other provisions of the Taxes Acts allowing a longer period in any particular class of case, an assessment to income tax or capital gains tax may be made at any time not later than five years after the 31 January next following the year of assessment to which it relates.

The relevant exception is in s. 36(1) TMA 1970, which provides:

An assessment on any person (in this section referred to as 2the person in default") for the purpose of making good to the Crown a loss of income tax or capital gains tax attributable to his fraudulent or negligent conduct or the fraudulent or negligent conduct of a person acting on his behalf may be made at any time not later than 20 years after the 31 January next following the year of assessment to which it relates

The taxpayer may be subject to penalties if he is guilty of neglect. In penalty matters the neglect must be personal neglect of the taxpayer, not of his agents (though it is of course possible that both taxpayer and the agent are guilty of neglect).

#### 57.4.2 Meaning of neglect

Enquiry Manual para 5125 correctly provides:

Culpability: Neglect, Negligence and Negligent Conduct The terms are interchangeable.

The penalty provisions in Sch 24 FA 2007 use the word "careless", defined to mean "failure to take reasonable care", and this is another synonym of negligent.

After referring to a now repealed statutory provision the Manual

#### continues:

Baron Alderson in Blyth v Birmingham Waterworks Co, 1856, 11 Ex 781, p784, which was concerned with the law of tort says

"Negligence is the omission to do something which a reasonable man, guided upon those considerations which ordinarily regulate the conduct of human affairs, would do, or doing something which a prudent and reasonable man would not do. The defendants might be liable for negligence, if, unintentionally, they omitted to do that which a reasonable person would have done, or did that which a person taking reasonable precautions would not have done.""

This definition will do as well as any other.

#### 57.4.3 The reasonable standard of care

Depending on which statutory provision is in point, it may be necessary to ascertain:

- (1) whether the taxpayer is guilty of neglect; or
- (2) whether the taxpayer's agent is guilty of neglect.

A taxpayer who is not an expert in taxation must leave technical tax issues to his advisors so in practice the issue is normally whether the taxpayer's accountants or other advisors have been guilty of neglect. When the tax law is complicated the properly represented taxpayer cannot be expected to identify his accountant's mistakes. The question then is what reasonable accountants would do in completing a tax return in any particular situation.

The question must be decided in the light of the position as it was at the relevant time without the benefit of hindsight. The fact that a view later turns out to be mistaken does not show that it was negligent to form that view. Otherwise any judge whose decision is reversed on appeal would be guilty of neglect and how often does that happen! The onus of proof rests on HMRC to prove negligence. An allegation of neglect is a serious one and it should not be lightly made. I stress all these points because HMRC tend to ignore them and allege neglect very casually, where neglect is necessary to justify out of time assessments.

The standard of reasonable care is that to be expected of a reasonable advisor. A solicitor or accountant is entitled to rely on advice given by an appropriate expert Counsel (provided it is not obviously or glaringly wrong). A person who acts in this way is not negligent.<sup>12</sup> This rule applies in the completion of a tax return. So where Counsel has advised, the allegation normally has to be that Counsel is guilty of neglect. If the allegation is correct, of course, then Counsel is in principle responsible for any loss caused by the negligence.

An interesting question is what should be done if two advisors of equal standing disagree. A safe course then (if the amounts involved make this reasonable) is to seek Counsel's advice, or a QC's advice, but what does the taxpayer do if two tax silks disagree or if the amounts do not justify that expense? It is suggested that the correct course is as follows:

- (1) The taxpayer must ask himself whether one view or the other is obviously or glaringly wrong. However it is not to be expected that this often will provide a solution.
- (2) Subject to that, the taxpayer can in principle follow whichever of the two views that suit him, provided that the counsel whose advice is adopted has seen the contrary advice and maintains his view. This course does not involve neglect or no-reasonable-excuse conduct (even if the counsel whose view is adopted turns out to be wrong.)

#### 57.5 Fuller disclosure in cases of doubt

This section considers when a tax return should contain more than the minimum required disclosure as set out above.

Everyone who is responsible for completing tax returns has to ask themselves questions and decide on the answer. If a firm answer is reached, there is in general no obligation to disclose this process of question and answer to HMRC and failure to do so is not dishonest or negligent.<sup>13</sup> The fact that there is a possibility that the courts might

Locke v Camberwell Health Authority [1991] 2 Med LR 249-254 accessible www.kessler.co.uk.

The Keith Committee recommended that taxpayers' doubts should be disclosed to 13 HMRC but the recommendation was rejected as impractical: see Committee on Enforcement Powers of Revenue Departments (1983) Cmnd 8822 para 7.3.6 and HMRC consultation papers "The Inland Revenue and the Taxpayer" and "Keith: Further Proposals" (1988). See too CIOT Professional Conduct in Relation to

disagree with an advisor's view does not call for disclosure.

Full disclosure would be advisable where an individual has carried out a complex, artificial, and aggressive tax avoidance scheme. In such a case (even though it is reasonably considered the scheme will succeed) full disclosure of the transactions should be made in the "white box" section of a tax return, so HMRC have a proper opportunity to review the matter. In practice such cases will generally be caught by the tax avoidance scheme disclosure rules.

Full disclosure would also be advisable where the taxpayer is taking a view which is known to be contrary to a HMRC view which has been formally published in a SP or RI.

The same applies if the HMRC view is clearly known from more informal sources, such as the HMRC Manuals, and informally published correspondence, but in these cases disclosure is not necessary (i.e. non-disclosure is neither dishonest nor negligent) if the HMRC view expressed is clearly wrong. The mere fact that the view of the law which leads to a failure to disclose is a view contrary to the HMRC view, even a long held view, is not proof of negligence.

There are two reasons that full disclosure is recommended here. Firstly, this avoids any suspicion that the taxpayer is dishonestly relying on HMRC not finding out the facts. Secondly, this is relevant as to whether the taxpayer has a "reasonable excuse" in case (contrary to his view) tax is due. <sup>14</sup>

# 57.6 Fuller disclosure to curtail enquiry period

# 57.6.1 IT and CGT enquiry

HMRC usually have 12 months in which to begin an enquiry into a tax return, beginning with the filing date. However, s.29 TMA 1970 provides an extension of time in certain cases:

Taxation 2004, accessible www.tax.org.uk para 3.10:

<sup>&</sup>quot;In the preparation of a tax return, there is no duty to provide more information to the tax authorities than the return requires simply because some pieces of information known to the member might support a different tax treatment from that which the member, after due consideration of all the information available to him, honestly considers to be the tax treatment."

<sup>14</sup> See 57.8 (Surcharge for unpaid IT and CGT).

- (1) If an officer of the Board or the Board discover, as regards any person (the taxpayer) and a year of assessment—
- (a) that any income which ought to have been assessed to income tax, or chargeable gains which ought to have been assessed to capital gains tax, have not been assessed, ....

the officer or, as the case may be, the Board may, subject to subsections (2) and (3) below, make an assessment in the amount, or the further amount, which ought in his or their opinion to be charged in order to make good to the Crown the loss of tax. ....

- Where the taxpayer has made and delivered a return under section 8 or 8A of this Act in respect of the relevant year of assessment, he shall not be assessed under subsection (1) above—
- (a) in respect of the year of assessment mentioned in that subsection; and
- (b) in the same capacity as that in which he made and delivered the return.

unless one of the two conditions mentioned below is fulfilled.

(4) The first condition is that the situation mentioned in subsection (1) above is attributable to fraudulent or negligent conduct on the part of the taxpayer or a person acting on his behalf.

The first condition will not be satisfied in the absence of fraud or neglect. That takes us to the second condition:

- (5) The second condition is that at the time when an officer of the Board—
- (a) ceased to be entitled to give notice of his intention to enquire into the taxpayer's return under section 8 or 8A of this Act in respect of the relevant year of assessment; or
- informed the taxpayer that he had completed his enquiries into (b) that return,

the officer could not have been reasonably expected, on the basis of the information made available<sup>15</sup> to him before that time, to be aware of the

<sup>15</sup> Section 29(6) provides:

<sup>&</sup>quot;For the purposes of subsection (5) above, information is made available to an officer of the Board if-

<sup>(</sup>a) it is contained in the taxpayer's return under section 8 or 8A of this Act in respect of the relevant year of assessment (the return), or in any accounts, statements or documents accompanying the return;

<sup>(</sup>b) it is contained in any claim made as regards the relevant year of assessment by the taxpayer acting in the same capacity as that in which he made the return, or

situation mentioned in subsection (1) above.

The advantage of full disclosure in addition to the minimum required disclosure is that HMRC cannot (after the one year period has passed) make any further enquiries into the return. If a taxpayer wants security that the matter is closed after one year, therefore, it would be necessary to disclose all the facts in the white box "additional information" section of the tax return. But as noted, failure to adopt this course does not by itself constitute neglect.

# 57.6.2 *IHT: fuller disclosure to curtail enquiry*

The IHT rules are slightly different. A certificate of discharge discharges "all persons from any further claim for the tax on the value transferred by the chargeable transfer concerned". See s.239(3) IHTA. However, s.239(4) provides:

A certificate under this section shall not discharge any person from tax in case of fraud or failure to disclose material facts ... .

# 57.7 Fuller disclosure for sake of good relations

CIOT Professional Conduct in Relation to Taxation<sup>16</sup> provides:

"... It may be in the client's best interest to furnish more information than he is strictly required to do because this is likely to lead to a more reasonable approach by the tax authorities, thereby saving money and time in the long run and giving greater certainty."

in any accounts, statements or documents accompanying any such claim;

<sup>(</sup>c) it is contained in any documents, accounts or particulars which, for the purposes of any enquiries into the return or any such claim by an officer of the Board, are produced or furnished by the taxpayer to the officer, whether in pursuance of a notice under section 19A of this Act or otherwise; or

<sup>(</sup>d) it is information the existence of which, and the relevance of which as regards the situation mentioned in subsection (1) above—

<sup>(</sup>i) could reasonably be expected to be inferred by an officer of the Board from information falling within paragraphs (a) to (c) above; or

<sup>(</sup>ii) are notified in writing by the taxpayer to an officer of the Board."

<sup>16</sup> Accessible www.tax.org.uk para 3.10.

The validity of the point is not easy to assess: it may vary from case to case and from time to time.

# 57.8 Surcharge for unpaid IT and CGT

Section 59C TMA imposes a 5% surcharge on tax paid more than 28 days late and another 5% on tax paid more than 6 months late. It is not a requirement that the taxpayer or his agent be guilty of neglect. (This is no doubt why the term used is "surcharge" and not "penalty".) Instead there is a defence for a taxpayer with a "reasonable excuse". It is suggested that a taxpayer who acts with care and in accordance with the principles set out in 57.5 (fuller disclosure in cases of doubt) would have a reasonable excuse.

#### 57.9 Proceeds of Crime Act 2002 and disclosure of tax avoidance schemes

These topics require books to themselves and are outside the scope of this book

#### CHAPTER FIFTY EIGHT

# CATEGORISATION OF FOREIGN INSTITUTIONS

# 58.1 Categorisation – Introduction

The question discussed in this chapter is how a foreign institution is classified for UK tax purposes. Is it a company, partnership or trust? and is it transparent or opaque?

The general approach is explained in *Memec v IRC* 71 TC 77 at p.92:

When an English tribunal has to apply the provisions of an UK taxing statute to some ... entity which is governed by a foreign system of law, the tribunal must take account of the rules of that foreign system (properly proved if not admitted) in order to determine the nature and characteristics of the ... entity. But having informed itself in this way, the tribunal must then apply the taxing statute as part of English law.

"Characterisation of Other States' Partnerships for Income Tax", John Avery Jones [2002] BTR 375 is essential reading in this area.

# 58.1.1 "Transparent" and "opaque"

Tax Bulletin 83 explains this terminology:

• Entities are described [in the official list set out below] as either fiscally "transparent" or "opaque" solely for the purposes of deciding how a member is to be taxed on the income they derive from their interest in the entity. In the case of a "transparent" entity the member is regarded as being entitled to a share in the underlying income of the entity as it arises and is charged to tax in the UK on their share of the profits on that basis. But, in the case of an "opaque" entity the member generally is taxed only on the

distributions made by the entity.

• It should be noted that the expressions "transparent" and "opaque" are not interchangeable with "partnership" and "company" or "body corporate". For example, a fiscally transparent entity is not necessarily a partnership. Likewise an UK company is a "body corporate" and is opaque for the purposes of UK tax on income, but a fiscally opaque entity is not necessarily a "body corporate" or a "company" for UK tax purposes.

The term "transparent" can also be used for CGT (e.g. a partnership is transparent for CGT); and for IHT (e.g. a partnership is not transparent for IHT).

# 58.1.2 Categorisation as transparent/opaque

Tax Bulletin 83 explains HMRC's approach to categorising an institution as transparent or opaque:

This Tax Bulletin updates and supersedes Tax Bulletins 39 and 50. When considering the classification of a foreign entity (i.e. whether it is either opaque or transparent) for UK tax purposes, due regard is given to the approach of the Court of Appeal in the case of *Memec plc v IRC* (71 TC 77) and the line of case law that precedes it. In particular, the following matters should be considered:

- (a) Does the foreign entity have a legal existence separate from that of the persons who have an interest in it?
- (b) Does the entity issue share capital or something else, which serves the same function as share capital?
- (c) Is the business carried on by the entity itself or jointly by the persons who have an interest in it that is separate and distinct from the entity?
- (d) Are the persons who have an interest in the entity entitled to share in its profits as they arise; or does the amount of profits to which they are entitled depend on a decision of the entity or its members, after the period in which the profits have arisen, to make a distribution of its profits.
- (e) Who is responsible for debts incurred as a result of the carrying on of the business: the entity or the persons who have an interest in it?
- (f) Do the assets used for carrying on the business belong beneficially to the entity or to the persons who have an interest in it?

Some of those factors may point in one direction; others may point in

another. An overall conclusion is reached from looking at all the factors together, though some have more significance than others. Particular attention is paid to factors c. and d. In considering them we look at the foreign commercial law under which the entity is formed and at the internal constitution of the entity. How the entity is classified for tax purposes in any other country is not relevant. The conclusion that is reached is then used in considering the relevant piece of UK tax law.

#### 58.1.3 IHT and IT/CGT settlements

In this chapter "IHT settlement" is a settlement within the IHT definition and "IT/CGT settlement" is a settlement within the standard IT/CGT definition.

Section 43(2) IHTA provides the IHT definition:

- "Settlement" means any disposition or dispositions of property, whether effected by instrument, by parol or by operation of law, or partly in one way and partly in another, whereby the property is for the time being—
- (a) held in trust for persons in succession or for any person subject to a contingency, or
- (b) held by trustees on trust to accumulate the whole or part of any income of the property or with power to make payments out of that income at the discretion of the trustees or some other person, with or without power to accumulate surplus income, or
- (c) charged or burdened (otherwise than for full consideration in money or money's worth paid for his own use or benefit to the person making the disposition) with the payment of any annuity or other periodical payment payable for a life or any other limited or terminable period,
- [d] or would be so held or charged or burdened if the disposition or dispositions were regulated by the law of any part of the UK;
- [e] or whereby, under the law of any other country, the administration of the property is for the time being governed by provisions equivalent in effect to those which would apply if the property were so held, charged or burdened.

The standard IT/CGT definition has (in particular) no equivalent of s.43(2)[d] [e]. I discuss the IT/CGT definition elsewhere and need not set

See 54.2 (Definition of "settlement").

out that definition again. It is a requirement that property is held "in trust". Thus a foreign institution which is not a trust may be an IHT settlement but not a IT/CGT settlement.

## 58.2 Liechtenstein foundation (Stiftung)

## 58.2.1 *Is a foundation an IT/CGT settlement?*

A Liechtenstein foundation normally has legal personality.<sup>2</sup> (In this book I shall not consider those which do not.) Biedermann explains:

Since, in most cases, the Liechtenstein foundation has legal personality, it is subject to the general provisions concerning legal persons and it has a corporate structure with a board of foundation. The *in rem* aspect of the beneficial rights under trusts, i.e. non-reachability of trust property by creditors of the trustee, is not necessary for foundations, since the foundation has its own personality. The beneficial rights under a foundation may be less strong, because there is no specific tracing possibility *vis-à-vis mala fide* purchasers and volunteers. However, this deficiency is overcome by the public faith principle, since anyone dealing with a foundation has to look at the objects and competence clause of a foundation in order to know whether a board of foundation is entitled to *e.g.* sell some specific foundation property.<sup>3</sup>

On the evidence of the above passage it is considered that property in a foundation is not held "in trust". An essential (or almost essential)<sup>4</sup> characteristic of a trust is that "the assets constitute a separate fund and are not a part of the trustee's own estate".<sup>5</sup> A foundation does not have this characteristic. So it is not an IT/CGT settlement.

See William Easun, "Trusts & Foundations", ITPA Journal Vol 5, No. 3 and "Beneficiaries of Trusts and Foundations" Philip Baker QC, accessible www.taxbar.com/gitc.html.

<sup>3 [1993]</sup> PCB 283.

<sup>4</sup> It is hard to make any comment about trusts without qualification. A charitable trustee incorporated under s.50 Charities Act 1993 would not have a separate fund. But that is a highly anomalous and unusual case and perhaps itself not a "trust" in the ordinary sense.

<sup>5</sup> See Article 2 of the Hague Convention on the law applicable to trusts and on their recognition. *Lewin on Trusts* regards this definition as "generally applicable": para 1-01.

#### 58.2.2 *Is a foundation an IHT settlement?*

Foundation property is normally held "for persons in succession" or "held with power to make payments out of the income". The question is whether a foundation is "equivalent in effect" to a trust. This raises a question of fact as to the effect of a foundation. Lorenz states:

It now appears that the Liechtenstein Supreme Court has used Liechtenstein trust law as a basis for the development of a coherent pattern of principles applicable to all types of Liechtenstein asset planning devices, in particular foundations and establishments, and not just the trust ...

It is felt ... that the internal design of foundations will increasingly come to resemble that of trusts, and that disputes relating to foundations will increasingly be resolved by applying principles of trust law.<sup>6</sup>

# Biedermann says:

Operationally speaking, there is no difference between a family foundation and a family trust.7

On the basis of this evidence it appears that a foundation is "equivalent in effect" to a trust and is therefore an IHT settlement. (The contrary argument would have to focus on the word "equivalent", and state that since there are undoubtedly some differences, the two are not equivalent. It is considered that the expression "equivalent in effect" is looking at the broad substance rather than absolute equivalence.)8

What is more difficult is to determine whether any particular foundation is for IHT a discretionary settlement or interest in possession settlement. At the borderline the distinction between the two is one of form rather than substance, and not appropriate to a foundation which is not even a trust, but merely equivalent in effect. In such cases one can only answer the question on the basis of "doing the best one can" and with the benefit of appropriate foreign law advice.

Disputes involving Trusts, edited by Ledim Vogt, published by C H Beck, 1999, p.213.

<sup>[1993]</sup> PCB 283.

See also "The Liechtenstein Foundation and UK Tax Avoidance", Robert Venables QC, OTPR Vol.4 p.185.

#### 58.2.3 *HMRC view*

# TDSI Mailshot 69 provides:

**Stiftungs** The current IR view on Stiftungs is that they are Trusts for UK tax purposes. For TDSI purposes, the deposit should be considered to belong to the settlor and the TDSI treatment depends on the nature of the settlor—so if the settlor is an individual, LRT<sup>10</sup> must be deducted. If the settlor can show that they have not retained an interest, the bank or building society can treat the Stiftung as an interest in possession trust and the TDSI position will depend on the nature of the beneficiary. If the beneficiary is an individual, deduct LRT.

#### 58.3 Anstalt (Establishment)

TDSI Mailshot 6<sup>11</sup> gives the HMRC view:

**Anstalts** The current IR view is that they should all be dealt with as if they are companies. For TDSI, this means that Anstalts should receive gross interest ...

# 58.4 American revocable trusts (grantor trusts)

Revocable trusts are commonly used in the US for estate planning. With an American settlor these are almost always grantor trusts (a US income tax concept) and transparent for US tax purposes as to income and capital gains, though with non-US settlors they are only fiscally transparent in limited circumstances.

<sup>9 17</sup> May 2004, accessible www.hmrc.gov.uk/tdsi/archive/mailshot6.htm. For TDSI (tax deduction scheme for interest) see 27.6 (Withholding tax on interest from deposit-takers).

For completeness, tax is now deducted at the basic rate, not LRT (lower rate of tax) but the important point is that HMRC regard a Stiftung as a trust.

<sup>11 17</sup> May 2004, accessible www.hmrc.gov.uk/tdsi/archive/mailshot6.htm. For TDSI (tax deduction scheme for interest) see 27.6 (Withholding tax on interest from deposit-takers).

The classification of a US revocable trust<sup>12</sup> turns on the nature of the rights conferred by the trust, which depends on the drafting and proper law of the trust.<sup>13</sup> Only general comments are possible here.

Under a common form revocable trust, the settlor (though the synonymous terms grantor, trustor, creator or donor are often used in American trust documentation) is sole trustee, the trust is revocable and the income and capital is paid to the settlor on demand. Section 603 of the America Uniform Trust Code<sup>14</sup> provides:

While a trust is revocable [and the settlor has capacity to revoke the trust], 15 rights of the beneficiaries are subject to the control of, and the duties of the trustee are owed exclusively to, the settlor.

A US revocable trust of this kind is not an IT/CGT settlement as the property is not held "in trust". This seems paradoxical, but the fact that American lawyers describe something as a trust does not mean that it is a trust within the meaning of the word as used in UK statutes. In English law, "there is an irreducible core of obligations owed by the trustees to the beneficiaries and enforceable by them which is fundamental to the concept of a trust. If the beneficiaries have no rights enforceable against the trustees there are no trusts." <sup>16</sup> Any rights which purport to be granted under the US revocable trust during the lifetime of the settlor (or at least

I am grateful to Ian Watson for his comments on this section. For other US trusts, 12 see Von E. Sanborn, "US tax classification of trusts", (2005) TQR Vol 3 issue 2 p.16 accessible to STEP members on www.step.org.

<sup>13</sup> Each US state is a separate common law jurisdiction, with its own trust law, ultimately derived from English law but with statutory and case law variations.

Accessible www.nccusl.org. The uniform code project is an attempt to standardise US law. Adoption of uniform codes is far from universal, however, and each state adopting them may do so with variations. Some state statutes (e.g., California Probate Code section 15800) impose rules almost identical in effect to UPC section 603, though entirely independently of the uniform codes project.

<sup>15</sup> Square brackets in original, as the wording is intended to be optional.

<sup>16</sup> Armitage v Nurse [1998] Ch at 241 at p. 253. Likewise Hague Convention art.2 ("A trust has the following characteristics ... (c) the trustee has the power and the duty, in respect of which he is accountable, to manage, employ or dispose of the assets in accordance with the terms of the trust ..." Lewin on Trusts, 17th ed 1-14 goes slightly further: "the reservation by the settlor of large beneficial powers and interests may leave the lifetime trusts declared in favour of others so squeletic [this non-standard usage is a slip for "skeletal"] as to be considered illusory."

while the settlor is mentally competent) are illusory (unassignable and unenforceable).

If the settlor is not the sole trustee, there is a trust, but if (in the words of the Uniform Trust Code) "the duties of the trustee are owed exclusively to the settlor", I would say that the US revocable trust was a bare trust for CGT as the settlor is absolutely entitled as against the trustee.<sup>17</sup>

A US revocable trust of this kind is similarly not an IHT settlement, since:

- (1) if the settlor is sole trustee there is no trust;
- (2) if the settlor is not sole trustee there is only a bare trust.

The property is not held in trust for persons in succession. The US revocable trust is not even equivalent in effect to a trust for persons in succession. The element of succession is that of a will. In other words, the US revocable trust is in English law a testamentary disposition.<sup>18</sup>

Depending on the wording, the US revocable trust may become a settlement (for IHT and for CGT) if the settlor loses mental capacity. This could of course have significant UK tax consequences.

One could if desired draft a trust which meets the US requirements to be a grantor trust and which is a settlement for IT/CGT and IHT purposes. It would need to be one where the trustees owed duties to beneficiaries other than just the settlor.

# 58.5 Legal life interest (Northern Ireland)

Legal life interests (Northern Ireland) and proper liferents (Scotland) are both rare in practice, but I discuss them here because (aside from the intrinsic interest of the questions which arise) that sheds some light on the treatment of civil law usufructs.

The CG Manual provides:

<sup>17</sup> See s.60 TCGA 1992.

<sup>18</sup> The grantor trust may then be void in English law, lacking the formalities required for a valid will; but it may be saved by the Wills Act 1963. If the trust is void in English law but valid in US law, appropriate conflicts principles must be applied to see which legal system has priority. Underhill & Hayton agree: Law Relating to Trusts & Trustees, 17th ed 2006, para 4.8 fn1.

#### 31303. Northern Ireland

The land law of Northern Ireland, except where there is specific legislation to the contrary, is basically the same as the pre-1925 law of England & Wales. Accordingly it is possible to have a legal interest 'limited for life'. Under Section 43(5) IHTA 1984 in such a situation the property is deemed to be settled property.

## This is correct. Section 43(5) IHTA provides:

In the application of this Act to Northern Ireland this section shall have effect as if references to property held in trust for persons included references to property standing limited to persons...

#### The Manual continues:

There was no comparable provision for CGT until Section 63A TCGA 1992 was enacted in FA 2006 with effect from 6 April 2006. Under this provision where a person with a legal interest limited for life dies, a person who acquires in fee simple or fee tail in possession as a consequence of the former person's death is deemed to acquire all the assets forming part of the property at market value at death. This does not apply to land in Ireland outside Northern Ireland.

# Section 63A TCGA provides:

- (1) The provisions of this Act, so far as relating to the consequences of the death of a person to whom property in Northern Ireland stands limited for life ("the deceased"), shall have effect subject to the provisions of this section.
- (2) A person who acquires property in fee simple absolute or fee tail in possession as a consequence of the deceased's death shall be deemed to have acquired all the assets forming part of the property at the date of the deceased's death for a consideration equal to their market value at that date.

This confers a tax free uplift on death<sup>19</sup> but does not make the legal life

This applies even if the life interest is not an IPDI, a TSI or a disabled person interest: the drafter of the 2006 reforms did not think about Northern Ireland life interests.

interest into a settlement for IT/CGT purposes. Thus if the life tenant and the remainderman sell their interests:

- (1) the relief in s.76 TCGA does not apply.
- (2) the life tenant may qualify for MPR relief but the remainderman will not qualify (unless he occupies the property as his MPR, which would not be usual.) The relief in s.225 TCGA will not apply.

In practice, if MPR relief applies, it is better to create a classic settlement and not a legal life interest because then the property can be sold during the lifetime of the life tenant free of CGT.

# 58.6 Proper liferents (Scotland)

The CG manual helpfully explains the Scots law background:

#### **31301. Scottish proper liferents** [August 2007]

In Scotland the expression 'liferent' is used to describe the situation where the income from particular property is to be paid to a person, the liferenter, for a specified period, generally his or her lifetime. At the end of the period the property will generally pass to a person known as the fiar.

There are two ways in which a liferent can be set up. In the first case, where the interest is known as an improper liferent, the property is vested in trustees who administer the property and pay the income to the liferenter. In general the trustees have the power to sell the property in question and replace it by other property, whether land and buildings or other assets. On the death of the liferenter the provisions of s.72, s.73 and s.74 TCGA apply as appropriate. See CG36450+.

An improper liferent appears to be a classic settlement, and its tax treatment is straightforward. We are concerned with proper liferents. The Manual continues:

In the second case, the title to heritable property (land and/or buildings) is held by the liferenter. In this situation he or she is a proper liferenter. A proper liferenter cannot dispose of a greater title than his own. He cannot dispose of the property in his will. On his death the property passes to the fiar.

Where property in Scotland passes to a person for life under a will, and there is no suggestion that it is to be held by trustees, he has a proper liferent.

# The Manual goes on to consider the CGT treatment:

A proper liferent does not make the relevant property settled property [for CGT]. Section 43(4)(c) IHTA 1984 provides that it is settled property for IHT purposes. TCGA does not go so far, but Section 63 provides that the person entitled to possession on the death of a proper liferenter shall be deemed to have acquired all the assets forming part of the property at their market value at death.

# Section 63 TCGA provides:

- (1) The provisions of this Act, so far as relating to the consequences of the death of a proper liferenter of any property, shall have effect subject to the provisions of this section.
- (2) On the death of any such liferenter the person (if any) who, on the death of the liferenter, becomes entitled to possession of the property as heir shall be deemed to have acquired all the assets forming part of the property at the date of the deceased's death for a consideration equal to their market value at that date.

#### The Manual concludes:

The disposal or termination of a proper liferent may qualify for private residence relief under section 222 TCGA as it is an interest in land.

As in Northern Ireland, this confers a tax free uplift on death<sup>20</sup> but it does not make the proper liferent a settlement for CGT purposes. Thus if the liferenter and the remainderman sell their interests:

- (1) The relief in s. 76 TCGA 1992 does not apply.
- (2) The liferenter may qualify for MPR relief but the remainderman will not qualify (unless he occupies the property as his MPR, which would

This applies even if the liferent is not an IPDI, a TSI or a disabled person interest: the drafter of the 2006 reforms overlooked Scottish liferents.

not be usual). The relief in s. 225 TCGA will not apply.

In practice, if MPR relief applies, it is better to create a classic settlement and not a proper liferent, because then the property can be sold during the lifetime of the liferenter free of CGT.

The IHT Manual provides:

#### **16071. Introduction** [June 2007]

The original view was that a proper liferenter was beneficially entitled to the property which was the subject of the liferent and that a proper liferent was a "settlement" within the meaning of [s. 43 IHTA 1984] with the result that the liferenter fell to be treated as beneficially entitled to the settled property.

However the Board were advised that a proper liferenter was beneficially entitled only to his right to the liferent and not to the property itself so that on the death of a proper liferenter the liferenter was beneficially entitled to the liferent and not to the capital in which it subsisted. It follows that on the death of the liferenter the value to be placed on the proper liferent was nil.

## **16072. IHT position** [June 2007]

The Section 93 FA 1980 brought proper liferents into line with the settled property regime of the [IHTA] ... [The Manual then summarises the legislative provisions referred to below].

# Section 43(4) IHTA provides:

In relation to Scotland "settlement" also includes...

(c) any deed creating or reserving a proper liferent of any property whether heritable or moveable (the property from time to time subject to the proper liferent being treated as the property comprised in the settlement);

and for the purposes of this subsection "deed" includes any disposition, arrangement, contract, resolution, instrument or writing.

# Sections 46, 47 IHTA provide:

# 46 Interest in possession: Scotland

In the application of this Act to Scotland,

[1] [a] any reference to an interest in possession in settled property is a reference to an interest of any kind under a settlement by virtue of which

- [i] the person in right of that interest is entitled to the enjoyment of the property or
- [ii] would be so entitled if the property were capable of eniovment.
- [b] including an interest of an assignee under an assignation of an interest of any kind (other than a reversionary interest) in property subject to a proper liferent;
- [2] and the person in right of such an interest at any time shall be deemed to be entitled to a corresponding interest in the whole or any part of the property comprised in the settlement.

#### 47 Reversionary interest

In this Act "reversionary interest" means

- a future interest under a settlement, whether it is vested or contingent (including an interest expectant on the termination of an interest in possession which, by virtue of section 50 below, is treated as subsisting in part of any property) and
- in relation to Scotland includes an interest in the fee of [b] property subject to a proper liferent.

Lastly, for completeness, s. 142(7) IHTA provides that for the purposes of s. 142 IHTA (deeds of variation):

In the application of subsection (4) above to Scotland, property which is subject to a proper liferent shall be deemed to be held in trust for the liferenter.

#### 58.7 Usufructs

## The property law background

A discussion of the law of usufructs<sup>21</sup> is not possible here. In outline, Article 578 of the French Code Civile provides:

Usufruct is the right to enjoy things of which another is owner, in the same way as an owner, but subject to an obligation to conserve the

I do not distinguish here between usufructs under different civil law jurisdictions, though it is possible that there are material differences; I would be grateful for the comments of any reader with expertise in these areas.

substance.22

The owner of the right is called "**the usufructuary**" and the owner of the property subject to the right is here called "**the encumbered owner**." (I think this is a clearer term than "bare owner" which would be a more literal translation of the french term *nu-propriétaire*.)

## 58.7.2 Capital Gains Tax

The CG Manual para 31305 [August 2007] provides:

A usufruct governed by French law would be regarded as a non-trust arrangement as it is broadly similar to a Scottish proper liferent.

This is clearly right. Thus if the usufructuary and the encumbered owner sell their interests:

- (1) The relief in s.76 TCGA does not apply.
- (2) The life tenant or may qualify for MPR relief but the encumbered owner will not qualify (unless he occupies the property, which would be unusual.) The relief in s.225 TCGA will not apply.

There is no CGT uplift on the death of the usufructuary.

It is not possible to avoid this problem by creating a classic settlement instead of a usufruct, because civil law systems do not usually recognise trusts; even if a trust is theoretically possible, it is probably not practical for tax reasons or because it raises too many uncertainties.

The result is a CGT discrimination against usufructs. If the usufruct is in an EU jurisdiction, this discrimination is very difficult to justify, and it is suggested that an uplift on death should be available under European law principles, and, arguably, MPR relief on a sale during the lifetime of the usufructuary.

<sup>22</sup> L'usufruit est le droit de jouir des choses dont un autre a la propriété, comme le propriétaire lui-même, mais à la charge d'en conserver la substance. The Code Civile is accessible in French on www.legifrance.gouv.fr.

#### 58.7.3 Inheritance Tax

Is a usufruct governed by foreign law equivalent in effect to a classic life interest settlement, and so a settlement within the IHT definition? There is an element of succession, but there are major differences, and it is very tentatively suggested that a usufruct is more like a lease for life than a classic settlement, so it is not an IHT settlement.<sup>23</sup>

If a usufruct is a settlement, there could be charges to IHT on the creation of the usufruct, on ten year anniversaries<sup>24</sup> and on the death of the life tenant, though the property will often qualify as excluded property (depending of course on the domicile of the settlor and, if a spouse, the domicile of the usufructuary). DTT relief will occasionally be available. On the other hand, if the usufruct is a settlement, the interest of the encumbered owner is a reversionary interest and so in principle excluded property, which is helpful to the taxpayer if the encumbered owner is UK domiciled. So depending on the circumstances it will sometimes be in the taxpayers interest to argue the issue one way and sometimes the other; and the same applies for HMRC.

In practice I expect that (if the issue is considered at all) a taxpayer takes whichever view suits him better, and in this toss-a-coin area, and in the absence of HMRC guidance, HMRC may well adopt whichever view suits them better, whichever view leads to a just result, or whichever view the taxpayer adopts.

#### 58.8 Société Civile and Société en nom collectif

The ITH provides:

#### 304. Company and partnership distinguished

A company, therefore, acts for itself and not as agent or representative of its members. When profits arise they arise to the company and not to the shareholders. The shareholders have no right to them as profit. The rights of the shareholders include the right to a dividend when formally declared. In a partnership, on the other hand, each partner is the agent

<sup>23</sup> This issue does not arise for proper liferents (Scotland) or legal life interests (Northern Ireland) since the last paragraph of the definition dealing with provisions "equivalent in effect" only applies to non-UK legal systems.

<sup>24</sup> Though a usufruct created on death will qualify as an IPDI.

of the other partners. The profits arise to each partner according to the provisions of the partnership agreement. It is the existence of that agency relationship which distinguishes a partnership from a company. It is broadly true to say that a partnership does not have, as a company does, distinct legal persona but the presence of legal persona is not in itself conclusive. In Scotland a partnership is a distinct legal entity but there is, at the same time, an agency relationship between the firm and its members and between its members. That agency relationship is the hallmark of partnership and characterises the Scots partnership as a partnership rather than as a company. Considerations of this sort are important when dealing with some unfamiliar European company cum partnership creations. The French Société Civile is one such body and the Société en nom Collectif is another. Broadly speaking we regard the first as a company the second as a partnership. Both have legal personality but in the former case the profits arise to the body itself and in the latter case we take the view that the profits arise to the partners. There is more about how we decide which category is appropriate in chapter 16 (ITH1672-ITH1675). ...

#### 1673. Establish facts

The first stage is one of factual enquiry and in relation to any appeal procedure is a matter for the Appeal Commissioners. It can be a difficult stage – even for trained Revenue lawyers. Experts have been known to differ and in a case about these bodies Dreyfus v IRC 14 TC 560 we think the Commissioners came to a wrong decision and we do not follow the Courts ruling. The case involved a French SNC and the Courts said it was a company, being guided by the Commissioners' finding of fact about foreign law. We – after listening to expert advice – think it analogous to a partnership. This question of foreign law is difficult. Where the foreign law is a common law it will often share basic concepts with English law and that eases things a little. But if the foreign law is a civil law – a written code of law – the chances of a communications gap developing between a foreign expert adviser and an English lawyer seeking his advice are much greater.

There are no hard and fast rules governing this question of foreign law; every association has to be considered separately and in the light of its Articles of Association or equivalent code. We look for indicators as to whether the Association carries on the business itself or whether the participators do so jointly; and whether the profits accrue directly to the participators or whether they accrue to the Association which then distributes them to the participators. These conclusions should then help us decide whether the members of the Association are carrying on a trade, profession or vocation solely or in partnerships and, if so, whether

the income is immediately derived by the member from the carrying on of that trade.

But a société civile is classified as a partnership in the UK/France IHT DTT.<sup>25</sup>

#### 58.9 Jersey partnerships

HMRC classify a Jersey LLP as opaque in the official list. This is controversial.<sup>26</sup> A Jersey simple partnership is transparent: *Padmore v* IRC 62 TC 352. It is considered that a Jersey limited partnership is transparent. (It is similar to a Guernsey limited partnership which HMRC classify as transparent in the official list.)

#### 58.10 **Hindu Undivided Property**

The CG Manual para 31305 [August 2007] provides:

a case involving Hindu Undivided Property would be regarded as a discretionary trust rather than an unincorporated association.

I would be grateful to any reader who could comment on the correctness of this view

#### 58.11 Japanese Tokkin

HMRC regard a Tokkin as transparent. The INTM provides:

## 355160. Claims by Japanese "Tokkin" funds [July 2005]

'Tokkin' is an abbreviation of 'tokutei kinsen', and means 'designated monetary trust'.

Cash or other assets for this type of fund are deposited by the investor(s) with a trustee who manages them on behalf of the investor(s), and in accordance with his/her/their instructions. The tokkin is set up and managed under the terms of a written agreement between the parties,

See 47.5.2 (Treaty situs rules: France and Italy). See too Characterisation of Other 25 States' Partnerships for Income Tax, John Avery Jones [2002] BTR at 425.

In R v IRC ex p. Bishopp 72 TC 322 the Court was asked to decide but refused to 26 express a view.

drawn up under Law No 62 of 21/4/1922 of Japan.

Because the Dividends and Interest Articles of the convention provide for relief **only to the beneficial owner** (INTM332000) of the income, claims in respect of income paid to tokkin funds **must** be made by the beneficial owner of the tokkin (the 'investor(s)'above), and **cannot** validly be made by the tokkin's manager.

So if you see a claim or supporting voucher which makes any reference to tokkin, you should ensure that you consider only claims made by the beneficial owner, that is, the **original investor**, in respect of his/her/their share in the tokkin.

There is no reason why a single investor should not own **all** the funds in a tokkin, but you should make certain that your claim has been made by the beneficial owner and not by the trustee, or an investment manager.

The original investors/beneficial owners may be either individuals or companies.

But it should be clear in either case that **no** relief can be due to the tokkin **itself**.

#### 58.11.1 **Dutch Bewind**

## Kortmann and Verhagen say:

The *bewind* cannot be characterised as a trust in the sense of Article 1 of the Principles. A trust in the sense of the Principles only exists in situations where the trustee legally owns the assets to be managed, which is not so in the case of *bewind*. In the case of *bewind* the beneficiary is legal owner of the assets to be managed. There are, however, restrictions on the beneficiary's right to dispose of the assets placed under *bewind*. Either the legal owner cannot dispose of these assets at all, or he can only do so subject to the *bewind*. The *bewindvoerder*, as the administrator is usually called, acts in the case of *bewind* only as agent for the owner of the assets (the beneficiary). Because the assets to be managed are not legally owned by the *bewindvoerder*, the assets remain unaffected by the bankruptcy of the *bewindvoerder*.

On this basis it is considered that a Bewind is transparent for CG, CGT,

<sup>27</sup> Principles of European Trust Law, Law of Business and Finance Vol 1, Hayton, Kortmann and Verhagen, p.199.

IT and IHT. It is not a trust for CGT, not an IHT settlement and not a settlement for s.87 TCGA.

#### **HMRC** official list of entities 58.12

Tax Bulletin 83 explains the HMRC view:

#### Foreign Entities: Classifications for UK Tax Purposes

A list of foreign entities where we have been asked our view on the question of transparency/opacity is set out below. A separate list of foreign entities, which have been considered for Stamp Duty purposes, appears in the Stamp Taxes Manual available on the HMRC website.

#### I refer to this as "the official list".

It should be noted that the list only gives our general view as to the treatment of the specified foreign entity. In a particular case regard may also need to be had to:

- The specific terms of the UK taxation provision under which the matter requires to be considered:
- The provisions of any legislation, articles of association, by-laws, agreement or other document governing the entity's creation, continued existence and management, and;
- The terms of any relevant Double Taxation Agreement. It should also be borne in mind that in relation to the classifications set out on the list:
- In some instances HMRCs view was given many years ago, and there may have been significant changes in the relevant foreign law which may mean that a different conclusion as to the status of that entity might now be reached. Changes in foreign law after the publication of this article may be significant for the same reason. ...

Where clarification is sought in relation to a foreign entity we will attempt to give a view in particular cases in line with Code of Practice 10. The following are the contact points ...

List of Foreign Entities <sup>28</sup> Country and name of entity	UK tax treatment	Date last
ANGUILLA	treatment	considered
Partnership	Transparent	10/1991
ARGENTINA	Transparent	10/1//1
Sociedad de responsabilidad <sup>29</sup> limitada	Opaque	6/1958
AUSTRIA	Opuque	0,1750
Kommanditgesellschaft (KG)	Transparent	8/1971
Kommand Erwerbsgesellschaft (KEG)	Transparent	11/2003
GmbH & Co KG	Transparent	5/2002
Gesellschaft mit Beschränkter Haftung (GmbH)	Opaque	11/2005
Aktiengesellschaft (AG)	Opaque	11/2005
BELGIUM	1 1	
Société privée à responsabilité limitée (SPRL)	Opaque	8/1994
Société en nom collectif (SNC)	Transparent	5/1992
Société Anonyme (SA)	Opaque	11/2005
Naamloze Vennootschap (NV)	Opaque	11/2005
Société en commanditaire par actions (SCA)	Opaque	11/2005
Commanditaire vennootschap <sup>30</sup> op aandelen (CVA)	Opaque	11/2005
BRAZIL		
Sociedade por quotas de responsabilidade <sup>31</sup>		
limitada (Srl)	Opaque	1/1977
CANADA		
Partnership and limited partnership	Transparent	11/2005
CAYMAN ISLANDS		
Limited partnership	Transparent	11/1993
CHILE		
Sociedad de responsabilidad <sup>32</sup> limitada (SRL)	Transparent	9/2003
CHINA		
Wholly foreign owned entity (WFOE)	Opaque	10/2005
CZECH REPUBLIC		
Akciova spolecnost (as)	Opaque	11/2005
Spolecnost s rucenim omezenym (sro)	Opaque	11/2005
EUROPEAN UNION		
Societas Europeas (SE)	Opaque	7/2005
FINLAND		
Kommandiittiyhtiö (Ky)	Transparent	5/1991
Osakeyhtio (Oy)	Opaque	11/2005

I have restored diacritical marks which HMRC somewhat illiterately omitted in Tax Bulletin 83. I would be interested to hear from readers with expert knowledge of the entities listed here if they consider the HMRC view to be erroneous.

<sup>29</sup> Original erroneously reads: responsibilidad.

<sup>30</sup> Original erroneously reads: venootschap.

<sup>31</sup> Original erroneously reads: responsibilidade.

<sup>32</sup> Original erroneously reads: responsibilidad.

Aktiebolag (Ab)	Onegue	11/2005
FRANCE	Opaque	11/2003
Groupement d'Intérêt economique (GIE)	Transparent	5/1988
Société en nom collectif (SNC)	Transparent <sup>33</sup>	8/2000
Société civile immobilière (SCI)	Opaque	11/2005
Société civile agricole (SCA)	Opaque	2/1998
Société en commandite simple (SCS)	Transparent	9/1997
Société en participation (SP)	Transparent	6/1992
Société à responsabilité limitée (SARL)	Opaque	0/1992
Fonds Commun de Placement à risques (FCPR)	Transparent	1/1997
Société par Actions Simplifie (SAS)	Opaque	4/2004
Société anonyme (SA)	Opaque	4/2004
Groupement Foncier d'Agricole (GFA) <sup>34</sup>	Opaque	5/2001
Société Civile (SC)	Opaque <sup>35</sup>	11/2005
GERMANY	Opaque	11/2003
Stille Gesellschaft	Opaque	6/1998
Kommanditgesellschaft (KG)	Transparent	2/1997
Offene Handelsgesellschaft (OHG)	Transparent	9/1996
Gesellschaft mit Beschränkter Haftung (GmbH)	Opaque	2/1997
GmbH & Co. KG	Transparent	2/1997
Gesellschaft des Bürgerlichen Rechts (GBR)	Opaque	4/1994
Aktiengesellschaft (AG)	Opaque	11/2005
GUERNSEY	Opaque	11/2003
Limited Partnership (LP)	Transparent	1/2005
Protected Cell Company (PCC)	Opaque	11/2004
Open Ended Investment Company with	Opaque	11/2001
Limited Liability	Opaque	11/2004
HUNGARY	Opaque	11/2001
Korlatolt felelossegu tarsasag (Kft)	Opaque	11/2005
Reszvenytarsasag (Rt)	Opaque	11/2005
ICELAND	Spaque	11,2000
Hlutafelag	Opaque	11/2005
IRELAND	- F 4	
Limited Partnership	Transparent	
Irish Investment Limited Partnership	Transparent	
Common Contractual Fund (CCF)	Transparent	1/2004
ITALY		
Societa per Azioni (SpA)	Opaque	11/2005
JAPAN	. r 1	. –
Goshi-Kaisa	Transparent	2/1997
Gomei Kaisha	Transparent	
Tokumei Kumiai (TK)	Transparent	11/2005
` /	*	

See 58.8 (Société Civile and Société en nom collectif). 33

<sup>34</sup> This is a misprint but I do not know what is intended.

See 58.8 (Société Civile and Société en nom Collectif). 35

Kabushikikaisha	Opaque	11/2005
Yugen-kaisha	Opaque	11/2005
JERSEY		
Limited Liability Partnership (LLP) <sup>36</sup>	Opaque	2/2001
KAZAKHSTAN		
Limited Liability Company (LLC)	Opaque	9/2005
LIECHTENSTEIN		
Anstalt <sup>37</sup>	Opaque	3/2004
LUXEMBOURG		
Société en commandite par actions (SCA)	Opaque	7/1992
Fonds commun de placement (FCP)	Transparent	5/2005
Société anonyme (SA)	Opaque	11/2005
Société à responsabilité limitée (SARL)	Opaque	11/2005
Société d'investment à capitale variable (SJCAV)	Opaque	3/2006
NETHERLANDS		
Vennootschap Onder Firma (VOF)	Transparent	2/1995
Commanditaire Vennootschap both	Transparent	8/2000
"open" and "closed" (CV)		
Naamloze Vennootschap (NV)	Opaque	10/1981
Besloten Vennootschap Met Beperkte		
Aansprakelijkheid <sup>38</sup> (BV)	Opaque	10/1981
Maatschap	Transparent	10/1993
Stichting	Transparent	7/2005
Cooperatie (Co-op)	Transparent	7/2004
NEW CALEDONIA		
Société en nom collectif (SNC)	Transparent	7/2005
NORWAY		
Aksjeselskap <sup>39</sup> (AS)	Opaque	
Kommandittselskap <sup>40</sup> (KS)	Transparent	1/1981
POLAND		
Spolka z ograniczona odpowiedzialnoscia <sup>41</sup>		
(SP. zo. o)	Opaque	3/1996
PORTUGAL		
Sociedade por quotas (Lda)	Opaque	4/1993
Sociedade Anónima (SA)	Opaque	4/1993
RUSSIA		
Joint Venture under "Decree No. 49"	Opaque	1/1993
Limited Liability Company (LLC)	Opaque	11/2003
SLOVAK REPUBLIC		

<sup>36</sup> See 58.9 (Jersey partnerships).

<sup>37</sup> See 58.3 (Anstalt (Establishment)).

<sup>38</sup> Original erroneously reads: Aansprakelijheid.

<sup>39</sup> Original erroneously reads: Alkjeselskap.

<sup>40</sup> Original erroneously reads: Kommandittselkap.

<sup>41</sup> Original erroneously reads: Spolkaz ograniczonaodpowiedzialnoscia.

Spolocnost's rucenim obmedzenim (sro)	Opaque	11/2005
SPAIN		
Sociedad Civil <sup>42</sup> (SC)	Opaque	12/1980
Sociedad Anonima (SA)	Opaque	11/2005
Comunidad de bienes	Transparent	6/2001
Sociedad de Responsabilidad Limitada (Srl)	Opaque	11/2005
SWEDEN		
Aktiebolag (AB)	Opaque	11/2005
Kommanditbolag (KB)	Transparent	10/2005
SWITZERLAND		
Société Simple (SS)	Transparent	12/1990
Casellschaft mit beschränkter Haftung (GmbH)	Opaque	11/2005
TURKEY		
Attorney Partnership (AP)	Transparent	4/2004
Anonim Sirket (AS)	Opaque	11/2005
Limited Sirket (Ltd/S)	Opaque	11/2005
USA		
Partnership set up under the Uniform		
Partnership Act	Transparent	9/1983
Limited Partnership set up under the Uniform		
Limited Partnership Act	Transparent	8/2000
Limited Liability Company (LLC)	Opaque	6/1997
Limited Liability Partnership (LLP)	Transparent	12/1999
Massachusetts Business Trust (MBT)	Transparent	2/1980
S. Corporation (S. Corp)	Opaque	7/2005

The Stamp Taxes Manual offers another list (with some overlap) addressing the question of whether a foreign institution is a body corporate:

6.124 Some foreign companies have been accepted as falling within the term 'body corporate' for the purposes of the intra group relief. The following is a list of examples of foreign bodies accepted by us as falling within the definition of "body corporate" for Section 42 and Section 151 purposes:-

Australia	Private companies which do not need to comply with certain requirements, are known as 'proprietary' companies. Such companies registered in New South Wales are bodies corporate.	
Bahamas	Companies described as limited.	
Belgium	Société de personnes a responsabilité limitée (descussocies). 43	
Bermuda	Companies described as limited.	

<sup>42</sup> Original erroneously reads: Civila.

<sup>43 &</sup>quot;descussocies" is a misprint but I do not know what is intended.

British Virgin A company described as limited and which is incorporated

Islands under the Companies Act 243.

Canada Companies described as limited. (Ltd)

Cayman Islands Companies described as Ltd.

Denmark A company described as an A/S.

Finland An 'Oy' (Osakeyhtio) is a Finnish limited company which may

be public or private.

France Société Anonyme (SA) and Société en commandite par actions.

Germany Aktiengesellschaft. (AG) Gesellschaft mit Beschränkte

Haftung. (GmbH) Kommanditgesellschaft<sup>44</sup> auf Aktien.

(KGaA)

Guernsey A company constituted under the laws of Guernsey and

Registered before the Royal Court.

Holland Naamloze Vennootschap. (NV) Besloten Vennootschap. (BV)

Hong Kong Companies described as limited.

Irish Minister An Irish minister may be accepted as a parent body corporate

of State for S42 purposes

Italy Societa per Azioni. (SPA)

Liberia Companies described as limited but note that we may require

to see the Certificate of Incorporation.

Malaysia A company which includes the word 'Berhad' as part of and at

the end of its name.

Netherlands Naamloze Vennootschap or NV.

Antilles

Norway Aksieselskap (et) or Aktieselskap (et). (AS)

Panama Sociedad Anonima. (SA) 'Corp.' 'Inc.' Note that 'Ltd' is not

conclusive.

Portugal A body which is a Sociedade por Quotas.

Saudi Arabia A company organised pursuant to the laws of the Kingdom of

Saudi Arabia has been accepted although it did not have

perpetual succession.

Singapore Companies described as limited.

South Africa A Company which is 'limited by shares'.

Spain Sociedad Anonima (SA) and Sociedad de Responsabilidad

Limitada. (SRL)

Sweden Aktiebolaget (AB) Also The Kingdom of Sweden.

Switzerland Société Anonyme (SA), Société en commandite 46 par actions

and Aktiengesellschaft (AG). A verein.<sup>47</sup>

Trinidad A company limited 'by shares'.

44 Original erroneously reads: Kommanditfellschaft.

<sup>45</sup> Original erroneously reads: Aktieselscap.

<sup>46</sup> Original erroneously reads: commandit.

<sup>47 &#</sup>x27;A verein' is a misprint but I do not know what is intended.

USA Corporations (usually described as 'Corporation' 'Company'

or 'Incorporated') organised under the laws of various states.

Delaware Limited Liability Companies.

Venezuela Corporations organised under the laws of Venezuela.

#### APPENDIX ONE

## **TERMINOLOGY**

## 1.1 "United Kingdom" and related expressions

#### 1.1.1 "United Kingdom"

Interpretation Act 1978 Sch 1 provides that "United Kingdom" means Great Britain and Northern Ireland.

The Isle of Man and the Channel Islands do not form part of the UK.

#### 1.1.2 "Great Britain"

"Great Britain" means England, Wales and Scotland: s.1 Union with Scotland Act 1706 provides:

That the two Kingdoms of England and Scotland shall upon the First day of May which shall be in the year One thousand seven hundred and seven and forever after be united into one Kingdom by the name of Great Britain ...

## 1.1.3 *"England"*

The definition of "England" is not usually an issue for tax. However, for completeness, para 5(a) Sch 2 Interpretation Act 1978 provides:

in any Act passed before 1st April 1974, a reference to England includes Berwick upon Tweed and Monmouthshire and, in the case of an Act passed before the Welsh Language Act 1967, Wales.

#### 1.1.4 Territorial sea

"Territorial Sea" extends 12 nautical miles from shore, further defined in the United Nations Convention on the Law of the Sea.

Section 1013 ITA provides:

The territorial sea of the UK is treated for the purposes of the Income Tax Acts as part of the UK.

Section 276 TCGA and s.830 ICTA make the same point for CGT and corporation tax. Section 172 SSCBA makes the same point for NIC.

There is no equivalent provision in the IHT legislation so the territorial sea is not part of the UK for IHT purposes (though this will not often be important).

## 1.2 Meaning of "spouse"

The word "spouse" is used frequently in tax legislation so its meaning is important. The IHT Manual provides:

## IHTM11032 - Spouse or civil partner exemption: definition of spouse and civil partner [February 2006]

The IHT legislation does not define 'spouse' or 'civil partner' so the general law applies. Consequently, the exemption applies to transfers between persons who are lawfully married to each other at the time of the transfer and to transfers between persons who are registered as civil partners of each other at the time of the transfer.

Spouses include

- persons who are validly married but separated
- parties to a valid polygamous marriage. The marriage confers the s.18 IHTA exemption on all the spouses' benefits which qualify under IHTA84/S18. Where the IHTA84/S18 (2) limit applies because of the spouses' foreign domicile (IHTM11033), the total exemption (including any similar lifetime exemptions) may not exceed the IHTA84/S18 (2) limit.

<sup>1</sup> See CG Manual 22070 [March 2006]:

A polygamous marriage may be recognised as valid in UK law if it was valid in the country in which the ceremony occurred and, broadly, it was contracted by persons domiciled in that country.

The following are not spouses

- persons who are living together but not lawfully married, however long the relationship may have lasted (England, Wales and Northern Ireland)
- In Scotland the only form of irregular marriage now recognised by Scots law is that by cohabitation with habit and repute. Basically this arises where a man and woman cohabit together at bed and board as husband and wife and behave towards each other as such for a considerable length of time so as to produce a general belief in the society and neighbourhood in which they live, and among their friends and relatives that they are married. They are then presumed to be so in fact although it is impossible to state with any precision a place and a time when they exchanged the consent which is essential for marriage. If it is claimed that this common law style of marriage entitles the parties to the exemption under IHTA84/S.18(1) in either a death or lifetime situation you should refer the file to TG  $(IHTM1081)^{2}$

## (This text has been withheld because of exemptions in the Freedom of Information Act 2000)

- parties to a bigamous marriage
- persons who were formerly lawfully married but divorced before the date of death/transfer

Attempts to argue that discrimination between married and unmarried couples is in breach of article 14 ECHR (Prohibition of discrimination) have failed, though only narrowly.<sup>3</sup>

## 1.3 Meaning of "civil partner"

Schedule 1 Interpretation Act 1978 provides:

"Civil partnership" means a civil partnership which exists under or by virtue of the Civil Partnership Act 2004 (and any reference to a civil partner is to be read accordingly).

This takes us to s.1(1) Civil Partnership Act 2004 which provides:

<sup>[</sup>Author's note] Marriage by cohabitation with habit and repute was abolished by the 2 Family Law (Scotland) Act 2005, but it remains for couples whose cohabitation began before commencement.

<sup>3</sup> Holland v IRC [2003] STC (SCD) 43; Burden v UK [2007] STC 252.

A civil partnership is a relationship between two people of the same sex ("civil partners")—

- (a) which is formed when they register as civil partners of each other—
  - (i) in England or Wales (under Part 2),
  - (ii) in Scotland (under Part 3),
  - (iii) in Northern Ireland (under Part 4), or
  - (iv) outside the United Kingdom under an Order in Council made under Chapter 1 of Part 5 (registration at British consulates etc. or by armed forces personnel), or
- (b) which they are treated under Chapter 2 of Part 5 as having formed (at the time determined under that Chapter) by virtue of having registered an overseas relationship. ...

Thus there are two types of civil partnership: those made under UK law, and overseas relationships.

#### 1.3.1 Overseas relationships treated as civil partnerships

Section 212(1) CPA 2004 provides:

For the purposes of this Act an overseas relationship is a relationship which—

- (a) is either a specified relationship or a relationship which meets the general conditions, and
- (b) is registered (whether before or after the passing of this Act) with a responsible authority in a country or territory outside the United Kingdom ...

Thus there are two types of overseas relationships: specified ones, or those not specified which meet the general conditions.

Section 213 defines "specified relationships": this currently includes same sex relationships under the law of the following countries:

Belgium

Canada: Nova Scotia and Quebec

Denmark

Finland

France

Germany

Iceland

Netherlands

Norway

Sweden

USA: Vermont

#### Section 214 CPA 2004 explains the "general conditions":

The general conditions are that, under the relevant law—

- (a) the relationship may not be entered into if either of the parties is already a party to a relationship of that kind or lawfully married,
- (b) the relationship is of indeterminate duration, and
- (c) the effect of entering into it is that the parties are—
  - (i) treated as a couple either generally or for specified purposes, or
  - (ii) treated as married.

#### I understand this will include:

- other Canadian jurisdictions (except Alberta);
- USA: Hawaii and California;
- Switzerland: Cantons of Geneve and Zurich.

## 1.3.2 Pre-existing Civil Partnerships under foreign law: transitional rules

## Section 215 CPA 2004 provides:

## 215 Overseas relationships treated as civil partnerships: the general rule

- (1) Two people are to be treated as having formed a civil partnership as a result of having registered an overseas relationship if, under the relevant law, they—
  - (a) had capacity to enter into the relationship, and
  - (b) met all requirements necessary to ensure the formal validity of the relationship.
- (2) Subject to subsection (3), the time when they are to be treated as having formed the civil partnership is the time when the overseas relationship is registered (under the relevant law) as having been entered into.
- (3) If the overseas relationship is registered (under the relevant law) as having been entered into before this section comes into force, the

time when they are to be treated as having formed a civil partnership is the time when this section comes into force.

Civil partners with existing overseas relationships became civil partners in England law without doing anything more.

For most tax purposes, the position of civil partners is the same as spouses. It is clumsy to say "spouse or civil partner", or "marriage or civil partnership". So in this book (unless otherwise indicated) the word "spouse" includes civil partners; the word "marriage" includes civil partnerships; and widow/er includes a surviving civil partner.

In strict language (and in contexts other than tax, strict language will be the norm) these terms are not so widely construed, and "spouse" will not include civil partner, etc.

### 1.4 Inheritance tax terminology

One can launch into income tax or CGT knowing nothing about the subject. IHT is extremely technical. A glossary for those unfamiliar with IHT is accessible on <a href="https://www.hmrc.gov.uk/cto/glossary.htm">www.hmrc.gov.uk/cto/glossary.htm</a>. I assume the reader is familiar with the following terms:

Term		<b>Definition</b>
Transfer of value	:	s.3(a) IHTA
Chargeable transfer	:	s.2 IHTA
Exempt transfer	:	Part II IHTA
PET	:	s.3A IHTA

Estate IP<sup>4</sup> : An interest in possession to which

s.49 IHTA applies (interest arising before 22 March 2006, TSIs, IPDIs,

disabled persons interests)

Non-estate IP : Any other interest in possession.

The terminology was suggested by Chris Jarman: see his IHT Alignment (Tolley, 2006) para 5.3 for a further useful discussion of IHT terminology. Others refer to recognised or qualifying IPs, but "estate IP" seems the clearest term, reminding the reader that the trust property is deemed under s.49 IHTA to be in the life tenant's estate.

## APPENDIX TWO

# BAKER AND GARLAND TRUST JURISDICTIONS

This list is published by HMRC.<sup>1</sup> The footnotes are my own.

Argentina	No Trust Law	Latvia	Baker
Australia <sup>2</sup>		Liechtenstein	Garland
New South Wales	Baker	Lithuania	Baker
Queensland	Baker	Luxembourg	Baker
South Australia	Baker	Malaysia	Baker
Victoria	Baker	Malawi	Baker
Western Australia	Baker	Malta <sup>10</sup>	No Trust Law
Bahamas	Baker	Monaco	No Trust Law
Barbados	Baker	Montserrat	Baker
Belgium	No Trust Law	Namibia	Garland
Belize	Baker	Netherlands	No Trust Law11
Canada <sup>3</sup>		New Hebrides	Baker
British Columbia	Baker	New Zealand	Baker
Nova Scotia	Baker	Nigeria	Baker
Ontario	Baker	Norway	Garland
Saskatchewan	Baker	St Helena	Baker
Quebec <sup>4</sup>	Garland	St Vincent	Baker
Cayman Islands	Baker	Singapore	Baker
Denmark	Garland	South Africa <sup>12</sup>	Garland
Egypt	Baker	South Yemen	Baker
Estonia	Baker	Spain	No Trust Law
Fiji	Baker	Sri Lanka	Baker
France <sup>5</sup>	No Trust Law	Sweden	Garland
Ghana	Baker	Trinidad & Tobago	Baker
Gibraltar	Baker	Uganda	Baker
Guernsey	Baker	$USA^{13}$	
Guyana	Baker	New York	Garland
Hong Kong	Baker	Minnesota	Garland
Hungary	Baker	Montana	Garland
India <sup>6</sup>	Garland	North Dakota	Garland
Ireland, Republic of <sup>7</sup>	Baker	South Dakota	Garland
Isle of Man	Baker	Wisconsin	Garland
Italy <sup>8</sup>	No Trust Law	All other states 14	Baker
Japan	No Trust Law	Zambia	Baker
Jersey <sup>9</sup>	Baker	Zimbabwe	Garland
Kenya	Baker		

- 1 www.hmrc.gov.uk/cnr/nr trusts.htm#baker garland countries.
- 2 The list omits Tasmania, Northern Territory and Australian Capital Territory. It is considered that these are Baker jurisdictions.
- This seems correct: see Minister of National Revenue [1956] SCR 49 especially [1953] Ex CR 292 at 297, accessible www.kessler.co.uk. The list of Canadian jurisdictions omits Alberta, Manitoba, New Brunswick, Newfoundland and Labrador, Northwest Territories, Nunavat, Prince Edward Island and Yukon. It is suggested that these are the same as the other Canadian common law jurisdictions, i.e. Baker jurisdictions.
- This seems well founded in Art. 1261 Code Civil Québec: "The trust patrimony, consisting of the property transferred to the trust, constitutes a patrimony by appropriation, autonomous and distinct from that of the settlor, trustee or beneficiary and in which none of them has any real right". See also "Trusts without Equity" George Gretton, ICLQ 49, No.3 (July 2000).
- France was omitted (accidentally?) from the version of the list published 1 April 2008, but the comment in the earlier version of the list is printed here as it is correct.
- 6 Duncan's Executors v Adamson (1935) 14 ATC 22 so held. This seems soundly based on s.3 Indian Trusts Act 1882: "The 'beneficial interest' or 'interest' of the beneficiary is his right against the trustee as owner of the trust-property."
- 7 The list omits Northern Ireland: this is a Baker jurisdiction.
- 8 This is not correct: Italy does have a trust law.
- 9 Paul Matthews agrees: Jersey Law of Trusts, 3rd ed., para 1.21.
- 10 In fact Malta does not have a trust law.
- 11 This is not correct: The Netherlands does have a trust law.
- 12 Honoré agrees: South African Law of Trusts, 4th ed., 1991, para 349.
- A New York trust was (rather implausibly) found to be a Garland trust in Garland v Archer-Shee 15 TC 693. The finding of fact in Garland was also made in Timpson's Executors v Yerbury 20 TC 155 at p.157, and was accepted as common ground in Astor v Perry 19 TC 255. See "Taxing Foreign Income from Pitt to the Tax Law Rewrite The Decline of the Remittance Basis", John Avery Jones in Studies in the History of Tax Law, Hart Publishing, 2004 p.46 accessible on www.kessler.co.uk for contrary views as to US law. Since foreign law is a question of fact, a court would not be bound by those decisions, but in practice they are not likely to be challenged.
- This may not be correct. In particular, Ohio and New Jersey have been found to be *Garland* jurisdictions. See *The Marchioness of Ormond v Brown* 17 TC 333 at p.341, *Kelly v Rogers* 19 TC 692 at p.696. But see the above footnote.

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